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NEWS BULLETIN

Minolta newest member of the Association of Canadian Community Colleges' National Vendor Alliance Program.

Minolta Business Equipment (Canada), Ltd. forms an alliance with the Association of Canadian Community Colleges (ACCC) to provide its members with state-of-the-art Digital Document Delivery systems.

Mississauga, Ontario – Minolta Business Equipment (Canada), Ltd. and the Association of Canadian Community Colleges (ACCC) announced today a National Vendor Alliance which will provide the Association and its 150 member colleges and institutions with desirable all-inclusive pricing on Minolta's Digital Document Delivery Solutions.

The alliance has designated Minolta Business Equipment (Canada), Ltd. as the ACCC preferred vendor for the provision of digital copiers/printers to its members throughout Canada. Minolta brands its state-of-the-art Digital Document Delivery solutions under the name DiALTA, which is a combination of the term "Digital Intelligence" and the Italian word "lealta" meaning "accuracy" and "fidelity". The DiALTA Digital Document Delivery Systems provide a higher image quality, which makes every document look more professional.

***What can your institution copy and print?** All the documents your institution needs– including reports, newsletters, training manuals, marketing brochures, client proposals, legal contracts, human resources benefit plans and booklets even presentations requiring photos, graphics and OHP transparencies.*

Minolta is providing four categories of digital copiers/printers to the ACCC member institutions. The base product offering consists of:

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| Small Copier | DiALTA Di251 – 25 copies per minute, paper capacity of 826 sheets through 3 paper sources, electronic sorting and automatic document feeder. |
| Medium Copier | DiALTA Di450 – 45 copies per minute, paper capacity of 3850 sheets through 4 paper sources, duplexing, stapling, and automatic feeder. |

Large Copier DiALTA Di650 – 65 copies per minute, paper capacity of 6100 sheets through 5 paper sources, duplexing, stapling, 3 hole-punch, job memory and automatic feeder.

Colour Copier DiALTA CF1501 – 15 copies per minute in colour and paper capacity of 3526 sheets through 4 paper sources.

All of these product offerings are subject to a **five-year performance guarantee***, which includes service, toner, installation, key-operator training, quarterly fleet performance reports and customized fleet billing.

Minolta gives ACCC members the ability to add numerous accessories and options to their Digital Solutions, which allows customization of Minolta's equipment to fit individual needs of a college or institute.

***What options does your institution need?** Only your institution has the answer - Minolta goes beyond the one-size-fits-all solution. Take for example the high-performance cost-effective Di450 (medium copier) featuring standard electronic document feeder, stackless duplexing and large paper capacity. Then, we give your institution a wide choice of options to enhance productivity such as print controllers which allows for powerful network printing, a wide range of finishing options including multi-position stapling, 2 or 3 hole-punch, and folding capabilities. It is almost like building your institution's own digital document delivery system that is ideally suited to the documents you produce and the way in which you prefer to output them.*

ACCC member institutions can access details and information on Minolta's product offering by visiting www.mbec.minolta.ca/accc/index.html.

About the ACCC

The Association of Canadian Community Colleges (ACCC) is the national and international voice of 150 colleges, institutes of technology, university-colleges, and cégeps. With over 900 campuses employing 60,000 professionals, teaching 850,000 full-time and 1.5 million part-time learners in state-of-the-art learning environments, colleges and institutes offer a vast array of education and training services.

The roles of the Association include advocacy, membership services and partnerships. ACCC also identifies opportunities and facilitates strategic alliances nationally and internationally to market the services provided by Canadian colleges and institutes. For more information on ACCC and Canadian colleges and institutes, visit www.accc.ca.

* 5-year performance guarantee excludes paper and staples.

About Minolta Business Equipment (Canada), Ltd.

Minolta Business Equipment (Canada), Ltd. was established in 1975 as a wholly owned subsidiary of Minolta Corporation. By 2001, Minolta had grown into a \$140 million company, represented in over 70 sales and service locations across Canada, with a mix of Dealerships, Subsidiaries, and Branches in the company's distribution channel. With over 850 employees in its business equipment division, Minolta Business Equipment (Canada), Ltd. is a company committed to building office solutions designed around customer satisfaction. For more information on Minolta Business Equipment (Canada), Ltd. please visit www.minolta.ca.

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