

# 2006 CENSUS OF ESTABLISHED YOUNG FARMERS

Dear Madam/Sir:

On March 11, 2005, I launched the Ministère de l'Agriculture, des Pêcheries et de l'Alimentation's first Youth Policy. At the same time, I announced the Department's course of action aimed at, among other things, supporting as many competent young people as possible as they get established, with a view to the long-term survival of their agribusiness.

To ensure that its action and support is as effective as possible, the Department needs reliable and complete information. This is why we, with our partners' support, have undertaken this census of established young farmers.

**The participation of everyone under age 40 who owns or has shares in an agribusiness in Québec is critical to the success of this endeavour.**

I am therefore counting on you to complete the following questionnaire. Extra copies of the questionnaire are available for any other agribusiness shareholders who are under the age of 40 by contacting the Department at 1 888 222-6272 or visiting the census Web site ([www.mapaq.gouv.qc.ca/recensement](http://www.mapaq.gouv.qc.ca/recensement)). Please return the duly completed questionnaire as soon as possible using the enclosed pre-addressed and pre-stamped envelope.

For any information concerning this census or about how to answer this questionnaire, contact MAPAQ's Youth Policy team on line at [politique.jeunesse@mapaq.gouv.qc.ca](mailto:jeunesse@mapaq.gouv.qc.ca) or the agricultural youth advisor in your region.

Thank you for your involvement in this important operation that will make it possible for us to improve our support and knowledge of young farmers.



Yvon Vallières  
Minister of Agriculture, Fisheries and Food

## ESTABLISHED YOUNG FARMER

The information gathered is protected under the *Act respecting access to documents held by public bodies and the protection of personal information* and will be used only by MAPAQ personnel who need this information in order to do their job. You are free to refuse to answer this questionnaire and this will have no consequences for your farm business. Note, however, that the information is very important in designing programs or measures that encourage young farmers.

**You have been identified as a person under 40 years old who has shares in an agribusiness. Is this information accurate?**

- Yes** Only the person who received this questionnaire must complete it. Any other agribusiness shareholders who are under the age of 40 who did not receive a questionnaire may phone the Department at 1 888 222-6272 to request a copy or visit the census Web Site ([www.mapaq.gouv.qc.ca/recensement](http://www.mapaq.gouv.qc.ca/recensement)) to download a printable copy.
- No** Thank you for your participation. Please return the questionnaire using the enclosed pre-addressed and pre-stamped envelope.

**How many other people under 40 years old have shares in your agribusiness?**

## IDENTIFICATION OF ESTABLISHED YOUNG FARMER

Please check the information on the label and correct it if necessary.

Name of agribusiness: \_\_\_\_\_

Family name: \_\_\_\_\_

Given name: \_\_\_\_\_

Personal address: \_\_\_\_\_

City: \_\_\_\_\_

Province: \_\_\_\_\_ Postal code: \_\_\_\_\_

Phone: (\_\_\_\_\_) \_\_\_\_\_

E-mail: \_\_\_\_\_

Please provide the following information:

Date of birth:  Y  Y  Y  Y -  M  M -  D  D Sex:  Male  Female

Department identification number (NIM):  1  0  0 -    -

Proportion of your agribusiness shares at the time of the census:    %

## EDUCATION

1. Indicate all the diplomas or other forms of qualification you have received:

Secondary school diploma

Secondary school vocational diploma

Specialization:  Beef cattle production  Dairy production  Hog production  Field crop production  
 Crop production  Maple syrup production  Ornamental horticulture  
 Other agricultural specialization; specify: \_\_\_\_\_  
 Non-agricultural specialization; specify: \_\_\_\_\_

Diploma of college studies

Specialization:  Farm business management and operation  Crop production and environment  Livestock production technology  
 Other agricultural specialization; specify: \_\_\_\_\_  
 Non-agricultural specialization; specify: \_\_\_\_\_

Attestation of college studies

Agricultural specialization; specify: \_\_\_\_\_  
 Non-agricultural specialization; specify: \_\_\_\_\_

University degree (Bachelors, Master's or other)

Specialization:  Agricultural economics  Agronomy  
 Other agricultural specialization; specify: \_\_\_\_\_  
 Non-agricultural specialization; specify: \_\_\_\_\_

None

2. Have you ever received any formal enterprise-related practice training (internship, practicums, etc.) outside your agribusiness? .....  Yes  No

If "yes," how often?   times Total number of training days:    days (approximately)

3. Have you received any enterprise-related training activities within the past 12 months? .....  Yes  No

If "yes," how many activities?   activity(activities)

Types of activity:  Symposium  Seminar  Professional development

Subjects covered:  Management  Agri-environment  Technical production

Other; specify: \_\_\_\_\_

## ESTABLISHMENT

Establishment is defined as full or partial acquisition of an agribusiness by transfer (family or not) or start-up.

### Establishment planning:

4. How old were you (approximately) when you started thinking seriously about having an agribusiness?   years old
5. How many years did you dedicate to planning your establishment?   year(s)
6. Before having your own agribusiness, did you attend information sessions on this topic? .....  Yes  No
7. After you decided to have your own agribusiness, did your family support the decision? .....  Yes  No

If "yes," how? (Check off more than one answer if necessary)

- Approval of the decision     
  Financial assistance while you studied     
  Coaching during the process  
 Other; specify: \_\_\_\_\_

### Establishment:

8. When did you start up your business or acquire your first shares in it?      -
9. What proportion of the shares did you initially acquire?    %
10. Have there been changes in your shares since you first acquired them? .....  Yes  No

If "yes," indicate these changes in the following table:

Date of change	Total shares
<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> %
<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> %
<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> %

11. Which type of acquisition applies to your agribusiness?  
 Full or partial acquisition of an existing agribusiness     
  New agribusiness
12. Did you acquire the agribusiness through the transfer of family farm assets? .....  Yes  No
13. Did you acquire your agribusiness through a contract with an integrator? .....  Yes  No
14. Do you lease (in whole or in part) any of the farm assets? .....  Yes  No

If you acquired an agribusiness that already existed, please answer questions 15, 16, 17 and 18.

If not, go to question 19.

15. Did your acquisition of the agribusiness coincide with its expansion or diversification? .....  Yes  No
16. Before acquiring the agribusiness, did you do work there or work for it? .....  Yes  No  
 If "yes," were you:  Salaried (number of years:  )     
  Unsalared (number of years:  )
17. Before acquiring the agribusiness, were you directly involved in decision-making?  
 Never     
  Sometimes     
  Regularly     
  Always     
  Not applicable
18. Today, are you directly involved in decision-making?  
 Never     
  Sometimes     
  Regularly     
  Always     
  Not applicable

19. Before becoming a farm producer, had you already owned a business? .....  Yes  No

## FINANCING AND CONSULTATION

### 20. When you acquired the agribusiness, did you receive any of the following forms of financing?

- a) Gift: .....  Yes  No
- b) Inheritance: .....  Yes  No
- c) Financial aid from La Financière agricole: .....  Yes  No  
 If "yes," specify:  Establishment subsidy  Start-up subsidy  
 Support subsidy  Additional contribution to interest payment  
 Loan guarantee  Other, specify: \_\_\_\_\_
- d) Financial aid from MAPAQ: .....  Yes  No  
 If "yes," specify: \_\_\_\_\_
- e) Loan from a financial institution: .....  Yes  No  
 If "yes," specify: \_\_\_\_\_
- f) Financial aid from the Centre local de développement (CLD): .....  Yes  No
- g) Financial aid from the Société d'aide au développement des collectivités (SADC or CAE): .....  Yes  No
- h) Quota loan from a producer federation: .....  Yes  No
- i) Financing by a family member: .....  Yes  No
- j) Another source: .....  Yes  No  
 If "yes," specify: \_\_\_\_\_

### 21. When you were in the process of establishing, which(s) service(s) did you use? (Check off more than one answer if necessary)

- MAPAQ:  Agri-environmental adviser  Livestock production adviser  Agricultural youth adviser  
 Crop production adviser  Agricultural economics and development adviser  
 MAPAQ Web site  Another MAPAQ adviser
- La Financière agricole:  Financial adviser  Web site
- Other services:  Agricultural advisory groups  Regional agricultural succession centres (CRÉA)  
 Technical support clubs  Local organizations (SADC/CAE, CLD, Carrefour Jeunesse-Emploi, etc.)  
 Agri-Réseau  Accountants, tax specialists and financial planners  
 Young farmer groups  Financial institutions  
 Other, specify: \_\_\_\_\_
- No service

## WORK AND INCOME

### 22. Which agribusiness decisions are you responsible for? (Check off more than one answer if necessary)

- a) Concerning production:  Machinery and equipment management  Herd management  Other, specify: \_\_\_\_\_  
 Agri-environmental management  Crop management  None
- b) Concerning management:  Human resource management  Negotiation of sales price of products  
 Investments to be made  Accounting and payments  
 Use of professional services  Selection and negotiation of financing and credit  
 Representing the agribusiness in professional forums (including voting on behalf of the agribusiness)  
 Other; specify: \_\_\_\_\_  
 None

### 23. Have you worked anywhere other than for your agribusiness within the past 12 months? ..... Yes No

If "yes," what annual proportion of your time did this job account for?    %

If "yes," what annual proportion of your income did this job account for?    %

### 24. Are you involved in all the activities of your agribusiness or in one production in particular?

- I'm involved in every activity.
- The agribusiness has only one production.
- I'm in charge of one production or one activity in particular; specify: \_\_\_\_\_