References

- The following sources were used in producing The Farm Employers' Handbook. These same sources are recommended for further reading if more information is sought.
- Agricultural Employment Services, (1990). Human Resource Management in Agriculture Developing Your People Skills.
- Alberta Agriculture (1990). Profit from People Power Family Dynamics in the Farm Business.
- Anderson, Terry D. and Robinson, Everett T. (1988). PSI The Personal Style Indicator, Consulting Resource Group International, Inc., #386-33255 S. Fraser Way, Abbotsford, B.C., V2S 2B2 (604) 852-0566.
- Billikopf, Gregory Encina and Rosenberg, Howard R., *People in Ag, Personnel Management and Safety.* A newsletter series published by
 Cooperative Extension, University of California.
- Bittel, Lester R., and Newstrom, John W. What Every Supervisor Should Know, Glencoe/McGraw-Hill, Westerville, Ohio; Mission Hills, California; Peoria, Illinois.
- Brooks, Lindsay, (1991), Human Resource Management, unpublished course notes prepared for Ardcorp.
- Byham, William C. (1992). ZAPP The Lightening of Empowerment, Fawcett Columbine Publishers.
- Dell, Twyla (1988). An Honest Day's Work Motivating Employees to Give Their Best, Crisp Publications, Los Altos, California.
- Giles, Tony and Stansfield, Malcolm, (1990). The Farmer as Manager, C.A.B. International, Oxon, United Kingdom.
- Howard, Wayne H., McEwan, Kenneth A., Brinkman, George L. and Christensen, Julia M., Human Resource Management on the Farm: Attracting, Keeping, and Motivating Labor, Agribusiness, Vol.7, No 1, 11-26 (1991).
- Hutt, Guy K and Milligan, Robert A. (1989). Farm Management Resource Notebook, Cornell Cooperative Extension, Cornell University.

- Joynt, Howard, (1984). Farm Labour Management in British Columbia, B.C. Ministry of Agriculture and Food.
- Kouzes, James M. and Posner, Barry Z. (1987). The Leadership Challenge -How to Get Extraordinary Things Done in Organizations, Jossey-Bass Publishers, San Francisco, London.
- Maloney, Thomas R., Bratton, C. Arthur, Embrey, Kay, and Petzen, Joan S. (1988). Human Resource Management on the Farm: A Management Letter Series, Cornell Cooperative Extension, Cornell University.
- Mary Bennett's Learning Exchange (1991). Supervision The Definitive Supervisory Skills Program, Vancouver, B.C.
- Murphy, Ellen (1992). Cultural Diversity, Washington State University, Puyallup, Washington.
- National Institute of Business Management, Managing: How to Criticize Positively, reprinted in The Marketplace July/August 1991.
- Ontario Agricultural Training Institute (1991). Working With People A Facilitator's Manual, Toronto, Ontario.
- Owen, Lorne, (1990). Managing Farm Labour, B.C. Ministry of Agriculture and Fisheries.
- Owen, Lorne (1992). A Dangerous Mix Alcohol, Drugs and Work on the Farm, People in Ag Managing Farm Personnel factsheet, University of California, Modesto, California.
- Owen, Lorne (1992). A Simple Thank You Gets Results, British Columbia Ministry of Agriculture, Fisheries and Food.
- Revenue Canada Taxation (1991). 1991 1992 Employers' Guide to Payroll Deductions T4001(E) Rev. 91.
- Rosenberg, Howard R. (1992). Rules and Reason in Managing Farm Personnel and Performance Appraisals to Inform Farm Management, papers included in workshop "Agricultural Personnel Management for Extension Educators", held in Napa, California, February, 1992.

- Rosenberg, Howard R., Basics of Human Resource Management, series of newsletters, University of California Cooperative Extension, 1982-89.
- Simons, George (1989). Working Together How to Become More Effective in a Multicultural Organization, Crisp Publications, Inc., Los Altos, California.
- Thomas, Kenneth W. and Kilmann, Ralph H. (1984). Thomas-Kilmann Conflict Mode Instrument, XICOM, Inc., Tuxedo, New York.
- Shapley, Allen E., Baker, Lyman R., and Search, W.Conrad (Bud) (1988). Farm Employers' Handbook for Employers with Migrant and Other Seasonal Workers, Cooperative Extension Services, Michigan State University.
- Thomas, Kenneth H. and Erven, Bernard L. (1989). Farm Personnel Management, Cooperative Extension Services of the North Central Regional State land grant universities.