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# *Sharing SBLA Success Stories*

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Boss Loans Association Inc.

Last Mountain Timber Wrighting & Recycling

Lincoln Dobson, Owner

Timber wrighting is the art of crafting or joining wood together with doweling to create a wood on wood relationship that is strong, durable and visually appealing. It is a trade that some say has been in existence for the past 2000 years.



Last Mountain Timber Wrighting and Recycling was established in 1998 in response to the many grain elevators being demolished in the surrounding area of Last Mountain Lake. The elevators housed various amounts of timber which were ultimately being burned and as a result, Lincoln Dobson contacted the demolition companies that were contracted to take down the elevators and began a mutually opportune relationship in which his company received timbers and the contractors received added income.



Lincoln started contracting his services to a few small projects out-of-province, and in the span of seven years, has generated upwards of \$1.5 million, with 70-75% of the money coming in from out of province clients. His company has recycled timbers from over one hundred elevators and has maintained beneficial relationships with five different demolition companies.

The timber that he recycles is shipped to his operation where the timber is cleaned, de-nailed, and re-milled on their own sawmill. The timbers in turn are used for various building projects that include the eco-centre facility in Craik. Timber is also used for framing, flooring, furniture, siding, and has uses in virtually any situation where well seasoned, antique wood finish is required or desired: carports, cabins, houses, ski lodges, furniture, cabinets, floors, and the list goes on.

Lincoln originally approached Boss Loans Association Inc. (Boss Loans) based out of Regina, for his initial loan where he utilized program funding to assist in his start-up costs: purchase tools, vehicle, and set up his shop. With this initial funding in hand, Lincoln was able to successfully operate his business and build his asset base. He approached Boss Loans again in July 2002, after paying down his original loan, and he borrowed additional funds to purchase his own sawmill in order to increase productivity.

In Lincoln's own words "the amount that Boss Loans had loaned us seems to be relatively low in some places, but we could not have generated \$1.5 million in business without them..."

You can see more of Lincoln's work by visiting <http://www.lastmountaintimber.com/>