# Saskatchewan I ndustry and Resources 

## "Our Future is Wide Open" Opinion Poll

## Objectives

- Conduct a public opinion poll on the impact of "Our Future is Wide Open" advertising campaign
- Provide data that quantifies: advertising recall, emotions, key messaging, impressions and impacts of the advertising campaign


## The Poll

- Phone poll
- Conducted December 10-14, 2002 between 5-9 PM
- Sample of Saskatchewan households was drawn by simple random sampling
- 670 surveys were completed
- 15 questions in total-two open ended
- The results from a sample of this size are considered accurate within plus or minus 5\% points, 99 times out of 100. (99\% confidence level with a $\pm$ $5 \%$ margin of error)


## Key Findings

- $57.98 \%$ of adults in Saskatchewan indicated that they were aware of the "Future is Wide Open Campaign"
- $90.5 \%$ of respondents, who recalled hearing or seeing the advertising, said they saw it on television, while $29.36 \%$ said they heard the advertising on radio
- $46.43 \%$ of respondents saw or heard the advertising more than 10 times
- $69.97 \%$ of respondents indicated that the key message recalled was "Saskatchewan is a great place to live, work and play"
- $32.6 \%$ of respondents indicated recalling the key message, "Saskatchewan has a strong economy"
- $\underline{20.33 \%}$ of total respondents agreed that they learned something new about Saskatchewan from the advertisements
- $46.67 \%$ of the youngest age segment (18 to 24 ), indicated that they learned something new about Saskatchewan from the advertisements
- $11.0 \%$ of total respondents agreed that the advertisements changed their attitude towards the Province
- $\underline{26.67 \%}$ of the youngest age segment (18 to 24 ), indicated that the advertisements changed their attitudes towards the Province
- The advertising appealed most to the 18-35 age segment and least to the 66-74 age segment

Results from Polling
Questions 1-15
Question 1:
Do you recall hearing or seeing the advertisements?

| $\left\lvert\,$Table 1. Do you recall hearing or seeing the <br> advertisements? <br> adv <br> Yes$r 705\right.$ |
| :--- |
| No |

Chart 1. Do you recall hearing or seeing the advertisements


## Question 2:

Where did you see or hear the advertising?

- Radio
- Television
- Newspaper
- Billboard or Bus bench

Chart 2. Where did you see or hear the advertising?


Question 3:

- How many times have you seen or heard the advertising?
- 1-3
- $4-10$
- $10+$

|  | Radio | Television | Newspaper | Billboard or Bus bench | Overall | Percent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1-3 | 26 | 127 | 24 |  | 156 | 22.71\% |
| 4-10 | 64 | 192 | 25 | 2 | 212 | 30.86\% |
| 10 + | 113 | 305 | 46 | 1 | 319 | 46.43\% |
| Total Response | 203 | 624 | 95 | 3 | 687 | 100.00\% |

Question 4:

## What messages do you recall from the advertising?

| Table 3. Unprompted recall of advertising messages |  |  |
| :--- | ---: | ---: |
| Great place to live | Frequency | Percent |
| Wide Open | 128 | $47.9 \%$ |
| Great place for business | 26 | $9.7 \%$ |
| Opportunities | 22 | $8.2 \%$ |
| Forest | 20 | $7.5 \%$ |
| Fishing | 18 | $6.7 \%$ |
| Waste of money | 17 | $6.4 \%$ |
| Fishing, forest | 17 | $6.4 \%$ |
| Great place to live, opportunities | 6 | $2.2 \%$ |
| Great place to live, great place for business | 5 | $1.9 \%$ |
| Fishing, wide open | 4 | $1.5 \%$ |
| Total Response | 4 | $1.5 \%$ |

* note responses fewer in number than 4 were not recorded

Question 5:
Please respond with a yes or no to whether you recall the message.

- Saskatchewan is a great place to live, work, and play
- Saskatchewan has a strong economy
- Saskatchewan is a great place to do business
- Saskatchewan is rich in culture and history
- Saskatchewan has many exciting tourist attractions
- All of the above
- None of the above
- Don't recall
- Other

Table 4. Respondents Recall of Five Key Messages.

|  | Frequency |  | Percent |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Yes | No | Yes | No |
| Saskatchewan is a great place to <br> live, work, and play | 492 | 213 | $69.79 \%$ | $30.21 \%$ |
| Saskatchewan has a strong <br> economy | 230 | 475 | $32.62 \%$ | $67.38 \%$ |
| Saskatchewan is a great place to <br> do business | 397 | 308 | $56.31 \%$ | $43.69 \%$ |
| Saskatchewan is rich in culture <br> and history | 372 | 333 | $52.77 \%$ | $47.23 \%$ |
| Saskatchewan has many exciting <br> tourist attractions | 372 | 333 | $52.77 \%$ | $47.23 \%$ |
| All of the above | 138 |  | $19.57 \%$ | $0.00 \%$ |
| None of the above | 4 | 701 | $0.57 \%$ | $99.43 \%$ |
| Don't recall | 4 | 701 | $0.57 \%$ | $99.43 \%$ |

Chart 3. Respondent's Recall of the Five Key Messages in the Advertisement


Question 6:
Using a scale from 1 to 5 with 1 being Strongly Disagree and 5 being Strongly Agree, please answer the following statements:

- You found the advertisements made you feel good about living in Saskatchewan

$$
\begin{array}{lllll}
1 & 2 & 3 & 4 & 5
\end{array}
$$

- You liked the images and pictures of Saskatchewan

$$
\begin{array}{lllll}
1 & 2 & 3 & 4
\end{array}
$$

- You liked the music on the television and radio advertisements

$$
\begin{array}{lllll}
1 & 2 & 3 & 4 & 5
\end{array}
$$

- The advertisements reflected the diversity of our culture and communities (i.e. race, people of different ages, gender and professions)
$\begin{array}{lllll}1 & 2 & 3 & 4 & 5\end{array}$

Chart 4. Average Score of the Statements about Saskatchewan


| Table 5. Average Score of the Following Statements |  |
| :--- | :---: |
| Response | Rank |
| You found the advertisements made you feel <br> good about living in Saskatchewan | 3.73 |
| You liked the images and pictures of <br> Saskatchewan | 4.20 |
| You liked the music on the television and radio <br> advertisements | 3.60 |
| The advertisements reflected the diversity of <br> our culture and communities | 3.69 |

Chart 5. Average Score by Age Group

$\square$ You found the advertisements made you feel good about living in Saskatchewan
$\square$ You liked the images and pictures of Saskatchewan
$\square$ You liked the music on the television and radio advertisements
$\square$ The advertisements reflected the diversity of our culture and communities
$\square$ Overall

## Question 7:

Did you learn something new about Saskatchewan from the advertisements?

- Yes
- No

Chart 6. Percent of Respondent Learn something new about Saskatchewan from the advertisements


Question 8:
How did these advertisements make you feel?
(Unprompted - Do Not Read Responses)

- Happy
- Proud
- Optimistic
- Sad
- None
- Other $\qquad$

| Table 6. How did these advertisements make you feel? |  |  |
| :--- | ---: | ---: |
| Response | Frequency | Percent |
| Happy | 224 | $34.1 \%$ |
| Proud | 161 | $24.5 \%$ |
| Optimistic | 59 | $9.0 \%$ |
| Negative | 117 | $17.8 \%$ |
| None | 96 | $14.6 \%$ |
| Total | 657 | $100.0 \%$ |

Question 9:
Did the advertisements change your attitude towards Saskatchewan?

- Yes
- No


Question 10:
Using a scale from 1 to 5 with 1 being Strongly Disliked and 5 being Strongly Liked, how would you rate the advertising overall...

- on Television?
$\begin{array}{lllll}1 & 2 & 3 & 4 & 5\end{array}$
- on the Radio?
$\begin{array}{lllll}1 & 2 & 3 & 4 & 5\end{array}$
- in the Newspaper?
$\begin{array}{lllll}1 & 2 & 3 & 4 & 5\end{array}$


## Question 11:

Please stop me when I reach the category in which your age falls...

- 18 to 24
- 25 to 35
- 36 to 45
- 46 to 55
- 56 to 65
- 66 to 74 , or
- 75 and over
- Refused

| Table 7. Distribution of Age |  |  |
| :--- | ---: | ---: |
| Age Group | Frequency | Percent |
| 18 to 24 | 30 | $4.4 \%$ |
| 25 to 35 | 107 | $15.9 \%$ |
| 36 to 45 | 140 | $20.7 \%$ |
| 46 to 55 | 171 | $25.3 \%$ |
| 56 to 65 | 110 | $16.3 \%$ |
| 66 to 74 | 73 | $10.8 \%$ |
| 75 and over | 44 | $6.5 \%$ |
| Total Response | 675 |  |

Question 12:
How many people live in your household?

- $\quad 1$
- 2
- 3
- 4
- 5 or more

| Table 8. Household Size of Respondents |  |  |
| :--- | ---: | ---: |
| Size of Household | Frequency | Percent |
| 1 | 111 | $16.5 \%$ |
| 2 | 275 | $40.9 \%$ |
| 3 | 102 | $15.2 \%$ |
| 4 | 106 | $15.8 \%$ |
| 5 or more | 79 | $11.7 \%$ |
| Total Response | 673 |  |

## Question 13:

## What is your current occupation? (Do not read responses)

- Public sector management
- Private sector management
- Teaching
- Medical/Health
- Clerical/Sales/Service
- Processing and Manufacturing
- Construction/Trades
- Farmer
- Transportation
- Homemaker
- Student
- Unemployed
- Retired
- Small business owner/operator
- Other (specify):
- Refused

Occupation of respondent

| Table 9. Occupation | Frequency | Percent |
| :--- | ---: | ---: |
|  | 16 | $2.6 \%$ |
| Public sector management | 12 | $1.9 \%$ |
| Private sector management | 36 | $5.8 \%$ |
| Teaching | 29 | $4.6 \%$ |
| Medical/Health | 53 | $8.5 \%$ |
| Clerical/Sales/Service | 5 | $0.8 \%$ |
| Processing and Manufacturing | 17 | $2.7 \%$ |
| Construction/Trades | 69 | $11.1 \%$ |
| Farmer | 9 | $1.4 \%$ |
| Transportation | 28 | $4.5 \%$ |
| Homemaker | 24 | $3.8 \%$ |
| Student | 8 | $1.3 \%$ |
| Unemployed | 152 | $24.4 \%$ |
| Retired | 22 | $3.5 \%$ |
| Small business owner/operator | 144 | $23.1 \%$ |
| Other | 624 |  |
| Total Response |  |  |

## Question 14:

What is the highest level of education you have completed? (Do not read responses)

- less than Grade 9,
- some high school,
- high school,
- some trade school,
- trade school with diploma,
- some university,
- university degree or higher
- Refused

Maximum education level of survey respondents

| Table 10. Education | Frequency | Percent |
| :--- | ---: | ---: |
|  | 22 | $3.3 \%$ |
| Less than Grade 9 | 59 | $8.8 \%$ |
| Some high school | 149 | $22.3 \%$ |
| High school | 35 | $5.2 \%$ |
| Some trade school | 92 | $13.8 \%$ |
| Trade school with diploma | 94 | $14.1 \%$ |
| Some university | 216 | $32.4 \%$ |
| University degree or higher | 667 |  |
| Total Response |  |  |

Question 15:

## Gender (Do not read)

- Male
- Female
- Unknown

Gender of respondent

| Table 11. Gender | Frequency | Percent |
| :--- | ---: | ---: |
|  | 355 | $53.2 \%$ |
| Male | 312 | $46.8 \%$ |
| Female | 667 | $100.0 \%$ |
| Total Response |  |  |

