

#### **STAFF NOTICE 45-703**

## MONITORING THE USE OF THE EXEMPTION UNDER

## MULTILATERAL INSTRUMENT 45-103 CAPITAL RAISING EXEMPTIONS

Multilateral Instrument 45-103 *Capital Raising Exemptions* ("MI 45-103) came into force on June 16, 2003. It contains four new exemptions from the prospectus and registration requirements. This Staff Notice describes how Commission staff will monitor the use of the exemptions in MI 45-103 to ensure that issuers are complying with the conditions that attach to the exemptions.

# Family, Friends and Business Associates Exemption

For this exemption we want to confirm that issuers:

- a. are selling securities to investors who have the required relationship with the issuer or its affiliates or with the issuer's directors, senior officers and control persons, and
- b. are obtaining signed risk acknowledgements from Saskatchewan investors.

We will contact issuers in a sample of offerings under this exemption, and ask them for details of the relationship between the investors and the issuer or its affiliates or with its the directors, senior officers and control persons. We will also ask for evidence that each investor has signed a risk acknowledgement. We won't ask for this information for every investor, but only for a reasonable sample.

#### Offering Memorandum Exemption

For this exemption, we want to confirm:

- a. that offering memoranda contain the information required in the offering memorandum form,
- b. that Saskatchewan investors who invest over \$10,000 have the required income or assets or advice, and
- c. that issuers are obtaining signed risk acknowledgements from Saskatchewan investors.

#### Review of Offering Memoranda

We will review offering memoranda filed by issuers who have their head office in Saskatchewan to confirm that the documents contain the disclosure required in the offering memorandum form.

Review of eligibility of investors over \$10,000 and compliance with risk statement

We will contact issuers from a sampling of offerings under this exemption, and ask for verification that:

- a. investors of over \$10,000 meet the eligibility criteria, and
- b. investors have signed the risk acknowledgement.

We will not ask for verification of all investors, but of a random selection of investors based on reasonable sample size.

## **Accredited Investor Exemption**

We will contact issuers from a sampling of offerings under this exemption, and ask for verification that purchasers come within the definition of "accredited investor".

We will not ask for verification of all investors, but of a random selection of investors based on a reasonable sample size.

### Follow-up Action After Review

If there has been serious non-compliance with the conditions of the exemptions under MI 45-103, we will bring the matter to the issuer's attention, and refer it to our enforcement branch for follow up action. This could range from asking the issuer to refund money to investors to issuing a temporary cease trade order. If the offering is still going on, we may ask the issuer to amend the offering memorandum, which would trigger a right of withdrawal for those who have invested so far.

We will bring matters of minor non-compliance to the issuer's attention, and ask for better compliance in the future.

June 26, 2003 Amended October 15, 2004

Contact:

Deputy Director, Legal/Registration (306) 787-5879