

GENERAL RULING/ORDER 34-901
PROFICIENCY REQUIREMENTS FOR SALESPESONS TRADING ONLY IN CERTAIN OPTIONS

IN THE MATTER OF
THE SECURITIES ACT, 1988, SS 1988, c. S-42.2

AND

IN THE MATTER OF PROFICIENCY REQUIREMENTS FOR SALESPESONS TRADING ONLY IN
CERTAIN OPTIONS

ORDER
(Section 160)

WHEREAS the Saskatchewan Securities Commission (the "Commission") has assigned to the Director of the Commission the power to make exemption orders and rulings under provisions of *The Securities Act, 1988* (the "Act") including orders and rulings of general application;

AND WHEREAS an application has been received by the Director from the staff of the Commission for an order pursuant to section 160 of the Act of that the provisions of subsections 37(1) and 37(4) of *The Securities Regulations* (the "Regulations") do not apply to salespersons of a firm registered as an investment dealer who trade only in options for which the underlying interest is not an equity security;

AND WHEREAS it has been represented to the Director that:

1. Subsection 37(1) of *The Securities Regulations* provides that no individual shall be granted registration as a salesperson of a registered dealer unless the individual has successfully completed the Canadian Securities Course;
2. Subsection 37(4) of *The Securities Regulations* provides that no individual shall be granted registration as a salesperson of an investment dealer unless the individual has successfully completed the Conduct and Practices Course;
3. Under By-law No. 18.9 of the Investment Dealers Association of Canada (the "IDA"), the IDA may approve an individual in the category of "Options Representative - Restricted" if, the person is approved as a Registered Futures Contract Representative pursuant to Regulation 1800 and;
 - (a) takes or solicits orders only for trades in options for which the underlying interest is not an equity security; and
 - (b) has satisfied the applicable proficiency requirements outlined in Part I of Policy No. 6.
4. Section 8 of Part I of IDA Policy 6 states that the proficiency requirements under By-law 18.9 is successful completion of:
 - (a) the Derivatives Fundamentals Course administered by the Canadian Securities Institute (the "Derivatives Fundamentals Course"); and

- (b) the Options Licensing Course administered by the Canadian Securities Institute (the “Options Licensing Course”).

AND WHEREAS the Director is of the opinion that it would not be prejudicial to the public interest to make this order;

IT IS HEREBY ORDERED pursuant to section 160 of the Act that the provisions of subsections 37(1) 37(4) of the Regulations shall not apply to an individual provided that the individual:

1. has been approved by the IDA as an Options Representative - Restricted;
2. has successfully completed the Derivatives Fundamentals Course and the Options Licensing Course; and
3. trades only in options for which the underlying interest is not an equity security.

DATED December 12, 2001

“Barbara Shourounis”

Barbara Shourounis
Director