



Applicant Profile 2006-2007

Name of Farm: _____

Name of Contact: _____

Mailing Address: _____

Home Farm Location: _____
if different from above

Other Farm Locations: _____

Phone Number: _____

Fax Number: _____

E-Mail Address: _____

Date: _____

**All relevant sections must be completed to be considered
eligible for Agricultural Policy Framework funding**

SECTION I: GENERAL INFORMATION

1a. What is the business structure of your farm (Please ✓):
 Sole proprietorship Partnership Corporation Other (Specify)

1b. If your farm is incorporated, please list the names of the shareholders and percent ownership.

	Name	% Ownership
Shareholder 1.		
Shareholder 2.		
Shareholder 3.		

2a. What is your Social Insurance Number (if the farm is a sole proprietorship or partnership)
 _____ - _____ - _____

2b. What is your farm's Canada Customs and Revenue Agency Business number?

3. Do you participate in any of these programs?
 Production (Crop) Insurance
 Net Income Stabilization Account (NISA)/Canadian Agriculture Income Stabilization Program

4. Please indicate the Date of Birth of all Operators/Owners of this farm.

	Month	Day	Year
Operator 1.			
Operator 2.			
Operator 3.			

5. What is the approximate age of the farming enterprise? _____ Years

6. Do you have a will? Yes No

7. Do you have a written succession/transfer plan Yes No

8. Do you have a written business plan? Yes No

9. Do you have an Environmental Farm Scan completed? Yes No
 If Yes, when was it completed? _____

10. Do you have an Environmental Farm Plan completed? Yes No
 If Yes, when was it completed? _____

11. If you are a livestock operator, do you have an Environment Certificate of Operation?
 Yes No
 If Yes, a) what is your certificate number? _____
 b) what is the date of issuance? _____

12. Do you have On-Farm Mapping Completed? Yes No
 If Yes, what year was it completed? _____

13. Do you participate in the Farm Property Tax Exemption Program? Yes No

14. What percentage of your household income is from farming activities?
 0 - 10% 11% - 25% 26% - 50% 51% - 75% 76% - 100%

SECTION II: LAND AND LAND MANAGEMENT

Only include land that YOU farm. Do NOT include land rented or leased to others.

Property Number	Location	Property Type Grant/Lease/Deed Licence to Occupy/ Rented	Property ID Number	Owner (If Rented)	Total Acres
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

Farmland Development Summary

Year	Year 2005	
LAND USE	ACREAGE ON MINERAL SOILS	ACREAGE ON PEAT SOILS
Corn Silage		NA
Grains		NA
Forage		
Pasture (Exclude community pastures)		
Fruits		
Vegetables		
Christmas Trees		
Sods/turf		
Horticultural Peat Products	NA	
Fallow		
Idle (improved land)		
Rough Cleared		
Undeveloped but suitable		
Undeveloped and not suitable		
Total Acreage		

SECTION III-A: GREENHOUSE AND NURSERY PRODUCTION

1. Did you have any greenhouse/nursery product sales in 2005? Yes No
 If 'Yes' a) Number of Greenhouses _____ c) Total Nursery Area _____ acres
 b) Total Greenhouse space _____ sq. ft.

2. a) Do you propagate and/or harvest native plants? Yes No
 b) Do you sell any native plants? Yes No

For each major commodity category (include native plants) produced on your greenhouse or nursery operation, please estimate the following:

Type of Vegetable, Tree/Shrub, Flower cuttings, potted plants or bedding plant	Number of pots, cuttings or plants produced or purchased for resale	Greenhouse or Nursery Space (sq. ft)	Amount Sold	Commodity purchased for re-sale? (Yes/No)

SECTION III-B: FRUIT AND NUTRACEUTICAL PRODUCTION INFORMATION

For each commodity produced on your farm in 2005, please estimate the following:

	Year 2005	
Fruits	Area Producing (acres)	Total Harvested (Kgs)
Apples		
Blueberries		
Cranberries		
Currants		
Partridge Berries		
Plums		
Raspberries		
Rhubarb		
Strawberries		
St. John's Wort		
Valarium		
Others (Please List)		
1.		
2.		
3.		

SECTION III-C: VEGETABLE PRODUCTION INFORMATION

For each commodity produced on your farm in 2005, please estimate the following:

Crops	Year 2005	
	Acres Harvested	Total Harvest (Indicate Units of Harvest)
Potatoes		
Asparagus		
Beans, Green & Waxed		
Beets		
Broccoli		
Brussel Sprouts		
Cabbage		
Carrots		
Cauliflower		
Chinese Vegetables		
Corn (Sweet)		
Cucumbers		
Greens		
Lettuce		
Onions		
Parsnip		
Peas		
Pumpkin		
Squash/Zucchini		
Tomatoes - Field		
Turnip/Rutabaga		
Others (Please list)		
1.		
2.		
3.		

SECTION III-D: SODS, CHRISTMAS TREES and WREATHS PRODUCTION

Please answer the following if you produced Christmas Trees, Wreaths/Tips and/or sods in 2005.

1. Did you grow Christmas trees or harvest evergreen tips for wreaths?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
If 'Yes', a) Total area planted with Christmas Trees	_____	acres
b) Area of Christmas Trees harvested in 2005	_____	acres
c) Average number of Christmas trees/acre	_____	trees/acre
d) Amount of Tree tips harvested for wreaths/center pieces	_____	lbs or kg
e) What were the species of Tree tips used?	_____	
2. If you produced sod/turf grass in 2005, please estimate the following:		
a) Total area of Sod/Turf	_____	acres
b) Area of Sod/Turf harvested in 2005	_____	acres

SECTION III-E: LIVESTOCK & POULTRY PRODUCTION INFORMATION

For each commodity produced on your farm in 2005, please estimate the following:

Beef Cattle	As of Today					For the Year 2005	
	Calves (< 1 yr)	Steers (1+ yrs)	Heifers (1+ yrs)	Cows	Bulls	Numbers Marketed	Ave. live weight of marketed animals

Dairy Cattle	As of Today					For the Year 2005
	Calves (< 1 yr)	Heifers (1+ yrs)	Milking Cows	Dry Cows	Bulls	Milk Production (L)

Pigs	As of Today				For the Year 2005		
	Nursing & weaner pigs	Grower & Finishing Pigs	Boars	Sows & Gilts	Number of Weaner Pigs Sold	Number of Adult Pigs Marketed	Ave. liveweight of marketed adult pigs

Sheep	As of Today			For the Year 2005			
	Lambs	Ewes	Rams	Lambs Marketed for sale	Ave. live weight of marketed lambs	Number of Adults Marketed	Ave. liveweight of marketed adults

Blue Fox	As of Today		For the Year 2005		
	Adult Males	Adult Females	Number of Live births	Number of young successfully reared	Number of pelts produced

Silver Fox	As of Today		For the Year 2005		
	Adult Males	Adult Females	Number of Live births	Number of young successfully reared	Number of pelts produced

Mink	As of Today		For the Year 2005		
	Adult Males	Adult Females	Number of Live births	Number of young successfully reared	Number of pelts produced

Lynx	As of Today		For the Year 2005		
	Adult Males	Adult Females	Number of Live births	Number of young successfully reared	Number of pelts produced

Other _____	As of Today		For the Year 2005		
	Adult Males	Adult Females	Number of Live births	Number of young successfully reared	Number of pelts produced

Other Livestock Type	As of Today		For the Year 2005		
	Adult Males	Adult Females	Number of Live births	Young Marketed for sale	Number of Adults Marketed

1.				
2.				
3.				

SECTION III-E: LIVESTOCK & POULTRY PRODUCTION INFORMATION - CONT'D

	As of Today		For the Year 2005			
	Adults	Number of pullets	Number of chicks hatched	Number of chicks purchased	Number of eggs produced (dz)	Ave. live weight of marketed animals
Poultry						
Broilers					NA	
Laying Hens						
Turkeys					NA	
Ducks					NA	
Geese					NA	
Other _____						

	Number of Hives	Number of Queens Purchased	Source of Queen Purchase	Number of Queens Sold	Amount of Honey Produced (indicate units)
Honey bees					

Did you slaughter livestock in 2005? Yes No

Where are your livestock slaughtered? On farm Butcher Fed. licensed Plant

SECTION III-F: FEED PRODUCTION & PURCHASES

Please complete the following table if feed was **purchased or produced** by the farm in 2005.

Type of feed	PRODUCTION			PURCHASES	
	Area in Production (acres)	Total Yield (indicate units of measure)	Type of Storage (i.e. round bales, square bales, chopped silage, etc)	Amount purchased inside province	Amount purchased outside province
Hay					
Corn Silage					
Grass Silage					
Corn Grain					
Barley					
Wheat					
Oats					
Soybean					
Other _____					
1.					
2.					
3.					
4.					

SECTION V: MACHINERY AND EQUIPMENT

For the equipment used on your farm, please provide the following information:

Model	Capacity	Size	Date of Purchase	Purchase Price	Current Estimated Value

If you require additional space, please attach another sheet.

SECTION VI-A: MARKETING

Marketing of Production			
1. Please estimate your percentage of production sold by the following methods: (All categories should total 100%)			
a) Direct to Consumers	_____ %	b) Farm Cooperative	_____ %
c) Wholesalers/Processors	_____ %	d) Retailers	_____ %
e) Other	_____ %		
2. If you had any Direct to Consumer sales please indicate which of the following methods you used in 2005. Also, include the location of where these sales normally occur.			
a) Farm Market (On-farm)	<input type="checkbox"/>	Location:	_____
b) Road Side Stand	<input type="checkbox"/>	Location:	_____
c) U-Pick	<input type="checkbox"/>	Location:	_____
d) Farmer's Market	<input type="checkbox"/>	Location:	_____
e) Farm Gate	<input type="checkbox"/>	Location:	_____
f) Other (eg. Door-to-door, etc)	<input type="checkbox"/>	Location:	_____

Products Exported			
Please complete the following table if you marketed any products outside the province			
Name/Type of Product Exported	Amount Exported	Approximate Value of Exports	Export Destination

SECTION VI-B: VALUE-ADDED PROCESSING

Please complete the following section if you performed Value-Added processing in 2005.

Please list your Value-added products.

	Name/type of Product	Amount Produced (Please indicate unit of measure)	Approximately what percentage of the raw materials did your farm produce?
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

What percentage of your farm's income is from Value-added processing?

- a) Less than 10% , b) 11 - 50% , c) 51 - 75% , d) 76 - 100%

SECTION VII: DIVERSIFICATION OF PRODUCTS

Please complete this section if you diversified your farming operation within the last five years.

Please list what diversification occurred on your farm (e.g. New crops or livestock, secondary processing, agri-tourism, etc)	Please ✓ each box below to indicate if diversification resulted in:		
	a) displacing previous production?	b) an expansion of your farming activities?	c) improve the financial status of your farm?
1.			
2.			
3.			
4.			
5.			
What percentage of your current gross farm sales is attributable to diversification activities within the last 5 years? a) Less than 5% <input type="checkbox"/> b) 5 - 10% <input type="checkbox"/> c) 11 - 25% <input type="checkbox"/> d) 26 - 50% <input type="checkbox"/> e) 51 - 75% <input type="checkbox"/> f) 76 - 100% <input type="checkbox"/>			

SECTION VIII: LABOUR FORCE INFORMATION

Please indicate the number of people who worked on your farm for the year 2005 by the following categories. Please exclude the Owner(s)/Operator(s) listed in Section I above.	
	Year 2005
Type of Employee	Number of Employees
Full-Time Permanent Employees Those who work 30 hrs or more per week all year round.	
Full-Time Temporary/Seasonal Employees Those who work 30 hrs or more per week <u>but not</u> year round.	
Part-Time Permanent Employees Those who work less than 30 hrs per week and are employed all year.	
Part-Time Temporary/Seasonal Employees Those that work less than 30 hrs per week and are <u>not</u> employed all year.	

Have you attached your:

- Most recent financial statements (if your farm is incorporated)**
- T1163: Statement A - CAIS Program Information and Statement of Farming Activities for Individuals; OR**
T1164: Statement B - CAIS Program Information and Statement of Farming Activities for Additional Farming Operations
- T2042: Statement of Farming Activities (if your farm is NOT incorporated)**
- Statement of Net Worth (if your farm is NOT incorporated - See ANNEX A)**

I certify that the information provided in this document is complete and accurate.

Name	Position	Date

For Office Use Only

Provincial Electoral District _____

Federal Electoral District _____

Economic Zone Board _____

Census District _____

Map Sheet Number _____

Reviewed By: _____ Date: _____
Program Manager

Data Entry By: _____ Date: _____

ANNEX A:
Statement of Net Worth

Please complete the following Statement of Net Worth if your farm is unincorporated.

ASSETS

Cash and short-term investments	
Accounts receivable	
Inputs	
Crops for sale	
Market livestock	
Other current assets	
Total current assets	

Long-term Assets

Long-term investments	
Breeding livestock	
Machinery & equipment	
Quota (<i>current value</i>)	
Land and buildings	
NISA	
Other long term assets	
Total long-term assets	
TOTAL ASSETS	

LIABILITIES

Current Liabilities	
Accounts payable	
Bank Loan	
Farm Credit Corporation	
Advance Payment Program	
Farm Loan Board Loan	
Private individuals	
Machinery & supply companies	
Others	
Total Current Liabilities	

Long-term liabilities

Bank Loan	
Farm Credit Corporation	
Farm Loan Board	
Private individuals	
Machinery & supply companies	
Other	
Total Long-term Liabilities	
TOTAL LIABILITIES	

NET WORTH	
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