

**CANADIAN INTERNATIONAL TRADE TRIBUNAL
FOREIGN PRODUCERS' QUESTIONNAIRE
SEAMLESS OIL AND GAS WELL CASING
INQUIRY NO.: NQ-2007-001**

The information requested in this questionnaire is for use by the Canadian International Trade Tribunal (the Tribunal) in connection with its inquiry respecting **the dumping and subsidizing of seamless carbon or alloy steel oil and gas well casing, whether plain end, beveled, threaded or threaded and coupled, heat-treated or non-heat-treated, meeting American Petroleum Institute specification 5CT, with an outside diameter not exceeding 11.75 inches (298.5 mm), in all grades, including proprietary grades, originating in or exported from the People's Republic of China (the subject goods).**

The information is requested pursuant to subsection 17(2) of the *Canadian International Trade Tribunal Act* and is for use by the Tribunal in connection with the inquiry it initiated under section 42 of the *Special Import Measures Act*. The requested information is needed to supplement data available from other sources.

As a foreign producer of the product in question, you are required to complete the relevant questionnaire and may return the completed questionnaire, without the instructions pages, using one of the following methods, **no later than December 4, 2007**:

1. sent as an electronic version on diskette or CD or, as a hard copy to the Secretary, Canadian International Trade Tribunal, Standard Life Centre, 333 Laurier Avenue West, 15th Floor, Ottawa, Ontario K1A 0G7; or
2. by using the Tribunal's Secure E-filing Service as explained below and in the Tribunal's notice of commencement of inquiry dated November 13, 2007.

Filing an electronic version of your response is the Tribunal's preference. Completed questionnaire(s) should be filed **EITHER** electronically **OR** in hard copy, but **NOT BOTH**.

In conducting this inquiry, the Tribunal is required to gather the best possible evidence. It is in your interest to ensure that your responses to the questionnaire are accurate, complete and returned to the Tribunal on time.

Information that is confidential in nature will be treated in accordance with sections 43 to 49 of the *Canadian International Trade Tribunal Act*, which require that it shall not be made public in such a manner as to be available for the use of any business competitor or rival of the reporting person, firm or corporation.

GENERAL INSTRUCTIONS

1. The questionnaire is divided as follows:
 - The Foreign Producers' Questionnaire is divided into two parts:
 - PART I — deals with information that is **public** in nature. Requests to treat any of this information as confidential **must** be fully justified in writing and be accompanied by a redacted public version. PART I deals with general firm, industry data and product specific information.
 - PART II — deals with information that is **confidential** in nature and relates to product specific information.
2. If your firm has more than one location, facility or outlet, please ensure that you submit to the Tribunal a consolidated reply to the questionnaire.

3. If the answer to any question is “none,” “not applicable” or “not available,” please indicate which of these situations applies rather than leave the space blank.
4. Completed questionnaire(s) can be filed with the Tribunal electronically using the Tribunal’s Secure E-filing Service, or by providing a diskette or CD. If you cannot prepare an electronic version of your response, which is the Tribunal’s preference, please file a hard copy with the Tribunal. Completed questionnaire(s) should be filed **EITHER** electronically **OR** in hard copy, but **NOT BOTH**.
5. All information is requested on a **calendar-year** basis. Where adjustments are required to comply with the Tribunal’s request, please identify the adjustments and give a full explanation of how they were made.
6. Please ensure that calculations provided in the questionnaire schedules reconcile by checking the reported data.
7. If the information requested is not readily available from your records in exactly the form requested, please furnish prepared estimates, with a full explanation of the methodology used to prepare these estimates.
8. Necessary comments or explanations with respect to any question should be made in the space provided or on separate sheets, and attached to the questionnaire.
9. Any questions relating to this questionnaire should be directed to Martine Gagnon at 613-990-2404, or martine.gagnon@citt-tcce.gc.ca, or Shiu-Yeu Li at 613-990-8721, or shiu-yeu.li@citt-tcce.gc.ca.
10. **Please remove instruction pages before you return your questionnaire to the Tribunal.**

PRODUCT DEFINITION

The imported goods subject to this inquiry are defined as:

seamless carbon or alloy steel oil and gas well casing, whether plain end, beveled, threaded or threaded and coupled, heat-treated or non-heat-treated, meeting American Petroleum Institute specification 5CT, with an outside diameter not exceeding 11.75 inches (298.5 mm), in all grades, including proprietary grades, originating in or exported from the People’s Republic of China.

The imported goods in question are commonly classified under the following Harmonized System classification numbers:

7304.29.00.11

7304.29.00.19

7304.29.00.21

7304.29.00.29

PRODUCT CATEGORY DEFINITIONS

Oil and gas well casing covered by this questionnaire include:

CATEGORY 1	Seamless High-strength ¹ Oil and Gas Well Casing
CATEGORY 2	Seamless Low-strength ² Oil and Gas Well Casing
CATEGORY 3	ERW High-strength ¹ Oil and Gas Well Casing
CATEGORY 4	ERW Low-strength ² Oil and Gas Well Casing

1. Oil and gas well casing, normalized or heat-treated, with a minimum yield strength of 80 kilograms per square inch (ksi) or greater.
2. Oil and gas well casing with a minimum yield strength less than 80 ksi.

OTHER DEFINITIONS

Associated Firms: Firms that are related to each other in **any manner** other than an arm's length (independent) customer/supplier relationship. For example: firms are associated or related if an officer or director of one firm is an officer or director of the other, or if a firm directly or indirectly owns, holds or controls shares of the other firm, or if a firm is the exclusive distributor for another.

High-Strength Oil and gas well casing, normalized or heat-treated, with a minimum yield strength of 80 kilograms per square inch (ksi) or greater.

Low-Strength Oil and gas well casing with a minimum yield strength less than 80 ksi.

Period of Inquiry: This inquiry covers the period from January 1, 2004, to September 30, 2007

Practical Plant Capacity: This is the greatest level of output from the machinery and equipment used in the production of **oil and gas well casing, whether seamless or ERW**, that your plant can achieve on a continuous basis within the framework of a realistic work pattern. Consideration should be given to the typical product mix, number of shifts per day, annual operating days, etc., experienced during the past five years.

Units of Volume: All responses to volume questions in the questionnaires should be expressed in metric tonnes (tonnes).

**CANADIAN INTERNATIONAL TRADE TRIBUNAL
FOREIGN PRODUCERS' QUESTIONNAIRE
SEAMLESS OIL AND GAS WELL CASING
INQUIRY NO.: NQ-2007-001**

PART I

PUBLIC INFORMATION

Note: Information requested in this part is public. If the response to any question would divulge confidential business information, provide a redacted version and a complete version to be placed on the confidential record.

1. Please provide your firm's name and the following certification:

A) Name (in English and in French, if applicable) and address of reporting firm:

E-mail Address	Web Site

B) The undersigned certifies that the information herein supplied is complete and correct to the best of his/her knowledge and belief.

Date	Signature of Authorized Official
Telephone	Name of Authorized Official (Please print)
Fax	Title of Authorized Official (Please print)

C) If your firm has not produced **seamless oil and gas well casing**, as defined above, since January 1, 2004, please check the appropriate box below and **return only** this completed page to the Tribunal.

Firm has **not** produced **seamless oil and gas well casing** since January 1, 2004.

D) Please provide the names and addresses of any other firms in China (other locations, facilities and outlets) on behalf of which your firm is responding to this questionnaire.

_____	_____
E-mail Address	Web Site
_____	_____
E-mail Address	Web Site
_____	_____
E-mail Address	Web Site

2. Does your firm produce **seamless oil and gas well casing** in more than one country?

Yes No

If yes, please specify the countries and specify whether it is high-strength or low-strength, or both.

3. If your firm is wholly or partly owned by other firms involved in any manner with the **seamless oil and gas well casing** subject to this inquiry, whether upstream or downstream, please list the names and addresses of the other firms, and indicate the percent share of ownership or interest in your firm by the other firms.

Name	Address	Percent Share of Ownership
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

4. If your firm wholly or partly owns other firms involved in any manner with the **seamless oil and gas well casing** subject to this inquiry, whether upstream or downstream, please list their names and addresses, and indicate the extent of your firm's ownership or interest in those firms.

Name	Address	Percent Share of Ownership
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

5. If your firm is associated in any manner with other foreign producers, Canadian producers, importers, exporters, suppliers of raw materials used in the manufacture of **seamless oil and gas well casing** or customers that buy **seamless oil and gas well casing** either domestically or outside of Canada, please list those foreign producers, Canadian producers, importers, exporters, suppliers or customers and their addresses, indicate the nature of the association, describe the type of product these firms handle and their role in the industry.

Name	Address	Nature of Association ¹	Type of Product	Role in Industry ²
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

1. Please refer to the definition of "associated firms" of the instructions on page iii.
 2. Exclude arm's length (independent) customers or suppliers.

6. Please provide details of any change in the majority ownership structure of your firm since January 1, 2004.

7. Please provide a brief history of your firm, with particular emphasis on the production of **seamless oil and gas well casing**. The history, among other things, should cover the date of incorporation, corporate structure, range of products made by your firm, the date on which your firm started production of **seamless oil and gas well casing** and the date you first exported it to Canada.

NOTE: If your firm produces seamless oil and gas well casing in more than one country, you are required to provide the requested information in questions 10 and 11 for each country separately in which your firm produce seamless oil and gas well casing.

10. Please indicate whether any of your plants that are not currently capable of producing **seamless oil and gas well casing** for the Canadian market could be converted to do so. If so, what modifications would be necessary?

11. Have you permanently closed or otherwise disposed of any plants or major assets producing **seamless oil and gas well casing** or made any significant asset disposals since January 1, 2004?

Yes

No

If so, please indicate the plant or major asset concerned and the date, location and reasons for the closure or disposal.

- 14. Please describe your marketing practices for export sales (i.e. how you encourage sales) for **seamless oil and gas well casing**. If these methods have changed since January 1, 2004, please provide details of these changes.

- 15. If your firm publishes an annual report to shareholders, please provide either:
 - a) 25 printed photocopies of your most recent annual report or, if printed copies are not available,
 - b) one photocopy-ready copy.

- 16. In order to minimize the burden of responding to questionnaires on participants in Tribunal investigations, the Tribunal's staff is continually looking for ways to collect the information necessary for the proper conduct of an investigation with the least inconvenience to the respondents. We would welcome your suggestions for ways to streamline the data collection process and minimize the burden of questionnaire response. As well, we would appreciate the best estimate of the time required by your firm to complete this questionnaire.

Hours to complete: _____

Comments: _____

PART II

CONFIDENTIAL INFORMATION

Note: Information requested in this part is considered to be confidential in nature and will be treated as such, in accordance with sections 43 to 49 of the *Canadian International Trade Tribunal Act*.

FIRM NAME: _____

OPERATIONS

- 17. Please report your production capacity, heat-treating capacity and testing capacity, production, sales, imports, exports and inventories of **seamless oil and gas well casing** by your firm in your home market as shown in Schedule I (pages 12 and 13). Complete separate schedules for high-strength and low-strength, as indicated.
- 18. Please indicate what percentage of your firm's total sales volume and value, in 2006, was represented by sales of **seamless oil and gas well casing**.

	Volume	Value
High-strength¹	_____ percent	_____ percent
Low-strength²	_____ percent	_____ percent

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- 1. Oil and gas well casing, normalized or heat-treated, with a minimum yield strength of 80 kilograms per square inch (ksi) or greater.
 - 2. Oil and gas well casing with a minimum yield strength less than 80 ksi.

- 19. Please estimate your firm's percentage share of your country's total production volume of **seamless oil and gas well casing**, in 2006.

	Volume
High-strength	_____ percent
Low-strength	_____ percent

22. Please provide any documents, plans, forecasts, market analyses, or other information setting out your firm's strategies and objectives, for the years 2008, 2009 and 2010 concerning **seamless oil and gas well casing** and other products made on the same production equipment, with respect to the following factors:

- production,
- purchases from domestic sources and from imports,
- domestic sales from production,
- market size and growth,
- market share for your firm,
- price levels,
- export sales,
- any change in product mix of production and sales,
- capacity and utilization levels, and
- investments.

Please provide the rationale and assumptions underlying these plans and forecasts, and indicate whether they were prepared internally or by an outside consultant. Please indicate whether it is applicable to high-strength or low-strength seamless, or to both.

Note: These specific plans and forecasts may already be in the form of "business plans" or equivalent used by your firm. If these types of documents are readily available, you may submit them in lieu of the above. However, if no formal forecast documents exist, provide your firm's best estimates with regard to the above-mentioned factors.

You are **not** required to provide your firm's plans and forecasts dealing with products or activities **other than seamless oil and gas well casing**.

SCHEDULE I

**CAPACITY, PRODUCTION, SALES, IMPORTS, EXPORTS AND
INVENTORIES OF SEAMLESS, HIGH-STRENGTH OIL AND GAS WELL
CASING
(tonnes)**

Country of Manufacture: _____	(specify)				
	2004	2005	2006	Jan. 1 - Sept. 30 2006	2007
A Practical Plant Capacity for Seamless High-strength Oil and Gas Well Casing ^{1,2}	_____	_____	_____	_____	_____
i) Heat-Treating Capacity	_____	_____	_____	_____	_____
ii) Testing Capacity ³	_____	_____	_____	_____	_____
B Beginning Inventory of Seamless High-strength Oil and Gas Well Casing ^{1,8}	_____	_____	_____	_____	_____
C Total Production of Seamless High-strength Oil and Gas Well Casing ^{1,8} (Utilization)	_____	_____	_____	_____	_____
D Total Production of Other Products ^{1,4} (Utilization)	_____	_____	_____	_____	_____
E Imports of Seamless High-strength Oil and Gas Well Casing	_____	_____	_____	_____	_____
F Home Market Sales of Seamless High-strength Oil and Gas Well Casing ^{5,6}	_____	_____	_____	_____	_____
Export Sales of Seamless High-strength Oil and Gas Well Casing ^{6,7} to:					
G Canada	_____	_____	_____	_____	_____
H Your Largest Export Market (specify) _____	_____	_____	_____	_____	_____
I Your 2nd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
J Your 3rd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
K All Other Countries	_____	_____	_____	_____	_____
L Total Exports of Seamless High-strength Oil and Gas Well Casing ⁸	_____	_____	_____	_____	_____
M Total Sales of Seamless High-strength Oil and Gas Well Casing ⁸	_____	_____	_____	_____	_____
N Ending Inventory of Seamless High-strength Oil and Gas Well Casing ^{1,8}	_____	_____	_____	_____	_____

See Notes on page 14.

**CAPACITY, PRODUCTION, SALES, IMPORTS, EXPORTS AND
INVENTORIES OF SEAMLESS, LOW-STRENGTH OIL AND GAS WELL
CASING
(tonnes)**

Country of Manufacture: _____	(specify)				
	2004	2005	2006	Jan. 1 - Sept. 30 2006	2007
A Practical Plant Capacity for Seamless Low-strength Oil and Gas Well Casing ^{1,2}	_____	_____	_____	_____	_____
i) Heat-Treating Capacity	_____	_____	_____	_____	_____
ii) Testing Capacity ³	_____	_____	_____	_____	_____
B Beginning Inventory of Seamless Low-strength Oil and Gas Well Casing ^{1,8}	_____	_____	_____	_____	_____
C Total Production of Seamless Low-strength Oil and Gas Well Casing ^{1,8} (Utilization)	_____	_____	_____	_____	_____
D Total Production of Other Products ^{1,4} (Utilization)	_____	_____	_____	_____	_____
E Imports of Seamless Low-strength Oil and Gas Well Casing	_____	_____	_____	_____	_____
F Home Market Sales of Seamless Low-strength Oil and Gas Well Casing ^{5,6}	_____	_____	_____	_____	_____
Export Sales of Seamless Low-strength Oil and Gas Well Casing ^{6,7} to:					
G Canada	_____	_____	_____	_____	_____
H Your Largest Export Market (specify) _____	_____	_____	_____	_____	_____
I Your 2nd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
J Your 3rd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
K All Other Countries	_____	_____	_____	_____	_____
L Total Exports of Seamless Low-strength Oil and Gas Well Casing ⁸	_____	_____	_____	_____	_____
M Total Sales of Seamless Low-strength Oil and Gas Well Casing ⁸	_____	_____	_____	_____	_____
N Ending Inventory of Seamless Low-strength Oil and Gas Well Casing ^{1,8}	_____	_____	_____	_____	_____

See Notes on page 14.

Notes:

1. For practical plant capacity (A), total production (C and D) and inventories (B and N), please report data pertaining to **seamless oil and gas well casing** as specified in Schedule I (p. 12). Report **only** your production (which includes production destined for domestic and export sales and for sales to associated firms).
2. This is the greatest level of output from the machinery and equipment used in the production of **seamless oil and gas well casing** as specified in Schedule I (p. 12) that your plant can achieve on a continuous basis within the framework of a realistic work pattern. Consideration should be given to the typical product mix, number of shifts per day, annual operating days, etc., experienced during the past five years.
3. Testing capacity may include operations such as non-destructive examination (NDE) by electro-magnetic inspection (EMI) and ultrasonic (UT) inspection, magnetic particle inspection, testing for hardness, tensile, impact, microstructure and corrosion properties, and hydro testing.
4. Products produced on the same equipment other than the **seamless oil and gas well casing** subject to this inquiry.
5. Home market sales should exclude seamless oil and gas well casing that is internally transferred to associated firms.
6. Sales data are to be reported on the date of shipment to the customer or the customer's warehouse.
7. Please provide your firm's export volumes to Canada (G) of **subject seamless oil and gas well casing** as specified in Schedule I (p. 12) and then provide exports to the three largest export markets by country (H to J) and to all other countries (K).
8. PLEASE ENSURE THAT YOUR SCHEDULES BALANCE IN THE FOLLOWING MANNER:
 - Beginning Inventory (B) plus Total Production (C) plus Imports (E) less Total Sales (M) should equal Ending Inventory (N). In the event that the reported data do not reconcile in this manner, please explain.
 - Ending Inventories should be carried from one column to the next as follows: The Ending Inventory (N) for 2004 should be carried over to the Beginning Inventory (B) in the 2005 column and so on.
 - The Ending Inventory (N) for 2005 should be carried over to the Beginning Inventory (B) in the 2006 column **and** the Jan. 1-Sept. 30, 2006, column. The Ending Inventory (N) in the 2006 column should be the Beginning Inventory (B) in the Jan. 1-Sept. 30, 2007 column.
 - Please ensure that the Ending Inventory for the period of Jan. 1-Sept. 30, 2006, has **not** been carried over as the Beginning Inventory for the period of Jan. 1-Sept. 30, 2007. In the event that the reported data do not reconcile in this manner, please explain.
 - Total Exports (L) should be the sum of rows G through K. In the event that the reported data do not reconcile in this manner, please explain. ($G + H + I + J + K = L$)
 - Total Sales (M) should be the sum of Home Market Sales (F) and Total Exports (L). ($F + L = M$)