

CANADIAN INTERNATIONAL TRADE TRIBUNAL
IMPORTERS' QUESTIONNAIRE
OIL AND GAS WELL CASING
INQUIRY NO. NQ-2007-001

The information requested in this questionnaire is for use by the Canadian International Trade Tribunal (the Tribunal) in connection with its inquiry respecting **the dumping and subsidizing of seamless carbon or alloy steel oil and gas well casing, whether plain end, beveled, threaded or threaded and coupled, heat-treated or non-heat-treated, meeting American Petroleum Institute specification 5CT, with an outside diameter not exceeding 11.75 inches (298.5 mm), in all grades, including proprietary grades, originating in or exported from the People's Republic of China (the subject goods).**

Although the product definition for the imports of subject goods covers seamless oil and gas well casing, the Tribunal, for the purposes of its inquiry, is collecting data regarding electric resistance welded (ERW) oil and gas well casing.

The information is requested pursuant to subsection 17(2) of the *Canadian International Trade Tribunal Act* and is for use by the Tribunal in connection with the inquiry it initiated under section 42 of the *Special Import Measures Act*. The requested information is needed to supplement data available from other sources.

As an importer of the product in question, you are required to complete the relevant questionnaire and may return the completed questionnaire, without the instructions pages, using one of the following methods, **no later than December 4, 2007**:

1. sent as an electronic version on diskette or CD or, as a hard copy to the Secretary, Canadian International Trade Tribunal, Standard Life Centre, 333 Laurier Avenue West, 15th Floor, Ottawa, Ontario K1A 0G7; or
2. by using the Tribunal's Secure E-filing Service as explained below and in the Tribunal's notice of commencement of inquiry dated November 13, 2007.

Filing an electronic version of your response is the Tribunal's preference. Completed questionnaire(s) should be filed **EITHER** electronically **OR** in hard copy, but **NOT BOTH**.

In conducting this inquiry, the Tribunal is required to gather the best possible evidence. It is in your interest to ensure that your responses to the questionnaire are accurate, complete and returned to the Tribunal on time.

Information that is confidential in nature will be treated in accordance with sections 43 to 49 of the *Canadian International Trade Tribunal Act*, which require that it shall not be made public in such a manner as to be available for the use of any business competitor or rival of the reporting person, firm or corporation.

Note: Oil and gas well casing refers to both seamless and electric resistance welded (ERW) oil and gas well casing unless otherwise specified, meeting API 5CT specification including proprietary grades, with an outside diameter not exceeding 11.75 inches (298.5 mm).

GENERAL INSTRUCTIONS

1. The questionnaires are divided as follows:
 - The Importers' Questionnaire is divided into two parts:
 - PART I — deals with information that is **public** in nature. Requests to treat any of this information as confidential **must** be fully justified in writing and be accompanied by a redacted public version. PART I deals with general firm, industry data and product specific information.
 - PART II — deals with information that is **confidential** in nature and relates to product specific information.
2. If your firm has more than one location, facility or outlet, please ensure that you submit to the Tribunal a consolidated reply to the questionnaire.
3. If the answer to any question is “none,” “not applicable” or “not available,” please indicate which of these situations applies rather than leave the space blank.
4. Completed questionnaire(s) can be filed with the Tribunal electronically using the Tribunal's Secure E-filing Service, or by providing a diskette or CD. If you cannot prepare an electronic version of your response, which is the Tribunal's preference, please file a hard copy with the Tribunal. Completed questionnaire(s) should be filed **EITHER** electronically **OR** in hard copy, but **NOT BOTH**.
5. All information is requested on a **calendar-year** basis. Where adjustments are required to comply with the Tribunal's request, please identify the adjustments and give a full explanation of how they were made.
6. Please ensure that calculations provided in the questionnaire schedules reconcile by checking the reported data.
7. If the information requested is not readily available from your records in exactly the form requested, please furnish prepared estimates, with a full explanation of the methodology used to prepare these estimates.
8. Necessary comments or explanations with respect to any question should be made in the space provided or on separate sheets, and attached to the questionnaire.
9. Any questions relating to this questionnaire should be directed to Josée St-Amand at 613-990-2422, or josee.st-amand@citt-tcce.gc.ca; or Martine Gagnon at 613-990-2404, or martine.gagnon@citt-tcce.gc.ca.
10. **Please remove instruction pages before you return your questionnaire(s) to the Tribunal.**

PRODUCT CATEGORY DEFINITIONS

Oil and gas well casing covered by this questionnaire include:

CATEGORY 1	Seamless High-strength ¹ Oil and Gas Well Casing
CATEGORY 2	Seamless Low-strength ² Oil and Gas Well Casing
CATEGORY 3	ERW High-strength ¹ Oil and Gas Well Casing
CATEGORY 4	ERW Low-strength ² Oil and Gas Well Casing

1. Oil and gas well casing, normalized or heat-treated, with a minimum yield strength of 80 kilograms per square inch (ksi) or greater.
2. Oil and gas well casing with a minimum yield strength less than 80 ksi.

Imports of **seamless** oil and gas well casing are commonly classified under the following Harmonized System classification numbers:

7304.29.00.11	7304.29.00.19	7304.29.00.21	7304.29.00.29
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Imports of **ERW** oil and gas well casing are commonly classified under the following Harmonized System classification numbers:

Prior to 2007:

7306.20.90.11	7306.20.90.19	7306.20.90.21	7306.20.90.29
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Since January 1, 2007:

7306.29.90.11	7306.29.90.19	7306.29.90.21	7306.29.90.29
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OTHER DEFINITIONS

Associated Firms: Firms that are related to each other in **any manner** other than an arm's length (independent) customer/supplier relationship. For example: firms are associated or related if an officer or director of one firm is an officer or director of the other, or if a firm directly or indirectly owns, holds or controls shares of the other firm, or if a firm is the exclusive distributor for another.

Delivery Costs: The average delivery costs (freight, handling and insurance), from the point of direct shipment in Canada to your customers, whether included in the selling value or incurred separately by your customers.

High-Strength Oil and gas well casing, normalized or heat-treated, with a minimum yield strength of 80 kilograms per square inch (ksi) or greater.

Low-Strength Oil and gas well casing with a minimum yield strength less than 80 ksi.

Net Delivered**Purchase Value:**

The net delivered purchase value is the laid-in cost net of all cash, quantity or deferred discounts, allowances, taxes, rebates and incentives, but **including** delivery costs (freight, handling and insurance) to your warehouse.

Net Delivered**Selling Value:**

The net delivered selling value includes sales to a third party or an affiliate at market value and excludes any transfer to related parties. It is net of all cash, quantity or deferred discounts, allowances and taxes **whether or not shown on the invoice**. These discounts, allowances and taxes include, but are not limited to, discounts and cash discounts, rebates and incentives. However, it **includes** all delivery costs (freight, handling and insurance) from the point of direct shipment in Canada paid by your firm and included in the selling price or an estimate of the delivery costs incurred by your customer.

Period of Inquiry:

This inquiry covers the period from January 1, 2004, to September 30, 2007.

Units of Volume:

All responses to volume questions in the questionnaires should be expressed in metric tonnes (tonnes).

**CANADIAN INTERNATIONAL TRADE TRIBUNAL
IMPORTERS' QUESTIONNAIRE
OIL AND GAS WELL CASING
INQUIRY NO. NQ-2007-001**

PART I – GENERAL

PUBLIC INFORMATION

Note: Information requested in this part is public. If the response to any question would divulge confidential business information, provide a redacted version and a complete version to be placed on the confidential record.

1. Please provide your firm's name and the following certification:

A) Name (in English and in French, if applicable) and address of the reporting firm:

E-mail Address	Web Site

B) The undersigned certifies that the information herein supplied is complete and correct to the best of his/her knowledge and belief.

Date	Signature of Authorized Official
Telephone	Name of Authorized Official (Please print)
Fax	Title of Authorized Official (Please print)

C) If your firm has not imported **oil and gas well casing, whether seamless or ERW**, since 2004, from China or any other country, please check the box below and **return only** this completed page to the Tribunal, as per the directives in the instruction guide.

Firm has not imported **oil and gas well casing, whether seamless or ERW**, from China or any other country during the period from January 1, 2004 to September 30, 2007.

- D) Please provide the names and addresses of any other firms (other locations, facilities and outlets) on behalf of which your firm is responding to this questionnaire.

_____	_____
E-mail Address	Web Site
_____	_____
E-mail Address	Web Site
_____	_____
E-mail Address	Web Site
_____	_____
E-mail Address	Web Site

2. Please indicate the country(ies) of origin of **oil and gas well casing, whether seamless or ERW**, from which your firm has imported since January 1, 2004.

Importer from:	Seamless High-strength ¹	Seamless Low-strength ²	ERW High-strength ¹	ERW Low-strength ²
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____ (specify country)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____ (specify country)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____ (specify country)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____ (specify country)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- Oil and gas well casing, normalized or heat-treated, with a minimum yield strength of 80 kilograms per square inch (ksi) or greater.
- Oil and gas well casing with a minimum yield strength less than 80 ksi.

3. Please describe your firm's activities relative to **oil and gas well casing, whether seamless or ERW**. Check only **one** box.

Importer / Distributor Importer / End User Other: _____
(specify)

4. If your firm is wholly or partly owned by other firms involved in any manner with **oil and gas well casing, whether seamless or ERW**, whether upstream or downstream, please list the names and addresses of the other firms, and indicate the percent share of ownership or interest in your firm by the other firms.

Name	Address	Percent Share of Ownership
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

5. If your firm wholly or partly owns other firms involved in any manner with **oil and gas well casing, whether seamless or ERW**, whether upstream or downstream, please list their names and addresses, and indicate the extent of your firm's ownership or interest in those firms.

Name	Address	Percent Share of Ownership
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

6. If your firm is associated in any manner with other importers, producers, foreign producers, exporters, suppliers of raw materials used in the manufacture of **oil and gas well casing, whether seamless or ERW**, or customers that buy **oil and gas well casing, whether seamless or ERW**, either domestically or elsewhere in the world, please list those importers, producers, foreign producers, exporters, suppliers or customers and their addresses, indicate the nature of the association, describe the type of product these firms handle and their role in the industry.

Name	Address	Nature of Association ¹	Role in Industry ²
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

1. Please refer to definition of “associated firms” in the instruction guide.
2. Exclude arm’s length (independent) customers or suppliers.

7. Please provide details of any change in the majority ownership structure of your firm from January 1, 2004 to September 30, 2007.

8. Please provide a brief history of your firm, with particular emphasis on the importation, marketing and distribution in Canada of **oil and gas well casing, whether seamless or ERW**. The history, among other things, should cover the date of incorporation, corporate structure and the date that **oil and gas well casing** was first imported.

9. A) Does your firm purchase **oil and gas well casing, whether seamless or ERW**, that is manufactured by domestic producers?

Yes No

B) If you answered yes to Question 9A), please specify which categories oil and gas well casing have been purchased from a domestic producer during the period from January 1, 2004 to September 30, 2007.

Seamless, High-strength Seamless, Low-strength

ERW, High-strength ERW, Low-strength

C) If you answered yes to Question 9A), please provide the name(s) of the domestic producer(s), as well as the category¹ of oil and gas well casing purchased from that domestic producer.

1. See product category definitions on page iii.

D) If you answered no to Question 9A), have you ever considered sourcing **oil and gas well casing, whether seamless or ERW**, in Canada? With what results? If not, please give the reasons for not sourcing in Canada.

E) Does your firm sell imports of **oil and gas well casing, whether seamless or ERW**, to domestic producers? Your response should only include imports for which you were the importer of record for customs purposes.

Yes

No

F) If you answered yes to Question 9E), please provide details regarding the product categories and the country(ies) of origin.

1. See product category definitions on page iii.

10. Please identify the API 5CT grade and outside diameter range of **oil and gas well casing** that you imported into Canada, during the calendar year 2006.

	Grade(s)	Minimum Outside Diameter (millimetres)	Maximum Outside Diameter (millimetres)
Seamless Oil and Gas Well Casing	_____	_____	_____
	_____	_____	_____
	_____	_____	_____
	_____	_____	_____
	_____	_____	_____
ERW Oil and Gas Well Casing	_____	_____	_____
	_____	_____	_____
	_____	_____	_____
	_____	_____	_____
	_____	_____	_____

NOTE: If your firm is an importer/end user of oil and gas well casing, whether seamless or ERW, please go to question 13 and continue from that point.

11. How does your firm price **oil and gas well casing, whether seamless or ERW**, in the Canadian marketplace? Please provide any terminology employed and fully explain what each of these terms means to your firm. If your response differs by product category, please elaborate.

12. Please describe your methods of market promotion (i.e. how you encourage sales) for **oil and gas well casing, whether seamless or ERW**. If these methods have changed since January 1, 2004, please provide details. If your response differs by product category, please elaborate.

13. Has your firm changed the product mix of **oil and gas well casing, whether seamless or ERW**, that it has imported since January 1, 2004 (e.g. grades, sizes, etc.). If yes, please elaborate.

Yes No

14. In order to minimize the burden of responding to questionnaires on participants in Tribunal investigations, the Tribunal's staff is continually looking for ways to collect the information necessary for the proper conduct of an investigation with the least inconvenience to the respondents. We would welcome your suggestions for ways to streamline the data collection process and minimize the burden of questionnaire response. As well, we would appreciate the best estimate of the time required by your firm to complete this questionnaire.

Hours to complete: _____

Comments: _____

PART II

CONFIDENTIAL INFORMATION

Note: Information requested in this part is considered to be confidential in nature and will be treated as such, in accordance with sections 43 to 49 of the *Canadian International Trade Tribunal Act*.

FIRM NAME: _____

SUPPLY AND DISPOSITION OF OIL AND GAS WELL CASING

15. Please provide your inventories, imports, sales in Canada and re-exports, as well as transfers of **oil and gas well casing** as shown in Schedule I (p. 17). Please make additional copies of Schedule I and complete one schedule for each product category, as appropriate, i.e. **seamless high-strength**, **seamless low-strength**, **ERW high-strength** and **ERW low-strength**.

NOTE: If your firm is an importer/ end user of oil and gas well casing, whether seamless or ERW, you are not required to complete Parts “C” and “E” of Schedule I (p. 17).

16. Please describe the method used to determine the value of your transfers to associated firms, in Canada or outside Canada.

17. Please provide your import volume of **seamless oil and gas well casing** as shown in Schedule II (p. 20). Please make additional copies of the schedule and complete one schedule for each country from which you imported **seamless oil and gas well casing**.

18.

A) Please describe the method used to value the inventories reported in Schedule I (p. 17). Were there any changes in the method of valuation over the period January 1, 2004 to September 30, 2007? Please provide details of any major write-downs of inventory over the period.

B) Does the average volume of inventories of **oil and gas well casing, whether seamless or ERW**, normally carried vary according to the time of the year? If typical volume of inventory that you maintain has changed significantly during the period from January 1, 2004, to September 30, 2007, please indicate how much it has changed and the reasons for this change. If the response differs by product category, please elaborate.

Note: If your firm is an importer/ reseller of oil and gas well casing, whether seamless or ERW, please answer question 19 and then continue on. However, if your firm is an importer/ end user of oil and gas well casing, whether seamless or ERW, please go directly to question 24.

REGIONAL SALES

19. Please provide an estimate, in percentage terms, of the regional distribution of the sales volume of **oil and gas well casing** that has been imported by your firm in 2006 and 2007, as requested below. If your regional distribution of sales has changed since January 1, 2004, please elaborate. Please make additional copies of the page and complete one page for each product category, as appropriate, i.e. **seamless high-strength**, **seamless low-strength**, **ERW high-strength** and **ERW low-strength**.

If your regional distribution of sales has changed since 2004, please elaborate.

**Regional Distribution of Sales Volume
of Seamless Oil and Gas Well Casing Imported by Your Firm
(%)**

PLEASE COPY AND COMPLETE ONE TABLE FOR EACH CATEGORY, AS APPROPRIATE

PLEASE CHECK THE APPROPRIATE BOX:

HIGH-STRENGTH <input type="checkbox"/>		LOW-STRENGTH <input type="checkbox"/>
	2006	2007
Atlantic Provinces	_____	_____
Quebec and Ontario	_____	_____
Manitoba and Saskatchewan	_____	_____
Alberta and British Columbia	_____	_____
Nunavut, Yukon and Northwest Territories	_____	_____
TOTAL	<u>100</u>	<u>100</u>

**Regional Distribution of Sales Volume
of ERW Oil and Gas Well Casing Imported by Your Firm
(%)**

PLEASE CHECK THE APPROPRIATE BOX:

HIGH-STRENGTH <input type="checkbox"/>		LOW-STRENGTH <input type="checkbox"/>
	2006	2007
Atlantic Provinces	_____	_____
Quebec and Ontario	_____	_____
Manitoba and Saskatchewan	_____	_____
Alberta and British Columbia	_____	_____
Nunavut, Yukon and Northwest Territories	_____	_____
TOTAL	<u>100</u>	<u>100</u>

PRICING

20. Please report your sales volume, net delivered selling value¹ and unit value, for sales to your five largest accounts in 2006, for each product category, as specified in Schedule III (starting on p. 21). Please make additional copies of the schedule and complete one schedule for each of the categories of product as appropriate, i.e. **seamless high-strength**, **seamless low-strength**, **ERW high-strength** and **ERW low-strength**, as indicated.

1. Net delivered selling value for **sales from imports** is net of all cash, quantity or deferred discounts, allowances and taxes **whether or not shown on every invoice**. These discounts, allowances and taxes include, but are not limited to, discounts and cash discounts, rebates and incentives. However, it **includes** delivery costs (freight, handling and insurance) from the point of direct shipment in Canada paid by your firm and included in the selling value or an estimate of the delivery costs incurred by your customer in Canadian dollars.

21. Please report your sales volumes, net delivered selling value¹ and unit value for the four benchmark products, as specified in Schedule IV (p. 25).

1. Net delivered selling value for **sales from imports** is **net** of all cash, quantity or deferred discounts, allowances and taxes **whether or not shown on the invoice**. These discounts, allowances and taxes include, but are not limited to, discounts and cash discounts, rebates and incentives. However, it **includes** delivery costs (freight, handling and insurance) from the point of direct shipment in Canada paid by your firm and included in the selling value or an estimate of the delivery costs incurred by your customer in Canadian dollars.

22. With regard to your price lists covering **oil and gas well casing, whether seamless or ERW**, for the period from January 1, 2004 to the present, please give details relating to terms, discounts, allowances, rebates and incentives or other considerations which have the effect of reducing the cost of the goods to the purchaser. If a discount list is used in selling **oil and gas well casing, whether seamless or ERW**, please provide a copy of the list(s) that was in effect for the above period. If your response differs by product category, please elaborate.

23. If you do not have price lists, explain the mechanism for calculating prices of **oil and gas well casing, whether seamless or ERW**, to your customers. How frequently are price adjustments made (daily, weekly, monthly)? Furthermore, please provide details of your price offers for **oil and gas well casing, whether seamless or ERW**, to the Canadian market and those that were realized, for the time periods listed below. If significant price variations exist, please explain. If your response differs by product category, please elaborate.

Q1 2006

Q2 2006

Q3 2006

Q4 2006

Q1 2007

Q2 2007

Q3 2007

FORECASTS

24. Please provide any documents, plans, forecasts, market analyses, or other information setting out your firm's strategies and objectives, for the years 2008, 2009 and 2010 concerning **oil and gas well casing, whether seamless or ERW**, with respect to the following factors:

- sales/purchases from domestic sources,
- sales/purchases from imports,
- market size and growth,
- market share for your firm,
- price levels, and
- investments.

Please provide the rationale and assumptions underlying these plans and forecasts, and indicate whether they were prepared internally or by an outside consultant.

Notes: These specific plans and forecasts may already be in the form of "business plans" or equivalent used by your firm. If these types of documents are readily available, you may submit them in lieu of the above. However, if no formal forecast documents exist, provide your firm's best estimates with regard to the above-mentioned factors.

You are **not** required to provide your firm's plans and forecasts dealing with products or activities **other than oil and gas well casing**.

SCHEDULE I

SUPPLY AND DISPOSITION OF OIL AND GAS WELL CASING

PLEASE COPY AND COMPLETE ONE TABLE FOR EACH CATEGORY, AS APPROPRIATE

<u>SEAMLESS HIGH-STRENGTH</u>	<input type="checkbox"/>	<u>SEAMLESS LOW-STRENGTH</u>	<input type="checkbox"/>
<u>ERW HIGH-STRENGTH</u>	<input type="checkbox"/>	<u>ERW LOW-STRENGTH</u>	<input type="checkbox"/>

	2004	2005	2006	<u>Jan. 1 - Sept. 30</u> 2006	2007
A. Beginning Inventory					
Volume (tonnes)	_____	_____	_____	_____	_____
Value (\$000)	_____	_____	_____	_____	_____
B. Imports^{1,2,*}					
Originating in: <u>China</u>					
Volume (tonnes)	_____	_____	_____	_____	_____
Net Delivered Purchase Value (\$000)	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____
Originating in: <u>the United States</u>					
Volume (tonnes)	_____	_____	_____	_____	_____
Net Delivered Purchase Value (\$000)	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____
C. Sales in Canada from Imports^{3,*}					
Originating in: <u>China</u>					
Volume (tonnes)	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____
Originating in: <u>the United States</u>					
Volume (tonnes)	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____
D. Transfers to Domestic Associated Firms					
Volume (tonnes)	_____	_____	_____	_____	_____
Value (\$000)	_____	_____	_____	_____	_____
Unit Value (\$/tonne)	_____	_____	_____	_____	_____
E. Export Sales from Imports^{3,4,*}					
Volume (tonnes)	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____
F. Transfers to Foreign Associated Firms					
Volume (tonnes)	_____	_____	_____	_____	_____
Value (\$000)	_____	_____	_____	_____	_____
Unit Value (\$/tonne)	_____	_____	_____	_____	_____
G. Ending Inventory					
Volume (tonnes)	_____	_____	_____	_____	_____
Value (\$000)	_____	_____	_____	_____	_____

*To report imports and sales from imports for additional non-subject countries, please use the tables on the next page.
See Notes on page 19.

SCHEDULE I (continued)

SUPPLY AND DISPOSITION OF OIL AND GAS WELL CASING

PLEASE COPY AND COMPLETE ONE TABLE FOR EACH CATEGORY, AS APPROPRIATE

<u>SEAMLESS HIGH-STRENGTH</u> <input type="checkbox"/>	<u>SEAMLESS LOW-STRENGTH</u> <input type="checkbox"/>
<u>ERW HIGH-STRENGTH</u> <input type="checkbox"/>	<u>ERW LOW-STRENGTH</u> <input type="checkbox"/>

**PLEASE MAKE COPIES OF THIS PAGE AS REQUIRED TO REPORT IMPORTS FROM
ADDITIONAL COUNTRIES**

	2004	2005	2006	<u>Jan. 1 - Sept. 30</u> 2006	2007
B. Imports^{1,2}					
Originating in: _____					
(specify country)					
Volume (tonnes)	_____	_____	_____	_____	_____
Net Delivered Purchase Value (\$000)	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____
Originating in: _____					
(specify country)					
Volume (tonnes)	_____	_____	_____	_____	_____
Net Delivered Purchase Value (\$000)	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____
Originating in: _____					
(specify country)					
Volume (tonnes)	_____	_____	_____	_____	_____
Net Delivered Purchase Value (\$000)	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____
C. Sales in Canada From Imports³					
Originating in: _____					
(specify country)					
Volume (tonnes)	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____
Originating in: _____					
(specify country)					
Volume (tonnes)	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____
Originating in: _____					
(specify country)					
Volume (tonnes)	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____

NOTE: You are required to report your imports of oil and gas well casing, whether seamless or ERW, for each country (subject or non-subject) from which you were the importer of record during the Tribunal's period of inquiry (i.e. January 1, 2004, to September 30, 2007).

Notes:

1. Report **only** imports for which you were the **importer of record** for customs purposes and have been cleared by the Canada Border Services Agency. Thus, imported goods purchased from a non-resident importer or supplier that is the importer of record should be excluded.
2. For **imports**, the net delivered purchase value is the laid-in cost net of cash, quantity or deferred discounts, allowances, taxes, rebates and incentives, but **includes** all import costs such as customs and other duties, brokerage fees and delivery costs (freight, handling and insurance) to your warehouse. The net delivered purchase value should be stated in Canadian dollars as declared for Customs purposes.
3. Sales data are to be reported on the date of shipment to the customer or the customer's warehouse. For all sales, the net delivered selling value is net of all cash, quantity or deferred discounts, allowances and taxes **whether or not shown on the invoice**. These discounts, allowances and taxes include, but are not limited to, discounts and cash discounts, rebates and incentives. However, it **includes** delivery costs (freight, handling and insurance) from the point of direct shipment in Canada paid by your firm and included in the selling price or an estimate of the delivery costs incurred by the purchaser in Canadian dollars.
4. Export sales include sales at market value to third parties or associated companies located outside Canada.
5. Please ensure that the above data for **oil and gas well casing** reconcile as follows:
 - Beginning Inventory (A) plus Total Imports (B) less Total Sales in Canada from Imports (C) less Total Transfers to Domestic Associated Firms (D) less Export Sales from Imports (E) less Transfers to Foreign Associated Firms (F) reported in Schedule I (p. 17) should equal Ending Inventory(G). In the event that the reported data do not reconcile in this manner, please explain.

SCHEDULE II

IMPORT VOLUME OF SEAMLESS OIL AND GAS WELL CASING

PLEASE MAKE ADDITIONAL COPIES OF THIS PAGE AS REQUIRED

**Canada Border Services Agency's
Period of Investigation**

**Dumping
July 1, 2006 to
June 30, 2007**

**Subsidizing
January 1, 2006 to
June 30, 2007**

ORIGINATING IN OR EXPORTED FROM: _____
(specify country)

Seamless Oil and Gas Well Casing

High-strength (tonnes) _____

Low-strength (tonnes) _____

Total Seamless (tonnes) _____

ORIGINATING IN OR EXPORTED FROM: _____
(specify country)

Seamless Oil and Gas Well Casing

High-strength (tonnes) _____

Low-strength (tonnes) _____

Total Seamless (tonnes) _____

ORIGINATING IN OR EXPORTED FROM: _____
(specify country)

Seamless Oil and Gas Well Casing

High-strength (tonnes) _____

Low-strength (tonnes) _____

Total Seamless (tonnes) _____

1. Please make additional copies of the schedule and complete one schedule for each country from which you imported **oil and gas well casing**.

SCHEDULE III

AVERAGE NET DELIVERED SELLING VALUES TO THE FIVE LARGEST ACCOUNTS¹

PLEASE COPY AND COMPLETE ONE TABLE FOR EACH CATEGORY, AS APPROPRIATE

SEAMLESS HIGH-STRENGTH <input type="checkbox"/>	SEAMLESS LOW-STRENGTH <input type="checkbox"/>
ERW HIGH-STRENGTH <input type="checkbox"/>	ERW LOW-STRENGTH <input type="checkbox"/>

	Q1 2006	Q2 2006	Q3 2006	Q4 2006	Q1 2007	Q2 2007	Q3 2007
1. SALES FROM IMPORTS^{2,3,4,5}							
I Account: _____							
(i) China							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(ii) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(iii) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(iv) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(v) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
II Account: _____							
(i) China							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(ii) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(iii) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(iv) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(v) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____

See Notes on page 24.

SCHEDULE III (continued)

AVERAGE NET DELIVERED SELLING VALUES TO THE FIVE LARGEST ACCOUNTS¹

PLEASE COPY AND COMPLETE ONE TABLE FOR EACH CATEGORY, AS APPROPRIATE

SEAMLESS HIGH-STRENGTH

SEAMLESS LOW-STRENGTH

ERW HIGH-STRENGTH

ERW LOW-STRENGTH

**PLEASE MAKE COPIES OF THIS PAGE AS REQUIRED TO REPORT IMPORTS FROM
ADDITIONAL COUNTRIES**

	Q1 2006	Q2 2006	Q3 2006	Q4 2006	Q1 2007	Q2 2007	Q3 2007
1. SALES FROM IMPORTS^{2,3,4,5}							
III Account: _____							
(i) China							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(ii) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(iii) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(iv) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(v) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
IV Account: _____							
(i) China							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(ii) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(iii) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(iv) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(v) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____

See Notes on page 24.

SCHEDULE III (continued)

AVERAGE NET DELIVERED SELLING VALUES TO THE FIVE LARGEST ACCOUNTS¹

PLEASE COPY AND COMPLETE ONE TABLE FOR EACH CATEGORY, AS APPROPRIATE

SEAMLESS HIGH-STRENGTH	<input type="checkbox"/>	SEAMLESS LOW-STRENGTH	<input type="checkbox"/>
ERW HIGH-STRENGTH	<input type="checkbox"/>	ERW LOW-STRENGTH	<input type="checkbox"/>

PLEASE MAKE COPIES OF THIS PAGE AS REQUIRED TO REPORT IMPORTS FROM ADDITIONAL COUNTRIES

	Q1 2006	Q2 2006	Q3 2006	Q4 2006	Q1 2007	Q2 2007	Q3 2007
1. SALES FROM IMPORTS^{2,3,4,5}							
V Account: _____							
(i) China							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(ii) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(iii) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(iv) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____
(v) Other: _____ (specify country)							
Volume (tonnes)	_____	_____	_____	_____	_____	_____	_____
Net Delivered Selling Value (\$000)	_____	_____	_____	_____	_____	_____	_____
Average Unit Value (\$/tonne)	_____	_____	_____	_____	_____	_____	_____

Notes:

1. Largest accounts by volume in 2006.
2. Sales data are to be reported on the date of shipment to the customer or the customer's warehouse.
3. The reply should cover **only** those sales from imports for which you were the **importer of record**.
4. For **sales**, the net delivered selling value is net of cash, quantity or deferred discounts, allowances and taxes **whether or not shown on every invoice**. These discounts, allowances and taxes include, **but are not limited to**, discounts and cash discounts, rebates and incentives. However, it **includes** delivery costs (freight, handling and insurance) from the point of direct shipment in Canada paid by your firm and included in the selling price or an estimate of the delivery costs incurred by the purchaser in Canadian dollars.
5. Please make additional copies of the schedule and complete one schedule for each country from which you imported **oil and gas well casing**.

SCHEDULE IV

SALES OF BENCHMARK PRODUCTS

PLEASE MAKE ADDITIONAL COPIES OF THIS PAGE AS REQUIRED

Note: Please exclude all sales of unique and proprietary product that may fall within the specified API grades listed below

Q1 2006	Q2 2006	Q3 2006	Q4 2006	Q1 2007	Q2 2007	Q3 2007
------------	------------	------------	------------	------------	------------	------------

DOMESTIC SALES FROM IMPORTS

A) China

(i) J55¹

Volume (tonnes)						
Net Delivered Selling Value (\$000)						
Average Unit Value (\$/tonne)						

(ii) K55¹

Volume (tonnes)						
Net Delivered Selling Value (\$000)						
Average Unit Value (\$/tonne)						

(iii) L80

Volume (tonnes)						
Net Delivered Selling Value (\$000)						
Average Unit Value (\$/tonne)						

(iv) P110

Volume (tonnes)						
Net Delivered Selling Value (\$000)						
Average Unit Value (\$/tonne)						

B) Country: _____ (specify country)

(i) J55¹

Volume (tonnes)						
Net Delivered Selling Value (\$000)						
Average Unit Value (\$/tonne)						

(ii) K55¹

Volume (tonnes)						
Net Delivered Selling Value (\$000)						
Average Unit Value (\$/tonne)						

(iii) L80

Volume (tonnes)						
Net Delivered Selling Value (\$000)						
Average Unit Value (\$/tonne)						

(iv) P110

Volume (tonnes)						
Net Delivered Selling Value (\$000)						
Average Unit Value (\$/tonne)						

Note:

1. Excluding full length normalized (N), normalized and tempered (N&T), or quench and tempered (Q&T).