January 2007

Canadian Tourism Commission KEED EXPLOIN

partner guidelines



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Welcome to our new brand identity, the face and expression of **Canada**. **Keep Exploring**. It will ignite the imagination of curious travellers from around the world. Read on to learn about our positioning, our look and how to create inspiring partner communications. The Canadian Tourism Commission shares a common philosophy with all our partners. It's this common philosophy that will communicate Canada's brand message to the world.

our vision

Compel the world to explore Canada.

our mission

Harness Canada's collective voice to grow export revenues.

our values

Innovative, Collaborative, Respectful

conceptual area

Canada is an experience that evokes emotion and gives you the freedom to express yourself.

brand statement

Canada is a catalyst for self expression.

brand promise

Come to Canada. Create extra-ordinary stories all your own.

reward

Proof of a life less ordinary.

values

Nature, Beauty, Creativity, Peace, Compassion, Idealism, Lack of Artifice, Resilience

personality

Confident, Youthful, Informal, Warm, Witty, Intriguing, Open, Authentic (real)

sensory identity

Intimate, Modern, Evocative, Upbeat, Clean

Brand Canada was the first bold step towards re-imaging Canada's position as a global destination brand. In the highly competitive and crowded world of destination marketing, we know that to break through we must speak in one clear and collective voice—presenting a united front to the consumer.

Our powerful **Canada. Keep Exploring** visual identity will anchor our communications across all media. This inspired and refreshed brand conjures an evocative image of Canada that we can now share with you and present to the world. Integrating with our partners plays a key role in ensuring our collective success, and it is our philosophy to work closely with partners and their own unique identities to make this unified vision of Canada come to life.

Special thanks to everyone in the industry who, over the past two years, have been instrumental in the development of Brand Canada and to all our partners who will make the brand and visual identity a reality in the future. Together let's make Canada the ultimate destination for curious travellers to explore.

Michele McKenzie, President and CEO

our brand essence

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partner communications

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How often do you

get to hear

hockey stories

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We're having steak tonight our brand essence Hope he's right

orma out late.

again this afternoon to

explore the town some more

- 1.1 our message
- 1.2 our personality
- 1.3 our look
- 1.4 our voice

our message

The idea of **Canada. Keep Exploring** speaks to the hearts and minds of the curious traveller, inviting them to experience a land and culture defined by a spirit of geographic, cultural, and personal exploration.

The traveller should feel that anything can happen here, and that they have the freedom to explore and express themselves in any way they choose. We want to ignite their imagination with moments and experiences that feel unique and special.

> Canada. Keep Exploring invites me to experience a land and people defined by the spirit of geographic, cultural, and personal exploration.

our message

Through all of our communications, both written and spoken, we want to intrigue prospective customers with the notion of travelling in Canada. We have to show them that their vacation experience in Canada will enrich their lives. The following four statements are key insights that will guide the development of our communications.

self expression

Canada is a catalyst for my own self expression.

freedom

Canada enables me to express myself and create my own personal experiences.

emotion

What I see, taste, smell, and experience in Canada stirs my emotions.

exploration

Canada encourages me to explore its geography, culture, and people.

our personality

The brand's personality is a direct reflection of Canada's unique culture. All marketing and communications should reflect these key attributes:

intriguing open informal warm witty confident youthful authentic (real)



our look

Two values are central to the look of the brand identity: **self expression** and the **freedom to explore**. Inspired by Canada's natural environment and the curious traveller's own exploration, we have created a rich system of imagery and graphics that will help define Canada's place as a world-class destination brand.

This series of elements can be combined in different ways to suit different messages, types of communication and applications.





Pattern graphics

Inspiration

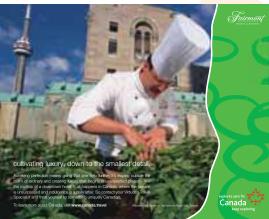
The freedom to explore is a catalyst for self expression and, like in nature, is completely organic, unmeasured and uncontrolled.

Canada keep expl

our look in action

Below are a few examples of the new CTC brand identity in application. Included in this document are guidelines for how all our partners can align with this exciting new look.











our voice

Just as we have our own unique look, we must also establish our own unique tone of voice. The kinds of words and phrases we use say a lot about who we are. So it's critical that the language reflects our character: warm, informal, open, witty, authentic (real), confident—like Canadians themselves. The freedom to explore concept extends to the tone of our language. It should be unencumbered and concise. Welcoming and accessible—like one traveller talking to another traveller.



One traveller to another traveller – sharing stories, feelings and memories.