![EDC logo]

VERBAL TRADE REFERENCES

1 INSURED'S INFORMATION

Insured's Name	

2 BUYER'S INFORMATION

Buyer's Legal Name	
Address (Street, City, Province, Country and Postal Code)	
Telephone	| | | — | | | — | | | **Fax** | | | — | | | — | | |

3 BUYER'S REFERENCES

	SUPPLIER 1	SUPPLIER 2
Contact Name		
Address (Street, City, Province, Country and Postal Code)		

4 SUPPLIER'S REPRESENTATIVE

Name		
Title		
Telephone	| | | — | | | — | | |	| | | — | | | — | | |
How long has supplier been selling to buyer?		
Highest credit extended and promptly paid during past 12 months	○ CAD$ ○ USD$	○ CAD$ ○ USD$
Date highest credit extended	month / day / year	month / day / year
Usual payment terms		
Payment experience	○ Discount/Prompt ○ Slow 15 ○ Slow 30 ○ Slow 60 ○ Slow 90 ○ 91+ days	○ Discount/Prompt ○ Slow 15 ○ Slow 30 ○ Slow 60 ○ Slow 90 ○ 91 + + days
Amounts currently owing	$ ○ CAD$ ○ USD$	$ ○ CAD$ ○ USD$

5 INSURED'S REPRESENTATIVE

Date trade reference obtained	month / day / year	month / day / year
Person who obtained reference		