



 Canadian Radio-television and  
Telecommunications Commission    Conseil de la radiodiffusion et des  
télécommunications canadiennes

# **RADIO PRIVÉE**

## ***RELEVÉS STATISTIQUES ET FINANCIERS***

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# **PRIVATE RADIO**

## ***STATISTICAL AND FINANCIAL SUMMARIES***

**1998 - 2002**

GRUPE DES STATISTIQUES INDUSTRIELLES ET ANALYSE DE L'INDUSTRIE  
EXPLOITATION EN RADIODIFFUSION  
INDUSTRY STATISTICS & ANALYSIS  
BROADCASTING OPERATIONS

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**Canada**

## **AVANT-PROPOS**

### **Introduction**

Le présent rapport renferme un sommaire des données statistiques et financières sur l'industrie de la radio privée et/ou commerciale. La section III.A donne les sommaires regroupés pour la radio AM et FM. La section III.B les sommaires regroupés pour la radio AM et la section III.C les sommaires regroupés pour la radio FM. La direction de l'analyse de la radiodiffusion n'a rien ménagé pour garantir le caractère exhaustif et l'exactitude des données, mais elle n'en serait pas moins reconnaissante d'être avisée de tout problème que l'utilisation de ces statistiques pourrait poser.

### **Révision**

Les données présentées dans ce rapport peuvent être révisées si le Conseil reçoit de l'information additionnelle et/ou révisée.

## **FOREWORD**

### **Introduction**

This report presents statistical and financial summaries on the Private and/or Commercial Radio Industry. Section III.A provides the aggregated AM and FM radio summaries. Section III.B presents the aggregated AM radio summaries. Section III.C provides the aggregated FM radio summaries. Although the Broadcast Analysis Branch has made every effort to ensure completeness and accuracy, we would nevertheless appreciate being informed of any problems encountered with these statistics.

### **Revision**

Data contained in this report are subject to change as the Commission receives additional or revised information.

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## ANALYSE FINANCIÈRE

Au courant de l'année financière 2002, 16 stations radiophoniques s'ajoutèrent dans différents marchés du Canada. Comme les tendances se maintiennent, certaines conversions de stations AM à des stations FM se sont déroulées.

De plus, lors de notre analyse des données financières reçues, nous avons constaté quatre écarts majeurs. La baisse des paiements du réseau à la station provient principalement de la discontinuité d'un système. Les variations dans les intérêts versés sont le résultat d'activités de refinancement. Les fluctuations dans les ajustements est due aux acquisitions de stations durant l'année. Enfin, les augmentations dans les autres revenus sont dues à l'augmentation des revenus de frais de gestion.

## FINANCIAL ANALYSIS

2002 marked an increase of 16 new radio stations to different markets in Canada. As the trend continues, the number of AM stations continue to drop as they are flipped to FM stations.

As a result of the analysis of the financial data received, four major variances were noted. The decrease in the network payments results primarily from the discontinuity of one system. The variation in the interest expense is the result of refinancing activities. The fluctuations in the adjustments are due to acquisitions of stations during the year. Finally, the increase of other revenues resulted from increases in management fees.

### **Nouvelles stations radiophoniques / *New radio stations - 2002***

**Ontario :** CFOB-FM - Fort Frances; CFQK-FM - Kaministiquia; CFWC-FM - Brantford; CHCQ-FM - Belleville; CHSC - Ste. Catharines; CJUK-FM - Thunder Bay; CKGB-FM - Timmins; CKSG-FM - Cobourg; CKYC-FM - Owen Sound

**Saskatchewan :** CHSN-FM - Estevan; CILG-FM - Moose Jaw; CJNE-FM - Nipawin; CJVR-FM - Melfort; CKCK-FM - Regina; FM Network - Moose Jaw

**Alberta :** CKGY-FM - Red Deer

**III A. RELEVÉS STATISTIQUES ET FINANCIERS DE L'INDUSTRIE**  
**INDUSTRY STATISTICS AND FINANCIAL SUMMARIES**

**RADIO AM / FM**

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Canada - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>		<b>525</b>	<b>512</b>	<b>494</b>	<b>486</b>	<b>486</b>					
Vente de publicité locale / Local Time Sales		841,767,614	808,218,566	769,666,106	715,701,812	688,096,173	4.2	5.0	7.5	4.0	5.2
Vente de publicité nationale / National Time Sales		235,405,319	236,878,205	229,364,057	234,280,769	229,733,365	-0.6	3.3	-2.1	2.0	0.6
Paiements du réseau à la station / Network Payments		193,259	337,593	1,157,783	1,894,794	2,024,961	-42.8	-70.8	-38.9	-6.4	-44.4
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		9,896,810	10,066,439	10,398,851	9,578,233	9,971,842	-1.7	-3.2	8.6	-3.9	-0.2
Autres / Other		12,590,584	11,372,121	13,314,474	12,298,027	10,241,988	10.7	-14.6	8.3	20.1	5.3
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>1,099,853,589</b>	<b>1,066,872,920</b>	<b>1,023,901,266</b>	<b>973,753,638</b>	<b>940,068,322</b>	<b>3.1</b>	<b>4.2</b>	<b>5.1</b>	<b>3.6</b>	<b>4.0</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		312,008,242	302,604,079	292,476,051	275,629,261	268,167,322	3.1	3.5	6.1	2.8	3.9
Services techniques / Technical		36,282,409	36,750,710	34,844,488	34,264,065	34,243,986	-1.3	5.5	1.7	0.1	1.5
Ventes et promotion / Sales and Promotion		273,555,210	268,143,967	256,741,763	252,383,940	248,415,489	2.0	4.4	1.7	1.6	2.4
Administration et frais généraux / Administration and General		262,846,161	246,898,675	236,780,958	230,985,661	229,410,615	6.5	4.3	2.5	0.7	3.5
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>884,692,021</b>	<b>854,397,432</b>	<b>820,843,261</b>	<b>793,262,926</b>	<b>780,237,412</b>	<b>3.5</b>	<b>4.1</b>	<b>3.5</b>	<b>1.7</b>	<b>3.2</b>
Bénéfice (perte) d'exploitation / Operating income		215,161,568	212,475,492	203,058,005	180,490,710	159,830,914	1.3	4.6	12.5	12.9	7.7
Amortissement / Depreciation		37,805,967	40,590,728	36,112,002	31,357,056	30,775,165	-6.9	12.4	15.2	1.9	5.3
<b>B.A.I.I. / P.B.I.T.</b>		<b>177,355,601</b>	<b>171,884,764</b>	<b>166,946,003</b>	<b>149,133,655</b>	<b>129,055,749</b>	<b>3.2</b>	<b>3.0</b>	<b>11.9</b>	<b>15.6</b>	<b>8.3</b>
Intérêts versés / Interest		37,477,673	58,776,072	45,360,794	58,246,542	47,730,174	-36.2	29.6	-22.1	22.0	-5.9
Ajustements / Adjustments		-23,527,232	16,870,554	10,496,408	2,006,036	1,291,925	-239.5	60.7	423.2	55.3	106.6
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>163,405,161</b>	<b>96,238,139</b>	<b>111,088,796</b>	<b>88,881,080</b>	<b>80,033,656</b>	<b>69.8</b>	<b>-13.4</b>	<b>25.0</b>	<b>11.1</b>	<b>19.5</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		35.27	35.42	35.63	34.75	34.37	-0.4	-0.6	2.5	1.1	0.6
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		28.37	28.36	28.56	28.31	28.53	0.0	-0.7	0.9	-0.8	-0.1
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		497,153,891	459,434,478	441,622,237	420,020,813	410,580,124	8.2	4.0	5.1	2.3	4.9
Effectifs moyens / Staff		8,771.59	8,973.60	8,764.46	8,583.56	8,615.86	-2.3	2.4	2.1	-0.4	0.4
Rémunérations/effectifs / Average Salaries(\$)		56,678	51,198	50,388	48,933	47,654	10.7	1.6	3.0	2.7	4.4
Rémunérations/dépenses totales / Salaries/Expense Total (%)		56.20	53.77	53.80	52.95	52.62	4.5	-0.1	1.6	0.6	1.7
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		548,464,582	572,488,313	555,693,114	519,327,294	528,389,803	-4.2	3.0	7.0	-1.7	0.9
Immobilisations nettes / Net Fixed Assets (%)		240,249,685	252,734,829	238,928,311	198,523,522	213,824,772	-4.9	5.8	20.4	-7.2	3.0
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		19.56	19.92	19.83	18.54	17.00	-1.8	0.4	7.0	9.0	3.6
Marge B.A.I.I. / P.B.I.T. Margin		16.13	16.11	16.30	15.32	13.73	0.1	-1.2	6.5	11.6	4.1
Marge avant impôts / Pre-tax Margin		14.86	9.02	10.85	9.13	8.51	64.7	-16.9	18.9	7.2	14.9

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / *The variation in interest is the result of refinancing activities.*Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / *The fluctuation in adjustments is the result of acquisitions of stations during the year.*

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Canada - Anglais + / English +

	Unités rapportées: Reporting units	2002 <u>437</u>	2001 <u>425</u>	2000 <u>409</u>	1999 <u>399</u>	1998 <u>399</u>	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		716,913,612	688,773,602	656,689,274	612,164,088	587,612,140	4.1	4.9	7.3	4.2	5.1
Vente de publicité nationale / National Time Sales		189,221,164	191,414,283	183,468,727	189,504,097	184,829,366	-1.1	4.3	-3.2	2.5	0.6
Paievements du réseau à la station / Network Payments		0	138,029	938,804	1,658,911	1,689,984	-100.0	-85.3	-43.4	-1.8	-100.0
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		7,961,572	8,304,103	8,434,231	7,881,237	8,377,207	-4.1	-1.5	7.0	-5.9	-1.3
Autres / Other		5,614,476	7,126,056	10,119,000	6,416,096	4,275,413	-21.2	-29.6	57.7	50.1	7.0
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>919,710,827</b>	<b>895,756,070</b>	<b>859,650,031</b>	<b>817,624,432</b>	<b>786,784,103</b>	<b>2.7</b>	<b>4.2</b>	<b>5.1</b>	<b>3.9</b>	<b>4.0</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		256,097,201	246,284,753	239,496,996	227,316,996	222,346,027	4.0	2.8	5.4	2.2	3.6
Services techniques / Technical		31,784,041	32,189,303	30,543,788	29,876,578	30,109,939	-1.3	5.4	2.2	-0.8	1.4
Ventes et promotion / Sales and Promotion		234,018,642	229,193,920	219,338,100	217,387,110	212,122,694	2.1	4.5	0.9	2.5	2.5
Administration et frais généraux / Administration and General		215,016,771	205,488,859	196,090,329	190,333,541	188,177,008	4.6	4.8	3.0	1.1	3.4
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>736,916,654</b>	<b>713,156,837</b>	<b>685,469,215</b>	<b>664,914,225</b>	<b>652,755,669</b>	<b>3.3</b>	<b>4.0</b>	<b>3.1</b>	<b>1.9</b>	<b>3.1</b>
Bénéfice (perte) d'exploitation / Operating income		182,794,173	182,599,237	174,180,816	152,710,205	134,028,437	0.1	4.8	14.1	13.9	8.1
Amortissement / Depreciation		33,011,069	34,466,847	31,576,892	26,402,607	26,795,753	-4.2	9.2	19.6	-1.5	5.4
<b>B.A.I.I. / P.B.I.T.</b>		<b>149,783,104</b>	<b>148,132,390</b>	<b>142,603,924</b>	<b>126,307,599</b>	<b>107,232,684</b>	<b>1.1</b>	<b>3.9</b>	<b>12.9</b>	<b>17.8</b>	<b>8.7</b>
Intérêts versés / Interest		27,880,693	40,443,365	38,736,939	51,576,293	42,760,017	-31.1	4.4	-24.9	20.6	-10.1
Ajustements / Adjustments		-16,050,554	28,370,441	8,748,157	3,726,374	162,659	-156.6	224.3	134.8	999.0	215.2
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>137,952,966</b>	<b>79,318,585</b>	<b>95,118,822</b>	<b>71,004,936</b>	<b>64,310,014</b>	<b>73.9</b>	<b>-16.6</b>	<b>34.0</b>	<b>10.4</b>	<b>21.0</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		34.75	34.53	34.94	34.19	34.06	0.6	-1.2	2.2	0.4	0.5
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		27.85	27.49	27.86	27.80	28.26	1.3	-1.3	0.2	-1.6	-0.4
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		416,681,594	378,988,661	366,179,620	351,765,890	348,070,624	9.9	3.5	4.1	1.1	4.6
Effectifs moyens / Staff		7,346.21	7,489.74	7,318.26	7,199.86	7,250.86	-1.9	2.3	1.6	-0.7	0.3
Rémunérations/effectifs / Average Salaries(\$)		56,721	50,601	50,036	48,857	48,004	12.1	1.1	2.4	1.8	4.3
Rémunérations/dépenses totales / Salaries/Expense Total (%)		56.54	53.14	53.42	52.90	53.32	6.4	-0.5	1.0	-0.8	1.5
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		470,760,084	499,865,277	488,107,619	451,502,810	462,177,518	-5.8	2.4	8.1	-2.3	0.5
Immobilisations nettes / Net Fixed Assets (%)		214,604,166	227,189,662	214,653,934	175,745,395	190,820,232	-5.5	5.8	22.1	-7.9	3.0
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		19.88	20.38	20.26	18.68	17.03	-2.5	0.6	8.5	9.6	3.9
Marge B.A.I.I. / P.B.I.T. Margin		16.29	16.54	16.59	15.45	13.63	-1.5	-0.3	7.4	13.3	4.6
Marge avant impôts / Pre-tax Margin		15.00	8.85	11.06	8.68	8.17	69.4	-20.0	27.4	6.2	16.4

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / The variation in interest is the result of refinancing activities.

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.



FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Canada - Français / French

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de crois. ann./ Avg. Ann. Grth Rate	
		88	87	85	87	87	02/01	01/00	00/99	99/98		
<b>REVENUS / REVENUE(\$)</b>												
Vente de publicité locale / Local Time Sales		124,854,002	119,444,964	112,976,832	103,537,724	100,484,033	4.5	5.7	9.1	3.0	5.6	
Vente de publicité nationale / National Time Sales		46,184,155	45,463,922	45,895,330	44,776,672	44,903,999	1.6	-0.9	2.5	-0.3	0.7	
Paiements du réseau à la station / Network Payments		193,259	199,564	218,979	235,883	334,977	-3.2	-8.9	-7.2	-29.6	-12.8	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0		
Ventes de droits de diffusions / Syndication-Production		1,935,238	1,762,336	1,964,620	1,696,996	1,594,635	9.8	-10.3	15.8	6.4	5.0	
Autres / Other		6,976,108	4,246,065	3,195,474	5,881,931	5,966,575	64.3	32.9	-45.7	-1.4	4.0	
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>180,142,762</b>	<b>171,116,850</b>	<b>164,251,235</b>	<b>156,129,206</b>	<b>153,284,219</b>	<b>5.3</b>	<b>4.2</b>	<b>5.2</b>	<b>1.9</b>	<b>4.1</b>	
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>												
Émissions / Program		55,911,041	56,319,326	52,979,055	48,312,265	45,821,295	-0.7	6.3	9.7	5.4	5.1	
Services techniques / Technical		4,498,368	4,561,407	4,300,700	4,387,487	4,134,047	-1.4	6.1	-2.0	6.1	2.1	
Ventes et promotion / Sales and Promotion		39,536,568	38,950,047	37,403,663	34,996,830	36,292,795	1.5	4.1	6.9	-3.6	2.2	
Administration et frais généraux / Administration and General		47,829,390	41,409,816	40,690,629	40,652,120	41,233,607	15.5	1.8	0.1	-1.4	3.8	
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>147,775,367</b>	<b>141,240,595</b>	<b>135,374,046</b>	<b>128,348,701</b>	<b>127,481,743</b>	<b>4.6</b>	<b>4.3</b>	<b>5.5</b>	<b>0.7</b>	<b>3.8</b>	
Bénéfice (perte) d'exploitation / Operating income		32,367,395	29,876,255	28,877,189	27,780,505	25,802,477	8.3	3.5	3.9	7.7	5.8	
Amortissement / Depreciation		4,794,898	6,123,881	4,535,110	4,954,449	3,979,412	-21.7	35.0	-8.5	24.5	4.8	
<b>B.A.I.I. / P.B.I.T.</b>		<b>27,572,497</b>	<b>23,752,374</b>	<b>24,342,079</b>	<b>22,826,056</b>	<b>21,823,065</b>	<b>16.1</b>	<b>-2.4</b>	<b>6.6</b>	<b>4.6</b>	<b>6.0</b>	
Intérêts versés / Interest		9,596,980	18,332,707	6,623,855	6,670,249	4,970,157	-47.7	176.8	-0.7	34.2	17.9	
Ajustements / Adjustments		-7,476,678	-11,499,887	1,748,251	-1,720,338	1,129,266	-35.0	-757.8	-201.6	-252.3	60.4	
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>25,452,195</b>	<b>16,919,554</b>	<b>15,969,974</b>	<b>17,876,144</b>	<b>15,723,642</b>	<b>50.4</b>	<b>5.9</b>	<b>-10.7</b>	<b>13.7</b>	<b>12.8</b>	
<b>ÉMISSIONS / PROGRAMMING (%)</b>												
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		37.84	39.87	39.14	37.64	35.94	-5.1	1.9	4.0	4.7	1.3	
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		31.04	32.91	32.25	30.94	29.89	-5.7	2.0	4.2	3.5	0.9	
<b>PERSONNEL / STAFF</b>												
Rémunérations totales / Total Salaries (\$)		80,472,297	80,445,817	75,442,617	68,254,923	62,509,500	0.0	6.6	10.5	9.2	6.5	
Effectifs moyens / Staff		1,425.38	1,483.86	1,446.20	1,383.70	1,365.00	-3.9	2.6	4.5	1.4	1.1	
Rémunérations/effectifs / Average Salaries(\$)		56,457	54,214	52,166	49,328	45,795	4.1	3.9	5.8	7.7	5.4	
Rémunérations/dépenses totales / Salaries/Expense Total (%)		54.46	56.96	55.73	53.18	49.03	-4.4	2.2	4.8	8.5	2.7	
<b>IMMOBILISATIONS / FIXED ASSETS</b>												
Immobilisations brutes / Gross Fixed Assets (\$)		77,704,498	72,623,036	67,585,495	67,824,484	66,212,285	7.0	7.5	-0.4	2.4	4.1	
Immobilisations nettes / Net Fixed Assets (%)		25,645,519	25,545,167	24,274,377	22,778,127	23,004,540	0.4	5.2	6.6	-1.0	2.8	
<b>RENDEMENT / PROFITABILITY (%)</b>												
Revenus d'exploitation / Operating Margin		17.97	17.46	17.58	17.79	16.83	2.9	-0.7	-1.2	5.7	1.6	
Marge B.A.I.I. / P.B.I.T. Margin		15.31	13.88	14.82	14.62	14.24	10.3	-6.3	1.4	2.7	1.8	
Marge avant impôts / Pre-tax Margin		14.13	9.89	9.72	11.45	10.26	42.9	1.7	-15.1	11.6	8.3	

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / *The variation in interest is the result of refinancing activities.*

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / *The fluctuation in adjustments is the result of acquisitions of stations during the year.*

Les augmentations dans les autres revenus sont dues à l'augmentation des revenus de frais de gestion. / *The increase in other revenues is due to increases in management fees.*

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Atlantique / Atlantic - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>		<b>66</b>	<b>66</b>	<b>62</b>	<b>60</b>	<b>62</b>					
Vente de publicité locale / Local Time Sales		60,236,758	59,925,431	58,269,993	54,029,581	53,467,970	0.5	2.8	7.8	1.1	3.0
Vente de publicité nationale / National Time Sales		11,754,083	11,714,160	11,358,665	11,042,373	10,446,496	0.3	3.1	2.9	5.7	3.0
Paielements du réseau à la station / Network Payments		0	0	0	923,911	1,094,693	0.0	0.0	-100.0	-15.6	-100.0
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		35,552	33,873	44,902	37,949	54,756	5.0	-24.6	18.3	-30.7	-10.2
Autres / Other		155,578	138,613	286,436	1,479,769	1,195,674	12.2	-51.6	-80.6	23.8	-39.9
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>72,181,971</b>	<b>71,812,078</b>	<b>69,959,997</b>	<b>67,513,584</b>	<b>66,259,589</b>	<b>0.5</b>	<b>2.6</b>	<b>3.6</b>	<b>1.9</b>	<b>2.2</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		18,403,011	17,883,781	17,499,216	17,618,844	18,271,116	2.9	2.2	-0.7	-3.6	0.2
Services techniques / Technical		3,406,584	3,601,634	3,163,844	3,566,258	3,537,797	-5.4	13.8	-11.3	0.8	-0.9
Ventes et promotion / Sales and Promotion		14,813,051	14,097,238	14,377,214	14,333,004	14,072,399	5.1	-1.9	0.3	1.9	1.3
Administration et frais généraux / Administration and General		17,579,187	17,601,884	16,765,764	18,284,308	17,909,281	-0.1	5.0	-8.3	2.1	-0.5
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>54,201,833</b>	<b>53,184,537</b>	<b>51,806,038</b>	<b>53,802,414</b>	<b>53,790,593</b>	<b>1.9</b>	<b>2.7</b>	<b>-3.7</b>	<b>0.0</b>	<b>0.2</b>
Bénéfice (perte) d'exploitation / Operating income		17,980,137	18,627,541	18,153,959	13,711,169	12,468,996	-3.5	2.6	32.4	10.0	9.6
Amortissement / Depreciation		2,820,421	2,865,015	2,749,567	2,672,260	2,912,268	-1.6	4.2	2.9	-8.2	-0.8
<b>B.A.I.I. / P.B.I.T.</b>		<b>15,159,716</b>	<b>15,762,526</b>	<b>15,404,392</b>	<b>11,038,910</b>	<b>9,556,728</b>	<b>-3.8</b>	<b>2.3</b>	<b>39.5</b>	<b>15.5</b>	<b>12.2</b>
Intérêts versés / Interest		1,315,427	2,503,045	2,879,316	2,027,597	2,447,017	-47.4	-13.1	42.0	-17.1	-14.4
Ajustements / Adjustments		1,265,644	1,314,409	774,440	496,762	666,205	-3.7	69.7	55.9	-25.4	17.4
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>12,578,646</b>	<b>11,945,071</b>	<b>11,750,636</b>	<b>8,514,550</b>	<b>6,443,510</b>	<b>5.3</b>	<b>1.7</b>	<b>38.0</b>	<b>32.1</b>	<b>18.2</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		33.95	33.63	33.78	32.75	33.97	1.0	-0.5	3.1	-3.6	0.0
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		25.50	24.90	25.01	26.10	27.58	2.4	-0.4	-4.2	-5.4	-1.9
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		31,623,355	29,964,549	29,915,681	27,989,199	28,977,981	5.5	0.2	6.9	-3.4	2.2
Effectifs moyens / Staff		732.36	736.30	773.89	740.00	753.45	-0.5	-4.9	4.6	-1.8	-0.7
Rémunérations/effectifs / Average Salaries(\$)		43,180	40,696	38,656	37,823	38,460	6.1	5.3	2.2	-1.7	2.9
Rémunérations/dépenses totales / Salaries/Expense Total (%)		58.34	56.34	57.75	52.02	53.87	3.6	-2.4	11.0	-3.4	2.0
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		50,788,803	54,905,922	55,651,170	58,776,063	61,205,465	-7.5	-1.3	-5.3	-4.0	-4.6
Immobilisations nettes / Net Fixed Assets (%)		17,940,747	22,277,424	22,919,337	19,375,232	22,998,352	-19.5	-2.8	18.3	-15.8	-6.0
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		24.91	25.94	25.95	20.31	18.82	-4.0	0.0	27.8	7.9	7.3
Marge B.A.I.I. / P.B.I.T. Margin		21.00	21.95	22.02	16.35	14.42	-4.3	-0.3	34.7	13.4	9.9
Marge avant impôts / Pre-tax Margin		17.43	16.63	16.80	12.61	9.72	4.8	-1.0	33.2	29.7	15.7

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Terre-Neuve / Newfoundland - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>15</u>	2001 <u>15</u>	2000 <u>17</u>	1999 <u>16</u>	1998 <u>16</u>	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		13,198,823	12,155,287	13,457,164	11,872,086	11,425,803	8.6	-9.7	13.4	3.9	3.7
Vente de publicité nationale / National Time Sales		1,454,644	1,449,497	1,525,848	1,725,743	1,641,437	0.4	-5.0	-11.6	5.1	-3.0
Paiements du réseau à la station / Network Payments		0	0	0	923,911	1,094,693	0.0	0.0	-100.0	-15.6	-100.0
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		0	0	0	0	0	0.0	0.0	0.0	0.0	
Autres / Other		51,769	29,485	130,566	39,839	56,946	75.6	-77.4	227.7	-30.0	-2.4
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>14,705,236</b>	<b>13,634,269</b>	<b>15,113,578</b>	<b>14,561,579</b>	<b>14,218,879</b>	<b>7.9</b>	<b>-9.8</b>	<b>3.8</b>	<b>2.4</b>	<b>0.8</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		3,818,148	3,630,668	4,433,720	4,470,127	4,573,327	5.2	-18.1	-0.8	-2.3	-4.4
Services techniques / Technical		1,032,673	969,279	741,581	805,236	765,228	6.5	30.7	-7.9	5.2	7.8
Ventes et promotion / Sales and Promotion		3,528,367	3,339,986	3,797,372	3,774,468	3,594,942	5.6	-12.0	0.6	5.0	-0.5
Administration et frais généraux / Administration and General		3,658,364	3,275,403	4,112,143	4,309,317	3,872,819	11.7	-20.3	-4.6	11.3	-1.4
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>12,037,552</b>	<b>11,215,336</b>	<b>13,084,816</b>	<b>13,359,148</b>	<b>12,806,316</b>	<b>7.3</b>	<b>-14.3</b>	<b>-2.1</b>	<b>4.3</b>	<b>-1.5</b>
Bénéfice (perte) d'exploitation / Operating income		2,667,683	2,418,933	2,028,762	1,202,431	1,412,563	10.3	19.2	68.7	-14.9	17.2
Amortissement / Depreciation		597,923	580,971	737,453	627,466	657,602	2.9	-21.2	17.5	-4.6	-2.4
<b>B.A.I.I. / P.B.I.T.</b>		<b>2,069,760</b>	<b>1,837,962</b>	<b>1,291,309</b>	<b>574,965</b>	<b>754,961</b>	<b>12.6</b>	<b>42.3</b>	<b>124.6</b>	<b>-23.8</b>	<b>28.7</b>
Intérêts versés / Interest		297,526	9,335	39,076	48,694	46,656	999.0	-76.1	-19.8	4.4	58.9
Ajustements / Adjustments		236,050	600,591	87,288	-185,115	-184,253	-60.7	588.1	-147.2	0.5	6.4
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>1,536,184</b>	<b>1,228,036</b>	<b>1,164,945</b>	<b>711,386</b>	<b>892,558</b>	<b>25.1</b>	<b>5.4</b>	<b>63.8</b>	<b>-20.3</b>	<b>14.5</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		31.72	32.37	33.88	33.46	35.71	-2.0	-4.5	1.3	-6.3	-2.9
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		25.96	26.63	29.34	30.70	32.16	-2.5	-9.2	-4.4	-4.6	-5.2
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		7,925,952	7,112,484	8,347,943	7,849,562	7,392,557	11.4	-14.8	6.3	6.2	1.8
Effectifs moyens / Staff		152.20	147.30	185.80	191.60	194.00	3.3	-20.7	-3.0	-1.2	-5.9
Rémunérations/effectifs / Average Salaries(\$)		52,076	48,286	44,930	40,968	38,106	7.8	7.5	9.7	7.5	8.1
Rémunérations/dépenses totales / Salaries/Expense Total (%)		65.84	63.42	63.80	58.76	57.73	3.8	-0.6	8.6	1.8	3.3
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		11,017,063	10,842,602	10,799,736	16,516,120	15,948,753	1.6	0.4	-34.6	3.6	-8.8
Immobilisations nettes / Net Fixed Assets (%)		5,389,473	5,785,454	5,434,306	4,464,379	4,452,274	-6.8	6.5	21.7	0.3	4.9
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		18.14	17.74	13.42	8.26	9.93	2.3	32.2	62.6	-16.9	16.2
Marge B.A.I.I. / P.B.I.T. Margin		14.07	13.48	8.54	3.95	5.31	4.4	57.8	116.4	-25.6	27.6
Marge avant impôts / Pre-tax Margin		10.45	9.01	7.71	4.89	6.28	16.0	16.9	57.8	-22.2	13.6

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / The variation in interest is the result of refinancing activities.

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

FDB1

**CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM**  
**SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO**

[Î. P. E. / P. E. I. - Toutes les langues / All Languages](#)

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>		<b>4</b>	<b>4</b>	<b>4</b>	<b>4</b>	<b>4</b>					
Vente de publicité locale / Local Time Sales		4,453,931	4,724,942	4,539,008	3,949,560	3,972,470	-5.7	4.1	14.9	-0.6	2.9
Vente de publicité nationale / National Time Sales		625,251	750,664	620,800	689,494	556,410	-16.7	20.9	-10.0	23.9	3.0
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		0	0	0	0	0	0.0	0.0	0.0	0.0	
Autres / Other		0	0	0	0	0	0.0	0.0	0.0	0.0	
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>5,079,182</b>	<b>5,475,606</b>	<b>5,159,808</b>	<b>4,639,054</b>	<b>4,528,880</b>	<b>-7.2</b>	<b>6.1</b>	<b>11.2</b>	<b>2.4</b>	<b>2.9</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		1,114,780	1,182,851	1,185,595	1,102,204	1,148,856	-5.8	-0.2	7.6	-4.1	-0.7
Services techniques / Technical		205,929	268,815	255,511	240,194	241,505	-23.4	5.2	6.4	-0.5	-3.9
Ventes et promotion / Sales and Promotion		790,409	857,630	882,934	823,502	839,085	-7.8	-2.9	7.2	-1.9	-1.5
Administration et frais généraux / Administration and General		1,278,906	1,548,603	1,377,799	1,241,280	1,216,850	-17.4	12.4	11.0	2.0	1.3
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>3,390,024</b>	<b>3,857,899</b>	<b>3,701,839</b>	<b>3,407,180</b>	<b>3,446,296</b>	<b>-12.1</b>	<b>4.2</b>	<b>8.6</b>	<b>-1.1</b>	<b>-0.4</b>
Bénéfice (perte) d'exploitation / Operating income		1,689,158	1,617,707	1,457,969	1,231,874	1,082,584	4.4	11.0	18.4	13.8	11.8
Amortissement / Depreciation		145,522	160,428	199,529	150,336	137,291	-9.3	-19.6	32.7	9.5	1.5
<b>B.A.I.I. / P.B.I.T.</b>		<b>1,543,636</b>	<b>1,457,279</b>	<b>1,258,440</b>	<b>1,081,538</b>	<b>945,293</b>	<b>5.9</b>	<b>15.8</b>	<b>16.4</b>	<b>14.4</b>	<b>13.0</b>
Intérêts versés / Interest		104,836	167,069	153,911	199,117	241,838	-37.2	8.5	-22.7	-17.7	-18.9
Ajustements / Adjustments		136,513	129,574	120,516	110,603	107,654	5.4	7.5	9.0	2.7	6.1
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>1,302,287</b>	<b>1,160,636</b>	<b>984,013</b>	<b>771,818</b>	<b>595,801</b>	<b>12.2</b>	<b>17.9</b>	<b>27.5</b>	<b>29.5</b>	<b>21.6</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		32.88	30.66	32.03	32.35	33.34	7.3	-4.3	-1.0	-3.0	-0.3
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		21.95	21.60	22.98	23.76	25.37	1.6	-6.0	-3.3	-6.3	-3.6
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		1,750,982	2,004,379	2,068,045	1,741,744	1,759,810	-12.6	-3.1	18.7	-1.0	-0.1
Effectifs moyens / Staff		45.90	60.00	66.00	52.50	56.00	-23.5	-9.1	25.7	-6.3	-4.9
Rémunérations/effectifs / Average Salaries(\$)		38,148	33,406	31,334	33,176	31,425	14.2	6.6	-5.6	5.6	5.0
Rémunérations/dépenses totales / Salaries/Expense Total (%)		51.65	51.96	55.87	51.12	51.06	-0.6	-7.0	9.3	0.1	0.3
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		3,676,262	3,687,438	3,506,867	3,415,659	3,074,166	-0.3	5.1	2.7	11.1	4.6
Immobilisations nettes / Net Fixed Assets (%)		670,457	796,887	750,938	855,487	692,771	-15.9	6.1	-12.2	23.5	-0.8
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		33.26	29.54	28.26	26.55	23.90	12.6	4.6	6.4	11.1	8.6
Marge B.A.I.I. / P.B.I.T. Margin		30.39	26.61	24.39	23.31	20.87	14.2	9.1	4.6	11.7	9.8
Marge avant impôts / Pre-tax Margin		25.64	21.20	19.07	16.64	13.16	21.0	11.1	14.6	26.5	18.2

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Nouvelle Écosse / Nova Scotia - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>22</u>	2001 <u>22</u>	2000 <u>22</u>	1999 <u>22</u>	1998 <u>23</u>	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		23,289,452	23,828,577	22,480,761	20,902,113	21,129,559	-2.3	6.0	7.6	-1.1	2.5
Vente de publicité nationale / National Time Sales		6,387,076	6,521,579	6,018,223	5,574,978	5,313,857	-2.1	8.4	8.0	4.9	4.7
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		2,504	2,781	11,541	6,906	4,988	-10.0	-75.9	67.1	38.5	-15.8
Autres / Other		24,252	20,416	44,810	287,898	79,635	18.8	-54.4	-84.4	261.5	-25.7
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>29,703,284</b>	<b>30,373,353</b>	<b>28,555,336</b>	<b>26,771,896</b>	<b>26,528,039</b>	<b>-2.2</b>	<b>6.4</b>	<b>6.7</b>	<b>0.9</b>	<b>2.9</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		7,582,728	7,281,759	6,956,913	7,240,811	7,384,232	4.1	4.7	-3.9	-1.9	0.7
Services techniques / Technical		1,313,932	1,374,178	1,282,317	1,441,934	1,352,715	-4.4	7.2	-11.1	6.6	-0.7
Ventes et promotion / Sales and Promotion		5,312,980	5,241,463	5,232,285	5,345,432	5,532,236	1.4	0.2	-2.1	-3.4	-1.0
Administration et frais généraux / Administration and General		6,443,975	6,558,863	5,710,538	5,858,901	6,073,663	-1.8	14.9	-2.5	-3.5	1.5
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>20,653,615</b>	<b>20,456,263</b>	<b>19,182,053</b>	<b>19,887,078</b>	<b>20,342,846</b>	<b>1.0</b>	<b>6.6</b>	<b>-3.5</b>	<b>-2.2</b>	<b>0.4</b>
Bénéfice (perte) d'exploitation / Operating income		9,049,669	9,917,090	9,373,283	6,884,817	6,185,193	-8.7	5.8	36.1	11.3	10.0
Amortissement / Depreciation		1,031,224	1,081,755	1,075,973	1,194,285	1,430,049	-4.7	0.5	-9.9	-16.5	-7.8
<b>B.A.I.I. / P.B.I.T.</b>		<b>8,018,445</b>	<b>8,835,335</b>	<b>8,297,310</b>	<b>5,690,533</b>	<b>4,755,144</b>	<b>-9.2</b>	<b>6.5</b>	<b>45.8</b>	<b>19.7</b>	<b>14.0</b>
Intérêts versés / Interest		439,114	959,116	1,094,848	949,699	1,206,922	-54.2	-12.4	15.3	-21.3	-22.3
Ajustements / Adjustments		473,592	153,920	219,314	429,589	638,674	207.7	-29.8	-48.9	-32.7	-7.2
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>7,105,740</b>	<b>7,722,298</b>	<b>6,983,148</b>	<b>4,311,244</b>	<b>2,909,549</b>	<b>-8.0</b>	<b>10.6</b>	<b>62.0</b>	<b>48.2</b>	<b>25.0</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		36.71	35.60	36.27	36.41	36.30	3.1	-1.9	-0.4	0.3	0.3
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		25.53	23.97	24.36	27.05	27.84	6.5	-1.6	-9.9	-2.8	-2.1
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		12,028,578	11,631,775	11,043,208	11,578,403	12,439,477	3.4	5.3	-4.6	-6.9	-0.8
Effectifs moyens / Staff		268.17	271.03	277.94	301.90	311.20	-1.1	-2.5	-7.9	-3.0	-3.7
Rémunérations/effectifs / Average Salaries(\$)		44,854	42,917	39,732	38,352	39,973	4.5	8.0	3.6	-4.1	2.9
Rémunérations/dépenses totales / Salaries/Expense Total (%)		58.24	56.86	57.57	58.22	61.15	2.4	-1.2	-1.1	-4.8	-1.2
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		23,686,953	25,077,758	26,820,906	24,122,287	27,927,470	-5.5	-6.5	11.2	-13.6	-4.0
Immobilisations nettes / Net Fixed Assets (%)		7,108,476	7,936,103	11,877,898	8,948,505	12,531,891	-10.4	-33.2	32.7	-28.6	-13.2
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		30.47	32.65	32.82	25.72	23.32	-6.7	-0.5	27.6	10.3	6.9
Marge B.A.I.I. / P.B.I.T. Margin		27.00	29.09	29.06	21.26	17.92	-7.2	0.1	36.7	18.6	10.8
Marge avant impôts / Pre-tax Margin		23.92	25.42	24.45	16.10	10.97	-5.9	4.0	51.9	46.8	21.5

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / The variation in interest is the result of refinancing activities.

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Nouveau Brunswick / New Brunswick - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ vg. Ann. Grth Rate	
		25	25	19	18	19	02/01	01/00	00/99	99/98		
<b>REVENUS / REVENUE(\$)</b>												
Vente de publicité locale / Local Time Sales		19,294,552	19,216,625	17,793,060	17,305,822	16,940,138	0.4	8.0	2.8	2.2	3.3	
Vente de publicité nationale / National Time Sales		3,287,112	2,992,420	3,193,794	3,052,158	2,934,792	9.8	-6.3	4.6	4.0	2.9	
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0		
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0		
Ventes de droits de diffusions / Syndication-Production		33,048	31,092	33,361	31,043	49,768	6.3	-6.8	7.5	-37.6	-9.7	
Autres / Other		79,557	88,712	111,060	1,152,032	1,059,093	-10.3	-20.1	-90.4	8.8	-47.6	
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>22,694,269</b>	<b>22,328,850</b>	<b>21,131,275</b>	<b>21,541,055</b>	<b>20,983,791</b>	<b>1.6</b>	<b>5.7</b>	<b>-1.9</b>	<b>2.7</b>	<b>2.0</b>	
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>												
Émissions / Program		5,887,355	5,788,503	4,922,988	4,805,702	5,164,701	1.7	17.6	2.4	-7.0	3.3	
Services techniques / Technical		854,050	989,362	884,435	1,078,894	1,178,349	-13.7	11.9	-18.0	-8.4	-7.7	
Ventes et promotion / Sales and Promotion		5,181,295	4,658,159	4,464,623	4,389,602	4,106,136	11.2	4.3	1.7	6.9	6.0	
Administration et frais généraux / Administration and General		6,197,942	6,219,015	5,565,284	6,874,810	6,745,949	-0.3	11.7	-19.0	1.9	-2.1	
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>18,120,642</b>	<b>17,655,039</b>	<b>15,837,330</b>	<b>17,149,008</b>	<b>17,195,135</b>	<b>2.6</b>	<b>11.5</b>	<b>-7.6</b>	<b>-0.3</b>	<b>1.3</b>	
Bénéfice (perte) d'exploitation / Operating income		4,573,627	4,673,811	5,293,945	4,392,047	3,788,656	-2.1	-11.7	20.5	15.9	4.8	
Amortissement / Depreciation		1,045,752	1,041,861	736,612	700,173	687,326	0.4	41.4	5.2	1.9	11.1	
<b>B.A.I.I. / P.B.I.T.</b>		<b>3,527,875</b>	<b>3,631,950</b>	<b>4,557,333</b>	<b>3,691,874</b>	<b>3,101,330</b>	<b>-2.9</b>	<b>-20.3</b>	<b>23.4</b>	<b>19.0</b>	<b>3.3</b>	
Intérêts versés / Interest		473,951	1,367,525	1,591,481	830,087	951,601	-65.3	-14.1	91.7	-12.8	-16.0	
Ajustements / Adjustments		419,489	430,324	347,322	141,685	104,130	-2.5	23.9	145.1	36.1	41.7	
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>2,634,435</b>	<b>1,834,101</b>	<b>2,618,530</b>	<b>2,720,102</b>	<b>2,045,602</b>	<b>43.6</b>	<b>-30.0</b>	<b>-3.7</b>	<b>33.0</b>	<b>6.5</b>	
<b>ÉMISSIONS / PROGRAMMING (%)</b>												
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		32.49	32.79	31.08	28.02	30.04	-0.9	5.5	10.9	-6.7	2.0	
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		25.94	25.92	23.30	22.31	24.61	0.1	11.3	4.4	-9.4	1.3	
<b>PERSONNEL / STAFF</b>												
Rémunérations totales / Total Salaries (\$)		9,917,843	9,215,911	8,456,485	6,819,490	7,386,137	7.6	9.0	24.0	-7.7	7.6	
Effectifs moyens / Staff		266.09	257.97	244.15	194.00	192.25	3.1	5.7	25.9	0.9	8.5	
Rémunérations/effectifs / Average Salaries(\$)		37,273	35,725	34,636	35,152	38,419	4.3	3.1	-1.5	-8.5	-0.8	
Rémunérations/dépenses totales / Salaries/Expense Total (%)		54.73	52.20	53.40	39.77	42.95	4.9	-2.2	34.3	-7.4	6.2	
<b>IMMOBILISATIONS / FIXED ASSETS</b>												
Immobilisations brutes / Gross Fixed Assets (\$)		12,408,525	15,298,124	14,523,661	14,721,997	14,255,076	-18.9	5.3	-1.3	3.3	-3.4	
Immobilisations nettes / Net Fixed Assets (%)		4,772,341	7,758,980	4,856,195	5,106,861	5,321,416	-38.5	59.8	-4.9	-4.0	-2.7	
<b>RENDEMENT / PROFITABILITY (%)</b>												
Revenus d'exploitation / Operating Margin		20.15	20.93	25.05	20.39	18.06	-3.7	-16.4	22.9	12.9	2.8	
Marge B.A.I.I. / P.B.I.T. Margin		15.55	16.27	21.57	17.14	14.78	-4.4	-24.6	25.8	16.0	1.3	
Marge avant impôts / Pre-tax Margin		11.61	8.21	12.39	12.63	9.75	41.3	-33.7	-1.9	29.5	4.5	

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / The variation in interest is the result of refinancing activities.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Québec - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate	
		90	89	87	90	91	02/01	01/00	00/99	99/98		
<b>REVENUS / REVENUE(\$)</b>												
Vente de publicité locale / Local Time Sales		148,392,585	142,699,035	136,390,363	126,444,390	122,437,998	4.0	4.6	7.9	3.3	4.9	
Vente de publicité nationale / National Time Sales		52,918,886	53,108,823	53,688,472	51,391,166	51,088,777	-0.4	-1.1	4.5	0.6	0.9	
Paievements du réseau à la station / Network Payments		193,259	199,564	218,979	235,883	334,977	-3.2	-8.9	-7.2	-29.6	-12.8	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0		
Ventes de droits de diffusions / Syndication-Production		1,883,902	1,731,244	1,931,259	1,674,050	1,567,980	8.8	-10.4	15.4	6.8	4.7	
Autres / Other		7,029,382	4,314,877	3,301,565	6,155,989	5,910,491	62.9	30.7	-46.4	4.2	4.4	
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>210,418,015</b>	<b>202,053,542</b>	<b>195,530,638</b>	<b>185,901,478</b>	<b>181,340,223</b>	<b>4.1</b>	<b>3.3</b>	<b>5.2</b>	<b>2.5</b>	<b>3.8</b>	
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>												
Émissions / Program		66,356,365	66,647,063	62,347,389	56,989,116	54,902,040	-0.4	6.9	9.4	3.8	4.9	
Services techniques / Technical		5,770,592	5,759,780	5,407,482	5,389,456	4,970,945	0.2	6.5	0.3	8.4	3.8	
Ventes et promotion / Sales and Promotion		46,020,567	45,842,132	44,860,283	42,079,154	43,031,094	0.4	2.2	6.6	-2.2	1.7	
Administration et frais généraux / Administration and General		55,643,299	48,495,448	47,011,461	46,872,169	47,128,113	14.7	3.2	0.3	-0.5	4.2	
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>173,790,824</b>	<b>166,744,422</b>	<b>159,626,614</b>	<b>151,329,894</b>	<b>150,032,191</b>	<b>4.2</b>	<b>4.5</b>	<b>5.5</b>	<b>0.9</b>	<b>3.7</b>	
Bénéfice (perte) d'exploitation / Operating income		36,627,192	35,309,120	35,904,024	34,571,585	31,308,033	3.7	-1.7	3.9	10.4	4.0	
Amortissement / Depreciation		5,736,604	7,287,590	5,644,681	5,737,692	4,596,971	-21.3	29.1	-1.6	24.8	5.7	
<b>B.A.I.I. / P.B.I.T.</b>		<b>30,890,588</b>	<b>28,021,530</b>	<b>30,259,343</b>	<b>28,833,893</b>	<b>26,711,062</b>	<b>10.2</b>	<b>-7.4</b>	<b>4.9</b>	<b>7.9</b>	<b>3.7</b>	
Intérêts versés / Interest		9,552,047	19,272,827	7,496,261	7,611,833	5,572,358	-50.4	157.1	-1.5	36.6	14.4	
Ajustements / Adjustments		-7,593,022	-11,281,523	1,806,387	-908,184	1,402,844	-32.7	-724.5	-298.9	-164.7	52.5	
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>28,931,563</b>	<b>20,030,226</b>	<b>20,956,696</b>	<b>22,130,243</b>	<b>19,735,861</b>	<b>44.4</b>	<b>-4.4</b>	<b>-5.3</b>	<b>12.1</b>	<b>10.0</b>	
<b>ÉMISSIONS / PROGRAMMING (%)</b>												
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		38.18	39.97	39.06	37.66	36.59	-4.5	2.3	3.7	2.9	1.1	
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		31.54	32.98	31.89	30.66	30.28	-4.4	3.4	4.0	1.3	1.0	
<b>PERSONNEL / STAFF</b>												
Rémunérations totales / Total Salaries (\$)		93,207,504	94,974,878	88,417,368	80,051,986	73,250,662	-1.9	7.4	10.4	9.3	6.2	
Effectifs moyens / Staff		1,657.10	1,734.29	1,674.05	1,593.45	1,582.50	-4.5	3.6	5.1	0.7	1.2	
Rémunérations/effectifs / Average Salaries(\$)		56,247	54,763	52,816	50,238	46,288	2.7	3.7	5.1	8.5	5.0	
Rémunérations/dépenses totales / Salaries/Expense Total (%)		53.63	56.96	55.39	52.90	48.82	-5.8	2.8	4.7	8.3	2.4	
<b>IMMOBILISATIONS / FIXED ASSETS</b>												
Immobilisations brutes / Gross Fixed Assets (\$)		89,727,451	84,830,810	79,807,097	82,828,971	80,716,517	5.8	6.3	-3.6	2.6	2.7	
Immobilisations nettes / Net Fixed Assets (%)		28,655,320	28,039,898	27,506,156	25,223,229	25,680,175	2.2	1.9	9.1	-1.8	2.8	
<b>RENDEMENT / PROFITABILITY (%)</b>												
Revenus d'exploitation / Operating Margin		17.41	17.48	18.36	18.60	17.26	-0.4	-4.8	-1.3	7.7	0.2	
Marge B.A.I.I. / P.B.I.T. Margin		14.68	13.87	15.48	15.51	14.73	5.9	-10.4	-0.2	5.3	-0.1	
Marge avant impôts / Pre-tax Margin		13.75	9.91	10.72	11.90	10.88	38.7	-7.5	-10.0	9.4	6.0	

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / The variation in interest is the result of refinancing activities.

Les augmentations dans les autres revenus sont dues à l'augmentation des revenus de frais de gestion. / The increase in other revenues is due to increases in management fees.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Ontario - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>		<b>158</b>	<b>153</b>	<b>148</b>	<b>142</b>	<b>142</b>					
Vente de publicité locale / Local Time Sales		323,706,404	311,658,122	295,536,530	272,043,386	257,596,857	3.9	5.5	8.6	5.6	5.9
Vente de publicité nationale / National Time Sales		85,653,870	84,952,275	77,926,330	80,151,226	80,811,903	0.8	9.0	-2.8	-0.8	1.5
Paiements du réseau à la station / Network Payments		0	138,029	841,556	735,000	595,291	-100.0	-83.6	14.5	23.5	-100.0
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		2,296,428	2,303,626	2,721,909	3,361,896	3,988,839	-0.3	-15.4	-19.0	-15.7	-12.9
Autres / Other		1,714,237	2,864,912	4,141,485	2,087,806	794,509	-40.2	-30.8	98.4	162.8	21.2
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>413,370,942</b>	<b>401,916,961</b>	<b>381,167,808</b>	<b>358,379,314</b>	<b>343,787,396</b>	<b>2.8</b>	<b>5.4</b>	<b>6.4</b>	<b>4.2</b>	<b>4.7</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		115,499,145	107,628,642	104,884,725	100,444,684	95,517,752	7.3	2.6	4.4	5.2	4.9
Services techniques / Technical		14,630,313	14,580,243	14,355,214	13,334,122	13,501,106	0.3	1.6	7.7	-1.2	2.0
Ventes et promotion / Sales and Promotion		109,352,940	107,497,372	101,542,868	100,749,329	96,959,446	1.7	5.9	0.8	3.9	3.1
Administration et frais généraux / Administration and General		95,742,469	90,079,444	83,251,024	81,884,212	82,093,258	6.3	8.2	1.7	-0.3	3.9
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>335,224,866</b>	<b>319,785,700</b>	<b>304,033,831</b>	<b>296,412,344</b>	<b>288,071,559</b>	<b>4.8</b>	<b>5.2</b>	<b>2.6</b>	<b>2.9</b>	<b>3.9</b>
Bénéfice (perte) d'exploitation / Operating income		78,146,077	82,131,263	77,133,973	61,966,970	55,715,834	-4.9	6.5	24.5	11.2	8.8
Amortissement / Depreciation		15,159,806	16,261,787	16,201,918	12,234,006	11,925,170	-6.8	0.4	32.4	2.6	6.2
<b>B.A.I.I. / P.B.I.T.</b>		<b>62,986,271</b>	<b>65,869,476</b>	<b>60,932,055</b>	<b>49,732,964</b>	<b>43,790,664</b>	<b>-4.4</b>	<b>8.1</b>	<b>22.5</b>	<b>13.6</b>	<b>9.5</b>
Intérêts versés / Interest		16,902,445	17,086,212	16,393,216	21,767,573	18,327,669	-1.1	4.2	-24.7	18.8	-2.0
Ajustements / Adjustments		3,469,612	17,113,690	-2,055,258	-1,076,205	-4,198,311	-79.7	-932.7	91.0	-74.4	-4.7
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>42,614,215</b>	<b>31,669,577</b>	<b>46,594,100</b>	<b>29,041,597</b>	<b>29,661,304</b>	<b>34.6</b>	<b>-32.0</b>	<b>60.4</b>	<b>-2.1</b>	<b>9.5</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		34.45	33.66	34.50	33.89	33.16	2.4	-2.4	1.8	2.2	1.0
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		27.94	26.78	27.52	28.03	27.78	4.3	-2.7	-1.8	0.9	0.1
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		192,047,278	166,509,548	161,516,002	157,282,584	152,012,424	15.3	3.1	2.7	3.5	6.0
Effectifs moyens / Staff		2,999.01	3,069.01	2,991.18	3,013.35	2,967.90	-2.3	2.6	-0.7	1.5	0.3
Rémunérations/effectifs / Average Salaries(\$)		64,037	54,255	53,997	52,195	51,219	18.0	0.5	3.5	1.9	5.7
Rémunérations/dépenses totales / Salaries/Expense Total (%)		57.29	52.07	53.12	53.06	52.77	10.0	-2.0	0.1	0.6	2.1
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		211,801,437	232,148,187	224,527,250	190,516,624	192,676,833	-8.8	3.4	17.9	-1.1	2.4
Immobilisations nettes / Net Fixed Assets (%)		105,258,249	112,568,939	107,999,374	76,304,479	80,355,781	-6.5	4.2	41.5	-5.0	7.0
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		18.90	20.43	20.24	17.29	16.21	-7.5	1.0	17.0	6.7	3.9
Marge B.A.I.I. / P.B.I.T. Margin		15.24	16.39	15.99	13.88	12.74	-7.0	2.5	15.2	8.9	4.6
Marge avant impôts / Pre-tax Margin		10.31	7.88	12.22	8.10	8.63	30.8	-35.5	50.8	-6.1	4.6

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.



FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Prairies - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>120</u>	2001 <u>114</u>	2000 <u>107</u>	1999 <u>105</u>	1998 <u>102</u>	Variation % / Percent Change				Moy. de croiss. ann./ vg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		185,054,613	173,304,794	163,478,782	151,093,655	144,647,734	6.8	6.0	8.2	4.5	6.4
Vente de publicité nationale / National Time Sales		49,822,474	51,925,551	49,171,499	51,964,410	47,231,260	-4.1	5.6	-5.4	10.0	1.3
Paiements du réseau à la station / Network Payments		0	0	97,248	0	0	0.0	-100.0	999.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		3,517,542	3,560,316	3,353,698	2,717,742	2,557,032	-1.2	6.2	23.4	6.3	8.3
Autres / Other		1,073,973	1,420,316	3,354,462	474,285	269,570	-24.4	-57.7	607.3	75.9	41.3
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>239,468,601</b>	<b>230,210,976</b>	<b>219,455,690</b>	<b>206,250,094</b>	<b>194,705,594</b>	<b>4.0</b>	<b>4.9</b>	<b>6.4</b>	<b>5.9</b>	<b>5.3</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		62,123,934	60,493,349	58,011,994	52,477,357	50,029,835	2.7	4.3	10.5	4.9	5.6
Services techniques / Technical		7,262,749	7,033,434	6,116,480	6,390,907	6,140,354	3.3	15.0	-4.3	4.1	4.3
Ventes et promotion / Sales and Promotion		61,389,955	61,684,693	57,426,660	56,568,354	54,451,328	-0.5	7.4	1.5	3.9	3.0
Administration et frais généraux / Administration and General		53,245,078	51,918,419	51,735,694	45,905,570	45,298,294	2.6	0.4	12.7	1.3	4.1
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>184,021,714</b>	<b>181,129,897</b>	<b>173,290,829</b>	<b>161,342,191</b>	<b>155,919,815</b>	<b>1.6</b>	<b>4.5</b>	<b>7.4</b>	<b>3.5</b>	<b>4.2</b>
Bénéfice (perte) d'exploitation / Operating income		55,446,890	49,081,079	46,164,862	44,907,902	38,785,784	13.0	6.3	2.8	15.8	9.3
Amortissement / Depreciation		8,389,823	8,075,907	6,707,097	5,594,513	6,464,459	3.9	20.4	19.9	-13.5	6.7
<b>B.A.I.I. / P.B.I.T.</b>		<b>47,057,067</b>	<b>41,005,172</b>	<b>39,457,765</b>	<b>39,313,389</b>	<b>32,321,325</b>	<b>14.8</b>	<b>3.9</b>	<b>0.4</b>	<b>21.6</b>	<b>9.8</b>
Intérêts versés / Interest		6,156,721	11,115,821	9,328,827	16,155,704	12,392,516	-44.6	19.2	-42.3	30.4	-16.0
Ajustements / Adjustments		-12,523,462	5,756,334	8,112,296	3,526,188	2,901,174	-317.6	-29.0	130.1	21.5	44.1
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>53,423,805</b>	<b>24,133,017</b>	<b>22,016,636</b>	<b>19,631,499</b>	<b>17,027,636</b>	<b>121.4</b>	<b>9.6</b>	<b>12.1</b>	<b>15.3</b>	<b>33.1</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		33.76	33.40	33.48	32.53	32.09	1.1	-0.2	2.9	1.4	1.3
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		25.94	26.28	26.43	25.44	25.70	-1.3	-0.6	3.9	-1.0	0.2
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		102,280,868	100,083,793	95,701,675	89,325,961	88,947,448	2.2	4.6	7.1	0.4	3.6
Effectifs moyens / Staff		1,955.89	1,943.98	1,897.57	1,870.74	1,830.85	0.6	2.4	1.4	2.2	1.7
Rémunérations/effectifs / Average Salaries(\$)		52,294	51,484	50,434	47,749	48,583	1.6	2.1	5.6	-1.7	1.9
Rémunérations/dépenses totales / Salaries/Expense Total (%)		55.58	55.26	55.23	55.36	57.05	0.6	0.1	-0.2	-2.9	-0.6
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		126,454,304	116,204,257	113,719,322	108,277,400	113,189,284	8.8	2.2	5.0	-4.3	2.8
Immobilisations nettes / Net Fixed Assets (%)		65,991,275	56,302,602	45,827,576	42,883,858	48,785,088	17.2	22.9	6.9	-12.1	7.8
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		23.15	21.32	21.04	21.77	19.92	8.6	1.3	-3.4	9.3	3.8
Marge B.A.I.I. / P.B.I.T. Margin		19.65	17.81	17.98	19.06	16.60	10.3	-0.9	-5.7	14.8	4.3
Marge avant impôts / Pre-tax Margin		22.31	10.48	10.03	9.52	8.75	112.8	4.5	5.4	8.8	26.4

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / The variation in interest is the result of refinancing activities.

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Manitoba - Toutes les langues / All Languages

	Unités rapportées: Reporting units						Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
		2002	2001	2000	1999	1998	02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>	<b>25</b>	<b>25</b>	<b>24</b>	<b>23</b>	<b>23</b>						
Vente de publicité locale / Local Time Sales	32,480,425	30,787,802	29,485,938	28,322,188	27,052,158	5.5	4.4	4.1	4.7	4.7	
Vente de publicité nationale / National Time Sales	10,219,244	10,057,026	9,309,710	9,440,938	8,289,308	1.6	8.0	-1.4	13.9	5.4	
Paiements du réseau à la station / Network Payments	0	0	0	0	0	0.0	0.0	0.0	0.0		
Infopublicités / Infomercials	0	0	0	0	0	0.0	0.0	0.0	0.0		
Ventes de droits de diffusions / Syndication-Production	487,737	480,693	423,656	501,115	323,980	1.5	13.5	-15.5	54.7	10.8	
Autres / Other	131,285	286,723	265,988	162,203	236,424	-54.2	7.8	64.0	-31.4	-13.7	
<b>REVENUS TOTAUX / TOTAL REVENUE</b>	<b>43,318,691</b>	<b>41,612,244</b>	<b>39,485,292</b>	<b>38,426,445</b>	<b>35,901,870</b>	<b>4.1</b>	<b>5.4</b>	<b>2.8</b>	<b>7.0</b>	<b>4.8</b>	
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program	12,851,396	12,294,242	11,906,136	11,455,832	10,948,156	4.5	3.3	3.9	4.6	4.1	
Services techniques / Technical	1,477,995	1,347,812	1,310,510	1,403,925	1,355,981	9.7	2.8	-6.7	3.5	2.2	
Ventes et promotion / Sales and Promotion	11,441,892	11,339,158	10,697,571	10,937,472	10,178,313	0.9	6.0	-2.2	7.5	3.0	
Administration et frais généraux / Administration and General	12,273,667	10,823,849	10,566,807	10,237,134	9,418,581	13.4	2.4	3.2	8.7	6.8	
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>	<b>38,044,952</b>	<b>35,805,061</b>	<b>34,481,026</b>	<b>34,034,365</b>	<b>31,901,031</b>	<b>6.3</b>	<b>3.8</b>	<b>1.3</b>	<b>6.7</b>	<b>4.5</b>	
Bénéfice (perte) d'exploitation / Operating income	5,273,740	5,807,182	5,004,266	4,392,080	4,000,841	-9.2	16.0	13.9	9.8	7.1	
Amortissement / Depreciation	1,814,758	1,772,735	1,224,536	1,164,291	1,053,270	2.4	44.8	5.2	10.5	14.6	
<b>B.A.I.I. / P.B.I.T.</b>	<b>3,458,982</b>	<b>4,034,447</b>	<b>3,779,730</b>	<b>3,227,789</b>	<b>2,947,571</b>	<b>-14.3</b>	<b>6.7</b>	<b>17.1</b>	<b>9.5</b>	<b>4.1</b>	
Intérêts versés / Interest	1,230,924	956,919	629,802	742,749	783,443	28.6	51.9	-15.2	-5.2	12.0	
Ajustements / Adjustments	-6,716,725	907,368	428,446	212,816	184,707	-840.2	111.8	101.3	15.2	145.6	
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>	<b>8,944,782</b>	<b>2,170,161</b>	<b>2,721,481</b>	<b>2,272,224</b>	<b>1,979,420</b>	<b>312.2</b>	<b>-20.3</b>	<b>19.8</b>	<b>14.8</b>	<b>45.8</b>	
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total	33.78	34.34	34.53	33.66	34.32	-1.6	-0.6	2.6	-1.9	-0.4	
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total	29.67	29.54	30.15	29.81	30.49	0.4	-2.0	1.1	-2.2	-0.7	
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)	21,582,531	20,730,142	19,474,022	18,382,416	18,911,419	4.1	6.5	5.9	-2.8	3.4	
Effectifs moyens / Staff	442.20	443.47	472.38	447.54	418.42	-0.3	-6.1	5.6	7.0	1.4	
Rémunérations/effectifs / Average Salaries(\$)	48,807	46,745	41,225	41,074	45,197	4.4	13.4	0.4	-9.1	1.9	
Rémunérations/dépenses totales / Salaries/Expense Total (%)	56.73	57.90	56.48	54.01	59.28	-2.0	2.5	4.6	-8.9	-1.1	
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)	26,144,342	27,322,412	26,713,212	22,612,939	28,186,273	-4.3	2.3	18.1	-19.8	-1.9	
Immobilisations nettes / Net Fixed Assets (%)	11,087,650	11,503,056	9,898,132	7,667,763	13,322,555	-3.6	16.2	29.1	-42.4	-4.5	
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin	12.17	13.96	12.67	11.43	11.14	-12.8	10.1	10.9	2.6	2.2	
Marge B.A.I.I. / P.B.I.T. Margin	7.98	9.70	9.57	8.40	8.21	-17.6	1.3	14.0	2.3	-0.7	
Marge avant impôts / Pre-tax Margin	20.65	5.22	6.89	5.91	5.51	295.9	-24.3	16.6	7.3	39.1	

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Saskatchewan - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>		<b>35</b>	<b>29</b>	<b>25</b>	<b>25</b>	<b>25</b>					
Vente de publicité locale / Local Time Sales		38,904,477	35,769,250	34,640,111	32,398,071	32,181,224	8.8	3.3	6.9	0.7	4.9
Vente de publicité nationale / National Time Sales		8,227,658	8,697,465	8,535,878	8,959,965	7,727,567	-5.4	1.9	-4.7	15.9	1.6
Paiements du réseau à la station / Network Payments		0	0	97,248	0	0	0.0	-100.0	999.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		106,257	96,955	617,869	473,555	390,744	9.6	-84.3	30.5	21.2	-27.8
Autres / Other		1,721,778	747,774	284,225	208,568	244,893	130.3	163.1	36.3	-14.8	62.8
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>48,960,170</b>	<b>45,311,443</b>	<b>44,175,331</b>	<b>42,040,159</b>	<b>40,544,425</b>	<b>8.1</b>	<b>2.6</b>	<b>5.1</b>	<b>3.7</b>	<b>4.8</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		15,475,964	14,642,966	12,588,687	11,177,197	10,341,316	5.7	16.3	12.6	8.1	10.6
Services techniques / Technical		1,798,974	1,425,384	1,242,069	1,291,469	1,312,347	26.2	14.8	-3.8	-1.6	8.2
Ventes et promotion / Sales and Promotion		15,024,587	14,510,802	13,001,563	11,705,552	11,854,168	3.5	11.6	11.1	-1.3	6.1
Administration et frais généraux / Administration and General		12,276,826	11,785,192	12,396,703	11,158,026	10,774,629	4.2	-4.9	11.1	3.6	3.3
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>44,576,349</b>	<b>42,364,344</b>	<b>39,229,023</b>	<b>35,332,244</b>	<b>34,282,463</b>	<b>5.2</b>	<b>8.0</b>	<b>11.0</b>	<b>3.1</b>	<b>6.8</b>
Bénéfice (perte) d'exploitation / Operating income		4,383,822	2,947,099	4,946,308	6,707,915	6,261,964	48.8	-40.4	-26.3	7.1	-8.5
Amortissement / Depreciation		2,435,562	1,711,329	1,359,013	1,359,403	1,207,859	42.3	25.9	0.0	12.5	19.2
<b>B.A.I.I. / P.B.I.T.</b>		<b>1,948,260</b>	<b>1,235,770</b>	<b>3,587,295</b>	<b>5,348,512</b>	<b>5,054,105</b>	<b>57.7</b>	<b>-65.6</b>	<b>-32.9</b>	<b>5.8</b>	<b>-21.2</b>
Intérêts versés / Interest		993,392	1,475,164	1,599,176	1,777,467	1,407,853	-32.7	-7.8	-10.0	26.3	-8.3
Ajustements / Adjustments		-6,832,900	134,532	1,120,439	-217,095	-3,010,097	-999.0	-88.0	-616.1	-92.8	22.7
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>7,787,768</b>	<b>-373,927</b>	<b>867,680</b>	<b>3,788,140</b>	<b>6,656,349</b>	<b>-999.0</b>	<b>-143.1</b>	<b>-77.1</b>	<b>-43.1</b>	<b>4.0</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		34.72	34.56	32.09	31.63	30.17	0.4	7.7	1.4	4.9	3.6
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		31.61	32.32	28.50	26.59	25.51	-2.2	13.4	7.2	4.2	5.5
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		27,270,947	25,824,363	22,841,953	20,336,798	20,994,280	5.6	13.1	12.3	-3.1	6.8
Effectifs moyens / Staff		555.04	514.76	481.69	456.10	435.83	7.8	6.9	5.6	4.7	6.2
Rémunérations/effectifs / Average Salaries(\$)		49,133	50,168	47,420	44,588	48,171	-2.1	5.8	6.4	-7.4	0.5
Rémunérations/dépenses totales / Salaries/Expense Total (%)		61.18	60.96	58.23	57.56	61.24	0.4	4.7	1.2	-6.0	0.0
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		41,280,662	30,934,848	24,045,721	22,616,146	22,756,809	33.4	28.7	6.3	-0.6	16.1
Immobilisations nettes / Net Fixed Assets (%)		25,041,729	15,542,655	9,103,234	9,073,461	9,927,284	61.1	70.7	0.3	-8.6	26.0
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		8.95	6.50	11.20	15.96	15.44	37.7	-41.9	-29.8	3.3	-12.7
Marge B.A.I.I. / P.B.I.T. Margin		3.98	2.73	8.12	12.72	12.47	45.9	-66.4	-36.2	2.1	-24.8
Marge avant impôts / Pre-tax Margin		15.91	-0.83	1.96	9.01	16.42	-999.0	-142.0	-78.2	-45.1	-0.8

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Alberta - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>60</u>	2001 <u>60</u>	2000 <u>58</u>	1999 <u>57</u>	1998 <u>54</u>	Variation % / Percent Change				Moy. de crois. ann./ vg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		113,669,711	106,747,742	99,352,733	90,373,396	85,414,352	6.5	7.4	9.9	5.8	7.4
Vente de publicité nationale / National Time Sales		31,375,572	33,171,060	31,325,911	33,563,507	31,214,385	-5.4	5.9	-6.7	7.5	0.1
Paievements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		2,923,548	2,982,668	2,312,173	1,743,072	1,842,308	-2.0	29.0	32.6	-5.4	12.2
Autres / Other		-779,090	385,819	2,804,249	103,514	-211,747	-301.9	-86.2	999.0	-148.9	38.5
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>147,189,740</b>	<b>143,287,289</b>	<b>135,795,067</b>	<b>125,783,490</b>	<b>118,259,299</b>	<b>2.7</b>	<b>5.5</b>	<b>8.0</b>	<b>6.4</b>	<b>5.6</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		33,796,574	33,556,141	33,517,171	29,844,328	28,740,363	0.7	0.1	12.3	3.8	4.1
Services techniques / Technical		3,985,780	4,260,238	3,563,901	3,695,513	3,472,026	-6.4	19.5	-3.6	6.4	3.5
Ventes et promotion / Sales and Promotion		34,923,476	35,834,733	33,727,526	33,925,330	32,418,847	-2.5	6.2	-0.6	4.6	1.9
Administration et frais généraux / Administration and General		28,694,585	29,309,378	28,772,184	24,510,410	25,105,084	-2.1	1.9	17.4	-2.4	3.4
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>101,400,413</b>	<b>102,960,492</b>	<b>99,580,780</b>	<b>91,975,582</b>	<b>89,736,321</b>	<b>-1.5</b>	<b>3.4</b>	<b>8.3</b>	<b>2.5</b>	<b>3.1</b>
Bénéfice (perte) d'exploitation / Operating income		45,789,328	40,326,798	36,214,288	33,807,907	28,522,979	13.5	11.4	7.1	18.5	12.6
Amortissement / Depreciation		4,139,503	4,591,843	4,123,548	3,070,819	4,203,330	-9.9	11.4	34.3	-26.9	-0.4
<b>B.A.I.I. / P.B.I.T.</b>		<b>41,649,825</b>	<b>35,734,955</b>	<b>32,090,740</b>	<b>30,737,088</b>	<b>24,319,649</b>	<b>16.6</b>	<b>11.4</b>	<b>4.4</b>	<b>26.4</b>	<b>14.4</b>
Intérêts versés / Interest		3,932,405	8,683,738	7,099,849	13,635,488	10,201,220	-54.7	22.3	-47.9	33.7	-21.2
Ajustements / Adjustments		1,026,163	4,714,434	6,563,411	3,530,467	5,726,564	-78.2	-28.2	85.9	-38.3	-34.9
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>36,691,255</b>	<b>22,336,783</b>	<b>18,427,475</b>	<b>13,571,135</b>	<b>8,391,867</b>	<b>64.3</b>	<b>21.2</b>	<b>35.8</b>	<b>61.7</b>	<b>44.6</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		33.33	32.59	33.66	32.45	32.03	2.3	-3.2	3.7	1.3	1.0
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		22.96	23.42	24.68	23.73	24.30	-2.0	-5.1	4.0	-2.4	-1.4
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		53,427,390	53,529,288	53,385,700	50,606,747	49,041,749	-0.2	0.3	5.5	3.2	2.2
Effectifs moyens / Staff		958.65	985.75	943.50	967.10	976.60	-2.7	4.5	-2.4	-1.0	-0.5
Rémunérations/effectifs / Average Salaries(\$)		55,732	54,303	56,583	52,328	50,217	2.6	-4.0	8.1	4.2	2.6
Rémunérations/dépenses totales / Salaries/Expense Total (%)		52.69	51.99	53.61	55.02	54.65	1.3	-3.0	-2.6	0.7	-0.9
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		59,029,300	57,946,997	62,960,389	63,048,315	62,246,202	1.9	-8.0	-0.1	1.3	-1.3
Immobilisations nettes / Net Fixed Assets (%)		29,861,896	29,256,891	26,826,210	26,142,634	25,535,249	2.1	9.1	2.6	2.4	4.0
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		31.11	28.14	26.67	26.88	24.12	10.5	5.5	-0.8	11.4	6.6
Marge B.A.I.I. / P.B.I.T. Margin		28.30	24.94	23.63	24.44	20.56	13.5	5.5	-3.3	18.8	8.3
Marge avant impôts / Pre-tax Margin		24.93	15.59	13.57	10.79	7.10	59.9	14.9	25.8	52.0	36.9

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / *The variation in interest is the result of refinancing activities.*

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / *The fluctuation in adjustments is the result of acquisitions of stations during the year.*

Les autres revenus incluent des dépenses de réciprocité. / *Other revenue includes contra expenses.*

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

CB et Territoires / BC &amp; Territories - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate	
		91	90	90	89	89	02/01	01/00	00/99	99/98		
<b>REVENUS / REVENUE(\$)</b>												
Vente de publicité locale / Local Time Sales		124,377,254	120,631,184	115,990,438	112,090,800	109,945,614	3.1	4.0	3.5	2.0	3.1	
Vente de publicité nationale / National Time Sales		35,256,006	35,177,396	37,219,091	39,731,594	40,154,929	0.2	-5.5	-6.3	-1.1	-3.2	
Paielements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0		
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0		
Ventes de droits de diffusions / Syndication-Production		2,163,386	2,437,380	2,347,083	1,786,596	1,803,235	-11.2	3.8	31.4	-0.9	4.7	
Autres / Other		2,617,414	2,633,403	2,230,526	2,100,178	2,071,744	-0.6	18.1	6.2	1.4	6.0	
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>164,414,060</b>	<b>160,879,363</b>	<b>157,787,133</b>	<b>155,709,168</b>	<b>153,975,520</b>	<b>2.2</b>	<b>2.0</b>	<b>1.3</b>	<b>1.1</b>	<b>1.7</b>	
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>												
Émissions / Program		49,625,787	49,951,244	49,732,727	48,099,260	49,446,579	-0.7	0.4	3.4	-2.7	0.1	
Services techniques / Technical		5,212,171	5,775,619	5,801,468	5,583,322	6,093,784	-9.8	-0.4	3.9	-8.4	-3.8	
Ventes et promotion / Sales and Promotion		41,978,697	39,022,532	38,534,738	38,654,099	39,901,222	7.6	1.3	-0.3	-3.1	1.3	
Administration et frais généraux / Administration and General		40,636,128	38,803,480	38,017,015	38,039,402	36,981,669	4.7	2.1	-0.1	2.9	2.4	
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>137,452,784</b>	<b>133,552,876</b>	<b>132,085,949</b>	<b>130,376,083</b>	<b>132,423,254</b>	<b>2.9</b>	<b>1.1</b>	<b>1.3</b>	<b>-1.5</b>	<b>0.9</b>	
Bénéfice (perte) d'exploitation / Operating income		26,961,272	27,326,489	25,701,187	25,333,084	21,552,267	-1.3	6.3	1.5	17.5	5.8	
Amortissement / Depreciation		5,699,313	6,100,429	4,808,739	5,118,585	4,876,297	-6.6	26.9	-6.1	5.0	4.0	
<b>B.A.I.I. / P.B.I.T.</b>		<b>21,261,959</b>	<b>21,226,060</b>	<b>20,892,448</b>	<b>20,214,499</b>	<b>16,675,970</b>	<b>0.2</b>	<b>1.6</b>	<b>3.4</b>	<b>21.2</b>	<b>6.3</b>	
Intérêts versés / Interest		3,551,033	8,798,167	9,263,174	10,683,835	8,990,614	-59.6	-5.0	-13.3	18.8	-20.7	
Ajustements / Adjustments		-8,146,004	3,967,644	1,858,543	-32,525	520,013	-305.3	113.5	-999.0	-106.3	98.9	
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>25,856,932</b>	<b>8,460,248</b>	<b>9,770,728</b>	<b>9,563,191</b>	<b>7,165,345</b>	<b>205.6</b>	<b>-13.4</b>	<b>2.2</b>	<b>33.5</b>	<b>37.8</b>	
<b>ÉMISSIONS / PROGRAMMING (%)</b>												
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		36.10	37.40	37.65	36.89	37.34	-3.5	-0.7	2.1	-1.2	-0.8	
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		30.18	31.05	31.52	30.89	32.11	-2.8	-1.5	2.0	-3.8	-1.5	
<b>PERSONNEL / STAFF</b>												
Rémunérations totales / Total Salaries (\$)		77,994,886	67,901,710	66,071,511	65,371,083	67,391,609	14.9	2.8	1.1	-3.0	3.7	
Effectifs moyens / Staff		1,427.23	1,490.02	1,427.77	1,366.02	1,481.16	-4.2	4.4	4.5	-7.8	-0.9	
Rémunérations/effectifs / Average Salaries(\$)		54,648	45,571	46,276	47,855	45,499	19.9	-1.5	-3.3	5.2	4.7	
Rémunérations/dépenses totales / Salaries/Expense Total (%)		56.74	50.84	50.02	50.14	50.89	11.6	1.6	-0.2	-1.5	2.8	
<b>IMMOBILISATIONS / FIXED ASSETS</b>												
Immobilisations brutes / Gross Fixed Assets (\$)		69,692,587	84,399,137	81,988,275	78,928,236	80,601,704	-17.4	2.9	3.9	-2.1	-3.6	
Immobilisations nettes / Net Fixed Assets (%)		22,404,094	33,545,966	34,675,868	34,736,724	36,005,376	-33.2	-3.3	-0.2	-3.5	-11.2	
<b>RENDEMENT / PROFITABILITY (%)</b>												
Revenus d'exploitation / Operating Margin		16.40	16.99	16.29	16.27	14.00	-3.5	4.3	0.1	16.2	4.0	
Marge B.A.I.I. / P.B.I.T. Margin		12.93	13.19	13.24	12.98	10.83	-2.0	-0.4	2.0	19.9	4.5	
Marge avant impôts / Pre-tax Margin		15.73	5.26	6.19	6.14	4.65	199.1	-15.1	0.8	32.0	35.6	

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / The variation in interest is the result of refinancing activities.

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

**III B. RELEVÉS STATISTIQUES ET FINANCIERS DE L'INDUSTRIE  
INDUSTRY STATISTICS AND FINANCIAL SUMMARIES**

**RADIO AM**

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Canada - Toutes les langues / All languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de crois. ann./ Avg. Ann. Grth Rate	
		209	222	238	250	264	02/01	01/00	00/99	99/98		
<b>REVENUS / REVENUE(\$)</b>												
Vente de publicité locale / Local Time Sales		239,085,096	243,208,021	248,035,425	246,497,042	256,216,534	-1.7	-1.9	0.6	-3.8	-1.7	
Vente de publicité nationale / National Time Sales		51,135,797	53,958,024	53,820,049	58,872,299	63,968,515	-5.2	0.3	-8.6	-8.0	-5.4	
Paielements du réseau à la station / Network Payments		193,259	199,564	215,977	1,159,817	1,319,289	-3.2	-7.6	-81.4	-12.1	-38.1	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0		
Ventes de droits de diffusions / Syndication-Production		2,494,296	3,180,542	4,543,513	4,118,185	4,656,857	-21.6	-30.0	10.3	-11.6	-14.5	
Autres / Other		4,270,053	5,340,922	8,242,153	3,744,143	3,156,584	-20.1	-35.2	120.1	18.6	7.8	
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>297,178,501</b>	<b>305,887,072</b>	<b>314,857,116</b>	<b>314,391,491</b>	<b>329,317,774</b>	<b>-2.8</b>	<b>-2.8</b>	<b>0.1</b>	<b>-4.5</b>	<b>-2.5</b>	
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>												
Émissions / Program		123,371,381	123,481,255	123,585,710	121,434,839	123,748,532	-0.1	-0.1	1.8	-1.9	-0.1	
Services techniques / Technical		14,302,499	15,296,985	14,885,388	15,294,400	16,087,531	-6.5	2.8	-2.7	-4.9	-2.9	
Ventes et promotion / Sales and Promotion		77,862,138	79,043,401	82,853,570	86,248,161	87,497,670	-1.5	-4.6	-3.9	-1.4	-2.9	
Administration et frais généraux / Administration and General		87,710,300	88,289,212	92,639,575	93,755,553	96,118,662	-0.7	-4.7	-1.2	-2.5	-2.3	
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>303,246,317</b>	<b>306,110,849</b>	<b>313,964,245</b>	<b>316,732,956</b>	<b>323,452,395</b>	<b>-0.9</b>	<b>-2.5</b>	<b>-0.9</b>	<b>-2.1</b>	<b>-1.6</b>	
Bénéfice (perte) d'exploitation / Operating income		-6,067,818	-223,777	892,873	-2,341,467	5,865,382	999.0	-125.1	-138.1	-139.9	0.9	
Amortissement / Depreciation		12,833,003	16,428,740	15,886,321	14,418,097	14,440,193	-21.9	3.4	10.2	-0.2	-2.9	
<b>B.A.I.I. / P.B.I.T.</b>		<b>-18,900,821</b>	<b>-16,652,517</b>	<b>-14,993,448</b>	<b>-16,759,564</b>	<b>-8,574,811</b>	<b>13.5</b>	<b>11.1</b>	<b>-10.5</b>	<b>95.5</b>	<b>21.8</b>	
Intérêts versés / Interest		12,697,788	19,691,078	19,857,438	14,795,546	15,352,514	-35.5	-0.8	34.2	-3.6	-4.6	
Ajustements / Adjustments		-11,585,869	13,428,704	6,500,119	2,339,504	-6,914,089	-186.3	106.6	177.8	-133.8	13.8	
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>-20,012,738</b>	<b>-49,772,298</b>	<b>-41,351,014</b>	<b>-33,894,612</b>	<b>-17,013,234</b>	<b>-59.8</b>	<b>20.4</b>	<b>22.0</b>	<b>99.2</b>	<b>4.1</b>	
<b>ÉMISSIONS / PROGRAMMING (%)</b>												
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		40.68	40.34	39.36	38.34	38.26	0.9	2.5	2.7	0.2	1.5	
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		41.51	40.37	39.25	38.63	37.58	2.8	2.8	1.6	2.8	2.5	
<b>PERSONNEL / STAFF</b>												
Rémunérations totales / Total Salaries (\$)		172,206,800	172,855,457	177,081,223	176,338,100	179,436,060	-0.4	-2.4	0.4	-1.7	-1.0	
Effectifs moyens / Staff		3,507.68	3,825.19	3,892.79	3,993.87	4,222.74	-8.3	-1.7	-2.5	-5.4	-4.5	
Rémunérations/effectifs / Average Salaries(\$)		49,094	45,189	45,490	44,152	42,493	8.6	-0.7	3.0	3.9	3.7	
Rémunérations/dépenses totales / Salaries/Expense Total (%)		56.79	56.47	56.40	55.67	55.48	0.6	0.1	1.3	0.4	0.6	
<b>IMMOBILISATIONS / FIXED ASSETS</b>												
Immobilisations brutes / Gross Fixed Assets (\$)		232,798,158	261,162,267	278,140,014	284,539,804	295,961,382	-10.9	-6.1	-2.2	-3.9	-5.8	
Immobilisations nettes / Net Fixed Assets (%)		94,167,730	109,078,621	115,266,645	105,597,206	112,291,359	-13.7	-5.4	9.2	-6.0	-4.3	
<b>RENDEMENT / PROFITABILITY (%)</b>												
Revenus d'exploitation / Operating Margin		-2.04	-0.07	0.28	-0.74	1.78	999.0	-125.8	-138.1	-141.8	3.5	
Marge B.A.I.I. / P.B.I.T. Margin		-6.36	-5.44	-4.76	-5.33	-2.60	16.8	14.3	-10.7	104.7	25.0	
Marge avant impôts / Pre-tax Margin		-6.73	-16.27	-13.13	-10.78	-5.17	-58.6	23.9	21.8	108.7	6.9	

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Canada - Anglais + / English +

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate	
		<u>191</u>	<u>202</u>	<u>215</u>	<u>223</u>	<u>232</u>	02/01	01/00	00/99	99/98		
<b>REVENUS / REVENUE(\$)</b>												
Vente de publicité locale / Local Time Sales		218,798,282	223,488,359	227,544,223	224,641,981	232,424,540	-2.1	-1.8	1.3	-3.3	-1.5	
Vente de publicité nationale / National Time Sales		46,274,584	49,374,599	48,563,348	53,470,526	56,941,857	-6.3	1.7	-9.2	-6.1	-5.1	
Paiements du réseau à la station / Network Payments		0	0	0	865,771	1,009,885	0.0	0.0	-100.0	-14.3	-100.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0		
Ventes de droits de diffusions / Syndication-Production		2,297,598	3,007,632	4,223,629	3,803,370	4,338,403	-23.6	-28.8	11.0	-12.3	-14.7	
Autres / Other		4,155,485	5,117,230	8,065,998	3,474,899	2,914,333	-18.8	-36.6	132.1	19.2	9.3	
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>271,525,949</b>	<b>280,987,819</b>	<b>288,397,197</b>	<b>286,256,552</b>	<b>297,629,013</b>	<b>-3.4</b>	<b>-2.6</b>	<b>0.7</b>	<b>-3.8</b>	<b>-2.3</b>	
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>												
Émissions / Program		110,529,352	110,812,651	110,236,122	107,562,209	109,939,262	-0.3	0.5	2.5	-2.2	0.1	
Services techniques / Technical		13,604,081	14,486,823	13,959,416	14,240,267	14,937,402	-6.1	3.8	-2.0	-4.7	-2.3	
Ventes et promotion / Sales and Promotion		71,921,223	73,135,882	76,769,849	79,380,608	80,202,264	-1.7	-4.7	-3.3	-1.0	-2.7	
Administration et frais généraux / Administration and General		80,693,715	81,681,538	84,310,567	85,113,098	86,812,480	-1.2	-3.1	-0.9	-2.0	-1.8	
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>276,748,370</b>	<b>280,116,890</b>	<b>285,275,956</b>	<b>286,296,185</b>	<b>291,891,408</b>	<b>-1.2</b>	<b>-1.8</b>	<b>-0.4</b>	<b>-1.9</b>	<b>-1.3</b>	
Bénéfice (perte) d'exploitation / Operating income		-5,222,423	870,929	3,121,243	-39,635	5,737,607	-699.6	-72.1	-999.0	-100.7	-2.3	
Amortissement / Depreciation		11,854,001	15,493,526	14,749,716	12,784,975	13,456,213	-23.5	5.0	15.4	-5.0	-3.1	
<b>B.A.I.I. / P.B.I.T.</b>		<b>-17,076,424</b>	<b>-14,622,597</b>	<b>-11,628,473</b>	<b>-12,824,610</b>	<b>-7,718,606</b>	<b>16.8</b>	<b>25.7</b>	<b>-9.3</b>	<b>66.2</b>	<b>22.0</b>	
Intérêts versés / Interest		12,641,758	18,809,782	19,295,260	14,227,499	14,875,496	-32.8	-2.5	35.6	-4.4	-4.0	
Ajustements / Adjustments		-11,797,142	13,688,117	6,281,192	2,200,642	-6,839,668	-186.2	117.9	185.4	-132.2	14.6	
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>-17,921,038</b>	<b>-47,120,495</b>	<b>-37,204,934</b>	<b>-29,252,749</b>	<b>-15,754,433</b>	<b>-62.0</b>	<b>26.7</b>	<b>27.2</b>	<b>85.7</b>	<b>3.3</b>	
<b>ÉMISSIONS / PROGRAMMING (%)</b>												
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		39.94	39.56	38.64	37.57	37.66	1.0	2.4	2.9	-0.3	1.5	
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		40.71	39.44	38.22	37.58	36.94	3.2	3.2	1.7	1.7	2.5	
<b>PERSONNEL / STAFF</b>												
Rémunérations totales / Total Salaries (\$)		155,051,593	155,418,330	158,495,370	157,694,762	162,753,199	-0.2	-1.9	0.5	-3.1	-1.2	
Effectifs moyens / Staff		3,195.08	3,495.69	3,548.29	3,636.42	3,829.94	-8.6	-1.5	-2.4	-5.1	-4.4	
Rémunérations/effectifs / Average Salaries(\$)		48,528	44,460	44,668	43,365	42,495	9.2	-0.5	3.0	2.0	3.4	
Rémunérations/dépenses totales / Salaries/Expense Total (%)		56.03	55.48	55.56	55.08	55.76	1.0	-0.1	0.9	-1.2	0.1	
<b>IMMOBILISATIONS / FIXED ASSETS</b>												
Immobilisations brutes / Gross Fixed Assets (\$)		219,771,318	247,859,645	264,007,436	265,946,438	275,148,730	-11.3	-6.1	-0.7	-3.3	-5.5	
Immobilisations nettes / Net Fixed Assets (%)		90,683,922	104,874,305	110,064,402	100,426,774	106,020,924	-13.5	-4.7	9.6	-5.3	-3.8	
<b>RENDEMENT / PROFITABILITY (%)</b>												
Revenus d'exploitation / Operating Margin		-1.92	0.31	1.08	-0.01	1.93	-720.5	-71.4	-999.0	-100.7	-0.1	
Marge B.A.I.I. / P.B.I.T. Margin		-6.29	-5.20	-4.03	-4.48	-2.59	20.9	29.1	-10.0	72.8	24.8	
Marge avant impôts / Pre-tax Margin		-6.60	-16.77	-12.90	-10.22	-5.29	-60.6	30.0	26.2	93.1	5.7	

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.



FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Canada - Français / French

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate	
		<u>18</u>	<u>20</u>	<u>23</u>	<u>27</u>	<u>32</u>	02/01	01/00	00/99	99/98		
<b>REVENUS / REVENUE(\$)</b>												
Vente de publicité locale / Local Time Sales		20,286,814	19,719,662	20,491,202	21,855,061	23,791,994	2.9	-3.8	-6.2	-8.1	-3.9	
Vente de publicité nationale / National Time Sales		4,861,213	4,583,425	5,256,701	5,401,773	7,026,658	6.1	-12.8	-2.7	-23.1	-8.8	
Paiements du réseau à la station / Network Payments		193,259	199,564	215,977	294,046	309,404	-3.2	-7.6	-26.5	-5.0	-11.1	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0		
Ventes de droits de diffusions / Syndication-Production		196,698	172,910	319,884	314,815	318,454	13.8	-45.9	1.6	-1.1	-11.3	
Autres / Other		114,568	223,692	176,155	269,244	242,251	-48.8	27.0	-34.6	11.1	-17.1	
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>25,652,552</b>	<b>24,899,253</b>	<b>26,459,919</b>	<b>28,134,939</b>	<b>31,688,761</b>	<b>3.0</b>	<b>-5.9</b>	<b>-6.0</b>	<b>-11.2</b>	<b>-5.1</b>	
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>												
Émissions / Program		12,842,029	12,668,604	13,349,588	13,872,630	13,809,270	1.4	-5.1	-3.8	0.5	-1.8	
Services techniques / Technical		698,418	810,162	925,972	1,054,133	1,150,129	-13.8	-12.5	-12.2	-8.3	-11.7	
Ventes et promotion / Sales and Promotion		5,940,915	5,907,519	6,083,721	6,867,553	7,295,406	0.6	-2.9	-11.4	-5.9	-5.0	
Administration et frais généraux / Administration and General		7,016,585	6,607,674	8,329,008	8,642,455	9,306,182	6.2	-20.7	-3.6	-7.1	-6.8	
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>26,497,947</b>	<b>25,993,959</b>	<b>28,688,289</b>	<b>30,436,771</b>	<b>31,560,987</b>	<b>1.9</b>	<b>-9.4</b>	<b>-5.7</b>	<b>-3.6</b>	<b>-4.3</b>	
Bénéfice (perte) d'exploitation / Operating income		-845,395	-1,094,706	-2,228,370	-2,301,832	127,775	-22.8	-50.9	-3.2	-999.0	60.4	
Amortissement / Depreciation		979,002	935,214	1,136,605	1,633,122	983,980	4.7	-17.7	-30.4	66.0	-0.1	
<b>B.A.I.I. / P.B.I.T.</b>		<b>-1,824,397</b>	<b>-2,029,920</b>	<b>-3,364,975</b>	<b>-3,934,954</b>	<b>-856,205</b>	<b>-10.1</b>	<b>-39.7</b>	<b>-14.5</b>	<b>359.6</b>	<b>20.8</b>	
Intérêts versés / Interest		56,030	881,296	562,178	568,047	477,018	-93.6	56.8	-1.0	19.1	-41.5	
Ajustements / Adjustments		211,273	-259,413	218,927	138,862	-74,421	-181.4	-218.5	57.7	-286.6	29.8	
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>-2,091,700</b>	<b>-2,651,803</b>	<b>-4,146,080</b>	<b>-4,641,863</b>	<b>-1,258,801</b>	<b>-21.1</b>	<b>-36.0</b>	<b>-10.7</b>	<b>268.8</b>	<b>13.5</b>	
<b>ÉMISSIONS / PROGRAMMING (%)</b>												
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		48.46	48.74	46.53	45.58	43.75	-0.6	4.7	2.1	4.2	2.6	
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		50.06	50.88	50.45	49.31	43.58	-1.6	0.8	2.3	13.1	3.5	
<b>PERSONNEL / STAFF</b>												
Rémunérations totales / Total Salaries (\$)		17,155,207	17,437,127	18,585,853	18,643,338	16,682,861	-1.6	-6.2	-0.3	11.8	0.7	
Effectifs moyens / Staff		312.60	329.50	344.50	357.45	392.80	-5.1	-4.4	-3.6	-9.0	-5.5	
Rémunérations/effectifs / Average Salaries(\$)		54,879	52,920	53,950	52,156	42,472	3.7	-1.9	3.4	22.8	6.6	
Rémunérations/dépenses totales / Salaries/Expense Total (%)		64.74	67.08	64.79	61.25	52.86	-3.5	3.5	5.8	15.9	5.2	
<b>IMMOBILISATIONS / FIXED ASSETS</b>												
Immobilisations brutes / Gross Fixed Assets (\$)		13,026,840	13,302,622	14,132,578	18,593,366	20,812,652	-2.1	-5.9	-24.0	-10.7	-11.1	
Immobilisations nettes / Net Fixed Assets (%)		3,483,808	4,204,316	5,202,243	5,170,432	6,270,435	-17.1	-19.2	0.6	-17.5	-13.7	
<b>RENDEMENT / PROFITABILITY (%)</b>												
Revenus d'exploitation / Operating Margin		-3.30	-4.40	-8.42	-8.18	0.40	-25.0	-47.8	2.9	-999.0	69.1	
Marge B.A.I.I. / P.B.I.T. Margin		-7.11	-8.15	-12.72	-13.99	-2.70	-12.8	-35.9	-9.1	417.6	27.4	
Marge avant impôts / Pre-tax Margin		-8.15	-10.65	-15.67	-16.50	-3.97	-23.4	-32.0	-5.0	315.3	19.7	

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / *The variation in interest is the result of refinancing activities.*

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / *The fluctuation in adjustments is the result of acquisitions of stations during the year.*

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Atlantique / Atlantic - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <b>31</b>	2001 <b>32</b>	2000 <b>38</b>	1999 <b>39</b>	1998 <b>41</b>	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		20,662,590	21,705,650	26,312,401	25,962,515	27,371,001	-4.8	-17.5	1.3	-5.1	-6.8
Vente de publicité nationale / National Time Sales		2,069,856	2,281,426	3,073,818	3,479,325	3,684,693	-9.3	-25.8	-11.7	-5.6	-13.4
Paiements du réseau à la station / Network Payments		0	0	0	865,771	1,009,885	0.0	0.0	-100.0	-14.3	-100.0
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		8,134	8,211	17,007	12,381	13,780	-0.9	-51.7	37.4	-10.2	-12.3
Autres / Other		119,119	78,014	184,670	354,833	357,139	52.7	-57.8	-48.0	-0.6	-24.0
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>22,859,699</b>	<b>24,073,301</b>	<b>29,587,897</b>	<b>30,674,826</b>	<b>32,436,498</b>	<b>-5.0</b>	<b>-18.6</b>	<b>-3.5</b>	<b>-5.4</b>	<b>-8.4</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		6,270,145	6,722,517	8,167,076	9,041,300	10,264,290	-6.7	-17.7	-9.7	-11.9	-11.6
Services techniques / Technical		1,202,298	1,366,038	1,378,345	1,644,800	1,755,837	-12.0	-0.9	-16.2	-6.3	-9.0
Ventes et promotion / Sales and Promotion		4,317,832	4,557,875	5,915,448	6,309,196	6,749,891	-5.3	-22.9	-6.2	-6.5	-10.6
Administration et frais généraux / Administration and General		6,728,931	7,097,245	8,443,303	9,748,733	10,244,120	-5.2	-15.9	-13.4	-4.8	-10.0
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>18,519,206</b>	<b>19,743,675</b>	<b>23,904,172</b>	<b>26,744,029</b>	<b>29,014,138</b>	<b>-6.2</b>	<b>-17.4</b>	<b>-10.6</b>	<b>-7.8</b>	<b>-10.6</b>
Bénéfice (perte) d'exploitation / Operating income		4,340,493	4,329,626	5,683,725	3,930,796	3,422,360	0.3	-23.8	44.6	14.9	6.1
Amortissement / Depreciation		1,172,817	1,297,060	1,590,973	1,590,472	1,684,619	-9.6	-18.5	0.0	-5.6	-8.7
<b>B.A.I.I. / P.B.I.T.</b>		<b>3,167,676</b>	<b>3,032,566</b>	<b>4,092,752</b>	<b>2,340,325</b>	<b>1,737,741</b>	<b>4.5</b>	<b>-25.9</b>	<b>74.9</b>	<b>34.7</b>	<b>16.2</b>
Intérêts versés / Interest		499,743	746,923	1,314,949	934,944	1,101,721	-33.1	-43.2	40.6	-15.1	-17.9
Ajustements / Adjustments		594,042	601,138	228,202	-51,790	195,678	-1.2	163.4	-540.6	-126.5	32.0
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>2,073,891</b>	<b>1,684,504</b>	<b>2,549,601</b>	<b>1,457,170</b>	<b>440,342</b>	<b>23.1</b>	<b>-33.9</b>	<b>75.0</b>	<b>230.9</b>	<b>47.3</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		33.86	34.05	34.17	33.81	35.38	-0.6	-0.3	1.1	-4.4	-1.1
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		27.43	27.93	27.60	29.47	31.64	-1.8	1.2	-6.4	-6.9	-3.5
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		11,236,319	11,772,631	14,099,856	14,512,962	16,354,963	-4.6	-16.5	-2.8	-11.3	-9.0
Effectifs moyens / Staff		279.55	308.63	390.43	424.05	458.35	-9.4	-21.0	-7.9	-7.5	-11.6
Rémunérations/effectifs / Average Salaries(\$)		40,194	38,145	36,114	34,225	35,682	5.4	5.6	5.5	-4.1	3.0
Rémunérations/dépenses totales / Salaries/Expense Total (%)		60.67	59.63	58.98	54.27	56.37	1.8	1.1	8.7	-3.7	1.9
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		25,726,006	28,359,775	34,135,576	37,724,105	40,127,944	-9.3	-16.9	-9.5	-6.0	-10.5
Immobilisations nettes / Net Fixed Assets (%)		8,875,830	10,142,498	15,016,510	12,237,270	15,358,771	-12.5	-32.5	22.7	-20.3	-12.8
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		18.99	17.99	19.21	12.81	10.55	5.6	-6.4	49.9	21.5	15.8
Marge B.A.I.I. / P.B.I.T. Margin		13.86	12.60	13.83	7.63	5.36	10.0	-8.9	81.3	42.4	26.8
Marge avant impôts / Pre-tax Margin		9.07	7.00	8.62	4.75	1.36	29.7	-18.8	81.4	249.9	60.8

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Nouvelle Écosse / Nova Scotia - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate	
		<u>12</u>	<u>13</u>	<u>14</u>	<u>15</u>	<u>16</u>	02/01	01/00	00/99	99/98		
<b>REVENUS / REVENUE(\$)</b>												
Vente de publicité locale / Local Time Sales		7,310,544	8,887,665	9,630,481	10,269,961	11,061,555	-17.7	-7.7	-6.2	-7.2		-9.8
Vente de publicité nationale / National Time Sales		882,951	994,275	1,144,526	1,313,331	1,435,878	-11.2	-13.1	-12.9	-8.5		-11.4
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0		
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0		
Ventes de droits de diffusions / Syndication-Production		2,504	2,781	11,541	6,906	4,988	-10.0	-75.9	67.1	38.5		-15.8
Autres / Other		15,115	12,210	37,058	43,606	44,398	23.8	-67.1	-15.0	-1.8		-23.6
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>8,211,114</b>	<b>9,896,931</b>	<b>10,823,607</b>	<b>11,633,805</b>	<b>12,546,819</b>	<b>-17.0</b>	<b>-8.6</b>	<b>-7.0</b>	<b>-7.3</b>		<b>-10.1</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>												
Émissions / Program		2,580,954	2,931,068	3,018,086	3,566,458	4,214,490	-11.9	-2.9	-15.4	-15.4		-11.5
Services techniques / Technical		418,781	542,881	578,612	691,199	750,119	-22.9	-6.2	-16.3	-7.9		-13.6
Ventes et promotion / Sales and Promotion		1,459,230	1,895,637	2,137,398	2,384,481	2,732,702	-23.0	-11.3	-10.4	-12.7		-14.5
Administration et frais généraux / Administration and General		2,348,239	2,857,204	2,884,258	3,110,002	3,795,970	-17.8	-0.9	-7.3	-18.1		-11.3
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>6,807,204</b>	<b>8,226,790</b>	<b>8,618,354</b>	<b>9,752,140</b>	<b>11,493,281</b>	<b>-17.3</b>	<b>-4.5</b>	<b>-11.6</b>	<b>-15.1</b>		<b>-12.3</b>
Bénéfice (perte) d'exploitation / Operating income		1,403,910	1,670,141	2,205,253	1,881,664	1,053,538	-15.9	-24.3	17.2	78.6		7.4
Amortissement / Depreciation		572,052	655,353	736,655	831,028	904,773	-12.7	-11.0	-11.4	-8.2		-10.8
<b>B.A.I.I. / P.B.I.T.</b>		<b>831,858</b>	<b>1,014,788</b>	<b>1,468,598</b>	<b>1,050,637</b>	<b>148,765</b>	<b>-18.0</b>	<b>-30.9</b>	<b>39.8</b>	<b>606.2</b>		<b>53.8</b>
Intérêts versés / Interest		139,823	268,023	476,022	437,788	533,337	-47.8	-43.7	8.7	-17.9		-28.4
Ajustements / Adjustments		340,328	64,470	-1,219	73,530	303,412	427.9	-999.0	-101.7	-75.8		2.9
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>351,707</b>	<b>682,294</b>	<b>993,795</b>	<b>539,318</b>	<b>-687,984</b>	<b>-48.5</b>	<b>-31.3</b>	<b>84.3</b>	<b>-178.4</b>		<b>-15.4</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>												
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		37.92	35.63	35.02	36.57	36.67	6.4	1.7	-4.2	-0.3		0.8
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		31.43	29.62	27.88	30.66	33.59	6.1	6.2	-9.0	-8.7		-1.6
<b>PERSONNEL / STAFF</b>												
Rémunérations totales / Total Salaries (\$)		4,194,868	5,027,813	5,155,725	5,988,221	7,330,793	-16.6	-2.5	-13.9	-18.3		-13.0
Effectifs moyens / Staff		105.72	134.78	141.34	167.15	192.60	-21.6	-4.6	-15.4	-13.2		-13.9
Rémunérations/effectifs / Average Salaries(\$)		39,679	37,304	36,477	35,825	38,062	6.4	2.3	1.8	-5.9		1.0
Rémunérations/dépenses totales / Salaries/Expense Total (%)		61.62	61.12	59.82	61.40	63.78	0.8	2.2	-2.6	-3.7		-0.9
<b>IMMOBILISATIONS / FIXED ASSETS</b>												
Immobilisations brutes / Gross Fixed Assets (\$)		14,414,812	16,225,736	18,229,021	16,478,789	19,841,244	-11.2	-11.0	10.6	-16.9		-7.7
Immobilisations nettes / Net Fixed Assets (%)		4,186,694	4,326,853	8,153,540	5,837,726	9,126,014	-3.2	-46.9	39.7	-36.0		-17.7
<b>RENDEMENT / PROFITABILITY (%)</b>												
Revenus d'exploitation / Operating Margin		17.10	16.88	20.37	16.17	8.40	1.3	-17.2	26.0	92.6		19.5
Marge B.A.I.I. / P.B.I.T. Margin		10.13	10.25	13.57	9.03	1.19	-1.2	-24.4	50.2	661.7		71.0
Marge avant impôts / Pre-tax Margin		4.28	6.89	9.18	4.64	-5.48	-37.9	-24.9	98.1	-184.5		-6.0

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Nouveau Brunswick / New Brunswick - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>		<u>7</u>	<u>7</u>	<u>9</u>	<u>9</u>	<u>10</u>					
Vente de publicité locale / Local Time Sales		4,175,409	4,414,119	6,277,399	6,145,479	6,523,053	-5.4	-29.7	2.1	-5.8	-10.6
Vente de publicité nationale / National Time Sales		356,039	440,917	798,512	725,997	842,188	-19.3	-44.8	10.0	-13.8	-19.4
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		5,630	5,430	5,466	5,475	8,792	3.7	-0.7	-0.2	-37.7	-10.5
Autres / Other		60,958	40,029	45,744	271,388	255,795	52.3	-12.5	-83.1	6.1	-30.1
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>4,598,036</b>	<b>4,900,495</b>	<b>7,127,121</b>	<b>7,148,339</b>	<b>7,629,828</b>	<b>-6.2</b>	<b>-31.2</b>	<b>-0.3</b>	<b>-6.3</b>	<b>-11.9</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		1,068,493	1,224,310	1,653,428	1,600,854	1,988,945	-12.7	-26.0	3.3	-19.5	-14.4
Services techniques / Technical		195,340	272,755	388,249	405,018	467,372	-28.4	-29.7	-4.1	-13.3	-19.6
Ventes et promotion / Sales and Promotion		801,894	720,322	1,363,062	1,372,256	1,346,941	11.3	-47.2	-0.7	1.9	-12.2
Administration et frais généraux / Administration and General		1,828,334	1,828,315	2,192,770	2,510,668	2,708,844	0.0	-16.6	-12.7	-7.3	-9.4
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>3,894,061</b>	<b>4,045,702</b>	<b>5,597,509</b>	<b>5,888,796</b>	<b>6,512,102</b>	<b>-3.7</b>	<b>-27.7</b>	<b>-4.9</b>	<b>-9.6</b>	<b>-12.1</b>
Bénéfice (perte) d'exploitation / Operating income		703,975	854,793	1,529,612	1,259,543	1,117,726	-17.6	-44.1	21.4	12.7	-10.9
Amortissement / Depreciation		190,703	245,238	264,925	235,799	264,214	-22.2	-7.4	12.4	-10.8	-7.8
<b>B.A.I.I. / P.B.I.T.</b>		<b>513,272</b>	<b>609,555</b>	<b>1,264,687</b>	<b>1,023,744</b>	<b>853,512</b>	<b>-15.8</b>	<b>-51.8</b>	<b>23.5</b>	<b>19.9</b>	<b>-11.9</b>
Intérêts versés / Interest		126,874	439,215	763,489	354,627	404,369	-71.1	-42.5	115.3	-12.3	-25.2
Ajustements / Adjustments		67,562	119,468	141,986	5,722	18,943	-43.4	-15.9	999.0	-69.8	37.4
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>318,836</b>	<b>50,872</b>	<b>359,212</b>	<b>663,395</b>	<b>430,200</b>	<b>526.7</b>	<b>-85.8</b>	<b>-45.9</b>	<b>54.2</b>	<b>-7.2</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		27.44	30.26	29.54	27.18	30.54	-9.3	2.4	8.7	-11.0	-2.6
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		23.24	24.98	23.20	22.39	26.07	-7.0	7.7	3.6	-14.1	-2.8
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		1,977,729	2,014,959	2,762,538	2,292,651	2,866,788	-1.8	-27.1	20.5	-20.0	-8.9
Effectifs moyens / Staff		62.57	63.25	92.89	82.50	85.25	-1.1	-31.9	12.6	-3.2	-7.4
Rémunérations/effectifs / Average Salaries(\$)		31,608	31,857	29,740	27,790	33,628	-0.8	7.1	7.0	-17.4	-1.5
Rémunérations/dépenses totales / Salaries/Expense Total (%)		50.79	49.80	49.35	38.93	44.02	2.0	0.9	26.8	-11.6	3.6
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		2,286,208	3,196,461	6,012,229	6,068,302	5,793,632	-28.5	-46.8	-0.9	4.7	-20.7
Immobilisations nettes / Net Fixed Assets (%)		562,990	1,332,362	1,773,820	2,124,488	2,099,619	-57.7	-24.9	-16.5	1.2	-28.0
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		15.31	17.44	21.46	17.62	14.65	-12.2	-18.7	21.8	20.3	1.1
Marge B.A.I.I. / P.B.I.T. Margin		11.16	12.44	17.74	14.32	11.19	-10.3	-29.9	23.9	28.0	-0.1
Marge avant impôts / Pre-tax Margin		6.93	1.04	5.04	9.28	5.64	568.0	-79.4	-45.7	64.6	5.3

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / The variation in interest is the result of refinancing activities.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Québec - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de crois. ann./ Avg. Ann. Grth Rate	
		<u>22</u>	<u>24</u>	<u>25</u>	<u>29</u>	<u>35</u>	02/01	01/00	00/99	99/98		
<b>REVENUS / REVENUE(\$)</b>												
Vente de publicité locale / Local Time Sales		28,907,067	28,387,179	28,622,422	29,895,794	31,594,865	1.8	-0.8	-4.3	-5.4	-2.2	
Vente de publicité nationale / National Time Sales		6,060,960	6,148,892	6,660,572	6,559,480	8,003,714	-1.4	-7.7	1.5	-18.0	-6.7	
Paiements du réseau à la station / Network Payments		193,259	199,564	215,977	294,046	309,404	-3.2	-7.6	-26.5	-5.0	-11.1	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0		
Ventes de droits de diffusions / Syndication-Production		186,960	167,480	314,418	309,340	313,706	11.6	-46.7	1.6	-1.4	-12.1	
Autres / Other		166,966	271,019	221,510	451,162	157,955	-38.4	22.4	-50.9	185.6	1.4	
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>35,515,212</b>	<b>35,174,134</b>	<b>36,034,899</b>	<b>37,509,822</b>	<b>40,379,644</b>	<b>1.0</b>	<b>-2.4</b>	<b>-3.9</b>	<b>-7.1</b>	<b>-3.2</b>	
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>												
Émissions / Program		19,566,746	19,002,729	18,754,192	18,373,626	18,128,156	3.0	1.3	2.1	1.4	1.9	
Services techniques / Technical		1,530,134	1,566,250	1,559,915	1,578,759	1,565,994	-2.3	0.4	-1.2	0.8	-0.6	
Ventes et promotion / Sales and Promotion		8,371,485	8,309,316	8,770,098	8,918,897	9,450,881	0.7	-5.3	-1.7	-5.6	-3.0	
Administration et frais généraux / Administration and General		10,713,821	9,863,836	11,365,587	11,455,287	11,972,404	8.6	-13.2	-0.8	-4.3	-2.7	
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>40,182,186</b>	<b>38,742,131</b>	<b>40,449,791</b>	<b>40,326,569</b>	<b>41,117,435</b>	<b>3.7</b>	<b>-4.2</b>	<b>0.3</b>	<b>-1.9</b>	<b>-0.6</b>	
Bénéfice (perte) d'exploitation / Operating income		-4,666,974	-3,567,997	-4,414,892	-2,816,747	-737,790	30.8	-19.2	56.7	281.8	58.6	
Amortissement / Depreciation		1,773,593	1,957,608	1,638,336	1,978,729	1,264,899	-9.4	19.5	-17.2	56.4	8.8	
<b>B.A.I.I. / P.B.I.T.</b>		<b>-6,440,567</b>	<b>-5,525,605</b>	<b>-6,053,228</b>	<b>-4,795,476</b>	<b>-2,002,689</b>	<b>16.6</b>	<b>-8.7</b>	<b>26.2</b>	<b>139.5</b>	<b>33.9</b>	
Intérêts versés / Interest		54,907	1,533,723	888,917	833,786	566,169	-96.4	72.5	6.6	47.3	-44.2	
Ajustements / Adjustments		280,211	-83,658	197,771	359,116	-22,027	-434.9	-142.3	-44.9	-999.0	88.9	
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>-6,775,685</b>	<b>-6,975,670</b>	<b>-7,139,916</b>	<b>-5,988,377</b>	<b>-2,546,829</b>	<b>-2.9</b>	<b>-2.3</b>	<b>19.2</b>	<b>135.1</b>	<b>27.7</b>	
<b>ÉMISSIONS / PROGRAMMING (%)</b>												
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		48.70	49.05	46.36	45.56	44.09	-0.7	5.8	1.8	3.3	2.5	
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		55.09	54.02	52.04	48.98	44.89	2.0	3.8	6.2	9.1	5.3	
<b>PERSONNEL / STAFF</b>												
Rémunérations totales / Total Salaries (\$)		25,571,803	25,318,985	25,525,173	24,123,574	21,755,276	1.0	-0.8	5.8	10.9	4.1	
Effectifs moyens / Staff		489.70	522.25	503.00	495.20	534.45	-6.2	3.8	1.6	-7.3	-2.2	
Rémunérations/effectifs / Average Salaries(\$)		52,219	48,481	50,746	48,715	40,706	7.7	-4.5	4.2	19.7	6.4	
Rémunérations/dépenses totales / Salaries/Expense Total (%)		63.64	65.35	63.10	59.82	52.91	-2.6	3.6	5.5	13.1	4.7	
<b>IMMOBILISATIONS / FIXED ASSETS</b>												
Immobilisations brutes / Gross Fixed Assets (\$)		21,957,337	21,495,505	22,194,993	28,190,835	30,840,741	2.1	-3.2	-21.3	-8.6	-8.1	
Immobilisations nettes / Net Fixed Assets (%)		5,764,345	6,365,498	7,615,250	6,766,491	7,768,418	-9.4	-16.4	12.5	-12.9	-7.2	
<b>RENDEMENT / PROFITABILITY (%)</b>												
Revenus d'exploitation / Operating Margin		-13.14	-10.14	-12.25	-7.51	-1.83	29.5	-17.2	63.2	311.0	63.8	
Marge B.A.I.I. / P.B.I.T. Margin		-18.13	-15.71	-16.80	-12.78	-4.96	15.4	-6.5	31.4	157.8	38.3	
Marge avant impôts / Pre-tax Margin		-19.08	-19.83	-19.81	-15.96	-6.31	-3.8	0.1	24.1	153.1	31.9	

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / The variation in interest is the result of refinancing activities.

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Ontario - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>53</u>	2001 <u>54</u>	2000 <u>59</u>	1999 <u>61</u>	1998 <u>65</u>	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		83,129,842	83,972,690	82,551,290	79,677,951	76,590,327	-1.0	1.7	3.6	4.0	2.1
Vente de publicité nationale / National Time Sales		15,941,204	16,092,833	14,302,262	15,605,286	18,293,591	-0.9	12.5	-8.3	-14.7	-3.4
Paievements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		1,001,645	1,331,460	2,001,732	2,393,049	2,710,018	-24.8	-33.5	-16.4	-11.7	-22.0
Autres / Other		1,355,439	2,123,422	2,626,367	571,915	391,881	-36.2	-19.1	359.2	45.9	36.4
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>101,428,129</b>	<b>103,520,404</b>	<b>101,481,651</b>	<b>98,248,202</b>	<b>97,985,815</b>	<b>-2.0</b>	<b>2.0</b>	<b>3.3</b>	<b>0.3</b>	<b>0.9</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		47,765,612	43,251,299	40,399,834	39,975,466	39,882,717	10.4	7.1	1.1	0.2	4.6
Services techniques / Technical		5,978,112	5,900,542	5,794,426	5,482,612	6,082,037	1.3	1.8	5.7	-9.9	-0.4
Ventes et promotion / Sales and Promotion		29,827,306	28,232,312	29,453,983	30,628,381	29,493,797	5.6	-4.1	-3.8	3.8	0.3
Administration et frais généraux / Administration and General		33,488,866	30,870,126	29,140,478	29,630,771	32,262,747	8.5	5.9	-1.7	-8.2	0.9
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>117,059,894</b>	<b>108,254,277</b>	<b>104,788,722</b>	<b>105,717,231</b>	<b>107,721,297</b>	<b>8.1</b>	<b>3.3</b>	<b>-0.9</b>	<b>-1.9</b>	<b>2.1</b>
Bénéfice (perte) d'exploitation / Operating income		-15,631,766	-4,733,873	-3,307,073	-7,469,028	-9,735,483	230.2	43.1	-55.7	-23.3	12.6
Amortissement / Depreciation		4,908,780	6,050,553	6,816,481	5,372,058	5,242,356	-18.9	-11.2	26.9	2.5	-1.6
<b>B.A.I.I. / P.B.I.T.</b>		<b>-20,540,546</b>	<b>-10,784,426</b>	<b>-10,123,554</b>	<b>-12,841,086</b>	<b>-14,977,839</b>	<b>90.5</b>	<b>6.5</b>	<b>-21.2</b>	<b>-14.3</b>	<b>8.2</b>
Intérêts versés / Interest		9,942,057	8,023,560	7,497,125	5,581,810	7,078,239	23.9	7.0	34.3	-21.1	8.9
Ajustements / Adjustments		-2,869,510	9,373,592	1,241,341	59,241	-7,490,852	-130.6	655.1	999.0	-100.8	-21.3
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>-27,613,091</b>	<b>-28,181,576</b>	<b>-18,862,020</b>	<b>-18,482,137</b>	<b>-14,565,227</b>	<b>-2.0</b>	<b>49.4</b>	<b>2.1</b>	<b>26.9</b>	<b>17.3</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		40.80	39.95	38.55	37.81	37.02	2.1	3.6	2.0	2.1	2.5
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		47.09	41.78	39.81	40.69	40.70	12.7	4.9	-2.2	0.0	3.7
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		64,792,636	59,513,349	58,911,663	60,136,625	60,090,669	8.9	1.0	-2.0	0.1	1.9
Effectifs moyens / Staff		1,145.67	1,205.27	1,180.00	1,230.55	1,289.55	-4.9	2.1	-4.1	-4.6	-2.9
Rémunérations/effectifs / Average Salaries(\$)		56,554	49,378	49,925	48,870	46,598	14.5	-1.1	2.2	4.9	5.0
Rémunérations/dépenses totales / Salaries/Expense Total (%)		55.35	54.98	56.22	56.88	55.78	0.7	-2.2	-1.2	2.0	-0.2
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		91,357,348	104,943,584	112,513,301	100,230,184	104,085,064	-12.9	-6.7	12.3	-3.7	-3.2
Immobilisations nettes / Net Fixed Assets (%)		43,416,043	49,663,520	50,847,638	39,538,381	41,861,420	-12.6	-2.3	28.6	-5.5	0.9
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		-15.41	-4.57	-3.26	-7.60	-9.94	237.0	40.3	-57.1	-23.5	11.6
Marge B.A.I.I. / P.B.I.T. Margin		-20.25	-10.42	-9.98	-13.07	-15.29	94.4	4.4	-23.7	-14.5	7.3
Marge avant impôts / Pre-tax Margin		-27.22	-27.22	-18.59	-18.81	-14.86	0.0	46.5	-1.2	26.6	16.3

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Prairies - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de crois. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>		<b>59</b>	<b>60</b>	<b>62</b>	<b>65</b>	<b>66</b>					
Vente de publicité locale / Local Time Sales		63,337,715	63,162,401	65,061,553	64,017,432	69,136,188	0.3	-2.9	1.6	-7.4	-2.2
Vente de publicité nationale / National Time Sales		18,447,745	19,921,307	19,364,179	20,880,366	20,612,636	-7.4	2.9	-7.3	1.3	-2.7
Paielements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		1,120,161	1,235,911	1,596,422	933,730	1,191,350	-9.4	-22.6	71.0	-21.6	-1.5
Autres / Other		99,486	746,091	3,198,814	493,541	435,689	-86.7	-76.7	548.1	13.3	-30.9
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>83,005,107</b>	<b>85,065,709</b>	<b>89,220,970</b>	<b>86,325,072</b>	<b>91,375,861</b>	<b>-2.4</b>	<b>-4.7</b>	<b>3.4</b>	<b>-5.5</b>	<b>-2.4</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		26,566,485	28,512,518	29,673,918	27,085,320	26,727,505	-6.8	-3.9	9.6	1.3	-0.2
Services techniques / Technical		3,263,318	3,487,315	3,098,103	3,419,823	3,288,857	-6.4	12.6	-9.4	4.0	-0.2
Ventes et promotion / Sales and Promotion		21,683,001	23,886,026	23,388,758	24,190,947	24,015,900	-9.2	2.1	-3.3	0.7	-2.5
Administration et frais généraux / Administration and General		21,389,206	23,280,052	26,711,258	23,956,889	24,200,689	-8.1	-12.8	11.5	-1.0	-3.0
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>72,902,010</b>	<b>79,165,910</b>	<b>82,872,039</b>	<b>78,652,980</b>	<b>78,232,950</b>	<b>-7.9</b>	<b>-4.5</b>	<b>5.4</b>	<b>0.5</b>	<b>-1.7</b>
Bénéfice (perte) d'exploitation / Operating income		10,103,097	5,899,799	6,348,934	7,672,090	13,142,913	71.2	-7.1	-17.2	-41.6	-6.4
Amortissement / Depreciation		3,364,899	3,647,020	3,244,271	2,894,056	3,568,323	-7.7	12.4	12.1	-18.9	-1.5
<b>B.A.I.I. / P.B.I.T.</b>		<b>6,738,198</b>	<b>2,252,779</b>	<b>3,104,663</b>	<b>4,778,034</b>	<b>9,574,590</b>	<b>199.1</b>	<b>-27.4</b>	<b>-35.0</b>	<b>-50.1</b>	<b>-8.4</b>
Intérêts versés / Interest		1,372,697	5,120,159	5,584,515	4,320,984	3,642,723	-73.2	-8.3	29.2	18.6	-21.7
Ajustements / Adjustments		-5,349,937	1,544,988	3,785,294	2,216,015	338,084	-446.3	-59.2	70.8	555.5	99.4
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>10,715,438</b>	<b>-4,412,368</b>	<b>-6,265,152</b>	<b>-1,758,965</b>	<b>5,593,783</b>	<b>-342.9</b>	<b>-29.6</b>	<b>256.2</b>	<b>-131.4</b>	<b>17.6</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		36.44	36.02	35.81	34.44	34.16	1.2	0.6	4.0	0.8	1.6
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		32.01	33.52	33.26	31.38	29.25	-4.5	0.8	6.0	7.3	2.3
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		41,706,680	44,619,642	47,169,423	44,889,925	46,610,309	-6.5	-5.4	5.1	-3.7	-2.7
Effectifs moyens / Staff		947.26	1,001.44	1,052.62	1,084.72	1,073.11	-5.4	-4.9	-3.0	1.1	-3.1
Rémunérations/effectifs / Average Salaries(\$)		44,029	44,555	44,811	41,384	43,435	-1.2	-0.6	8.3	-4.7	0.3
Rémunérations/dépenses totales / Salaries/Expense Total (%)		57.21	56.36	56.92	57.07	59.58	1.5	-1.0	-0.3	-4.2	-1.0
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		57,838,038	54,165,038	57,069,443	63,064,295	64,763,770	6.8	-5.1	-9.5	-2.6	-2.8
Immobilisations nettes / Net Fixed Assets (%)		27,164,171	23,626,465	21,241,093	22,591,026	22,639,758	15.0	11.2	-6.0	-0.2	4.7
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		12.17	6.94	7.12	8.89	14.38	75.5	-2.5	-19.9	-38.2	-4.1
Marge B.A.I.I. / P.B.I.T. Margin		8.12	2.65	3.48	5.53	10.48	206.5	-23.9	-37.1	-47.2	-6.2
Marge avant impôts / Pre-tax Margin		12.91	-5.19	-7.02	-2.04	6.12	-348.9	-26.1	244.6	-133.3	20.5

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / *The variation in interest is the result of refinancing activities.*

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / *The fluctuation in adjustments is the result of acquisitions of stations during the year.*

Les autres revenus incluent des dépenses de réciprocité. / *Other revenue includes contra expenses.*

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Manitoba - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>		<b>14</b>	<b>14</b>	<b>14</b>	<b>15</b>	<b>15</b>					
Vente de publicité locale / Local Time Sales		14,556,998	13,234,173	13,449,211	13,523,669	14,006,643	10.0	-1.6	-0.6	-3.4	1.0
Vente de publicité nationale / National Time Sales		5,494,289	5,239,885	4,804,023	4,759,896	4,408,564	4.9	9.1	0.9	8.0	5.7
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		271,859	280,304	293,226	256,155	229,555	-3.0	-4.4	14.5	11.6	4.3
Autres / Other		171,262	287,595	206,587	124,186	154,077	-40.5	39.2	66.4	-19.4	2.7
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>20,494,408</b>	<b>19,041,957</b>	<b>18,753,047</b>	<b>18,663,906</b>	<b>18,798,839</b>	<b>7.6</b>	<b>1.5</b>	<b>0.5</b>	<b>-0.7</b>	<b>2.2</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		6,396,695	6,284,198	6,321,788	6,497,263	6,438,219	1.8	-0.6	-2.7	0.9	-0.2
Services techniques / Technical		915,777	817,805	845,344	937,368	869,616	12.0	-3.3	-9.8	7.8	1.3
Ventes et promotion / Sales and Promotion		4,590,976	4,573,378	4,339,271	4,733,016	4,946,061	0.4	5.4	-8.3	-4.3	-1.8
Administration et frais généraux / Administration and General		6,652,284	6,165,124	6,270,536	5,931,395	5,454,645	7.9	-1.7	5.7	8.7	5.1
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>18,555,734</b>	<b>17,840,504</b>	<b>17,776,940</b>	<b>18,099,044</b>	<b>17,708,541</b>	<b>4.0</b>	<b>0.4</b>	<b>-1.8</b>	<b>2.2</b>	<b>1.2</b>
Bénéfice (perte) d'exploitation / Operating income		1,938,674	1,201,452	976,107	564,862	1,090,299	61.4	23.1	72.8	-48.2	15.5
Amortissement / Depreciation		947,478	938,444	640,412	655,863	628,178	1.0	46.5	-2.4	4.4	10.8
<b>B.A.I.I. / P.B.I.T.</b>		<b>991,196</b>	<b>263,008</b>	<b>335,695</b>	<b>-91,001</b>	<b>462,121</b>	<b>276.9</b>	<b>-21.7</b>	<b>-468.9</b>	<b>-119.7</b>	<b>21.0</b>
Intérêts versés / Interest		278,610	333,020	257,619	594,462	609,524	-16.3	29.3	-56.7	-2.5	-17.8
Ajustements / Adjustments		-2,195,705	205,948	137,412	-89,933	-1,157	-999.0	49.9	-252.8	999.0	560.0
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>2,908,291</b>	<b>-275,959</b>	<b>-59,337</b>	<b>-595,531</b>	<b>-146,246</b>	<b>-999.0</b>	<b>365.1</b>	<b>-90.0</b>	<b>307.2</b>	<b>111.2</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		34.47	35.22	35.56	35.90	36.36	-2.1	-0.9	-0.9	-1.3	-1.3
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		31.21	33.00	33.71	34.81	34.25	-5.4	-2.1	-3.2	1.6	-2.3
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		11,728,827	11,083,227	10,615,175	10,701,518	11,181,114	5.8	4.4	-0.8	-4.3	1.2
Effectifs moyens / Staff		258.51	261.00	272.00	296.07	285.39	-1.0	-4.0	-8.1	3.7	-2.4
Rémunérations/effectifs / Average Salaries(\$)		45,371	42,464	39,026	36,145	39,178	6.8	8.8	8.0	-7.7	3.7
Rémunérations/dépenses totales / Salaries/Expense Total (%)		63.21	62.12	59.71	59.13	63.14	1.7	4.0	1.0	-6.4	0.0
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		16,763,833	15,948,391	17,271,892	16,719,614	16,472,166	5.1	-7.7	3.3	1.5	0.4
Immobilisations nettes / Net Fixed Assets (%)		5,005,779	5,156,762	5,455,916	5,178,958	4,819,538	-2.9	-5.5	5.3	7.5	1.0
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		9.46	6.31	5.21	3.03	5.80	49.9	21.2	72.0	-47.8	13.0
Marge B.A.I.I. / P.B.I.T. Margin		4.84	1.38	1.79	-0.49	2.46	250.2	-22.8	-467.1	-119.8	18.4
Marge avant impôts / Pre-tax Margin		14.19	-1.45	-0.32	-3.19	-0.78	-999.0	358.0	-90.1	310.2	106.7

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.



FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Saskatchewan - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>17</u>	2001 <u>17</u>	2000 <u>17</u>	1999 <u>17</u>	1998 <u>17</u>	Variation % / Percent Change				Moy. de crois. ann./ vg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		18,546,187	20,262,180	19,635,681	18,490,530	20,551,058	-8.5	3.2	6.2	-10.0	-2.5
Vente de publicité nationale / National Time Sales		5,234,891	6,242,046	5,751,063	6,069,710	5,474,869	-16.1	8.5	-5.2	10.9	-1.1
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		68,053	78,863	426,089	163,075	159,895	-13.7	-81.5	161.3	2.0	-19.2
Autres / Other		285,531	250,411	164,349	112,823	115,614	14.0	52.4	45.7	-2.4	25.4
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>24,134,662</b>	<b>26,833,499</b>	<b>25,977,182</b>	<b>24,836,138</b>	<b>26,301,435</b>	<b>-10.1</b>	<b>3.3</b>	<b>4.6</b>	<b>-5.6</b>	<b>-2.1</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		7,934,476	8,729,943	8,063,656	7,108,841	6,755,551	-9.1	8.3	13.4	5.2	4.1
Services techniques / Technical		800,968	878,015	781,566	804,574	855,027	-8.8	12.3	-2.9	-5.9	-1.6
Ventes et promotion / Sales and Promotion		7,176,603	8,628,500	7,783,664	7,094,965	7,505,212	-16.8	10.9	9.7	-5.5	-1.1
Administration et frais généraux / Administration and General		6,720,962	7,470,853	7,853,181	7,510,733	7,562,268	-10.0	-4.9	4.6	-0.7	-2.9
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>22,633,007</b>	<b>25,707,311</b>	<b>24,482,067</b>	<b>22,519,113</b>	<b>22,678,058</b>	<b>-12.0</b>	<b>5.0</b>	<b>8.7</b>	<b>-0.7</b>	<b>0.0</b>
Bénéfice (perte) d'exploitation / Operating income		1,501,654	1,126,188	1,495,115	2,317,025	3,623,377	33.3	-24.7	-35.5	-36.1	-19.8
Amortissement / Depreciation		1,141,631	1,033,602	886,429	879,766	753,565	10.5	16.6	0.8	16.7	10.9
<b>B.A.I.I. / P.B.I.T.</b>		<b>360,023</b>	<b>92,586</b>	<b>608,686</b>	<b>1,437,259</b>	<b>2,869,812</b>	<b>288.9</b>	<b>-84.8</b>	<b>-57.6</b>	<b>-49.9</b>	<b>-40.5</b>
Intérêts versés / Interest		369,376	837,956	996,220	1,179,329	1,028,309	-55.9	-15.9	-15.5	14.7	-22.6
Ajustements / Adjustments		-1,557,041	68,235	981,023	-8,711	-3,026,309	-999.0	-93.0	-999.0	-99.7	-15.3
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>1,547,688</b>	<b>-813,606</b>	<b>-1,368,558</b>	<b>266,641</b>	<b>4,867,812</b>	<b>-290.2</b>	<b>-40.6</b>	<b>-613.3</b>	<b>-94.5</b>	<b>-24.9</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		35.06	33.96	32.94	31.57	29.79	3.2	3.1	4.3	6.0	4.2
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		32.88	32.53	31.04	28.62	25.69	1.1	4.8	8.4	11.4	6.4
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		13,868,766	15,360,152	14,300,690	12,702,139	13,700,354	-9.7	7.4	12.6	-7.3	0.3
Effectifs moyens / Staff		309.55	347.14	342.47	326.90	308.72	-10.8	1.4	4.8	5.9	0.1
Rémunérations/effectifs / Average Salaries(\$)		44,803	44,248	41,757	38,856	44,378	1.3	6.0	7.5	-12.4	0.2
Rémunérations/dépenses totales / Salaries/Expense Total (%)		61.28	59.75	58.41	56.41	60.41	2.6	2.3	3.6	-6.6	0.4
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		23,132,914	19,643,518	16,244,829	15,332,470	15,655,951	17.8	20.9	6.0	-2.1	10.3
Immobilisations nettes / Net Fixed Assets (%)		11,913,125	8,672,857	5,643,733	5,662,747	6,208,362	37.4	53.7	-0.3	-8.8	17.7
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		6.22	4.20	5.76	9.33	13.78	48.3	-27.1	-38.3	-32.3	-18.0
Marge B.A.I.I. / P.B.I.T. Margin		1.49	0.35	2.34	5.79	10.91	332.3	-85.3	-59.5	-47.0	-39.2
Marge avant impôts / Pre-tax Margin		6.41	-3.03	-5.27	1.07	18.51	-311.5	-42.4	-590.7	-94.2	-23.3

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / *The variation in interest is the result of refinancing activities.*

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / *The fluctuation in adjustments is the result of acquisitions of stations during the year.*

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Alberta - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>28</u>	2001 <u>29</u>	2000 <u>31</u>	1999 <u>33</u>	1998 <u>34</u>	Variation % / Percent Change				Moy. de croiss. ann./ 99/98 vg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		30,234,530	29,666,048	31,976,661	32,003,233	34,578,487	1.9	-7.2	-0.1	-7.4	-3.3
Vente de publicité nationale / National Time Sales		7,718,565	8,439,376	8,809,093	10,050,760	10,729,203	-8.5	-4.2	-12.4	-6.3	-7.9
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		780,249	876,744	877,107	514,500	801,900	-11.0	0.0	70.5	-35.8	-0.7
Autres / Other		-357,307	208,085	2,827,878	256,532	165,998	-271.7	-92.6	999.0	54.5	21.1
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>38,376,037</b>	<b>39,190,253</b>	<b>44,490,741</b>	<b>42,825,028</b>	<b>46,275,587</b>	<b>-2.1</b>	<b>-11.9</b>	<b>3.9</b>	<b>-7.5</b>	<b>-4.6</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		12,235,314	13,498,377	15,288,474	13,479,216	13,533,735	-9.4	-11.7	13.4	-0.4	-2.5
Services techniques / Technical		1,546,573	1,791,495	1,471,193	1,677,881	1,564,214	-13.7	21.8	-12.3	7.3	-0.3
Ventes et promotion / Sales and Promotion		9,915,422	10,684,148	11,265,823	12,362,966	11,564,627	-7.2	-5.2	-8.9	6.9	-3.8
Administration et frais généraux / Administration and General		8,015,960	9,644,075	12,587,541	10,514,761	11,183,776	-16.9	-23.4	19.7	-6.0	-8.0
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>31,713,269</b>	<b>35,618,095</b>	<b>40,613,032</b>	<b>38,034,823</b>	<b>37,846,351</b>	<b>-11.0</b>	<b>-12.3</b>	<b>6.8</b>	<b>0.5</b>	<b>-4.3</b>
Bénéfice (perte) d'exploitation / Operating income		6,662,769	3,572,159	3,877,712	4,790,203	8,429,237	86.5	-7.9	-19.0	-43.2	-5.7
Amortissement / Depreciation		1,275,790	1,674,974	1,717,430	1,358,427	2,186,580	-23.8	-2.5	26.4	-37.9	-12.6
<b>B.A.I.I. / P.B.I.T.</b>		<b>5,386,979</b>	<b>1,897,185</b>	<b>2,160,282</b>	<b>3,431,776</b>	<b>6,242,657</b>	<b>183.9</b>	<b>-12.2</b>	<b>-37.1</b>	<b>-45.0</b>	<b>-3.6</b>
Intérêts versés / Interest		724,711	3,949,183	4,330,676	2,547,193	2,004,890	-81.6	-8.8	70.0	27.0	-22.5
Ajustements / Adjustments		-1,597,191	1,270,805	2,666,859	2,314,659	3,365,550	-225.7	-52.3	15.2	-31.2	-17.0
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>6,259,459</b>	<b>-3,322,803</b>	<b>-4,837,257</b>	<b>-1,430,075</b>	<b>872,217</b>	<b>-288.4</b>	<b>-31.3</b>	<b>238.3</b>	<b>-264.0</b>	<b>63.7</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		38.58	37.90	37.64	35.44	35.76	1.8	0.7	6.2	-0.9	1.9
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		31.88	34.44	34.36	31.48	29.25	-7.4	0.2	9.2	7.6	2.2
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		16,109,087	18,176,263	22,253,558	21,486,268	21,728,841	-11.4	-18.3	3.6	-1.1	-7.2
Effectifs moyens / Staff		379.20	393.30	438.15	461.75	479.00	-3.6	-10.2	-5.1	-3.6	-5.7
Rémunérations/effectifs / Average Salaries(\$)		42,482	46,215	50,790	46,532	45,363	-8.1	-9.0	9.1	2.6	-1.6
Rémunérations/dépenses totales / Salaries/Expense Total (%)		50.80	51.03	54.79	56.49	57.41	-0.5	-6.9	-3.0	-1.6	-3.0
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		17,941,291	18,573,129	23,552,722	31,012,211	32,635,653	-3.4	-21.1	-24.1	-5.0	-13.9
Immobilisations nettes / Net Fixed Assets (%)		10,245,267	9,796,846	10,141,444	11,749,321	11,611,858	4.6	-3.4	-13.7	1.2	-3.1
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		17.36	9.11	8.72	11.19	18.22	90.5	4.6	-22.1	-38.6	-1.2
Marge B.A.I.I. / P.B.I.T. Margin		14.04	4.84	4.86	8.01	13.49	190.0	-0.3	-39.4	-40.6	1.0
Marge avant impôts / Pre-tax Margin		16.31	-8.48	-10.87	-3.34	1.88	-292.4	-22.0	225.6	-277.2	71.5

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / *The variation in interest is the result of refinancing activities.*

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / *The fluctuation in adjustments is the result of acquisitions of stations during the year.*

Les autres revenus incluent des dépenses de réciprocité. / *Other revenue includes contra expenses.*

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

CB et Territoires / BC &amp; Territories - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate	
		44	52	54	56	57	02/01	01/00	00/99	99/98		
<b>REVENUS / REVENUE(\$)</b>												
Vente de publicité locale / Local Time Sales		43,047,882	45,980,101	45,487,759	46,943,350	51,524,153	-6.4	1.1	-3.1	-8.9	-4.4	
Vente de publicité nationale / National Time Sales		8,616,032	9,513,566	10,419,218	12,347,842	13,373,881	-9.4	-8.7	-15.6	-7.7	-10.4	
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0		
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0		
Ventes de droits de diffusions / Syndication-Production		177,396	437,480	613,934	469,685	428,003	-59.5	-28.7	30.7	9.7	-19.8	
Autres / Other		2,529,043	2,122,376	2,010,792	1,872,692	1,813,920	19.2	5.5	7.4	3.2	8.7	
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>54,370,354</b>	<b>58,053,524</b>	<b>58,531,699</b>	<b>61,633,569</b>	<b>67,139,956</b>	<b>-6.3</b>	<b>-0.8</b>	<b>-5.0</b>	<b>-8.2</b>	<b>-5.1</b>	
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>												
Émissions / Program		23,202,393	25,992,192	26,590,690	26,959,127	28,745,864	-10.7	-2.3	-1.4	-6.2	-5.2	
Services techniques / Technical		2,328,637	2,976,840	3,054,599	3,168,406	3,394,806	-21.8	-2.5	-3.6	-6.7	-9.0	
Ventes et promotion / Sales and Promotion		13,662,514	14,057,872	15,325,283	16,200,740	17,787,201	-2.8	-8.3	-5.4	-8.9	-6.4	
Administration et frais généraux / Administration and General		15,389,476	17,177,953	16,978,949	18,963,873	17,438,702	-10.4	1.2	-10.5	8.7	-3.1	
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>54,583,021</b>	<b>60,204,856</b>	<b>61,949,521</b>	<b>65,292,147</b>	<b>67,366,575</b>	<b>-9.3</b>	<b>-2.8</b>	<b>-5.1</b>	<b>-3.1</b>	<b>-5.1</b>	
Bénéfice (perte) d'exploitation / Operating income		-212,668	-2,151,332	-3,417,821	-3,658,578	-226,618	-90.1	-37.1	-6.6	999.0	-1.6	
Amortissement / Depreciation		1,612,914	3,476,499	2,596,260	2,582,782	2,679,996	-53.6	33.9	0.5	-3.6	-11.9	
<b>B.A.I.I. / P.B.I.T.</b>		<b>-1,825,582</b>	<b>-5,627,831</b>	<b>-6,014,081</b>	<b>-6,241,360</b>	<b>-2,906,614</b>	<b>-67.6</b>	<b>-6.4</b>	<b>-3.6</b>	<b>114.7</b>	<b>-11.0</b>	
Intérêts versés / Interest		828,384	4,266,713	4,571,932	3,124,022	2,963,662	-80.6	-6.7	46.3	5.4	-27.3	
Ajustements / Adjustments		-4,240,675	1,992,644	1,047,511	-243,078	65,028	-312.8	90.2	-530.9	-473.8	184.2	
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>1,586,709</b>	<b>-11,887,188</b>	<b>-11,633,527</b>	<b>-9,122,303</b>	<b>-5,935,303</b>	<b>-113.3</b>	<b>2.2</b>	<b>27.5</b>	<b>53.7</b>	<b>-28.1</b>	
<b>ÉMISSIONS / PROGRAMMING (%)</b>												
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		42.51	43.17	42.92	41.29	42.67	-1.5	0.6	4.0	-3.2	-0.1	
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		42.67	44.77	45.43	43.74	42.81	-4.7	-1.4	3.9	2.2	-0.1	
<b>PERSONNEL / STAFF</b>												
Rémunérations totales / Total Salaries (\$)		28,899,362	31,630,850	31,375,108	32,675,014	34,624,843	-8.6	0.8	-4.0	-5.6	-4.4	
Effectifs moyens / Staff		645.50	787.60	766.74	759.35	867.28	-18.0	2.7	1.0	-12.4	-7.1	
Rémunérations/effectifs / Average Salaries(\$)		44,771	40,161	40,920	43,030	39,923	11.5	-1.9	-4.9	7.8	2.9	
Rémunérations/dépenses totales / Salaries/Expense Total (%)		52.95	52.54	50.65	50.04	51.40	0.8	3.7	1.2	-2.6	0.7	
<b>IMMOBILISATIONS / FIXED ASSETS</b>												
Immobilisations brutes / Gross Fixed Assets (\$)		35,919,429	52,198,365	52,226,701	55,330,385	56,143,863	-31.2	-0.1	-5.6	-1.4	-10.6	
Immobilisations nettes / Net Fixed Assets (%)		8,947,341	19,280,640	20,546,154	24,464,038	24,662,992	-53.6	-6.2	-16.0	-0.8	-22.4	
<b>RENDEMENT / PROFITABILITY (%)</b>												
Revenus d'exploitation / Operating Margin		-0.39	-3.71	-5.84	-5.94	-0.34	-89.4	-36.5	-1.6	999.0	3.8	
Marge B.A.I.I. / P.B.I.T. Margin		-3.36	-9.69	-10.27	-10.13	-4.33	-65.4	-5.7	1.5	133.9	-6.2	
Marge avant impôts / Pre-tax Margin		2.92	-20.48	-19.88	-14.80	-8.84	-114.3	3.0	34.3	67.4	-24.2	

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**III C. RELEVÉS STATISTIQUES ET FINANCIERS DE L'INDUSTRIE**  
**INDUSTRY STATISTICS AND FINANCIAL SUMMARIES**

**RADIO FM**

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Canada - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>		<b>316</b>	<b>290</b>	<b>256</b>	<b>236</b>	<b>222</b>					
Vente de publicité locale / Local Time Sales		602,682,518	565,010,545	521,630,681	469,204,770	431,879,639	6.7	8.3	11.2	8.6	8.7
Vente de publicité nationale / National Time Sales		184,269,522	182,920,181	175,544,008	175,408,470	165,764,850	0.7	4.2	0.1	5.8	2.7
Paiements du réseau à la station / Network Payments		0	138,029	941,806	734,977	705,672	-100.0	-85.3	28.1	4.2	-100.0
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		7,402,514	6,885,897	5,855,338	5,460,048	5,314,985	7.5	17.6	7.2	2.7	8.6
Autres / Other		8,320,531	6,031,199	5,072,321	8,553,884	7,085,404	38.0	18.9	-40.7	20.7	4.1
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>802,675,088</b>	<b>760,985,848</b>	<b>709,044,150</b>	<b>659,362,147</b>	<b>610,750,548</b>	<b>5.5</b>	<b>7.3</b>	<b>7.5</b>	<b>8.0</b>	<b>7.1</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		188,636,861	179,122,824	168,890,341	154,194,422	144,418,790	5.3	6.1	9.5	6.8	6.9
Services techniques / Technical		21,979,910	21,453,725	19,959,100	18,969,665	18,156,455	2.5	7.5	5.2	4.5	4.9
Ventes et promotion / Sales and Promotion		195,693,072	189,100,566	173,888,193	166,135,779	160,917,819	3.5	8.7	4.7	3.2	5.0
Administration et frais généraux / Administration and General		175,135,861	158,609,463	144,141,383	137,230,108	133,291,953	10.4	10.0	5.0	3.0	7.1
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>581,445,704</b>	<b>548,286,583</b>	<b>506,879,016</b>	<b>476,529,970</b>	<b>456,785,017</b>	<b>6.0</b>	<b>8.2</b>	<b>6.4</b>	<b>4.3</b>	<b>6.2</b>
Bénéfice (perte) d'exploitation / Operating income		221,229,386	212,699,269	202,165,132	182,832,177	153,965,532	4.0	5.2	10.6	18.7	9.5
Amortissement / Depreciation		24,972,964	24,161,988	20,225,681	16,938,959	16,334,972	3.4	19.5	19.4	3.7	11.2
<b>B.A.I.I. / P.B.I.T.</b>		<b>196,256,422</b>	<b>188,537,281</b>	<b>181,939,451</b>	<b>165,893,218</b>	<b>137,630,560</b>	<b>4.1</b>	<b>3.6</b>	<b>9.7</b>	<b>20.5</b>	<b>9.3</b>
Intérêts versés / Interest		24,779,885	39,084,994	25,503,356	43,450,996	32,377,660	-36.6	53.3	-41.3	34.2	-6.5
Ajustements / Adjustments		-11,941,363	3,441,850	3,996,289	-333,468	8,206,014	-446.9	-13.9	-999.0	-104.1	9.8
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>183,417,899</b>	<b>146,010,437</b>	<b>152,439,810</b>	<b>122,775,692</b>	<b>97,046,890</b>	<b>25.6</b>	<b>-4.2</b>	<b>24.2</b>	<b>26.5</b>	<b>17.3</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		32.44	32.67	33.32	32.36	31.62	-0.7	-2.0	3.0	2.3	0.6
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		23.50	23.54	23.82	23.39	23.65	-0.2	-1.2	1.9	-1.1	-0.2
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		324,947,091	286,579,021	264,541,013	243,682,713	231,144,064	13.4	8.3	8.6	5.4	8.9
Effectifs moyens / Staff		5,263.91	5,148.41	4,871.67	4,589.69	4,393.12	2.2	5.7	6.1	4.5	4.6
Rémunérations/effectifs / Average Salaries(\$)		61,731	55,664	54,302	53,094	52,615	10.9	2.5	2.3	0.9	4.1
Rémunérations/dépenses totales / Salaries/Expense Total (%)		55.89	52.27	52.19	51.14	50.60	6.9	0.1	2.1	1.1	2.5
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		315,666,424	311,326,046	277,553,100	234,787,490	232,428,421	1.4	12.2	18.2	1.0	8.0
Immobilisations nettes / Net Fixed Assets (%)		146,081,955	143,656,208	123,661,666	92,926,316	101,533,413	1.7	16.2	33.1	-8.5	9.5
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		27.56	27.95	28.51	27.73	25.21	-1.4	-2.0	2.8	10.0	2.3
Marge B.A.I.I. / P.B.I.T. Margin		24.45	24.78	25.66	25.16	22.53	-1.3	-3.4	2.0	11.6	2.1
Marge avant impôts / Pre-tax Margin		22.85	19.19	21.50	18.62	15.89	19.1	-10.8	15.5	17.2	9.5

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

**FDB1 CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM**  
**SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO**

Canada - Anglais + / English +

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
		<b>246</b>	<b>223</b>	<b>194</b>	<b>176</b>	<b>167</b>	02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		498,115,330	465,285,243	429,145,051	387,522,107	355,187,600	7.1	8.4	10.7	9.1	8.8
Vente de publicité nationale / National Time Sales		142,946,580	142,039,684	134,905,379	136,033,571	127,887,509	0.6	5.3	-0.8	6.4	2.8
Paiements du réseau à la station / Network Payments		0	138,029	938,804	793,140	680,099	-100.0	-85.3	18.4	16.6	-100.0
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		5,663,974	5,296,471	4,210,602	4,077,867	4,038,804	6.9	25.8	3.3	1.0	8.8
Autres / Other		1,458,991	2,008,826	2,053,002	2,941,197	1,361,080	-27.4	-2.2	-30.2	116.1	1.8
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>648,184,878</b>	<b>614,768,251</b>	<b>571,252,834</b>	<b>531,367,880</b>	<b>489,155,090</b>	<b>5.4</b>	<b>7.6</b>	<b>7.5</b>	<b>8.6</b>	<b>7.3</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		145,567,849	135,472,102	129,260,874	119,754,787	112,406,765	7.5	4.8	7.9	6.5	6.7
Services techniques / Technical		18,179,960	17,702,480	16,584,372	15,636,311	15,172,537	2.7	6.7	6.1	3.1	4.6
Ventes et promotion / Sales and Promotion		162,097,419	156,058,038	142,568,251	138,006,502	131,920,430	3.9	9.5	3.3	4.6	5.3
Administration et frais généraux / Administration and General		134,323,056	123,807,321	111,779,762	105,220,443	101,364,528	8.5	10.8	6.2	3.8	7.3
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>460,168,284</b>	<b>433,039,947</b>	<b>400,193,259</b>	<b>378,618,040</b>	<b>360,864,261</b>	<b>6.3</b>	<b>8.2</b>	<b>5.7</b>	<b>4.9</b>	<b>6.3</b>
Bénéfice (perte) d'exploitation / Operating income		188,016,596	181,728,308	171,059,573	152,749,840	128,290,830	3.5	6.2	12.0	19.1	10.0
Amortissement / Depreciation		21,157,068	18,973,321	16,827,176	13,617,632	13,339,540	11.5	12.8	23.6	2.1	12.2
<b>B.A.I.I. / P.B.I.T.</b>		<b>166,859,528</b>	<b>162,754,987</b>	<b>154,232,397</b>	<b>139,132,208</b>	<b>114,951,290</b>	<b>2.5</b>	<b>5.5</b>	<b>10.9</b>	<b>21.0</b>	<b>9.8</b>
Intérêts versés / Interest		15,238,935	21,633,583	19,441,679	37,348,794	27,884,521	-29.6	11.3	-47.9	33.9	-14.0
Ajustements / Adjustments		-4,253,412	14,682,324	2,466,965	1,525,732	7,002,327	-129.0	495.2	61.7	-78.2	-11.7
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>155,874,004</b>	<b>126,439,080</b>	<b>132,323,756</b>	<b>100,257,685</b>	<b>80,064,447</b>	<b>23.3</b>	<b>-4.4</b>	<b>32.0</b>	<b>25.2</b>	<b>18.1</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		31.63	31.28	32.30	31.63	31.15	1.1	-3.1	2.1	1.5	0.4
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		22.46	22.04	22.63	22.54	22.98	1.9	-2.6	0.4	-1.9	-0.6
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		261,630,001	223,570,331	207,684,249	194,071,128	185,317,425	17.0	7.6	7.0	4.7	9.0
Effectifs moyens / Staff		4,151.13	3,994.05	3,769.97	3,563.44	3,420.92	3.9	5.9	5.8	4.2	5.0
Rémunérations/effectifs / Average Salaries(\$)		63,026	55,976	55,089	54,462	54,172	12.6	1.6	1.2	0.5	3.9
Rémunérations/dépenses totales / Salaries/Expense Total (%)		56.86	51.63	51.90	51.26	51.35	10.1	-0.5	1.2	-0.2	2.6
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		250,988,766	252,005,632	224,100,183	185,556,372	187,028,788	-0.4	12.5	20.8	-0.8	7.6
Immobilisations nettes / Net Fixed Assets (%)		123,920,244	122,315,357	104,589,532	75,318,621	84,799,308	1.3	16.9	38.9	-11.2	9.9
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		29.01	29.56	29.94	28.75	26.23	-1.9	-1.3	4.2	9.6	2.6
Marge B.A.I.I. / P.B.I.T. Margin		25.74	26.47	27.00	26.18	23.50	-2.8	-1.9	3.1	11.4	2.3
Marge avant impôts / Pre-tax Margin		24.05	20.57	23.16	18.87	16.37	16.9	-11.2	22.8	15.3	10.1

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / *The fluctuation in adjustments is the result of acquisitions of stations during the year.*

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Canada - Français / French

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de crois. ann./ Avg. Ann. Grth Rate	
		<u>70</u>	<u>67</u>	<u>62</u>	<u>60</u>	<u>55</u>	02/01	01/00	00/99	99/98		
<b>REVENUS / REVENUE(\$)</b>												
Vente de publicité locale / Local Time Sales		104,567,188	99,725,302	92,485,630	81,682,663	76,692,039	4.9	7.8	13.2	6.5	8.1	
Vente de publicité nationale / National Time Sales		41,322,942	40,880,497	40,638,629	39,374,899	37,877,341	1.1	0.6	3.2	4.0	2.2	
Paiements du réseau à la station / Network Payments		0	0	3,002	-58,163	25,573	0.0	-100.0	-105.2	-327.4	-100.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0		
Ventes de droits de diffusions / Syndication-Production		1,738,540	1,589,426	1,644,736	1,382,181	1,276,181	9.4	-3.4	19.0	8.3	8.0	
Autres / Other		6,861,540	4,022,373	3,019,319	5,612,687	5,724,324	70.6	33.2	-46.2	-2.0	4.6	
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>154,490,210</b>	<b>146,217,597</b>	<b>137,791,316</b>	<b>127,994,267</b>	<b>121,595,458</b>	<b>5.7</b>	<b>6.1</b>	<b>7.7</b>	<b>5.3</b>	<b>6.2</b>	
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>												
Émissions / Program		43,069,012	43,650,722	39,629,467	34,439,635	32,012,025	-1.3	10.1	15.1	7.6	7.7	
Services techniques / Technical		3,799,950	3,751,245	3,374,728	3,333,354	2,983,918	1.3	11.2	1.2	11.7	6.2	
Ventes et promotion / Sales and Promotion		33,595,653	33,042,528	31,319,942	28,129,277	28,997,389	1.7	5.5	11.3	-3.0	3.7	
Administration et frais généraux / Administration and General		40,812,805	34,802,142	32,361,621	32,009,665	31,927,425	17.3	7.5	1.1	0.3	6.3	
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>121,277,420</b>	<b>115,246,636</b>	<b>106,685,757</b>	<b>97,911,930</b>	<b>95,920,756</b>	<b>5.2</b>	<b>8.0</b>	<b>9.0</b>	<b>2.1</b>	<b>6.0</b>	
Bénéfice (perte) d'exploitation / Operating income		33,212,790	30,970,961	31,105,559	30,082,337	25,674,702	7.2	-0.4	3.4	17.2	6.6	
Amortissement / Depreciation		3,815,896	5,188,667	3,398,505	3,321,327	2,995,432	-26.5	52.7	2.3	10.9	6.2	
<b>B.A.I.I. / P.B.I.T.</b>		<b>29,396,894</b>	<b>25,782,294</b>	<b>27,707,054</b>	<b>26,761,010</b>	<b>22,679,270</b>	<b>14.0</b>	<b>-6.9</b>	<b>3.5</b>	<b>18.0</b>	<b>6.7</b>	
Intérêts versés / Interest		9,540,950	17,451,411	6,061,677	6,102,202	4,493,139	-45.3	187.9	-0.7	35.8	20.7	
Ajustements / Adjustments		-7,687,951	-11,240,474	1,529,324	-1,859,200	1,203,687	-31.6	-835.0	-182.3	-254.5	59.0	
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>27,543,895</b>	<b>19,571,357</b>	<b>20,116,054</b>	<b>22,518,007</b>	<b>16,982,443</b>	<b>40.7</b>	<b>-2.7</b>	<b>-10.7</b>	<b>32.6</b>	<b>12.9</b>	
<b>ÉMISSIONS / PROGRAMMING (%)</b>												
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		35.51	37.88	37.15	35.17	33.37	-6.2	2.0	5.6	5.4	1.6	
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		27.88	29.85	28.76	26.91	26.33	-6.6	3.8	6.9	2.2	1.4	
<b>PERSONNEL / STAFF</b>												
Rémunérations totales / Total Salaries (\$)		63,317,090	63,008,690	56,856,764	49,611,585	45,826,639	0.5	10.8	14.6	8.3	8.4	
Effectifs moyens / Staff		1,112.78	1,154.36	1,101.70	1,026.25	972.20	-3.6	4.8	7.4	5.6	3.4	
Rémunérations/effectifs / Average Salaries(\$)		56,900	54,583	51,608	48,343	47,137	4.2	5.8	6.8	2.6	4.8	
Rémunérations/dépenses totales / Salaries/Expense Total (%)		52.21	54.67	53.29	50.67	47.78	-4.5	2.6	5.2	6.1	2.2	
<b>IMMOBILISATIONS / FIXED ASSETS</b>												
Immobilisations brutes / Gross Fixed Assets (\$)		64,677,658	59,320,414	53,452,917	49,231,118	45,399,633	9.0	11.0	8.6	8.4	9.3	
Immobilisations nettes / Net Fixed Assets (%)		22,161,711	21,340,851	19,072,134	17,607,695	16,734,105	3.8	11.9	8.3	5.2	7.3	
<b>RENDEMENT / PROFITABILITY (%)</b>												
Revenus d'exploitation / Operating Margin		21.50	21.18	22.57	23.50	21.11	1.5	-6.2	-4.0	11.3	0.5	
Marge B.A.I.I. / P.B.I.T. Margin		19.03	17.63	20.11	20.91	18.65	7.9	-12.3	-3.8	12.1	0.5	
Marge avant impôts / Pre-tax Margin		17.83	13.39	14.60	17.59	13.97	33.2	-8.3	-17.0	26.0	6.3	

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / *The variation in interest is the result of refinancing activities.*Les augmentations dans les autres revenus sont dues à l'augmentation des revenus de frais de gestion. / *The increase in other revenues is due to increases in management fees.*

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Atlantique / Atlantic - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>35</u>	2001 <u>34</u>	2000 <u>24</u>	1999 <u>21</u>	1998 <u>21</u>	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		39,574,168	38,219,781	31,957,592	28,067,066	26,096,969	3.5	19.6	13.9	7.5	11.0
Vente de publicité nationale / National Time Sales		9,684,227	9,432,734	8,284,847	7,563,048	6,761,803	2.7	13.9	9.5	11.8	9.4
Paiements du réseau à la station / Network Payments		0	0	0	58,140	84,808	0.0	0.0	-100.0	-31.4	-100.0
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		27,418	25,662	27,895	25,568	40,976	6.8	-8.0	9.1	-37.6	-9.6
Autres / Other		36,459	60,599	101,766	1,124,936	838,535	-39.8	-40.5	-91.0	34.2	-54.3
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>49,322,272</b>	<b>47,738,777</b>	<b>40,372,100</b>	<b>36,838,758</b>	<b>33,823,091</b>	<b>3.3</b>	<b>18.2</b>	<b>9.6</b>	<b>8.9</b>	<b>9.9</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		12,132,866	11,161,264	9,332,140	8,577,544	8,006,826	8.7	19.6	8.8	7.1	10.9
Services techniques / Technical		2,204,286	2,235,596	1,785,499	1,921,458	1,781,960	-1.4	25.2	-7.1	7.8	5.5
Ventes et promotion / Sales and Promotion		10,495,219	9,539,363	8,461,766	8,023,808	7,322,508	10.0	12.7	5.5	9.6	9.4
Administration et frais généraux / Administration and General		10,850,256	10,504,639	8,322,461	8,535,575	7,665,161	3.3	26.2	-2.5	11.4	9.1
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>35,682,627</b>	<b>33,440,862</b>	<b>27,901,866</b>	<b>27,058,385</b>	<b>24,776,455</b>	<b>6.7</b>	<b>19.9</b>	<b>3.1</b>	<b>9.2</b>	<b>9.5</b>
Bénéfice (perte) d'exploitation / Operating income		13,639,644	14,297,915	12,470,234	9,780,373	9,046,636	-4.6	14.7	27.5	8.1	10.8
Amortissement / Depreciation		1,647,604	1,567,955	1,158,594	1,081,788	1,227,649	5.1	35.3	7.1	-11.9	7.6
<b>B.A.I.I. / P.B.I.T.</b>		<b>11,992,040</b>	<b>12,729,960</b>	<b>11,311,640</b>	<b>8,698,585</b>	<b>7,818,987</b>	<b>-5.8</b>	<b>12.5</b>	<b>30.0</b>	<b>11.2</b>	<b>11.3</b>
Intérêts versés / Interest		815,684	1,756,122	1,564,367	1,092,653	1,345,296	-53.6	12.3	43.2	-18.8	-11.8
Ajustements / Adjustments		671,602	713,271	546,238	548,552	470,527	-5.8	30.6	-0.4	16.6	9.3
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>10,504,755</b>	<b>10,260,567</b>	<b>9,201,035</b>	<b>7,057,380</b>	<b>6,003,168</b>	<b>2.4</b>	<b>11.5</b>	<b>30.4</b>	<b>17.6</b>	<b>15.0</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		34.00	33.38	33.45	31.70	32.32	1.9	-0.2	5.5	-1.9	1.3
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		24.60	23.38	23.12	23.28	23.67	5.2	1.1	-0.7	-1.6	1.0
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		20,387,036	18,191,918	15,815,825	13,476,237	12,623,018	12.1	15.0	17.4	6.8	12.7
Effectifs moyens / Staff		452.81	427.67	383.46	315.95	295.10	5.9	11.5	21.4	7.1	11.3
Rémunérations/effectifs / Average Salaries(\$)		45,023	42,537	41,245	42,653	42,775	5.8	3.1	-3.3	-0.3	1.3
Rémunérations/dépenses totales / Salaries/Expense Total (%)		57.13	54.40	56.68	49.80	50.95	5.0	-4.0	13.8	-2.2	2.9
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		25,062,797	26,546,147	21,515,594	21,051,958	21,077,521	-5.6	23.4	2.2	-0.1	4.4
Immobilisations nettes / Net Fixed Assets (%)		9,064,917	12,134,926	7,902,827	7,137,962	7,639,581	-25.3	53.6	10.7	-6.6	4.4
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		27.65	29.95	30.89	26.55	26.75	-7.7	-3.0	16.3	-0.7	0.8
Marge B.A.I.I. / P.B.I.T. Margin		24.31	26.67	28.02	23.61	23.12	-8.8	-4.8	18.7	2.1	1.3
Marge avant impôts / Pre-tax Margin		21.30	21.49	22.79	19.16	17.75	-0.9	-5.7	19.0	7.9	4.7

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / The variation in interest is the result of refinancing activities.



FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Nouvelle Écosse / Nova Scotia - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>10</u>	2001 <u>9</u>	2000 <u>8</u>	1999 <u>7</u>	1998 <u>7</u>	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		15,978,908	14,940,912	12,850,280	10,632,152	10,068,004	6.9	16.3	20.9	5.6	12.2
Vente de publicité nationale / National Time Sales		5,504,125	5,527,304	4,873,697	4,261,647	3,877,979	-0.4	13.4	14.4	9.9	9.1
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		0	0	0	0	0	0.0	0.0	0.0	0.0	
Autres / Other		9,137	8,206	7,752	244,292	35,237	11.3	5.9	-96.8	593.3	-28.6
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>21,492,170</b>	<b>20,476,422</b>	<b>17,731,729</b>	<b>15,138,091</b>	<b>13,981,220</b>	<b>5.0</b>	<b>15.5</b>	<b>17.1</b>	<b>8.3</b>	<b>11.3</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		5,001,774	4,350,691	3,938,827	3,674,353	3,169,742	15.0	10.5	7.2	15.9	12.1
Services techniques / Technical		895,151	831,297	703,705	750,735	602,596	7.7	18.1	-6.3	24.6	10.4
Ventes et promotion / Sales and Promotion		3,853,750	3,345,826	3,094,887	2,960,951	2,799,534	15.2	8.1	4.5	5.8	8.3
Administration et frais généraux / Administration and General		4,095,736	3,701,659	2,826,280	2,748,899	2,277,693	10.6	31.0	2.8	20.7	15.8
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>13,846,411</b>	<b>12,229,473</b>	<b>10,563,699</b>	<b>10,134,938</b>	<b>8,849,565</b>	<b>13.2</b>	<b>15.8</b>	<b>4.2</b>	<b>14.5</b>	<b>11.8</b>
Bénéfice (perte) d'exploitation / Operating income		7,645,759	8,246,949	7,168,030	5,003,153	5,131,655	-7.3	15.1	43.3	-2.5	10.5
Amortissement / Depreciation		459,172	426,402	339,318	363,257	525,276	7.7	25.7	-6.6	-30.8	-3.3
<b>B.A.I.I. / P.B.I.T.</b>		<b>7,186,587</b>	<b>7,820,547</b>	<b>6,828,712</b>	<b>4,639,896</b>	<b>4,606,379</b>	<b>-8.1</b>	<b>14.5</b>	<b>47.2</b>	<b>0.7</b>	<b>11.8</b>
Intérêts versés / Interest		299,291	691,093	618,826	511,911	673,585	-56.7	11.7	20.9	-24.0	-18.4
Ajustements / Adjustments		133,264	89,450	220,533	356,059	335,262	49.0	-59.4	-38.1	6.2	-20.6
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>6,754,033</b>	<b>7,040,004</b>	<b>5,989,353</b>	<b>3,771,926</b>	<b>3,597,533</b>	<b>-4.1</b>	<b>17.5</b>	<b>58.8</b>	<b>4.8</b>	<b>17.1</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		36.12	35.58	37.29	36.25	35.82	1.5	-4.6	2.8	1.2	0.2
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		23.27	21.25	22.21	24.27	22.67	9.5	-4.3	-8.5	7.1	0.7
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		7,833,710	6,603,962	5,887,483	5,590,182	5,108,684	18.6	12.2	5.3	9.4	11.3
Effectifs moyens / Staff		162.45	136.25	136.60	134.75	118.60	19.2	-0.3	1.4	13.6	8.2
Rémunérations/effectifs / Average Salaries(\$)		48,222	48,469	43,100	41,486	43,075	-0.5	12.5	3.9	-3.7	2.9
Rémunérations/dépenses totales / Salaries/Expense Total (%)		56.58	54.00	55.73	55.16	57.73	4.8	-3.1	1.0	-4.5	-0.5
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		9,272,141	8,852,022	8,591,885	7,643,498	8,086,226	4.7	3.0	12.4	-5.5	3.5
Immobilisations nettes / Net Fixed Assets (%)		2,921,782	3,609,250	3,724,358	3,110,779	3,405,877	-19.0	-3.1	19.7	-8.7	-3.8
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		35.57	40.28	40.42	33.05	36.70	-11.7	-0.4	22.3	-10.0	-0.8
Marge B.A.I.I. / P.B.I.T. Margin		33.44	38.19	38.51	30.65	32.95	-12.4	-0.8	25.6	-7.0	0.4
Marge avant impôts / Pre-tax Margin		31.43	34.38	33.78	24.92	25.73	-8.6	1.8	35.6	-3.2	5.1

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / *The variation in interest is the result of refinancing activities.*

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / *The fluctuation in adjustments is the result of acquisitions of stations during the year.*

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Nouveau Brunswick / New Brunswick - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>18</u>	2001 <u>18</u>	2000 <u>10</u>	1999 <u>9</u>	1998 <u>9</u>	Variation % / Percent Change				Moy. de croiss. ann./ vg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		15,119,143	14,802,506	11,515,661	11,160,343	10,417,085	2.1	28.5	3.2	7.1	9.8
Vente de publicité nationale / National Time Sales		2,931,073	2,551,503	2,395,282	2,326,161	2,092,604	14.9	6.5	3.0	11.2	8.8
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		27,418	25,662	27,895	25,568	40,976	6.8	-8.0	9.1	-37.6	-9.6
Autres / Other		18,599	48,683	65,316	880,644	803,298	-61.8	-25.5	-92.6	9.6	-61.0
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>18,096,233</b>	<b>17,428,355</b>	<b>14,004,154</b>	<b>14,392,716</b>	<b>13,353,963</b>	<b>3.8</b>	<b>24.5</b>	<b>-2.7</b>	<b>7.8</b>	<b>7.9</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		4,818,862	4,564,193	3,269,560	3,204,848	3,175,756	5.6	39.6	2.0	0.9	11.0
Services techniques / Technical		658,710	716,607	496,186	673,876	710,977	-8.1	44.4	-26.4	-5.2	-1.9
Ventes et promotion / Sales and Promotion		4,379,401	3,937,837	3,101,561	3,017,346	2,759,195	11.2	27.0	2.8	9.4	12.2
Administration et frais généraux / Administration and General		4,369,608	4,390,700	3,372,514	4,364,142	4,037,105	-0.5	30.2	-22.7	8.1	2.0
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>14,226,581</b>	<b>13,609,337</b>	<b>10,239,821</b>	<b>11,260,212</b>	<b>10,683,033</b>	<b>4.5</b>	<b>32.9</b>	<b>-9.1</b>	<b>5.4</b>	<b>7.4</b>
Bénéfice (perte) d'exploitation / Operating income		3,869,652	3,819,018	3,764,333	3,132,504	2,670,930	1.3	1.5	20.2	17.3	9.7
Amortissement / Depreciation		855,049	796,623	471,687	464,374	423,112	7.3	68.9	1.6	9.8	19.2
<b>B.A.I.I. / P.B.I.T.</b>		<b>3,014,603</b>	<b>3,022,395</b>	<b>3,292,646</b>	<b>2,668,130</b>	<b>2,247,818</b>	<b>-0.3</b>	<b>-8.2</b>	<b>23.4</b>	<b>18.7</b>	<b>7.6</b>
Intérêts versés / Interest		347,077	928,310	827,992	475,460	547,232	-62.6	12.1	74.1	-13.1	-10.8
Ajustements / Adjustments		351,927	310,856	205,336	135,963	85,187	13.2	51.4	51.0	59.6	42.6
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>2,315,599</b>	<b>1,783,229</b>	<b>2,259,318</b>	<b>2,056,707</b>	<b>1,615,402</b>	<b>29.9</b>	<b>-21.1</b>	<b>9.9</b>	<b>27.3</b>	<b>9.4</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		33.87	33.54	31.93	28.46	29.73	1.0	5.0	12.2	-4.3	3.3
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		26.63	26.19	23.35	22.27	23.78	1.7	12.2	4.8	-6.4	2.9
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		7,940,114	7,200,952	5,693,947	4,526,839	4,519,349	10.3	26.5	25.8	0.2	15.1
Effectifs moyens / Staff		203.52	194.72	151.26	111.50	107.00	4.5	28.7	35.7	4.2	17.4
Rémunérations/effectifs / Average Salaries(\$)		39,014	36,981	37,643	40,599	42,237	5.5	-1.8	-7.3	-3.9	-2.0
Rémunérations/dépenses totales / Salaries/Expense Total (%)		55.81	52.91	55.61	40.20	42.30	5.5	-4.8	38.3	-5.0	7.2
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		10,122,317	12,101,663	8,511,432	8,653,695	8,461,444	-16.4	42.2	-1.6	2.3	4.6
Immobilisations nettes / Net Fixed Assets (%)		4,209,351	6,426,618	3,082,375	2,982,373	3,221,797	-34.5	108.5	3.4	-7.4	6.9
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		21.38	21.91	26.88	21.76	20.00	-2.4	-18.5	23.5	8.8	1.7
Marge B.A.I.I. / P.B.I.T. Margin		16.66	17.34	23.51	18.54	16.83	-3.9	-26.2	26.8	10.1	-0.3
Marge avant impôts / Pre-tax Margin		12.80	10.23	16.13	14.29	12.10	25.1	-36.6	12.9	18.1	1.4

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / The variation in interest is the result of refinancing activities.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Québec - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>68</u>	2001 <u>65</u>	2000 <u>62</u>	1999 <u>61</u>	1998 <u>56</u>	Variation % / Percent Change				Moy. de crois. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		119,485,518	114,311,856	107,767,941	96,548,596	90,843,133	4.5	6.1	11.6	6.3	7.1
Vente de publicité nationale / National Time Sales		46,857,926	46,959,931	47,027,900	44,831,686	43,085,063	-0.2	-0.1	4.9	4.1	2.1
Paiements du réseau à la station / Network Payments		0	0	3,002	-58,163	25,573	0.0	-100.0	-105.2	-327.4	-100.0
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		1,696,942	1,563,764	1,616,841	1,364,710	1,254,274	8.5	-3.3	18.5	8.8	7.8
Autres / Other		6,862,416	4,043,858	3,080,055	5,704,827	5,752,536	69.7	31.3	-46.0	-0.8	4.5
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>174,902,803</b>	<b>166,879,408</b>	<b>159,495,739</b>	<b>148,391,656</b>	<b>140,960,579</b>	<b>4.8</b>	<b>4.6</b>	<b>7.5</b>	<b>5.3</b>	<b>5.5</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		46,789,619	47,644,334	43,593,197	38,615,490	36,773,884	-1.8	9.3	12.9	5.0	6.2
Services techniques / Technical		4,240,458	4,193,530	3,847,567	3,810,697	3,404,951	1.1	9.0	1.0	11.9	5.6
Ventes et promotion / Sales and Promotion		37,649,082	37,532,816	36,090,185	33,160,257	33,580,213	0.3	4.0	8.8	-1.3	2.9
Administration et frais généraux / Administration and General		44,929,478	38,631,612	35,645,874	35,416,882	35,155,709	16.3	8.4	0.6	0.7	6.3
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>133,608,638</b>	<b>128,002,291</b>	<b>119,176,823</b>	<b>111,003,325</b>	<b>108,914,756</b>	<b>4.4</b>	<b>7.4</b>	<b>7.4</b>	<b>1.9</b>	<b>5.2</b>
Bénéfice (perte) d'exploitation / Operating income		41,294,166	38,877,117	40,318,916	37,388,332	32,045,823	6.2	-3.6	7.8	16.7	6.5
Amortissement / Depreciation		3,963,011	5,329,982	4,006,345	3,758,963	3,332,072	-25.6	33.0	6.6	12.8	4.4
<b>B.A.I.I. / P.B.I.T.</b>		<b>37,331,155</b>	<b>33,547,135</b>	<b>36,312,571</b>	<b>33,629,369</b>	<b>28,713,751</b>	<b>11.3</b>	<b>-7.6</b>	<b>8.0</b>	<b>17.1</b>	<b>6.8</b>
Intérêts versés / Interest		9,497,140	17,739,104	6,607,344	6,778,047	5,006,189	-46.5	168.5	-2.5	35.4	17.4
Ajustements / Adjustments		-7,873,233	-11,197,865	1,608,616	-1,267,300	1,424,871	-29.7	-796.1	-226.9	-188.9	53.3
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>35,707,248</b>	<b>27,005,896</b>	<b>28,096,612</b>	<b>28,118,620</b>	<b>22,282,690</b>	<b>32.2</b>	<b>-3.9</b>	<b>-0.1</b>	<b>26.2</b>	<b>12.5</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		35.02	37.22	36.58	34.79	33.76	-5.9	1.8	5.1	3.0	0.9
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		26.75	28.55	27.33	26.02	26.09	-6.3	4.5	5.0	-0.3	0.6
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		67,635,701	69,655,893	62,892,195	55,928,412	51,495,386	-2.9	10.8	12.5	8.6	7.1
Effectifs moyens / Staff		1,167.40	1,212.04	1,171.05	1,098.25	1,048.05	-3.7	3.5	6.6	4.8	2.7
Rémunérations/effectifs / Average Salaries(\$)		57,937	57,470	53,706	50,925	49,134	0.8	7.0	5.5	3.6	4.2
Rémunérations/dépenses totales / Salaries/Expense Total (%)		50.62	54.42	52.77	50.38	47.28	-7.0	3.1	4.7	6.6	1.7
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		67,770,114	63,335,305	57,612,104	54,638,136	49,875,776	7.0	9.9	5.4	9.5	8.0
Immobilisations nettes / Net Fixed Assets (%)		22,890,975	21,674,400	19,890,906	18,456,738	17,911,757	5.6	9.0	7.8	3.0	6.3
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		23.61	23.30	25.28	25.20	22.73	1.3	-7.8	0.3	10.8	0.9
Marge B.A.I.I. / P.B.I.T. Margin		21.34	20.10	22.77	22.66	20.37	6.2	-11.7	0.5	11.3	1.2
Marge avant impôts / Pre-tax Margin		20.42	16.18	17.62	18.95	15.81	26.2	-8.1	-7.0	19.9	6.6

Les variations dans les intérêts versés sont le résultat d'activité de refinancement. / The variation in interest is the result of refinancing activities.

Les augmentations dans les autres revenus sont dues à l'augmentation des revenus de frais de gestion. / The increase in other revenues is due to increases in management fees.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Ontario - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>105</u>	2001 <u>99</u>	2000 <u>89</u>	1999 <u>81</u>	1998 <u>77</u>	Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		240,576,562	227,685,432	212,985,240	192,365,435	181,006,530	5.7	6.9	10.7	6.3	7.4
Vente de publicité nationale / National Time Sales		69,712,666	68,859,442	63,624,068	64,545,940	62,518,312	1.2	8.2	-1.4	3.2	2.8
Paiements du réseau à la station / Network Payments		0	138,029	841,556	735,000	595,291	-100.0	-83.6	14.5	23.5	-100.0
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		1,294,783	972,166	720,177	968,847	1,278,821	33.2	35.0	-25.7	-24.2	0.3
Autres / Other		358,798	741,490	1,515,118	1,515,891	402,628	-51.6	-51.1	-0.1	276.5	-2.8
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>311,942,813</b>	<b>298,396,557</b>	<b>279,686,157</b>	<b>260,131,112</b>	<b>245,801,581</b>	<b>4.5</b>	<b>6.7</b>	<b>7.5</b>	<b>5.8</b>	<b>6.1</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		67,733,533	64,377,343	64,484,891	60,469,218	55,635,035	5.2	-0.2	6.6	8.7	5.0
Services techniques / Technical		8,652,201	8,679,701	8,560,788	7,851,510	7,419,069	-0.3	1.4	9.0	5.8	3.9
Ventes et promotion / Sales and Promotion		79,525,634	79,265,060	72,088,885	70,120,948	67,465,649	0.3	10.0	2.8	3.9	4.2
Administration et frais généraux / Administration and General		62,253,603	59,209,318	54,110,546	52,253,441	49,830,511	5.1	9.4	3.6	4.9	5.7
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>218,164,972</b>	<b>211,531,423</b>	<b>199,245,109</b>	<b>190,695,113</b>	<b>180,350,262</b>	<b>3.1</b>	<b>6.2</b>	<b>4.5</b>	<b>5.7</b>	<b>4.9</b>
Bénéfice (perte) d'exploitation / Operating income		93,777,843	86,865,136	80,441,046	69,435,998	65,451,317	8.0	8.0	15.8	6.1	9.4
Amortissement / Depreciation		10,251,026	10,211,234	9,385,437	6,861,948	6,682,814	0.4	8.8	36.8	2.7	11.3
<b>B.A.I.I. / P.B.I.T.</b>		<b>83,526,817</b>	<b>76,653,902</b>	<b>71,055,609</b>	<b>62,574,050</b>	<b>58,768,503</b>	<b>9.0</b>	<b>7.9</b>	<b>13.6</b>	<b>6.5</b>	<b>9.2</b>
Intérêts versés / Interest		6,960,388	9,062,652	8,896,091	16,185,763	11,249,430	-23.2	1.9	-45.0	43.9	-11.3
Ajustements / Adjustments		6,339,122	7,740,098	-3,296,599	-1,135,446	3,292,541	-18.1	-334.8	190.3	-134.5	17.8
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>70,227,306</b>	<b>59,851,153</b>	<b>65,456,120</b>	<b>47,523,734</b>	<b>44,226,531</b>	<b>17.3</b>	<b>-8.6</b>	<b>37.7</b>	<b>7.5</b>	<b>12.3</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		31.05	30.43	32.36	31.71	30.85	2.0	-6.0	2.1	2.8	0.2
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		21.71	21.57	23.06	23.25	22.63	0.6	-6.4	-0.8	2.7	-1.0
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		127,254,642	106,996,199	102,604,339	97,145,959	91,921,755	18.9	4.3	5.6	5.7	8.5
Effectifs moyens / Staff		1,853.34	1,863.74	1,811.18	1,782.80	1,678.35	-0.6	2.9	1.6	6.2	2.5
Rémunérations/effectifs / Average Salaries(\$)		68,662	57,409	56,651	54,491	54,769	19.6	1.3	4.0	-0.5	5.8
Rémunérations/dépenses totales / Salaries/Expense Total (%)		58.33	50.58	51.50	50.94	50.97	15.3	-1.8	1.1	0.0	3.4
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		120,444,089	127,204,603	112,013,949	90,286,440	88,591,769	-5.3	13.6	24.1	1.9	8.0
Immobilisations nettes / Net Fixed Assets (%)		61,842,206	62,905,419	57,151,736	36,766,098	38,494,361	-1.7	10.1	55.4	-4.5	12.6
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		30.06	29.11	28.76	26.69	26.63	3.3	1.2	7.7	0.2	3.1
Marge B.A.I.I. / P.B.I.T. Margin		26.78	25.69	25.41	24.05	23.91	4.2	1.1	5.6	0.6	2.9
Marge avant impôts / Pre-tax Margin		22.51	20.06	23.40	18.27	17.99	12.2	-14.3	28.1	1.5	5.8

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Prairies - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de crois. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>		<b>61</b>	<b>54</b>	<b>45</b>	<b>40</b>	<b>36</b>					
Vente de publicité locale / Local Time Sales		121,716,898	110,142,393	98,417,229	87,076,223	75,511,546	10.5	11.9	13.0	15.3	12.7
Vente de publicité nationale / National Time Sales		31,374,729	32,004,244	29,807,320	31,084,044	26,618,624	-2.0	7.4	-4.1	16.8	4.2
Paievements du réseau à la station / Network Payments		0	0	97,248	0	0	0.0	-100.0	999.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		2,397,381	2,324,405	1,757,276	1,784,012	1,365,682	3.1	32.3	-1.5	30.6	15.1
Autres / Other		974,487	674,225	155,648	-19,256	-166,119	44.5	333.2	-908.3	-88.4	55.6
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>156,463,494</b>	<b>145,145,267</b>	<b>130,234,720</b>	<b>119,925,022</b>	<b>103,329,733</b>	<b>7.8</b>	<b>11.4</b>	<b>8.6</b>	<b>16.1</b>	<b>10.9</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		35,557,449	31,980,831	28,338,076	25,392,037	23,302,330	11.2	12.9	11.6	9.0	11.1
Services techniques / Technical		3,999,431	3,546,119	3,018,377	2,971,084	2,851,497	12.8	17.5	1.6	4.2	8.8
Ventes et promotion / Sales and Promotion		39,706,954	37,798,667	34,037,902	32,377,407	30,435,428	5.0	11.0	5.1	6.4	6.9
Administration et frais généraux / Administration and General		31,855,872	28,638,367	25,024,436	21,948,681	21,097,605	11.2	14.4	14.0	4.0	10.9
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>111,119,704</b>	<b>101,963,987</b>	<b>90,418,790</b>	<b>82,689,211</b>	<b>77,686,865</b>	<b>9.0</b>	<b>12.8</b>	<b>9.3</b>	<b>6.4</b>	<b>9.4</b>
Bénéfice (perte) d'exploitation / Operating income		45,343,793	43,181,280	39,815,928	37,235,812	25,642,871	5.0	8.5	6.9	45.2	15.3
Amortissement / Depreciation		5,024,924	4,428,887	3,462,826	2,700,457	2,896,136	13.5	27.9	28.2	-6.8	14.8
<b>B.A.I.I. / P.B.I.T.</b>		<b>40,318,869</b>	<b>38,752,393</b>	<b>36,353,102</b>	<b>34,535,355</b>	<b>22,746,735</b>	<b>4.0</b>	<b>6.6</b>	<b>5.3</b>	<b>51.8</b>	<b>15.4</b>
Intérêts versés / Interest		4,784,024	5,995,662	3,744,312	11,834,720	8,749,793	-20.2	60.1	-68.4	35.3	-14.0
Ajustements / Adjustments		-7,173,525	4,211,346	4,327,002	1,310,173	2,563,090	-270.3	-2.7	230.3	-48.9	29.3
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>42,708,367</b>	<b>28,545,385</b>	<b>28,281,788</b>	<b>21,390,464</b>	<b>11,433,853</b>	<b>49.6</b>	<b>0.9</b>	<b>32.2</b>	<b>87.1</b>	<b>39.0</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		32.00	31.36	31.34	30.71	30.00	2.0	0.1	2.1	2.4	1.6
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		22.73	22.03	21.76	21.17	22.55	3.1	1.3	2.8	-6.1	0.2
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		60,574,188	55,464,151	48,532,252	44,436,036	42,337,139	9.2	14.3	9.2	5.0	9.4
Effectifs moyens / Staff		1,008.63	942.54	844.95	786.02	757.74	7.0	11.5	7.5	3.7	7.4
Rémunérations/effectifs / Average Salaries(\$)		60,056	58,845	57,438	56,533	55,873	2.1	2.5	1.6	1.2	1.8
Rémunérations/dépenses totales / Salaries/Expense Total (%)		54.51	54.40	53.67	53.74	54.50	0.2	1.3	-0.1	-1.4	0.0
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		68,616,266	62,039,219	56,649,879	45,213,105	48,425,514	10.6	9.5	25.3	-6.6	9.1
Immobilisations nettes / Net Fixed Assets (%)		38,827,104	32,676,137	24,586,483	20,292,832	26,145,330	18.8	32.9	21.2	-22.4	10.4
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		28.98	29.75	30.57	31.05	24.82	-2.6	-2.7	-1.5	25.1	4.0
Marge B.A.I.I. / P.B.I.T. Margin		25.77	26.70	27.91	28.80	22.01	-3.5	-4.4	-3.1	30.8	4.0
Marge avant impôts / Pre-tax Margin		27.30	19.67	21.72	17.84	11.07	38.8	-9.4	21.8	61.2	25.3

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Manitoba - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002	2001	2000	1999	1998	Variation % / Percent Change				Moy. de crois. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>		<b>11</b>	<b>11</b>	<b>10</b>	<b>8</b>	<b>8</b>					
Vente de publicité locale / Local Time Sales		17,923,427	17,553,629	16,036,727	14,798,519	13,045,515	2.1	9.5	8.4	13.4	8.3
Vente de publicité nationale / National Time Sales		4,724,955	4,817,141	4,505,687	4,681,042	3,880,744	-1.9	6.9	-3.7	20.6	5.0
Paievements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		215,878	200,389	130,430	244,960	94,425	7.7	53.6	-46.8	159.4	23.0
Autres / Other		-39,977	-872	59,401	38,017	82,347	999.0	-101.5	56.2	-53.8	-16.5
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>22,824,283</b>	<b>22,570,287</b>	<b>20,732,245</b>	<b>19,762,539</b>	<b>17,103,031</b>	<b>1.1</b>	<b>8.9</b>	<b>4.9</b>	<b>15.5</b>	<b>7.5</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		6,454,701	6,010,044	5,584,348	4,958,569	4,509,937	7.4	7.6	12.6	9.9	9.4
Services techniques / Technical		562,218	530,007	465,166	466,557	486,365	6.1	13.9	-0.3	-4.1	3.7
Ventes et promotion / Sales and Promotion		6,850,916	6,765,780	6,358,300	6,204,456	5,232,252	1.3	6.4	2.5	18.6	7.0
Administration et frais généraux / Administration and General		5,621,383	4,658,725	4,296,271	4,305,739	3,963,936	20.7	8.4	-0.2	8.6	9.1
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>19,489,218</b>	<b>17,964,557</b>	<b>16,704,086</b>	<b>15,935,321</b>	<b>14,192,490</b>	<b>8.5</b>	<b>7.5</b>	<b>4.8</b>	<b>12.3</b>	<b>8.3</b>
Bénéfice (perte) d'exploitation / Operating income		3,335,066	4,605,730	4,028,159	3,827,218	2,910,542	-27.6	14.3	5.3	31.5	3.5
Amortissement / Depreciation		867,280	834,291	584,124	508,428	425,092	4.0	42.8	14.9	19.6	19.5
<b>B.A.I.I. / P.B.I.T.</b>		<b>2,467,786</b>	<b>3,771,439</b>	<b>3,444,035</b>	<b>3,318,790</b>	<b>2,485,450</b>	<b>-34.6</b>	<b>9.5</b>	<b>3.8</b>	<b>33.5</b>	<b>-0.2</b>
Intérêts versés / Interest		952,314	623,899	372,183	148,287	173,919	52.6	67.6	151.0	-14.7	53.0
Ajustements / Adjustments		-4,521,020	701,420	291,034	302,749	185,864	-744.6	141.0	-3.9	62.9	122.1
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>6,036,491</b>	<b>2,446,120</b>	<b>2,780,818</b>	<b>2,867,755</b>	<b>2,125,666</b>	<b>146.8</b>	<b>-12.0</b>	<b>-3.0</b>	<b>34.9</b>	<b>29.8</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		33.12	33.46	33.43	31.12	31.78	-1.0	0.1	7.4	-2.1	1.0
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		28.28	26.63	26.94	25.09	26.37	6.2	-1.1	7.4	-4.8	1.8
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		9,853,704	9,646,915	8,858,847	7,680,898	7,730,305	2.1	8.9	15.3	-0.6	6.3
Effectifs moyens / Staff		183.69	182.47	200.38	151.47	133.03	0.7	-8.9	32.3	13.9	8.4
Rémunérations/effectifs / Average Salaries(\$)		53,643	52,868	44,210	50,709	58,109	1.5	19.6	-12.8	-12.7	-2.0
Rémunérations/dépenses totales / Salaries/Expense Total (%)		50.56	53.70	53.03	48.20	54.47	-5.8	1.3	10.0	-11.5	-1.8
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		9,380,509	11,374,021	9,441,320	5,893,325	11,714,107	-17.5	20.5	60.2	-49.7	-5.4
Immobilisations nettes / Net Fixed Assets (%)		6,081,871	6,346,294	4,442,216	2,488,805	8,503,017	-4.2	42.9	78.5	-70.7	-8.0
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		14.61	20.41	19.43	19.37	17.02	-28.4	5.0	0.3	13.8	-3.7
Marge B.A.I.I. / P.B.I.T. Margin		10.81	16.71	16.61	16.79	14.53	-35.3	0.6	-1.1	15.6	-7.1
Marge avant impôts / Pre-tax Margin		26.45	10.84	13.41	14.51	12.43	144.0	-19.2	-7.6	16.8	20.8

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Saskatchewan - Toutes les langues / All Languages

	Unités rapportées: Reporting units						Variation % / Percent Change				Moy. de croiss. ann./ Avg. Ann. Grth Rate
		2002	2001	2000	1999	1998	02/01	01/00	00/99	99/98	
		<u>18</u>	<u>12</u>	<u>8</u>	<u>8</u>	<u>8</u>					
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		20,358,290	15,507,070	15,004,430	13,907,541	11,630,166	31.3	3.3	7.9	19.6	15.0
Vente de publicité nationale / National Time Sales		2,992,767	2,455,419	2,784,815	2,890,255	2,252,698	21.9	-11.8	-3.6	28.3	7.4
Paiements du réseau à la station / Network Payments		0	0	97,248	0	0	0.0	-100.0	999.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		38,204	18,092	191,780	310,480	230,849	111.2	-90.6	-38.2	34.5	-36.2
Autres / Other		1,436,247	497,363	119,876	95,745	129,279	188.8	314.9	25.2	-25.9	82.6
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>24,825,508</b>	<b>18,477,944</b>	<b>18,198,149</b>	<b>17,204,021</b>	<b>14,242,990</b>	<b>34.4</b>	<b>1.5</b>	<b>5.8</b>	<b>20.8</b>	<b>14.9</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		7,541,488	5,913,023	4,525,031	4,068,356	3,585,765	27.5	30.7	11.2	13.5	20.4
Services techniques / Technical		998,006	547,369	460,503	486,895	457,320	82.3	18.9	-5.4	6.5	21.5
Ventes et promotion / Sales and Promotion		7,847,984	5,882,302	5,217,899	4,610,587	4,348,956	33.4	12.7	13.2	6.0	15.9
Administration et frais généraux / Administration and General		5,555,864	4,314,339	4,543,522	3,647,293	3,212,361	28.8	-5.0	24.6	13.5	14.7
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>21,943,342</b>	<b>16,657,033</b>	<b>14,746,956</b>	<b>12,813,131</b>	<b>11,604,405</b>	<b>31.7</b>	<b>13.0</b>	<b>15.1</b>	<b>10.4</b>	<b>17.3</b>
Bénéfice (perte) d'exploitation / Operating income		2,882,168	1,820,911	3,451,193	4,390,890	2,638,587	58.3	-47.2	-21.4	66.4	2.2
Amortissement / Depreciation		1,293,931	677,727	472,584	479,637	454,294	90.9	43.4	-1.5	5.6	29.9
<b>B.A.I.I. / P.B.I.T.</b>		<b>1,588,237</b>	<b>1,143,184</b>	<b>2,978,609</b>	<b>3,911,253</b>	<b>2,184,293</b>	<b>38.9</b>	<b>-61.6</b>	<b>-23.8</b>	<b>79.1</b>	<b>-7.7</b>
Intérêts versés / Interest		624,016	637,208	602,956	598,138	379,544	-2.1	5.7	0.8	57.6	13.2
Ajustements / Adjustments		-5,275,859	66,297	139,416	-208,384	16,212	-999.0	-52.4	-166.9	-999.0	324.7
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>6,240,080</b>	<b>439,679</b>	<b>2,236,238</b>	<b>3,521,499</b>	<b>1,788,537</b>	<b>999.0</b>	<b>-80.3</b>	<b>-36.5</b>	<b>96.9</b>	<b>36.7</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		34.37	35.50	30.68	31.75	30.90	-3.2	15.7	-3.4	2.8	2.7
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		30.38	32.00	24.87	23.65	25.18	-5.1	28.7	5.1	-6.1	4.8
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		13,402,181	10,464,211	8,541,263	7,634,659	7,293,926	28.1	22.5	11.9	4.7	16.4
Effectifs moyens / Staff		245.49	167.62	139.22	129.20	127.11	46.5	20.4	7.8	1.6	17.9
Rémunérations/effectifs / Average Salaries(\$)		54,594	62,428	61,351	59,092	57,383	-12.5	1.8	3.8	3.0	-1.2
Rémunérations/dépenses totales / Salaries/Expense Total (%)		61.08	62.82	57.92	59.58	62.85	-2.8	8.5	-2.8	-5.2	-0.7
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		18,147,748	11,291,330	7,800,892	7,283,676	7,100,858	60.7	44.7	7.1	2.6	26.4
Immobilisations nettes / Net Fixed Assets (%)		13,128,604	6,869,798	3,459,501	3,410,714	3,718,922	91.1	98.6	1.4	-8.3	37.1
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		11.61	9.85	18.96	25.52	18.53	17.8	-48.0	-25.7	37.8	-11.0
Marge B.A.I.I. / P.B.I.T. Margin		6.40	6.19	16.37	22.73	15.34	3.4	-62.2	-28.0	48.2	-19.6
Marge avant impôts / Pre-tax Margin		25.14	2.38	12.29	20.47	12.56	956.4	-80.6	-40.0	63.0	18.9

Les fluctuations dans les ajustements est due aux acquisitions de stations durant l'année. / *The fluctuation in adjustments is the result of acquisitions of stations during the year.*

L'acquisition et la vente d'actifs affectent les immobilisations. / *The acquisitions and sales of assets have had an impact of the fixed assets.*

FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

Alberta - Toutes les langues / All Languages

	Unités rapportées: Reporting units	2002 <u>32</u>	2001 <u>31</u>	2000 <u>27</u>	1999 <u>24</u>	1998 <u>20</u>	Variation % / Percent Change				Moy. de croiss. ann./ vg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		83,435,181	77,081,694	67,376,072	58,370,163	50,835,865	8.2	14.4	15.4	14.8	13.2
Vente de publicité nationale / National Time Sales		23,657,007	24,731,684	22,516,818	23,512,747	20,485,182	-4.3	9.8	-4.2	14.8	3.7
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		2,143,299	2,105,924	1,435,066	1,228,572	1,040,408	1.8	46.7	16.8	18.1	19.8
Autres / Other		-421,783	177,734	-23,629	-153,018	-377,745	-337.3	-852.2	-84.6	-59.5	2.8
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>108,813,703</b>	<b>104,097,036</b>	<b>91,304,326</b>	<b>82,958,462</b>	<b>71,983,712</b>	<b>4.5</b>	<b>14.0</b>	<b>10.1</b>	<b>15.2</b>	<b>10.9</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		21,561,260	20,057,764	18,228,697	16,365,112	15,206,628	7.5	10.0	11.4	7.6	9.1
Services techniques / Technical		2,439,207	2,468,743	2,092,708	2,017,632	1,907,812	-1.2	18.0	3.7	5.8	6.3
Ventes et promotion / Sales and Promotion		25,008,054	25,150,585	22,461,703	21,562,364	20,854,220	-0.6	12.0	4.2	3.4	4.6
Administration et frais généraux / Administration and General		20,678,625	19,665,303	16,184,643	13,995,649	13,921,308	5.2	21.5	15.6	0.5	10.4
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>69,687,144</b>	<b>67,342,397</b>	<b>58,967,748</b>	<b>53,940,759</b>	<b>51,889,970</b>	<b>3.5</b>	<b>14.2</b>	<b>9.3</b>	<b>4.0</b>	<b>7.7</b>
Bénéfice (perte) d'exploitation / Operating income		39,126,559	36,754,639	32,336,576	29,017,704	20,093,742	6.5	13.7	11.4	44.4	18.1
Amortissement / Depreciation		2,863,713	2,916,869	2,406,118	1,712,392	2,016,750	-1.8	21.2	40.5	-15.1	9.2
<b>B.A.I.I. / P.B.I.T.</b>		<b>36,262,846</b>	<b>33,837,770</b>	<b>29,930,458</b>	<b>27,305,312</b>	<b>18,076,992</b>	<b>7.2</b>	<b>13.1</b>	<b>9.6</b>	<b>51.1</b>	<b>19.0</b>
Intérêts versés / Interest		3,207,694	4,734,555	2,769,173	11,088,295	8,196,330	-32.2	71.0	-75.0	35.3	-20.9
Ajustements / Adjustments		2,623,354	3,443,629	3,896,552	1,215,808	2,361,014	-23.8	-11.6	220.5	-48.5	2.7
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>30,431,796</b>	<b>25,659,586</b>	<b>23,264,732</b>	<b>15,001,210</b>	<b>7,519,650</b>	<b>18.6</b>	<b>10.3</b>	<b>55.1</b>	<b>99.5</b>	<b>41.8</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		30.94	29.78	30.91	30.34	29.31	3.9	-3.6	1.9	3.5	1.4
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		19.81	19.27	19.96	19.73	21.13	2.8	-3.5	1.2	-6.6	-1.6
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		37,318,303	35,353,025	31,132,142	29,120,479	27,312,908	5.6	13.6	6.9	6.6	8.1
Effectifs moyens / Staff		579.45	592.45	505.35	505.35	497.60	-2.2	17.2	0.0	1.6	3.9
Rémunérations/effectifs / Average Salaries(\$)		64,403	59,673	61,605	57,624	54,889	7.9	-3.1	6.9	5.0	4.1
Rémunérations/dépenses totales / Salaries/Expense Total (%)		53.55	52.50	52.80	53.99	52.64	2.0	-0.6	-2.2	2.6	0.4
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		41,088,009	39,373,868	39,407,667	32,036,104	29,610,549	4.4	-0.1	23.0	8.2	8.5
Immobilisations nettes / Net Fixed Assets (%)		19,616,629	19,460,045	16,684,766	14,393,313	13,923,391	0.8	16.6	15.9	3.4	8.9
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		35.96	35.31	35.42	34.98	27.91	1.8	-0.3	1.3	25.3	6.5
Marge B.A.I.I. / P.B.I.T. Margin		33.33	32.51	32.78	32.91	25.11	2.5	-0.8	-0.4	31.1	7.3
Marge avant impôts / Pre-tax Margin		27.97	24.65	25.48	18.08	10.45	13.5	-3.3	40.9	73.1	27.9



FDB1

## CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

## SOMMAIRE FINANCIER - RADIO / FINANCIAL SUMMARY - RADIO

CB et Territoires / BC &amp; Territories - Toutes les langues / All languages

	Unités rapportées: Reporting units	2002 <u>47</u>	2001 <u>38</u>	2000 <u>36</u>	1999 <u>33</u>	1998 <u>32</u>	Variation % / Percent Change				Moy. de crois. ann./ Avg. Ann. Grth Rate
							02/01	01/00	00/99	99/98	
<b>REVENUS / REVENUE(\$)</b>											
Vente de publicité locale / Local Time Sales		81,329,372	74,651,083	70,502,679	65,147,450	58,421,461	8.9	5.9	8.2	11.5	8.6
Vente de publicité nationale / National Time Sales		26,639,974	25,663,830	26,799,873	27,383,752	26,781,048	3.8	-4.2	-2.1	2.3	-0.1
Paiements du réseau à la station / Network Payments		0	0	0	0	0	0.0	0.0	0.0	0.0	
Infopublicités / Infomercials		0	0	0	0	0	0.0	0.0	0.0	0.0	
Ventes de droits de diffusions / Syndication-Production		1,985,990	1,999,900	1,733,149	1,316,911	1,375,232	-0.7	15.4	31.6	-4.2	9.6
Autres / Other		88,371	511,027	219,734	227,486	257,824	-82.7	132.6	-3.4	-11.8	-23.5
<b>REVENUS TOTAUX / TOTAL REVENUE</b>		<b>110,043,706</b>	<b>102,825,839</b>	<b>99,255,434</b>	<b>94,075,599</b>	<b>86,835,564</b>	<b>7.0</b>	<b>3.6</b>	<b>5.5</b>	<b>8.3</b>	<b>6.1</b>
<b>DÉPENSES D' EXPLOITATION / EXPENSES (\$)</b>											
Émissions / Program		26,423,394	23,959,052	23,142,037	21,140,133	20,700,715	10.3	3.5	9.5	2.1	6.3
Services techniques / Technical		2,883,534	2,798,779	2,746,869	2,414,916	2,698,978	3.0	1.9	13.7	-10.5	1.7
Ventes et promotion / Sales and Promotion		28,316,183	24,964,660	23,209,455	22,453,359	22,114,021	13.4	7.6	3.4	1.5	6.4
Administration et frais généraux / Administration and General		25,246,652	21,625,527	21,038,066	19,075,529	19,542,967	16.7	2.8	10.3	-2.4	6.6
<b>DÉPENSES TOTALES / TOTAL EXPENSES</b>		<b>82,869,763</b>	<b>73,348,020</b>	<b>70,136,428</b>	<b>65,083,936</b>	<b>65,056,679</b>	<b>13.0</b>	<b>4.6</b>	<b>7.8</b>	<b>0.0</b>	<b>6.2</b>
Bénéfice (perte) d'exploitation / Operating income		27,173,940	29,477,821	29,119,008	28,991,662	21,778,885	-7.8	1.2	0.4	33.1	5.7
Amortissement / Depreciation		4,086,399	2,623,930	2,212,479	2,535,803	2,196,301	55.7	18.6	-12.8	15.5	16.8
<b>B.A.I.I. / P.B.I.T.</b>		<b>23,087,541</b>	<b>26,853,891</b>	<b>26,906,529</b>	<b>26,455,859</b>	<b>19,582,584</b>	<b>-14.0</b>	<b>-0.2</b>	<b>1.7</b>	<b>35.1</b>	<b>4.2</b>
Intérêts versés / Interest		2,722,649	4,531,454	4,691,242	7,559,813	6,026,952	-39.9	-3.4	-37.9	25.4	-18.0
Ajustements / Adjustments		-3,905,329	1,975,000	811,032	210,553	454,985	-297.7	143.5	285.2	-53.7	71.2
<b>Bénéfice net (perte) avant impôts / Pre-tax Profit</b>		<b>24,270,223</b>	<b>20,347,436</b>	<b>21,404,255</b>	<b>18,685,494</b>	<b>13,100,648</b>	<b>19.3</b>	<b>-4.9</b>	<b>14.6</b>	<b>42.6</b>	<b>16.7</b>
<b>ÉMISSIONS / PROGRAMMING (%)</b>											
Dépenses sur émissions/Dépenses totales / Prog. Expense/Expense Total		31.89	32.66	33.00	32.48	31.82	-2.4	-1.0	1.6	2.1	0.1
Dépenses sur émissions/Revenus totaux / Prog. Expense/Revenue Total		24.01	23.30	23.32	22.47	23.84	3.1	-0.1	3.8	-5.7	0.2
<b>PERSONNEL / STAFF</b>											
Rémunérations totales / Total Salaries (\$)		49,095,524	36,270,860	34,696,402	32,696,069	32,766,766	35.4	4.5	6.1	-0.2	10.6
Effectifs moyens / Staff		781.73	702.42	661.03	606.67	613.88	11.3	6.3	9.0	-1.2	6.2
Rémunérations/effectifs / Average Salaries(\$)		62,804	51,637	52,488	53,894	53,377	21.6	-1.6	-2.6	1.0	4.1
Rémunérations/dépenses totales / Salaries/Expense Total (%)		59.24	49.45	49.47	50.24	50.37	19.8	0.0	-1.5	-0.3	4.1
<b>IMMOBILISATIONS / FIXED ASSETS</b>											
Immobilisations brutes / Gross Fixed Assets (\$)		33,773,158	32,200,772	29,761,574	23,597,851	24,457,841	4.9	8.2	26.1	-3.5	8.4
Immobilisations nettes / Net Fixed Assets (%)		13,456,753	14,265,326	14,129,714	10,272,686	11,342,384	-5.7	1.0	37.5	-9.4	4.4
<b>RENDEMENT / PROFITABILITY (%)</b>											
Revenus d'exploitation / Operating Margin		24.69	28.67	29.34	30.82	25.08	-13.9	-2.3	-4.8	22.9	-0.4
Marge B.A.I.I. / P.B.I.T. Margin		20.98	26.12	27.11	28.12	22.55	-19.7	-3.7	-3.6	24.7	-1.8
Marge avant impôts / Pre-tax Margin		22.06	19.79	21.56	19.86	15.09	11.5	-8.2	8.6	31.7	10.0

Les fluctuations dans les ajustements sont dues aux acquisitions de stations durant l'année. / The fluctuation in adjustments is the result of acquisitions of stations during the year.