Canadian Radio-television and Telecommunications Commission
Conseil de la radiodiffusion et des télécommunications canadiennes

DISTRIBUTION DE RADIODIFFUSION - CLASSE 1 ET 2

RELEVÉS STATISTIQUES ET FINANCIERS

BROADCAST DISTRIBUTION - CLASS 1 and 2

STATISTICAL AND FINANCIAL SUMMARIES

1999 - 2003

GROUPE DES STATISTIQUES INDUSTRIELLES ET ANALYSE DE L'INDUSTRIE
EXPLOITATION EN RADIODIFFUSION
INDUSTRY STATISTICS & ANALYSIS
BROADCASTING OPERATIONS

Canada

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AVANT-PROPOS

Introduction

Le présent rapport renferme les données statistiques et financières recueillies par la direction générale de l'analyse de la radiodiffusion, à partir des rapports annuels des entreprises de distribution de radiodiffusion (EDR). Les sections I, II et III fournissent des données sur les services de base, les services non de base et tous les services des systèmes de distribution de radiodiffusion classes 1 et 2. Tous les services comprennent les services de base, non de base et les autres services. Les autres services incluent les services optionnels pour les émissions spécialisées, les services de télévision payante, les services hors programmation, les services exemptés et les autres services. La section IV fournit les contributions financières à la création et à la production d'émissions canadiennes par les EDR de l'industrie. La section V fournit des données statistiques et financières pour les systèmes de radiodiffusion directe par satellite (SRD) et les systèmes de distribution multipoint (SDM).

La direction générale de l'analyse de la radiodiffusion désire être avisée de tout problème que l'utilisation de ces statistiques pourrait poser.

Confidentialité

Ces relevés de l'industrie de distribution de radiodiffusion peuvent être distribués au grand public. Due à la confidentialité des données, les données provinciales pour Terre-Neuve, l'Ile-du-Prince-Édouard, la Nouvelle-Écosse et le Nouveau-Brunswick ne sont pas disponibles.

Notes

La publication de la distribution de radiodiffusion fournit des données financières et opérationnelles pour les systèmes de **classe 1 et de classe 2 seulement**. Les données pour les classes 3 ne sont pas inclues dû au nombre élevé d'exemptions de licence accordées par le Conseil conformément aux Décisions CRTC 2002-45 et 2002-88.

Les données présentées dans ce rapport peuvent être révisées si le Conseil reçoit de l'information additionnelle et/ou révisée.

FOREWORD

Introduction

This report presents a summary of statistical and financial data produced by Broadcast Analysis Branch based on the Broadcast Distribution Undertaking (BDU) annual returns. Section I, II and III provide data related to basic, non basic and all services, for class 1 and 2 distribution undertakings. All Services summaries consist of basic, non basic and other services results. The other services includes all optional tiers for specialty television service, pay television services, non-programming, exempt, and other services. Section IV provides contributions to the creation and production of Canadian programming by the BDU industry. Section V presents statistical and financial data for Direct-to-Home (DTH) and Multipoint Distribution System (MDS) undertakings.

The Broadcast Analysis Branch would appreciate being informed of any problems encountered with these statistics.

Confidentiality

These summary reports of the broadcast distribution industry may be distributed to the public. Due to confidentialty of data, individual provincial data for Newfoundland, Prince Edward Island, Nova Scotia and New Brunswick are not available.

Notes

The broadcast distribution publication provides financial and operational data for **class 1 and class 2 undertakings only**. Class 3 data is not included due to the large number of licence exemptions granted by the Commission pursuant to CRTC Decisions 2002-45 and 2002-88.

Data contained in this report are subject to change as the Commission receives additional or revised information.

DISTRIBUTION DE RADIODIFFUSION - SERVICES DE BASE
BROADCAST DISTRIBUTION - BASIC SERVICES

CANADA

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM
SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - BASIC SERVICES

CANADA	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	236	238	241	241	242					
Abonnés directs / Direct Subscribers	6,483,616	6,521,335	6,725,175	6,810,680	6,816,496	-0.6	-3.0	-1.3	-0.1	-1.2
Abonnés indirects / Indirect Subscribers	384,221	493,125	467,938	497,131	469,323	-22.1	5.4	-5.9	5.9	-4.9
Abonnées totaux / Total Subscribers	**6,867,837**	**7,014,460**	**7,193,113**	**7,307,811**	**7,285,819**	**-2.1**	**-2.5**	**-1.6**	**0.3**	**-1.5**
Kilométre total / Total Cable KM	188,678	176,291	173,491	174,035	166,029	7.0	1.6	-0.3	4.8	3.2
Densité (abonnés/km) / Density (subscribers/km)	36.4	39.8	41.5	42.0	43.9	-8.5	-4.0	-1.3	-4.3	-4.6
Ménages - desservie par le câble / Households - wired	10,537,166	10,203,684	10,046,635	9,934,589	9,741,593	3.3	1.6	1.1	2.0	2.0
Ménages - total dans la zone / Households - Licensed Area	10,869,858	10,555,752	10,174,461	10,089,093	9,874,859	3.0	3.7	0.8	2.2	2.4
Pénétration - dans le marché / Penetration - Market (%)	65.18%	68.74%	71.60%	73.56%	74.79%	-5.2	-4.0	-2.7	-1.6	-3.4
Pénétration - franchisé / Penetration - Frenchise (%)	96.94%	96.66%	98.74%	98.47%	98.65%	0.3	-2.1	0.3	-0.2	-0.4
REVENUS / REVENUE($)										
Abonnés directs / Subscription - direct subs.	1,656,784,960	1,606,491,953	1,647,653,767	1,656,467,940	1,634,324,740	3.1	-2.5	-0.5	1.4	0.3
Abonnés indirects / Subscription - indirect subs.	89,883,437	81,876,708	83,883,476	92,266,890	90,288,626	9.8	-2.4	-9.1	2.2	-0.1
Installation	27,453,109	42,961,601	31,954,516	38,253,656	43,255,738	-36.1	34.4	-16.5	-11.6	-10.7
Canal communautaire / Community channel	3,729,435	3,456,824	2,496,563	3,887,519	2,846,307	7.9	38.5	-35.8	36.6	7.0
Autres revenus / Other cable	13,478,846	15,264,952	18,316,897	17,207,579	9,262,431	-11.7	-16.7	6.4	85.8	9.8
REVENUS TOTAUX / TOTAL REVENUE	**1,791,329,794**	**1,750,052,036**	**1,784,305,221**	**1,808,083,582**	**1,779,977,840**	**2.4**	**-1.9**	**-1.3**	**1.6**	**0.2**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	75,885,604	80,478,284	74,993,051	79,459,549	75,552,526	-5.7	7.3	-5.6	5.2	0.1
Services techniques / Technical	704,932,210	614,613,493	669,035,488	629,717,361	624,086,451	14.7	-8.1	6.2	0.9	3.1
Ventes et promotion / Sales and Promotion	84,676,275	64,572,606	80,066,062	67,063,594	61,503,696	31.1	-19.4	19.4	9.0	8.3
Administration et frais généraux / Administration and General	488,088,016	434,563,636	416,545,490	415,307,213	397,295,327	12.3	4.3	0.3	4.5	5.3
Moins : allocation aux dépenses hors programmation / Less: Non-programming allocation	38,108,337	24,561,513	21,774,535	6,663,944	6,498,438	55.2	12.8	226.8	2.5	55.6
DÉPENSES TOTALES / TOTAL EXPENSES	**1,315,473,768**	**1,169,666,506**	**1,218,865,556**	**1,184,883,773**	**1,151,939,562**	**12.5**	**-4.0**	**2.9**	**2.9**	**3.4**
Bénéfice (perte) d'exploitation / Operating Income	**475,856,021**	**580,385,525**	**565,439,664**	**623,199,809**	**628,038,279**	**-18.0**	**2.6**	**-9.3**	**-0.8**	**-6.7**
Moins: amortissement / Less: Depreciation	616,003,516	608,098,700	494,905,136	449,271,784	405,672,041	1.3	22.9	10.2	10.7	11.0
Plus: allocation aux dépenses hors progammation / Plus: Non-programming allocation	222,815,190	182,159,285	119,249,719	46,936,353	30,145,572	22.3	52.8	154.1	55.7	64.9
B.A.I.I. / P.B.I.T.	**82,667,695**	**154,446,110**	**189,784,247**	**220,864,378**	**252,511,810**	**-46.5**	**-18.6**	**-14.1**	**-12.5**	**-24.4**
Moins:intérêts / Less: Interest	300,151,510	253,996,491	368,457,528	375,738,997	411,304,018	18.2	-31.1	-1.9	-8.6	-7.6
Moins: ajustements / Less: Adjustments	20,371,812	62,012,320	129,851,003	112,245,638	-143,742,794	-67.1	-52.2	15.7	-178.1	-38.6
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-237,855,627**	**-161,562,701**	**-308,524,284**	**-267,120,257**	**-15,049,414**	**47.2**	**-47.6**	**15.5**	**999.0**	**99.4**
Taux approuvé / Approved Rate ($)	21.84	20.18	20.20	19.62	19.11	8.2	-0.1	3.0	2.6	3.4
Taux réalisé / Realized Rate ($)	21.29	20.53	20.42	20.27	19.98	3.7	0.5	0.7	1.4	1.6
Rémunérations totales / Total Salaries ($)	514,240,775	511,988,878	498,160,266	463,846,127	416,662,649	0.4	2.8	7.4	11.3	5.4
Personnel / Staff	9,265	9,661	10,318	9,363	8,651	-4.1	-6.4	10.2	8.2	1.7
Rénumérations÷personnel / Salaries÷Staff ($)	55,501	52,996	48,282	49,541	48,163	4.7	9.8	-2.5	2.9	3.6
RENDEMENT / PROFITABILITY										
Immobilisations brutes - volet de base / Historical Cost Fixed Assets ($)	9,360,516,296	8,791,703,520	7,961,476,676	7,408,736,993	6,531,304,920	6.5	10.4	7.5	13.4	9.4
Immobilisations nettes - volet de base / Net Fixed Assets ($)	4,188,996,184	4,079,872,104	3,884,200,734	3,543,885,241	3,088,773,932	2.7	5.0	9.6	14.7	7.9
Moins: allocation aux dépenses hors programmation / Less: Non-programming allocation	1,026,709,948	878,592,114	601,660,503	271,822,258	176,804,008	16.9	46.0	121.3	53.7	55.2
Immobilisations nettes ajustées - volet de base / Adjusted Net Fixed Assets ($)	3,162,286,236	3,201,279,990	3,282,540,231	3,272,062,983	2,911,969,924	-1.2	-2.5	0.3	12.4	2.1
Facteur age / Asset Age Factor	44.75%	46.41%	48.79%	47.83%	47.29%	-3.6	-4.9	2.0	1.1	-1.4
Immobilisations nettes moyennes - volet de base / Average Net Fixed Assets ($)	3,181,783,113	3,241,910,111	3,277,301,607	3,092,016,454		-1.9	-1.1	6.0		
Marge B.A.I.I. / P.B.I.T. Margin (%)	4.61	8.83	10.64	12.22	14.19	-47.7	-17.0	-12.9	-13.9	-24.5
Rendement immobilisations nettes / Return on Average Net Fixed Assets (%)	2.60	4.76	5.79	7.14		-45.5	-17.7	-18.9		

Un changement de politique de ré-allocation des frais d'intérêts a provoqué des variations entre 2002 et 2003. / A change in reallocation policy in interest generated fluctuations between 2002 and 2003.
Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

DISTRIBUTION DE RADIODIFFUSION - SERVICES DE BASE
BROADCAST DISTRIBUTION - BASIC SERVICES

RÉGIONS - PROVINCES
REGIONS - PROVINCES

CRTC - SYSTÈME DE LA BASE DE DONNEÉS FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM
SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - BASIC SERVICES

ATLANTIQUE / ATLANTIC	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting Units :	37	37	37	37	37					
Abonnés directs / Direct Subscribers	418,953	413,019	431,377	479,869	438,495	1.4	-4.3	-10.1	9.4	-1.1
Abonnés indirects / Indirect Subscribers	14,184	11,189	5,489	24,694	32,823	26.8	103.8	-77.8	-24.8	-18.9
Abonnées totaux / Total Subscribers	**433,137**	**424,208**	**436,866**	**504,563**	**471,318**	**2.1**	**-2.9**	**-13.4**	**7.1**	**-2.1**
Kilométre total / Total Cable KM	18,501	17,977	17,113	17,349	16,716	2.9	5.1	-1.4	3.8	2.6
Densité (abonnés/km) / Density (subscribers/km)	23.4	23.6	25.5	29.1	28.2	-0.8	-7.6	-12.2	3.1	-4.5
Ménages - desservie par le câble / Households - wired	624,889	606,188	606,188	656,951	549,998	3.1	0.0	-7.7	19.4	3.2
Ménages - total dans la zone / Households - Licensed Area	636,228	618,376	618,348	670,406	571,049	2.9	0.0	-7.8	17.4	2.7
Pénétration - dans le marché / Penetration - Market (%)	69.31%	69.98%	72.07%	76.80%	85.69%	-1.0	-2.9	-6.2	-10.4	-5.2
Pénétration - franchisé / Penetration - Frenchise (%)	98.22%	98.03%	98.03%	97.99%	96.31%	0.2	0.0	0.0	1.7	0.5
REVENUS / REVENUE($)										
Abonnés directs / Subscription - direct subs.	97,923,901	102,466,123	104,314,860	106,686,067	106,214,267	-4.4	-1.8	-2.2	0.4	-2.0
Abonnés indirects / Subscription - indirect subs.	4,008,553	3,695,261	4,044,876	3,118,605	3,028,675	8.5	-8.6	29.7	3.0	7.3
Installation	2,076,937	1,731,001	1,751,091	2,605,830	3,155,393	20.0	-1.1	-32.8	-17.4	-9.9
Canal communautaire / Community channel	466,453	202,907	229,506	950,502	732,103	129.9	-11.6	-75.9	29.8	-10.7
Autres revenus / Other cable	869,617	1,124,235	674,091	3,670,950	1,195,385	-22.6	66.8	-81.6	207.1	-7.6
REVENUS TOTAUX / TOTAL REVENUE	**105,345,462**	**109,219,524**	**111,014,424**	**117,031,954**	**114,325,823**	**-3.5**	**-1.6**	**-5.1**	**2.4**	**-2.0**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	6,031,658	5,908,676	5,488,108	5,832,847	5,383,539	2.1	7.7	-5.9	8.3	2.9
Services techniques / Technical	36,901,852	34,256,968	39,485,182	38,951,989	43,956,464	7.7	-13.2	1.4	-11.4	-4.3
Ventes et promotion / Sales and Promotion	3,466,215	2,710,864	3,276,602	3,402,017	1,742,026	27.9	-17.3	-3.7	95.3	18.8
Administration et frais généraux / Administration and General	20,412,408	18,220,036	31,961,005	28,443,472	28,984,424	12.0	-43.0	12.4	-1.9	-8.4
Moins : allocation aux dépenses hors programmation / Less: Non-programming allocation	1,856,795	976,467	851,863	274,246	666,075	90.2	14.6	210.6	-58.8	29.2
DÉPENSES TOTALES / TOTAL EXPENSES	**64,955,338**	**60,120,077**	**79,359,034**	**76,356,079**	**79,400,378**	**8.0**	**-24.2**	**3.9**	**-3.8**	**-4.9**
Bénéfice (perte) d'exploitation / Operating Income	**40,390,124**	**49,099,446**	**31,655,390**	**40,675,875**	**34,925,445**	**-17.7**	**55.1**	**-22.2**	**16.5**	**3.7**
Moins: amortissement / Less: Depreciation	32,927,926	31,996,010	26,346,456	23,376,840	21,307,030	2.9	21.4	12.7	9.7	11.5
Plus: allocation aux dépenses hors progammation / Plus: Non-programming allocation	13,170,573	6,316,321	4,681,559	1,552,245	1,862,992	108.5	34.9	201.6	-16.7	63.1
B.A.I.I. / P.B.I.T.	**20,632,771**	**23,419,757**	**9,990,493**	**18,851,280**	**15,481,407**	**-11.9**	**134.4**	**-47.0**	**21.8**	**7.4**
Moins:intérêts / Less: Interest	20,942,983	29,774,208	34,432,864	15,292,146	21,456,362	-29.7	-13.5	125.2	-28.7	-0.6
Moins: ajustements / Less: Adjustments	2,311,310	3,431,825	9,526,192	739,975	3,851,099	-32.7	-64.0	999.0	-80.8	-12.0
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-2,621,522**	**-9,786,276**	**-33,968,563**	**2,819,159**	**-9,826,054**	**-73.2**	**-71.2**	**-999.0**	**-128.7**	**-28.1**
Taux approuvé / Approved Rate ($)	20.13	18.74	18.70	18.74	17.90	7.4	0.2	-0.2	4.7	3.0
Taux réalisé / Realized Rate ($)	19.48	20.67	20.15	18.53	20.19	-5.8	2.6	8.8	-8.2	-0.9
Rémunérations totales / Total Salaries ($)	23,612,054	23,198,143	28,036,650	23,349,179	21,778,496	1.8	-17.3	20.1	7.2	2.0
Personnel / Staff	933	913	859	868	580	2.2	6.3	-1.0	49.6	12.6
Rénumérations÷personnel / Salaries÷Staff ($)	25,313	25,414	32,643	26,900	37,523	-0.4	-22.1	21.3	-28.3	-9.4
RENDEMENT / PROFITABILITY										
Immobilisations brutes - volet de base / Historical Cost Fixed Assets ($)	529,071,444	487,181,887	432,065,070	422,941,550	323,764,678	8.6	12.8	2.2	30.6	13.1
Immobilisations nettes - volet de base / Net Fixed Assets ($)	263,197,138	215,182,759	195,940,711	227,629,866	151,023,791	22.3	9.8	-13.9	50.7	14.9
Moins: allocation aux dépenses hors programmation / Less: Non-programming allocation	69,893,800	28,662,477	24,665,142	8,290,629	11,940,942	143.9	16.2	197.5	-30.6	55.5
Immobilisations nettes ajustées - volet de base / Adjusted Net Fixed Assets ($)	193,303,338	186,520,282	171,275,569	219,339,237	139,082,849	3.6	8.9	-21.9	57.7	8.6
Facteur age / Asset Age Factor	49.75%	44.17%	45.35%	53.82%	46.65%	12.6	-2.6	-15.7	15.4	1.6
Immobilisations nettes moyennes - volet de base / Average Net Fixed Assets ($)	189,911,810	178,897,926	195,307,403	179,211,043		6.2	-8.4	9.0		
Marge B.A.I.I. / P.B.I.T. Margin (%)	19.59	21.44	9.00	16.11	13.54	-8.7	138.3	-44.1	19.0	9.7
Rendement immobilisations nettes / Return on Average Net Fixed Assets (%)	10.86	13.09	5.12	10.52		-17.0	155.9	-51.4		

Les services professionnels, les fournitures de bureau et les salaires sont responsables de la réduction des frais d'administration en 2002. / The 2002 decrease in Administration expenses is due to Professional Services, Office Supplies and Salaries.

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM
SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - BASIC SERVICES

Terre-Neuve et Île-du-Prince-Édouard / Newfoundland & Prince Edward Island	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting Units :	8	8	8	8	8					
Abonnés directs / Direct Subscribers	92,878	93,619	95,638	142,602	96,432	-0.8	-2.1	-32.9	47.9	-0.9
Abonnés indirects / Indirect Subscribers	1,807	1,824	539	3,628	4,451	-0.9	238.4	-85.1	-18.5	-20.2
Abonnées totaux / Total Subscribers	**94,685**	**95,443**	**96,177**	**146,230**	**100,883**	**-0.8**	**-0.8**	**-34.2**	**45.0**	**-1.6**
Kilométre total / Total Cable KM	4,043	4,019	3,246	3,075	3,211	0.6	23.8	5.6	-4.2	5.9
Densité (abonnés/km) / Density (subscribers/km)	23.4	23.7	29.6	47.6	31.4	-1.4	-19.9	-37.7	51.4	-7.1
Ménages - desservie par le câble / Households - wired	131,420	123,082	123,082	177,178	122,213	6.8	0.0	-30.5	45.0	1.8
Ménages - total dans la zone / Households - Licensed Area	131,901	123,529	123,501	177,692	122,727	6.8	0.0	-30.5	44.8	1.8
Pénétration - dans le marché / Penetration - Market (%)	72.05%	77.54%	78.14%	82.53%	82.55%	-7.1	-0.8	-5.3	0.0	-3.3
Pénétration - franchisé / Penetration - Frenchise (%)	99.64%	99.64%	99.66%	99.71%	99.58%	0.0	0.0	-0.1	0.1	0.0
REVENUS / REVENUE($)										
Abonnés directs / Subscription - direct subs.	24,341,486	24,593,301	25,626,747	25,595,337	25,346,488	-1.0	-4.0	0.1	1.0	-1.0
Abonnés indirects / Subscription - indirect subs.	905,247	719,580	416,395	354,400	451,221	25.8	72.8	17.5	-21.5	19.0
Installation	382,260	341,747	416,388	568,437	580,340	11.9	-17.9	-26.7	-2.1	-9.9
Canal communautaire / Community channel	108,594	72,316	6,336	54,594	11,021	50.2	999.0	-88.4	395.4	77.2
Autres revenus / Other cable	137,761	267,069	132,249	87,518	69,797	-48.4	101.9	51.1	25.4	18.5
REVENUS TOTAUX / TOTAL REVENUE	**25,875,348**	**25,994,011**	**26,598,115**	**26,660,286**	**26,458,867**	**-0.5**	**-2.3**	**-0.2**	**0.8**	**-0.6**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	1,509,090	1,331,067	1,458,446	1,273,149	1,348,727	13.4	-8.7	14.6	-5.6	2.8
Services techniques / Technical	9,901,996	8,427,736	11,979,380	11,325,048	11,495,595	17.5	-29.6	5.8	-1.5	-3.7
Ventes et promotion / Sales and Promotion	977,978	866,039	641,811	605,757	487,588	12.9	34.9	6.0	24.2	19.0
Administration et frais généraux / Administration and General	5,004,704	4,733,980	9,252,787	8,337,793	7,976,374	5.7	-48.8	11.0	4.5	-11.0
Moins : allocation aux dépenses hors programmation / Less: Non-programming allocation	524,809	408,359	510,807	53,001	349,678	28.5	-20.1	863.8	-84.8	10.7
DÉPENSES TOTALES / TOTAL EXPENSES	**16,868,959**	**14,950,463**	**22,821,617**	**21,488,746**	**20,958,606**	**12.8**	**-34.5**	**6.2**	**2.5**	**-5.3**
Bénéfice (perte) d'exploitation / Operating Income	**9,006,389**	**11,043,549**	**3,776,498**	**5,171,540**	**5,500,260**	**-18.4**	**192.4**	**-27.0**	**-6.0**	**13.1**
Moins: amortissement / Less: Depreciation	8,420,486	8,185,694	5,905,767	4,810,213	4,799,095	2.9	38.6	22.8	0.2	15.1
Plus: allocation aux dépenses hors progammation / Plus: Non-programming allocation	1,903,441	1,520,532	1,385,702	212,797	1,027,295	25.2	9.7	551.2	-79.3	16.7
B.A.I.I. / P.B.I.T.	**2,489,344**	**4,378,387**	**-743,567**	**574,124**	**1,728,460**	**-43.1**	**-688.8**	**-229.5**	**-66.8**	**9.5**
Moins:intérêts / Less: Interest	4,058,381	3,371,056	7,721,763	2,596,491	4,617,362	20.4	-56.3	197.4	-43.8	-3.2
Moins: ajustements / Less: Adjustments	-114,193	891,997	996,179	1,376,867	3,072,587	-112.8	-10.5	-27.6	-55.2	-56.1
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-1,454,844**	**115,334**	**-9,461,509**	**-3,399,234**	**-5,961,489**	**-999.0**	**-101.2**	**178.3**	**-43.0**	**-29.7**
Taux approuvé / Approved Rate ($)	22.28	20.84	20.55	20.22	20.22	6.9	1.4	1.6	0.0	2.5
Taux réalisé / Realized Rate ($)	21.84	21.89	22.33	14.96	21.90	-0.2	-2.0	49.3	-31.7	-0.1
Rémunérations totales / Total Salaries ($)	5,664,035	5,423,002	7,949,233	6,719,368	6,109,640	4.4	-31.8	18.3	10.0	-1.9
Personnel / Staff	136	150	175	168	145	-9.3	-14.0	3.9	15.7	-1.6
Rénumérations÷personnel / Salaries÷Staff ($)	41,617	36,129	45,554	39,996	42,063	15.2	-20.7	13.9	-4.9	-0.3
RENDEMENT / PROFITABILITY										
Immobilisations brutes - volet de base / Historical Cost Fixed Assets ($)	105,975,300	102,701,867	90,480,869	79,974,452	78,874,573	3.2	13.5	13.1	1.4	7.7
Immobilisations nettes - volet de base / Net Fixed Assets ($)	43,764,398	48,251,493	46,266,496	59,923,523	48,108,620	-9.3	4.3	-22.8	24.6	-2.3
Moins: allocation aux dépenses hors programmation / Less: Non-programming allocation	7,893,652	7,351,257	7,509,751	1,219,641	7,971,213	7.4	-2.1	515.7	-84.7	-0.2
Immobilisations nettes ajustées - volet de base / Adjusted Net Fixed Assets ($)	35,870,746	40,900,236	38,756,745	58,703,882	40,137,407	-12.3	5.5	-34.0	46.3	-2.8
Facteur age / Asset Age Factor	41.30%	46.98%	51.13%	74.93%	60.99%	-12.1	-8.1	-31.8	22.8	-9.3
Immobilisations nettes moyennes - volet de base / Average Net Fixed Assets ($)	38,385,491	39,828,491	48,730,314	49,420,645		-3.6	-18.3	-1.4		
Marge B.A.I.I. / P.B.I.T. Margin (%)	9.62	16.84	-2.80	2.15	6.53	-42.9	-702.5	-229.8	-67.0	10.2
Rendement immobilisations nettes / Return on Average Net Fixed Assets (%)	6.49	10.99	-1.53	1.16		-41.0	-820.4	-231.3		

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CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - BASIC SERVICES

Nouvelle-Écosse et Nouveau-Brunswick / New Brunswick & Nova Scotia

						Variation % / Percent Change				Moy. de croiss. ann.
	2003	2002	2001	2000	1999	03/02	02/01	01/00	00/99	Avg. Ann. Grth Rate
Unités rapportées / Reporting Units :	29	29	29	29	29					
Abonnés directs / Direct Subscribers	326,075	319,400	335,739	337,267	342,063	2.1	-4.9	-0.5	-1.4	-1.2
Abonnés indirects / Indirect Subscribers	12,377	9,365	4,950	21,066	28,372	32.2	89.2	-76.5	-25.8	-18.7
Abonnées totaux / Total Subscribers	**338,452**	**328,765**	**340,689**	**358,333**	**370,435**	**2.9**	**-3.5**	**-4.9**	**-3.3**	**-2.2**
Kilométre total / Total Cable KM	14,458	13,958	13,867	14,274	13,505	3.6	0.7	-2.9	5.7	1.7
Densité (abonnés/km) / Density (subscribers/km)	23.4	23.6	24.6	25.1	27.4	-0.6	-4.1	-2.1	-8.5	-3.9
Ménages - desservie par le câble / Households - wired	493,469	483,106	483,106	479,773	427,785	2.1	0.0	0.7	12.2	3.6
Ménages - total dans la zone / Households - Licensed Area	504,327	494,847	494,847	492,714	448,322	1.9	0.0	0.4	9.9	3.0
Pénétration - dans le marché / Penetration - Market (%)	68.59%	68.05%	70.52%	74.69%	86.59%	0.8	-3.5	-5.6	-13.7	-5.7
Pénétration - franchisé / Penetration - Frenchise (%)	97.85%	97.63%	97.63%	97.37%	95.42%	0.2	0.0	0.3	2.0	0.6
REVENUS / REVENUE($)										
Abonnés directs / Subscription - direct subs.	73,582,415	77,872,822	78,688,113	81,090,730	80,867,779	-5.5	-1.0	-3.0	0.3	-2.3
Abonnés indirects / Subscription - indirect subs.	3,103,306	2,975,681	3,628,481	2,764,205	2,577,454	4.3	-18.0	31.3	7.2	4.8
Installation	1,694,677	1,389,254	1,334,703	2,037,393	2,575,053	22.0	4.1	-34.5	-20.9	-9.9
Canal communautaire / Community channel	357,859	130,591	223,170	895,908	721,082	174.0	-41.5	-75.1	24.2	-16.1
Autres revenus / Other cable	731,856	857,166	541,842	3,583,432	1,125,588	-14.6	58.2	-84.9	218.4	-10.2
REVENUS TOTAUX / TOTAL REVENUE	**79,470,114**	**83,225,513**	**84,416,309**	**90,371,668**	**87,866,956**	**-4.5**	**-1.4**	**-6.6**	**2.9**	**-2.5**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	4,522,568	4,577,609	4,029,662	4,559,698	4,034,812	-1.2	13.6	-11.6	13.0	2.9
Services techniques / Technical	26,999,856	25,829,232	27,505,802	27,626,941	32,460,869	4.5	-6.1	-0.4	-14.9	-4.5
Ventes et promotion / Sales and Promotion	2,488,237	1,844,825	2,634,791	2,796,260	1,254,438	34.9	-30.0	-5.8	122.9	18.7
Administration et frais généraux / Administration and General	15,407,704	13,486,056	22,708,218	20,105,679	21,008,050	14.2	-40.6	12.9	-4.3	-7.5
Moins : allocation aux dépenses hors programmation / Less: Non-programming allocation	1,331,986	568,108	341,056	221,245	316,397	134.5	66.6	54.2	-30.1	43.2
DÉPENSES TOTALES / TOTAL EXPENSES	**48,086,379**	**45,169,614**	**56,537,417**	**54,867,333**	**58,441,772**	**6.5**	**-20.1**	**3.0**	**-6.1**	**-4.8**
Bénéfice (perte) d'exploitation / Operating Income	**31,383,735**	**38,055,897**	**27,878,892**	**35,504,335**	**29,425,185**	**-17.5**	**36.5**	**-21.5**	**20.7**	**1.6**
Moins: amortissement / Less: Depreciation	24,507,440	23,810,316	20,440,689	18,566,627	16,507,935	2.9	16.5	10.1	12.5	10.4
Plus: allocation aux dépenses hors progammation / Plus: Non-programming allocation	11,267,132	4,795,789	3,295,857	1,339,448	835,697	134.9	45.5	146.1	60.3	91.6
B.A.I.I. / P.B.I.T.	**18,143,427**	**19,041,370**	**10,734,060**	**18,277,156**	**13,752,947**	**-4.7**	**77.4**	**-41.3**	**32.9**	**7.2**
Moins:intérêts / Less: Interest	16,884,602	26,403,152	26,711,101	12,695,655	16,839,000	-36.1	-1.2	110.4	-24.6	0.1
Moins: ajustements / Less: Adjustments	2,425,503	2,539,828	8,530,013	-636,892	778,512	-4.5	-70.2	-999.0	-181.8	32.9
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-1,166,678**	**-9,901,610**	**-24,507,054**	**6,218,393**	**-3,864,565**	**-88.2**	**-59.6**	**-494.1**	**-260.9**	**-25.9**
Taux approuvé / Approved Rate ($)	19.52	18.13	18.17	18.14	17.27	7.7	-0.2	0.2	5.0	3.1
Taux réalisé / Realized Rate ($)	18.81	20.32	19.53	20.04	19.70	-7.4	4.0	-2.5	1.7	-1.2
Rémunérations totales / Total Salaries ($)	17,948,019	17,775,141	20,087,417	16,629,811	15,668,856	1.0	-11.5	20.8	6.1	3.5
Personnel / Staff	797	763	684	700	435	4.5	11.4	-2.2	60.9	16.3
Rénumérations÷personnel / Salaries÷Staff ($)	22,528	23,306	29,350	23,757	36,008	-3.3	-20.6	23.5	-34.0	-11.1
RENDEMENT / PROFITABILITY										
Immobilisations brutes - volet de base / Historical Cost Fixed Assets ($)	423,096,144	384,480,020	341,584,201	342,967,098	244,890,105	10.0	12.6	-0.4	40.0	14.6
Immobilisations nettes - volet de base / Net Fixed Assets ($)	219,432,740	166,931,266	149,674,215	167,706,343	102,915,171	31.5	11.5	-10.8	63.0	20.8
Moins: allocation aux dépenses hors programmation / Less: Non-programming allocation	62,000,148	21,311,220	17,155,391	7,070,988	3,969,729	190.9	24.2	142.6	78.1	98.8
Immobilisations nettes ajustées - volet de base / Adjusted Net Fixed Assets ($)	157,432,592	145,620,046	132,518,824	160,635,355	98,945,442	8.1	9.9	-17.5	62.3	12.3
Facteur age / Asset Age Factor	51.86%	43.42%	43.82%	48.90%	42.03%	19.5	-0.9	-10.4	16.4	5.4
Immobilisations nettes moyennes - volet de base / Average Net Fixed Assets ($)	151,526,319	139,069,435	146,577,090	129,790,399		9.0	-5.1	12.9		
Marge B.A.I.I. / P.B.I.T. Margin (%)	22.83	22.88	12.72	20.22	15.65	-0.2	79.9	-37.1	29.2	9.9
Rendement immobilisations nettes / Return on Average Net Fixed Assets (%)	11.97	13.69	7.32	14.08		-12.5	87.0	-48.0		

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CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM
SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - BASIC SERVICES

QUÉBEC

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. / Avg. Ann. Grth Rate
Unités rapportées / Reporting Units :	**46**	**46**	**46**	**45**	**46**					
Abonnés directs / Direct Subscribers	1,450,778	1,491,017	1,574,654	1,608,282	1,635,362	-2.7	-5.3	-2.1	-1.7	-2.9
Abonnés indirects / Indirect Subscribers	48,530	158,674	157,723	146,937	127,523	-69.4	0.6	7.3	15.2	-21.5
Abonnées totaux / Total Subscribers	**1,499,308**	**1,649,691**	**1,732,377**	**1,755,219**	**1,762,885**	**-9.1**	**-4.8**	**-1.3**	**-0.4**	**-4.0**
Kilométre total / Total Cable KM	35,095	35,052	34,835	35,404	34,425	0.1	0.6	-1.6	2.8	0.5
Densité (abonnés/km) / Density (subscribers/km)	42.7	47.1	49.7	49.6	51.2	-9.2	-5.4	0.3	-3.2	-4.4
Ménages - desservie par le câble / Households - wired	2,716,220	2,708,869	2,673,524	2,646,085	2,626,760	0.3	1.3	1.0	0.7	0.8
Ménages - total dans la zone / Households - Licensed Area	2,743,746	2,727,650	2,690,000	2,665,217	2,654,862	0.6	1.4	0.9	0.4	0.8
Pénétration - dans le marché / Penetration - Market (%)	55.20%	60.90%	64.80%	66.33%	67.11%	-9.4	-6.0	-2.3	-1.2	-4.8
Pénétration - franchisé / Penetration - Frenchise (%)	99.00%	99.31%	99.39%	99.28%	98.94%	-0.3	-0.1	0.1	0.3	0.0
REVENUS / REVENUE($)										
Abonnés directs / Subscription - direct subs.	353,007,013	381,395,571	404,370,444	417,033,306	424,037,223	-7.4	-5.7	-3.0	-1.7	-4.5
Abonnés indirects / Subscription - indirect subs.	11,892,453	11,759,619	10,967,138	10,541,037	10,463,692	1.1	7.2	4.0	0.7	3.3
Installation	9,880,378	13,007,637	13,255,488	15,135,315	16,315,704	-24.0	-1.9	-12.4	-7.2	-11.8
Canal communautaire / Community channel	632,785	695,471	681,084	714,201	517,745	-9.0	2.1	-4.6	37.9	5.1
Autres revenus / Other cable	4,332,925	5,098,802	3,874,842	4,172,201	5,501,786	-15.0	31.6	-7.1	-24.2	-5.8
REVENUS TOTAUX / TOTAL REVENUE	**379,745,554**	**411,957,100**	**433,148,996**	**447,596,059**	**456,836,152**	**-7.8**	**-4.9**	**-3.2**	**-2.0**	**-4.5**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	15,635,542	15,949,056	16,979,435	17,244,682	16,670,532	-2.0	-6.1	-1.5	3.4	-1.6
Services techniques / Technical	157,091,750	161,964,365	168,285,455	156,422,405	144,842,904	-3.0	-3.8	7.6	8.0	2.1
Ventes et promotion / Sales and Promotion	13,247,766	13,886,910	22,600,724	20,256,185	20,020,749	-4.6	-38.6	11.6	1.2	-9.8
Administration et frais généraux / Administration and General	118,986,051	114,824,564	108,366,510	104,162,573	103,590,872	3.6	6.0	4.0	0.6	3.5
Moins : allocation aux dépenses hors programmation / Less: Non-programming allocation	2,504,571	1,412,506	1,824,484	1,503,538	1,183,506	77.3	-22.6	21.3	27.0	20.6
DÉPENSES TOTALES / TOTAL EXPENSES	**302,456,538**	**305,212,389**	**314,407,640**	**296,582,307**	**283,941,551**	**-0.9**	**-2.9**	**6.0**	**4.5**	**1.6**
Bénéfice (perte) d'exploitation / Operating Income	**77,289,016**	**106,744,712**	**118,741,356**	**151,013,752**	**172,894,602**	**-27.6**	**-10.1**	**-21.4**	**-12.7**	**-18.2**
Moins: amortissement / Less: Depreciation	111,619,550	106,442,639	102,533,076	103,243,608	84,359,754	4.9	3.8	-0.7	22.4	7.3
Plus: allocation aux dépenses hors progammation / Plus: Non-programming allocation	6,381,387	5,948,475	5,239,180	3,920,195	3,393,151	7.3	13.5	33.6	15.5	17.1
B.A.I.I. / P.B.I.T.	**-27,949,147**	**6,250,548**	**21,447,460**	**51,690,339**	**91,927,999**	**-547.1**	**-70.9**	**-58.5**	**-43.8**	**-25.7**
Moins:intérêts / Less: Interest	72,325,594	90,440,241	120,284,522	83,201,750	94,743,264	-20.0	-24.8	44.6	-12.2	-6.5
Moins: ajustements / Less: Adjustments	22,027,274	7,458,919	128,668,645	-6,550,440	30,709,211	195.3	-94.2	-999.0	-121.3	-8.0
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-122,302,015**	**-91,648,612**	**-227,505,707**	**-24,960,971**	**-33,524,476**	**33.4**	**-59.7**	**811.4**	**-25.5**	**38.2**
Taux approuvé / Approved Rate ($)	22.84	21.68	21.54	21.56	21.24	5.4	0.6	-0.1	1.5	1.8
Taux réalisé / Realized Rate ($)	20.28	21.32	21.40	21.61	21.61	-4.9	-0.4	-1.0	0.0	-1.6
Rémunérations totales / Total Salaries ($)	126,499,058	138,223,822	162,988,591	174,235,260	140,687,462	-8.5	-15.2	-6.5	23.8	-2.6
Personnel / Staff	2,224	2,107	2,754	2,606	2,634	5.5	-23.5	5.7	-1.1	-4.1
Rénumérations÷personnel / Salaries÷Staff ($)	56,880	65,599	59,177	66,866	53,407	-13.3	10.9	-11.5	25.2	1.6
RENDEMENT / PROFITABILITY										
Immobilisations brutes - volet de base / Historical Cost Fixed Assets ($)	1,759,590,592	1,692,923,440	1,667,797,622	1,492,960,183	1,337,771,727	3.9	1.5	11.7	11.6	7.1
Immobilisations nettes - volet de base / Net Fixed Assets ($)	808,886,484	850,012,390	877,226,354	801,826,103	710,675,213	-4.8	-3.1	9.4	12.8	3.3
Moins: allocation aux dépenses hors programmation / Less: Non-programming allocation	37,379,679	35,796,062	31,647,774	21,608,479	18,896,796	4.4	13.1	46.5	14.3	18.6
Immobilisations nettes ajustées - volet de base / Adjusted Net Fixed Assets ($)	771,506,805	814,216,328	845,578,580	780,217,624	691,778,417	-5.2	-3.7	8.4	12.8	2.8
Facteur age / Asset Age Factor	45.97%	50.21%	52.60%	53.71%	53.12%	-8.4	-4.5	-2.1	1.1	-3.6
Immobilisations nettes moyennes - volet de base / Average Net Fixed Assets ($)	792,861,567	829,897,454	812,898,102	735,998,021		-4.5	2.1	10.4		
Marge B.A.I.I. / P.B.I.T. Margin (%)	-7.36	1.52	4.95	11.55	20.12	-585.1	-69.4	-57.1	-42.6	-22.2
Rendement immobilisations nettes / Return on Average Net Fixed Assets (%)	-3.53	0.75	2.64	7.02		-568.0	-71.5	-62.4		

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

CRTC - SYSTÈME DE LA BASE DE DONNEÉS FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM
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ONTARIO

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. / Avg. Ann. Grth Rate
Unités rapportées / Reporting Units :	82	85	85	86	87					
Abonnés directs / Direct Subscribers	2,605,930	2,627,821	2,700,508	2,699,020	2,710,382	-0.8	-2.7	0.1	-0.4	-1.0
Abonnés indirects / Indirect Subscribers	195,646	202,092	176,765	194,436	187,621	-3.2	14.3	-9.1	3.6	1.1
Abonnées totaux / Total Subscribers	**2,801,576**	**2,829,913**	**2,877,273**	**2,893,456**	**2,898,003**	**-1.0**	**-1.6**	**-0.6**	**-0.2**	**-0.8**
Kilométre total / Total Cable KM	74,399	73,634	72,345	71,175	67,623	1.0	1.8	1.6	5.3	2.4
Densité (abonnés/km) / Density (subscribers/km)	37.7	38.4	39.8	40.7	42.9	-2.0	-3.4	-2.2	-5.1	-3.2
Ménages - desservie par le câble / Households - wired	4,011,820	3,809,897	3,780,138	3,771,911	3,728,756	5.3	0.8	0.2	1.2	1.8
Ménages - total dans la zone / Households - Licensed Area	4,069,904	3,867,140	3,823,536	3,806,938	3,765,370	5.2	1.1	0.4	1.1	2.0
Pénétration - dans le marché / Penetration - Market (%)	69.83%	74.28%	76.12%	76.71%	77.72%	-6.0	-2.4	-0.8	-1.3	-2.6
Pénétration - franchisé / Penetration - Frenchise (%)	98.57%	98.52%	98.86%	99.08%	99.03%	0.1	-0.3	-0.2	0.1	-0.1
REVENUS / REVENUE($)										
Abonnés directs / Subscription - direct subs.	692,485,274	661,327,495	669,979,289	657,013,026	644,070,718	4.7	-1.3	2.0	2.0	1.8
Abonnés indirects / Subscription - indirect subs.	42,178,158	34,260,186	36,595,279	44,933,122	43,836,417	23.1	-6.4	-18.6	2.5	-1.0
Installation	10,352,553	12,786,875	13,007,912	13,945,325	15,539,647	-19.0	-1.7	-6.7	-10.3	-9.7
Canal communautaire / Community channel	2,557,715	1,941,181	1,488,402	1,271,536	893,283	31.8	30.4	17.1	42.3	30.1
Autres revenus / Other cable	2,946,363	3,126,637	3,236,951	3,538,802	335,865	-5.8	-3.4	-8.5	953.6	72.1
REVENUS TOTAUX / TOTAL REVENUE	**750,520,069**	**713,442,378**	**724,307,830**	**720,701,810**	**704,675,927**	**5.2**	**-1.5**	**0.5**	**2.3**	**1.6**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	32,086,703	31,953,146	28,455,769	31,551,071	31,673,981	0.4	12.3	-9.8	-0.4	0.3
Services techniques / Technical	314,204,532	279,845,638	278,272,215	251,174,950	244,723,558	12.3	0.6	10.8	2.6	6.4
Ventes et promotion / Sales and Promotion	44,414,153	36,538,635	30,028,620	20,161,856	18,333,132	21.6	21.7	48.9	10.0	24.8
Administration et frais généraux / Administration and General	213,838,540	187,878,097	177,534,393	154,053,913	136,523,847	13.8	5.8	15.2	12.8	11.9
Moins : allocation aux dépenses hors programmation / Less: Non-programming allocation	20,244,330	14,644,828	11,870,046	2,181,093	1,593,802	38.2	23.4	444.2	36.8	88.8
DÉPENSES TOTALES / TOTAL EXPENSES	**584,299,598**	**521,570,688**	**502,420,951**	**454,760,697**	**429,660,716**	**12.0**	**3.8**	**10.5**	**5.8**	**8.0**
Bénéfice (perte) d'exploitation / Operating Income	**166,220,466**	**191,871,688**	**221,886,879**	**265,941,111**	**275,015,209**	**-13.4**	**-13.5**	**-16.6**	**-3.3**	**-11.8**
Moins: amortissement / Less: Depreciation	220,825,398	221,302,401	205,233,553	193,879,854	180,776,188	-0.2	7.8	5.9	7.2	5.1
Plus: allocation aux dépenses hors progammation / Plus: Non-programming allocation	120,327,444	90,605,693	57,197,453	16,563,764	9,569,460	32.8	58.4	245.3	73.1	88.3
B.A.I.I. / P.B.I.T.	**65,722,512**	**61,174,980**	**73,850,779**	**88,625,021**	**103,808,481**	**7.4**	**-17.2**	**-16.7**	**-14.6**	**-10.8**
Moins:intérêts / Less: Interest	127,769,548	104,960,519	130,773,379	152,262,001	178,936,632	21.7	-19.7	-14.1	-14.9	-8.1
Moins: ajustements / Less: Adjustments	-4,544,676	32,518,107	-22,598,011	87,423,659	-139,625,426	-114.0	-243.9	-125.8	-162.6	-57.5
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-57,502,360**	**-76,303,646**	**-34,324,589**	**-151,060,639**	**64,497,275**	**-24.6**	**122.3**	**-77.3**	**-334.2**	**-2.8**
Taux approuvé / Approved Rate ($)	21.65	20.82	20.96	19.52	19.06	4.0	-0.7	7.4	2.5	3.2
Taux réalisé / Realized Rate ($)	22.14	20.97	20.67	20.29	19.80	5.6	1.4	1.9	2.4	2.8
Rémunérations totales / Total Salaries ($)	196,457,790	192,675,364	198,155,932	140,000,888	136,843,591	2.0	-2.8	41.5	2.3	9.5
Personnel / Staff	2,970	3,014	3,874	2,818	2,770	-1.5	-22.2	37.4	1.8	1.8
Rénumérations÷personnel / Salaries÷Staff ($)	66,137	63,921	51,154	49,672	49,410	3.5	25.0	3.0	0.5	7.6
RENDEMENT / PROFITABILITY										
Immobilisations brutes - volet de base / Historical Cost Fixed Assets ($)	4,354,457,253	4,052,117,863	3,530,879,277	3,259,166,621	2,888,710,824	7.5	14.8	8.3	12.8	10.8
Immobilisations nettes - volet de base / Net Fixed Assets ($)	1,800,426,573	1,690,188,777	1,493,320,781	1,431,667,057	1,266,953,710	6.5	13.2	4.3	13.0	9.2
Moins: allocation aux dépenses hors programmation / Less: Non-programming allocation	520,490,577	390,760,027	240,692,410	91,800,658	51,895,467	33.2	62.3	162.2	76.9	78.0
Immobilisations nettes ajustées - volet de base / Adjusted Net Fixed Assets ($)	1,279,935,996	1,299,428,750	1,252,628,371	1,339,866,399	1,215,058,243	-1.5	3.7	-6.5	10.3	1.3
Facteur age / Asset Age Factor	41.35%	41.71%	42.29%	43.93%	43.86%	-0.9	-1.4	-3.7	0.2	-1.5
Immobilisations nettes moyennes - volet de base / Average Net Fixed Assets ($)	1,289,682,373	1,276,028,561	1,296,247,385	1,277,462,321		1.1	-1.6	1.5		
Marge B.A.I.I. / P.B.I.T. Margin (%)	8.76	8.57	10.20	12.30	14.73	2.1	-15.9	-17.1	-16.5	-12.2
Rendement immobilisations nettes / Return on Average Net Fixed Assets (%)	5.10	4.79	5.70	6.94		6.3	-15.9	-17.9		

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

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PRAIRIES						Variation % / Percent Change				Moy. de croiss. ann.
	2003	2002	2001	2000	1999	03/02	02/01	01/00	00/99	Avg. Ann. Grth Rate
Unités rapportées / Reporting Units :	32	31	33	33	32					
Abonnés directs / Direct Subscribers	969,409	972,471	981,076	988,839	996,106	-0.3	-0.9	-0.8	-0.7	-0.7
Abonnés indirects / Indirect Subscribers	53,977	50,101	53,683	62,149	54,827	7.7	-6.7	-13.6	13.4	-0.4
Abonnées totaux / Total Subscribers	**1,023,386**	**1,022,572**	**1,034,759**	**1,050,988**	**1,050,933**	**0.1**	**-1.2**	**-1.5**	**0.0**	**-0.7**
Kilométre total / Total Cable KM	23,456	23,136	22,809	22,843	20,375	1.4	1.4	-0.1	12.1	3.6
Densité (abonnés/km) / Density (subscribers/km)	43.6	44.2	45.4	46.0	51.6	-1.3	-2.6	-1.4	-10.8	-4.1
Ménages - desservie par le câble / Households - wired	1,558,629	1,511,658	1,430,060	1,425,256	1,442,959	3.1	5.7	0.3	-1.2	1.9
Ménages - total dans la zone / Households - Licensed Area	1,560,250	1,513,262	1,430,524	1,470,377	1,448,316	3.1	5.8	-2.7	1.5	1.9
Pénétration - dans le marché / Penetration - Market (%)	65.66%	67.65%	72.36%	73.74%	72.83%	-2.9	-6.5	-1.9	1.2	-2.6
Pénétration - franchisé / Penetration - Frenchise (%)	99.90%	99.89%	99.97%	96.93%	99.63%	0.0	-0.1	3.1	-2.7	0.1
REVENUS / REVENUE($)										
Abonnés directs / Subscription - direct subs.	242,288,950	220,625,234	227,377,820	227,044,959	216,974,250	9.8	-3.0	0.1	4.6	2.8
Abonnés indirects / Subscription - indirect subs.	13,233,710	13,140,116	13,918,512	12,121,301	10,814,145	0.7	-5.6	14.8	12.1	5.2
Installation	2,532,572	7,294,203	1,222,751	2,194,085	2,943,158	-65.3	496.5	-44.3	-25.5	-3.7
Canal communautaire / Community channel	49,863	601,796	25,874	464,273	342,341	-91.7	999.0	-94.4	35.6	-38.2
Autres revenus / Other cable	2,867,686	3,189,610	8,382,885	3,728,471	1,975,533	-10.1	-62.0	124.8	88.7	9.8
REVENUS TOTAUX / TOTAL REVENUE	**260,972,781**	**244,850,955**	**250,927,842**	**245,553,089**	**233,049,426**	**6.6**	**-2.4**	**2.2**	**5.4**	**2.9**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	10,664,543	14,203,999	11,675,676	11,827,659	10,092,076	-24.9	21.7	-1.3	17.2	1.4
Services techniques / Technical	96,670,465	69,056,454	95,078,535	81,947,149	86,520,532	40.0	-27.4	16.0	-5.3	2.8
Ventes et promotion / Sales and Promotion	14,709,121	5,879,234	13,216,723	12,352,340	10,858,820	150.2	-55.5	7.0	13.8	7.9
Administration et frais généraux / Administration and General	57,851,115	47,006,801	46,320,971	58,388,126	61,510,283	23.1	1.5	-20.7	-5.1	-1.5
Moins : allocation aux dépenses hors programmation / Less: Non-programming allocation	8,071,992	3,312,263	2,963,257	1,559,962	1,930,600	143.7	11.8	90.0	-19.2	43.0
DÉPENSES TOTALES / TOTAL EXPENSES	**171,823,252**	**132,834,225**	**163,328,648**	**162,955,312**	**167,051,111**	**29.4**	**-18.7**	**0.2**	**-2.5**	**0.7**
Bénéfice (perte) d'exploitation / Operating Income	**89,149,529**	**112,016,729**	**87,599,194**	**82,597,776**	**65,998,314**	**-20.4**	**27.9**	**6.1**	**25.2**	**7.8**
Moins: amortissement / Less: Depreciation	103,321,877	95,850,152	87,458,837	51,097,083	45,046,330	7.8	9.6	71.2	13.4	23.1
Plus: allocation aux dépenses hors progammation / Plus: Non-programming allocation	37,077,656	36,413,740	25,326,820	17,969,586	11,519,292	1.8	43.8	40.9	56.0	33.9
B.A.I.I. / P.B.I.T.	**22,905,308**	**52,580,317**	**25,467,177**	**49,470,279**	**32,471,276**	**-56.4**	**106.5**	**-48.5**	**52.4**	**-8.4**
Moins:intérêts / Less: Interest	65,876,373	55,955,807	52,622,642	78,528,824	60,974,589	17.7	6.3	-33.0	28.8	2.0
Moins: ajustements / Less: Adjustments	294,086	8,634,318	7,594,265	3,989,734	8,598,831	-96.6	13.7	90.3	-53.6	-57.0
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-43,265,151**	**-12,009,808**	**-34,749,730**	**-33,048,279**	**-37,102,144**	**260.2**	**-65.4**	**5.1**	**-10.9**	**3.9**
Taux approuvé / Approved Rate ($)	21.44	18.04	18.06	17.83	17.11	18.8	-0.1	1.3	4.2	5.8
Taux réalisé / Realized Rate ($)	20.83	18.91	19.31	19.13	18.15	10.2	-2.1	0.9	5.4	3.5
Rémunérations totales / Total Salaries ($)	78,598,231	69,891,351	55,374,551	50,210,042	47,134,109	12.5	26.2	10.3	6.5	13.6
Personnel / Staff	1,656	2,061	1,559	1,445	1,316	-19.7	32.3	7.8	9.8	5.9
Rénumérations÷personnel / Salaries÷Staff ($)	47,457	33,907	35,531	34,739	35,807	40.0	-4.6	2.3	-3.0	7.3
RENDEMENT / PROFITABILITY										
Immobilisations brutes - volet de base / Historical Cost Fixed Assets ($)	1,271,914,028	1,170,090,760	1,073,790,826	923,058,528	793,181,688	8.7	9.0	16.3	16.4	12.5
Immobilisations nettes - volet de base / Net Fixed Assets ($)	661,808,298	633,506,871	601,295,468	539,900,415	449,718,871	4.5	5.4	11.4	20.1	10.1
Moins: allocation aux dépenses hors programmation / Less: Non-programming allocation	185,336,620	202,437,792	148,404,381	110,195,243	71,244,736	-8.4	36.4	34.7	54.7	27.0
Immobilisations nettes ajustées - volet de base / Adjusted Net Fixed Assets ($)	476,471,678	431,069,079	452,891,087	429,705,172	378,474,135	10.5	-4.8	5.4	13.5	5.9
Facteur age / Asset Age Factor	52.03%	54.14%	56.00%	58.49%	56.70%	-3.9	-3.3	-4.3	3.2	-2.1
Immobilisations nettes moyennes - volet de base / Average Net Fixed Assets ($)	453,770,379	441,980,083	441,298,130	404,089,654		2.7	0.2	9.2		
Marge B.A.I.I. / P.B.I.T. Margin (%)	8.78	21.47	10.15	20.15	13.93	-59.1	111.6	-49.6	44.6	-10.9
Rendement immobilisations nettes / Return on Average Net Fixed Assets (%)	5.05	11.90	5.77	12.24		-57.6	106.1	-52.9		

Un changement de politique de ré-allocation des frais d'intérêts a provoqué des variations entre 2002 et 2003. / A change in reallocation policy in interest generated fluctuations between 2002 and 2003.
Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

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MANITOBA						Variation % / Percent Change				Moy. de croiss. ann.
	2003	2002	2001	2000	1999	03/02	02/01	01/00	00/99	Avg. Ann. Grth Rate
Unités rapportées / Reporting Units :	7	6	6	6	6					
Abonnés directs / Direct Subscribers	217,118	218,092	219,506	225,390	227,774	-0.4	-0.6	-2.6	-1.0	-1.2
Abonnés indirects / Indirect Subscribers	14,699	14,625	16,015	14,903	13,579	0.5	-8.7	7.5	9.8	2.0
Abonnées totaux / Total Subscribers	**231,817**	**232,717**	**235,521**	**240,293**	**241,353**	**-0.4**	**-1.2**	**-2.0**	**-0.4**	**-1.0**
Kilométre total / Total Cable KM	3,888	3,837	3,696	3,366	3,543	1.3	3.8	9.8	-5.0	2.4
Densité (abonnés/km) / Density (subscribers/km)	59.6	60.7	63.7	71.4	68.1	-1.7	-4.8	-10.7	4.8	-3.3
Ménages - desservie par le câble / Households - wired	331,276	327,947	320,716	319,921	318,249	1.0	2.3	0.2	0.5	1.0
Ménages - total dans la zone / Households - Licensed Area	332,453	329,209	321,017	320,422	319,026	1.0	2.6	0.2	0.4	1.0
Pénétration - dans le marché / Penetration - Market (%)	69.98%	70.96%	73.44%	75.11%	75.84%	-1.4	-3.4	-2.2	-1.0	-2.0
Pénétration - franchisé / Penetration - Frenchise (%)	99.65%	99.62%	99.91%	99.84%	99.76%	0.0	-0.3	0.1	0.1	0.0
REVENUS / REVENUE($)										
Abonnés directs / Subscription - direct subs.	50,388,194	43,502,937	45,262,140	45,088,991	43,393,313	15.8	-3.9	0.4	3.9	3.8
Abonnés indirects / Subscription - indirect subs.	3,556,850	3,108,461	3,110,786	1,756,530	1,663,409	14.4	-0.1	77.1	5.6	20.9
Installation	461,337	1,498,497	427,340	840,494	833,783	-69.2	250.7	-49.2	0.8	-13.8
Canal communautaire / Community channel	0	0	0	21,415	30,816	0.0	0.0	-100.0	-30.5	-100.0
Autres revenus / Other cable	506,067	598,921	2,662,269	437,185	70,252	-15.5	-77.5	509.0	522.3	63.8
REVENUS TOTAUX / TOTAL REVENUE	**54,912,448**	**48,708,816**	**51,462,535**	**48,144,615**	**45,991,573**	**12.7**	**-5.4**	**6.9**	**4.7**	**4.5**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	2,208,083	2,956,075	2,187,824	2,202,442	1,980,551	-25.3	35.1	-0.7	11.2	2.8
Services techniques / Technical	22,687,933	19,286,573	24,869,833	21,893,000	20,759,188	17.6	-22.4	13.6	5.5	2.2
Ventes et promotion / Sales and Promotion	3,261,021	2,253,445	3,181,790	3,030,299	2,655,648	44.7	-29.2	5.0	14.1	5.3
Administration et frais généraux / Administration and General	11,436,608	8,985,688	12,678,922	13,698,347	12,512,925	27.3	-29.1	-7.4	9.5	-2.2
Moins : allocation aux dépenses hors programmation / Less: Non-programming allocation	1,043,530	725,607	831,185	456,378	278,881	43.8	-12.7	82.1	63.6	39.1
DÉPENSES TOTALES / TOTAL EXPENSES	**38,550,115**	**32,756,174**	**42,087,184**	**40,367,710**	**37,629,431**	**17.7**	**-22.2**	**4.3**	**7.3**	**0.6**
Bénéfice (perte) d'exploitation / Operating Income	**16,362,333**	**15,952,643**	**9,375,351**	**7,776,904**	**8,362,142**	**2.6**	**70.2**	**20.6**	**-7.0**	**18.3**
Moins: amortissement / Less: Depreciation	21,758,440	16,460,896	30,100,799	9,600,025	9,274,576	32.2	-45.3	213.5	3.5	23.8
Plus: allocation aux dépenses hors progammation / Plus: Non-programming allocation	6,651,737	5,969,475	3,842,809	2,621,939	1,233,317	11.4	55.3	46.6	112.6	52.4
B.A.I.I. / P.B.I.T.	**1,255,630**	**5,461,222**	**-16,882,639**	**798,818**	**320,883**	**-77.0**	**-132.3**	**-999.0**	**148.9**	**40.6**
Moins:intérêts / Less: Interest	34,384,308	24,953,247	22,221,761	35,540,152	28,560,525	37.8	12.3	-37.5	24.4	4.7
Moins: ajustements / Less: Adjustments	160,314	137,442	-434,026	-483,870	404,700	16.6	-131.7	-10.3	-219.6	-20.7
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-33,288,992**	**-19,629,467**	**-38,670,374**	**-34,257,464**	**-28,644,342**	**69.6**	**-49.2**	**12.9**	**19.6**	**3.8**
Taux approuvé / Approved Rate ($)	21.04	15.49	15.50	15.11	14.78	35.8	0.0	2.6	2.2	9.2
Taux réalisé / Realized Rate ($)	19.34	16.62	17.18	16.67	15.88	16.3	-3.3	3.1	5.0	5.1
Rémunérations totales / Total Salaries ($)	16,715,022	15,509,977	13,861,691	12,946,889	11,838,357	7.8	11.9	7.1	9.4	9.0
Personnel / Staff	455	300	393	381	353	51.7	-23.7	3.1	7.9	6.5
Rénumérations÷personnel / Salaries÷Staff ($)	36,740	51,726	35,271	33,972	33,517	-29.0	46.7	3.8	1.4	2.3
RENDEMENT / PROFITABILITY										
Immobilisations brutes - volet de base / Historical Cost Fixed Assets ($)	258,208,474	225,883,365	223,668,538	184,808,349	160,784,325	14.3	1.0	21.0	14.9	12.6
Immobilisations nettes - volet de base / Net Fixed Assets ($)	126,739,678	105,409,412	110,142,062	104,784,593	84,624,900	20.2	-4.3	5.1	23.8	10.6
Moins: allocation aux dépenses hors programmation / Less: Non-programming allocation	29,897,758	28,843,284	19,975,754	13,749,030	6,473,185	3.7	44.4	45.3	112.4	46.6
Immobilisations nettes ajustées - volet de base / Adjusted Net Fixed Assets ($)	96,841,920	76,566,128	90,166,308	91,035,563	78,151,715	26.5	-15.1	-1.0	16.5	5.5
Facteur age / Asset Age Factor	49.08%	46.67%	49.24%	56.70%	52.63%	5.2	-5.2	-13.1	7.7	-1.7
Immobilisations nettes moyennes - volet de base / Average Net Fixed Assets ($)	86,704,024	83,366,218	90,600,936	84,593,639		4.0	-8.0	7.1		
Marge B.A.I.I. / P.B.I.T. Margin (%)	2.29	11.21	-32.81	1.66	0.70	-79.6	-134.2	-999.0	137.8	34.5
Rendement immobilisations nettes / Return on Average Net Fixed Assets (%)	1.45	6.55	-18.63	0.94		-77.9	-135.2	-999.0		

Un changement de politique de ré-allocation des frais d'intérêts a provoqué des variations entre 2002 et 2003. / A change in reallocation policy in interest generated fluctuations between 2002 and 2003.

CRTC - SYSTÈME DE LA BASE DE DONNEÉS FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM
SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - BASIC SERVICES

SASKATCHEWAN						Variation % / Percent Change				Moy. de croiss. ann.
	2003	2002	2001	2000	1999	03/02	02/01	01/00	00/99	Avg. Ann. Grth Rate
Unités rapportées / Reporting Units :	10	9	9	9	9					
Abonnés directs / Direct Subscribers	140,046	139,801	141,809	145,010	147,807	0.2	-1.4	-2.2	-1.9	-1.3
Abonnés indirects / Indirect Subscribers	5,665	8,855	10,166	10,447	9,758	-36.0	-12.9	-2.7	7.1	-12.7
Abonnées totaux / Total Subscribers	**145,711**	**148,656**	**151,975**	**155,457**	**157,565**	**-2.0**	**-2.2**	**-2.2**	**-1.3**	**-1.9**
Kilométre total / Total Cable KM	3,602	3,860	3,863	3,815	3,753	-6.7	-0.1	1.3	1.6	-1.0
Densité (abonnés/km) / Density (subscribers/km)	40.5	38.5	39.3	40.7	42.0	5.0	-2.1	-3.5	-2.9	-0.9
Ménages - desservie par le câble / Households - wired	233,697	224,325	213,167	214,751	215,674	4.2	5.2	-0.7	-0.4	2.0
Ménages - total dans la zone / Households - Licensed Area	233,697	224,325	213,167	214,753	216,611	4.2	5.2	-0.7	-0.9	1.9
Pénétration - dans le marché / Penetration - Market (%)	62.35%	66.27%	71.29%	72.39%	73.06%	-5.9	-7.0	-1.5	-0.9	-3.9
Pénétration - franchisé / Penetration - Frenchise (%)	100.00%	100.00%	100.00%	100.00%	99.57%	0.0	0.0	0.0	0.4	0.1
REVENUS / REVENUE($)										
Abonnés directs / Subscription - direct subs.	33,362,950	31,571,151	33,223,815	34,513,777	34,537,844	5.7	-5.0	-3.7	-0.1	-0.9
Abonnés indirects / Subscription - indirect subs.	1,461,149	1,514,817	1,460,810	1,378,275	1,286,108	-3.5	3.7	6.0	7.2	3.2
Installation	268,131	795,960	218,415	330,124	493,150	-66.3	264.4	-33.8	-33.1	-14.1
Canal communautaire / Community channel	31,326	579,661	9,733	42,374	28,956	-94.6	999.0	-77.0	46.3	2.0
Autres revenus / Other cable	393,738	375,396	413,882	712,111	235,920	4.9	-9.3	-41.9	201.8	13.7
REVENUS TOTAUX / TOTAL REVENUE	**35,517,294**	**34,836,981**	**35,326,655**	**36,976,661**	**36,581,978**	**2.0**	**-1.4**	**-4.5**	**1.1**	**-0.7**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	2,335,623	2,771,389	2,519,364	2,677,477	2,265,944	-15.7	10.0	-5.9	18.2	0.8
Services techniques / Technical	20,675,111	12,617,152	13,770,995	12,404,861	13,934,960	63.9	-8.4	11.0	-11.0	10.4
Ventes et promotion / Sales and Promotion	8,116,728	4,072,186	3,444,670	3,107,540	2,107,773	99.3	18.2	10.8	47.4	40.1
Administration et frais généraux / Administration and General	12,336,047	7,724,861	7,852,337	9,998,981	9,180,095	59.7	-1.6	-21.5	8.9	7.7
Moins : allocation aux dépenses hors programmation / Less: Non-programming allocation	5,120,333	786,401	554,542	363,056	422,220	551.1	41.8	52.7	-14.0	86.6
DÉPENSES TOTALES / TOTAL EXPENSES	**38,343,176**	**26,399,187**	**27,032,824**	**27,825,803**	**27,066,552**	**45.2**	**-2.3**	**-2.8**	**2.8**	**9.1**
Bénéfice (perte) d'exploitation / Operating Income	**-2,825,883**	**8,437,793**	**8,293,831**	**9,150,857**	**9,515,426**	**-133.5**	**1.7**	**-9.4**	**-3.8**	**-26.2**
Moins: amortissement / Less: Depreciation	11,324,629	9,861,413	8,362,363	7,537,035	6,931,296	14.8	17.9	11.0	8.7	13.1
Plus: allocation aux dépenses hors progammation / Plus: Non-programming allocation	4,654,479	3,855,887	2,815,229	1,896,867	1,314,077	20.7	37.0	48.4	44.3	37.2
B.A.I.I. / P.B.I.T.	**-9,496,033**	**2,432,267**	**2,746,697**	**3,510,689**	**3,898,207**	**-490.4**	**-11.4**	**-21.8**	**-9.9**	**24.9**
Moins:intérêts / Less: Interest	2,443,186	-559,190	5,526,979	11,242,193	3,967,458	-536.9	-110.1	-50.8	183.4	-11.4
Moins: ajustements / Less: Adjustments	-57,531	144,151	444,594	151,812	156,455	-139.9	-67.6	192.9	-3.0	-22.1
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-11,881,688**	**2,847,306**	**-3,224,876**	**-7,883,316**	**-225,706**	**-517.3**	**-188.3**	**-59.1**	**999.0**	**169.4**
Taux approuvé / Approved Rate ($)	20.26	18.79	18.91	18.53	18.03	7.8	-0.6	2.0	2.8	3.0
Taux réalisé / Realized Rate ($)	19.85	18.82	19.52	19.83	19.47	5.5	-3.6	-1.6	1.9	0.5
Rémunérations totales / Total Salaries ($)	17,603,608	12,898,175	10,101,118	10,438,602	9,003,327	36.5	27.7	-3.2	15.9	18.2
Personnel / Staff	343	302	297	303	257	13.7	1.7	-1.8	17.6	7.5
Rénumérations÷personnel / Salaries÷Staff ($)	51,270	42,709	34,010	34,502	35,008	20.0	25.6	-1.4	-1.4	10.0
RENDEMENT / PROFITABILITY										
Immobilisations brutes - volet de base / Historical Cost Fixed Assets ($)	157,097,710	153,051,895	136,747,353	124,672,199	114,859,813	2.6	11.9	9.7	8.5	8.1
Immobilisations nettes - volet de base / Net Fixed Assets ($)	66,187,035	70,300,291	59,906,517	55,888,370	51,782,900	-5.9	17.3	7.2	7.9	6.3
Moins: allocation aux dépenses hors programmation / Less: Non-programming allocation	20,182,271	16,403,162	12,744,517	8,703,196	6,088,197	23.0	28.7	46.4	43.0	34.9
Immobilisations nettes ajustées - volet de base / Adjusted Net Fixed Assets ($)	46,004,764	53,897,129	47,162,000	47,185,174	45,694,703	-14.6	14.3	0.0	3.3	0.2
Facteur age / Asset Age Factor	42.13%	45.93%	43.81%	44.83%	45.08%	-8.3	4.8	-2.3	-0.6	-1.7
Immobilisations nettes moyennes - volet de base / Average Net Fixed Assets ($)	49,950,947	50,529,565	47,173,587	46,439,939		-1.1	7.1	1.6		
Marge B.A.I.I. / P.B.I.T. Margin (%)	-26.74	6.98	7.78	9.49	10.66	-482.9	-10.2	-18.1	-10.9	25.9
Rendement immobilisations nettes / Return on Average Net Fixed Assets (%)	-19.01	4.81	5.82	7.56		-494.9	-17.3	-23.0		

Un changement de politique de ré-allocation des frais d'intérêts a provoqué des variations entre 2002 et 2003. / A change in reallocation policy in interest generated fluctuations between 2002 and 2003.

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM
SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - BASIC SERVICES

ALBERTA						Variation % / Percent Change				Moy. de croiss. ann.
	2003	2002	2001	2000	1999	03/02	02/01	01/00	00/99	Avg. Ann. Grth Rate
Unités rapportées / Reporting Units :	15	16	18	18	17					
Abonnés directs / Direct Subscribers	612,245	614,578	619,761	618,439	620,525	-0.4	-0.8	0.2	-0.3	-0.3
Abonnés indirects / Indirect Subscribers	33,613	26,621	27,502	36,799	31,490	26.3	-3.2	-25.3	16.9	1.6
Abonnées totaux / Total Subscribers	**645,858**	**641,199**	**647,263**	**655,238**	**652,015**	**0.7**	**-0.9**	**-1.2**	**0.5**	**-0.2**
Kilométre total / Total Cable KM	15,966	15,438	15,250	15,662	13,079	3.4	1.2	-2.6	19.8	5.1
Densité (abonnés/km) / Density (subscribers/km)	40.5	41.5	42.4	41.8	49.9	-2.6	-2.1	1.5	-16.1	-5.1
Ménages - desservie par le câble / Households - wired	993,656	959,386	896,177	890,584	909,036	3.6	7.1	0.6	-2.0	2.3
Ménages - total dans la zone / Households - Licensed Area	994,100	959,728	896,340	935,202	912,679	3.6	7.1	-4.2	2.5	2.2
Pénétration - dans le marché / Penetration - Market (%)	65.00%	66.83%	72.22%	73.57%	71.73%	-2.7	-7.5	-1.8	2.6	-2.4
Pénétration - franchisé / Penetration - Frenchise (%)	99.96%	99.96%	99.98%	95.23%	99.60%	0.0	0.0	5.0	-4.4	0.1
REVENUS / REVENUE($)										
Abonnés directs / Subscription - direct subs.	158,537,806	145,551,146	148,891,865	147,442,191	139,043,093	8.9	-2.2	1.0	6.0	3.3
Abonnés indirects / Subscription - indirect subs.	8,215,711	8,516,838	9,346,916	8,986,496	7,864,628	-3.5	-8.9	4.0	14.3	1.1
Installation	1,803,104	4,999,746	576,996	1,023,467	1,616,225	-63.9	766.5	-43.6	-36.7	2.8
Canal communautaire / Community channel	18,537	22,135	16,141	400,484	282,569	-16.3	37.1	-96.0	41.7	-49.4
Autres revenus / Other cable	1,967,881	2,215,293	5,306,734	2,579,175	1,669,361	-11.2	-58.3	105.8	54.5	4.2
REVENUS TOTAUX / TOTAL REVENUE	**170,543,039**	**161,305,158**	**164,138,652**	**160,431,813**	**150,475,875**	**5.7**	**-1.7**	**2.3**	**6.6**	**3.2**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	6,120,837	8,476,535	6,968,488	6,947,740	5,845,581	-27.8	21.6	0.3	18.9	1.2
Services techniques / Technical	53,307,421	37,152,729	56,437,707	47,649,288	51,826,384	43.5	-34.2	18.4	-8.1	0.7
Ventes et promotion / Sales and Promotion	3,331,372	-446,397	6,590,263	6,214,501	6,095,399	-846.3	-106.8	6.0	2.0	-14.0
Administration et frais généraux / Administration and General	34,078,460	30,296,252	25,789,712	34,690,798	39,817,263	12.5	17.5	-25.7	-12.9	-3.8
Moins : allocation aux dépenses hors programmation / Less: Non-programming allocation	1,908,129	1,800,255	1,577,530	740,528	1,229,499	6.0	14.1	113.0	-39.8	11.6
DÉPENSES TOTALES / TOTAL EXPENSES	**94,929,961**	**73,678,864**	**94,208,640**	**94,761,799**	**102,355,128**	**28.8**	**-21.8**	**-0.6**	**-7.4**	**-1.9**
Bénéfice (perte) d'exploitation / Operating Income	**75,613,079**	**87,626,293**	**69,930,012**	**65,670,015**	**48,120,746**	**-13.7**	**25.3**	**6.5**	**36.5**	**12.0**
Moins: amortissement / Less: Depreciation	70,238,808	69,527,843	48,995,675	33,960,023	28,840,458	1.0	41.9	44.3	17.8	24.9
Plus: allocation aux dépenses hors progammation / Plus: Non-programming allocation	25,771,440	26,588,378	18,668,782	13,450,780	8,971,898	-3.1	42.4	38.8	49.9	30.2
B.A.I.I. / P.B.I.T.	**31,145,711**	**44,686,828**	**39,603,119**	**45,160,772**	**28,252,186**	**-30.3**	**12.8**	**-12.3**	**59.8**	**2.5**
Moins:intérêts / Less: Interest	29,048,879	31,561,750	24,873,902	31,746,479	28,446,606	-8.0	26.9	-21.6	11.6	0.5
Moins: ajustements / Less: Adjustments	191,303	8,352,725	7,583,697	4,321,792	8,037,676	-97.7	10.1	75.5	-46.2	-60.7
Bénéfice net (perte) avant impôts / Pre-tax Profit	**1,905,529**	**4,772,353**	**7,145,520**	**9,092,501**	**-8,232,096**	**-60.1**	**-33.2**	**-21.4**	**-210.5**	**-30.6**
Taux approuvé / Approved Rate ($)	21.85	18.80	18.79	18.65	17.75	16.3	0.0	0.7	5.1	5.3
Taux réalisé / Realized Rate ($)	21.58	19.74	20.02	19.87	18.67	9.3	-1.4	0.8	6.4	3.7
Rémunérations totales / Total Salaries ($)	44,279,601	41,483,199	31,411,742	26,824,551	26,292,425	6.7	32.1	17.1	2.0	13.9
Personnel / Staff	858	1,459	869	762	706	-41.2	68.0	14.0	7.9	5.0
Rénumérations÷personnel / Salaries÷Staff ($)	51,613	28,425	36,168	35,216	37,245	81.6	-21.4	2.7	-5.4	8.5
RENDEMENT / PROFITABILITY										
Immobilisations brutes - volet de base / Historical Cost Fixed Assets ($)	856,607,844	791,155,500	713,374,935	613,577,980	517,537,550	8.3	10.9	16.3	18.6	13.4
Immobilisations nettes - volet de base / Net Fixed Assets ($)	468,881,585	457,797,168	431,246,889	379,227,452	313,311,071	2.4	6.2	13.7	21.0	10.6
Moins: allocation aux dépenses hors programmation / Less: Non-programming allocation	135,256,591	157,191,346	115,684,110	87,743,017	58,683,354	-14.0	35.9	31.8	49.5	23.2
Immobilisations nettes ajustées - volet de base / Adjusted Net Fixed Assets ($)	333,624,994	300,605,822	315,562,779	291,484,435	254,627,717	11.0	-4.7	8.3	14.5	7.0
Facteur age / Asset Age Factor	54.74%	57.86%	60.45%	61.81%	60.54%	-5.4	-4.3	-2.2	2.1	-2.5
Immobilisations nettes moyennes - volet de base / Average Net Fixed Assets ($)	317,115,408	308,084,301	303,523,607	273,056,076		2.9	1.5	11.2		
Marge B.A.I.I. / P.B.I.T. Margin (%)	18.26	27.70	24.13	28.15	18.78	-34.1	14.8	-14.3	49.9	-0.7
Rendement immobilisations nettes / Return on Average Net Fixed Assets (%)	9.82	14.50	13.05	16.54		-32.3	11.2	-21.1		

Un changement de politique de ré-allocation des frais d'intérêts a provoqué des variations entre 2002 et 2003. / A change in reallocation policy in interest generated fluctuations between 2002 and 2003.
Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

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SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - BASIC SERVICES

COLOMBIE-BRITANNIQUE / BRITISH COLUMBIA

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting Units :	39	39	40	40	40					
Abonnés directs / Direct Subscribers	1,038,546	1,019,816	1,037,560	1,034,670	1,036,151	1.8	-1.7	0.3	-0.1	0.1
Abonnés indirects / Indirect Subscribers	71,884	71,069	74,278	68,915	66,529	1.1	-4.3	7.8	3.6	2.0
Abonnées totaux / Total Subscribers	**1,110,430**	**1,090,885**	**1,111,838**	**1,103,585**	**1,102,680**	**1.8**	**-1.9**	**0.7**	**0.1**	**0.2**
Kilométre total / Total Cable KM	37,227	26,492	26,390	27,264	26,890	40.5	0.4	-3.2	1.4	8.5
Densité (abonnés/km) / Density (subscribers/km)	29.8	41.2	42.1	40.5	41.0	-27.6	-2.3	4.1	-1.3	-7.6
Ménages - desservie par le câble / Households - wired	1,625,608	1,567,072	1,556,725	1,434,386	1,393,120	3.7	0.7	8.5	3.0	3.9
Ménages - total dans la zone / Households - Licensed Area	1,859,730	1,829,324	1,612,053	1,476,155	1,435,262	1.7	13.5	9.2	2.8	6.7
Pénétration - dans le marché / Penetration - Market (%)	68.31%	69.61%	71.42%	76.94%	79.15%	-1.9	-2.5	-7.2	-2.8	-3.6
Pénétration - franchisé / Penetration - Frenchise (%)	87.41%	85.66%	96.57%	97.17%	97.06%	2.0	-11.3	-0.6	0.1	-2.6
REVENUS / REVENUE($)										
Abonnés directs / Subscription - direct subs.	271,079,822	240,677,530	241,611,354	248,690,582	243,028,282	12.6	-0.4	-2.8	2.3	2.8
Abonnés indirects / Subscription - indirect subs.	18,570,563	19,021,526	18,357,671	21,552,825	22,145,697	-2.4	3.6	-14.8	-2.7	-4.3
Installation	2,610,669	8,141,885	2,717,274	4,373,101	5,301,836	-67.9	199.6	-37.9	-17.5	-16.2
Canal communautaire / Community channel	22,619	15,469	71,697	487,007	360,835	46.2	-78.4	-85.3	35.0	-50.0
Autres revenus / Other cable	2,462,255	2,725,668	2,148,128	2,097,155	253,862	-9.7	26.9	2.4	726.1	76.5
REVENUS TOTAUX / TOTAL REVENUE	**294,745,928**	**270,582,079**	**264,906,129**	**277,200,670**	**271,090,512**	**8.9**	**2.1**	**-4.4**	**2.3**	**2.1**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	11,467,158	12,463,407	12,394,063	13,003,290	11,732,398	-8.0	0.6	-4.7	10.8	-0.6
Services techniques / Technical	100,063,611	69,490,068	87,914,101	101,220,868	104,042,993	44.0	-21.0	-13.1	-2.7	-1.0
Ventes et promotion / Sales and Promotion	8,839,020	5,556,963	10,943,393	10,891,196	10,548,969	59.1	-49.2	0.5	3.2	-4.3
Administration et frais généraux / Administration and General	76,999,902	66,634,138	52,362,611	70,259,129	66,685,901	15.6	27.3	-25.5	5.4	3.7
Moins : allocation aux dépenses hors programmation / Less: Non-programming allocation	5,430,649	4,215,449	4,264,885	1,145,105	1,124,455	28.8	-1.2	272.4	1.8	48.2
DÉPENSES TOTALES / TOTAL EXPENSES	**191,939,042**	**149,929,127**	**159,349,283**	**194,229,378**	**191,885,806**	**28.0**	**-5.9**	**-18.0**	**1.2**	**0.0**
Bénéfice (perte) d'exploitation / Operating Income	**102,806,886**	**120,652,950**	**105,556,845**	**82,971,295**	**79,204,709**	**-14.8**	**14.3**	**27.2**	**4.8**	**6.7**
Moins: amortissement / Less: Depreciation	147,308,765	152,507,498	73,333,214	77,674,399	74,182,739	-3.4	108.0	-5.6	4.7	18.7
Plus: allocation aux dépenses hors progammation / Plus: Non-programming allocation	45,858,130	42,875,056	26,804,707	6,930,563	3,800,677	7.0	60.0	286.8	82.4	86.4
B.A.I.I. / P.B.I.T.	**1,356,251**	**11,020,508**	**59,028,338**	**12,227,459**	**8,822,647**	**-87.7**	**-81.3**	**382.8**	**38.6**	**-37.4**
Moins:intérêts / Less: Interest	8,567,247	-27,134,284	30,344,121	46,454,276	55,193,171	-131.6	-189.4	-34.7	-15.8	-37.2
Moins: ajustements / Less: Adjustments	283,818	9,969,151	6,659,912	26,642,710	-47,276,509	-97.2	49.7	-75.0	-156.4	-72.2
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-7,494,814**	**28,185,641**	**22,024,305**	**-60,869,527**	**905,985**	**-126.6**	**28.0**	**-136.2**	**-999.0**	**69.6**
Taux approuvé / Approved Rate ($)	21.99	18.81	18.73	18.88	18.30	16.9	0.4	-0.8	3.2	4.7
Taux réalisé / Realized Rate ($)	21.75	19.67	19.41	20.03	19.55	10.6	1.3	-3.1	2.5	2.7
Rémunérations totales / Total Salaries ($)	89,073,642	88,000,198	53,604,542	76,050,758	70,218,991	1.2	64.2	-29.5	8.3	6.1
Personnel / Staff	1,482	1,566	1,272	1,625	1,351	-5.3	23.0	-21.7	20.3	2.4
Rénumérations÷personnel / Salaries÷Staff ($)	60,102	56,211	42,129	46,791	51,993	6.9	33.4	-10.0	-10.0	3.7
RENDEMENT / PROFITABILITY										
Immobilisations brutes - volet de base / Historical Cost Fixed Assets ($)	1,445,482,979	1,389,389,570	1,256,943,881	1,310,610,111	1,187,876,003	4.0	10.5	-4.1	10.3	5.0
Immobilisations nettes - volet de base / Net Fixed Assets ($)	654,677,691	690,981,307	716,417,420	542,861,800	510,402,347	-5.3	-3.6	32.0	6.4	6.4
Moins: allocation aux dépenses hors programmation / Less: Non-programming allocation	213,609,272	220,935,756	156,250,796	39,927,249	22,826,067	-3.3	41.4	291.3	74.9	74.9
Immobilisations nettes ajustées - volet de base / Adjusted Net Fixed Assets ($)	441,068,419	470,045,551	560,166,624	502,934,551	487,576,280	-6.2	-16.1	11.4	3.1	-2.5
Facteur age / Asset Age Factor	45.29%	49.73%	57.00%	41.42%	42.97%	-8.9	-12.7	37.6	-3.6	1.3
Immobilisations nettes moyennes - volet de base / Average Net Fixed Assets ($)	455,556,985	515,106,088	531,550,588	495,255,416		-11.6	-3.1	7.3		
Marge B.A.I.I. / P.B.I.T. Margin (%)	0.46	4.07	22.28	4.41	3.25	-88.7	-81.7	405.2	35.5	-38.7
Rendement immobilisations nettes / Return on Average Net Fixed Assets (%)	0.30	2.14	11.10	2.47		-86.1	-80.7	349.8		

La diminution des frais d'intérêts de 2002 est due à des ajustement majeures des année précédentes. / The decrease in Interest in 2002 is due to major adjustments of previous years.

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE
BROADCAST DISTRIBUTION - NON BASIC SERVICES

CANADA

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - NON BASIC SERVICES

CANADA

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. / Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	236	238	241	241	242					
REVENUS / REVENUE($)										
Abonnés directs / Subscription	1,343,908,812	1,325,373,614	1,261,219,029	1,148,139,890	1,035,584,234	1.4	5.1	9.8	10.9	6.7
Branchement / Connection	6,119,267	8,637,734	8,684,861	8,166,008	8,124,760	-29.2	-0.5	6.4	0.5	-6.8
Décodeurs - Location / Converters - Rentals	84,295,433	74,928,583	68,072,585	43,306,024	34,497,058	12.5	10.1	57.2	25.5	25.0
Décodeurs - Ventes nettes/ Converters - Net Sales	10,180,609	-2,044,588	-1,266,078	2,599	28,196	-597.9	61.5	-48,814.0	-90.8	335.9
Autres revenus / Other Revenue	19,451,338	15,649,344	16,094,729	105,724,066	41,462,419	24.3	-2.8	-84.8	155.0	-17.2
REVENUS TOTAUX / TOTAL REVENUE	**1,463,955,459**	**1,422,544,687**	**1,352,805,126**	**1,305,338,587**	**1,119,696,667**	**2.9**	**5.2**	**3.6**	**16.6**	**6.9**
DÉPENSES / EXPENSES ($)										
Paiements d'affiliation / Affiliation Payments	669,800,679	616,061,604	576,241,602	550,753,047	504,397,098	8.7	6.9	4.6	9.2	7.3
Services techniques / Technical	47,039,013	67,735,648	47,820,865	81,424,302	38,545,441	-30.6	41.6	-41.3	111.2	5.1
Ventes et promotion / Sales	32,151,912	41,503,402	38,221,920	48,120,679	27,446,306	-22.5	8.6	-20.6	75.3	4.0
Administration et frais généraux / Administration and General	54,879,910	55,903,579	53,119,310	65,894,639	59,865,355	-1.8	5.2	-19.4	10.1	-2.2
DÉPENSES TOTALES / TOTAL EXPENSES	**803,871,514**	**781,204,233**	**715,403,697**	**746,192,667**	**630,254,200**	**2.9**	**9.2**	**-4.1**	**18.4**	**6.3**
Bénéfice (perte) d'exploitation / Operating income	**660,083,945**	**641,340,454**	**637,401,429**	**559,145,920**	**489,442,467**	**2.9**	**0.6**	**14.0**	**14.2**	**7.8**
Moins: amortissement / Less: Depreciation	195,140,997	200,175,193	192,470,575	128,312,226	80,402,510	-2.5	4.0	50.0	59.6	24.8
B.A.I.I. / P.B.I.T.	**464,942,948**	**441,165,261**	**444,930,854**	**430,833,694**	**409,039,957**	**5.4**	**-0.8**	**3.3**	**5.3**	**3.3**
Moins: intérêts versés / Less: Interest	131,075,556	238,666,945	185,083,195	171,060,032	205,084,424	-45.1	29.0	8.2	-16.6	-10.6
Moins: ajustements / Less: Adjustments	-11,965,943	12,483,587	-25,367,501	3,238,280	912,791	-195.9	-149.2	-883.4	254.8	90.3
Bénéfice net (perte) avant impôts / Pre-tax Profit	**345,833,335**	**190,014,729**	**477,685,735**	**384,847,608**	**283,445,252**	**82.0**	**-60.2**	**24.1**	**35.8**	**5.1**
ABONNÉES / SUBSCRIBERS										
Abonnées (non de base) / Subscribers (non-basic)	5,422,419	5,549,970	5,975,338	5,877,450	6,044,869	-2.3	-7.1	1.7	-2.8	-2.7
PERSONNEL / STAFF										
Rémunérations totaux / Total Salaries ($)	66,924,190	65,147,181	48,178,273	48,364,194	29,234,067	2.7	35.2	-0.4	65.4	23.0
Effectifs moyens / Staff	1,226.5	1,260.1	1,212.6	1,362.5	920.2	-2.7	3.9	-11.0	48.1	7.4
Rénumérations÷effectifs / Salaries÷Staff ($)	54,565	51,698	39,733	35,497	21,456	5.5	30.1	11.9	65.4	26.3
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	45.09%	45.08%	47.12%	42.84%	43.71%	0.0	-4.3	10.0	-2.0	0.8
Marge B.A.I.I. / P.B.I.T. Margin	31.76%	31.01%	32.89%	33.01%	36.53%	2.4	-5.7	-0.4	-9.6	-3.4
Marge avant impôts / Pre-tax Margin	23.62%	13.36%	35.31%	29.48%	25.31%	76.8	-62.2	19.8	16.5	-1.7

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE
BROADCAST DISTRIBUTION - NON BASIC SERVICES

RÉGIONS - PROVINCES
REGIONS - PROVINCES

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - NON BASIC SERVICES

ATLANTIQUE / ATLANTIC

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	37	37	37	37	37					
REVENUS / REVENUE($)										
Abonnés directs / Subscription	89,443,166	86,858,594	78,286,544	71,429,473	64,946,601	3.0	10.9	9.6	10.0	8.3
Branchement / Connection	491,210	729,478	244,646	51,734	125,125	-32.7	198.2	372.9	-58.7	40.8
Décodeurs - Location / Converters - Rentals	2,262,282	3,071,842	2,949,975	1,010,122	1,162,477	-26.4	4.1	192.0	-13.1	18.1
Décodeurs - Ventes nettes/ Converters - Net Sales	8,111,527	-2,924,158	-984,347	-24,736	5,845	-377.4	197.1	3,879.4	-523.2	510.4
Autres revenus / Other Revenue	4,020,544	1,903,195	915,546	964,748	897,128	111.3	107.9	-5.1	7.5	45.5
REVENUS TOTAUX / TOTAL REVENUE	**104,328,729**	**89,638,951**	**81,412,364**	**73,431,341**	**67,137,176**	**16.4**	**10.1**	**10.9**	**9.4**	**11.7**
DÉPENSES / EXPENSES ($)										
Paiements d'affiliation / Affiliation Payments	46,516,471	35,996,139	32,531,787	30,046,363	28,817,449	29.2	10.6	8.3	4.3	12.7
Services techniques / Technical	4,489,360	3,337,795	3,982,672	3,091,201	3,666,815	34.5	-16.2	28.8	-15.7	5.2
Ventes et promotion / Sales	2,221,455	1,779,055	2,080,535	1,120,683	621,224	24.9	-14.5	85.6	80.4	37.5
Administration et frais généraux / Administration and General	6,749,355	4,157,706	5,622,835	7,228,395	3,552,554	62.3	-26.1	-22.2	103.5	17.4
DÉPENSES TOTALES / TOTAL EXPENSES	**59,976,641**	**45,270,695**	**44,217,829**	**41,486,642**	**36,658,042**	**32.5**	**2.4**	**6.6**	**13.2**	**13.1**
Bénéfice (perte) d'exploitation / Operating income	**44,352,088**	**44,368,256**	**37,194,535**	**31,944,699**	**30,479,134**	**0.0**	**19.3**	**16.4**	**4.8**	**9.8**
Moins: amortissement / Less: Depreciation	19,795,107	18,025,199	12,736,080	3,485,198	2,062,913	9.8	41.5	265.4	68.9	76.0
B.A.I.I. / P.B.I.T.	**24,556,981**	**26,343,057**	**24,458,455**	**28,459,501**	**28,416,221**	**-6.8**	**7.7**	**-14.1**	**0.2**	**-3.6**
Moins: intérêts versés / Less: Interest	26,541,872	21,588,488	8,922,759	12,187,591	8,683,230	22.9	141.9	-26.8	40.4	32.2
Moins: ajustements / Less: Adjustments	-4,791,967	5,459,656	1,195,799	150,252	419,137	-187.8	356.6	695.9	-64.2	83.9
Bénéfice net (perte) avant impôts / Pre-tax Profit	**2,807,076**	**-705,087**	**14,339,897**	**16,121,658**	**19,313,854**	**-498.1**	**-104.9**	**-11.1**	**-16.5**	**-38.3**
ABONNÉES / SUBSCRIBERS										
Abonnées (non de base) / Subscribers (non-basic)	347,660	340,094	352,255	368,033	373,486	2.2	-3.5	-4.3	-1.5	-1.8
PERSONNEL / STAFF										
Rémunérations totaux / Total Salaries ($)	13,919,709	10,174,931	10,600,823	5,228,665	5,967,652	36.8	-4.0	102.7	-12.4	23.6
Effectifs moyens / Staff	181.0	220.0	306.3	127.0	162.4	-17.7	-28.2	141.1	-21.8	2.7
Rénumérations÷effectifs / Salaries÷Staff ($)	76,904	46,250	34,615	41,171	36,747	66.3	33.6	-15.9	12.0	20.3
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	42.51%	49.50%	45.69%	43.50%	45.40%	-14.1	8.3	5.0	-4.2	-1.6
Marge B.A.I.I. / P.B.I.T. Margin	23.54%	29.39%	30.04%	38.76%	42.33%	-19.9	-2.2	-22.5	-8.4	-13.6
Marge avant impôts / Pre-tax Margin	2.69%	-0.79%	17.61%	21.95%	28.77%	-440.5	-104.5	-19.8	-23.7	-44.7

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - NON BASIC SERVICES

Terre-Neuve & Île-du-Prince-Édouard / Newfoundland & Prince Edward Island

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	8	8	8	8	8					
REVENUS / REVENUE($)										
Abonnés directs / Subscription	18,255,497	17,667,153	16,728,378	15,530,320	13,550,264	3.3	5.6	7.7	14.6	7.7
Branchement / Connection	124,750	144,615	0	0	99,903	-13.7	0.0	0.0	-100.0	5.7
Décodeurs - Location / Converters - Rentals	482,296	473,123	153,075	1,768	266,108	1.9	209.1	8,558.1	-99.3	16.0
Décodeurs - Ventes nettes/ Converters - Net Sales	706,453	-271,534	-86,191	0	0	-360.2	215.0	0.0	0.0	0.0
Autres revenus / Other Revenue	885,774	366,951	572,230	613,893	349,071	141.4	-35.9	-6.8	75.9	26.2
REVENUS TOTAUX / TOTAL REVENUE	**20,454,770**	**18,380,308**	**17,367,492**	**16,145,981**	**14,265,346**	**11.3**	**5.8**	**7.6**	**13.2**	**9.4**
DÉPENSES / EXPENSES ($)										
Paiements d'affiliation / Affiliation Payments	8,336,565	4,224,443	6,886,502	6,515,513	5,679,829	97.3	-38.7	5.7	14.7	10.1
Services techniques / Technical	557,859	523,405	319,569	244,362	746,716	6.6	63.8	30.8	-67.3	-7.0
Ventes et promotion / Sales	479,682	479,742	86,677	93,532	228,357	0.0	453.5	-7.3	-59.0	20.4
Administration et frais généraux / Administration and General	771,141	634,146	378,788	755,678	624,823	21.6	67.4	-49.9	20.9	5.4
DÉPENSES TOTALES / TOTAL EXPENSES	**10,145,247**	**5,861,736**	**7,671,536**	**7,609,085**	**7,279,725**	**73.1**	**-23.6**	**0.8**	**4.5**	**8.7**
Bénéfice (perte) d'exploitation / Operating income	**10,309,523**	**12,518,572**	**9,695,956**	**8,536,896**	**6,985,621**	**-17.6**	**29.1**	**13.6**	**22.2**	**10.2**
Moins: amortissement / Less: Depreciation	4,458,990	4,326,664	673,659	410,844	296,394	3.1	542.3	64.0	38.6	96.9
B.A.I.I. / P.B.I.T.	**5,850,533**	**8,191,908**	**9,022,297**	**8,126,052**	**6,689,227**	**-28.6**	**-9.2**	**11.0**	**21.5**	**-3.3**
Moins: intérêts versés / Less: Interest	2,850,201	2,367,477	885,949	275,516	344,911	20.4	167.2	221.6	-20.1	69.5
Moins: ajustements / Less: Adjustments	-289,342	136,150	422,217	180,485	0	-312.5	-67.8	133.9	0.0	0.0
Bénéfice net (perte) avant impôts / Pre-tax Profit	**3,289,674**	**5,688,281**	**8,387,790**	**8,080,895**	**6,640,710**	**-42.2**	**-32.2**	**3.8**	**21.7**	**-16.1**
ABONNÉES / SUBSCRIBERS										
Abonnées (non de base) / Subscribers (non-basic)	77,992	68,912	77,104	78,305	80,423	13.2	-10.6	-1.5	-2.6	-0.8
PERSONNEL / STAFF										
Rémunérations totaux / Total Salaries ($)	703,748	773,723	837,707	725,448	823,823	-9.0	-7.6	15.5	-11.9	-3.9
Effectifs moyens / Staff	12.0	18.0	23.3	25.0	24.2	-33.3	-22.7	-6.8	3.3	-16.1
Rénumérations÷effectifs / Salaries÷Staff ($)	58,646	42,985	36,030	29,018	32,953	36.4	19.3	24.2	-11.9	15.5
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	50.40%	68.11%	55.83%	52.87%	48.97%	-26.0	22.0	5.6	8.0	0.7
Marge B.A.I.I. / P.B.I.T. Margin	28.60%	44.57%	51.95%	50.33%	46.89%	-35.8	-14.2	3.2	7.3	-11.6
Marge avant impôts / Pre-tax Margin	16.08%	30.95%	48.30%	50.05%	46.55%	-48.0	-35.9	-3.5	7.5	-23.3

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - NON BASIC SERVICES

Nouveau-Brunswick & Nouvelle-Écosse / New Brunswick & Nova Scotia

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	29	29	29	29	29					
REVENUS / REVENUE($)										
Abonnés directs / Subscription	71,187,669	69,191,441	61,558,166	55,899,153	51,396,337	2.9	12.4	10.1	8.8	8.5
Branchement / Connection	366,460	584,863	244,646	51,734	25,222	-37.3	139.1	372.9	105.1	95.2
Décodeurs - Location / Converters - Rentals	1,779,986	2,598,719	2,796,900	1,008,354	896,369	-31.5	-7.1	177.4	12.5	18.7
Décodeurs - Ventes nettes/ Converters - Net Sales	7,405,074	-2,652,624	-898,156	-24,736	5,845	-379.2	195.3	3,531.0	-523.2	496.6
Autres revenus / Other Revenue	3,134,770	1,536,224	343,316	350,855	548,057	104.1	347.5	-2.1	-36.0	54.6
REVENUS TOTAUX / TOTAL REVENUE	**83,873,959**	**71,258,643**	**64,044,872**	**57,285,360**	**52,871,830**	**17.7**	**11.3**	**11.8**	**8.3**	**12.2**
DÉPENSES / EXPENSES ($)										
Paiements d'affiliation / Affiliation Payments	38,179,906	31,771,696	25,645,285	23,530,850	23,137,620	20.2	23.9	9.0	1.7	13.3
Services techniques / Technical	3,931,501	2,814,390	3,663,103	2,846,839	2,920,099	39.7	-23.2	28.7	-2.5	7.7
Ventes et promotion / Sales	1,741,773	1,299,313	1,993,858	1,027,151	392,867	34.1	-34.8	94.1	161.5	45.1
Administration et frais généraux / Administration and General	5,978,214	3,523,560	5,244,047	6,472,717	2,927,731	69.7	-32.8	-19.0	121.1	19.5
DÉPENSES TOTALES / TOTAL EXPENSES	**49,831,394**	**39,408,959**	**36,546,293**	**33,877,557**	**29,378,317**	**26.4**	**7.8**	**7.9**	**15.3**	**14.1**
Bénéfice (perte) d'exploitation / Operating income	**34,042,565**	**31,849,684**	**27,498,579**	**23,407,803**	**23,493,513**	**6.9**	**15.8**	**17.5**	**-0.4**	**9.7**
Moins: amortissement / Less: Depreciation	15,336,117	13,698,535	12,062,421	3,074,354	1,766,519	12.0	13.6	292.4	74.0	71.7
B.A.I.I. / P.B.I.T.	**18,706,448**	**18,151,149**	**15,436,158**	**20,333,449**	**21,726,994**	**3.1**	**17.6**	**-24.1**	**-6.4**	**-3.7**
Moins: intérêts versés / Less: Interest	23,691,671	19,221,011	8,036,810	11,912,075	8,338,319	23.3	139.2	-32.5	42.9	29.8
Moins: ajustements / Less: Adjustments	-4,502,625	5,323,506	773,582	-30,233	419,137	-184.6	588.2	-2,658.7	-107.2	81.0
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-482,598**	**-6,393,368**	**18,688,187**	**11,525,961**	**14,736,057**	**-92.5**	**-134.2**	**62.1**	**-21.8**	**-57.5**
ABONNÉES / SUBSCRIBERS										
Abonnées (non de base) / Subscribers (non-basic)	269,668	271,182	275,151	289,728	293,063	-0.6	-1.4	-5.0	-1.1	-2.1
PERSONNEL / STAFF										
Rémunérations totaux / Total Salaries ($)	13,215,961	9,401,208	9,763,116	4,503,217	5,143,829	40.6	-3.7	116.8	-12.5	26.6
Effectifs moyens / Staff	169.0	202.0	283.0	102.0	138.2	-16.3	-28.6	177.5	-26.2	5.2
Rénumérations÷effectifs / Salaries÷Staff ($)	78,201	46,541	34,499	44,149	50,430	68.0	34.9	-21.9	-12.5	11.6
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	40.59%	44.70%	42.94%	40.86%	44.43%	-9.2	4.1	5.1	-8.0	-2.2
Marge B.A.I.I. / P.B.I.T. Margin	22.30%	25.47%	24.10%	35.50%	41.09%	-12.4	5.7	-32.1	-13.6	-14.2
Marge avant impôts / Pre-tax Margin	-0.58%	-8.97%	29.18%	20.12%	27.87%	-93.5	-130.7	45.0	-27.8	-62.1

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - NON BASIC SERVICES

Québec						Variation % / Percent Change				Moy. de croiss. ann.
	2003	2002	2001	2000	1999	03/02	02/01	01/00	00/99	Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	46	46	46	45	46					
REVENUS / REVENUE($)										
Abonnés directs / Subscription	232,049,960	229,139,039	217,750,693	197,334,102	171,434,141	1.3	5.2	10.3	15.1	7.9
Branchement / Connection	634,650	619,597	794,390	513,030	753,217	2.4	-22.0	54.8	-31.9	-4.2
Décodeurs - Location / Converters - Rentals	15,159,094	15,863,897	18,159,988	6,199,925	1,044,396	-4.4	-12.6	192.9	493.6	95.2
Décodeurs - Ventes nettes/ Converters - Net Sales	46,336	1,240	1,728	16,718	19,495	3,636.8	-28.2	-89.7	-14.2	24.2
Autres revenus / Other Revenue	6,418,523	7,921,591	10,844,683	10,287,714	10,585,800	-19.0	-27.0	5.4	-2.8	-11.8
REVENUS TOTAUX / TOTAL REVENUE	**254,308,563**	**253,545,364**	**247,551,482**	**214,351,489**	**183,837,049**	**0.3**	**2.4**	**15.5**	**16.6**	**8.5**
DÉPENSES / EXPENSES ($)										
Paiements d'affiliation / Affiliation Payments	139,428,799	135,543,286	132,417,526	124,872,702	117,020,048	2.9	2.4	6.0	6.7	4.5
Services techniques / Technical	11,825,827	9,672,516	7,996,329	19,402,773	10,596,784	22.3	21.0	-58.8	83.1	2.8
Ventes et promotion / Sales	6,077,895	14,724,357	6,721,618	4,675,040	1,305,615	-58.7	119.1	43.8	258.1	46.9
Administration et frais généraux / Administration and General	431,782	914,791	965,588	518,402	853,340	-52.8	-5.3	86.3	-39.3	-15.7
DÉPENSES TOTALES / TOTAL EXPENSES	**157,764,303**	**160,854,950**	**148,101,061**	**149,468,917**	**129,775,787**	**-1.9**	**8.6**	**-0.9**	**15.2**	**5.0**
Bénéfice (perte) d'exploitation / Operating income	**96,544,260**	**92,690,414**	**99,450,421**	**64,882,572**	**54,061,262**	**4.2**	**-6.8**	**53.3**	**20.0**	**15.6**
Moins: amortissement / Less: Depreciation	6,621,392	10,674,270	10,449,629	5,823,594	11,056,828	-38.0	2.1	79.4	-47.3	-12.0
B.A.I.I. / P.B.I.T.	**89,922,868**	**82,016,144**	**89,000,792**	**59,058,978**	**43,004,434**	**9.6**	**-7.8**	**50.7**	**37.3**	**20.3**
Moins: intérêts versés / Less: Interest	353,561	0	0	3,622,694	3,294,630	0.0	0.0	-100.0	10.0	-42.8
Moins: ajustements / Less: Adjustments	500	3,868,479	172,486	314,093	-1,414	-100.0	2,142.8	-45.1	-22,313.1	-22.9
Bénéfice net (perte) avant impôts / Pre-tax Profit	**89,568,807**	**78,147,665**	**88,828,306**	**55,122,191**	**39,711,218**	**14.6**	**-12.0**	**61.1**	**38.8**	**22.5**
ABONNÉES / SUBSCRIBERS										
Abonnées (non de base) / Subscribers (non-basic)	1,141,184	1,316,694	1,415,398	1,280,122	1,285,257	-13.3	-7.0	10.6	-0.4	-2.9
PERSONNEL / STAFF										
Rémunérations totaux / Total Salaries ($)	60,667	81,919	114,316	2,072,169	3,153,105	-25.9	-28.3	-94.5	-34.3	-62.8
Effectifs moyens / Staff	3.0	3.0	3.0	65.4	62.8	0.0	0.0	-95.4	4.1	-53.2
Rénumérations÷effectifs / Salaries÷Staff ($)	20,222	27,306	38,105	31,680	50,193	-25.9	-28.3	20.3	-36.9	-20.3
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	37.96%	36.56%	40.17%	30.27%	29.41%	3.8	-9.0	32.7	2.9	6.6
Marge B.A.I.I. / P.B.I.T. Margin	35.36%	32.35%	35.95%	27.55%	23.39%	9.3	-10.0	30.5	17.8	10.9
Marge avant impôts / Pre-tax Margin	35.22%	30.82%	35.88%	25.72%	21.60%	14.3	-14.1	39.5	19.1	13.0

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

Les Rémunérations totaux et les Effectifs moyens sont présentés sous les services de base depuis 2001. / Total Salaries and Staff are presented under Basic Services since 2001.

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - NON BASIC SERVICES

Ontario

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	82	85	85	86	87					
REVENUS / REVENUE($)										
Abonnés directs / Subscription	612,089,487	586,411,662	554,602,950	495,120,891	440,949,652	4.4	5.7	12.0	12.3	8.5
Branchement / Connection	4,916,696	7,144,516	7,120,759	5,403,568	4,964,202	-31.2	0.3	31.8	8.9	-0.2
Décodeurs - Location / Converters - Rentals	46,188,985	33,602,507	29,167,010	19,855,956	18,795,013	37.5	15.2	46.9	5.6	25.2
Décodeurs - Ventes nettes/ Converters - Net Sales	1,569,189	3,465	0	0	0	45,186.8	0.0	0.0	0.0	0.0
Autres revenus / Other Revenue	5,456,179	3,009,062	1,535,943	59,487,818	16,549,601	81.3	95.9	-97.4	259.5	-24.2
REVENUS TOTAUX / TOTAL REVENUE	**670,220,536**	**630,171,212**	**592,426,662**	**579,868,233**	**481,258,468**	**6.4**	**6.4**	**2.2**	**20.5**	**8.6**
DÉPENSES / EXPENSES ($)										
Paiements d'affiliation / Affiliation Payments	283,984,324	249,423,722	235,489,953	234,808,968	207,022,432	13.9	5.9	0.3	13.4	8.2
Services techniques / Technical	15,109,946	9,398,486	9,887,337	31,598,016	14,410,472	60.8	-4.9	-68.7	119.3	1.2
Ventes et promotion / Sales	18,214,585	15,168,718	18,764,180	24,195,614	13,740,116	20.1	-19.2	-22.4	76.1	7.3
Administration et frais généraux / Administration and General	16,966,230	14,474,401	18,916,810	29,665,216	31,120,123	17.2	-23.5	-36.2	-4.7	-14.1
DÉPENSES TOTALES / TOTAL EXPENSES	**334,275,085**	**288,465,327**	**283,058,280**	**320,267,814**	**266,293,143**	**15.9**	**1.9**	**-11.6**	**20.3**	**5.8**
Bénéfice (perte) d'exploitation / Operating income	**335,945,451**	**341,705,885**	**309,368,382**	**259,600,419**	**214,965,325**	**-1.7**	**10.5**	**19.2**	**20.8**	**11.8**
Moins: amortissement / Less: Depreciation	149,881,035	141,632,615	127,298,670	71,054,792	38,627,059	5.8	11.3	79.2	84.0	40.4
B.A.I.I. / P.B.I.T.	**186,064,416**	**200,073,270**	**182,069,712**	**188,545,627**	**176,338,266**	**-7.0**	**9.9**	**-3.4**	**6.9**	**1.4**
Moins: intérêts versés / Less: Interest	60,192,545	55,350,878	73,194,338	81,498,750	110,759,474	8.7	-24.4	-10.2	-26.4	-14.1
Moins: ajustements / Less: Adjustments	-7,914,610	2,509,341	-26,334,895	1,026,623	380,847	-415.4	-109.5	-2,665.2	169.6	113.5
Bénéfice net (perte) avant impôts / Pre-tax Profit	**133,786,481**	**142,213,051**	**135,210,269**	**106,020,254**	**65,197,945**	**-5.9**	**5.2**	**27.5**	**62.6**	**19.7**
ABONNÉES / SUBSCRIBERS										
Abonnées (non de base) / Subscribers (non-basic)	2,231,066	2,189,768	2,436,114	2,459,761	2,564,140	1.9	-10.1	-1.0	-4.1	-3.4
PERSONNEL / STAFF										
Rémunérations totaux / Total Salaries ($)	22,030,008	21,042,540	18,854,904	19,624,104	8,196,042	4.7	11.6	-3.9	139.4	28.0
Effectifs moyens / Staff	307.0	308.5	354.8	405.3	248.8	-0.5	-13.0	-12.5	62.9	5.4
Rénumérations÷effectifs / Salaries÷Staff ($)	71,759	68,209	53,142	48,420	32,946	5.2	28.4	9.8	47.0	21.5
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	50.12%	54.22%	52.22%	44.77%	44.67%	-7.6	3.8	16.6	0.2	2.9
Marge B.A.I.I. / P.B.I.T. Margin	27.76%	31.75%	30.73%	32.52%	36.64%	-12.6	3.3	-5.5	-11.2	-6.7
Marge avant impôts / Pre-tax Margin	19.96%	22.57%	22.82%	18.28%	13.55%	-11.6	-1.1	24.8	34.9	10.2

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - NON BASIC SERVICES

Prairies

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. / Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	32	31	33	33	32					
REVENUS / REVENUE($)										
Abonnés directs / Subscription	209,083,619	216,796,496	211,440,123	198,538,173	187,114,010	-3.6	2.5	6.5	6.1	2.8
Branchement / Connection	46,479	57,645	140,215	296,918	431,017	-19.4	-58.9	-52.8	-31.1	-42.7
Décodeurs - Location / Converters - Rentals	10,589,302	11,477,566	9,420,090	6,960,558	5,909,814	-7.7	21.8	35.3	17.8	15.7
Décodeurs - Ventes nettes/ Converters - Net Sales	509,414	862,639	20,527	0	0	-40.9	4,102.5	0.0	0.0	0.0
Autres revenus / Other Revenue	1,086,832	1,033,202	1,489,384	4,353,643	3,265,603	5.2	-30.6	-65.8	33.3	-24.0
REVENUS TOTAUX / TOTAL REVENUE	**221,315,646**	**230,227,548**	**222,510,339**	**210,149,292**	**196,720,444**	**-3.9**	**3.5**	**5.9**	**6.8**	**3.0**
DÉPENSES / EXPENSES ($)										
Paiements d'affiliation / Affiliation Payments	97,606,778	96,923,541	89,538,298	80,983,085	76,419,830	0.7	8.2	10.6	6.0	6.3
Services techniques / Technical	7,624,613	18,947,673	14,506,563	7,849,830	2,651,522	-59.8	30.6	84.8	196.0	30.2
Ventes et promotion / Sales	3,848,004	6,359,958	4,897,312	4,206,912	3,696,696	-39.5	29.9	16.4	13.8	1.0
Administration et frais généraux / Administration and General	19,176,421	20,614,699	12,890,303	10,177,498	7,982,686	-7.0	59.9	26.7	27.5	24.5
DÉPENSES TOTALES / TOTAL EXPENSES	**128,255,816**	**142,845,871**	**121,832,476**	**103,217,325**	**90,750,734**	**-10.2**	**17.2**	**18.0**	**13.7**	**9.0**
Bénéfice (perte) d'exploitation / Operating income	**93,059,830**	**87,381,677**	**100,677,863**	**106,931,967**	**105,969,710**	**6.5**	**-13.2**	**-5.8**	**0.9**	**-3.2**
Moins: amortissement / Less: Depreciation	13,067,866	18,614,953	8,251,242	14,368,628	13,563,398	-29.8	125.6	-42.6	5.9	-0.9
B.A.I.I. / P.B.I.T.	**79,991,964**	**68,766,724**	**92,426,621**	**92,563,339**	**92,406,312**	**16.3**	**-25.6**	**-0.1**	**0.2**	**-3.5**
Moins: intérêts versés / Less: Interest	23,423,870	80,283,392	54,401,678	34,132,817	30,372,064	-70.8	47.6	59.4	12.4	-6.3
Moins: ajustements / Less: Adjustments	138,006	660,120	0	1,479,333	125,177	-79.1	0.0	-100.0	1,081.8	2.5
Bénéfice net (perte) avant impôts / Pre-tax Profit	**56,430,088**	**-12,176,788**	**38,024,943**	**56,951,189**	**61,909,071**	**-563.4**	**-132.0**	**-33.2**	**-8.0**	**-2.3**
ABONNÉES / SUBSCRIBERS										
Abonnées (non de base) / Subscribers (non-basic)	852,657	898,334	864,837	880,687	911,034	-5.1	3.9	-1.8	-3.3	-1.6
PERSONNEL / STAFF										
Rémunérations totaux / Total Salaries ($)	14,908,283	16,119,803	9,173,736	10,327,005	5,859,314	-7.5	75.7	-11.2	76.2	26.3
Effectifs moyens / Staff	461.3	559.3	295.5	517.5	291.7	-17.5	89.3	-42.9	77.4	12.1
Rénumérations÷effectifs / Salaries÷Staff ($)	32,320	28,823	31,045	19,956	20,089	12.1	-7.2	55.6	-0.7	12.6
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	42.05%	37.95%	45.25%	50.88%	53.87%	10.8	-16.1	-11.1	-5.6	-6.0
Marge B.A.I.I. / P.B.I.T. Margin	36.14%	29.87%	41.54%	44.05%	46.97%	21.0	-28.1	-5.7	-6.2	-6.3
Marge avant impôts / Pre-tax Margin	25.50%	-5.29%	17.09%	27.10%	31.47%	-582.0	-131.0	-36.9	-13.9	-5.1

Un changement de politique de ré-allocation des frais d'intérêts a provoqué des variations entre 2002 et 2003. / A change in reallocation policy in interest generated fluctuations between 2002 and 2003.

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - NON BASIC SERVICES

Manitoba

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. / Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	7	6	6	6	6					
REVENUS / REVENUE($)										
Abonnés directs / Subscription	45,240,020	47,151,922	47,370,762	46,260,392	43,479,204	-4.1	-0.5	2.4	6.4	1.0
Branchement / Connection	7,560	12,349	21,083	140,601	215,250	-38.8	-41.4	-85.0	-34.7	-56.7
Décodeurs - Location / Converters - Rentals	1,410,882	1,654,713	1,362,514	574,937	424,580	-14.7	21.4	137.0	35.4	35.0
Décodeurs - Ventes nettes/ Converters - Net Sales	537,733	814,638	0	0	0	-34.0	0.0	0.0	0.0	0.0
Autres revenus / Other Revenue	0	0	0	511,077	472,479	0.0	-100.0	-100.0	8.2	-96.2
REVENUS TOTAUX / TOTAL REVENUE	**47,196,196**	**49,633,622**	**48,754,357**	**47,487,007**	**44,591,513**	-4.9	1.8	2.7	6.5	1.4
DÉPENSES / EXPENSES ($)										
Paiements d'affiliation / Affiliation Payments	19,280,893	19,209,780	18,135,290	17,040,220	15,596,512	0.4	5.9	6.4	9.3	5.4
Services techniques / Technical	1,852,253	4,528,502	2,459,613	1,495,942	272,884	-59.1	84.1	64.4	448.2	61.4
Ventes et promotion / Sales	880,025	1,409,099	595,583	824,522	856,777	-37.5	136.6	-27.8	-3.8	0.7
Administration et frais généraux / Administration and General	4,047,660	5,231,934	2,271,236	1,530,938	1,425,650	-22.6	130.4	48.4	7.4	29.8
DÉPENSES TOTALES / TOTAL EXPENSES	**26,060,831**	**30,379,315**	**23,461,722**	**20,891,622**	**18,151,823**	-14.2	29.5	12.3	15.1	9.5
Bénéfice (perte) d'exploitation / Operating income	**21,135,365**	**19,254,307**	**25,292,635**	**26,595,385**	**26,439,690**	9.8	-23.9	-4.9	0.6	-5.4
Moins: amortissement / Less: Depreciation	3,433,834	2,811,093	-4,509,838	2,767,176	2,284,057	22.2	-162.3	-263.0	21.2	10.7
B.A.I.I. / P.B.I.T.	**17,701,531**	**16,443,214**	**29,802,473**	**23,828,209**	**24,155,633**	7.7	-44.8	25.1	-1.4	-7.5
Moins: intérêts versés / Less: Interest	-11,258,543	-3,100,181	14,005,534	6,475,880	5,465,584	263.2	-122.1	116.3	18.5	19.8
Moins: ajustements / Less: Adjustments	138,006	660,120	0	34,192	334	-79.1	0.0	-100.0	10,137.1	350.9
Bénéfice net (perte) avant impôts / Pre-tax Profit	**28,822,068**	**18,883,275**	**15,796,939**	**17,318,137**	**18,689,715**	52.6	19.5	-8.8	-7.3	11.4
ABONNÉES / SUBSCRIBERS										
Abonnées (non de base) / Subscribers (non-basic)	186,112	183,753	184,416	189,877	207,416	1.3	-0.4	-2.9	-8.5	-2.7
PERSONNEL / STAFF										
Rémunérations totaux / Total Salaries ($)	3,231,660	3,688,002	1,720,022	3,045,838	1,442,671	-12.4	114.4	-43.5	111.1	22.3
Effectifs moyens / Staff	69.8	95.8	42.0	92.0	47.2	-27.2	128.0	-54.3	95.1	10.3
Rénumérations÷effectifs / Salaries÷Staff ($)	46,319	38,509	40,953	33,107	30,597	20.3	-6.0	23.7	8.2	10.9
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	44.78%	38.79%	51.88%	56.01%	59.29%	15.4	-25.2	-7.4	-5.5	-6.8
Marge B.A.I.I. / P.B.I.T. Margin	37.51%	33.13%	61.13%	50.18%	54.17%	13.2	-45.8	21.8	-7.4	-8.8
Marge avant impôts / Pre-tax Margin	61.07%	38.05%	32.40%	36.47%	41.91%	60.5	17.4	-11.2	-13.0	9.9

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SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - NON BASIC SERVICES

Saskatchewan						Variation % / Percent Change				Moy. de croiss. ann.
	2003	2002	2001	2000	1999	03/02	02/01	01/00	00/99	Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	10	9	9	9	9					
REVENUS / REVENUE($)										
Abonnés directs / Subscription	31,073,817	30,041,083	28,922,572	26,508,283	25,529,790	3.4	3.9	9.1	3.8	5.0
Branchement / Connection	544	1,470	9,789	255	1,020	-63.0	-85.0	3,738.8	-75.0	-14.5
Décodeurs - Location / Converters - Rentals	1,024,381	1,098,741	1,063,861	612,353	502,034	-6.8	3.3	73.7	22.0	19.5
Décodeurs - Ventes nettes/ Converters - Net Sales	-93,896	2,152	15,444	0	0	-4,463.2	-86.1	0.0	0.0	0.0
Autres revenus / Other Revenue	59,523	66,272	456,003	843,185	656,643	-10.2	-85.5	-45.9	28.4	-45.1
REVENUS TOTAUX / TOTAL REVENUE	**32,064,369**	**31,209,718**	**30,467,669**	**27,964,076**	**26,689,487**	2.7	2.4	9.0	4.8	4.7
DÉPENSES / EXPENSES ($)										
Paiements d'affiliation / Affiliation Payments	16,400,095	15,782,205	14,462,624	12,666,485	12,401,053	3.9	9.1	14.2	2.1	7.2
Services techniques / Technical	651,314	2,261,449	1,320,987	1,295,397	529,507	-71.2	71.2	2.0	144.6	5.3
Ventes et promotion / Sales	635,291	1,064,977	1,369,242	781,996	708,279	-40.3	-22.2	75.1	10.4	-2.7
Administration et frais généraux / Administration and General	1,515,869	1,704,436	1,641,248	1,400,779	954,286	-11.1	3.8	17.2	46.8	12.3
DÉPENSES TOTALES / TOTAL EXPENSES	**19,202,569**	**20,813,067**	**18,794,101**	**16,144,657**	**14,593,425**	-7.7	10.7	16.4	10.6	7.1
Bénéfice (perte) d'exploitation / Operating income	**12,861,800**	**10,396,651**	**11,673,568**	**11,819,419**	**12,096,062**	23.7	-10.9	-1.2	-2.3	1.5
Moins: amortissement / Less: Depreciation	2,332,565	1,918,323	1,611,528	2,676,100	1,926,642	21.6	19.0	-39.8	38.9	4.9
B.A.I.I. / P.B.I.T.	**10,529,235**	**8,478,328**	**10,062,040**	**9,143,319**	**10,169,420**	24.2	-15.7	10.0	-10.1	0.9
Moins: intérêts versés / Less: Interest	7,516,324	14,295,716	11,117,471	10,004,523	6,457,135	-47.4	28.6	11.1	54.9	3.9
Moins: ajustements / Less: Adjustments	0	0	0	1,377,965	-796	0.0	0.0	-100.0	-173,211.2	-100.0
Bénéfice net (perte) avant impôts / Pre-tax Profit	**3,012,911**	**-5,817,388**	**-1,055,431**	**-2,239,169**	**3,713,081**	-151.8	451.2	-52.9	-160.3	-5.1
ABONNÉES / SUBSCRIBERS										
Abonnées (non de base) / Subscribers (non-basic)	125,072	115,050	128,022	131,103	139,587	8.7	-10.1	-2.4	-6.1	-2.7
PERSONNEL / STAFF										
Rémunérations totaux / Total Salaries ($)	2,805,613	2,539,981	2,350,792	1,467,100	946,945	10.5	8.0	60.2	54.9	31.2
Effectifs moyens / Staff	144.0	86.0	58.0	154.0	49.3	67.4	48.3	-62.3	212.4	30.7
Rénumérations÷effectifs / Salaries÷Staff ($)	19,483	29,535	40,531	9,527	19,220	-34.0	-27.1	325.4	-50.4	0.3
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	40.11%	33.31%	38.31%	42.27%	45.32%	20.4	-13.1	-9.4	-6.7	-3.0
Marge B.A.I.I. / P.B.I.T. Margin	32.84%	27.17%	33.03%	32.70%	38.10%	20.9	-17.7	1.0	-14.2	-3.6
Marge avant impôts / Pre-tax Margin	9.40%	-18.64%	-3.46%	-8.01%	13.91%	-150.4	438.7	-56.8	-157.6	-9.3

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SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - NON BASIC SERVICES

Alberta

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	15	16	18	18	17					
REVENUS / REVENUE($)										
Abonnés directs / Subscription	132,769,782	139,603,491	135,146,789	125,769,498	118,105,016	-4.9	3.3	7.5	6.5	3.0
Branchement / Connection	38,375	43,826	109,343	156,062	214,747	-12.4	-59.9	-29.9	-27.3	-35.0
Décodeurs - Location / Converters - Rentals	8,154,039	8,724,112	6,993,715	5,773,268	4,983,200	-6.5	24.7	21.1	15.9	13.1
Décodeurs - Ventes nettes/ Converters - Net Sales	65,577	45,849	5,083	0	0	43.0	802.0	0.0	0.0	0.0
Autres revenus / Other Revenue	1,027,308	966,930	1,033,383	2,999,381	2,136,481	6.2	-6.4	-65.5	40.4	-16.7
REVENUS TOTAUX / TOTAL REVENUE	**142,055,081**	**149,384,208**	**143,288,313**	**134,698,209**	**125,439,444**	-4.9	4.3	6.4	7.4	3.2
DÉPENSES / EXPENSES ($)										
Paiements d'affiliation / Affiliation Payments	61,925,790	61,931,556	56,940,384	51,276,380	48,422,265	0.0	8.8	11.0	5.9	6.3
Services techniques / Technical	5,121,046	12,157,722	10,725,963	5,058,491	1,849,131	-57.9	13.3	112.0	173.6	29.0
Ventes et promotion / Sales	2,332,688	3,885,882	2,932,487	2,600,394	2,131,640	-40.0	32.5	12.8	22.0	2.3
Administration et frais généraux / Administration and General	13,612,892	13,678,329	8,977,819	7,245,781	5,602,450	-0.5	52.4	23.9	29.3	24.9
DÉPENSES TOTALES / TOTAL EXPENSES	**82,992,416**	**91,653,489**	**79,576,653**	**66,181,046**	**58,005,486**	-9.4	15.2	20.2	14.1	9.4
Bénéfice (perte) d'exploitation / Operating income	**59,062,665**	**57,730,719**	**63,711,660**	**68,517,163**	**67,433,958**	2.3	-9.4	-7.0	1.6	-3.3
Moins: amortissement / Less: Depreciation	7,301,467	13,885,537	11,149,552	8,925,352	9,352,699	-47.4	24.5	24.9	-4.6	-6.0
B.A.I.I. / P.B.I.T.	**51,761,198**	**43,845,182**	**52,562,108**	**59,591,811**	**58,081,259**	18.1	-16.6	-11.8	2.6	-2.8
Moins: intérêts versés / Less: Interest	27,166,089	69,087,857	29,278,673	17,652,414	18,449,345	-60.7	136.0	65.9	-4.3	10.2
Moins: ajustements / Less: Adjustments	0	0	0	67,176	125,639	0.0	0.0	-100.0	-46.5	-100.0
Bénéfice net (perte) avant impôts / Pre-tax Profit	**24,595,109**	**-25,242,675**	**23,283,435**	**41,872,221**	**39,506,275**	-197.4	-208.4	-44.4	6.0	-11.2
ABONNÉES / SUBSCRIBERS										
Abonnées (non de base) / Subscribers (non-basic)	541,473	599,531	552,399	559,707	564,031	-9.7	8.5	-1.3	-0.8	-1.0
PERSONNEL / STAFF										
Rémunérations totaux / Total Salaries ($)	8,871,010	9,891,820	5,102,922	5,814,067	3,469,698	-10.3	93.8	-12.2	67.6	26.5
Effectifs moyens / Staff	247.5	377.5	195.5	271.5	195.3	-34.4	93.1	-28.0	39.0	6.1
Rénumérations÷effectifs / Salaries÷Staff ($)	35,842	26,203	26,102	21,415	17,771	36.8	0.4	21.9	20.5	19.2
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	41.58%	38.65%	44.46%	50.87%	53.76%	7.6	-13.1	-12.6	-5.4	-6.2
Marge B.A.I.I. / P.B.I.T. Margin	36.44%	29.35%	36.68%	44.24%	46.30%	24.2	-20.0	-17.1	-4.4	-5.8
Marge avant impôts / Pre-tax Margin	17.31%	-16.90%	16.25%	31.09%	31.49%	-202.4	-204.0	-47.7	-1.3	-13.9

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SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION - SERVICES NON DE BASE / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION - NON BASIC SERVICES

Colombie-Britannique / British Columbia

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	39	39	40	40	40					
REVENUS / REVENUE($)										
Abonnés directs / Subscription	201,242,580	206,167,823	199,138,719	185,717,251	171,139,830	-2.4	3.5	7.2	8.5	4.1
Branchement / Connection	30,232	86,498	384,851	1,900,758	1,851,199	-65.0	-77.5	-79.8	2.7	-64.3
Décodeurs - Location / Converters - Rentals	10,095,770	10,912,771	8,375,522	9,279,463	7,585,358	-7.5	30.3	-9.7	22.3	7.4
Décodeurs - Ventes nettes/ Converters - Net Sales	-55,857	12,226	-303,986	10,617	2,856	-556.9	-104.0	-2,963.2	271.7	110.3
Autres revenus / Other Revenue	2,469,260	1,782,294	1,309,173	30,630,143	10,164,287	38.5	36.1	-95.7	201.4	-29.8
REVENUS TOTAUX / TOTAL REVENUE	**213,781,985**	**218,961,612**	**208,904,279**	**227,538,232**	**190,743,530**	-2.4	4.8	-8.2	19.3	2.9
DÉPENSES / EXPENSES ($)										
Paiements d'affiliation / Affiliation Payments	102,264,307	98,174,916	86,264,038	80,041,929	75,117,339	4.2	13.8	7.8	6.6	8.0
Services techniques / Technical	7,989,267	26,379,178	11,447,964	19,482,482	7,219,848	-69.7	130.4	-41.2	169.8	2.6
Ventes et promotion / Sales	1,789,973	3,471,314	5,758,275	13,922,430	8,082,655	-48.4	-39.7	-58.6	72.3	-31.4
Administration et frais généraux / Administration and General	11,556,122	15,741,982	14,723,774	18,305,128	16,356,652	-26.6	6.9	-19.6	11.9	-8.3
DÉPENSES TOTALES / TOTAL EXPENSES	**123,599,669**	**143,767,390**	**118,194,051**	**131,751,969**	**106,776,494**	-14.0	21.6	-10.3	23.4	3.7
Bénéfice (perte) d'exploitation / Operating income	**90,182,316**	**75,194,222**	**90,710,228**	**95,786,263**	**83,967,036**	19.9	-17.1	-5.3	14.1	1.8
Moins: amortissement / Less: Depreciation	5,775,597	11,228,156	33,734,954	33,580,014	15,092,312	-48.6	-66.7	0.5	122.5	-21.3
B.A.I.I. / P.B.I.T.	**84,406,719**	**63,966,066**	**56,975,274**	**62,206,249**	**68,874,724**	32.0	12.3	-8.4	-9.7	5.2
Moins: intérêts versés / Less: Interest	20,563,708	81,444,187	48,564,420	39,618,180	51,975,026	-74.8	67.7	22.6	-23.8	-20.7
Moins: ajustements / Less: Adjustments	602,128	-14,009	-400,891	267,979	-10,956	-4,398.2	-96.5	-249.6	-2,546.0	-8.3
Bénéfice net (perte) avant impôts / Pre-tax Profit	**63,240,883**	**-17,464,112**	**8,811,745**	**22,320,090**	**16,910,654**	-462.1	-298.2	-60.5	32.0	39.1
ABONNÉES / SUBSCRIBERS										
Abonnées (non de base) / Subscribers (non-basic)	849,852	835,080	906,734	888,847	910,952	1.8	-7.9	2.0	-2.4	-1.7
PERSONNEL / STAFF										
Rémunérations totaux / Total Salaries ($)	16,005,523	17,727,988	9,434,494	11,112,251	6,057,954	-9.7	87.9	-15.1	83.4	27.5
Effectifs moyens / Staff	274.2	169.4	253.0	247.3	154.6	61.9	-33.0	2.3	60.0	15.4
Rénumérations÷effectifs / Salaries÷Staff ($)	58,363	104,670	37,290	44,934	39,197	-44.2	180.7	-17.0	14.6	10.5
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	42.18%	34.34%	43.42%	42.10%	44.02%	22.8	-20.9	3.1	-4.4	-1.1
Marge B.A.I.I. / P.B.I.T. Margin	39.48%	29.21%	27.27%	27.34%	36.11%	35.2	7.1	-0.3	-24.3	2.3
Marge avant impôts / Pre-tax Margin	29.58%	-7.98%	4.22%	9.81%	8.87%	-470.7	-289.1	-57.0	10.6	35.1

DISTRIBUTION DE RADIODIFFUSION - TOUS LES SERVICES
BROADCAST DISTRIBUTION - ALL SERVICES

CANADA

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION (TOUS LES SERVICES) / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION (ALL SERVICES)

Canada

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	236	238	241	241	242					
REVENUS / REVENUE($)										
Abonnement / Subscription	3,604,691,225	3,430,014,091	3,252,110,416	3,032,050,853	2,839,812,974	5.1	5.5	7.3	6.8	6.1
Branchement / Connection	45,096,600	59,004,279	50,882,121	56,870,299	60,262,194	-23.6	16.0	-10.5	-5.6	-7.0
Parrainage de canal communautaire / Community Programs Sponsorship	3,729,435	3,456,824	2,496,563	3,887,519	2,846,307	7.9	38.5	-35.8	36.6	7.0
Autres revenus / Other Revenue	509,432,294	367,318,449	271,747,832	210,249,053	117,238,166	38.7	35.2	29.3	79.3	44.4
REVENUS TOTAUX / TOTAL REVENUE	**4,162,949,561**	**3,859,793,642**	**3,577,236,934**	**3,303,057,720**	**3,020,159,640**	**7.9**	**7.9**	**8.3**	**9.4**	**8.4**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	75,885,604	80,478,284	74,993,051	79,459,549	75,552,526	-5.7	7.3	-5.6	5.2	0.1
Paiement d'affiliation / Affiliation Payments	934,091,866	887,491,484	864,389,498	806,653,031	712,054,601	5.3	2.7	7.2	13.3	7.0
Services techniques / Technical	638,450,753	568,849,733	570,819,836	511,973,460	483,890,248	12.2	-0.3	11.5	5.8	7.2
Ventes et promotion / Sales	167,123,470	168,130,039	152,993,683	126,330,356	100,051,246	-0.6	9.9	21.1	26.3	13.7
Administration et frais généraux / Administration and General	643,035,333	593,832,177	530,942,618	515,963,317	472,855,508	8.3	11.8	2.9	9.1	8.0
DÉPENSES TOTALES / TOTAL EXPENSES	**2,458,587,028**	**2,298,781,715**	**2,194,138,689**	**2,040,379,709**	**1,844,404,125**	**7.0**	**4.8**	**7.5**	**10.6**	**7.5**
Bénéfice (perte) d'exploitation / Operating income	1,705,863,629	1,561,648,121	1,383,098,251	1,262,677,992	1,175,755,517	9.2	12.9	9.5	7.4	9.8
Amortissement / Depreciation	1,010,341,012	960,973,486	824,070,483	627,372,318	508,613,239	5.1	16.6	31.4	23.3	18.7
B.A.I.I. / P.B.I.T.	**695,522,617**	**600,674,635**	**559,027,768**	**635,305,674**	**667,142,278**	**15.8**	**7.4**	**-12.0**	**-4.8**	**1.0**
Intérêts versés / Interest	470,729,165	523,126,887	557,491,337	552,360,468	619,680,867	-10.0	-6.2	0.9	-10.9	-6.6
Ajustements / Adjustments	-406,036	76,148,661	108,810,957	71,270,680	-141,951,960	-100.5	-30.0	52.7	-150.2	-76.9
Bénéfice net (perte) avant impôts / Pre-tax Profit	**225,199,488**	**1,399,087**	**-107,274,526**	**11,674,526**	**189,413,371**	**999.0**	**-101.3**	**-999.0**	**-93.8**	**4.4**
ABONNÉES / SUBSCRIBERS										
Abonnés (volet de base) / Subscribers (basic)	6,867,837	7,014,460	7,193,113	7,307,811	7,285,819	-2.1	-2.5	-1.6	0.3	-1.5
Abonnées (non de base) / Subscribers (non-basic)	5,422,419	5,579,970	5,975,338	5,877,450	6,044,869	-2.8	-6.6	1.7	-2.8	-2.7
PERSONNEL / STAFF						0.0	0.0	0.0	0.0	
Rémunérations totaux / Total Salaries ($)	581,164,965	577,136,059	546,338,539	512,210,321	445,896,716	0.7	5.6	6.7	14.9	6.8
Effectifs moyens / Staff	10,492	10,921	11,530	10,725	9,571	-3.9	-5.3	7.5	12.1	2.3
Rénumérations÷effectifs / Salaries÷Staff ($)	55,391	52,846	47,383	47,757	46,587	4.8	11.5	-0.8	2.5	4.4
IMMOBILISATIONS / FIXED ASSETS ($)										
Immobilisations brutes / Gross Fixed Assets	11,696,577,606	10,983,381,218	9,796,444,797	8,756,904,426	7,487,724,031	6.5	12.1	11.9	17.0	11.8
Immobilisations nettes / Net Fixed Assets	5,353,165,177	5,274,255,570	5,044,434,309	4,431,501,469	3,696,773,232	1.5	4.6	13.8	19.9	9.7
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	40.98	40.46	38.66	38.23	38.93	1.3	4.6	1.1	-1.8	1.3
Marge B.A.I.I. / P.B.I.T. Margin	16.71	15.56	15.63	19.23	22.09	7.4	-0.4	-18.8	-12.9	-6.7
Marge avant impôts / Pre-tax Margin	5.41	0.04	-3.00	0.35	6.27	999.0	-101.2	-948.4	-94.4	-3.6
Immobilisations nettes moyens / Average Net Fixed Assets ($)	5,313,710,374	5,159,344,940	4,737,967,889	4,064,137,350		3.0	8.9	16.6		
Rendement immobilisations nettes / Return on avg. NFA	13.09	11.64	11.80	15.63		12.4	-1.3	-24.5		

Un changement de politique de ré-allocation des frais d'intérêts a provoqué des variations entre 2002 et 2003. / A change in reallocation policy in interest generated fluctuations between 2002 and 2003.

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

DISTRIBUTION DE RADIODIFFUSION - TOUS LES SERVICES
BROADCAST DISTRIBUTION - ALL SERVICES

RÉGIONS - PROVINCES
REGIONS - PROVINCES

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION (TOUS LES SERVICES) / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION (ALL SERVICES)

Atlantique / Atlantic

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting Units:	37	37	37	37	37					
REVENUS / REVENUE($)										
Abonnement / Subscription	191,606,791	193,251,149	197,895,189	191,828,397	181,718,990	-0.9	-2.3	3.2	5.6	1.3
Branchement / Connection	2,568,147	2,460,479	2,926,862	3,805,787	3,483,003	4.4	-15.9	-23.1	9.3	-7.3
Parrainage de canal communautaire / Community Programs Sponsorship	466,453	202,907	229,506	950,502	732,103	129.9	-11.6	-75.9	29.8	-10.7
Autres revenus / Other Revenue	85,224,596	44,303,031	16,593,372	8,850,691	6,155,845	92.4	167.0	87.5	43.8	92.9
REVENUS TOTAUX / TOTAL REVENUE	**279,865,988**	**240,217,563**	**217,644,929**	**205,435,377**	**192,089,941**	**16.5**	**10.4**	**5.9**	**6.9**	**9.9**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	6,031,658	5,908,676	5,488,108	5,832,847	5,383,539	2.1	7.7	-5.9	8.3	2.9
Paiement d'affiliation / Affiliation Payments	67,732,228	52,793,113	49,939,969	44,973,861	43,733,730	28.3	5.7	11.0	2.8	11.6
Services techniques / Technical	34,090,520	30,445,609	33,783,408	28,795,403	34,813,315	12.0	-9.9	17.3	-17.3	-0.5
Ventes et promotion / Sales	10,762,233	7,479,237	6,883,875	5,640,758	3,370,593	43.9	8.6	22.0	67.4	33.7
Administration et frais généraux / Administration and General	34,101,239	28,604,236	44,451,000	41,877,695	38,583,519	19.2	-35.6	6.1	8.5	-3.0
DÉPENSES TOTALES / TOTAL EXPENSES	**152,717,878**	**125,230,870**	**140,546,360**	**127,120,564**	**125,884,697**	**21.9**	**-10.9**	**10.6**	**1.0**	**4.9**
Bénéfice (perte) d'exploitation / Operating income	127,148,114	114,986,689	77,098,571	78,314,811	66,205,244	10.6	49.1	-1.6	18.3	17.7
Amortissement / Depreciation	75,771,311	68,012,540	45,792,006	31,067,387	25,551,669	11.4	48.5	47.4	21.6	31.2
B.A.I.I. / P.B.I.T.	**51,376,803**	**46,974,149**	**31,306,565**	**47,247,424**	**40,653,575**	**9.4**	**50.0**	**-33.7**	**16.2**	**6.0**
Intérêts versés / Interest	53,687,949	58,114,784	45,824,009	31,339,001	31,513,960	-7.6	26.8	46.2	-0.6	14.2
Ajustements / Adjustments	-5,807,337	11,581,026	24,738,118	-34,886,794	5,077,706	-150.1	-53.2	-170.9	-787.1	3.4
Bénéfice net (perte) avant impôts / Pre-tax Profit	**3,496,191**	**-22,721,661**	**-39,255,562**	**50,795,217**	**4,061,909**	**-115.4**	**-42.1**	**-177.3**	**999.0**	**-3.7**
ABONNÉES / SUBSCRIBERS										
Abonnés (volet de base) / Subscribers (basic)	433,137	424,208	436,866	504,563	471,318	2.1	-2.9	-13.4	7.1	-2.1
Abonnées (non de base) / Subscribers (non-basic)	347,660	340,094	352,255	368,033	373,486	2.2	-3.5	-4.3	-1.5	-1.8
PERSONNEL / STAFF						0.0	0.0	0.0	0.0	
Rémunérations totaux / Total Salaries ($)	37,531,763	33,373,074	38,637,473	28,577,844	27,746,148	12.5	-13.6	35.2	3.0	7.8
Effectifs moyens / Staff	1,114	1,133	1,165	995	743	-1.7	-2.8	17.1	34.0	10.7
Rénumérations÷effectifs / Salaries÷Staff ($)	33,697	29,461	33,161	28,721	37,353	14.4	-11.2	15.5	-23.1	-2.5
IMMOBILISATIONS / FIXED ASSETS ($)										
Immobilisations brutes / Gross Fixed Assets	733,038,926	636,019,687	558,853,459	506,888,038	373,427,607	15.3	13.8	10.3	35.7	18.4
Immobilisations nettes / Net Fixed Assets	377,754,717	292,710,624	276,678,471	281,596,175	178,877,801	29.1	5.8	-1.7	57.4	20.5
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	45.43	47.87	35.42	38.12	34.47	-5.1	35.1	-7.1	10.6	7.2
Marge B.A.I.I. / P.B.I.T. Margin	18.36	19.55	14.38	23.00	21.16	-6.1	35.9	-37.5	8.7	-3.5
Marge avant impôts / Pre-tax Margin	1.25	-9.46	-18.04	24.73	2.11	-113.2	-47.6	-172.9	999.0	-12.3
Immobilisations nettes moyens / Average Net Fixed Assets ($)	335,232,671	284,694,548	279,137,323	230,236,988		17.8	2.0	21.2		
Rendement immobilisations nettes / Return on avg. NFA	15.33	16.50	11.22	20.52		-7.1	47.1	-45.3		

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION (TOUS LES SERVICES) / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION (ALL SERVICES)

Terre-Neuve & Île-du-Prince-Édouard / Newfoundland & Prince Edward Island

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting Units:	8	8	8	8	8					
REVENUS / REVENUE($)										
Abonnement / Subscription	43,502,230	42,980,034	49,258,142	48,776,608	45,066,354	1.2	-12.7	1.0	8.2	-0.9
Branchement / Connection	507,010	486,362	1,097,397	1,390,843	811,142	4.2	-55.7	-21.1	71.5	-11.1
Parrainage de canal communautaire / Community Programs Sponsorship	108,594	72,316	6,336	54,594	11,021	50.2	999.0	-88.4	395.4	77.2
Autres revenus / Other Revenue	14,626,800	8,843,705	1,509,168	742,486	747,288	65.4	486.0	103.3	-0.6	110.3
REVENUS TOTAUX / TOTAL REVENUE	**58,744,634**	**52,382,415**	**51,871,043**	**50,964,531**	**46,635,805**	**12.1**	**1.0**	**1.8**	**9.3**	**5.9**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	1,509,090	1,331,067	1,458,446	1,273,149	1,348,727	13.4	-8.7	14.6	-5.6	2.8
Paiement d'affiliation / Affiliation Payments	12,370,072	6,856,980	10,927,495	10,352,416	9,567,546	80.4	-37.3	5.6	8.2	6.6
Services techniques / Technical	8,985,316	8,138,342	8,419,994	7,754,559	8,533,910	10.4	-3.3	8.6	-9.1	1.3
Ventes et promotion / Sales	2,747,260	2,296,769	754,742	710,463	743,445	19.6	204.3	6.2	-4.4	38.6
Administration et frais généraux / Administration and General	7,277,257	6,570,537	13,994,338	13,916,388	13,034,406	10.8	-53.0	0.6	6.8	-13.6
DÉPENSES TOTALES / TOTAL EXPENSES	**32,888,994**	**25,193,694**	**35,555,015**	**34,006,975**	**33,228,035**	**30.5**	**-29.1**	**4.6**	**2.3**	**-0.3**
Bénéfice (perte) d'exploitation / Operating income	25,855,637	27,188,720	16,316,028	16,957,555	13,407,770	-4.9	66.6	-3.8	26.5	17.8
Amortissement / Depreciation	16,825,655	15,531,540	7,362,591	7,140,038	6,028,426	8.3	111.0	3.1	18.4	29.3
B.A.I.I. / P.B.I.T.	**9,029,982**	**11,657,180**	**8,953,437**	**9,817,517**	**7,379,344**	**-22.5**	**30.2**	**-8.8**	**33.0**	**5.2**
Intérêts versés / Interest	6,944,734	5,768,889	9,842,751	6,499,086	6,036,409	20.4	-41.4	51.4	7.7	3.6
Ajustements / Adjustments	-583,219	1,066,501	14,521,090	-37,376,901	3,072,587	-154.7	-92.7	-138.9	-999.0	-34.0
Bénéfice net (perte) avant impôts / Pre-tax Profit	**2,668,467**	**4,821,790**	**-15,410,404**	**40,695,332**	**-1,729,652**	**-44.7**	**-131.3**	**-137.9**	**-999.0**	**11.4**
ABONNÉES / SUBSCRIBERS										
Abonnés (volet de base) / Subscribers (basic)	94,685	95,443	96,177	146,230	100,883	-0.8	-0.8	-34.2	45.0	-1.6
Abonnées (non de base) / Subscribers (non-basic)	77,992	68,912	77,104	78,305	80,423	13.2	-10.6	-1.5	-2.6	-0.8
PERSONNEL / STAFF						0.0	0.0	0.0	0.0	
Rémunérations totaux / Total Salaries ($)	6,367,783	6,196,725	8,786,940	7,444,816	6,933,463	2.8	-29.5	18.0	7.4	-2.1
Effectifs moyens / Staff	148	168	198	193	169	-11.9	-15.0	2.5	13.9	-3.3
Rénumérations÷effectifs / Salaries÷Staff ($)	42,997	36,863	44,435	38,574	40,917	16.6	-17.0	15.2	-5.7	1.2
IMMOBILISATIONS / FIXED ASSETS ($)										
Immobilisations brutes / Gross Fixed Assets	140,226,316	132,107,398	111,593,832	91,056,267	90,291,903	6.1	18.4	22.6	0.8	11.6
Immobilisations nettes / Net Fixed Assets	65,818,838	66,418,091	60,737,641	66,159,794	55,867,662	-0.9	9.4	-8.2	18.4	4.2
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	44.01	51.90	31.45	33.27	28.75	-15.2	65.0	-5.5	15.7	11.2
Marge B.A.I.I. / P.B.I.T. Margin	15.37	22.25	17.26	19.26	15.82	-30.9	28.9	-10.4	21.7	-0.7
Marge avant impôts / Pre-tax Margin	4.54	9.20	-29.71	79.85	-3.71	-50.7	-131.0	-137.2	-999.0	5.2
Immobilisations nettes moyens / Average Net Fixed Assets ($)	66,118,465	63,577,866	63,448,718	61,013,728		4.0	0.2	4.0		
Rendement immobilisations nettes / Return on avg. NFA	13.66	18.34	14.11	16.09		-25.5	29.9	-12.3		

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION (TOUS LES SERVICES) / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION (ALL SERVICES)

Nouveau-Brunswick & Nouvelle-Écosse / New Brunswick & Nova Scotia

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. / Avg. Ann. Grth Rate
Unités rapportées / Reporting Units:	29	29	29	29	29					
REVENUS / REVENUE($)										
Abonnement / Subscription	148,104,561	150,271,115	148,637,047	143,051,789	136,652,636	-1.4	1.1	3.9	4.7	2.0
Branchement / Connection	2,061,137	1,974,117	1,829,465	2,414,944	2,671,861	4.4	7.9	-24.2	-9.6	-6.3
Parrainage de canal communautaire / Community Programs Sponsorship	357,859	130,591	223,170	895,908	721,082	174.0	-41.5	-75.1	24.2	-16.1
Autres revenus / Other Revenue	70,597,796	35,459,326	15,084,204	8,108,205	5,408,557	99.1	135.1	86.0	49.9	90.1
REVENUS TOTAUX / TOTAL REVENUE	**221,121,354**	**187,835,148**	**165,773,886**	**154,470,846**	**145,454,136**	**17.7**	**13.3**	**7.3**	**6.2**	**11.0**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	4,522,568	4,577,609	4,029,662	4,559,698	4,034,812	-1.2	13.6	-11.6	13.0	2.9
Paiement d'affiliation / Affiliation Payments	55,362,156	45,936,133	39,012,474	34,621,445	34,166,184	20.5	17.7	12.7	1.3	12.8
Services techniques / Technical	25,105,204	22,307,267	25,363,414	21,040,844	26,279,405	12.5	-12.0	20.5	-19.9	-1.1
Ventes et promotion / Sales	8,014,973	5,182,468	6,129,133	4,930,295	2,627,148	54.7	-15.4	24.3	87.7	32.2
Administration et frais généraux / Administration and General	26,823,982	22,033,699	30,456,662	27,961,307	25,549,113	21.7	-27.7	8.9	9.4	1.2
DÉPENSES TOTALES / TOTAL EXPENSES	**119,828,884**	**100,037,176**	**104,991,345**	**93,113,589**	**92,656,662**	**19.8**	**-4.7**	**12.8**	**0.5**	**6.6**
Bénéfice (perte) d'exploitation / Operating income	101,292,477	87,797,969	60,782,543	61,357,256	52,797,474	15.4	44.4	-0.9	16.2	17.7
Amortissement / Depreciation	58,945,656	52,481,000	38,429,415	23,927,349	19,523,243	12.3	36.6	60.6	22.6	31.8
B.A.I.I. / P.B.I.T.	**42,346,821**	**35,316,969**	**22,353,128**	**37,429,907**	**33,274,231**	**19.9**	**58.0**	**-40.3**	**12.5**	**6.2**
Intérêts versés / Interest	46,743,215	52,345,895	35,981,258	24,839,915	25,477,551	-10.7	45.5	44.9	-2.5	16.4
Ajustements / Adjustments	-5,224,118	10,514,525	10,217,028	2,490,107	2,005,119	-149.7	2.9	310.3	24.2	27.0
Bénéfice net (perte) avant impôts / Pre-tax Profit	**827,724**	**-27,543,451**	**-23,845,158**	**10,099,885**	**5,791,561**	**-103.0**	**15.5**	**-336.1**	**74.4**	**-38.5**
ABONNÉES / SUBSCRIBERS										
Abonnés (volet de base) / Subscribers (basic)	338,452	328,765	340,689	358,333	370,435	2.9	-3.5	-4.9	-3.3	-2.2
Abonnées (non de base) / Subscribers (non-basic)	269,668	271,182	275,151	289,728	293,063	-0.6	-1.4	-5.0	-1.1	-2.1
PERSONNEL / STAFF						0.0	0.0	0.0	0.0	
Rémunérations totaux / Total Salaries ($)	31,163,980	27,176,349	29,850,533	21,133,028	20,812,685	14.7	-9.0	41.3	1.5	10.6
Effectifs moyens / Staff	966	965	967	802	573	0.1	-0.3	20.6	39.9	13.9
Rénumérations÷effectifs / Salaries÷Staff ($)	32,271	28,171	30,856	26,350	36,300	14.6	-8.7	17.1	-27.4	-2.9
IMMOBILISATIONS / FIXED ASSETS ($)										
Immobilisations brutes / Gross Fixed Assets	592,812,610	503,912,289	447,259,627	415,831,771	283,135,704	17.6	12.7	7.6	46.9	20.3
Immobilisations nettes / Net Fixed Assets	311,935,879	226,292,533	215,940,830	215,436,381	123,010,139	37.8	4.8	0.2	75.1	26.2
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	45.81	46.74	36.67	39.72	36.30	-2.0	27.5	-7.7	9.4	6.0
Marge B.A.I.I. / P.B.I.T. Margin	19.15	18.80	13.48	24.23	22.88	1.9	39.4	-44.4	5.9	-4.3
Marge avant impôts / Pre-tax Margin	0.37	-14.66	-14.38	6.54	3.98	-102.6	1.9	-320.0	64.2	-44.6
Immobilisations nettes moyens / Average Net Fixed Assets ($)	269,114,206	221,116,682	215,688,606	169,223,260		21.7	2.5	27.5		
Rendement immobilisations nettes / Return on avg. NFA	15.74	15.97	10.36	22.12		-1.5	54.1	-53.1		

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION (TOUS LES SERVICES) / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION (ALL SERVICES)

Québec

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting Units:	**46**	**46**	**46**	**45**	**46**					
REVENUS / REVENUE($)										
Abonnement / Subscription	614,845,135	637,472,523	645,168,410	633,273,268	612,014,080	-3.5	-1.2	1.9	3.5	0.1
Branchement / Connection	10,515,028	13,627,234	14,049,878	15,904,486	17,152,126	-22.8	-3.0	-11.7	-7.3	-11.5
Parrainage de canal communautaire / Community Programs Sponsorship	632,785	695,471	681,084	714,201	517,745	-9.0	2.1	-4.6	37.9	5.1
Autres revenus / Other Revenue	30,297,938	34,381,216	39,016,776	29,099,435	26,277,478	-11.9	-11.9	34.1	10.7	3.6
REVENUS TOTAUX / TOTAL REVENUE	**656,290,886**	**686,176,444**	**698,916,148**	**678,991,389**	**655,961,431**	**-4.4**	**-1.8**	**2.9**	**3.5**	**0.0**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	15,635,542	15,949,056	16,979,435	17,244,682	16,670,532	-2.0	-6.1	-1.5	3.4	-1.6
Paiement d'affiliation / Affiliation Payments	194,049,352	194,779,879	186,457,670	172,902,256	159,197,540	-0.4	4.5	7.8	8.6	5.1
Services techniques / Technical	117,027,579	114,238,262	124,128,394	130,736,245	115,213,594	2.4	-8.0	-5.1	13.5	0.4
Ventes et promotion / Sales	19,325,790	28,611,267	29,345,185	25,994,444	21,792,499	-32.5	-2.5	12.9	19.3	-3.0
Administration et frais généraux / Administration and General	119,417,833	115,739,355	109,340,447	105,321,003	104,868,840	3.2	5.9	3.8	0.4	3.3
DÉPENSES TOTALES / TOTAL EXPENSES	**465,456,096**	**469,317,818**	**466,251,131**	**452,198,630**	**417,743,004**	**-0.8**	**0.7**	**3.1**	**8.2**	**2.7**
Bénéfice (perte) d'exploitation / Operating income	190,834,791	217,494,819	232,665,017	226,792,758	238,218,428	-12.3	-6.5	2.6	-4.8	-5.4
Amortissement / Depreciation	118,865,080	117,448,487	113,105,648	112,781,736	97,814,989	1.2	3.8	0.3	15.3	5.0
B.A.I.I. / P.B.I.T.	**71,969,711**	**100,046,332**	**119,559,369**	**114,011,022**	**140,403,439**	**-28.1**	**-16.3**	**4.9**	**-18.8**	**-15.4**
Intérêts versés / Interest	72,679,155	90,440,241	120,284,522	86,827,490	98,054,194	-19.6	-24.8	38.5	-11.4	-7.2
Ajustements / Adjustments	22,027,774	11,327,398	128,841,131	-6,236,347	30,707,797	94.5	-91.2	-999.0	-120.3	-8.0
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-22,737,218**	**-1,721,307**	**-129,566,284**	**33,419,879**	**11,641,448**	**999.0**	**-98.7**	**-487.7**	**187.1**	**18.2**
ABONNÉES / SUBSCRIBERS										
Abonnés (volet de base) / Subscribers (basic)	1,499,308	1,649,691	1,732,377	1,755,219	1,762,885	-9.1	-4.8	-1.3	-0.4	-4.0
Abonnées (non de base) / Subscribers (non-basic)	1,141,184	1,316,694	1,415,398	1,280,122	1,285,257	-13.3	-7.0	10.6	-0.4	-2.9
PERSONNEL / STAFF						0.0	0.0	0.0	0.0	
Rémunérations totaux / Total Salaries ($)	126,559,725	138,305,741	163,102,907	176,307,429	143,840,567	-8.5	-15.2	-7.5	22.6	-3.1
Effectifs moyens / Staff	2,227	2,110	2,757	2,671	2,697	5.5	-23.5	3.2	-1.0	-4.7
Rénumérations÷effectifs / Salaries÷Staff ($)	56,831	65,544	59,154	66,004	53,333	-13.3	10.8	-10.4	23.8	1.6
IMMOBILISATIONS / FIXED ASSETS ($)										
Immobilisations brutes / Gross Fixed Assets	1,850,709,732	1,762,898,664	1,739,030,886	1,547,230,167	1,420,083,868	5.0	1.4	12.4	9.0	6.8
Immobilisations nettes / Net Fixed Assets	859,483,836	886,688,144	914,618,301	842,984,724	760,328,195	-3.1	-3.1	8.5	10.9	3.1
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	29.08	31.70	33.29	33.40	36.32	-8.3	-4.8	-0.3	-8.0	-5.4
Marge B.A.I.I. / P.B.I.T. Margin	10.97	14.58	17.11	16.79	21.40	-24.8	-14.8	1.9	-21.6	-15.4
Marge avant impôts / Pre-tax Margin	-3.46	-0.25	-18.54	4.92	1.77	999.0	-98.6	-476.6	177.3	18.2
Immobilisations nettes moyens / Average Net Fixed Assets ($)	873,085,990	900,653,223	878,801,513	801,656,460		-3.1	2.5	9.6		
Rendement immobilisations nettes / Return on avg. NFA	8.24	11.11	13.60	14.22		-25.8	-18.4	-4.3		

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION (TOUS LES SERVICES) / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION (ALL SERVICES)

Ontario

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting Units:	82	85	85	86	87					
REVENUS / REVENUE($)										
Abonnement / Subscription	1,439,811,048	1,346,102,871	1,306,608,131	1,224,170,618	1,144,424,888	7.0	3.0	6.7	7.0	5.9
Branchement / Connection	15,303,935	20,133,653	20,665,388	21,082,378	22,675,698	-24.0	-2.6	-2.0	-7.0	-9.4
Parrainage de canal communautaire / Community Programs Sponsorship	2,557,715	1,941,181	1,488,402	1,271,536	893,283	31.8	30.4	17.1	42.3	30.1
Autres revenus / Other Revenue	356,864,059	252,214,242	176,760,738	110,005,010	50,517,007	41.5	42.7	60.7	117.8	63.0
REVENUS TOTAUX / TOTAL REVENUE	**1,814,536,763**	**1,620,391,951**	**1,505,522,656**	**1,356,529,540**	**1,218,510,872**	**12.0**	**7.6**	**11.0**	**11.3**	**10.5**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	32,086,703	31,953,146	28,455,769	31,551,071	31,673,981	0.4	12.3	-9.8	-0.4	0.3
Paiement d'affiliation / Affiliation Payments	394,940,720	354,913,707	336,719,077	335,441,521	286,238,496	11.3	5.4	0.4	17.2	8.4
Services techniques / Technical	296,465,331	245,626,973	245,316,626	201,806,123	189,020,119	20.7	0.1	21.6	6.8	11.9
Ventes et promotion / Sales	100,261,644	84,125,328	70,905,606	46,429,406	34,907,024	19.2	18.6	52.7	33.0	30.2
Administration et frais généraux / Administration and General	275,831,160	240,631,829	216,154,024	193,999,157	169,820,108	14.6	11.3	11.4	14.2	12.9
DÉPENSES TOTALES / TOTAL EXPENSES	**1,099,585,560**	**957,250,982**	**897,551,104**	**809,227,276**	**711,659,724**	**14.9**	**6.7**	**10.9**	**13.7**	**11.5**
Bénéfice (perte) d'exploitation / Operating income	716,452,293	663,140,971	607,971,550	547,302,259	506,851,148	8.0	9.1	11.1	8.0	9.0
Amortissement / Depreciation	467,490,667	438,728,587	385,371,516	278,629,055	225,951,280	6.6	13.8	38.3	23.3	19.9
B.A.I.I. / P.B.I.T.	**248,961,626**	**224,412,384**	**222,600,034**	**268,673,204**	**280,899,868**	**10.9**	**0.8**	**-17.1**	**-4.4**	**-3.0**
Intérêts versés / Interest	221,039,579	183,779,832	205,290,729	235,138,275	291,159,371	20.3	-10.5	-12.7	-19.2	-6.7
Ajustements / Adjustments	-18,546,609	34,720,214	-58,471,162	89,071,233	-139,173,884	-153.4	-159.4	-165.6	-164.0	-39.6
Bénéfice net (perte) avant impôts / Pre-tax Profit	**46,468,656**	**5,912,338**	**75,780,467**	**-55,536,304**	**128,914,381**	**686.0**	**-92.2**	**-236.5**	**-143.1**	**-22.5**
ABONNÉES / SUBSCRIBERS										
Abonnés (volet de base) / Subscribers (basic)	2,801,576	2,829,913	2,877,273	2,893,456	2,898,003	-1.0	-1.6	-0.6	-0.2	-0.8
Abonnées (non de base) / Subscribers (non-basic)	2,231,066	2,189,768	2,436,114	2,459,761	2,564,140	1.9	-10.1	-1.0	-4.1	-3.4
PERSONNEL / STAFF						0.0	0.0	0.0	0.0	
Rémunérations totaux / Total Salaries ($)	218,487,798	213,717,904	217,010,836	159,624,992	145,039,633	2.2	-1.5	36.0	10.1	10.8
Effectifs moyens / Staff	3,277	3,323	4,228	3,224	3,018	-1.4	-21.4	31.2	6.8	2.1
Rénumérations÷effectifs / Salaries÷Staff ($)	66,664	64,319	51,321	49,515	48,053	3.6	25.3	3.6	3.0	8.5
IMMOBILISATIONS / FIXED ASSETS ($)										
Immobilisations brutes / Gross Fixed Assets	5,590,791,701	5,238,430,473	4,494,135,566	3,935,901,590	3,379,219,875	6.7	16.6	14.2	16.5	13.4
Immobilisations nettes / Net Fixed Assets	2,434,773,762	2,345,644,466	2,073,670,546	1,837,461,070	1,569,612,918	3.8	13.1	12.9	17.1	11.6
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	39.48	40.92	40.38	40.35	41.60	-3.5	1.3	0.1	-3.0	-1.3
Marge B.A.I.I. / P.B.I.T. Margin	13.72	13.85	14.79	19.81	23.05	-0.9	-6.3	-25.3	-14.1	-12.2
Marge avant impôts / Pre-tax Margin	2.56	0.36	5.03	-4.09	10.58	601.9	-92.8	-222.9	-138.7	-29.9
Immobilisations nettes moyens / Average Net Fixed Assets ($)	2,390,209,114	2,209,657,506	1,955,565,808	1,703,536,994		8.2	13.0	14.8		
Rendement immobilisations nettes / Return on avg. NFA	10.42	10.16	11.38	15.77		2.6	-10.8	-27.8		

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CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM
SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION (TOUS LES SERVICES) / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION (ALL SERVICES)

Prairies

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting Units:	32	31	33	33	32					
REVENUS / REVENUE($)										
Abonnement / Subscription	655,533,280	610,818,570	554,881,774	505,376,710	455,512,436	7.3	10.1	9.8	10.9	9.5
Branchement / Connection	7,763,775	10,401,916	4,635,307	7,321,492	8,806,597	-25.4	124.4	-36.7	-16.9	-3.1
Parrainage de canal communautaire / Community Programs Sponsorship	49,863	601,796	25,874	464,273	342,341	-91.7	999.0	-94.4	35.6	-38.2
Autres revenus / Other Revenue	19,022,851	18,269,909	19,312,985	17,830,231	13,087,072	4.1	-5.4	8.3	36.2	9.8
REVENUS TOTAUX / TOTAL REVENUE	**682,369,769**	**640,092,188**	**578,855,940**	**530,992,705**	**477,748,445**	**6.6**	**10.6**	**9.0**	**11.1**	**9.3**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	10,664,543	14,203,999	11,675,676	11,827,659	10,092,076	-24.9	21.7	-1.3	17.2	1.4
Paiement d'affiliation / Affiliation Payments	138,430,982	142,819,360	150,712,107	131,146,829	114,577,262	-3.1	-5.2	14.9	14.5	4.8
Services techniques / Technical	88,091,969	77,032,906	85,869,834	62,254,549	63,049,168	14.4	-10.3	37.9	-1.3	8.7
Ventes et promotion / Sales	23,075,393	23,995,486	23,197,110	21,328,765	18,917,414	-3.8	3.4	8.8	12.7	5.1
Administration et frais généraux / Administration and General	100,608,852	93,814,690	75,800,253	80,091,123	73,467,567	7.2	23.8	-5.4	9.0	8.2
DÉPENSES TOTALES / TOTAL EXPENSES	**360,871,738**	**351,866,440**	**347,254,981**	**306,648,926**	**280,103,488**	**2.6**	**1.3**	**13.2**	**9.5**	**6.5**
Bénéfice (perte) d'exploitation / Operating income	321,498,031	288,225,751	231,600,960	224,343,772	197,644,959	11.5	24.4	3.2	13.5	12.9
Amortissement / Depreciation	161,866,368	141,264,070	127,350,325	85,670,130	67,139,963	14.6	10.9	48.7	27.6	24.6
B.A.I.I. / P.B.I.T.	**159,631,663**	**146,961,681**	**104,250,635**	**138,673,642**	**130,504,996**	**8.6**	**41.0**	**-24.8**	**6.3**	**5.2**
Intérêts versés / Interest	89,521,762	136,482,127	107,141,687	112,661,641	91,346,653	-34.4	27.4	-4.9	23.3	-0.5
Ajustements / Adjustments	477,393	8,595,689	7,594,265	-3,593,040	8,724,008	-94.4	13.2	-311.4	-141.2	-51.6
Bénéfice net (perte) avant impôts / Pre-tax Profit	**69,632,508**	**1,883,865**	**-10,485,317**	**29,605,041**	**30,434,335**	**999.0**	**-118.0**	**-135.4**	**-2.7**	**23.0**
ABONNÉES / SUBSCRIBERS										
Abonnés (volet de base) / Subscribers (basic)	1,023,386	1,022,572	1,034,759	1,050,988	1,050,933	0.1	-1.2	-1.5	0.0	-0.7
Abonnées (non de base) / Subscribers (non-basic)	852,657	898,334	864,837	880,687	911,034	-5.1	3.9	-1.8	-3.3	-1.6
PERSONNEL / STAFF						0.0	0.0	0.0	0.0	
Rémunérations totaux / Total Salaries ($)	93,506,514	86,011,154	64,548,287	60,537,047	52,993,423	8.7	33.3	6.6	14.2	15.3
Effectifs moyens / Staff	2,117	2,621	1,854	1,963	1,608	-19.2	41.3	-5.5	22.1	7.1
Rénumérations÷effectifs / Salaries÷Staff ($)	44,159	32,822	34,816	30,841	32,956	34.5	-5.7	12.9	-6.4	7.6
IMMOBILISATIONS / FIXED ASSETS ($)										
Immobilisations brutes / Gross Fixed Assets	1,718,529,923	1,598,317,854	1,435,763,048	1,211,999,116	994,466,220	7.5	11.3	18.5	21.9	14.7
Immobilisations nettes / Net Fixed Assets	864,055,880	861,078,940	842,629,698	756,814,703	587,558,153	0.3	2.2	11.3	28.8	10.1
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	47.11	45.03	40.01	42.25	41.37	4.6	12.5	-5.3	2.1	3.3
Marge B.A.I.I. / P.B.I.T. Margin	23.39	22.96	18.01	26.12	27.32	1.9	27.5	-31.0	-4.4	-3.8
Marge avant impôts / Pre-tax Margin	10.20	0.29	-1.81	5.58	6.37	999.0	-116.2	-132.5	-12.5	12.5
Immobilisations nettes moyens / Average Net Fixed Assets ($)	862,567,410	851,854,319	799,722,201	672,186,428		1.3	6.5	19.0		
Rendement immobilisations nettes / Return on avg. NFA	18.51	17.25	13.04	20.63		7.3	32.3	-36.8		

Un changement de politique de ré-allocation des frais d'intérêts a provoqué des variations entre 2002 et 2003. / A change in reallocation policy in interest generated fluctuations between 2002 and 2003.
Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION (TOUS LES SERVICES) / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION (ALL SERVICES)

Manitoba

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting Units:	7	6	6	6	6					
REVENUS / REVENUE($)										
Abonnement / Subscription	129,902,060	118,560,987	110,303,372	102,867,327	92,354,086	9.6	7.5	7.2	11.4	8.9
Branchement / Connection	1,469,581	2,192,877	975,745	1,725,683	1,834,916	-33.0	124.7	-43.5	-6.0	-5.4
Parrainage de canal communautaire / Community Programs Sponsorship	0	0	0	21,415	30,816	0.0	0.0	-100.0	-30.5	
Autres revenus / Other Revenue	4,492,314	4,477,096	4,024,781	2,098,971	1,277,997	0.3	11.2	91.8	64.2	36.9
REVENUS TOTAUX / TOTAL REVENUE	**135,863,955**	**125,230,960**	**115,303,898**	**106,713,396**	**95,497,815**	**8.5**	**8.6**	**8.1**	**11.7**	**9.2**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	2,208,083	2,956,075	2,187,824	2,202,442	1,980,551	-25.3	35.1	-0.7	11.2	2.8
Paiement d'affiliation / Affiliation Payments	29,084,356	29,782,965	32,263,153	28,091,841	24,223,662	-2.3	-7.7	14.8	16.0	4.7
Services techniques / Technical	18,786,893	19,724,642	19,607,300	17,004,112	13,696,667	-4.8	0.6	15.3	24.1	8.2
Ventes et promotion / Sales	5,268,009	6,401,217	4,841,484	5,046,585	4,131,013	-17.7	32.2	-4.1	22.2	6.3
Administration et frais généraux / Administration and General	19,282,866	20,067,871	17,362,763	16,922,120	14,781,786	-3.9	15.6	2.6	14.5	6.9
DÉPENSES TOTALES / TOTAL EXPENSES	**74,630,206**	**78,932,768**	**76,262,524**	**69,267,101**	**58,813,679**	**-5.5**	**3.5**	**10.1**	**17.8**	**6.1**
Bénéfice (perte) d'exploitation / Operating income	61,233,749	46,298,192	39,041,374	37,446,294	36,684,137	32.3	18.6	4.3	2.1	13.7
Amortissement / Depreciation	27,953,144	22,085,956	28,894,593	15,406,949	12,051,811	26.6	-23.6	87.5	27.8	23.4
B.A.I.I. / P.B.I.T.	**33,280,605**	**24,212,236**	**10,146,781**	**22,039,345**	**24,632,326**	**37.5**	**138.6**	**-54.0**	**-10.5**	**7.8**
Intérêts versés / Interest	23,125,765	21,853,066	36,227,295	42,016,032	34,026,109	5.8	-39.7	-13.8	23.5	-9.2
Ajustements / Adjustments	298,320	797,562	-434,026	-4,285,766	405,034	-62.6	-283.8	-89.9	-999.0	-7.4
Bénéfice net (perte) avant impôts / Pre-tax Profit	**9,856,520**	**1,561,608**	**-25,646,488**	**-15,690,921**	**-9,798,817**	**531.2**	**-106.1**	**63.4**	**60.1**	**0.1**
ABONNÉES / SUBSCRIBERS										
Abonnés (volet de base) / Subscribers (basic)	231,817	232,717	235,521	240,293	241,353	-0.4	-1.2	-2.0	-0.4	-1.0
Abonnées (non de base) / Subscribers (non-basic)	186,112	183,753	184,416	189,877	207,416	1.3	-0.4	-2.9	-8.5	-2.7
PERSONNEL / STAFF						0.0	0.0	0.0	0.0	
Rémunérations totaux / Total Salaries ($)	19,946,682	19,197,979	15,581,713	15,992,727	13,281,028	3.9	23.2	-2.6	20.4	10.7
Effectifs moyens / Staff	525	396	435	473	400	32.6	-9.1	-8.1	18.2	7.0
Rénumérations÷effectifs / Salaries÷Staff ($)	38,014	48,526	35,820	33,804	33,174	-21.7	35.5	6.0	1.9	3.5
IMMOBILISATIONS / FIXED ASSETS ($)										
Immobilisations brutes / Gross Fixed Assets	329,581,343	287,929,847	271,717,121	224,462,103	188,983,924	14.5	6.0	21.1	18.8	14.9
Immobilisations nettes / Net Fixed Assets	163,055,445	128,619,360	145,968,769	132,240,103	102,311,920	26.8	-11.9	10.4	29.3	12.4
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	45.07	36.97	33.86	35.09	38.41	21.9	9.2	-3.5	-8.7	4.1
Marge B.A.I.I. / P.B.I.T. Margin	24.50	19.33	8.80	20.65	25.79	26.7	119.7	-57.4	-19.9	-1.3
Marge avant impôts / Pre-tax Margin	7.25	1.25	-22.24	-14.70	-10.26	481.8	-105.6	51.3	43.3	-8.3
Immobilisations nettes moyens / Average Net Fixed Assets ($)	145,837,403	137,294,065	139,104,436	117,276,012		6.2	-1.3	18.6		
Rendement immobilisations nettes / Return on avg. NFA	22.82	17.64	7.29	18.79		29.4	141.8	-61.2		

Un changement de politique de ré-allocation des frais d'intérêts a provoqué des variations entre 2002 et 2003. / A change in reallocation policy in interest generated fluctuations between 2002 and 2003.

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CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION (TOUS LES SERVICES) / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION (ALL SERVICES)

Saskatchewan

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting Units:	**10**	**9**	**9**	**9**	**9**					
REVENUS / REVENUE($)										
Abonnement / Subscription	87,809,486	83,012,544	77,269,383	71,524,214	67,353,681	5.8	7.4	8.0	6.2	6.9
Branchement / Connection	479,347	890,014	467,664	640,944	931,372	-46.1	90.3	-27.0	-31.2	-15.3
Parrainage de canal communautaire / Community Programs Sponsorship	31,326	579,661	9,733	42,374	28,956	-94.6	999.0	-77.0	46.3	2.0
Autres revenus / Other Revenue	3,058,235	1,542,561	1,949,190	2,167,649	1,696,804	98.3	-20.9	-10.1	27.7	15.9
REVENUS TOTAUX / TOTAL REVENUE	**91,378,394**	**86,024,777**	**79,695,970**	**74,375,181**	**70,010,813**	**6.2**	**7.9**	**7.2**	**6.2**	**6.9**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	2,335,623	2,771,389	2,519,364	2,677,477	2,265,944	-15.7	10.0	-5.9	18.2	0.8
Paiement d'affiliation / Affiliation Payments	21,532,649	22,904,446	22,302,661	18,585,598	17,855,300	-6.0	2.7	20.0	4.1	4.8
Services techniques / Technical	21,167,382	12,008,771	11,814,725	11,284,057	11,703,934	76.3	1.6	4.7	-3.6	16.0
Ventes et promotion / Sales	10,012,905	7,122,049	5,865,702	4,558,132	3,402,318	40.6	21.4	28.7	34.0	31.0
Administration et frais généraux / Administration and General	17,266,613	12,627,958	11,675,397	13,226,070	10,487,568	36.7	8.2	-11.7	26.1	13.3
DÉPENSES TOTALES / TOTAL EXPENSES	**72,315,173**	**57,434,615**	**54,177,850**	**50,331,335**	**45,715,064**	**25.9**	**6.0**	**7.6**	**10.1**	**12.1**
Bénéfice (perte) d'exploitation / Operating income	19,063,221	28,590,163	25,518,121	24,043,846	24,295,749	-33.3	12.0	6.1	-1.0	-5.9
Amortissement / Depreciation	17,453,066	13,573,743	13,389,710	12,385,093	10,203,713	28.6	1.4	8.1	21.4	14.4
B.A.I.I. / P.B.I.T.	**1,610,155**	**15,016,420**	**12,128,411**	**11,658,753**	**14,092,036**	**-89.3**	**23.8**	**4.0**	**-17.3**	**-41.9**
Intérêts versés / Interest	9,978,665	13,736,526	16,644,450	21,246,716	10,424,593	-27.4	-17.5	-21.7	103.8	-1.1
Ajustements / Adjustments	-57,531	228,451	444,594	1,529,777	155,659	-125.2	-48.6	-70.9	882.8	-22.0
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-8,310,979**	**1,051,443**	**-4,960,633**	**-11,117,740**	**3,511,784**	**-890.4**	**-121.2**	**-55.4**	**-416.6**	**24.0**
ABONNÉES / SUBSCRIBERS										
Abonnés (volet de base) / Subscribers (basic)	145,711	148,656	151,975	155,457	157,565	-2.0	-2.2	-2.2	-1.3	-1.9
Abonnées (non de base) / Subscribers (non-basic)	125,072	115,050	128,022	131,103	139,587	8.7	-10.1	-2.4	-6.1	-2.7
PERSONNEL / STAFF						0.0	0.0	0.0	0.0	
Rémunérations totaux / Total Salaries ($)	20,409,221	15,438,156	12,451,910	11,905,702	9,950,272	32.2	24.0	4.6	19.7	19.7
Effectifs moyens / Staff	487	388	355	457	306	25.6	9.3	-22.2	49.0	12.3
Rénumérations÷effectifs / Salaries÷Staff ($)	41,878	39,789	35,076	26,078	32,469	5.2	13.4	34.5	-19.7	6.6
IMMOBILISATIONS / FIXED ASSETS ($)										
Immobilisations brutes / Gross Fixed Assets	208,597,546	197,259,471	177,208,522	154,790,687	146,127,635	5.7	11.3	14.5	5.9	9.3
Immobilisations nettes / Net Fixed Assets	92,945,313	93,956,600	85,559,323	76,944,563	67,933,128	-1.1	9.8	11.2	13.3	8.2
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	20.86	33.23	32.02	32.33	34.70	-37.2	3.8	-1.0	-6.8	-11.9
Marge B.A.I.I. / P.B.I.T. Margin	1.76	17.46	15.22	15.68	20.13	-89.9	14.7	-2.9	-22.1	-45.6
Marge avant impôts / Pre-tax Margin	-9.10	1.22	-6.22	-14.95	5.02	-844.1	-119.6	-58.4	-398.0	16.0
Immobilisations nettes moyens / Average Net Fixed Assets ($)	93,450,957	89,757,962	81,251,943	72,438,846		4.1	10.5	12.2		
Rendement immobilisations nettes / Return on avg. NFA	1.72	16.73	14.93	16.09		-89.7	12.1	-7.3		

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SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION (TOUS LES SERVICES) / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION (ALL SERVICES)

Alberta

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting Units:	**15**	**16**	**18**	**18**	**17**					
REVENUS / REVENUE($)										
Abonnement / Subscription	437,821,734	409,245,039	367,309,019	330,985,169	295,804,669	7.0	11.4	11.0	11.9	10.3
Branchement / Connection	5,814,847	7,319,025	3,191,898	4,954,865	6,040,309	-20.6	129.3	-35.6	-18.0	-0.9
Parrainage de canal communautaire / Community Programs Sponsorship	18,537	22,135	16,141	400,484	282,569	-16.3	37.1	-96.0	41.7	-49.4
Autres revenus / Other Revenue	11,472,302	12,250,252	13,339,014	13,563,611	10,112,271	-6.4	-8.2	-1.7	34.1	3.2
REVENUS TOTAUX / TOTAL REVENUE	**455,127,420**	**428,836,451**	**383,856,072**	**349,904,128**	**312,239,817**	**6.1**	**11.7**	**9.7**	**12.1**	**9.9**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	6,120,837	8,476,535	6,968,488	6,947,740	5,845,581	-27.8	21.6	0.3	18.9	1.2
Paiement d'affiliation / Affiliation Payments	87,813,977	90,131,949	96,146,293	84,469,390	72,498,300	-2.6	-6.3	13.8	16.5	4.9
Services techniques / Technical	48,137,694	45,299,493	54,447,809	33,966,380	37,648,567	6.3	-16.8	60.3	-9.8	6.3
Ventes et promotion / Sales	7,794,479	10,472,220	12,489,924	11,724,048	11,384,083	-25.6	-16.2	6.5	3.0	-9.0
Administration et frais généraux / Administration and General	64,059,373	61,118,861	46,762,093	49,942,933	48,198,213	4.8	30.7	-6.4	3.6	7.4
DÉPENSES TOTALES / TOTAL EXPENSES	**213,926,359**	**215,499,057**	**216,814,607**	**187,050,490**	**175,574,745**	**-0.7**	**-0.6**	**15.9**	**6.5**	**5.1**
Bénéfice (perte) d'exploitation / Operating income	241,201,061	213,337,396	167,041,465	162,853,632	136,665,073	13.1	27.7	2.6	19.2	15.3
Amortissement / Depreciation	116,460,158	105,604,371	85,066,022	57,878,088	44,884,439	10.3	24.1	47.0	28.9	26.9
B.A.I.I. / P.B.I.T.	**124,740,903**	**107,733,025**	**81,975,443**	**104,975,544**	**91,780,634**	**15.8**	**31.4**	**-21.9**	**14.4**	**8.0**
Intérêts versés / Interest	56,417,332	100,892,535	54,269,942	49,398,893	46,895,951	-44.1	85.9	9.9	5.3	4.7
Ajustements / Adjustments	236,604	7,569,676	7,583,697	-837,051	8,163,315	-96.9	-0.2	-999.0	-110.3	-58.7
Bénéfice net (perte) avant impôts / Pre-tax Profit	**68,086,967**	**-729,186**	**20,121,804**	**56,413,702**	**36,721,368**	**-999.0**	**-103.6**	**-64.3**	**53.6**	**16.7**
ABONNÉES / SUBSCRIBERS										
Abonnés (volet de base) / Subscribers (basic)	645,858	641,199	647,263	655,238	652,015	0.7	-0.9	-1.2	0.5	-0.2
Abonnées (non de base) / Subscribers (non-basic)	541,473	599,531	552,399	559,707	564,031	-9.7	8.5	-1.3	-0.8	-1.0
PERSONNEL / STAFF						0.0	0.0	0.0	0.0	
Rémunérations totaux / Total Salaries ($)	53,150,611	51,375,019	36,514,664	32,638,618	29,762,123	3.5	40.7	11.9	9.7	15.6
Effectifs moyens / Staff	1,105	1,837	1,064	1,033	901	-39.8	72.6	3.0	14.7	5.2
Rénumérations÷effectifs / Salaries÷Staff ($)	48,082	27,968	34,318	31,589	33,025	71.9	-18.5	8.6	-4.3	9.8
IMMOBILISATIONS / FIXED ASSETS ($)										
Immobilisations brutes / Gross Fixed Assets	1,180,351,034	1,113,128,536	986,837,405	832,746,326	659,354,661	6.0	12.8	18.5	26.3	15.7
Immobilisations nettes / Net Fixed Assets	608,055,122	638,502,980	611,101,606	547,630,037	417,313,105	-4.8	4.5	11.6	31.2	9.9
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	53.00	49.75	43.52	46.54	43.77	6.5	14.3	-6.5	6.3	4.9
Marge B.A.I.I. / P.B.I.T. Margin	27.41	25.12	21.36	30.00	29.39	9.1	17.6	-28.8	2.1	-1.7
Marge avant impôts / Pre-tax Margin	14.96	-0.17	5.24	16.12	11.76	-999.0	-103.2	-67.5	37.1	6.2
Immobilisations nettes moyens / Average Net Fixed Assets ($)	623,279,051	624,802,293	579,365,822	482,471,571		-0.2	7.8	20.1		
Rendement immobilisations nettes / Return on avg. NFA	20.01	17.24	14.15	21.76		16.1	21.9	-35.0		

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SOMMAIRE FINANCIER - DISTRIBUTION DE RADIODIFFUSION (TOUS LES SERVICES) / FINANCIAL SUMMARY - BROADCAST DISTRIBUTION (ALL SERVICES)

Colombie-Britannique / British Columbia

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting Units:	39	39	40	40	40					
REVENUS / REVENUE($)										
Abonnement / Subscription	702,894,971	642,368,978	547,556,912	477,401,860	446,142,580	9.4	17.3	14.7	7.0	12.0
Branchement / Connection	8,945,715	12,380,997	8,604,686	8,756,156	8,144,770	-27.7	43.9	-1.7	7.5	2.4
Parrainage de canal communautaire / Community Programs Sponsorship	22,619	15,469	71,697	487,007	360,835	46.2	-78.4	-85.3	35.0	-50.0
Autres revenus / Other Revenue	18,022,850	18,150,051	20,063,961	44,463,686	21,200,764	-0.7	-9.5	-54.9	109.7	-4.0
REVENUS TOTAUX / TOTAL REVENUE	**729,886,155**	**672,915,496**	**576,297,261**	**531,108,709**	**475,848,951**	**8.5**	**16.8**	**8.5**	**11.6**	**11.3**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	11,467,158	12,463,407	12,394,063	13,003,290	11,732,398	-8.0	0.6	-4.7	10.8	-0.6
Paiement d'affiliation / Affiliation Payments	138,938,584	142,185,425	140,560,675	122,188,564	108,307,573	-2.3	1.2	15.0	12.8	6.4
Services techniques / Technical	102,775,354	101,505,983	81,721,574	88,381,140	81,794,052	1.3	24.2	-7.5	8.1	5.9
Ventes et promotion / Sales	13,698,410	23,918,721	22,661,907	26,936,983	21,063,716	-42.7	5.5	-15.9	27.9	-10.2
Administration et frais généraux / Administration and General	113,076,249	115,042,067	85,196,894	94,674,339	86,115,474	-1.7	35.0	-10.0	9.9	7.0
DÉPENSES TOTALES / TOTAL EXPENSES	**379,955,756**	**395,115,605**	**342,535,113**	**345,184,313**	**309,013,212**	**-3.8**	**15.4**	**-0.8**	**11.7**	**5.3**
Bénéfice (perte) d'exploitation / Operating income	349,930,400	277,799,891	233,762,153	185,924,392	166,835,738	26.0	18.8	25.7	11.4	20.3
Amortissement / Depreciation	186,347,586	195,519,802	152,450,988	119,224,010	92,155,338	-4.7	28.3	27.9	29.4	19.2
B.A.I.I. / P.B.I.T.	**163,582,814**	**82,280,089**	**81,311,165**	**66,700,382**	**74,680,400**	**98.8**	**1.2**	**21.9**	**-10.7**	**21.7**
Intérêts versés / Interest	29,130,955	54,309,903	78,950,390	86,394,061	107,606,689	-46.4	-31.2	-8.6	-19.7	-27.9
Ajustements / Adjustments	1,442,743	9,924,334	6,108,605	26,915,628	-47,287,587	-85.5	62.5	-77.3	-156.9	-58.2
Bénéfice net (perte) avant impôts / Pre-tax Profit	**133,009,116**	**18,045,852**	**-3,747,830**	**-46,609,307**	**14,361,298**	**637.1**	**-581.5**	**-92.0**	**-424.5**	**74.5**
ABONNÉES / SUBSCRIBERS										
Abonnés (volet de base) / Subscribers (basic)	1,110,430	1,090,885	1,111,838	1,103,585	1,102,680	1.8	-1.9	0.7	0.1	0.2
Abonnées (non de base) / Subscribers (non-basic)	849,852	835,080	906,734	888,847	910,952	1.8	-7.9	2.0	-2.4	-1.7
PERSONNEL / STAFF						0.0	0.0	0.0	0.0	
Rémunérations totaux / Total Salaries ($)	105,079,165	105,728,186	63,039,036	87,163,009	76,276,944	-0.6	67.7	-27.7	14.3	8.3
Effectifs moyens / Staff	1,756	1,735	1,525	1,873	1,505	1.2	13.7	-18.5	24.4	3.9
Rénumérations÷effectifs / Salaries÷Staff ($)	59,830	60,942	41,326	46,546	50,679	-1.8	47.5	-11.2	-8.2	4.2
IMMOBILISATIONS / FIXED ASSETS ($)										
Immobilisations brutes / Gross Fixed Assets	1,803,507,324	1,747,714,540	1,568,661,838	1,554,885,515	1,320,526,461	3.2	11.4	0.9	17.7	8.1
Immobilisations nettes / Net Fixed Assets	817,096,982	888,133,396	936,837,293	712,644,797	600,396,165	-8.0	-5.2	31.5	18.7	8.0
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	47.94	41.28	40.56	35.01	35.06	16.1	1.8	15.9	-0.2	8.1
Marge B.A.I.I. / P.B.I.T. Margin	22.41	12.23	14.11	12.56	15.69	83.3	-13.3	12.3	-20.0	9.3
Marge avant impôts / Pre-tax Margin	18.22	2.68	-0.65	-8.78	3.02	579.5	-512.4	-92.6	-390.8	56.8
Immobilisations nettes moyens / Average Net Fixed Assets ($)	852,615,189	912,485,345	824,741,045	656,520,481		-6.6	10.6	25.6		
Rendement immobilisations nettes / Return on avg. NFA	19.19	9.02	9.86	10.16		112.8	-8.5	-3.0		

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

LES CONTRIBUTIONS À LA CRÉATION ET LA PRODUCTION D'ÉMISSIONS CANADIENNES /
CONTRIBUTIONS TO THE CREATION AND PRODUCTION OF CANADIAN PROGRAMMING

CANADA

LES CONTRIBUTIONS À LA CRÉATION ET LA PRODUCTION D'ÉMISSIONS CANADIENNES / CONTRIBUTIONS TO THE CREATION AND PRODUCTION OF CANADIAN PROGRAMMING

RÉGION / REGION PROVINCE		2001 Contributions au fond canadien de télévision / Contributions to Canadian Television Fund	2001 Fonds indépendants / Independent Funds	2001 Contributions totales / Total Contributions	2002 Contributions au fond canadien de télévision / Contributions to Canadian Television Fund	2002 Fonds indépendants / Independent Funds	2002 Contributions totales / Total Contributions	2003* Contributions au fond canadien de télévision / Contributions to Canadian Television Fund	2003* Fonds indépendants / Independent Funds	2003* Contributions totales / Total Contributions	2003* No. d'entreprises qui contribuent (1) / No. of undertakings contributing (1)
DISTRIBUTION DE RADIODIFFUSION / BROADCAST DISTRIBUTION											
Terre-Neuve / Newfoundland	$	764,801	86,322	851,123	622,059	155,514	777,573	596,398	149,099	745,497	1
Île-du-Prince-Edouard / Prince Edward Island	$	86,296	21,575	107,871	90,104	27,728	117,832	33,801	8,450	42,251	1
Nouvelle Écosse / Nova Scotia	$	1,601,028	380,952	1,981,980	1,737,757	411,663	2,149,420	1,599,890	367,122	1,967,013	11
Nouveau Brunswick / New Brunswick	$	1,125,818	281,453	1,407,271	1,131,846	282,960	1,414,806	913,756	228,437	1,142,193	6
Atlantique / Atlantic	$	**3,577,943**	**770,302**	**4,348,245**	**3,581,766**	**877,865**	**4,459,631**	**3,143,845**	**753,108**	**3,896,954**	**19**
Québec	$	**14,788,205**	**3,684,953**	**18,473,158**	**14,536,662**	**3,616,966**	**18,153,628**	**13,414,560**	**3,353,639**	**16,768,199**	**28**
Ontario	$	**28,897,752**	**7,024,818**	**35,922,570**	**29,779,896**	**7,234,029**	**37,013,925**	**28,098,863**	**6,727,573**	**34,826,436**	**53**
Manitoba	$	2,123,096	530,774	2,653,870	768,505	192,126	960,631	2,174,469	543,617	2,718,086	2
Saskatchewan	$	724,337	181,083	905,420	723,247	180,228	903,475	691,080	172,770	863,850	3
Alberta	$	3,615,702	849,722	4,465,424	6,849,616	1,664,572	8,514,188	3,684,552	886,024	4,570,576	7
Prairies	$	**6,463,135**	**1,561,579**	**8,024,714**	**8,341,368**	**2,036,926**	**10,378,294**	**6,550,101**	**1,602,411**	**8,152,512**	**12**
Colombie-Britannique / British Columbia	$	**10,120,692**	**2,412,288**	**12,532,980**	**9,655,409**	**2,283,937**	**11,939,346**	**10,906,900**	**2,622,543**	**13,529,442**	**24**
TOTAL - DIST. RADIODIFFUSION / BROADCAST DIST.	$	**63,847,727**	**15,453,940**	**79,301,667**	**65,895,101**	**16,049,723**	**81,944,824**	**62,114,269**	**15,059,274**	**77,173,543**	**136**
SDM/SRD / MDS/DTH	$	**25,394,867**	**6,295,303**	**31,690,170**	**37,597,849**	**8,831,653**	**46,429,502**	**47,065,200**	**11,423,540**	**58,488,740**	**7**
TOTAL DU CANADA / CANADA TOTAL	$	**89,242,594**	**21,749,243**	**110,991,837**	**103,492,950**	**24,881,376**	**128,374,326**	**109,179,469**	**26,482,814**	**135,662,283**	**143**

* Préliminaire / Preliminary

1) Ces chiffres représentent le nombre d'entreprises qui ont contribué au fonds . / This figure represents the number of undertakings who have contributed to the fund.

SDM & SRD
MDS & DTH

CANADA

CRTC - SYSTÈME DE LA BASE DE DONNEÉS FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

Sommaire financier pour les systèmes de radiodiffusion directe par satellite (SRD) et les systèmes de distribution multipoint (SDM) - Services de base / Financial Summary for Direct-to-Home (DTH) and Multipoint Distribution Systems (MDS) - Basic Service

CANADA

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	20	19	27	29	18					
Abonnés directs / Direct Subscribers	2,175,294	1,987,157	1,580,244	963,702	550,773	9.5	25.8	64.0	75.0	41.0
Abonnés indirects / Indirect Subscribers	26,394	29,458	26,149	303	154	-10.4	12.7	999.0	96.8	261.8
Abonnées totaux / Total Subscribers	**2,201,688**	**2,016,615**	**1,606,393**	**964,005**	**550,927**	**9.2**	**25.5**	**66.6**	**75.0**	**41.4**
REVENUS / REVENUE($)										
Abonnés directs / Subscription - direct subs.	341,091,641	265,128,208	80,521,402	43,801,623	21,603,741	28.7	229.3	83.8	102.8	99.3
Abonnés indirects / Subscription - indirect subs.	8,921,345	7,680,406	46,057	15,151	16,150	16.2	999.0	204.0	-6.2	384.8
Installation	36,318	-101,183	558,302	2,708,761	2,539,766	-135.9	-118.1	-79.4	6.7	-65.4
Canal communautaire / Community channel	0	0	0	13,967	0	0.0	0.0	-100.0	0.0	
Autres revenus / Other cable	5,968,887	7,189,617	9,434,576	6,052,950	923,160	-17.0	-23.8	55.9	555.7	59.5
REVENUS TOTAUX / TOTAL REVENUE	**356,018,191**	**279,897,049**	**90,560,337**	**52,592,451**	**25,082,819**	**27.2**	**209.1**	**72.2**	**109.7**	**94.1**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	70,468	85,429	634,054	636,085	129,504	-17.5	-86.5	-0.3	391.2	-14.1
Services techniques / Technical	181,752,995	174,544,492	119,276,863	84,480,081	40,255,446	4.1	46.3	41.2	109.9	45.8
Ventes et promotion / Sales and Promotion	114,750,788	110,015,127	123,573,476	166,347,559	88,729,368	4.3	-11.0	-25.7	87.5	6.6
Administration et frais généraux / Administration and General	85,497,929	76,620,903	74,338,461	69,413,166	31,517,821	11.6	3.1	7.1	120.2	28.3
Moins : allocation aux dépenses hors programmation / Less: Non-programming allocation	2,390,414	1,696,016	5,267,980	0	0	40.9	-67.8	0.0	0.0	
DEPENSES TOTALES / TOTAL EXPENSES	**379,681,766**	**359,569,935**	**312,554,874**	**320,876,891**	**160,632,139**	**5.6**	**15.0**	**-2.6**	**99.8**	**24.0**
Bénéfice (perte) d'exploitation / Operating Income	**-23,663,575**	**-79,672,886**	**-221,994,537**	**-268,284,440**	**-135,549,321**	**-70.3**	**-64.1**	**-17.3**	**97.9**	**-35.4**
Moins: amortissement / Less: Depreciation	123,635,545	121,588,786	73,049,457	35,291,745	19,252,101	1.7	66.4	107.0	83.3	59.2
Plus: allocation aux dépenses hors progammation / Plus: Non-programming allocation	17,980,200	9,613,911	12,439,335	0	0	87.0	-22.7	0.0	0.0	
B.A.I.I. / P.B.I.T.	**-129,318,920**	**-191,647,761**	**-282,604,659**	**-303,576,185**	**-154,801,422**	**-32.5**	**-32.2**	**-6.9**	**96.1**	**-4.4**
Moins:intérêts / Less: Interest	5,773,668	-1,956,671	-7,755,942	140,001	2,587,773	-395.1	-74.8	-999.0	-94.6	22.2
Moins: ajustements / Less: Adjustments	89,271,404	178,330,235	63,380,839	26,338,981	19,863,570	-49.9	181.4	140.6	32.6	45.6
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-224,363,992**	**-368,021,325**	**-338,229,556**	**-330,055,167**	**-177,252,765**	**-39.0**	**8.8**	**2.5**	**86.2**	**6.1**
Taux approuvé / Approved Rate ($)	19.73	15.04	13.00	22.03	20.32	31.2	15.7	-41.0	8.4	-0.7
Taux réalisé / Realized Rate ($)	13.07	11.12	4.25	3.79	3.27	17.5	161.8	12.1	15.9	41.4
Rémunérations totales / Total Salaries ($)	103,532,747	110,718,573	98,223,791	74,783,107	45,739,501	-6.5	12.7	31.3	63.5	22.7
Personnel / Staff	2,657	2,176	2,062	1,904	1,207	22.1	5.5	8.3	57.7	21.8
Rénumérations÷personnel / Salaries÷Staff ($)	38,966	50,882	47,635	39,283	37,886	-23.4	6.8	21.3	3.7	0.7
RENDEMENT / PROFITABILITY										
Immobilisations brutes - volet de base / Historical Cost Fixed Assets ($)	1,276,712,095	986,014,986	915,578,632	407,246,628	258,488,066	29.5	7.7	124.8	57.5	49.1
Immobilisations nettes - volet de base / Net Fixed Assets ($)	945,932,026	768,673,202	770,429,112	333,321,331	225,512,190	23.1	-0.2	131.1	47.8	43.1
Moins: allocation aux dépenses hors programmation / Less: Non-programming allocation	137,322,879	75,218,945	107,703,961	0	0	82.6	-30.2	0.0	0.0	
Immobilisations nettes ajustées - volet de base / Adjusted Net Fixed Assets ($)	808,609,147	693,454,257	662,725,151	333,321,331	225,512,190	16.6	4.6	98.8	47.8	37.6
Facteur age / Asset Age Factor	74.09%	77.96%	84.15%	81.85%	87.24%	-5.0	-7.4	2.8	-6.2	-4.0
Immobilisations nettes moyennes - volet de base / Average Net Fixed Assets ($)	751,031,702	678,089,704	498,023,241	279,416,761		10.8	36.2	78.2		
Marge B.A.I.I. / P.B.I.T. Margin (%)	-36.32	-68.47	-312.06	-577.22	-617.16	-47.0	-78.1	-45.9	-6.5	-50.7
Rendement immobilisations nettes / Return on Average Net Fixed Assets (%)	-17.22	-28.26	-56.75	-108.65		-39.1	-50.2	-47.8		

En 2002, le montant négatif dans les revenues de branchement est dû à la correction de l'année précédente. / In 2002, negative amount in Installation Revenue is due to corrections to the previous year

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

CRTC - SYSTÈME DE LA BASE DE DONNÉES FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

Sommaire financier - Les systèmes de radiodiffusion directe par satellite (SRD) et les systèmes de distribution multipoint (SDM) - Services non de base / Financial Summary - Direct-to-Home (DTH) & Multipoint Distribution Systems (MDS) - Non Basic Services

Canada

	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	**20**	**19**	**27**	**29**	**18**					
REVENUS / REVENUE($)										
Abonnés directs / Subscription	810,370,956	649,296,010	573,919,595	323,992,423	138,005,946	24.8	13.1	77.1	134.8	55.7
Branchement / Connection	8,676	9,118	7,995	420,839	64,994	-4.8	14.0	-98.1	547.5	-39.6
Décodeurs - Location / Converters - Rentals	343,241	370,326	566,098	199,087	328,637	-7.3	-34.6	184.3	-39.4	1.1
Décodeurs - Ventes nettes/ Converters - Net Sales	0	0	57,561	26,154	-128,275	0.0	-100.0	120.1	-120.4	-100.0
Autres revenus / Other Revenue	13,804	8,570	32,500	9,981	1,893,076	61.1	-73.6	225.6	-99.5	-70.8
REVENUS TOTAUX / TOTAL REVENUE	**810,736,677**	**649,684,024**	**574,583,749**	**324,648,484**	**140,164,378**	24.8	13.1	77.0	131.6	55.1
DÉPENSES / EXPENSES ($)										
Paiements d'affiliation / Affiliation Payments	471,810,277	389,360,520	321,848,154	192,494,820	83,801,009	21.2	21.0	67.2	129.7	54.0
Services techniques / Technical	69,596,061	67,902,759	84,800,261	62,494,558	23,123,503	2.5	-19.9	35.7	170.3	31.7
Ventes et promotion / Sales	162,977,132	117,644,764	125,642,792	113,936,060	109,357,543	38.5	-6.4	10.3	4.2	10.5
Administration et frais généraux / Administration and General	95,004,494	91,833,689	48,554,569	36,367,089	7,559,837	3.5	89.1	33.5	381.1	88.3
DÉPENSES TOTALES / TOTAL EXPENSES	**799,387,964**	**666,741,732**	**580,845,776**	**405,292,527**	**223,841,892**	19.9	14.8	43.3	81.1	37.5
Bénéfice (perte) d'exploitation / Operating income	**11,348,713**	**-17,057,708**	**-6,262,027**	**-80,644,043**	**-83,677,514**	-166.5	172.4	-92.2	-3.6	-39.3
Moins: amortissement / Less: Depreciation	3,942,412	37,793,865	9,446,436	9,835,988	5,283,157	-89.6	300.1	-4.0	86.2	-7.1
B.A.I.I. / P.B.I.T.	**7,406,301**	**-54,851,573**	**-15,708,463**	**-90,480,031**	**-88,960,671**	-113.5	249.2	-82.6	1.7	-46.3
Moins: intérêts versés / Less: Interest	788,808	1,537,331	4,227,482	1,252,619	1,550,257	-48.7	-63.6	237.5	-19.2	-15.5
Moins: ajustements / Less: Adjustments	6,715,998	-1,203,075	-2,262,930	1,721,437	-18,888,851	-658.2	-46.8	-231.5	-109.1	-22.8
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-98,505**	**-55,185,829**	**-8,226,579**	**-83,618,099**	**-66,338,920**	-99.8	570.8	-90.2	26.0	-80.4
ABONNÉES / SUBSCRIBERS										
Abonnées (non de base) / Subscribers (non-basic)	717,109	1,862,271	1,294,716	869,389	502,323	-61.5	43.8	48.9	73.1	9.3
PERSONNEL / STAFF										
Rémunérations totaux / Total Salaries ($)	1,164,075	1,567,877	2,084,652	877,483	443,915	-25.8	-24.8	137.6	97.7	27.3
Effectifs moyens / Staff	53.0	58.0	58.0	0.3	16.5	-8.6	0.0	19,233.3	-98.2	33.9
Rénumérations÷effectifs / Salaries÷Staff ($)	21,964	27,032	35,942	2,924,940	1,479,717	-18.7	-24.8	-98.8	97.7	-65.1
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	1.40%	-2.63%	-1.09%	-24.84%	-59.70%	-153.2	141.3	-95.6	-58.4	-60.9
Marge B.A.I.I. / P.B.I.T. Margin	0.91%	-8.44%	-2.73%	-27.87%	-63.47%	-110.8	209.2	-90.2	-56.1	-65.4
Marge avant impôts / Pre-tax Margin	-0.01%	-8.49%	-1.43%	-25.76%	-47.33%	-99.9	493.7	-94.4	-45.6	-87.9

Les amortissements incluent en 2002 une radiation d'immobilisations. / Depreciation includes in 2002 a write-down of assets.
Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.

CRTC - SYSTÈME DE LA BASE DE DONNEÉS FINANCIÈRES / CRTC - FINANCIAL DATABASE SYSTEM

Sommaire financier pour les systèmes de radiodiffusion directe par satellite (SRD) et les systèmes de distribution multipoint (SDM) - Tous les services / Financial Summary for Direct-to-Home (DTH) and Multipoint Distribution Systems (MDS) - All Services

CANADA	2003	2002	2001	2000	1999	Variation % / Percent Change 03/02	02/01	01/00	00/99	Moy. de croiss. ann. Avg. Ann. Grth Rate
Unités rapportées / Reporting units:	20	19	27	29	18					
REVENUS / REVENUE($)										
Abonnement / Subscription	1,160,383,942	922,104,624	654,487,054	367,809,197	159,625,837	25.8	40.9	77.9	130.4	64.2
Branchement / Connection	44,994	-92,065	566,297	3,129,600	2,604,760	-148.9	-116.3	-81.9	20.1	-63.7
Parrainage de canal communautaire / Community Programs Sponsorship	0	0	0	13,967	0	0.0	0.0	-100.0	999.0	
Autres revenus / Other Revenue	42,631,430	23,742,228	23,272,211	15,733,031	3,353,492	79.6	2.0	47.9	369.2	88.8
REVENUS TOTAUX / TOTAL REVENUE	**1,203,060,366**	**945,754,788**	**678,325,562**	**386,685,796**	**165,584,091**	**27.2**	**39.4**	**75.4**	**133.5**	**64.2**
DÉPENSES / EXPENSES ($)										
Programmation / Programming	70,468	85,429	634,054	636,085	129,504	-17.5	-86.5	-0.3	391.2	-14.1
Paiement d'affiliation / Affiliation Payments	517,425,722	426,862,443	340,009,799	202,007,841	87,005,385	21.2	25.5	68.3	132.2	56.2
Services techniques / Technical	207,271,596	206,262,837	191,191,442	138,754,556	60,734,925	0.5	7.9	37.8	128.5	35.9
Ventes et promotion / Sales	279,818,828	229,784,545	249,825,145	280,283,619	198,086,911	21.8	-8.0	-10.9	41.5	9.0
Administration et frais généraux / Administration and General	181,511,658	169,817,447	124,671,677	105,780,255	39,077,658	6.9	36.2	17.9	170.7	46.8
DEPENSES TOTALES / TOTAL EXPENSES	**1,186,098,271**	**1,032,812,702**	**906,332,117**	**727,462,358**	**385,034,383**	**14.8**	**14.0**	**24.6**	**88.9**	**32.5**
Bénéfice (perte) d'exploitation / Operating income	16,962,095	-87,057,912	-228,006,556	-340,776,562	-219,450,292	-119.5	-61.8	-33.1	55.3	-47.3
Amortissement / Depreciation	127,577,957	159,382,651	82,495,893	45,127,733	24,535,258	-20.0	93.2	82.8	83.9	51.0
B.A.I.I. / P.B.I.T.	**-110,615,862**	**-246,440,563**	**-310,502,449**	**-385,904,295**	**-243,985,550**	**-55.1**	**-20.6**	**-19.5**	**58.2**	**-17.9**
Intérêts versés / Interest	6,562,476	-419,340	-3,528,460	1,392,620	4,138,030	-999.0	-88.1	-353.4	-66.3	12.2
Ajustements / Adjustments	95,987,402	177,127,160	61,117,909	28,316,250	974,719	-45.8	189.8	115.8	999.0	215.0
Bénéfice net (perte) avant impôts / Pre-tax Profit	**-213,165,740**	**-423,148,383**	**-368,091,898**	**-415,613,165**	**-249,098,299**	**-49.6**	**15.0**	**-11.4**	**66.8**	**-3.8**
ABONNÉES / SUBSCRIBERS										
Abonnés (volet de base) / Subscribers (basic)	2,201,688	2,016,615	1,606,393	964,005	550,927	9.2	25.5	66.6	75.0	41.4
Abonnées (non de base) / Subscribers (non-basic)	717,109	1,862,271	1,294,716	869,389	502,323	-61.5	43.8	48.9	73.1	9.3
PERSONNEL / STAFF						0.0	0.0	0.0	0.0	
Rémunérations totaux / Total Salaries ($)	104,696,822	112,286,450	100,308,443	75,660,589	46,183,416	-6.8	11.9	32.6	63.8	22.7
Effectifs moyens / Staff	2,710	2,234	2,120	1,904	1,224	21.3	5.4	11.3	55.6	22.0
Rénumérations÷effectifs / Salaries÷Staff ($)	38,634	50,263	47,315	39,738	37,738	-23.1	6.2	19.1	5.3	0.6
IMMOBILISATIONS / FIXED ASSETS ($)										
Immobilisations brutes / Gross Fixed Assets	1,305,934,704	1,011,961,919	988,348,214	475,266,970	305,158,363	29.0	2.4	108.0	55.7	43.8
Immobilisations nettes / Net Fixed Asses	958,631,694	780,675,885	819,924,133	386,368,487	264,230,407	22.8	-4.8	112.2	46.2	38.0
RENDEMENT / PROFITABILITY (%)										
Revenue d'exploitation / Operating Margin	1.41	-9.21	-33.61	-88.13	-132.53	-115.3	-72.6	-61.9	-33.5	-67.9
Marge B.A.I.I. / P.B.I.T. Margin	-9.19	-26.06	-45.77	-99.80	-147.35	-64.7	-43.1	-54.1	-32.3	-50.0
Marge avant impôts / Pre-tax Margin	-17.72	-44.74	-54.26	-107.48	-150.44	-60.4	-17.5	-49.5	-28.6	-41.4
Immobilisations nettes moyens / Average Net Fixed Assets ($)	869,653,790	800,300,009	603,146,310	325,299,447		8.7	32.7	85.4		
Rendement immobilisations nettes / Return on avg. NFA	-12.72	-30.79	-51.48	-118.63		-58.7	-40.2	-56.6		

En 2002, le montant négatif dans les revenues de branchement est dû à la correction de l'année précédente. / In 2002, negative amount in Installation Revenue is due to correction to the previous year

Un changement de politique de ré-allocation des frais d'intérêts a provoqué des variations entre 2002 et 2003. / A change in reallocation policy in interest generated fluctuations between 2002 and 2003.

Les ajustements ont été sujet à plusieurs changements tels que des fluctuations des coûts de restructuration, de l'amortissement de l'achalandage et des gains sur disposition. / Adjustments were subject to many changes such as variation of restructuring costs, of amortization of goodwill and of gain on disposal.