



B BDC Consulting: *Maximize the value of your business*

Are you planning to retire or to move to other business ventures? Have you identified a successor? Next to starting a business, deciding how you will exit may be your most important decision. Our consultants have helped entrepreneurs plan their succession for over 30 years, whether they're passing the company on to family members, internal staff or selling to outside buyers.

How BDC can help...

Our approach focuses on maximizing the value of your business and stakeholders interests. Our experts can help you to:

- Define, develop and implement a transition plan.
- Clarify your objectives and those of other potential successors.
- Take a look at your business and exit strategy options.
- Identify training and development gaps.
- Cooperate with experts (tax, legal, etc.).
- And more...

What can transition planning offer you?

- An action plan for how and when your business will be transferred-and to whom.
- Renewed commitment from your management team and stakeholders.
- Clear management focus and well-defined future direction.
- Enhanced communication between entrepreneur and successor.
- Preserving and growing shareholder equity.
- Coaching and executive mentoring.
- Establishing a clear financial structure.

The added advantage of sound consulting advice

Our consultants deal with the human side of transition planning, helping you define, develop and implement a plan that ensures the success and ongoing growth of your business. One of the most important steps is to assess all your options before exiting your business. The strategy should reflect your personal and business objectives. Getting an external point of view can help you navigate through a complex process that involves dealing with issues such as business valuation, tax implications, family matters, and coaching successors.

Looking for the right financing solution?

BDC Financing can provide the funds to finance the acquisition of a business, the transaction costs including professional fees (legal, accounting, etc.), the transition costs namely professional consultants to support the management transition (BDC Consulting or other) and working capital to meet all pro forma needs of the business.