

CO-OPERATIVES IN CANADA* (1995 Data) July 1997

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^{*} Cette publication est aussi disponible en français et en espagnol sur demande.

Preface

Co-operatives in Canada which was first published in 1987 and presented 1985 data. Originally published as a condensed version of our main statistical publication "Co-operation in Canada", which was mainly used for distribution to interested foreign parties, it presented an overview of the co-operative system in Canada. However, since 1995 the format of the publication which greatly changed replaced "Co-operation in Canada". It is now our main statistical publication on non-financial co-operatives in Canada. Data on other types of co-operatives such as credit unions and caisses populaires, insurance and other financial co-operatives can be obtained through the Co-operatives Secretariat. A copy of this publication is also available on our Web site at: www.agr.ca/policy/coop/accueil.html

CO-OPERATIVES IN CANADA

SITUATION - 1995

The 1995 statistics are based on data from some 5,412 non-financial co-operatives having over 4.5 million members, a combined volume of business of \$24.8 billion and assets of \$14.1 billion. These co-operatives also employed over 70,000 people of which 73% were full-time employees. Of these co-operatives, 808 have an agricultural base and represent over 620,000 producers with a combined volume of business of \$15.7 billion and assets of \$5.0 billion. This includes data provided by wholesale co-operatives and federations.

PRODUCER CO-OPERATIVES

Co-operatives play a crucial role in the agricultural sector of the Canadian economy, especially in the processing and marketing of grains and oilseeds, milk and dairy products, poultry, honey, maple products, fruits and vegetables and livestock.

Agricultural **marketing and processing** co-operatives are, for the most part, modern enterprises that use the latest technology. Some are even leaders in their industry. Altogether, they represent a major economic force with a combined volume of business of more than \$11.8 billion and assets of \$3.5 billion. In 1995, they marketed nearly \$10.5 billion in agricultural products in Canada and abroad. (See Table 4.)

The market share of agricultural marketing co-operatives varies from nearly 60% for the grains and oilseeds and dairy products to 4% for egg production. (See Appendix F.)

On the farm supply side, co-operatives play an indispensable role in the sale of fertilizers and chemicals, animal feed and machinery such as farm machinery, and provide member co-operatives and producers with seeds and other inputs needed on the farm, including building materials and petroleum products. In 1995, they had a combined volume of business of \$4.0 billion. (See Table 8.)

The top ten agricultural co-operatives reported combined revenues of \$11.5 billion and assets of \$3.5 billion in 1995. They employed over 19,000 persons. (See Appendix I.)

In 1995, there were 56 **fishery** co-operatives in the Atlantic region responding to the survey, the same number as last year. Despite the problems faced by these co-operatives in recent years, they reported \$164.6 million in revenues for 1995, a slight drop compared to 1994. They had combined assets of \$48.4 million, a 23% drop compared to last year. This decrease in assets is the result of the sale of some equipment and capital assets attributable to the streamlining of operations by a number of fishery co-operatives in financial difficulty. These co-operatives reported total liabilities of \$22.1 million, a 50% drop compared to 1994. This drop is primarily attributable to a decrease in short-term debt, which had been threatening the existence of a number of co-operatives. (See Tables 10 and 11.)

Production co-operatives include feeder, grazing, agricultural machinery, artificial insemination, forestry and handicraft co-operatives. Together, the 461 production co-operatives responding to the survey reported a combined volume of business of \$778.1 million, an increase of \$100 million over 1994. Co-operatives in Quebec and

Alberta accounted for more than 80% of the total volume of business. In Quebec, revenues were primarily derived from the sale of forest products, while in Alberta, the sale of livestock (cattle and hogs) was by far the primary activity. Saskatchewan has the largest number of production co-operatives, with 189 organizations. Management of grazing operations and farm feeder operations were the two main activities of production co-operatives, with 143 and 119 enterprises respectively, accounting for 57% of all production co-operatives. (See Tables 12 and 13 and Appendix B.)

CONSUMER CO-OPERATIVES

At the local level, **consumer** co-operatives vary in size and sophistication, from small buying clubs, to large supermarket organizations and wholesale outlets. At these "conventional stores", sales are made in the usual manner and any "surplus" is returned at year's end based on patronage. In 1995, the sales of this group amounted to over \$6.4 billion, with food products accounting for nearly 53% of overall sales. Petroleum products, dry goods and home hardware were other types of products sold most. (See Table 6.)

In the West, during 1995, the 343 member co-operatives of Federated Co-operatives Limited had total sales of nearly \$2.5 billion, which gave them the strongest co-op presence in any region in Canada. Calgary Co-op Association Ltd. is considered the largest consumer co-operative in North America, with nearly 40% of the local retail market. Sales include food products, hardware, clothing, furnishings, petroleum products and building materials, as well as travel services and pharmaceuticals. In British Columbia, Mountain Equipment Co-op (MEC), based in Vancouver, specializes in the sale of outdoor equipment.

It provides a catalogue sales service and operates three stores outside British Columbia, in Toronto, Ottawa and Calgary. In 1995, MEC had in excess of 775,000 members across Canada and reported a volume of business of \$93.5 million.

In Atlantic Canada, the 167 member co-operatives of Co-op Atlantic had sales of over \$1.1 million in 1995.

Although not as large or influential, Quebec and Ontario consumer co-operatives are strong organizations with little penetration in urban areas.

A number of consumer co-operatives operate as "direct charge" co-operatives. In 1995, there were 50 reporting to the survey across Canada, most of them located in Quebec, New Brunswick and Nova Scotia. The "direct charge" co-ops responding to our 1995 survey reported a combined volume of business of nearly \$395 million and over 78,300 members. The concept of the "direct charge" system is that goods are provided to members at cost and a weekly service fee is charged to cover operating costs. Some add a surcharge to build capital for the development of the co-operative.

A more specialized consumer co-operative which has emerged in the past ten years, especially in urban areas, is the **natural health foods (bulk)** co-operative. In addition to retail sales, some of these co-operatives sell goods wholesale to other co-operatives. The majority of these co-operatives are located in Quebec. (See Appendix A.)

Student supply co-operatives have gained a strong foothold, especially in Quebec, where close to 100 are active. These co-operatives reported a volume of business of more than \$103.2 million in 1995 and over 804,000

members, most of whom were students. They provide all the various goods students may require, from pens and pencils to course text books. Several operate cafeterias and offer driver education courses. In 1995, sales of computer equipment (hardware and software) accounted for approximately three-quarters of the volume of business of these co-operatives. *Cybernétique Technologie*, a subsidiary of the *Fédération des coopératives québécoises en milieu scolaire*, now ranks first among computer assemblers in Quebec, with its "Supra" brand of compatible computers. (See Appendix A.)

Service co-operatives now make up the largest number of co-operatives in Canada. In 1995, they were 3,904 service co-operatives responding to the survey, accounting for 72% of all non-financial co-operatives. They reported a combined volume of business of \$1.7 billion, an increase of 12% over the previous year.

Since the mid-1970s, **housing** co-operatives have experienced a significant expansion. In 1995, the 1,946 housing co-operatives reporting had combined assets of nearly \$5.3 billion and 107,000 members. (See Appendix E.)

There are two major types of **child care** co-operatives: day care and nursery school co-operatives. Day care co-operatives are formed by working parents to provide daytime care for their children while they work. Nursery schools are formed with the emphasis on education and social interaction, and also provide parents with time for other pursuits. Child care co-operatives are found in greatest numbers in Ontario, Saskatchewan and Manitoba. In 1995, they were 437 day care and nursery school co-operatives reporting revenues of nearly \$46.2 million and over 26,000 members.

Health care co-operatives play an important part in the lives of a number of communities across Canada. A report entitled "Co-op/Consumer Sponsored Health Care Delivery Effectiveness" found that this type of health care delivery offers significant economic and other advantages. There is a role for health care co-operatives in helping to maintain the quality of our health care system while still assuring fiscal responsibility. In 1995, we find 28 health care co-operatives reporting to the survey over 316,000 members, assets of \$64.9 million and revenues of \$268.3 million.

Community development co-operatives foster local-level leadership skills and full grassroots participation in problem-solving and innovation. Community development co-operatives are found throughout Canada, but the majority are located in Saskatchewan. In 1995, the 207 development co-operatives reporting had 11,742 members, assets of \$12.2 million and revenues of \$12.4 million.

Funeral or burial co-operatives find their greatest strength in Quebec, though they have recently made some in-roads in the Maritimes. In 1995, we find 49 funeral co-operatives reported assets of \$40.8 million and in excess of 134,200 members.

Water supplying co-operatives are found mainly in Alberta, Quebec and Manitoba and 150 of them responded to the survey in 1995. Natural gas and rural electric co-operatives are found almost exclusively in Alberta. There were 205 such co-operatives in 1995.

Although **recreational** co-operatives are found in most provinces, they are most popular in the West, particularly in Saskatchewan. In 1995, the 300 recreational co-operatives were engaged in various

activities, including the management of community centres, skating and curling rinks, golf courses, campgrounds and swimming pools.

Transportation and communication co-operatives, though small in number, are found throughout Canada. (For other service co-operatives, see Appendix C.)

WORKERS' CO-OPERATIVES

During the 1980s, workers' co-operatives became more and more common and well established in Canada, especially in Quebec. In 1995, there were approximately 225 workers' co-operatives reporting with a total of some 14,368 members. They reported a combined volume of business of nearly \$460 million and assets of \$220 million. In 1995, they employed 6,369 persons, most of whom worked full-time. These co-operatives operate in a wide variety of fields, as the following examples show.

Founded in 1960, the *Coopérative Laterrière* is the largest forestry co-operative in Quebec and also the largest workers' co-operative in Canada with a volume of business of nearly \$47 million in 1995. Among other things, it operates a sawmill and tree nursery, and exports part of its production, primarily to England. It is owned by its 291 members and employs a total of 360 full-time workers.

In 1995, forestry co-operatives accounted for 68% of the overall volume of business of workers' co-operatives in Canada, that is, a total of \$311.4 million. (See Appendix D.)

The Coop des inséminateurs du Québec, with a volume of business of nearly \$22 million in 1995, is the highest-earning non-forestry workers' co-operative in Canada. The CRS Workers' Co-op, located

in British Columbia, which operates in the field of specialized foods, ranks second among non-forestry co-operatives, with revenues in excess of \$14.5 million.

Most workers' co-operatives are small in terms of membership, but some are quite large, such as the *Coop des travailleurs miniers JM* in Asbestos, which has 909 members.

These co-operatives are examples of people employing themselves in a productive manner. The rapidly rising interest in workers' co-operatives reflects the tremendous need for jobs and the increasing interest of better educated and more politically conscious people to have more control over their jobs and, consequently, their lives and communities.

For additional data, see the attached tables, figures and appendices. You may also contact the Co-operatives Secretariat (see title page) for all other questions regarding these statistics.

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Table 1: Summary by province of non-financial co-operatives reporting in Canada, 1995

	YK	NT	ВС	АВ	SK	МВ	ON	QC	NB	NS	PE	NF	FED 1/	CANADA	Previous 2/ Year
Associations							- num								
Consumer	-	36	35	51	88	43	20	204	37	40	9	17	2	582	608
Supply	-	-	9	19	87	16	26	76	3	5	1	3	2	247	241
Marketing	-	-	19	12	6	19	23	48	10	14	5	3	3	162	169
Fishing	-	-	3	3	6	7	1	5	10	9	8	4		56	56
Production	-	1	15	80	189	15	13	96	23	19	7	3		461	437
Service	-	1	317	499	591	206	794	1 221	65	131	30	32	17	3 904	3731
Total	-	38	398	664	967	306	877	1 650	148	218	60	62	24	5 412	5242
Membership							_	thousands	-						
Consumer	-	12	861	561	306	91	26	913	71	45	20	71		2 977	2 803
Supply	-		36	137	48	50	47	21	1	6		1		347	308
Marketing	-		5	59	81	28	13	15	2	2	1		3	209	221
Fishing	-		1		1	1			2	1		2		8	8
Production	-		2	10	5	1	1	8	2	2				31	31
Service	-		324	175	61	46	106	191	10	5	10	2	2	932	888
Total	-	12	1 229	942	502	217	193	1 148	88	61	31	76	5	4 504	4 259
Volume of business							- m	illion dolla	rs -						
Consumer	-	129.5	325.7	913.1	748.6	273.3	182.5	478.4	320.4	159.1	56.3	113.1	2 682.3	6 382.3	6116.1
Supply	-		146.2	575.8	174.1	157.4	398.9	2 083.6	6.6	18.3	.1	2.1	439.1	4 002.2	3776.4
Marketing	-		367.2	1 862.4	3 002.2	893.6	430.4	1 802.5	75.5	371.6	82.0	8.2	2 922.0	11 817.6	10137.0
Fishing	-		13.1	1.0	.9	3.9	.1	5.2	53.0	41.9	31.4	14.1		164.6	168.5
Production	-	1.7	16.5	308.7	49.8	16.3	20.8	328.9	26.6	8.4	.1	.3		778.1	676.9
Service	-	.1	379.0	174.3	57.1	54.6	522.8	341.3	11.6	18.3	3.3	4.7	133.8	1 700.9	1522.9
Total	-	131.3	1 247.7	3 835.3	4 032.7	1 399.1	1 555.5	5 039.9	493.7	617.6	173.2	142.5	6 177.2	24 845.7	22 397.8
Assets															
Consumer	-	77.9	122.2	302.5	347.8	122.3	36.8	131.1	87.6	45.2	15.7	37.7	948.5	2 275.3	2163.9
Supply	-		55.8	204.2	106.9	79.4	169.0	711.8	3.2	7.0	.0	.5	83.4	1 421.2	1270.1
Marketing	-		105.0	593.9	1 116.5	315.3	120.1	569.9	22.6	121.8	24.0	1.4	538.7	3 529.2	3342.7
Fishing	-		1.8	.2	.2	.7	.0	2.0	21.8	7.3	6.5	7.9		48.4	62.7
Production	-	1.3	9.6	165.0	48.3	9.4	16.2	175.9	3.1	2.9	.1	.2		432.0	345.0
Service	-	.0	1 085.4	688.1	106.2	155.5	3 012.7	932.0	54.2	123.0	12.7	29.0	150.3	6 349.1	5701.8
Total	-	79.2	1 379.8	1 953.9	1 725.9	682.6	3 354.8	2 522.7	192.5	307.2	59.0	76.7	1 720.9	14 055.2	12886.2

2/ revised

Table 2: Volume of business by province of non-financial co-operatives reporting in Canada, 1995

	YK	NT	ВС	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED 1/	CANADA	Previou: Year
Product marketings							- m	illion dollar	s -						rear
Grains	-	-	-	882.4	1 671.7	404.2	133.2	44.2	0.1	-	-	-	547.4	3 683.2	3 510.
Oilseeds	-	-	-	296.4	533.4	200.0	28.1	-	-	-	-	-	1 240.0	2 297.9	773.
Fruit	-	-	109.8	-	_	-	22.3	5.9	1.0	4.1	0.3	-	-	143.4	152.
Vegetables	-	-	77.6	8.4	-	-	15.7	24.8	-	0.3	8.3	-	-	135.1	121.
Dairy	-	-	60.5	-	-	8.2	223.6	1 391.5	35.1	296.1	74.3	-	1 127.2	3 216.5	3 158
Poultry	-	-	-	286.1	-	50.7	-	512.6	-	35.6	-	-	-	885.0	890
Eggs	-	-	-	11.1	-	-	-	1.4	-	6.0	-	8.1	-	26.6	28
Livestock: Cattle & sheep	-	-	63.0	297.8	355.3	39.3	25.8	40.6	1.7	0.9	-	-	-	824.4	1 074
Livestock: Hogs	-	-		4.3	1.6		16.5	612.8	0.4		-	-	-	635.6	582
Fish	-	0.1	11.3	0.9	0.5	3.7	0.1	5.2	42.6	34.4	29.4	11.8	-	140.0	143
Forest products	-	-	-	-	-	-	-	284.9	23.1	2.5	-	-	67.7	378.2	293
Honey & maple	-	-	-	9.2	-	11.1	-	24.6	-	-	-	-	-	44.9	35
Other	-	7.8	38.1	28.8	3.1	-	2.9	8.3	0.1	0.2	0.2	0.5	1.7	91.7	74
Total product marketings	-	7.9	360.3	1 825.4	2 565.6	717.2	468.2	2 956.8	104.1	380.1	112.5	20.4	2 984.0	12 502.5	10 838
Consumer & supplies															
Food Products	-	88.2	127.4	562.3	310.2	136.2	75.5	377.7	267.9	127.7	39.8	97.7	1 469.7	3 680.3	3 588
Dry goods & home hardware	-	16.5	125.3	57.5	61.9	24.2	46.1	42.0	37.3	11.0	3.8	0.9	153.9	580.4	588
Other	-	0.2	3.0	90.4	17.4	1.1	54.4	108.7	2.3	1.3	-	0.1	8.5	287.4	259
Sub-total consumer	-	104.9	255.7	710.2	389.5	161.5	176.0	528.4	307.5	140.0	43.6	98.7	1 632.1	4 548.1	4 436
Animal feed	-	_	78.1	17.2	33.1	8.1	93.9	442.4	6.5	26.1	1.1	1.5	121.0	829.0	764
Fertilizers & chemicals	-	-	21.7	228.4	256.1	144.8	106.0	143.4	0.9	4.0	0.1	0.2	312.1	1 217.7	1 049
Seeds	-	-	2.4	31.6	38.7	17.2	11.8	21.4	0.6	1.1	-	-	-	124.8	113
Farm supplies	-	-	6.2	111.0	25.2	25.3	35.2	205.8	1.8	9.2	0.2	0.2	55.7	475.8	440
Sub-total agriculture	-	0.0	108.4	388.2	353.1	195.4	246.9	813.0	9.8	40.4	1.4	1.9	488.8	2 647.3	2 367
Machinery, vehicles & parts	_	0.6	0.9	25.5	22.2	3.2	2.6	72.4	1.2	0.5	0.9	-	13.0	143.0	148
Petroleum products	-	1.2	82.5	410.0	344.3	145.9	91.8	238.6	38.4	17.5	7.6	8.1	729.5	2 115.4	1 961
Building materials	-	-	9.4	97.7	67.1	23.7	13.3	40.2	2.7	0.6	2.0	1.8	110.6	369.1	357
Other	-	-	7.7	2.9	1.6	0.4	30.4	2.1	1.3	2.2	0.2	0.9	-	49.7	44
Sub-total other supply	-	1.8	100.5	536.1	435.2	173.2	138.1	353.3	43.6	20.8	10.7	10.8	853.1	2 677.2	2 512
Total consumer & supplies	-	106.7	464.6	1 634.5	1 177.8	530.1	561.0	1 694.7	360.9	201.2	55.7	111.4	2 974.0	9 872.6	9 316
Total sales	-	114.6	824.9	3 459.9	3 743.4	1 247.3	1 029.2	4 651.5	465.0	581.3	168.2	131.8	5 958.0	22 375.1	20 155
Service revenue	_	12.2	348.5	299.9	197.8	108.8	309.3	276.6	18.0	23.6	2.8	4.7	181.7	1 783.9	1 737
Other income	-	4.5	74.3	75.5	91.6	43.0	217.0	111.7	10.7	12.8	2.3	6.0	37.3	686.7	504.
Total		131.3	1 247.7	3 835.3	4 032.8	1 399.1	1 555.5	5 039.8	493.7	617.7	173.3	142.5	6 177.0	24 845.7	

2/ revised

Table 3: Balance sheet by province of non-financial co-operatives reporting in Canada, 1995

	YK	NT	ВС	AB	SK	МВ	ON	QC	NB	NS	PE	NF	FED 1/	CANADA
Assets							- m	illion dollars	; -					
Cash	-	2.5	55.6	88.0	88.1	31.3	93.8	108.5	5.3	9.0	4.0	3.3	337.8	827.2
Receivables	-	13.5	78.1	412.8	500.0	148.4	151.2	354.2	20.3	36.2	9.9	3.8	444.9	2 173.3
Inventories	-	18.9	65.3	300.8	327.6	131.2	100.5	393.4	26.4	43.6	11.7	8.1	404.5	1 832.0
Other current	-	0.3	8.1	19.9	21.4	9.9	15.5	56.3	3.1	4.9	0.6	2.0	24.7	166.7
Sub-total current	-	35.2	207.1	821.5	937.1	320.8	361.0	912.4	55.1	93.7	26.2	17.2	1 211.9	4 999.2
Investments	-	13.6	106.4	231.0	312.2	115.2	95.5	250.0	29.3	20.1	3.5	5.6	77.1	1 259.5
Property & equipment	-	30.1	1 062.6	890.3	455.8	246.0	2 883.5	1 283.4	107.7	191.9	28.9	53.3	414.5	7 648.0
Other assets	-	0.3	3.6	11.1	20.6	0.7	14.8	76.8	0.4	1.6	0.5	0.6	17.4	148.4
Total assets	-	79.2	1 379.7	1 953.9	1 725.7	682.7	3 354.8	2 522.6	192.5	307.3	59.1	76.7	1 720.9	14 055.1
Liabilities														
Short-term debt	-	4.0	60.7	392.0	560.4	170.8	104.0	177.9	20.1	32.9	4.9	5.8	223.1	1 756.6
Accounts payable	-	18.3	88.0	203.1	133.4	54.8	131.8	378.2	31.5	40.1	5.3	12.4	440.7	1 537.6
Other current	-	2.2	12.1	39.9	9.0	10.3	38.5	35.2	1.8	1.3	5.4	2.4	17.4	175.5
Sub-total current	-	24.5	160.8	635.0	702.8	235.9	274.3	591.3	53.4	74.3	15.6	20.6	681.2	3 469.7
Long-term debt	-	23.9	914.1	325.6	133.0	147.4	2 772.0	997.8	75.4	158.7	15.2	39.5	155.5	5 758.1
Deferred credits	-	0.2	3.8	10.1	23.7	1.8	6.2	126.1	0.3	3.9	2.6	0.9	64.4	244.0
Sub-total liabilities	-	48.6	1 078.7	970.7	859.5	385.1	3 052.5	1 715.2	129.1	236.9	33.4	61.0	901.1	9 471.8
Members' equity														
Members' loans	-	0.0	27.0	53.2	4.2	69.2	29.7	38.9	10.8	6.8	0.5	3.1	57.6	301.0
Share capital	-	19.9	115.3	302.9	547.4	94.6	34.3	286.0	28.2	36.1	10.2	12.5	426.4	1 913.8
Reserves	-	10.1	112.6	487.5	200.2	93.9	206.3	422.0	23.0	20.2	8.7	5.4	51.0	1 640.9
Undistrubuted surplus	-	0.6	46.2	139.6	114.4	39.9	32.0	60.5	1.4	7.3	6.3	- 5.3	284.8	727.7
Sub-total equity	-	30.6	301.1	983.2	866.2	297.6	302.3	807.4	63.4	70.4	25.7	15.7	819.8	4 583.4
Total liabilities & equity	_	79.2	1 379.8	1 953.9	1 725.7	682.7	3 354.8	2 522.6	192.5	307.3	59.1	76.7	1 720.9	14 055.2

Table 4: Volume of business by province of marketing co-operatives reporting in Canada, 1995

	YK	NT	вс	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED 2/	CANADA
Product marketings								-million do	llars-					
Grains	-	-	_	880.1	1 669.2	404.3	42.8	-	-	-	-	-	547.4	3 543.8
Oilseeds	-	-	-	296.4	533.3	200.0	25.1	-	-	-	-	-	1 240.0	2 294.8
Fruit	-	-	109.8	-	-	-	22.3	5.7	1.0	4.1	0.3	-	-	143.2
Vegetables	-	-	77.6	8.4	-	-	15.7	8.9		0.3	6.7	-	-	117.6
Dairy	-	-	60.5	-	-	8.2	223.6	1 391.6	35.1	296.0	74.3	-	1 127.2	3 216.5
Poultry	-	-	-	286.1	-	50.7	-	176.0	-	35.6	-	-	-	548.4
Eggs	-	-	-	11.1	-	-	-	0.6	-	6.0	-	8.1	-	25.8
Livestock: Cattle & Sheep	-	-	55.7	10.5	316.6	27.0	7.2	1.9	1.7	0.9	-	-	-	421.5
Livestock: Hogs	-	-	-	2.1	-	-	16.5	2.0	0.4	-	-	-	-	21.0
Fish	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0
Forest products	-	-	-	-	-	-	-	-	-	0.7	-	-	-	0.7
Honey & maple	-	-	-	9.2	-	11.1	-	24.4	-	-	-	-	-	44.7
Other marketing	-	-	37.1	28.7	2.2	-	-	3.2	-	0.1	0.1	-	1.7	73.1
Sub-total	-	-	340.7	1 532.6	2 521.3	701.3	353.2	1 614.3	38.2	343.7	81.4	8.1	2 916.3	10 451.1
Consumer & Supplies														
Consumer	-	-	3.2	-	-	-	5.7	24.4	30.1	-	-	-	0.2	63.6
Agricultural	-	-	6.0	205.2	287.1	123.3	47.7	49.5	2.8	22.2	0.1	-	1.6	745.5
Other supply 1/	-	-	0.5	-	28.5	-	12.5	78.2	3.9	3.6	-	-	-	127.2
Sub-total	-	-	9.7	205.2	315.6	123.3	65.9	152.1	36.8	25.8	0.1	0.0	1.8	936.3
Total sales	-	-	350.4	1 737.8	2 836.9	824.6	419.1	1 766.4	75.0	369.5	81.5	8.1	2 918.1	11 387.4
Service revenue	-	-	15.1	111.0	140.0	63.9	8.9	10.9	0.3	1.4	-	0.1	2.4	354.0
Other Income	-	-	1.7	13.6	25.2	5.2	2.3	25.3	0.2	0.8	0.4	-	1.5	76.2
Total	-	_	367.2	1 862.4	3 002.1	893.7	430.3	1 802.6	75.5	371.7	81.9	8.2	2 922.0	11 817.6

^{1/} includes machinery, vehicles & parts, petroleum, building supplies and other

^{2/} co-operatives incorporated federally

Table 5: Balance sheet by province of marketing co-operatives reporting in Canada, 1995

	YK	NT	ВС	AB	SK	МВ	ON	QC	NB	NS	PE	NF	FED 1/	CANADA
Assets							- mi	llion dollars	-					
Cash	-	-	3.1	2.8	46.0	12.3	7.7	18.7	-	2.7	2.6	-	5.2	101.1
Receivables	-	-	23.7	178.7	421.2	111.3	39.3	139.9	8.1	30.6	6.3	0.7	146.6	1 106.4
Inventories	-	-	12.3	156.0	223.0	86.7	30.9	106.6	3.1	30.1	6.3	0.1	188.1	843.2
Other current	-	-	1.9	8.5	10.7	1.7	1.6	5.9	0.9	3.1	-	0.1	6.0	40.4
Sub-total current	-	-	41.0	346.0	700.9	212.0	79.5	271.1	12.1	66.5	15.2	0.9	345.9	2 091.1
Investments	-	-	3.2	20.1	117.3	33.3	1.9	76.1	0.6	4.3	0.1	-	1.6	258.5
Property & equipment	-	-	58.0	226.0	279.6	69.8	34.9	183.3	9.9	49.7	8.3	0.4	184.3	1 104.2
Other assets	-	-	2.8	1.8	18.7	0.2	3.8	39.4	-	1.3	0.4	-	7.0	75.4
Total assets	-	-	105.0	593.9	1 116.5	315.3	120.1	569.9	22.6	121.8	24.0	1.3	538.8	3 529.2
Liabilities														
Short-term debt	-	-	19.6	215.8	505.8	151.3	15.8	35.9	6.0	24.6	0.3	0.2	99.6	1 074.9
Accounts payable	-	-	22.7	76.3	83.6	31.3	34.2	162.0	4.6	22.9	1.2	0.4	186.4	625.6
Other current	-	-	3.6	1.9	0.1	0.1	2.0	11.5	-	0.5	5.4	0.2	0.2	25.5
Sub-total current	-	-	45.9	294.0	589.5	182.7	52.0	209.4	10.6	48.0	6.9	0.8	286.2	1 726.0
Long-term debt	-	-	14.8	96.1	58.5	18.3	15.0	53.0	4.2	28.0	2.4	0.3	125.8	416.4
Deferred credits	-	-	1.6	4.6	23.3	1.5	1.2	37.1	-	3.5	2.1	-	8.0	75.7
Sub-total liabilities	-	-	62.3	394.7	671.3	202.5	68.2	299.5	14.8	79.5	11.4	1.1	412.8	2 218.1
Members' equity														
Members' loans	-	-	22.4	1.7	0.7	68.8	3.9	-	0.1	3.8	-	-	50.0	151.4
Share capital	-	-	1.4	30.2	305.3	2.4	12.9	125.3	3.5	20.4	2.6	0.1	0.1	504.2
Reserves	-	-	5.9	115.9	93.1	32.7	21.8	114.5	3.3	10.5	5.0	0.1	20.9	423.7
Undistrubuted surplus	-	-	13.0	51.4	46.1	8.9	13.3	30.6	0.9	7.6	5.0	-	55.0	231.8
Sub-total equity	-	-	42.7	199.2	445.2	112.8	51.9	270.4	7.8	42.3	12.6	0.2	126.0	1 311.1
Total liabilities & equity	-	-	105.0	593.9	1 116.5	315.3	120.1	569.9	22.6	121.8	24.0	1.3	538.8	3 529.2

Table 6: Volume of business by province of consumer co-operatives reporting in Canada, 1995

	YK	NT	вс	AB	SK	МВ	ON	QC	NB	NS	PE	NF	FED 1/	CANADA
Consumer & supplies						-million d	ollars-							
Food products	-	87.2	117.9	559.3	296.0	121.8	75.2	339.1	233.9	121.6	39.8	97.8	1 358.9	3 448.5
Dry goods & home hardware	-	16.3	114.2	53.9	54.1	20.5	6.9	14.3	34.3	9.7	3.7	0.8	153.8	482.5
Other	-	0.2	3.0	90.4	17.0	1.1	53.9	107.9	1.9	0.9	-	0.1	-	276.4
Sub-total consumer	-	103.7	235.1	703.6	367.1	143.4	136.0	461.3	270.1	132.2	43.5	98.7	1 512.7	4 207.4
Agricultural	-	-	5.8	27.7	43.1	32.1	15.2	9.5	1.9	7.3	1.3	_	159.7	303.6
Petroleum	-	1.2	54.3	85.8	235.2	67.1	17.6	1.1	36.2	10.2	6.9	8.1	729.5	1 253.2
Building materials	-	-	9.4	35.4	52.3	11.6	4.1	3.0	1.1	0.7	2.0	1.7	110.6	231.9
Other supply	-	0.6	7.6	2.4	5.3	2.4	-	1.3	0.6	-	-	0.6	13.0	33.8
Sub-total supplies	-	105.5	312.2	854.9	703.0	256.6	172.9	476.2	309.9	150.4	53.7	109.1	2 525.5	6 029.9
Product marketings	-	7.8	0.0	0.0	0.0	0.0	3.8	0.0	0.0	0.0	1.6	0.0	67.7	80.9
Total sales	-	113.3	312.2	854.9	703.0	256.6	176.7	476.2	309.9	150.4	55.3	109.1	2 593.2	6 110.8
Service revenue	-	11.9	1.7	25.5	5.6	2.0	3.0	1.7	6.1	4.8	0.3	0.5	55.1	118.2
Other income	-	4.3	11.8	32.7	40.0	14.7	2.8	0.5	4.3	4.0	8.0	3.5	33.9	153.3
Total	-	129.5	325.7	913.1	748.6	273.3	182.5	478.4	320.3	159.2	56.4	113.1	2 682.2	6 382.3

Table 7: Balance sheet by province of consumer co-operatives reporting in Canada, 1995

	YK	NT	вс	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED 1/	CANADA
Assets							- mil	lion dollars	-					
Cash	-	2.3	2.4	19.3	7.9	5.2	1.6	18.9	1.4	1.1	0.5	1.0	297.7	359.3
Receivables	-	13.5	10.8	17.0	36.1	15.7	6.7	13.5	3.1	2.3	1.4	1.2	201.0	322.3
Inventories	-	18.7	41.1	62.2	80.9	26.7	13.3	36.9	19.4	9.0	4.0	7.0	202.5	521.7
Other current	-	0.2	1.3	4.1	3.2	5.2	0.5	3.3	1.7	0.6	0.2	1.2	16.0	37.5
Sub-total current	-	34.7	55.6	102.6	128.1	52.8	22.1	72.6	25.6	13.0	6.1	10.4	717.2	1 240.8
Investments	-	13.3	30.2	80.9	145.2	43.1	1.1	10.0	17.6	10.1	3.0	5.6	36.3	396.4
Property & equipment	-	29.6	36.1	116.4	74.0	26.3	13.3	47.2	44.3	22.1	6.6	21.8	189.0	626.7
Other assets	-	0.3	0.3	2.6	0.5	0.1	0.3	1.3	0.1	-	-	-	6.0	11.5
Total assets	-	77.9	122.2	302.5	347.8	122.3	36.8	131.1	87.6	45.2	15.7	37.8	948.5	2 275.4
Liabilities														
Short-term debt	_	4.0	12.3	18.4	16.6	3.8	5.9	10.1	7.0	4.6	2.6	4.0	62.4	151.7
Accounts payable	-	17.9	23.2	52.0	36.1	10.0	11.4	26.6	22.0	12.2	2.7	11.1	225.0	450.2
Other current	-	2.2	0.4	2.0	3.4	4.2	-	2.0	1.3	0.1	-	1.0	-	16.6
Sub-total current	-	24.1	35.9	72.4	56.1	18.0	17.3	38.7	30.3	16.9	5.3	16.1	287.4	618.5
Long-term debt	-	23.4	6.4	19.6	15.9	5.1	8.7	20.2	25.3	14.0	3.2	11.5	26.2	179.5
Deferred credits	-	0.2	0.7	1.0	-	-	0.1	4.6	-	-	-	-	2.8	9.4
Sub-total liabilities	-	47.7	43.0	93.0	72.0	23.1	26.1	63.5	55.6	30.9	8.5	27.6	316.4	807.4
Members' equity														
Members' loans	-	-	0.7	-	0.8	0.1	2.6	-	5.8	0.7	0.2	2.5	-	13.4
Share capital	-	19.5	53.4	130.7	173.1	53.3	2.7	25.0	20.9	12.3	5.0	9.6	388.8	894.3
Reserves	-	10.0	11.3	49.7	64.2	28.1	5.0	39.0	8.6	2.9	1.4	3.3	5.6	229.1
Undistrubuted surplus	-	0.7	13.8	29.1	37.7	17.7	0.4	3.6	- 3.3	- 1.6	0.6	- 5.2	237.7	331.2
Sub-total equity	-	30.2	79.2	209.5	275.8	99.2	10.7	67.6	32.0	14.3	7.2	10.2	632.1	1 468.0
Total liabilities & equity	-	77.9	122.2	302.5	347.8	122.3	36.8	131.1	87.6	45.2	15.7	37.8	948.5	2 275.4

Table 8: Volume of business by province of supply co-operatives reporting in Canada, 1995

	YK	NT	ВС	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED 1/	CANADA
Consumer & supplies							-	-million dollars	3-					
Consumer	-	-	17.3	6.5	22.1	18.0	34.2	24.7	1.0	4.5	0.0	0.1	110.7	239.1
Agricultural supplies														
Animal feed	-	-	76.5	9.2	12.6	4.8	80.8	411.8	3.6	8.4	-	1.5	23.4	632.6
Fertilizers & chemicals	-	-	16.5	44.1	6.5	25.1	70.8	133.3	0.4	1.1	-	0.2	260.1	558.1
Seeds	-	-	2.4	0.2	0.1	-	8.7	19.6	0.4	0.5	-	-	-	31.9
Farm supplies	-	-	1.2	96.3	3.3	5.1	23.8	189.4	0.7	0.9	-	0.2	44.1	365.0
Sub-total agricultural	-	-	96.6	149.8	22.5	35.0	184.1	754.1	5.1	10.9	0.0	1.9	327.6	1 587.6
Other supplies														
Machinery, vehicles & parts	-	-	0.3	23.1	1.5	0.9	0.6	50.2	0.1	-	-	_	-	76.7
Petroleum	-	-	27.2	324.4	109.0	78.8	62.3	175.0	-	2.3	-	_	-	779.0
Building materials	-	-	-	62.3	3.2	12.0	9.2	21.6	0.1	_	-	-	-	108.4
Other	-	-	0.1	0.2	-	0.3	-	0.1	-	0.1	-	0.1	-	0.9
Sub-total other supplies	-	-	27.6	410.0	113.7	92.0	72.1	246.9	0.2	2.4	0.0	0.1	0.0	965.0
Total consumer & supplies	-	-	141.5	566.3	158.3	145.0	290.4	1 025.7	6.3	17.8	0.0	2.1	438.3	2 791.7
Product marketings	-	-	0.0	0.0	0.0	0.0	89.4	1 047.0	0.0	0.0	0.0	0.0	0.0	1 136.4
Total consumer, supply and marketing sales	-	-	141.5	566.3	158.3	145.0	379.8	2 072.7	6.3	17.8	0.0	2.1	438.3	3 928.1
Service revenue	-	-	1.1	0.4	0.3	0.1	14.5	2.5	0.2	0.1	-	-	-	19.2
Other income	-	-	3.6	9.1	15.6	12.3	4.6	8.4	0.1	0.4	-	-	0.8	54.9
Total volume	-	-	146.2	575.8	174.2	157.4	398.9	2 083.6	6.6	18.3	0.0	2.1	439.1	4 002.2

Table 9: Balance sheet by province of supply co-operatives reporting in Canada, 1995

	YK	NT	вс	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED 1/	CANADA
Assets							- mil	lion dollars	-					
Cash	-	-	2.0	3.6	6.7	2.7	4.7	5.6	0.2	0.2	-	-	11.1	36.8
Receivables	-	-	13.9	52.7	17.9	12.5	47.8	157.0	0.6	1.1	-	0.3	21.6	325.4
Inventories	-	-	10.7	76.6	18.7	15.9	53.9	207.4	0.7	2.0	-	0.2	13.5	399.6
Other current	-	-	2.2	1.4	6.3	2.4	2.9	18.0		0.1	-	-	0.6	33.9
Sub-total current	-	-	28.8	134.3	49.6	33.5	109.3	388.0	1.5	3.4	0.0	0.5	46.8	795.7
Investments	-	-	8.4	15.1	46.3	35.2	4.1	82.9	0.3	1.0	-	-	19.1	212.4
Property & equipment	-	-	18.6	51.6	10.9	10.7	53.1	215.5	1.4	2.6	-	0.1	14.7	379.2
Other assets	-	-	-	3.2	0.1	-	2.5	25.4	-	-	-	-	2.8	34.0
Total assets	-	-	55.8	204.2	106.9	79.4	169.0	711.8	3.2	7.0	0.0	0.6	83.4	1 421.3
Liabilities														
Short-term debt	-	-	7.9	3.6	2.1	2.4	49.1	90.7	0.7	0.7	-	0.2	2.4	159.8
Accounts payable	-	-	8.5	34.7	4.5	8.2	37.0	138.7	0.4	1.8	-	0.1	15.7	249.6
Other current	-	-	0.6	2.1	1.2	2.9	0.3	5.2	-	-	-	-	-	12.3
Sub-total current	-	-	17.0	40.4	7.8	13.5	86.4	234.6	1.1	2.5	0.0	0.3	18.1	421.7
Long-term debt	-	-	12.7	13.6	0.8	2.3	27.6	160.7	0.7	2.0	-	-	-	220.4
Deferred credits	-	-	1.3	1.1	-	-	1.3	52.0	0.2	-	-	-	59.4	115.3
Sub-total liabilities	-	-	31.0	55.1	8.6	15.8	115.3	447.3	2.0	4.5	0.0	0.3	77.5	757.4
Members' equity														
Members' loans	-	-	-	49.0	-	-	17.2	37.7	-	0.1	-	-	1.5	105.5
Share capital	-	-	13.3	36.3	64.8	30.0	6.5	76.5	0.4	1.4	-	0.1	9.8	239.1
Reserves	-	-	7.7	58.4	18.2	19.6	20.0	144.9	0.7	0.5	-	0.1	8.4	278.5
Undistrubuted surplus	-	-	3.8	5.4	15.3	14.0	10.0	5.4	0.1	0.5	-	0.1	- 13.8	40.8
Sub-total equity	-	-	24.8	149.1	98.3	63.6	53.7	264.5	1.2	2.5	0.0	0.3	5.9	663.9
Total liabilities & equity	-	-	55.8	204.2	106.9	79.4	169.0	711.8	3.2	7.0	0.0	0.6	83.4	1 421.3

Table 10: Volume of business by province of fishing co-operatives reporting in Canada, 1995

	YK	NT	ВС	AB	SK	MB	ON	QC	NB	NS	PE	NF	CANADA
Product marketings						-milli	ion dollars-						
& supplies													
Fish	-	-	11.3	0.9	0.5	3.7	0.1	5.2	42.6	34.3	29.4	11.9	139.9
Consumer	-	-			0.2				6.2	3.0	0.1		9.5
Supplies	-	-		0.0	0.1	0.2			1.6	4.2	1.8	0.3	8.1
Total sales	-	-	11.3	0.9	0.8	3.9	0.1	5.2	50.4	41.5	31.3	12.1	157.5
Service revenue	-	-	0.0	0.0	0.0	0.0			0.2	0.2	0.1	1.1	1.6
Other income	-	-	1.7	0.0	0.1	0.0			2.4	0.3		0.8	5.3
Total	-	-	13.1	1.0	0.9	3.9	0.1	5.2	53.0	42.0	31.4	14.1	164.4

Table 11: Balance sheet of fishing co-operatives reporting in Canada, 1993 to 1995

	1993	%	1994	%	1995	%
Assets		-milli	on dollars-			
Cash	3.5	4.6	5.0	8.0	5.8	11.9
Receivables	17.4	22.9	14.8	23.7	9.0	18.5
Inventories	17.1	22.4	8.5	13.6	7.1	14.8
Other current	1.2	1.6	0.0	0.0	0.7	1.5
Sub-total current	39.3	51.5	28.4	45.4	22.6	46.7
Investments	7.4	9.7	8.3	13.2	8.7	18.1
Property & equipment	28.4	37.2	25.8	41.2	16.9	34.9
Other assets	1.3	1.7	0.2	0.3	0.2	0.4
Total assets	76.3	100.0	62.7	100.0	48.4	100.0
Liabilities						
Short-term debt	27.7	36.3	19.0	30.4	6.8	14.1
Accounts payable	8.8	11.5	9.6	15.2	7.3	15.1
Other current	2.0	2.6	1.0	1.7	0.4	0.9
Sub-total current	38.5	50.4	29.6	47.3	14.6	30.1
Long-term debt	13.5	17.8	10.2	16.3	6.2	12.8
Deferred credits	1.8	2.4	1.5	2.3	1.3	2.8
Sub-total liabilities	53.8	70.6	41.3	65.9	22.1	45.7
Members' equity						
Members' loans	11.5	15.0	9.7	15.5	9.5	19.7
Share capital	9.6	12.6	10.1	16.2	9.9	20.5
Reserves	4.8	6.3	6.3	10.1	7.1	14.7
Undistrubuted surplus	3.5	4.6	4.8	7.7	0.3	0.6
Sub-total equity	22.4	29.4	21.4	34.1	26.3	54.3
Total liabilities & equity	76.3	100.0	62.7	100.0	48.4	100.0

Table 12: Volume of business by province of production co-operatives reporting in Canada, 1995

	YK	NT	ВС	AB	SK	MB	ON	QC	NB	NS	PE	NF	CANADA
Product marketings						- mil	lion dollars-						
& supplies													
Livestock: Cattle & hogs	-	-	7.3	287.3	40.3	11.0	18.5	-	-	-	0.0	-	364.4
Forestry products	-	-	0.0	-	-	-	-	284.9	23.1	1.9	-	-	309.9
Other marketing	-	0.2	1.0	1.1	3.4	-	0.2	2.5	-	0.2	-	0.2	8.8
Sub-total product marketings	-	0.2	8.3	288.5	43.8	11.0	18.7	287.4	23.1	2.1	0.1	0.2	683.1
Supply sales	-	1.3	0.0	0.2	0.1	0.0	0.0	3.5	0.0	0.3	0.0	0.1	5.4
Total Sales	-	1.4	8.3	288.6	43.8	11.0	18.7	290.9	23.1	2.4	0.1	0.3	688.5
Service revenue	-	0.2	8.2	17.5	5.4	5.3	1.6	27.6	3.2	5.1	0.1	0.0	74.1
Other income	-	0.1	0.0	0.7	0.6	0.0	0.5	10.5	0.3	1.0	0.0	0.0	13.7
Total	-	1.7	16.5	306.8	49.8	16.3	20.8	328.9	26.6	8.5	0.1	0.3	776.3

Table 13: Balance sheet of production co-operatives reporting in Canada, 1993 to 1995

	1993	%	1994	%	1995	%
Assets		-mil	lion dollars-			
Cash	29.3	10.5	38.3	11.1	60.1	13.9
Receivables	146.1	52.3	182.2	52.8	208.5	48.3
Inventories	20.4	7.3	24.4	7.1	38.0	8.8
Other current	8.1	2.9	7.9	2.3	16.0	3.7
Sub-total current	203.9	73.0	252.8	73.3	322.6	74.7
Investments	18.5	6.6	25.7	7.5	28.8	6.7
Property & equipment	53.8	19.3	60.7	17.6	75.2	17.3
Other assets	3.1	1.1	5.9	1.7	5.5	1.3
Total assets	279.2	100.0	345.0	100.0	432.1	100.0
Liabilities						
Short-term debt	140.7	50.4	176.0	51	209.6	48.5
Accounts payable	27.5	9.9	33.4	9.7	44.5	10.3
Other current	16.3	5.8	19.3	5.6	20.3	4.7
Sub-total current	184.5	66.1	228.8	66.3	274.4	63.5
Long-term debt	24.1	8.6	29.7	8.6	43.0	10.0
Deferred credits	3.7	1.3	5.9	1.7	9.9	2.3
Sub-total liabilities	212.3	76	264.4	76.6	327.3	75.8
Members' equity						
Members' loans	2.2	0.8	2.5	0.7	3.2	0.7
Share capital	26.4	9.5	32.4	9.4	36.1	8.3
Reserves	32.2	11.5	32.0	9.3	35.2	8.2
Undistrubuted surplus	6.1	2.2	13.7	4.0	30.3	7.0
Sub-total equity	66.9	24.0	80.6	23.4	104.8	24.2
Total liabilities & equity	279.2	100.0	345.0	100.0	432.1	100.0

Table 14: Volume of business by province of service co-operatives reporting in Canada, 1995

	YK	NT	вс	AB	SK	МВ	ON	QC	NB	NS	PE	NF	FED 1/	CANADA
						-n	nillion dollars-	•						
Service revenue	-	1.6	322.3	145.6	125.7	37.5	324.2	234.0	8.1	12.5	2.2	3.1	0.1	1 216.9
Other income	-	0.0	55.6	17.5	10.4	10.8	207.8	66.9	3.6	6.1	1.1	1.4	0.0	381.1
Sub-total	-	1.6	377.9	163.1	136.1	48.3	532.0	300.8	11.6	18.6	3.3	4.5	0.1	1 598.0
Marketing & supply sales	-	0.0	1.1	11.2	0.6	6.3	43.0	40.4	0.1	0.0	0.0	0.2	0.0	102.9
Total	-	1.6	379.0	174.3	136.7	54.6	575.0	341.3	11.7	18.6	3.3	4.7	0.1	1 700.9

^{1/} co-operatives incorporated federally

Table 15: Balance sheet of service co-operatives reporting in Canada, 1993 to 1995

	1993	%	1994	%	1995	%
Assets		-m	illion dollars-			
Cash	225.5	4.1	242.3	4.3	264.1	4.2
Receivables	197.8	3.6	207.7	3.6	201.7	3.2
Inventories	11.0	0.2	20.5	0.4	22.3	0.4
Other current	34.7	0.6	33.4	0.6	38.5	0.6
Sub-total current	469.1	8.6	504.0	8.8	526.6	8.4
Investments	321.4	5.9	308.1	5.4	354.9	5.5
Property & equipment	4 661.7	85.1	4 869.0	85.4	5446.5	85.8
Other assets	25.5	0.5	19.1	0.3	21.9	0.3
Total assets	5 477.6	100.0	5 700.2	100.0	6 349.9	100.0
Liabilities						
Short-term debt	138.5	2.5	155.1	2.7	164.1	2.6
Accounts payable	148.2	2.7	146.4	2.6	160.5	2.5
Other current	93.3	1.7	100.6	1.8	100.3	1.6
Sub-total current	379.9	6.9	402.1	7.1	424.9	6.7
Long-term debt	4 207.2	76.8	4 375.7	76.8	4 882.9	77.0
Deferred credits	33.1	0.6	38.2	0.7	32.4	0.5
Sub-total liabilities	4 620.3	84.3	4 816.0	84.5	5 340.2	84.2
Members' equity						
Members' loans	17.0	0.3	16.1	0.3	18.0	0.3
Share capital	224.9	4.1	209.3	3.7	230.0	3.6
Reserves	555.5	10.1	581.7	10.2	667.6	10.4
Undistrubuted surplus	59.9	1.1	77.1	1.4	94.1	1.5
Sub-total equity	856.9	15.6	884.2	15.5	1 009.7	15.8
Total liabilities & equity	5 477.6	100.0	5 700.2	100.0	6 349.9	100.0

Appendix A: Number by activity and province of consumer, supply and marketing co-operatives reporting in Canada, 1995

	YK	NT	ВС	AB	SK	MB	ON	QC	NB	NS	PE	NF F	ED 1/ C/	ANADA
						-r	number-							
Consumer														
Direct charge	-	2	3	-	-	1	-	16	14	11	1	2	-	50
Grocery store	-	34	21	26	18	11	12	71	20	23	6	15	2	259
Specialty food store	-	-	2	-	-	1	-	11	-	1	-	-	-	15
Student supplies	-	-	2	-	1	-	1	92	-	2	-	-	-	98
Other	-	-	7	25	69	30	7	14	3	3	2	-	-	160
Sub-total	-	36	35	51	88	43	20	204	37	40	9	17	2	582
Supply														
Agri supply	-	_	4	4	4	9	19	45	3	2	1	3	2	96
Feed mill	-	-	1	-	2	-	6	29	-	3	-	-	-	41
Petroleum	-	-	3	14	80	7	-	2	-	-	-	-	-	106
Other supply	-	-	1	1	1	-	1	-	-	-	-	-	-	4
Sub-total	-	-	9	19	87	16	26	76	3	5	1	3	2	247
Marketing														
Dairy	-	-	1	-	-	1	4	11	1	2	1	-	1	22
Fruit	-	-	9	1	-	-	4	12	5	3	1	-	-	35
Vegetables	-	-	5	1	-	-	3	6	1	-	2	-	-	18
Greenhouse vegetables	-	-	1	-	1	-	2	4	-	2	-	-	-	10
Grains & seeds	-	-	-	1	1	9	5	-	-	-	-	-	1	17
Livestock	-	-	2	7	2	5	4	6	1	3	-	-	-	30
Poultry & eggs	-	-	-	1	-	1	-	2	1	1	-	2	-	8
Honey & maple	-	-	-	1	-	1	-	4	-	-	-	-	-	6
Other marketing	-	-	1	-	2	2	1	3	1	3	1	1	1	16
Sub-total	-	-	19	12	6	19	23	48	10	14	5	3	3	162
Total	-	36	63	82	181	78	69	328	50	59	15	23	7	991

Appendix B: Number by activity and province of production co-operatives reporting in Canada, 1995

	ΥK	NT	ВС	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED 1/ (CANADA
Production						-r	number-							
Artificial insemination	_	-	-	4	4	1	-	1	1	1	-	-	-	12
Grazing	-	-	-	14	119	1	-	1	3	2	3	-	-	143
Handicraft	-	1	2	2	5	1	5	11	4	6	4	1	-	42
Feeder	-	-	6	57	41	9	6	-	-	-	-	-	-	119
Farm	-	-	-	2	7	-	-	1	-	1	-	-	-	11
Machinery	-	-	-	1	5	1	-	12	-	-	-	-	-	19
Clothing	-	-	-	-	-	-	1	2	-	-	-	-	-	3
Construction	-	-	-	-	-	-	-	1	-	2	-	2	-	5
Other manufacturing	-	-	1	-	1	2	1	7	-	-	-	-	-	12
Tree farming	-	-	-	-	1	-	-	-	7	-	-	-	-	8
Reforestation	-	-	2	-	-	-	-	4	1	-	-	-	-	7
Forest works	-	-	2	-	-	-	-	52	5	5	-	-	-	64
Saw mill	-	-	-	-	-	-	-	2	1	-	-	-	-	3
Wood processing	-	-	1	-	-	-	-	2	1	2	-	-	-	6
Mining	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Other production	-	-	1	-	6	-	-	-	-	-	-	-	-	7
Total	-	1	15	80	189	15	13	96	23	19	7	3	0	461

Appendix C: Number by activity and province of service co-operatives reporting in Canada, 1995

	YK	NT	вс	AB	SK	МВ	ON	QC	NB	NS	PE	NF	FED 1/	CANADA
Services						-r	umber-							
Rural electric	_	-	1	137	_	-	_	1	-	-	-	-	_	139
Natural gas	-	-	-	66	-	-	-	-	-	-	=	-	-	66
Water	-	-	1	80	14	27	1	25		2	-	-	-	150
Volunteer fire department	-	-	-	19	7	-	-	-	-	-	-	-	-	26
Recycling .	-	-	-	-	-	-	1	1	-	1	-	-	-	3
Other utility	_	-	-	-	2	1	2		=	-	-	-	-	5
Daycare	_	-	-	1	38	25	13		2	-	-	1	-	80
Preschool	-	-	_	1	77	24	234	11	3	1	1	5	-	357
Seed cleaning	-	-	2	77	10	2	-	_	-	_	-	-	-	91
Health clinic & hospital	-	_	-	-	3	1	1	_	1	2	1	_	_	9
Ambulance	-	_	_	-	1	1	-	4	_	_	=	_	_	6
Health insurance	_	_	1	_	-	-	_	-	_	_	_	_	_	1
Other health	_	_	-	2	3	_	_	2	_	2	3	_	_	12
Taxi	_	1	_	2	1	_	2	19	_	_	-	1	_	26
Bus	_	· <u>-</u>	1	1	-	_	-	1	_	_	_		_	3
Freight	_	_	10	1	_	4	9	3	_	2	_	_	_	29
Courier	_	_	-	-	_	1	<u>-</u>	1	_	-	_	_	_	2
Other transportation	_	_	_	_	_	1	_	2	_	_	_	_	1	4
Funeral	_	_	_	1			2	33	4	2	7	_		49
Recreational	_	_	8	11	193	34	8	24	17	1	4	_	_	300
Restaurant & hotel	_	_	2	1	2	- -	1	16	2			_	_	24
Housing	_		263	60	19	46	472	939	22	96	7	22	_	1 946
Editing & publishing	_	=	1	00	3	40	412	7	1	30	,	22	1	1340
Radio,television & cable	-		2	_	5	2	1	27	2	_	1	-		40
Other communication	-	-	2	_	1	_	6	6	_	1	ı	-	_	14
Farmers' market	-	-	-	-	28	21	O	O	1	1	-	-	-	51
	-	-	1	4	139	21	-	12	1	2	1	1	2	163
Economic development Business services	-	-	1	4	3	-	-	10	1	2	I	ı	_	15
Family budget	-	-	-	-	3	-	-		-	2	-	-	-	21
	-	-	<u>-</u>	-	-	-	-	21 6	-	-	1	-	-	
Other development	-	-	1	-	-	-	-	б	-	-	1	-	-	8
Informatics	-	-	-	-	-	-	-	-	-	-	=	-	1	1
Domestic and janitorial	-	-	-	1	1	-	-	3	-	-	-	-	-	5
Soil conservation	-	-	-	-	6	2	-	1	-	-	-	-	-	9
Fine arts & cultural	-	-	1	-	4	2	2	6	3	1	1	1	-	21
Financial	-	-	-	- 0.4	1	-	-	-	1	- 4 =	-	-	4	6
Other	-	-	22	34	30	12	39	40	5	15	3	1	8	209
Total	-	1	317	499	591	206	794	1 221	65	131	30	32	17	3 904

Appendix D: Worker co-operatives reporting in Canada, 1991-1995

	1991	1992	1993	1994	1995
			-number-		
Associations reporting	188	222	225	225	225
Membership	8 105	10 189	13 004	14 655	14 368
		-mi	llion dollars-		
Revenues					
Service revenue	78.0	93.4	102.2	122.4	110.6
Forest marketings	143.6	121.1	179.3	207.5	284.5
Other sales	46.2	56.9	56.7	41.7	44.6
Other income	3.2	1.6	1.8	4.1	20.2
Total revenues	271.0	273.0	340.0	375.7	459.9
Total Assets	149.6	144.9	156.9	179.8	219.8

Appendix E: Non-financial co-operatives, summary by province and basic function ^{1/}, 1995

	ΥK	NT	ВС	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
Associations report	ing					-r	number-						
Marketing	•												
Agriculture	-	-	27	71	82	50	30	33	20	12	5	3	333
Fish	-	-	3	3	6	7	1	5	10	9	8	4	56
Forestry	-	-	4	-	-	-	-	56	6	7	-	-	73
Crafts	-	1	2	2	5	1	5	10	4	5	4	1	40
Worker	-	3	6	1	3	5	5	104	4	21	-	3	155
Sub-total	-	4	42	77	96	63	41	208	44	54	17	11	657
Consumer													
Food	-	35	23	26	19	13	12	94	34	34	7	17	314
Agriculture	-	-	8	102	158	16	26	87	7	8	4	3	419
Housing	-	-	263	60	19	46	472	939	22	96	7	22	1 946
Service	-	2	51	361	528	133	331	215	40	23	23	9	1 716
Other	-	-	12	39	150	37	8	106	3	5	2	-	362
Sub-total	-	37	357	588	874	245	849	1 441	106	166	43	51	4 757
Total	-	41	399	665	970	308	890	1 649	150	220	60	62	5 414
Membership Marketing						-th	ousands-						
Agriculture	-	-	8	69	86	29	15	15	4	1	1	0	227
Fish	-	-	1	0	1	1	0	0	2	1	0	2	9
Forestry	-	-	0	-	-	-	-	5	0	1	-	-	6
Crafts	-	0	1	0	0	0	0	1	0	0	0	0	3
Worker	-	-	0	0	0	0	2	5	0	0	-	0	8
Sub-total	-	0	9	69	87	30	17	26	7	4	1	2	253
Consumer													
Food	-	12	50	415	9	13	13	100	65	39	14	71	802
Agriculture	-	-	29	53	11	17	47	18	1	6	0	0	184
Housing	-	-	18	4	1	3	56	21	1	2	0	1	107
Service	-	0	306	137	55	40	50	167	9	2	10	1	777
Other	-	-	818	266	339	114	13	816	6	5	5	-	2 381
Sub-total	-	12	1 221	874	415	187	179	1 122	82	55	30	74	4 251
Total	-	12	1 230	944	502	217	196	1 148	89	60	31	76	4 504

Appendix E: Non-financial co-operatives, summary by province and basic function ^{1/}, 1995 (concluded)

	YK	NT	ВС	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
Volume of business					-m	illion dollars	-						
Marketing													
Agriculture	-	-	1 505.2	2 169.2	3 044.7	2 694.9	453.3	1 796.3	98.3	371.2	81.9	8.2	12 223.1
Fish	-	-	13.1	1.0	.9	3.9	.1	5.2	53.0	41.9	31.4	14.1	164.4
Forestry	-	-	6.1	-	-	-	-	295.8	3.5	6.1	-	-	311.4
Crafts	-	1.7	1.0	.0	.9	.0	.2	2.3	.3	.5	.1	.2	7.3
Worker	-	-	20.7	.1	.3	11.8	7.7	100.9	.5	6.1	-	.4	148.5
Sub-total	-	1.7	1 546.1	2 170.3	3 046.8	2 710.6	461.4	2 200.4	155.6	425.8	113.4	22.8	12 854.8
Consumer													
Food	-	75.6	148.4	670.2	2 209.2	94.0	15.8	337.8	794.8	142.1	34.0	113.1	4 634.9
Agriculture	-	-	135.9	327.1	238.1	89.5	398.9	2 079.1	6.7	19.6	.1	2.1	3 296.9
Housing	-	-	128.5	26.0	6.9	24.0	414.3	164.2	7.0	16.0	1.1	3.6	791.6
Service	-	1.6	249.5	129.1	127.5	19.2	154.3	116.6	4.5	1.6	2.3	.8	807.0
Other	-	-	167.9	752.0	873.6	305.6	166.7	141.6	17.6	12.9	22.5	-	2 460.4
Sub-total	-	77.2	830.2	1 904.3	3 455.3	532.3	1 150.0	2 839.4	830.5	192.2	59.8	119.7	11 990.9
Total	-	78.9	2 376.3	4 074.7	6 502.1	3 242.8	1 611.3	5 039.8	986.0	618.0	173.3	142.5	24 845.7
Assets Marketing													
Agriculture	-	-	523.2	751.5	1 157.7	449.0	137.9	567.0	24.9	121.6	24.0	1.3	3 758.2
Fish	-	-	1.8	0.2	0.2	0.7	0.0	2.0	21.8	7.3	6.5	7.9	48.4
Forestry	-	-	1.7	-	-	-	-	158.2	0.7	1.7	-	-	162.3
Crafts	-	1.3	0.6	0.0	0.4	0.0	0.0	5.8	0.1	0.2	0.0	0.1	8.6
Worker	-	-	4.3	0.0	0.6	3.5	0.9	46.8	0.1	1.2	-	0.2	57.5
Sub-total	-	1.3	531.7	751.7	1 158.8	453.1	138.8	779.7	47.5	132.0	30.6	9.6	4 034.9
Consumer													
Food	-	63.4	55.7	196.6	846.4	30.4	3.7	90.1	190.9	40.6	9.0	37.8	1 564.6
Agriculture	-	-	50.1	142.5	34.5	51.8	169.0	711.1	3.3	7.6	0.1	0.6	1 170.6
Housing	-		1 020.1	180.9	49.8	131.8	2 915.7	776.8	45.5	120.5	7.6	27.9	5 276.6
Service	-	18.0	64.3	471.4	88.7	17.9	193.4	123.7	9.3	2.2	5.1	0.8	994.9
Other	-	-	68.7	282.9	429.9	137.8	33.1	41.0	9.0	4.4	6.6	-	1 013.5
Sub-total	-	81.4	1 259.0	1 274.3	1 449.3	369.6	3 314.8	1 742.8	258.0	175.4	28.5	67.1	10 020.3
Total	-	82.7	1 790.7	2 026.1	2 608.2	822.7	3 453.7	2 522.5	305.5	307.4	59.1	76.7	14 055.2

^{1/} Basic function? If the good or service is produced by the members and sold through the co-operative, it is considered marketing.

If the good or service is supplied by the co-operative and sold to the members, it is considered consumer.

The two broad groups are broken into subgroups, or activity, according to overall function.

Appendix F: Co-operative market share estimates, 1995

	1985	1990	1993	1994	1995
	-pe	r cent-			
Grains and oilseeds, West	74	75	55	52	59
Grains and oilseeds, Ontario	10	14	14	14	21
Fruit	21	15	18	16	15
Vegetables	12	11	11	9	8
Dairy	58	46	63	61	57
Poultry	34	36	47	47	47
Eggs	3	4	4	4	4
Livestock: Cattle	16	20	21	22	17
Livestock: Hogs	14	12	22	20	20
Fish	9	8	7	6	7
Honey & maple	23	29	29	23	31

- percentages are estimates of the various farm products that are marketed through co-operatives
- various methodology was used such as tonnages, producer and wholesale prices, handling, processing charges and price spreads to calculate approximate cost of goods factors
- these factors are used to obtain figure for value received by the farmer
- these values applied to farm cash receipts to obtain rough estimates for co-operatives share
- grains and oilseeds West down 16 points for 1993 due to UGG becoming private company

Appendix G: Credit unions in Canada by province, 1995 a/

	ВС	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
Income statement b/					-million dolla	ars-					
Revenues											
Interest: on loans	1 369	249	396	246	811	3 731	144	53	18	20	7 037
on other	19	88	61	107	286	565	8	10	2	3	1 149
Sub-total	1 388	337	457	353	1 097	4 296	152	63	20	23	8 186
Other revenue	140	34	41	27	84	364	6	7	3	4	
Total	1528	371	498	380	1 181	4 660	158	70	23	27	8 896
Change from previous year (%)	19.7	13.8	20.3	21.0	16.2	16.3	12.9	34.6	9.5	12.5	
Expenses											
Interest	857	323	258	217	627	2 286	83	29	9	14	4 703
Other including income taxes	559	22	193	131	475	2 118	65	36	10	13	3 622
Total	1 416	345	451	348	1 102	4 404	148	65	19	27	8 325
Change from previous year (%)	22.5	13.9	20.3	20.4	15.4	17.8	14.7	32.7	5.6	12.5	18.5
Net savings	112	26	47	32	79	256	10	5	4		571
Change from previous year (%)	- 6.7	13.0	20.5	28.0	29.5	- 4.8	- 9.1	66.7	33.3	0.0	2.7
Demand & term deposits Other investments Sub-total	2 478 751 3 229	625 455 1 080	1 308 841 2 149	732 185 917	1 647 1 574 3 221	8 520 462 8 982	295 26 321	141 55 196	36 5 41	45 2 47	15 827 4 356 20 183
•			841		1 574			55	5		4 356
	3 229	1 080	2 149	917	3 221	8 982	321	196	41	47	20 183
Loans outstanding	40.704	4 040	4 04 4	0.440	0.400	00.040	400	477	40	04	E 4 000
Mortgage	12 704	1 918	1 914	2 140	6 486	28 313	480	177	46	91	54 269
Non-mortgage	1 824	1 044	1 543	1 195	3 236	13 758	847	323	136	118	24 023
Sub-total	14 528	2 961	3 457	3 335	9 722	42 071	1 327	500	182	209	78 292
Fixed & other	353	65	141	60	284	886	57	17	9	8	1 880
Total	18 110	4 106	5 747	4 312	13 227	51 939	1 705	713	232	264	100 355
Change from previous year (%)	10.4	6.7	5.8	8.1	4.2	5.3	9.5	7.2	19.0	6.0	6.4
Liabilities & equity	40.050	0.040	5 400	0.000	44 705	40.074	4.540	500	470	0.40	07.404
Demand & term deposits c/	16 058	3 816	5 198	3 988	11 765	43 871	1 548	509	179	249	87 181
Loans payable	985	117	224	100	393	4 461	60	22	24	5	6 391
Other liabilities	151	3	2	24	6	283	4 000	504		054	469
Sub-total	17 194	3 936	5 424	4 112	12 164	48 615	1 608	531	203	254	94 041
Members' equity											
Share capital d/	283	400	21	15	529	647	2	151	20	9	2 077
Surplus & reserve	633	- 230	302	185	534	2 677	95	31	9	1	4 237
Sub-total	916	170	323	200	1 063	3 324	97	182	29	10	6 314
Total	18 110	4 106	5 747	4 312	13 227	51 939	1 705	713	232	264	100 355
Capital employed e/	17 959	4 103	5 745	4 288	13 221	51 656	1 705	713	232	264	99 886

a/ Cat 61-008 Quarterly Financial Statistics for Enterprises b/ Total of the four quarters from Cat 61-008

c/ Includes withdrawable shares for SK, ON, NB, NS & PE

d/ Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

e/ Total of demand and term deposits, loans payable and members' equity

Appendix H: Credit unions in Canada (local), 1991-1995 a/

	1991	1992	1993	1994	1995
Income statement b/					
Revenues					
Interest: on loans	7 287	6 738	6 275	6 181	7 037
on other	1 466	811	735	774	1 149
Sub-total	8 753	7 549	7 010	6 955	8 186
Other revenue	536	534	592	631	710
Total	9 289	8 083	7 602	7 586	8 896
Change from previous year (%)	3.1	- 13.0	- 6.0	- 0.2	17.3
Expenses					
Interest	5 923	4 269	4 778	3 414	4 703
Other including income taxes	2 957	3 322	2 325	3 614	3 622
Total	8 880	7 591	7 083	7 028	8 325
Change from previous year (%)	5.8	-14.5	- 6.7	- 0.8	18.5
Net savings	410	492	517	556	57 <i>′</i>
Change from previous year (%)	-33.5	20.1	5.1	7.5	2.7
. , ,					
Balance sheet as at December	er				
Assets					
Demand & term deposits	13 166	13 478	13 695	14 532	15 827
Other investments	3 328	3 351	3 669	3 397	4 356
Sub-total	16 494	16 829	17 364	17 929	20 183
Loans outstanding					
Mortgage	40 134	44 280	47 005	52 263	54 269
Non-mortgage	21 456	23 496	24 184	22 375	24 023
Sub-total	61 590	67 786	71 190	74 638	78 292
Fixed & other	1 778	1 288	1 771	1 794	1 880
Total	79 859	85 903	90 325	94 361	100 355
Change from previous year (%)	10.4	7.6	5.1	4.5	6.4
Liabilities & equity					
Demand & term deposits c/	69 741	73 695	78 011	83 128	87 181
Loans payable	3 630	4 333	4 202	4 212	6 391
Other liabilities	2 727	2 340	2 163	926	469
Sub-total	76 096	80 368	84 376	88 266	94 101
Members' equity			0.0.0	00 200	
Share capital ^{d/}	1 118	2 474	2 537	2 249	2 077
Surplus & reserve	2 644	3 061	3 412	3 846	4 237
Sub-total	3 762	5 535	5 949	6 095	6 314
Total	79 859	85 903	90 325	94 361	100 355
iotai	19 009	00 300	30 323	J -1 JU1	100 330
Capital employed e/	77 132	83 563	88 162	93 435	99 886

a/ Cat 61-008 Quarterly Financial Statistics for Enterprises

b/ Total of the four quarters from Cat 61-008

c/ Includes withdrawable shares for SK, ON, NB, NS & PE

d/ Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

e/ Total of demand and term deposits, loans payable and members' equity

Appendix I: Top 10 Agricultural Co-operatives in Canada for 1995

Name of Co-operative	Sales or Operating	
	Revenue \$'000	
Saskatchewan Wheat Pool ^a	2 793 248	
Xcan Grain Pool Ltd. ^b	1 789 828	
Alberta Wheat Pool ^a	1 530 929	
Coopérative fédérée de Québec	1 509 829	
Agrifoods International Cooperative Ltd.	1 127 155	
Agropur, coopérative agro-alimentaire	1 001 096	
Manitoba Pool Elevators ^a	781 808	
United Farmers of Alberta Co-operative Ltd.	467 006	
Lilydale Co-operative Ltd.	297 257	
Western Co-operative Fertilizers Ltd.	238 689	

a Sales include grain purchased for the account and delivered to the Canadian Wheat Board b Wholly owned by co-operatives

Source: The Top 50 Canadian Co-operatives 1995, Co-operatives Secretariat

■ the top ten agricultural co-operatives had total revenues of \$11.5 billion

































