## HOUSING NOW

Calgary



Canada Mortgage and Housing Corporation

Date Released: October 2006

## **New Home Market**

## Multi-family Starts Takes a Breather While Singledetached Maintain Torrid Pace

Homebuilders within the Calgary Census Metropolitan Area (CMA) poured foundations for 1,038 units in September 2006, a decline of nearly 38 per cent from the 1,669 units that were started in September 2005. September's construction brought the year-to-date total for housing starts to 13,039 units, nearly 26 per

cent higher than the corresponding level in 2005.

In September, the drop in total starts was caused by a reduction in multifamily construction. Multi-family starts, which include semi-detached units, rows, and apartments, totaled 184 units in September, a 79 per cent drop

#### Single-Detached Units Under Construction Record level under construction at 6,448 units Units under construction 7,000 6,500 6,000 5,500 5.000 4,500 4.000 3,500 3.000 2.500 2,000 1,500 1999 2000 Source: CMHC

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from the previous year. All three segments of the multi-family market had lower starts in September, as compared to September last year. New multi-family construction can be volatile from month to month and that is what was just experienced. Despite the pause of activity, a total of 4,735 multi-family units have been started through the first nine months of 2006, about 22 per cent higher than the previous year.

Currently there are 7,740 multi-family units under construction. Included in these volumes are some rental projects, such as 60 unit rental project for social housing under the Affordable Housing Initiative that was started in September, and an 88 unit rental project for seniors which has been under construction since June.

The shortage of labour is lengthening construction timelines from start to completion and this is impacting the number of units absorbed. There were 482 multi-family units

completed in September, down 27 per cent from last September. In the same month, absorptions amounted to 485 units, more than were completed, thus reducing the inventory by three units to a total of 81 multi-family units.

Meanwhile the record level of single-detached construction continued in September. Single-detached starts in the Calgary CMA reached 854 units in September, the highest production on record for any September, and five per cent more than September 2005. The higher level of single-detached housing starts in Airdrie, Chestermere Lake, and MD Rockyview more than offset the pull-back in Calgary City. To the end of the third quarter, 8,304 single-detached homes have been started, representing a gain of almost 28 per cent over the previous year.

There were currently 6,448 singledetached homes under construction in the Calgary CMA at the end of September. This is the highest level of single-detached construction activity

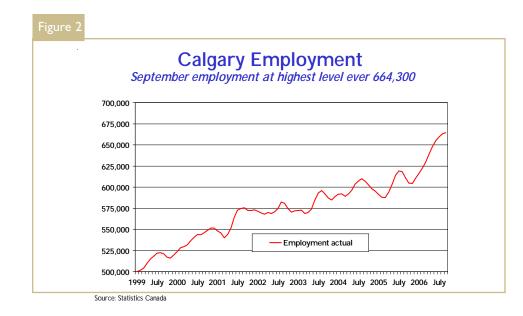
on record and about 63 per cent higher than last year at this time. Similar to multi-family construction, single-detached activity is also being constrained by the labour shortage. Even though construction is at an all time high, the number of homes completed is only up marginally after nine months. The number of completions in September amounted to 616 units, down almost 20 per cent from September 2005. The inventory of single-detached homes grew by one unit in September to 483 units as 615 units were absorbed. The average absorbed price of a single-detached unit in September was \$358,943, up over nine per cent from last year. Note the absorbed price reflects the price of homes completed and absorbed in September but likely negotiated and priced before construction began.

## **Resale Market**

# Resale Supply Increasing and Market Rebalancing

At the beginning of this year, the lack of listings and a strong demand for home ownership was accelerated by a sense of urgency to buy, and this an auction pricing created environment and drove housing prices upward at unprecedented growth rates. The average MLS total price for September 2006 was \$369,928, about 46 per cent higher than a year ago. Year-to-date September total average MLS price was about 38 per cent above the same period last year.

Supply in the resale market bottomedout in April 2006 at 1,693 active listings. Outside of this year, only once were active listings below the 2,000



unit benchmark. From January 2006 to May 2006 active listings ranged between 1,693 and 1,900 units. This period of record low supply created a sense of urgency for many people and caused a lot of potential homeowners to bid on properties. A noticeable increase in supply came to the market in June and has risen to 6,142 active listings as of September. This is the highest level of supply in any month since October 2004 and about 11 per cent above the five year average for a September.

The rapid rise of home prices has impacted sales volumes. At a high in January, sales were 49 per cent above levels reported in the previous year. After nine months, sales are about nine per cent above last year's record level. However the growth rate has slowed significantly and has dropped for eight consecutive months to its current level. For the months of July, August, and September, sales were all below their 2005 monthly totals by approximately five per cent, 10 per cent, and 18 per cent, respectively.

**Economy** 

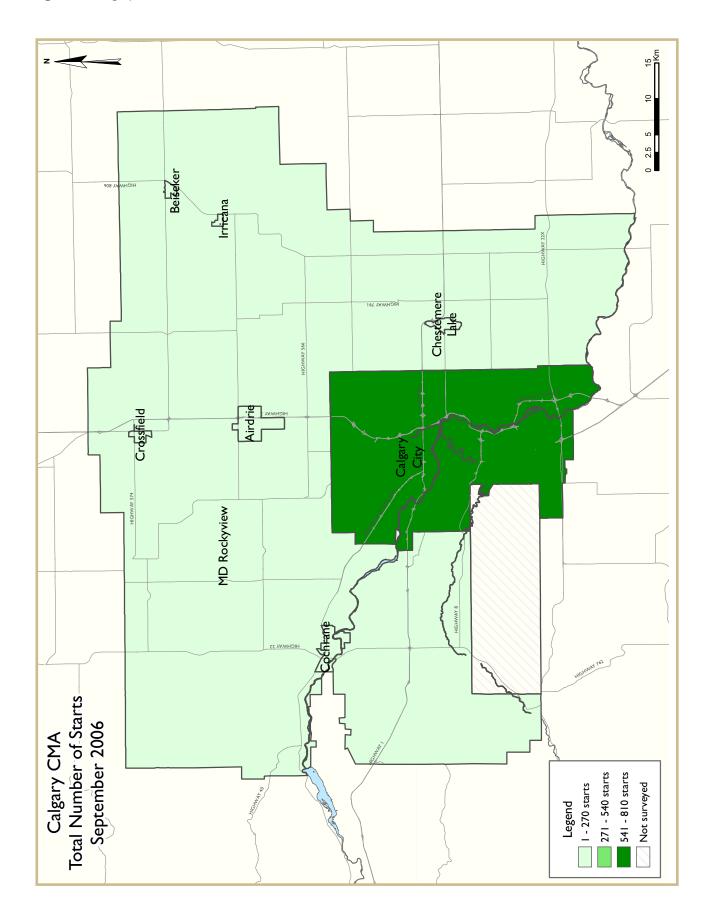
# Net Migration and Housing Demand

The City of Calgary released its 2006 net migration numbers and reported a gain of 25,794 people, about an 89 per cent increase over the previous fiscal year when net migration was 13,677. More people are good for the Calgary economy as these people are absorbed into a tight labour market. The unemployment rate in Calgary stood at a low 3.6 per cent in September, significantly below the national unemployment rate of 6.4 per cent. Job opportunities continued to

be relatively better in Calgary than most parts of Canada and further gains in net migration to the area are expected and needed.

Help wanted advertisements can be seen throughout the city. Labour shortages are impacting housing construction as well as other industries. The tight labour market has put upward pressure on wages. Yearto-date September, average weekly earnings have grown by almost 10 per Employment in Calgary continued to grow in September and reached 664,300, the highest number of people working in Calgary on record. The flow of people coming to Calgary is expected to continue and this is good for housing demand, going forward.





## HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
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#### **Available in SELECTED Reports:**

- I.I Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- $2.5 \hspace{1.5cm} \hbox{Starts by Submarket and by Intended Market-Year-to-Date} \\$
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
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- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil or zero
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table I: Housing Activity Summary of Calgary CMA September 2006											
			Owne				_				
		Freehold			ondominium	1	Ren	ital			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
STARTS											
September 2006	854	76	0	0	8	40	0	60	1,038		
September 2005	812	92	0	1	118	625	0	21	1,669		
% Change	5.2	-17.4	n/a	-100.0	-93.2	-93.6	n/a	185.7	-37.8		
Year-to-date 2006	8,298	696	5	6	918	2,969	0	147	13,039		
Year-to-date 2005	6,491	596	19	2	996	2,247	0	21	10,372		
% Change	27.8	16.8	-73.7	200.0	-7.8	32.1	n/a	**	25.7		
UNDER CONSTRUCTION											
September 2006	6,442	690	5	6	1,200	5,698	0	147	14,188		
September 2005	3,961	518	23	2	950	4,148	16	21	9,639		
% Change	62.6	33.2	-78.3	200.0	26.3	37.4	-100.0	**	47.2		
COMPLETIONS											
September 2006	615	58	3	I	87	334	0	0	1,098		
September 2005	767	60	0	I	106	490	6	0	1,430		
% Change	-19.8	-3.3	n/a	0.0	-17.9	-31.8	-100.0	n/a	-23.2		
Year-to-date 2006	6,045	518	25	3	815	1,389	0	23	8,818		
Year-to-date 2005	5,984	546	17	7	801	2,068	14	463	9,900		
% Change	1.0	-5.1	47.1	-57.1	1.7	-32.8	-100.0	-95.0	-10.9		
<b>COMPLETED &amp; NOT ABSOR</b>	BED										
September 2006	483	62	0	0	12	7	0	0	564		
September 2005	647	98	3	I	95	152	3	181	1,180		
% Change	-25.3	-36.7	-100.0	-100.0	-87.4	-95.4	-100.0	-100.0	-52.2		
ABSORBED											
September 2006	614	61	0	I	87	334	0	0	1,097		
September 2005	757	82	0	I	115	560	0	36	1,551		
% Change	-18.9	-25.6	n/a	0.0	-24.3	-40.4	n/a	-100.0	-29.3		
Year-to-date 2006	6,125	572	6	4	851	1,448	1	57	9,064		
Year-to-date 2005	6,042	590	5	7	866	2,094	8	272	9,884		
% Change	1.4	-3.1	20.0	-42.9	-1.7	-30.9	-87.5	-79.0	-8.3		

Source: CM HC (Starts and Completions Survey, Market Absorption Survey)

Ta	able I.I: I	Housing	Activity	Summai	ry by Sul	omarket	:		
		S	eptembe	er 2006					
			Owne	rship					
		Freehold		C	ondominium	า	Ren	ital	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Calgary City									
September 2006	644	66	0	0	0	40	0	60	810
September 2005	696	82	0	1	82	625	0	0	1,486
Airdrie									
September 2006	107	0	0	0	6	0	0	0	113
September 2005	49	2	0	0	28	0	0	0	79
Beiseker									
September 2006	1	0	0	0	0	0	0	0	1
September 2005	0	0	0	0	0	0	0	0	0
Chestermere Lake									
September 2006	47	6	0	0	0	0	0	0	53
September 2005	38	8	0	0	0	0	0	0	46
Cochrane									
September 2006	12	0	0	0	2	0	0	0	14
September 2005	5	0	0	0	0	0	0	21	26
Crossfield									
September 2006	I	0	0	0	0	0	0	0	1
September 2005	2	0	0	0	0	0	0	0	2
Irricana									
September 2006	3	0	0	0	0	0	0	0	3
September 2005	0	0	0	0	0	0	0	0	0
MD Rockyview									
September 2006	39	4	0	0	0	0	0	0	43
September 2005	22	0	0	0	8	0	0	0	30
Calgary CMA									
September 2006	854	76	0	0	8	40	0	60	1,038
September 2005	812	92	0	- 1	118	625	0	21	1,669

 $Source: CM\,HC\ (Starts\ and\ Completions\ Survey, M\,arket\ Absorption\ Survey)$ 

Та	able I.I: F		Activity eptembe		ry by Sul	omarket	:		
			Owne	rship			_		
		Freehold		C	Condominiun	า	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
UNDER CONSTRUCTION									
Calgary City									
September 2006	5,185	640	5	0	882	5,345	0	60	12,117
September 2005	3,294	468	22	1	817	4,100	16	0	8,718
Airdrie									
September 2006	575	10	0	0	233	249	0	87	1,154
September 2005	223	14	1	0	57	0	0	0	295
Beiseker									
September 2006	2	0	0	0	0	0	0	0	2
September 2005	0	0	0	0	0	0	0	0	0
Chestermere Lake									
September 2006	335	26	0	0	65	0	0	0	426
September 2005	178	24	0	0	14	48	0	0	264
Cochrane									
September 2006	85	2	0	6	10	86	0	0	189
September 2005	32	0	0	1	4	0	0	21	58
Crossfield									
September 2006	24	2	0	0	0	18	0	0	44
September 2005	11	4	0	0	0	0	0	0	15
Irricana									
September 2006	8	2	0	0	0	0	0	0	10
September 2005	3	2	0	0	6	0	0	0	11
MD Rockyview									
September 2006	228	8	0	0	10	0	0	0	246
September 2005	220	6	0	0	52	0	0	0	278
Calgary CMA									
September 2006	6,442	690	5	6	1,200	5,698	0	147	14,188
September 2005	3,961	518	23	2	950	4,148	16	21	9,639

 $Source: CM\,HC\ (Starts\ and\ Completions\ Survey,\ M\ arket\ A\ bsorption\ Survey)$ 

Table I.I: Housing Activity Summary by Submarket										
		S	eptembe	er 2006						
			Owne	rship						
		Freehold		C	Condominium	1	Rer	ntal		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*	
COMPLETIONS										
Calgary City										
September 2006	502	46	3	- 1	85	286	0	0	923	
September 2005	661	36	0	0	82	490	6	0	1,275	
Airdrie										
September 2006	42	0	0	0	0	0	0	0	42	
September 2005	42	12	0	0	16	0	0	0	70	
Beiseker										
September 2006	0	0	0	0	0	0	0	0	0	
September 2005	0	0	0	0	0	0	0	0	0	
Chestermere Lake										
September 2006	45	10	0	0	0	48	0	0	103	
September 2005	18	12	0	0	4	0	0	0	34	
Cochrane										
September 2006	7	0	0	0	2	0	0	0	9	
September 2005	9	0	0	1	2	0	0	0	12	
Crossfield	l .									
September 2006	0	0	0	0	0	0	0	0	0	
September 2005	0	0	0	0	0	0	0	0	0	
Irricana	l .									
September 2006	2	2	0	0	0	0	0	0	4	
September 2005	0	0	0	0	0	0	0	0	0	
MD Rockyview										
September 2006	17	0	0	0	0	0	0	0	17	
September 2005	37	0	0	0	2	0	0	0	39	
Calgary CMA										
September 2006	615	58	3	I	87	334	0	0	1,098	
September 2005	767	60	0	- 1	106	490	6	0	1,430	

 $Source: CM\,HC\ (Starts\ and\ Co\,mpletions\ Survey, M\,arket\ A\,bso\,rption\ Survey)$ 

Table I.I: Housing Activity Summary by Submarket September 2006											
			Owne	ership							
		Freehold		C	Condominium	า	Ren	ital			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
COMPLETED & NOT ABSORI	BED										
Calgary City											
September 2006	377	60	0	0	8	7	0	0	452		
September 2005	567	87	3	0	57	123	3	181	1,021		
Airdrie											
September 2006	64	0	0	0	3	0	0	0	67		
September 2005	39	- 1	0	0	16	- 1	0	0	57		
Beiseker											
September 2006	0	0	0	0	0	0	0	0	0		
September 2005	0	0	0	0	0	0	0	0	0		
Chestermere Lake											
September 2006	18	0	0	0	0	0	0	0	18		
September 2005	23	7	0	0	5	14	0	0	49		
Cochrane											
September 2006	13	I	0	0	0	0	0	0	14		
September 2005	4	1	0	1	- 1	14	0	0	21		
Crossfield											
September 2006	0	I	0	0	0	0	0	0	- 1		
September 2005	0	0	0	0	0	0	0	0	0		
Irricana											
September 2006	0	0	0	0	0	0	0	0	0		
September 2005	2	0	0	0	3	0	0	0	5		
MD Rockyview											
September 2006	11	0	0	0	I	0	0	0	12		
September 2005	12	2	0	0	13	0	0	0	27		
Calgary CMA											
September 2006	483	62	0	0	12	7	0	0	564		
September 2005	647	98	3	- 1	95	152	3	181	1,180		

 $Source: CM\,HC\ (Starts\ and\ Completions\ Survey,\ M\ arket\ A\ bsorption\ Survey)$ 

Т	Table 2: Starts by Submarket and by Dwelling Type September 2006												
	Sing	Single		mi	Ro	w	Apt. &	Other		Total			
Submarket	Sept 2006	Sept 2005	Sept 2006	Sept 2005	Sept 2006	Sept 2005	Sept 2006	Sept 2005	Sept 2006	Sept 2005	% Change		
Calgary City	644	697	66	96	0	68	100	625	810	1,486	-45.5		
Airdrie	107	49	0	2	6	28	0	0	113	79	43.0		
Beiseker	- 1	0	0	0	0	0	0	0	I	0	n/a		
Chestermere Lake	47	38	6	8	0	0	0	0	53	46	15.2		
Cochrane	12	5	2	0	0	0	0	21	14	26	-46.2		
Crossfield	- 1	2	0	0	0	0	0	0	I	2	-50.0		
Irricana	3	0	0	0	0	0	0	0	3	0	n/a		
MD Rockyview	39	22	4	8	0	0	0	0	43	30	43.3		
Calgary CMA	854	813	78	114	6	96	100	646	1,038	1,669	-37.8		

Table 2.1: Starts by Submarket and by Dwelling Type  January - September 2006												
	Sing	gle	Ser	mi	Ro	w	Apt. &	Other		Total		
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%	
	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005	Change	
Calgary City	6,672	5,550	740	590	546	764	2,732	2,251	10,690	9,155	16.8	
Airdrie	776	371	20	24	183	98	281	0	1,260	493	155.6	
Beiseker	2	0	0	0	0	0	0	0	2	0	n/a	
Chestermere Lake	464	264	48	42	51	31	0	0	563	337	67.1	
Cochrane	117	47	14	4	0	0	86	21	217	72	**	
Crossfield	30	9	2	4	0	0	18	0	50	13	**	
Irricana	11	3	4	2	0	0	0	0	15	5	200.0	
MD Rockyview	232	249	10	48	0	0	0	0	242	297	-18.5	
Calgary CMA	8,304	6,493	838	714	780	893	3,117	2,272	13,039	10,372	25.7	

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market September 2006												
		Ro	w		Apt. & Other							
Submarket	Freeho Condor		Rer	ntal	Freeho Condoi		Rental					
	Sept 2006	Sept 2005	Sept 2006	Sept 2005	Sept 2006	Sept 2005	Sept 2006	Sept 2005				
Calgary City	0	68	0	0	40	625	60	0				
Airdrie	6	28	0 0		0	0	0	0				
Beiseker	0	0	0	0	0	0	0	0				
Chestermere Lake	0	0	0	0	0	0	0	0				
Cochrane	0	0	0	0	0	0	0	21				
Crossfield	0	0	0	0	0	0	0	0				
Irricana	0	0	0									
MD Rockyview	0	0	0	0	0	0	0	0				
Calgary CMA	6	96	0	0	40	625	60	21				

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - September 2006												
Row Apt. & Other												
Submarket	Freeho Condo		Rer	ntal	Freeho Condoi		Rer	ntal				
	YTD 2006	YTD 2005	YTD 2006	YTD 2005	YTD 2006	YTD 2005	YTD 2006	YTD 2005				
Calgary City	546	764	0	0	2,672	2,251	60	0				
Airdrie	183	98	0	0	194	0	87	0				
Beiseker	0	0	0	0	0	0	0	0				
Chestermere Lake	51	31	0	0	0	0	0	0				
Cochrane	0	0	0	0	86	0	0	21				
Crossfield	0	0	0	0	18	0	0	0				
Irricana	0	0	0	0	0	0	0	0				
MD Rockyview	0	0	0	0	0	0	0	0				
Calgary CMA	780	893	0	0	2,970	2,251	147	21				

Table 2.4: Starts by Submarket and by Intended Market September 2006												
	Free	hold	Condo	minium	Rer	ntal	Tot	tal*				
Submarket	Sept 2006	Sept 2005										
Calgary City	710	778	40	708	60	0	810	1,486				
Airdrie	107	51	6	28	0	0	113	79				
Beiseker	1	0	0	0	0	0	I	0				
Chestermere Lake	53	46	0	0	0	0	53	46				
Cochrane	12	5	2	0	0	21	14	26				
Crossfield	- 1	2	0	0	0	0	I	2				
Irricana	3	0	0	0	0	0	3	0				
MD Rockyview	43	22	0	8	0	0	43	30				
Calgary CMA	930	904	48	744	60	21	1,038	1,669				

Table 2.5: Starts by Submarket and by Intended Market  January - September 2006												
	Free		Condo		Rer	ntal	Tot	tal*				
Submarket	YTD 2006	YTD 2005										
Calgary City	7,293	6,092	3,337	3,063	60	0	10,690	9,155				
Airdrie	792	395	381	98	87	0	1,260	493				
Beiseker	2	0	0	0	0	0	2	0				
Chestermere Lake	512	306	51	31	0	0	563	337				
Cochrane	113	46	104	5	0	21	217	72				
Crossfield	32	13	18	0	0	0	50	13				
Irricana	15	5	0	0	0	0	15	5				
MD Rockyview	240	249	2	48	0	0	242	297				
Calgary CMA	8,999	7,106	3,893	3,245	147	21	13,039	10,372				

Table 3: Completions by Submarket and by Dwelling Type September 2006												
	Single		Ser	mi	Ro	w	Apt. &	Other		Total		
Submarket	Sept 2006	Sept 2005	% Change									
Calgary City	503	661	68	36	66	88	286	490	923	1,275	-27.6	
Airdrie	42	42	0	12	0	16	0	0	42	70	-40.0	
Beiseker	0	0	0	0	0	0	0	0	0	0	n/a	
Chestermere Lake	45	18	10	12	0	4	48	0	103	34	**	
Cochrane	7	10	2	2	0	0	0	0	9	12	-25.0	
Crossfield	0	0	0	0	0	0	0	0	0	0	n/a	
Irricana	2	0	2	0	0	0	0	0	4	0	n/a	
MD Rockyview	17	37	0	2	0	0	0	0	17	39	-56.4	
Calgary CMA	616	768	82	64	66	108	334	490	1,098	1,430	-23.2	

Table 3.1: Completions by Submarket and by Dwelling Type  January - September 2006													
	Sing	gle	Ser	mi	Ro	w	Apt. & Other		Total				
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%		
	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005	Change		
Calgary City	5,036	5,034	548	586	636	552	1,345	2,321	7,565	8,493	-10.9		
Airdrie	458	320	22	16	42	80	1	112	523	528	-0.9		
Beiseker	0	- 1	0	0	0	0	0	0	0	- 1	-100.0		
Chestermere Lake	291	240	46	32	3	21	48	48	388	341	13.8		
Cochrane	58	83	12	6	0	17	21	50	91	156	-41.7		
Crossfield	16	11	4	6	0	0	0	0	20	17	17.6		
Irricana	6	6	8	2	0	4	0	0	14	12	16.7		
MD Rockyview	183	296	34	52	0	4	0	0	217	352	-38.4		
Calgary CMA	6,048	5,991	674	700	681	678	1,415	2,531	8,818	9,900	-10.9		

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market September 2006													
Submarket		Ro	w			Apt. &	Other						
	Freehold and Condominium		Rer	ntal	Freeho Condor		Rental						
	Sept 2006	Sept 2005	Sept 2006	Sept 2005	Sept 2006	Sept 2005	Sept 2006	Sept 2005					
Calgary City	66	82	0	6	286	490	0	0					
Airdrie	0	16	0	0	0	0	0	0					
Beiseker	0	0	0	0	0	0	0	0					
Chestermere Lake	0	4	0	0	48	0	0	0					
Cochrane	0	0	0	0	0	0	0	0					
Crossfield	0	0	0	0	0	0	0	0					
Irricana	0	0	0	0	0	0	0	0					
MD Rockyview	0	0	0	0	0	0	0	0					
Calgary CMA	66	102	0	6	334	490	0	0					

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - September 2006													
Submarket		Ro	w			Apt. &	Other						
	Freeho Condoi		Rer	ntal	Freeho Condoi		Rental						
	YTD 2006	YTD 2005	YTD 2006	YTD 2005	YTD 2006	YTD 2005	YTD 2006	YTD 2005					
Calgary City	636	546	0	6	1,343	1,858	2	463					
Airdrie	42	80	0	0	I	112	0	0					
Beiseker	0	0	0	0	0	0	0	0					
Chestermere Lake	3	21	0	0	48	48	0	0					
Cochrane	0	17	0	0	0	50	21	0					
Crossfield	0	0	0	0	0	0	0	0					
Irricana	0	4	0	0	0	0	0	0					
MD Rockyview	0	4	0	0	0	0	0	0					
Calgary CMA	681	672	0	6	1,392	2,068	23	463					

Table 3.4: Completions by Submarket and by Intended Market September 2006												
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*					
	Sept 2006	Sept 2005										
Calgary City	551	697	372	572	0	6	923	1,275				
Airdrie	42	54	0	16	0	0	42	70				
Beiseker	0	0	0	0	0	0	0	0				
Chestermere Lake	55	30	48	4	0	0	103	34				
Cochrane	7	9	2	3	0	0	9	12				
Crossfield	0	0	0	0	0	0	0	0				
Irricana	4	0	0	0	0	0	4	0				
MD Rockyview	17	37	0	2	0	0	17	39				
Calgary CMA	676	827	422	597	0	6	1,098	1,430				

Table 3.5: Completions by Submarket and by Intended Market  January - September 2006												
Submarket	Free		Condo		Rer	ntal	Total*					
	YTD 2006	YTD 2005										
Calgary City	5,498	5,531	2,065	2,485	2	477	7,565	8,493				
Airdrie	481	336	42	192	0	0	523	528				
Beiseker	0	1	0	0	0	0	0	1				
Chestermere Lake	337	272	51	69	0	0	388	341				
Cochrane	59	78	11	78	21	0	91	156				
Crossfield	20	17	0	0	0	0	20	17				
Irricana	8	6	6	6	0	0	14	12				
MD Rockyview	185	306	32	46	0	0	217	352				
Calgary CMA	6,588	6,547	2,207	2,876	23	477	8,818	9,900				

	Table	e 4: At	sorbe	ed Sin	gle-De	etache	ed Uni	ts by l	Price l	Range			
					_	ber 20				0			
				36	•		<i>,</i> 00						
						Ranges							
Submarket	< \$25	0,000	\$250, \$299			,000 - 9,999	\$350, \$399	,000 - 9,999	\$400,0	000 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		33 (1)	33 (1)
Calgary City													
September 2006	85	16.9	107	21.3	113	22.5	69	13.7	128	25.5	502	325,287	364,690
September 2005	227	35.9	194	30.6	83	13.1	37	5.8	92	14.5	633	272,246	309,520
Year-to-date 2006	1,160	22.5	1,357	26.3	1,071	20.8	602	11.7	962	18.7	5,152	302,300	342,143
Year-to-date 2005	1,810	35.7	1,526	30. I	731	14.4	375	7.4	626	12.4	5,068	271,400	302,158
Airdrie													
September 2006	10	22.2	16	35.6	19	42.2	0	0.0	0	0.0	45	288,675	280,192
September 2005	24	52.2	13	28.3	9	19.6	0	0.0	0	0.0	46	245,235	249,671
Year-to-date 2006	175	41.1	142	33.3	73	17.1	26	6.1	10	2.3	426	260,000	268,599
Year-to-date 2005	197	59.3	100	30. I	27	8.1	7	2.1	- 1	0.3	332	231,842	237,694
Beiseker												,	,
September 2006	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
September 2005	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2006	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2005	2	100.0	0	0.0	0	0.0	0	0.0	0	0.0	2		
Chestermere Lake	_	100.0		0.0		0.0		0.0	J	0.0	_		
September 2006	ı	2.3	8	18.2	19	43.2	7	15.9	9	20.5	44	332,929	349,746
September 2005	2	8.7	8	34.8	6	26.1	3	13.0	4	17.4	23	303,723	341,939
Year-to-date 2006	16	5.5	75	25.7	112	38.4	46	15.8	43	14.7	292	322,975	338,150
Year-to-date 2005	35	14.2	107	43.5	64		23	9.3	17	6.9	246	291,815	307,812
Cochrane	33	17.2	107	د.د <del>د</del>	07	26.0	23	7.3	17	0.7	240	271,013	307,612
	0	0.0	ı	14.3	2	28.6	2	28.6	2	28.6	7		
September 2006	2	14.3	2	14.3	2	14.3	<u>Z</u>	7.1	7		14	429,064	479,179
September 2005							-		25	50.0			
Year-to-date 2006	0	0.0	7	12.7	10	18.2	13	23.6		45.5	55	389,879	424,654
Year-to-date 2005	8	8.9	23	25.6	22	24.4	8	8.9	29	32.2	90	326,991	385,339
Crossfield													
September 2006	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
September 2005	1	100.0	0	0.0	0	0.0	0	0.0	0	0.0	1	<b></b>	<b></b>
Year-to-date 2006	7	41.2	6	35.3	3	17.6	I	5.9	0	0.0	17	260,000	267,308
Year-to-date 2005	4	36.4	4	36.4	3	27.3	0	0.0	0	0.0	11	268,811	261,779
Irricana													
September 2006	2	100.0	0	0.0	0		0	0.0	0	0.0	2		
September 2005	0	n/a	0	n/a	0		0	n/a	0	n/a	0		
Year-to-date 2006	5	83.3	I	16.7	0		0	0.0	0	0.0	6		
Year-to-date 2005	4	100.0	0	0.0	0	0.0	0	0.0	0	0.0	4		
MD Rockyview													
September 2006	- 1	6.7	4	26.7	6	40.0	0	0.0	4	26.7	15	313,440	445,310
September 2005	3	7.3	4	9.8	2	4.9	2	4.9	30	73.2	41	590,000	649,130
Year-to-date 2006	- 11	6.1	20	11.0	24	13.3	6	3.3	120	66.3	181	550,000	638,091
Year-to-date 2005	41	13.9	34	11.5	26	8.8	26	8.8	169	57. I	296	466,578	551,417
Calgary CMA													
September 2006	99	16.1	136	22.1	159	25.9	78	12.7	143	23.3	615	320,682	358,943
September 2005	259	34.2	221	29.2	102	13.5	43	5.7	133	17.5	758	276,402	328,243
Year-to-date 2006	1,374	22.4	1,608	26.2	1,293		694	11.3	1,160	18.9	6,129	302,799	345,984
Year-to-date 2005	2,101	34.7	1,794	29.7	873	14.4		7.3	842	13.9	6,049		312,058

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units September 2006												
Submarket	Sept 2006	Sept 2005	% Change	YTD 2006	YTD 2005	% Change						
Calgary City	364,690	309,520	17.8	342,143	302,158	13.2						
Airdrie	280,192	249,671	12.2	268,599	237,694	13.0						
Beiseker			n/a			n/a						
Chestermere Lake	349,746	341,939	2.3	338,150	307,812	9.9						
Cochrane		479,179	n/a	424,654	385,339	10.2						
Crossfield			n/a	267,308	261,779	2.1						
Irricana			n/a			n/a						
MD Rockyview	445,310	649,130	-31.4	638,091	551,417	15.7						
Calgary CMA	358,943	328,243	9.4	345,984	312,058	10.9						

Source: CMHC (Market Absorption Survey)

		Tal	ole 5: ML		ential Act mber 200		Calgary			
		Number of Sales	Yr/Yr %	Sales SA	Number of New Listings	New Listings SA	Sales-to- New Listings SA	Average Price (\$)	Yr/Yr %	Average Price (\$) SA
2005	January	1,613	7.9	2,281	3,559	3,476	65.6	240,617	9.9	236,618
	February	2,232	16.1	2,392	3,468	3,498	68.4	241,290	9.8	239,109
	March	2,967	5.1	2,453	4,165	3,484	70.4	250,285	12.9	244,264
	April	3,216	23.8	2,733	4,226	3,615	75.6	249,331	13.2	245,475
	May	3,173	20.1	2,520	4,180	3,375	74.7	249,522	13.7	246,417
	June	3,132	25.1	2,673	3,654	3,266	81.8	245,803	8.4	244,753
	July	2,723	15.3	2,608	3,166	3,172	82.2	245,704	11.2	247,344
	August	2,788	17.9	2,514	3,318	3,218	78. I	243,835	10.2	244,655
	September	2,647	24.2	2,708	3,260	3,147	86.1	253,944	14.9	256,218
	October	2,584	21.0	2,814	2,813	3,087	91.2	254,506	13.1	259,875
	November	2,617	31.1	2,929	2,448	3,116	94.0	264,402	15.4	263,951
	December	1,877	22.0	2,944	1,564	3,367	87.4	274,465	17.6	272,828
2006	January	2,408	49.3	3,221	2,981	2,793	115.3	289,130	20.2	284,971
	February	3,060	37.1	3,253	3,230	3,227	100.8	304,560	26.2	301,858
	March	3,497	17.9	2,989	3,949	3,320	90.0	325,481	30.0	316,291
	April	3,389	5.4	2,949	3,572	3,153	93.5	341,838	37.1	333,525
	May	3,550	11.9	2,790	4,137	3,295	84.7	358,214	43.6	348,592
	June	3,388	8.2	2,820	4,555	3,983	70.8	367,033	49.3	361,785
	July	2,586	-5.0	2,554	4,469	4,437	57.6	357,831	45.6	360,877
	August	2,516	-9.8	2,394	4,271	4,098	58.4	365,732	50.0	367,060
	September	2,180	-17.6	2,372	4,783	4,545	52.2	369,928	45.7	372,933
	October									
	November									
	December									
	Q3 2005	8,158	19.0		9,744			247,739	12.1	
	Q3 2006	7,282	-10.7		13,523			364,182	47.0	
	YTD 2005	24,491	17.5		32,996			247,183	11.7	
	YTD 2006	26,574	8.5		35,947			342,140	38.4	

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Source: CREA (MLS®)

			Ta	ble 6:	Economic	Indica	ators			
				Se	ptember	2006				
		Inter	est Rates		NHPI Total % chg Calgary CMA 1997=100		Ca	Average		
		P&I Per \$100,000	Mortage (% I Yr. Term			CPI	SA (,000)	Unemployment Rate (%) SA	Rate (%) SA	Weekly Earnings (\$)
2005	January	643	4.8	6.1	1.4	1.3	594	4.6	73.8	
	February	643	4.8	6.1	1.4	1.3	594	4.5	73.5	759
	March	655	5.1	6.3	1.4	1.3	597	4.1	73.5	774
	April	643	4.9	6.1	1.4	1.3	601	3.7	73.6	
	May	637	4.9	6.0	1.4	1.3	605	3.4	73.7	785
	June	622	4.8	5.7	1.5	1.3	608	3.4	73.9	786
	July	628	4.9	5.8	1.5	1.4	610	3.3	73.8	788
	August	628	5.0	5.8	1.5	1.4	608	3.4	73.6	795
	September	628	5.0	5.8	1.5	1.4	605	3.7	73.3	811
	October	640	5.3	6.0	1.5	1.4	605	4.1	73.3	818
	November	649	5.6	6.2	1.6	1.4	608	4.4	73.7	827
	December	658	5.8	6.3	1.7	1.4	613	4.5	74.2	827
2006	January	658	5.8	6.3	1.7	1.4	619	4.4	74.6	
	February	667	5.9	6.5	1.7	1.4	627	4.0	75.0	837
	March	667	6.1	6.5	1.8	1.4	637	3.4	75.5	836
	April	685	6.3	6.8	1.9	1.4	643	3.1	75.7	840
	May	685	6.3	6.8	2.0	1.4	647	3.3	76.1	852
	June	697	6.6	7.0	2.2	1.4	647	3.4	75.9	863
	July	697	6.6	7.0	2.3	1.4	649	3.7	76.0	871
	August	691	6.4	6.9	2.3	1.4	652	3.6	76.2	879
	September	682	6.4	6.7		1.4	657	3.6	76.5	884
	October									
	November									
	December									

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

 $Source: CM\,HC, adapted \,from\,\,Statistics\,\,Canada\,\,(CA\,NSIM\,),\,CREA\,\,(M\,LS^{@}),\,Statistics\,\,Canada\,\,(CA\,NSIM\,)$ 

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

## **METHODOLOGY**

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2001 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "**start**", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect sale prices.

## **DWELLING TYPES:**

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### **INTENDED MARKET:**

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

## **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2001 Census area definitions.

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