

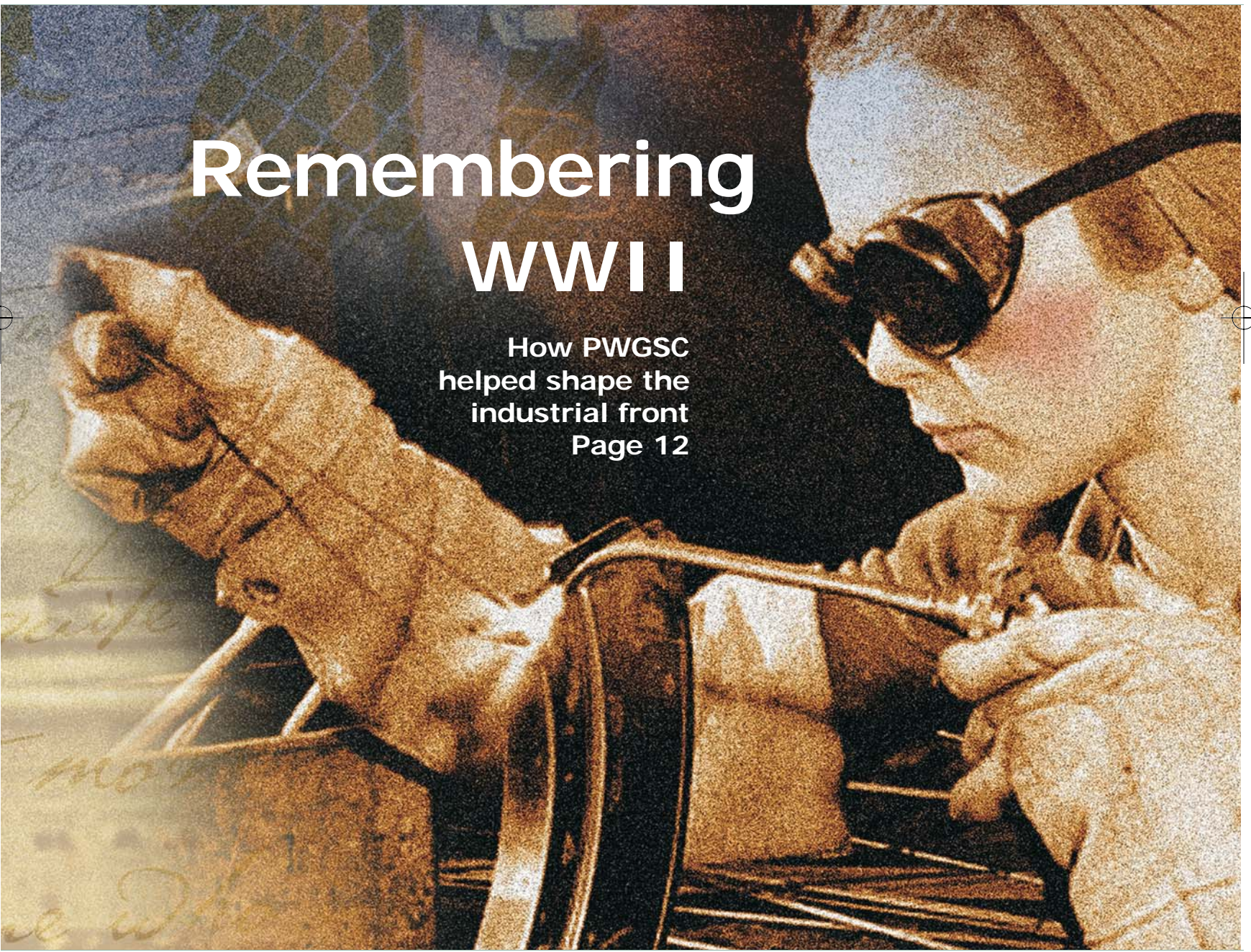
DoingBusiness

Fall 2005

WITH PUBLIC WORKS AND GOVERNMENT SERVICES CANADA

Remembering WWII

How PWGSC
helped shape the
industrial front
Page 12



Public Works and
Government Services
Canada

Travaux publics et
Services gouvernementaux
Canada

Canada

ON THE INSIDE



PWGSC's external quarterly newsletter, *Doing Business*, profiles successful departmental projects and new initiatives.

This newsletter is also accessible electronically at www.pwgsc.gc.ca/db to keep clients and interested parties informed of all facets of departmental activities.

If you would like to receive a copy of *Doing Business* on a regular basis, fill out the postage-paid response card or make a subscription request via the Internet at www.pwgsc.gc.ca/db/text/subscribe-e.html

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The Way Forward



As the Government of Canada's buyer, banker, real estate manager, translator, and IT provider, Public Works and Government Services Canada (PWGSC) is the engine that powers the federal government. Thanks to recent improvements made to our operations, I'm proud to say that it's an engine that's more efficient, economical and environmentally conscious than ever.

PWGSC is playing a major role in modernizing government and providing the best service to Canadians. Our action plan – *The Way Forward* – is about improving government management and accountability, saving money and reallocating savings to higher priority areas. We are focused on delivering services smarter, faster and at a reduced cost, in procurement, the use of office space and information technology. At the same time, we are helping to lead the Government's sustainable development agenda, by greening government operations with initiatives such as green procurement and energy efficient buildings.

This issue of *Doing Business* highlights just some aspects of the key changes we are implementing in our Department and across Government. I invite you to read how we are:

- supporting the diverse operations of nearly 140 federal departments and agencies in every region of the country and abroad (page 16)
- saving Canadian taxpayers \$2.4 million through lease negotiations and the stricter application of fit-up standards for office space (page 5)
- enhancing the technological literacy of Canadian youth by donating used government computers and electronics to the Computer for Schools Program (page 16)
- incorporating energy-conservation features into our renovation of the Library of Parliament while diverting 82 percent of its demolition and construction waste from landfills (page 11)
- assisting small and medium sized businesses in their efforts to access government contracting opportunities through our new Office of Small and Medium Enterprise (page 8)
- pilot-testing interactive web-based conferencing tools known as "Webinars" to help Government of Canada employees communicate better with their colleagues, clients and Canadians (page 10), and
- lending our sustainability expertise to the 2007 Canada Winter Games in Whitehorse, Yukon, to make them the "greenest" Games ever (page 4).

As we celebrate the Year of the Veteran, I hope you'll enjoy looking back at how our contributions to the WWII war effort shaped the country for generations to come (page 12).

Our many accomplishments, and the people behind them, are a tremendous source of pride for me. Above and beyond their work in our business lines, PWGSC employees placed first in the 2005 Commuter Challenge, and broke records with their generous support of the 2004 Government of Canada Workplace Charitable Campaign.

I look forward to being a part of the future successful contributions that this Department and its people are sure to make to Canada and Canadians.

Scott Brison
Minister PWGSC

Let the Games begin!

PWGSC will soon help Canadian athletes live out their dreams at the 2007 Canada Winter Games in Whitehorse, Yukon. Since the three-year countdown to the Games began, PWGSC has been hard at work planning and making arrangements to provide venues, equipment, translation and procurement services for the event.

Going green

Playing a key role in many behind-the-scene aspects of the Games, PWGSC will also lend its sustainable development expertise.

"The 2007 Canada Games are being promoted as the Green Games," says PWGSC's Tom Sparrow, Client Service Director for Yukon and Northern British Columbia. "Our Department will be instrumental in providing guidance on that front – for example, on environmentally-friendly purchasing practices."

"We're contributing ideas from our own greening experiences," says Amanda James, Sustainable Development Coordinator for Pacific Region. "It's not only a great opportunity for us to share our knowledge, but also prepare us for an even bigger challenge – the 2010 Olympics in Vancouver, British Columbia."

Though prominent, green isn't the only theme of the 2007 Canada Games. As the first-ever Games held in Canada's North, it will also carry a Pan-Northern theme. The Yukon, Northwest Territories and Nunavut are collaborating to offer musical performances and exhibitions celebrating the cultures of Canada's First Nations and Aboriginal communities.



© Canada Games Council

Partnering for success

Coordinating an event as immense as the Canada Games is a hefty task that will team PWGSC with a number of organizations including the Canada Games Council, Canadian Heritage, the Department of National Defence, Sport Canada, the Yukon Government, the City of Whitehorse, and several First Nations communities.

"In Northern Canada, our financial and human resources are relatively limited," says Mr. Sparrow. "The success of the Games will depend on many organizations – public, private and non-profit. We'll need to work closely together – sharing resources and knowledge."

"These Games are taking place in an area of the country renowned for its natural beauty," says PWGSC's Margaret Kenny, Director General, Office of Greening Government Operations (OGGO). "We want to make sure Canadians are as proud of what we are doing to preserve our environment, as we are proud of our athletes."

Work has already begun on 2007 Canada Games facilities in Yellowknife.



For more information about this project, contact Amanda James, Pacific Region's Sustainable Development Coordinator, at (604) 775-5065 or amanda.james@pwgsc.gc.ca.

"Green" resource open for business

Government of Canada (GoC) departments and agencies looking to make their operations more environmentally friendly have a great new resource at their

fingertips. PWGSC's Office of Greening Government Operations (OGGO) is ready with advice and functional guidance on the latest sustainable development practices on everything from

green procurement to environmentally-friendly property management. Please contact OGGO's Margaret Kenny at (819) 956-1613 for more information.

Stats Canada totals in —potential savings exceed expectations

The preliminary results are in and the news is looking good for Canadian taxpayers. PWGSC and Statistics Canada (SC) have teamed up on an office accommodation project that could result in up to \$2.4 million in real estate savings: first by negotiating a lower than expected rental rate, and then by more rigorously applying Government of Canada (GoC) standards for setting up office space.

“It’s not a big move – just down the road from the old location to 1888 Brunswick Street,” says Darrel Clattenburg, PWGSC’s Atlantic Region Senior Leasing Advisor. “But even after factoring in moving costs, this new lease represents incredible value for the Crown.”

“In order to ensure fairness and transparency, we advertised the requirement to see who was interested,” says Mr. Clattenburg. As a result, PWGSC identified a number of potential locations. It took just a few months to complete the competitive process: soliciting bids, assessing their merits, negotiating the details, and awarding the contract.

The team was thrilled to learn that the new lower rental rate alone could save close to \$2 million over the 8-year-term of the lease.

With the location decided, Mr. Clattenburg and his team then applied, more strictly, the GoC’s accommodation and fit-up standards. This generated further savings by reducing the amount of general purpose office space needed and the number of enclosed offices from 28 to one. It is estimated that once the project is completed in November 2005, application of these standards could result in additional savings of up to \$400,000.



This office in Halifax is just one of many Statistics Canada offices across Canada to apply the new GoC fit-up standards.

“While this is Statistics Canada’s first regional office to apply the standards more strictly, we’ll be adopting this approach nationally for all of our offices,” says Jim Shoobert, SC’s Chief of Facilities Management. “Approximately 40 local census offices across Canada have already applied the standards. So far, we’ve been very happy and feel it’s going to be very successful.”

“Pursuing a more aggressive and proactive leasing strategy is part of PWGSC’s major transformation agenda, *The Way Forward*,” says Tim McGrath, PWGSC’s Acting Assistant Deputy Minister for Real Property. “It’s part of PWGSC’s goal to reduce the amount the Government spends on real property activities and services by \$925 million over a five-year period.”

For more information about this project, contact Darrel Clattenburg at darrel.clattenburg@pwgsc.gc.ca or (902) 496-5320. For more information about the fit-up standards initiative, contact Brian Seaby at brian.seaby@pwgsc.gc.ca or (819) 956-6304.

Computers for Schools

© 2005 Jupiterimages Corporation



At

When computers and other IT equipment retire from government desktops across the country, their life-cycles take an interesting turn: instead of going to landfills, they go to schools, libraries and other non-profit learning organizations – giving young Canadians greater access to technology.

The Computers for Schools (CFS) Program makes it possible. This Government of Canada-led program collaborates with all levels of government as well as the private and volunteer sectors. Together, they collect, repair and refurbish used computers donated by various sources and distribute them free of charge to schools across Canada.

“PWGSC has been a huge supporter – right from day one,” says Robert Gagnon, the Computer for Schools Logistics and Partnership Officer.

Not only has PWGSC donated almost 20,000 computers to the CFS Program since its inception, it was instrumental in developing the original concept. Working with Industry Canada and a committee representing national educational organizations, PWGSC laid the important groundwork by developing the Program's policy framework and organizational structure back in 1993.

Today, as a rule, the CFS Program is the first avenue of disposal for all computers and peripheral equipment the Government of Canada no longer uses.

The impact on Canadian schools has been great. “Resources are stretched for schools,” says Mr. Gagnon.

Their mission? To reduce the digital divide between “connected” Canadians and those who might not otherwise have access to information technology. Enhancing their technological literacy further ensures Canada's position as a global leader in the knowledge-based economy.

As the Department that has made Canada a world leader in delivering its government services online, it is fitting that PWGSC plays a strong role in the CFS Program.



CD ROM drives are collected, repaired and refurbished before being sent to schools across Canada.



PWGSC has been a huge supporter – right from day one.

– Robert Gagnon
Computers for Schools

“These donations are a tremendous help.”

PWGSC's Max Welshman also extols the environmental benefits of the CFS Program. “Before this Program was in place, computers went to landfills,” says the Material Management Assistant from Edmonton, Alberta. “Now, that rarely happens.” Last year, Mr. Welshman provided over 1,000 used electronic items including computers, laptops, monitors, printers and palm pilots to the CFS Program in Alberta.

PWGSC also donates much-needed warehouse space in Gatineau, Quebec, where all donations from the National Capital Area (NCA) are collected, organized, repaired, reformatted, cleaned and repackaged before being sent to schools across the country. This refurbishing centre – one of 51 such centres across Canada – is the largest at 50,000 square feet.

“PWGSC was instrumental in getting us this space,” says Mr. Gagnon. “They helped broker the deals, move other occupants around, and set up the area for us. And when space was an issue for us outside the NCA, other PWGSC

Regional offices have also come to the Program's rescue. PWGSC is one of our biggest federal supporters.”

Many of the donations in the warehouse originate from federal sources. Across the country, the Government of Canada contributes 50 percent of CFS Program donations, with provincial and municipal governments contributing another 30 percent. These public donations combined with those from the private sector have resulted in CFS Program computers making up over a quarter of all computers in Canadian schools.

“But the demand is still there,” says Mr. Gagnon. “Rust out of computers for Kindergarten to grade 12 schools is estimated at 300,000 a year. This is significant because for every computer we donate, there are requests for ten more.”

Computers for Schools:

- ✓ Decreases the “digital divide” by increasing the ratio of computers to students in Canadian schools
- ✓ Gives students more hands-on opportunities to learn about computers and technology, and develop new skills
- ✓ Encourages technological literacy by educating and training young Canadians to fill the knowledge-based jobs of tomorrow
- ✓ Employs youth interns, co-op students and technical program graduates through Human Resources and Skills Development Canada's Youth Employment Strategy – as well as young adults at risk, parolees, and people with physical and/or mental disabilities – at its repair and refurbishment centres, giving them invaluable work experience in the information technology field
- ✓ Promotes partnerships through its example of effective collaboration with all levels of government, the private and voluntary sectors, and provincial and territorial departments of education
- ✓ Protects the environment by ensuring computer systems are reused and recycled, in keeping with Canada's Kyoto commitments, and
- ✓ Serves as a model for similar programs in countries around the world, including South Africa and Columbia.

To learn more about the Computers for Schools Program and how to make a donation, visit <http://cfs-ope.ic.gc.ca>



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P W G S C ' S C O M M I T M E N T B R O A D E N E D

In its role as the federal department that buys \$10 billion worth of government goods and services a year, PWGSC is rigorously committed to achieving the best value on behalf of Canadians.

At the same time, it also holds another commitment: to consider the position and needs of the Small and Medium Enterprises (SMEs) competing for these many contracting opportunities. PWGSC has long recognized the importance of SMEs in government procurement and in the Canadian economy as a whole, and continues to take concrete steps to promote their involvement in a fair, open and transparent procurement process.

NEW OFFICE ESTABLISHED

Established this Summer, PWGSC's Office of Small and Medium Enterprise (OSME) will assist SMEs as they navigate the government procurement system, while also working within government to ensure the procurement system treats them fairly and equally.

"We want to maintain small suppliers' access to government contract opportunities while delivering better services to Canadians and better value for taxpayers," says Marshall Moffat, Director General for OSME.

OSME will support PWGSC's larger efforts to streamline, simplify and facilitate access to government business. "We'll help businesses understand how to do business with government and represent their interests in commodity groupings and procurement plans over \$10 million," says Mr. Moffat. "We'll work together with SMEs and their associations to help them compete."

Earlier this year, PWGSC had already taken its support a step further.

PLAINER LANGUAGE MEANS LESS CONFUSION

In June 2005, PWGSC took concrete steps to make the contractual documents it issues easier to understand – a boon for smaller organizations that may not have staff skilled in legalese. Bid solicitation documents, standard instructions and general conditions for certain contracts – such as those under \$25,000 – have been rewritten using “plain language.”

“This step will go a long way to making contracting with the Government of Canada less time consuming and confusing,” said John Read, Director of Acquisition Policy and Process. “In a few months, after the new documents have been in use for some time, we will be contacting businesses across the country to see what effect it has had, and to get suggestions for further improvement.”

SUBSCRIPTION FEES ELIMINATED

As another way to even out the playing field for smaller businesses, this past April PWGSC eliminated subscription fees for federal opportunities advertised on MERX (the Government's Electronic Tendering Service). The absence of subscription costs encourages smaller organizations to compete for contracts on-line without having to worry about cumbersome fees.



CONTRACTS CANADA

PWGSC's commitment to SMEs is not new. In 1997, the Department launched Contracts Canada, an initiative to improve supplier and buyer awareness and simplify access to federal government purchasing information. Through Canada-wide seminars entitled, “How to do Business with the Federal Government,” a Web site, and a toll free Info Line, this PWGSC-led initiative has been advising businesses on how to find and access government contracting opportunities.

“Businesses without prior government contracting experience – especially smaller businesses – often view the contracting process as complicated,” says Contracts Canada's Barry Fournier. “We're here to help them get access to those opportunities by explaining the process and how to use the tools.”

Now a part of OSME, Contracts Canada's countrywide business counseling and training services continue to grow.

As the federal contracting environment evolves, so too does PWGSC's efforts to ensure SMEs continue to have access to Government of Canada contracting opportunities. The Department is committed to monitoring the impacts of procurement changes on small businesses as it strengthens the way it manages spending.

Need information on the Office of Small and Medium Enterprise?

Visit <http://www.pwgsc.gc.ca/acquisitions/text/sme/sme-e.html>

Require one-on-one contracting guidance?

Call the Contracts Canada Info Line toll free at 1 (800) 811-1148 or (819) 956-3440 in the National Capital Area.

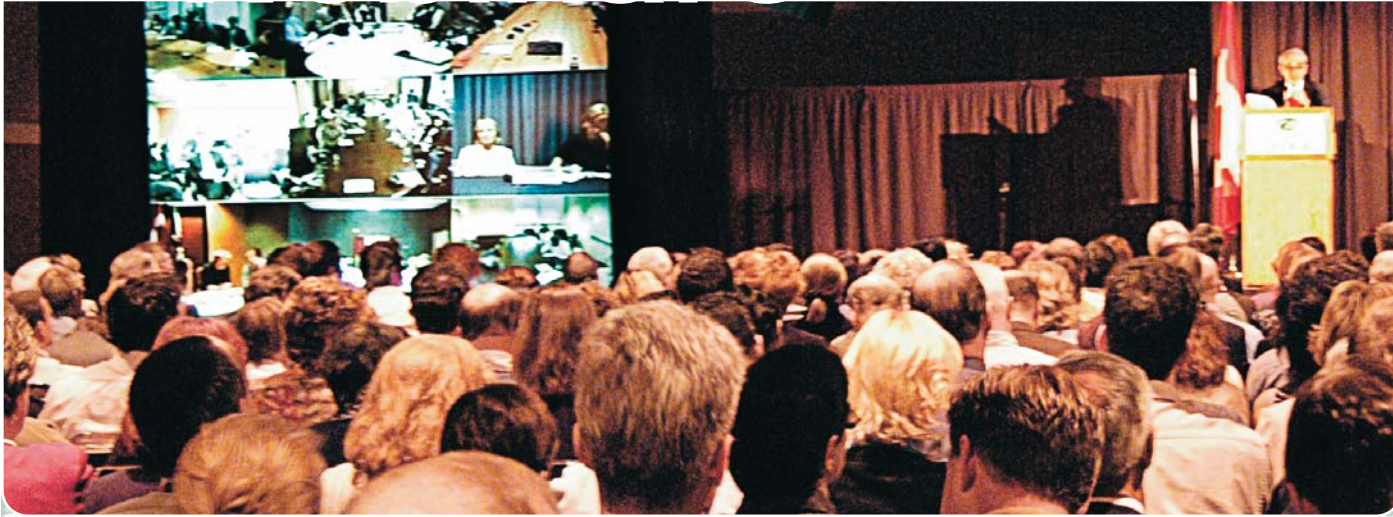
Seeking information on government contracting opportunities?

Visit <http://contractscanada.gc.ca/>

Want business management tools, consumer information, etc.?

Visit <http://strategis.ic.gc.ca/>

Webinars



BRIDGING THE DISTANCE – SAVING TIME – SAVING MONEY

Connecting with colleagues, clients and Canadians around the globe is easier for some Government of Canada (GoC) employees thanks to one of PWGSC's latest initiatives, Webinars.

Facilitated by a PWGSC moderator, Webinars rely on a variety of technologies – such as microphones, and to a limited degree webcams – to bring people in different locations together. Regardless of where they are, participants can review the same documents and slide presentations, and hold voice or text conversations in real time. A username and password ensure each session is secure. As an added bonus, meetings can be recorded for those unable to attend, and archived short or long term.

“Webinars bring a whole new dimension to face-to-face meetings,” says Elisabeth Richard, PWGSC's Director of E-Government Technology Partnerships. “You don't need to be in the same room to see and interact with your colleagues.”

And with the price of fuel and travel rapidly increasing, that's welcomed news for the GoC. Webinars virtually eliminate employee travel time, and the related costs.

While still in the pilot phase, the response so far has been very positive. PWGSC recently coordinated a Webinar for Health Canada. Hosted in Gatineau, Quebec, over 80 participants in Moncton, Toronto and Winnipeg took part in the session.

“PWGSC provided the necessary technical support so we could concentrate on getting our message out,” says Health Canada's Rebecca Marland. “The entire experience was very straightforward thanks to a PWGSC meeting facilitator.”

Her colleague, Erin Lepine, agrees. “It was an excellent partnership. Health Canada and PWGSC brought their different skills together to make the meeting a success.”

Webinars will improve the GOC's ability to communicate within its own organization and with Canadians,” says Ms. Richard. “We're hoping to launch this Government-wide shared service as soon as possible in 2006.”

Above: Government employees connecting with their colleagues across the country via webcams.

To learn more about PWGSC's Webinars,
please contact Elisabeth Richard,
Director, E-Government Technology Partnerships,
at (819) 956-5692 or elisabeth.richard@pwgsc.gc.ca.

Greening the Library of Parliament

One of Canada's most recognized buildings pays tribute to Canadian ideals, both old and new. The Library of Parliament's conservation, rehabilitation and upgrade project not only embraces this country's heritage, but also emphasizes Canada's ever-increasing focus on environmental sustainability.

The 129-year-old circular structure, undergoing complex and intricate rehabilitation work since 2002, will employ such energy-conservation features as natural lighting, thermal windows, upgraded insulation, and more efficient environmental control systems.

"Under PWGSC's coordination, construction crews have successfully diverted 82 percent of the renovation's waste from landfills," says Mary Soper, Project Director for the Library's renovations. To date, over 12,000 cubic yards of material have been recycled or reused, instead of going to landfills. "For example, we donated the worn copper roofing to decorate the interior of the new Canadian War Museum."

"In real property projects nationwide, PWGSC strives to incorporate the latest, most cost-effective, sustainable demolition and construction techniques," notes Margaret Kenny, Director General of PWGSC's Office of Greening Government Operations (OGGO). "PWGSC has a great

deal of experience in sustainable development, and we will continue to lead by example with initiatives such as the Library of Parliament."

PWGSC's experience is playing a central role in this successful project as we coordinate repairs all the way from the weathervane on the pinnacle of the roof, down to the ventilation system in the deepest sub-basement. The three roofs of the Library are being replaced for better weather protection and energy efficiency. New heating and ventilation systems being installed in the newly excavated basement will better protect the important collection of books and other materials. As well, the electrical, communications, security and life-safety systems are being brought to current health and safety standards, and to meet the Library's future needs.

Its grand doors are scheduled to reopen early in 2006. In the meantime, the Library continues to provide service to Parliamentarians, Library employees, and other clients from its various locations.

Above: The variety of textures, colours and handcrafted detail inside the Library are typical of Gothic Revival architecture.

To learn more about the award and the progress of the Library's rehabilitation, visit http://www.parliamenthill.gc.ca/text/ongoinglibrary_e.html, or contact Mary Soper at mary.soper@pwgsc.gc.ca or (819) 775-7307.

Remembering



The Second World War's influence on countries, world politics, geography, individual families and our collective psyche is still felt today. 2005 – the Year of the Veteran, and the 60th anniversary of the end of WWII – is an opportune time to look back and reflect on that wartime era.

As a Department, PWGSC has meaningful historic links to WWII. Its predecessors – the Department of Public Works and the Department of Munitions and Supply (DMS) – made instrumental contributions to Canada's war efforts on the home front, comprising what would become known as "the industrial front."

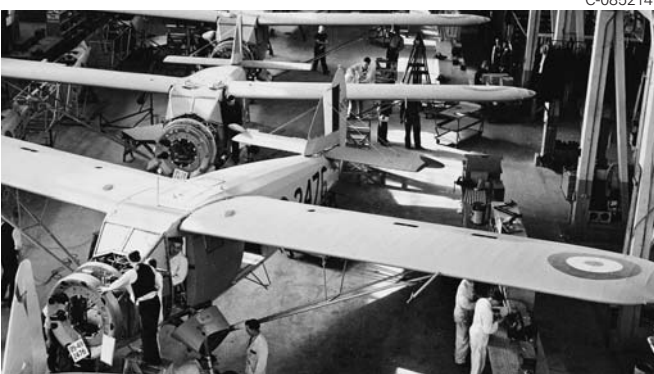
Public Works built and modified thousands of buildings to accommodate wartime industries and production, while the DMS coordinated the production of war materials, munitions and machines. Their combined work helped Canada fully recover from the Depression and forever changed the country from an agriculture-based economy into a world-leading, modern, industrial one. The contributions of dedicated Canadians who worked tirelessly for these departments played an indispensable role in the Allied victory.



PA 112908

A female worker presents Minister C.D. Howe with the 100,000,000 projectile manufactured at a plant in Cherrier, Quebec (1944).

C. D. Howe, "Minister of Everything" As Minister of the DMS, Clarence Decatur Howe provided Canada and its Allies with all things necessary in the war effort – ships, airplanes, small and large arms, clothing, vehicles and more. Howe's impressive and authoritative management of the Department that was the backbone of Canada's industrial front rightly earned him the moniker, "Minister of Everything." Using the wide-ranging powers given to him under the *War Measures Act*, Howe transformed the nation into a war production powerhouse.



C-085214

These 1941 Norseman aircraft are destined for service in the Royal Canadian Air Force. PWGSC's predecessors played key roles in Canada's burgeoning wartime airplane industry – Public Works became a leader in building aircraft production facilities and the DMS coordinated aircraft production.

Mass Production The DMS equipped Canada and its Allies with manufactured goods and machines needed for war – on a massive scale. In addition to coordinating the production of hundreds of thousands of rifles, light machine guns and antitank guns, the Department supplied the war effort with 815,729 military vehicles – many of which proved crucial in Allied victories. And for the first time ever, Canada produced tanks – a total of 3,645 of them by 1945.

Canada's overall high rate of production placed it fourth in war production among the Allied nations, slightly behind the United States, Soviet Union and Britain – quite an achievement for a country that had based its economy on agriculture just a few years prior.

WWII



The Wartime Workforce The massive, widespread production activity associated with the industrial front – and the many new jobs that were created with it – were a welcome relief to Canadians still recovering from the Depression. During the War, the unemployment rate went from 10 percent to almost nothing, and the Public Service nearly tripled in size – a rate of increase that was greater than the entire growth of the Public Service since Confederation.

For the first time in Canadian history, women made up a substantial portion of the workforce. They worked in shipyards, smelters, lumberyards and munitions and manufacturing factories. In the aircraft industry alone, women made up 30 percent of the workforce.

PA-145665



Munitions worker Eleanor Chartrand tightens the nose plus of a 500-pound bomb at Defence Industries Ltd., Quebec, in 1942.

Building Boom Canada needed plants, factories, hospitals and office buildings to support its war effort – and Public Works was there to deliver. Construction crews worked tirelessly to build and extend about 2,000 plants and facilities to meet the demands of war production. Public Works' construction of new hospitals and hospital additions helped accommodate soldiers wounded in combat. And its construction of functional, inexpensive, temporary government office buildings in Ottawa helped the government accommodate the massive expansion of the Public Service. Temporary Building Number Four still stands near the Parliament Buildings today as a symbol of the many contributions Public Works made during the War.

C-073295



Construction work begins on Temporary Building Number four – being built to accommodate expanding wartime government departments.



When PWGSC set out to dig deep into its past – and get the message out about what it found – its Marketing and Multimedia Group was the obvious choice for the challenge. The team developed original artwork for posters, postcards, a 40s styled retrospective newsletter and an interactive Flash piece to showcase the impact of the Department's wartime activities on Canada's social, economic and industrial landscapes.

SERVING CANADIANS ACROSS THE COUNTRY

Meet our Regions

While headquartered in Gatineau, Quebec, PWGSC is found in more than 200 communities – both large and small – in every province and territory, and abroad. As the Government of Canada's (GoC) common service provider, we deliver real property, procurement, IT, translation, consulting and audit services to our colleague departments and agencies, wherever they may be. Read on for profiles of our Regional offices, and just a small sampling of the important work we do.

Finding us is easy. Our Service Integration Branch (SIB) is a one-stop-shop through which our colleagues can access our services and support. To contact SIB, call (866) 664-6609, or visit <http://publiservice.pwgsc.gc.ca/info/> for more information.



• PACIFIC

Headquartered in downtown Vancouver, Pacific Region has offices throughout the greater Vancouver area, as well as Victoria, Whitehorse, Yukon, and over a dozen other locations in British Columbia. For its many federal clients, Pacific Region manages over 300 buildings and leased premises, and contracts for about \$270 million worth of goods and services each year. The Region is proud to manage the Esquimalt Graving Dock, providing dry dock infrastructure for the West Coast shipbuilding and ship repair industry. The Region also manages 835 kilometres of the Alaska Highway. For the upcoming 2007 Canada Games in Whitehorse and the 2010 Olympic and Paralympic Winter Games in Vancouver, this Region will lend its "green procurement" expertise.



The Esquimalt Graving Dock

For more information, contact Bonnie MacKenzie, Regional Director General, at (604) 666-6983 or bonnie.mackenzie@pwgsc.gc.ca.



• WESTERN

Western is the Department's largest geographic region delivering the full range of PWGSC services to Manitoba, Saskatchewan, Alberta and the Northwest Territories. With borders extending north to the 79th parallel, Western has unique expertise in environmentally-friendly construction north of 60. The new GoC Building in Yellowknife will house 15 federal departments and agencies, and is

expected to achieve a silver LEED rating. The Region is also lending its specialized environmental expertise to help clean up toxic sites in Canada's North. Heading south, 30 degrees below the equator, you'll find employees from Manitoba working with an international team to protect a sacred site on Easter Island in the South Pacific. Closer to home, the Region gets full credit for its success in managing special events, including the set up of ceremonial sites for the May 2005 Royal Visit to Saskatchewan. The Region's head office is located in Edmonton, Alberta.

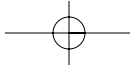


For more information, contact Heather Peden, Regional Director General, at (780) 497-3556 or heather.peden@pwgsc.gc.ca.



• ONTARIO

With offices in over 30 locations throughout the province, including a head office in Toronto, this Region supplies a whole gamut of PWGSC services. In addition to managing PWGSC's 24-hour National Service Call Centre, serving clients from across the country, Ontario Region excels at engineering. It manages the Burlington Lift Bridge and the LaSalle Causeway, and ensures public safety and ecological stability at Lake Nipissing by controlling shifting water levels with dams. Last year, Ontario Region was recognized



AND AROUND THE WORLD

EUROPE

CANADA

WASHINGTON, DC



A monolith on Easter Island.

internationally for the innovative way it installed outdoor lighting into the Greater Toronto Airport Authority's runways by using trenchless, directional drilling.

For more information, contact

Gerry Davy, Regional Director General, at (416) 512-5610 or gerry.davy@pwgsc.gc.ca.

galaxies and scheduled for launch in August 2011.

For more information, contact

Normand Couture, Regional Director General, at (514) 496-3738 or normand.couture@pwgsc.gc.ca.



• **QUEBEC**

With regional headquarters located in Montreal, another main office in Quebec City, and offices at 27 other locations, Quebec Region is well poised to serve clients throughout the province. The Region's many sustainable development achievements include the energy-efficient multi-use building at 740 Bel Air Avenue in Montreal, scheduled to open in December 2005. It will use geothermal and solar power, ambient light and natural ventilation to reduce the need for electricity, and rain for irrigation and flushing toilets. As well, the Region's innovative recycling program earned the Auditor General's praise for saving an estimated 18,500 trees and reducing greenhouse gas emissions by 4,275 tons each year in its federal buildings. This Region also lent its procurement expertise in awarding a research and development contract for the James Webb space telescope – destined to study the earliest



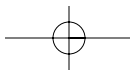
A wind turbine.

• **ATLANTIC**

Atlantic Region, with its head office in Halifax, includes Newfoundland and Labrador, Prince Edward Island, New Brunswick and Nova Scotia. After playing an important role securing an agreement on behalf of the GoC to clean up the Sydney Tar Ponds and Coke Ovens sites in Cape Breton, Nova Scotia, this Region continues to carry out work on the clean up. PWGSC Atlantic is also credited for managing the construction of a highly efficient building for the RCMP that harnesses energy from the wind. Each year, the building's 25-metre-tall wind turbine saves approximately \$13,000 in energy costs and prevents an estimated 150 tons of CO₂ emissions from entering the atmosphere. PWGSC Atlantic also recently negotiated over \$2.4 million in savings for Statistics Canada's Halifax office. (See page 5 for details).

For more information, contact

John McBain, Regional Director General, at (902) 496-5425 or john.mcbain@pwgsc.gc.ca.



SERVING CANADIANS ACROSS THE COUNTRY AND AROUND THE WORLD

PWGSC Abroad



● WASHINGTON, DC

Located in the Canadian Embassy, PWGSC's Washington Region specializes in purchasing defence products, services and training from the U.S. Government on behalf of the Department of National Defence. Because of this role, it is a key player in conversations about global defence trade issues. The Washington office also fosters international knowledge sharing and the exchange of best practices between PWGSC and its U.S. counterparts. It acts as a catalyst in the collaborative relationship, which was formalized with a memorandum of understanding in 2003.

For more information, contact
Jennifer Stewart, Special Advisor,
Washington Region, at (202) 682-7604.



● EUROPE

If a client needs anything in Europe, our office in Koblenz, Germany, is there to help. While this Region provides procurement services mainly to the Department of National Defence in support of its missions abroad, it also assists Canadian firms seeking export business in Europe. On average, the PWGSC European Region awards \$160 million in contracts a year. It has lent its procurement expertise to projects such as Expo 2000's Canadian Heritage Pavilion in Hanover, Germany; the construction of 67 Canadian war memorials located in France and Belgium; and various Canadian peacekeeping missions abroad.

For more information, contact
Alain Dorion, Special Advisor, European
Region, at 011-49-261-982-5211.



Left: The Esquimalt Graving Dock – used to inspect, repair and refit large ships, ferries and barges – is equipped with high speed heavy lift cranes.

Above: A 25-metre-tall wind turbine is the most unique component of a new RCMP detachment in Cumberland County, Nova Scotia.

Right: Giant stone monoliths, known as Moai, dot the coastline of Easter Island.

