Reinsure: To transfer the risk of potential loss from one insurer to another insurer.

Subsidiary:

As defined in the CICA Handbook, Section 1590. In this form subsidiary also includes a controlled VIE.

Unregistered reinsurer: See Registered/unregistered reinsurer.

VIE: Variable Interest Entities (See CICA Handbook ACG-15).

YRT: Yearly Renewable Term insurance.

Market Values

Life insurers are required to either carry investments at market values or provide market values for investments in the Summary of Investments and for specific asset categories. Market values should be determined as at the reporting date of the quarter / year end and should be in accordance with GAAP (see CICA Handbook Section 4211 and 3855).

For securities that do not trade or have readily quoted market values, the market value should be determined by calculating the present value of the future cash flows, discounted at the interest rate then available for assets of similar nature and quality.

For real estate valuations please refer to the instructions for page 21.080.

<u>Realized and Unrealized Gains and Losses</u> on Real Estate Investments - Moving Average Market Method

These accounting principles are applicable to life insurers and their investment operations which may include separate subsidiaries.

Realized and unrealized gains and losses on Real Estate Investments as defined in CICA handbook section 4211 paragraph 04 are to be reported using the moving average market method in accordance with the CICA Handbook section 4211.

For the real estate portfolio, the impact of changes in market value is recognized when appraisals are conducted. In accordance with GAAP, life insurers are required to ensure that the market value of real estate reflected in the moving average market adjustment is an approximation of market values in the year that an appraisal is not conducted. For the purpose of interim financial statements, life insurers are required to assess the value of real estate at each quarter end and to make appropriate adjustment for any known material changes. For the real estate portfolio, 3 per cent of the difference between the approximate market value at quarter end and the quarter end carrying value should be recognized.

<u>Realized and Unrealized Gains and Losses</u> on <u>Real Estate Investments</u> - <u>Moving Average Market Method</u> (cont'd)

Quarterly Amortization (3% quarterly) - example

Qualitary 11		qualterly)	campic		
	Carrying Value Prior to Amort. (refer Note)	Market Value	Quarterly Amort. To P&L [(2) – (1)] x (3%)	Year to Date Amort. to P&L (3)+(4) prior	Carrying Value End of Quarter (1) + (3)
	(1)	(2)	(3)	(4)	(5)
Q1 - Yr 1	100,000	98,000	<mark>-60</mark>	<mark>-60</mark>	99,940
Q2	99,940	95,000	-148	-208	99,792
Q3	99,792	92,000	-234	-441	99,558
Q4	99,558	93,000	<mark>-197</mark>	-637	<mark>98,362</mark>

NOTE: For simplicity it has been assumed that there are no purchases, sales or impairment in the stock portfolio during the year.

The annual amortization recognized in income should be the sum of the amounts amortized in each of the four quarters for both realized and unrealized gains and losses.

Quebec life insurers: In applying the moving average market method, life insurers can use the market value at each quarter end (3 % for Real Estate) or at each year end (10 % for Real Estate). See other specific Quebec instructions for pages 21.080 and 21.095.

FILING REQUIREMENTS - Miscellaneous

Name of Insurer and Reporting Date of the Return

The insurer's name and the interim period / year of the return must be shown on each page.

Opening Balances

All opening balances should agree with the closing balances for the particular accounts at the end of the previous applicable interim period / year. If the opening balance does not agree with the closing balance of the applicable interim period / year, an explanatory note of the changes made must be provided.

Certification / Affidavit

The Interim Return must be signed (on the cover page) by the Chief Financial Officer or another Executive at a comparable level as designated by the CFO, in accordance with each jurisdiction's filing requirements indicated on pages 11 and 12.

Please refer to Section 10 of these Instructions for guidance on completion of the Affidavit in the Annual Return.

Reproduced Copies of Forms

The return should be printed on 8.5 x 11 paper. The page order should not be changed and the line numbers should not be altered. Unsatisfactory copies will be returned for correction.

Supporting Details

Supporting information and working papers should be available at the insurer's offices for review by the Regulator. This information includes details of both the consolidated and non-consolidated financial statements. Life insurers must maintain working papers to support the allocation of income, expenditure and other items by line of business as well as by fund.

Electronic Filing

Diskette, CD-Rom or electronic filing via a secure means provided by their Regulator is mandatory for Interim and Annual Returns. The Return will be considered "not filed" until any irregularities in the data or the electronic file are corrected.

FILING REQUIREMENTS – LIFE-1 and OSFI-87 – Federally registered life insurers

Federally registered life insurers are required to file annual and interim returns and related documents with OSFI, and with jurisdictions where the life insurer is licensed as follows (filing addresses are listed on the last page of this Section):

Jurisdiction Deadline Hard copies/Diskette, CD-Rom or electronic file required

				Annual			Inte	erim
		LIFE-1	AR	AAR	OSFI-87	AR	LIFE-1	OSFI-87
Federal	60 days after year-end, except 105 days for reinsurers (<i>R</i>); 90/135 days for AR on OSFI-87	2/D/M	2	2/D	2/D	2	-	-
	45 days after quarter-end	-	-	-	-	ı	D	D
Newfoundland and Labrador	N/A	-	-	-	-	-	-	-
Prince Edward Island	February 28	PN	-	-	-	1	-	-
Nova Scotia	March 31	PN	-	-	-	-	-	-
New Brunswick	March 31	1	1	-	-	-	-	-
Quebec	March 1, except March 15 for reinsurers (<i>R</i>)	1/ <i>D</i>	1	1	1/ <i>D</i>	1	1/ <i>D</i>	1/D
Ontario	N/A	-	-	-	-	-	-	-
Manitoba	February 28, except March 31 for reinsurers (<i>R</i>)	MB	-	-	1	-	-	-
Saskatchewan	60 days after year-end, except 105 days for reinsurers (<i>R</i>)	S	-	-	-	-	-	-
Alberta	60 days after year-end, except 105 days for reinsurers (<i>R</i>)	A	-	-	-	-	-	-
British Columbia	90 days after year-end, except 105 days for reinsurers (<i>R</i>)	-	1	-	-	1	-	-
Yukon	March 15	1	-	-	1	ı	=	-
Northwest Territories	February 28	1	-	-	1	1	-	-
Nunavut	February 28	1	-	-	1	-	-	-

D 1 Diskette, CD-Rom or electronic file required.

AR: Auditor's Report

AAR: Appointed Actuary's Report

M Copy of MDA and/or Annual Report, if available.

PN Federally registered life insurers are required to file only the following pages from their Annual Return LIFE-1: 95.010 to 95.040 (inclusive).

MB Federally registered life insurers are required to file only the following pages from their Annual Return LIFE-1: 95.010 to 95.040 (inclusive).

S Federally registered life insurers are required to file only the following pages from their Annual Return LIFE-1: 10.000 to 10.010 (inclusive) and 95.010 to 95.040 (inclusive).

A The filing of a LIFE-1 with the Office of the Superintendent of Financial Institutions will satisfy Alberta's reporting requirement for the comparable period.

R Insurers whose orders / certificates of registry are limited to reinsurance.

FILING REQUIREMENTS – LIFE-1 and CAR – Quebec incorporated life insurers

Quebec incorporated life insurers are required to file annual and interim returns and related documents with AMF, and with jurisdictions where the life insurer is licensed as follows (filing addresses are listed on the last page of this Section):

Jurisdiction Deadline Hard copies/Diskette, CD-Rom or electronic file required

			An	nual		Inte	rim
		LIFE-1	AR	AAR	CAR	LIFE-1	CAR
Ouches	March 1, except March 15 for reinsurers (<i>R</i>)	1/D	1	1	1/ <i>D</i>	-	-
Quebec	45 days after the end of semestral interim period	-	-	-	-	1/D	-
Newfoundland and Labrador	February 28	1	-	-	-	-	-
Prince Edward Island	February 28	PN	-	-	-	-	-
Nova Scotia	March 31	PN	-	-	-	-	-
New Brunswick	March 31	1	1	-	-	-	-
Ontario	N/A	-	-	-	-	-	-
Manitoba	February 28, except March 31 for reinsurers (<i>R</i>)	1	-	-	1	-	-
Saskatchewan	60 days after year-end, except 105 days for reinsurers (<i>R</i>)	S	-	-	-	-	-
Alberta	60 days after year-end, except 105 days for reinsurers (<i>R</i>)	A	-	-	-	-	-
British Columbia	90 days after year-end, except 105 days for reinsurers (<i>R</i>)	-	1	-	-	-	ı
Yukon	March 15	1	-	-	1	-	-
Northwest Territories	February 28	1	-	-	1	-	-
Nunavut	February 28	1	-	-	1	-	-

D 1 Diskette, CD-Rom or electronic file required

AR: Auditor's Report AAR: Appointed Actuary's Report

PN Quebec registered life insurers are required to file only the following pages from their Annual Return LIFE-1: 95.010 to 95.040 (inclusive).

S Quebec registered life insurers are required to file only the following pages from their Annual Return LIFE-1: 10.000 to 10.010 (inclusive) and 95.010 to 95.040 (inclusive).

A The filing of a LIFE-1 with the AMF will satisfy Alberta's reporting requirement for the comparable period.

R Insurers whose orders are limited to reinsurance.

FILING ADDRESSES

Federal

Regulatory Information Division
Office of the Superintendent of Financial
Institutions Canada
255 Albert Street, 12th Floor
Ottawa, ON K1A 0H2

Tel: (613) 990-1889 Fax: (613) 991-6248 www.osfi-bsif.gc.ca

Newfoundland & Labrador

Superintendent of Insurance Dept. of Government Services 2nd Floor West Block Confederation Bldg. Prince Philip Drive, P.O. Box 8700 St. John's, NL A1B 4J6

Tel: (709) 729-2571 Fax: (709) 729-4151 www.gov.nf.ca

Prince Edward Island

Superintendent of Insurance Office of the Attorney General 95 Rochford Street P.O. Box 2000 Charlottetown, PE C1A 7N8

Tel: (902) 368-4564 Fax: (902) 368-5283 www.gov.pe.ca

Nova Scotia

Superintendent of Insurance Dept. of Finance Financial Institutions P.O. Box 2271, 4th Floor 1723 Hollis Street Halifax, NS B3J 1V1

Tel: (902) 424-6331 Fax: (902) 424-1298 www.gov.ns.ca/enla/fin

New Brunswick

Acting Superintendent of Insurance Department of Justice
Insurance Branch
440 King Street, Room 635
King Tower
Fredericton, NB E3B 5H8

Tel: (506) 453-2541 Fax: (506) 453-7435 www.gnb.ca

Ouébec

Surintendante de l'encadrement de la solvabilité Autorité des marchés financiers Place de la Cité, Tour Cominar 2640, boul. Laurier, 3^e étage Sainte-Foy (QC) G1V 5C1

Tel: (418) 525-0558 ext. 4501

Fax: (418) 525-4509 www.lautorite.qc.ca

Ontario

Chief Executive Officer and Superintendent of Financial Services Financial Services Commission of Ontario 5160 Yonge Street, Box 85, 17th Floor North York, ON M2N 6L9

Tel: (416) 590-7000 Fax: (416) 590-7078 www.fsco.gov.on.ca

Manitoba

Deputy Superintendent of Financial Institutions - Insurance Dept. of Consumer & Corporate Affairs 1115-405 Broadway Avenue Winnipeg, MB R3C 3L6

Tel: (204) 945-2542 Fax: (204) 948-2268 www.gov.mb.ca/cca

Saskatchewan

Superintendent of Insurance
Saskatchewan Financial Services
Commission
1919 Saskatchewan Drive, 6th Floor
Regina, SK S4P 4H2

Tel: (306) 787-7881 Fax: (306) 787-9006 www.gov.sk.ca

Alberta

Superintendent of Insurance Alberta Finance 402 Terrace Building 9515-107 Street Edmonton, AB T5K 2C3

Tel: (780) 427-9722 Fax: (780) 427-1636 www.finance.gov.ab.ca

British Columbia

Deputy Superintendent of Insurance Financial Institutions Commission Suite 1200, 13450 102nd Avenue Surrey, BC V3T 5X3

Tel: (604) 953-5300 Fax: (604) 953-5301 www.fic.gov.bc.ca

Yukon

Superintendent of Insurance Consumer and Safety Services C-5 Government of Yukon Box 2703 Whitehorse, YT Y1A 2C6

Tel: (867) 667-5257 Fax: (867) 667-3609 www.gov.yk.ca

Northwest Territories & Nunavut

Superintendent of Insurance Treasury Division Department of Finance Government of the Northwest Territories 4922 - 48 Street, Third Floor Yellowknife, NT X1A 2L9

Tel: (867) 873-7308 Fax: (867) 873-0325 www.gov.nt.ca

LIFE-1	10.000	Affidavit Verifying Annual Return
		₽ 0

The affidavit is to be subscribed and sworn before a person duly authorized to administer oaths in legal proceedings for the county or district where the affidavit is subscribed and sworn.

The affidavit must be signed by:

- (1) the president or a vice-president; and
- (2) the secretary, actuary or chief financial officer of the insurer.

If this affidavit is made by a director other than the president or vice-president or by an officer other than the secretary, actuary or chief financial officer, a certified copy of his/her authority so to act is to be filed with the Regulator and a copy of that document is to be attached to the annual return for verification.

If the affidavit is not in proper form, the return cannot be regarded as having been deposited with the Regulator and will be returned for proper completion.

References

Quebec life insurers: Section 309 of *An Act Respecting Insurance*

The annual return must be certified, under oath, in blue ink, by at least two of the life insurer's directors.

They must also attest that, to the best of their knowledge, the data contained on diskette, CD-Rom or electronic file is identical to that appearing in the printed version of the annual return.

LIFE-1 10.010 Annual Corporate Information

Life insurers are required to provide two contact persons, one for corporate information and another for statement reporting. This information will facilitate contact with the life insurer when questions arise from corporate matters or financial and accounting issues relating to the annual return.

LIFE-1		20.010		Assets	
Line	Co	ol	Cro	ss Ref	Practice
250	01		P 21 L 47 C <mark>40</mark>		Bonds and Debentures Fixed term investments having a fixed maturity date or dates for the repayment of principal (includes convertible bonds, stripped bonds, asset backed securities and GICs with original terms to maturity of more than one year).
300	01		L 50 C <mark>40</mark>	<mark>0</mark> and 1.050 99	Mortgage Loans Amounts reported should be after the deduction of general and specific provisions, if any, which were established to reflect non-collectibility of loan balances. Includes sale agreements, power of sales, mortgage pools, and mortgages in process of foreclosure, where title has not yet passed to the life insurer.
420	01		P 21. <mark>012</mark> L 599 C 40		Preferred Shares Include convertible preferred shares.
440	01		P 21.012 L 659 C 40		Common Shares Include options, warrants and rights in respect of common shares.
500	01		P 21 L 75 C <mark>40</mark>		Real Estate Real estate includes ground rent, foreclosed property where title has passed to the life insurer and properties held for the life insurer's own use. Amounts to be shown after the writedown, if any, for other than temporary declines in values as defined by CICA - AcG-9. All mortgages and other encumbrances should be reported as liabilities on line 130 page 20.020.
550	01		L 80 C <mark>40</mark>	<mark>0</mark> and 1.100 99	Other Equity Investments For details, refer to instructions for 21.100 – Part A. Note that investments in mutual funds etc. should not be reported here.

LIFE-1	,	20.010	Assets	
Line	Col	l Cr	oss Ref	Practice
600	01	L S C P S	21. <mark>012</mark> 870 <mark>40</mark> and 21.100 299	Other Loans and Invested Assets Include leases with other loans and invested assets. Seed money provided for Segregated Funds operations should be reported in Other Assets, line 880. Include positive mark to market derivative positions and other recognized financial assets not reported on line items above. Negative mark to market derivative positions should be reported on Line 160 Other Liabilities in accordance with GAAP.
800				Future Income Taxes
				Net debit balances in Future Income Taxes arising from different treatment of amounts in income tax returns and in financial statements.
820				Goodwill
				Refer to the CICA Handbook Section 3062.2248.
				The Amount attributed to Goodwill established by the life insurer to be realizable from future additional benefits to the extent not written down should be reported.
830				Intangible Assets
				Refer to the CICA Handbook Sections 3062.0621, 3063 and 3475.
880	01		21.150 499 01	Other Assets Include furniture and equipment (after the deduction of accumulated amortization), prepaid expenses, deferred charges, current income taxes and units held as seed money for Segregated Fund operations.

LIFE-1		20.020	0 Liabi		ilities, Policyholders' and Shareholders' Equity			
Referen	References							
	CICA Handbook sections 1530, 3251, 3855 and 4211 AcG-8 – Actuarial Liabilities of Life Insurance Enterprises - disclosure							
See gen	eral o	commer	nts und	der pa	ge 20.010.			
Line	Co	1 (Cross Ref		Practice			
010	L 3		P 22.020 L 349 sum of C 01 & 11		Net Actuarial Liabilities See details on pages 22.010020.			
040	L		P 22.020 L 489 C 41		Other Insurance Policy & Contract Liabilities Details are shown on Page 22.020. Amounts due and unpaid for other than policy and contract liabilities should be included with accounts payable, line 100.			
070					Trust and Banking Deposits Deposits relating to the life insurer's banking and trust subsidiary operations are to be included here. Quebec life insurers: Deposits relating to the life insurer's banking and trust operations are to be included here also.			
100	01]	P 22.0 L 099 C 01		Accounts Payable Details are shown on Page 22.030. For bank overdrafts, see page 20.010, line 010.			
130					Mortgage Loans and Other Real Estate Encumbrances To be reported here instead of as a deduction from balance sheet value of real estate assets.			
160	01]	P 22.0 L 299 C 01		Other Liabilities Details are shown on Page 22.030. Include negative mark to market derivative positions and other financial liabilities not included in line items above.			

LIFE-1 20.020 Liabil		Liabil	lities, Policyholders' and Shareholders' Equity		
Line	Col	Cros	s Ref	Practice	
180				Net Deferred Gains (Losses) on Real Estate	
230				All deferred gains (losses) that are taken into account by the Appointed Actuary in determining the actuarial liabilities should be reported on line 180.	
				All other deferred gains (losses) should be reported on line 230.	
280	01	P 22		Subordinated Debt	
		L 89 C 42		All subordinated shareholder loans, notes and debentures (as defined in the relevant legislation), including subordinated debt issued by subsidiaries are to be reported on this line, notwithstanding its treatment for Capital Adequacy purposes. The total here should agree with the total on page 22.050, line 899, column 42.	
310	01	P 22		Other Debt	
		L 89 C 26		All other non-subordinated debt, including commercial paper, loans and notes payable is to be included on this line.	
410				Non-Controlling Interests	
				Amounts representing interests of non-controlling shareholders including those pertaining to subsidiaries.	
510	01	P 20	.040	Participating Account	
		L 19 C 01		Total surplus of the participating policyholders. See also the instruction for Question 5.4 on Page 10.090.	
<mark>520</mark>	01			Participating Account - Accumulated OCI (Loss)	
				Total Accumulated OCI (Loss) allocated to the participating policyholders.	
540	01 P 20.0		Non-Participating Account (Mutual Companies Only)		
		L 49 C 01		For use only by mutual companies transacting non-participating business. Stock companies should leave this line blank as any amount not included in the participating account should be included in retained earnings.	

LIFE-1	20.02	0	Liabil	lities, Policyholders' and Shareholders' Equity
Line	Col	Cros	s Ref	Practice
550	01			Non- Participating Account – Accumulated OCI (Loss) For use only by mutual companies transacting non-participating business.
				Total Accumulated OCI (Loss) allocated to the non-participating policyholders.
610				Capital Stock Include preferred shares issued by mutual companies.
640				Other Capital Refer to the CICA Handbook, section 3861.
670				Contributed Surplus Refer to the CICA Handbook, section 3251.
700	01	P 20 L 85 C 01	9	Retained Earnings For use by stock companies only.
<mark>740</mark>	01			Shareholders' Accumulated OCI (Loss) Total Accumulated OCI (Loss) allocated to shareholders.

LIFE-1	20.030	Income Statement
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CICA Handbook sections 3855, 3865 and 4211

AcG-9 - Financial Reporting by Life Insurance Enterprises

The income statement **excludes** any income earned on Segregated Funds in accordance with GAAP; however management fees and related revenue and expense items in respect of Segregated Funds are included.

See general comments under page 20.010.

Line	Col	Cross Ref	Practice
040	01	P 35.030 L 040 C 89 and P 45.030 L 289 C 89	Premiums These are in respect of Life, Annuities, Accident & Sickness and Property & Casualty. See instructions for page 35.010 on Instruction Page 35-1.
070	01	P 23.010 L 889 C 01 and P 35.030 L 070 C 89	Net Investment Income Include taxes other than income taxes (e.g., property tax) on investments in the determination of net investment income.
130	01	P 35.030 L 130 C 89	Fee Income Include fees from Administrative Services Only (ASO) business, investment services and other administrative fees earned from Segregated Funds.
160	01	P 23.030 L 199 C 01 and P 35.030 L 160 C 89	Other Revenue Include the amount as detailed on page 23.030.

LIFE-1	20.040	Statement of Equity in Participating Account
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Federal life insurers: Section 456 of the *Insurance Companies Act* requires life insurers to maintain accounts in respect of participating policies separate from accounts that are maintained in respect of other policies. Income and expenses should be allocated between the participating and non-participating accounts in accordance with the method established in sections 457 and 458 of the *Insurance Companies Act*.

Quebec life insurers: Section 310 of *An Act Respecting Insurance*.

Transfers between par, non-par and retained earnings accounts should offset each other.

Line	Col	Cross Ref	Practice
010			Beginning of Year
			Report the ending balance of the participating account as reported at the end of the preceding year.
040			Adjustments (Refer to the CICA Handbook, section 1506.)
070			The portions of i) prior period adjustments, and ii) accounting policy changes which have been applied retroactively and which have been allocated to the participating account are to be reported on this line. Such changes should be fully explained in the Notes to the Financial Statements, or in the answer to Question 5.4 on Page 10.090.
			Any transitional adjustments / balances from the adoption of a new accounting standard should be reported on line 070 in the year of transition.
100	01	P 20.030	Share of Net Income (Loss)
		L 870 C 01	Cross reference is for stock companies only.
130			Transfer from (to) Retained Earnings (Stock companies)
			Amounts which have been transferred in accordance with legislative requirements.
160			Transfer from (to) Non-Par Account (Mutual companies)
			For mutual companies, transfers from/to the non-participating account can only be made where there has been a corresponding transfer of liabilities, such as where a participating policy has been changed to a non-participating policy, or where legislative requirements have been met.

LIFE-1 20.040 Staten Only			ment of Non-Participating Account – Mutual Companies		
Line	Co	ol	Cros	ss Ref	Practice
310					Beginning of Year
					Report the ending balance of the non-participating account as reported at the end of the preceding year.
340					Adjustments
370					Refer to the CICA Handbook, section 1506.
					The portions of i) prior period adjustments and ii) accounting policy changes which have been applied retroactively and which have been allocated to the non-participating account are to be reported on this line. Such changes should be fully explained in the Notes to the Financial Statements.
					Any transitional adjustments / balances from the adoption of a new accounting standard should be reported on line 370 in the year of transition.
430					Transfer from (to) Par Account
					For mutual companies, transfers from/to the participating account can only be made where there has been a transfer of liabilities, such as where a participating policy has been changed to a non-participating policy, or where legislative requirements have been met.
460				Dividends to Preferred Shareholders	
					Dividends on preferred shares issued by mutual insurance companies should be reported on this line.

LIFE-1	20.	.040	State	ment of Retained Earnings – Stock Companies Only
Line	Col	Cros	ss Ref	Practice
510				Beginning of Year
				Report the ending balance of the Statement of Retained Earnings as reported at the end of the preceding year.
540				Adjustments
570				Refer to the CICA Handbook, section 1506.
				The portions of i) prior period adjustments, and ii) accounting policy changes which have been applied retroactively and which have been allocated to opening retained earnings are to be reported on this line. Such changes would normally be fully explained in the Notes to the Financial Statements or on page 20.060.
				Any transitional adjustments / balances from the adoption of a new accounting standard should be reported on line 570 in the year of transition
600	01	P 20 L 89 C 01	-	Share of Net Income (Loss)
630				Transfer from (to) Par Account
				Transfers meeting legislative requirements.

CICA Handbook section 1530 and 3251.

Transition Instructions

CICA Handbook section 1530 and amendments section 3251 are effective for fiscal years beginning on or after October 01, 2006. In accordance with GAAP, prior year amounts do not need to be reported in the year of transition, except prior year Currency Translation Account which should be reported on line 840, column 03: Foreign Currency (Net of Hedging Activities). This prior year amount should agree with the total of lines 520, 550 and 740, column 03 on Page 20.020 in the transition year.

The total transition amount should be reported on line 660, column 01, as a "memo" item. The total transition amount should also be allocated to the appropriate line items in Accumulated Other Comprehensive Income (Loss), i.e. 710-840. The amount reported on line 899, column 01 will be the total of lines 710 through 840, i.e. excluding line 660. (In the year of adoption, column 01 will include the activity for the year plus the transitional balance.)

General Instructions

All amounts should be reported on an after tax basis.

This Statement is provided as a guide only. Life insurers may complete this page or attach a Statement of Cash Flows as prepared for the life insurer's financial statements.

LIFE-1 20.060 Notes to the Financial Statements

Notes to the Financial Statements (Pages 20.010 to 20.050 inclusive) are to be reproduced on, or attached to, Page 20.060.

Life insurers are reminded to file a copy of their Management Discussion & Analysis.

LIFE-1	20.070	Auditor's Report
	_0.070	ridditor 5 Report

The Auditor's Report should be addressed to the primary Regulator (Superintendent / Autorité), and (other) Provincial Superintendents, where applicable. The Auditor's Report must cover pages 20.010 - 20.060 and page 60.010 of LIFE-1. This includes the (consolidated) Balance Sheet, Income Statement, Comprehensive Income (Loss) and Accumulated Other Comprehensive Income (Loss), Statement of Cash Flows, Notes to the Financial Statements, Segregated Funds Net Assets and Changes in Net Assets.

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LIFE-1	20.080	Appointed Actuary's Report

The Appointed Actuary's Report forming part of the Annual Return must bear an original signature of the Actuary most recently appointed by the Directors of the life insurer.

Please refer to the Primary Regulator's instructions to the Actuary for additional instructions.

LIFE-1 20.085 Appointed Actuary's Certificate (Quebec)

Under section 298.14 of *An Act Respecting Insurance*, the AMF requires that all life insurers set up under Quebec law practicing life insurance attach to their Annual Return the actuary's certificate described in that section. Instructions concerning the presentation of that report as well as the elements to be disclosed are found in the Memorandum to the Appointed Actuary.

LIFE-1	21.012	Summary of Investments
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CICA Handbook sections 3025 and 3855 AcG-9 - Financial Reporting by Life Insurance Enterprises

Federal life insurers: OSFI Guideline C-1, Impaired Loans and OSFI Guideline D-10, Accounting for Financial Instruments Designated as Fair Value Option

Quebec life insurers: Notice about "Fair Value Option" allowing financial instruments to be designated as "Held for trading" on their initial measurement". Bulletin de l'Autorité des marchés financiers: section financial institutions, 2006-09-15, Vol. 3 no 37.

OECD countries are the member countries in the Organization for Economic Co-operation and Development.

Government Securities are securities which are issued or guaranteed by OECD Central Governments and Canadian Provinces and Territories. If bonds issued by crown corporations are guaranteed by OECD governments, they should be reported under "Government".

Public bonds and debentures are securities that are registered and traded to the public. They usually have CUSIP numbers.

Private bonds and debentures are securities which are not registered and traded to the public. They are normally offered to a single or select group of investors.

Investment grade public bonds and debentures are defined as securities that are rated as BBB or higher by a recognized Rating Agency.

Investment grade for private bonds and debentures is defined as securities that would be rated as BBB or higher according to the criteria used by recognized Rating Agencies.

Regulators require life insurers to maintain detailed listings of investments for examination; they are not required to be submitted with the LIFE-1 Return.

For each investment category listed in the summary the balance sheet value of the investments should be reported in the columns based on their classification under CICA handbook section 3855.

LIFE-1	21.012	Summary	of Investments
Line	Col	Cross Ref	Practice
	11		Held for Trading (FV) Report the balance sheet value of investments classified as Held
			for Trading under GAAP, CICA Handbook Section 3855. 19 (f) (i).
	<mark>16</mark>		Available for Sale (FV)
			Report the balance sheet value of investments classified as Available for Sale under GAAP, CICA Handbook Section 3855.19 (i). Note: items that are classified as Available for Sale, but are measured at amortized cost, are to be reported in this column.
	21		Fair Value Hedges (FV)
			Report the balance sheet value of derivatives and hedged financial instruments that are part of designated fair value hedging relationships under GAAP, CICA handbook section 3865.
	<mark>26</mark>		Cash Flow Hedges
			Report the balance sheet value of derivatives that are part of designated cash flow hedging relationships under GAAP, CICA handbook section 3865. The balance sheet value of the hedged item should be reported in column 36.
	31		Fair Value Option (FV)
			Report the balance sheet value of investments designated as Held for Trading ("Fair Value Option") under GAAP, CICA Handbook Section 3855.19 (f) (ii).
	36		Amortized Cost or MAMM Report the balance sheet value of investments measured using amortized cost including investments classified as Held to Maturity under GAAP, CICA Handbook section 3855.19 (g).
			Report the balance sheet value of Real Estate Investments measured using moving average market under GAAP, CICA Handbook section 4211.

LIFE-1	21.012	Summary of Investments	
Line	Col	Cross Ref	Practice
	<mark>40</mark>		Balance Sheet Value
			Sum of columns 11, 16, 21, 26, 31 and 36. The amounts for balance sheet value should agree to amounts reported on the consolidated balance sheet page 20.010.
	<mark>46,</mark>		Specific and General Provisions
	51		Report the specific provisions and general provisions included in the balance sheet values.
	<mark>56</mark>		Impaired Amount (before provisions)
			Indicate the impaired amount (before provisions) in column 56 as determined and monitored by the life insurer, for each type of investment.
	<mark>60</mark>		Market Value of Column (36)
			Report the market value of the investments that are measured at amortized cost or MAMM.
			Market value should be derived using methodology commonly used by the investment community - unless otherwise specified by the Primary Regulator.

L	IFE-1	21.020	Summary of Provisions
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CICA Handbook, section 3025 Impaired Loans and AcG-9 - Financial Reporting by Life Insurance Enterprises

Federal life insurers: OSFI Guideline C-1, Impaired loans

Life insurers are required to complete this page following the general definitions provided below.

The general and specific provisions are amounts that are netted against the balance sheet value of the assets on the balance sheet. The valuation provision for asset default that is included in the actuarial liabilities should be reported on line 949.

Provisions

An estimated expense or charge for the excess of the recorded investment over the estimated realizable amount. Provisions may be reversed if circumstances warrant this action.

General Provisions

A provision or group allowance covering a total portfolio or group of specific assets. The provision is an estimate based on experience or current view of the likelihood of loss in the overall portfolio.

Specific Provisions

A provision or individual allowance that has been established for a specific or individual asset for the excess of the recorded investment over the estimated realizable amount.

It should be noted that the columns dealing with the release of provisions will generally reflect the following types of transactions:

- 1. the sale of an asset that has a provision allocated to it;
- 2. the transfer of a provision to reflect a write-down; and
- 3. the reversal of a provision in cases where circumstances have improved.

L	IFE-1	21.020	Summary of Provisions
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Write-downs

A reduction of the recorded investment in an asset either in full or in part by the amount considered beyond realistic prospect of recovery. This would include impairment losses for investments classified as available for sale.

The amounts reported on lines 010 to 710 are those amounts that have been netted against the assets on the balance sheet.

The valuation provision for asset default included in actuarial liabilities is included on line 949 for disclosure purposes only. The title of columns 10, 40 and 60 applies to these columns on line 949.

LIFE-1	21.030	Corporate Investments by Sector

Provide balance sheet values after specific provisions of all corporate bonds, preferred and common shares by sector (based on Bloomberg, S & P or GICS sector classification system). Sectors should be classified according to the domicile of the issuing Corporation. E.g. If a Canadian Corporation issues U.S. \$ pay securities then this should be reported under Canada in the relevant sector. All amounts are to be reported in Canadian Currency.

Please provide subtotals for each sector.

Do not include derivative instruments, or securities issued or guaranteed by the government which have a zero rating for Capital Adequacy purposes. Investments made for the Segregated Fund account holders should also be excluded.

Market values should be derived using methodology commonly used by the investment community - unless otherwise specified by the Primary Regulator.

Materiality limits for limiting disclosure of immaterial investments by sector is as follows:

Life insurers must separately disclose investments in the U.S.A. and/or in Other if assets in that territory exceed 5% of the consolidated equity or if the revenue in that territory exceeds 5% of consolidated revenue. In all other cases, life insurers may report the immaterial investments under "Canada".

The values required in columns and rows are self-explanatory. Where there is no relevant sector for the classification include in "Sector-other".

	LIFE-1	21.040	Significant Exposures – By Group of Companies
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List the balance sheet value of all investments, loans and reinsurance ceded where the total amount invested, advanced and/or reinsurance ceded to an individual corporation or group of related companies exceeds 5% of the life insurer's equity (2.5% for Quebec life insurers). A group of companies includes all affiliates and subsidiaries that are ultimately controlled, either directly or indirectly, by the same beneficial shareholder or group of related shareholders.

Do not include derivative instruments, or securities issued or guaranteed by the government which have a zero rating for Capital Adequacy purposes. Investments made for the Segregated Fund account holders should also be excluded.

Line	Col	Cross Ref	Practice
	31		Other Loans and Investments
			Include short-term debt, guarantees, leases and other investments.
	36		Reinsurance Ceded
			Provide the total credit risk exposure to a particular reinsurer or reinsurance group on account of ceded insurance. This exposure includes liabilities ceded, amounts on deposit with the reinsurer under funds withheld or similar arrangements, and any amounts due and unpaid.

LIFE-1	21.050	Mortgage Loans
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CICA Handbook Sections 3855 and 3025

Federal life insurers: *Insurance Companies Act*, Sections 2(1) and 469(1)

OSFI Guideline C-1, Impaired Loans

OSFI Guideline A, Minimum Continuing Capital and

Surplus Requirements

Quebec life insurers: An Act Respecting Insurance, Sections 246 and 248

AMF Guideline, Capital Adequacy Requirements

Residential

A residential mortgage is one that is secured by residential property. Residential property is defined as real property consisting of buildings that are used, or are to be used, to the extent of the majority of the floor space thereof, as one or more private dwellings. Note that the definition of residential mortgages differs from that applicable to the MCCSR / CAR calculations.

A single residential property is a dwelling having no wall in common with another dwelling and designed for occupancy by a single family.

Multiple Residential

Include all other residential properties under "multiple".

Office

Mortgages on real property consisting of buildings that are used primarily as offices.

Retail Stores

Mortgages on real property consisting of buildings that are used primarily as retail stores including shopping plazas.

LIFE-1	21.050	Mortgage Loans
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Industrial

Mortgages on real property consisting of buildings that are used primarily for industrial purposes including manufacturing and warehouses.

Hotels

Include hotels, motels, lodges and resorts.

Other

Include all other types of real estate including vacant land.

Insured loans are those where the amount owed by the borrower is insured against default by Canada Mortgage and Housing Corporation (CMHC), another government body, or by a private life insurer.

Restructured loans allow the lender to grant any of the following concessions to the borrower that it would not otherwise consider:

- (a) a reduced interest rate;
- (b) uncompensated deferral or extension of principal repayments or interest payments;
- (c) forgiveness of a portion of principal or previously accrued interest;
- (d) acceptance of assets other than cash in settlement of a larger amount of the loan than is represented by the estimated net proceeds from sale of the assets;
- (e) other concessions which would not be considered in the absence of the weakened financial condition of the borrower.

The arrears status of restructured loans is established with respect to the terms of the restructure, rather than original loan terms. For greater clarity, restructured loans and vendor take back loans in arrears should be reported in the loans in arrears column only.

For purposes of identifying the appropriate column, the age of arrears is defined as the number of days that has elapsed since the due date of the oldest payment or partial payment (principal and/or interest) that has not been received according to the terms of the loan as of the statement date.

There is no explicit disclosure of foreclosure activity. Foreclosures in progress (title has not yet passed to the life insurer) are to be included in mortgage loans.

LIFE-1	21.0)50	Mortg	gage Loans
Line	Col	Cros	ss Ref	Practice
010 -	11 - 31			Loans on Watch List
410				Report the total amount of Mortgage Loans before specific provisions in these columns. Columns 11-16 should not include loans that could be classified as impaired; these loans should be reported in column 26 (see below).
	21			Vendor Take Back Loans
				Report the amount of all the mortgages offered to the purchaser of real estate sold by the life insurer.
	26			Impaired Amount
				Generally, the balance sheet value of loans on which the life insurer has taken specific provisions should be reported here (gross of provisions). No insured loans should be included.
710				Second and subsequent mortgage loans
				These numbers are for information purposes only. They are already included in lines 010- 410.
699	06			Balance Sheet Value Before Provisions
				Report the total amount of all mortgage loans before general and specific provisions. This total includes all loans on the Watch List as well as Second and Subsequent Mortgage Loans.
699	41	P 20 L 30	0.010 00	Balance Sheet Value (after provisions)
		C 01	. <mark>012</mark>	
		L 50 C 40	00	

	LIFE-1	21.060	Mortgage Loans – 25 Largest Uninsured
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List the largest 25 regardless of materiality. See instructions for page 21.050 for description of property types.

Uninsured loans are those where the amount owed by the borrower is not insured against default by Canada Mortgage and Housing Corporation (CMHC), another government body, or by a private life insurer.

Loans should be arranged in descending order by outstanding principal balance (gross before provisions).

Include both residential and non-residential mortgage loans.

Line	Col	Cross Ref	Practice
	02		Name of Borrower
			The total of all uninsured mortgages to the same borrower or group of related borrowers should be considered one mortgage in determining the largest 25 uninsured mortgages.
	11		Number of Days in Arrears
			Record the number of days mortgage loan payment(s) have been due and unpaid.
	16		Rate of Interest
			Record the interest rate the mortgage has been contracted for.
	21		Maturity Date
			Show day, month, year.
	26		Balance of Loan (Before Provisions)
			Show the outstanding balance (gross before provisions) as at year-end.
	31		Specific Provisions
			Report the specific provisions that have been taken against each mortgage loan.

LIFE-1	21.0)60	Mort	gage Loans – 25 Largest Uninsured
Line	Col	Cros	s Ref	Practice
	36			Amount of Cumulative Prior Encumbrances
				If the life insurer's mortgage loan is not a first charge on the property, the total cumulative amount of all prior mortgages and prior claims should be included in this column.
	41			Address of Property
				Show the location address of the property in which the life insurer has a mortgage loan investment.
	46			Property Type
				Use the property type definitions on page 21.050, using the following codes:
				SR = Single Residential MR = Multiple Residential O = Office RS = Retail Stores I = Industrial H = Hotels X = Other
	51			Market Value of Property
				Show the market valuation of the property as at year-end. If the loan is shared with other lenders having claims on the property, the market value of the property reported in column 51 should be the market value of the property multiplied by the proportion of the life insurer's original loan in relation to the total loan originally advanced.
	56			Year Property Appraised
				Show the year the property was last appraised.
929				Total excluding those held by subsidiaries
				Report the totals for direct holdings by the life insurer excluding those owned by subsidiaries.

	LIFE-1	21.070	Mortgage Loans – Geographic Distribution
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The amounts to be included in this schedule are to be gross (before provisions).

This table shows the allocation of mortgage loans according to business sector by geographic location of the mortgaged property.

Insured loans are those where the amount owed by the borrower is insured against default by Canada Mortgage and Housing Corporation (CMHC), another government body, or by a private life insurer. Refer to instructions for page 21.050 for property type definitions.

Line	Col	Cross Ref	Practice
010 - 130			Location of Property The gross value of Canadian loans should be classified according to the province in which the property securing the loan is located, with all insured mortgages reported in column 01 and all uninsured mortgages reported by type of property in columns 06 to 36.
010 - 130	51, 61		Amount of Principal on which Interest was overdue > 90 days The gross amount of principal (before provisions) on loans in arrears more than 90 days should be reported in column 51 for insured mortgages and column 61 for uninsured mortgages.
	41		Total Mortgages reported should be the sum of both insured mortgages reported in column 01 plus the sum of the uninsured mortgages reported in columns 06 to 36.
	70		Total Specific Provisions Report the amount of specific provisions for all gross mortgage loans reported in column 41.

LIFE-1	21.075	Mortgage Loans – Geographic Distribution by Region (Quebec)
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Quebec life insurers should follow the instructions of page 21.070 unless the life insurer has 50% or more of balance sheet value (before provisions) of properties in which it has a mortgage investment located in Quebec, in which case page 21.075 must be completed. A life insurer also has the option to complete both pages.

The geographic sectors used are based on the administrative regions of Quebec and are partially combined. The administrative regions of Quebec are:

01	Bas-Saint-Laurent	10	Northern Quebec
02	Saguenay-Lac-Saint-Jean	11	Gaspesie-Iles-de-la-Madeleine
03	National Capital	12	Chaudiere-Appalaches
04	Mauricie	13	Laval
05	Estrie	14	Lanaudiere
06	Montreal	15	Laurentides
07	Outaouais	16	Monteregie
08	Abitibi-Temiscamingue	17	Central Quebec
09	Cote-Nord		-

These regions have been combined as follows:

column 01:	regions 01-09-11:	Eastern Quebec
column 02:	regions 02-08-10:	Northern Quebec
column 03:	regions 03-12:	Quebec – Beauce
column 04:	regions 04-05-16-17:	Southern Quebec – Mauricie – Central Quebec
column 05:	regions 07-14-15:	Outaouais - Laurentides – Lanaudiere
column 06:	regions 06-13:	Montreal – Laval

Line	Col	Cross Ref	Practice
010 - 060			Location of Property The gross value of Quebec loans should be classified according to the region in which the property securing the loan is located, with all insured mortgages reported in column 01 and all uninsured mortgages reported by type of property in columns 06 to 36.

LIFE-1	21.080	Real Estate – Valuation and Amortization of Unrealized Gains and
		Losses

CICA Handbook sections 3025, 3475 and 4211 AcG-9 - Financial Reporting by Life Insurance Enterprises

These accounting principles are applicable to life insurers and their investment operations which may include separate subsidiaries.

Real Estate Appraisals

In accordance with GAAP, life insurers are required to ensure that the market value of real estate reflected in the moving average market adjustment is an approximation of market values in the years that an appraisal is not conducted. Therefore, it is incumbent upon life insurers to review their real estate portfolios annually and to ensure that the moving to market adjustment is based on current market values in the non-appraisal years. Life insurers should submit to the Primary Regulator, at the same time as the summary appraisal forms, details supporting any such changes in value in non-appraisal years.

Federal life insurers: Refer to OSFI Guideline F-6 for determination of inhouse/independent appraisal requirements

Quebec life insurers: Real estate parcels must be appraised, within a three-year period, according to a specific cycle which cannot be changed without the consent of the AMF. Each piece of a real estate parcel may not be appraised more than once during the three-year period. All appraisals must be done by an independent certified appraiser. For real estate parcels with stated carrying values up to 0.5% of assets **and** less than 5% of capital and surplus, an in-house appraisal by qualified appraisers on the life insurer's staff is acceptable. Valuation reports for a real estate parcel with a net balance sheet value greater than \$500,000 must be sent to AMF with the Annual Return.

LIFE-1	21.080	Real Estate – Valuation and Amortization of Unrealized Gains and
		Losses

Properties acquired by foreclosure

1) Valuation:

For properties acquired by foreclosure and held for sale, no amortization takes place as such properties are written down to market (appraised) value each year per CICA Handbook sections 3025.38 and 3475.13.

For properties acquired by foreclosure and held for investment, report in accordance with section 3025.38 of the CICA Handbook initially and 3025.40 afterwards.

2) Gains and losses on disposition of foreclosed properties:

For properties acquired by foreclosure and held for sale, gains and losses on disposition of these properties must be fully accounted for in the income statement for the current year. Such amounts must be entered on line 430, column 01 of page 23.010.

For properties acquired by foreclosure and held for investment, gains and losses on disposition of these properties must be accounted for like other real estate properties in the portfolio.

Federal life insurers: List the top 10 properties in order of size (based on balance sheet value) and provide a sub-total of all others, including properties sold during the year.

Quebec life insurers: List all properties with a balance sheet value greater than \$500,000, including properties sold during the year.

Line	Col	Cross Ref	Practice
	01		Address of Property
			Report the address of the property (including country) in column 01.

LIFE-1		21.080		Real I	al Estate – Valuation and Amortization of Unrealized Gains and sses		
Line	С	ol	Cros	s Ref	Practice		
	00	5			Property Type		
					Report the type of property as either single residential, multiple residential, office, retail stores, industrial, hotels, own use or other. Refer to instructions for page 21.050 for property type definition and on page 21.060, column 46 for the codes to use. Where a property has more than one use (i.e., office and retail) the whole property should be classified as one type based upon the use of the majority of the floor space.		
	1.	1			Property Code		
					Identify with an "O" properties held for own use; an "I" properties held for investment/income; an "FS" properties acquired by foreclosure and held for sale; and an "FI" properties acquired by foreclosure and held for investment.		
	2	1			Balance Sheet Value before Provisions Beginning of Year		
					Report the balance sheet value at the beginning of the year (before provisions). The amount on line 899 should agree to the amount on line 899 of column 66 for the prior year.		
	20	5			Additions (Deletions) (Writedowns) During Year		
					For existing properties, include capital expenditures for the statement year. For properties acquired during the year, report the acquisition cost plus capital additions since acquisition. For properties acquired through foreclosure, report the value according to Section 3025.38 of the CICA Handbook based on fair value at the date of foreclosure plus post-appraisal capital additions (less cost to sell for properties held for sale).		
					Per CICA, AcG-9 when a decline in value of a real estate portfolio is other than temporary, the carrying value of the portfolio would be written down to recognize the decline in value.		
					Amounts related to properties sold during the year are to be included in line 099.		

LIFE-1	21.08	21.080		Estate – Valuation and Amortization of Unrealized Gains and ses		
Line	Col	Cros	ss Ref	Practice		
	36			Sum of Capital Additions Since Last Appraisal		
				Capital additions and deletions since the effective date of the most recent appraisal. This amount has to be taken into account in the calculation of the adjusted appraised value.		
	41, 46,			Details of Appraisal		
	51			Indicate in column 41 the year of appraisal (Quebec life insurers triennial rule) and in column 46 the appraised value with an exception as follows: For real estate properties acquired by foreclosure and held for sale, the amount disclosed in column 46 in the year of foreclosure should be the amount determined according to Section 3025.38 of the CICA Handbook; in subsequent years, the amount reported should be in accordance with Section 3475.13 of the CICA Handbook.		
	56			Amortized to Income During Year		
				For properties acquired through foreclosure [which should be identified with an (FS) or (FI) in column 11], column 56 should include 100% of the decline in value in the year of foreclosure, as well as, in the case of properties acquired by foreclosure and held for sale, 100% of the decline occurring in subsequent years.		
	61			Foreign Currency Adjustment		
				Report any adjustment due to currency translation of foreign properties at year end.		
	71			Cumulative Specific Provisions		
				Report the specific provisions (individual allowances) that have been booked against the individual property. Include (in brackets) the amount of specific provision reversals where an asset was previously written down.		
	76			Net Income During Year (excluding amortization)		
				Net income includes gross income net of operating expenses and taxes.		

LIFE-1 21.080)	Real Estate – Valuation and Amortization of Unrealized Gains and Losses		
Line	Col	1	Cros	s Ref	Practice
	81				Mortgage Loans and Other Encumbrances
099					Subtotal – All Others
					Provide the total of all real estate not listed including real estate sold during the year.
899	66		P 21 L 75 C 01	-	Total
949					In line 949, "Total Amount (Property by Property Basis) where Adjusted Appraised Value is Less Than Balance Sheet Value", please report the total excess of balance sheet value of properties over corresponding total adjusted appraised value in respect of properties where the adjusted appraised value is less than balance sheet value. Do not net with other properties where balance sheet values are greater than appraised values.

	LIFE-1	21.090	Real Estate – Geographic Distribution by Type
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References

CICA, Section 3025, Impaired Loans and AcG-9 - Financial Reporting by Life Insurance Enterprises

Federal life insurers: OSFI Guideline C-1, Impaired loans

This schedule provides an analysis of the consolidated gross balance sheet value (before provisions) of real estate, including foreclosed real estate which is held for sale. Where mortgage encumbrances exist, they should not be deducted from the value of the real estate. Where a property has more than one use (i.e., office and retail) the whole property should be classified as one type based upon the use of the majority of the floor space.

The property types are described in the instructions for page 21.050 (except for properties held for own use).

Line	Col	Cross Ref	Practice
	31		For Own Use Include properties held for own use such as Head Office etc.
899	41	P 21. <mark>012</mark> L 759 C 40	Total Real Estate
	46, 51		Foreclosed Real Estate Separately identify in columns 46 and 51 amounts included in columns 01 to 41 that are foreclosed properties held for investment or sale.

LIFE-1	21.095	Real Estate – Geographic Distribution by Type and by Regions (Quebec)
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Quebec life insurers should follow the instructions for page 21.090 unless the life insurer has 50% or more of balance sheet value (before provisions) of properties located in Quebec, in which case page 21.095 must be completed. A life insurer also has the option to complete both pages.

The geographic sectors used are based on the administrative regions of Quebec and are partially combined. The administrative regions of Quebec are described in the instructions for page 21.075.

LIFE-1 21.100 Other Equity Investments and Other Loans a	and Invested Assets
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References

CICA Handbook sections 3055, 3050, 3855 and 4211

Amounts reported on this page are net of provisions to agree with page 20.010.

Part A – Other Equity Investments

Investments in mutual funds, segregated funds and any similar investments should not be reported here. The underlying assets of these investments should be reported under the categories of investments that best describes them. For example, the underlying bonds pertaining to an investment in a bond fund should be reported as bonds under the appropriate category. The same holds for mutual funds where the underlying investments are common shares; the underlying common shares should be reported under common shares.

List the name of the investee and provide a description for the top 10 (regardless of materiality) other equity investments in lines 001 to 010 and fill out amounts in column 06. The total of all remaining other equity investments not listed in lines 001 to 010 should be reported on line 019 column 06. Line 099 column 06 should be reported on line 550 of the consolidated balance sheet, page 20.010. Since this is a consolidated statement, equity investments in any entity that is consolidated should not be reported here.

Part B – Other Loans and Invested Assets

Other loans and invested assets including fixed term investments not reported elsewhere and positive mark to market derivative instruments should be reported here. Report the top 10 on lines 201 to 210 regardless of materiality. List the name of the investee and provide a description for each investment on this exhibit in lines 201 to 210 and fill out the amounts in column 16. The total of all remaining investments not listed in lines 201 to 210 should be reported on line 219 column 16. Line 299 column 16 should be reported on line 600 of the consolidated balance sheet, page 20.010.

LIFE-1	21.110	Derivativ	ve Instruments Risk Profile			
References	References					
CICA Hand	lbook secti	ons <mark>3855 and</mark>	13861			
			eline D-6 Derivatives Disclosure and MCCSR Guideline eline on sound risk governance (part J) and CAR Guideline			
These pages	s are to be	completed or	a consolidated basis.			
Line	Col	Cross Ref	Practice			
010 - 050,	01		Employed by the Insurer – Yes/No			
210 - 250, 310 - 330			Indicate whether the specified derivative instrument was employed during the reporting year.			
010 - 050,	02		Employed by the Insurer – Risk Role			
210 - 250, 310 - 330			* see Legend - Risk Role at bottom of page			
310 - 330			Indicate what risk role(s) the life insurer assumes in using each type of derivative instrument (using the legend at the bottom of page 21.110). Where the life insurer assumes more than one risk role in respect of a particular type of instrument, each role should be indicated. For example, during the reporting period, the reporting entity may have been a trader in interest rate swaps and used them as well for hedging. In this case, beside the interest rate swaps, it would list risk roles 1 and 2 in line 030, column 02.			
			A market maker is a life insurer that, on a regular basis, provides bid and ask price quotes in one or more derivative instruments, and honours those quotes, thereby supplying the market with a source of liquidity in those derivatives.			
010 - 499	07 - 37		Gross Notional Principal Amount of year end			
			Report the gross notional principal amount at year end for all derivative contracts by class and type of derivative instrument. The consolidated amounts should be reported in column 07 and the non-consolidated amount for the life insurer only should be reported in column 12.			

LIFE-1	21.110	Derivati	ve Instruments Risk Profile
Line	Col	Cross Ref	Practice
010 - 499	17		Over the Counter Amount
			Report the notional amounts relating to all derivative contracts that are not exchange traded.
010 - 499	22		Amount held for Trading
			Report the notional amounts relating to all derivative contracts that are held for trading purposes.
010 - 499	27, 32,		Remaining Term of Exposure
	37		The total notional principal amount reported in column 07 should be broken down in columns 27, 32 and 37 by the remaining term to maturity. The sum of these columns should equal the amount reported in column 07.
	42		Credit Risk (Positive Mark to Market Exposure)
			Report amounts only for contracts that have credit risk (i.e., positive mark to market exposure) after offsetting in accordance with CICA Handbook section 3861.
550	550 42		Adjustment for master netting agreements
			Report on line 550 any adjustments for master netting agreements not recognized under CICA Handbook section 3861 because there is no intention of settling on a net basis or of realizing the asset and settling the liability simultaneously.
010 - 499	47		Credit Equivalent Amount
			Federal life insurers: The Credit Equivalent Amount is determined on the basis outlined in section 8 of the MCCSR Guideline.
			Quebec life insurers: The Credit Equivalent Amount is determined on the basis outlined in section H2 of the CAR Guideline.

ASSETS

LIFE-1	21.120	Derivative Instruments Risk Profile – Gross/Net Mark to Market Exposures			
References					
CICA Hand	book section	ns <mark>3855 and 3</mark>	386 <mark>1</mark>		
Federal life	insurers: (OSFI Guideli	ne D-6, Derivatives Disclosure		
Quebec life	insurers:	AMF Guideli	ne on sound risk governance (part J)		
These pages	s are to be co	ompleted on a	a consolidated basis.		
Line	Col	Cross Ref	Practice		
010 - 099			Total Net Positive Mark to Market Exposures by Credit Rating and Contract Class		
			For each credit rating category, report the net positive mark to market exposure relating to each class of contract, split between exposures to related and arm's length counterparties. The net positive mark to market exposure is the summation of all individual positive mark to mark exposures (except that an offsetting of negative mark to market exposures with the same counterparty is permitted in accordance with the criteria outlined in CICA Handbook section 3861).		
110 - 199			Total Gross Positive Mark to Market Exposures by Credit Rating and Contract Class		
			For each credit rating category report the gross positive mark to market exposure relating to each class of contract, split between exposures to related and arm's length counterparties.		
			The gross positive mark to market exposure is the exposure before offsetting in accordance with the criteria		

outlined in CICA Handbook section 3861. Do not report

contracts with negative mark to market exposures.

LIFE-1	21.130	Substantial Investments (Greater than or Equal to 10% of
		Voting Shares)

References

Federal life insurers: Section 495 of the *Insurance Companies Act* sets out limitations regarding investments that may be made by life insurers in other corporations. Section 10 of the *Insurance Companies Act* defines Substantial Investments.

Quebec life insurers: Sections 1.6 and 248 of An Act Respecting Insurance

Materiality is defined as one percent of the consolidated equity of the Life Insurer.

	1		
Line	Col	Cross Ref	Practice
	01		Name of Corporation
			List the name of corporations in which there are material substantial investments.
	07		Direct or Indirect Investment
			Indicate if the investment is directly by the life insurer or indirectly through subsidiaries.
	12		Date of Acquisition
			If the life insurer has made investments in a particular corporation over a period of time, the date of each acquisition of shares should be included.
	17		Country, Province or State of Incorporation
			State the domicile (Country and, if applicable, Province in Canada, or State in U.S.A.) of each company in which there is a material investment.
	22		Bonds, Debentures and Loans
			Indicate the total cost of each material substantial investment.
	27, 32		Shares / Total Investment in Corporation at cost
			The amounts set out in these columns should be at the original cost.

LIFE-1 2		130		Substantial Investments (Greater than or Equal to 10% of Voting Shares)		
Line	Col	Col Cros		Practice		
	37			Guarantees Guarantees included in this column should be the face value of the guarantee.		
	42, 47			Total Assets of Corporation / Equity of Corporation Both total assets of the corporation and equity of the corporation should be as at the latest fiscal year-end for the corporation.		
	52			% of Voting Rights Attached to Shares Held Indicate the % of voting rights attached to the shares held.		

LIFE-1	21.140	Principal Custodians of Cash and Invested Assets (excluding Real Estate)
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Life insurers are asked to outline the location of invested assets by type of asset. The "Type of Asset" is intended to cover broad categories such as bonds, common shares, etc. In the unlikely event that the Primary Regulator is required to take control of a life insurer, it is essential that the location of its assets as well as those of its subsidiaries be known. Assets held at the life insurer's own premises out of Canada should be included with the address of the particular office indicated.

Assets held by a regulatory body, in a foreign jurisdiction should also be specified.

For mortgage loans, the location where the legal documentation is maintained should be reported here; the location of the property securing the life insurer's mortgage loans is set out in summary form on page 21.070 and/or on page 21.075 (Quebec).

LIFE-1	21.150	Accounts Receivable
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References

CICA Handbook sections 3020 and 3855

Accounts receivable should be segregated so as to show separately, ordinary trade accounts, amounts owing by affiliates or related parties and other unusual items of substantial amount.

An amount receivable should be written off as soon as it is known to be uncollectible or should be written down to its estimated realizable value as soon as it is known that it is not collectible in full.

If, after writing off all known uncollectible accounts, it is expected that some further losses will be incurred, an allowance for doubtful accounts should be provided. The allowance should be determined in accordance with generally accepted practices.

Line	Col	Cross Ref	Practice
010 - 099			Name of Affiliate/Related Parties
099			Refer to the CICA Handbook section 3840.
			Federal life insurers: OSFI Guideline E-6, Materiality Criteria for Related Party Transactions.
220 -			Agents' Debit Balances / Brokers' Balances
230			Report the amounts which are due to the insurer from agents and insurance brokers (do not offset the receivables with amounts due to agents and insurance brokers).
240			Registered/Approved Reinsurers and Insurers
			Report all amounts receivable from registered/approved reinsurers and insurers.
250			Other Reinsurers and Insurers
			Report the amounts due to the life insurer from all reinsurers and insurers not reported on line 240. This includes amounts receivable from reinsurers for claims paid, shared contracts and payments receivable under settlement annuities for those unregistered/unapproved reinsurers and insurers.

LIFE-1	IFE-1 21.150		Accounts Receivable		
Line	Co	l	Cross Ref		Practice
260					Other Receivables Include the amounts due to the insurer on ancillary and other fee business, etc.
299	8 +		P 20 L 10 C 01	0	Total Accounts Receivable

LIFE-1		21.15	50	Other	Assets
Line	Co	ol	Cros	s Ref	Practice
410					Capital Assets (less accumulated amortization)
					Refer to the CICA Handbook sections 3061, 3063 and 3475.
420					Prepaid and Deferred Charges
					Refer to the CICA Handbook section 3040.
					Include items such as prepaid commissions and the cumulative difference between the amounts expensed and funding contributions to pension plan.
430					Current Income Taxes Receivable
					Refer to the CICA Handbook section 3465.
					Report the amount of any current income tax receivable.
450					Include miscellaneous assets other than investments. Other investments should be reported on page 21.100.
499	01		P 20 L 88 C 01	0	Total Other Assets

LIFE-1	23.010	Net Investment Income
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References

CICA Handbook sections 3025, 3855 and 4211

AcG-9 - Financial Reporting by Life Insurance Enterprises

Federal life insurers: OSFI Guideline C-1, Impaired Loans and D-10, Accounting for Financial Instruments Designated as Fair Value Option

Quebec life insurers: Notice about "Fair Value Option" allowing financial instruments to be designated as "Held for trading" on their initial measurement". Bulletin de l'Autorité des marchés financiers: section financial institutions, 2006-09-15, Vol. 3 no 37.

Income in respect of Segregated Funds should not be included on this page, but reported on page 23.030 Other Revenue.

Investment income reported is after adjustment for accrued interest or dividends included in the price of investments purchased or sold during the year. That is, investment income is recorded on an "accrual basis".

Interest expense relating to bank loans, etc. used to finance or relating to investing activities should be shown here.

Line	Col	Cross Ref	Practice
010	01		Bonds - Interest
			Include amortization of premium or discount and interest earned on bonds and debentures during the year. Interest on other fixed term investments with an original term to maturity of one year or less should be reported on line 620: Interest on Cash and Short Term Investments, all other interest should be reported on line 630: Income from Other Loans and Invested Assets.
			No accrual should be made for interest due or accrued on bonds in default as to either principal, interest or both.
030	01		Bonds - Realized Gains (Losses) on Sale Record gains and losses on bonds sold during the reporting
			period.
			<u>Transitional Instruction</u> In the year of adaption of CICA Handbook Section 3855, prior
			In the year of adoption of CICA Handbook Section 3855, prior year amounts for Amortization of Net Realized Gains and (Losses) should be recorded in column 03.

LIFE-1	LIFE-1 23.010		Net I	nvestment Income
Line	Col	Cros	ss Ref	Practice
040	01			Bonds – Fair Value Gains (Losses)
				Record unrealized fair value gains and losses on bonds classified as Held for Trading and Fair Value Option under CICA handbook section 3855.19 (i) or (ii).
110	01			Mortgage Loans - Interest
				Include interest earned on mortgages during the year.
				No accrual should be made for interest due or accrued on mortgages in arrears. Mortgages are considered to be in arrears if payments are more than 90 days overdue.
130	01			Mortgage Loans – Realized Gains (Losses) on Sale
				Record gains and losses on mortgages sold during the reporting period.
				Transitional Instruction
				In the year of adoption of CICA Handbook Section 3855, prior year amounts for Amortization of Net Realized Gains and (Losses) should be recorded in column 03.
140	01			Mortgage Loans – Fair Value Gains (Losses)
				Record unrealized fair value gains and losses on mortgage loans classified as Held for Trading and Fair Value Option under CICA handbook section 3855.19 (i) or (ii).
210	01			Preferred and Common Shares - Dividends
				Include accrued dividends on equity investments (excluding joint ventures) in respect of dividends declared on investments held, and unpaid dividends on shares that were sold ex-dividend on a recognized stock exchange.
230	01			Preferred and Common Shares - Realized Gains (Losses) on Sale
				Record gains and losses on preferred and common shares sold during the reporting period.
				<u>Transitional Instruction</u>
				In the year of adoption of CICA Handbook Section 3855, prior year amounts for Amortization of Net Realized Gains and (Losses) should be recorded in column 03.

LIFE-1		23.010	0 Net In		nvestment Income
Line	C	ol	Cros	s Ref	Practice
240	01	l			Preferred and Common Shares – Fair Value Gains (Losses)
					Record unrealized fair value gains and losses on preferred and common shares classified as Held for Trading and Fair Value Option under CICA handbook section 3855.19 (i) or (ii).
310	01	1			Rental Income Including \$ for Insurer's Own Use
					Report gross income, including an imputed rent for owned premises which are for own use. Use the space provided in the line item above to report the current year's imputed rent. Amounts reported should be net of any consolidation elimination entries. Real estate expenses (but not imputed rent) related to own use space should be included with other investment expenses on line 810. Similarly, real estate taxes are included on line 820.
320	01	[P 23		Amortization of Realized and Unrealized Gains and (Losses)
			L 30 L 44 C 21	.0	Net deferred realized and unrealized gains and losses on real estate owned by the insurer and its subsidiaries should be amortized to income at a rate of:
					Federal life insurers:
					a) For years ended on or before December 31, 2002: 10% per annum.b) For years ended after December 31, 2002: 3% per quarter (refer to the General Section of these Instructions).
					Quebec life insurers: In applying the moving average market method for real estate, life insurers can use the market value at each quarter end (rate of 3%) or at each year end (rate of 10%).
610	01	l			Interest on Policy Loans
					Include interest earned on policy loans during the year. Unpaid interest should be recorded as an addition to the policy loan on page 20.010, line 200 to the extent that the loan would not exceed the cash surrender value on the policy.
620	01	1			Interest on Cash and Short Term Investments
					Include interest earned on cash (bank deposits) and on short-term investments. Short-term investments are defined as investments that had, on acquisition, an original term to maturity of one year or less (e.g., T-bills, GIC's, call loans).

LIFE-1 23.010		23.010	Net In	nvestment Income
Line	Col	Cro	ss Ref	Practice
640	01			Interest on Overdue Premiums
				Report interest charged on premiums that are past their due date to permit continuance of the policy.
<mark>650</mark>	01			Income from Derivative Activities
				Report realized and unrealized gains and losses from derivative instruments and hedge ineffectiveness.
710	01		1.020	Provision for Losses
		L 88 C 4		Refer to the CICA Handbook, section 3025 Impaired Loans, and the Accounting Guideline AcG-9
				Federal life insurers: OSFI Guideline C-1, Impaired Loans.
				This amount consists of the net change for the year in general and specific provisions (individual and group allowances) which are to be expensed.
720	01		P 21.020 L 889 C 71	Write-Downs
				Refer to the Accounting Guideline AcG-9, and the CICA Handbook, sections 3025 and 3855.
				Include write-downs on investments classified as Available for Sale.
				Federal life insurers: OSFI Guideline C-1, Impaired Loans
810	01			Investment Expenses (other than Investment Taxes)
				General expenses relating to investment activities e.g., salaries and employee benefits of Investment Department personnel, and other expenses allocated to Investment Department, and specific investment costs (e.g., bank charges, brokerage fees, investment management fees) are included on this line. Interest on subordinated debt and interest on deposits are shown as part of Interest Expense on Page 23.030 and thus are not included in the determination of net investment income. Interest expense relating to bank loans, etc. which are used to finance investing activities should be included here.

LIFE-1		23.010		Net In	vestment Income
Line	Co	ol	Cros	s Ref	Practice
810 (cont'd)					Repairs, maintenance, insurance and other expenses related to the general operation of all real estate properties, whether for own use or not, should be included. Expenses related to rental of such properties, legal fees (excluding those associated with a purchase or sale) and staff personnel costs for individuals engaged solely in real estate related functions should also be included.
820	01				Investment Taxes Realty taxes on real estate properties whether for own use or not should be included. In addition, any other taxes (other than income taxes), licenses and fees which are considered to have been incurred in the care and management of investments should be reported here.
889	01		P 20 L 07 C 01	-	Net Investment Income

LIFE-1	23.020	23.020 C		al Gains and Losses on Real Estate			
Reference	References						
CICA H	CICA Handbook section 4211						
Losses a	re shown	as "negat	tives'	on this exhibit.			
Line	Col	Cross R	Ref	Practice			
010				Realized Gains on Sale or Maturity			
				Total of all realized gains (i.e., where proceeds minus balance sheet value is positive).			
040				Realized Loss on Sale or Maturity			
				Total of all realized losses (i.e., where proceeds minus balance sheet value is negative).			
079				Net Gain (Loss)			
				Line 010 minus line 040.			
100				Writing Up (Down) of Balance Sheet Value			
				Balance sheet values should be written down where there is a permanent impairment in the capital element of the investment in accordance with GAAP as outlined in the CICA Handbook. For real estate writedowns, other than temporary declines in value should be determined in accordance with CICA Accounting Guideline AcG 9. Writedowns must be recognized in revenue in the year the writedown occurs. Write-ups on individual investments are generally not appropriate.			

LIFE-1 23.020)20	Capit	al Gains and Losses on <mark>Real Estate</mark>
Line	Col	Cros	ss Ref	Practice
130				Currency Adjustment
				Report the currency adjustment to assets denominated in Other than Canadian dollars upon conversion for reporting in Canadian dollars.
240				Adjusted Realized Gain (Loss)
				Include on this line:
				 a) the amount of amortizable realized gains (losses); and b) the proportionate amount of the unamortized gains and losses related to a "net disinvestment" in a portfolio held by a life insurer (CICA Handbook, section 4211.09).
279				Subtotal
				Line 210 plus line 240.
300		lines	3.010	Amortized to Revenue in Year
470	21			Less: Amounts Realized During Year
				This line eliminates the amount of unrealized gains/losses, included on line 410, pertaining to properties disposed of during the year.
530	11, 21,	,		Currency Adjustment
	26			Show the impact of any adjustments required to reflect change to the exchange rate applicable at year end.
589	11, 21	,		Balance – End of Year
	26			Total of lines 410, 499 and 530.

LIFE-1 23.030 Other Revenue

Other revenue should be reported gross, with the expenses applicable to them included in general expenses and taxes.

Cross reference: Page 20.030, line 160.

		1	
Line	Col	Cross Ref	Practice
050 - 052	01		Report the three <u>most significant</u> items of Other Revenue in the write-in lines 050, 051 and 052. Provide appropriate line descriptions.
			Other Revenue items include (examples only):
			Net Settlement Annuities: For reporting purposes, settlement annuity payments arising from settlement options exercised by a beneficiary should be netted against settlement annuity considerations received from settlement annuity options exercised by a beneficiary.
			<i>Mortality charges</i> : Levied to Segregated Funds by the general fund.
			Modco adjustments:
			Note: Actual expenses and taxes incurred by the General Fund for managing Segregated Funds should be reported in the General Expense exhibit on page 23.030.
089	01		Subtotal – All Others
			Please report the sub-total of all other items of Other Revenue not included in the lines above.

LIFE-1	23.030		Interest Expense				
Line	Col Cı		Cros	ss Ref	Practice		
210	01		01				Include interest credited and the change in accrued interest due and payable on loans, notes and debentures that can be classified as subordinate to the other outstanding debt of the life insurer.
230					Interest on Long Term Debt In accordance with GAAP, interest charges on loans made for a period of over one year must be shown separately.		
299	01		L 51 C 01	1 & 5.030 10	Total Interest Expense		

LIFE-1	23.030	General Expenses and Taxes
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Expenses related to other revenue should be included here.

Expenses attributable to investment operations are not included on this page; rather they are taken into account in the determination of net investment income on page 23.010.

Cross reference: Pages 20.030 and 35.030, line 540, all columns.

Line	Col	Cross Ref	Practice
310	01		Rent
			Expenses incurred as tenant for light, heat, water, etc., rent paid to a third party and an imputed rent for own premises should be included. The imputed rent for own premises recorded on this line should coincide with the component amount shown as revenue on line 310, page 23.010.
			The imputed rent should approximate the amount of rent that would have been paid in an arm's length transaction for premises of similar size and quality under current market conditions.
330	01		Salaries, Wages and Allowances
			Salaries, wages, allowances and similar payments or expenses incurred for staff should be included with the exception of those employees engaged in investment related activities. Their expenses will be included with other investment related expenses and shown on page 23.010, line 810.
350	01		Employees' and Agents' Welfare
			Premiums paid under group insurance and annuity contracts, and contributions to pension plans should be included. Contributions for programs such as unemployment insurance (in Canada or elsewhere), should also be included. Also included are special payments to staff pension plans, payments to retired or disabled employees not covered by a formal pension plan and any other expenses directly incurred for the benefit of employees and agents.

LIFE-1	23.0	23.030		General Expenses and Taxes			
Line	Col	Cros	ss Ref	Practice			
370	01			Professional and Service Fees and Expenses			
				Include legal fees and expenses, medical examination fees, inspection and investigation fees, external auditors fees and external actuaries fees. Other fees paid to outside professional individuals or groups should also be included.			
390	01			Miscellaneous Expenses			
				Expenses for advertising, agency conventions, books and periodicals, bureau and association dues, collection, insurance (excluding insurance on real estate), postage, telex, telephone courier, printing supplies, stationery and depreciation in respect of miscellaneous assets, equipment rental and travelling expenses should all be included on this line.			
410	01			Premium Taxes			
				Penalties for late payment of premium taxes or late filing of the premium tax return should also be included on this line.			
430	01			Assessments & Dues			
				All assessments related to Assuris (Canadian Life and Health Insurance Compensation Corporation) should be reported on this line, along with the other assessments and dues incurred by the life insurer in other jurisdictions.			
450	01			Licenses and Fees			
				All fees charged by regulatory authorities for the general supervision and examination of the insurer should be included on this line together with fees for insurer and agent licences.			
470	01			Miscellaneous Taxes			
				City and county taxes (business taxes) and provincial and state taxes (including capital tax) should be reported here.			
599	01	L 54 C 01	1 & 5.030 40	Total General Expenses and Taxes			

LIFE-1	23.030		Other	Other Expenses			
Line	Col	Cro	ss Ref	Practice			
710				Amortization of Capital Assets (Write-down included \$)			
				Refer to the CICA Handbook section 3061, 3063 and 3475.			
				In the space provided for inside the title line, report the current year write down of capital assets included in the amortization.			
730				Amortization of intangible assets (Impairment losses included \$)			
				Refer to the CICA Handbook section 3062.			
				In the space provided for inside the title line, report the current year impairment losses of intangible assets included in the amortization.			
899	01	P 20	0.030	Total Other Expenses			
		L 57					
		C 0					
			5.030				
		L 57					
		C 89)				

LIFE-1 35.080 Liquid Assets & Cashable Liabilities – By Territory

The purpose of the disclosure on this page is to give a comparison between potentially cashable liabilities and the liquid assets available to meet such liabilities. The amounts shown are to be based on a best effort basis, and may be approximate.

Cashable liabilities are those where the policyholder has the option to withdraw funds from the insurer in the next 12 months. This includes reinsurance agreements where the agreements could be cancelled, resulting in cash being required to be paid to the other company. This also includes any debts that will fall due in the next 12 months.

Liquid assets are those that can be sold for cash in a public market, so as to be available to meet any obligations from policyholders and debt holders. The asset value shown may include accrued interest, at the option of the insurer.

The separation of assets between in Canada and out of Canada should be based on the location where the assets are held. In the rare circumstance where assets vested in trust related to a particular territory are physically located in a different territory, they should be recorded in the territory in which they are vested in trust.

Out of Canada Total Individual and Total Group cash values are the aggregate of the values for the types of policies indicated.

All amounts are to be reported at balance sheet value, as applicable.

Also refer to the instructions for pages 70.010 and 70.020.

LIFE-1	70.040	Statement of Retained Earnings – Mutual Companies Only
		(Quebec)

See the General Comments on Section 70 re the Non-Consolidated Financial Statements.

Refer to the corresponding consolidated instructions on page 20.040.

LIFE-1	70.042	Comprehensive Income (Loss) and Accumulated Other
		Comprehensive Income (Loss) (Quebec)

See the General Comments on Section 70 re the Non-Consolidated Financial Statements.

Refer to the corresponding consolidated instructions on page 20.042. Details are required by fund under subsection 310(a) of *An Act respecting Insurance*.

LIFE-1	70.050	Statement of Cash Flows (Quebec)
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See the General Comments on Section 70 re the Non-Consolidated Financial Statements.

Refer to the corresponding consolidated instructions on page 20.050.

LIFE-1	75.010 and 75.020	Investments in Subsidiaries, Affiliated Companies and
		Variable Interest Entities – Part A and B

Report the total amount invested in each Subsidiary, Affiliated Company and Variable Interest Entity. The holdings should be listed by investments in Preferred and Common Shares on page 75.010 followed by Bonds, Debentures, Mortgages, and Loans and Advances on page 75.020.

List first by Subsidiaries, then Affiliates followed by Variable Interest Entities and provide in column 01 under the name of the entity, the nature of the business as well as a description of each type of investment (e.g. 2nd Mortgage), together with the details required in each of the columns. The column titles are self explanatory. The last column in both pages call for the reporting of the 'Net Income (Loss)' reported by the entity as at the date of the Annual Return (LIFE-1).

Line	Col	Cross Ref	Practice					
899	(P75.010) 20 + 40 + (P75.020) 26	P 70.010 L 750 C 01	Balance Sheet Value Indicate the value carried in the life insurer's books. If there is a permanent impairment, the balance sheet value should be written down to market. If there are doubts as to collection, appropriate provisions should be established. Balance sheet value is net of provisions.					
Page 75.010 – Part A – Preferred and Common Shares								

17, 34, 37	Original Cost
	Report Canadian dollar equivalent at historical exchange rates. Column 34 should include goodwill. Column 37 should be the goodwill included in the original cost (column 34).

Page 75.020 – Part B – Bonds, Debentures, Mortgages, Loans and Advances

20	Rate of Return %
	Indicate the contractual annualised interest rate applicable to the investment. Where this is variable, indicate the current rate.
23	Original Investment
	Report Canadian dollar equivalent at historical exchange rates.

INTRODUCTION

These Annual and Interim Return Filing Specifications have been prepared to give detailed technical guidance to insurers and software vendors in developing systems for capturing Return data for filing with Regulators. All software packages <u>must</u> receive prior approval from the primary Regulator or the Return will not be accepted.

The Specifications were designed initially for electronic filing by diskette or CD-Rom; however, they may be expanded later to include electronic filing through communication networks.

The Specifications define the characteristics of the data to be submitted and have been designed to be as generic as possible.

The American Standard Code for Information Interchange (ASCII) is used as the data representation standard. Those familiar with systems will know that ASCII can be generated by spreadsheet-based systems and by systems developed in more traditional mainframe or microcomputer-based programming environments.

Specific guidelines on how to transmit files to Regulators are also included in the Specifications.

The Specifications refer to the detailed set of Crosscheck formulae which are provided in the software package or on OSFI's website. These formulae must be used as the minimum number of tests within Annual Return preparation software to pre-validate data before the file is submitted. Files that are not fully validated before being sent to the Primary Regulator will be returned automatically and considered not filed.

The Specifications are subject to revision and improvement. Any queries or suggestions should be addressed Regulatory Information Division, in Ottawa, at (613) 990-3591 or by fax at (613) 991-6248.

DEFINING VARIOUS FORMS OF DATA

The current Return forms consist of **numeric data** in many different formats: whole numbers; amounts rounded to thousands; decimals; ratios and percentages. In addition, the Annual Return (LIFE-1) contains **Yes/No answers** to questions. All data will continue to be included in the hard copy Annual Return; diskette/CD-Rom filing of data or electronic filing via a secure means provided by their Regulator is intended at this time to be a supplement to the complete hard copy Annual Return. **Electronic** filing is mandatory for all Return forms.

The **data representation standard** used is ASCII (see previous page). Data can be assembled in ASCII format from either spreadsheets or other data processing applications.

These Specifications require that:

- a) The data reporting **file** (the complete set of data recorded on the **file**) consist of ASCII Standard Delimited Format ("SDF") fixed-length **records**;
- b) The **file** be given a unique file name, as described under <u>File Naming and Record Layout</u> (see next page), to identify the insurer and the year of reporting;
- c) Each **record**, consisting of a **datapoint address** and an **amount**, follow the record layout described under <u>File Naming and Record Layout</u> (see next page);
- d) Each **datapoint address** contained in a record must be defined using the common three-element (10 numeric digit) system:

```
ppppp(page) / lll (line) / cc(column)
(see examples under File Naming and Record Layout).
```

As illustrated under <u>File Naming and Record Layout</u>, all data will be represented in the file in the same numeric formats as prescribed in the Instructions for completing the forms (i.e., figures rounded to thousands should be represented in thousands; ratios to two decimal places should be represented as such, etc.). Negative figures in the data will be represented in the file with a leading minus sign.

Note: there are a number of 'inside datapoints'. Examples are:

2003080099	"Extraordinary Items Net of Income Taxes"
2003083099	"Discontinued Operations Net of Income Taxes"
3501080099	"Extraordinary Items Net of Income Taxes"
3501083099	"Discontinued Operations Net of Income Taxes"

A File Header will be on the first line of each ASCII file. This will consist of an Institution Code, e.g. (F001), a Return Type (10) and a Time Period 07A, 08Q1, etc.

Position 1-4 Institution Code Position 5-6 Return Type Position 7-9 Time Period

FILE NAMING AND RECORD LAYOUT

File Naming

The file containing the datapoints that are to be reported will have a file name unique to the insurer and the period reported on, as follows:

First digit - **Primary Regulator**

OSFI	"C"	Newfoundland	"F"
Quebec	"Q"	Nova Scotia	"N"
Ontario	"O"	New Brunswick	"W"
Manitoba	"M"	P.E.I.	"P"
Alberta	"A"	Saskatchewan	"S"
B.C.	"B"	Yukon	"Y"
N.W.T.	"T"	Nunavut	"U"

Second to fifth digit - A unique number assigned by the Primary Regulator that identifies the insurer. Insurers will be provided with their unique numbers by their Primary Regulator.

Sixth and seventh digits - the last two digits of the **year** (e.g., in the year 2007: "07").

Eighth digit - **For Annual Returns, a sequence code** to be used in the event of more than one filing for the same period (e.g., a revision to previously submitted data). Default value would be "A". The first revision (amended filing) would be coded "B", the second revision "C", etc.

Example (i) "CF00107A"

This file name refers to a federally registered insurer regulated by OSFI (C). Its unique number, assigned by OSFI is **F001**, the filing year is **2007**, and this is the initial filing (sequence code: **A**)

Example (ii)"CF00107B"

This file name refers to the same federally registered insurer (**F001**) filing an amended (**B**) Annual Return for 2007.

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Eighth digit - **For Interim Returns**, the last digit of the eight-digit file name should be replaced with "1", "2" or "3" indicating the 1st, 2nd, or 3rd Quarter.

For example: the File Name for the First Quarter of 2008 would be "CF001081".

Record Layout for Financial Data

The file is to be made up of ASCII Standard Delimited Format fixed length records, each record consisting of a datapoint address and an associated, right justified numeric amount. The layout of each record, including the **field location**, **length and information** about each field is as follows:

Location	Length	Information
1 - 5	5,N*	Page Number (Annual Return page number)
6 - 8	3,N	Line Number (Pre-printed line number)
9 - 10	2,N	Column Number (Pre-printed column number)
11 - 25	15(2)**,N	Amount reported in the Annual Return. (All amounts must be recorded with two decimal places. Dollar amounts, including those already rounded to the nearest thousand, must end with ".00" as in the first and second examples below. A leading minus sign will designate negative amounts, as in the second example below. Zero value should be reported as "0.00"). Where a page is not applicable, the amount should be "0.00"
	* " N " **"(2)"	indicates "numeric only". indicates "two decimal places".

Examples of record layout:

		Page				Line		Col	umn							A	Amoun	ıt						
01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25
2	0	0	3	0	0	4	0	0	3							3	2	7	5	0	6		0	0
2	0	0	4	0	1	3	0	0	1								-	6	2	4	9	•	0	0
1	0	0	6	0	1	5	1	1	8											1	2	•	2	3
2	1	1	0	0	0	0	1	0	6											7	8	•	8	4
3	5	0	5	0	2	2	0	1	1												0	٠	8	0
6	0	0	1	0	2	8	9	0	3												0	•	7	8

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Record Layout for Yes/No data

All Yes/No data for the Annual Return forms will have a page, line, column number similar to the financial data.

For example: the General Interrogatories P10.050 to P10.090 and P60.010 to P60.050 of the LIFE-1 have been given line numbers. The **Yes** will be column 1, **No** column 2, and the **Amount** Column 3 unless otherwise noted. Each Yes answer will be reported as "8" and No reported as "9".

There is no Yes/No data in the Interim Returns.

CROSSCHECK ROUTINES

To benefit fully from receiving data on files, Regulators must be assured that the data is tested by a set of crosscheck routines, before the data is filed.

These tests are designed to ensure that, as a minimum, the relationships of datapoints provided are tested.

Insurers who generate annual returns from their internal systems or from purchased commercial software, should ensure that these tests are included as an integral part of the return generation programs.

As noted earlier, files that are not fully validated before being sent to the primary Regulator will be returned and considered not filed.

PHYSICAL CHARACTERISTICS OF THE ELECTRONIC FILE

All data relating to an insurer will be contained in a **single file**, and the file should be submitted on a **diskette**, **CD-Rom** or via a secure means provided by their Regulator.

File Labelling

The file must be clearly labelled with the name of the insurer, the year being reported on, the name of the file, the date the file was created and the name and telephone number of a contact person.

Suggested label: ABC Life Insurance Company - 2007

File: CF00107B

Date: 28/02/08 Phone: (416) 737-1110

Contact: I.M. Able

FILE SUBMISSION

The procedures for submitting a file to the Regulators are as follows:

File Transmittal Form

A "File Transmittal Form" is to be completed and submitted with the data filed with the primary Regulator and any other Regulators who may request a copy of the file (see attached).

The form has two purposes. It supplies some additional information and it serves as a certification that the data in the file matches the data on the hard copy.

The form is self explanatory, with the possible exception of the following terms:

Software Vendor - if you are using a commercially marketed package, please give the name of the vendor.

Version Number - refers to the version number of the commercial software used. This will normally be indicated on distribution files or copyright screens.

Signing Authority - one of the officers who is authorized to sign the affidavit in the return should also sign the File Transmittal Form.

Validation Report

This report is also to be submitted with the file and transmittal form (see next page).

Shipping Instructions

The file is to be sent with the hard copy on or before the due date prescribed for the filing of the Return. The file should be well protected in special-purpose diskette or CD-Rom shipping packaging. "FRAGILE" should be marked on the outside of the package.

VALIDATION REPORT

A **Validation Report** containing a pre-selected sample of datapoints from each Return must be generated and printed at the same time that the **ASCII file** is produced and filed.

The purpose of this report is to give Regulators initial assurance that the file has been produced from the same data used to generate the hard copy.

Insurers are asked to ensure that the printing of this report is incorporated into the programs written to generate the file.

Annual

The validation report is to be filed in the format below:

VALIDATION REPORT (LIFE-1)

ABC Life Insurance Company

This report has been generated from the following data file:

Data file name ----»CF00107B

Data created ---->28/02/08

Datapoint	Amount
2001089901	\$\$\$
2002038901	\$\$\$
2002089901	\$\$\$
2003089901	\$\$\$
2004001001	\$\$\$
2102088940	\$\$\$
2202034901	\$\$\$
2301088901	\$\$\$
3503019989	\$\$\$
3505089901	\$\$\$
3507048901	\$\$\$
4503028989	\$\$\$
7001089901	\$\$\$
7002038901	\$\$\$
7003066901	\$\$\$
9501069933	\$\$\$
9503002033	\$\$\$

VALIDATION REPORT (OSFI 87 - MCCSR)

ABC Life Insurance Company

This report has been generated from the following data file:

Data file name ----»CF00107B

Data created ---->28/02/08

Datapoint	Amount
2000508002	\$\$\$
2003009002	\$\$\$
3101006905	\$\$\$
5501009903	\$\$\$
6002009906	\$\$\$
7001009903	\$\$\$
8001009904	\$\$\$

<u>Interim</u>

The validation report is to be filed with the ASCII file in the format below:

VALIDATION REPORT (LIFE-1 Interim)

ABC Life Insurance Company

This report has been generated from the following data file:

Data file name ----»CF001081

Data created ---->15/04/08

Datapoint	Amount
2001089901	\$\$\$
2002038901	\$\$\$
2002089901	\$\$\$
2003089901	\$\$\$
3503019989	\$\$\$

Quarterly

VALIDATION REPORT (OSFI-87 Quarterly MCCSR)

ABC Life Insurance Company

This report has been generated from the following data file:

Data file name ----»CF001081

Data created ---->15/04/08

Datapoint	Amount
2000504002	\$\$\$
2000508002	\$\$\$

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FILE TRANSMITTAL FORM

Name of Insurer		Year		
Contact Person		Telephone #		
Title			Facsimile #	
Email address				
Return Type				Annual Returns
Software Vendor			Version Number	
Is the Validation Report attached? (If not, plea			(If not, please expl	ain)
For Annual Returns only,	ly, If this is not the first time that an ASCII file has been filed for this Return period, please indicate if it is the:			
1 st revision "B"	2 nd revision "C" 3 rd revision "D"			
If a revised file is being submitted, please enclose a printed hard copy of each changed page with the changed datapoints highlighted.				
The undersigned hereby certifies that, according to the best of his/her knowledge and belief, the datapoint amounts contained in this ASCII file are the same as those contained in the hard copy of the Annual Return (also enclosed).				
Name Title				
Date Signed				

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PROTECTED WHEN COMPLETED

	Year
Name of Insurer	
ANNUAL RET	URN
LIFE-1	
Canadian Life	Insurers
	Institution Code
	Jurisdiction of incorporation

LIFE-1

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Insurer	Year

QUEBEC INCORPORATED INSURERS ONLY AFFIDAVIT VERIFYING ANNUAL RETURN

,	OF THE	
	IN THE PROVINCE OF	
o	OF THE	
	IN THE PROVINCE OF	
SPECTIVE	ELY OF (hereinafter called the	"Insurer
severally m	nake oath and say as follows:	
	1. We are the above-described directors of the Insurer.	
	2. The attached Annual Return of the condition and affairs of	
	the Insurer, together with the related exhibits, schedules and	
	explanations filed or to be filed as part thereof, is a full and correct statement of all the assets and liabilities as of	
	and of the income and expenditures for	
	(Day, Month, Year)	
	the year ended on that day, as respects the business of the Insurer.	
	All the assets reported in the said Annual Return and schedules were, as of the absolute property of the Insurer, (Day, Month, Year)	
	free and clear from any liens and claims except as therein stated.	
	4. That the Insurer is in compliance with all financial reporting requirements applicable under its governing insurance legislation in Canada (i.e. federal, provincial or territo as the case may be) and under any regulations made pursuant to it.	
	5. The data submitted on file Q are identical to those	
	given in the printed copy of the Annual Return.	
	NAME TITLE	
	NAME TITLE	
/ERALLY \$	SWORN TO BEFORE ME (NAME IN BLOCK LETTERS)	
	IN THE PROVINCE	
	THIS	
/ OF	20	

(Person authorized to administer affidavits)

20	\sim	1	Λ
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Insurer	Year

CONSOLIDATED FINANCIAL STATEMENTS

ASSETS (\$'000)

Reference		Current Year	Prior Year
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i ago		(01)	(00)
	Cash 010		
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	Accrued Investment Income		
21.150	Accounts Receivable		
21.100	Policy Loans		
21.012	Bonds and Debentures		
21.050			
	Mortgage Loans		
21.012	Preferred Shares 420		
21.012	Common Shares 440		
21.080	Real Estate 500		
21.100	Other Equity Investments 550		
21.100	Other Loans and Invested Assets 600		
	Future Income Taxes 800		
	Goodwill820		
	Intangible Assets		
21.150	Other Assets 880		
	TOTAL ASSETS 899		
	101AL A00L10 899		

	<u>. </u>	
60.010	Total Segregated Funds Net Assets 929	

1				
ın	SI	ıre	r	

Year

CONSOLIDATED FINANCIAL STATEMENTS

LIABILITIES, POLICYHOLDERS' AND SHAREHOLDERS' EQUITY (\$'000)

Reference			Current Year	Prior Year
Page			(01)	(03)
	Liabilities			
22.020	Net Actuarial Liabilities	010		
22.020	Other Insurance Policy & Contract Liabilities	040		
	Trust and Banking Deposits	070		
22.030	Accounts Payable	100		
21.080	Mortgage Loans and Other Real Estate Encumbrances	130		
22.030	Other Liabilities	160		
23.020	Net Deferred Gains (Losses) on Real Estate:			
	Backing Liabilities	180		
	Backing Equity	230		
	Future Income Taxes	250		
22.050	Subordinated Debt	280		
22.060	Other Debt	310		
	Total Liabilities	389		
	Non-Controlling Interests	410		
	Policyholders' Equity			
20.040	Participating Account	510		
	Participating Account - Accumulated OCI (Loss)	520		
20.040	Non-Participating Account (Mutual Companies Only)	540		
	Non-Participating Account - Accumulated OCI (Loss)	550		
	Total Policyholders' Equity	589		
	Shareholders' Equity			
	Capital Stock	610		
	Other Capital	640		
	Contributed Surplus	670		
20.040	Retained Earnings	700		
	Shareholders' Accumulated OCI (Loss)	740		
	Total Shareholders' Equity	779		
j	TOTAL LIABILITIES AND EQUITY	899		

Insurer	Year

CONSOLIDATED FINANCIAL STATEMENTS

COMPREHENSIVE INCOME (LOSS), and ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS) (\$'000)

	Current	Prior
	Year (01)	Year (03)
Comprehensive Income (Loss), net of Income Taxes	(01)	(00)
Income Before Attribution to Participating Policyholders		
Other Comprehensive Income (Loss):		
Available for Sale:		
Change in Unrealized Gains and Losses:		
- Loans110		
- Bonds and Debentures140		
- Equities 170		
Reclassification to Earnings of (Gains) Losses		
Derivatives Designated as Cash Flow Hedges		
Change in Unrealized Gains and Losses		
Reclassification to Earnings of (Gains) Losses		
Foreign Currency Translation		
Change in Unrealized Gains and Losses		
Impact of Hedging440		
Other		
Total Other Comprehensive Income (Loss)		
Total Comprehensive Income (Loss)		

	Current	Prior
	Year (01)	Year (03)
Accumulated Other Comprehensive Income (Loss), net of Income Taxes		
Transition Amount		
Accumulated Gains (Losses) on:		
Available for Sale:		
- Loans710		
- Bonds and Debentures740		
- Equities 770		
Derivatives Designated as Cash Flow Hedges 810		
Foreign Currency (Net of Hedging Activities)840		
Other 880		
Balance at end of Year		

	<u> </u>
Insurer	Year

CONSOLIDATED FINANCIAL STATEMENTS STATEMENT OF CASH FLOWS* (\$'000)

	Current	Prior
	Year	Year
	(01)	(03)
Cash flows from (used in) operating activities:		, ,
Net Income (loss) for the year		
Adjustment for:		
Decrease (increase) in Accrued Investment Income		
Decrease (increase) in Accounts Receivable		
Future Income Tax Expense (Benefit)		
Increase (decrease) in Net Actuarial Liabilities		
Increase (decrease) in Other Insurance Policy & Contract Liabilities 120		
Increase (decrease) in Accounts Payable and Other Liabilities		
Amortization of Capital Assets		
Amortization of Premium (discount) on Investments		
Amortization of realized and unrealized losses (gains) on Investments 200		
Amortization of Goodwill and Other Intangible Assets		
Fair value (gains) losses on held for trading assets		
240		
Cash flows from (used in) operating activities		
Cash nows from (used in) operating activities		
One by Classical Community		
Cash flows from (used in) investing activities:		
Short Term Investments - (purchases) proceeds on maturity/sale		
Policy Loans - (loan advances) proceeds on repayment		
Bonds and Debentures - (purchases) proceeds on maturity/sale 360		
Mortgage Loans - (purchases and loans underwritten)		
- proceeds on maturity/sale/repayment 400		
Preferred and Common Shares - (purchases) proceeds on disposition 420		
Real Estate - (purchases) proceeds on sale		
Other Loans and Invested Assets - (purchases) proceeds on sale 460		
(Purchase) sale of Goodwill and Other Intangible Assets		
500		
Cash flows from (used in) investing activities 599		
Cash flows from (used in) financing activities:		
Increase in (repayment of) Mortgage Loans and Other Real Estate		
Encumbrances, Subordinated Debt and Other Debt		
Increase in (repayment of) Trust and Banking Deposits		
Issue (redemption) of Shares		
Dividends to Shareholders		
700		
Cash flows from (used in) financing activities 799		
Increase (decrease) in cash and cash equivalents (lines 299 + 599 + 799) . 849		
increase (decrease) in cash and cash equivalents (mies 233 + 333 + 733) . 049		
Cook and each equivalents at havinning of years		
Cash and cash equivalents at beginning of year		
Cash and cash equivalents at end of year (lines 849 + 880) 899		
r		
Cash and cash equivalents at end of year consist of:		
Cash 900 L		
Cash equivalents 920		
(Overdrafts)		

^{*}This statement is provided as a guide only. Insurers may complete this page or attach a Statement of Cash Flows as prepared for the insurer's financial statements.

Insurer	Year

SUMMARY OF INVESTMENTS (\$'000)

				• • • • • • • • • • • • • • • • • • • •	,						
	Held for Trading (FV)	Available for Sale (FV)	Fair Value Hedges (FV)	Cash Flow Hedges	Fair Value Option* (FV)	Amortized Cost or MAMM**	Balance Sheet Value Col. 11+16+21+	Specific Provisions	General Provisions	Impaired Amount (Before Provisions)	Market Value of Column (36)
		44.53		()	45.43	<i>,</i> ,	26+31+36		4-43	(ma)	(24)
	(11)	(16)	(21)	(26)	(31)	(36)	(40)	(46)	(51)	(56)	(60)
Short Term Investments 010											
Bonds and Debentures											
Government											
OECD											
Other Countries											
Below Investment Grade 060											
Municipal, Public Authority, Schools											
OECD											
Other Countries											
Below Investment Grade											
Corporate - Public: OECD											
- Investment Grade											
- Below Investment Grade 190											
Other Countries											
- Investment Grade											
- Below Investment Grade 230											
Corporate -Private:											
OECD											
- Investment Grade 370											
- Below Investment Grade 390											
Other Countries											
- Investment Grade 410											
- Below Investment Grade 430											
Total Bonds and Debentures 479											
Mortgage Loans 500											
Preferred Shares											
Fixed Term											
- OECD 530											
- Other Countries 550											
Equity Preferred											
- OECD 570											
- Other Countries 590											
Total Preferred Shares 599											
Common Shares											
- OECD 630											
- Other Countries 650											
Total Common Shares 659											
Total Shares 679											
Real Estate											
- OECD 730											
- Other Countries 750								-			
Total Real Estate 759											
Other Equity Investments 800											
Other Loans and Invested Assets 870	•		-								
Grand Total 889											

^{*} Assets designated as Held for Trading
** Moving Average Market Method

Insurer

CONSOLIDATED

CORPORATE INVESTMENTS BY SECTOR Bonds, Preferred and Common Shares (\$'000)

(\$'000)									
	Bonds & D	ebentures	Preferred	d Shares	Common Shares		Total		
	Balance	Market	Balance	Market	Balance	Market	Balance	Market	
Sector*	Sheet Value	Value	Sheet Value	Value	Sheet Value	Value	Sheet Value	Value	
Bloomberg/(GICS)							Col. 01+21+31	Col. 06+26+36	
	(01)	(06)	(21)	(26)	(31)	(36)	(40)	(50)	
<u>Energy</u>									
Canada 011									
U.S.A 012									
Other 030									
Total 049									
Basic Materials/(Materials)									
Canada 061									
U.S.A 062									
Other 080									
Total									
Industrial									
Canada 111									
U.S.A 112									
Other 130									
Total									
Consumer Cyclical/(Discretionary)							l		
Canada 161									
U.S.A 162									
Other									
Total									
Consumer Non-Cyclical/(Staples)									
Canada 211									
U.S.A									
Total									
Diversified/(Health Care)									
Canada									
U.S.A									
Other									
Total							1		
<u>Financial</u>									
Canada 311									
U.S.A 312									
Other									
Total									
Technology/(Information Technology)									
Canada 361									
U.S.A									
Other									
Total							<u> </u>		
Communications/(Telecommunications)									
Canada 411									
U.S.A 412									
Other 430									
Total 449									
<u>Utilities</u>									
Canada 461									
U.S.A									
Other 480									
Total 499									
<u>Other</u>									
Canada 511							<u> </u>		
U.S.A 512									
Other 530						_			
Total 549									
Total - All Sectors									
Canada 819									
U.S.A 829									
Other 889									
Total 899									
rotal 899			l		l				

^{*} Sector based on either the Bloomberg or GICS Sector Classification System. Specify Classification System Used _

Year

Insurer	Year

MORTGAGE LOANS (\$'000)

				Loans on Watch List					
Category	Number of	Balance Sheet	Loans in	Restructured	Vendor	Impaired	Total Loans	General	Balance Sheet
	Mortgages	Value	Arrears	Loans	Take Back	Amount	on Watch List	& Specific	Value
		Before	(>90 Days)		Loans		(Col. 11+16	Provisions	
		Provisions					+21+26)		
	(01)	(06)	(11)	(16)	(21)	(26)	(31)	(36)	(41)
INSURED 010									
UNINSURED									
Single Residential 110									
Multiple residential 160									
Office 210									
Retail Stores 260									
Industrial 310									
Hotel 360									
Other 410									
General Provisions 460									
TOTAL 699									
Second and subsequent									
mortgage loans 710									

Insurer	Year

MORTGAGE LOANS - 25 LARGEST UNINSURED (\$'000)

	Name of Borrower	Indicate*	Number of	Rate of	Maturity	Balance	Specific	Amount of		Security		
	Hamo of Bollowor	maioato	Days in Arrears	Interest	Date	of Loan (Before	Provisions	Cumulative Prior	Address of Property	Property Type**	Market Value of Property	Year Property
	(02)	(06)	(11)	(16)	(21)	Provisions) (26)	(31)	Encumbrances (36)	(41)	(46)	(51)	Appraised (56)
	\-\	(/	` /	\ -/	. ,	\	ζ- /	(,	\ /	\ -7		(/
											+	
				-								
899	Total 25 largest											
						<u> </u>					 	
929	Total excluding those held											
	by subsidiaries											

^{*} Indicate by asterisk mortgaged properties owned by subsidiaries.

^{**} Property Type defined in instructions.

Insurer	Year

MORTGAGE LOANS - GEOGRAPHIC DISTRIBUTION Balance Sheet Value (Before Provisions) (\$'000)

	INSURED		UNINSURED MORTGAGES											
Location of Property	Mortgages Total	Single Residential	Multiple Residential	Office	Retail Stores	Industrial	Hotels	Other	Total Mortgages	Amount of on which was overdue Insured	Interest	Total Specific Provisions		
	(01)	(06)	(11)	(16)	(21)	(26)	(31)	(36)	(41)	(51)	(61)	(70)		
Canada														
Newfoundland & Labrador 010														
P. E. I 020														
Nova Scotia030														
New Brunswick040														
Quebec050														
Ontario060														
Manitoba070														
Saskatchewan 080														
Alberta 090														
British Columbia 100														
Yukon 110														
N. W. T 120														
Nunavut 130														
Total Canada 199														
Other Countries 299														
Grand Total 899														
Total excluding those									1 1					
held by subsidiaries 929														

Insurer	Year

QUEBEC INCORPORATED INSURERS ONLY CONSOLIDATED

MORTGAGE LOANS - GEOGRAPHIC DISTRIBUTION BY REGION Balance Sheet Value (Before Provisions) (\$'000)

	INSURED	UNINSURED MORTGAGES										
Location of Property	MORTGAGES TOTAL	Single Residential	Multiple Residential	Office	Retail Stores	Industrial	Hotels	Other	Total Mortgages	Amount of on which was overdue Insured	Interest	Total Specific Provisions
	(01)	(06)	(11)	(16)	(21)	(26)	(31)	(36)	(41)	(51)	(61)	(70)
Quebec												
Eastern Quebec 010												
Northern Quebec 020												
Quebec-Beauce 030												
Southern Quebec - Mauricie - Central Quebec 040												
Outaouais, Lauren-												
tides, Lanaudiere 050												
Montreal-Laval 060												
Total Quebec 099												
Total other provinces. 199												
Total out of Canada 299												
Grand Total 899												
i												,
Total excluding those												
held by subsidiaries 929												

Insurer	Year

REAL ESTATE - VALUATION, AND AMORTIZATION OF UNREALIZED GAINS AND LOSSES (\$'000)

Address of Property (including Country)	Property Type*	Property Code**	Year Acquired	Balance Sheet Value before Provisions Beg. of Year		Sum of Capital Additions Since Last Appraisal	Year of Appraisal	ails of Appra Appraised Value		Amortized to Income During Year	Foreign Currency Adjustment	before Provisions End of Year (21+26+	Cumulative Specific Provisions	Net Income During Year (excluding amortization)	Mortgage Loans and Other Encumbrances
(01)	(06)	(11)	(16)	(21)	(26)	(36)	(41)	(46)	(51)	(56)	(61)	56+61) (66)	(71)	(76)	(81)
Subtotal - All Others 099															
Total 899															
Total excluding those held by subsidiaries 929															

(86)

Total Amount (Property by Property Basis) Where Adjusted Appraised	
Value is Less Than Balance Sheet Value	. 949

^{*} Property type defined in instructions.

** Use Codes: "O": Own Use; "I": Investment; "FS": Foreclosed Held for Sale; and "FI": Foreclosed Held for Investment.

Insurer	Year

REAL ESTATE - GEOGRAPHIC DISTRIBUTION BY TYPE

Balance Sheet Value (Before Provisions) (\$'000)

										Foreclosed	Real Estate
	Single	Multiple		Retail			For Own		Total	Held for	Held for
Location of Property	Residential	Residential	Office	Stores	Industrial	Hotel	Use	Other	Real Estate	Investment	Sale
	(01)	(06)	(11)	(16)	(21)	(26)	(31)	(36)	(41)	(46)	(51)
Canada											
Newfoundland & Labrador . 010											
P. E. I 020											
Nova Scotia 030											
New Brunswick 040											
Quebec 050											
Ontario 060											
Manitoba 070											
Saskatchewan 080											
Alberta 090											
British Columbia 100											
Yukon 110											
N. W. T 120											
Nunavut 130											
Total Canada 199											
Other OECD Countries 249											
Other Countries 299											
Grand Total 899											
Total excluding those held											
by subsidiaries 929											

Insurer	Year

QUEBEC INCORPORATED INSURERS ONLY CONSOLIDATED

REAL ESTATE - GEOGRAPHIC DISTRIBUTION BY TYPE AND BY REGION

Balance Sheet Value (Before Provisions) (\$'000)

										Foreclosed	Real Estate
	Single	Multiple							Total	Held for	Held for
Location of Property	Residential	Residential	Office	Retail Stores	Industrial	Hotel	For Own Use	Other	Real Estate	Investment	Sale
	(06)	(11)	(16)	(21)	(26)	(31)	(33)	(36)	(41)	(51)	(56)
Quebec											
Eastern Quebec 010											
Northern Quebec 020											
Quebec-Beauce 030											
Southern Quebec -											
Mauricie - Central											
Quebec 040											
Outaouais, Lauren-											
tides, Lanaudiere 050											
Montreal-Laval 060											
Total Quebec 099											
Total other provinces 199											
Total out of Canada 299											
Grand Total 899											
Total excluding those held											
by subsidiaries 929											

Insurer		

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DERIVATIVE INSTRUMENTS RISK PROFILE (\$'000)

					· ,						
			Gross Notional Principal Amount at year end								
	Empl								Credit Risk**		
	by t			Notional			Remair	ning Term of Ex	posure	(Positive	G 111
	Insu	ırer Risk*	Total Notional	Amount in Life	Over the Counter	Amount held for	Less than		Over	Mark to Market	Credit Equivalent
	Yes/No	Role	Amount	Insurer	Amount	Trading	1 Year	1 - 5 Years	5 Years	Exposure)	Amount
	(01)	(02)	(07)	(12)	(17)	(22)	(27)	(32)	(37)	(42)	(47)
Interest Rate Contracts:	, ,	,	` '	,	` '	` '	, ,	` '	,	, ,	` /
Forward rate agreements 010											
Futures contracts 020											
Swap contracts 030											
Options purchased 040											
Options written 050											
Subtotal											
Foreign Exchange Contracts:											
Foreign exchange spot											
and forward contracts 210											
Futures contracts 220											
Swap contracts											
Options purchased 240											
Options written 250											
Subtotal											
Other:											
Equity Related											
Commodity Related 320											
Other 330											
Subtotal											
Tatal											
Total 499											
Adjustment for master											
netting agreements 550											
Total - Net of Adjustment 899											
,											

*Legend - Risk Role			
1. Hedging	Trading	Market-maker	4. Other

^{**} Refer to instructions regarding netting of amounts

		
Incurar		Voor

NET INVESTMENT INCOME (\$'000)

Reference Page			Current Year	Prior Year
	Danda	-	(01)	(03)
	Bonds: Interest	010		
	Realized Gains (Losses) on Sale	H		
	Fair Value Gains (Losses)	r		
		040		
	Mortgage Loans: Interest	110		
	Realized Gains (Losses) on Sale	ŀ		
	Fair Value Gains (Losses)			
	Preferred & Common Shares:	140		
	Dividends	210		
	Realized Gains (Losses) on Sale			
	Fair Value Gains (Losses)	-		
	Real Estate:	240		
	Rental Income Including \$			
	for Insurer's Own Use	310		
	Amortization of Realized and	310		
23.020	Unrealized Gains and (Losses)	320		
20.020	Interest on Policy Loans			
	Interest on Cash and Short Term Investments	i i		
	Income from Other Loans and Invested Assets	ŀ		
	Interest on Overdue Premiums	-		
	Income from Derivative Activities			
	Income from Other Equity Investments	ŀ		
	Less:	ŀ		
21.020	Provision for Losses	710		
21.020	Write-Downs	720		
	Gross Investment Income	749		
	Less:	-		
	Investment Expenses (other than Investment Taxes)	810		
	Investment Taxes			
	Net Investment Income	889		

	<u>-</u>	
Insurer		Year

CAPITAL GAINS (LOSSES) ON REAL ESTATE REALIZED, NET REALIZED DEFERRED AND NET UNREALIZED AMORTIZED (\$'000)

	Real Estate
Movement during the year	
	(21)
Realized Gains	
Realized Loss	
Net Realized Gain (Loss)	
Writing Up (Down) of Balance Sheet Value	
Currency Adjustment	
Non-Amortizable Gains (Losses)	
Net Realized Deferred	
Balance of Deferred Items - Beginning of Year 210	
Adjusted Realized Gain (Loss)	
Subtotal	
Amortized to Revenue in Year	
Currency Adjustment	
Net Deferred Balance - End of Year	
Net Unrealized Amortized Gains and Losses	
Balance - Beginning of Year 410	
Amortized to Revenue in Year	
Market Value Increase (Decrease) 440	
Less: Amounts Realized During Year	
Net Amortized During Year499	
Currency Adjustment 530	
Balance - End of Year 589	
Net Realized Deferred Balance excluding Subsidiaries 689	

Insurer	Year

CURRENCY EXPOSURE At Year End (\$'000)

	Currency Forwards, Futures, Swaps and Similar Commitments												
Territory	CAD	USD	EUR										
	(01)	(06)	(11)	(16)	(21)	(26)	(31)	(36)	(41)	(46)			
Canada 010													
U.S.A 020													
Europe 030													
Asia/Other 040													
Net Total 099													

		Currency Options								
Territory	CAD	USD	EUR							
	(01)	(06)	(11)	(16)	(21)	(26)	(31)	(36)	(41)	(46)
Canada 110										
U.S.A 120										
Europe 130										
Asia/Other 140										
Net Total 199										

	_	
Insurer		Year

	Do the segregated funds employ financial contracts such as options, futures, forwards and other derivative transactions? Old Yes: No:
	If yes, please provide details by type of fund outlining the purpose, arrangements ar contract amount for all such transactions outstanding at any time during the current Also, disclose by type of fund, as described in page 60.020, the income derived from the specified transactions.
(a)	Has any fund given a security interest on any of its assets, provided a guarantee or arranged for the general fund to give a guarantee on its behalf? 110 Yes: No:
	If yes, please provide details outlining the purpose and arrangements for such security interest.
(b)	Have the policyholders been informed of the fact that guarantees and security interest arrangements may be entered into by the funds? 140 Yes: No:
(c)	Are policyholders provided with an explanation of such activity for the current year? 170 Yes: No:
	Il all segregated funds with individual contracts be audited and will financial statemen the current year of such funds be made available to the policyholders? 210 Yes: No:

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1	U	ı.	u	2	U

	70.020	
Insurer		Year

NON-CONSOLIDATED FINANCIAL STATEMENTS LIABILITIES, POLICYHOLDERS' AND SHAREHOLDERS' EQUITY (\$'000)

			То	tal	In Ca	nada
Reference			Current Year	Prior Year	Current Year	Prior Year
Page			(01)	(03)	(11)	(13)
	Liabilities					
75.030	Net Actuarial Liabilities	010				
	Other Insurance Policy & Contract Liabilities	. 040				
	Trust and Banking Deposits	. 070				
	Accounts Payable	100				
	Mortgage Loans and Other Real Estate Encumbrances	. 130				
	Other Liabilities	160				
	Net Deferred Gains (Losses) on Real Estate:					
	Backing Liabilities	. 180				
	Backing Equity	. 230				
	Future Income Taxes	. 250				
	Subordinated Debt	. 280				
	Other Debt	. 310				
	Total Liabilities	. 389				
	Policyholders' Equity					
	Participating Account	510				
	Participating Account - Accumulated OCI (Loss)	. 520				
	Non-Participating Account (Mutual Companies Only)	. 540				
	Non-Participating Account - Accumulated OCI (Loss)	. 550				
	Total Policyholders' Equity	589				
	Shareholders' Equity					
	Capital Stock	. 610				
	Other Capital	. 640				
	Contributed Surplus	670				
	Retained Earnings	. 700				
	Shareholders' Accumulated OCI (Loss)	. 740				
	Total Shareholders' Equity	. 779				
	TOTAL LIABILITIES AND EQUITY	. 899				

	-	
Insurer		Year

QUEBEC INCORPORATED INSURERS ONLY NON-CONSOLIDATED FINANCIAL STATEMENTS

COMPREHENSIVE INCOME (LOSS), AND ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS) (\$'000)

	Non				Current	Prior
		Participating		Other	Year	Year
	(01)	(06)	(11)	(16)	(21)	(23)
Comprehensive Income (Loss), net of Income Taxes						
Income Before Attribution to Participating Policyholders 010						
Other Comprehensive Income (Loss):						
Available for Sale:						
Change in Unrealized Gains and Losses:						
- Loans110)					
- Bonds and Debentures140						
- Equities 170)					
Reclassification to Earnings of (Gains) Losses210)					
Derivatives Designated as Cash Flow Hedges						
Change in Unrealized Gains and Losses 310						
Reclassification to Earnings of (Gains) Losses340						
Foreign Currency Translation						
Change in Unrealized Gains and Losses 410						
Impact of Hedging440						
Income (Loss) from Subsidiaries 450)					
Other)					
Total Other Comprehensive Income (Loss)510)					
Total Comprehensive Income (Loss)589						

	Non				Current	Prior
	Participating	Participating	Surplus	Other	Year	Year
	(01)	(06)	(11)	(16)	(21)	(23)
Accumulated Other Comprehensive Income (Loss),						
net of Income Taxes						
Transition Amount660)					
Accumulated Gains (Losses) on:						
Available for Sale:						
- Loans710)					
- Bonds and Debentures740)					
- Equities 770)					
Derivatives Designated as Cash Flow Hedges 810)					
Foreign Currency (Net of Hedging Activities)840)					
Income (Loss) from Subsidiaries 850)					
Other 880)					
Balance at end of Year899)					

<u>Insurer</u> Year

QUEBEC INCORPORATED INSURERS ONLY NON-CONSOLIDATED FINANCIAL STATEMENTS

STATEMENT OF CASH FLOWS* (\$'000)

Cash flows from (used in) operating activities: Net Income (loss) for the year Adjustment for: Decrease (increase) in Accrued Investment Income Octor and increase (increase) in Accounts Receivable Decrease (increase) in Accounts Receivable Octor and increase (increase) in Accounts Receivable Octor and increase (increase) in Octor Insurance Policy & Contract Liabilities Increase (increase) in Other Insurance Policy & Contract Liabilities Increase (increase) in Other Insurance Policy & Contract Liabilities Increase (increase) in Other Insurance Policy & Contract Liabilities Increase (increase) in Other Insurance Policy & Contract Liabilities Increase (increase) in Other Insurance Policy & Contract Liabilities Increase (increase) in Other Insurance Policy & Contract Liabilities Increase (increase) in Other Insurance Policy & Contract Liabilities Increase (increase) in Other Insurance Policy & Contract Liabilities Increase (increase) in Other Insurance Policy & Contract Liabilities Increase (increase) in Other Insurance Policy & Contract Liabilities Increase (increase) Increase Set Insurance Ins			Current	Prior
Cash flows from (used in) operating activities: Net Income (loss) for the year Adjustment for: Decrease (increase) in Accrued Investment Income Decrease (increase) in Accounts Receivable Decrease (increase) in Accounts Receivable Decrease (increase) in Net Actural Liabilities 100 Increase (decrease) in Net Actural Liabilities 100 Increase (decrease) in Accounts Payable and Other Liabilities 110 Increase (decrease) in Accounts Payable and Other Liabilities 120 Increase (decrease) in Accounts Payable and Other Liabilities 140 Amortization of Capital Assets Amortization of realized and unrealized losses (gains) on Investments 180 Amortization of realized and unrealized losses (gains) on Investments 200 Amortization of Goodwill and Other Intangible Assets. 220 Fair value gains/losses on held for trading assets 230 Cash flows from (used in) operating activities. 299 Cash flows from (used in) investing activities: Short Term Investments - (purchases) proceeds on maturity/sale 299 Cash flows from (used in) investing activities: Short Term Investments - (purchases) proceeds on maturity/sale 360 Mortgage Loans - (purchases) proceeds on maturity/sale 360 Preferred and Common Shares - (purchases) proceeds on disposition. 400 Preferred and Common Shares - (purchases) proceeds on disposition. 400 Real Estate - (purchases) proceeds on maturity/sale repayment 400 Preferred and Common Shares - (purchases) proceeds on disposition. 400 Interests in Joint Ventures - (purchases) proceeds on disposition. 400 Interests in Joint Ventures - (purchases) proceeds on disposition. 470 Investments in Subsidiaries, Affiliated Companies and Variable Interest Entities - (purchases) proceeds on disposition. 480 (Purchase) sale of Goodwill and Other Intangible Assets 900 Cash flows from (used in) financing activities: Increase in (repayment of) Mortgage Loans and Other Real Estate Encumbrances, Subordinated Debt and Other Debt 680 680 680 680 680 680 680 680 680 680			Year	Year
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Decrease (increase) in Accrued Investment Income	Net Income (loss) for the year	020		
Decrease (increase) in Accounts Receivable 060				
Future Income Tax Expense (Benefit) 100 101 102 102 103 10	Decrease (increase) in Accrued Investment Income	. 040		
Increase (decrease) in Net Actuarial Liabilities	Decrease (increase) in Accounts Receivable	. 060		
Increase (decrease) in Other Insurance Policy & Contract Liabilities	Future Income Tax Expense (Benefit)	. 080		
Increase (decrease) in Accounts Payable and Other Liabilities 140 Amortization of Capital Assets 160 Amortization of Premium (discount) on Investments 180 Amortization of premium (discount) on Investments 200 Amortization of Goodwill and Other Intangible Assets 220 Fair value gains/losses on held for trading assets 230 Cash flows from (used in) operating activities. 299 Cash flows from (used in) investing activities: 329 Cash flows from (used in) investing activities: 329 Cash flows from (used in) investing activities: 320 Policy Loans - (loan advances) proceeds on maturity/sale 320 Policy Loans - (loan advances) proceeds on maturity/sale 340 Bonds and Debentures - (purchases) proceeds on maturity/sale 360 Mortgage Loans - (purchases and loans underwritten) 380 — proceeds on maturity/sale/repayment 400 Preferred and Common Shares - (purchases) proceeds on disposition 420 Real Estate - (purchases) proceeds on sale 440 Other Loans and Invested Assets - (purchases) proceeds on disposition 420 Real Estate - (purchases) proceeds on disposition 470 Investments in Subsidiaries, Affiliated Companies and Variable Interest Entities - (purchases) proceeds on disposition 470 Investments in Subsidiaries, Affiliated Companies and Variable Interest Entities - (purchases) proceeds on disposition 480 (Purchase) sale of Goodwill and Other Intangible Assets 490 Cash flows from (used in) financing activities: Increase in (repayment of) Mortgage Loans and Other Real Estate Encumbrances, Subordinated Debt and Other Debt 620 Increase in (repayment of) Mortgage Loans and Debet 360 Dividends to Shareholders 680 Dividends to Shareholders 680 Dividends to Shareholders 680 Cash flows from (used in) financing activities 799 Increase (decrease) in cash and cash equivalents (lines 299 + 599 + 799) 849 Cash and cash equivalents at end of year (lines 849 + 880) 899 Cash and cash equivalents at end of year consist of: Cash 640 640 Cash equivalents 40 900 Cash equivalents 5000 Cash equivalents 5000 Cash equivalents 5000 Cash equivalents 50	Increase (decrease) in Net Actuarial Liabilities	. 100		
Amortization of Capital Assets	Increase (decrease) in Other Insurance Policy & Contract Liabilities	120		
Amortization of Premium (discount) on Investments	Increase (decrease) in Accounts Payable and Other Liabilities	. 140		
Amortization of Premium (discount) on Investments	Amortization of Capital Assets	160		
Amortization of realized and unrealized losses (gains) on Investments 200 Amortization of Goodwill and Other Intangible Assets				
Amortization of Goodwill and Other Intangible Assets				
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Bonds and Debentures - (purchases) proceeds on maturity/sale				
Mortgage Loans - (purchases and loans underwritten) 380 - proceeds on maturity/sale/repayment 400 Preferred and Common Shares - (purchases) proceeds on disposition 420 Real Estate - (purchases) proceeds on sale 440 Other Loans and Invested Assets - (purchases) proceeds on sale 460 Interests in Joint Ventures - (purchases) proceeds on disposition 470 Investments in Subsidiaries, Affiliated Companies and Variable Interest Entities - (purchases) proceeds on disposition 480 (Purchases) sale of Goodwill and Other Intangible Assets 490 Cash flows from (used in) investing activities 599 Cash flows from (used in) financing activities: Increase in (repayment of) Mortgage Loans and Other Real Estate Encumbrances, Subordinated Debt and Other Debt 620 Increase in (repayment of) Trust and Banking Deposits 640 Issue (redemption) of Shares 660 Dividends to Shareholders 680 Dividends to Shareholders 799 Increase (decrease) in cash and cash equivalents (lines 299 + 599 + 799) 849 Cash and cash equivalents at beginning of year 880 Cash and cash equivalents at end of year consist of: Cash — 900 Cash equivalents at end of year consist of: Cash — 900 Cash equivalents — 920				
- proceeds on maturity/sale/repayment				
Preferred and Common Shares - (purchases) proceeds on disposition				
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Other Loans and Invested Assets - (purchases) proceeds on sale				
Interests in Joint Ventures - (purchases) proceeds on disposition	· · · · · · · · · · · · · · · · · · ·	_		
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- (purchases) proceeds on disposition				
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Cash flows from (used in) investing activities	(Purchase) sale of Goodwill and Other Intangible Assets	490		
Cash flows from (used in) financing activities: Increase in (repayment of) Mortgage Loans and Other Real Estate Encumbrances, Subordinated Debt and Other Debt Increase in (repayment of) Trust and Banking Deposits Issue (redemption) of Shares Dividends to Shareholders Cash flows from (used in) financing activities Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year (lines 849 + 880) Cash equivalents Increase (decrease) Cash equivalents Cash equivalents Cash equivalents Subortionary 620 Encrease (decrease) 620 620 620 620 620 620 620 62				
Increase in (repayment of) Mortgage Loans and Other Real Estate Encumbrances, Subordinated Debt and Other Debt Increase in (repayment of) Trust and Banking Deposits Issue (redemption) of Shares Issue (redemption) of Sha	Cash flows from (used in) investing activities	599		
Increase in (repayment of) Mortgage Loans and Other Real Estate Encumbrances, Subordinated Debt and Other Debt Increase in (repayment of) Trust and Banking Deposits Issue (redemption) of Shares Issue (redemption) of Sha				
Increase in (repayment of) Mortgage Loans and Other Real Estate Encumbrances, Subordinated Debt and Other Debt Increase in (repayment of) Trust and Banking Deposits Issue (redemption) of Shares Issue (redemption) of Sha	Cash flows from (used in) financing activities:			
Encumbrances, Subordinated Debt and Other Debt 620 Increase in (repayment of) Trust and Banking Deposits 640 Issue (redemption) of Shares 660 Dividends to Shareholders 680 Cash flows from (used in) financing activities 799 Increase (decrease) in cash and cash equivalents (lines 299 + 599 + 799) 849 Cash and cash equivalents at beginning of year 880 Cash and cash equivalents at end of year (lines 849 + 880) 899 Cash and cash equivalents at end of year consist of: Cash 900 Cash equivalents 920	Increase in (repayment of) Mortgage Loans and Other Real Estate			
Increase in (repayment of) Trust and Banking Deposits 640 Issue (redemption) of Shares 660 Dividends to Shareholders 680 Cash flows from (used in) financing activities 799 Increase (decrease) in cash and cash equivalents (lines 299 + 599 + 799) 849 Cash and cash equivalents at beginning of year 880 Cash and cash equivalents at end of year (lines 849 + 880) 899 Cash and cash equivalents at end of year consist of: Cash 900 Cash equivalents 920	· · · · · · · · · · · · · · · · · · ·	620		
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Dividends to Shareholders 680 Cash flows from (used in) financing activities 799 Increase (decrease) in cash and cash equivalents (lines 299 + 599 + 799) 849 Cash and cash equivalents at beginning of year 880 Cash and cash equivalents at end of year (lines 849 + 880) 899 Cash and cash equivalents at end of year consist of: Cash 900 Cash equivalents 920				
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Cash and cash equivalents at beginning of year	3	-		
Cash and cash equivalents at beginning of year	Increase (decrease) in cash and cash equivalents (lines 200 ± 500 ± 700)	8/10		
Cash and cash equivalents at end of year (lines 849 + 880)	iniciase (decrease) in cash and cash equivalents (inics 200 + 000 + 700)	043		
Cash and cash equivalents at end of year (lines 849 + 880)	Cash and each equivalents at heginning of year	990		
Cash and cash equivalents at end of year consist of: Cash 900 Cash equivalents 920				
Cash 900 Cash equivalents 920	Cash and cash equivalents at end of year (lines 849 + 880)	899		
Cash 900 Cash equivalents 920		-		
Cash equivalents 920				
·				
(Overdrafts)	·			
	(Overdrafts)	940		

^{*}This statement is provided as a guide only. Insurers may complete this page or attach a Statement of Cash Flows as prepared for the insurer's financial statements.

Insurer	Year

NON-CONSOLIDATED

INVESTMENTS IN SUBSIDIARIES, AFFILIATED COMPANIES AND VARIABLE INTEREST ENTITIES

PART A - PREFERRED AND COMMON SHARES

(\$'000)

	Subsidiary,	Province or	Preferred Shares			Common Shares						Net			
Name of Entity &	Affiliate or	Country of	Date	Divi-	Original	Balance	Market	Maturity	Date	Original	Goodwill	Balance	Market	% of	Income
Nature of Business	Variable	Incorporation	Shares	dend	Cost	Sheet	Value	Date	Shares	Cost	included	Sheet	Value	Voting	(Loss)
	Interest	(if U.S.A.,	Acquired	Rate		Value			Acquired		in Original	Value		Rights	
	Entity	Provide									Cost				
	(S/A/VIE)	State)									(Col 34)				
(01)	(02)	(03)	(11)	(14)	(17)	(20)	(23)	(26)	(31)	(34)	(37)	(40)	(43)	(46)	(49)
Total - Subsidiaries															
Total - Affiliates 599															
Total - Variable Interest Entities 749															
Total 899															

Insurer	Year

NON-CONSOLIDATED

INVESTMENTS IN SUBSIDIARIES, AFFILIATED COMPANIES AND VARIABLE INTEREST ENTITIES (Cont'd)

PART B - BONDS, DEBENTURES, MORTGAGES, LOANS AND ADVANCES

(\$'000)

		ī	1	(Ψ	000)	i	ı	1	ī	T	T	т -
	Subsidiary,	Province or										
Name of Entity &	Affiliate or	Country of	Date	Interest	Convertible	Subordinate	Rate of	Original	Balance	Market	Maturity	Net
Nature of Business	Variable	Incorporation	Investment	Revenue	(Yes or No)	(Yes or No)	Return	Investment	Sheet	Value	Date	Income
	Interest	(if U.S.A.,	Made				%		Value			(Loss)
	Entity	Provide										
	(S/A/VIE)	State)										
(01)	(02)	(03)	(11)	(12)	(14)	(17)	(20)	(23)	(26)	(29)	(32)	(34)
				_			_					
Total - Subsidiaries												
Total - Affiliates 599												
Total - Variable Interest Entities 749												
Total 899												
												•

	(Date)
(Name of Insurer)	

Interim Return

LIFE-1

Canadian Life Insurers

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35.030	Analysis of Income by Line of Business - Canada, U.S.A., Europe and Asia/Other
35.040	Analysis of Sales (Premiums and Deposits) by Major Line of Business and Territory

Certification I,	and the results of interest and the results of interest and the generally accessions that were applied in the at the Insurer filed with the	airly the financial position its operations for the cepted accounting the preparation of the
	Signature	
Date		
Statement Contact	Title	Telephone

Insurer

CONSOLIDATED FINANCIAL STATEMENTS

COMPREHENSIVE INCOME (LOSS), and ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS) (\$'000)

	Current	Prior
	Period (01)	Period (03)
Comprehensive Income (Loss)	(01)	(00)
Income Before Attribution to Participating Policyholders		
Other Comprehensive Income (Loss):		
Available for Sale:		
Change in Unrealized Gains and Losses:		
- Loans110		
- Bonds and Debentures140		
- Equities 170		
Reclassification to Earnings of (Gains) Losses210		
Derivatives Designated as Cash Flow Hedges		
Change in Unrealized Gains and Losses		
Reclassification to Earnings of (Gains) Losses340		
Foreign Currency Translation		
Change in Unrealized Gains and Losses		
Impact of Hedging440		
Other		
Total Other Comprehensive Income (Loss)		
Total Comprehensive Income (Loss)		

	Current	Prior
	(01)	(03)
Accumulated Other Comprehensive Income (Loss)	(-)	(==)
Accumulated Gains (Losses) on:		
Available for Sale:		
- Loans 710		
- Bonds and Debentures740		
- Equities 770		
Derivatives Designated as Cash Flow Hedges 810		
Foreign Currency (Net of Hedging Activities)840		
Other		
Balance at end of Period		