

Five-Year Operational & Financial Summary

for the years ended March 31 (\$ in thousands)

Operational Statistics	2007	2006	2005	2004	2003
BDC Financing*					
Committed to clients as at March 31					
Amount**	\$ 10,115,995	\$ 9,515,927	\$ 8,852,856	\$ 8,166,092	\$ 7,426,324
Number of clients	26,643	25,497	24,048	22,423	21,353
Authorizations					
Net amount	\$ 2,586,489	\$ 2,462,032	\$ 2,230,194	\$ 2,034,452	\$ 1,982,457
Number	9,079	8,402	7,457	7,212	6,271
BDC Subordinate Financing					
Committed to clients as at March 31					
Amount**	\$ 168,725	\$ 160,246	\$ 161,290	\$ 187,067	\$ 168,455
Number of clients	316	305	321	373	380
Authorizations					
Net amount	\$ 53,572	\$ 47,126	\$ 36,394	\$ 48,195	\$ 49,450
Number	112	104	66	56	55
BDC Venture Capital					
Committed to clients as at March 31					
Amount**	\$ 747,857	\$ 654,876	\$ 604,389	\$ 490,736	\$ 429,755
Number of clients	192	193	202	170	164
Authorizations					
Net amount	\$ 150,733	\$ 140,016	\$ 143,119	\$ 108,812	\$ 92,689
Number	71	83	80	70	61
Performance Indicators					
Client satisfaction level	93%	92%	93%	91%	91%
Employee engagement level	80%	78%	74%	77%	76%
Efficiency ratio***	50.2%	48.9%	48.5%	48.7%	47.8%
Financing and Subordinate Financing portfolio	\$ 9,279,586	\$ 8,775,777	\$ 8,066,012	\$ 7,465,194	\$ 6,721,375
Return on common equity	8.5%	9.2%	9.7%	5.1%	2.7%
BDC Venture Capital 10-year IRR					
– Total investments	(0.8)%	1.5%	5.6%	13.1%	16.3%
BDC Consulting revenue	\$ 23,523	\$ 21,570	\$ 18,924	\$ 20,006	\$ 18,221

* Excludes BDC Subordinate Financing.

** Includes principal, protective disbursement and undisbursed outstanding.

*** Includes both BDC Financing and BDC Subordinate Financing.

Five-Year Operational & Financial Summary

(\$ in thousands)

Financial Information	2007	2006	2005	2004	2003
Statement of Income					
<i>for the years ended March 31</i>					
Net income (loss)					
Financing*	\$ 167,992	\$ 141,060	\$ 163,700	\$ 86,805	\$ 98,631
Subordinate Financing	7,945	13,682	8,818	5,750	(4,124)
Consulting	(4,326)	(3,782)	(2,887)	(3,135)	(3,142)
Venture Capital	(33,604)	(12,779)	(56,143)	(30,299)	(59,485)
Net income	\$ 138,007	\$ 138,181	\$ 113,488	\$ 59,121	\$ 31,880
Balance Sheet					
<i>as at March 31</i>					
Loans, net of allowance for credit losses	\$ 8,622,646	\$ 8,129,880	\$ 7,445,861	\$ 6,813,344	\$ 6,164,178
Subordinate financing loans and investments	\$ 148,290	\$ 143,901	\$ 136,977	\$ 164,200	\$ 124,458
Venture capital investments	\$ 505,118	\$ 431,379	\$ 383,649	\$ 345,624	\$ 301,945
Total assets	\$ 10,804,081	\$ 10,311,423	\$ 9,445,161	\$ 8,809,218	\$ 7,791,359
Total Shareholder's equity	\$ 1,807,718	\$ 1,691,277	\$ 1,569,569	\$ 1,218,459	\$ 1,170,017
Total liabilities	\$ 8,996,363	\$ 8,620,146	\$ 7,875,592	\$ 7,590,759	\$ 6,621,342

* Excludes BDC Subordinate Financing.