





## Reporting Instructions

### When precise figures are not available, please provide your best estimates.

1. The enclosed guide is designed to assist in the completion of this questionnaire. Instructions are numbered to correspond to the numbers on the questionnaire.
2. Report all dollar amounts rounded to the nearest thousand CANADIAN DOLLARS (\$'000 CDN) (e.g., \$55,417.40 should be reported as \$55).
3. Percentages should be rounded (e.g., 37.3% to 37%, 75.8% to 76%).
4. Please write clearly in ink.
5. This survey questionnaire can be faxed back to Statistics Canada at **1 888 883-7999**.

Statistics Canada advises you that there could be a risk of disclosure during the facsimile transmission. However, upon receipt of your facsimile, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

## B - Revenue

**Please include:**

- all revenue from domestic or export shipments received by this business unit;
- all revenue from shipments to other units of this business.

**Please exclude:**

- federal and provincial sales taxes, excise duties and excise taxes;
- all revenue of business units located outside Canada.

## B-1 Manufacturing Outputs

Shipment values should **exclude** shipping charges by common or contract carriers, sales taxes, excise taxes, discounts, sales allowances and returned sales.

1. Manufacturing outputs are reported in (as):

2056  Shipments       Production       Other (please specify): 2057 \_\_\_\_\_

2. Are you reporting at Final Selling Price: 2058  Yes       No

If "No", please specify basis of valuation: 2063 \_\_\_\_\_

3. Shipments of goods of own manufacture	Commodity code for Statistics Canada use	Unit of measure	Quantity shipped	Value of shipments (\$'000 CDN)
3.001 Tubes, pipes and hollow profiles, seamless, of iron (other than cast iron) or steel	7304	XXX	XXXXX	25001
3.002 Towers and lattice masts of iron or steel, other than transmission towers	7308 20 9	XXX	XXXXX	25002
3.003 Partitions of iron or steel	7308 90 15	XXX	XXXXX	25003

<b>B-1 Manufacturing Outputs (continued)</b>				
<b>3. Shipments of goods of own manufacture</b>	<b>Commodity code for Statistics Canada use</b>	<b>Unit of measure</b>	<b>Quantity shipped</b>	<b>Value of shipments (\$'000 CDN)</b>
3.004 Screws, bolts, nuts, coach screws, screw hooks, rivets, cotter-pins, washers (including spring washers) and similar articles, of iron or steel	7318	XXX	XXXXX	25004
3.005 Filtering or purifying machinery and apparatus for water	8421 21	XXX	XXXXX	25005
3.006 Data processing machines, digital automatic, portable	8471 3	XXX	XXXXX	25006
3.007 Data processing machines, digital automatic, self contained	8471 41	XXX	XXXXX	25007
3.008 Data processing machines, digital automatic, systems	8471 49	XXX	XXXXX	25008
3.009 Communication interface equipment	8471 80 2	XXX	XXXXX	25009
3.010 Data processing machines, separately presented units	8471 9	XXX	XXXXX	25010
3.011 Parts of printers, disk drives and card processing equipment	8473 30 1	XXX	XXXXX	25011
3.012 Parts of computers, video display, I/O units, magnetic tape drives and other computer peripherals	8473 30 2	XXX	XXXXX	25012
3.013 Parts of control units	8473 30 5	XXX	XXXXX	25013
3.014 Ballasts for fluorescent tubes	8504 10 1	XXX	XXXXX	25014
3.015 Transformers, instrument type, current, dry type, power handling capacity not exceeding 1 KVA	8504 31 11	XXX	XXXXX	25015
3.016 Transformers, instrument type, potential, dry type, power handling capacity not exceeding 1 KVA	8504 31 12	XXX	XXXXX	25016

B-1 Manufacturing Outputs (continued)				
3. Shipments of goods of own manufacture	Commodity code for Statistics Canada use	Unit of measure	Quantity shipped	Value of shipments (\$'000 CDN)
3.017 Transformers, electrical, dry type, power handling capacity exceeding 1 KVA but not 16 KVA	8504 32	XXX	XXXXX	25017
3.018 Battery chargers	8504 40 2	XXX	XXXXX	25018
3.019 Static converters, uninterruptible power supply	8504 40 3	XXX	XXXXX	25019
3.020 Storage batteries, nickel- cadmium	8507 3	XXX	XXXXX	25020
3.021 Voltage or voltage-current regulators with cut-out relays	8511 8	XXX	XXXXX	25021
3.022 Telephone sets, with cordless handsets	8517 11	XXX	XXXXX	25022
3.023 Switching apparatus, telephonic, customer, including pbx and pabx	8517 30 13	XXX	XXXXX	25023
3.024 Switching apparatus, telephonic, central office	8517 30 14	XXX	XXXXX	25024
3.025 Modems, including facsimile modems	8517 50 1	XXX	XXXXX	25025
3.026 Multiplex equipment	8517 50 2	XXX	XXXXX	25026
3.027 Intercom systems	8517 80 11	XXX	XXXXX	25027
3.028 Loudspeakers, mounted or not, in enclosures	8518 2	XXX	XXXXX	25028
3.029 Audio-frequency amplifiers, electric	8518 4	XXX	XXXXX	25029
3.030 Loudspeaker cabinets, wooden	8518 90 1	XXX	XXXXX	25030

<b>B-1 Manufacturing Outputs (continued)</b>				
<b>3. Shipments of goods of own manufacture</b>	Commodity code for Statistics Canada use	Unit of measure	Quantity shipped	Value of shipments (\$'000 CDN)
				25031
3.031 Magnetic tapes, unrecorded, of a width not exceeding 4 mm (1/6 inch)	8523 11	XXX	XXXXX	
				25032
3.032 Disc for laser reading systems for reproducing sounds only	8524 32	XXX	XXXXX	
				25033
3.033 Magnetic tapes, for reproducing sound or image, of a width not exceeding 4 mm	8524 51	XXX	XXXXX	
				25034
3.034 Transmission apparatus, for cable television (CATV)	8525 10 11	XXX	XXXXX	
				25035
3.035 Transmission apparatus, for microwave equipment	8525 10 3	XXX	XXXXX	
				25036
3.036 Transmission apparatus, other than for radio, television or microwave equipment	8525 10 9	XXX	XXXXX	
				25037
3.037 Transmission apparatus with receiver, automotive, civilian application, land mobile	8525 20 21	XXX	XXXXX	
				25038
3.038 Transmission apparatus with receiver, automotive, defence application, land mobile	8525 20 22	XXX	XXXXX	
				25039
3.039 Transmission apparatus with receiver, aviation, civilian application	8525 20 91	XXX	XXXXX	
				25040
3.040 Transmission apparatus with receiver, point-to-point, civilian application	8525 20 93	XXX	XXXXX	
				25041
3.041 Transmission apparatus with receiver, aviation, defence application	8525 20 95	XXX	XXXXX	
				25042
3.042 Transmission apparatus with receiver, point-to-point, defence application	8525 20 97	XXX	XXXXX	
				25043
3.043 Radar apparatus, for aircraft	8526 10 1	XXX	XXXXX	

**B-1 Manufacturing Outputs (continued)**

3. Shipments of goods of own manufacture	Commodity code for Statistics Canada use	Unit of measure	Quantity shipped	Value of shipments (\$'000 CDN)
3.044 Radar apparatus, for boats or ships	8526 10 2	XXX	XXXXX	25044
3.045 Radar apparatus, other than for aircraft, boats or ships	8526 10 9	XXX	XXXXX	25045
3.046 Navigational aid apparatus, aviation radio, for defence purposes	8526 91 11	XXX	XXXXX	25046
3.047 Navigational aid apparatus, marine radio, for defence purposes	8526 91 12	XXX	XXXXX	25047
3.048 Television receivers, colour, screen of 48.26 cm	8528 12 22	XXX	XXXXX	25048
3.049 Antennae, radio or television signal, household type	8529 10 1	XXX	XXXXX	25049
3.050 Antennae, television signal, commercial type	8529 10 2	XXX	XXXXX	25050
3.051 Aerial antennae and reflectors other than for television or domestic radio	8529 10 9	XXX	XXXXX	25051
3.052 Cabinets of radio, television sets and other reception apparatus	8529 90 1	XXX	XXXXX	25052
3.053 Parts of transmission, radar, radio or television apparatus, other than antennae or cabinets	8529 90 9	XXX	XXXXX	25053
3.054 Fire alarms, smoke detecting, other than containing radioactive substances	8531 10 1	XXX	XXXXX	25054
3.055 Burglar alarms	8531 10 2	XXX	XXXXX	25055
3.056 Fire alarms and similar apparatus, other than smoke detecting	8531 10 9	XXX	XXXXX	25056
3.057 Printed circuits	8534	XXX	XXXXX	25057

**B-1 Manufacturing Outputs (continued)**

3. Shipments of goods of own manufacture	Commodity code for Statistics Canada use	Unit of measure	Quantity shipped	Value of shipments (\$'000 CDN)
3.058 Relays, voltage exceeding 60 V but not 1,000 V	8536 49	XXX	XXXXX	25058
3.059 Switchboards, low voltage other than fused or circuit breaker	8537 10 9	XXX	XXXXX	25059
3.060 Parts of boards, panels, consoles, desks or cabinets for electric control	8538 1	XXX	XXXXX	25060
3.061 Semiconductor devices, other than diodes or transistors	8541 3	XXX	XXXXX	25061
3.062 Piezo-electric crystals, mounted	8541 6	XXX	XXXXX	25062
3.063 Electronic integrated circuits and microassemblies	8542	XXX	XXXXX	25063
3.064 Wire assemblies (harnesses), for internal combustion engines	8544 30 1	XXX	XXXXX	25064
3.065 Conductors, electric, voltage exceeding 1,000 V	8544 6	XXX	XXXXX	25065
3.066 Air cleaners, engine, of plastic	8708 99 64	XXX	XXXXX	25066
3.067 Parts of aeroplanes or helicopters, other than propellers, rotors and under-carriages	8803 3	XXX	XXXXX	25067
3.068 Parts of spacecraft or captive balloons	8803 9	XXX	XXXXX	25068
3.069 Sonar and echo sounding equipment	9014 80 2	XXX	XXXXX	25069
3.070 Geophysical instruments (excluding theodolites, magnetometers, gravimeters and geophone stringers)	9015 80 1	XXX	XXXXX	25070
3.071 Electrical flow meters for measuring or checking the flow or level of liquids	9026 10 1	XXX	XXXXX	25071



**B-1 Manufacturing Outputs (continued)**

3. Shipments of goods of own manufacture	Commodity code for Statistics Canada use	Unit of measure	Quantity shipped	Value of shipments (\$'000 CDN)
3.072 Parts and accessories of instruments and apparatus for measuring or checking the flow, level, pressure or other variables of liquids or gases	9026 9	XXX	XXXXX	25072
3.073 Spectrometers, spectrophotometers and spectrographs using optical radiations (UV, visible, IR)	9027 3	XXX	XXXXX	25073
3.074 Watt hour meters (demand)	9028 30 1	XXX	XXXXX	25074
3.075 Watt hour meters (excluding demand)	9028 30 2	XXX	XXXXX	25075
3.076 Revolution and production counters, taximeters, mileometers, pedometers and similar counters	9029 1	XXX	XXXXX	25076
3.077 Speed indicators and tachometers; stroboscopes	9029 2	XXX	XXXXX	25077
3.078 Instruments and apparatus for measuring or detecting ionising radiations	9030 1	XXX	XXXXX	25078
3.079 Instruments and apparatus, for measuring or checking voltage, current, resistance or power, without a recording device, excluding instruments and apparatus for measuring or detecting ionising radiations or cathode-ray oscilloscopes and oscillographs	9030 3	XXX	XXXXX	25079
3.080 Instruments designed for use with electronic data processing apparatus	9030 89 1	XXX	XXXXX	25080
3.081 Thermostats	9032 1	XXX	XXXXX	25081
3.082 Flow regulators	9032 89 2	XXX	XXXXX	25082
3.083 Voltage stabilizing transformers	9032 89 3	XXX	XXXXX	25083

<b>B-1 Manufacturing Outputs (continued)</b>				
<b>3. Shipments of goods of own manufacture</b>	Commodity code for Statistics Canada use	Unit of measure	Quantity shipped	Value of shipments (\$'000 CDN)
3.084 Pressure regulators (including reducing valves)	9032 89 5	XXX	XXXXX	25084
3.085 Environmental control systems	9032 89 61	XXX	XXXXX	25085
3.086 Instruments and apparatus for use with electronic data processing machines and apparatus for the control of the composition of sterilizing or cleaning solutions used in the food and beverage industries or in hospitals, automatic voltage and voltage-current regulator and control instruments for air-conditioning, refrigeration or heating systems	9032 89 9	XXX	XXXXX	25086
3.087 Control panels	9033 00 1	XXX	XXXXX	25087
3.088 Street light brackets	9405 99 1	XXX	XXXXX	25088
3.089 Prefabricated buildings of aluminum for industrial or commercial use	9406 00 61	XXX	XXXXX	25089
20090 3.090 All other products shipped (specify main items separately)	21090	XXX	XXXXX	25090
<b>4. Total shipments of goods of own manufacture</b>				<b>25999</b>

**B-1 Manufacturing Outputs (continued)**

	\$'000 CDN
5. If you were unable to exclude the shipping charges by common or contract carriers, sales taxes, excise taxes, discounts, sales allowances and returned sales from the value of the individual products in the Shipments of goods of own manufacture section, please report that amount	2074 ( )
6. Amount received for custom work (done on materials and products owned by others including other business units of your own company)	2053
7. Amount received for repair work (done on materials and products owned by others including other business units of your own company)	2059
8. Total manufacturing outputs (add amounts reported at lines 4 to 7)	2054

**B-2 Goods Purchased for Resale**

	\$'000 CDN
9. Total value of shipments of goods purchased for resale (in the same condition as purchased)	2028
10. Specify below the major product lines, and percent of total shipments of goods purchased for resale as reported at line 9.	%
Product 1	2026
Product 2	2027
Product 3	2069
All other products	2076
<b>Total</b>	<b>100%</b>

**B-3 All Other Operating Revenue**

	\$'000 CDN
11. Rental and leasing revenue	2046
12. Operating subsidies from governments (exclude capital grants)	2068
13. All other operating revenue not specified above (e.g., revenue from contracted shipping, royalties and franchise fees) Please report interest income and dividends at line 15.	2077

**Revenue Totals**

	\$'000 CDN
14. Total operating revenue (add amounts reported at lines 8, 9 and 11 to 13)	2080
15. Non-operating revenue (e.g., interest income and dividends)	2097
16. Total revenue (add amounts reported at lines 14 and 15) (this amount should equal the "Total Revenue" as shown in your Income Statement)	2098

**17. Progress Payments**

The following two questions are applicable to business units which manufacture products that normally require extended periods of time and large sums of money to complete (such as ships, turbines):

17.1 Amount reported in Section B-1, "Manufacturing Outputs", at line 4 that represents payment for work done and not shipped 2064

17.2 Percent of line 17.1 received from: Canadian sources <sup>2066</sup> \_\_\_\_\_ % Other countries <sup>2067</sup> \_\_\_\_\_ %

**C - Expenses**

- Please include:**
- all expenses within or outside Canada recorded by this business.
- Please exclude:**
- GST/HST, TVQ;
  - all expenses incurred by business units located outside Canada

**Note:** If you are unable to exclude GST/HST, TVQ from your expense details, please check here

3001

**C-1 Labour Remuneration**

\$'000 CDN

1. Wages and salaries of employees (include overtime and vacation pay)

3010

Employees are defined as those workers for whom you completed a Canada Customs and Revenue Agency (formerly Revenue Canada) T4 - **Statement of Remuneration Paid** form. Please refer to your guide for inclusions and exclusions before completing this question.

2. Employer portion of employee benefits

3040

Please refer to your guide for inclusions and exclusions before completing this question.

3041

3. Total labour remuneration (add amounts reported at lines 1 and 2)

4. Provincial health and education payroll taxes

3042

- Include**
- Ontario Employer Health Tax;
  - Employer's contribution to "Fond des services de santé du Québec";
  - Manitoba Levy for Health and Education;
  - Newfoundland Payroll Tax.

**C-2 Manufacturing Inputs**

**Please exclude:**

- materials or components produced by this business unit for its own use.

5. Manufacturing inputs are reported in (as):

3003  Purchased  Usage  Other (please specify): 3004 \_\_\_\_\_

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.001 Bauxite (including non-refractory grade and fused alumina)	2606 00 9	XXX	XXXXX	15001
6.002 Petroleum gases and gaseous hydrocarbons, in gaseous state, other than natural gas	2711 29	XXX	XXXXX	15002

**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.003 Pigments and preparations based on titanium dioxide	3206 1	XXX	XXXXX	15003
6.004 Prepared pigments, opacifiers and colours, vitrifiable enamels and glazes, glass frit and similar products, for use in the ceramic, enamelling or glass industry	3207	XXX	XXXXX	15004
6.005 General industrial paints, excluding automotive paints	3208 10 24	XXX	XXXXX	15005
6.006 Varnishes, including lacquers, for finishing leather	3210 00 2	XXX	XXXXX	15006
6.007 Mastics; painters' fillings, other than joint filler or caulking compounds	3214 10 9	XXX	XXXXX	15007
6.008 Printing ink, writing or drawing ink and other inks, whether or not concentrated or solid	3215	XXX	XXXXX	15008
6.009 Organic surface active agents, other than anionic, cationic and non-ionic	3402 19	XXX	XXXXX	15009
6.010 Rubber cement, other than neoprene	3506 91 19	XXX	XXXXX	15010
6.011 Photographic plates and film in the flat, sensitized, unexposed, of any material other than paper, paperboard or textiles; instant print film in the flat, sensitized, unexposed, whether or not in packs	3701	XXX	XXXXX	15011
6.012 Photographic film in rolls, sensitized, unexposed, of any material other than paper, paperboard or textiles; instant print film in rolls, sensitized, unexposed	3702	XXX	XXXXX	15012
6.013 Pastes, blocks, plates or other semi-manufactured products based on graphite or other carbon, other than artificial graphite, colloidal graphite and carbonaceous pastes	3801 9	XXX	XXXXX	15013

**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.014 Pickling preparations for metal surfaces; soldering, brazing or welding powders and pastes consisting of metal and other materials	3810 1	XXX	XXXXX	15014
6.015 Fluxes and other auxiliary preparations for soldering, brazing or welding other than pickling	3810 9	XXX	XXXXX	15015
6.016 Prepared binders for foundry moulds or cores; preparations of the chemical or allied industries	3823	XXX	XXXXX	15016
6.017 Polymers of propylene or of other olefins, in primary forms	3902	XXX	XXXXX	15017
6.018 Acrylonitrile-butadiene- styrene (ABS) copolymers	3903 3	XXX	XXXXX	15018
6.019 Polyvinyl chloride (PVC) in primary form, not mixed with any other substances	3904 1	XXX	XXXXX	15019
6.020 Polycarbonates in primary forms	3907 4	XXX	XXXXX	15020
6.021 Resins of polyesters unsaturated	3907 91	XXX	XXXXX	15021
6.022 Tubes, pipes, hoses and their fittings, of plastics	3917	XXX	XXXXX	15022
6.023 Self-adhesive plates, sheets, film, foil, tape, strip and other flat shapes, of plastics, whether or not in rolls	3919	XXX	XXXXX	15023
6.024 Plates, sheets, film, foil and strip, of polymers of vinyl chloride, non-cellular and not reinforced (excluding self- adhesive)	3920 4	XXX	XXXXX	15024
6.025 Plates, sheets, film, foil and strip of plastics	3921 90 9	XXX	XXXXX	15025

**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.026 Boxes and cases, other than cosmetic, of plastics	3923 10 49	XXX	XXXXX	15026
6.027 Sacks and bags, including cones, of polymers of ethylene	3923 21	XXX	XXXXX	15027
6.028 Moulds of plastics	3926 90 68	XXX	XXXXX	15028
6.029 Tubes, pipes and hoses of vulcanized rubber, reinforced with textile materials, without fittings	4009 3	XXX	XXXXX	15029
6.030 Gaskets, washers and other seals of vulcanized rubber	4016 93	XXX	XXXXX	15030
6.031 Lumber, coniferous (softwood)	4407 1	XXX	XXXXX	15031
6.032 Particleboard, plain	4410 19 11	XXX	XXXXX	15032
6.033 Uncoated paper base stock for photo, heat or electro- sensitive paper or paperboard, in rolls or sheets	4802 2	XXX	XXXXX	15033
6.034 Electric insulating uncoated pressboard, weighing 225 g/m <sup>2</sup> or more, other than kraft, in rolls or sheets of a thickness of 1 mm or more	4805 80 2	XXX	XXXXX	15034
6.035 Paper record labels, printed	4821 10 11	XXX	XXXXX	15035
6.036 Refractory ceramic goods such as retorts, crucibles, tubes, sheaths and rods (excluding for construction)	6903	XXX	XXXXX	15036
6.037 Cast glass and rolled glass, in sheets or profiles, whether or not having an absorbent or reflecting layer, but not otherwise worked	7003	XXX	XXXXX	15037
6.038 Glass fibres (including glass wool) and articles thereof (for example, yarn, woven fabrics)	7019	XXX	XXXXX	15038

<b>C-2 Manufacturing Inputs (continued)</b>				
<b>6. Purchases of raw materials and components</b>	<b>Commodity code for Statistics Canada use</b>	<b>Unit of measure</b>	<b>Quantity</b>	<b>Cost at this business unit (\$'000 CDN)</b>
6.039 Synthetic or reconstructed precious or semi-precious stones, whether or not worked or graded but not strung, mounted or set; ungraded synthetic or reconstructed precious or semi-precious stones, temporarily strung for convenience of transport	7104	XXX	XXXXX	15039
6.040 Gold (including gold plated with platinum), unwrought or in semi-manufactured forms, or in powder form	7108	XXX	XXXXX	15040
6.041 Ferro-alloys	7202	XXX	XXXXX	15041
6.042 Flat-rolled products of iron or non-alloy steel, of a width of 600 mm or more, hot-rolled, not clad, plated or coated	7208	XXX	XXXXX	15042
6.043 Flat-rolled products of iron or non-alloy steel, of a width of 600 mm or more, cold-rolled (cold-reduced), not clad, plated or coated	7209	XXX	XXXXX	15043
6.044 Flat-rolled products, iron or non-alloy steel, of a width of 600 mm or more, clad, plated or coated	7210	XXX	XXXXX	15044
6.045 Flat-rolled products, iron or non-alloy steel, of a width of less than 600 mm, not clad, plated or coated	7211	XXX	XXXXX	15045
6.046 Flat-rolled products, iron or non-alloy steel, of a width of less than 600 mm, clad, plated or coated	7212	XXX	XXXXX	15046
6.047 Bars and rods of iron or non-alloy steel, not further worked than forged, hot-rolled, hot-drawn or hot-extruded, but including those twisted after rolling, other than in coils	7214	XXX	XXXXX	15047
6.048 Bars and rods, cold formed or cold finished, non-alloy steel	7215	XXX	XXXXX	15048
6.049 Angles, shapes and sections of iron or non-alloy steel	7216	XXX	XXXXX	15049



**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.050 Semi-finished products, stainless steel	7218 9	XXX	XXXXX	15050
6.051 Flat-rolled products, stainless steel, of a width of 600 mm or more	7219	XXX	XXXXX	15051
6.052 Flat-rolled products, stainless steel, of a width of less than 600 mm	7220	XXX	XXXXX	15052
6.053 Bars and rods, stainless steel, hot rolled in irregularly wound coils	7221	XXX	XXXXX	15053
6.054 Bars and rods, alloy steel other than stainless, hot-rolled, in irregularly wound coils	7227	XXX	XXXXX	15054
6.055 Bars, rods, angles, shapes, sections, of alloy steel other than stainless; hollow drill bars, rods, of alloy or non-alloy steel	7228	XXX	XXXXX	15055
6.056 Wire of alloy steel, other than stainless steel	7229	XXX	XXXXX	15056
6.057 Sheet piling	7301 1	XXX	XXXXX	15057
6.058 Tubes, pipes and hollow profiles, seamless, of iron (other than cast iron) or steel	7304	XXX	XXXXX	15058
6.059 Tube or pipe fittings (for example, couplings, elbows, sleeves), of iron or steel	7307	XXX	XXXXX	15059
6.060 Stranded wire, ropes, cables, plaited bands, slings and the like, of iron or steel, not electrically insulated	7312	XXX	XXXXX	15060
6.061 Screws, bolts, nuts, coach screws, screw hooks, rivets, cotters, cotter-pins, washers (including spring washers) and similar articles, of iron or steel	7318	XXX	XXXXX	15061

**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.062 Grey iron castings of non- malleable cast iron	7325 10 1	XXX	XXXXX	15062
6.063 Alloy steel castings, electric furnace, other than carbon, manganese and abrasion resistant or high alloy steel	7325 99 29	XXX	XXXXX	15063
6.064 Forgings of iron or steel, other than closed die forgings	7326 19 2	XXX	XXXXX	15064
6.065 Stampings of iron or steel	7326 19 3	XXX	XXXXX	15065
6.066 Copper-zinc base alloys (brass)	7403 21	XXX	XXXXX	15066
6.067 Copper alloys (excluding master alloys of copper, brass, bronze, copper-nickel or nickel silver)	7403 29	XXX	XXXXX	15067
6.068 Bars, rods and profiles of refined copper	7407 1	XXX	XXXXX	15068
6.069 Bars, rods and profiles of copper-zinc base alloys	7407 21	XXX	XXXXX	15069
6.070 Bars, rods and profiles, copper alloy other than zinc or nickel	7407 29	XXX	XXXXX	15070
6.071 Wire, refined copper	7408 1	XXX	XXXXX	15071
6.072 Refined copper plates, sheets and strip, of a thickness exceeding 0.15 mm	7409 1	XXX	XXXXX	15072
6.073 Plate, sheet and strip of copper-zinc base alloys, not in coil, exceeding 0.15 mm thick	7409 29	XXX	XXXXX	15073
6.074 Copper-tin (bronze) plates, sheet and strip, of a thickness exceeding 0.15 mm.	7409 3	XXX	XXXXX	15074

**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.075 Plate, sheet and strip of copper alloyed with other than zinc, tin or nickel	7409 9	XXX	XXXXX	15075
6.076 Foil, copper alloy, not backed	7410 12	XXX	XXXXX	15076
6.077 Copper tubes and pipes	7411	XXX	XXXXX	15077
6.078 Tube or pipe fittings of copper alloys	7412 2	XXX	XXXXX	15078
6.079 Nails, tacks, drawing pins, staples, screws, nuts, bolts, screw hooks, rivets, cotters, cotter pins, washers and similar articles of copper or with heads of copper	7415	XXX	XXXXX	15079
6.080 Nickel bars, rods, profiles and wire	7505	XXX	XXXXX	15080
6.081 Nickel plates, sheets, strip and foil	7506	XXX	XXXXX	15081
6.082 Aluminum alloys, unwrought (excluding billets, blocks, ingots, notched bars, pigs, slabs or wire bars)	7601 20 9	XXX	XXXXX	15082
6.083 Aluminum bars, rods and profiles	7604	XXX	XXXXX	15083
6.084 Wire, aluminum	7605	XXX	XXXXX	15084
6.085 Aluminum plates, sheets and strip, of a thickness exceeding 0.2 mm	7606	XXX	XXXXX	15085
6.086 Aluminum tubes and pipes	7608	XXX	XXXXX	15086
6.087 Die castings, aluminum	7616 99 21	XXX	XXXXX	15087
6.088 Castings, aluminum, excluding die, sand or investment castings	7616 99 29	XXX	XXXXX	15088

C-2 Manufacturing Inputs (continued)				
6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.089 Forgings, aluminum	7616 99 3	XXX	XXXXX	15089
6.090 Tools for drilling, other than for rock drilling, base metal	8207 5	XXX	XXXXX	15090
6.091 Hydraulic power engines, other than linear acting engines and motors	8412 29	XXX	XXXXX	15091
6.092 Printing type, blocks, plates, cylinders and other printing components prepared for printing purposes (e.g. planed, grained or polished)	8442 5	XXX	XXXXX	15092
6.093 Parts of machinery for cleaning, drying, pressing, washing or dressing of fabrics	8451 9	XXX	XXXXX	15093
6.094 Printer units	8471 60 2	XXX	XXXXX	15094
6.095 Parts of computers, video display, I/O units, magnetic tape drives and other computer peripherals	8473 30 2	XXX	XXXXX	15095
6.096 Parts and accessories of duplicating, addressing and mail processing machines	8473 4	XXX	XXXXX	15096
6.097 Parts and accessories suitable for various types of office machines	8473 5	XXX	XXXXX	15097
6.098 Parts of machines for public works or building, oil or fat extracting machines, presses for ligneous material, etc.	8479 90 6	XXX	XXXXX	15098
6.099 Valves, safety or relief	8481 4	XXX	XXXXX	15099
6.100 Ball or roller bearings	8482	XXX	XXXXX	15100
6.101 Parts of power transmission equipment or other goods used to transmit power	8483 9	XXX	XXXXX	15101

**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.102 Electric motors and generators other than generating sets	8501	XXX	XXXXX	15102
6.103 Transformers, electrical, dry type, power handling capacity exceeding 1 KVA but not 16 KVA	8504 32	XXX	XXXXX	15103
6.104 Static converters	8504 4	XXX	XXXXX	15104
6.105 Parts of electrical transformers, static converters and inductors	8504 9	XXX	XXXXX	15105
6.106 Magnets, permanent	8505 1	XXX	XXXXX	15106
6.107 Parts for electrical ignition or starting equipment	8511 9	XXX	XXXXX	15107
6.108 Electrical apparatus for line telephony or telegraphy, including such apparatus for carrier-current line systems	8517	XXX	XXXXX	15108
6.109 Loudspeakers, mounted or not, in enclosures	8518 2	XXX	XXXXX	15109
6.110 Magnetic tapes, unrecorded, of a width not exceeding 4 mm (1/6 inch)	8523 11	XXX	XXXXX	15110
6.111 Magnetic tapes, unrecorded, of a width exceeding 4 mm (1/6 in.) but not exceeding 6.5 mm (1/4 in.), such as cartridges, 8 tracks and the like	8523 12	XXX	XXXXX	15111
6.112 Magnetic discs, unrecorded	8523 2	XXX	XXXXX	15112
6.113 Aerial antennae and reflectors other than for television or domestic radio	8529 10 9	XXX	XXXXX	15113
6.114 Cabinets of radio, television sets and other reception apparatus	8529 90 1	XXX	XXXXX	15114

**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.115 Parts of sound or visual signalling apparatus	8531 9	XXX	XXXXX	15115
6.116 Capacitors, fixed, for use in 50/60 Hz circuits (power capacitors)	8532 1	XXX	XXXXX	15116
6.117 Capacitors, fixed, other than for use in 50/60 Hz circuits	8532 2	XXX	XXXXX	15117
6.118 Electrical resistors, including rheostats and potentiometers, other than heating resistors	8533	XXX	XXXXX	15118
6.119 Printed circuits	8534	XXX	XXXXX	15119
6.120 Apparatus for protecting circuits, voltage exceeding 1 kV, other than fuses, circuit breakers, isolating switches or surge suppressors	8535 9	XXX	XXXXX	15120
6.121 Circuit breakers, automatic, voltage not exceeding 1,000 V	8536 2	XXX	XXXXX	15121
6.122 Relays, voltage not exceeding 60 V	8536 41	XXX	XXXXX	15122
6.123 Relays, voltage exceeding 60 V but not 1,000 V	8536 49	XXX	XXXXX	15123
6.124 Attachment plugs, caps, taps and connectors	8536 69 1	XXX	XXXXX	15124
6.125 Switchboards, low voltage other than fused or circuit breaker	8537 10 9	XXX	XXXXX	15125
6.126 Parts of boards, panels, consoles, desks or cabinets for electric control	8538 1	XXX	XXXXX	15126
6.127 Cathode-ray television picture tubes, colour, including monitors,	8540 11	XXX	XXXXX	15127

**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.128 Receiver or amplifier valves and tubes	8540 81	XXX	XXXXX	15128
6.129 Transistors, other than photosensitive transistors	8541 2	XXX	XXXXX	15129
6.130 Piezo-electric crystals, mounted	8541 6	XXX	XXXXX	15130
6.131 Integrated circuits, monolithic	8542 1	XXX	XXXXX	15131
6.132 Integrated circuits, monolithic, non digital	8542 3	XXX	XXXXX	15132
6.133 Integrated circuits, hybrid	8542 4	XXX	XXXXX	15133
6.134 Winding wire of copper, insulated	8544 11	XXX	XXXXX	15134
6.135 Ignition and wiring sets used in vehicles, aircraft, etc., other than for internal combustion engines	8544 30 9	XXX	XXXXX	15135
6.136 Conductor, electric, voltage exceeding 80 V but not 1,000 V	8544 5	XXX	XXXXX	15136
6.137 Insulating fittings, for electrical machines, other than of ceramics or plastics	8547 9	XXX	XXXXX	15137
6.138 Electrical parts of machinery or apparatus, n.e.s.	8548	XXX	XXXXX	15138
6.139 Parts of tractors, motor cars, motor vehicles for the transport of persons and goods and special purpose vehicles	8708	XXX	XXXXX	15139
6.140 Parts and accessories of lasers, other than laser diodes	9013 90 2	XXX	XXXXX	15140

C-2 Manufacturing Inputs (continued)				
6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.141 Instruments and appliances used in medical, surgical, dental or veterinary sciences, including scintigraphic apparatus, other electro- medical apparatus and sight- testing instruments	9018	XXX	XXXXX	15141
6.142 Parts and accessories of instruments and apparatus for measuring or checking the flow, level, pressure or other variables of liquids or gases	9026 9	XXX	XXXXX	15142
6.143 Parts and accessories of gas, liquid or electricity supply or production meters, including calibrating meters	9028 9	XXX	XXXXX	15143
6.144 Control panels	9033 00 1	XXX	XXXXX	15144
6.145 Clock movements, complete and assembled, battery, accumulator or electrically powered	9109	XXX	XXXXX	15145
6.146 Clock cases and cases of a similar type and parts thereof	9112	XXX	XXXXX	15146
6.147 Cabinets, metal, excluding office	9403 20 2	XXX	XXXXX	15147

For information only



**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
10148 6.148 All other raw materials and components (specify main items separately)	11148	XXX	XXXXX	15148
<b>7. Total purchases of raw materials and components</b>				15999

**Recycling of Raw Materials and Components**

8. Are any recycled or waste materials used as substitutes for virgin raw materials at this business unit?

3308 1  Yes 3  No

9. If yes, please specify which of the following recycled or waste materials are used as inputs.

3309 1  Paper/fibre 2  Metal 3  Plastic 4  Glass 5  Other

For information only

<b>C-2 Manufacturing Inputs (continued)</b>		
<b>10. Non-returnable containers and other shipping and packaging materials</b>	<b>Commodity code for Statistics Canada use</b>	<b>Cost at this business unit (\$'000 CDN)</b>
10.001 Plates, sheets, film, foil and strips, plastic, non-cellular and not reinforced (excluding self-adhesive)	3920	35001
10.002 Plates, sheets, film, foil and strip of plastics	3921 90 9	35002
10.003 Boxes and cases, cosmetic, of plastics	3923 10 41	35003
10.004 Boxes and cases, other than cosmetic, of plastics	3923 10 49	35004
10.005 Sacks and bags, including cones, of polymers of ethylene, other than for refuse, dry cleaners, grocery, luncheon, agricultural, shopping and packaging	3923 21 9	35005
10.006 Cases, boxes, crates, drums and similar packings (including cable-drums), of wood	4415 1	35006
10.007 Uncoated kraft paper and paperboard, in rolls or sheets, excluding household/sanitary stock or paper of a kind used for writing, printing or other graphic purposes	4804	35007
10.008 Multi-ply paper and paperboard, uncoated, in rolls or sheets	4805 2	35008
10.009 Corrugated paper cartons, boxes and cases	4819 1	35009
10.010 Folding cartons, boxes and cases, of non-corrugated paper or paperboard	4819 2	35010
10.011 Set-up boxes, paper or paperboard	4819 50 2	35011
10.012 Paper or paperboard labels, whether or not printed	4821	35012

**C-2 Manufacturing Inputs (continued)**

10. Non-returnable containers and other shipping and packaging materials	Commodity code for Statistics Canada use	Cost at this business unit (\$'000 CDN)
30013 10.013 All other containers and other shipping and packaging materials (specify main items separately)	31013	35013
		35999
11. Total purchased non-returnable containers and other shipping and packaging materials		
12. Cost of supplies used to operate, maintain and repair buildings and equipment		3302
13. Amount paid to other business units and to other contractors for work done on materials owned by this business unit (i.e., custom and repair work)		4046
14. Total manufacturing inputs (add amounts reported at lines 7 and 11 to 13)		3310

For information only

### C-3 Purchased Energy and Water Utility Expenses

**Please exclude:**

- energy and water expenses that are covered in your rental and leasing expenses. Please report these payments in **Section C-4, "Purchased Service Expenses"**, at line 22, "Rental and leasing expenses";
- all products inputs and feedstock. Please report these payments in **Section C-2, "Manufacturing Inputs"**, at line 7, "Total purchases of raw materials and components".

	Quantity	\$'000 CDN
<b>15. Energy and Water Expenses:</b>	4079 '000 KWH	4030
15.1 Electricity		
15.2 Gasoline		4032
15.3 Light fuel oil (nos. 2 and 3)		4072
15.4 Heavy fuel oil (nos. 4, 5 and 6)		4073
15.5 Diesel fuels		4041
15.6 Liquefied petroleum gases (propane, butane, etc.)		4074
15.7 Natural gas		4045
15.8 Coal		4071
15.9 All other energy types (e.g., steam, oxygen)		4060
Please specify major items: 4057		
15.10 Water utilities		4065
<b>16. Total purchased energy and water utility expenses (add all amounts reported in Energy and Water Expenses)</b>		<b>4066</b>

17. If total purchases are zero, is it because fuel and electricity are included in rent?

4077 1  Yes 3  No

18. Did this business unit generate any energy used as a replacement for purchased energy (e.g., heat, electricity, steam)?

4078 1  Yes 3  No

### C-4 Purchased Service Expenses

	\$'000 CDN
19. Purchased goods transportation, warehousing and storage expenses	4070
20. Postage and courier expenses	4085
21. Telephone and other telecommunication expenses	4101
22. Rental and leasing expenses Include office space or other real estate, motor vehicles, computers and peripherals, other machinery and equipment, and other goods.	4115
23. Purchased maintenance and repair service expenses, including janitorial and cleaning services Include materials, parts and labour. Exclude property management fees.	4175
24. Payments to employment agencies or personnel suppliers (e.g., pay for temporary workers paid through an agency and charges for personnel search services)	3080

**C-4 Purchased Service Expenses (continued)**

	\$'000 CDN
25. Purchased research and development expenses (contracted out)	4251
26. All other professional and business service fees (e.g., legal and accounting, technical service fees, consulting, education and training)	4315
27. Insurance premiums (e.g., liability, auto, building, equipment) <b>Exclude</b> premiums paid directly to your Head Office, if applicable. Please report this amount at question 35, "Management fees or any other service fees paid to Head Office and other business support units".	4350
28. Advertising and promotion expenses	4365
29. Travel, meals and hospitality expenses	4370
30. Royalties and franchise fees	4440
31. All other purchased service expenses not specified above (e.g., property management fees, waste and hazardous material removal, financial service fees such as bank charges, credit and debit card commissions) Please report interest expenses at line 40 in the Expense Totals section.	4500

**C-5 All Other Operating Expenses**

	\$'000 CDN
32. Goods purchased for resale (in the same condition as purchased)	4025
33. Office supplies	3301
34. All other materials, components and supplies <b>Exclude</b> those purchases charged to Fixed Asset Accounts.	3392
35. Management fees or any other service fees (e.g., legal, advertising, insurance) paid to Head Office and other business support units (e.g., warehouses, sales centres, trucking facilities)	4555
36. Property and business taxes, and licences and other permits including building permits and development charges	4410
37. Total depreciation and amortization expenses on this business unit's assets and on capital lease obligations (if applicable to this business unit)	4520
38. All other operating expenses (include all expenses not elsewhere specified) (e.g., allowances for bad debts, donations and inventory adjustments)  Please report interest expenses at line 40 in the "Expense Totals" section.	4569

**Expense Totals**

	\$'000 CDN
39. <b>Total operating expenses</b> (add amounts reported at lines 3, 4, 14, 16 and 19 to 38)	4599
40. Other expenses (e.g., interest expenses such as interest on loans, the interest portion of mortgage payments and all other interest expenses including those associated with capital lease obligations)	4630
41. <b>Total expenses</b> (add amounts reported at lines 39 and 40) (this amount must equal the "Total Expenses" as shown in your Income Statement)	4699

**Note:** If you self-assess for provincial sales taxes, please check here

**D - Inventories**

Inventories are to be reported at book value (i.e., the value maintained in the accounting records).

**Please include:** • inventory owned by this business unit within or outside Canada (including inventory held at any warehouse, selling outlet, in transit, or on consignment).

**Please exclude:** • inventory held on consignment for others.

	Value of opening inventory \$'000 CDN	Value of closing inventory \$'000 CDN
1. Raw materials, purchased components and supplies	5520	5525
2. Goods in process	5510	5515
3. Finished products	5500	5505
4. Goods purchased for resale (in the same condition as purchased)	5560	5565
5. Other inventory (please specify): 5556	5557	5558
<b>6. Total inventories (add amounts reported at lines 1 to 5)</b>	<b>5550</b>	<b>5555</b>

7. Do you use Just-in-time system as a strategy to reduce inventories and costs?

5559 1  Yes 3  No

**Unfilled Orders**

\$'000 CDN

1. Report the value of unfilled orders on the **last day** of your fiscal year  
Please refer to your guide for further instructions.

5554

**E - First Destination of Shipments**

Data on your revenue by first destination of shipments will be used to improve information on the movement of goods and services between provinces and to other countries. Please provide the distribution by destination of "Total Manufacturing Outputs", reported at line 8, in **Section B - Revenue**. If dollar amounts (in thousands of Canadian dollars) are not available, please report in percentage.

Destination		\$'000 CDN	OR	%
1.	Newfoundland	8600		8400
2.	Prince Edward Island	8615		8415
3.	Nova Scotia	8605		8405
4.	New Brunswick	8610		8410
5.	Québec	8620		8420
6.	Ontario	8625		8425
7.	Manitoba	8630		8430
8.	Saskatchewan	8635		8435
9.	Alberta	8640		8440
10.	British Columbia	8645		8445
11.	Yukon	8655		8455
12.	Northwest Territories (excluding Nunavut)	8651		8451
13.	Nunavut	8652		8452
14.	United States	8665		8465
15.	Mexico	8670		8470
16.	European Union Countries <sup>1</sup>	8677		8477
17.	Asian Pacific Countries <sup>2</sup>	8678		8478
18.	All other countries	8676		8476
<b>Total</b>		8680		<b>100%</b>

(if you are reporting in dollars, the sum of lines 1 to 18 must equal the amount reported at line 8, in **Section - B Revenue**, "Total Manufacturing Outputs")

<sup>1</sup> Austria, Belgium, Denmark, France, Finland, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, Sweden and the United Kingdom

<sup>2</sup> Australia, Brunei, China, Hong Kong, Indonesia, Japan, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam

**F - Employment by Location**

Please complete and correct if necessary, the information for the locations pre-printed below. Also, if you have disposed of or acquired any additional locations, please indicate these changes in the space provided in this section. Should you require more space, please include a separate sheet.

**Employees in manufacturing operations include those on the payroll of this establishment in:**

- manufacturing operations;
- product installation;
- logging, quarrying, mining activity (in integrated operations, where applicable);
- construction for own use;
- production of machinery for own use.

**Employees in non-manufacturing operations include those on the payroll of this establishment in:**

- executive, administrative, sales and research staff.

**Employment at the locations included in this questionnaire:**

Statistics Canada Use	Location (street and number, municipality name, province and postal code)	Major activity	Gross salaries wages, bonuses, commissions, etc. (\$'000 CDN)	Average number employed during the reporting period
		Manufacturing	6175	6176
		Non-manufacturing	6177	6178
		Manufacturing	6175	6176
		Non-manufacturing	6177	6178
		Manufacturing	6175	6176
		Non-manufacturing	6177	6178
		Manufacturing	6175	6176
		Non-manufacturing	6177	6178
		Manufacturing	6175	6176
		Non-manufacturing	6177	6178
<b>TOTAL - all locations (add amounts and numbers reported in this section)</b>			6181	6000



**G - Events That May Have Affected Your Business Unit**

In order to reduce the possibility of further inquiries, please check the box(es) that best describe the reasons for significant changes in your operations from previous reporting period.

- 1. 9953  New contract/loss of contract
- 9954  Organizational change
- 9955  Plant expansion/contraction
- 9945  Change in product line
- 9956  Change in bonus payments and/or severance pay
- 9957  Contracting out
- 9961  Reduced activity due to weather, natural disaster or fire
- 9958  Strike/lockout
- 9959  Layoffs due to automation
- 9944  Change in supplier(s)
- 9936  Exchange rate
- 9960  Change in taxes/tariffs
- 9947  Price changes, labour or raw materials (input)
- 9946  Price changes, goods or services sold (output)

2. Please elaborate on the above or provide any other explanations that may be essential in understanding your reported data:

9962 \_\_\_\_\_

9963 \_\_\_\_\_

9964 \_\_\_\_\_

**H - Comments**

1. How long did it take to collect the data and to complete this form? (e.g. 1 hour 30 minutes)

9910	9909
_____ hour(s)	_____ minute(s)

2. We invite your comments below. If necessary, please attach a separate page. Please be assured that we review all comments with the intent of improving the survey.

- Questionnaire content
- New questions of interest to your industry
- Questionnaire language
- Use of business terminology
- Clarity of questions (e.g. definitions, examples of inclusions and exclusions, code sheets, instructions sheets, reporting guides)
- Order and flow of questions
- Timing of receipt of questionnaire and the period given for response
- Other sources of data to further reduce response burden
- Potential for electronic data reporting
- General (non-proprietary) business software packages in use

99201 \_\_\_\_\_

99202 \_\_\_\_\_

99203 \_\_\_\_\_

99204 \_\_\_\_\_

99205 \_\_\_\_\_

**Lost the return envelope?**

Please telephone 1 888 881-3666 OR fax the questionnaire back to us at 1 888 883-7999 OR

mail your questionnaire to Statistics Canada, Operations and Integration Division, 120 Parkdale Ave., Ottawa, Ontario K1A 0T6



**Thank you for your co-operation**

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