#### This document is confidential when completed.

Si vous préférez recevoir ce questionnaire en français, veuillez nous téléphoner au numéro sans frais suivant : 1 888 881-3666.

❸

If necessary, please make address label corrections in the boxes below

|      | icocoodi y, pica      | se make address label corrections in the boxes below. |      |                                    |           |      |                          |        |
|------|-----------------------|---|------|------------------------------------|-----------|------|--------------------------|--------|
| 0001 | Legal name            |   | 0004 | Address<br>(number<br>and street)  |           |      |                          |        |
| 0002 | Business<br>name      |   | 0005 | City                               |           |      |                          |        |
| 0021 | Title of contact      |   |      | Province/<br>Territory<br>or State |           |      |                          |        |
|      | First name of contact | FO  | 0053 | Country                            |           | 0007 | Postal code/<br>Zip code |        |
|      | Last name of contact  | INFORM  | 0010 | Language preference                | 1 English | า    | 2                        | French |

This information is collected under the authority of the *Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.*COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

# A - Introduction

#### **Survey Purpose**

This survey collects the financial and operating data needed to develop national and regional economic policies and programs. For more information on this survey, please access www.statcan.ca/english/survey/index.htm.

#### **Data-sharing Agreements**

In an effort to reduce reporting burden, Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. Please see the enclosed Reporting Guide for details of these agreements.

### Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada. Please see the enclosed Reporting Guide for more information.

### **Fax or Other Electronic Transmission Disclosure**

Statistics Canada advises you that there could be a risk of disclosure during the facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

### Please return the questionnaire within 30 days.

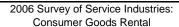
Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1 888 883-7999.

Lost the return envelope or need help? Call us at **1 888 881-3666** or mail to: Statistics Canada, Operations and Integration Division, 150 Tunney's Pasture Driveway, Ottawa, Ontario K1A 0T6

Visit our website at www.statcan.ca



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Canada Canada





| В          | B - Main Business Activity   |  |  |  |  |  |  |  |  |
|------------|--|--|--|--|--|--|--|--|--|
| 1.         | Please describe the nature of your business.   |  |  |  |  |  |  |  |  |
|            | 0055   |  |  |  |  |  |  |  |  |
|            |  |  |  |  |  |  |  |  |  |
|            |  |  |  |  |  |  |  |  |  |
| 2.         | Please check the one main activity which most accurately represents your main source of revenue.   |  |  |  |  |  |  |  |  |
|            | Consumer electronics and appliance rental (exclude computer rental or leasing)   |  |  |  |  |  |  |  |  |
|            | Formal wear and costume rental (exclude linen and uniform supply)  |  |  |  |  |  |  |  |  |
|            | <sup>0111</sup> Video tape and disc rental   |  |  |  |  |  |  |  |  |
|            | Other consumer goods rental (e.g., furniture rental centres, party supply centres, home health equipment rental centres, recreational goods rental centres)  |  |  |  |  |  |  |  |  |
|            | General rental centres (e.g., home repair tools, lawn/garden equipment; <b>exclude</b> heavy construction equipment rental)  |  |  |  |  |  |  |  |  |
|            | None of the above – Please call <b>1 888 881-3666</b> for further instructions.  |  |  |  |  |  |  |  |  |
| 3.         | Is the sole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice?  |  |  |  |  |  |  |  |  |
|            | <sup>0029</sup> <sup>1</sup> Yes – If " <b>Yes</b> ", please provide the name of the company or professional practice.   |  |  |  |  |  |  |  |  |
|            | 0030   |  |  |  |  |  |  |  |  |
|            | 3 No   |  |  |  |  |  |  |  |  |
| 4.         | Is this business unit engaged in sales financing?  |  |  |  |  |  |  |  |  |
|            | <sup>0527</sup> <sup>1</sup> ☐ Yes <sup>3</sup> ☐ No   |  |  |  |  |  |  |  |  |
| <b>C</b> - | - Reporting Period Information  Please report information for your <u>fiscal year</u> (normal business year) ending between April 1, 2006 and March 31, 2007. Please indicate below the period covered by this questionnaire.  YYYYY MM DD  To  O011  To |  |  |  |  |  |  |  |  |
| 2          | If you did not operate this business unit for a full year, please check the reason(s) below:   |  |  |  |  |  |  |  |  |
| 2.         |  |  |  |  |  |  |  |  |  |
|            | operations business fiscal year ownership operations inactive  |  |  |  |  |  |  |  |  |
|            | porting Instructions:  |  |  |  |  |  |  |  |  |
|            | Report for business unit(s) specified on the label on the front page. Complete only the questions that apply to your business.   |  |  |  |  |  |  |  |  |
|            | · When precise figures are not available, please provide your best estimate.   |  |  |  |  |  |  |  |  |
|            | Report in Canadian dollars only. Dollar amounts and percentages should be rounded to whole numbers.  |  |  |  |  |  |  |  |  |
| -          | Consult the enclosed Reporting Guide for further information.  |  |  |  |  |  |  |  |  |
| D·         | - Revenue CAN\$  |  |  |  |  |  |  |  |  |
| 1.         | Sales of goods and services (e.g., rental and leasing income, commissions, fees, admissions, services revenue)  Report net of returns and allowances. A detailed breakdown will be requested in <b>Section F</b> .                                       |  |  |  |  |  |  |  |  |
| 2.         | Grants, subsidies, donations and fundraising   |  |  |  |  |  |  |  |  |
| 3.         | Royalties, rights, licensing and franchise fees  |  |  |  |  |  |  |  |  |
| 4.         | Investment income (dividends and interest)   |  |  |  |  |  |  |  |  |
| 5.         | Other revenue 2001 2077 (please specify):  |  |  |  |  |  |  |  |  |
| 6.         | <b>Total revenue</b> (sum of questions 1 to 5)   |  |  |  |  |  |  |  |  |

| E-  | Expenses  |      |       |  |  |  |  |  |  |
|-----|---|------|-------|--|--|--|--|--|--|
|     |   | 3010 | CAN\$ |  |  |  |  |  |  |
| 1.  | Salaries and wages of employees who have been issued a T4 statement   | 3010 |       |  |  |  |  |  |  |
| 2.  | Employer portion of employee benefits ( <b>include</b> employer contributions to pension, medical/life insurance plans, employment insurance, etc.)  4466 |      |       |  |  |  |  |  |  |
| 3.  | Commissions paid to non-employees   | 4466 |       |  |  |  |  |  |  |
| 4.  | Professional and business service fees (e.g., legal, accounting)  | 4315 |       |  |  |  |  |  |  |
| 5.  | Outsourcing ( <b>include</b> work contracted out such as payments to freelancers, personnel suppliers, artists, etc.)                                     | 3060 |       |  |  |  |  |  |  |
| 6.  | Charges for services provided by your head office   | 4555 |       |  |  |  |  |  |  |
| 7.  | Cost of goods sold – <b>if applicable</b> (purchases <b>plus</b> opening inventory <b>minus</b> closing inventory)  | 5721 |       |  |  |  |  |  |  |
| 8.  | Office supplies   | 3301 |       |  |  |  |  |  |  |
| 9.  | Rental and leasing (include rental of premises, equipment, motor vehicles, etc.)  | 4115 |       |  |  |  |  |  |  |
| 10. | Repair and maintenance (e.g., property, equipment, vehicles)  | 4178 |       |  |  |  |  |  |  |
| 11. | Insurance (include professional liability, motor vehicles, etc.)  | 4350 |       |  |  |  |  |  |  |
| 12. | Advertising, marketing and promotions (report charitable donations at question 22)  | 4365 |       |  |  |  |  |  |  |
| 13. | Travel, meals and entertainment   | 4370 |       |  |  |  |  |  |  |
| 14. | Utilities (include gas, heating, hydro, water)  | 4066 |       |  |  |  |  |  |  |
| 15. | Telephone, Internet and other telecommunication expenses  | 4101 |       |  |  |  |  |  |  |
| 16. | Property and business taxes, licences and permits   | 4410 |       |  |  |  |  |  |  |
| 17. | Royalties, rights, licensing and franchise fees   | 4440 |       |  |  |  |  |  |  |
| 18. | Delivery, warehousing, postage and courier  | 4179 |       |  |  |  |  |  |  |
| 19. | Financial services fees (e.g., bank and credit card charges)  | 4325 |       |  |  |  |  |  |  |
| 20. | Interest expenses   | 4630 |       |  |  |  |  |  |  |
| 21. | Amortization and depreciation of tangible and intangible assets { <b>include</b> depreciation of leased assets}   | 4520 |       |  |  |  |  |  |  |
| 22. | Charitable donations  | 4521 |       |  |  |  |  |  |  |
| 23. | Bad debts   | 4542 |       |  |  |  |  |  |  |
| 24. | All other expenses (please specify):  | 4569 |       |  |  |  |  |  |  |
| 25. | Total expenses (sum of questions 1 to 24)   | 4699 |       |  |  |  |  |  |  |
| 26. | Corporate taxes (if applicable)   | 4600 |       |  |  |  |  |  |  |
| 27. | Gains (losses) and other items (see Reporting Guide)  | 4601 |       |  |  |  |  |  |  |
| 28. | Net profit/loss after tax and other items (see Reporting Guide)   | 2304 |       |  |  |  |  |  |  |

| F - Industry Characteristics - Consumer Goods Rental |  |      |                    |  |  |  |  |  |
|--|--|------|--------------------|--|--|--|--|--|
| Ple  | ease provide a breakdown of your sales.  |      |                    |  |  |  |  |  |
|  |  | (    | CAN\$              |  |  |  |  |  |
| 1.   | Rental and/or leasing revenue Report gross revenue generated from the rental and/or leasing of audio-visual materials and equipment, office furniture, home appliances, consumer electronics and machinery, costumes and any household items (exclude revenue from rental of real estate, see question 6 below). |      |                    |  |  |  |  |  |
| 2.   | Labour charged to customers for repair and maintenance services ( <b>exclude</b> parts and materials charged to customers and report them at question 3 below)   |      |                    |  |  |  |  |  |
| 3.   | Sales of merchandise ( <b>include</b> materials and parts charged to customers in the performance of repairs). Charges for labour should be reported at question 2 above; sales of all other items (non-rental items, food, beverages) must be included here.  |      |                    |  |  |  |  |  |
| 4.   | a) Net gains (losses) from disposal of previously rented and/or leased equipment   |      |                    |  |  |  |  |  |
|  | b) Gross proceeds from disposal of previously rented and/or leased equipment   |      |                    |  |  |  |  |  |
| 5.   | Commissions revenue (include commissions earned from the sale of insurance, etc.)  |      |                    |  |  |  |  |  |
| 6.   | Other sales ( <b>include</b> revenue from rental of real estate and miscellaneous service revenue)   |      |                    |  |  |  |  |  |
| 7.   | (please specify):  Total sales (sum of questions 1 to 6; do not include question 4b)   |      |                    |  |  |  |  |  |
|  |  |      |                    |  |  |  |  |  |
| G  | - Personnel  |      |                    |  |  |  |  |  |
| 1.   | Number of <b>non-salaried</b> partners and proprietors (if salaried, report only at question 2 below)  | 6321 | Number             |  |  |  |  |  |
| 2.   | a) Number of paid employees (based on year-end T4 payroll summaries)   | 6339 |                    |  |  |  |  |  |
|  | b) Percentage of paid employees who worked full time   |      |                    |  |  |  |  |  |
| 3.   | Number of contract workers (for whom you did not issue a T4, such as freelancers and casual workers)   | 6320 | Number             |  |  |  |  |  |
| 4.   | Number of volunteers (including unpaid interns and co-op students) during the reporting period (estimates are acceptable)  | 6014 |                    |  |  |  |  |  |
| 5.   | Total number of hours worked by volunteers during the reporting period (estimates are acceptable)  | 6026 | Number<br>of hours |  |  |  |  |  |

| н -  | H - Sales by Type of Client |  |      |  |  |  |  |  |
|--|-----------------------------|--|------|--|--|--|--|--|
| Please provide a percentage breakdown of your sales by type of client. |                             |  |      |  |  |  |  |  |
| 1.   | Clients in Canada           |  |      |  |  |  |  |  |
|  | a)                          | Businesses 8112  |      |  |  |  |  |  |
|  | b)                          | Individuals and households   |      |  |  |  |  |  |
|  | c)                          | Governments and public institutions (e.g., hospitals, schools)                         |      |  |  |  |  |  |
| 2.   | Clic                        | ents outside Canada  |      |  |  |  |  |  |
|  | Tot                         | tal  | 100% |  |  |  |  |  |
| ۱-   | Sal                         | es by Client Location  |      |  |  |  |  |  |
| Plea   | ase p                       | provide a percentage breakdown of your sales by client location (first point of sale). |      |  |  |  |  |  |
|  |                             |  | %    |  |  |  |  |  |
| 1.   | Ne                          | wfoundland and Labrador  | 70   |  |  |  |  |  |
| 2.   | Prir                        | nce Edward Island  |      |  |  |  |  |  |
| 3.   | Nov                         | va Scotia INFORMATION 8405   |      |  |  |  |  |  |
| 4.   | Nev                         | w Brunswick  |      |  |  |  |  |  |
| 5.   | Qu                          | ebec 8420  |      |  |  |  |  |  |
| 6.   | On                          | tario 8425   |      |  |  |  |  |  |
| 7.   | Ма                          | nitoba 8430  |      |  |  |  |  |  |
| 8.   | Sas                         | skatchewan 8435  |      |  |  |  |  |  |
| 9.   | Alb                         | erta 8440  |      |  |  |  |  |  |
| 10.  | Brit                        | ish Columbia   |      |  |  |  |  |  |
| 11.  | Yul                         | 8455<br>KON  |      |  |  |  |  |  |
| 12.  | Noi                         | rthwest Territories 8451   |      |  |  |  |  |  |
| 13.  | Nui                         | 8452<br>navut  |      |  |  |  |  |  |
| 14.  | Clic                        | 8401<br>ents outside Canada  |      |  |  |  |  |  |
|  | Tot                         |  | 100% |  |  |  |  |  |

# J - International Transactions in Services

Complete this section only if you have purchased services, royalties and/or rights outside Canada (imports), or sold services, royalties and/or rights outside Canada (exports).

Please report in Canadian dollars.

Services cover a variety of industrial, professional, trade and business services, as well as transactions in Note: royalties, rights, licences and franchise fees but exclude imports and exports of goods, transportation and travel costs.

|     |   |      | (        | CAN\$                                       | 3                    |      |                     | CAN\$             |                      |
|-----|---|------|----------|---|----------------------|------|---------------------|-------------------|----------------------|
|     |   |      |          | nts made to suppliers<br>e Canada (imports) |                      |      | Sales to co<br>Cana | ustome<br>da (exp |                      |
|     |   |      | Services |   | Royalties and rights |      | Services            |                   | Royalties and rights |
| 1.  | United States                               | 0538 |          | 0509  |                      | 0558 |                     | 0548              |                      |
| 2.  | Mexico                                      | 0539 |          | 0510  |                      | 0559 |                     | 0549              |                      |
| 3.  | United Kingdom                              | 0540 |          | 0511  |                      | 0560 |                     | 0550              |                      |
| 4.  | France                                      | 0541 |          | 0512  |                      | 0561 |                     | 0551              |                      |
| 5.  | Other European Union countries <sup>1</sup> | 0542 |          | 0513  | JK                   | 0562 |                     | 0552              |                      |
| 6.  | Africa                                      | 0601 | FOR      | 0597  | ЛАТ                  | 0609 | N                   | 0605              |                      |
| 7.  | Middle East countries <sup>2</sup>          | 0602 |          | 0598  | II V                 | 0610 |                     | 0606              |                      |
| 8.  | India                                       | 0603 | U        | 0599  |                      | 0611 |                     | 0607              |                      |
| 9.  | China                                       | 0543 |          | 0514  |                      | 0563 |                     | 0553              |                      |
| 10. | Japan                                       | 0544 |          | 0515  |                      | 0564 |                     | 0554              |                      |
| 11. | Other Asian Pacific countries <sup>3</sup>  | 0545 |          | 0516  |                      | 0565 |                     | 0555              |                      |
| 12. | Australia/New Zealand                       | 0604 |          | 0600  |                      | 0612 |                     | 0608              |                      |
| 13. | All other countries (please specify):       | 0546 |          | 0517  |                      | 0566 |                     | 0556              |                      |
| 14. | Total                                       | 0547 |          | 0524  |                      | 0567 |                     | 0557              |                      |

Other European Union countries (defined as Austria, Belgium, Cyprus, Czech Republic, Denmark, Estonia, Finland, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Slovakia, Slovenia, Spain, and Sweden)

Middle East countries (Armenia, Azerbaijan, Bahrain, Georgia, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Palestinian Territory, Qatar, Saudi Arabia, Syrian Arab Republic, United Arab Emirates, Yemen, etc.)

Other Asian Pacific countries (Brunei Darussalam, Cambodia, Indonesia, Korea, Lao People's Democratic Republic, Malaysia, Myanmar, Papua New Guinea, Philippines, Singapore, Taiwan, Thailand, Vietnam, etc.)

| K - Provincial/Territorial Distribution |   |        |                                     |       |                    |              |  |  |  |      |               |
|---|---|--------|-------------------------------------|-------|--------------------|--------------|--|--|--|------|---------------|
| 1.                                      | 1. Please report the number of permanent business units/locations operating in Canada during the reporting period. Business unit is defined as the lowest level of the firm for which separate records are kept for such details as revenue, expenses and employment. |        |                                     |       |                    |              |  |  |  |      |               |
| 2.                                      | <del></del> :   |        |                                     |       |                    |              |  |  |  |      |               |
|   | 9966 1 Yes  | – Ple  | ease complete o                     | quest | ion 3              |              |  |  |  |      |               |
|   | ³  No   | – Ple  | ease go to Secti                    | ion L |                    |              |  |  |  |      |               |
| 3.                                      | Please report the f   | ollowi | ng data for the p                   | rovin | ces or territories | in wh        | ich you have bu                          | usines                                       | s units.   |      |               |
|   | Please indicate if y  | ou ar  | e reporting in eit                  | her ( | Canadian dollars   | <b>or</b> pe | ercentages.                              |  |  |      |               |
|   |   |        |                                     |       | 9967 1             | \$           | OR <sup>2</sup>                          | <b>%</b>                                     |  |      |               |
|   |   | b      | Number of usiness units (locations) | Т     | otal revenue       |              | laries, wages<br>ad employee<br>benefits | de<br>ta                                     | ortization and<br>preciation of<br>angible and<br>angible assets | Т    | otal expenses |
| 1.                                      | Newfoundland  | 5002   |                                     | 4824  | HC                 | 4826         |  | 4827   |  | 4927 |               |
| 2.                                      | and Labrador Prince Edward Island   | 5003   | INF                                 | 4829  | )RM                | 4831         | TIC                                      | 4832   | 1  | 4932 |               |
| 3.                                      | Nova Scotia   | 5004   |                                     | 4834  |                    | 4836         | 1110                                     | 4837   |  | 4937 |               |
| 4.                                      | New Brunswick   | 5005   |                                     | 4839  | ON                 | 4841         | Y  | 4842   |  | 4942 |               |
| 5.                                      | Quebec  | 5006   |                                     | 4844  |                    | 4846         |  | 4847   |  | 4947 |               |
| 6.                                      | Ontario   | 5007   |                                     | 4849  |                    | 4851         |  | 4852   |  | 4952 |               |
| 7.                                      | Manitoba  | 5008   |                                     | 4854  |                    | 4856         |  | 4857   |  | 4957 |               |
| 8.                                      | Saskatchewan  | 5009   |                                     | 4859  |                    | 4861         |  | 4862   |  | 4962 |               |
| 9.                                      | Alberta   | 5010   |                                     | 4864  |                    | 4866         |  | 4867   |  | 4967 |               |
| 10.                                     | British Columbia  | 5011   |                                     | 4869  |                    | 4871         |  | 4872   |  | 4972 |               |
| 11.                                     | Yukon   | 5014   |                                     | 4874  |                    | 4876         |  | 4877   |  | 4977 |               |
| 12.                                     | Northwest   | 5013   |                                     | 4879  |                    | 4881         |  | 4882   |  | 4982 |               |
| 13.                                     | Territories  Nunavut  | 5012   |                                     | 4884  |                    | 4886         |  | 4887   |  | 4987 |               |
| 14.                                     | Total   | 5015   |                                     | 4889  |                    | 4891         |  | 4892   |  | 4992 |               |
|   |   |        |                                     |       |                    | L            |  | <u>.                                    </u> |  |      |               |
|   |   |        |                                     |       |                    |              |  |  |  |      |               |

5-3600-28.1

| L - Contac        | t Information  |   |  |  |  |
|-------------------|--|---|--|--|--|
| 0015              | Date completed Name of person to contact about this questionnaire: |   |  |  |  |
| YYYY              | MM DD  |   |  |  |  |
|                   |  | $^{0026}$ $^{1}$ Mr. $^{2}$ Mrs. $^{3}$ Miss $^{4}$ Ms                |  |  |  |
|                   |  | First name 0013   |  |  |  |
|                   |  | Last name   |  |  |  |
|                   |  | 0054  |  |  |  |
|                   |  | Title<br>0014   |  |  |  |
|                   |  |   |  |  |  |
| E-mail<br>address |  | Website address   |  |  |  |
| Telephone number  | ( )  | Extension Fax number ( )  |  |  |  |
| 0017              |  | 0027 0016 Hour(s) Minutes   |  |  |  |
| How long did y    | ou spend collecting the data and co                                | 0010  |  |  |  |
|                   |  |   |  |  |  |
| M - Comm          | ents   | FOR   |  |  |  |
| We invite your    | comments below. Please be assure                                   | ed that we review all comments with the intent to improve the survey. |  |  |  |
| 9920              | INF  | ORMATION  |  |  |  |
|                   |  |   |  |  |  |
| 9913              |  | ONLY  |  |  |  |
|                   |  |   |  |  |  |
|                   |  |   |  |  |  |
| 9914              |  |   |  |  |  |
|                   |  |   |  |  |  |
|                   |  |   |  |  |  |
| 9915              |  |   |  |  |  |
|                   |  |   |  |  |  |
|                   |  |   |  |  |  |
| 9916              |  |   |  |  |  |
|                   |  |   |  |  |  |
|                   |  |   |  |  |  |
| Thank             | you for completing this o  | questionnaire. Please retain a copy for your records.                 |  |  |  |
|                   | Vis  | sit our website at www.statcan.ca                                     |  |  |  |