Unified Enterprise Survey - Annual



This information is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.

Completion of this questionnaire is a legal requirement under this Act.

This document is confidential when completed. Si vous préférez recevoir ce questionnaire en français, veuillez nous téléphoner au 1 888 881-3666.

A

lf n	ecessary, pleas	e correct pre-printed information below.				\mathbf{V}		4	<u> </u>
0001	Legal name		0004	Address (number and street)	0				
	Business name		0005	City					
0003	C/O		0006	Province/ Territory or State					
	First name of contact	R	0053	Country		0007	Postal code/ Zip code		
0020	Last name of contact		0010	Language preference	¹ D Englis	h	2	French	

A - General Information

Survey Purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs.

Data-sharing Agreements

In an effort to reduce reporting burden, Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. Please see the enclosed booklet entitled Statistics Canada Business Surveys for details of these agreements.

Confidentiality

The Statistics Act protects the confidentiality of information collected by Statistics Canada.

Fax or Other Electronic Transmission Disclosure

Statistics Canada advises you that there could be a risk of disclosure during the facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the Statistics Act.

Reporting Instructions

- Report for all operation(s) and/or location(s) pre-printed in the above address area. If it is not possible to report for the above business unit(s), please explain the reason(s) in the Comments section at the end of the questionnaire.
- When precise figures are not available, please provide your best estimates.
- For further information about this survey and definitions, please consult the enclosed booklet entitled Statistics Canada Business Surveys.

Return of Questionnaire

Please mail the completed questionnaire(s) in the enclosed envelope or fax it to Statistics Canada at 1 888 883-7999 within 30 days of receipt.

Lost the return envelope or need help? Call us at 1 888 881-3666 or mail to: Statistics Canada, Operations and Integration Division, 120 Parkdale Avenue, Ottawa, Ontario K1A 0T6

STC/UES-307-75135 2004-06-25 5-3600-11.1:

2004 Survey of Service Industries: Automotive Equipment Rental and Leasing



a) Please describe the nature of your firm's business activity in 2004: b) is this a change from the previous year? 0** c) is this a change from the previous year? 0** c) Please check below the one industry which most accurately describes your firm's principal source of operating revenue. c) 2111 min Passenger Car Iteration (without driver) 0** c) (b) chuck establishments primarily engaged in retaining as well as automotive equipment rental and leasing. c) Truck. Utility Trailer and RV (Recreational Venete) c) (b) chuck establishments primarily engaged in renting/assing have yeaping (without driver). c) (b) chuck establishments primarily engaged in renting/assing have yeaping (without driver). c) (b) chuck establishments primarily engaged in renting/assing have yeaping (without driver). c) (b) chuck establishments primarily engaged in renting/assing have yeaping (without driver). c) (b) the sole opurpose of this business unt to provide services to your parent demainty. a) Type of organization (please check ong only): c) (b) the sole opurpose of this business unt to provide services to your parent demainty. in affiliated company or a professional practice. c) (c) Please entry your nine digit Business Number (fil incorporated). (c) b) this business affiliated with a chain or franchise grapping. (c) b) the sole sease under adia openess or the provide services to your parent demainty. (c) (c) (b) (b) (c) (c) (c) (c) (c) (c) (c) (c) (c) (c	В-	Main Busine	ss Activity	,			
Image: 1 Yes If yes, please provide details in the "Comments' section on page 7. 3 No Please check below the one industry which most accurately describes your firm's principal source of operating revenue. 532111 error Passenger Car Restrig (without driver) 522220 orts: This business unit is engaged in sales financing as well as automotive equipment in retailing cars.) 532112 error Passenger Car Leasing (without driver) 522220 orts: This business unit is engaged in sales financing as well as automotive equipment in retail and leasing. 532120 error Tork, Utility Trailer and RV (Recreational Vehicle) Rental and Leasing (without driver). (Exclude establishments pasee). orts: (please specify) C - Business Unit Organization (please check gns only): a orts: a orts: financing as well as automotive equipment; include rentify/genesis motive as pasee). D is the sole purpose of this business unit to provide services to your parent company. a official company or a professional practice. uses a No orts:	a)	Please describe the	ne nature of you	r firm's business activity in 20	004:	0141	
 Please check below the one industry which most accurately describes your time's principal source of operating revenue. \$32111 orns Passenger Car Leasing (without driver) (Exclude establishments primarily engaged in retaining ass.) \$32120 orns (Exclude establishments primarily engaged in retaining cars.) \$32120 orns (Exclude establishments primarily engaged in retaining cars.) \$32120 orns (Exclude establishments primarily engaged in renting/leasing heavy equipment). (Include renting/leasing heavy equipment). (Include renting/leasing modular space). C = Business Unit Organization (Exclude establishments primarily engaged in renting/leasing modular space). C = Business Unit Organization (Exclude establishments primarily engaged in renting/leasing modular space). C = Operative (a) Sole proprietorship (Cooperative (a) Sole proprietorship (Cooperative) (cooperative) (cooperative) (cooperative) (cooperative) (cooperative) (cooperative) (cooperative) (cooperative) (cooperative) (cooperative	b)	Is this a change fr	om the previous	s year?			
Passe cleck detw the one industry which indust advalately describes your time's principals source to operate. S32111 arra Passenger Car Rental (without driver). (Exclude establishments prinarily engaged in rentaling cars.) S32120 Interstand Leasing (without driver). (Exclude establishments prinarily engaged in rentaling leasing heavy equipment). (Include renting/leasing heavy equipment). (Include renting/leasing heavy equipment). (Include renting/leasing notables sprinarily engaged in renting/leasing notables sprinarily engaged in renting/leasing heavy equipment). (Include renting/leasing notables sprinarily engaged in renting/leasing heavy equipment). (Include renting/leasing notables sprinarily engaged in renting/leasing notables sprinarily engaged in renting/leasing heavy equipment). (Include renting/leasing notables sprinarily engaged in renting/leasing notables sprinarily engaged in renting/leasing heavy equipment). (Include renting/leasing heavy equipment). (Include renting/leasing/l		₀₁₄₂ ¹ Yes	lf yes , please p	rovide details in the "Commer	nts" section on	page 7.	³ No
532112 ortid Passenger Car Leasing (without driver), (Exclude establishments primarily engaged in retailing cars.) Infrancing as well as automotive equipment rental and leasing. 532120 0115 Truck, Utility Traier and RV (Recreational Vehicle) Rental and Leasing (without driver), (Exclude establishments primarily engaged in renting/leasing heavy equipment), (Include renting/leasing heavy equipment), (Include renting/lease check <u>one</u> only): 0223 3 Sole proprietorship 2 Partnership 3 [Incorporated company 4 [Co-operative (Please enter) your non-tofit b) Is the sole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice? 3 [No 0 Sole purpose of this business Number (if incorporated) 0 tree	C)	Please check belo	ow the one indu	stry which most accurately de	scribes your fir	m's princi	pal source of operating revenue.
<pre>532112 0114 Passenger Car Leasing (Window driver),</pre>		532111 0113	Passenger C	ar Rental (<i>without driver</i>)	522220	0116	
532120 0*** Truck, Utility Trailer and RV (Recreational variancy endanged in renting/leasing heavy equipment). (Include renting/leasing modular space). 0*** (please specify) C - Business Unit Organization (please check one only): 0*** 0*** 0*** * Diperiod of organization (please check one only): 0*** 0*** 0*** * Diperiod of organization (please check one only): 0*** 0*** 0*** * Diperiod of organization (please check one only): 0*** 0*** 0*** * Diperiod of organization (please check one only): 0*** 0*** 0*** * Diperiod of organization (please check one only): 0*** 0*** 0*** 0*** * Diperiod of organization (please name the company on professional practice. 0*** 0*** 0*** 0*** 0*** 0**** 0**** 0**** 0**** 0***** 0************************************		532112 0114	(Exclude esta	ablishments primarily engaged	ł	0040	rental and leasing.
a) Type of organization (please check <u>one</u> only): a) Type of organization (please check <u>one</u> only): b) Isole proprietorship c) Please proprietorship c) Isole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice? c) Isole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice? c) Isole purpose of this business number (if incorporated) c) Please enter your nine-digit Business Number (if incorporated) c) Please enter your nine-digit Business Number (if incorporated) c) Is this business affiliated with a chain or franchise group? c) Types (please provide name) c) Types (please provide name) c) Did this business unit participate in any joint venture(s) during the reporting period? A joint venture refers to a specific commercial undertaking entered into jointly by two or more parties or companies, who agree to contribute the undertaking or at a specific time. control I 'yes - If yes, please go to (f) c) I'res - If yes, please go to (f) c) I'res - If yes, please go to (f) c) I'res - If yes, please go to (f) c) I'res - If yes, please go to (f) c) I'res - If yes - If yes again the propriated please go to (f) c) I'res - If yes - If yes again the propriated please go to (f) c) I'res - If yes - I'res		532120 0115	Vehicle) Ren (Exclude esta renting/leasin	tal and Leasing (<i>without driven</i> ablishments primarily engaged g heavy equipment). (Include	l in	0041	
0004 1 Co-operative * Joint venture * * Joint venture (Co-operative * (Distribution of the sole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice? 0009 1 Ves - If yes, please name the company or professional practice. 0009 1 Ves - If yes, please name the company or professional practice. 0009 1 Ves - If yes, please name the company or professional practice. 0009 1 Ves (please enter your nine-digit Business Number (if incorporated) 019 019 1 Ves (please provide name) 0780 3 No e) Did this business antiparticipate in any joint venture(s) during the reporting period? A joint venture refers to a specific commercial undertaking entered into jointly by two or more parties or companies, who agree to contribute the necessary capital and share in profits or losses of the project in agreed proportions. The association terminates either upon completion of the undertaking or at a specific time. 0171 1 Yes - If yes, please go to (f) 3 No 9 Please provide the name of the joint venture. 0100 1	C -	Business Un	it Organiz	ation			
* Joint venture * Occurrent business entity * Covernment * Incorporate b) Is the sole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice? 00029 1 Yes - If yes, please name the company or professional practice. 0003 3 No 9 Please enter your nine-digit Business Number (if incorporated) 0189 0) Is this business affiliated with a chain or franchise group? 0790 0 Please provide name) 0790 3 No e) Did this business unit participate in any loint venture(s) during the reporting period? A joint venture refers to a specific commercial undertaking entered into jointly by two or more parties or companies, who agree to contribute the necessary capital and share in profits or losses of the project in agreed proportions. The association terminates either upon completion of the undertaking or at a specific time. 0170 1 Yes - If yes, please go to (f) 3 No - If no, please go to Section D f) A cedatiled revenue and expenses for the business unit's share in the joint venture(s) included in this questionnaire? 0171 1 Yes - If yes, please go to (j) 3 Unincorporated - If unincorporated, please go to (j) <th>a)</th> <th></th> <th></th> <th>ck <u>one</u> only):</th> <th></th> <th></th> <th></th>	a)			ck <u>one</u> only):			
b) Is the sole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice? 0029 1 Yes - If yes, please name the company or professional practice. 0029 2 No 0 Please enter your nine-digit Business Number (if incorporated) 0189 019 01		⁰⁰²⁴ ¹ Sole pro	oprietorship	² Partnership		³ Inco	prporated company ⁴ Co-operative
practice?		⁵ 🗌 Joint ve	nture	⁶ Government business	entity	⁷ Gov	rernment ⁸ Non-profit
0000 3 No c) Please enter your nine-digit Business Number (if incorporated) 0189 (d) Is this business affiliated with a chain or franchise group? 0790 0780 1 Yes (please provide name) 0790 3 No 0 (e) Did this business unit participate in any joint venture(s) during the reporting period? A joint venture refers to a specific commercial undertaking entered into jointly by two or more parties or companies, who agree to contribute the necessary capital and share in profits or losses of the project in agreed proportions. The association terminates either upon completion of the undertaking or at a specific time. 0170 1 Yes - If yes, please go to (f) 3 No - If no, please go to Section D 1) Are detailed revenue and expenses for the business unit's share in the joint venture(s) included in this questionnaire? 0171 1 Yes 0171 1 Yes / B No 9 9) Please provide he name of the joint venture. 0180 0180 1 Incorporated, please go to (i) 3 Unincorporated - If unincorporated, please go to (j) 1) Business Number of joint venture, (if incorporated) 0179 1) If it is an unincorporated, please provide the length of time of the joint venture. 100 1) Business Number of joint venture, please provide the length of time of the joint venture. 100	b)		e of this busine	ss unit to provide services to y	our parent cor	mpany, ar	affiliated company or a professional
3 □ No c) Please enter your nine-digit Business Number (if incorporated) 0189 d) Is this business affiliated with a chain or franchise group? 0790 3 □ No 0790 e) Did this business unit participate in any joint venture(s) during the reporting period? A joint venture refers to a specific commercial undertaking entered into jointly by two or more parties or companies, who agree to contribute the necessary capital and share in profits or losses of the project in agreed proportions. The association terminates either upon completion of the undertaking or at a specific time. 0170 1 □ Yes - If yes, please go to (f) 3 □ No - If no, please go to Section D f) Are detailed revenue and expenses for the business unit's share in the joint venture(s) included in this questionnaire? 0171 1 □ Yes 3 □ No g) Please provide the name of the joint venture. 0180 1 □ Incorporated - If incorporated, please go to (i) 3 □ Unincorporated - If unincorporated, please go to (j) i) Business Number of joint venture (if incorporated) 0191 □ Incorporated - If incorporated = If no organized = If no organized = If unincorporated, please go to (j) i) Business Number of joint venture, please provide the length of time of the joint venture. 1010 1 Venture partner(s) 10192 □ □ □ j) If it is an <u>unincorporated</u> joint venture, please provide the length of time of the joint venture. 1010 1 Venture partner(s) 10190 1010 1010101010101010		^{0029 1} Yes –	lf yes , please n	ame the company or profession	onal practice.	1	
 c) Please entry your nine-digit Business Number (if incorporated), ⁰¹⁸⁹ (d) Is this business affiliated with a chain or franchise group? orse 1 Yes (please provide name) a No (e) Did this business unit participate in any joint venture(s) during the reporting period? A joint venture refers to a specific commercial undertaking entered into jointly by two or more parties or companies, who agree to contribute the necessary capital and share in profits or losses of the project in agreed proportions. The association terminates either upon completion of the undertaking or at a specific time. a) To '' Yes - If yes, please go to (f) '' a) No - If no, please go to Section D f) Are detailed revenue and expenses for the business unit's share in the joint venture(s) included in this questionnaire? a) No g) Please provide the name of the joint venture. a) No g) Please provide the name of the joint venture. a) No g) Please Number of joint venture (if incorporated, please go to (i) '' a) Unincorporated – If unincorporated, please go to (j) i) Business Number of joint venture, please provide the length of time of the joint venture. a) No g) I'f it is an <u>unincorporated joint venture</u>, please provide the length of time of the joint venture. a) No g) I'f it is an <u>unincorporated joint venture</u>, please so to (i) ''free or ''f			0030		N Y		_
 d) Is this business affiliated with a chain or franchise group? 0789 1 Yes (please provide name) 3 No e) Did this business unit participate in any joint venture(s) during the reporting period? A joint venture refers to a specific commercial undertaking entered into jointly by two or more parties or companies, who agree to contribute the necessary capital and share in profits or losses of the project in agreed proportions. The association terminates either upon completion of the undertaking or at a specific time. 0170 1 Yes - If yes, please go to (f) 3 No - If no, please go to Section D f) Are detailed revenue and expenses for the business unit's share in the joint venture(s) included in this questionnaire? 0171 1 Yes 3 No g) Please provide the name of the joint venture. 0180 1 loncorporated - If incorporated, please go to (i) 3 Unincorporated - If unincorporated, please go to (j) i) Business Number of joint venture (if incorporated) 0179 1 i) If it is an <u>unincorporated joint venture, please provide the length of time of the joint venture.</u> YYYY MM DD YYYY MM DD YYYY MM DD From 0191 1 iii To 0192 1 iiii Zint venture (s) and Business Number(s) (if incorporated) (if incorporated) (if incorporated) 	c)		nine-diait Rusir	uess Number (if incorporated)	0189		
ores 1 Yes (please provide name) 0780 3 No	,	-	-		·		
A joint venture refers to a specific commercial undertaking entered into jointly by two or more parties or companies, who agree to contribute the necessary capital and share in profits or losses of the project in agreed proportions. The association terminates either upon completion of the undertaking or at a specific time. 0170 ¹ Yes - If yes, please go to (f) 3 No - If no, please go to Section D i) Are detailed revenue and expenses for the business unit's share in the joint venture(s) included in this questionnaire? 0171 ¹ Yes 3 No g) Please provide the name of the joint venture. 0180 h) Is this joint venture: 0190 ¹ Incorporated - If incorporated, please go to (i) i) Business Number of joint venture, please provide the length of time of the joint venture. iii ti s an unincorporated joint venture, please provide the length of time of the joint venture. iii To 0190 ¹ To iii to enture partner(s) 0192 k) Joint venture partner(s) Business Number(s) (if incorporated)	u)	^{0789 1} Yes (ple			0790		
contribute the necessary capital and share in profits or losses of the project in agreed proportions. The association terminates either upon completion of the undertaking or at a specific time. 0170 ⁻¹ Yes - If yes, please go to (f) ³ No - If no, please go to Section D f) Are detailed revenue and expenses for the business unit's share in the joint venture(s) included in this questionnaire? 0171 ⁻¹ Yes ³ No g) Please provide the name of the joint venture. 0180 h) Is this joint venture: 0190 ⁻¹ 0190 ⁻¹ Incorporated - If incorporated, please go to (i) ³ i) Business Number of joint venture, please provide the length of time of the joint venture. 1) If it is an unincorporated joint venture, please provide the length of time of the joint venture. YYYY MM DD From 0191 To 0192 k) Joint venture partner(s) and Business Number(s) (if incorporated) Business Number(s) (if incorporated) k) Joint Venture partner(s) Business Number(s) (if incorporated)	e)	Did this business	unit participate	in any joint venture(s) during t	he reporting pe	eriod?	
f) Are detailed revenue and expenses for the business unit's share in the joint venture(s) included in this questionnaire? 0171 1 Yes 3 No g) Please provide the name of the joint venture. 0180 h) Is this joint venture: 0190 1 Incorporated - If incorporated, please go to (i) 3 Unincorporated - If unincorporated, please go to (j) i) Business Number of joint venture (if incorporated) 0179 j) If it is an unincorporated joint venture, please provide the length of time of the joint venture. YYYY MM DD YYY MM DD YYY MM DD Intervention Intervention YYYY Intervention <		contribute the nec	essary capital a	and share in profits or losses of			
0171 ¹ Yes No g) Please provide the name of the joint venture. 0180 h) Is this joint venture: 0190 ¹ Incorporated – If incorporated, please go to (i) 3 Unincorporated – If unincorporated, please go to (j) i) Business Number of joint venture (if incorporated) 0179 j) If it is an unincorporated joint venture, please provide the length of time of the joint venture. YYYY YYYY MM DD YYYY MM DD From 0191 To 0191 To 0192 k) Joint venture partner(s) and Business Number(s) (if incorporated) Business Number(s) (if incorporated)		^{0170 1} Yes – I	f yes , please go	p to (f) 3 \square No – If	no , please go	to Sectio	on D
h) Is this joint venture: 0190 1 Incorporated – If incorporated, please go to (i) 3 Unincorporated – If unincorporated, please go to (j) i) Business Number of joint venture (if incorporated) 0179 j) If it is an <u>unincorporated</u> joint venture, please provide the length of time of the joint venture. YYYY MM DD YYYY MM DD YYYY MM DD From 0191 To 0191 To 0192 k) Joint venture partner(s) and Business Number(s) (if incorporated) Business Number(s) (if incorporated)	f)			es for the business unit's sha	re in the joint ve	enture(s)	included in this questionnaire?
0190 ¹ Incorporated – If incorporated, please go to (i) 3 Unincorporated – If unincorporated, please go to (j) i) Business Number of joint venture (if incorporated) 0179 j) If it is an unincorporated joint venture, please provide the length of time of the joint venture. YYYY YYYY MM DD YYYY MM DD From 0191 To 0192 Image: Corporated (if incorporated) k) Joint venture partner(s) and Business Number(s) (if incorporated) Business Number(s) (if incorporated) k Joint Venture partner(s) Business Number(s) (if incorporated)	g)	Please provide the	e name of the jo	oint venture. 0180			
 i) Business Number of joint venture (if incorporated) i) If it is an <u>unincorporated</u> joint venture, please provide the length of time of the joint venture. YYYY MM DD YYYY MM DD From ⁰¹⁹¹ To ⁰¹⁹² [] k) Joint venture partner(s) and Business Number(s) (if incorporated) Business Number(s) (if incorporated) 	h)	-					
 j) If it is an <u>unincorporated</u> joint venture, please provide the length of time of the joint venture. YYYY MM DD YYYY MM DD From ⁰¹⁹¹ To ⁰¹⁹² [] k) Joint venture partner(s) and Business Number(s) (if incorporated) Joint Venture partner(s) Business Number(s) (if incorporated) 		^{0190 1} Incorpo	rated – If incor	porated, please go to (i)	³ 🗌 Unin	corporate	ed – If unincorporated, please go to (j)
YYYY MM DD YYYY MM DD From 0191 Image: Comparison of the second secon	i)						
From 0191 Image: Construction of the second se	j)			· · · · ·		-	
Joint Venture partner(s) Business Number(s) (if incorporated)		From 0191		To ⁰¹	92		
Joint venture partner(s) (if incorporated)	k)	Joint venture part	ner(s) and Busi	ness Number(s) (if incorporate	ea)		
		0181	Joint	Venture partner(s)		0182	(if incorporated)

D - F	Reporting Period Information	
	Please report information for your fiscal year (normal business year) ending between April 1, 2004 and Ma	rch 31, 2005. Please
ir	ndicate below the period covered by this questionnaire.	
_	YYYY MM DD YYYY MM DD	1
Fror		
	od of Operation If you did not operate this business for a full year, please check the reason below:	
	⁰⁰⁴² Seasonal operation ⁰⁰³⁵ Ceased operation (<i>please specify</i>) ⁰¹¹⁹	
	⁰⁰³² New business in 2004 ⁰⁰³⁶ Temporarily closed <i>(please specify)</i> ⁰⁰⁴⁹	
	⁰⁰³³ Change of fiscal year end	
	⁰⁰³⁴ Change of ownership (<i>please provide name and address of the other owner</i>)	
	0124 Effective date	MM DD
	of change ⁰¹²⁵	
E - R	levenue	
— F	Please exclude GST and all other taxes collected by you for remittance to a government agency.	(
	Please report all answers in Canadian dollars.	
a)	Revenue from Rental and/or Operating Lease Agreements	\$ CDN
u)	i) automobiles and passenger vans	-
	ii) trucks and commercial vans	06
	iii) recreational vehicles (e.g., motor homes, tent trailers)	07
	iv) other trailers	08
	v) other (e.g., buses, please specify). Exclude revenue from rental of real estate (see item	10
	(g) below).	
	2209	
b)	Revenue from Capital Leases (i.e., leases that transfer the benefits/risks of ownership to the lessee; ¹¹	92
	include interest and principal)	
	i) automobiles and passenger vans	
	ii) trucks and commercial vans	93
	iii) recreational vehicles (e.g., motor homes, tent trailers)	94
	iv) other trailers	96
	v) other (e.g., buses, please specify). Exclude revenue from rental or real estate (see item ¹¹	97
	(g) below).	
	1198	
c)	Sales of Merchandise 2	048
	(e.g., new or used vehicles, oil, gasoline) including materials and parts charged to a customer in the	
	performance of repairs. Charges for labour should be reported in this section, item (e). Report sales	
	and/or disposal of previously rented and/or leased equipment in this section, item (f) below.	
d)	Insurance Revenue 2 (also include Collision Damage Waiver) Report commissions earned from the sale of insurance. 2	211
e)	2	041
0)	Repair Revenue	
	(Exclude parts and materials charged to customers and report them in this section, item (c).)	
f)	Even of guilt of the build and/of alopedal of previously reflect and/of fedded equipment.	198
	Value of sales (disposal value) of previously rented and/or lease equipment	
	2199	
g)		077
9/	(Please specify)	
	2071	
h)	rotal Operating Revenue (sum of items (a) to (g))	080
i)	Non operating revenue	097
	Interest and all other revenue that is not directly related to the operation of this business.	098
j)		130
F - F	ixed Assets	
F	Please report the total dollar value of leasing and/or rental equipment on your books at your 2004 year end	\$ CDN
	Original cost	131
	Total accumulated depreciation 5	132
	Book value (cell 5131 minus cell 5132) 5	133

G - Expenses

– F	Please	report	all	answers	in	Canadian	dollars.
-----	--------	--------	-----	---------	----	----------	----------

- Do not include capital expenditures. (See section F.)
- Please include GST, except the portion that is refundable by government.
- If you prefer, you may attach a copy of your income statement and proceed to Section H.

			\$ CDN
a)	Cost of goods sold (purchases plus opening inventory minus closing inventory). Please exclude purchases for use in the business and for rental purposes (see item (<i>s</i>) below)	5721	
b)	Salaries and wages paid to employees for whom you issued a T4 supplementary form; include vacation pay, bonuses and commissions	3010	
c)	Employee benefits paid for all employees for whom you issued a T4 supplementary form; include employer's contributions to pension, medical/life, employment insurance and workers' compensation plans	3040	
d)	Rent and/or lease of land and buildings	4120	
e)	Rent and/or lease of motor vehicles	4125	
f)	Computer services purchased (including equipment rental, data processing and software)	4233	
g)	Rent and/or lease of other machinery and equipment	4135	
h)	Repair and maintenance	4175	
i)	Legal, accounting, management and consulting fees	4230	
j)	Advertising and sales promotion	4365	
k)	Insurance	4350	
I)	Taxes, permits and licences (exclude income taxes)	4410	
m)	Heat, light, power and water	4042	
n)	Telephone, telecommunication, postage and courier fees	4102	
0)	Travel, meal and entertainment expenses	4370	
p)	Royalties and franchise fees	4440	
q)	Amortization and depreciation	4520	
r)	Interest expenses and credit card fees	4629	
s)	Office and all other supplies and materials used in the business (exclude supplies reported under item (a) above)	4000	
t)	Commission paid (include airport fees, travel agents' commissions)	4082	
u)	All other operating expenses, excluding bad debts. Include fees paid to contract workers. (<i>Please specify major items</i>)	4569	
	4561		
V)	Total Operating Expenses (sum of items (a) to (u))	4599	

Η·	- E	mployment		
	1.	Paid Employees		
		Please report the average number of persons employed during the reporting period to whom you paid Salaries and Wages as shown in Section G , item (b).		Number
		a) Full-time Employees (regular employees who worked the standard work week as observed by the business)	6310	
		b) Part-time Employees (those who worked fewer than the standard work week hours observed by the business)	6311	
	2.	Contract Workers (individuals engaged only for the duration of a specific project or term)	6320	
	3.	Working proprietors and/or partners of unincorporated businesses	6321	
۱-	Cli	ient Base		
		Please report the percentage of total operating revenue (Section E, item (h)) derived directly from:		%
	1.	Domestic Clients	8100	
		Business	8116	
		a) Retail Trade		
		b) Traveller Accommodation and Food Services	8103	
		c) Wholesale Trade	8117	
		d) Agriculture, Forestry, Fishing and Mining	8104	
		e) Manufacturing	8163	
		f) Construction	8165	
		g) Transportation and warehousing	8105	
		h) Finance, Insurance and Real Estate	8106	
		 Other (e.g., professional / scientific services, telecommunication) (please specify) 	8115	
		8172	8121	
		j) Educational Services	0121	
		k) Health Services	8122	
		I) Other institutional demand (please specify)	8123	
		8124		
		m) Government	8130	
	2.	Foreign Clients (regardless of type)		
		Please report the percentage of foreign market revenue by region: United States	8465	
		Mexico	8470	
		Central and South America	8462	
		European Union	8477	
		Other Europe	8463	
		Africa	8464	
		Middle East	8466	
		Asia	8471	
		Australia, New Zealand	8467	
		Other	8476	
		Total (sum of cells 8100 to 8476 must equal 100%)	1	4000/
				100%

J - Provincial/Territorial Distribution														
 Please report all an 	 Please report all answers in Canadian dollars. 													
 Business unit is def as revenues, exper 				of the firm for which	i sepa	arate records are ke	ot for	such details		Number				
a) Please report the n	umb	er of permaner	nt bus	siness units operate	d in C	anada during the re	porti	ng period.	5001					
b) Do you have perma														
	⁹⁹⁶⁶ ³ \square No – Please go to Section K													
¹ Yes – Please complete Section J (c)														
c) Please report the following data for the provinces or territories in which you have units.														
Province/Territory Business Units Total Revenue Salaries, Wages and Employees Total Operating Expenses														
		(Number)		\$ CDN		\$ CDN		(Number)		\$ CDN				
Newfoundland and Labrador	5002		4824	·	4826		6225	,	4925	•				
Prince Edward Island	5003		4829		4831		6230		4930					
Nova Scotia	5004		4834		4836	\mathcal{O}'	6235		4935					
New Brunswick	5005		4839	1	4841		6240		4940					
Quebec	5006		4844		4846	/	6245		4945					
Ontario	5007		4849		4851		6250		4950					
Manitoba	5008		4854		4856		6255		4955					
Saskatchewan	5009		4859		4861		6260		4960					
Alberta	5010		4864	/	4866		6265		4965					
British Columbia	5011		4869		4871		6270		4970					
Yukon	5014		4874		4876		6275		4975					
Northwest Territories	5013		4879		4881		6280		4980					
Nunavut	5012		4884		4886		6285		4985					
Total	5015		4889		4891		6290		4990					
					•									
cell 5001, in this cell 2098, Sum of cells sum of cells cell 4599,										Should equal cell 4599, Section G (v)				

K - Certification							
I certify that the information contained herein i	is complet	te and correct to	the best of	my knowled	ge.		
Signature of authorized person	Tit 001			0015	; Da Year	Month	Day
Name of person to contact for further information: 0026	0013	t name					
¹ \square Mr. ² \square Mrs ³ \square Miss ⁴ \square Ms	0054	t name					
E-mail address ⁰⁰¹⁸		Web site address			1		
Telephone number ⁰⁰¹⁷	Extensior number ⁰⁰²⁷	n	Fax number ⁰⁰¹⁶				
How long did you spend collecting the data and co	ompleting t	this questionnaire?	?	99	Hour(s)	9909	Minutes
L - Comments We invite your comments below. Please be assure	ed that we	review all comme	nts with the	intent to impro	ove the surv	ey.	
9913	3						
9914							
9915							
9916							
Thank you for completing this q	questio	nnaire. Pleas	se retain	a copy fo	r your re	cord	5.
	al offices a	e available for use and all major librar Web site at www .	ies.				

If you need help, please contact us at 1 888 881-3666.