



Confidential when completed

This survey is conducted under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, c. S-19.

Completion of this questionnaire is a legal requirement under the *Statistics Act*.

Please return completed copy within 30 days of quarter end.

Si vous préférez ce questionnaire en français, veuillez cocher

Please correct name and address, if necessary.

Information

Purpose

The data you provide is used to prepare industry financial statements for the Canadian business sector and as an input into the calculation of gross domestic product, the national balance sheet and Canada's international investment position. This information is used by all levels of government, the private sector, analysts and the general public to understand current economic conditions. Selected results of this survey are available at www.statcan.ca (see catalogue 61-008-XWE and CANSIM tables 187-0001 and 187-0002.)

Confidentiality

Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable business without the previous written consent of that business. The data reported on this questionnaire will be treated in confidence, used for statistical purposes and published in aggregate form only. The confidentiality provisions of the *Statistics Act* are not affected by either the *Access to Information Act* or any other legislation.

Instructions for completing and returning the questionnaire and the Corporate Structure can be found on the last page.

Reporting Entity

1. This report covers (please mark only one)

- a single corporation
- part of a corporation (e.g. branch, division, head office)
- a consolidated family of corporations
- other (please specify)

- ◆ **If you have received a Corporate Structure**, please review the list of entities and make any necessary corrections. The Corporate Structure lists the Canadian entities expected to be consolidated in this report.
- ◆ **If you have not received a Corporate Structure** and this entity is part of a Canadian consolidation, please check here

2. Does this reporting entity have investments in partnerships or joint ventures?

- Yes
- No

3. Please explain any significant events, changes in accounting or basis of reporting, that have impacted operations since the prior period (if needed, additional space is available in the comments section on page 7).

4. This report covers the period from:

Day	Month	Year	to	Day	Month	Year
<input type="text"/>	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>	<input type="text"/>

Certification

I certify that the information herein is complete and correct to the best of my knowledge.

<input type="text"/>	<input type="text"/>
Signature	Date

Name of company official (please print)	Position of company official
<input type="text"/>	<input type="text"/>

Name and position of person to contact if different from above (please print)	E-mail address
<input type="text"/>	<input type="text"/>

Telephone number	Extension	Facsimile number
<input type="text"/>	<input type="text"/>	<input type="text"/>

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Received	Captured	Edited	Analyzed
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

SECTION A – ASSETS

Balance sheet date ► Day Month Year

Account	Thousands of dollars	Instructions
1. Cash and deposits 11300	<input type="text"/>	Report gross values (before deducting provisions and allowances)
(a) Canadian currency	<input type="text"/>	Include demand and term deposits.
(b) foreign currency	<input type="text"/>	Include demand and term deposits.
2. Accounts receivable 12110	<input type="text"/>	Report amounts before deducting allowances for doubtful accounts.
(a) trade	<input type="text"/>	Goods and services receivables from businesses and affiliates. Report consumer credit at item 2 (b).
(b) consumer credit	<input type="text"/>	Credit card and other receivables due directly from households.
(c) other	<input type="text"/>	Include investment income receivables, tax rebates and recoverables. Report debt claims and non-trade receivables from affiliates at item 5 (b).
(d) allowance for doubtful accounts	(<input type="text"/>)	Report amount related to accounts receivable.
3. Lease contracts 12210	<input type="text"/>	Include direct financing and sales type leases. Report allowance for doubtful accounts at line 13. Report operating lease receivables at item 2 (a).
(a) financial leases	<input type="text"/>	Report net of unearned finance and service charge income.
(b) residual value	<input type="text"/>	
4. Inventory 13000	<input type="text"/>	Report provisions for losses at line 13. Report inventory of assets leased to others at item 11 (a).
5. Investments in affiliates		Report provisions for losses at line 13.
(a) shares and equity		Report investments in unconsolidated affiliates.
(1) in Canada	<input type="text"/>	Report cost of shares.
(2) outside Canada	<input type="text"/>	Report cost of shares.
(3) accumulated earnings	<input type="text"/>	Report for investments carried by the equity method.
(b) debt claims on affiliates		Include loans, advances, mortgages, notes, bonds and other claims. Report trade accounts receivable with affiliates at item 2 (a).
(1) in Canada	<input type="text"/>	Do not net with amounts owing to affiliates - see Item 17 (a).
(2) outside Canada	<input type="text"/>	Do not net with amounts owing to affiliates - see Item 17 (b).
6. Canadian investments – non-affiliates		Report provisions for losses at line 13.
(a) short-term paper	<input type="text"/>	Treasury bills, bankers' acceptances, commercial paper and other short-term paper.
(b) bonds and debentures	<input type="text"/>	Include both corporate and government issues.
(c) corporate shares, fund or trust units and other equity	<input type="text"/>	Report share warrants and options at line 8.
(d) other Canadian investments	<input type="text"/>	Include precious metals and gold and silver certificates. Report derivatives at line 8.
7. Foreign investments – non-affiliates	<input type="text"/>	Report cash and deposits at line 1, derivatives at line 8, mortgage loans at line 9, non-mortgage loans at line 10 and provisions for losses at line 13.
8. Derivatives	<input type="text"/>	Report gross asset positions. Include commodity contracts accounted for as cash flow hedges, other derivative contracts, warrants and options. Report liability positions at line 20.
9. Mortgage loans to non-affiliates	<input type="text"/>	Report provisions for losses at line 13.
10. Non-mortgage loans to non-affiliates	<input type="text"/>	Report provisions for losses at line 13.
11. Fixed assets		Include assets for own use and for sale or rental to others.
(a) depreciable assets and land	<input type="text"/>	Include machinery and equipment, buildings and own-account construction. Report capitalized leases at 11 (b).
(b) capitalized leases of lessee	<input type="text"/>	Report assets acquired under capital leases.
(c) accumulated depreciation	(<input type="text"/>)	Report accumulated depreciation related to items 11 (a) and 11 (b).
(d) depletable assets	<input type="text"/>	Include depletable assets, deferred exploration and development charges. Report net of accumulated depletion.
12. Intangible assets	<input type="text"/>	Include goodwill, patents, licenses, rights and other intangibles. Report deferred charges at line 13.
13. Other assets	<input type="text"/>	Report assets not elsewhere specified. Include accumulated provisions for losses (credits) on inventories, investments and loans.
14. TOTAL ASSETS	<input type="text"/>	

SECTION C – INCOME STATEMENT

From Day Month Year To Day Month Year

Account	Thousands of dollars	Instructions
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30. OPERATING REVENUE	58410	<input type="text"/>	Report net of sales taxes. Report gross royalty income.
OPERATING EXPENSES		This section details components of cost of sales and selected operating expenses.	
31. Wages and salaries	55210	<input type="text"/>	Include commissions paid to employees
32. Employer portion of employee benefits	55220	<input type="text"/>	Include EI, CPP/QPP and fringe benefits. Report pension expense at line 33.
33. Pension expense	62310	<input type="text"/>	Report per CICA section 3461. Report "other benefits expense" at line 32.
34. Stock options expense	62340	<input type="text"/>	Report per CICA section 3870.
35. Indirect taxes	55002	<input type="text"/>	Include property, business, provincial health and capital taxes.
36. Depreciation	52100	<input type="text"/>	
37. Depletion	52200	<input type="text"/>	Report depletion and amortization related to item 11 (d).
38. Amortization	52350	<input type="text"/>	Report amortization of intangible assets and deferred charges.
39. Resource royalties expense	55831	<input type="text"/>	This applies only to mineral extraction and forestry companies.
40. Bad debts expense, charitable donations and write-down of inventory	55600	<input type="text"/>	Include bad debts expense related to accounts receivable.
41. Purchased goods and services	55001	<input type="text"/>	Include purchased materials, services (e.g., legal, insurance, etc.) and subcontracting costs paid to businesses or to individuals who are not employees.
42. TOTAL OPERATING EXPENSES	58420	<input type="text"/>	Sum of lines 31 to 41.
43. OPERATING INCOME (LOSS)	58430	<input type="text"/>	Line 30 less line 42.

FOR INFORMATION ONLY

SECTION C – Continued

Account	Thousands of dollars	Instructions
OTHER REVENUE AND EXPENSES		
44. Canadian interest revenue	78500 <input type="text"/>	Report gross interest and financial leasing revenue from Canadian sources.
45. Canadian dividends	78600 <input type="text"/>	Report dividends received from Canadian companies.
46. Foreign interest and dividend revenue	78700 <input type="text"/>	
47. Interest expense		Report interest paid to affiliates at items 47 (a) or 47 (d).
(a) short-term debt	53132 <input type="text" value="()"/>	
(b) bonds and debentures	53110 <input type="text" value="()"/>	Report gross before any premium or discount amortization. Report amortization at line 38.
(c) mortgages	53120 <input type="text" value="()"/>	
(d) other long-term debt	53131 <input type="text" value="()"/>	Include long-term interest paid on capital leases.
48. Dividends paid on equity securities classified as liabilities	53400 <input type="text" value="()"/>	Include only dividends paid on securities reported as liabilities at line 19, per CICA section 3661.
49. Gains (losses) on the sale of assets	56300 <input type="text"/>	Report realized gains (losses) on the sale of financial and fixed assets. Report value before income taxes. Report amounts related to derivatives at line 51.
50. Foreign currency gains (losses)	56100 <input type="text"/>	Report realized and unrealized values. Report amounts related to derivatives at line 51 and other comprehensive income at line 61.
51. Derivatives gains (losses)	56400 <input type="text"/>	Report all values related to derivatives whether realized or unrealized except for values reported at item 61 (a).
52. Revaluations and (write-offs)	56200 <input type="text"/>	Report revaluations to fair value and (write-offs) not reported at lines 50, 51 and 61.
53. INCOME (LOSS) BEFORE INCOME TAX	58460 <input type="text"/>	
54. Current income tax expense	57100 <input type="text"/>	Report Canadian income tax debits and (credits).
55. Future income tax expense	57200 <input type="text"/>	Report Canadian income tax debits and (credits).
56. INCOME (LOSS) AFTER INCOME TAX	58470 <input type="text"/>	
57. Equity in unconsolidated affiliates	58100 <input type="text"/>	Report the equity share of affiliates' net income or (loss). Use only if the investments are carried by the equity method.
58. Minority shareholders' portion of net income of consolidated affiliates	58200 <input type="text"/>	Report debits and (credits).
59. Extraordinary gains (losses)	58300 <input type="text"/>	Report net of income taxes.
60. NET INCOME (LOSS)	58480 <input type="text"/>	Sum of lines 56, 57 and 59, less line 58. Transfer value to item 28 (b).
61. Other comprehensive income		Report as per CICA section 1530 Comprehensive Income.
(a) unrealized gains and (losses)	56500 <input type="text"/>	Report unrealized gains and (losses) on derivatives designated as cash flow hedges, hedges of unrealized foreign currency gains and (losses), and available-for-sale financial assets revalued to fair value. Report derivatives impairment at line 51 and any other impairment at line 52.
(b) realized (gains) and losses	56600 <input type="text"/>	Report the realization of (gains) or losses previously reported at item 61 (a).
(c) income taxes	57300 <input type="text"/>	Report income tax debits and (credits) related to other comprehensive income.
62. COMPREHENSIVE INCOME	58485 <input type="text"/>	Sum of line 60 and items 61 (a) and 61 (b), less item 60 (c).

SECTION D – DISCLOSURE OF SELECTED ACCOUNTS

Account	Thousands of dollars	Instructions
For the same date as in Section A		
BALANCE SHEET DISCLOSURE		
63. Current assets	61200	<input style="width: 100px; height: 20px;" type="text"/>
64. Current liabilities	61400	<input style="width: 100px; height: 20px;" type="text"/>

Account	Thousands of dollars	Instructions
For the same date as in Section A		
PENSION PLAN FUNDING		
Report the closing balance for pension plans held through a trustee at the end of a quarter. Exclude other benefits plans.		
65. Funded status		
(a) plan assets	66100	<input style="width: 100px; height: 20px;" type="text"/> Assets held by the trustee at market (fair) value.
(b) benefit obligation	66200	<input style="width: 100px; height: 20px;" type="text"/> Actuarial obligation at the end of the quarter.
(c) funded status	66300	<input style="width: 100px; height: 20px;" type="text"/> Report the (deficit) or surplus net position: 65 (a) minus 65 (b).
(d) accrued benefits (liability) or asset	66500	<input style="width: 100px; height: 20px;" type="text"/> Funded status adjusted by the unamortized amounts of transitional obligation, past service cost and net actuarial gain.

Account	Thousands of dollars	Instructions
For the same time period as in Section C		
INCOME STATEMENT DISCLOSURE		
Include direct wages, materials, fuel and other overhead essential to producing the goods or services that were sold. Include the cost of goods purchased for resale. Exclude administration, management and other period costs.		
66. Cost of goods and services sold	50500	<input style="width: 100px; height: 20px;" type="text"/>
67. Exploration and development costs expensed	51900	<input style="width: 100px; height: 20px;" type="text"/> Report the value expensed, whether on or off property, for: geological and geophysical exploration, exploratory drilling, land and lease acquisition and retention, and mine-site development. Exclude any costs deferred and amortized.
68. Software costs expensed	55700	<input style="width: 100px; height: 20px;" type="text"/> Report only the cost of own-use software whether purchased or licensed. Exclude any amount deferred and amortized.
69. Equity method dividends		Report value of dividends received and excluded from income following the equity method of accounting and credited to item 5 (a) (3).
(a) Canadian	75100	<input style="width: 100px; height: 20px;" type="text"/>
(b) foreign	75200	<input style="width: 100px; height: 20px;" type="text"/>
70. Unusual items	74700	<input style="width: 100px; height: 20px;" type="text"/> Report unusual revenues or (expenses) affecting line 43.
71. Consolidation accounting elimination of sales	58412	<input style="width: 100px; height: 20px;" type="text"/> Report the value of sales between Canadian plants, divisions and companies that were eliminated when preparing this report.

Account	Thousands of dollars	Instructions
For the same time period as in Section C		
72. CAPITAL EXPENDITURES		
Report quarterly capital expenditures. Report at acquisition cost net of GST input tax credits and government assistance. Do not net the proceeds of disposals against the reported capital expenditures. Include capitalized interest. Exclude assets associated with acquired companies.		
(a) new buildings	59113	<input style="width: 100px; height: 20px;" type="text"/> Include new structures, buildings, leasehold improvements and own-account construction.
(b) new machinery and new equipment	59114	<input style="width: 100px; height: 20px;" type="text"/>
(c) used buildings, used machinery and land	59160	<input style="width: 100px; height: 20px;" type="text"/>
(d) depletable assets	59200	<input style="width: 100px; height: 20px;" type="text"/> Include related capitalized costs.
(e) capitalized leases	59130	<input style="width: 100px; height: 20px;" type="text"/> Report the lessee's leases capitalized during the period.
(f) total capital expenditures	59000	<input style="width: 100px; height: 20px;" type="text"/> Sum items 72 (a) to 72 (e).

Account	Thousands of dollars	Instructions
OTHER DISCLOSURE		
73. Hours spent completing questionnaire	80005	<input style="width: 100px; height: 20px;" type="text"/> Report the approximate number of hours required to collect data and complete the questionnaire this quarter.

Additional Comments

Please use this section to report any comments you may have.

FOR INFORMATION ONLY

Report only Canadian operations – please exclude foreign affiliates.

- ◆ Report all amounts in **thousands of Canadian dollars** – “\$ 000s”
- ◆ Use parentheses to report negative values.
- ◆ If actual data are not available, estimates may be used.
- ◆ The term “affiliate” used in this questionnaire covers **unconsolidated**:
 - parent, subsidiary and related corporations
 - related joint ventures and partnerships
 - head offices, branches and divisions
 - directors, officers and individual shareholders

Affiliates are entities within a common family of corporations controlled or significantly influenced by the reporting company or another company within the corporate family.

Returning your questionnaire and Corporate Structure:

Return the completed questionnaire and Corporate Structure in the enclosed envelope or fax it to Statistics Canada at (800) 552-4428 within 30 days of quarter end.

Fax or other electronic transmission disclosure:

Statistics Canada advises you there could be risk of disclosure during facsimile or other electronic transmission. However, upon receipt of your information, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

For further information, definitions of terms used, or questions concerning this survey, please consult the “Quarterly Survey of Financial Statements Reporting Guide” (available at www.statcan.ca/english/sdds/2501.htm), and/or contact Statistics Canada at:

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THANK YOU FOR YOUR CO-OPERATION