

Quarterly Survey of **Financial Statements Life Insurers**

Confidential document when completed

Please return completed within 30 days of quarter end

Si vous préférez ce questionnaire en français, veuillez cocher



Please correct name and address, if necessary

INFORMATION

Collected under authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.

The information you provide is used in the preparation of industry financial statements for the Canadian financial sector; also, these financial statements are used as inputs to the National Economic Accounts.

CONFIDENTIALITY

Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable institution without the previous written consent of that institution. The data reported on this questionnaire will be treated in confidence, used for statistical purposes and published in aggregate form only. The confidentiality provisions of the Statistics Act are not affected by either the Access to Information Act or any other legislation.

INSTRUCTIONS

- Report amounts in thousands of Canadian dollars, on a cumulative
- Heport amounts in thousands of Canadian dollars, on a cumularive basis, from the start of the fiscal year.

 This report covers insurance, investment and ancillary activities conducted by branches and offices located in Canada. Canadian companies and societies carrying on business through unincorporated branches and offices located outside Canada should report the difference between the assets and liabilities related to such foreign branches and offices in item 4.3 and the associated net income in item 110.1

- This report should not include segregated fund business. The information reported should be not efficiently be ceded. If possible, the assets reported should include, in the applicable items, those assets which are not admissable in determining the surplus position of the company in the annual statement to the Superintendent of Financial Institutions or provincial counterparts (e.g. furniture and fixtures, advances to agents, prepaid expenses, etc.).

 If financial statements are not prepared for this fiscal quarter, estimates may be used in this report.

DEFINITIONS

The term 'parent,' subsidiaries and affiliates" used in this guestionnaire covers non-consolidated parent, subsidiary and affiliated corporations; head offices, branches and divisions; affiliated joint ventures and partnerships; directors; officers and individuals afferenders. Affiliated companies are corporations which are affectively controlled or whose operations are significantly influenced by the reporting entity or a common owner or group of owners.

FURTHER INFORMATION

Please refer to " Financial Statistics Reporting Guide" or

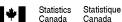
Operations and Integration Division

Statistics Canada, Ottawa, Canada, K1A 0T6

Telephone: (877) 898-6686

\wedge ((\) \vee	Fax: (800) 552-4428
REPORTII	NG ENTITY
1. This report covers (please mark one only):	2. Does this reporting entity have investments in partnerships or
a single corporation	joint ventures?
	Yes No
life branch only	
consolidate of family of corporations	Has this reporting entity purchased or sold business(es) during the current reporting period which affects assets or revenue by more than 10%?
other (prease specify)	Yes No
Please verify the enclosed profile of the entities covered by this report, correct it if necessary and return the profile document with the completed questionnaire.	 Please explain any significant changes in accounting or basis of reporting affecting the comparison of this return with that of the previous quarter.
This report covers the period from:	
month 2 0	to month 2 0
Company official to contact regarding this form (Please print)	Position
Signature	Telephone number Facsimile number
	() () E-Mail address
Date	E-mail address
FOR STATISTICS (CANADA USE ONLY

Edited: Rec'd: Captured: Analyzed: STC/IOF-435-60184 5-4800-73-1: 2000-10-24





	SECTION A - BALANCE SHEET	01	L	ear month day
	ASSETS	_		ousands of dollars
1.	Cash and demand deposits (report term deposits which can be cashed on demand in item 2)			
1.1	Cash and Canadian currency demand deposits in chartered bank branches in Canada)	111	10	
1.8	Other Canadian currency demand deposits	111	80	
1.9	Foreign currency demand deposits	112	00	
2.	Term deposits			
2.1	Canadian currency			
2.1.1	Chartered bank branches in Canada	116	31	
2.1.9	Other institutions	116	38	
2.2	Foreign currency	116	80	
3.	Accounts receivable and accrued revenue			
3.1	Insurance and annuity related receivables (including premiums receivable; amounts due from agents,			
0.1	other insurance companies, branches, segregated funds, and parent, subsidiary and affiliated			
	companies arising from insurance and annuity operations; before deducting allowance for doubtful accounts)	121	31	\wedge
3.2	Lease contracts receivable (exclude amounts due from parent, subsidiaries and affiliates - item 4.4)	122	00	_ \ \
3.8	Other accounts receivable (including investment income due and accrued; before deducting allowance		<	
	for doubtful accounts; exclude amounts due from parent, subsidiaries and affiliates - item 4.4)	121		
3.9	Less: Allowance for doubtful accounts	128	90	(X,Y)
4.	Investments in and claims on parent, subsidiaries and affiliates (before deducting provision for losses -		'(\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
	item 18)		//	` ·
4.1	Cost of shares) `	
4.1.1	Canadian corporations	<u>14/1</u>	/	
4.1.2	Foreign corporations	141	20	
4.2	Accumulated earnings less dividends received (to be used only if employing the equity method of	142	00	
12	accounting for unconsolidated subsidiaries and affiliates)			
4.3	exclude foreign subsidiaries and affiliates)	144	00	
4.4	Loans, advances, mortgages, notes, bonds and other claims (report insurance and annuity related			
	receivables under item 3.1)	143	10	
4.4.1	Canadian companies, officers and shareholders	143		
4.4.2	Foreign companies, officers and shareholders	140	20	
5.	Canadian investments - non-affiliates, at amortized cost for debty securities and cost for shares (before deducting provisions or allowances for losses - item 48: report proprigage loans under item 7 and			
	other loans under item 8)	151	10	
5.1	Government of Canada treasury bills	131	10	
5.2	Bankers' acceptances and finance and other short-term paper (with an original term to maturity of less than one year; including provincial and municipal government short-term bills and notes)	151	20	
5.3	Government of Canada debt	151	30	
5.4	Provincial and municipal government debt (exclude short-term bills and notes - item 5.2)			
5.4.1	Provincial	151		
5.4.2	Municipal	151	42	
5.5	Corporate bonds and depontures (including mortgage bonds; exclude short-term paper - item 5.2)	151	50	
5.6	Corporate shares (including share warrants and options)	151	60	
5.9	Other Canadian investments (include precious metals; gold and silver certificates; etc)	151	80	
6.	Foreign investments - non affiliates, at amortized cost for debt securities and cost for shares (before			
0.	deducting provisions or allowances for losses - item 18; report mortgage loans under item 7 and other loans	150	00	
	under item 8)	152	UU	
7.	Mortgage loans to non-affiliates (before deducting provisions or allowances for losses - item 18)			
7.1	Secured by property in Canada		10	
7.1(1	Residential	161	10	
7.1.2	Non-residential	161	20	
7.2	Secured by property outside Canada	162	00	
8.	Non-mortgage loans to non-affiliates (before deducting provisions or allowances for losses - item 18)			
o. 8.1	To policyholders	171	70	
8.9	To others (including investment dealers, other corporations and governments)	178	00	
9.	Real estate and ground rents held for income (include properties held for sale; before deduction of accumulated depreciation and encumbrances)	183	20	
10.	Land and depreciable assets - gross (include real estate and ground rents, machinery, equipment,			
	buildings, leasehold improvements, etc. for own use and vehicles and equipment in the hands of lessees under operating leases; before deduction of accumulated depreciation and amortization, and	100	10	
	encumbrances)	183	10	
11.	Less: Accumulated depreciation on real estate held for income and fixed assets	183	50	()
	•	192	00	
12.	Deferred policy acquisition expenses			
17.	Other assets	198	σU	
18.	Less: Accumulated provisions and allowances for losses on investments, loans and other assets,	198	10	()
	charged to expenses	100	ne	,
20	TOTAL ASSETS	100	50	

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	SECTION A - BALANCE SHEET - Continued	01	Ļ	year month day
	LIABILITIES			ousands of dollars
	(Items 21 to 38 should only include liabilities related to business conducted by branches and offices located in Canada, see instruction #2, page 1)			
21.	Amounts left on deposit by policyholders and others (including accumulated interest)			
21.1	Tax-sheltered deposits	217	10	
21.9	Other deposits	217	20	
22.	Accounts payable and accrued liabilities			
22.1	Insurance and annuity related payables (including amounts owing to agents, parent, subsidiaries, affiliates, branches and others arising from insurance and annuity operations)			
21.1.1	Claims payable and provision for unreported claims	221	20	
22.1.9	Other insurance related payables	221	30	
22.9	Other accounts payable (including accrued expenses, policyholder dividends and experience rating	221	00	\wedge
	refunds payable; exclude amounts due to parent, subsidiaries and affiliates - item 24)	230		
23.	Income taxes payable (report income taxes recoverable in item 3.8)			
24. 24.1	Amounts owing to parent, subsidiaries and affiliates (including notes, loans, mortgages and bonds) In Canada	241	60 1	
		242	90	
24.2	Outside Canada	J)	
25.	Borrowing - non-affiliates			
25.1 25.1.1	Loans and overdrafts With chartered bank branches in Canada	251	10	
25.1.9	With others	251	80	
25.2	Bonds and debentures (include only debt securities offered to the public and private placements; including mortgage bonds)	254	00	
25.3	Mortgage loans	255	00	
28.	Liability for staff benefit plans	261	10	
29.	Actuarial liabilities (before deduction of deferred acquisition expenses_item 12)	261	80	
30.	Insurance premiums and annuity considerations received in advance	264	00	
31.	Provision for policyholder dividends and experience rating refunds	265	00	
32.	Deferred income taxes	270	00	
33.	Unamortized balance of deferred gains (losses) on investments (also complete Supplementary	291	00	
37	Schedule B)	280	00	
38.	Other liabilities (including on ealized gains and losses on the translation of foreign currency; please specify major items).	298	00	
40.	TOTAL MARILITIES	200	00	
/	EQUITY ((World-wide equity for Canadian companies; Canadian equity for British and foreign companies)			
41.	Share sapital Preferred	311	00	
41.2	Common	312		
42.	Contributed surplus	330		
	·	340		
43.	Appraisal increase credits (debits)			
49. 49.1	Retained earnings/head office account Appropriated	351	00	
49.2	Unappropriated	352		
50.	TOTAL EQUITY	300	00	
60.	TOTAL LIABILITIES AND EQUITY	390		
	SUPPLEMENTARY QUESTION			
	Amounts owing to parent, subsidiaries and affiliates (related to item 24) (i) interest bearing debt	614	05	
	(ii) non-interest bearing debt	614	07	

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	SECTION B - STATEMENT OF RETAINED EARNINGS AND HEAD OFFICE ACCOUNTS	02 From	
	(Reported amounts should be cumulative from the start of the fiscal year)	Th	ousands of dollars
61.	Retained earnings/head office account, opening balance (world-wide balance for Canadian companies; Canadian business balance for British and foreign companies)	38100	
62.	ADD (DEDUCT):	38200	
64.	Net income (loss) for the current period (transfer from item 100 and 100.1)	38400	
65.	Other additions (deductions) - please specify	38700	
	DEDUCT:		\wedge
66.	Dividends declared	<	
66.1.	Cash Preferred Shares 28804 Cash dividends declared - total	38810_	
	Common Shares 38806	<<	
66.2.	Other	38880	
70.	RETAINED EARNINGS/HEAD OFFICE ACCOUNT, CLOSING BALANCE (SHOULD EQUAL ITEM 49.2)	38000	
	Supplementary Schedule - Accident and Sickness Insurance	Activ	ity
	Insurance Premiums - Accident and Sickness	42120	
	Insurance Claims Incurred - Accident and Sickness	54130	

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(Report amounts relating to business conducted by branches and offices located in Canada only, see instruction #2,		Period Covered
the fiscal year)	00 1	year month day
REVENUE (net of applicable goods and services tax)	TI	nousands of dollars
71. Insurance premiums	42100	
72. Annuity considerations (including settlement annuities)	42200	
73. Rental revenue (gross, exclude occupancy of own buildings)	43000	
74. Interest revenue from Canadian sources (including amortization of discounts and premiums on		
investments; report interest from Canadian parent, subsidiaries and affiliates in item 74.3) 74.1 Bonds and debentures	45100	
	45200	
	45800	
	47200	
76. Dividends (exclude dividends from corporations accounted for on the equity basis)		
76.1 From Canadian corporations	46000	\wedge
76.2 From foreign corporations	47100	
77. Gains (losses) on the sale of assets (before income taxes; report extraordinary items under item 99.3 also complete Supplementary Schedule A; report deferred gains (losses) in Supplementary Schedule B)	48000_	
	49000	
78. Other revenue (report increases in amounts left on deposit in item 21 only)	40000	\rightarrow
79. TOTAL REVENUE	10000	
EXPENSES 80. Depreciation))	
80.1 Construction, buildings, structures and leasehold improvements	52120	
80.2 Machinery and equipment	52130	
81. Amortization of 81.1	52320	
Deferred charges (including deferred policy acquisition expenses)		
	52380	
82. Interest expense (report interest to parent, subsidiaries and affiliates in item 82.4)	53110	
82.1 Bonds and debentures	53120	
()	53240	
82.3 Deposits of policyholders and others	53130	
82.4 Other	54110	
83. Insurance claims incurred (including paythents made from staff insurance funds)	54120	
84. Annuity claims incurred (including payments made under settlement annuities and staff pension funds).		
Normal increase (decrease) in actual liabilities before deduction of deferred policy acquisition expenses (report changes in variation bases under item 65)	54200	
86. Dividends and experience valing retunds to policyholders	54440	
86.1 Amounts paid during the period	54410	
86.2 Estimated increase (decrease) in provision	54420	
87. Commissions (Amounts paid to insurance agents and brokers who are not employees for services rendered)	54500	
88. Purchased goods, materials and services	55001	
89 Wages and Salaries (Include commissions paid to employees)	55210	
90. Employer portion of employee benefits	55220	
91. Indirect taxes	55002	
92. Other expenses (Include only : bad debt expense, write-down of accounts receivable and inventory,	55003	
charitable donations, resource royalties)	50000	
93. TOTAL EXPENSES		
(losses) on monetary assets and liabilities; exclude unrealized gains and losses on the translation of	56100	
The one and valuation adjustments, not blacemed as extraoramary (report extraoramary nome and	56200	
item 99.3; also complete Supplementary Schedule A)	58460	
96. Income (loss) before income taxes	30 100	
97 Canadian income taxes 97.1 Current	57100	
97.2 Deferred	57200	
	58470	

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	SECTION C - INCOME STATEMENT - Continued	02 From	
99.	Other gains (losses)	Th	year month day ousands of dollars
99.1	Equity in net income of unconsolidated subsidiaries, affiliates, joint ventures and partnerships (to be used only if investment carried on the equity basis)	58100	
99.2	Minority shareholders' portion of net income of subsidiaries and affiliates consolidated in this report	58200	
99.3	Extraordinary gains (realized and unrealized; net of income taxes; also complete Supplementary Schedule A)	58300	
100.	NET INCOME (LOSS)	58480	
100.1	Net income from foreign operations (to be completed by Canadian companies and societies only)	58510	
100.1	SUPPLEMENTARY QUESTIONS — INCOME STATEMENT	UT.	
	OUT LEMENTAIT QUESTIONS - INCOME STATEMEN		ousands of dollarts
A.	Dividends received from corporations accounted for on the equity method and credited to the investment account Canadian	75100	
		75200	1641
В.	Foreign	74700	
	statement)	74100	\rightarrow
C.	Interest expense on debt owing to parent, subsidiaries and affiliates (reported in item 82)	80008	
D.	Average number of people employed during the reporting period	Total an	nount of these eliminations
E.	Does your enterprise have revenue between divisions or companies that are eliminated upon the consolidation of your accounts? No Yes (if yes specify)	(in	thousands of dollars)
SUI (LC	PPLEMENTARY SCHEDULE A: DISTRIBUTION OF REALIZED AND UDSSES) AND WRITE-UPS (WRITE-DOWNS) (Report gains (losses) where the priods income under Supplementary Schedule item numbers refer to corresponding balance sheet items reported amounts should be cumulative from the start of the fiscasl years.	ich ar B)	LIZED GAINS e deferred to
4.	Investments in and claims on parent, subsidiaries and affiliates	Th	ousands of dollars
4.1 4.1.1	Cost of shares Canadian corporations	81211	
4.1.2	Foreign corporations	81212	
4.4	Loans, advances, mortgages, notes, bonds and other claims	81221	
4.4.1	Canadian companies, officers and shareholders	81222	
4.4.2	Foreign companies, officers and shareholders		
5. 5.3	Canadian investments Government of Canada plebs	81310	
5.4.1	Provincial government debt	81321	
5.4.2	Municipal government debt	81322	
5.5	Corporate bonds and debentures	81330	
5.6	Corporate shares.	81340	
5.9	Other Camadian investments	81380	
6.	Foreign investments	81400	
7. 7.1	Mortgage loans Secured by property in Canada		
7.1.1	Residential	81511	
7.1.2	Non-residential	81516	
7.2	Secured by property outside Canada	81520	
8.	Non-mortgage loans	81617	
8.1	To policyholders	81680	
8.9 9.	To others	81720	
	•	81730	
10.	Land and depreciable assets .	81800	
	Other assets and liabilities (please specify)		
	TOTAL (should equal sum of items 77, 94, 95 and 99.3)	81000	

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SUPPLEMENTARY SCHEDULE B: CONTINUITY OF UNAMORTIZED BALANCE OF DEFERRED GAINS (LOSSES) ON INVESTMENTS - item numbers refer to corresponding balance sheet items

			(1) ortized balance nning of year		(2) educt): realized ins (losses)		(3) : year to date ortization	Unam	(4) ortized balanc to date
				<u> </u>	Thousands	of dollar	s		
4.	Investments in and claims on parent, subsidiaries and affiliates								
l.1	Shares	82120		82320		82520		82720	
.4	Claims	82130		82330		82530		82730	
i.	Canadian investments								_
.3	Government of Canada debt	82150		82350		82550		82750	
.4.1	Provincial government debt	82160		82360		82560		82760	7
.4.2	Municipal government debt	82170		82370		82570		82770	\rightarrow
		82180		82380		82580		82780	
.5	Corporate bonds and debentures	82190		82390		82 <u>5</u> 90		82790	
.6	Corporate shares	82200		82400		82600		82800	
.9	Foreign investments	82210		82410	^	82610	~	82810	
•	Toroign investments								
	Mortgage loans			\sim					
.1	Secured by property in Canada	82240		82440		82640		82840	
.1.1	Residential	82250		82450	Γ	82650		82850	
.1.2	Non-residential			82460					
	Canada	82260	$\left\langle \cdot \right\rangle$	82460		82660		82860	
	items)	/82 <u>2</u> 80		82480		82680		82880	
			/						
		\							
	TOTAL (COLUMN & SHOULD EQUAL ITEM 33)	82100		82300		82500		82700	
	EQUAL ÎTEM 33)		0 V545				DIO 4 D III		
stimat	SUPPLEMENTARY SCHE PORT COVERS YOU'T fourth fiscal quarter and to the set to actual, or year-end accruals not made	DULE he report	ted revenues and nterim financial st	END and attempt to the second	es include year-e s)	R YEA	ments (eg. adjus	STME	from prelimina
this r	SUPPLEMENTARY SCHE port covers your fourth fiscal quarter and the second accruals not made according to the second according	DULE the report in the in the dearnin- coared):	ted revenues and nterim financial st O gs pertaining to the	END and expension attements R	es include year-e s) year's operations	R YEA	ments (eg. adjus	STME	from prelimina
this r	SUPPLEMENTARY SCHE PORT COVERS YOUR fourth fiscal quarter and to test to actual, or year-end accruals not made eport includes adjustments through retained	DULE the report in the in the dearnin- coared):	ted revenues and nterim financial st O gs pertaining to the	END and expension attements R	es include year-e s) year's operations	R YEA	ments (eg. adjus	STME	from prelimina
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