

**Annual Survey of Telecommunications
Service Providers, 1999**Si vous préférez ce questionnaire
en français, veuillez appeler :
(613) 951-2201**Wireline (L)**

Respondent company	<i>Please correct pre-printed label information, if necessary, using the corresponding boxes below:</i>	
	Legal Name	
	Operating or Trade Name (if different from legal name):	
	Mail contact person for this survey (please print clearly):	
	Job Title:	
	Street:	
	City:	
	Province:	Postal Code:
	Telephone:	Fax:
	E-mail:	Website:

Information for Respondents**Survey Objective**

This survey collects financial and operating data for the statistical measurement and analysis of the telecommunications industry (telecom carriage or resale). These data will be aggregated to produce estimates of national and provincial economic production in Canada as well as estimates of activity by industry. These estimates are used by government for national and regional programs and policy planning, by the private sector for industry performance measurement and market development and by the aforementioned parties, international telecommunications organizations, academics, analysts, and the general public to better understand this sector's role in the social and economic fabric of Canada. Selected results of this survey will be published in Statistics Canada Catalogue No. 56-203-XIB.

Authority

This survey is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. Completion of this questionnaire is a legal requirement under this Act.

Confidentiality

Statistics Canada is prohibited by law from publishing or releasing any statistics which would divulge information obtained from this survey relating to any identifiable business without the previous written consent of that business. **The data on this questionnaire will be treated in confidence, used for statistical purposes and published in aggregate form only.** The confidentiality provisions of the Statistics Act are not affected by the Access to Information Act or any other legislation. **Please note that Statistics Canada does not share any individual responses with Revenue Canada.**

Data Sharing Agreement

To reduce respondent burden and to ensure more uniform statistics, an agreement has been made under Section 11 of the Statistics Act to exchange information about the Quebec operations of survey respondents with Statistics Quebec. This statistical agency has been established under provincial legislation which provides substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the federal Statistics Act. The legislation also provides this agency with the authority to collect this information on their own.

Reporting Period

This questionnaire should be completed for the fiscal year ended between April 1, 1999 and March 31, 2000.

Return Procedures

Please return the completed questionnaire(s) within **30 days** of receipt in the enclosed envelope or by facsimile to (613) 951-9920. If you anticipate difficulty in making this deadline, please inform Statistics Canada of your expected filing date.

Reporting Instructions

Please complete all questions that pertain to your operations; cross out cells or sections that do not apply to your company to reduce the likelihood of follow-up call-backs to verify missing information. Detailed instructions and definitions of terms used in the questionnaire are found in the Reporting Guide. Please refer to the Reporting Guide in order to ensure your responses are consistent with those provided by other respondents.

**Assistance**

If you require further assistance or need additional forms, please contact:

Telecommunications Section
Science, Innovation and Electronic Information Division
Statistics Canada
R.H. Coats Building, Floor 7
Ottawa, Ontario
Canada, K1A 0T6

**For service in English or French /
Pour un service en anglais ou en français:**

Michael Lynch
Phone/Téléphone: (613) 951-2201
Fax/Télécopieur: (613) 951-9920
E-mail/Courriel: michael.lynch@statcan.ca

For service in English:

Rad Joseph
Telephone: (613) 951-6830
Fax: (613) 951-9920
E-mail: robert.joseph@statcan.ca

Thank you for your co-operation

Respondent Information

100

A. Type of business organization:

- | | | |
|---|--|--|
| <input type="checkbox"/> A single corporation | <input type="checkbox"/> Consolidated family of corporations*
• complete the back page
• do not include foreign subsidiaries | <input type="checkbox"/> Part of a corporation
(e.g., branch, division) |
| <input type="checkbox"/> Provincial government system | <input type="checkbox"/> Municipal system | <input type="checkbox"/> Co-operative |
| <input type="checkbox"/> Sole proprietorship | <input type="checkbox"/> Joint venture | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Other (please specify) _____ | | |

* **Multiple Unit Reporting** - If you are including more than one legal or operating entity on a single questionnaire, please fill out **Information Concerning Consolidated Reporting** on the back of the questionnaire. Please see the Respondent Information section in the Reporting Guide for more information on multiple unit reporting. In general, if your organization operates distinct business units (a corporation or organizational unit) offering different telecommunications services (see Industry Classification section, Page iii) for which you maintain separate financial statements, please complete a questionnaire for each unit. For more forms, contact Statistics Canada at (613) 951-5948 or (613) 951-2201. **Do not consolidate foreign subsidiaries in this report.**

B. Foreign ownership:

- | | |
|--|--|
| a) What percentage of this company's common (voting) shares were foreign owned at year end? | 101
<input style="width: 80px;" type="text"/> % |
| b) If applicable, what percentage of this company's parent company's shares were foreign owned at year end? | 102
<input style="width: 80px;" type="text"/> % |
| c) If known, what percentage of this company's common (voting) shares were ultimately foreign owned at year end? (e.g., through direct and/or indirect control by holding companies, parent companies, etc.) | 103
<input style="width: 80px;" type="text"/> % |

C. If your organization has undergone legal changes during its past fiscal year, or is reporting for other than a 12-month fiscal year, please check (✓) the appropriate box(es) below and provide a brief explanation and the date(s) of the event(s). If the legal change involved other companies, please provide their legal names:

- | | | | |
|---|---|---|---|
| 201
<input type="checkbox"/> New business | 202
<input type="checkbox"/> Ceased operations | 203
<input type="checkbox"/> Change of ownership | 204
<input type="checkbox"/> Merger/Amalgamation/Split-up/Spin-off |
| 205
<input type="checkbox"/> Other (Please describe - attach additional pages if necessary). ➤ _____ | | | |
| _____ | | | |
| _____ | | | |

300

D. Please enter your nine digit GST Registered Account/Business Number:

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E. Reporting period:

This questionnaire should be completed for the fiscal period ending between April 1, 1999 and March 31, 2000.

From: <table style="display: inline-table; border-collapse: collapse;"><tr><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td></tr></table>										To: <table style="display: inline-table; border-collapse: collapse;"><tr><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td><td style="border: 1px solid black; width: 20px; height: 20px;"></td></tr></table>									

Telecommunications Industry Classification

A. Please indicate (✓) which of the following account for more than 50 percent of your operating revenues:
(check one only)

- Facilities-based telecommunications services (see B. below) Reselling of telecommunications services
- Non-telecommunications activity (Please describe your main revenue activities and return this form in the envelope provided)

➤ _____

B. Please indicate (✓) the telecommunications services provided:

Telecommunications service	Facilities-based*	Reseller
Wireline Telecommunications	401 <input type="checkbox"/>	402 <input type="checkbox"/>
Competitive Pay Telephone Service	419 <input type="checkbox"/>	420 <input type="checkbox"/>
Cellular/PCS/ESMR	403 <input type="checkbox"/>	404 <input type="checkbox"/>
RCC (Radio Common Carriage)	405 <input type="checkbox"/>	406 <input type="checkbox"/>
Paging, Narrowband PCS	407 <input type="checkbox"/>	408 <input type="checkbox"/>
Wireless Broadband	409 <input type="checkbox"/>	410 <input type="checkbox"/>
Fixed Wireless	411 <input type="checkbox"/>	412 <input type="checkbox"/>
Satellite (Fixed)	413 <input type="checkbox"/>	414 <input type="checkbox"/>
Satellite (Mobile)	415 <input type="checkbox"/>	416 <input type="checkbox"/>
Other (Please specify) ➤	417 <input type="checkbox"/>	418 <input type="checkbox"/>

Complete this questionnaire if you provide facilities-based wireline services. Resellers should contact Statistics Canada for the Reseller questionnaire.

➤ Contact Statistics Canada for the appropriate Wireless Telecommunications questionnaire if more than half of your revenues are from the services listed here.

* ownership of transmission facilities (wire, cable, radio, optical or other electromagnetic system), other than switching

C. Please check (✓) all areas of operation (areas where respondent has employees):

- 501 B.C.
 502 Alta.
 503 Sask.
 504 Man.
 505 Ont.
 506 Que.
 507 N.B.
 508 N.S.
 509 P.E.I.
 510 Nfld.
 511 Y.T.
 512 N.W.T.
 513 Nvt.

➔ Please complete the appendix if more than one box is checked in question C.

Follow-up Contacts

Additional person(s) to contact for follow-up information: (Please print)

Contact Module(s):

Contact telephone number(s):

Certification

Please print the name of the person responsible for this return:

Signature:

I certify that the information provided in this report is complete to the best of my knowledge.

Title of signator:

Date completed:

Y	Y	Y	Y	M	M	D	D		

MODULE 1. OPERATING REVENUES

Telecommunications Operating Revenues

Wholesale (Carrier) Services and Transfers:
(revenues from other telecom service providers for (re)sale to end users)

Total
(thousands of dollars)

A. Contribution receipts		1003
B. Interconnection/settlements receipts		1006
C. Circuit/line rentals:		
1. Narrowband	1007	
2. Wideband	1008	
3. Broadband	1009	
Total - Circuit/line rentals		1010
D. Wholesale minutes:		
1. Outbound toll	1303	
2. Inbound toll <i>(toll free, 1-8xx, etc.)</i>	1304	
Total - Wholesale minutes		1305
E. Other <i>(Please specify)</i> ➤		1013
Total - Wholesale (Carrier) Services <i>(sum of cells 1003, 1006, 1010, 1305 and 1013)</i>		1014

Retail Services:
(revenues from end users)

A. Narrowband Services <i>(64 kbps and less)</i>	Class of customer		Total (thousands of dollars)
	Residential (thousands of dollars)	Business and other (thousands of dollars)	
1. Circuit-switched			
a) Local telephony:			
Fixed rate and measured services	1015	1016	1017
Pay phones			1018
Other <i>(Please specify)</i> ➤	1019	1020	1021
Total - Local telephony			1022
b) Long distance telephony:			
Outbound service:			
flat rate services	1023	1024	1025
measured services	1026	1027	1028
Total - Outbound	1029	1030	1031
Inbound service <i>(toll free, 1-8xx, etc.)</i>	1032	1033	1034
Pay phones			1035
Other <i>(Please specify)</i> ➤	1036	1037	1038
Total - Long distance telephony			1039
2. Packet-switched <i>(report retail Internet activity in 'Non-Telecom Operating Revenues')</i>			1040
3. Non-switched <i>(private line services)</i>			1041
B. Wideband Services <i>(>64 kbps - 1.544 Mbps inclusive)</i>			
1. Circuit-switched	1042	1043	1044
2. Packet-switched <i>(report retail Internet activity in 'Non-Telecom Operating Revenues')</i>			1045
3. Non-switched <i>(private line services)</i>			1046

MODULE 1. OPERATING REVENUE — Continued

Telecommunications Operating Revenues — (continued)	Class of customer		Total (thousands of dollars)
	Residential (thousands of dollars)	Business and other (thousands of dollars)	
C. Broadband Services: (>1.544 Mbps)			
1. Circuit-switched	1047	1048	1049
2. Packet-switched (report retail Internet activity in 'Non-Telecom Operating Revenues')			1050
3. Non-switched (private line services)			1051
D. Calling Features	1052	1053	1054
E. Connection (activation-deactivation, one-time charges)	1055	1056	1057
F. Other Telecommunications Revenues:			
1. (Please specify) ➤	1058	1059	1060
2. (Please specify) ➤	1061	1062	1063
3. (Please specify) ➤	1064	1065	1066
4. Residual	1067	1068	1069
Total - Retail Services (sum of cells 1022, 1039, 1040, 1041, 1044, 1045, 1046, 1049, 1050, 1051, 1054, 1057, 1060, 1063, 1066 and 1069)			1306
Total - Telecommunications Operating Revenues			1070 (1014 + 1306)

Residential (#)	Business (#)	Total (#)
1071	1072	1073

Telecom Customer Accounts (at year end)

Non-Telecommunications Operating Revenues	Class of customer		Total (thousands of dollars)
	Residential (thousands of dollars)	Business and other (thousands of dollars)	
A. Terminal Equipment Rentals	1074	1075	1076
B. Sale of Telecommunications Goods (Please specify) ➤	1077	1078	1079
C. Directory (advertising and database) Services	1080	1081	1082
D. Retail Internet Access	1083	1084	1085
E. Installations	1086	1087	1088
F. Customer Repairs and Maintenance	1089	1090	1091
G. Late Payment and Related Charges	1300	1301	1302
H. Other Non-Telecommunications Operating Revenue:			
1. (Please specify) ➤	1092	1093	1094
2. (Please specify) ➤	1095	1096	1097
3. Residual	1098	1099	1100
Total - Non-Telecommunications Operating Revenues (sum of bolded cells)			1101

TOTAL MODULE 1 - OPERATING REVENUES (Telecom and Non-Telecom Services)	1102 (1070 + 1101)
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MODULE 1. OPERATING REVENUE — Concluded

Distribution of Operating Revenues by Type of Customer		Percentage
A. Customers in Canada:		1103
1. Residential (individuals and households)		
2. Business and other:	1104	
a) Public institutions (e.g., hospitals, schools, universities)	1105	
b) Government (e.g., federal, provincial, territorial, municipal)		
c) Business:		
Financial (banks, trust cos., financial crown corporations)	1106	
Other (Please specify) ➤	1107	
Total - Business	1108	
Total - Business and other		1109
B. Customers outside Canada (exports)		1110
TOTAL - OPERATING REVENUES (bolded cells sum to 100%, = cell 1102, page 2)		(1103 + 1109 + 1110) 100%

MODULE 2. OPERATING EXPENSES

* Estimate the \$ 000's or % of the total expense paid to incumbent and entrant telecom companies. Incumbent telecommunications companies are listed in the Reporting Guide. ** \$ 000's or % of the amount reported in the adjacent cell in col. 3.	Purchases*		Total (thousands of dollars)	Salaries, wages and benefits** <input type="checkbox"/> (\$ 000's) or <input type="checkbox"/> (%) of col. 3
	<input type="checkbox"/> (\$ 000's) or <input type="checkbox"/> (%) of Total			
	Telecommunications service providers			
	Incumbents	Entrants	3	4
	1	2	3	4
Telecommunications Operating Expenses				
A. Telecom Network Expenses:				
1. Network operations			2001	2002
2. Depreciation			2003	
3. Maintenance and repairs			2004	2005
4. Wireline circuit rentals	2006	2007	2008	
5. Wireless capacity rentals			2009	
6. Satellite capacity rentals			2010	
7. Purchased long-distance services	2011	2012	2013	
8. Contribution payments (to the CFA or other providers)			2014	
9. Interconnection/settlement payments			2015	
10. Residual (please specify large amounts)			2070	2071
B. Commercial and Administrative Expenses:				
1. Selling and marketing			2016	2017
2. Customer servicing			2062	2063
3. Billings and collections			2020	2021
4. Corporate administration and general office expenses			2022	2023
5. Telecommunications, postage and courier fees			2024	
6. Insurance			2025	
7. Advertising and related services (purchased)			2018	
8. Travel and entertainment			2026	
9. Professional and business fees (purchased legal, accounting, auditing, consulting services, etc.)			2027	

MODULE 2. OPERATING EXPENSES — Concluded

Telecommunications Operating Expenses — <i>(continued)</i>	Total (thousands of dollars)	Salaries, wages and benefits <input type="checkbox"/> (\$ 000's) or <input type="checkbox"/> (%) of col. 3
B. Commercial and Administrative Expenses: <i>(continued)</i>	3	4
10. Management fees paid to head office or parent company	2028	
11. Amortization charges	2029	
12. Depreciation	2030	
13. Maintenance and repairs	2031	2032
14. Office equipment rentals	2033	
15. Bad debts expenses	2034	
16. Licenses, permits and indirect taxes:		
a) Radio licensing fees <i>(spectrum)</i>	2035	
b) CRTC licensing fees	2036	
Permits and indirect taxes	2037	
c) <i>(do not include income taxes, report property taxes in C, below)</i>		
17. Other expenses:		
a) <i>(Please specify)</i> ➤	2041	
b) <i>(Please specify)</i> ➤	2042	
c) <i>(Please specify)</i> ➤	2043	
d) Residual expenses	2044	2045
C. Occupancy Costs <i>(Network or Commercial)</i>		
1. Land and buildings rentals	2038	
2. Utilities	2039	
3. Property taxes	2040	
Total - Telecommunications Operating Expenses <i>(sum of each column)</i>	2046	2047
Non-Telecommunications Operating Expenses		
A. Terminal Equipment Rentals	2048	
B. Cost of Telecommunications Goods Sold	2049	
C. Directory <i>(advertising and database)</i> Expenses	2050	
D. Retail Internet	2051	
E. Customer Installations	2052	
F. Customer Repairs and Maintenance	2053	
G. Residual Expenses <i>(Please specify)</i> ➤	2054	
Total - Non-Telecommunications Operating Expenses	2056 <small>(sum of cells 2048 - 2054)</small>	2055
TOTAL MODULE 2 - OPERATING EXPENSES <i>(Telecom and Non-Telecom Services)</i>	2057 <small>(2046 + 2056)</small>	2058 <small>(2047 + 2055) (= cell 6003, p.8)</small>

MODULE 3. INCOME STATEMENT

		Total (thousands of dollars)
A. Total Operating Revenues	3001 (=1102, p.2)	
B. Total Operating Expenses	3002 (=2057, p.4) ()	
Operating Income (Loss)		3003
C. Non-Operating Revenues and Expenses (report expense items in brackets):		
1. Investment income (interest, dividends, joint venture and minority interest, etc.)	3004	
2. Net gains (losses) on sale of assets (fixed, intangible and investments), and foreign exchange	3005	
3. Interest expenses:		
a) on short term debt	3009	
b) on long term debt	3010	
Total - Interest expenses	3011 ()	
4. Write-offs and valuation adjustments (not part of C.5)	3018 ()	
5. Other (e.g., extraordinary and other gains and losses or revenues and expenses n.e.c.)	3019	
Total - Non-Operating Revenues and Expenses		3020
D. Income Taxes:		
1. Deferred	3014	
2. Current	3015	
Total - Income Taxes		3016 ()
NET INCOME (LOSS)		3017 (3003 + 3020 + 3016)

MODULE 4. BALANCE SHEET

		TOTAL Net book value at year end (thousands of dollars)
Assets		
A. Current Assets:		
1. Cash, deposits and temporary cash investments		4001
2. Accounts receivable (accounts, notes and other)		4002
3. Inventory:	opening	closing
a) Goods for resale	4003	4004
b) Materials and supplies	4005	4006
Total - Inventory	4007	4008 (closing)
4. Other (Please specify) ➤		4009
Total - Current Assets (sum of 'Total' column)		4010

MODULE 4. BALANCE SHEET — Continued

Assets – Continued	Historical Cost <small>(thousands of dollars)</small>			Net Book Value <small>(thousands of dollars)</small>
B. Fixed Assets <i>(property, plant and equipment)</i>				4011
1. Land				
	4012 office/non-network	4013 network operations	4014 (4012 + 4013)	
2. Buildings				
				4015 accumulated depreciation ()
				4016 Net
3. Network infrastructure:				
a) Telecom construction:				
Transmission structures		4017		
Cables/lines:	4018			
metallic				
optical fibre	4019			
Total - Cables/lines		4020		
Other <i>(Please specify)</i>		4021		
b) Machinery and equipment:				
Transmission equipment		4022		
Switching equipment:	4023			
hardware				
software	4024			
Total - Switching equipment		4025		
Terminal equipment		4026		
Other <i>(Please specify)</i>		4027		
Total - Network Infrastructure			4028	
				4029 accumulated depreciation ()
				4030 Net
4. Other fixed assets <i>(not part of Network Infrastructure - item 3, above):</i>				
a) Computers, software and non-network equipment		4031		
b) Furniture and office equipment		4032		
c) Motor vehicles and other transport equipment		4033		
d) Residual		4034		
Total - Other fixed assets			4035	
				4036 accumulated depreciation ()
				4037 Net
Total - Fixed Assets <i>(sum of 'Net Book Value column', cells 4011, 4016, 4030 and 4037)</i>				4038
C. Financial Investment:				
1. Investments in and claims on parent, subsidiary and affiliated companies			4039	
2. Other investments			4040	
Total - Financial Investments				4041

MODULE 4. BALANCE SHEET – Concluded

	Historical Cost (thousands of dollars)	Net Book Value (thousands of dollars)
Assets (concluded)		
D. <u>Deferred Charges</u>		4042
E. <u>Other</u>		4043
		4044
Total - Assets (sum of bolded cells: 4010, 4038, 4041, 4042 and 4043)		4044
Liabilities		
A. <u>Current Liabilities:</u>		
1. <u>Trade accounts payable</u>	4045	
2. <u>Other accounts payable (accrued liabilities/expenses)</u>	4046	
3. <u>Short-term debt</u>	4047	
<i>Supplementary question:</i> (amount of short-term debt that is non-interest bearing): \$ _____	4071	
4. <u>Short-term deferrals (e.g., deferred revenue)</u>	4073	
5. <u>Other (Please specify) ➤</u>	4048	
Total - Current Liabilities		4049
B. <u>Long-term Liabilities:</u>		
1. <u>Long-term debt:</u>		
a) <u>Amount owing to parent, subsidiaries and affiliates</u>	4074	
b) <u>Borrowing from non-affiliates:</u>		
<u>Bonds and debentures</u>	4051	
<u>Other (loans, overdrafts, mortgage loans, capital lease obligations, etc.)</u>	4075	
Total - Long-term debt	4053	
<i>Supplementary question:</i> (amount of long-term debt that is non-interest bearing): \$ _____	4072	
2. <u>Deferrals and reserve accounts (e.g., deferred taxes) (Please specify) ➤</u>	4054	
3. <u>Other (Please specify) ➤</u>	4055	
Total - Long-term Liabilities		4056
		4057 (4049 + 4056)
Total - Liabilities		
Shareholders' Equity		
A. <u>Share capital</u>	4058 preferred	4059 common
		4060 (4058 + 4059)
B. <u>Retained earnings:</u>		
1. <u>Opening balance (previous period closing balance)</u>		4061
2. <u>Net income or (loss) for the reporting period (cell 3017, page 5)</u>		4062
3. <u>Dividends declared</u>	4063 preferred	4064 common
		4065 (4063 + 4064)
4. <u>Other additions and deductions</u>		4066
Total - Retained Earnings		4067
C. <u>Other (Please specify) ➤</u>		4068
		4069 (4060 + 4067 + 4068)
Total - Shareholders' Equity		
		4070 (4057 + 4069)
Total - Liabilities and Shareholders' Equity		

MODULE 5. CAPITAL EXPENDITURES

If you complete the 'Survey on Capital and Repair Expenditures' for each province you operate in, you may submit photocopies of this questionnaire instead of completing this module.

Construction Expenditures				(thousands of dollars)
A. Buildings <i>(include leasehold improvements; exclude expenditures for land)</i>	5001 (office/non-network)	5002 (network operations)	5003 (5001 + 5002)	
B. Transmission Structures			5004	
C. Cable/Lines:				
1. Metallic	5005			
2. Optical fibre	5006			
Total - Cables/Lines			5007	
D. Other <i>(Please specify)</i> ➤			5008	
Total - Construction Expenditures <i>(sum of cells 5003, 5004, 5007 and 5008)</i>			5009	

Machinery and Equipment Expenditures				(thousands of dollars)
A. Transmission Equipment				5011
B. Switching Equipment:				
1. Hardware	5012			
2. Software	5013			
Total - Switching Equipment			5014	
C. Terminal Equipment			5016	
D. Other <i>(Please specify)</i> ➤			5017	
Total - Machinery and Equipment Expenditures <i>(sum of cells 5011, 5014, 5016 and 5017)</i>			5018	

MODULE 6. EMPLOYMENT

	Labour Costs			Employees
	(thousands of dollars)			(number of persons at year end)
	Salaries and wages	Fringe benefits	Total	Total
A. Expensed	6001	6002	6003 (= cell 2058, p.4)	
B. Capitalized	6004	6005	6006	
Total	6007	6008	6009 (6011 + 6013) (6003 + 6006)	6010 (6012 + 6014)
C. Full-time			6011	6012
D. Part-time			6013	6014

MODULE 7. INTERNATIONAL TRANSACTIONS IN COMMERCIAL SERVICES

A. Telecommunications Services Trade:	Receipts (exports)			Payments (imports)		
	USA	Other countries	Total	USA	Other countries	Total
	(thousands of Canadian dollars)			(thousands of Canadian dollars)		
1. Interconnection/settlement:	7001	7002	7003	7004	7005	7006
a) with affiliates						
b) with other parties	7007	7008	7009	7010	7011	7012
Total - Interconnect	7013	7014	7015	7016	7017	7018
2. Other telecommunications services:	7101	7102	7103	7104	7105	7106
a) with affiliates						
b) with other parties	7107	7108	7109	7110	7111	7112
Total - Other services	7113	7114	7115	7116	7117	7118
Total - Telecommunications Services Trade <i>(sum of A.1 + A.2)</i>	7201	7202	7203	7204	7205	7206
B. Non-Telecommunications Services Trade:	7019	7020	7021	7022	7023	7024
a) with affiliates						
b) with other parties	7025	7026	7027	7028	7029	7030
Total - Non-Telecoms Services Trade	7031	7032	7033	7034	7035	7036
Total - Module 7 <i>(sum of bolded cells)</i>	7037	7038	7039	7040	7041	7042

MODULE 8. NETWORK INFRASTRUCTURE

A. PSTN Access Lines <i>(at year end)</i>	Owned by the respondent			Leased to the respondent for telecom carriage or resale
	Class of customer		Total (#)	Total (#)
	Residential (#)	Business and other (#)		
1. Individual	8001	8002	8003	8004
2. Multi-party	8005	8006	8007	8008
3. ISDN <i>(Integrated Services Digital Network):</i>				
a) BRA <i>(Basic Rate Access)</i>	8009	8010	8011	8012
b) PRA <i>(Primary Rate Access)</i>		8013	(=8013)	8015
4. Public telephones		8016	(=8016)	8018
5. Centrex		8019	(=8019)	8021
6. Official telephone lines		8090	(=8090)	
7. Other <i>(please specify)</i> ➤	8022	8023	8024	8025
Total - PSTN Access Lines	8026	8027	8028	8029
B. PSTN Digitalization <i>(Owned PSTN access lines - from central office, wire centre, or head-end to subscriber premises - connected to digital or analogue switches):</i>				
1. Digital switch connections:	8030	8031	8032	
a) Fibre/carrier lines				
b) Metallic lines	8033	8034	8035	
Total	8036 (8030 + 8033)	8037 (8031 + 8034)	8038 (8032 + 8035)	
2. Analogue switch connections	8039	8040	8041	
Total - Owned PSTN Access Lines	(8036 + 8039) (= cell 8026)	(8037 + 8040) (= cell 8027)	(8038 + 8041) (= cell 8028)	

MODULE 8. NETWORK INFRASTRUCTURE — Continued

C. PSTN Access Lines Churn <i>(Change in number of owned PSTN access lines during the year)</i>	Class of customer		Total (#)
	Residential (#)	Business and other (#)	
1. PSTN Access lines at previous year end	8042	8043	8044
2. PSTN Access lines connected during the year	8045	8046	8047
3. PSTN Access lines disconnected during the year	8048 ()	8049 ()	8050 ()
	(= cell 8026)	(= cell 8027)	(= cell 8028)
Total - PSTN Access Lines <i>(at year end) (1+2+3)</i>			

D. High Speed Access Through PSTN Lines <i>(Only count your subscribers - directly billed by you rather than by a subsidiary company or ISP division, etc.- who have DSL modems to enhance bandwidth capacity of the PSTN access line(s) you provide)</i>			
1. Wideband (> 64 kbps to 1.544 Mbps)	8081	8082	8083
2. Broadband (> 1.544 Mbps)	8084	8085	8086
Total - High speed Access	8087	8088	8089

E. Non -PSTN Lines <i>(at year end)</i>		
	Owned by the respondent (#)	Leased to the respondent for telecom carriage or resale (#)
1. Analogue <i>(voice, sub-voice band)</i>	8051	8052
2. Digital:		
a) Narrowband <i>(to 64 kbps inclusive)</i>	8053	8054
b) Wideband <i>(> 64 Kbps, to 1.544 Mbps inclusive)</i>	8055	8056
c) Broadband <i>(>1.544 Mbps, excluding xDSL)</i>	8057	8058
d) xDSL	8059	8060
Total - Digital	8061	8062
Total - Non-PSTN Lines	8063 (8051 + 8061)	8064 (8052 + 8062)

F. Wireline Network Kilometres	Route km (#)	Sheath km (#)	Conductor/fibre km (#)	Lit fibre km (#)
1. Metallic <i>(copper)</i> pairs	8065	8066	8067	
2. Metallic/coaxial cable	8068	8069	8070	
3. Optical fibre	8071	8072	8073	8074

Note: - cable containing metal and fibre is classified as fibre.
 - two fibre/cables sheaths extending 100 km along the same route and containing 10 fibres each would constitute 100 route km, 200 sheath km (100 route km x number of sheaths), and 2,000 fibre or strand km (sheath km x the number of fibres/strands in each sheath).

G. Microwave Radio Relay Systems	Route km (#)
	8075

H. Switches <i>(owned by respondent)</i>	Total (#)
1. Digital switches:	
a) ATM/IP	8076
b) Circuit switches <i>(e.g., DMS, ESS, - include PBX's used as public switches, do not count PC's)</i>	8077
Total - Digital	8078
2. Analogue switches	8079
Total - Switches	8080 (8078 + 8079)

MODULE 9. TRAFFIC STATISTICS

	Long distance conversation minutes			Long distance calls/messages		
	(thousands)			(thousands)		
	Residential	Business	Total	Residential	Business	Total
A. Outbound Calls/Messages,¹						
Canada to:						
1. Canada	9001	9002	9003	9004	9005	9006
2. USA	9007	9008	9009	9010	9011	9012
3. Overseas	9013	9014	9015	9016	9017	9018
Total	9019	9020	9021	9022	9023	9024
B. International Incoming Calls/Messages,² to Canada from:						
1. USA	9025	9026	9027	9028	9029	9030
2. Overseas	9031	9032	9033	9034	9035	9036
Total	9037	9038	9039	9040	9041	9042
C. Transit Traffic Calls/Messages³			9043			
D. Inbound Toll (toll free, 1-8xx)⁴ Calling, to Canada from:						
1. Canada	9044	9045	9046	9047	9048	9049
2. USA	9050	9051	9052	9053	9054	9055
3. Overseas	9056	9057	9058	9059	9060	9061
Total	9062	9063	9064	9065	9066	9067

Notes:

- ¹ include originating calls (those that are placed by your customers).
- ² only include calls that you carry over an international gateway (and are terminated in Canada).
- ³ calls that neither originate nor terminate in Canada.
- ⁴ this is a subset to part A.

Comments

Information Concerning Consolidated Reporting

Please provide information related to subsidiaries and affiliates consolidated in this questionnaire.

Company 1

Legal Name

Operating Name or Trade Name (if different from legal name):

Street:

City:

Province:

Postal Code:

Telephone:

Fax:

E-mail:

A. Type of business organization:

- | | | |
|---|--|--|
| <input type="checkbox"/> A single corporation | <input type="checkbox"/> Consolidated family of corporations
(* do not include foreign companies) | <input type="checkbox"/> Part of a corporation
(e.g., branch, division) |
| <input type="checkbox"/> Provincial government system | <input type="checkbox"/> Municipal system | <input type="checkbox"/> Co-operative |
| <input type="checkbox"/> Joint venture | <input type="checkbox"/> Partnership | <input type="checkbox"/> Sole proprietor |
| | <input type="checkbox"/> Other (Please specify) ➤ | |

100

B. Telecommunications Service:

	Facilities-based	Reselling
--	-------------------------	------------------

- | | | |
|-----------------------------------|---------------------------------|---------------------------------|
| Wireline Telecommunications | 401
<input type="checkbox"/> | 402
<input type="checkbox"/> |
| Competitive Pay Telephone Service | 419
<input type="checkbox"/> | 420
<input type="checkbox"/> |
| Cellular/PCS/ESMR | 403
<input type="checkbox"/> | 404
<input type="checkbox"/> |
| RCC | 405
<input type="checkbox"/> | 406
<input type="checkbox"/> |
| Paging, Narrowband PCS | 407
<input type="checkbox"/> | 408
<input type="checkbox"/> |
| Wireless Broadband | 409
<input type="checkbox"/> | 410
<input type="checkbox"/> |
| Fixed Wireless | 411
<input type="checkbox"/> | 412
<input type="checkbox"/> |
| Satellite (Fixed) | 413
<input type="checkbox"/> | 414
<input type="checkbox"/> |
| Satellite (Mobile) | 415
<input type="checkbox"/> | 416
<input type="checkbox"/> |
| Other (Please specify)
➤ | 417
<input type="checkbox"/> | 418
<input type="checkbox"/> |

C. A majority of this company's revenues are:

- | | | |
|--|-------------------------|------------------|
| | Facilities-based | Reselling |
|--|-------------------------|------------------|
- or Non-telecom (please specify) ➤

400

D. Nine-digit GST Registered Account/Business No.:

300

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E. If known, what percentage of this company's common (voting) shares were ultimately foreign owned at year end?

103

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 %

F. Please describe the company's relationship to the respondent company

600

Company 2

Legal Name

Operating Name or Trade Name (if different from legal name):

Street:

City:

Province:

Postal Code:

Telephone:

Fax:

E-mail:

A. Type of business organization:

- | | | |
|---|--|--|
| <input type="checkbox"/> A single corporation | <input type="checkbox"/> Consolidated family of corporations
(* do not include foreign companies) | <input type="checkbox"/> Part of a corporation
(e.g., branch, division) |
| <input type="checkbox"/> Provincial government system | <input type="checkbox"/> Municipal system | <input type="checkbox"/> Co-operative |
| <input type="checkbox"/> Joint venture | <input type="checkbox"/> Partnership | <input type="checkbox"/> Sole proprietor |
| | <input type="checkbox"/> Other (Please specify) ➤ | |

100

B. Telecommunications Service:

	Facilities-based	Reselling
--	-------------------------	------------------

- | | | |
|-----------------------------------|---------------------------------|---------------------------------|
| Wireline Telecommunications | 401
<input type="checkbox"/> | 402
<input type="checkbox"/> |
| Competitive Pay Telephone Service | 419
<input type="checkbox"/> | 420
<input type="checkbox"/> |
| Cellular/PCS/ESMR | 403
<input type="checkbox"/> | 404
<input type="checkbox"/> |
| RCC | 405
<input type="checkbox"/> | 406
<input type="checkbox"/> |
| Paging, Narrowband PCS | 407
<input type="checkbox"/> | 408
<input type="checkbox"/> |
| Wireless Broadband | 409
<input type="checkbox"/> | 410
<input type="checkbox"/> |
| Fixed Wireless | 411
<input type="checkbox"/> | 412
<input type="checkbox"/> |
| Satellite (Fixed) | 413
<input type="checkbox"/> | 414
<input type="checkbox"/> |
| Satellite (Mobile) | 415
<input type="checkbox"/> | 416
<input type="checkbox"/> |
| Other (Please specify)
➤ | 417
<input type="checkbox"/> | 418
<input type="checkbox"/> |

C. A majority of this company's revenues are:

- | | | |
|--|-------------------------|------------------|
| | Facilities-based | Reselling |
|--|-------------------------|------------------|
- or Non-telecom (please specify) ➤

400

D. Nine-digit GST Registered Account/Business No.:

300

--	--	--	--	--	--	--	--	--	--

E. If known, what percentage of this company's common (voting) shares were ultimately foreign owned at year end?

103

--

 %

F. Please describe the company's relationship to the respondent company

600