



Survey of Wireless Telecommunications Service Providers, 1998 (L)

Si vous préférez ce questionnaire en français, veuillez appeler : (613) 951-2201



Respondent company		<i>Please change pre-printed information, if necessary, using the corresponding boxes below</i>	
Legal Name			
Operating or Trade Name (if different from legal name):			
Mail Contact person responsible for this survey (please print clearly):			
Job Title:			
Street:			
City:			
Province:		Postal Code:	
Telephone:		Fax:	
E-mail:		Website:	

Information for Respondents

Survey Objective

This survey collects financial and operating data for the statistical measurement and analysis of the telecommunications industry (telecom carriage or resale). These data will be aggregated to produce estimates of national and provincial economic production in Canada as well as estimates of activity by industry. This information is used by government for national and regional programs and policy planning, by the private sector for industry performance measurement and market development and by international telecommunications organizations and the general public to better understand this sector's role in the social and economic fabric of Canada. The aggregated results of this survey will be published in Statistics Canada Catalogue No. 56-203-XPB.

Authority

This survey is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. Completion of this questionnaire is a legal requirement under this Act.

Confidentiality

Statistics Canada is prohibited by law from publishing or releasing any statistics which would divulge information obtained from this survey relating to any identifiable business without the previous written consent of that business. **The data on this questionnaire will be treated in confidence, used for statistical purposes and published in aggregate form only.** The confidentiality provisions of the Statistics Act are not affected by the Access to Information Act or any other legislation. **Please note that Statistics Canada does not share any individual responses with Revenue Canada.**

Data Sharing Agreement

To reduce respondent burden and to ensure more uniform statistics, an agreement has been made under Section 11 of the Statistics Act to exchange information about the Quebec operations of survey respondents with Statistics Quebec. This statistical agency has been established under provincial legislation which provides substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the federal Statistics Act. The legislation also provides this agency with the authority to collect this information on their own.

Reporting Period and Coverage

This questionnaire should be completed for the year ended December 31, 1998 or for the fiscal year ending on or before March 31, 1999.

Return Procedures

Please return the completed questionnaire(s) within **30 days** of receipt in the enclosed envelope or by facsimile to (613) 951-9920. If you anticipate difficulty in making this deadline, please inform Statistics Canada of your expected filing date.

Reporting Instructions

Please complete all questions that pertain to your operations; cross out cells or sections that do not apply to your company to reduce the likelihood of follow-up call-backs to verify missing information. Detailed instructions and definitions of terms used in the questionnaire are found in the Reporting Guide. Please refer to the Reporting Guide in order to ensure your responses are consistent with those provided by other respondents.

Assistance

If you require further assistance or need additional forms, please contact:

Telecommunications Section
Science, Innovation and Electronic Information Division
Statistics Canada
R.H. Coats Building, Floor 7
Ottawa, Ontario
Canada, K1A 0T6

For service in English: Haig McCarrell
Phone: (613) 951-5948
Fax: (613) 951-9920
E-mail: haig.mccarrell@statcan.ca

Pour le service en français : Michael Lynch
Téléphone : (613) 951-2201
Télécopieur : (613) 951-9920
Courriel : michael.lynych@statcan.ca

Thank you for your co-operation

Respondent Information

100

A. Type of business organization:

- | | | |
|--|--|---|
| <input type="checkbox"/> A single corporation | <input type="checkbox"/> Consolidated family of corporations*
<i>(complete the back page)</i> | <input type="checkbox"/> Part of a corporation
<i>(e.g., branch, division)</i> |
| <input type="checkbox"/> Provincial government system | <input type="checkbox"/> Municipal system | <input type="checkbox"/> Co-operative |
| <input type="checkbox"/> Sole proprietor | <input type="checkbox"/> Joint venture | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Other <i>(please specify)</i> _____ | | |

*** Multiple Unit Reporting** - If you are including more than one legal or operating entity on a single questionnaire, please fill out **Information Concerning Consolidated Reporting** on the back of the questionnaire. Please see the Respondent Information section in the Reporting Guide for more information on multiple unit reporting. In general, if your organization operates distinct business units (a corporation or organizational unit) offering different telecommunications services (see Industry Classification section, Page iii) for which you maintain separate financial statements, please complete a questionnaire for each unit. For more forms, contact Statistics Canada at (613) 951-5948 or (613) 951-2201.

B. Foreign ownership:

- a) What percentage of this company's common (voting) shares were foreign owned at year end? 101 %
- b) If applicable, what percentage of this company's parent company's shares were foreign owned at year end? 102 %

C. If your organization has undergone legal changes during the past calendar year, or is reporting for less than a 12-month fiscal year, please check (✓) the appropriate box(es) below and provide a brief explanation and the date(s) of the event(s). If the legal change involved other companies, please provide their legal names:

- ²⁰¹ New business
 ²⁰² Ceased operations
 ²⁰³ Change of ownership
 ²⁰⁴ Merger/Amalgamation/Split-up/Spin-off
- ²⁰⁵ Other *(Please describe - attach additional pages if necessary)*. ➤ _____

300

D. Please enter your nine digit GST Registered Account/Business Number:

--	--	--	--	--	--	--	--	--

E. Reporting period:

This questionnaire should be completed for the year ending December 31, 1998 or the fiscal period ending on or before March 31, 1999

From:

Y	Y	Y	Y	M	M	D	D
---	---	---	---	---	---	---	---

To:

Y	Y	Y	Y	M	M	D	D
---	---	---	---	---	---	---	---

Telecommunications Industry Classification

400

A. Please indicate (✓) which of the following account for more than 50 percent of your operating revenues:

- Facilities-based telecommunications services Reselling of telecommunications services
 Non-telecommunications activity *(Please describe your main revenue activities and return this form in the envelope provided)*

➤ _____

B. Please indicate (✓) the telecommunications services provided:

Telecommunications service	Facilities-based	Reseller
Wireline telecommunications	401 <input type="checkbox"/>	402 <input type="checkbox"/>
Cellular/PCS/ESMR	403 <input type="checkbox"/>	404 <input type="checkbox"/>
RCC (Radio Common Carriage)	405 <input type="checkbox"/>	406 <input type="checkbox"/>
Paging, Narrowband PCS	407 <input type="checkbox"/>	408 <input type="checkbox"/>
Wireless Broadband	409 <input type="checkbox"/>	410 <input type="checkbox"/>
Fixed Wireless	411 <input type="checkbox"/>	412 <input type="checkbox"/>
Satellite (Fixed)	413 <input type="checkbox"/>	414 <input checked="" type="checkbox"/>
Satellite (Mobile)	415 <input type="checkbox"/>	416 <input type="checkbox"/>
Other <i>(Please specify)</i> ➤	417 <input type="checkbox"/>	418 <input type="checkbox"/>

Contact Statistics Canada for the appropriate Wireline Telecommunications questionnaire if more than half of your revenues are wireline services.

Complete this survey if more than half of your telecom revenues are earned from the activities listed here.

Contact Statistics Canada for the appropriate Wireless Telecommunications questionnaire if more than half of your revenues are earned from the activities listed here.

C. Please check (✓) all areas of operation (areas where respondent has employees):

- 501 B.C. 502 Alta. 503 Sask. 504 Man. 505 Ont. 506 Que. 507 N.B. 508 N.S. 509 P.E.I. 510 Nfld. 511 Y.T. 512 N.W.T

➔ Please complete the Appendix if more than one box is checked in question C.

Follow-up Contacts

Additional person(s) to contact for follow-up information: *(Please print)*

Certification

Please print the name of the person responsible for this return:

Signature: _____

I certify that the information provided in this report is complete to the best of my knowledge.

Title of signator:	Date completed: <table style="margin-left: auto; margin-right: auto;"> <tr> <td style="border: 1px solid black; width: 20px; height: 20px;">Y</td> <td style="border: 1px solid black; width: 20px; height: 20px;">Y</td> <td style="border: 1px solid black; width: 20px; height: 20px;">Y</td> <td style="border: 1px solid black; width: 20px; height: 20px;">Y</td> <td style="border: 1px solid black; width: 20px; height: 20px;">M</td> <td style="border: 1px solid black; width: 20px; height: 20px;">M</td> <td style="border: 1px solid black; width: 20px; height: 20px;">D</td> <td style="border: 1px solid black; width: 20px; height: 20px;">D</td> </tr> </table>	Y	Y	Y	Y	M	M	D	D
Y	Y	Y	Y	M	M	D	D		

MODULE 1. OPERATING REVENUES

Telecommunications Operating Revenues

Total
(thousands of dollars)

A. Carrier Services:

(revenues from other telecom service providers)

1. Contribution receipts	1003
2. Interconnection/settlements receipts	1006
3. Wireless capacity rentals	1200
4. Other <i>(Please specify)</i> ➤	1201
Total - Carrier Services	1014

B. Narrowband Services

(to 64 kbps inclusive)

	Fixed/recurring	Air time	Other	Total
1. Local telephony <i>(Cellular, PCS, ESMR)</i>	1202	1203	1204	1022
2. Long distance telephony <i>(Cellular, PCS, ESMR)</i>	1205	1206	1207	1039
3. Paging, Narrowband PCS				1208
4. Dispatch services <i>(RCC)</i>				1209
5. Other Narrowband Services <i>(Please specify)</i> ➤				1210

C. Wideband Services *(> 64 kbps - 1.544 Mbps inclusive)*

	Switched	Non-switched	Total
	1211	1046	1212
	1213	1051	1214

D. Broadband Services *(>1.544 Mbps)*

(thousands of dollars)

E. Calling Features

1054

F. Connection *(activation, one-time charges)*

1057

G. Administrative Charges

1215

H. Roaming charges from subscribers

(payments between service providers should be reported in A above)

1216

I. Other Telecommunications Operating Revenues:

1. Other <i>(Please specify)</i> ➤	1060
2. Other <i>(Please specify)</i> ➤	1063
3. Other <i>(Please specify)</i> ➤	1066
4. Residual	1069

Total - Telecommunications Operating Revenues

1070

MODULE 1. OPERATING REVENUES – Concluded

Non-Telecommunications Operating Revenues	Total (thousands of dollars)
A. Terminal equipment rental	1076
B. Sale of Telecommunications Goods	1079
C. Other Non-Telecommunications Operating Revenues	
1. <i>(Please specify)</i> ➤	1094
2. <i>(Please specify)</i> ➤	1097
3. Residual	1100
Total - Non-Telecommunications Operating Revenues	1101
SUMMARY	
TOTAL MODULE 1 - OPERATING REVENUES <i>(Telecom and Non-Telecom Services)</i>	1102 (1070 + 1101)

Customer Base	Subscribers			Accounts			
	Previous year end	Connections/ activations	Disconnections/ deactivations	Current year end		Current year end	
				Total	% res.	Total	% res.
PCS @ 2 GHz	1111	1112	1113	1114	1115	1116	1117
ESMR	1118	1119	1120	1121	1122	1123	1124
Cellular @ 800 MHz:							
Digital	1125	1126	1127	1128	1129	1130	1131
Analogue	1132	1133	1134	1135	1136	1137	1138
Paging, Narrowband PCS	1139	1140	1141	1142	1143	1144	1145
RCC	1146	1147	1148	1149	1150	1151	1152
Other <i>(Please specify)</i>	1153	1154	1155	1156	1157	1158	1159
➤							
Other <i>(Please specify)</i>	1160	1161	1162	1163	1164	1165	1166
➤							

Distribution of Operating Revenue by Type of Customer	Percentage
A. Customers in Canada:	
1. Residential <i>(individuals and households)</i>	1103
2. Business and other:	
a) Public institutions <i>(e.g., hospitals, schools, universities)</i>	1104
b) Government <i>(e.g., federal, provincial, territorial, municipal)</i>	1105
c) Business:	
Financial <i>(banks, trust cos., financial crown corporations)</i>	1106
Other <i>(Please specify)</i> ➤	1107
Total - Business	1108
Total - Business and other	1109
Total - Business and other	1110
B. Customers outside Canada <i>(exports)</i>	
Total - Operating Revenues <i>(bolded cells sum to 100%, = cell 1102, page 2)</i>	100%

MODULE 2. OPERATING EXPENSES

* Estimate the amount or % of the total expense paid to incumbent and entrant telecom companies. Incumbent telecommunications companies are listed in the Reporting Guide.

Purchases*	
<input type="checkbox"/> (\$ 000's) or <input type="checkbox"/> (%) of Total	
Telecommunications service providers	
Incumbents	Entrants

Total
(thousands of dollars)

Salaries, wages and benefits
 (\$ 000's) or
 (%) of Total

Telecommunications Operating Expenses

A. Telecom Services Provisioning:

1. Network operations			2001	2002
2. Depreciation			2003	
3. Maintenance and repairs			2004	2005
4. Wireline circuit rentals	2006	2007	2008	
5. Wireless capacity rentals			2009	
6. Satellite capacity rentals			2010	
7. Purchased long-distance services	2011	2012	2013	
8. Contribution payments (to other providers)			2014	
Supplementary question: (contribution payments to self, not part of Question 8 or 'Operating Expenses'):			2061	\$ _____
9. Interconnection/settlement payments			2015	

B. Commercial and Administrative Support:

1. Selling and marketing			2016	2017
2. Advertising and related services			2018	2019
3. Billings and collections			2020	2021
4. Corporate administration and general office expenses			2022	2023
5. Telecommunications, postage and courier fees			2024	
6. Insurance			2025	
7. Travel and entertainment			2026	
8. Professional and business fees <i>(Purchased legal, accounting, consulting services, etc.)</i>			2027	
9. Management fees paid to head office or parent company			2028	
10. Amortization charges			2029	
11. Depreciation			2030	
12. Maintenance and repairs			2031	2032
13. Office equipment rentals			2033	
14. Bad debts expenses			2034	
15. Licenses, permits and indirect taxes:			2035	
a) Radio licensing fees			2036	
b) CRTC licensing fees			2037	
Permits and indirect taxes				
c) <i>(do not include income taxes, report property taxes in C, below)</i>				

C. Occupancy Costs:

1. Land and buildings rentals		2038
2. Utilities		2039
3. Property taxes		2040

MODULE 2. OPERATING EXPENSES – Concluded

Telecommunications Operating Expenses <i>(continued)</i>	Total (thousands of dollars)	Salaries, wages and benefits
		<input type="checkbox"/> (\$ 000's) or <input type="checkbox"/> (%) of Total
D. Other Expenses:		
1. <i>(Please specify)</i> ➤	2041	
2. <i>(Please specify)</i> ➤	2042	
3. <i>(Please specify)</i> ➤	2043	
4. Residual expenses	2044	2045
Total - Telecommunications Operating Expenses <i>(sum of each column)</i>	2046	2047

Non-Telecommunications Operating Expenses

A. Terminal Equipment Rentals	2048	
B. Cost of Telecommunications Goods Sold	2049	
C. Other expenses:		
1. <i>(Please specify)</i> ➤	2059	
2. <i>(Please specify)</i> ➤	2060	
3. Residual Expenses	2064	2055
Total - Non-Telecommunications Operating Expenses <i>(sum of Total column)</i>	2056	

SUMMARY

TOTAL MODULE 2 - OPERATING EXPENSES <i>(Telecom and Non-Telecom Services)</i>	2057 (2046 + 2056)	2058 (2047 + 2055)
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MODULE 3. INCOME STATEMENT

		Total (thousands of dollars)
A. Total Operating Revenue <i>(cell 1202, page 2)</i>	3001	
B. Total Operating Expenses <i>(cell 2057, page 4)</i>	3002 ()	
Operating Income (Loss)		3003
C. Non-Operating Revenue:		
1. Investment income (interest, dividends)	3004	
2. Net gains (losses) on sale of assets, foreign exchange	3005	
3. Extraordinary gains (losses)	3006	
4. Other <i>(please specify)</i> ➤	3007	
Total - Non-Operating Revenue		3008
D. Non-Operating Expenses:		
1. Interest expenses:		
a) on short term debt	3009	
b) on long term debt	3010	
Total - Interest expenses		3011
2. Other <i>(Please specify)</i> ➤	3012	
Total - Non-Operating Expenses		3013 ()

MODULE 3. INCOME STATEMENT – Concluded

E. Income Taxes:		Total (thousands of dollars)
1. <u>Deferred</u>	3014	
2. <u>Current</u>	3015	
Total - Income Taxes		3016 ()
NET INCOME (LOSS)		3017

MODULE 4. BALANCE SHEET

Assets		TOTAL Net book value at year end (thousands of dollars)
A. Current assets:		
1. <u>Cash, deposits and temporary cash investments</u>		4001
2. <u>Accounts receivable (accounts, notes and other)</u>		4002
3. <u>Inventory:</u>	opening closing	
a) <u>Goods for resale</u>	4003 4004	
b) <u>Materials and supplies</u>	4005 4006	
<u>Total - Inventory</u>		4008 (closing)
4. <u>Other current assets</u>		4009
Total - Current Assets		4010
B. Fixed Assets (property, plant and equipment)		
	Historical Cost (thousands of dollars)	Net Book Value (thousands of dollars)
1. <u>Land</u>		4011
	4012 (office/non-network) 4013 (network operations) 4014 (4012 + 4013)	
2. <u>Buildings</u>		
		4015 accumulated depreciation () 4016 Net
3. <u>Network infrastructure:</u>	4017	
a) <u>Transmission structures</u>		
b) <u>Machinery and equipment:</u>	4022	
<u>Transmission equipment</u>		
<u>Switching equipment:</u>		
<u>hardware</u>	4023	
<u>software</u>	4024	
<u>Total - Switching equipment</u>		4025
<u>Terminal equipment</u>	4026	
<u>Other (Please specify)</u>	4027	
Total - Network infrastructure		4028
		4029 accumulated depreciation () 4030 Net

MODULE 4. BALANCE SHEET – Continued

Assets (continued)	Historical Cost (thousands of dollars)	Net Book Value (thousands of dollars)
4. Other fixed assets (not part of Network infrastructure - item 3, above):		
a) Computers, software and related equipment	4031	
b) Furniture and office equipment	4032	
c) Motor vehicles and other transport equipment	4033	
d) Residual	4034	
Total - Other fixed assets	4035	
	4036 accumulated depreciation ()	4037 Net
		4038
Total - Fixed Assets (sum of 'Net Book Value column', cells 4011, 4016 4030 and 4037)		
C. Financial Investment:		
1. Investments in and claims on parent, subsidiary and affiliated companies	4039	
2. Other investments	4040	
Total - Financial Investments		4041
		4042
D. Deferred charges		
		4043
E. Other		
		4044
Total - Assets (sum of bolded cells)		
Liabilities		
A. Current Liabilities:		
1. Trade accounts payable	4045	
2. Other accounts payable	4046	
3. Short-term debt	4047	
Supplementary question: (amount of short-term debt that is non-interest bearing):	4071 \$ _____	
4. Other (Please specify) ➤	4048	
Total - Current Liabilities		4049
B. Long-Term Liabilities:		
1. Long-term debt:	4050	
a) Capital lease obligations	4051	
b) Bonds and debentures	4052	
c) Other (Please specify) ➤	4053	
Total - Long-Term debt		
Supplementary question: (amount of long-term debt that is non-interest bearing):	4072 \$ _____	
2. Deferrals and reserve accounts (Please specify) ➤	4054	
3. Other (Please specify) ➤	4055	
Total - Long-Term Liabilities		4056
Total - Liabilities		4057 (4049 + 4056)

MODULE 4. BALANCE SHEET – Concluded

Shareholders' Equity				Net Book Value (thousands of dollars)	
A. Share capital	4058 (preferred)	4059 (common)		4060	(4058 + 4059)
B. Retained earnings:				4061	
a) Opening balance (previous period closing balance)				4062	
b) Net income or (loss) for the reporting period (cell 3017, page 5)				4065 (4063 + 4064)	
c) Dividends declared	4063 (preferred)	4064 (common)		()	
d) Other additions and deductions				4066	
Total - Retained Earnings				4067	
C. Other (Please specify) ➤				4068	
Total - Shareholders' Equity (sum of bolded cells)				4069	
Total - Liabilities and Shareholders' Equity				4070	(4057 + 4069)

MODULE 5. CAPITAL EXPENDITURES

Construction Expenditures				(thousands of dollars)	
A. Buildings <i>(do not include expenditures for land)</i>	5001 (office/non-network)	5002 (network operations)		5003	(5001 + 5002)
B. Transmission Structures				5004	
C. Other (Please specify) ➤				5008	
Total - Construction Expenditures				5009	
D. Payments for Work Performed by Contractors (included in 'Total - Construction Expenditures' above)				5010	
Machinery and Equipment Expenditures				5011	
A. Transmission Equipment				5011	
B. Switching Equipment:				5012	
1. Hardware				5013	
2. Software					
Total - Switching equipment				5014	
C. Terminal Equipment				5016	
D. Other (Please specify) ➤				5017	
Total - Machinery and Equipment Expenditures				5018	

MODULE 6. EMPLOYMENT

	Labour Costs			Employees (number of persons at year end)
	(thousands of dollars)			
	Salaries and wages	Fringe benefits	Total	
A. Expensed	6001	6002	6003 (= cell 2058, p 4)	
B. Capitalized	6004	6005	6006	
Total	6007	6008	6009	6010
C. Full-time			6011	6012
D. Part-time			6013	6014

MODULE 7. INTERNATIONAL TRADE IN TELECOMMUNICATIONS SERVICES

A. Services:	Receipts (exports)			Payments (imports)		
	USA	Other countries	Total	USA	Other countries	Total
	(thousands of Canadian dollars)			(thousands of Canadian dollars)		
1. Interconnection/settlement:	7001	7002	7003	7004	7005	7006
a) with affiliates						
b) with other parties	7007	7008	7009	7010	7011	7012
Total - Interconnect	7013	7014	7015	7016	7017	7018
2. Other services:	7019	7020	7021	7022	7023	7024
a) with affiliates						
b) with other parties	7025	7026	7027	7028	7029	7030
Total - Other services	7031	7032	7033	7034	7035	7036
Total - Services trade <i>(sum of A.1 + A.2)</i>	7037	7038	7039	7040	7041	7042
B. Interest and dividends:	7043	7044	7045	7046	7047	7048
a) with affiliates						
b) with other parties	7049	7050	7051	7052	7053	7054
Total - Interest and dividends	7055	7056	7057	7058	7059	7060
Total - Module 7 (A + B)	7061	7062	7063	7064	7065	7066

MODULE 8. NETWORK INFRASTRUCTURE

A. Cell/repeater sites:	Owned	Leased
PCS @ 2GHz	8100	8101
ESMR	8102	8103
Cellular @ 800 MHz:		
Digital	8104	8105
Analogue	8106	8107
Paging	8108	8109
RCC	8110	8111
Other (Please specify) >	8112	8113
Other (Please specify) >	8114	8115

MODULE 8. NETWORK INFRASTRUCTURE – Concluded

B. Switches (owned by respondent):		Total (#)
Digital switches:		
a) ATM/IP	8076	
b) Circuit switches ¹	8077	
Total - Digital switches		8078
Analogue switches		8079
Total - Switches		8080

¹ (e.g., DMS, ESS - include PBX's used as public switches, do not count PC's)

MODULE 9. TRAFFIC STATISTICS

A. Billed calls/messages,¹ Canada to:	Billed minutes		
	Local	Long distance	Total
	<small>(thousands)</small>		
1. Canada	9070	9071	9072
2. USA		9073	(= 9073)
3. Overseas		9074	(= 9074)
Total	(= 9070)	9075	9076

B. Outgoing calls/messages,² Canada to:	Conversation minutes			Number of calls/messages		
	Local	Long distance	Total	Local	Long distance	Total
	<small>(thousands)</small>			<small>(thousands)</small>		
1. Canada	9077	9003	9078	9079	9006	9080
2. USA		9009	(= 9009)		9012	(= 9012)
3. Overseas		9015	(= 9015)		9018	(= 9018)
Total	(= 9077)	9021	9081	(= 9079)	9024	9082

C. International incoming calls/messages from³		
1. USA	9027	9030
2. Overseas	9033	9036
Total	9039	9042

D. Transit traffic calls/messages⁴	Minutes of traffic <small>(thousands)</small>
Total	9043

Notes:

- ¹ includes calls that are placed by (originating or outgoing) and/or are received by (terminating or incoming) your customers.
- ² only include originating calls (those that are placed by your customers)
- ³ only include calls that you carry over an international gateway (and are terminated in Canada).
- ⁴ calls that neither originate or terminate in Canada.

Comments

Thank you for your co-operation

Information Concerning Consolidated Reporting

Please provide information related to subsidiaries and affiliates consolidated in this questionnaire.

Company 1

Legal Name

Operating Name or Trade Name (if different from legal name):

Street:

City:

Province:

Postal Code:

Telephone:

Fax:

E-mail:

Type of Business

A. Type of business organization:

- | | | |
|---|--|---|
| <input type="checkbox"/> A single corporation | <input type="checkbox"/> Consolidated family of corporations | <input type="checkbox"/> Part of a corporation (e.g., branch, division) |
| <input type="checkbox"/> Provincial government system | <input type="checkbox"/> Municipal system | <input type="checkbox"/> Co-operative |
| <input type="checkbox"/> Joint venture | <input type="checkbox"/> Partnership | <input type="checkbox"/> Sole proprietor |
| <input type="checkbox"/> Other (Please specify) _____ | | |

B. Telecommunications Service:

	Facilities-based	Reselling
Wireline telecommunications	401 <input type="checkbox"/>	402 <input type="checkbox"/>
Cellular/PCS/ESMR	403 <input type="checkbox"/>	404 <input type="checkbox"/>
RCC	405 <input type="checkbox"/>	406 <input type="checkbox"/>
Paging, Narrowband PCS	407 <input type="checkbox"/>	408 <input type="checkbox"/>
Wireless Broadband	409 <input type="checkbox"/>	410 <input type="checkbox"/>
Fixed Wireless	411 <input type="checkbox"/>	412 <input type="checkbox"/>
Satellite (Fixed)	413 <input type="checkbox"/>	414 <input type="checkbox"/>
Satellite (Mobile)	415 <input type="checkbox"/>	416 <input type="checkbox"/>
Other (Please specify)	417 <input type="checkbox"/>	418 <input type="checkbox"/>

D. Nine-digit GST Registered Account/Business No.:

300

E. a) What percentage of this company's common (voting) shares were foreign owned at year end?

101 %

b) If applicable, what percentage of this company's parent company's shares were foreign owned at year end?

102 %

F. Please describe this company's relationship to the respondent company

C. A majority of this company's revenues are:

- Non-Telecom or 400 or

Company 2

Legal Name

Operating Name or Trade Name (if different from legal name):

Street:

City:

Province:

Postal Code:

Telephone:

Fax:

E-mail:

Type of Business

A. Type of business organization:

- | | | |
|---|--|---|
| <input type="checkbox"/> A single corporation | <input type="checkbox"/> Consolidated family of corporations | <input type="checkbox"/> Part of a corporation (e.g., branch, division) |
| <input type="checkbox"/> Provincial government system | <input type="checkbox"/> Municipal system | <input type="checkbox"/> Co-operative |
| <input type="checkbox"/> Joint venture | <input type="checkbox"/> Partnership | <input type="checkbox"/> Sole proprietor |
| <input type="checkbox"/> Other (Please specify) _____ | | |

B. Telecommunications Service:

	Facilities-based	Reselling
Wireline telecommunications	401 <input type="checkbox"/>	402 <input type="checkbox"/>
Cellular/PCS/ESMR	403 <input type="checkbox"/>	404 <input type="checkbox"/>
RCC	405 <input type="checkbox"/>	406 <input type="checkbox"/>
Paging, Narrowband PCS	407 <input type="checkbox"/>	408 <input type="checkbox"/>
Wireless Broadband	409 <input type="checkbox"/>	410 <input type="checkbox"/>
Fixed Wireless	411 <input type="checkbox"/>	412 <input type="checkbox"/>
Satellite (Fixed)	413 <input type="checkbox"/>	414 <input type="checkbox"/>
Satellite (Mobile)	415 <input type="checkbox"/>	416 <input type="checkbox"/>
Other (Please specify)	417 <input type="checkbox"/>	418 <input type="checkbox"/>

D. Nine-digit GST Registered Account/Business No.:

300

E. a) What percentage of this company's common (voting) shares were foreign owned at year end?

101 %

b) If applicable, what percentage of this company's parent company's shares were foreign owned at year end?

102 %

F. Please describe this company's relationship to the respondent company

C. A majority of this company's revenues are:

- Non-Telecom or 400 or