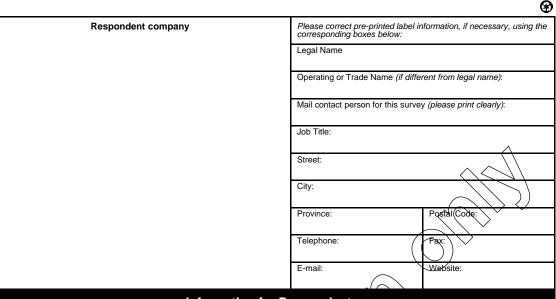
### Annual Survey of Telecommunications Service Providers, 1999 Wireless (L)

Confidential when completed

6661

Si vous préférez ce questionnaire en français, veuillez appeler : (613) 951-2201



#### Information for Respondents

#### Survey Objective

This survey collects financial and operating data for the statistical measurement and analysis of the telecommunications industry (telecom carriage or resale). These data will be aggregated to produce estimates of national and provincial economic production in Canada as well as estimates of activity by industry. These estimates are used by government for national and regional programs and policy planning, by the private sector for industry performance measurement and market development and by the aforementioned parties, international telecommunications organizations, academics, analysts, and the general public to better understand this sector's role in the social and economic fabric of Canada. Selected results of this survey will be published in Statistics Canada Catalogue No. 56-203-XIB.

#### Authority

This survey is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. Completion of this questionnaire is a vegal requirement under this Act.

#### Confidentiality /

Statistics Canada is prohibited by law from publishing or releasing any statistics which would divulge information obtained from this survey relating to any identifiable business without the previous written consent of that business. The data on this questionnaire will be treated in confidence, used for statistical purposes and published in aggregate form only. The confidentiality provisions of the Statistics Act are not affected by the Access to Information Act or any other legislation. Please note that Statistics Canada does not share any individual responses with Revenue Canada.

#### **Data Sharing Agreement**

To reduce respondent burden and to ensure more uniform statistics, an agreement has been made under Section 11 of the Statistics Act to exchange information about the Quebec operations of survey respondents with Statistics Quebec. This statistical agency has been established under provincial legislation which provides substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the federal Statistics Act. The legislation also provides this agency with the authority to collect this information on their own.

## Reporting Period

This questionnaire should be completed for the fiscal year ended between April 1, 1999 and March 31, 2000.

#### Return Procedures

Please return the completed questionnaire(s) within **30 days** of receipt in the enclosed envelope or by facsimile to (613) 961-9920. If you anticipate difficulty in making this deadline, please inform Statistics Canada of your expected filing date.

#### Reporting Instructions

Please complete all questions that pertain to your operations; cross out cells or sections that do not apply to your company to reduce the likelihood of follow-up call-backs to verify missing information. Detailed instructions and definitions of terms used in the questionnaire are found in the Reporting Guide. Please refer to the Reporting Guide in order to ensure your responses are consistent with those provided by other respondents.

#### Assistance

If you require further assistance or need additional forms, please contact:

Telecommunications Section Science, Innovation and Electronic Information Division Statistics Canada R.H. Coats Building, Floor 7 Ottawa, Ontario Canada, K1A 0T6

#### For service in English or French / Pour un service en anglais ou en français:

Michael Lynch Phone/Téléphone: (613) 951-2201 Fax/Télécopieur: (613) 951-9920 E-mail/Courriel: michael.lynch@statcan.ca

#### For service in English:

Rad Joseph Telephone: (613) 951-6830 Fax: (613) 951-9920 E-mail: robert.joseph@statcan.ca

#### Thank you for your co-operation

5-4900-492.1: 2000-04-20 STC/SAT-430-60105



Statistics Statistique Canada Canada

# Canadä

		Re	spondent Information	
				100
A. Type of b	usiness organization:			
A sin	gle corporation		Consolidated family of corporations* • complete the back page • do not include foreign subsidaries	Part of a corporation (e.g., branch, division)
Provi	ncial government system		Municipal system	Co-operative
Sole p	proprietorship		Joint venture	Partnership
Other	r (please specify)			
please Respor genera telecon statem	fill out <b>Information Concerning</b> indent Information section in the R I, if your organization operates of immunications services (see Indus ents, please complete a question	Con Repor distine stry C onnair	ding more than one legal or operating e solidated Reporting on the back of the ing Guide, Page 2(a), for more information to business units (a corporation or organ classification section, Page iii) for which e for each unit. For more forms, con- date foreign subsidaries in this report.	e questionnaire. Please see the on on multiple unit reporting. )n nizational unit offering sufferent you maintain separate financial
			$\langle ($	$\langle \rangle$
B. Foreign	ownership:			> 101
a) What p	ercentage of this company's comn	non (	voting) shares were foreign owned at year	%
b) If applic	cable, what percentage of this corr	npany	's parent company's shares were foreign o	owned at year end?
c) If known year er	n, what percentage of this compan nd? (e.g., through direct and/or indirec	ny's c at cont	ommon (veting) shares were ultimately for rol by holding companies, parent companies, et	eign owned at [103 tc.) %
	$\sim$	$\mathcal{I}$	$\mathbf{\mathbf{\hat{\mathbf{A}}}}$	
fiscal yea	r, please check (✓) the appropri	ate b	ges during its past fiscal year, or is rep ox(es) below and provide a brief explai ompanies, please provide their legal nai	nation and the date(s) of the
201 New b	usiness		Change of ownership	malgamation/Split-up/Spin-off
Other	(Please describe - attach additional pa	iges if	necessary). 🍃	
	$\bigcirc \not \rightarrow$			
$\searrow$				300
	ter your nine digit stered Account/Business Numb	er:		
E. Reporting		the fi	scal period ending between April 1, 1999 a	and March 31, 2000.
From:			то:	
Page ii				5-4900-492.

	ns services (see B. bel	ow)	Reselling of telecommunications services
Non-telecommunications activity (	Please describe your maii	n revenue activities an	d return this form in the envelope provided)
▶			
. Please indicate (✓) the telecommun	ications services pro	vided:	
Telecommunications service	Facilities- based*	Reseller	
Wireline Telecommunications	401	402	Contact Statistics Canada for the appropriate Wireline Telecommunications
Competitive Pay Telephone Service	419	420	questionnaire if more than talk of your revenues are wireline services.
Cellular/PCS/ESMR	403	404	
RCC (Radio Common Carriage)	405		Complete this survey if most of your telecom revenues are are earned here.
Paging, Narrowband PCS	407	408	
Wireless Broadband	409	410	Contact Statistics Canada for the
Fixed Wireless	411	412	appropriate Wireless Telecommunications
Satellite (Fixed)	413		revenues are earned from the activities
Satellite (Mobile)	415		<u> </u>
Other (Please specify)	417	418	
	$\bigcap$		
		<u> </u>	
* ownership of transmission facilities (wi	re, cable, radio, optical	for other electromag	netic system), other than switching equipmer
Plass check (1/) all areas of order		ident has ampleivees);	
$(\sim$	$\langle \bigcirc \rangle$		9 510 511 512 513
$(\sim$	505 506 50		
501 502 503 504	505 506 50 Ont. Que.	7 508 50 N.B. N.S. C	P.E.I. Nfld. Y.T. N.W.T N
501 B.C. Alta. Sask. Than.	506 500 Ont. Que.	7 508 50 ] N.B N.S ox is checked in qu	P.E.I. Nfld. Y.T. N.W.T N
B.C. ☐ Alta. ☐ Sask. ☐ Man. → Please complete the append	505 506 50 Ont. □ Que. □ ix if more than one bo	7 508 50 N.B. ☐ N.S. ☐ Dox is checked in qu IP Contacts	P.E.I. Nfld. Y.T. N.W.T N
501 B.C. ☐ Alta. ☐ Sask. ☐ Than.	505 506 50 Ont. □ Que. □ ix if more than one bo	7 508 50 N.B. ☐ N.S. ☐ Dox is checked in qu IP Contacts	P.E.I. Nfld. Y.T. N.W.T N
501 502 503 504 B.C. Alta. Sask. Man. → Please complete the append dditional person(s) to contact for follow-to	505 506 50 Ont. □ Que. □ ix if more than one bo	7 508 50 N.B. ☐ N.S. ☐ Dox is checked in qu IP Contacts	P.E.I. Nfld. Y.T. N.W.T N
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501 502 503 504 B.C. Alta. Sask. Man. Please complete the append dditional person(s) to contact for follow-to contact Module(s): Contact telephone number(s):	ix if more than one bo	7 508 50 N.B. ☐ N.S. ☐ pox is checked in qu p Contacts a print )	P.E.I. Nfld. Y.T. N.W.T N
501 502 503 504 B.C. Alta. Sask. Man. Please complete the append dditional person(s) to contact for follow- contact telephone number(s): Please print the name of the person respondence of the per	ix if more than one bo	7 508 50 N.B. ☐ N.S. ☐ pox is checked in qu p Contacts a print )	P.E.I. Nfld. Y.T. N.W.T N
501 502 503 504 B.C. Alta. Sask. Man. Please complete the append dditional person(s) to contact for follow-to contact Module(s): Contact telephone number(s):	ix if more than one bo	7 508 50 N.B. ☐ N.S. ☐ pox is checked in qu p Contacts a print )	P.E.I. Nfld. Y.T. N.W.T N

		MODULE	1. OPERATING	REVENU	ES			
Whole	ommunications Operating sale (Carrier) Services and 1	Fransfers:					(tho	<b>Total</b> usands of dollars)
(revenu	ues from other telecom service providers for (re)sale to end users)							
Α.	Contribution receipts							
В.	Inter carrier/settlement receip	ots:			1219		1	
	1. Interconnection (Cyber II)				1220		-	
	2. Roaming				1220		1006	
	Total - Inter carrier/settle	ment receipts				► <b>►</b>		
C.	Wholesale minutes						1305	
D.	Wireless capacity rentals						1200	$\sim \square$
E.	Other (Please specify) ≽						1281	$\leq$
	Total - Wholesale (Carr	ier) Services (sum	n of cells 1003, 1006	1305, 1200 a	and 1201)		1014	$\rightarrow$
						$(\bigcirc)$	$\searrow$	
Retail	Services (revenues from end us	sers)			$\sim$			
A.	Narrowband Services:				$\langle \langle \langle \rangle$	$\searrow$		
	(64 kbps and less)	Fixed/recurring	Air time	Roaming subscrib	irom ers	Other		
	1. Telephony (Cellular, PCS, ESMR):	1202	1203	1217	12	204	1022	(1202 + 1203 + 1217 + 1204)
	a) Local			$\langle \rangle \rangle$				
		1205	1206	1218	12	207	1039	(1205 + 1206 + 1218 + 1207)
	b) Long distance			/			1208	
	2. Paging, Narrowband PCS	3	$\langle \bigcirc \lor$				1209	
	3. Dispatch services (RCC, H	Radio Common Carri	age)				1210	
	4. Other Narrowband Servic	es (Please specify			_			
В.	High Speed Services:			band 1.544 Mpbs		roadband 1.544 Mpbs		
	1. Switched (cireûit or packet)	$\searrow$	1211		1213		1221	(1211 + 1213)
	2. Non-switched (private circu	$\backslash$	1046		1051		1222	(1046 + 1051)
C.	Calling Features						1054	
D.,		tivation, one-time cha	arges)				1057	
	Administrative Charges (licen		- /				1215	
F.	Other Telecommunications O		e.				·	
1.	1. Other (Please specify) ≽	Peraung Keverlue					1060	
	<ol> <li>Other (Please specify)</li> </ol>						1063	
	3. Other ( <i>Please specify</i> ) ≽						1066	
	4. Residual						1069	
		(sum of bolded cells:	1022, 1039, 1208, 1	209, 1210, 12	221, 1222,	, 1054, 1057,	1306	
	Total - Retail Services	1215, 1060, 1063, 10	066 and 1069)	-				
							1070	(1014 + 1306)
	Total - Telecommunication	ons Operating F	Revenues					

	MODULE	1. OPERATIN	NG REVENUES —	Concluded			
						Total (thousands of do	ollore)
Non-Telecommunication		venues				1076	oliais)
A. Terminal equipment renta	A. Ierminal equipment rental 1079						
B. Sale of telecommunications goods						1302	
C. Late payment and related	charges						
D. Other Non-Telecommunic	ations Operating I	Revenues:					
1. (Please specify) ≽						1094	
2. (Please specify) ≽						1097	
3. Residual						1100	
			(sum of cells 107	76, 1079, 1302, 109	4.	1101	\
Total - Non-Telecomm	nunications Ope	erating Reven	1097 and 1100)		-,		<u>}</u>
					$\langle \langle$	1102 1070 + 11	01)
TOTAL MODULE 1 - C	PERATING RE	VENUES (Teleo	com and Non-Telecom	Services)	$\bigcirc$	$\searrow$	
			Subscribers	(	$\bigcirc$	Accounts	6
Customer Desc	Previous year end	Connections/ activations	/ Disconnections/ deactivations	Current year	%	Current year	end %
Customer Base	1111	1112	1113	1414	res. 1115	1116	res. 1117
PCS @ 2 GHz	1118	1119	1120	1121	1122	1123	1124
ESMR							
Cellular @ 800 MHz:	1125	1126	(127)	1128	1129	1130	1131
Digital	1132	1133	W34	1135	1136	1137	1138
Analogue			$\langle \rangle$				
Automatic Mobile Telephony (e.g., @ 150, 420, 455 MHz)	1181	118	1183	1184	1185	1186	1187
	1139	1140	1141	1142	1143	1144	1145
Paging, Narrowband PCS	1146	1147	1148	1149	1150	1151	1152
Dispatch (RCC) Other (Please specify)	1153	1154	1155	1156	1157	1158	1159
$\succ$	$\bigcirc \bigcirc$						
Distribution of Operating	Revenues by 1	Type of Custo	mer			Banaanta	
A. Customers in Canada:	,	ype er euere				Percentag	Je
1 Residential)(individual	s and households)					1103	
2. Business and other:				1104		7	
a) Public institutions	(e.g., hospitals, sch	ools, universities)	)	1105		-	
b) Government (e.g.,	federal, provincial, t	erritorial, municip	al)				
c) Business:		-		_			
Financial (banks, t corporat	trust cos.,financial cro tions)	own 1	1106				
Other (Please spe	ecify)≽	1	1107				
		<b>E</b>	<b>-</b>	1108		]	
Total - Business					<b></b>	1109	
Total - Business and	other					1110	
B. Customers outside Canad	da <i>(exports)</i>						<u>,,,,,,</u>
Total - Operating Revenues (sum of bolded cells)     (1103 + 1109 + 1110)       100%							

	MODULE 2. OPER	ATING EXPENSES		
* Estimate the \$ 000's or % of the total expense paid				
to incumbent and entrant telecom companies. Incumbent telecommunications companies are listed	(%) of Total	Total	Salaries, wages and benefits**	
in the Reporting Guide. ** \$ 000's or % of the amount reported in the adjacent		ns service providers	(thousands of dollars)	(\$ 000's) or
cell in col. 3.	Incumbents 1	Entrants 2	3	(%) of col. 3
Telecommunications Operating Expo	enses			
1. Network operations			2001	2002
2. Depreciation			2003	
2 Meintenance and renaire			2004	2005
<ol> <li>Maintenance and repairs</li> <li>Wireline circuit rentals</li> </ol>	2006	2007	2008	
	atala		2009	$\langle \langle \rangle \rangle$
5. Wireless (non-satellite) capacity re	ntais		2010	$\langle \rangle \rangle$
6. Satellite capacity rentals	0011	0040	~~~~	$\searrow$ $\checkmark$
7. Purchased long-distance services	2011	2012	2013	$\triangleright$
8. Contribution payments (to the CFA c	or other providers)		2014	• •
9. Interconnection payments			2015	
10. Roaming payments			2064	
11. Residual (please specify large amour	nts)	$\langle \langle ( \bigcirc $	2070	2071
B. Commercial and Administrative Expens	es:	$\langle \gamma \rangle$	2016	2017
1. Selling and marketing		$\searrow$		
2. Customer servicing		>	2062	2063
3. Billings and collections	$\sim$			
4. Corporate administration and gener	al office expenses		2022 2024	2023
5. Telecommunications, postage and	courier fees		2024	
6. Insurance	V		2025	
7. Advertising and related services (p	urchased)		2018	
8. Travel and entertainment			2026	
9. Professional and business fees	Purchased legal, accountil consulting services, etc.)	ng,	2027	
10 Management fees paid to head offic	ce or parent company		2028	
11. Amortization charges			2029	
12. Depreciation			2030	
13. Maintenance and repairs			2031	2032
14. Office equipment rentals			2033	
15. Bad debts expenses			2034	
16. Licenses, permits and indirect taxes	S.		2035	1
a) Radio licensing fees (spectrum)				
b) CRTC licensing fees			2036	
Permits and indirect taxes		o)	2037	
C) (do not include income taxes, repo	n propeny taxes in C, Del	Uvv/	I	l

MODULE 2. OPERATING EXPENSES — Con	cluded	
<b>Telecommunications Operating Expenses</b> (continued) 17. Other expenses:	Total (thousands of dollars) 3	Salaries, wages and benefits (\$ 000's) or (%) of col. 3 4
a) (Please specify) $\succ$	2041	
	2042	
b) (Please specify) ≽	2043	
c) <u>(</u> Please specify) ≽	2044	2045
d) Residual expenses		
C. Occupancy Costs (Network or Commercial)	2038	]
1. Land and buildings rentals	2039	
2. <u>Utilities</u>		$\sim$
3. Property taxes	2040	
Total - Telecommunications Operating Expenses (sum of each column)	2046	2047
Non-Telecommunications Operating Expenses	$(\bigcirc)$	$\checkmark$
A. Terminal Equiment Rentals	2048	
B. Cost of Telecommunications Goods Sold	2049	
C. Other expenses:	2059	1
1. (Please specify) >		
2. (Please specify) >	2060	
3. Residual Expenses	2054	
Total - Non-Telecommunications Operating Expenses and 2054)	2056 2057 (2046 + 2056)	2055 2058 (2047 + 2055) (= cell 6003, p.8)
TOTAL MODULE 2 - OPERATING EXPENSES Non-Telecom Services		
		Total
300	01 (=1102, p.2)	(thousands of dollars)
A. Total Operating Revenues		
B. Total Operating Expenses	)2 (=2057, p.4)	
Operating Income (Loss)	3	003
C. Non-Operating Revenues and Expenses (report expense items in brackets):	04	
1. Investment income (interest, dividends, joint venture and minority interest, etc)		
2. Net gains (losses) on sale of assets <i>(fixed, intangible or investments),</i> and foreign exchange	15	
3. Interest expenses: 3009 a) on short-term debt		
b) on long-term debt		
Total - Interest expenses	)	
4. Write-offs and valuation adjustments (not part of C.5) ()	)	
5. Other (e.g., extraordinary and other gains and losses or revenues or expenses n.e.c.)		020
Total - Non-Operating Revenues and Expenses	▶ <mark>3</mark>	020

MODULE 3. INCO	DME STATEMENT - C	oncluded	
D. Income Taxes:			Total (thousands of dollars)
		3014	(anousande er denare)
1. Deferred		3015	
2. Current			3016
Total - Income Taxes			( )
			3017 (3003 + 3020 + 3016
NET INCOME (LOSS) (sum of bolded cells)			
MODULE	4. BALANCE SHEET		
			TOTAL Net book value
Assets			at year end
A. Current Assets:			(thousands of dollars) 4001
1. Cash, deposits and temporary cash investments		$\sim$	4002
2. Accounts receivable (accounts, notes and other)			
3. Inventory:	opening 4003	closing	) n
a) Goods for resale	4005		-
b) Materials and supplies		4000	
Total - Inventory	4007		4008 (closing)
			4009
4. Other current assets			4010
Total - Current Assets (sum of cells 4001, 40	002, 4008 and 4009)		
	Historical Cost		Net Beek Volue
B. Fixed Assets (property, plant and equipment)	(thousands of dollars)		Net Book Value (thousands of dollars)
1. Land			4011
4012 officernoy-network	4013 network operations	4014 (4012 + 4013)	
2. Buildings		<u>↓</u>	J
		4015 accumulated depreciation	4016 Net
3. Network infrastructure:	4017	() 	
a) Transmission structures	4017		
b) Machinery)and equipment:	4022	Г	
Transmission equipment			
Switching equipment: 4023	┓ │		
hardware 4024	_		
software	4025	Г	
Local - Switching equipment	4025		
	4026	-	
Terminal equipment	4027	4	
Other (Please specify) >	4027		٦
Total - Network Infrastructure	L	4028	
		t020 accumulated	4020 Not
		4029 accumulated depreciation	4030 Net
		( )	

		MODULE 4. BAL/	ANCE SHEET — Con	tinued	
				cal Cost	Net Book Value
Ass		s — (continued)	, , , , , , , , , , , , , , , , , , ,	s of dollars)	(thousands of dollars)
	4.	Other fixed assets (not part of Network Infrastructure - iter	n 3, above): 4031	1	
		a) Computers, software and non-network equipment			
		b) Furniture and office equipment	4032		
		· · · · · · · · · · · · · · · · · · ·	4033		
		c) Motor vehicles and other transport equipment	4034		
		d) Residual	;	4035	
		Total - Other fixed assets	·		
				4036 accumulated	4037 Nøt
				depreciation (	
				`	4038
		Total - Fixed Assets (sum of 'Net Book Value column', cell	s 4011, 4016, 4030 and 40	37)	
C.	Fin	ancial Investment:		4039	
	1.	Investments in and claims on parent, subsidiary and a	affiliated companies	4039	$\searrow$
	2.	Other investments		4040	
	۷.				4041
		Total - Financial Investments		$\langle ( \rangle \rangle$	4042
D.	Def	erred Charges	(	$\gamma \rangle >$	4042
E.	Oth	er			4043
L.					4044
	Tot	al - Assets (sum of bolded cells: 4010, 4038, 4041, 4042 a	nd 40430		
		(	$\sim$		
		ties	$\langle \rangle \rangle$		
		rent Liabilities:	$\searrow$	4045	
	1.	Trade accounts payable	>	4046	
	2.	Other account payable (accrueeNjabil/ties/expenses)		4047	
	3.	Short-term debt		4047	
		Supplementary question: (amount of short-term dept that is non-interest bearing): \$	1		
	4			4048	
	4.	Other (Please specify)			4049
		Total - Current Liabilities		<b>&gt;</b>	
в	LOP	ng-term Liabilities:			
<u> </u>	/ /	Long-term debt:	4074	1	
		a Amount owing to parent, subsidaries and affiliates	4074		
		b) Borrowing from non-affiliates:	4051		
		Bonds and debentures			
		(loans, overdrafts, mortgage loans, capital Other lease obligations, etc.)	4075		
				4053	
		Total - Long-term debt		l	]
		(amount of long-term debt that is non-interest bearing): \$	-	4054	1
		Deferals and reserve accounts (e.g., deferred taxes) (Please specify)		4054	
	3	Other (Please specify) >		4055	
	υ.				4056
		Total - Long-term Liabilities		-	
					4057 (4049 + 4056)
		Total - Liabilities			

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		MODULE 4. BALA	ANCE SHEET — Cond	cluded		
Sh	areholders' Equity		Historical Cost (thousands of dollars)		-	t Book Value usands of dollars)
A.	Share Capital	4058 preferred	4059 common		4060	(4058 + 4059)
		<u></u>				
В.	Retained Earnings:			4061	1	
	a) Opening balance (previous pe			4062		
	b) Net income or (loss) for the					
	c) Dividends declared			()		
	d) Other additions and deduction	ons			4067	
	Total - Retained Earnings			· <b>&gt;</b>		
C.	Other (Please specify) ≽				4068	$\leq 1$
				$\swarrow$	4069 14	068 + 4067 + 4068)
	Total - Shareholders' Equity				$\searrow$	>
				$(\bigcirc)$	4070	(4057 + 4069)
	Total - Liabilities and Share	nolders' Equity				
				$\langle \langle \rangle \rangle$		
			$\Diamond_{\mathbf{A}}$	$)\rangle$		
	If you complete the 'Su you may submit	rvey on Capital and R photocopies of this qu	epair Expenditures' fo uestionnaire instead of	r each province you op completing this modu	berate Ile.	in,
	nstruction Expenditures		$\langle \rangle \rangle$		(tho	usands of dollars)
	Buildings (include leasehold improve	ments; exclude	5001 (office/non-network)	5002 (network operations)	5003	(5001 + 5002)
	expenditures for land)				5004	
В.	Transmission Structures (	$\mathcal{L}$			5008	
C.	Other (Please specify)					
					5009	
	Total - Construction Expend	tures (sum of cells 5003,	, 5004 and 5008)			
Ма	chinery and Equipment Expe	nditures				
A.	Transmission Equipment				5011	
D.	Switching Equipment:			5012	]	
	1. Hardware			5013		
	2. <u>Software</u>			     <b> </b>	5014	
	Total - Switching Equipment				5016	
C.	Terminal Equipment				5017	
D.	Other (Please specify) >					
1					5018	
	Total - Machinery and Equip	ment Expenditures (s	sum of cells 5011, 5014, 50	16 and 5017)	<u> </u>	
1						

		Ν	NODUL	E 6. EI	MPLOYMENT					
		Labour Costs Employees							nlovees	
				(thou	sands of dollars)					persons at year end)
		Salaries and wages		Frii	ringe benefits		Total		Total	
Δ	Expensed	6001		6002		600	3 (= cell 2058,	p.4)		
		6004		6005		600	6			
В.	Capitalized	6007		6008		600	9 (6011 + 601 (6003 + 600	3)	6010	(6012 + 6014)
							(0000 1 000	,0,		
	Total	-		I		601	1		6012	
C.	Full-time					601	3		6014	
D.	Part-time									
	MODULE 7.	INTERNATIC	DNAL T	RANSA	ACTIONS IN CO	DM	MERCIAL SE	RVIC	ES	
			Receipts	(exports	5)		P	aymen	its (import	s
Α.	Telecommunications	USA		her htries	Total		USA	co	other untries	Total
	Services Trade: 1. Interconnection/settlement:		usands of C	Canadian d	,			sands of	Canadian de	1
	a) with affiliates	7001	7002		7003	7(	004	(1005	) `	7006
	b) with other parties	7007	7008		7009	7(	010	7011	,	7012
		7013	7014		7015	70	76	7017		7018
	Total - Interconnect				$ \land ($	1	$\rightarrow \rightarrow$			
	2. Other telecommunications services:	7101	7102		7103	\_ ₩₽	)) 184	7105		7106
	a) with affiliates	7107	7108		7109			7111		7112
	b) with other parties	/10/	7108	(	$\Omega$	1	110	7111		7112
	Total - Other services	7113	7114	$\int$	7/116	7	116	7117		7118
	Total - Telecommunications Services Trade (sum of A.1 + A.2)	7201	72021	$\bigcirc$		72	204	7205		7206
в.	Non-Telecommunications	$\frown$		$\bigtriangledown$		4 -				
	Services Trade: a) with affiliates	7049	7020		7021	7(	)22	7023		7024
		7025	7026		7027	7	028	7029		7030
	b) with other parties	7034	7032		7033	7	034	7035		7036
	Total - Non-Telecoms Services Trade	$\searrow$								
	Total - Module 7 (sum of bolded cells)	7037	7038		7039	7	040	7041		7042
		MODULE	8. NE	TWOR	K INFRASTRU	СТ	URE			
<	$\langle \rangle > \bigcirc$									Leased
Α.	Cell/Repeater Sites:						Owned			the respondent)
	PCS @ 2GHz					8	100		8101	
	ESMR					8	102		8103	
	Cellular @ 800 MHz: Digital					8	104		8105	
						8	106		8107	
	Analogue					8	116		8117	
	Automatic mobile telephony					8	108		8109	
	Paging									
	RCC (Radio Common Carriage)					8	110		8111	
	Other (Please specify) >					8	112		8113	

		М	ODULE 8. NE	TWORK INFR	ASTRUCTURE	— Concluded	,	
В	Sw	vitches (owned by respondent)						Total
Б.								(#)
	1.	0				8076		
		a) <u>ATM/IP</u>				8077	-	
		b) Circuit switches <sup>1</sup>					8078	
		Total - Digital switches					· <b>Þ</b>	
	2.	Analogue switches					8079	
							8080	(8078 + 8079)
		Total - Switches						
	<sup>1</sup> (e	e.g., DMS, ESS - include PBX's	uses as public sw	vitches, do not cou	nt PC's)		$\langle$	$\langle \langle \rangle \rangle$
			MO	DULE 9. TRAF	FIC STATISTIC	S		
				Billed minutes		(		
			Local	Long distance	Total	(	$\bigcirc$	
Α.	Bil	lled Calls/Messages <sup>1</sup>	9070	(thousands) 9071	9072			
	1.	within Canada				$\langle \langle \rangle \rangle$		
	2.	from or to the USA		9073	(= 9073)	$\gamma >$		
	3.	from or to Overseas		9074	(=9074)	$\bigcirc$		
		Total	(= 9070)	9075	9076	>		
		10141	<u> </u>	<b>L</b> (				
					$\mathbf{\mathcal{S}}$			
			Co	nversation mini	utes	Numb	er of calls/me	essages
			Local	Long distance	Total	Local	Long distance	e Total
в.	Ou	tbound Calls/Messages <sup>2</sup>	9678	(Norousands)	9078	9079	(thousands) 9006	9080
	1.	within Canada		9009	(= 9009)		9012	(= 9012)
	2.	to the USA	$\rightarrow \rightarrow \rightarrow$					
	3.	to Overseas	$\sum$	9015	(= 9015)		9018	(= 9018)
		Total	(= 9077)	9021	9081	(= 9079)	9024	9082
C.	Into Cz	ernational Incoming alls/Messages <sup>3</sup>		   	- - 			-
	¥.	from the USA		9027			9030	
	2.	from Overseas		9033			9036	
				9039			9042	1
		Total		-				
				9043	1			
D.	Tra	ansit Traffic Calls/Message	s <sup>4</sup> .		J			
	Not	tes:						
	1 ir	ncludes originating or outgoing of your customers).	calls (those placed	d by your customer	rs) and/or terminating	g or incoming to yo	ur system (those	received
	<sup>2</sup> c	only include originating or outgoi						
1		only include calls that terminate calls that neither originate nor ter			anada.			

Comments
$\Diamond_{\wedge}(\bigcirc)^{\vee}$
$\sim$
Thank you for your co-operation

5-4900-492.1

			n Concerning			_	
	e provide information related to sub	bsidiaries	and affiliates col	nsolidated i	n this ques	stionnaire.	
	any 1 Name						
- Deora	ting Name or Trade Name (if diffe	oront from k					
			egai name).				
Street	:						1
City:				Provinc	e:	1	Postal Code:
Felepł	hone:	Fax:				E-mail:	
	pe of business organization:		solidated family	of corporati	ons		Part of a corporation
	A single corporation		solidated family of not include foreigr				Part of a corporation (e.g., branch, division)
	Provincial government system Joint venture	Muni     D     Partr	icipal system	Co-op	erative (Please spe		Sole proprietor
	lecommunications Service:				(riease spe	city)	Facilities
. re	lecommunications Service:	Facilitie based	d Resellir	ng	A majorit	hy of this	based Resell
Wi	reline Telecommunications	401		0.	company	's revenues	
Co	mpetitive Pay Telephone Service	419			or 🗌 No	n-telecom_(p	
Ce	ellular/PCS/ESMR	403					-()-)
		405	406	D.	-	it GST Regist	tered Account/Business N
			408		300		
	ging, Narrowband PCS	400	410				
	reless Broadband	411	412	<b>E.</b>	lf known,	, what percer	ntage of this company's
	ed Wireless	Ö				(voting) sha year end?	res were ultimately foreig
Fix		413			$\langle \rangle $		%
	tellite (Fixed)			$\langle \rangle$	$\langle \rangle$		
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Sa Sa	tellite (Mobile)	415  417	416 416 418 418	F.	Please de responde	escribe the c ent company	company's relationship to
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