

**Annual Survey of Telecommunications
2004****Wireless Service Providers (L)**

Respondent company	<i>Please correct pre-printed label information, if necessary, using the corresponding boxes below:</i>	
	Legal Name	
	Operating or Trade Name (if different from legal name):	
	Mail contact person for this survey (please print clearly):	
	Job Title:	
	Street:	
	City:	
	Province:	Postal Code:
	Telephone:	Fax:
	E-mail:	Website:

Information for Respondents**Survey Objective**

This survey collects financial and operating data for the statistical measurement and analysis of the telecommunications industry (telecom carriage or resale). These data will be aggregated to produce estimates of national and provincial economic production in Canada as well as estimates of activity by industry. These estimates are used by government, the private sector, international telecommunications organizations, academics, analysts, and the general public to better understand this sector's role in the social and economic fabric of Canada. Selected results of this survey will be published in Statistics Canada Catalogue No. 56-001-XIE.

Authority

This survey is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. Completion of this questionnaire is a legal requirement under this Act.

Confidentiality

Statistics Canada is prohibited by law from publishing or releasing any statistics which would divulge information obtained from this survey relating to any identifiable business without the previous written consent of that business. **The data on this questionnaire will be treated in confidence, used for statistical purposes and published in aggregate form only.** The confidentiality provisions of the Statistics Act are not affected by the Access to Information Act or any other legislation. **Please note that Statistics Canada does not share any individual responses with Canada Customs and Revenue Agency.**

Data Sharing Agreements

To reduce response burden and to ensure more uniform statistics, Statistics Canada has entered into a data sharing agreement under section 11 of the *Statistics Act* with the Institut de la statistique du Québec, to share information from this survey concerning respondents' Quebec operations, and under section 12 of the *Statistics Act* with the Canadian Radio-television and Telecommunications Commission (CRTC), for the sharing of information from all respondents.

The Quebec Statistics Act gives the Institut de la statistique du Québec the authority to collect the information requested in this report on their own and it contains the same provisions for confidentiality and penalties for disclosure of information as the federal Statistics Act.

Subsection 12(2) of the Statistics Act provides that where a respondent gives notice in writing to the Chief Statistician that the respondent objects to the sharing of the information by the Statistics Canada, the information not be shared with the department or corporation unless the department or corporation is authorized by law to require the respondent to provide the information. The CRTC is authorized by law to require the respondent to provide the information under section 37 of the Telecommunications Act. Information provided to the CRTC will be treated in accordance with the requirements of section 39 of the Telecommunications Act.

Reporting Period

This questionnaire should be completed for your most recent fiscal year ending no later than March 31, 2005.

Return Procedures

Please return the completed questionnaire(s) within **45 days** of receipt in the enclosed envelope or by facsimile to (613) 951-9920. If you anticipate difficulty in making this deadline, please inform Statistics Canada of your expected filing date.

Reporting Instructions

Please complete all questions that pertain to your operations; cross out cells or sections that do not apply to your company to reduce the likelihood of follow-up call-backs to verify missing information. Detailed instructions and definitions of terms used in the questionnaire are found in the Reporting Guide. Please refer to the Reporting Guide in order to ensure your responses are consistent with those provided by other respondents.

Assistance

If you require further assistance or need additional forms, please contact:

Telecommunications Section
Science, Innovation and Electronic Information Division
Statistics Canada
R.H. Coats Building, Floor 7
Ottawa, Ontario, K1A 0T6

Phone: (613) 951-2201
E-mail: michael.lynch@statcan.ca

Phone: (613) 951-2741
E-mail: cimeron.mcdonald@statcan.ca

Fax: (613) 951-9920

Thank you for your co-operation

Respondent Information

100

A. Type of business organization:

- | | | |
|---|--|--|
| <input type="checkbox"/> A single corporation | <input type="checkbox"/> Consolidated family of corporations*
• complete the back page
• do not include foreign subsidiaries | <input type="checkbox"/> Part of a corporation
(e.g., branch, division) |
| <input type="checkbox"/> Provincial government system | <input type="checkbox"/> Municipal system | <input type="checkbox"/> Co-operative |
| <input type="checkbox"/> Sole proprietorship | <input type="checkbox"/> Joint venture | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Other (please specify) _____ | | |

* *Consolidated family of corporations* - If you are including more than one legal or operating entity on a single questionnaire, please fill out **Information Concerning Consolidated Reporting** on the back of the questionnaire. Please see the Respondent Information section in the Reporting Guide for more information on multiple unit reporting. In general, if your organization operates distinct business units (a corporation or organizational unit) offering different telecommunications services (see Industry Classification section, Page iii) for which you maintain separate financial statements, please complete a questionnaire for each unit. For more forms, contact Statistics Canada at (613) 951-2741 or (613) 951-2201. **Do not consolidate foreign subsidiaries in this report.**

B. Foreign ownership (estimates are acceptable):

- | | |
|---|--|
| a) What percentage of this company's common (voting) shares were foreign owned at year end? | 101
<input style="width: 80px;" type="text"/> % |
| b) If applicable, what percentage of this company's parent company's shares were foreign owned at year end? | 102
<input style="width: 80px;" type="text"/> % |
| c) What percentage of this company's (voting and non-voting) shares were ultimately foreign owned at year end? (e.g., through direct and/or indirect control by holding companies, parent companies, etc.) | 104
<input style="width: 80px;" type="text"/> % |

C. Legal changes:

If your organization has undergone legal changes during its past fiscal year, or is reporting for other than a 12-month fiscal year, please check (✓) the appropriate box(es) below and provide a brief explanation and the date(s) of the event(s). If the legal change involved other companies, please provide their legal names:

- | | | | |
|---|---|---|---|
| <input type="checkbox"/> ²⁰¹ New business | <input type="checkbox"/> ²⁰² Ceased operations | <input type="checkbox"/> ²⁰³ Change of ownership | <input type="checkbox"/> ²⁰⁴ Merger/Amalgamation/Split-up/Spin-off |
| <input type="checkbox"/> ²⁰⁵ Other (Please describe - attach additional pages if necessary). ➤ _____ | | | |

300

D. Please enter your nine digit GST Registered Account/Business Number:

--	--	--	--	--	--	--	--	--

E. Reporting period:

This questionnaire should be completed for your most recent fiscal period ending no later than March 31, 2005. If you are reporting a fiscal period of more or less than 12 months, please explain in section C, above.

From: <table style="display: inline-table; border-collapse: collapse;"> <tr> <td style="border: 1px solid black; width: 20px; text-align: center;">Y</td> <td style="border: 1px solid black; width: 20px; text-align: center;">Y</td> <td style="border: 1px solid black; width: 20px; text-align: center;">Y</td> <td style="border: 1px solid black; width: 20px; text-align: center;">Y</td> <td style="border: 1px solid black; width: 20px; text-align: center;">M</td> <td style="border: 1px solid black; width: 20px; text-align: center;">M</td> <td style="border: 1px solid black; width: 20px; text-align: center;">D</td> <td style="border: 1px solid black; width: 20px; text-align: center;">D</td> </tr> </table>	Y	Y	Y	Y	M	M	D	D	To: <table style="display: inline-table; border-collapse: collapse;"> <tr> <td style="border: 1px solid black; width: 20px; text-align: center;">Y</td> <td style="border: 1px solid black; width: 20px; text-align: center;">Y</td> <td style="border: 1px solid black; width: 20px; text-align: center;">Y</td> <td style="border: 1px solid black; width: 20px; text-align: center;">Y</td> <td style="border: 1px solid black; width: 20px; text-align: center;">M</td> <td style="border: 1px solid black; width: 20px; text-align: center;">M</td> <td style="border: 1px solid black; width: 20px; text-align: center;">D</td> <td style="border: 1px solid black; width: 20px; text-align: center;">D</td> </tr> </table>	Y	Y	Y	Y	M	M	D	D
Y	Y	Y	Y	M	M	D	D										
Y	Y	Y	Y	M	M	D	D										

Telecommunications Industry Classification

A. Please indicate (✓) which of the following account for more than 50 percent of your operating revenues:
(check one only)

- Facilities-based telecommunications services Reselling of telecommunications services
- Non-telecommunications activity (Please describe your main revenue activities and return this form in the envelope provided)

➤ _____

B. Please indicate (✓) the telecommunications services provided:

Telecommunications service	Facilities-based ¹	Reseller	
	401	402	
Wireline Telecommunications	<input type="checkbox"/>	<input type="checkbox"/>	➔ Contact Statistics Canada for the appropriate Wireline Telecommunications questionnaire if more than half of your revenues are wireline services.
Competitive Pay Telephone Service	<input type="checkbox"/>	<input type="checkbox"/>	
Mobile Telephony ²	<input type="checkbox"/>	<input type="checkbox"/>	➔ Complete this survey if most of your telecom revenues are earned here.
Mobile Data	<input type="checkbox"/>	<input type="checkbox"/>	
Radio Common Carriage (RCC)	<input type="checkbox"/>	<input type="checkbox"/>	➔ Contact Statistics Canada for the appropriate Wireless Telecommunications questionnaire if more than half of your revenues are earned from the activities listed here.
Paging, Narrowband PCS	<input type="checkbox"/>	<input type="checkbox"/>	
Wireless Broadband (Multipoint)	<input type="checkbox"/>	<input type="checkbox"/>	
Fixed Wireless (Local loop)	<input type="checkbox"/>	<input type="checkbox"/>	
Satellite (Fixed)	<input type="checkbox"/>	<input type="checkbox"/>	
Satellite (Mobile)	<input type="checkbox"/>	<input type="checkbox"/>	
Other (Please specify) ➔	<input type="checkbox"/>	<input type="checkbox"/>	

¹ ownership of transmission facilities (wire, cable, radio, optical or other electromagnetic system), other than switching equipment.
² cellular, PCS, ESMR, air-to-ground, automatic mobile telephony

C. Please check (✓) all areas of operation (areas where respondent has employees):

- 501 B.C. 502 Alta. 503 Sask. 504 Man. 505 Ont. 506 Que. 507 N.B. 508 N.S. 509 P.E.I. 510 N.L. 511 Y.T. 512 N.W.T. 513 Nvt.

➔ Please complete the Appendix if more than one box is checked in question C.

Follow-up Contacts

Additional person(s) to contact for follow-up information: (Please print)

Contact Module(s):

Contact telephone number(s):

Certification

Please print the name of the person responsible for this return:

Please estimate the amount of time to complete this questionnaire

600 . Hour(s)

Signature:

I certify that the information provided in this report is complete and correct to the best of my knowledge.

Title of signator:

Date completed:

Y Y Y Y M M D D

MODULE 1. OPERATING REVENUES

Telecommunications Operating Revenues

Wholesale (Carrier) Services and Transfers:
(revenues from other telecom service providers for (re)sale to end users)

Total
 (thousands of dollars)

	1001	Residential	1002	Business and other	1003	
A. Contribution receipts						
B. Inter carrier/settlement receipts:			1219			
1. Interconnection (Cyber II)						
2. Roaming			1220			
Total - Inter carrier/settlement receipts						1006
C. Wholesale Long distance						1305
D. Wireless capacity rentals						1200
E. Other wholesale services (Please specify) >						1201
Total - Wholesale (Carrier) Services (sum of cells 1003, 1006, 1305, 1200 and 1201)						1014

Retail Services (revenues from end users)

A. Narrowband services: <i>(64 kbps and less)</i>						
1. Telephony <i>(Cellular, PCS, ESMR):</i>	Access, fixed or recurring	Air time	Roaming from subscribers	Other		
a) Local	1202	1203	1217	1204	1022	(1202 + 1203 + 1217 + 1204)
b) Long distance	1205	1206	1218	1207	1039	(1205 + 1206 + 1218 + 1207)
2. Paging, narrowband PCS						1208
3. Dispatch services (RCC, Radio Common Carriage)						1209
4. Other narrowband services (Please specify) >						1210
B. High Speed services:			Wideband > 64 kbps - 1.544 Mbps	Broadband > 1.544 Mbps		
1. Switched (circuit or packet)			1211	1213	1221	(1211 + 1213)
2. Non-switched (private circuit)			1046	1051	1222	(1046 + 1051)
C. Calling features						1054
D. Web-browsing services						1223
E. Connection (activation - deactivation, one-time charges)						1057
F. Administrative charges (licensing fees)						1215
G. Other telecommunications operating revenues n.e.c.:						
1. Other (Please specify) >						1060
2. Other (Please specify) >						1063
3. Other (Please specify) >						1066
4. Residual						1069
Total - Retail Services (sum of bolded cells: 1022, 1039, 1208, 1209, 1210, 1221, 1222, 1054, 1057, 1215, 1060, 1063, 1066 and 1069)						1306
Total - Telecommunications Operating Revenues						1070 (1014 + 1306)

MODULE 1. OPERATING REVENUES — Concluded

Other Operating Revenues	Total (thousands of dollars)	
A. Terminal equipment rental	1076	
B. Sale of telecommunications goods	1079	
C. Late payment and related charges	1302	
D. Other (non-telecommunications) operating revenues n.e.c.:		
1. (Please specify) ➤	1094	
2. (Please specify) ➤	1097	
3. Residual	1100	
Total - Other Operating Revenues (sum of cells 1076, 1079, 1302, 1094, 1097 and 1100)	1101	
TOTAL MODULE 1 - OPERATING REVENUES (Telecom and Non-Telecom Services)	1102	(1070 + 1101)

Customer Base	Number of Subscribers (#)						Accounts (#)	
	Previous year end	Connections/ activations	Disconnections/ deactivations	Current year end		who pay for web-browsing features? ⁵	Current year end	
				Total	% res. ⁴		Total	% res. ⁴
Mobile telephony (MT)								
a) PCS @ 2 GHz	1111	1112	1113	1114	1115	1500	1116	1117
b) ESMR	1118	1119	1120	1121	1122	1501	1123	1124
c) Cellular @ 800 MHz								
Digital	1125	1126	1127	1128	1129	1502	1130	1131
Analogue	1132	1133	1134	1135	1136		1137	1138
d) Automatic mobile telephony ¹	1181	1182	1183	1184	1185		1186	1187
e) Air-to-ground ²	1188	1189	1190	1191				
Mobile data (non-voice) ³	1192	1193	1194	1195	1196	1503	1197	1198
Paging, narrowband PCS	1139	1140	1141	1142	1143		1144	1145
Dispatch (RCC)	1146	1147	1148	1149	1150		1151	1152
Other (Please specify)	1153	1154	1155	1156	1157		1158	1159

1 Automatic Mobile Telephony @ 150, 420, 2.5 MHz.
 2 Report the number of your network's channels connecting customers to the PSTN that can be in use at any one time.
 3 Data devices only; if subscriber's terminal has voice functionality, please count subscriber in a mobile telephony category.
 4 % of total subscribers (adjacent column) that are residential customers (individual and household) rather than business and other customers.
 5 This is a count of subscribers paying for separately or bundled with other services) web-browsing functionality with their mobile terminals. The intent of this question is to determine internet access from mobile terminals to be added to fixed internet access for a measure of total access.

Distribution of Operating Revenues by Type of Customer		<input type="checkbox"/> (\$ 000's) <input type="checkbox"/> (%)
1. Residential (individuals and households)		1103
2. Business and other:		
a) Public institutions (e.g., hospitals, schools, universities)	1104	
b) Government (e.g., federal, provincial, territorial, municipal)	1105	
c) Business:		
Financial (banks, trust cos., financial crown corporations)	1106	
Other (Please specify) ➤	1107	
Total - Business	1108 (1106 + 1107)	
Total - Business and other		1109 (1104 + 1105 + 1108)
B. Customers outside Canada (exports)		1110
Total - Operating Revenues (sum of bolded cells)		(1103 + 1109 + 1110) =cell 1102 or 100%

MODULE 2. OPERATING EXPENSES

* Estimate the \$ 000's or % of the total expense paid to incumbent and entrant telecom companies. Incumbent telecommunications companies are listed in the Reporting Guide. ** \$ 000's or % of the amount reported in the adjacent cell in col. 3.	Purchases*		Total (thousands of dollars)	Salaries, wages and benefits** <input type="checkbox"/> (\$ 000's) or <input type="checkbox"/> (%) of col. 3
	<input type="checkbox"/> (\$ 000's) or <input type="checkbox"/> (%) of Total			
	Telecommunications service providers			
	Incumbents	Entrants	3	4
	1	2		

Telecommunications Operating Expenses

A. Telecommunications Network Expenses:

1. Network operations			2001	2002
2. Depreciation			2003	
3. Maintenance and repairs			2004	2005
4. Wireline circuit rentals	2006	2007	2008	
5. Wireless (non-satellite) capacity rentals			2009	
6. Satellite capacity rentals			2010	
7. Purchased long-distance services	2011	2012	2013	
8. Contribution payments (to the CFA or other providers)			2014	
9. Interconnection payments			2015	
10. Roaming payments			2016	
11. Residual telecommunications network expenses n.e.c. (please specify large amounts) ➤			2017	2018

B. Commercial and Administrative Expenses:

1. Selling and marketing			2019	2020
2. Customer servicing			2021	2022
3. Billings and collections			2023	2024
4. Corporate administration and general office expenses			2025	2026
5. Telecommunications, postage and courier fees			2027	
6. Insurance			2028	
7. Advertising and related services (purchased)			2029	
8. Travel and entertainment			2030	
9. Professional and business fees (Purchased legal, accounting, consulting services, etc.)			2031	
10. Management fees paid to head office or parent company			2032	
11. Amortization charges			2033	
12. Depreciation			2034	
13. Maintenance and repairs			2035	2036
14. Office equipment rentals			2037	
15. Bad debts expenses			2038	
16. Licenses, permits and indirect taxes:			2039	
a) Radio licensing fees (spectrum)			2040	
b) CRTC licensing fees			2041	
Permits and indirect taxes			2042	
c) (do not include income taxes, report property taxes in C, below)			2043	

MODULE 2. OPERATING EXPENSES — Concluded

Telecommunications Operating Expenses (continued)	Total (thousands of dollars)	Salaries, wages and benefits <input type="checkbox"/> (\$ 000's) or <input type="checkbox"/> (%) of col. 3
	3	4
17. Other commercial and administrative expenses n.e.c.:	2041	
a) (Please specify) ➤		
b) (Please specify) ➤	2042	
c) (Please specify) ➤	2043	
d) Residual expenses	2044	2045
C. Occupancy Costs (Network or Commercial)	2038	
1. Land and buildings rentals		
2. Utilities	2039	
3. Property taxes	2040	
4. Other occupancy costs n.e.c.	2072	
	2046	2047
Total - Telecommunications Operating Expenses (sum of each column)		
Other Operating Expenses	2048	
A. Terminal equipment rentals		
B. Cost of telecommunications goods sold	2049	
C. Other (non-telecommunications) operating expenses n.e.c.:	2059	
1. (Please specify) ➤		
2. (Please specify) ➤	2060	
3. Residual (non-telecommunications) expenses	2054	
	2056	2055
Total - Other Operating Expenses (sum of cells 2048, 2049, 2059, 2060, and 2054)		
	2057 (2046 + 2056)	2058 (2047 + 2055) (= cell 6003, p.8)
TOTAL MODULE 2 - OPERATING EXPENSES (Telecom and Non-Telecom Services)		

MODULE 3. INCOME STATEMENT

	Total (thousands of dollars)
A. Total operating revenues	3001 (=1102, p.2)
B. Total operating expenses	3002 (=2057, p.4) ()
Operating Income (Loss)	3003
C. Non-operating revenues and expenses (report expense items in brackets):	3004
1. Investment income (interest, dividends, joint venture and minority interest, etc)	
2. Net gains (losses) on sale of assets (fixed, intangible or investments), and foreign exchange	3005
3. Interest expenses:	
a) on short-term debt	3009 ()
b) on long-term debt	3010 ()
Total - Interest expenses	3011 ()
4. Write-offs and valuation adjustments (not part of C.5)	3018 ()
5. Other non-operating revenues and expenses n.e.c. (e.g., extraordinary and other gains and losses) ➤	3019
Total - Non-operating revenues and expenses	3020

MODULE 3. INCOME STATEMENT — Concluded

D. Income taxes:		Total (thousands of dollars)
1. Deferred	3014	
2. Current	3015	
Total - Income taxes		3016 ()
NET INCOME (LOSS) (sum of bolded cells)		3017 (3003 + 3020 + 3016)

MODULE 4. BALANCE SHEET

Assets		TOTAL Net book value at year end
Current Assets:		(thousands of dollars)
1. Cash, deposits and temporary cash investments (report negative cash balance in cell 4047)	4001	
2. Accounts receivable (accounts, notes and other)	4002	
3. Inventory:	opening	closing
a) Goods for resale	4003	4004
b) Materials and supplies	4005	4006
Total - Inventory	4007	4008 (closing)
4. Other current assets:		
a) Investments in and claims on parent, subsidiary and affiliated companies	4080	
b) Short-term deferrals	4081	
c) Other current assets n.e.c. (Please specify) ➤	4082	
Total - Other current assets		4009
Total - Current Assets (sum of 'Total' columns)		4010

Long-term Assets:

A. Fixed Assets (property, plant and equipment)		Historical Cost (thousands of dollars)	Net Book Value (thousands of dollars)
1. Land			4011
2. Buildings	4012 office/non-network	4013 network operations	4014 (4012 + 4013)
			4015 accumulated depreciation ()
			4016 Net
3. Network infrastructure:			
a) Transmission structures	4017		
b) Machinery and equipment:			
Transmission equipment	4022		
Switching equipment:			
hardware	4023		
software	4024		
Total - Switching equipment		4025	
Terminal equipment	4026		
Other (Please specify) ➤	4027		
Total - Network Infrastructure		4028	
			4029 accumulated depreciation ()
			4030 Net

MODULE 4. BALANCE SHEET — Continued

Assets — (continued)	Historical Cost (thousands of dollars)	Net Book Value (thousands of dollars)
4. Other fixed assets <i>(not part of Network Infrastructure - item 3, above):</i>		
a) Computers, software and non-network equipment	4031	
b) Furniture and office equipment	4032	
c) Motor vehicles and other transport equipment	4033	
d) Residual	4034	
Total - Other fixed assets	4035	
	4036	4037
	accumulated depreciation ()	Net
Total - Fixed Assets (sum of 'Net Book Value column', cells 4011, 4016, 4030 and 4037)		4038
B. Financial/Intangible Long-term Assets:		
1. Financial investments:		
a) Investments in and claims on parent, subsidiary and affiliated companies	4039	
b) Other investments	4040	
Total - Financial investments		4041
2. Long-term deferrals		4042
3. Other long-term financial/intangible assets n.e.c.		4043
Total - Assets (sum of bolded cells: 4010, 4038, 4041, 4042 and 4043)		4044
Liabilities		
Current Liabilities:		
1. Trade accounts payable	4045	
2. Other account payable (accrued liabilities/expenses)	4046	
3. Short-term debt	4047	
<i>Supplementary question:</i> 4071 (amount of short-term debt that is non-interest bearing): \$ _____		
4. Short-term deferrals	4073	
5. Other current liabilities (Please specify) ➤	4048	
Total - Current Liabilities		4049
Long-term Liabilities:		
A. Long-term debt:		
1. Amount owing to parent, subsidiaries and affiliates	4074	
2. Borrowing from non-affiliates:	4051	
a) Bonds and debentures		
b) Other borrowing from non-affiliates (loans, overdrafts, mortgage loans, capital lease obligations, etc.)	4075	
Total - Long-term debt	4053	
<i>Supplementary question:</i> 4072 (amount of long-term debt that is non-interest bearing): \$ _____		
B. Long-term deferrals and reserve accounts (e.g., deferred taxes) (Please specify) ➤	4054	
C. Other long-term liabilities n.e.c. (Please specify) ➤	4055	
Total - Long-term Liabilities		4056
Total - Liabilities		4057 (4049 + 4056)

MODULE 4. BALANCE SHEET — Concluded

Shareholders' Equity	Historical Cost (thousands of dollars)			Net Book Value (thousands of dollars)
	4058 preferred	4059 common		4060 (4058 + 4059)
A. Share capital				
B. Retained earnings:			4061	
1. Opening balance (previous period closing balance)			4062	
2. Net income or (loss) for the reporting period (cell 3017, page 5)				
3. Dividends declared	4063 preferred ()	4064 common ()	4065 (4063 + 4064) ()	
4. Other additions and deductions			4066	
Total - Retained earnings				4067
C. Other shareholders' equity n.e.c. (Please specify) ➤				4068
Total - Shareholders' Equity				4069 (4060 + 4067 + 4068)
Total - Liabilities and Shareholders' Equity				4070 (4057 + 4069)

MODULE 5. CAPITAL EXPENDITURES

This section has been omitted to avoid duplication with the Survey of Capital and Repair Expenditures.

MODULE 6. EMPLOYMENT

	Labour Costs			Employees
	(thousands of dollars)			(number of persons at fiscal year-end)
	Salaries and wages	Fringe benefits ¹	Total	Total
A. Expensed labour costs	6001	6002	6003 (= cell 2058, p.4)	
B. Capitalized labour costs	6004	6005	6006	
Total	6007	6008	6009 (6011 + 6013) (6003 + 6006)	6010 (6012 + 6014)
C. Full-time			6011	6012
D. Part-time			6013	6014

¹ Supplementary labour costs such as employers contributions for CPP/QPP, EI, etc.

MODULE 7. INTERNATIONAL TRANSACTIONS IN COMMERCIAL SERVICES

Telecommunications services trade:	Receipts (exports)			Payments (imports)		
	USA	Other countries	Total	USA	Other countries	Total
	(thousands of Canadian dollars)			(thousands of Canadian dollars)		
1. Interconnection/settlement:	7001	7002	7003	7004	7005	7006
a) with affiliates						
b) with other parties	7007	7008	7009	7010	7011	7012
Total - Interconnect	7013	7014	7015	7016	7017	7018
2. Other telecommunications services:	7101	7102	7103	7104	7105	7106
a) with affiliates						
b) with other parties	7107	7108	7109	7110	7111	7112
Total - Other services	7113	7114	7115	7116	7117	7118
Total - Telecommunications services trade <i>(sum of A.1 + A.2)</i>	7201	7202	7203	7204	7205	7206
Other services trade:	7019	7020	7021	7022	7023	7024
a) with affiliates						
b) with other parties	7025	7026	7027	7028	7029	7030
Total - Other services trade	7031	7032	7033	7034	7035	7036
Total <i>(sum of bolded cells)</i>	7037	7038	7039	7040	7041	7042

MODULE 8. NETWORK INFRASTRUCTURE

A. Cell/Repeater Sites:	Owned	Leased <i>(to the respondent)</i>
	PCS @ 2GHz	8100
ESMR	8102	8103
Cellular @ 800 MHz:	8104	8105
Digital	8106	8107
Analogue	8116	8117
Automatic mobile telephony	8108	8109
Paging	8110	8111
RCC <i>(Radio Common Carriage)</i>	8112	8113
Other <i>(Please specify)</i> ➤		
B. Switches <i>(owned by respondent):</i>		Total (#)
1. Digital switches:	8076	
a) ATM/IP	8077	
b) Circuit switches ¹		
Total - Digital switches		8078
2. Analogue switches		8079
Total - Switches		8080 (8078 + 8079)

¹ (e.g., DMS, ESS - include PBX's uses as public switches, do not count PC's)

MODULE 9. TRAFFIC STATISTICS

A. Billed calls/messages ¹	Billed minutes		
	Local	Long distance	Total
	(thousands)		
1. within Canada	9070	9071	9072
2. from or to the USA		9073	(= 9073)
3. from or to Overseas		9074	(= 9074)
Total	(= 9070)	9075	9076

B. Outbound calls/messages ²	Conversation minutes			Number of calls/messages		
	Local	Long distance	Total	Local	Long distance	Total
	(thousands)			(thousands)		
1. within Canada	9077	9003	9078	9079	9006	9080
2. to the USA		9009	(= 9009)		9012	(= 9012)
3. to Overseas		9015	(= 9015)		9018	(= 9018)
Total	(= 9077)	9021	9081	(= 9079)	9024	9082

C. International incoming calls/messages, ³ to Canada from:		
1. USA	9027	9030
2. Overseas	9033	9036
Total	9039	9042

D. Transit traffic calls/messages ⁴	9043
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Notes:

- ¹ includes originating or outgoing calls (*those placed by your customers*) and/or terminating or incoming to your system (*those received by your customers*).
- ² only include originating or outgoing calls (*those placed by your customers*).
- ³ only include calls that terminate with your customers from outside Canada.
- ⁴ calls that neither originate nor terminate in Canada.

Comments

Information Concerning Consolidated Reporting

Please provide information related to subsidiaries and affiliates consolidated in this questionnaire.

Company 1

Legal Name

Operating Name or Trade Name (if different from legal name):

Street:

City:

Province:

Postal Code:

Telephone:

Fax:

E-mail:

A. Type of business organization:

- A single corporation Consolidated family of corporations (do not include foreign companies) Part of a corporation (e.g., branch, division) 100
- Provincial government system Municipal system Co-operative Sole proprietor
- Joint venture Partnership Other (Please specify) >

B. Telecommunications Service:

Facilities-based **Reselling**

	401	402
Wireline Telecommunications	<input type="checkbox"/>	<input type="checkbox"/>
Competitive Pay Telephone Service	419 <input type="checkbox"/>	420 <input type="checkbox"/>
Mobile Telephony	403 <input type="checkbox"/>	404 <input type="checkbox"/>
Mobile Data	421 <input type="checkbox"/>	422 <input type="checkbox"/>
Radio Common Carriage (RCC)	405 <input type="checkbox"/>	406 <input type="checkbox"/>
Paging, Narrowband PCS	407 <input type="checkbox"/>	408 <input type="checkbox"/>
Wireless Broadband	409 <input type="checkbox"/>	410 <input type="checkbox"/>
Fixed Wireless	411 <input type="checkbox"/>	412 <input type="checkbox"/>
Satellite (Fixed)	413 <input type="checkbox"/>	414 <input type="checkbox"/>
Satellite (Mobile)	415 <input type="checkbox"/>	416 <input type="checkbox"/>
Other (Please specify)	417 <input type="checkbox"/>	418 <input type="checkbox"/>

C. A majority of this company's revenues are:

Facilities-based **Reselling**

- 400 or
- or Non-telecom (please specify) >

D. Nine-digit GST Registered Account/Business No.:

300

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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E. What percentage of this company's common (voting and non-voting) shares were ultimately foreign owned at year end?

104 %

F. Please describe the company's relationship to the respondent company

600

Company 2

Legal Name

Operating Name or Trade Name (if different from legal name):

Street:

City:

Province:

Postal Code:

Telephone:

Fax:

E-mail:

A. Type of business organization:

- A single corporation Consolidated family of corporations (do not include foreign companies) Part of a corporation (e.g., branch, division) 100
- Provincial government system Municipal system Co-operative Sole proprietor
- Joint venture Partnership Other (Please specify) >

B. Telecommunications Service:

Facilities-based **Reselling**

	401	402
Wireline Telecommunications	<input type="checkbox"/>	<input type="checkbox"/>
Competitive Pay Telephone Service	419 <input type="checkbox"/>	420 <input type="checkbox"/>
Mobile Telephony	403 <input type="checkbox"/>	404 <input type="checkbox"/>
Mobile Data	421 <input type="checkbox"/>	422 <input type="checkbox"/>
Radio Common Carriage (RCC)	405 <input type="checkbox"/>	406 <input type="checkbox"/>
Paging, Narrowband PCS	407 <input type="checkbox"/>	408 <input type="checkbox"/>
Wireless Broadband	409 <input type="checkbox"/>	410 <input type="checkbox"/>
Fixed Wireless	411 <input type="checkbox"/>	412 <input type="checkbox"/>
Satellite (Fixed)	413 <input type="checkbox"/>	414 <input type="checkbox"/>
Satellite (Mobile)	415 <input type="checkbox"/>	416 <input type="checkbox"/>
Other (Please specify)	417 <input type="checkbox"/>	418 <input type="checkbox"/>

C. A majority of this company's revenues are:

Facilities-based **Reselling**

- 400 or
- or Non-telecom (please specify) >

D. Nine-digit GST Registered Account/Business No.:

300

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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E. What percentage of this company's common (voting and non-voting) shares were ultimately foreign owned at year end?

104 %

F. Please describe the company's relationship to the respondent company

600