



UPDATE CONTACT INFORMATION, IF NECESSARY

213 Name of Company

214 Street

215 City/Province

216 Postal Code

The purpose of this survey:

Statistics Canada is conducting a survey on behalf of Industry Canada to produce new statistical information on the costs, investments, employment and markets of the firms engaged in aerospace and defence production in Canada. The data from this project will be used by Industry Canada to determine the competitive position of the sector and its needs in terms of federal government policies and programs.

The data you report are confidential:

Statistics Canada is prohibited by law from publishing or releasing any statistics that reveal information obtained from this survey related to any identifiable business. The data reported on the questionnaire will be treated in strict confidence, used for statistical purposes and released in aggregate form only.

Your participation is important:

Participation in this survey is voluntary. However, your cooperation is essential to the accuracy of the information collected. The information you provide will help shape current and future programs and policies.

Data sharing agreement:

In order to reduce the burden on respondents and the costs of the data collection activities, Statistics Canada has entered into an agreement under section 12 of the Statistics Act with Industry Canada to share the information gathered by this survey. You may refuse to share your information with Industry Canada by writing our Chief Statistician and returning your letter of objection along with the completed questionnaire in the enclosed return envelope.

Further information:

If you require assistance regarding this survey, please contact the Small Business and Special Surveys Division of Statistics Canada by telephone at 1-877-679-2746 or (613) 951-4293 or by FAX at 1-877-792-9270 or (613) 951-1572.

Section A: Company Information

A1. What is the legal status of this company?

001 Incorporated (privately traded)

002 Incorporated (publicly traded)

003 Other

Specify:

A2. What is the end date of your company's fiscal reporting period?

DAY MONTH YEAR

004 005 006

A3. Is this company part of an Enterprise (i.e., Parent Company)? If so, what is the name and location of the Parent Company?

007 Yes (specify name and address):

008 Name

009 Street

010 City/Province

011 Postal Code

012 No →

Go to Question A4

A4. Does this company have other establishments (i.e., facilities such as plants, warehouses, etc.) involved in Aerospace and Defence production in other locations in Canada? If so, where are these establishments located?

013 Yes (specify Canadian city of other establishments):

014 City:

017 City:

020 City:

015 City:

018 City:

021 City:

016 City:

019 City:

022 City:

023 No →

Go to Question B1



Section B: Company Sales

B1. For your 2000 fiscal year, please indicate, in dollar value, how your company's domestic sales were distributed amongst the categories listed below. For 2001 and 2002, please give your best estimate of your company's projected domestic sales, in dollar value, for each of the categories listed below.

Domestic Sales:			
Sales to Canadian Government	024	2000: \$ <input style="width: 100px;" type="text" value="00"/>	025 2001: \$ <input style="width: 100px;" type="text" value="00"/> 026 2002: \$ <input style="width: 100px;" type="text" value="00"/>
Sales to Canadian Aerospace And Defence Manufacturers	027	2000: \$ <input style="width: 100px;" type="text" value="00"/>	028 2001: \$ <input style="width: 100px;" type="text" value="00"/> 029 2002: \$ <input style="width: 100px;" type="text" value="00"/>
Sales to Other Canadian Canadian Customers	030	2000: \$ <input style="width: 100px;" type="text" value="00"/>	031 2001: \$ <input style="width: 100px;" type="text" value="00"/> 032 2002: \$ <input style="width: 100px;" type="text" value="00"/>
Total Domestic Sales	033	2000: \$ <input style="width: 100px;" type="text" value="00"/>	034 2001: \$ <input style="width: 100px;" type="text" value="00"/> 035 2002: \$ <input style="width: 100px;" type="text" value="00"/>

B2. For your 2000 fiscal year, please indicate, in dollar value, how your company's export sales were distributed amongst the categories listed below. For 2001 and 2002, please give your best estimate of your company's projected export sales, in dollar value, for each of the categories listed below.

Export Sales to U.S.:			
Government	036	2000: \$ <input style="width: 100px;" type="text" value="00"/>	037 2001: \$ <input style="width: 100px;" type="text" value="00"/> 038 2002: \$ <input style="width: 100px;" type="text" value="00"/>
Aerospace and Defence Contractors	039	2000: \$ <input style="width: 100px;" type="text" value="00"/>	040 2001: \$ <input style="width: 100px;" type="text" value="00"/> 041 2002: \$ <input style="width: 100px;" type="text" value="00"/>
Other U.S. Customers	042	2000: \$ <input style="width: 100px;" type="text" value="00"/>	043 2001: \$ <input style="width: 100px;" type="text" value="00"/> 044 2002: \$ <input style="width: 100px;" type="text" value="00"/>
Total Export Sales to U.S.	045	2000: \$ <input style="width: 100px;" type="text" value="00"/>	046 2001: \$ <input style="width: 100px;" type="text" value="00"/> 047 2002: \$ <input style="width: 100px;" type="text" value="00"/>
Export Sales to Other Foreign Countries:			
Government	048	2000: \$ <input style="width: 100px;" type="text" value="00"/>	049 2001: \$ <input style="width: 100px;" type="text" value="00"/> 050 2002: \$ <input style="width: 100px;" type="text" value="00"/>
Aerospace and Defence Contractors	051	2000: \$ <input style="width: 100px;" type="text" value="00"/>	052 2001: \$ <input style="width: 100px;" type="text" value="00"/> 053 2002: \$ <input style="width: 100px;" type="text" value="00"/>
Other Foreign Customers	054	2000: \$ <input style="width: 100px;" type="text" value="00"/>	055 2001: \$ <input style="width: 100px;" type="text" value="00"/> 056 2002: \$ <input style="width: 100px;" type="text" value="00"/>
Total Export Sales to Other Foreign Countries	057	2000: \$ <input style="width: 100px;" type="text" value="00"/>	058 2001: \$ <input style="width: 100px;" type="text" value="00"/> 059 2002: \$ <input style="width: 100px;" type="text" value="00"/>
Total Export Sales (Total U.S. Exports + Total Exports to Other Foreign Countries)	060	2000: \$ <input style="width: 100px;" type="text" value="00"/>	061 2001: \$ <input style="width: 100px;" type="text" value="00"/> 062 2002: \$ <input style="width: 100px;" type="text" value="00"/>

B3. What was the total dollar value of your company's sales in the fiscal year ending in 2000? For 2001 and 2002, please give your best estimate of your company's projected total sales, in dollar value.

Total Sales (Total Domestic Sales (as reported in B1) + Total Export Sales (as reported in B2))	063	2000: \$ <input style="width: 100px;" type="text" value="00"/>	064 2001: \$ <input style="width: 100px;" type="text" value="00"/> 065 2002: \$ <input style="width: 100px;" type="text" value="00"/>
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B4. For your 2000 fiscal year, what was the percentage distribution of your company's sales for each of the following products and services?

Sales of Proprietary Parts and Systems (own design or specifications)	066	<input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> %
Sub-contract Sales (includes heat treatment, impregnation, surface coating, quality assurance activities)	067	<input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> %
Sales of Services (includes engineering, consultancy, customized maintenance systems)	068	<input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> %
Repair and Overhaul (activities carried out under contract)	069	<input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> %
Agency Sales (cover sales and distribution of products not of own manufacture)	070	<input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> %
All other sales	071	<input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> %
TOTAL 2000 Sales		1 0 0 %
Spare parts as a % of Total Sales	072	<input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> %

B5. For your 2000 fiscal year, what percentage of your total sales went to the civil market and what percentage of your total sales went to the defence market? For 2001 and 2002, please give your best estimate.

% of total sales to civil market	073	2000 <input style="width: 40px;" type="text"/> %	074	2001 <input style="width: 40px;" type="text"/> %	075	2002 <input style="width: 40px;" type="text"/> %
% of total sales to defence market	076	2000 <input style="width: 40px;" type="text"/> %	077	2001 <input style="width: 40px;" type="text"/> %	078	2002 <input style="width: 40px;" type="text"/> %
		1 0 0 %		1 0 0 %		1 0 0 %

B6. For your 2000 fiscal year, if your company had production facilities elsewhere in Canada, what was the percentage distribution of sales from establishments located in each province?

079 No facilities in other provinces

Go to Question B7

080 Yes, there were facilities in other provinces with the following percentage distribution of sales:

Newfoundland	081	<input type="text"/>	<input type="text"/>	<input type="text"/>	%	Prince Edward Island	082	<input type="text"/>	<input type="text"/>	<input type="text"/>	%	Nova Scotia	083	<input type="text"/>	<input type="text"/>	<input type="text"/>	%
New Brunswick	084	<input type="text"/>	<input type="text"/>	<input type="text"/>	%	Quebec	085	<input type="text"/>	<input type="text"/>	<input type="text"/>	%	Ontario	086	<input type="text"/>	<input type="text"/>	<input type="text"/>	%
Manitoba	087	<input type="text"/>	<input type="text"/>	<input type="text"/>	%	Saskatchewan	088	<input type="text"/>	<input type="text"/>	<input type="text"/>	%	Alberta	089	<input type="text"/>	<input type="text"/>	<input type="text"/>	%
British Columbia	090	<input type="text"/>	<input type="text"/>	<input type="text"/>	%	NWT & Yukon	091	<input type="text"/>	<input type="text"/>	<input type="text"/>	%	Nunavut	092	<input type="text"/>	<input type="text"/>	<input type="text"/>	%
CANADA																	
1 0 0 %																	

B7. For your 2000 fiscal year, what were your company's total sales to the following sub-sectors? (Give best estimate if value unknown. Mark "0" if none)

Sub-Sectors	Sales by Sub-Sectors
Aircraft and Airframes	093 \$ <input type="text"/> .00
Aircraft Propulsion	094 \$ <input type="text"/> .00
Avionics & Electronics Airborne	095 \$ <input type="text"/> .00
Other Aerospace (including Parts and Services)	096 \$ <input type="text"/> .00
Space (Ground Segment)	097 \$ <input type="text"/> .00
Space (Applications and Services)	098 \$ <input type="text"/> .00
Space Research	099 \$ <input type="text"/> .00
Other Space	100 \$ <input type="text"/> .00
Electronic (Marine)	101 \$ <input type="text"/> .00
Electronic (Ground)	102 \$ <input type="text"/> .00
Other Marine	103 \$ <input type="text"/> .00
Other Land	104 \$ <input type="text"/> .00
All Other Sales (non-Aerospace and non-Defence)	105 \$ <input type="text"/> .00
TOTAL 2000 SALES:	106 \$ <input type="text"/> .00

Section C: Company Expenses

C1. For your 2000 fiscal year, please indicate, in dollar value, how your company's total operating expenditures were distributed amongst the expense categories below. For 2001 and 2002, please give your best estimate of your company's projected operating expenses, in dollar value, for each of the expense categories listed below.

Material and supplies:			
Purchased from domestic (Canadian) sources	107 2000: \$ <input type="text"/> .00	108 2001: \$ <input type="text"/> .00	109 2002: \$ <input type="text"/> .00
Imported from US Sources	110 2000: \$ <input type="text"/> .00	111 2001: \$ <input type="text"/> .00	112 2002: \$ <input type="text"/> .00
Imported from other Foreign sources	113 2000: \$ <input type="text"/> .00	114 2001: \$ <input type="text"/> .00	115 2002: \$ <input type="text"/> .00
Total material and supplies purchased	116 2000: \$ <input type="text"/> .00	117 2001: \$ <input type="text"/> .00	118 2002: \$ <input type="text"/> .00
Other operating expenses:			
Wages & salaries (incl. commissions, bonuses and benefits)	119 2000: \$ <input type="text"/> .00	120 2001: \$ <input type="text"/> .00	121 2002: \$ <input type="text"/> .00
Training costs	122 2000: \$ <input type="text"/> .00	123 2001: \$ <input type="text"/> .00	124 2002: \$ <input type="text"/> .00
Other costs and expenditures	125 2000: \$ <input type="text"/> .00	126 2001: \$ <input type="text"/> .00	127 2002: \$ <input type="text"/> .00
Total operating expenditures	128 2000: \$ <input type="text"/> .00	129 2001: \$ <input type="text"/> .00	130 2002: \$ <input type="text"/> .00

C2. For your 2000 fiscal year, if your company imported materials and supplies, what percentage was imported from the military? For 2001 and 2002, please give your best estimate.

% of materials and supplies imported from US military	131	2000	<input type="text"/>	<input type="text"/>	<input type="text"/>	%	132	2001	<input type="text"/>	<input type="text"/>	<input type="text"/>	%	133	2002	<input type="text"/>	<input type="text"/>	<input type="text"/>	%
% of materials and supplies imported from other foreign military sources	134	2000	<input type="text"/>	<input type="text"/>	<input type="text"/>	%	135	2001	<input type="text"/>	<input type="text"/>	<input type="text"/>	%	136	2002	<input type="text"/>	<input type="text"/>	<input type="text"/>	%

Section D: Company Employment

D1. What was your company's total employment in 2000 for each of the following groups? (Mark "0" if none). Also, what is your best estimate of your company's total employment for 2001 and 2002 for each of the following groups?

(Include FULL-TIME and contract workers (persons working more than 30 hours). If PART-TIME, then estimate the average annual employment).

	Number of Employees		Estimated number of employees			
Engineering and Scientific	137	2000: <input type="text"/>	138	2001: <input type="text"/>	139	2002: <input type="text"/>
Technical/Production	140	2000: <input type="text"/>	141	2001: <input type="text"/>	142	2002: <input type="text"/>
All other employees	143	2000: <input type="text"/>	144	2001: <input type="text"/>	145	2002: <input type="text"/>
Total Employment	146	2000: <input type="text"/>	147	2001: <input type="text"/>	148	2002: <input type="text"/>

D2 For your 2000 fiscal year, if your company had production facilities elsewhere in Canada, what was the percentage distribution of employment in establishments located in each province?

149 No facilities in other provinces

Go to Question E1

150 Yes, there were facilities in other provinces with the following percentage distribution of employment:

Newfoundland	151	<input type="text"/>	<input type="text"/>	%	Prince Edward Island	152	<input type="text"/>	<input type="text"/>	%	Nova Scotia	153	<input type="text"/>	<input type="text"/>	%
New Brunswick	154	<input type="text"/>	<input type="text"/>	%	Quebec	155	<input type="text"/>	<input type="text"/>	%	Ontario	156	<input type="text"/>	<input type="text"/>	%
Manitoba	157	<input type="text"/>	<input type="text"/>	%	Saskatchewan	158	<input type="text"/>	<input type="text"/>	%	Alberta	159	<input type="text"/>	<input type="text"/>	%
British Columbia	160	<input type="text"/>	<input type="text"/>	%	NWT & Yukon	161	<input type="text"/>	<input type="text"/>	%	Nunavut	162	<input type="text"/>	<input type="text"/>	%
CANADA														
<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %														

Section E: Company Investment

E1. For your 2000 fiscal year, what was the total dollar value of your company's investments for each item listed below? Also, what is your best estimate of your company's 2001 and 2002 fiscal years investments for each of the items listed below?

Plant and Equipment	163	2000: \$	<input type="text"/>	.00	164	2001: \$	<input type="text"/>	.00	165	2002: \$	<input type="text"/>	.00
R & D	166	2000: \$	<input type="text"/>	.00	167	2001: \$	<input type="text"/>	.00	168	2002: \$	<input type="text"/>	.00
Other Investments	169	2000: \$	<input type="text"/>	.00	170	2001: \$	<input type="text"/>	.00	171	2002: \$	<input type="text"/>	.00
Total Investments	172	2000: \$	<input type="text"/>	.00	173	2001: \$	<input type="text"/>	.00	174	2002: \$	<input type="text"/>	.00

Section F: Company Inventories and Backlogs

F1. For your 2000 fiscal year, what was the total dollar value of your company's opening and closing inventories? Also, what is your best estimate of your 2001 total dollar value of your company's opening and closing inventories?

Opening Inventory	175	2000: \$	<input type="text"/>	.00	176	2001: \$	<input type="text"/>	.00
Closing Inventory	177	2000: \$	<input type="text"/>	.00	178	2001: \$	<input type="text"/>	.00

F2. What was the total dollar value of your company's 2000 unfilled orders at year end? Also, what is your best estimate of your company's total dollar value for unfilled orders for 2001 and 2002?

Unfilled Orders at Year End (Year End Backlog)	179	2000: \$	<input type="text"/>	.00	180	2001: \$	<input type="text"/>	.00	181	2002: \$	<input type="text"/>	.00
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Comments

If you have any comments, please note them below.

Comments:

Contact Person

Please identify the person who filled out this questionnaire.

182	<input type="text" value="Name"/>	183	<input type="text" value="Job Title"/>		
184	<input type="text" value="Telephone"/>	185	<input type="text" value="Ext."/>	186	<input type="text" value="FAX"/>
187	<input type="text" value="E-Mail"/>				

**THANK YOU FOR YOUR PARTICIPATION.
PLEASE RETURN YOUR QUESTIONNAIRE TODAY IN THE POSTAGE PAID ENVELOPE.**

For information only