

# **Annual Greenhouse, Sod and Nursery Survey 2007**

FORM 6



CONFIDENTIAL when completed
This survey is conducted under the authority of the Statistics Act, Revised Statutes of Canada, 1985, c. S-19. Completion of this questionnaire is a legal requirement under the Statistics Act.

Si vous préférez ce questionnaire en français, veuillez cocher
The purpose of this annual survey is to collect information on the production and value of greenhouse products, nursery stock and sod produced in Canada. Your figures are kept strictly confidential and are grouped with others for statistical purposes. The results are publicly released in April and are used by producer associations and governments to assess the economic health of the greenhouse, sod and nursery production industries.

#### INSTRUCTIONS TO GREENHOUSE/NURSERY/SOD OPERATOR

- This questionnaire is to assist you in answering a telephone survey. Complete this form and keep it by your telephone. An interviewer from Statistics Canada will telephone you between February 18, 2008 and March 07, 2008 for this information. **DO NOT MAIL** this questionnaire. It is for your records.
- Please answer all questions that apply to your operation. 2.
- 3. Use your records, if possible. Otherwise, enter your best estimate.

4. Thank you for your cooperation.	FOR YOUR RECOK'S ONLY, DO NOT MAIL
A. REVIEW THE INFORMATION ON THE LABEL. IF ANY INFOR PLEASE MAKE THE NECESSARY CORRECTIONS IN THE BO	
AGOP Farm Name (if applicable)	
Corporation Name (ií ap, lica	
MAIN OPERATOR	
OPER1 Surname or Famil, Name	Area Code Telephone
Usual Fit + Name and Initial	Area Code FAX
Description of all rnale telephone	Area Code Telephone
ADR R.R. b.x No.	Number and Street Name
	town or village where mail is received)
Email Address (if app	slicable)
PARTNER	
OPER2 Partner's Surname or Family Name	Area Code Telephone
Partner's Usual First Name and Initial	Area Code FAX
Location of alternate telephone	Area Code Telephone
ADR R R Box No	
ADR R.R. Box No.	Number and Street Name
Postal Code Post Office (name of city,	town or village where mail is received)
Check this box if the address and telephone are the sa	me as main operator.

5-5100-253.1: 2007-10-18 STC/AGR-450-60065



Statistics Statistique Canada Canada



<b>B.</b>	Did y	you operate a greenhouse, nursery or sod	farm in	2007?	Yes 10		1 N	0 11	2	(If No, go to Comments on page 8)
2.	In 2007, on which of the following operations did you grow products for sale? (check all that apply)									
	a. Greenhouse								(go to Part I)	
	b. N	Nursery							(go to Part II, page 5)	
	c. S	Sod							go to Se	ction R, page 7)
	PART I GREENHOUSE OPERATIONS									
C.	AR	EA AND MONTHS IN OPERATION	N							
							Code	$m^2$	Code	Sq. Ft.
3.	Wha	at was your total greenhouse area in 2007?	,				200		100	
		at was your total area under <b>glass</b> in 2007?					201		101	
5.		at was your total area under <u>plastic</u> in 2007					202		102	
		many months was your greenhouse in op							103	No.
6.	пом	many months was your greenhouse in op	eration	II 2007 ?				4	100	140.
D.	AR	EA, PRODUCTION AND VALUE	OF G	REENHOUS	E VEGETA	BLES	AND/O	R FRUIT - 🕰	07	
7.		you produce and sell greenhouse vegetabl ts and plugs and please include the total a							lo 🗌	(If No, go to Section F)
		1 kg = 2.2  lbs.	Code	Area used for 200 m <sup>2</sup>	production - 7 Sq. Ft.	Code	.\nnu	a. Production	Code	Total Sales
		a. beefsteak	301			J		pounds	303	\$
Greei	nhou		304		, (	3, 5	<b>Y</b>	pounds	306	\$
toma	toes	c. other (specify)	310			311		pounds	312	\$
			180			183		pounds	186	\$
		d. Total tomatoes		A 10 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	d distant					
			Code	Area use ! for	7 Sq. Ft.	Code	Annu	al Production	Code	Total Sales
			313		<u> </u>	314		dozens	315	\$
Greei	nhou	e. english	310			317		dozens	318	\$
cucui		r. mini cukes	3.7	)		320		dozens	321	\$
		g. other (specify)	181			184		dozens	187	\$
	h. Total cucumbers							dozens		
			Code	Area used for 200		Code	Annu	al Production	Code	Total Sales
			322	m <sup>2</sup>	Sq. Ft.	323			324	\$
		i. orange	325			326		pounds	327	\$
Greei	nhou	j. redse	328			329		pounds	330	\$
pepp	ers	k. yellov.						pounds		
		I. other (specify)	331			332		pounds	333	\$
		m. Total peppers	195			196		pounds	197	\$
				Area used for	r production -					
			Code	m <sup>2</sup>	7 Sq. Ft.	Code	Annu	al Production	Code	Total Sales
	n	Greenhouse lettuce	182		•	185		heads	188	\$
	n.		986			904		pounds	987	\$
	0. n	Greenhouse chinese vegetables,	988			905		pounds	989	\$
	p.	Greenhouse herbs	990			906		pounds	991	\$
	q.	Greenhouse sprouts	178			Please s	pecify crop		189	\$
	r.	Other greenhouse vegetables and/or fruit*	170						103	<b>*</b>
8. Total value of greenhouse vegetables and/or fruit (sum of codes 186, 187, 197, 188, 987, 989, 991 and 189)						\$				
Ο.	iola	a. Taluo oi greelillouse vegelables allu/0	uit (	cam or codes	.55, 107, 157,	.50, 301	, 505, 55	. and 109/		
* No	* Note: Include all other vegetables and/or fruit area and sales not listed above in other.									

E.	SAI	LES OF GREENHOUSE VEGETABLES AND FRUIT		
9.		use report your total sales of greenhouse vegetables and fruit <b>(code 190)</b> ording to the manner in which they were sold.	Code	
	a.	Value of sales to domestic wholesalers	1010	
	b.	Value of sales to mass market chain stores	1011	
	C.	Value of sales to other greenhouses	1012	\$
	d.	Value of exported sales made directly by your firm	1013	\$
	e.	Value of direct sales to public from your greenhouse, roadside stand or other retail outlets	1014	\$
	f.	Value of sales to other channels	1015	\$
	g.	Total vegetable and fruit sales (sum codes 1010 to 1015.)	1016	\$
F.	PO	TTED PLANTS, FINISHED		
10A	. Did y	you <b>produce and sell</b> potted plants in 2007? (Report hanging baskets under hanging pots.)	Code	No (If No, go to Section G)  Total number of pots
			160	rotal number of pots
	a.	Azaleas		
	b.	Geraniums	161	
	C.	Lilies	162	
	d.	Poinsettias	163	
	e.	Chrysanthemums	164	
	f.	Tropical foliage and green plants (include ferns, exclude hanging pots)	165	
	g.	Hanging pots (foliage)	167	<b>Y</b>
	h.	Hanging pots (spring flowering)	166	
	i.	African Violets	252	
	j.	Begonias	253	
	k.	Crocus	254	
	l.	Cyclamen	255	
	m.	Daffodil	256	
	n.	Dahlia	257	
	0.	Exacum	258	
	p.	Fuchsia	260	
	q.	Gerberas	261	
	r.	Heathers	262	
	S.	Hibiscus	263	
	t.	Hyacinth	264	
	u.	Impatiens	265	
	٧.	Kalanchoe	266	
	w.	Miniature Roses	267	
	Х.	Mumsettias	268	
	у.	Orchids	269	
	Z.	Petunias	270	
	aa.	Primula	271	
	ab.	Tulips	272	
	ac.	Other (please s, ecify)	177	
		<b>y</b>		
10B	. Tota	Il gross sales of finished potted plants	276	\$
G.	CU.	TTINGS, TREE SEEDLINGS AND OTHER PROPAGATING MATERIAL		(If No, go
11A	Did y	you <u>produce and sell</u> cuttings, tree seedlings and/or propagating material in 2007?  Yes bort ornamental and vegetable bedding plants and plugs in Section H)		No to Section H)
	(		Code	Total number of plants
		a. Chrysanthemum	170	
		b. Poinsettia	171	
		c. Geranium	172	
		d. Carnation	973	
Cutti	ngs	e. Fuchsia	974	
		f. Herb	975	
		g. Hibiscus	976	
		h. Impatien (only Double and New Guinea)	978	
	i.	Tree seedlings/plugs	174	
	 j.	Other (e.g., other cuttings)	173	
	٠.	(- 6),	•	
11B	. Tota	Il gross sales of cuttings, tree seedlings and other propagating material	179	\$

H.	BE	DDING PLANTS AND PLUGS		(If No. go
12.	trays	you <b>produce and sell</b> bedding plants and/or plugs in 2007? (i.e., plugs, cell packs, s and/or flats) Include plants ready for transplant into gardens, fields by the purchaser, ainers and baskets.	Code	No (If No, go to Section I)  Total number of plants
			175	
	a.	Ornamental bedding plants/plugs		\$
	b.	Vegetable bedding plants/plugs		\$
		b1. Total gross sales of vegetable bedding plants/plugs	275	<u> </u>
I.		T FLOWERS		(If No, go
13A.	Did	you <u>produce and sell</u> cut flowers in 2007? (exclude dried cut flowers)  Yes		No Lito Section J)
			Code	Total number of stems
		Alata	150	
	a. L	Alstroemeria	140	
	b.	Carnations, miniatures or sprays	141	
	c. d.	Chrysanthemums, sprays	142	
	u. e.	Daffodils	152	
	f.	Freesia	1/15	
	g.	Gerbera	143	<b>Y</b>
	y. h.	Iris	14/4	
	i.	Lilies	153	
	j.	Roses, except sweetheart types	146	
	k.	Roses, sweetheart	147	
	l.	Snapdragons	148	
	m.	Tulips	149	
	n.	Anemone	951	
	0.	Astilbe	952	
	p.	Aster	953	
	q.	Brodiaea	954	
	r.	Bouvardia	955	
	s.	Orchids	956	
	t.	Celosia	957	
	u.	Gentiana	960	
	v.	Gladiola	961	
	w.	Liatris	963	
	x.	Lisianthus	965	
	y.	Matthiola	966	
	z.	Montbretia	967	
	aa.	Phlox	968	
	ab.	Statice	969	
	ac.	Other (please specify)	151	
			154	\$
		I GROSS SAIES OF CREENINGUISE ELOWERS AND DI ANTS (NET OF TAYES)	104	Ψ
<b>J.</b> 14.	Did prop	LES OF GREENHOUSE FLOWERS AND PLANTS (NET OF TAXES)  you <u>sell</u> greenhouse cut flowers, potted plants, ornamental/vegetable bedding plants/plugs or agating material in 2007?  Yes		No 🗔
		ude sales of flowers and plants that your operation produced, imported or hased from other greenhouses and/or sold for resale.	Code	Dollars
	India	cate your:	Code	Dollars
	a.	Value of sales to retail florists (e.g., flower shops, garden centres)	130	\$
	b.	Value of sales to domestic wholesalers (including sales through the Dutch Auction Clock System)	131	\$
	C.	Value of sales to mass market chain stores	132	\$
	d.	Value of sales to other greenhouses	133	\$
	e.	Value of exported sales made directly by your firm	134	\$
	f.	Value of direct sales to the public from your greenhouse, roadside stand or other retail outlets	135	\$
	g.	Value of sales to government and other public institutions (e.g., municipalities, school boards, provinces)	138	\$
	h.	Value of sales to other channels	136	\$
15.	Tota	I flower and plant sales (sum of codes 130 to 135, 138 and 136)	137	\$

29. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?	K.	PΙ	JRCHASES (PLANT MATERIAL ONLY)			
were purchases from other greenhouses or nurseries within the previous?  17. a. What were your processes in 2007 on flowers, plants, cuttings, seedings, seeds and bulbs for resalis?  b. What percentage of your expenditures in the previous question were purchases from other greenhouses or nurseries within the previous were purchases from other greenhouses or nurseries within the previous?  18. Total expenditures on plant material (sum of codes 123 and 124)  19. Total expenditures on plant material (sum of codes 123 and 124)  19. L. LABOUR  This section deals with the number of penane employed by your greenhouse operation in 2007, regardless of the number of weeks worked per year. Exclude those who were hired to penane operation in 2007, regardless of the number of weeks worked oper year. Exclude those who were hired to penane operation in 2007, regardless or the number of volves worked more flam 30 hours per veekly worked for your greenhouse operation in 2007.  20. How many part time workers (who worked more flam 30 hours per veekl) worked for your greenhouse coperation in 2007.  10. What was the durin much of ordones (including owners) who worked for your greenhouse coperation in 2007.  11. What was the durin much of ordones (including owners) who worked for your greenhouse coperation in 2007.  11. What was the sees of land 429	16.	a.			123	\$
b. What parcantage of your expenditures in the previous question were purchases from other greenhouses or nurseries within the province?  15. Total expenditures on plant material (sum of codes 123 and 124)  16. Total expenditures on plant material (sum of codes 123 and 124)  17. Total expenditures on plant material (sum of codes 123 and 124)  18. Total expenditures on plant material (sum of codes 123 and 124)  19. L. LABOUR  This section deals with the number of persons employed by your greenhouse operation in 2007, regardless of the number of weeks worked per year. Exclude those who were hired to perform contract work, landscaping creating in the performance of the performance operation in 2007, regardless of the number of workers (who worked many than 30 hours per veek) worked for your greenhouse operation in 2007, regardless of the number of workers (subding owners) who worked for your greenhouse operation in 2007?  19. How many part time workers (all other workers) worked for your greenhouse operation in 2007?  19. What was the total number of workers (including owners) who worked for your greenhouse operation in 2007?  10. What was your total psyroll (including owners) who worked for your greenhouse operation in 2007?  11. No.  1		b.	were purchases from other greenhouses or nurseries within the			
were purchases from other gineenhouses or nurseries within the province?  18. Total expenditures on plant material (sum of codes 123 and 124)  18. Total expenditures on plant material (sum of codes 123 and 124)  19. L. LABOUR  This section deals with the number of persons employed by your greenhouse operation in 2007, regardless of the number of weeks worked party list. Exclude the noise who were bringed to perform contract work, landscaping or retailing. Include coverers and lamily workers.  19. How many full time workers (who worked more than 30 hours per week) worked for your greenhouse operation in 2007?  20. How many part time workers (all other workers) worked for your greenhouse operation in 2007?  21. What was the total number of workers (including owners) who worked for your greenhouse operation in 2007?  22. What was your total payroll (including owners) who worked for your greenhouse operation in 2007?  23. In 2007, what was your total expenditures for:  24. Order types of health, 26 bunker, crude, etc.)  25. Other types of health feeting (2) (a. e. 28 light, 26 bunker, crude, etc.)  26. Total fuel used in heating the green jouse (sum of codes 115, 116 and 117)  27. What is your estimate of the current market value of this greenhouse operation (and, building, experiment and re-binary)?  28. Will you be reporting expenses (increast, tax, 5, insurance, packaging, repairs, contract work, etc.)?  29. Total hursery AND SOD OPERATIONS  20. In 2007, what was the airea of land owned by your nursery for growing nursery stock.  29. Will you be reporting area in:  20. Total Nursery Area  20. In 2007, what was the airea of land owned by your nursery and used for growing nursery stock?  20. In 2007, what was the airea area of land owned by your nursery and used for growing nursery stock?  20. In 2007, what was the airea of land used for growing nursery.	17.	a.			124	\$
L. LABOUR  This section deals with the number of persons employed by your greenhouse operation in 2007, regardless of the number of weeks worked per years. Exclude those who were hired to perform contract work, landscapping or retailing, fictious owners and family workers.  19. How many full time workers (who worked more than 30 hours per week) worked for your greenhouse operation in 2007.  20. How many part time workers (all other workers) worked for your greenhouse operation in 2007.  21. What was the total number of workers (including owners) who worked for your greenhouse operation in 2007 and 241. Inc.  22. What was your total payrell (including owners) who worked for your greenhouse operation in 2007, what was your total expenditures for:  23. In 2007, what were your total expenditures for:  24. Other types of heating fuel? (i.e. coal, electrically work of chips, etc.) (specify)  25. Other types of heating fuel? (i.e. coal, electrically work of chips, etc.) (specify)  26. Total fuel used in heating the green juse quin of codes 115, 116 and 117)  27. What is your estimate to the current market value of this greenhouse operation (land, building, equipment and more there)?  28. Will you be reporting expenses (inforest, tax/s), insurance, packaging, repairs, contract work, etc.)?  29. In 2007, what was the area of land gwmed by your nursery for growing nursery stock.  29. In 2007, what was the area of land gwmed by your nursery and used for growing nursery stock?  30. In 2007, what was the area of land gwmed by your nursery and used for growing nursery stock?  31. In 2007, what was the area of land gwmed by your nursery and used for growing nursery stock?  31. In 2007, what was the area of land gwmed by your nursery and used for growing nursery stock?  31. In 2007, what was the area of land gwmed by your nursery and used for growing nursery stock?  31. In 2007, what was the area of land gwmed by your nursery and used for growing nursery stock?  31. In 2007, what was the total area of land gwmed to growing nur		b.	were purchases from other greenhouses or nurseries within the	127 %		
This section deals with the number of persons employed by your greenhouse operation in 2007, regardless of the number of weeks worked per year. Exclude those who were hired to perform contract work, landscaping or retailing. Include owners and family workers.  19. How many full time workers (who worked more than 30 hours per week) worked for your greenhouse operation in 2007?  20. How many part time workers (all other workers) worked for your greenhouse operation in 2007?  21. What was the total number of workers (including owners) who worked for your greenhouse operation in 2007? (sum of codes 241 and 242).  22. What was your total payroll (including owners' salaries) in 2007?  34. No.	18.	To	al expenditures on plant material (sum of codes 123 and 124)		125	\$
of the number of weeks worked per year. Exclude those who were hired to perform contract work, landscaping or retating. Include owners and family workers.  19. How many full time workers (who worked more than 30 hours per week) worked for your greenhouse operation in 2007?  20. How many part time workers (all other workers) worked for your greenhouse operation in 2007?  21. What was the total number of workers (including owners) who worked for your greenhouse operation in 2007? (sum of codes 241 and 242).  22. What was your total payroll (including owners' salaries) in 2007?  31. In 2007, what was the total sepanditures for:  4. A natural gas heating?  5. B. Heating oil? (i.e. #2 light, #6 bunker, crude, etc.)  6. Codher types of heating fuel? (i.e. coal, electric work, etc.) (specify)  7. Code vortal payroll (including owners' salaries) in 2007, who worked for your greenhouse operation in 2007?  8. A latural gas heating?  8. Heating oil? (i.e. #2 light, #6 bunker, crude, etc.)  9. Heating oil? (i.e. #2 light, #6 bunker, crude, etc.)  10. Code vortal payroll (including owners' salaries) in 2007; (specify)  11. S  24. Crop expenses (included fertilizer, insecticities) (ingicides, growing mediums such as peat moss, etc.)?  25. Other operating expenses (inferteet, tax or, insurance, packaging, repairs, contract work, etc.)?  26. Total operating expenses (inferteet, tax or, insurance, packaging, repairs, contract work, etc.)?  27. What is your estimate of the current market value of this greenhouse operation (land, building, equipment and rin; his ery)?  28. Will you be reporting area in:  29. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  30. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  31. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  31. In 2007, what was the total area of land owned by your nursery and used for growing nursery stock?  31. In 2007, what was the total are	L.	LA	ABOUR			
operation in 2007?	of t	he r	number of weeks worked per year. Exclude those who were hired to		Code	
21. What was the total number of workers (including owners) who worked for your greenhouse operation in 2007? (sum of codes 241 and 242).  22. What was your total payroll (including owners' salaries) in 2007?  23. In 2007, what were your total expenditures for:  24. Natural gas heating?  25. In 2007, what was used in heating the greenhouse operation in the salaries of including owners' salaries) in 2007, what was the total area of land owned by your nursery and used for growing nursery stock?  26. Total Nursery Area  27. What is your estimate c, the current market value of this greenhouse operation (land, building, equipment and microbiary)?  28. Will you be reporting area in:  29. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  29. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  29. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  20. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  20. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  21. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  22. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  23. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  24. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  25. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  26. Total Nursery Area  27. Code Total Nursery Area  28. Will you be reporting area in:  29. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  30. In 2007, what was the total area of land owned by your nursery and used for growing nursery stock?  31. In 2007, what was the total area of land dused for growing nursery stock.	19.				241	1/2.
M. OTHER EXPENSES AND INVESTMENT  23. In 2007, what were your total expenditures for:  a. Natural gas heating?  b. Heating oil? (i.e. #2 light, #6 bunker, crude, etc.)  c. Other types of heating fuel? (i.e. coal, electricity, and chips, etc.) (specify)  d. Total fuel used in heating the green! ouse ( um of codes 115, 116 and 117)  24. Crop expenses (include fertilizer, insecticides, 'inglicides, growing mediums such as peat moss, etc.)?  25. Other operating expenses (include fertilizer, insecticides, 'inglicides, growing mediums such as peat moss, etc.)?  26. Total operating expenses (include fertilizer, insecticides, 'inglicides, growing mediums such as peat moss, etc.)?  27. What is your estimate of the current market value of this greenhouse operation (land, building, equipment and methiety)?  28. Will you be reporting area in:  199 1 1 199 2 1 199 3 3 arpents (Quebec only)  104 Code Total Nursery Area	20.	Но	w many part time workers (all other workers) worked for your greenh	nouse operation in 2007?	.742	No.
M. OTHER EXPENSES AND INVESTMENT  23. In 2007, what were your total expenditures for:  a. Natural gas heating? b. Heating oil? (i.e. #2 light, #6 bunker, crude, etc.)  c. Other types of heating fuel? (i.e. coal, electine, whereod chips, etc.) (specify) d. Total fuel used in heating the green louse rum of codes 115, 116 and 117)  24. Crop expenses (include fertilizer, insecticides, 'ingicides, growing mediums such as peat moss, etc.)?  25. Other operating expenses (interest, tax v. insurance, packaging, repairs, contract work, etc.)?  26. Total operating expenses in .907 (sum of codes 125, 122, 121, 114 and 112)  27. What is your estimate of the current market value of this greenhouse operation (land, building, equipment and matchinery)?  PART II NURSERY AND SOD OPERATIONS  N. NURSERY AREA  This section deals with the total area used by your nursery for growing nursery stock.  28. Will you be reporting area in:  acres  Code  Total Nursery Area  Code  Container Area*  Code  Container Area*  104  105  Code  Total Nursery Area  Code  Container Area*  105  Code  Total Nursery Area  Code  Container Area*  107  108  109  100  100  100  100  100  100	21.				111	No.
23. In 2007, what were your total expenditures for:  a. Natural gas heating? b. Heating oil? (i.e. #2 light, #6 bunker, crude, etc.)	22.	Wh	at was your total payroll (including owners' salaries) in 2007?	1	122	\$
23. In 2007, what were your total expenditures for:  a. Natural gas heating? b. Heating oil? (i.e. #2 light, #6 bunker, crude, etc.)						
23. In 2007, what were your total expenditures for:  a. Natural gas heating?  b. Heating oil? (i.e. #2 light, #6 bunker, crude, etc.)	M.	0	THER EXPENSES AND INVESTMENT		0 - 1 -	D. H
b. Heating oil? (i.e. #2 light, #6 bunker, crude, etc.)	23.	In :	2007, what were your total expenditures for:		Code	Dollars
c. Other types of heating fuel? (i.e. coal, electric.iv, mod chips, etc.) (specify)  d. Total fuel used in heating the green ouse (sum of codes 115, 116 and 117)  24. Crop expenses (include fertilizer, insecticides, 'ingicides, growing mediums such as peat moss, etc.)?  25. Other operating expenses (interest, taxc.); insurance, packaging, repairs, contract work, etc.)?  26. Total operating expenses (interest, taxc.); insurance, packaging, repairs, contract work, etc.)?  27. What is your estimate of the current market value of this greenhouse operation (land, building, equipment and members)?  28. Will you be reporting area in:  29. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  30. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  31. In 2007, what was the total area of land used for growing nursery  110			a. Natural gas heating?		115	\$
d. Total fuel used in heating the greeni ouse ( sum of codes 115, 116 and 117)	Fuols	J	b. Heating oil? (i.e. #2 light, #6 bunker, crude, etc.)	7	116	\$
24. Crop expenses (include fertilizer, insecticides, fingicides, growing mediums such as peat moss, etc.)?  25. Other operating expenses (interest, tax. ), insurance, packaging, repairs, contract work, etc.)?  26. Total operating expenses in. 107 (sum of codes 125, 122, 121, 114 and 112)  27. What is your estimate content market value of this greenhouse operation (land, building, equipment and rice thinery)?  PART II NURSERY AND SOD OPERATIONS  N. NURSERY AREA  This section deals with the total area used by your nursery for growing nursery stock.  28. Will you be reporting area in:  199 1 1 199 2 199 3 arpents (Quebec only)  Code Total Nursery Area Code Container Area for growing nursery stock?  29. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  30. In 2007, what was the area of land rented by your nursery and used for growing nursery stock?  31. In 2007, what was the total area of land used for growing nursery  108 109 109 109 109 109 109 109 109 109 109	ruei	1	c. Other types of heating fuel? (i.e. coal, electric v, mod chips	s, etc.) (specify)	117	\$
such as peat moss, etc.)?  25. Other operating expenses (interest, taxc); insurance, packaging, repairs, contract work, etc.)?  26. Total operating expenses in		l	d. Total fuel used in heating the greenl ouse (sum of codes	s 115, 116 and 117)	121	\$
26. Total operating expenses in 100 (sum of codes 125, 122, 121, 114 and 112)  27. What is your estimate to the current market value of this greenhouse operation (land, building, equipment and month in this erg)?  N. NURSERY AND SOD OPERATIONS  N. NURSERY AREA  This section deals with the total area used by your nursery for growing nursery stock.  28. Will you be reporting area in:  199 1 1 199 2 1 199 3 arpents (Quebec only)  acres hectares arpents (Quebec only)  Code Total Nursery Area Code Container Area*  29. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  30. In 2007, what was the area of land rented by your nursery and used for growing nursery stock?  31. In 2007, what was the total area of land used for growing nursery  105 105 105 105 105 105 105 105 105 105	24.				114	\$
27. What is your estimate c the current market value of this greenhouse operation (land, building, equipment and mc hinery)?  N. NURSERY AREA  This section deals with the total area used by your nursery for growing nursery stock.  28. Will you be reporting area in:    199	25.	Otl	ner operating expenses (interest, tax, 2, insurance, packaging, repa	irs, contract work, etc.)?	112	\$
PART II NURSERY AND SOD OPERATIONS  N. NURSERY AREA  This section deals with the total area used by your nursery for growing nursery stock.  28. Will you be reporting area in:    199	26.	То	tal operating expenses in 2007 (sum of codes 125, 122, 121, 114	4 and 112)	113	\$
N. NURSERY AREA  This section deals with the total area used by your nursery for growing nursery stock.  28. Will you be reporting area in:    199	27.				120	\$
N. NURSERY AREA  This section deals with the total area used by your nursery for growing nursery stock.  28. Will you be reporting area in:    199			,			
This section deals with the total area used by your nursery for growing nursery stock.  28. Will you be reporting area in:    199	PA	R1	II NURSERY AND SOD OPERATION	S		
28. Will you be reporting area in:    199	N.	Νl	IRSERY AREA			
29. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?  30. In 2007, what was the area of land rented by your nursery and used for growing nursery stock?  31. In 2007, what was the total area of land used for growing nursery  Acres		Th				199 3
29. In 2007, what was the area of land owned by your nursery and used for growing nursery stock?	28.	Wi	i you be reporting area in:			arpents (Quebec only)
for growing nursery stock?				Code Total Nursery Area	Code	Container Area*
for growing nursery stock?	29.			601	104	
31. In 2007, what was the total area of land used for growing nursery	30.	In :	2007, what was the area of land <u>rented</u> by your nursery and used growing nursery stock?	602	105	
Stock: (Sum of codes out and ove)	31.		2007, what was the total area of land used for growing nursery ck? (sum of codes 601 and 602)	603		

O. 2007 NURSERY FIELD AND CONTAINER PRODUCTION AND VALUE											
32. Did you produce and sell nursery stock in 2007?  33A. What was the <b>FIELD</b> production and value of nursery stock pro (Exclude stock for resale, unsold inventory and											
landscap	ing activities)		•				Field Pr	oducti	on	1	
						Num	ber of Plants			Va	llue of Plant Sales
				Code	Balled & Burlapped	Code	Bare Root	Code	Field potted	Code	\$ Farm Gate
<b>C</b> .	Canifan			501		502		503		504	\$
a.	- ·			505		506		507		508	\$
Trees ob.	Conifer  Fruit  Shade/Ornamental flowe			509		510		511		512	\$
c.	Shade/Ornamental flowe	ring		000							
				Code	Balled &	Code	ber of Plants Bare Root	Code	Field potted	Code	of Plant Sales \$ Farm Gate
				Code	Burlapped	Code	Daile Kool	Code	Fleid polled	Code	
<b>€</b> d.	Evergreen (Conifer)			513		514		515		516	\$
Shrubs e.	Evergreen (Broadleaf)			517		518		519		520	\$
f.	Evergreen (Broadleaf)  Deciduous (include Rose	es)		521		522		523		524	\$
	(	-,				Num	ber of Plants			Value	of Plant Sales
				Code	Balled & Burlapped	Code	Bare Root	Code	Field pot ed	Code	
g.	Vines			525	Zunappou	526		527		528	\$
	Herbaceous perennials			529		530		531		532	\$
	Small Fruit			533		534	1	535		536	\$
j.	Other (specify)			537		538	4	539		540	\$
							)			541	\$
k.	Total field-grown nursery	stock s	sales <b>(sum coc</b>	des 504	, 508, 512, 510	6, 520,	524, 528, 532,	536, 54	40)		
33B. What was	the <b>CONTAINER</b> prod stock for resale, unsold	duction	and value of n	ursery s	tock produced	and so	old in 2007? In	dicate i	in categories b	elow.	
inventory	and landscaping					01-1					
	:)					Contai	ner Productio	n			
activities	i)				Number of			n		Value	e of Container
activities	<b>)</b>	Code	less than 1	Coae	Number of  1 gallon			Code	greater than	Value	Sales
	,	Code 401	less than 1	Coae 402		Contai	ners		greater than 2 gallon		Sales
a.	Conifer	401				Contai	ners	Code		Code	\$ Farm Gate
a.	Conifer	401		402		Code 403	ners	Code 404		Code 405	Sales \$ Farm Gate \$
a.	Conifer	401		402		Code 403 408 413	ners 2 gallon	Code 404 409		Code 405 410 415	\$ Farm Gate  \$ \$
a.	Conifer	401 406	qailon	402 407 412	1 gallon  Number of	Code 403 408 413 Contai	ners 2 gallon ners	Code 404 409 414	2 gallon	Code 405 410 415 Value	\$ Farm Gate  \$ Farm Gate  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$
Trees a. b. c.	Conifer	401 406 -11		402 407 412	1 gallon	Code 403 408 413 Contai	ners 2 gallon	Code 404 409 414  Code		Code 405 410 415 Value Code	\$ Farm Gate  \$ Farm Gate  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$
Trees a. b. c.	Conifer	401 406	qailon	402 407 412	1 gallon  Number of	Code 403 408 413 Contai	ners 2 gallon ners	Code 404 409 414	2 gallon	Code 405 410 415 Value	\$ Farm Gate  \$ Farm Gate  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$
Trees a. b. c.	Conifer	401 406 -11	qailon	402 407 412	1 gallon  Number of	Code 403 408 413 Contai	ners 2 gallon ners	Code 404 409 414  Code	2 gallon	Code 405 410 415 Value Code	\$ Farm Gate  \$ Farm Gate  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$
Trees a. b. c. d. Shrubs e.	Conifer	401 406 -11 Code 416 421 426	qailon	402 407 412 Code 417	1 gallon  Number of	Code 403 408 413  Contai  Code 418	ners 2 gallon ners	Code 404 409 414 Code 419	2 gallon	Code 405 410 415 Value Code 420	\$ Farm Gate  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$
Trees a. b. c. d. Shrubs e.	Conifer	401 406 -11 Code 416 421 426	qailon	402 407 412 Code 417 422	1 gallon  Number of	Code 403 408 413 Contai Code 418 423 428	ners 2 gallon  ners 2 gallon	Code 404 409 414  Code 419	2 gallon	Code 405 410 415  Value Code 420 425 430	\$ Farm Gate  \$ Farm Gate  \$  \$  \$  \$  \$  \$  \$  \$  \$  Farm Gate  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$
Trees a. b. c. d. Shrubs e.	Conifer	401 406 -11 Code 416 421 426	qailon	402 407 412 Code 417 422	1 gallon  Number of  1 gallon	Code 403 408 413 Contai Code 418 423 428	ners 2 gallon  ners 2 gallon	Code 404 409 414  Code 419	2 gallon	Code 405 410 415  Value Code 420 425 430	\$ Farm Gate  \$ Farm Gate  \$  \$   \$   \$   \$   \$   \$   \$   \$   \$
Trees a. b. c.  Shrubs f.	Conifer	401 406 -11 Code 416 421 426	less than 1 gallon	402 407 412 Code 417 422 427	1 gallon  Number of 1 gallon	Contai  Code  403  408  413  Contai  Code  418  423  428  Contai	ners 2 gallon ners 2 gallon	Code 404 409 414  Code 419 424 429	greater than 2 gallon	Code 405 410 415  Value 420 425 430	\$ Farm Gate
Trees a. b. c.  Shrubs f.	Conifer	401 406 -11 Code 416 421 426	less than 1 gallon	402 407 412 Code 417 422 427	1 gallon  Number of 1 gallon	Code 403 408 413 Contai 423 428 Contai Code	ners 2 gallon ners 2 gallon	Code 404 409 414  Code 419 424 429	greater than 2 gallon	Code 405 410 415  Value 420 425 430  Value Code	\$ Farm Gate  \$ Farm Gate  \$   \$   \$   \$   \$   \$   \$   \$   \$   \$
a. b. c.  Shrubs  f.  g. h.	Conifer	401 406 2-11 Code 416 421 426 Code 431	less than 1 gallon	402 407 412 Code 417 422 427 Code 432	1 gallon  Number of 1 gallon	Contai  Code  403  408  413  Contai  Code  418  423  428  Contai  Code  433	ners 2 gallon ners 2 gallon	Code 404 409 414  Code 419 424 429  Code 434	greater than 2 gallon	Code 405 410 415  Value Code 420 425 430  Value Code 435	\$ Farm Gate  \$ Farm Gate  \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
a. b. c.  Shrubs  f.  g. h.	Conifer	401 406 -11 Code 416 421 426 Code 431 436	less than 1 gallon	402 407 412 Code 417 422 427 Code 432 437	1 gallon  Number of 1 gallon	Code 403 Contai Code 418 Contai Code 418 Contai Code 428 Contai Code 433 Code 433	ners 2 gallon ners 2 gallon	Code 404 409 414  Code 419 424 429  Code 434 439	greater than 2 gallon	Code 405 410 415  Value 420 425 430  Value 435 440	\$ Farm Gate  \$ \$ Farm Gate  \$ Farm Gate  \$ Farm Gate  \$ Farm Gate
a. b. c.  Shrubs  f.  g. h. i	Conifer	401 406 2-11 Code 416 421 426 Code 431 436 441	less than 1 gallon	402 407 412 Code 417 422 427 Code 432 437 442	1 gallon  Number of 1 gallon	Contai  Code  403  408  413  Contai  Code  418  423  428  Contai  Code  433  438  443	ners 2 gallon ners 2 gallon	Code 404 409 414  Code 419 424 429  Code 434 439 444	greater than 2 gallon	Code 405 410 415  Value Code 420 425 430  Value Code 435 440 445	\$ Farm Gate  \$ \$ Farm Gate  \$ \$ \$ Farm Gate  \$ Farm Gate  \$ Farm Gate  \$ Farm Gate
a. b. c.  Shrubs  f.  g. h. i	Conifer	401 406 -11  Code 416 421 426  Code 431 436 441 446	less than 1 gallon	402 407 412 Code 417 422 427 Code 432 437 442 447	1 gallon  Number of 1 gallon	Code 403 Contai Code 418 Contai Code 418 Contai Code 433 Contai Code 433 Code 433 Code 433 Code 433 Code 433	ners 2 gallon ners 2 gallon	Code 404 409 414  Code 419 424 429  Code 434 439 444 449	greater than 2 gallon	Code 405 410 415  Value 420 425 430  Value 435 440 445	\$ Farm Gate  \$ \$ Farm Gate  \$ \$ \$ Farm Gate  \$ Farm Gate  \$ Farm Gate  \$ Farm Gate

Ρ.	2007 DOLLAR SALES OF NURSERY STOCK (before sales taxes)		1
	· · · · · · · · · · · · · · · · · · ·	Code	Dollars
34.	a. In 2007, what was your sales revenue from stock started by your firm or purchased for <b>growing on</b> ?.	217	\$
	b. What were your sales of stock purchased for <u>resale</u> ? (exclude sales from any landscaping activities)	218	\$
35.	a. Total dollar sales of nursery stock in 2007 (sum of codes 217 and 218)	219	\$
	h What percentage of these sales was container grown? 215		
	b. What percentage of these sales was container grown? 215	<u> </u>	
36.	Please report your total sales of nursery stock (as reported in Question 35a) according to the manner in which they were sold:		
	a. Value of direct sales to the public	220	\$
	b. Value of fruit stock sold directly to growers	221	\$
	c. Value of nursery stock sold to landscape contractors	222	\$
	d. Value of nursery stock sold to garden centres	223	\$
	e. Value of nursery stock sold to mass merchandisers (chain stores)	224	\$
	f. Value of nursery stock sold to other growers	225	\$
	g. Value of exported sales made directly by your firm	226	\$
	h. Value of sales to public agencies (e.g., municipalities, school boards, provinces)	227	\$
	i. Value of sales to other channels (e.g., forestry firms)	228	\$
37.	Total dollar sales of nursery stock in 2007 (sum of codes 220 to 228).	229	\$
		Note: cc	ode 229 must equal 219
Q.	NURSERY PURCHASES (PLANT MATERIAL ONLY) (before sales taxes)		
38.	In 2007, did you purchase any ornamental or fruit nursery stock, beciding plants, seedlings/cuttings and/or l	ulbs?	
38.	In 2007, did you purchase any ornamental or fruit nursery stock, beciding plants, seedlings/cuttings and/or leaves to the seedlings of the see	oulbs?	(If No, go to Section R)
38.	500 4		, , , ,
	Yes 500 1 No 5	00	to Section R)
39.	Yes 500 1 No 5  What were your expenses in 2007 on nurser√stock for growing on?	00 Code	2 to Section R)  Dollars
39. 40.	Yes 500 1 No 5  What were your expenses in 2007 on nursery stock for growing on?  What were your expenses in 2007 on nursery stock for resale?	00 Code 230	bollars  to Section R)  Dollars
39.	Yes 500 1 No 5  What were your expenses in 2007 on nursery stock for growing on?  What were your expenses in 2007 on nursery stock for resale?	Code 230 231 232	Dollars  \$
39. 40.	What were your expenses in 2007 on nursery stock for growing on?  What were your expenses in 2007 on nursery stock for resale?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of these expenditures were purchased from other nurseries or green, suses within your province?	Code 230 231 232	bollars  to Section R)  Dollars  \$ \$ \$
39. 40.	What were your expenses in 2007 on nursery stock for growing on?  What were your expenses in 2007 on nursery stock for resale?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of these expenditures were purchased from	Code 230 231 232	bollars  S S S S S Dollars S S S S S S S S S S S S S S S S S S S
39. 40. 41.	What were your expenses in 2007 on nursery stock for growing on?  What were your expenses in 2007 on nursery stock for resale?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of these expenditures were purchased from other nurseries or green, fuses within your province?  PLEASE ENCIPE THAT YOU HAVE COMPLETED SECTIONS "P" & "Q", EVEN	Code 230 231 232	bollars  S S S S S Dollars S S S S S S S S S S S S S S S S S S S
39. 40. 41.	What were your expenses in 2007 on nursery stock for growing on?  What were your expenses in 2007 on nursery stock for resale?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of these expenditures were purchased from other nurseries or green, suses within your province?  PLEASE ENCYTRE THAT YOU HAVE COMPLETED SECTIONS "P" & "Q", EVEN MURSERY STOCK FOR RESALE AND DID NOT GROW ANY YOU	Code 230 231 232	bollars  S S S S S Dollars S S S S S S S S S S S S S S S S S S S
39. 40. 41.  R. This regard	What were your expenses in 2007 on nursery stock for growing on?  What were your expenses in 2007 on nursery stock for resale?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of these expenditures were purchased from other nurseries or green, uses within your province?  PLEASE ENCIPE THAT YOU HAVE COMPLETED SECTIONS "P" & "Q", EVEN NURSERY STOCK FOR RESALE AND DID NOT GROW ANY YOU LABOUR (SOD AND NURSERY OPERATIONS)	Code 230 231 232	bollars  S S S S S Dollars S S S S S S S S S S S S S S S S S S S
39. 40. 41.  This regulance	What were your expenses in 2007 on nursery stock for growing on?  What were your expenses in 2007 on nursery stock for resale?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of these expenditures were purchased from other nurseries or green in sues within your province?  PLEASE ENCIPE THAT YOU HAVE COMPLETED SECTIONS "P" & "Q", EVEN NURSERY STOCK FOR RESALE AND DID NOT GROW ANY YOU LABOUR (SOD AND NURSERY OPERATIONS)  is section deals with the number of persons employed by your nursery and/ or sod operation in 2007, gardless of number of weeks worked per year. Exclude those who were hired to perform contract work,	Code 230 231 232 IF YOURSEL	bollars  S S S S S Dollars S S S S S S S S S S S S S S S S S S S
39. 40. 41.  This regulance 42.	What were your expenses in 2007 on nursery stock for growing on?  What were your expenses in 2007 on nursery stock for resale?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of these expenditures were purchased from other nurseries or green, ruses within your province?  PLEASE ENCYTRE THAT YOU HAVE COMPLETED SECTIONS "P" & "Q", EVEN NURSERY STOCK FOR RESALE AND DID NOT GROW ANY YOU LABOUR (SOD AND NURSERY OPERATIONS)  is section deals with the number of persons employed by your nursery and/ or sod operation in 2007, gardless of number of weeks worked per year. Exclude those who were hired to perform contract work, adscaping or retailing. Include owners and family workers.  How many full time workers (who worked more than 30 hours per week) worked for your nursery	Code 230 231 232 232 Code Code	bollars  to Section R)  Dollars  \$ \$  PUPURCHASED  F.
39. 40. 41.  R. This regulance 42.	What were your expenses in 2007 on nurser/stock for growing on?  What were your expenses in 2007 on nurser/stock for growing on?  What were your expenses in 2007 on nurser/stock for growing on?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of these expenditures were purchased from other nurseries or grown, ruses within your province?  PLEASE ENCIPE THAT YOU HAVE COMPLETED SECTIONS "P" & "Q", EVEN NURSERY STOCK FOR RESALE AND DID NOT GROW ANY YOU LABOUR (SOD AND NURSERY OPERATIONS)  is section deals with the number of persons employed by your nursery and/or sod operation in 2007, gardless of number of weeks worked per year. Exclude those who were hired to perform contract work, descaping or retailing. Include owners and family workers.  How many full time workers (who worked more than 30 hours per week) worked for your nursery and/or sod operation in 2007?  How many part time workers (all other workers) worked for your nursery and/or sod operation in 2007?  What was the total number of workers (including owners) who worked for your nursery and/or sod	Code 230 231 232 232 Code 708	bollars  s  \$  \$  UPURCHASED F.
39. 40. 41. This regulance 42. 43.	What were your expenses in 2007 on nurser/stock for growing on?  What were your expenses in 2007 on nurser/stock for growing on?  What were your expenses in 2007 on nurser/stock for growing on?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of the see expenditures were purchased from other nurseries or groen; suses within your province?  PLEASE ENDIFIE THAT YOU HAVE COMPLETED SECTIONS "P" & "Q", EVEN NURSERY STOCK FOR RESALE AND DID NOT GROW ANY YOU LABOUR (SOD AND NURSERY OPERATIONS)  is section deals with the number of persons employed by your nursery and/or sod operation in 2007, pardless of number of weeks worked per year. Exclude those who were hired to perform contract work, adscaping or retailing. Include owners and family workers.  How many full time workers (who worked more than 30 hours per week) worked for your nursery and/or sod operation in 2007?  How many part time workers (all other workers) worked for your nursery and/or sod operation in 2007?  What was the total number of workers (including owners) who worked for your nursery and/or sod operation in 2007? (sum of codes 708 and 212)	Code 230 231 232  IF YOURSEL  Code 708 212 214	Dollars  \$ \$ \$  U PURCHASED F.  No.  No.
39. 40. 41. This regulance 42. 43.	What were your expenses in 2007 on nurser/stock for growing on?  What were your expenses in 2007 on nurser/stock for growing on?  What were your expenses in 2007 on nurser/stock for growing on?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of these expenditures were purchased from other nurseries or grown, ruses within your province?  PLEASE ENCIPE THAT YOU HAVE COMPLETED SECTIONS "P" & "Q", EVEN NURSERY STOCK FOR RESALE AND DID NOT GROW ANY YOU LABOUR (SOD AND NURSERY OPERATIONS)  is section deals with the number of persons employed by your nursery and/or sod operation in 2007, gardless of number of weeks worked per year. Exclude those who were hired to perform contract work, descaping or retailing. Include owners and family workers.  How many full time workers (who worked more than 30 hours per week) worked for your nursery and/or sod operation in 2007?  How many part time workers (all other workers) worked for your nursery and/or sod operation in 2007?  What was the total number of workers (including owners) who worked for your nursery and/or sod	Code 230 231 232  IF YOURSEL  Code 708 212 214	Dollars  \$ \$ \$  U PURCHASED F.  No.
39. 40. 41. This regulance 42. 43.	What were your expenses in 2007 on nurser/stock for growing on?  What were your expenses in 2007 on nurser/stock for growing on?  What were your expenses in 2007 on nurser/stock for growing on?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of the see expenditures were purchased from other nurseries or groen; suses within your province?  PLEASE ENDIFIE THAT YOU HAVE COMPLETED SECTIONS "P" & "Q", EVEN NURSERY STOCK FOR RESALE AND DID NOT GROW ANY YOU LABOUR (SOD AND NURSERY OPERATIONS)  is section deals with the number of persons employed by your nursery and/or sod operation in 2007, pardless of number of weeks worked per year. Exclude those who were hired to perform contract work, adscaping or retailing. Include owners and family workers.  How many full time workers (who worked more than 30 hours per week) worked for your nursery and/or sod operation in 2007?  How many part time workers (all other workers) worked for your nursery and/or sod operation in 2007?  What was the total number of workers (including owners) who worked for your nursery and/or sod operation in 2007? (sum of codes 708 and 212)	Code 230 231 232  IF YOURSEL  Code 708 212 214	Dollars  \$ \$ \$  U PURCHASED F.  No.  No.
39. 40. 41. This regulance 42. 43.	What were your expenses in 2007 on nurser/stock for growing on?  What were your expenses in 2007 on nurser/stock for growing on?  What were your expenses in 2007 on nurser/stock for growing on?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of the see expenditures were purchased from other nurseries or groen; suses within your province?  PLEASE ENDIFIE THAT YOU HAVE COMPLETED SECTIONS "P" & "Q", EVEN NURSERY STOCK FOR RESALE AND DID NOT GROW ANY YOU LABOUR (SOD AND NURSERY OPERATIONS)  is section deals with the number of persons employed by your nursery and/or sod operation in 2007, pardless of number of weeks worked per year. Exclude those who were hired to perform contract work, adscaping or retailing. Include owners and family workers.  How many full time workers (who worked more than 30 hours per week) worked for your nursery and/or sod operation in 2007?  How many part time workers (all other workers) worked for your nursery and/or sod operation in 2007?  What was the total number of workers (including owners) who worked for your nursery and/or sod operation in 2007? (sum of codes 708 and 212)	Code 230 231 232  IF YOURSEL  Code 708 212 214	Dollars  \$ \$ \$  U PURCHASED F.  No.  No.
39. 40. 41. This regulance 42. 43.	What were your expenses in 2007 on nurser/stock for growing on?  What were your expenses in 2007 on nurser/stock for growing on?  What were your expenses in 2007 on nurser/stock for growing on?  a. Total expenses on nursery stock in 2007 (sum of codes 230 and 231)  b. What percentage of the see expenditures were purchased from other nurseries or groen; suses within your province?  PLEASE ENDIFIE THAT YOU HAVE COMPLETED SECTIONS "P" & "Q", EVEN NURSERY STOCK FOR RESALE AND DID NOT GROW ANY YOU LABOUR (SOD AND NURSERY OPERATIONS)  is section deals with the number of persons employed by your nursery and/or sod operation in 2007, pardless of number of weeks worked per year. Exclude those who were hired to perform contract work, adscaping or retailing. Include owners and family workers.  How many full time workers (who worked more than 30 hours per week) worked for your nursery and/or sod operation in 2007?  How many part time workers (all other workers) worked for your nursery and/or sod operation in 2007?  What was the total number of workers (including owners) who worked for your nursery and/or sod operation in 2007? (sum of codes 708 and 212)	Code 230 231 232  IF YOURSEL  Code 708 212 214	Dollars  \$ \$ \$  U PURCHASED F.  No.  No.

S.	SOD
	Did you result and in 20072 (If No, go
46.	Did you grow or sell sod in 2007?  Yes Yes No You I No You I to Section T)
	Code Area
47.	What was the total area of sod under cultivation on owned or rented land in 2007?
48.	What area of sod was grown and sold in 2007?
	a. What was your gross revenue from all sod grown for sale in 2007?
49.	a. What were your expenses on sod purchased for <u>resale</u> in 2007? (before sales taxes)
	b. What percentage of these expenditures were <u>purchased</u> from other sod farms <u>within your province</u> ? (before sales taxes) 635
50.	What was your gross revenue from all sod purchased for resale in 2007?636 \$
T.	TOTAL SALES
51.	Please calculate the total dollar sales of nursery stock and sod, (sum of codes 229, 634 and 636)
AG	REEMENT TO SHARE INFORMATION
Not	e to residents of Newfoundland and Labrador, New Brunswick, Ontario, Manitok a, Sa. kalchewan and British Columbia:
Dep Agri Coli com	avoid duplication of enquiry this survey is conducted under a co-operative agreement with the Newfoundland and Labrador artment of Forest and Agri-Food, the New Brunswick Ministry of Agriculture and Pural Development, the Ontario Ministry of culture, Food and Rural Affairs, the Manitoba Agriculture and Food, the Sask tonewan Department of Agriculture and the British ambia Ministry of Agriculture and Fisheries pursuant to Section 12 of the Statistics Act (SC 1985, Chap. S19). Address any ments or questions to the Agriculture Division, Statistics Canada, Ottawo Contario, K1A 0T6.  Yea O51 1 No O51 2
То	esidents of Quebec:
	avoid duplication of enquiry, this survey is conducted under a co-operative agreement to share information in accordance with tion 11 of the Statistics Act, with Statistics Canada and Existitut de la statistique du Québec.
00	MMENTS:  Office Use Only  052
CO	MMENTS: Office Use Only 052

#### 2007 ANNUAL GREENHOUSE, SOD AND NURSERY SURVEY- EXPLANATORY NOTES

The purpose of the enclosed questionnaire is to gather information about the GREENHOUSE, SOD and NURSERY industries in Canada. These explanatory notes are provided to answer any questions you may have while completing this survey. If your operation is involved in "service" related activities such as landscape contracting or laying sod, please exclude the figures related to the non-agricultural portion of your operation from the attached survey.

# PART I: GREENHOUSE OPERATIONS

#### Section C- Area and months in operation

Question C3: Report only the area under glass and/or plastic (refer to questions C4 and C5 below).

Exclude: area surrounding the greenhouse(s), i.e. nursery, retail garden centre, wheat field, etc.

Question C4: Include fibreglass and plexiglass.

**Question C5:** Include all other types of enclosed protection used for growing plants, i.e. rigid insulation, mine shafts, barns, shelters with glass sides and a plastic roof.

Question C6: Exclude months when operator was not actively growing plants i.e. fumigation period.

#### Section D- Area, Production and Value of Greenhouse Vegetables and/or Fruit- 2007

Question D7: Report edible product ready to consume.

Exclude: bedding plants, plugs, tobacco, ginseng, asparagus or mushrooms.

Lettuce- Report production in HEADS.

Cucumber- Report production in DOZENS.

# Multiple crop plantings:

If you produced multiple crop plantings of the *same* greenhouse vegetable/fruit in the *same* greenhouse space, report area only once, but report all production and value (i.e. if 1000 ft<sup>2</sup> were used for the 1<sup>st</sup> tomato crop planting producing 2000 lbs and the same area was used for the 2<sup>nd</sup> tomato crop planting producing 1500 lbs- report 1000 ft<sup>2</sup> and 3500 i. s.).

If you produced multiple crop plantings of *two or more* greenhouse vegetables in the *same* greenhouse space, use the following format (i.e. if you use 2000 ft<sup>2</sup> to grow tomatoes for your 1<sup>st</sup> crop and switch to cucumbers ½ way drough the summer (using the same space, 2000 ft<sup>2</sup>), you should report your total area as 4000 ft<sup>2</sup> (2000 ft<sup>2</sup> for tomatoes and 2000 ft<sup>2</sup> for cucumbers).

#### Please report OTHER greenhouse vegetables and/or fruit (not listed in questions 7a-q) in 7r.

# Section E- Sales of Greenhouse Vegetables and Fruit

**Question E9:** Please report which avenues you sold your vegetables and fruit through, be it wholesalers, mass market chain stores, through the export market, to the public, etc.

#### Section F- Potted Plants, Finished

**Question F10A:** Please report the number of potted plants you grow and sold from your greenhouse. Please report Canadian production of ornamental potted plants only. If your potted plant is not listed, specify your pots under *OTHER* by writing the type of potted plant in the space provided along with the number of pots grown and sold.

For the purpose of this survey, the term "hanging rots- to age or spring flowering" refers to any type of hanging basket (plastic, peat moss, wicker, ceramic, etc.)

**Exclude:** resale merchandise (plants that were bought, and resold immediately without much care or maintenance), nursery stock (potted fall mums grown and sold from a nu sery or potted shrubs such as Azaleas or Heather), lilies grown in a field and Christmas trees sold in pots

Question F10B: Report value of all g. ... 'vuse potted plants grown and sold by your greenhouse (exclude resale).

# Section G- Cuttings, Tree Seedlings and Other Propagating Material

**Question G11A:** Report your propagating material i.e. greenhouse grown cuttings (rooted or vegetative), tree seedlings/plugs (exclude nursery product) and any other cuttings you *grew and sold* (exclude resale).

Exclude: ornamental at d veg. table bedding plants/plugs (this material should be reported in section H)

# Section H- Bedding Plants and Plugs

Questions H12a, a1, 112b, b1: Report total number of seedlings sold in cell packs, trays and/or flats and seedlings ready for transplant into gardens, fields, containers, baskets, pots or larger cell packs by the purchaser (exclude resale).

### **Section I- Cut Flowers**

Exclude: resale, dried cut flowers and cut flowers grown and cut from the field

# Section J- Sales of Greenhouse Flowers and Plants

**Question J14:** Report all sales of flowers and plants that were either, produced and sold by your operation, and/or imported or bought within Canada and resold immediately **and** revenue from "renting out" plants in sales to other channels

Exclude: non-plant material such as garden centre products (i.e. fertilizer, peat moss, vermiculite, soil, seeds, etc.)

#### **Section K- Purchases (Plant Material Only)**

**Question K16a:** Report purchases for <u>growing on</u> (starting a plant/seedling in your greenhouse by caring and maintaining for it by seeding, transplanting, fertilizing, etc. until it becomes a sellable product).

 $\textbf{Exclude:} \ \ \text{flowers, plants, cuttings, seedlings, seeds, and bulbs purchased for } \underline{\textit{resale}} \ \ (\text{refer to question } \mathbf{K17a} \ \text{for definition})$ 

**Question K16b:** Only the **percentage of expenditures\*** on plant material used for **growing-on** purchased from other greenhouses, nurseries, wholesalers or other channels from **within your province** should be reported in this question.

**Question K17a:** Report purchases for <u>resale</u> (buying and selling a plant within a short time period with minimal maintenance). **Question K17b:** Only the **percentage of expenditures\*** on plant material for <u>resale</u> purchased from other greenhouses,

nurseries, wholesalers or other channels from **within your province** should be reported in this question.

\*If you operate both a greenhouse and a nursery, please provide only the greenhouse portion of expenditures on the plant material in this section. Please refer to the section on nursery for your nursery expenditures.

#### Section L- Labour

Questions L19 & L20: Only employees involved in the growing, maintaining and harvesting of greenhouse vegetables and plants should be listed here.

**Include:** the labour of the owner and family help

Exclude: all labour used for retailing, clerical help and contract work (i.e. truck driver, landscaper)

Question L22: If you operate both a greenhouse and a nursery, please provide the labour, wages and benefits for the greenhouse portion only in this section. See the nursery section for questions related to nursery labour and wages.

Include: paid benefits such as medical insurance, workers compensation, employment insurance, and pension plans

Exclude: wages and benefits paid to employees involved in retail, clerical help and contract work (i.e. truck driver, landscaper)

#### **Section M- Other Expenses & Investment**

Question M23: Please specify whether you used natural gas, heating oil or another type of fuel, such as wood or electricity. Please write in the name of the other fuel you used. Please report your total fuel expense under code 121\*

Question M24: What were your crop expenses on fertilizer, insecticide, fungicide and growing mediums such as soil, peat moss, vermiculite, perlite, sand, Styrofoam and sawdust?

Question M25: Report any remaining operating business expenses including interest, taxes, insurance, packaging, pots, tags, repairs and contract work.

Question M26: Report total operating expenses here (sum of codes 125, 122, 121, 114 and 112).

Question M27: Give your best estimate of the current market value of this greenhouse operation.

Include: the price you would expect to receive if your greenhouse land, buildings, equipment & machinery were sold.

Exclude: the price of land, buildings, equipment or machinery used for anything other than growing greenhouse plants \*Note- codes 115, 116 and 117 should equal code 121

#### PART II: NURSERY AND SOD OPERATIONS

Please exclude from this portion of the questionnaire Christmas tree sales and figures relating to the greenhouse portion (if applicable) of your operation (see PART I: GREENHOUSE NOTES).

#### Section N- Nursery Area

Questions N29 and N30: Only land used for growing and/or maintaining nursery stock during 2001 should be included in land owned or rented. Report nursery container area (any plant sold in a container from your nursery) in code 104 (owned) and code 105 (rented).

#### Section O- 2007 Nursery Field and Container Production and Value

#### Nursery Stock FIELD Production and Value- 2007

Question O33A: Please report any field-grown trees, shrubs, vines, pererman, small fruit and any other field-grown nursery stock PRODUCED AND SOLD and a corresponding dollar value for each category.

Include: all balled and burlapped, bare root and field potted stock

Exclude: resale, container-grown nursery stock (report in O33B), Cr istma, trees (without the root system intact), greenhouse production, unsold inventory, value received for landscaping services

#### Nursery Stock CONTAINER Production and Value- 200

Question O33B: Please report any container-grown trees shrucs, vines, perennials, annuals/biennials, small fruit and any other container-grown nursery stock PRODUCED AND SCID and a corresponding dollar value for each category.

Include: report all container sizes (less than 1 gallon, 1 gallon, 2 gallon and/or greater than 2 gallon)

Exclude: resale, field-grown nursery stock (report in O33A), Christmas trees (without the root system intact), greenhouse production, unsold inventory, value received to lands caping services

# Section P- 2007 Dollar Sales of Nursery Stack (before sales taxes)

Question P34a: Growing-on- starting and seedling on your nursery operation by caring and maintaining through seeding, transplanting, fertilizing, etc. until  $\kappa$  becomes a sellable product (codes 541 + 456 = 217)

Question P34b: Resale- the process of buying a tree, shrub, plant, seed, seedling, cutting, etc. and selling it within a short time period with minimal care or maintenance

Question P35a: Report TCTA. SALES of nursery stock in 2007 here (codes 217 + 218 = 219\*)

Question P35b: Include the percentage of sales of containerized stock (container-grown for a minimum of one growing season), whether grown-on or for reale.

Question P36i: Incl. de revenue from rentals, sales to brokers & seedling forestry firms

\*code 219 must also equal code 229

### Section Q- Nursery Purchases (Plant Material Only)

**Question Q39:** Enter the dollar value of stock purchased specifically for **growing-on**.

Question Q40: Enter the dollar value of stock purchased specifically for immediate <u>resale</u> and not for cultivation purposes.

Question Q41b: The total percentage should reflect only those expenditures on nursery stock from within your province.

### Section R- Labour (Sod and Nursery Operations)

#### Questions R42 to R43: Labour full and part-time

Include: the number of workers in your operation involved in growing, maintaining and harvesting nursery stock and/or sod, regardless of the number of weeks worked per year.

Exclude: labour for retail services (sales clerks in garden centres, labour for contract work, laying sod, landscaping or installing shrubs at client's homes).

### **Question R45: Total Payroll**

Include: benefits such as medical insurance, worker's compensation, employment insurance, pension plans as well as owners, management and family members' salaries.

Exclude: wages for retail or contract work not related to the nursery and/or sod operation

#### Section S- Sod

Question S48a: Report all revenue from all sod grown for sale

Question S49a: Report all sod purchased specifically for immediate <u>resale</u> and not cultivated by your firm.