



Farm Financial Survey



TO THE RESPONDENT:

This questionnaire is to assist you in answering a telephone survey. Complete this form and keep it by your telephone. An interviewer from Statistics Canada will telephone you between **March 20 and April 28** for this information.

DO NOT MAIL this questionnaire.

Use your records, if possible. Otherwise, enter your best estimate.

All information will be kept confidential under the Statistics Act.

Questions refer to the **calendar year 1999**. If information is not kept on a calendar year basis, please report for your latest fiscal year end.

In all cases, record the year end for the financial information you provide →

CONFIDENTIAL when completed

Collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.

OFFICE USE ONLY M.U.L.E.S.		
005		1
005		4
005		2
005		3
004		12
004		13

004	
061	

009					
	Day	Month	Year		

Corporation Name																			
------------------	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Area Code		

NA 2	Farm or Operation Name																		
------	------------------------	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

		-				
Telephone						

NA 1	Contact Name																		
------	--------------	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

		-				
Telephone						

ADR	R.R.	Box No.	Number and Street Name																	
	Postal Code		Post Office (name of city, town or village where mail is received)																	

For information only

Please retain for your personal records.
Do not return this document.

SECTION A. CHARACTERISTICS OF THE OPERATOR/OPERATION

• Report questions 1 to 4 as of **December 31, 1999.**

A farm OPERATOR is an individual responsible for the day-to-day operation of the farm; who participates in the decisions to borrow money; to rent, buy or sell assets; and to reduce debts. An operation may have more than one operator but only one questionnaire is to be completed for each operation.

1. How many operators 18 years of age and over were responsible for this operation? **051**

2. What was the age of: **052**

a) The oldest operator **053**

b) The youngest operator (*minimum age of 18*) (if only one operator enter age under oldest operator)

3. How many years has the most experienced operator on this farm been managing a farm business? ... **054**

4. Which of the following best described this operation? ("X" one circle)

• Report family and hobby farms in 4a) to 4c)

a) Sole Proprietorship **056** 3

b) Corporation (Ltd. Co.) 4

What is your percent ownership of this operation?

• **Include** you (the operator), your spouse and never married children residing in the same house **062** %

c) Partnership 5

What is your percent ownership of this operation?

• **Include** you (the operator), your spouse and never married children residing in the same house **063** %

d) Cooperative and communal operations (e.g. Hutterite Colonies) 6

e) Other (*please specify*) **078** 7

COMMENTS: **079**

SECTION B. LAND USE

• Round to the nearest whole number.

1. How will you report land area? 199 } 1 acres
 ("X" one circle) → 2 hectares
 3 arpents (*Quebec only*)

2. For the total land area operated as of **December 31, 1999**, how much was:

a) Owned

• **Exclude** land rented or leased to others

b) Rented from others

• **Include** governments and other sources

3. **Total land operated** (*sum of 2 a) and 2 b)*)

4. How much land did this operation rent or lease to others as of **December 31, 1999**?

5. Of the total land operated (*reported in 3 above*), what was the total area seeded for grains and oilseeds?

6. a) What was the **total** area of **cropland** for this operation in **1999**?

• **Exclude** summerfallow, improved and unimproved pasture, and woodland

b) What was the **total** area of **cropland** (*reported in 6a) above*) insured under provincial crop insurance?.....

**Area of Total Land as
of December 31, 1999**

121

102

195

103

192

194

114

COMMENTS:

093

For information only

SECTION C. LIVESTOCK AND POULTRY

1. Did the operation OWN any livestock or poultry on **December 31, 1999**?
• **Exclude** animals on your land not owned by you.

170 YES 1

NO 3 (GO TO SECTION D)

2. How many of the following did this operation own on **December 31, 1999**?

PART I. CATTLE

- a) Bulls, 1 year and over
- b) Cows mainly for dairy
• **Include** dairy replacement heifers
- c) Cows mainly for beef
• **Include** beef replacement heifers
- d) Steers and Heifers, 1 year and over for slaughter or feeders
- e) Calves under 1 year

Total Number on December 31, 1999	
674	
172	
173	
174	
175	

PART II. PIGS

- f) Boars, 6 months and over
- g) Sows for breeding and bred gilts
- h) All other pigs

675
179
176

PART III. SHEEP AND LAMBS

- i) Sheep and lambs

182

PART IV. POULTRY

- j) Layers on **December 31, 1999**
- k) Broilers on **December 31, 1999**
- l) Other poultry on **December 31, 1999** (please specify) **080** _____

188
189
198

PART V. HORSES

- m) Horses

187

PART VI. OTHER LIVESTOCK

- n) Other livestock (please specify) **081** _____

184

SECTION D. CAPITAL INVESTMENTS

- **Exclude** GST, HST, Quebec Sales Tax.
- Report to the nearest \$1,000.
- Report for the calendar year **1999**.

1. During **1999**, did this operation invest any money in capital items or improvements?

200 YES 1 NO 3 (GO TO SECTION E)

2. What was the amount of capital invested in **1999** for the following:

Capital Investments in 1999	
201	000
202	000
203	000
204	000
205	000
206	000

- a) Farm real estate purchased
- b) Land improvements: irrigation, orchard planting, draining, clearing of land, fencing
- c) House construction or major renovation
- d) Other building construction or major renovation
- e) Breeding and replacement livestock intended to be on the farm for more than 1 year
 - **Exclude** poultry
- f) Quota purchased separately from other assets
- g) Farm machinery and equipment

- Report **gross expenditures** before trade-in.
- **Include** lease to own purchases.
- Specify using list of assets below.

- | | |
|---|---|
| 71 Cars used in the farm business | 77 Tractors of various types |
| 72 Trucks used in the farm business | 78 Cultivators, tillage and seeding equipment |
| 73 Other transportation equipment | 79 Hay mowers |
| 74 Processing equipment | 80 Harvesting machinery |
| 75 Computers and related equipment | 81 Balers |
| 76 Other office and communication equipment | 82 Other machinery and equipment |

Code	Type 1 = new 2 = used		
			000
			000
			000
			000
			000
			000

h) Other farm assets purchased (e.g. stocks, bonds, GIC's, mutual funds)

(please specify) **092** **217** 000

COMMENTS: **083**

SECTION F. ASSETS

1. What was the value of the following assets of this operation on **December 31, 1999**?
- Report at current market value.
 - Report to the nearest \$1,000.

LIVESTOCK ASSETS

- a) Market livestock
 • **Include** heifers for slaughter or feeders, steers, calves, pigs, slaughter lambs, all poultry, goats for meat, culls and other market livestock
 • **Exclude** boars and sows
 • Report **breeding and replacement** livestock below
- b) Breeding, replacement and other livestock not considered market livestock
 • **Include** all livestock and fur animals for breeding or replacement purposes, i.e. cows, sows, ewes, horses for PMU, honey bees, ostriches, race and riding horses, etc.

Value of Assets on December 31, 1999	
308	000
662	000

CURRENT ASSETS

- c) Accounts receivable (receipts due)
 • **Include** deferred cash grain purchase tickets
- d) Inventory
 i) Inputs such as feed, supplies, fertilizer, fuel, seed, chemicals, etc.
 ii) Crops for sale
 • **Include** all harvested crops destined for market
- e) Cash and short-term investments of this operation (less than one year)
- f) Other current farm assets such as prepaid expenses for feed, fertilizer, seed, chemicals, etc.

094 (please specify) _____

305	000
306	000
661	000
658	000
659	000
	000

LONG-TERM ASSETS

- g) Farmland and buildings owned
 • **Include** the farmhouse, storage sheds, silos, barns, grain bins, machine shops and woodlots
- h) All machinery and equipment
 • **Include** cars and trucks used for the farm business, tractors, cultivators, combines, small tools, computers and office equipment, etc.
- i) Quota (market value, if not valued in farmland and buildings)
- j) Balance of all NISA accounts for this operation as of **December 31, 1999**
 • **Include** those of all operators
 i) FUND 1 (non-taxable: producers' contributions)
- ii) FUND 2 (taxable: government contributions and interest)
- k) Long-term investments of this operation (one year or more), i.e. bonds, shares, long-term GIC's, RRSP's, cooperative shares, etc.
- l) Other long-term farm assets, i.e. off-farm site warehouses, grain condominiums and other buildings owned by this operation, etc.

084 (please specify) _____

301	000
317	000
304	000
637	000
638	000
673	000
663	000
	000

SECTION G. LIABILITIES OUTSTANDING AND CAPITAL BORROWED

• Report to the nearest \$1,000.

1. Did this operation owe any money on **December 31, 1999** or borrow any money in **1999**?

- Report for this operation only.
- **Include** money borrowed from family.

700

YES 1

NO 3 (GO TO SECTION H)

2. On **December 31, 1999** what was the amount of money owed to:

a) Chartered banks, trust companies, treasury branches

b) Credit unions, caisses populaires

c) Farm Credit Corporation (federal agency)

d) Advance Payments Program

e) Machinery and supply companies, feed companies

f) Private individuals, family members, shareholders

g) Provincial government

h) Others, i.e. accounts payable, meat packing plants, municipality, etc. (please specify)

085

Total

	Liabilities on December 31, 1999		Capital Borrowed in 1999	
	Current/Short-term: original repayment period is less than 12 months	Long-term: original repayment period is 12 months or more	For long-term loans, how much was borrowed in 1999? repayment period is 12 months or more	
	410	480	580	
a) Chartered banks, trust companies, treasury branches	000	000		000
	405	485	585	
b) Credit unions, caisses populaires	000	000		000
	401	481	581	
c) Farm Credit Corporation (federal agency)	000	000		000
	436			
d) Advance Payments Program	000			
	407	487	587	
e) Machinery and supply companies, feed companies	000	000		000
	408	488	588	
f) Private individuals, family members, shareholders	000	000		000
	403	483	583	
g) Provincial government	000	000		000
	409	489	589	
h) Others, i.e. accounts payable, meat packing plants, municipality, etc. (please specify)	000	000		000
	441	491	590	
Total	000	000		000

3. Of all the money borrowed in **1999** (Box 590 above), what amount was used to refinance previous long-term loans?

540

000

4. Did this operation participate in the Advance Payments Program in **1999**?

541

YES 1

NO 3

SECTION H. RECEIPTS AND EXPENSES

- Report to the nearest \$1,000 for questions 1 to 5.
- Report to the nearest dollar for question 6, page 10.

1. In **1999**, what were the total **gross** farm receipts of this operation, before expenses?
 • **Include** receipts from capital sales of breeding and replacement livestock (*Box 236 page 6, Section E*), direct program payments, agricultural custom work.
 • **Exclude** NISA withdrawals (*to be reported in question 6*), the value of inventory adjustments, the sale of land and buildings, and of machinery and equipment and quota.....

Gross Farm Receipts in 1999	
601	000

2. Of the total gross farm receipts (*Box 601 above*), how much was from:

a) Direct program payments
 • **Include** provincial crop insurance, stabilization payments, tax rebates (e.g. fuel tax, property tax), dairy subsidies, Agricultural Income Disaster Assistance (A.I.D.A.), Agricultural Disaster Insurance Program (A.D.I.P.), Assurances Stabilisation des Revenus Agricoles (A.S.R.A.), Farm Income Disaster Program (F.I.D.P.), Ontario Whole Farm Relief Program, Whole Farm Insurance Pilot Program (W.F.I.P.), etc.
 • **Exclude** NISA withdrawals (*to be reported in question 6*)

b) Sale of grains, oilseeds and specialty crops
 • **Include** lentils, dry peas, dry beans, etc.
 • **Include** wheat board payments

c) Sale of horticulture products
 • **Include** potatoes, fruit, vegetables, greenhouse products, nursery products, sod, mushrooms, etc.

d) Sale of cattle
 • **Include** breeding and replacement livestock

e) Sale of pigs
 • **Include** breeding and replacement livestock

f) Sale of poultry
 • **Include** eggs

g) Sale of milk, cream and other dairy products

h) Other farm revenue, i.e. agricultural custom/contract work, sale of horses, sheep, mink, sugar beets, tobacco, maple products, forage seed, wood, Christmas trees, hay, etc.

604	000
623	000
624	000
625	000
626	000
627	000
628	000
629	000

3. In **1999**, what were the total farm operating expenses?
 • **Exclude** capital cost allowances or depreciation
 • **Exclude** the value of inventory adjustments
 • **Exclude** NISA contributions

Expenses in 1999	
606	000

4. Of the total farm operating expenses (*Box 606 above*) how much was for:

a) Total interest paid on farm debt
 • **Exclude** payments on the principal

b) Wages and salaries paid to you (the operator), your spouse and never married children residing in the same household

605	000
666	000

5. Did this operation participate in the provincial crop insurance program in **1999**?

642 YES 1 NO 3 (*GO TO QUESTION 6*)

a) What were the total provincial crop insurance premiums for the **1999** crop?

b) What were the gross receipts, if any, from provincial crop insurance for the **1999** crop?

643	000
644	000

SECTION H. RECEIPTS AND EXPENSES (continued)

- 6. Did this operation contribute to or withdraw from NISA in 1999?
 - Report to the nearest dollar.

633 YES 1 NO 3 (Go to Section I below)



- a) What were the total operator(s) NISA contributions in the 1999 calendar year?
 - **Exclude** government contributions
- b) How much was withdrawn from **all** NISA account(s) in the 1999 calendar year?

Total dollars in 1999	
634	.00
635	.00

OFFICE USE ONLY		
ENTERPRISE CODE	008	

SECTION I. INCOME FROM SOURCES OTHER THAN THIS OPERATION

- Report to the nearest \$1,000.

- 1. In 1999, what was your (the operator) income and the income for other members of your family (your spouse and never married children residing in the same household)?

- a) Wages and salaries (before deductions) from sources other than this operation
 - Report **gross** wages and salaries
- b) Interest, dividends (actually received) from sources other than this operation
- c) Pensions
 - **Include** C.P.P., Q.P.P., old age security, Registered Pension Plans (RPP's), RRSP withdrawals
- d) Other income not from this operation
 - **Include** non-agricultural custom work, income from other farm operations, Employment Insurance, net rental income.
 - Report net income (after expenses)

Income not from this operation	
668	000
669	000
670	000
672	000

(please specify) **087** _____

SECTION J. AGREEMENT TO SHARE INFORMATION

This survey is being conducted jointly on behalf of Statistics Canada and Agriculture and Agri-Food Canada. The information will be kept confidential and will be used only for statistical purposes.

Do you agree to share this information with Agriculture and Agri-Food Canada? 900 YES 1 NO 3

NOTE: Names and addresses are not shared with Agriculture and Agri-Food Canada.

COMMENTS FROM INTERVIEWER/FARM OPERATOR: 090

For information only