



# Farm Financial Survey



## TO THE RESPONDENT:

This questionnaire is to assist you in answering a telephone survey. Complete this form and keep it by your telephone. An interviewer from Statistics Canada will telephone you **in April** for this information.

**DO NOT MAIL** this questionnaire.

Use your records, if possible. Otherwise, enter your best estimate.

**All information will be kept confidential under the Statistics Act.**

Questions refer to the **calendar year 2002**. If information is not kept on a calendar year basis, please report for your latest fiscal year end.

In all cases, record the year end for the financial information you provide →

**CONFIDENTIAL** when completed

**Disponible en version française.**

For information only

009				
	Day	Month	Year	

This survey is conducted under the authority of the Statistics Act, Revised Statutes of Canada, 1985, c. S-19. Completion of this questionnaire is a legal requirement under the Statistics Act.

	Corporation Name																								Area Code		
NA 2	Farm or Operation Name																								Telephone		
NA 1	Contact Name																								Telephone		
ADR	R.R.				Box No.				Number and Street Name																		
	Postal Code				Post Office (name of city, town or village where mail is received)																						

For information only

Please retain for your personal records.  
Do not return this document.

**SECTION A. CHARACTERISTICS OF THE OPERATOR/OPERATION**

• Report questions 1 to 5 as of **December 31, 2002.**

A FARM OPERATOR is an individual responsible for the day-to-day operation of the farm; who participates in the decisions to borrow money; to rent, buy or sell assets; and to reduce debts. An operation may have more than one operator but only one questionnaire is to be completed for each operation.

1. How many operators 18 years of age and over were responsible for this operation? .....

2. What was the age of:  
a) The oldest operator .....   
b) The youngest operator (*minimum age of 18*) (*if only one operator enter age under oldest operator*) .....

	Oldest	Youngest
3. What is the highest level of formal education that the oldest and the youngest operator have completed?		
a) Some elementary school or some secondary (high) school (include ungraded and special education) .....	<input type="text" value="057"/> <input type="radio"/> 1	<input type="text" value="058"/> <input type="radio"/> 6
b) Completed secondary (high) school (graduation certificate or equivalent) .....	<input type="radio"/> 2	<input type="radio"/> 7
c) <b>Some</b> post-secondary, including some college or university courses .....	<input type="radio"/> 3	<input type="radio"/> 8
d) <b>Completed</b> college or university certificate or diploma <b>below</b> bachelor level (e.g., trade, technical or vocational school, agricultural diploma, business college, community college, CEGEP) .....	<input type="radio"/> 4	<input type="radio"/> 9
e) <b>Completed</b> university <b>degree</b> program (include bachelor's degree and above) .....	<input type="radio"/> 5	<input type="radio"/> 10

4. How many years has the most experienced operator on this farm managed a farm business? .....

5. Which of the following best described this operation? ("X" one circle only)

• Report family and hobby farms in 5 a) to 5 c).

a) Sole Proprietorship .....   3

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

b) Corporation (Ltd. Co.) .....  4 → What is your FAMILY's percent ownership of this operation? .....  %

c) Partnership .....  5 → What is your FAMILY's percent ownership of this operation? .....  %

d) Cooperative and communal operations (e.g., Hutterite colonies) .....  6

e) Other (*please specify*)  .....  7

**SECTION B. LAND USE**

• Round to the nearest whole number.

1. How will you report land area? 199  1 acres  
 ("X" one circle only) →  2 hectares  
 3 arpents (*Quebec only*)

2. For the total land area of this operation, as of **December 31, 2002** (including all land such as cropland, woodland, improved and unimproved pasture, summerfallow, etc.) how much was:

**Area of Total Land as of December 31, 2002**

- a) Owned  
 • **Exclude** land rented or leased to others .....
- b) Rented from others (with or without a written agreement)  
 • **Include** governments and other sources .....

121
102

3. **Total land operated** (*sum of 2 a) and 2 b)*) .....

195
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4. How much land did this operation rent or lease **to** others as of **December 31, 2002**? .....

103
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5. Of the total land operated (*reported in 3 above*), what was the total area of **summerfallow**? .....

104
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6. a) What was the **total** area of **cropland** for this operation in **2002**?  
 • **Include** tame hay  
 • **Exclude** summerfallow, improved and unimproved pasture, and woodland .....

194
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b) What was the **total** area of **cropland** (*reported in 6 a) above*) insured under provincial crop insurance? .....

114
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7. Of the total area of **cropland** (*reported in 6 a) above*), what was the total area seeded for grains and oilseeds? .....

192
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**COMMENTS:** 093

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**SECTION C. LIVESTOCK AND POULTRY**

1. Did the operation OWN any livestock or poultry on **December 31, 2002**?

- **Include** all animals OWNED by this operation whether they are on your land or on land **not** owned by you.
- **Exclude** animals on your land not owned by you.

**170** YES  1

NO  3 (GO TO QUESTION 3 BELOW)

2. How many of the following did this operation own on **December 31, 2002**?

**PART I. CATTLE**

- a) Bulls, 1 year and over .....
- b) Cows mainly for dairy  
• **Include** dairy replacement heifers .....
- c) Cows mainly for beef  
• **Include** beef replacement heifers .....
- d) Steers and Heifers, 1 year and over for slaughter or feeding .....
- e) Calves, under 1 year .....

Total Number on December 31, 2002
674
172
173
174
175

**PART II. PIGS**

- f) Boars, 6 months and over .....
- g) Sows for breeding and bred gilts .....
- h) All other pigs .....

675
179
176

**PART III. SHEEP AND LAMBS**

- i) Sheep and lambs .....

182
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**PART IV. POULTRY**

- j) Layers .....
- k) Broilers .....
- l) Other poultry (please specify) **080** \_\_\_\_\_  
\_\_\_\_\_

188
189
198

**PART V. HORSES**

- m) Horses .....

187
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**PART VI. OTHER LIVESTOCK**

- n) Other livestock (please specify) **081** \_\_\_\_\_  
\_\_\_\_\_

184
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**CUSTOM OR CONTRACT FEEDING**

3. Did the operation custom or contract feed any livestock for others on **December 31, 2002**?

**676** YES  1

NO  3 (GO TO SECTION D)

(please specify type(s) and number(s) of livestock custom or contract fed)

**S676** \_\_\_\_\_

677
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**SECTION D. CAPITAL INVESTMENTS**

- **Exclude** GST, HST, Quebec Sales Tax.
- Report to the nearest \$1,000.
- Report for the calendar year **2002**.

1. During **2002**, did this operation invest any money in capital items or improvements?

**200** YES  1 NO  3 (GO TO SECTION E)

2. What was the amount of capital invested in **2002** for the following:

Capital Investments in 2002	
<b>201</b>	000
<b>203</b>	000
<b>212</b>	000
<b>213</b>	000
<b>204</b>	000
<b>214</b>	000
<b>202</b>	000
<b>205</b>	000
<b>206</b>	000

- a) Farm real estate purchased .....
- b) House construction or **major** renovation .....
- c) Manure storage construction or **major** renovation .....
- d) Pesticide, chemical or fuel storage construction or **major** renovation .....
- e) Other building construction or **major** renovation (e.g., barns, storage sheds, machine sheds, etc.) .....
- f) Environmental protection improvements: shelterbelts, windbreaks, buffer strips or fences for waterways protection .....
- g) Other land improvements: irrigation, orchard planting, draining, clearing of land, fences for purposes other than environmental protection .....
- h) Breeding and replacement livestock intended to be on the farm for more than 1 year
  - **Exclude** poultry .....
- i) Quota purchased separately from other assets .....
- j) Farm machinery and equipment

- Report **gross expenditures** before trade-in.
- **Include** leased farm machinery and equipment.
- Specify using list of assets below.

- |  |  |
|--|--|
| <b>71</b> Cars used in the farm business           | <b>84</b> Other seeding equipment                      |
| <b>72</b> Trucks used in the farm business         | <b>85</b> Cultivators and tillage equipment            |
| <b>73</b> Other transportation equipment           | <b>79</b> Hay mowers                                   |
| <b>74</b> Processing equipment                     | <b>80</b> Harvesting machinery                         |
| <b>75</b> Computers and related equipment          | <b>81</b> Balers                                       |
| <b>76</b> Other office and communication equipment | <b>86</b> Manure spreader (for solid or liquid manure) |
| <b>77</b> Tractors of various types                | <b>82</b> Other machinery and equipment                |
| <b>83</b> Direct seeding equipment                 |  |

Code	Type 1 = new 2 = used		
			000
			000
			000
			000
			000
			000
			000

k) Of the total amount reported for gross expenditures on farm machinery and equipment (in question 2 j) above), what amount was for machinery and equipment leased in **2002** ..... **216** 000

l) Other farm assets purchased (e.g., stocks, bonds, GICs, mutual funds) ..... **217** 000  
 (please specify) **092** .....

**SECTION E. CAPITAL SALES**

- **Exclude** GST, HST, Quebec Sales Tax.
- Report to the nearest \$1,000.
- Report for the calendar year **2002**.

1. During **2002**, did this operation sell or trade-in any capital items?

**230** YES  1 NO  3 (GO TO SECTION F)

2. What was the amount of capital sales in **2002** for:

- a) Land and buildings .....
- b) Farm machinery and equipment traded-in
  - **Include** cars and trucks used in the farm business .....
- c) Farm machinery and equipment sold outright
  - **Include** cars and trucks used in the farm business
  - **Exclude** trade-ins .....
- d) Quota sold separately from other assets .....
- e) Breeding and replacement livestock
  - **Exclude** culls for slaughter and poultry .....
- f) Other farm assets sold (e.g., stocks, bonds, GICs, mutual funds)  
(please specify) **096** .....

Capital Sales in 2002	
<b>233</b>	000
<b>237</b>	000
<b>234</b>	000
<b>235</b>	000
<b>236</b>	000
<b>238</b>	000

COMMENTS: **088**

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**SECTION F. ASSETS**

1. What was the value of the following assets of this operation on **December 31, 2002**?
- Report at current market value.
  - Report to the nearest \$1,000.

**LIVESTOCK ASSETS**

- a) Market livestock  
 • **Include** heifers for slaughter or feeding, steers, calves, pigs, slaughter lambs, all poultry, goats for meat, culls and other market livestock  
 • **Exclude** boars, sows and contract livestock  
 • Report **breeding and replacement** livestock below .....
- b) Breeding, replacement and other livestock not considered market livestock  
 • **Include** all livestock and fur animals for breeding or replacement purposes (e.g., cows, sows, ewes, horses for PMU, honey bees, ostriches, race and riding horses, etc.) .....

Value of Assets on December 31, 2002	
<b>308</b>	000
<b>662</b>	000

**CURRENT ASSETS**

- c) Accounts receivable (receipts due)  
 • **Include** deferred cash grain purchase tickets .....
- d) Inventory  
 i) Supplies on hand (inputs) such as feed, supplies, fertilizer, fuel, seed, chemicals, etc. ....  
 ii) Crops for sale  
 • **Include** all harvested crops destined for market .....
- e) Cash and short-term investments of this operation (less than one year) .....
- f) Other current farm assets such as prepaid expenses for feed, fertilizer, seed, chemicals, etc.  
 (please specify) **094** \_\_\_\_\_

<b>305</b>	000
<b>306</b>	000
<b>661</b>	000
<b>658</b>	000
<b>659</b>	000
<b>094</b>	000

**LONG-TERM ASSETS**

- g) Farmland and buildings owned  
 • **Include** the farmhouse, storage sheds, silos, barns, grain bins, machine shops and woodlots .....
- h) All machinery and equipment  
 • **Include** cars and trucks used for the farm business, tractors, cultivators, combines, movable irrigation equipment, small tools, computers and office equipment, etc. ....
- i) Quota (market value, if not valued in farmland and buildings) .....
- j) Long-term investments of this operation (one year or more) (e.g., bonds, shares, long-term GICs, cooperative shares, etc.) .....
- k) Other long-term farm assets (e.g., off-farm site warehouses, grain condominiums and other buildings owned by this operation, etc.)  
 (please specify) **084** \_\_\_\_\_

<b>301</b>	000
<b>317</b>	000
<b>304</b>	000
<b>673</b>	000
<b>663</b>	000
<b>084</b>	000



**SECTION G. LIABILITIES OUTSTANDING AND CAPITAL BORROWED**

• Report to the nearest \$1,000.

1. Did this operation owe any money on **December 31, 2002** or borrow any money in **2002**?

- Report for this operation only.
- **Include** money borrowed from family.
- **Include** participation in the Advance Payments Program or the Spring Credit Advance Program.

**700**

YES  1

NO  3 (GO TO SECTION H)

2. On **December 31, 2002** what was the amount of money owed to:

- a) Chartered banks, trust companies, treasury branches .....
- b) Credit unions, caisses populaires .....
- c) Farm Credit Canada (federal agency) .....
- d) the Advance Payments Program .....
- e) Machinery and supply companies, feed companies .....
- f) Private individuals, family members, shareholders .....
- g) the provincial government .....
- h) Others (e.g., accounts payable, meat packing plants, municipality, etc.) (please specify)

**085**

	Liabilities on December 31, 2002		Capital Borrowed in 2002	
	Current/Short-term: original repayment period is less than 12 months (Include balance of operating lines of credit )	Long-term: original repayment period is 12 months or more	For long-term loans, how much was borrowed in 2002? (repayment period of 12 months or more)	
	410	480	580	
a) Chartered banks, trust companies, treasury branches .....	000	000		000
	405	485	585	
b) Credit unions, caisses populaires .....	000	000		000
	401	481	581	
c) Farm Credit Canada (federal agency) .....	000	000		000
	436			
d) the Advance Payments Program .....	000			
	407	487	587	
e) Machinery and supply companies, feed companies .....	000	000		000
	408	488	588	
f) Private individuals, family members, shareholders .....	000	000		000
	403	483	583	
g) the provincial government .....	000	00		000
	409	489	589	
h) Others (e.g., accounts payable, meat packing plants, municipality, etc.) (please specify)	000	000		000
	441	491	590	
Total .....	000	000		000

3. Of all the long-term money borrowed in **2002** (Box 590 above), what amount was used to refinance previous loans? .....

**543** 000

4. If short-term money was borrowed in **2002** (intended to be repaid within a year), what was the highest amount owed at any time during the year?  
 • **Include** the highest balance for operating lines of credit .....

**501** 000

5. Did this operation participate in the Advance Payments Program in **2002**?

- **Include** Spring Credit Advance Program.

**541**

YES  1

NO  3

6. What was the total amount borrowed under the Advance Payments Program in **2002**? .....

**542** 000

## SECTION H. REVENUE AND EXPENSES - REVENUE

- Report to the nearest \$1,000.

Gross Farm Revenue in 2002	
<b>601</b>	
	000

1. In **2002**, what was the total **gross** farm revenue of this operation, before expenses?
- **Include** revenue from capital sales of breeding and replacement livestock (*Box 236 page 6, Section E*), direct program payments, agricultural custom work.
  - **Exclude** NISA and CSRA withdrawals (*to be reported on page 11, Section I*), the value of inventory adjustments, the sale of land and buildings, the sale of machinery and equipment and the sale of quota .....

2. Of the total gross farm revenue in **2002** (*Box 601 above*), how much was from:

- a) Direct program payments
- **Include** provincial crop insurance, private hail insurance, tax rebates (e.g., fuel tax, property tax), farm income stabilization or income disaster assistance programs (e.g., Canadian Farm Income Program [CFIP], Agricultural Income Disaster Assistance [AIDA], B.C. Whole Farm Insurance Program [WFIP], Alberta Farm Income Disaster Program (AFIDP), Ontario Farm Income Disaster Program [OFIDP], Quebec's Assurance stabilisation du revenu agricole [ASRA], Ontario Whole Farm Relief Program, etc.)
  - **Exclude** Net Income Stabilization Account (NISA) and CSRA (Compte de stabilisation du revenu agricole) withdrawals (*to be reported on page 11, Section I*) .....
- b) Sale of grains, oilseeds and specialty crops
- **Include** lentils, dry peas, dry beans, etc.
  - **Include** wheat board payments .....
- c) Sale of horticulture products
- **Include** potatoes, fruits, vegetables, greenhouse products, nursery products, sod, mushrooms, etc. ....
- d) Sale of cattle
- **Include** breeding and replacement livestock .....
- e) Sale of pigs
- **Include** breeding and replacement livestock .....
- f) Sale of poultry
- **Include** eggs .....
- g) Sale of milk, cream and other dairy products .....
- h) Other farm revenue (e.g., agricultural custom or contract work, sale of horses, sheep, mink, sugar beets, tobacco, maple products, forage seed, wood, Christmas trees, hay, etc.) .....

<b>604</b>	
	000
<b>623</b>	
	000
<b>624</b>	
	000
<b>625</b>	
	000
<b>626</b>	
	000
<b>627</b>	
	000
<b>628</b>	
	000
<b>629</b>	
	000

3. In **2002**, what amount was **received** for environmental purposes, such as financial compensation from wildlife conservation groups, or government subsidies for the implementation of environmental farm plans
- **Include** financial compensation for conservation of wildlife habitats, public access to wildlife habitats, prevention of water pollution, etc.
  - **Exclude** drought payments and payments received for the purchase of land by wildlife conservation organizations .....

<b>630</b>	
	000

**SECTION H. REVENUE AND EXPENSES - EXPENSES**

• Report to the nearest \$1,000.

4. In **2002**, what were the total farm operating expenses?

- **Exclude** capital cost allowances or depreciation
- **Exclude** the value of inventory adjustments
- **Exclude** NISA and CSRA contributions

Expenses in 2002	
<b>606</b>	000

5. Of the total farm operating expenses in **2002** (Box 606 above) how much was for:

- a) Fertilizer and lime
- b) Herbicides insecticides, fungicides, etc.
- c) Seed and plants
  - **Exclude** materials purchased for resale
- d) Cattle purchases
- e) Hog purchases
- f) Poultry purchases
- g) Feed and supplements
- h) Veterinary services, drugs, semen, breeding fees, etc.
- i) Fuel for machinery, trucks and automobiles
  - **Include** only the farm business share of amounts paid
- j) Repairs and maintenance to farm machinery, equipment and vehicles
  - **Include** only the farm business share of amounts paid
- k) Rental and leasing of farm machinery, equipment and vehicles
  - **Include** only the farm business share of amounts paid
- l) Total interest paid on farm debt
  - **Exclude** payments on the principal
- m) Custom work and contract work
  - **Exclude** capital improvements such as land clearing and building construction, where benefits are spread out over many years
- n) Total wages and salaries
- o) Wages and salaries paid to your FAMILY
  - **Include** all employee benefits
  - For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.
- p) Wages and salaries paid to hired help
  - **Include** all employee benefits
  - **Exclude** the amount reported in Box 666 above

<b>560</b>	000
<b>561</b>	000
<b>562</b>	000
<b>563</b>	000
<b>564</b>	000
<b>565</b>	000
<b>566</b>	000
<b>567</b>	000
<b>568</b>	000
<b>569</b>	000
<b>570</b>	000
<b>605</b>	000
<b>571</b>	000
<b>572</b>	000
<b>666</b>	000
<b>573</b>	000

6. Did this operation participate in the provincial crop insurance program in **2002**?

**642**

YES  1

NO  3 (GO TO SECTION I)

- a) What were the total provincial crop insurance premiums for the **2002** crop?
- b) What were the gross receipts, if any, from provincial crop insurance for the **2002** crop?

<b>643</b>	000
<b>644</b>	000

**SECTION I. NET INCOME STABILIZATION ACCOUNT (NISA) AND COMPTE DE STABILISATION DU REVENU AGRICOLE (CSRA)**

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

1. Has this FAMILY ever participated in the NISA program?

**636** YES  1 NO  3

*Atlantic, Ontario, Prairies and B.C. - GO TO SECTION J  
Quebec - GO TO QUESTION 4 BELOW*

2. Has this FAMILY contributed to or withdrawn from NISA in 2002?

• **REPORT TO THE NEAREST DOLLAR.**

**633** YES  1 NO  3 (GO TO QUESTION 3 BELOW)

a) What were the FAMILY's total NISA contributions (FUND 1) in the 2002 calendar year? **634**

- **Include** contributions from all FAMILY members
- **Exclude** government contributions
- **REPORT IN DOLLARS** .....

TOTAL DOLLARS IN 2002	
	.00
<b>680</b>	
	.00
<b>681</b>	
	.00

b) How much was withdrawn from **FUND 1** NISA account(s) in the 2002 calendar year?

- **Include** withdrawals from all FAMILY members
- **REPORT IN DOLLARS** .....

c) How much was withdrawn from **FUND 2** NISA account(s) in the 2002 calendar year?

- **Include** withdrawals from all FAMILY members
- **REPORT IN DOLLARS** .....

3. What was the ending balance of all NISA accounts for this FAMILY as of **December 31, 2002**

- **REPORT TO THE NEAREST \$1,000.**
- **Include** balances of all FAMILY members

a) **FUND 1** (non-taxable: producers' contributions)

- **REPORT TO THE NEAREST \$1,000** .....

b) **FUND 2** (taxable: government contributions and interest)

- **REPORT TO THE NEAREST \$1,000** .....

Value of NISA Assets on December 31, 2002 THOUSANDS OF DOLLARS	
<b>637</b>	000
<b>638</b>	000

**QUEBEC ONLY - CSRA - COMPTE DE STABILISATION DU REVENU AGRICOLE**

4. Has this FAMILY ever participated in the CSRA program?

**682** YES  1 NO  3 (GO TO SECTION J)

a) What were the FAMILY's total CSRA contributions in the 2002 calendar year?

- **Include** contributions from all FAMILY members
- **Exclude** government contributions
- **REPORT IN DOLLARS** .....

b) How much was withdrawn from CSRA account(s) in the 2002 calendar year?

- **Include** withdrawals from all FAMILY members
- **REPORT IN DOLLARS** .....

TOTAL DOLLARS IN 2002	
<b>683</b>	.00
<b>684</b>	.00

5. What was the ending balance of all CSRA accounts for this FAMILY as of **December 31, 2002**

- **REPORT TO THE NEAREST \$1,000.**
- **Include** balances of all FAMILY members. ....

Value of CSRA Assets on December 31, 2002 THOUSANDS OF DOLLARS	
<b>685</b>	000

**SECTION J. INCOME FROM SOURCES OTHER THAN THIS OPERATION**

For the Farm Financial Survey, FAMILY is defined as the operator, the operator's spouse and never married children residing in the same household.

• **REPORT TO THE NEAREST \$1,000.**

1. In **2002**, what was this FAMILY's income from the following sources:

- a) Wages and salaries (before deductions) from sources other than this operation
  - Report **gross** wages and salaries .....
- b) Interest, dividends (actually received) from sources other than this operation
  - **Exclude** Net Income Stabilization Account (NISA) and CSRA (Compte de stabilisation du revenu agricole) withdrawals .....
- c) Pensions
  - **Include** CPP, QPP, Old Age Security, Registered Pension Plans (RPPs), RRSP withdrawals .....
- d) Other income not from this operation
  - **Include** non-agricultural custom work, income from other farm operations, Employment Insurance, net rental income
  - Report net income (after expenses)
  - **Exclude** Net Income Stabilization Account (NISA) and CSRA (Compte de stabilisation du revenu agricole) withdrawals

Income not from this farm operation THOUSANDS OF DOLLARS	
<b>668</b>	
	000
<b>669</b>	
	000
<b>670</b>	
	000
<b>672</b>	
	000

(please specify) 087 \_\_\_\_\_

**NOTE TO RESPONDENT**

This survey is being conducted jointly on behalf of Statistics Canada and Agriculture and Agri-Food Canada. You will be asked the appropriate information sharing question(s) at the time of the telephone interview.

**COMMENTS FROM INTERVIEWER/FARM OPERATOR:** 090

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