



Farm Financial Survey



TO THE RESPONDENT:

This questionnaire is to assist you in answering a telephone survey. Complete this form and keep it by your telephone. An interviewer from Statistics Canada will telephone you **between mid-March and the end of April** for this information.

DO NOT MAIL this questionnaire. Please retain for your personal records.

Use your records, if possible. Otherwise, enter your best estimate.

All information will be kept confidential under the Statistics Act.

Questions refer to the **calendar year 2003**. If information is not kept on a calendar year basis, please report for your latest fiscal year end.

In all cases, record the year end for the financial information you provide →

CONFIDENTIAL when completed

Disponible en version française.

For information only

009				
	Day	Month	Year	

This survey is conducted under the authority of the Statistics Act, Revised Statutes of Canada, 1985, c. S-19. Completion of this questionnaire is a legal requirement under the Statistics Act.

	Corporation Name																								Area Code		
NA 2	Farm or Operation Name																								Telephone		
NA 1	Contact Name																								Telephone		
ADR	R.R.				Box No.				Number and Street Name																		
	Postal Code						Post Office (name of city, town or village where mail is received)																				

SECTION A. CHARACTERISTICS OF THE OPERATOR/OPERATION

• Report questions 1 to 6 as of **December 31, 2003**

A FARM OPERATOR is an individual responsible for the day-to-day operation of the farm; who participates in the decisions to borrow money; to rent, buy or sell assets; and to reduce debts. An operation may have more than one operator but only one questionnaire is to be completed for each operation.

1. How many operators 18 years of age and over were responsible for this operation?

2. What was the age of:

a) The oldest operator

b) The youngest operator (*minimum age of 18*) (*if only one operator enter age under oldest operator*)

3. What is the highest level of formal education that the oldest and the youngest operator have completed?

a) Some elementary school or some secondary (high) school (include ungraded and special education) 1 6

b) Completed secondary (high) school (graduation certificate or equivalent) 2 7

c) **Some** post-secondary, including some college or university courses 3 8

d) **Completed** college or university certificate or diploma **below** bachelor level (e.g., trade, technical or vocational school, agricultural diploma, business college, community college, CEGEP) 4 9

e) **Completed** university **degree** program (include bachelor's degree and above) 5 10

4. How many years has the most experienced operator on this farm managed a farm business?

5. Which of the following best described this operation? ("X" one circle only)

• Report family and hobby farms in 5 a) to 5 c)

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

a) Sole Proprietorship 3

b) Corporation (Ltd. Co.) 4 → What is your **FAMILY's** percent ownership of this operation? %

c) Partnership 5 → What is your **FAMILY's** percent ownership of this operation? %

d) Cooperative and communal operations (e.g., Hutterite colonies) 6 → (GO TO SECTION B)

e) Other (*please specify*) 7

6. How many members are in the operator's **FAMILY**?

SECTION B. LAND USE

• Round to the nearest whole number

1. How will you report land area?
("X" one circle only) _____

199

- 1 acres
- 2 hectares
- 3 arpents (*Quebec only*)

2. For the total land area of this operation, as of **December 31, 2003** (including all land such as cropland, woodland, improved and unimproved pasture, summerfallow, etc.) how much was:

Area of Total Land as of December 31, 2003

a) Owned

• **Exclude** land rented or leased **TO** others

121

b) Rented **FROM** others (with or without a written agreement)

• **Include** governments and other sources

102

3. **Total land operated** (sum of 2 a) and 2 b))

195

4. How much land did this operation rent or lease **TO** others as of **December 31, 2003**?

103

5. **PRAIRIE PROVINCES ONLY:** Of the total land operated (reported in 3 above), what was the total area of **summerfallow**?

104

6. a) What was the **total** area of **cropland** for this operation in **2003**?

• **Include** tame hay

• **Exclude** **SUMMERFALLOW**, improved and unimproved pasture, and woodland

194

b) What was the **total** area of **cropland** (reported in 6 a) above) insured under provincial crop insurance?

114

7. Of the total area of **cropland** (reported in 6 a) above), what was the total area seeded for grains and oilseeds?

192

COMMENTS:

093

SECTION C. LIVESTOCK AND POULTRY

1. Did the operation OWN any livestock or poultry on **December 31, 2003**?

- **Include** all animals OWNED by this operation whether they are on your land or on land **not** owned by you
- **Exclude** animals on your land not owned by you

170 YES 1

NO 3 (GO TO QUESTION 3 BELOW)

2. How many of the following did this operation own on **December 31, 2003**?

PART I. CATTLE

- a) Bulls, 1 year and over
- b) Cows mainly for dairy
• **Include** dairy replacement heifers
- c) Cows mainly for beef
• **Include** beef replacement heifers
- d) Steers and Heifers, 1 year and over for slaughter or feeding
- e) Calves, under 1 year

Total Number on December 31, 2003
674
172
173
174
175

PART II. PIGS

- f) Boars, 6 months and over
- g) Sows for breeding and bred gilts
- h) All other pigs

675
179
176

PART III. SHEEP AND LAMBS

- i) Sheep and lambs

182

PART IV. POULTRY

- j) Layers
- k) Broilers
- l) Other poultry (please specify) **080** _____

188
189
198

PART V. HORSES

- m) Horses and ponies

187

PART VI. OTHER LIVESTOCK

- n) Other livestock (please specify) **081** _____

184

CUSTOM OR CONTRACT FEEDING

3. Did the operation custom or contract feed any livestock for others on **December 31, 2003**?

676 YES 1

NO 3 (GO TO SECTION D)

(please specify type(s) and number(s) of livestock custom or contract fed)

S676 _____

677

SECTION D. CAPITAL INVESTMENTS

- **Exclude** GST, HST, PST, Quebec Sales Tax
- Report to the nearest \$1,000
- Report for the calendar year **2003**

1. During **2003**, did this operation invest any money in capital items or improvements?

200 YES 1 NO 3 (GO TO SECTION E)

2. What was the amount of capital invested in **2003** for the following:

Capital Investments in 2003	
201	000
203	000
212	000
213	000
204	000
214	000
202	000
205	000
206	000

- a) Farm real estate purchased
- b) House construction or **major** renovation
- c) Manure storage construction or **major** renovation
- d) Pesticide, chemical or fuel storage construction or **major** renovation
- e) Other building construction or **major** renovation (e.g., barns, storage sheds, machine sheds, etc.)
- f) Environmental protection improvements: shelterbelts, windbreaks, buffer strips or fences for waterways protection
- g) Other land improvements: irrigation, orchard planting, draining, clearing of land, fences for purposes other than environmental protection
- h) Breeding and replacement livestock intended to be on the farm for more than 1 year
• **Exclude** poultry
- i) Quota purchased separately from other assets

- j) Farm machinery and equipment purchased or leased in **2003**
 - Report the full purchase or lease price **BEFORE** trade-in or any downpayment
 - **Exclude lease payments** (to be reported on page 11, Section I)
 - Specify using list of assets below

- | | |
|---|---|
| 71 Cars used in the farm business | 84 Other seeding equipment |
| 72 Trucks used in the farm business | 85 Cultivators and tillage equipment |
| 73 Other transportation equipment | 79 Hay mowers |
| 74 Processing equipment | 80 Harvesting machinery |
| 75 Computers and related equipment | 81 Balers |
| 76 Other office and communication equipment | 86 Manure spreader (for solid or liquid manure) |
| 77 Tractors of various types | 82 Other machinery and equipment |
| 83 Direct seeding equipment | |

Code	Type 1 = new 2 = used	3 = purchased 4 = leased		
				000
				000
				000
				000
				000
				000
				000

- k) Other farm assets purchased (e.g., stocks, bonds, GICs, mutual funds)
 - **Exclude** RRSPs
 - **Exclude** the **Producer Assistance 2003 Program** and the Canadian Agriculture Income Stabilization (**CAIS**) program (these programs to be reported on page 12, Section J)
 - **Exclude** Net Income Stabilization Account (**NISA**) and Compte de stabilisation du revenu agricole (**CSRA**) (these programs to be reported on page 13, Section K)

(please specify) **092** _____ **217** _____ 000

SECTION E. CAPITAL SALES

- **Exclude** GST, HST, PST, Quebec Sales Tax
- Report to the nearest \$1,000
- Report for the calendar year **2003**

1. During **2003**, did this operation sell or trade-in any capital items?

230 YES 1 NO 3 (GO TO SECTION F)

2. What was the amount of capital sales in **2003** for:

- a) Land and buildings
- b) Farm machinery and equipment traded-in
 - **Include** cars and trucks used in the farm business
- c) Farm machinery and equipment sold outright
 - **Include** cars and trucks used in the farm business
 - **Exclude** trade-ins
- d) Quota sold separately from other assets
- e) Breeding and replacement livestock
 - **Exclude** culls for slaughter and poultry
- f) Other farm assets sold (e.g., stocks, bonds, GICs, mutual funds)
 - **Exclude** RRSPs
 - **Exclude** the **Producer Assistance 2003 Program** and **CAIS** (these programs to be reported on page 12, Section J)
 - **Exclude** **NISA** and **CSRA** (these programs to be reported on page 13, Section K)

(please specify)

Capital Sales in 2003	
233	000
237	000
234	000
235	000
236	000
238	000

COMMENTS:

For information only

SECTION F. ASSETS

1. What was the value of the following assets of this operation on **December 31, 2003**?
- Report at current market value
 - Report to the nearest \$1,000

LIVESTOCK ASSETS

- a) Market livestock
 • **Include** heifers for slaughter or feeding, steers, calves, pigs, slaughter lambs, all poultry, goats for meat, culls and other market livestock
 • **Exclude** boars, sows and contract livestock
 • Report **breeding and replacement** livestock below
- b) Breeding, replacement and other livestock not considered market livestock
 • **Include** all livestock and fur animals for breeding or replacement purposes (e.g., cows, sows, ewes, horses for PMU, honey bees, ostriches, race and riding horses, etc.)

Value of Assets on December 31, 2003	
308	000
662	000

CURRENT/SHORT-TERM ASSETS

- c) Amount of money owed to this operation (accounts receivable)
 • **Include** deferred cash grain purchase tickets and deferred crop insurance
- d) Inventory
 i) Supplies on hand (inputs) such as feed, supplies, fertilizer, fuel, seed, chemicals, etc.
 ii) Crops for sale
 • **Include** all harvested crops destined for market
- e) Cash and short-term investments of this operation (less than one year)
- f) Other current/short-term farm assets such as prepaid expenses for feed, fertilizer, seed, chemicals, etc.

(please specify) **094** _____

305	000
306	000
661	000
658	000
659	000

LONG-TERM ASSETS

- g) Farmland and buildings owned
 • **Include** the farmhouse, storage sheds, silos, barns, grain bins, machine shops and woodlots
- h) All machinery and equipment
 • **Include** cars and trucks used for the farm business, tractors, cultivators, combines, movable irrigation equipment, small tools, computers and office equipment, etc.
 • **Exclude** leased machinery
- i) Quota (market value, if not valued in farmland and buildings)
- j) Long-term investments of this operation (one year or more) (e.g., stocks, bonds, long-term GICs, mutual funds, cooperative shares, etc.)
- k) Other long-term farm assets (e.g., off-farm site warehouses, grain condominiums and other buildings owned by this operation, etc.)
 • **Exclude** RRSPs
 • **Exclude** the **Producer Assistance 2003 Program** and **CAIS** (these programs to be reported on page 12, Section J)
 • **Exclude** **NISA** and **CSRA** (these programs to be reported on page 13, Section K)

(please specify) **084** _____

301	000
317	000
304	000
673	000
663	000

SECTION G. LIABILITIES OUTSTANDING AND LONG-TERM MONEY BORROWED

• Report to the nearest \$1,000

1. Did this operation owe any money on **December 31, 2003** or borrow any money in **2003**?

- **Include** balance owing on operating lines of credit
- **Include** money borrowed from family
- **Include** participation in the Advance Payments Program or the Spring Credit Advance Program

700 YES 1 NO 3 (GO TO SECTION H)

2. On **December 31, 2003** what was the amount of money owed to:

- **Include** balance owing on operating lines of credit - **NOT THE CREDIT LIMIT**

	Liabilities on December 31, 2003		Long-term money borrowed in 2003	
	Current/Short-term: original repayment period is less than 12 months (Include balance OWING on operating lines of credit)	Long-term: original repayment period is 12 months or more	For long-term loans, how much was borrowed in 2003? (repayment period of 12 months or more)	
	410	480	580	
a) Chartered banks, trust companies, treasury branches	000	000		000
	405	485	585	
b) Credit unions, caisses populaires	000	000		000
	401	481	581	
c) Farm Credit Canada (Federal Agency - FCC)	000	000		000
	436			
d) the Advance Payments Program	000			
	407	487	587	
e) Machinery and supply companies, feed companies • Exclude leased machinery	000	000		000
	408	488	588	
f) Private individuals, family members, shareholders	000	000		000
	403	483	583	
g) the provincial government	000	000		000
	409	489	589	
h) Others (e.g., accounts payable, meat packing plants, municipality, etc.) (please specify)				
085	000	000		000
	441	491	590	
Total	000	000		000

3. Of all the **long-term** money borrowed in **2003** (Box 590 above), what amount was used to refinance previous loans?

543 000

4. Of **ALL current/short-term** money owed in **2003** (from all sources), what was the highest amount owed at any time during the year?

501 000

5. Did this operation participate in the Advance Payments Program in **2003**?

- **Include** Spring Credit Advance Program

541 YES 1 NO 3 (GO TO SECTION H)

6. What was the total amount borrowed under the Advance Payments Program in **2003**?

542 000

SECTION H. REVENUE

• Report to the nearest \$1,000

1. In **2003**, what was the total **gross** farm revenue of this operation, before expenses?
- **Include** revenue from capital sales of breeding and replacement livestock (*Box 236, page 6, Section E*), direct program payments, agricultural custom work
 - **Exclude** any money received from the **Producer Assistance 2003 Program** or **CAIS** (*these programs to be reported on page 12, Section J*), **NISA** and **CSRA** withdrawals (*these programs to be reported on page 13, Section K*), the value of inventory adjustments, the sale of land and buildings, the sale of machinery and equipment and the sale of quota

Gross Farm Revenue in 2003	
601	
	000

2. Of the total gross farm revenue in **2003** (*Box 601 above*), how much was from:

- a) Direct program payments
- **Include** provincial crop insurance, private hail insurance, **BSE** compensation, tax rebates (e.g., fuel tax, property tax), farm income stabilization programs (e.g., Canadian Farm Income Program [CFIP], Federal Bridge Income Assistance, **B.C.** Whole Farm Insurance Program [WFIP], **Alberta** Farm Income Assistance Program [FIAP], **Ontario** Farm Income Disaster Program [OFIDP], **Quebec's** Assurance stabilisation du revenu agricole [ASRA], etc.)
 - **Exclude** any money received from the **Producer Assistance 2003 Program** or **CAIS** (*these programs to be reported on page 12, Section J*), **NISA** and **CSRA** withdrawals (*these programs to be reported on page 13, Section K*)
- b) Sale of grains, oilseeds and specialty crops
- **Include** lentils, dry peas, dry beans, etc.
 - **Include** wheat board payments
- c) Sale of horticulture products
- **Include** potatoes, fruits, vegetables, greenhouse products, nursery products, sod, mushrooms, etc.
- d) Sale of cattle
- **Include** breeding and replacement livestock
- e) Sale of pigs
- **Include** breeding and replacement livestock
- f) Sale of poultry
- **Include** eggs
- g) Sale of milk, cream and other dairy products
- h) All other farm revenue (e.g., agricultural custom or contract work, sale of horses, PMU, sheep, mink, sugar beets, tobacco, maple products, forage seed, wood, Christmas trees, hay, etc.)

604	
	000
623	
	000
624	
	000
625	
	000
626	
	000
627	
	000
628	
	000
629	
	000

COMMENTS:

100

SECTION H. BSE (Bovine Spongiform Encephalopathy) COMPENSATION

• Report to the nearest \$1,000

3. Did this operation have any cattle on **May 20, 2003**?

546 YES 1 NO 3 (GO TO QUESTION 7)

4. Was this operation eligible for compensation as a result of the **BSE** disease?

547 YES 1 NO 3 (GO TO QUESTION 7)

5. Of the amount reported for program payments (Box 604, page 9) **WHAT WAS THE AMOUNT RECEIVED** in compensation as a result of the **BSE** disease?

BSE PAYMENTS	
548	000

6. Of the amount reported in question 5 (Box 548 above) above how much was received from:

- a) Canada - Provincial **BSE** Recovery Program
- b) Cull Animal Program
- c) **B.C.** Provincial Steer and Heifer Market Transition Program
- d) **Alberta** Fed Cattle Competitive Bid Program
- e) **Alberta** Fed Cattle Market Adjustment Program
- f) **Alberta BSE** Slaughter Market Adjustment Program
- g) **Alberta** Mature Market Animal Transition Program
- h) **Saskatchewan** Fed Livestock Competitive Market Adjustment Program
- i) **Saskatchewan** BSE Set Aside Program
- j) **Manitoba** Slaughter Compensation Program
- k) **Ontario BSE** Recovery Initiative
- l) Other (please specify) **592**

549	000
550	000
551	000
552	000
553	000
554	000
555	000
556	000
557	000
558	000
559	000
591	000

SECTION H. ENVIRONMENTAL PAYMENTS

7. In **2003**, what amount was **received** for environmental purposes, such as financial compensation from wildlife conservation groups, or government subsidies for the implementation of environmental farm plans?

- **Include** financial compensation for conservation of wildlife habitats, public access to wildlife habitats, prevention of water pollution, etc.
- **Exclude** drought payments and payments received for the purchase of land by wildlife conservation organizations

630	000
------------	-----

SECTION I. TOTAL FARM OPERATING EXPENSES

• Report to the nearest \$1,000

1. In **2003**, what were the total farm operating expenses?

- **Exclude** capital cost allowances or depreciation
- **Exclude** the value of inventory adjustments
- **Exclude** **NISA** and **CSRA** contributions (these programs to be reported on page 13, Section K)

Expenses in 2003	
606	000

SECTION I. SELECTED FARM OPERATING EXPENSES

• Report to the nearest \$1,000

2. Of the farm operating expenses in **2003** how much was for:

a) Fertilizer and lime	560	000
b) Herbicides, insecticides, fungicides, etc.	561	000
c) Seed and plants	562	000
d) Livestock and poultry purchases • Include cattle, hogs and poultry only	593	000
e) Feed and supplements	566	000
f) Veterinary services, drugs, semen, breeding fees, etc.	567	000
g) Fuel for machinery, trucks and automobiles • Include only the farm business share of amounts paid • Exclude heating fuel	568	000
h) Repairs and maintenance to farm machinery, equipment and vehicles • Include only the farm business share of amounts paid	569	000
i) Rental and leasing of farm machinery, equipment and vehicles • Include only the farm business share of amounts paid	570	000
j) Total interest paid on farm debt • Exclude payments on the principal	605	000
k) Custom work and contract work • Exclude capital improvements such as land clearing and building construction, where benefits are spread out over many years	571	000
l) Total wages and salaries	572	000
m) Wages and salaries paid to your FAMILY • Include all employee benefits • For the Farm Financial Survey, FAMILY is defined as the operator, the operator's spouse and never married children residing in the same household	666	000
n) Wages and salaries paid to hired help • Include all employee benefits • Exclude the amount reported in Box 666 above	573	000

3. Did this operation participate in the provincial crop insurance program in **2003**?

642

YES 1

NO 3 (GO TO SECTION J)

a) What were the total provincial crop insurance premiums for the 2003 crop? • REPORT ONLY IF GREATER THAN \$1,000	643	000
b) What were the gross receipts received in 2003 from provincial crop insurance?	644	000

SECTION K. NET INCOME STABILIZATION ACCOUNT (NISA)

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

1. Has this **FAMILY** ever participated in the NISA program?

636 YES 1 NO 3

*Atlantic, Ontario, Prairies and B.C. - GO TO SECTION L
Quebec - GO TO QUESTION 4 BELOW*

2. Has this **FAMILY** contributed to or withdrawn from NISA in 2003?

633 YES 1 NO 3 (GO TO QUESTION 3 BELOW)

TOTAL DOLLARS

a) What were the FAMILY's total NISA contributions (FUND 1) in the 2003 calendar year? <ul style="list-style-type: none"> • Include contributions from all FAMILY members • Exclude government contributions • REPORT IN DOLLARS 	634	Dollars
		.00
b) How much was withdrawn from FUND 1 NISA account(s) in the 2003 calendar year? <ul style="list-style-type: none"> • Include withdrawals from all FAMILY members • REPORT IN DOLLARS 	680	Dollars
		.00
c) How much was withdrawn from FUND 2 NISA account(s) in the 2003 calendar year? <ul style="list-style-type: none"> • Include withdrawals from all FAMILY members • REPORT IN DOLLARS 	681	Dollars
		.00

3. What was the ending balance of all NISA accounts for this **FAMILY** as of **December 31, 2003**?

- **REPORT TO THE NEAREST \$1,000**
- **Include** balances of all **FAMILY** members

THOUSANDS OF DOLLARS

a) FUND 1 (non-taxable: producers' contributions) <ul style="list-style-type: none"> • REPORT TO THE NEAREST \$1,000 	637	000
b) FUND 2 (taxable: government contributions and interest) <ul style="list-style-type: none"> • REPORT TO THE NEAREST \$1,000 	638	000

SECTION K. QUEBEC ONLY - CSRA - COMPTE DE STABILISATION DU REVENU AGRICOLE

4. Has this **FAMILY** ever participated in the CSRA program?

682 YES 1 NO 3 (GO TO SECTION L)

TOTAL DOLLARS

a) What were the FAMILY's total CSRA contributions in the 2003 calendar year? <ul style="list-style-type: none"> • Include contributions from all FAMILY members • Exclude government contributions • REPORT IN DOLLARS 	683	Dollars
		.00
b) How much was withdrawn from CSRA account(s) in the 2003 calendar year? <ul style="list-style-type: none"> • Include withdrawals from all FAMILY members • REPORT IN DOLLARS 	684	Dollars
		.00

THOUSANDS OF DOLLARS

5. What was the ending balance of all CSRA accounts for this **FAMILY** as of **December 31, 2003**?

- **REPORT TO THE NEAREST \$1,000**
- **Include** balances of all **FAMILY** members

685	000
------------	-----

SECTION L. INCOME FROM SOURCES OTHER THAN THIS OPERATION

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

• **REPORT TO THE NEAREST \$1,000**

1. In **2003**, what was this **FAMILY**'s income from the following sources:

- a) Wages and salaries (before deductions) from sources other than this operation
- Report **gross** wages and salaries

Income not from this farm operation THOUSANDS OF DOLLARS	
668	
	000
669	
	000
670	
	000
672	
	000

- b) Interest, dividends (actually received) from sources other than this operation
- **Exclude** any money received from the **Producer Assistance 2003 Program** or **CAIS**
 - **Exclude NISA** and **CSRA** withdrawals

- c) Pensions
- **Include** CPP, QPP, Old Age Security, Registered Pension Plans (RPPs), RRSP withdrawals

- d) Other income not from this operation
- **Include** non-agricultural custom work, income from other farm operations, Employment Insurance, net rental income
 - Report net income (after expenses)
 - **Exclude** any money received from the **Producer Assistance 2003 Program** or **CAIS**
 - **Exclude NISA** and **CSRA** withdrawals

087

NOTE TO RESPONDENT

This survey is being conducted jointly on behalf of Statistics Canada and Agriculture and Agri-Food Canada. You will be asked the appropriate information sharing question(s) at the time of the telephone interview.

COMMENTS: 090

For information only

For information only