



Farm Financial Survey



TO THE RESPONDENT:

This questionnaire is to assist you in answering a telephone survey. Complete this form and keep it by your telephone. An interviewer from Statistics Canada will telephone you **between April and mid-May** for this information.

DO NOT MAIL this questionnaire. Please retain for your personal records.

Use your records, if possible. Otherwise, enter your best estimate.

All information will be kept confidential under the Statistics Act.

Questions refer to the calendar year 2004.

If information is not kept on a calendar year basis, please report for your latest fiscal year end.

In all cases, record the year end for the financial information you provide →

CONFIDENTIAL when completed

Disponible en version française.

For information only

009				
	Day	Month	Year	

This survey is conducted under the authority of the Statistics Act, Revised Statutes of Canada, 1985, c. S-19. Completion of this questionnaire is a legal requirement under the Statistics Act.

Corporation Name

Area Code

NA 2

Farm or Operation Name

Telephone

NA 1

Contact Name

Telephone

ADR

R.R. Box No. Number and Street Name

Postal Code Post Office (name of city, town or village where mail is received)

SECTION A. CHARACTERISTICS OF THE OPERATOR/OPERATION

• Report questions 1 to 6 as of **December 31, 2004**

A FARM OPERATOR is an individual responsible for the day-to-day operation of the farm; who participates in the decisions to borrow money; to rent, buy or sell assets; and to reduce debts. An operation may have more than one operator but only one questionnaire is to be completed for each operation.

1. How many operators 18 years of age and over were responsible for this operation?

2. What was the age of:
a) The oldest operator
b) The youngest operator (*minimum age of 18*) (*if only one operator enter age under oldest operator*)

	Oldest	Youngest
a) Some elementary school or some secondary (high) school (include ungraded and special education)	<input checked="" type="radio"/> 1	<input type="radio"/> 6
b) Completed secondary (high) school (graduation certificate or equivalent)	<input type="radio"/> 2	<input type="radio"/> 7
c) Some post-secondary, including some college or university courses	<input type="radio"/> 3	<input type="radio"/> 8
d) Completed college or university certificate or diploma below bachelor level (e.g., trade, technical or vocational school, agricultural diploma, business college, community college, CEGEP)	<input type="radio"/> 4	<input type="radio"/> 9
e) Completed university degree program (include bachelor's degree and above)	<input type="radio"/> 5	<input type="radio"/> 10

4. How many years has the most experienced operator on this farm managed a farm business?

5. Which of the following best described this operation? ("X" one circle only)

• Report family and hobby farms in 5 a) to 5 c)

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

a) Sole Proprietorship 3

b) Corporation (Ltd. Co.) 4 → What is your **FAMILY's** percent ownership of this operation? %

c) Partnership 5 → What is your **FAMILY's** percent ownership of this operation? %

d) Cooperative and communal operations (e.g., Hutterite colonies) 6 → (GO TO SECTION B)

e) Other (*please specify*) 7

6. How many members are in the operator's **FAMILY**?

SECTION B. LAND USE

• Round to the nearest whole number

1. How will you report land area? 199 1 acres
 ("X" one circle only) → 2 hectares
 3 arpents (Quebec only)

2. For the total land area of this operation, as of **December 31, 2004** (including all land such as cropland, woodland, improved and unimproved pasture, summerfallow, etc.) how much was:

- a) Owned
 • **Exclude** land rented or leased **TO** others
- b) Rented **FROM** others (with or without a written agreement)
 • **Include** governments and other sources

Land Area as of December 31, 2004
121
102
195

3. **Total land operated** (sum of 2 a) and 2 b))

103

4. How much land did this operation rent or lease **TO** others as of **December 31, 2004**?

104

5. **PRAIRIE PROVINCES ONLY:** Of the total land operated (reported in 3 above), what was the total area of **summerfallow**?

6. a) What was the **total** area of **cropland** for this operation in **2004**?
 • **Include** tame hay
 • **Exclude** **SUMMERFALLOW**, improved and unimproved pasture, and woodland

194

- b) What was the **total** area of **cropland** (reported in 6 a) above) insured under provincial crop insurance?

114

7. Of the total area of **cropland** (reported in 6 a) above), what was the total area seeded for grains and oilseeds?

192

COMMENTS: 093

SECTION C. LIVESTOCK AND POULTRY

1. Did the operation custom or contract feed any livestock for others on **December 31, 2004**?
- **Exclude** all animals OWNED by your operation

676 YES 1

NO 3 (GO TO QUESTION 2 BELOW)

(please specify type(s) and number(s) of livestock custom or contract fed)

S676 _____

677

2. Did the operation **OWN** any livestock or poultry on **December 31, 2004**?
- **Include** all animals OWNED by this operation whether they are on your land or on land **not** owned by you
 - **Exclude** all animals on your land which are not owned by you

170 YES 1

NO 3 (GO TO SECTION D)

- a) How many of the following did this operation own on **December 31, 2004**?

Total Number on December 31, 2004

PART I. CATTLE

- a) Bulls, 1 year and over
- b) Cows mainly for dairy
 - **Include** dairy replacement heifers
- c) Cows mainly for beef
 - **Include** beef replacement heifers
- d) Steers and Heifers, 1 year and over for slaughter or feeding
- e) Calves, under 1 year

674

172

173

174

175

PART II. PIGS

- f) Boars, 6 months and over
- g) Sows for breeding and bred gilts
- h) All other pigs

675

179

176

PART III. SHEEP AND LAMBS

- i) Sheep and lambs

182

PART IV. POULTRY

- j) Layers
- k) Broilers
- l) Other poultry (e.g., breeders, turkeys, pullets, etc.)

188

189

198

(please specify) **080** _____

PART V. HORSES

- m) Horses and ponies

187

PART VI. OTHER LIVESTOCK

- n) Other livestock (please specify) **081** _____

184

SECTION D. CAPITAL INVESTMENTS

- **Exclude** GST, HST, PST, Quebec Sales Tax
- Report to the nearest \$1,000
- Report for the calendar year **2004**

1. During **2004**, did this operation invest any money in capital items or improvements?

200 YES 1 NO 3 (GO TO SECTION E)

2. What was the amount of capital invested in **2004** for the following:

Capital Investments in 2004	
201	000
203	000
212	000
213	000
204	000
214	000
202	000
205	000
206	000

- a) Farm real estate purchased
- b) House construction or **major** renovation
- c) Manure storage construction or **major** renovation
- d) Pesticide, chemical or fuel storage construction or **major** renovation
- e) Other building construction or **major** renovation (e.g., barns, storage sheds, machine sheds, etc.)
- f) Environmental protection improvements: shelterbelts, windbreaks, buffer strips or fences for waterways protection
- g) Other land improvements: irrigation, orchard planting, draining, clearing of land, fences for purposes other than environmental protection
- h) Breeding and replacement livestock intended to be on the farm for more than 1 year
• **Exclude** poultry
- i) Quota purchased separately from other assets

- j) Farm machinery and equipment purchased or leased in **2004**
 - Report the full purchase or lease price **BEFORE** trade-in or any downpayment
 - **Exclude lease payments** (to be reported on page 13, Section J)
 - Specify using list of assets below

- | | |
|----------------------------------------------------|--------------------------------------------------------|
| 71 Cars used in the farm business | 84 Other seeding equipment |
| 72 Trucks used in the farm business | 85 Cultivators and tillage equipment |
| 73 Other transportation equipment | 79 Hay mowers |
| 74 Processing equipment | 80 Harvesting machinery |
| 75 Computers and related equipment | 81 Balers |
| 76 Other office and communication equipment | 86 Manure spreader (for solid or liquid manure) |
| 77 Tractors of various types | 82 Other machinery and equipment |
| 83 Direct seeding equipment | |

Code	Type 1 = new 2 = used	3 = purchased 4 = leased		
				000
				000
				000
				000
				000
				000
				000
				000

- k) Other farm assets purchased (e.g., stocks, bonds, GICs, mutual funds)
 - **Exclude** RRSPs
 - **Exclude** the **Producer Assistance Program** and **CAIS** (the Canadian Agriculture Income Stabilization) program (these programs to be reported on page 10, Section H)

(please specify) **092** **217** 000

SECTION D. CAPITAL INVESTMENTS

3. How much money did you receive in 2004 or will you receive in 2005 as a government grant or contribution for environmental protection purposes to reduce the cost of any of the capital investments previously reported?

222 000

SECTION E. CAPITAL SALES

- Exclude GST, HST, PST, Quebec Sales Tax
- Report to the nearest \$1,000
- Report for the calendar year 2004

1. During 2004, did this operation sell or trade-in any capital items?

230 YES 1 NO 3 (GO TO SECTION F)

2. What was the amount of capital sales in 2004 for:

- a) Land and buildings
- b) Farm machinery and equipment traded-in
 - Include cars and trucks used in the farm business
- c) Farm machinery and equipment sold outright
 - Include cars and trucks used in the farm business
 - Exclude trade-ins
- d) Quota sold separately from other assets
- e) Breeding and replacement livestock
 - Exclude culls for slaughter and poultry
- f) Other farm assets sold (e.g., stocks, bonds, GICs, mutual funds)
 - Exclude RRSPs
 - Exclude the Producer Assistance Program and CAIS (these programs to be reported on page 10, Section H)
 - Exclude NISA (Net Income Stabilization Account) and CSRA (Compte de Stabilisation du Revenu Agricole) (these programs to be reported on page 14, Section K)

Capital Sales in 2004	
233	000
237	000
234	000
235	000
236	000
238	000
	000

(please specify) 096

COMMENTS: 088

Blank lines for comments.

SECTION F. ASSETS

1. What was the value of the following assets of this operation on **December 31, 2004**?

- **Report at current market value**
- Report to the nearest \$1,000
- **Exclude** assets not from this operation (*these assets to be reported in Box 694, page 16, Section M*)

LIVESTOCK ASSETS

- a) Market livestock
- **Include** heifers for slaughter or feeding, steers, calves, pigs, slaughter lambs, all poultry, goats for meat, culls and other market livestock
 - **Exclude** boars, sows and contract livestock
 - Report **breeding and replacement** livestock below
- b) Breeding, replacement and other livestock not considered market livestock
- **Include** all livestock and fur animals for breeding or replacement purposes (e.g., cows, sows, ewes, horses for PMU, honey bees, ostriches, race and riding horses, etc.)

Value of Assets on December 31, 2004	
308	
	000
662	
	000

CURRENT/SHORT-TERM ASSETS (LESS THAN ONE YEAR)

- c) Accounts receivable (money **OWED TO** this operation)
- **Include** revenue to be collected for sales of goods (e.g. grain and livestock), services (e.g. custom work), program payments, deferred cash grain tickets and deferred crop insurance
 - **Exclude** money owed to the operation for mortgages, personal loans (to be reported in other long-term assets)
- d) Inventory
- i) Supplies on hand (inputs) such as feed, supplies, fertilizer, fuel, seed, chemicals, etc.
- ii) Crops for sale
- **Include** all **harvested** crops destined for market
- e) Cash and short-term investments of this operation (less than one year)
- f) Other current/short-term farm assets such as prepaid expenses for feed, fertilizer, seed, chemicals, etc.

305	
	000
306	
	000
661	
	000
658	
	000
659	
	000

(please specify) **094** _____

LONG-TERM ASSETS

- g) Farmland and buildings owned
- **Include** the farmhouse, storage sheds, silos, barns, grain bins, machine shops and woodlots
- h) All machinery and equipment
- **Include** cars and trucks used for the farm business, tractors, cultivators, combines, movable irrigation equipment, small tools, computers and office equipment, etc.
 - **Exclude** leased machinery
- i) Quota (market value, if not valued in farmland and buildings)
- j) Long-term investments of this operation (one year or more) (e.g., stocks, bonds, long-term GICs, mutual funds, cooperative shares, etc.)
- k) Other long-term farm assets (e.g., off-farm site warehouses, grain condominiums and other buildings owned by this operation, etc.)
- **Exclude** RRSPs
 - **Exclude** the **Producer Assistance Program** and **CAIS** (*these programs to be reported on page 10, Section H*)
 - **Exclude** **NISA** and **CSRA** (*these programs to be reported on page 14, Section K*)

301	
	000
317	
	000
304	
	000
673	
	000
663	
	000

(please specify) **084** _____

SECTION G. LIABILITIES OUTSTANDING AND LONG-TERM MONEY BORROWED

• Report to the nearest \$1,000

1. Did this operation owe any money on **December 31, 2004** or borrow any money in **2004**?
- **Include** balance owing on operating lines of credit and money borrowed from family
 - **Include** participation in the Advance Payments Program or the Spring Credit Advance Program
 - **Exclude** liabilities not from this operation (to be reported in Box 696, page 16, Section M)

700 YES 1 NO 3 (GO TO SECTION H)

2. On December 31, 2004 what was the amount of money owed to:	Liabilities on December 31, 2004				Long-term money borrowed in 2004	
	Current/Short-term: original repayment period is less than 12 months (Include BALANCE OWING on operating lines of credit)		Long-term: original repayment period is 12 months or more		For long-term loans, how much was borrowed in 2004? (repayment period of 12 months or more)	
	410		480		580	
a) Chartered banks, trust companies, treasury branches		000		000		000
	405		485		585	
b) Credit unions, caisses populaires		000		000		000
	401		481		581	
c) Farm Credit Canada (Federal Agency - FCC)		000		000		000
	436					
d) the Advance Payments Program		000				
	407		487		587	
e) Machinery and supply companies, feed companies • Exclude leased machinery		000		000		000
	408		488		588	
f) Private individuals, family members, shareholders		000		000		000
	403		483		583	
g) the provincial government		000		000		000
	409		489		589	
h) Others (e.g., accounts payable, meat packing plants, municipality, etc.) (please specify)						
085		000		000		000
Total	441	000	491	000	590	000

3. Of all the **long-term** money borrowed in **2004** (Box 590 above), what amount was used to refinance previous loans? **543** 000
4. Of **ALL current/short-term** money owed in **2004** (from all sources), what was the highest amount owed at any time during the year? **501** 000

5. Did this operation participate in the Advance Payments Program in **2004**?
- **Include** Spring Credit Advance Program
- 541** YES 1 NO 3 (GO TO SECTION H)

6. What was the total amount borrowed under the Advance Payments Program in **2004**? **542** 000

SECTION H. PROGRAM PAYMENTS

SECTION H. BSE (Bovine Spongiform Encephalopathy) COMPENSATION

• Report to the nearest \$1,000

Atlantic, Quebec, Ontario, and Prairies - GO TO QUESTION 8, PAGE 10
3 British Columbia - GO TO QUESTION 4 BELOW

1. Did you receive any compensation in **2004** as a result of the **BSE** disease?

547 YES 1

NO 3

2. In **2004**, what was the total compensation received as a result of the **BSE** disease?
• **Exclude** money received from the **Producer Assistance Program** or **CAIS**

BSE PAYMENTS IN 2004	
548	000

THE FOLLOWING BSE ITEMS SHOULD ADD TO BOX 548.

3. Of the amount reported for BSE compensation (*Box 548 above*) how much was received from:

- a) Transitional Industry Support Program
- b) Canada - Provincial **BSE** Recovery Program
- c) Cull Animal Program
- d) **B.C.** Provincial Steer and Heifer Market Transition Program
- e) **Alberta** Fed Cattle Competitive Bid Program
- f) **Alberta** Fed Cattle Market Adjustment Program
- g) **Alberta BSE** Slaughter Market Adjustment Program
- h) **Alberta** Mature Market Animal Transition Program
- i) **Saskatchewan** Fed Livestock Competitive Market Adjustment Program
- j) **Saskatchewan** BSE Set Aside Program
- k) **Manitoba** Slaughter Compensation Program
- l) **Ontario BSE** Recovery Initiative (Slaughter Program, Set Aside Program)
- m) Other (*please specify*) **592**

595	000
549	000
550	000
551	000
552	000
553	000
554	000
555	000
556	000
557	000
558	000
559	000
591	000

SECTION H. BRITISH COLUMBIA ONLY - AVIAN FLU DISEASE

• Report to the nearest \$1,000

4. Did this operation have any poultry in **2004**?

920 YES 1

NO 3 (GO TO QUESTION 8)

5. Was this operation within the quarantine area of British Columbia?

921 YES 1

NO 3 (GO TO QUESTION 8)

6. Were you eligible for compensation **for birds that were destroyed** as a result of the **AVIAN FLU** disease?

922 YES 1

NO 3 (GO TO QUESTION 8)

7. How much money was received in **government** compensation **for birds that were destroyed** as a result of the **AVIAN FLU** disease?

923	000
-----	-----

SECTION H. CROP INSURANCE

• Report to the nearest \$1,000

8. Did this operation participate in the provincial crop insurance program in **2004**?

642 YES 1 NO 3 (GO TO QUESTION 9 BELOW)

a) What were the total provincial crop insurance premiums for the 2004 crop? • REPORT \$500 - \$999 as \$1,000	643	000
b) What were the gross receipts received in 2004 from provincial crop insurance?	644	000

SECTION H. PRODUCER ASSISTANCE PROGRAM/CANADIAN AGRICULTURE INCOME STABILIZATION (CAIS)

• Report to the nearest \$1,000

9. Did this operation participate in the **Producer Assistance Program** or the **CAIS** program?

577 YES 1 NO 3 (GO TO QUESTION 13 BELOW)

10. What were this operation's CAIS deposits in 2004 ?	579	000
11. How much in total was received by this operation from the Producer Assistance Program or the CAIS program in 2004 ? • Report total amount of the cheque received (Include both producer and government amounts)	578	000
12. Of the total received from the Producer Assistance Program or CAIS in 2004 (reported in Box 578 above), how much was the government (taxable) portion? (see Agr-1, Box 14)	639	000

SECTION H. ENVIRONMENTAL PAYMENTS

• Report to the nearest \$1,000

13. In **2004**, how much compensation was received for crop damage due to wildlife or for leaving the farmland in its natural state for wildlife?

- **Include** government and private wildlife payments
- **Include** financial compensation for conservation of wildlife habitats, public access to wildlife habitats, prevention of water pollution, etc.
- **Exclude** any amount previously reported in capital investments (page 5, Section D)
- **Exclude** drought payments, crop insurance and payments received for the purchase of land by wildlife conservation organizations

(please specify) **S687** **687** 000

SECTION H. OTHER DIRECT PROGRAM PAYMENTS

- Report to the nearest \$1,000

14. In **2004**, how much was received from other direct program payments not previously reported?

- **Include:** - private hail insurance;
 - tax rebates (e.g., fuel tax, property tax);
 - farm income stabilization programs - for example:
 Canadian Farm Income Program (CFIP);
 Federal Bridge Income Assistance;
 QUE: Assurance Stabilisation du Revenu Agricole (ASRA)
 ONT: Ontario Farm Income Disaster Program (OFIDP)
 SASK: Canada-Saskatchewan Assistance Program
 ALTA: Alberta Farm Income Disaster Program (AFIDP);
 Alberta Herd Retention Program
 B.C.: B.C. Whole Farm Insurance Program (WFIP);
 Negative Margin Insurance Pilot Program

- **Exclude** payments already reported for BSE (Box 548, page 9), Avian Flu (Box 923, page 9), Crop insurance (Box 644, page 10), Producer Assistance/CAIS (Box 639, page 10) and Environmental payments (Box 687, page 10)
- **Exclude NISA and CSRA** withdrawals (to be reported on page 14, Section K)

(please specify)

S688

688	000
------------	-----

SECTION H. TOTAL PROGRAM PAYMENTS

Please copy the amounts previously reported into the following boxes:

- BSE compensation, page 9, Box 548
- Avian flu compensation, page 9, Box 923
- Crop insurance, page 10, Box 644
- Producer Assistance program/CAIS, page 10, Box 639
- Environmental compensation, page 10, Box 687
- Other direct program payments, page 11, Box 688

548	000
923	000
644	000
639	000
687	000
688	000

Please add the total program payments and enter the amount in Box 604.

604	000
------------	-----

15. **Total Program payments**

SECTIONS I and J. REVENUE AND EXPENSES

Which method of accounting will you use to report your farm revenue and expenses: cash or accrual accounting?

611 Cash 1 Accrual 2 Don't know 9

SECTION I. REVENUE

- Report to the nearest \$1,000

1. In **2004**, what was the **total gross** farm revenue of this operation, before expenses?

- **Include** revenue from capital sales of breeding and replacement livestock (*Box 236, page 6, Section E*), direct program payments (*Box 604, page 11, Section H*), agricultural custom work
- **Exclude** any money received from **NISA** and **CSRA** withdrawals (*these programs to be reported on page 14, Section K*), the value of inventory adjustments, the sale of land and buildings, the sale of machinery and equipment and the sale of quota

Gross Farm Revenue in 2004	
601	000

THE FOLLOWING REVENUE ITEMS SHOULD ADD TO BOX 601.

2. Of the total gross farm revenue in **2004** (*Box 601 above*), how much was from:

- a) Total program payments
 • **Please copy the amount from Box 604, page 11, Section H**
- b) Sale of grains, oilseeds and specialty crops
 • **Include** lentils, dry peas, dry beans, etc.
 • **Include** wheat board payments
- c) Sale of horticulture products
 • **Include** potatoes, fruits, vegetables, greenhouse products, nursery products, sod, mushrooms, etc.
- d) Sale of cattle
 • **Include** breeding and replacement livestock
- e) Sale of pigs
 • **Include** breeding and replacement livestock
- f) Sale of poultry
 • **Include** eggs
- g) Sale of milk, cream and other dairy products
- h) All other farm revenue (e.g., agricultural custom or contract work, sale of horses, PMU, sheep, mink, sugar beets, tobacco, maple products, forage seed, wood, Christmas trees, hay, etc.)

689	000
623	000
624	000
625	000
626	000
627	000
628	000
629	000

SECTION J. FARM OPERATING EXPENSES

• Report to the nearest \$1,000

1. In **2004**, what were the **total** farm operating expenses?

- **Exclude** capital cost allowances or depreciation
- **Exclude** the value of inventory adjustments
- **Exclude** CAIS deposits

Total Expenses in 2004	
606	
	000

THE FOLLOWING EXPENSE ITEMS SHOULD ADD TO BOX 606.

2. Of the **total** farm operating expenses in **2004** (Box 606 above) how much was for:

- a) Fertilizer and lime
- b) Herbicides, insecticides, fungicides, etc.
- c) Seed and plants
- d) Livestock and poultry purchases
 - **Include** cattle, hogs and poultry **only**
- e) Feed and supplements
- f) Veterinary services, drugs, semen, breeding fees, etc.
- g) Fuel for machinery, trucks and automobiles
 - **Include** only the farm business share of amounts paid
 - **Exclude** heating fuel
- h) Repairs and maintenance to farm machinery, equipment and vehicles
 - **Include** only the farm business share of amounts paid
- i) Rental and leasing of farm machinery, equipment and vehicles
 - **Include** only the farm business share of amounts paid
- j) Total interest paid on farm debt
 - **Exclude** payments on the principal
- k) Custom work and contract work
 - **Exclude** capital improvements such as land clearing and building construction, where benefits are spread out over many years
- l) Total wages and salaries
- m) Wages and salaries paid to your **FAMILY**
 - **Include** all employee benefits
 - For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household
- n) Wages and salaries paid to hired help
 - **Include** all employee benefits
 - **Exclude** the amount reported in Box 666 above
- o) All other expenses (e.g., property taxes, electricity, heating fuel, crop insurance, etc.) ..

560	
	000
561	
	000
562	
	000
593	
	000
566	
	000
567	
	000
568	
	000
569	
	000
570	
	000
605	
	000
571	
	000
572	
	000
666	
	000
573	
	000
574	
	000

SECTION K. NET INCOME STABILIZATION ACCOUNT (NISA)

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

1. Has this **FAMILY** ever participated in the NISA program?

636 YES 1 NO 3

*Atlantic, Ontario, Prairies and B.C. - GO TO SECTION L
Quebec - GO TO QUESTION 4 BELOW*

2. Did this **FAMILY** withdraw money from NISA in 2004?

633 YES 1 NO 3 (GO TO QUESTION 3 BELOW)

a) How much was withdrawn from **FUND 1** NISA account(s) in the **2004** calendar year?
 • Include withdrawals from all **FAMILY** members
 • REPORT IN DOLLARS

TOTAL DOLLARS	
680	Dollars
	.00
681	Dollars
	.00

b) How much was withdrawn from **FUND 2** NISA account(s) in the **2004** calendar year?
 • Include withdrawals from all **FAMILY** members
 • REPORT IN DOLLARS

3. What was the ending balance of all NISA accounts for this **FAMILY** as of **December 31, 2004**?

• Include balances of all **FAMILY** members

THOUSANDS OF DOLLARS	
637	
	000
638	
	000

a) **FUND 1** (non-taxable: producers' contributions)
 • REPORT TO THE NEAREST \$1,000

b) **FUND 2** (taxable: government contributions and interest)
 • REPORT TO THE NEAREST \$1,000

SECTION K. QUEBEC ONLY - CSRA - COMPTE DE STABILISATION DU REVENU AGRICOLE

4. Has this **FAMILY** ever participated in the CSRA program?

682 YES 1 NO 3 (GO TO SECTION L)

a) How much money was withdrawn from CSRA account(s) in the **2004** calendar year?
 • Include withdrawals from all **FAMILY** members
 • REPORT IN DOLLARS

TOTAL DOLLARS	
684	Dollars
	.00

5. What was the ending balance of all CSRA accounts for this **FAMILY** as of **December 31, 2004**?

• Include balances of all **FAMILY** members
 • REPORT TO THE NEAREST \$1,000

THOUSANDS OF DOLLARS	
685	
	000

SECTION L. CANADIAN FARM BUSINESS ADVISORY SERVICES

1. In **2004**, new government programs were introduced to help farmers develop business plans for their farms or for businesses that add value to farm production. These included:

- Farm Financial Assessment
- Specialized Business Planning Services (SBPS)
- Planning & Assessment for Value-added Enterprises (PAVE)

Have you heard of any of these programs?

801 YES 1 NO 3 (GO TO SECTION M)

2. Has anyone in your operation participated in the following programs?

Government Programs		If yes, how satisfied were you/they with the services provided?				
		Very Satisfied	Somewhat Satisfied	Neither Satisfied/ Dissatisfied	Somewhat Dissatisfied	Very Dissatisfied
a) Farm Financial Assessment	802 Yes <input type="radio"/> 1 → No <input type="radio"/> 3	803 1	803 2	803 3	803 4	803 5
b) Specialized Business Planning Services (SBPS)	804 Yes <input type="radio"/> 1 → No <input type="radio"/> 3	805 1	805 2	805 3	805 4	805 5
c) Planning & Assessment for Value-added Enterprises (PAVE)	806 Yes <input type="radio"/> 1 → No <input type="radio"/> 3	807 1	807 2	807 3	807 4	807 5

IF QUESTION 2a) OR b) OR c) IS YES, GO TO SECTION M.

3. Do you intend to participate in one or more of these programs in the future? ("X" one circle only)

- a) Yes **808** 1
- b) No 3
- c) Need More Information 5
- d) Perhaps/Maybe 7
- e) Don't Know/ No Answer 9

COMMENTS:

104

SECTION M. FINANCIAL INFORMATION FOR SOURCES OTHER THAN THIS OPERATION

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

• **REPORT TO THE NEAREST \$1,000**

INCOME NOT FROM THIS OPERATION

1. In **2004**, what was this **FAMILY**'s income from the following sources:

a) Wages and salaries (before deductions) from sources other than this operation
 • Report **gross** wages and salaries

b) Interest, dividends (actually received) from sources other than this operation
 • **Exclude** any money received from the **Producer Assistance Program** or **CAIS**
 • **Exclude NISA** and **CSRA** withdrawals

c) Pensions
 • **Include** CPP, QPP, Old Age Security, Registered Pension Plans (RPPs), RRSP withdrawals

d) Other income from **Government** programs for families or individuals
 • **Include** employment insurance, Canada Child Tax Benefit, Family GST/HST credit
 • **Exclude** any payments for farm programs

(please specify) **S691** _____

e) Other income **not** from this operation
 • Report net income after expenses
 • **Include** non-agricultural custom work, income from other farm operations, net rental income from other real estate, other business income
 • **Exclude NISA** and **CSRA** withdrawals

(please specify) **S693** _____

Income not from this operation in 2004 THOUSANDS OF DOLLARS	
668	
	000
669	
	000
670	
	000
690	
	000
692	
	000

ASSETS NOT FROM THIS OPERATION

2. Excluding the assets of this farm operation which you previously reported (page 7, Section F), what was the value of any other assets **owned** by this **FAMILY** on **December 31, 2004**?

(e.g. - cash, stocks, bonds, RRSPs,
 - assets of another farm/ranch operation,
 - non-farm business assets, off-farm houses,
 - the non-farm share of cars and trucks, machinery and equipment solely for personal use of family members, recreational vehicles)

Assets not from this operation on December 31, 2004	
694	
	000

LIABILITIES NOT FROM THIS OPERATION

3. Excluding the liabilities of this farm operation which you previously reported (page 8, Section G), what was the amount of any other debts **owed** by this **FAMILY** on **December 31, 2004** (e.g., non-farm mortgages, personal loans)?

Liabilities not from this operation on December 31, 2004	
696	
	000

NOTE TO RESPONDENT

This survey is being conducted jointly on behalf of Statistics Canada and Agriculture and Agri-Food Canada. You will be asked the appropriate information sharing question(s) at the time of the telephone interview.