



Farm Financial Survey



TO THE RESPONDENT:

This questionnaire is to assist you in answering a telephone survey. Complete this form and keep it by your telephone. An interviewer from Statistics Canada will telephone you **between July and mid August** for this information.

DO NOT MAIL this questionnaire. Please retain for your personal records.

Use your records, if possible. Otherwise, enter your best estimate.

All information will be kept confidential under the Statistics Act.

Questions refer to the calendar year 2005.

If information is not kept on a calendar year basis, please report for your latest fiscal year end.

In all cases, record the year end for the financial information you provide →

CONFIDENTIAL when completed

Disponible en version française.

009					
	Day	Month	Year		

This survey is conducted under the authority of the Statistics Act, Revised Statutes of Canada, 1985, c. S-19. Completion of this questionnaire is a legal requirement under the Statistics Act.

Corporation Name

Area Code

NA 2

Farm or Operation Name

Telephone

NA 1

Contact Name

Telephone

ADR

R.R.

Box No.

Number and Street Name

Postal Code

Post Office (name of city, town or village where mail is received)



SECTION A. CHARACTERISTICS OF THE OPERATOR/OPERATION

• Report questions 1 to 5 as of **December 31, 2005**

A FARM OPERATOR is an individual responsible for the day-to-day operation of the farm; who participates in the decisions to borrow money; to rent, buy or sell assets; and to reduce debts. An operation may have more than one operator but only one questionnaire is to be completed for each operation.

1. How many operators 18 years of age and over were responsible for this operation? **051**

2. What was the age of: **052**

a) The oldest operator **053**

b) The youngest operator (*minimum age of 18*) (*if only one operator enter age under oldest operator*) **053**

3. How many years has the most experienced operator on this farm managed a farm business? **054**

4. Which of the following best described this operation? ("**X**" one circle only)

• Report family and hobby farms in 5 a) to 5 c)

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

a) Sole Proprietorship **056** 3

b) Corporation (Ltd. Co.) 4 — What is your **FAMILY's** percent ownership of this operation? **062** %

c) Partnership 5 — What is your **FAMILY's** percent ownership of this operation? **063** %

d) Cooperative and communal operations (e.g., Hutterite colonies) 6 — (GO TO SECTION B)

e) Other (*please specify*) **055** 7

5. How many members are in the operator's **FAMILY**? **065**

SECTION B. LAND USE

• Round to the nearest whole number

1. How will you report land area? ("X" one circle only) 199 1 acres
 2 hectares
 3 arpents (*Quebec only*)

2. For the total land area used by this operation, as of **December 31, 2005** (including all land such as cropland, woodland, improved and unimproved pasture, summerfallow, etc.) how much was:

Land Area as of December 31, 2005	
a) Owned • Exclude land rented or leased TO others	121
b) Rented FROM others (with or without a written agreement) • Include governments and other sources	102
3. Total land operated (<i>sum of 2 a) and 2 b)</i> • Exclude land rented or leased TO others	195

4. How much land owned by this operation was rented or leased **TO** others as of **December 31, 2005**? 103

5. **PRAIRIE PROVINCES ONLY:** Of the total land operated (*reported in 3 above*), what was the total area of **summerfallow**? 104

6. a) Of the total land **OWNED** (*reported in 2 a) above*) what was the total area of cropland?
• **Include** tame hay
• **Exclude** **SUMMERFALLOW**, improved and unimproved pasture, and woodland 115

b) Of the total land rented **FROM** others (*reported in 2 b) above*) what was the total area of cropland?
• **Include** tame hay
• **Exclude** **SUMMERFALLOW**, improved and unimproved pasture, and woodland 116

c) **Total area of cropland** (*sum of 6 a) and 6 b)* 194

d) What was the **total area** of cropland (*reported in 6 c) above*) **INSURED** under provincial crop insurance? 114

7. Of the total area of cropland (*reported in 6 c) above*), what was the total area seeded for grains and oilseeds? 192

8. Of the total area of cropland **OWNED** (*reported in 6 a) above*) what is your best estimate of the average price per acre (hectare/arpent)?
• **Exclude** the value of buildings

Price per Acre	
133	Dollars
	.00

9. Did you pay cash for the cropland rented from others (*reported in 6b) above*)?

134 YES 1 NO 3 (*GO TO SECTION C*)

10. Of the total area of cropland rented **FROM** others (*reported in 6b) above*) for cash, what was the average rental price per acre (hectare/arpent) in **2005**?
• **Exclude** the value of buildings

135	Dollars
	.00

SECTION C. LIVESTOCK AND POULTRY

1. Did the operation custom or contract feed any livestock for others on **December 31, 2005**?

- **Exclude** all animals OWNED by your operation

676 YES 1

NO 3 (GO TO QUESTION 2 BELOW)

(please specify type(s) and number(s) of livestock custom or contract fed)

S676

677

2. Did the operation **OWN** any livestock or poultry on **December 31, 2005**?

- **Include** all animals OWNED by this operation whether they are on your land or on land **not** owned by you
- **Exclude** all animals on your land which are not owned by you (Box 677 above)

170 YES 1

NO 3 (GO TO SECTION D)

How many of the following did this operation own on **December 31, 2005**?

PART I. CATTLE

- a) Bulls, 1 year and over
- b) Cows mainly for dairy
 - **Include** dairy replacement heifers
- c) Cows mainly for beef
 - **Include** beef replacement heifers
- d) Steers and Heifers, 1 year and over for slaughter or feeding
- e) Calves, under 1 year

**Total Number on
December 31, 2005**

674

172

173

174

175

PART II. PIGS

- f) Boars, 6 months and over
- g) Sows for breeding and bred gilts
- h) All other pigs

675

179

176

PART III. SHEEP AND LAMBS

- i) Sheep and lambs

182

PART IV. POULTRY

- j) Layers
- k) Broilers
- l) Other poultry (e.g., breeders, turkeys, pullets, etc.)

188

189

198

(please specify) **080**

PART V. HORSES

- m) Horses and ponies

187

PART VI. OTHER LIVESTOCK

- n) Other livestock (please specify) **081**

184

SECTION D. CAPITAL INVESTMENTS

- **Exclude** GST, HST, PST, Quebec Sales Tax
- Report to the nearest \$1,000
- Report for the calendar year **2005**

1. During **2005**, did this operation invest any money in capital items or improvements?

200 YES 1 NO 3 (GO TO SECTION E)

2. What was the amount of capital invested in **2005** for the following:

- a) Farm real estate purchased
- b) House construction or **major** renovation
- c) Manure storage construction or **major** renovation
- d) Pesticide, chemical or fuel storage construction or **major** renovation
- e) Other building construction or **major** renovation (e.g., barns, storage sheds, machine sheds, etc.)
- f) Environmental protection improvements: shelterbelts, windbreaks, buffer strips or fences for waterways protection
- g) Other land improvements: irrigation, orchard planting, draining, clearing of land, fences for purposes other than environmental protection
- h) Breeding and replacement livestock intended to be on the farm for more than 1 year
 - **Exclude** poultry
- i) Quota purchased separately from other assets

Capital Investments in 2005	
201	000
203	000
212	000
213	000
214	000
215	000
202	000
205	000
206	000

- j) Farm machinery and equipment purchased or leased in **2005**
 - Report the full purchase or lease price **BEFORE** trade-in or any downpayment
 - **Exclude lease payments** (to be reported on page 11, Section J)
 - Specify using list of assets below

- | | |
|---|--|
| 71 Cars used in the farm business | 84 Other seeding equipment |
| 72 Trucks used in the farm business | 85 Cultivators and tillage equipment |
| 73 Other transportation equipment | 86 Hay mowers |
| 74 Processing equipment | 80 Harvesting machinery |
| 75 Computers and related equipment | 81 Balers |
| 76 Other offices and communication equipment | 86 Manure spreader (for solid or liquid manure) |
| 77 Tractors of various types | 82 Other machinery and equipment |
| 83 Direct seeding equipment | |

Code	Type 1 = new 2 = used	3 = purchased 4 = leased	
			000
			000
			000
			000
			000
			000
			000

- k) Other farm assets purchased (e.g., stocks, bonds, GICs, mutual funds)
 - **Exclude** RRSPs
 - **Exclude** CAIS deposits (Canadian Agriculture Income Stabilization)

(please specify)

092 **217** 000

3. How much money did you **receive in 2005** as a government grant or contribution for **environmental protection purposes** to reduce the cost of any of the capital investments previously reported?

222 000

SECTION F. ASSETS

1. What was the value of the following assets of this operation on **December 31, 2005**?

- **Report at current market value**
- Report to the nearest \$1,000
- **Exclude** assets not from this operation (*these assets to be reported in Box 694, page 13, Section L*)

LIVESTOCK ASSETS

Value of Assets on December 31, 2005	
308	000
662	000

- a) Market livestock
- **Include** heifers for slaughter or feeding, steers, calves, pigs, slaughter lambs, all poultry, goats for meat, culls and other market livestock
 - **Exclude** boars, sows and contract livestock
 - Report **breeding and replacement** livestock below
- b) Breeding, replacement and other livestock not considered market livestock
- **Include** all livestock and fur animals for breeding or replacement purposes (e.g., cows, sows, ewes, horses for PMU, honey bees, bison, llamas, ostriches, race and riding horses, etc.)

CURRENT/SHORT-TERM ASSETS (LESS THAN ONE YEAR)

305	000
306	000
661	000
658	000
659	000
	000

- c) Accounts receivable (money **OWED TO** this operation)
- **Include** money to be collected for goods sold (e.g. grain and livestock), services (e.g. custom work), program payments, deferred cash grain tickets and deferred crop insurance
 - **Exclude** money owed to the operation for mortgages, personal loans (to be reported in other long-term assets)
- d) Inventory
- i) Supplies on hand (inputs) such as feed, supplies, fertilizer, fuel, seed, chemicals, etc.
- ii) Crops for sale
- **Include** all **harvested** crops which are to be sold
- e) Cash and short-term investments of this operation (less than one year)
- f) Other current/short-term farm assets such as prepaid expenses for feed, fertilizer, seed, chemicals, etc.
- (please specify) **094** _____

LONG-TERM ASSETS

301	000
317	000
304	000
673	000
663	000
	000

- g) Farmland and buildings owned
- **Include** the farmhouse, storage sheds, silos, barns, grain bins, machine shops and woodlots
 - **Exclude** leased farmland and buildings
- h) All machinery and equipment owned
- **Include** cars and trucks used for the farm business, tractors, cultivators, combines, movable irrigation equipment, small tools, computers and office equipment, etc.
 - **Exclude** leased machinery
- i) Quota (market value, if not valued in farmland and buildings)
- j) Long-term investments of this operation (one year or more) (e.g., stocks, bonds, long-term GICs, mutual funds, cooperative shares, etc.)
- k) Other long-term farm assets (e.g., off-farm site warehouses, grain condominiums and other buildings owned by this operation, etc.)
- **Exclude** RRSPs
 - **Exclude** CAIS deposits (Canadian Agriculture Income Stabilization)
 - **Exclude** NISA and CSRA (*these programs to be reported on page 12, Section K*)
- (please specify) **084** _____

SECTION G. LIABILITIES OUTSTANDING AND LONG-TERM MONEY BORROWED

• Report to the nearest \$1,000

- Did this operation owe any money on **December 31, 2005** or borrow any money in **2005**?
 - **Include** balance owing on operating lines of credit and money borrowed from family
 - **Include** participation in the Advance Payments Program or the Spring Credit Advance Program
 - **Exclude** liabilities not from this operation (*to be reported in Box 696, page 13, Section L*)

700 YES 1 NO 3 (GO TO SECTION H)

		Liabilities on December 31, 2005					
		Current/Short-term:		Long-term:		Long-term money borrowed in 2005	
		Original repayment period is less than 12 months (Include BALANCE OWING on operating lines of credit)		Original repayment period is 12 months or more		For long-term loans, how much was borrowed in 2005? (repayment period of 12 months or more)	
2.	On December 31, 2005 what was the amount of money owed to:	410		480		580	
	• Include BALANCE OWING on operating lines of credit - NOT THE CREDIT LIMIT						
a)	Chartered banks, trust companies, treasury branches		000		000		000
		405		485		585	
b)	Credit unions, caisses populaires		000		000		000
		401		481		581	
c)	Farm Credit Canada (Federal Agency - FCC)		000		000		000
		436					
d)	the Advance Payments Program		000				
e)	Machinery and supply companies, feed companies • Exclude leased machinery	407		487		587	
			000		000		000
		406		488		588	
f)	Private individuals, family members, shareholders		000		000		000
		403		483		583	
g)	the provincial government		000		000		000
		409		489		589	
h)	Others (e.g., accounts payable, meat packing plants, municipality, etc.) (<i>please specify</i>)						
	085		000		000		000
		441		491		590	
Total		000		000		000

- Of all the **long-term** money borrowed in **2005** (Box 590 above), what amount was used to refinance previous loans? **543** 000
- Of **ALL current/short-term** money owed in **2005** (from all sources), what was the highest amount owed at any time during the year? **501** 000

- Did this operation participate in the Advance Payments Program in **2005**?
 - **Include** Spring Credit Advance Program

541 YES 1 NO 3 (GO TO SECTION H)

- What was the total amount borrowed under the Advance Payments Program in **2005**? **542** 000

SECTION H. PROGRAM PAYMENTS

• Report to the nearest \$1,000

1. Did this operation participate in the provincial crop insurance program in **2005**?

642 YES 1 NO 3 (GO TO QUESTION 2 BELOW)

a) What were the gross receipts received in 2005 from provincial crop insurance?	644	000
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2. Has this operation participated in the **CAIS** program (Canadian Agriculture Income Stabilization)?

577 YES 1 NO 3 (GO TO QUESTION 3 BELOW)

a) How much money was received from the government (taxable portion) for CAIS in 2005 ? (see statement of farm support payments, Agr-1, Box 14)	639	000
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3. In **2005**, what was the total compensation received as a result of the **BSE** (Bovine Spongiform Encephalopathy) disease?

• **Exclude** money received from **CAIS**

548	000
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4. In **2005**, how much compensation was received for crop damage due to wildlife or for leaving farmland in its natural state for wildlife?

- **Include** government and private wildlife payments
- **Include** financial compensation for conservation of wildlife habitats, public access to wildlife habitats, prevention of water pollution, etc.
- **Exclude** any amount previously reported in capital investments (page 5, Section D)
- **Exclude** drought payments, crop insurance and payments received for the purchase of land by wildlife conservation organizations

(please specify) **\$687**

687	000
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5. In **2005**, how much was received from other direct program payments not previously reported?

- **Include:**
 - private hail insurance;
 - tax rebates (e.g., fuel tax, property tax);
 - Business Risk Management (BRM);
 - Farm Income Payment Program (**FIP**);
 - QUE: Assurance Stabilisation du Revenu Agricole (ASRA);
 - ALTA: Alberta Farm Income Disaster Program (AFIDP);
 - B.C.: Avian Flu (government compensation for birds that were destroyed)

• **Exclude** NISA and CSISA withdrawals (to be reported on page 12, Section K)

(please specify) **\$688**

688	000
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Total Program Payments

604	000
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6. **Total Program Payments** (sum of 1 a) to 5)

Please copy amount from Box 604 to Box 689, page 10, Section I

SECTIONS I and J. REVENUE AND EXPENSES

Which method of accounting will you use to report your farm revenue and expenses: cash or accrual accounting?

611 Cash 1 Accrual 2 Don't know 9

SECTION I. REVENUE

- Report to the nearest \$1,000

1. In **2005**, what was the **total gross** farm revenue of this operation, before expenses?

- **Include** revenue from capital sales of breeding and replacement livestock (*Box 236, page 6, Section E*), direct program payments (*Box 604, page 9, Section H*), agricultural custom work
- **Exclude** any money received from **NISA** and **CSRA** withdrawals (*these programs to be reported on page 12, Section K*), the value of inventory adjustments, the sale of land and buildings, the sale of machinery and equipment and the sale of quota

Gross Farm Revenue in 2005	
601	000

THE FOLLOWING REVENUE ITEMS SHOULD ADD TO BOX 601.

2. Of the total gross farm revenue in **2005** (*Box 601 above*), how much was from:

- a) **Total program payments please copy the amount from Box 604, page 9, Section H**
- b) Sale of grains, oilseeds and specialty crops
 - **Include** lentils, dry peas, dry beans, etc.
 - **Include** wheat board payments
- c) Sale of horticulture products
 - **Include** potatoes, fruits, vegetables, greenhouse products, nursery products, sod, mushrooms, etc.
- d) Sale of cattle
 - **Include** breeding and replacement livestock
- e) Sale of pigs
 - **Include** breeding and replacement livestock
- f) Sale of poultry
 - **Include** eggs
- g) Sale of milk, cream and other dairy products
- h) Custom or contract work and machine rentals
- i) All other farm revenue (e.g., hay, sale of horses, PMU, sheep, mink, sugar beets, tobacco, maple products, forage seed, wood, Christmas trees, land rental, etc.)

689	000
623	000
624	000
625	000
626	000
627	000
628	000
621	000
679	000

SECTION J. FARM OPERATING EXPENSES

• Report to the nearest \$1,000

1. In **2005**, what were the **total** farm operating expenses?

- **Exclude** capital cost allowances or depreciation
- **Exclude** the value of inventory adjustments
- **Exclude CAIS** deposits

Total Expenses in 2005	
606	
	000

THE FOLLOWING EXPENSE ITEMS SHOULD ADD TO BOX 606.

2. Of the **total** farm operating expenses in **2005** (*Box 606 above*) how much was for:

- a) Fertilizer and lime
- b) Herbicides, insecticides, fungicides, etc.
- c) Seed and plants
 - **Exclude** materials purchased for resale
- d) Feed, supplements and hay
- e) Livestock and poultry purchases
 - **Include** cattle, hogs and poultry **only**
- f) Veterinary services, drugs, semen, breeding fees, etc.
- g) Custom work and contract work
 - **Exclude** capital improvements such as land clearing and building construction, where benefits are spread out over many years
- h) Hired trucking and shipping
- i) Total wages and salaries
 - **Include** all employee benefits
- j) Fuel for machinery, trucks and automobiles
 - **Include** only the farm business share of amounts paid
 - **Exclude** heating fuel
- k) Repairs and maintenance to farm machinery, equipment and vehicles
 - **Include** only the farm business share of amounts paid
- l) Heating fuel
- m) Rental and leasing of farm machinery, equipment and vehicles
 - **Include** only the farm business share of amounts paid
- n) Electricity, telephone and all other telecommunication services
- o) Total interest paid on farm debt
 - **Exclude** payments on the principal
- p) Total provincial crop insurance premiums
- q) All other expenses (e.g., land rental, property taxes, office expenses, small tools, etc.)
 - **Exclude** capital cost allowances or depreciation
 - **Exclude** the value of inventory adjustments

560	
	000
561	
	000
562	
	000
566	
	000
593	
	000
567	
	000
571	
	000
596	
	000
572	
	000
568	
	000
569	
	000
597	
	000
570	
	000
598	
	000
605	
	000
643	
	000
574	
	000

3. Of the total wages and salaries (*reported in 2 i*) above, how much was paid to:

- a) **FAMILY** (defined as the operator, the operator's spouse and never married children residing in the same household)
- b) Hired help
 - **Exclude** the amount reported in *Box 666* above

666	
	000
573	
	000

SECTION K. NET INCOME STABILIZATION ACCOUNT (NISA)

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

• Report to the nearest \$1,000

1. Has this **FAMILY** ever participated in the NISA program?

636 YES 1 NO 3

*Atlantic, Ontario, Prairies and B.C. - GO TO SECTION L
Quebec - GO TO QUESTION 2 BELOW*

a) What was the total amount withdrawn from **FUND 1** and **FUND 2** NISA account(s) in the **2005** calendar year?
• **Include** withdrawals for all **FAMILY** members

Total NISA withdrawals	
697	000

b) As of **December 31, 2005** what was the total ending balance of all NISA accounts for this **FAMILY**?
• **Include** balances of all **FAMILY** members
• **Include FUND 1** (non-taxable: producers' contributions) and **FUND 2** (taxable: government contributions and interest)

Total NISA balance	
698	000

SECTION K. QUEBEC ONLY - COMPTE DE STABILISATION DU REVENU AGRICOLE (CSRA)

• Report to the nearest \$1,000

2. Has this **FAMILY** ever participated in the CSRA program?

682 YES 1 NO 3 (GO TO SECTION L)

a) How much money was withdrawn from CSRA account(s) in the **2005** calendar year?
• **Include** withdrawals for all **FAMILY** members

Total CSRA withdrawals	
684	000

b) What was the ending balance of all CSRA accounts for this **FAMILY** as of **December 31, 2005**?
• **Include** balances of all **FAMILY** members

Total CSRA balance	
685	000

SECTION L. FINANCIAL INFORMATION FOR SOURCES OTHER THAN THIS OPERATION

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

• **REPORT TO THE NEAREST \$1,000**

INCOME NOT FROM THIS OPERATION

1. In **2005**, what was this **FAMILY's** income from the following sources:

a) Wages and salaries (before deductions) from sources other than this operation
 • Report **gross** wages and salaries

Income not from this operation in 2005

668	
	000

b) Interest, dividends (actually received) from sources other than this operation
 • **Exclude** any money received from **CAIS**
 • **Exclude** **NISA** and **CSRA** withdrawals

669	
	000

c) Pensions
 • **Include** CPP, QPP, Old Age Security, Registered Pension Plans (RPPs), RRSP withdrawals

670	
	000

d) Other income from **Government** programs for families or individuals
 • **Include** employment insurance, Canada Child Tax Benefit, Family GST/HST credit
 • **Exclude** any payments for farm programs

690	
	000

(please specify) **S691** _____

e) Other income **not** from this operation
 • Report net income after expenses
 • **Include** non-agricultural custom work, income from other farm operations, net rental income from other real estate, other business income
 • **Exclude** **NISA** and **CSRA** withdrawals

692	
	000

(please specify) **S693** _____

ASSETS NOT FROM THIS OPERATION

2. What was the value of any assets not from this operation **owned by this FAMILY** on **December 31, 2005**?

- **Include** - cash, stocks, bonds, RRSPs;
 - assets of another farm/ranch operation;
 - non-farm business assets, off-farm houses;
 - the non-ranch share of cars and trucks, machinery and equipment solely for personal use of family members, recreational vehicles
- **Exclude** the assets of this farm operation which you previously reported (page 7, Section F)

Assets not from this operation on December 31, 2005

694	
	000

LIABILITIES NOT FROM THIS OPERATION

3. What was the amount of any debts not from this operation **owed by this FAMILY** on **December 31, 2005** (e.g., non-farm mortgages, personal loans)?

- **Exclude** the liabilities of this farm operation which you previously reported (page 8, Section G)

Liabilities not from this operation on December 31, 2005

696	
	000

