



2003 Survey of the Aquaculture Industry

Collected under the authority of the *Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.*

Completion of this questionnaire is a legal requirement under this Act.

This document is confidential when completed.

Si vous préférez recevoir ce questionnaire en français, veuillez nous téléphoner au numéro sans frais : 1 888 881-3666.

Please correct pre-printed information, if necessary, using the corresponding boxes below:



0001	Legal name	0004	Address		
0002	Business name	0005	City	0006	Province or State
0003	C/O	0053	Country	0007	Postal code/Zip code
0008	First name of contact	0028	Last name of contact		
0052	Please report for:	0010	Language preference 1 <input type="radio"/> English 2 <input type="radio"/> French		

A - Introduction

Survey Purpose

The purpose of this survey is to collect the financial and operating/production data needed to develop national and regional economic policies and programs. For further details, please consult the enclosed booklet entitled *Statistics Canada Business Surveys*.

Confidentiality

Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable business. **The data reported on this questionnaire will be treated in strict confidence.** For further details, please consult the enclosed booklet entitled *Statistics Canada Business Surveys*.

Coverage

Please report for the business unit(s) identified above. Include only those operation(s) located in Canada.

Return of Questionnaire

Please mail the completed questionnaire(s) in the enclosed envelope or fax it to Statistics Canada at **1 888 883-7999** **within 30 days** of receipt.
Lost the return envelope or need help?
Call us at **1 888 881-3666**.

Data-sharing Agreements

Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. **Your responses are not shared with Canada Customs and Revenue Agency.** For further details, please consult the enclosed booklet entitled *Statistics Canada Business Surveys*.

Fax or Other Electronic Transmission Disclosure

Statistics Canada advises you that there could be a risk of disclosure during the facsimile or other electronic transmission. However, upon receipt of your facsimile, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

Person primarily responsible for completing this questionnaire, if different from above:

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0026

0054

First name

1 Mr. 2 Mrs. 3 Miss 4 Ms.

Last name

Title:
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E-mail address:
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Web site address:
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Telephone number:
0017 ()

Extension:
0027

Fax number:
0016 ()

Reporting Period Information

Please report information for **your most recent 12-month fiscal period** ending between January 1, 2003 and March 31, 2004. Please indicate below the period covered by this questionnaire.

1. From ⁰⁰¹¹

YYYY	MM	DD

 To ⁰⁰¹²

YYYY	MM	DD

2. If you did not operate this business unit for a full year, please check the reason(s) below:

- 0031 1 Seasonal Operation 2 New Business 3 Change of Fiscal Year 4 Change of Ownership 5 Ceased Operations 6 Temporarily Inactive

3. Please indicate below, any change that may have occurred in the organization of this business unit during the reported period:

- 0047 1 Acquired new Units 2 Disposed of/ Sold Units

Main Business Activity

Please check **one main activity**, at this business unit, which most accurately describes the **principal** source of operating revenue.

1. 1125 **Finfish and Shellfish Farming (Aquaculture):**

0730 Production of Finfish (Hatchery or Grow-out)

0731 Production of Shellfish (Seed or Grow-out)

2. 0040 **None of the above**

Please list the main activities of this business unit and indicate the estimated percentage of total operating revenue associated with each one:

0041

Note:

If you responded **None of the above**, please call 1 888 881-3666 for further instructions.

Reporting Instructions

1. Please report all dollar amounts in CANADIAN DOLLARS (\$ CDN).
2. Dollar amounts and percentages should be rounded to whole numbers.
3. Please print in ink.
4. When precise figures are not available, please provide your best estimates.

B - Revenue

Please include: • all revenue within or outside Canada recorded in your accounts for sales to other businesses and for transfers to other units of your business.

Please exclude: • GST/HST, PST and TVQ.

		\$ CDN
FINFISH:		
1.	Whole fish dressed, fresh or chilled (exclude fillets)	1700
2.	Fish eggs and live fish for grow-out	1705
3.	Whole fish live (exclude fish sold for grow-out)	1710
4.	Whole fish dressed and frozen (exclude frozen fillets)	1720
5.	Fish fillets, fresh or frozen and other fish meat	1730
6.	Fish, dried, smoked or in brine	1740
MOLLUSCS:		
7.	Oysters	1761
8.	Mussels	1762
9.	Clams	1763
10.	Scallops	1767
11.	Aquaculture services	1790
12.	Sales of all other goods and services produced (e.g., other molluscs, aquaculture by-products, seed)	2000
	Please name major items:	
	2001	
	2002	
	2003	
13.	Sales of goods purchased for resale (in the same condition as purchased)	2028

Revenue from Rental or Lease of Office Space, Other Real Estate, Goods and Equipment

\$ CDN

14. Revenue from rental and leasing (e.g., office space or other real estate, goods and equipment)

2046

Exclude any residential rent or leasing.

Other Operating Revenue

\$ CDN

15. Consulting revenue

2062

16. Operating subsidies (government assistance to offset certain eligible current expenses or to supplement current revenue)

2068

17. All other operating revenue (e.g., franchise fees, repair and maintenance, commission revenue)

2077

Exclude interest and dividend income. Please report this amount in this section at question 19, Non-operating revenue.

Please name major items:

2071

2072

2073

18. **Total operating revenue** (add amounts reported at questions 15 to 17 above)

2080

19. Non-operating revenue (e.g., interest and dividend income)

2097

20. **Total revenue** (add amounts reported at questions 18 and 19 above)

2098

FOR INFORMATION ONLY

C - Expenses

Please include: • all expenses within or outside Canada recorded by this business unit.

Please exclude: • GST/HST and TVQ.

Labour Remuneration

	\$ CDN
1. Salaries and wages paid to employees for whom you issued a T4 - Statement of Remuneration Paid form Include vacation pay, bonuses and commissions.	3010
2. Employer portion of employee benefits paid for all employees for whom you issued a T4 - Statement of Remuneration Paid form Include employer contributions to pension, medical/life insurance plans, employment insurance and workers' compensation.	3040
3. Total labour remuneration (add amounts reported at questions 1 and 2 above)	3041

Materials, Components and Supply Expenses

Exclude capital expenditures.

	\$ CDN
4. Feed	3700
5. Therapeutants (e.g., pesticides, drugs, vaccinations) Purchases of fish eggs, live fish, mollusc seed, spat and live larvae:	3710
6. For grow-out	3730
7. For processing	3740
8. Purchases of goods for resale (in the same condition as purchased)	4025

Purchased Energy and Water Expenses

Exclude energy and water expenses that are covered in your rental and leasing expenses.

Please report these payments in this section, at question 13 below.

	\$ CDN
9. Cost of energy (e.g., electricity, gasoline, fuel oil, diesel fuel, propane, natural gas, water)	4066

Management Fees or Other Service Fees Paid to Head Office

	\$ CDN
10. Management fees or any other service fees paid to head office (e.g., legal, advertising, insurance) and other business support units (e.g., warehouses, sales centres, trucking facilities)	4555

Purchased Service Expenses

Purchased service expenses (services purchased from external businesses only (e.g., third parties))

Exclude purchased services that have been reported at question 10 above.

	\$ CDN
11. Goods transportation, warehousing and storage expenses	4070
12. Processing services (e.g., gutting, cleaning, slitting, shelling of product, by another firm)	4485
13. Rental and leasing expenses Include office space or other real estate, motor vehicles, computers and peripherals, other machinery and equipment and other goods. Also please include , if applicable, all associated energy, fuel and water expense.	4115

Purchased Service Expenses (continued)

	\$ CDN
14. Purchased maintenance and repair service expenses for buildings and structures, including janitorial and cleaning services Include materials, parts and labour. Exclude property management fees.	4180
15. Purchased maintenance and repair service expenses for machinery and equipment and other goods Include materials, parts and labour.	4205
16. Professional and business service fees (e.g., legal, accounting, engineering, consulting, advertising, payments to employment agency or personnel supplier)	4225
17. Veterinary fees	4290
18. Insurance premiums (government and private) (e.g., liability, auto, building, equipment, livestock)	4350
19. Travel, meals and entertainment expenses Include: <ul style="list-style-type: none"> • passenger transportation, accommodation, meals while travelling and other travel allowances; • purchases for clients. 	4370
20. Property and business taxes, licences and permits expenses Include: <ul style="list-style-type: none"> • property taxes (except those covered in your rental and leasing expenses); • property transfer taxes; • vehicle licence fees; • lot levies. 	4410
21. Lease fees or permits paid to governments (i.e., access to shoreline or areas off-shore)	4412

Other Operating Expenses

	\$ CDN
22. Total depreciation and amortization (including the business unit's assets and capital lease obligations)	4520
23. Office and all other operating supplies and materials used in this business	4000
24. All other operating expenses (e.g., contributions to provincial health and education payroll taxes, allowances for bad debts, donations and inventory adjustments) Exclude interest expenses. Please report these amounts in this section at question 26, Interest expenses.	4569
Please name major items:	4561
	4562
	4563

Expense Totals

	\$ CDN
25. Total operating expenses (add amounts reported at questions 3 to 24 above)	4599
26. Interest expenses (e.g., interest expenses on capital lease obligations plus all other miscellaneous interest expenses such as interest on loans and the interest portion of mortgage payments)	4630
27. Total expenses (add amounts reported at questions 25 and 26 above)	4699

D - Inventories

Inventories are to be reported at book value (i.e., the value maintained in the accounting records).

Please include: • inventory **owned** by this business unit within or outside Canada (including inventory held at any warehouse, selling outlet, in transit, or on consignment).

Please exclude: • inventory held on **consignment** for others.

	Value of opening inventory \$ CDN	Value of closing inventory \$ CDN
1. Raw materials (e.g., feed)	5520	5525
2. Goods in process (e.g., in pools, pens, on beaches and on grow-out sites)	5510	5515
3. Finished products (e.g., finfish, molluscs and crustacea ready for market)	5500	5505
4. Goods purchased for resale (in the same condition as purchased)	5560	5565
5. Total inventories (add amounts reported at questions 1 to 4 above)	5550	5555

E - Employment

Please report the average **number** of people employed during the reporting period.

Include full-time, part-time and temporary employees and employees absent with pay.

Exclude contract workers who are not part of your payroll.

Number
6000

F - Distribution of Operating Revenue by Customer Location

Please indicate the percentage of Total operating revenue (reported in **Section B - Revenue**, at question 18) by the location of the customer to whom the goods or services were delivered.

Customers in Canada

	%
1. Newfoundland and Labrador	8400
2. Prince Edward Island	8415
3. Nova Scotia	8405
4. New Brunswick	8410
5. Quebec	8420
6. Ontario	8425
7. Manitoba	8430
8. Saskatchewan	8435
9. Alberta	8440

Customers in Canada (continued)

	%
10. British Columbia	8445
11. Yukon	8455
12. Northwest Territories	8451
13. Nunavut	8452

Customers outside Canada (exports)

14. United States	8465
15. Mexico	8470
16. Asia and Oceania	8472
17. All other countries	8476

Total	100%
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G - Events that may have affected your Business Unit

1. Compared to **last fiscal year**, were there any events that may have **significantly affected the reported values** for this business unit? Please specify:

9965

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H - Comments

1. How long did you spend collecting the data and completing this questionnaire?
(e.g., 1 hour 30 minutes)

9910	9909
_____ hour(s)	_____ minutes

2. We invite your comments below. If necessary, please attach a separate page. Please be assured that we review all comments with the intent of improving the survey.

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Signature: _____



I certify that the information contained herein is complete and correct to the best of my knowledge.

0015

YYYY

MM

DD

Thank you for your co-operation

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