# 2005 Survey of Service Industries: Food Services and Drinking Places

This document is confidential when completed. Si vous préférez recevoir ce questionnaire en français, veuillez nous téléphoner au 1 888 881-3666.

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If necessary, please correct pre-printed information below.

|      | <b>3</b> ,,           |        |      |                                    |           |      |                          |        |
|------|-----------------------|--------|------|------------------------------------|-----------|------|--------------------------|--------|
| 0001 | Legal name            |        | 0004 | Address<br>(number<br>and street)  |           |      |                          |        |
|      | Business<br>name      |        | 0005 | City                               |           |      |                          |        |
| 0021 | Title of contact      |        | 0006 | Province/<br>Territory<br>or State |           |      |                          |        |
|      | First name of contact | FUI    | 0053 | Country                            |           | 0007 | Postal code/<br>Zip code |        |
|      | Last name of contact  | INFORM |      | Language preference                | 1 English | 1    | 2                        | French |

This information is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

## A - Introduction

### **Survey Purpose**

This survey collects the financial and operating data needed to develop national and regional economic policies and programs.

### **Data-sharing Agreements**

In an effort to reduce reporting burden, Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. Please see the enclosed reporting guide for details of these agreements.

### Confidentiality

The Statistics Act protects the confidentiality of information collected by Statistics Canada. Please see the enclosed reporting guide for more information.

# Fax or Other Electronic Transmission Disclosure

Statistics Canada advises you that there could be a risk of disclosure during the facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the Statistics Act.

# Reporting Instructions

- Report for all operation(s) and/or location(s) pre-printed in the above address area. If it is not possible to report for the above business unit(s), please explain the reason(s) in the **Comments** section at the end of the questionnaire.
- When precise values are not available from your records, estimates are acceptable.
- For further information about this survey and definitions, please consult the enclosed reporting guide.

### Please return the questionnaire within 30 days.

Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1 888 883-7999.

Lost the return envelope or need help? Call us at 1 888 881-3666 or mail to: Statistics Canada, Operations and Integration Division, 120 Parkdale Avenue, Ottawa, Ontario K1A 0T6

Canada

Statistics Statistique

2005-07-25 STC/UES-425-75380

Canada

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| В  | - Main Business Activity   |        |                                   |
|----|--|--------|-----------------------------------|
| 1. | Please describe the nature of your business.   |        |                                   |
|    | 0055   |        |                                   |
|    |  |        |                                   |
|    |  |        |                                   |
| 2. | Please check the one main activity which most accurately represents your principal source of rever   | nue.   |                                   |
|    | Full-service restaurant – patrons order while seated and pay <b>after</b> eating   |        |                                   |
|    | Limited-service restaurant – patrons order food and beverages at a counter, and/or order by <b>before</b> eating   | phor   | ne and pay                        |
|    | <sup>0432</sup> Food service contractor – supplies food services under contract for a specific period of time  |        |                                   |
|    | Odd Social caterer – provides food services for social or business events  |        |                                   |
|    | 0434 Mobile food service – serves food and beverages, from motorized vehicles or non-motorized   | d cart | S                                 |
|    | Drinking places (e.g., bars, night-clubs, taverns)   |        |                                   |
|    | None of the above  |        |                                   |
|    | If you checked, "None of the above", please call 1 888 881-3666 for further instructions.  |        |                                   |
| С  | - Reporting Period Information   |        |                                   |
| 1. | Please report information for your <u>fiscal year</u> (normal business year) ending between April 1, 2005 at March 31, 2006. Please indicate below the period covered by this questionnaire.    YYYY | nd     | DD                                |
| 2. | If you did not operate this business unit for a full year, please check the reason(s) below:   |        |                                   |
|    | O031 1 Seasonal 2 New 3 Change of 4 Change of 5 Ceased operations business fiscal year ownership operation   | ns     | <sup>6</sup> Temporarily inactive |
|    | Please complete only the questions that are applicable to your business.  When precise values are not available from your records, estimates are acce  |        | e.                                |
| D  | - Revenue  |        | CAN\$                             |
| 1. | Sales (a detailed sales breakdown will be requested in <b>Section F</b> )  | 2299   |                                   |
| 2. | Grants and subsidies   | 2068   |                                   |
| 3. | Royalties, rights, licensing and franchise fees  | 2022   |                                   |
| 4. | Investment income (dividends and interest)   | 2097   |                                   |
| 5. | Other revenue 2001 (please specify):   | 2077   |                                   |
| 6. | Total revenue (sum of questions 1 to 5)  | 2098   |                                   |

| E.  | Expenses  |      |                     |
|-----|---|------|---------------------|
|     |   | 2042 | CAN\$               |
| 1.  | Salaries and wages of employees who have been issued a T4 statement   | 3010 |                     |
| 2.  | Employer portion of employee benefits ( <b>include</b> employer contributions to pension, medical/life insurance plans, employment insurance, etc.) | 3040 |                     |
| 3.  | Commissions paid to non-employees   | 4466 |                     |
| 4.  | Professional and business service fees (e.g., legal, accounting)  | 4315 |                     |
| 5.  | Outsourcing ( <b>include</b> work contracted out, freelancers, payments to personnel suppliers, etc.)   | 3060 |                     |
| 6.  | Payments for services provided by your head office  | 4555 |                     |
| 7.  | Cost of goods sold – <b>if applicable</b> (purchases <b>plus</b> opening inventory <b>minus</b> closing inventory)                                  | 5721 |                     |
| 8.  | Office supplies   | 3301 |                     |
| 9.  | Rental and leasing (include rental of premises, equipment, motor vehicles, etc.)  | 4115 |                     |
| 10. | Repair and maintenance (include janitorial services, equipment, motor vehicles, etc.)   | 4178 |                     |
| 11. | Insurance (include professional liability, motor vehicles, etc.)  | 4350 |                     |
| 12. | Advertising, marketing and promotions (report charitable donations at question 22)  | 4365 |                     |
| 13. | Travel, meals and entertainment   | 4370 |                     |
| 14. | Utilities (include gas, heating, hydro, water)  | 4066 |                     |
| 15. | Telephone and other telecommunication expenses  | 4101 |                     |
| 16. | Property and business taxes, licences and permits   | 4410 |                     |
| 17. | Royalties, rights, licensing and franchise fees   | 4440 |                     |
| 18. | Delivery, warehousing, postage and courier  | 4179 |                     |
| 19. | Financial services fees (e.g., bank and credit card charges)  | 4325 |                     |
| 20. | Interest expenses   | 4630 |                     |
| 21. | Amortization of tangible and intangible assets  | 4520 |                     |
| 22. | Charitable donations  | 4521 |                     |
| 23. | Bad debts   | 4542 |                     |
| 24. | All other expenses (please specify):  | 4569 |                     |
| 25. | Total expenses (sum of questions 1 to 24)   | 4699 |                     |
| 26. | Corporate taxes (if applicable)   | 4600 |                     |
| 27. | Gains (losses) and other items ( <b>include</b> write-offs, foreign exchange, share of partnership income, etc.)                                    | 4601 |                     |
| 28. | Net profit/loss after tax and other items   | 2304 |                     |
|     |   |      | Sarvica Industrias: |

| F- | - Industry Characteristics - Food Services and Drinking Places  |  |  |  |  |  |  |  |  |  |  |  |
|----|---|--|--|--|--|--|--|--|--|--|--|--|
| 1. | . Menu Theme  |  |  |  |  |  |  |  |  |  |  |  |
|    | Please identify your main menu specialty(ies) maximum of three (3).   |  |  |  |  |  |  |  |  |  |  |  |
|    | a) 9181 Baked goods (e.g., doughnuts, I) 9191 Roast beef muffins, pastries)   |  |  |  |  |  |  |  |  |  |  |  |
|    | b) 9182 Chicken m) 9192 Sandwiches/Subs   |  |  |  |  |  |  |  |  |  |  |  |
|    | c) 9183 Chinese n) 9193 Seafood   |  |  |  |  |  |  |  |  |  |  |  |
|    | d) 9184 Other Asian o) 9194 Steak   |  |  |  |  |  |  |  |  |  |  |  |
|    | e) <sup>9185</sup> Coffee p) <sup>9195</sup> Vegetarian   |  |  |  |  |  |  |  |  |  |  |  |
|    | f) <sup>9186</sup> Hamburger q) <sup>9196</sup> Other ethnic  |  |  |  |  |  |  |  |  |  |  |  |
|    | g) <sup>9187</sup> Mexican (please specify): <sup>9200</sup>  |  |  |  |  |  |  |  |  |  |  |  |
|    | h) 9188 North American (varied) r) 9197 Other specialty   |  |  |  |  |  |  |  |  |  |  |  |
|    | i) 9198 Finger food (please specify): 9201  |  |  |  |  |  |  |  |  |  |  |  |
|    | j) <sup>9189</sup> Pizza s) <sup>9199</sup> No menu theme   |  |  |  |  |  |  |  |  |  |  |  |
|    | k) <sup>9190</sup> Other Italian  |  |  |  |  |  |  |  |  |  |  |  |
|    |   |  |  |  |  |  |  |  |  |  |  |  |
| 2. | Franchise information   |  |  |  |  |  |  |  |  |  |  |  |
| ۷. | a) Does this establishment use a trade name authorised by a franchisor?   |  |  |  |  |  |  |  |  |  |  |  |
|    | 1001 1 Yes 3 No   |  |  |  |  |  |  |  |  |  |  |  |
|    |   |  |  |  |  |  |  |  |  |  |  |  |
|    | b) If yes, indicate trade name (please specify):  |  |  |  |  |  |  |  |  |  |  |  |
|    | 1002  |  |  |  |  |  |  |  |  |  |  |  |
|    | c) Is this establishment owned or operated by the franchisor?   |  |  |  |  |  |  |  |  |  |  |  |
|    | 1003 ¹ ☐ Yes ³ ☐ No   |  |  |  |  |  |  |  |  |  |  |  |
|    |   |  |  |  |  |  |  |  |  |  |  |  |
| 3. | Estimated average <b>check per person</b> ( <b>exclude</b> taxes and tips). Please check <b>one</b> only.   |  |  |  |  |  |  |  |  |  |  |  |
|    | 1004 1 Less 2 \$5 to 3 \$10 to 4 \$15 to 5 \$20 to 6 \$30 than \$5 \$9.99 \$14.99 \$19.99 \$29.99 or more   |  |  |  |  |  |  |  |  |  |  |  |
| 4. | Does this establishment have a licence to sell and serve alcohol? Please check one only.  |  |  |  |  |  |  |  |  |  |  |  |
|    | 1005 1  |  |  |  |  |  |  |  |  |  |  |  |
|    | Number of seats   |  |  |  |  |  |  |  |  |  |  |  |
| 5. | Number of seats in this establishment ( <b>exclude</b> patio or seasonal seating). If reporting for more than one establishment, please report average number of seats. |  |  |  |  |  |  |  |  |  |  |  |
|    | Number  |  |  |  |  |  |  |  |  |  |  |  |
| 6. | Please report the number of permanent business units/locations operating in Canada during the reporting period.   |  |  |  |  |  |  |  |  |  |  |  |

| F- | F - Industry Characteristics - Food Services and Drinking Places (continued) |   |      |                 |    |                       |  |  |  |  |  |
|----|--|---|------|-----------------|----|-----------------------|--|--|--|--|--|
| 7. | Sal  | es by type of service   |      |                 |    |                       |  |  |  |  |  |
|    |  | each of the following categories, please indicate if you are reporting in <b>either</b> Canadian ars <b>or</b> percentages. | 9973 | <sup>1</sup> \$ | OR | <sup>2</sup> <b>%</b> |  |  |  |  |  |
|    | a)   | Full-table service  | 1419 |                 |    |                       |  |  |  |  |  |
|    | b)   | Counter service (eat in)  | 1421 |                 |    |                       |  |  |  |  |  |
|    | c)   | Take-out  | 1422 |                 |    |                       |  |  |  |  |  |
|    | d)   | Drive-through   | 1423 |                 |    |                       |  |  |  |  |  |
|    | e)   | Home delivery   | 1424 |                 |    |                       |  |  |  |  |  |
|    | f)   | Contract catering   | 1441 |                 |    |                       |  |  |  |  |  |
|    | g)   | Social catering   | 1442 |                 |    |                       |  |  |  |  |  |
|    | h)   | Mobile service  | 1427 |                 |    |                       |  |  |  |  |  |
|    | i)   | Other (please 2559 specify):  | 2558 |                 |    |                       |  |  |  |  |  |
|    | j)   | Total sales (sum of questions 7a to 7i)   | 2305 |                 |    |                       |  |  |  |  |  |
|    |  | INFORMATION   |      |                 |    |                       |  |  |  |  |  |
| 8. | Sal  | es and commission revenue   | 9970 | ¹□ <b>\$</b>    | OR | <sup>2</sup> <b>%</b> |  |  |  |  |  |
|    | a)   | Alcoholic beverages   | 1428 |                 |    |                       |  |  |  |  |  |
|    | b)   | Food and non-alcoholic beverages  | 1429 |                 |    |                       |  |  |  |  |  |
|    | c)   | Merchandise (e.g., toys, gifts, cigarettes, newspapers)   | 1431 |                 |    |                       |  |  |  |  |  |
|    | d)   | Commissions (e.g., lottery tickets, video gambling machines)  | 1433 |                 |    |                       |  |  |  |  |  |
|    | e)   | Other (e.g., rentals, cover charge, coat check)  (please specify):  2163  | 1434 |                 |    |                       |  |  |  |  |  |
|    | f)   | Total revenue (sum of questions 8a to 8e)   | 1437 |                 |    |                       |  |  |  |  |  |
|    |  |   |      | <b>!</b>        |    |                       |  |  |  |  |  |
| 9. | Cos  | st of goods sold  | 9972 | 1□ ♠            |    | 2 0/2                 |  |  |  |  |  |
|    | a)   | Alcoholic beverages   | 5536 | ¹∐ <b>\$</b>    | OR | <sup>2</sup>          |  |  |  |  |  |
|    | ս,<br>b)   | Food and non-alcoholic beverages  | 5538 |                 |    |                       |  |  |  |  |  |
|    | c)   | Merchandise (e.g., gifts, toys, cigarettes, newspapers)   | 5539 |                 |    |                       |  |  |  |  |  |
|    | d)   | Total cost of goods sold (sum of questions 9a to 9c)  | 5723 |                 |    |                       |  |  |  |  |  |

| G  | - Personnel  |      |               |
|----|--|------|---------------|
|    |  |      | Number        |
| 1. | Number of <b>non-salaried</b> partners and proprietors (if salaried, report only at question 2 below)      | 6321 |               |
| 2. | Number of paid employees (based on year-end T4 payroll summaries)  | 6339 |               |
|    | %  |      |               |
| 3. | Percentage of paid employees who worked <b>full-time</b>   |      |               |
|    |  |      | Number        |
| 4. | Number of contract workers (for whom you did <b>not</b> issue a T4 such as freelancers and casual workers) | 6320 |               |
| 5. | Number of volunteers (including unpaid interns and co-op students) during the reporting period             | 6014 |               |
|    |  | Nu   | ımber of hour |
| 6. | Total number of hours worked by volunteers during the reporting period                                     | 6026 |               |

# H - I - J - Not applicable

# FOR INFORMATION ONLY

| K - Provincial/Territorial Distribution |  |       |                   |       |                          |       |                       |      |   |      |               |  |
|---|--|-------|-------------------|-------|--------------------------|-------|-----------------------|------|---|------|---------------|--|
| 1.                                      | Please report the number of permanent business units/locations operating in Canada during the reporting period. Business unit is defined as the lowest level of the firm for which separate records are kept for such details as |       |                   |       |                          |       |                       |      |   |      |               |  |
|   | revenue, expenses a  |       |                   | s alt | kept for such de         | lalis | as                    |      |   |      |               |  |
| 2.                                      |  |       |                   |       |                          |       |                       |      |   |      |               |  |
|   | <sup>9966</sup> <sup>1</sup> Yes – Please complete question 3  |       |                   |       |                          |       |                       |      |   |      |               |  |
|   | ³  |       |                   |       |                          |       |                       |      |   |      |               |  |
| 3.                                      | Please report the following data for the provinces or territories in which you have business units.  |       |                   |       |                          |       |                       |      |   |      |               |  |
|   | Please indicate if yo  | u are | reporting in eith | er Ca | anadian dollars <b>c</b> | or pe | rcentages.            |      |   |      |               |  |
|   |  |       |                   | 996   | o <sup>7</sup> 1 🗌 \$ O  | R     | <sup>2</sup> <b>%</b> |      |   |      |               |  |
|   | Province/ Territory  Number of business units (locations)  Number of business units (locations)  Total revenue minus investment income  Salaries, wages and employee tangible and intangible assets  Total expenses              |       |                   |       |                          |       |                       |      |   |      | otal expenses |  |
| 1.                                      | Newfoundland and Labrador  | 5002  |                   | 4824  |                          | 4826  |                       | 4827 |   | 4927 |               |  |
| 2.                                      | Prince Edward<br>Island  | 5003  |                   | 4829  | FO                       | 4831  |                       | 4832 |   | 4932 |               |  |
| 3.                                      | Nova Scotia  | 5004  |                   | 4834  |                          | 4836  | TIC                   | 4837 |   | 4937 |               |  |
| 4.                                      | New Brunswick  | 5005  | INI               | 4839  |                          | 4841  | AIIC                  | 4842 | N | 4942 |               |  |
| 5.                                      | Quebec   | 5006  |                   | 4844  |                          | 4846  | V                     | 4847 |   | 4947 |               |  |
| 6.                                      | Ontario  | 5007  |                   | 4849  | UN                       | 4851  |                       | 4852 |   | 4952 |               |  |
| 7.                                      | Manitoba   | 5008  |                   | 4854  |                          | 4856  |                       | 4857 |   | 4957 |               |  |
| 8.                                      | Saskatchewan   | 5009  |                   | 4859  |                          | 4861  |                       | 4862 |   | 4962 |               |  |
| 9.                                      | Alberta  | 5010  |                   | 4864  |                          | 4866  |                       | 4867 |   | 4967 |               |  |
| 10.                                     | British Columbia   | 5011  |                   | 4869  |                          | 4871  |                       | 4872 |   | 4972 |               |  |
| 11.                                     | Yukon  | 5014  |                   | 4874  |                          | 4876  |                       | 4877 |   | 4977 |               |  |
| 12.                                     | Northwest<br>Territories   | 5013  |                   | 4879  |                          | 4881  |                       | 4882 |   | 4982 |               |  |
| 13.                                     | Nunavut  | 5012  |                   | 4884  |                          | 4886  |                       | 4887 |   | 4987 |               |  |
| 14.                                     | Total  | 5015  |                   | 4889  |                          | 4891  |                       | 4892 |   | 4992 |               |  |
|   |  |       |                   |       |                          |       |                       |      |   |      |               |  |
|   |  |       |                   |       |                          |       |                       |      |   |      |               |  |
|   |  |       |                   |       |                          |       |                       |      |   |      |               |  |
|   |  |       |                   |       |                          |       |                       |      |   |      |               |  |

| L - Certification   |               |                     |                       |                      |              |
|---|---------------|---------------------|-----------------------|----------------------|--------------|
| I certify that the information contained herein is com    | plete ar      | d correct to        | the best of my        | knowledge.           |              |
| Signature of authorized person                            | Title<br>0014 |                     |                       | 0015<br>YYYY         | Date  MM DD  |
| Name of person to contact for further information: 0013   | First name    | 9                   |                       | ,                    |              |
| 0026  1   | Last name     | 9                   |                       |                      |              |
| E-mail<br>address<br>0018                                 |               | Web site<br>address |                       |                      |              |
| Telephone number number 0017 Exten 0027                   |               |                     | Fax<br>number<br>0016 |                      |              |
| How long did you spend collecting the data and completing | ng this c     | uestionnaire?       | ?                     | 9910 Hour(s)         | 9909 Minutes |
| M - Comments  |               |                     |                       |                      |              |
| We invite your comments below. Please be assured that     | we revi       | ew all comme        | nts with the inte     | ent to improve the s | survey.      |
| 9920  |               |                     |                       |                      |              |
|   | F(            |                     |                       |                      |              |
| INIFOI  |               | A A -               | TIOI                  |                      |              |
| 9913  | KI            | <del>VIA</del>      | HUI                   |                      |              |
|   | AC            | LY                  | 7                     |                      |              |
| 9914  |               |                     |                       |                      |              |
|   |               |                     |                       |                      |              |
| 9915  |               |                     |                       |                      |              |
|   |               |                     |                       |                      |              |
|   |               |                     |                       |                      |              |
| 9916  |               |                     |                       |                      |              |
|   |               |                     |                       |                      |              |
|   |               |                     |                       |                      |              |
| Thank you for completing this quest                       | ionna         | ire. Pleas          | se retain a           | copy for you         | records.     |
| Statistics Canada's publicati<br>As well, please vis      |               |                     |                       | libraries.           |              |
| If you need help, p                                       | lease c       | ontact us at 1      | 888 881-3666.         |                      |              |