



2005 Survey of Service Industries: Real Estate Brokers

If necessary, please correct pre-printed information below.



0001	Legal name		0004	Address (number and street)	
0002	Business name		0005	City	
0021	Title of contact		0006	Province/ Territory or State	
0008	First name of contact		0053	Country	0007 Postal code/ Zip code
0028	Last name of contact		0010	Language preference	1 <input type="checkbox"/> English 2 <input type="checkbox"/> French

This information is collected under the authority of the *Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.*

COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

A - Introduction

Survey Purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs.

Data-sharing Agreements

In an effort to reduce reporting burden, Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. Please see the enclosed reporting guide for details of these agreements.

Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada. Please see the enclosed reporting guide for more information.

Fax or Other Electronic Transmission Disclosure

Statistics Canada advises you that there could be a risk of disclosure during the facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

Reporting Instructions

- Report for **all** operation(s) and/or location(s) pre-printed in the above address area. If it is not possible to report for the above business unit(s), please explain the reason(s) in the **Comments** section at the end of the questionnaire.
- When precise values are not available from your records, estimates are acceptable.
- For further information about this survey and definitions, please consult the enclosed reporting guide.

Please return the questionnaire within 30 days.

**Please mail the completed questionnaire in the enclosed envelope
or fax it to Statistics Canada at 1 888 883-7999.**

Lost the return envelope or need help? Call us at 1 888 881-3666 or mail to:

Statistics Canada, Operations and Integration Division, 120 Parkdale Avenue, Ottawa, Ontario K1A 0T6



B - Main Business Activity

1. Please describe the nature of your business.

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2. Please check the **one main activity** which most accurately represents your **principal** source of revenue.

0330 Real estate broker or real estate brokerage firm

0331 Independent real estate sales persons

0040 Other activities

If you checked one of these choices, please complete page 4 and return the questionnaire.

C - Reporting Period Information

1. Please report information for your **fiscal year** (normal business year) ending between April 1, 2005 and March 31, 2006. Please indicate below the period covered by this questionnaire.

	YYYY	MM	DD		YYYY	MM	DD		
From	0011	<input type="text"/>	<input type="text"/>	<input type="text"/>	To	0012	<input type="text"/>	<input type="text"/>	<input type="text"/>

2. If you did not operate this business unit for a full year, please check the reason(s) below:

0031 1 Seasonal operations

2 New business

3 Change of fiscal year

4 Change of ownership

5 Ceased operations

6 Temporarily inactive

Please complete only the questions that are applicable to your business.
When precise values are not available from your records, estimates are acceptable.

D - E - Not applicable

F - Industry Characteristics - Real Estate Brokers

Please provide a breakdown of your sales.

Please indicate if you are reporting in **either** Canadian dollars **or** percentages.

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1 \$ OR 2 %

1. Commissions and fees earned from real estate sales (include in trust amounts)	1366	
2. Revenue received from independent real estate associates (e.g., desk fees, publicity and advertising)	1237	
3. Revenue from rental or leasing of property directly owned by the business unit	1238	
4. Commissions and fees earned from the rental or leasing of client owned properties	1239	
5. Other sales (please specify):	2559	2558
6. Total sales (sum of questions 1 to 5)	2300	

Selected Expenditure Information

Please report in Canadian dollars.

CAN\$

7. Commissions and fees paid to independent real estate associates	4481	
8. Commissions and fees paid to other real estate brokers	4081	

G - Personnel

1. Number of non-salaried partners and proprietors (if salaried, report only at question 2 below)	6321	Number
2. Number of paid employees (based on year-end T4 payroll summaries)	6339	
3. Percentage of paid employees who worked full-time	6328	%
4. Number of contract workers (for whom you did not issue a T4 such as freelancers and casual workers) (including independent real estate associates)	6320	Number
5. Number of volunteers (including interns and co-op students) during the reporting period	6014	
6. Total number of hours worked by volunteers during the reporting period	6026	Number of hours

H - I - J - K - Not applicable

L - Certification

I certify that the information contained herein is complete and correct to the best of my knowledge.

Signature of authorized person		Title 0014	0015		Date	
			YYYY	MM	DD	
Name of person to contact for further information: 0026		0013	First name			
1 <input type="checkbox"/> Mr. 2 <input type="checkbox"/> Mrs. 3 <input type="checkbox"/> Miss 4 <input type="checkbox"/> Ms		0054	Last name			
E-mail address 0018			Web site address 0020			
Telephone number 0017			Extension number 0027	Fax number 0016		
How long did you spend collecting the data and completing this questionnaire?			Hour(s)	Minutes		
			9918	9909		

M - Comments

We invite your comments below. Please be assured that we review all comments with the intent to improve the survey.

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Thank you for completing this questionnaire. Please retain a copy for your records.

Statistics Canada's publications are available for use in all major libraries.
As well, please visit our Web site at www.statcan.ca.

If you need help, please contact us at **1 888 881-3666**.