This information is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.
Completion of this questionnaire is a legal requirement under this Act.
This document is confidential when completed.
Si vous préférez recevoir ce questionnaire en français, veuillez nous téléphoner au 1888 881-3666.

If necessary, please correct pre-printed information below.


## Survey Purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs.

## Data Sharing Agreements

In an effort to reduce reporting burden, Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. Please see the enclosed information booklet for details of the agreements.

## Confidentiality

The Statistics Act protects the confidentiality of information collected by Statistics Canada.

## Fax or Other Electronic Transmission Disclosure

Statistics Canada advises you that there could be a risk of disclosure during the facsimile or other electronic transmission. However, upon receipt Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the Statistics Act.

## Reporting Instructions

- Report for all operation(s) and/or location(s) described on the address label above. If it is not possible to report for the above business unit(s), please explain the reason(s) in the comments section at the end of the questionnaire.
- When precise figures are not available, please provide your best estimates.
- For further information about this survey and definitions, please consult the enclosed information booklet.


## Return of Questionnaire

Please mail the completed questionnaire(s) in the enclosed envelope or fax it to Statistics Canada at 1888 883-7999 within 30 days of receipt.
Lost the return envelope or need help? Call us at 1888 881-3666 or mail to: Statistics Canada, Operations and Integration Division, 120 Parkdale Avenue, Ottawa, Ontario K1A 0 T6


## B. Main Business Activity

Please describe the nature of your business.
0055 $\qquad$
$\qquad$
$\qquad$
$\qquad$

Please check below the industry which represents the principal source of operating revenue.

```
0290}\bigcirc\mathrm{ Offices of Accountants
0291\bigcirc Tax Preparation Services
0292\bigcirc Bookkeeping, Payroll and Related Services
0040}\bigcirc\mathrm{ None of the above
```

For further information, please refer to the enclosed information booklet.

## C. Reporting Period Information

Please report information for your fiscal year (normal business year) ending between April 1, 2001 and March 31, 2002. Please indicate below the period covered by this questionnaire.

1. From

2. If you did not operate this business unit for a full year, please check the reason(s) below:

0031
 OperationChange of Fiscal Year
${ }^{4} \bigcirc$ Change of Ownership


Ceased Operations
${ }^{6} \bigcirc$ Temporarily Inactive
3. Please indicate below, any change that may have occurred in the organization of this business unit during this fiscal year:
$0047{ }^{1} \bigcirc$ Acquired New Units
${ }^{2} \bigcirc$ Disposed of/Sold Units

## If you have had any other changes in your business within the year, please describe these changes in the comment section at the end of the questionnaire.

## D. Business Unit Organization

Type of organization (please check one only):

| 0024 | ${ }^{1} \bigcirc$ Unincorporated sole proprietorship | ${ }^{2} \bigcirc$ Unincorporated partnership |
| :--- | :--- | :--- |${ }^{3} \bigcirc$ Incorporated company

## E. Revenue

1. Audit engagements
2. Review engagements
3. Compilation engagements
4. Other assurance services
5. Bookkeeping services
6. Corporate tax planning
7. Corporate tax preparation
8. Individual and non-corporate tax services
9. Commodity and other tax services
10. Insolvency and receivership services
11. Strategic management consulting services
12. Financial management consulting
13. Human resource and executive search services
14. Marketing services
15. Production management consulting services
16. Other management consulting
17. Other sales and services produced. (Please specify major items):
2001
18. Total Operating Revenue (sum of items 1 to 17)
19. Investment and other income (capital gains, etc.)

## 20. Total Revenue

(sum of items 18 and 19)
Sales to clients outside the province (report the percentage of provincial operating revenue (line 18 above) sold to clients outside the province)
21. Newfoundland
22. Prince Edward Island
23. Nova Scotia
24. New Brunswick
25. Quebec
26. Ontario
27. Manitoba
28. Saskatchewan
29. Alberta
30. British Columbia
31. Yukon
32. North West Territories
33. Nunavut
34. United States
35. Mexico
36. Central and South America
37. European Union Countries
38. Other European Countries
39. Africa
40. Middle East
41. Asia
42. Australia, New Zealand
43. All other countries
44. Total sales outside province (\%)

|  | Nfld. | P.E.I. | N.S. | N.B. | Qc. |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ CDN | \$ CDN | \$ CDN | \$ CDN | \$ CDN |
| 2531 |  |  |  |  |  |
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| 2552 |  |  |  |  |  |
| 2000 |  |  |  |  |  |
| 2080 |  |  |  |  |  |
| 2097 |  |  |  |  |  |
| 2098 |  |  |  |  |  |
| 18 |  | \% | \% | \% | \% |
| 8400 |  |  |  |  |  |
| 8415 |  |  |  |  |  |
| 8405 |  |  |  |  |  |
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| 8420 |  |  |  |  |  |
| 8425 |  |  |  |  |  |
| 8430 |  |  |  |  |  |
| 8435 |  |  |  |  |  |
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| 8445 |  |  |  |  |  |
| 8455 |  |  |  |  |  |
| 8451 |  |  |  |  |  |
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| 8465 |  |  |  |  |  |
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| 8463 |  |  |  |  |  |
| 8464 |  |  |  |  |  |
| 8466 |  |  |  |  |  |
| 8471 |  |  |  |  |  |
| 8467 |  |  |  |  |  |
| 8476 |  |  |  |  |  |
| 8479 |  |  |  |  |  |


| Ont. | Man. | Sask. | Alta. | B.C. | Yukon | N.W.T. | Nunavut | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ CDN | \$ CDN | \$ CDN | \$ CDN | \$ CDN | \$ CDN | \$ CDN | \$ CDN | \$ CDN |
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1. Total salaries and wages
2. Employer portion of employee benefits
3. Total labour remuneration (sum of 1 and 2)
4. Temporary help and employment agencies services
5. Telephone and other telecommunications
6. a) Rental and leasing of offices and warehousing
b) Rental and leasing of equipment and vehicles
7. Maintenance and repair services purchased
8. Accounting work subcontracted to others
9. Legal, audit and other professional fees
10. Interest expenses (both long and short-term)
11. Financial services fees and other banking charges
12. Insurance premiums
13. Advertising
14. Travel, conferences, meals and entertainment
15. Office supplies
16. Energy costs (gas, oil, electricity)
17. Property and business taxes, licenses and permits
18. Delivery, courier and postage
19. Depreciation and amortization
20. Education, training and reference materials
21. Write-offs, valuation adjustments, capital losses
22. All other expenses . (Please specify major items):

|  | Nfld. | P.E.I. | N.S. | N.B. | Qc. |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 3010 |  |  |  |  |  |
| 3040 |  |  |  |  |  |
| 3041 |  |  |  |  |  |
| 3080 |  |  |  |  |  |
| 4101 |  |  |  |  |  |
| 4120 |  |  |  |  |  |
| 4140 |  |  |  |  |  |
| 4175 |  |  |  |  |  |
| 3081 |  |  |  |  |  |
| 4230 |  |  |  |  |  |
| 4630 |  |  |  |  |  |
| 4325 |  |  |  |  |  |
| 4350 |  |  |  |  |  |
| 4365 |  |  |  |  |  |
| 4370 |  |  |  |  |  |
| 3301 |  |  |  |  |  |
| 4027 |  |  |  |  |  |
| 4410 |  |  |  |  |  |
| 4085 |  |  |  |  |  |
| 4520 |  |  |  |  |  |
| 4348 |  |  |  |  |  |
| 4349 |  |  |  |  |  |
| 4569 |  |  |  |  |  |

4561
4562
23. Total expenses (sum of 3 to 22)

## G. Personnel Characteristics

1. Number of partners and working proprietors (non-salaried)

| 6321 | Nfld. | P.E.I. | N.S. | N.B. | Qc |
| :---: | :---: | :---: | :---: | :---: | :---: |

2. Paid employees

Number of paid employees (count of employees should be based on year-end T4 payroll summaries)
a) Professionals
b) Technical and trades
c) Administrative, support staff and other

Total number of paid employees (sum of items a to c)
3. Percentage of paid employees that worked full time
4. Employee turnover
a) Number of employees hired during the reporting period
b) Number of employees that resigned or were dismissed during the reporting period
5. Number of contract workers hired during the year
(individuals engaged only for the duration of a specific project)

| 6332 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6333 |  |  |  |  |  |
| 6330 |  |  |  |  |  |
| 6339 |  |  |  |  |  |
| 6328 | \% | \% | \% | \% | \% |
|  |  |  |  |  |  |
| 6329 |  |  |  |  |  |
| 6338 |  |  |  |  |  |
| 6320 |  |  |  |  |  |



## H. Distribution of Operating Revenue by Type of Client

Please indicate the percentage of "Total operating revenue, total Canadian operations" (reported in section E, at question 18) by the type of client to whom the services were delivered.

| 1. Clients in Canada | Percentage |
| :--- | :--- |
| a) Individuals and households | 8100 |
| b) Businesses | 8110 |
| c) Public institutions (hospitals, schools, universities, etc.) | 8120 |
| d) Governments (federal, provincial, territorial and municipal administration) | 8130 |
| 2. Clients outside Canada (exports) | 8140 |
| Total | $\mathbf{1 0 0 \%}$ |

## I. Certification

I certify that the information contained herein is complete and correct to the best of my knowledge.


How long did you spend collecting the data and completing this questionnaire?


## J. Comments

We invite your comments below. If necessary, please attach a separate page. Please be assured that we review all comments with the intent of improving the survey.

9920
$\qquad$

## Thank you for completing this questionnaire. Please retain a copy for your records.

Statistics Canada's publications are available for use
in Statistics Canada's regional offices and all major libraries.
As well, please visit our Web site at www.statcan.ca
If you need help, please contact us at 1888 881-3666.

