



Prices Division

**COMMERCIAL AND INDUSTRIAL MACHINERY
AND EQUIPMENT RENTAL AND LEASING
PRICE REPORT (A)**

2nd QUARTER 2006

Purpose of this Survey

This survey collects information needed to produce indexes that measure the changes in the prices of rental and leasing activities for the Commercial and Industrial Machinery and Equipment Industry. Businesses use these indexes to gain a better understanding of their industry and assess their performance, while Statistics Canada uses these indexes to estimate inflation-adjusted growth and productivity from this sector of the economy.

Confidentiality

Statistics Canada is prohibited by law from publishing any statistics which would divulge information relating to you business without your prior written consent. **The data reported on your questionnaire will be treated in strict confidence, used for statistical purposes and published in aggregate form only.** The confidentiality provisions of the Statistics Act are not affected by the Access to Information Act or by any other legislation.

CONFIDENTIAL when completed.

Collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. Completion of this questionnaire is a legal requirement under this Act.

Si vous préférez recevoir ce questionnaire en français veuillez composer le (613) 951-3348.

Your Participation is Important

Your participation is vital to ensuring that the information collected in this survey is accurate and comprehensive. Completion of this questionnaire is a legal requirement under the Statistics Act.

Fax or Other Electronic Transmission Disclosure

Statistics Canada advises you that there could be a risk of disclosure during the facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded to all information collected under the authority of the Statistics Act.

Return Procedures.... Need Help?

We ask that you complete and return this questionnaire within 30 days of receipt. If you require assistance in completing this questionnaire or expect delays in returning the survey please contact:

Name: Denis Montreuil
Tel: (613) 951-3348
Fax: (613) 951- 3117
e-mail: denis.montreuil@statcan.ca

Please make any necessary address changes below

Legal Name <small>0001</small>		
Business Name <small>0002</small>		
Contact - First Name <small>0008</small>		Contact - Last Name <small>0028</small>
Address <small>0004</small>		City <small>0005</small>
Prov <small>0006</small>	Postal Code/Zip Code <small>0007</small>	Country <small>0053</small>

STC/PRI???????

Definitions and Instructions

- **Commercial and Industrial Machinery and Equipment Rental and Leasing Industry** - This industry group comprises establishments primarily engaged in renting and leasing commercial and industrial machinery and equipment without operator. Establishments that provide operating and capital (i.e. finance) leases without loan making are also included in this industry.
- **Piece of Equipment** - an individual item that is rented or leased. For example:
 - Excavator model 365BL, 404HP, quick attach 2 buckets;
 - Locomotive SW1001;
 - Telescopic Boom Platform - 14.63m working height.
- **Configurations** - include individual pieces of equipment and accompanying accessories (also referenced as sets or kits). For example:
 - a fixed (or mobile) custom (or standard) scaffold configuration;
 - a complete set of instrumentation and monitoring equipment for an oil rig;
 - a lighting system: "Concert style system siwht 36k of par64, digital dimming and control, trussing and ground support";
 - a certain sonorization system, etc.
- **Intra-Company Transaction** - a transaction with other branches or units of your company;
- **Regular Transaction** - a transaction with an unrelated company.

Reporting Instructions:

- Please report all dollar amounts in Canadian dollars (CDN\$).
- **Exclude:** taxes, insurance, fuel and delivery fees.
- **Include:** equipment inspection service, emergency component parts service, maintenance, technical support service and other value added services if they are usually part of the standard rental or leasing contract.
- **Question 1 asks you to identify your top 3 pieces of equipment or configurations, based on total revenue generated during the past year. Since details are needed for each item, please identify specific pieces of equipment or configurations. Where possible, please provide a "Make and Model" for the equipment identified. If this is not available, please provide some "Other Identifying Characteristics", as shown in the example below.**
 - **For Example:**
 - If one of your top 3 pieces of equipment is in the category of "Excavators", identify the most common make and model rented during the past year, for which you can provide a rental or leasing price. For example, in Question 1, the category would be "Excavator", the make and model may be "365BL, 404HP" and other identifying characteristics may be "quick attach 2 buckets". Similarly, if one of your items is a "Copier/Printer", one possible "Other Identifying Characteristic" could be the number of pages per minute: "up to 110 ppm".
 - If your top items are configurations in the Category of "Scaffolding" or a "Lighting kit", for example, the make and model may not be available. In Other Identifying Characteristics, identify the most common configuration rented with as much detail as possible (standard, fixed or mobile, etc.), so that you can provide rental or leasing prices consistently over time.

Definitions and Instructions (cont.)

Reporting Instructions (cont.)

• For **Question 2**, using your top 3 pieces of equipment or configurations (Items 1, 2 and 3), describe the most common type of contract for each item, by completing the information requested.

• **For Example** (by using the "Excavator" example above):

• Type of Service: Regular Transaction; the Most Common Duration of Contract: 60 days; Origin of Client: Canadian; Most Common Type of Client: Business; and the Most Common Type of Payment: Discounted Rental Catalogue Price.

• **Question 3** asks for rental or leasing prices for each of your top 3 items or configurations, for the most common type of contract, during the past year. Please enter rental or leasing prices at the dates shown (if a contract did not occur in one of the months shown, please estimate the price you would have charged on the specified dates).

• **For Example** (by continuing the "Excavator" example above):

• The rental/leasing price for an Excavator 365BL, 404HP (identified in Question 1) under the terms specified in Question 2, was: CDN\$ X in April 17 2006, CDN\$ Y in May 15 2006 and CDN\$ Z in June 19 2006, where X, Y, Z are the actual prices that your business charged for such a rental or lease contract.

Question 1. Please identify the top three (3) pieces of equipment or configurations, rented or leased by this business to commercial or industrial clients, that generated the most revenue during the past year.

	Category	Make and Model (if applicable)	Other Identifying Characteristics - uniquely identify each item (e.g. horsepower, capacity, working heights, etc.).
Item 1	0110	0120	0130
Item 2	0111	0121	0131
Item 3	0112	0122	0132

Question 2. For each of your top 3 pieces of equipment or configurations described in question 1, provide the following information for the most common type of contract (typical or average contract) that you had during the past year.

	Type of Service (check one only)	Average (most common) Duration of Contract (in days)	Origin of Client (check one only)	Type of Client (check one only)	Type of Payment (check one only)
Item 1	<input type="checkbox"/> Regular Transaction <input type="checkbox"/> Intra-Company Transaction <small>0210</small>	<small>0220</small>	<input type="checkbox"/> Canadian <input type="checkbox"/> Foreign <small>0230</small>	<input type="checkbox"/> Governments and Public Institutions <input type="checkbox"/> Business <input type="checkbox"/> Other _____ <small>0240</small>	<input type="checkbox"/> Discounted Rental Catalog Price <input type="checkbox"/> Rental Catalog Price/List Rate <input type="checkbox"/> Lease Payment <input type="checkbox"/> Other _____ <small>0250</small>
Item 2	<input type="checkbox"/> Regular Transaction <input type="checkbox"/> Intra-Company Transaction <small>0211</small>	<small>0221</small>	<input type="checkbox"/> Canadian <input type="checkbox"/> Foreign <small>0231</small>	<input type="checkbox"/> Governments and Public Institutions <input type="checkbox"/> Business <input type="checkbox"/> Other _____ <small>0241</small>	<input type="checkbox"/> Discounted Rental Catalog Price <input type="checkbox"/> Rental Catalog Price/List Rate <input type="checkbox"/> Lease Payment <input type="checkbox"/> Other _____ <small>0251</small>
Item 3	<input type="checkbox"/> Regular Transaction <input type="checkbox"/> Intra-Company Transaction <small>0212</small>	<small>0222</small>	<input type="checkbox"/> Canadian <input type="checkbox"/> Foreign <small>0232</small>	<input type="checkbox"/> Governments and Public Institutions <input type="checkbox"/> Business <input type="checkbox"/> Other _____ <small>0242</small>	<input type="checkbox"/> Discounted Rental Catalog Price <input type="checkbox"/> Rental Catalog Price/List Rate <input type="checkbox"/> Lease Payment <input type="checkbox"/> Other _____ <small>0252</small>

Question 3. For each item and typical contract described above, please enter rental or leasing prices in effect on the dates shown. If no transaction occurred, please estimate the price you would have charged.

	April 17, 2006 (CDN\$)	May 15, 2006 (CDN\$)	June 19, 2006 (CDN\$)
Item 1	<small>0310</small>	<small>0320</small>	<small>0330</small>
Item 2	<small>0311</small>	<small>0321</small>	<small>0331</small>
Item 3	<small>0312</small>	<small>0322</small>	<small>0332</small>

Comments

We welcome any suggestions that you may have for improving this Price Report.

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Certification (I certify that the information contained herein is complete and correct to the best of my knowledge).

Signature of authorized person

Date Completed

0015

Name of person to contact for further information (please print)

First Name

Last Name

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0054

Title

0014

Telephone Number

Extension

Fax No.

E-mail address

0017

0027

0016

0018

Time to complete questionnaire

9900

How long did you spend collecting and reporting the information needed to complete this questionnaire?

Minutes _____**Pre-filled Questionnaire**

In order to facilitate the completion of next quarter's questionnaire, we can provide you with a copy of the information you provided this quarter. Do you authorize us to send a pre-filled questionnaire containing the information you provided this quarter?

9800

Please check , YES Please send a pre-filled questionnaire

, NO Please send a blank questionnaire

Date: _____

Signature: _____

Please make a copy of this completed questionnaire for your records.

Thank you for completing this questionnaire.