

**A tri-modal model  
of Canadian inflation  
and its effect on  
indexing pension plan benefits**

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# Plan of Presentation

- The problem
- Deterministic approach: limits
- Stochastic approach
- Proposed model: Canadian data
- Results
- Conclusion
- Further areas of research

# The Problem

- Providing an indexed annuity to a retiree:  
cost of the indexation protection
- Focus on inflation : assume a constant real return of 4% / year
- Reflect Canadian inflation historical data
- How much for partial indexation ?

# Key Points

- **Goal:** price the cost of providing indexation to a retiree
- **Constraints:** recognize deductible, coinsurance and caps features in indexation formulas
- **Format:** express cost as a % of present value of non-indexed annuity

# The Question

- Assuming a constant real return of 4%, calculate the cost of various indexation formula features (deductible, coinsurance)
- Express the cost in % of the present value of a non-indexed annuity for our typical participant
- Use or design an appropriate model

# Potential Situations

- Negotiation of plan benefits: bargaining for cost of « CPI- 3% » formula
  - ◆ Inflation below 3%, 1992-1999;
  - ◆ cost = 0 for future protection ?
  - ◆ Other formulas, how much ?
- DC plan member asking for partial inflation protection in annuity price quote
- Adequacy of actuarial liability for current indexation formula benefits, changing economic environment

# Annuity Data

- Participant: Male (60), Spouse: Female (57)
- Annuity Form: JL&S 60%
  - ◆ \$ 1000/month for life
  - ◆ 60 % to spouse after death of participant
- Mortality: GAM83 table
- Valuation Date: Dec.31, 1999

# Economic Assumptions

- Nominal Return = Inflation + Real Return
  - ◆ Inflation: 4 % /year
  - ◆ Real return: 4 % /year
- Deterministic: 8 % /year interest rate
- Inflation protection
  - ◆ According to indexation formula
  - ◆ Function of Consumer's Price Index (CPI)



# Indexation Formula: Extremes

- 0% CPI

- ◆ No additional cost, no protection
- ◆ Frequent in Cdn private plans (ad-hoc)

- 100 % CPI

- ◆ Costly, full protection to participant
- ◆ Public Plans (C/QPP), Gov't Employees

- Between these limits ?

# Partial Indexation Formula

- Deductible

  - ◆ CPI-**3** %, CPI-**1**%

- Coinsurance

  - ◆ **50**% CPI, **75**% CPI

- Caps, limits

  - ◆ Min( **8**%, 75% CPI - 1% ), minimum **0** %

  - ◆ 100 % of Min( **4**%, CPI), minimum **0** %

# Indexation Formula: Threshold

- Limited inflation protection, lower cost
- Split inflation in 2 (or more) parts:
  - ◆ 50 % of  $\min(\text{CPI}, 3\%)$  +
  - ◆ 100 % of  $\max(0\%, \text{CPI}-3\%)$
- Partial protection in normal situations
- Full coverage for “catastrophic” situations

# Deterministic Results: Example

- Non-indexed PV = \$ **129,423** (Reference)
- Indexed PV, 1.0 % indexation
  - ◆ PV = \$ 141,479
  - ◆ PV = 109.3 % of Reference
  - ◆ Cost of Indexation = **9.3** %
  - ◆ Inflation= 4 %, 25 % CPI or CPI-3 %

# Deterministic Results

Inflation = 4 %, Nominal Return = 8 %, \$1000/month  
JL&S 60 % Annuity to Male Participant, Age 60

| Indexation Rate<br>(%) | Indexation Cost<br>(% of reference value) |
|------------------------|---|
| <b>1.0</b>             | <b>9.3</b>                                |
| <b>2.0</b>             | <b>20.0</b>                               |
| <b>3.0</b>             | <b>32.6</b>                               |
| <b>4.0</b>             | <b>47.3</b>                               |
| <b>4.5</b>             | <b>55.7</b>                               |

# Deterministic Approach: Limits

- Indexation formula: are these similar ?
  - ◆  $50\% \text{ CPI} = 2\%$
  - ◆  $\text{CPI} - 2\% = 2\%$
  - ◆  $75\% \text{ CPI} - 1\% = 2\%$
  - ◆  $50\% \min(\text{CPI}, 4\%) = 2\%$
- Unable to put a value on “Insurance features” : add a loading ( guess ? )

# Model Features 1

- Not a deterministic method
- but use it for comparison
- Stochastic model: use 50-year CPI simulation

# Model Features 2

- Initial state of inflation affects cost
  - ◆ Start in 1979, 1989, 1999...
  - ◆ Same value to “CPI-3%” indexation ?
- Various indexation formulas priced simultaneously
- 1000 simulations performed for each initial state of inflation: statistics on result



# Stochastic Approach: Model

1. Define a long-term horizon: 50 years
2. Determine the annual inflation rate for years 2000-2049: one inflation path
3. Calculate for each year
  - indexation rate
  - nominal rate of return

# Stochastic App: Model, Cont'd

4. Discount present value of annuity payments for each path
5. Do 1000 inflation paths: calculate distribution statistics of annuity
6. Calculate cost of indexation on the basis of relevant statistics

# Canadian Inflation Data

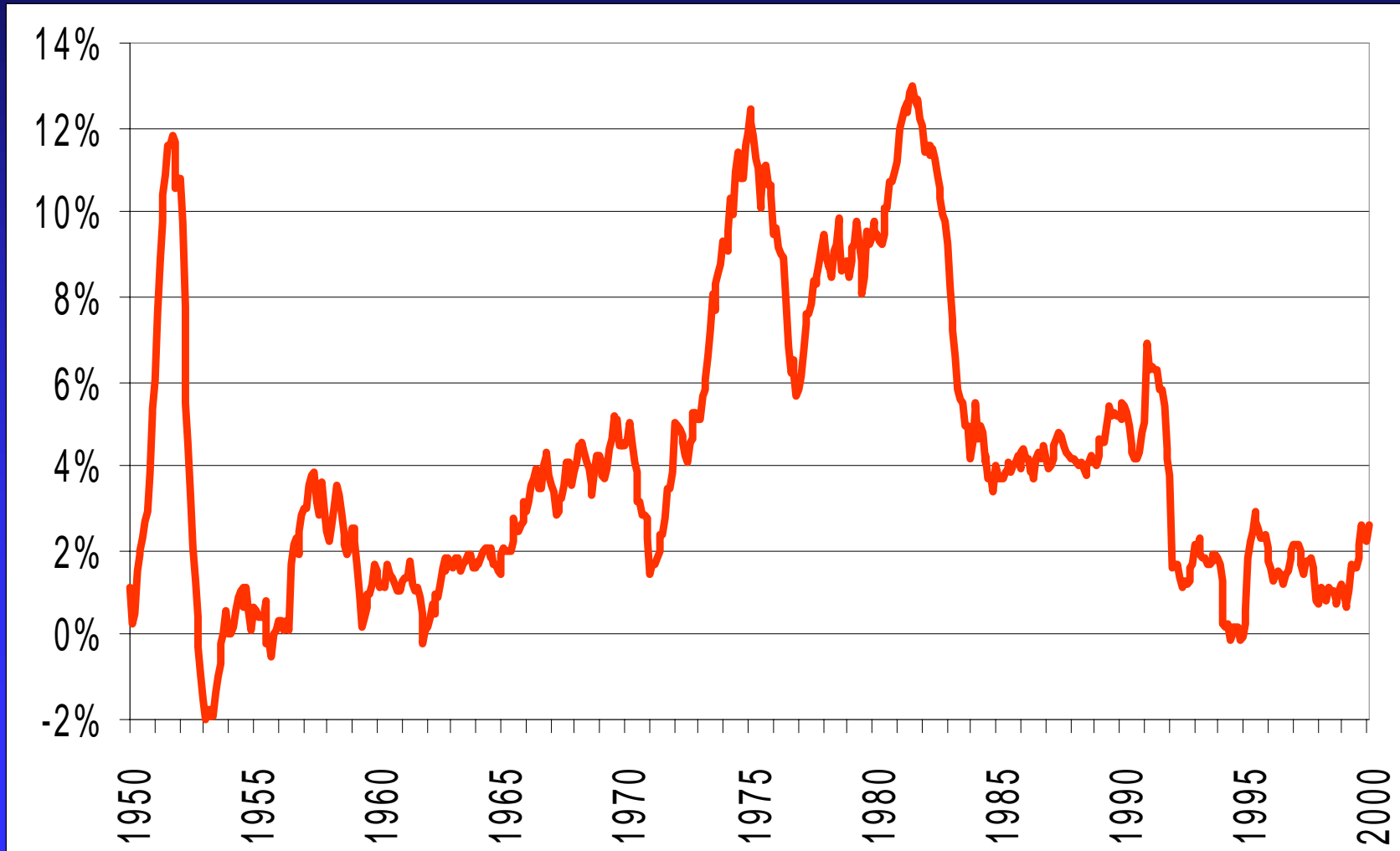
- Consumer's Price Index (CPI): 111.5
- Monthly data
- Various series: All Items, Region
- Change in basis (1992=100.0): 1-decimal precision problem
- Basket of goods revised from time to time

# Inflation Rate: Some Details

- One rate per year: 3.5 %, -0.5%, 10.4 %
- CPI deemed a good measure (pensioners ?)
- Definition of CPI “rate of inflation”
  - ◆ Monthly data= Price Index
  - ◆ 12-month average or less (1,3 ?)
  - ◆ Avg ending in December, October ?

# Canadian Inflation, 1950-1999

Each month =  $\text{CPI}(t) / \text{CPI}(t-12) - 1$ ; Dec. 49 to Dec. 99



# 1999 Canadian Inflation Rate

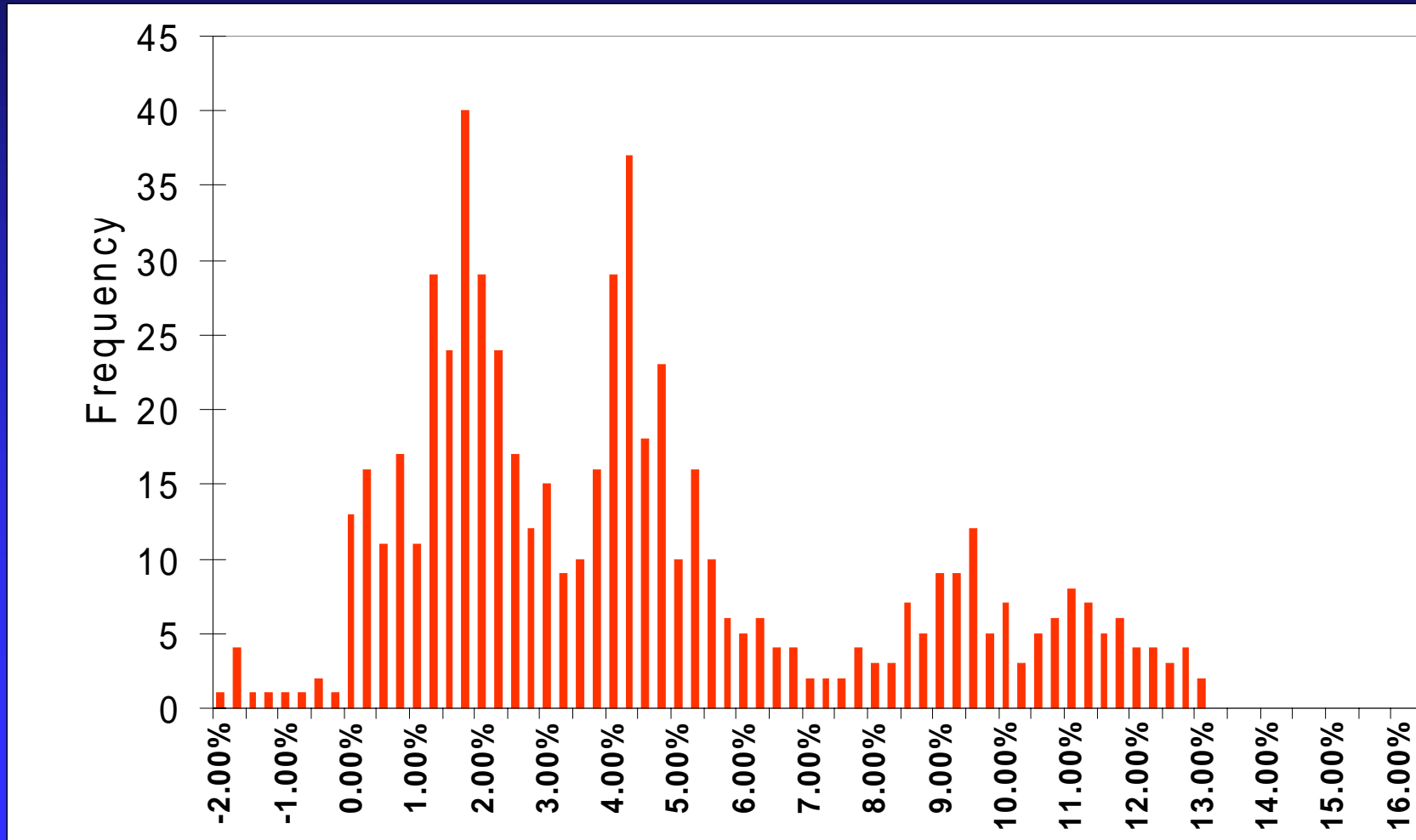
- **2.58** % =  $\text{CPI}(1999-12) / \text{CPI}(1998-12) - 1$
- **1.73** %, Dec. 31, 1999 12-month avg over Dec. 31, 1998 12-month avg
- **1.52** %, Oct. 31, 1999 12-month avg over Oct. 31, 1998 12-month avg (C/QPP)
- More than a 1 % variation according to inflation definition: material in short term

# CPI Modeling

- Model CPI monthly values instead of inflation rate
- Apply specific transformation to past and projected data to get inflation rate
- Same model, even with varying definition of inflation rate
- Here: 12-month average ending Oct. 31

# Inflation Distribution

■ Frequency over last 50 years, monthly data



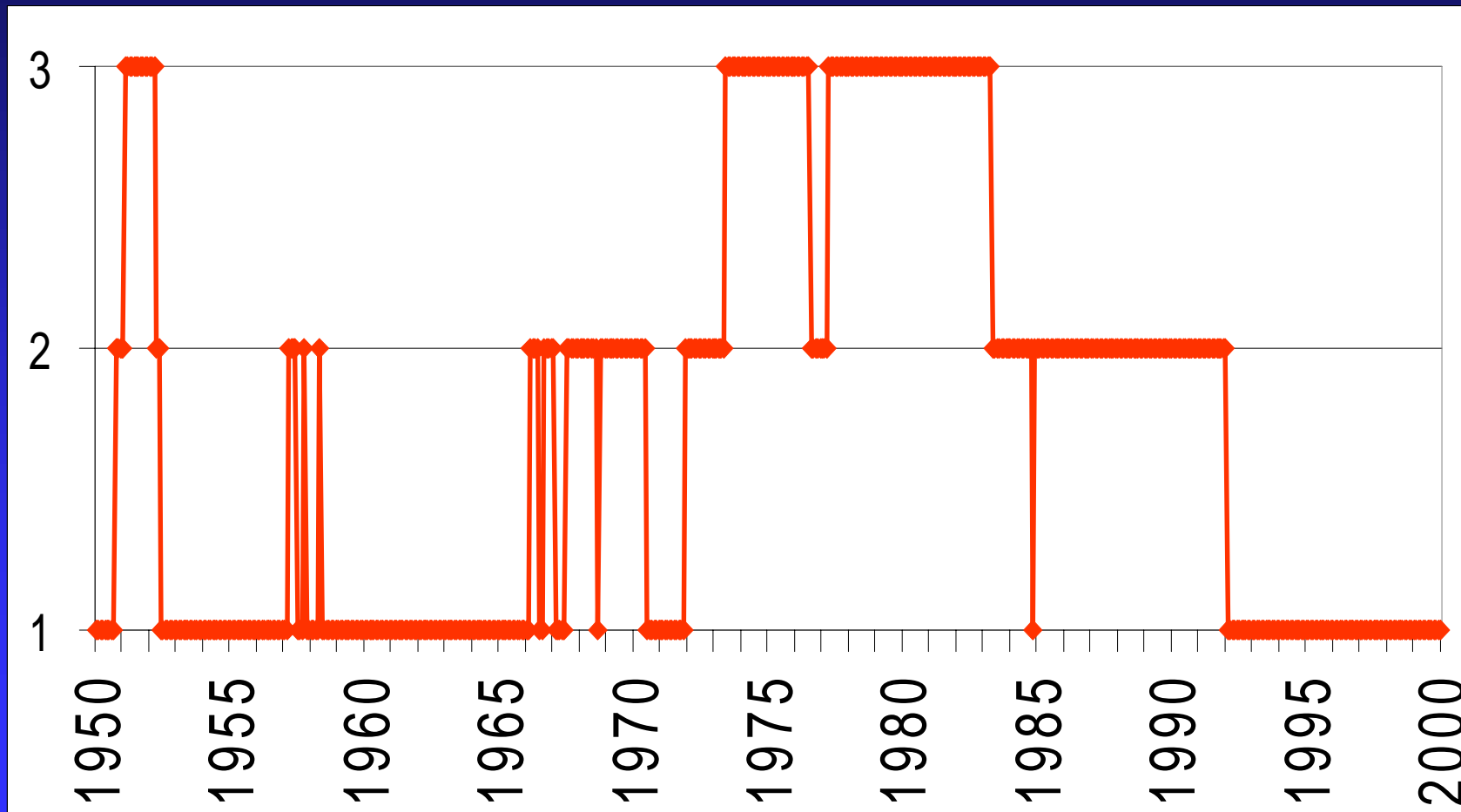


# Inflation (CPI) Behavior

- 3 regimes: low, middle, high level
  - ◆ Barriers: 3.5 %, 7.0 % annual rate
  - ◆ Avoid fitting data to uni-modal distribution
  - ◆ Empirical data supports tri-modal
- Monthly switching between levels
  - ◆ 3×3 transition probability matrix based on current level and empirical data
- Conditional distribution of CPI monthly variation based on 50-year Canadian data

# Cdn Inflation Level: 1, 2, 3

■ Level 1: Infl. < 3.5 %, Level 3: Infl. > 7.0 %



# Relative Frequency of Level Variable

- Low inflation:  $289/600 = 48.2\%$
- Middle inflation:  $186/600 = 31.0\%$
- High inflation:  $125/600 = 20.8\%$
- “Low Inflation”  $\approx 50\%$  chance
- 20 % Probability of High Inflation Level
- Not captured by economists’ estimated consensus on **short term/long term median**

# Conditional Distribution of Inflation Monthly Change

- Large change: Level variable
  - ◆ low, middle, high inflation
- Small change: depends upon distribution of monthly variation, given the Level variable
- Empirical data regrouped by Level used to estimate parameters and shape of distribution

# Inflation Level Transitions

- Dec. 1949 to Dec. 1999, monthly data
- Number of level-to-level transitions

| Fr \ To  | <b>1</b> | <b>2</b> | <b>3</b> | Total      |
|----------|----------|----------|----------|------------|
| <b>1</b> | 279      | 10       | 0        | 289        |
| <b>2</b> | 10       | 173      | 3        | 186        |
| <b>3</b> | 0        | 3        | 122      | 125        |
| Total    | 289      | 186      | 125      | <b>600</b> |

# Inflation Level Transitions

## Probabilities

- Based on 50-year monthly data
- Percentage based on initial level

| Fr \ To  | <b>1</b> | <b>2</b> | <b>3</b> | Total |
|----------|----------|----------|----------|-------|
| <b>1</b> | 96.5     | 3.5      | 0        | 100 % |
| <b>2</b> | 5.4      | 93.0     | 1.6      | 100 % |
| <b>3</b> | 0        | 2.4      | 97.6     | 100 % |

# Shape and Parameters of Distr.

- Assumption: normal distribution for monthly change
- No time correlation inside each distribution
- Estimate mean, variance
- Check if normal with chi-square test, grouped data

# Parameters by Distribution

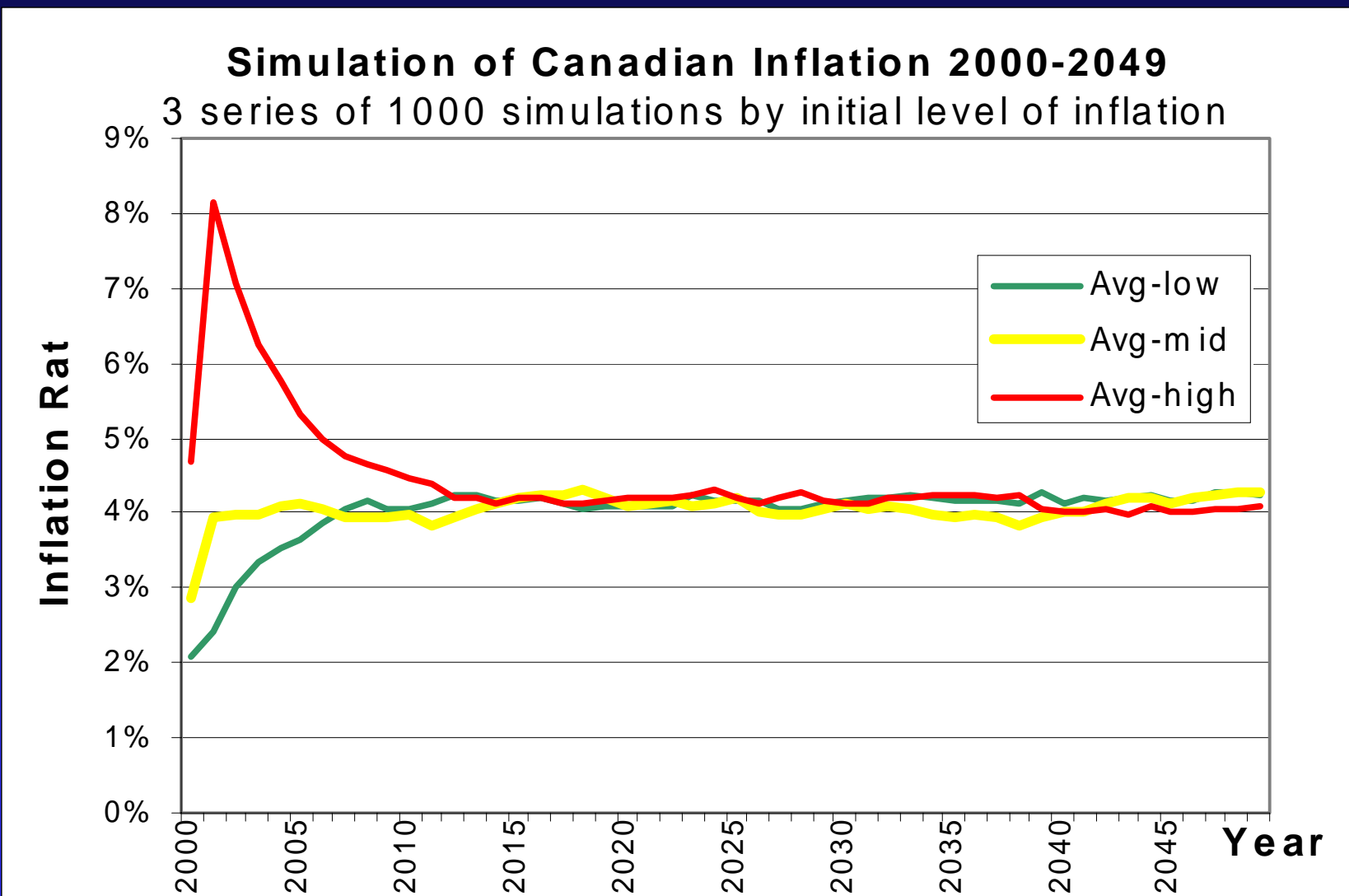
|        | Mean            | Standard Deviation | Normal ?<br>( $\chi^2$ Test) |
|--------|-----------------|--------------------|------------------------------|
| Low    | <b>0.001412</b> | <b>0.002975</b>    | <b>Yes,</b>                  |
| Middle | <b>0.003559</b> | <b>0.003140</b>    | <b>Yes ,but...</b>           |
| High   | <b>0.007564</b> | <b>0.004345</b>    | <b>Yes</b>                   |



# Running the model: part 1

- Provide mean-variance parameters
- Determine Initial Level: Low, Mid, High
- Provide past CPI data, # of months and delay for averaging purposes
- Generate the future monthly CPI data for 50 years: 1000 times per initial level
- Calculate the inflation rate for each year, each scenario of 50 years

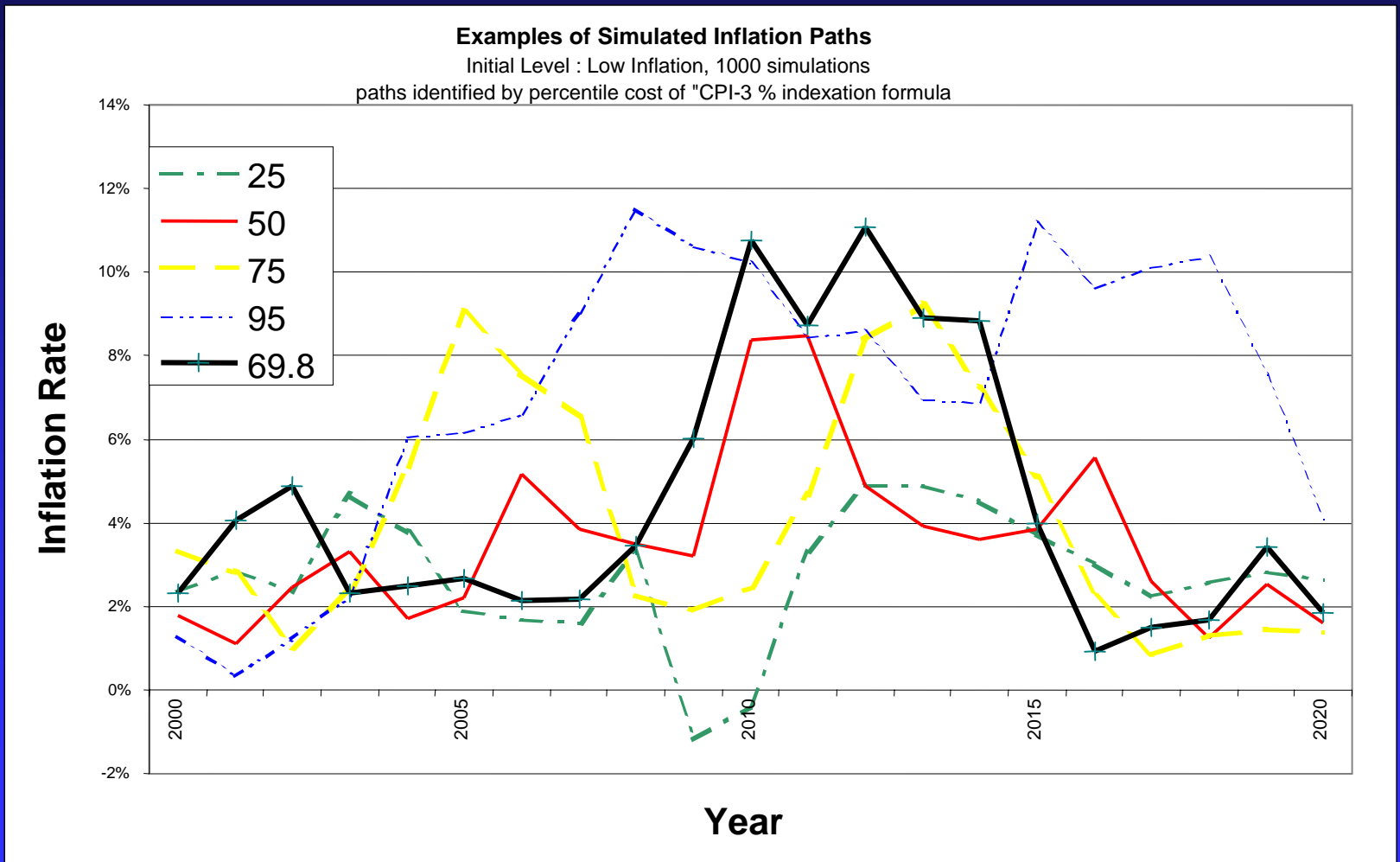
# 50-year Projected Inflation Path



# Short/Long Term Inflation Avg.

| Initial Level | 15 years<br>2000-2014 | 35 years<br>2015-2049 | 50 years<br>2000-2049 |
|---------------|-----------------------|-----------------------|-----------------------|
| Low           | <b>3.67%</b>          | <b>4.17%</b>          | <b>4.02%</b>          |
| Mid           | <b>3.92%</b>          | <b>4.11%</b>          | <b>4.05%</b>          |
| High          | <b>5.17%</b>          | <b>4.15%</b>          | <b>4.46%</b>          |

# Examples Of Simulated Paths: CPI-3%



# Running The Model: Part 2

- Use each inflation scenario as input
- Other inputs
  - ◆ Expected cash-flows (annuity)
  - ◆ Real rate of return scenario (4% constant)
  - ◆ Indexation formulas (15 in parallel)
- Compute present value
- Also used for deterministic valuation

# Indexation Formulas: 1

- Cost of indexation found for each path as
  - ◆ P.V. (formula ) – P.V. (formula 1),
  - ◆  $i=2, 3, \dots, 14, 15$
- Formula 1 = Non indexed pension
- 2, 3, 4, 5 = 25%, 50%, 75%, 100% CPI
- 6, 7, 8 = CPI – 1%, CPI - 2%, CPI - 3%

# Indexation Formulas: 2

- Formula 9 = 75% CPI – 1% (Ontario)
- 10, 11 = 75% CPI – 2% , 75% CPI – 3%
- 12 = two-stage formula
  - ◆ 50% « Min(CPI, 3%) » + 100% « CPI-3% »
- 13 = 100% Min (CPI, 6% )
- 14 = 100% Min (CPI, 4% )
- 15 = 100% Min (CPI, 3% )

# Running The Model: Part 3

- Express each present value (PV) result as % of deterministic PV at 8 % interest
- Calculate the cost of indexation, for each scenario, as cost of Indexed P.V. – non-indexed PV.
- Rank results, calculate percentiles

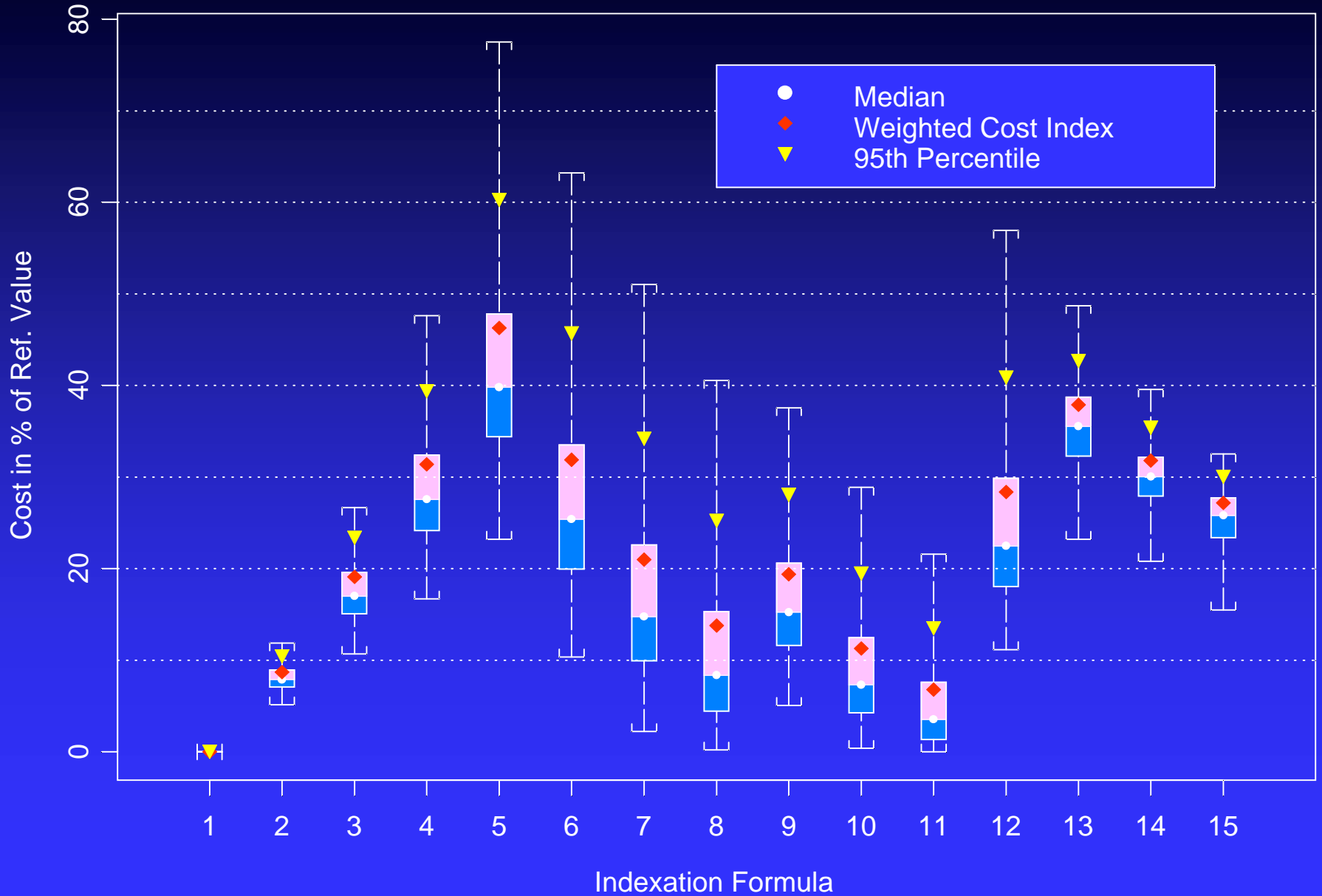


# Weighted Cost Index

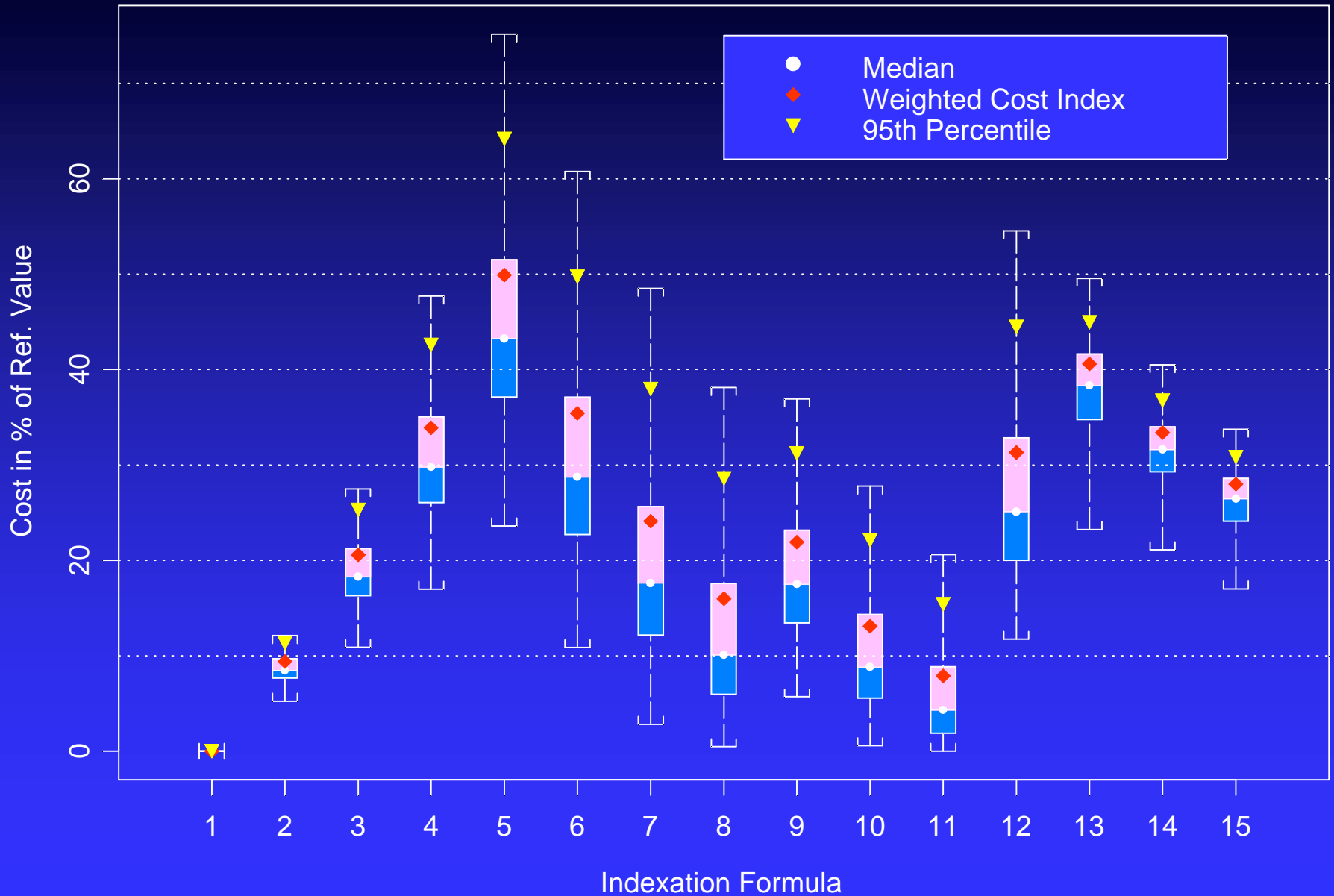
- Cost distribution reduced to one value
- Wish to capture cost of high inflation: Not average nor median only
- Recognize central tendency: larger weight on median
- Recognize upper percentiles: judgment as to number and weights
- Weighted Cost Index uses 3 values as follows:  
 **$50\% \times 50^{\text{th}} + 30\% \times 75^{\text{th}} + 20\% \times 95^{\text{th}}$**

# Stochastic Results

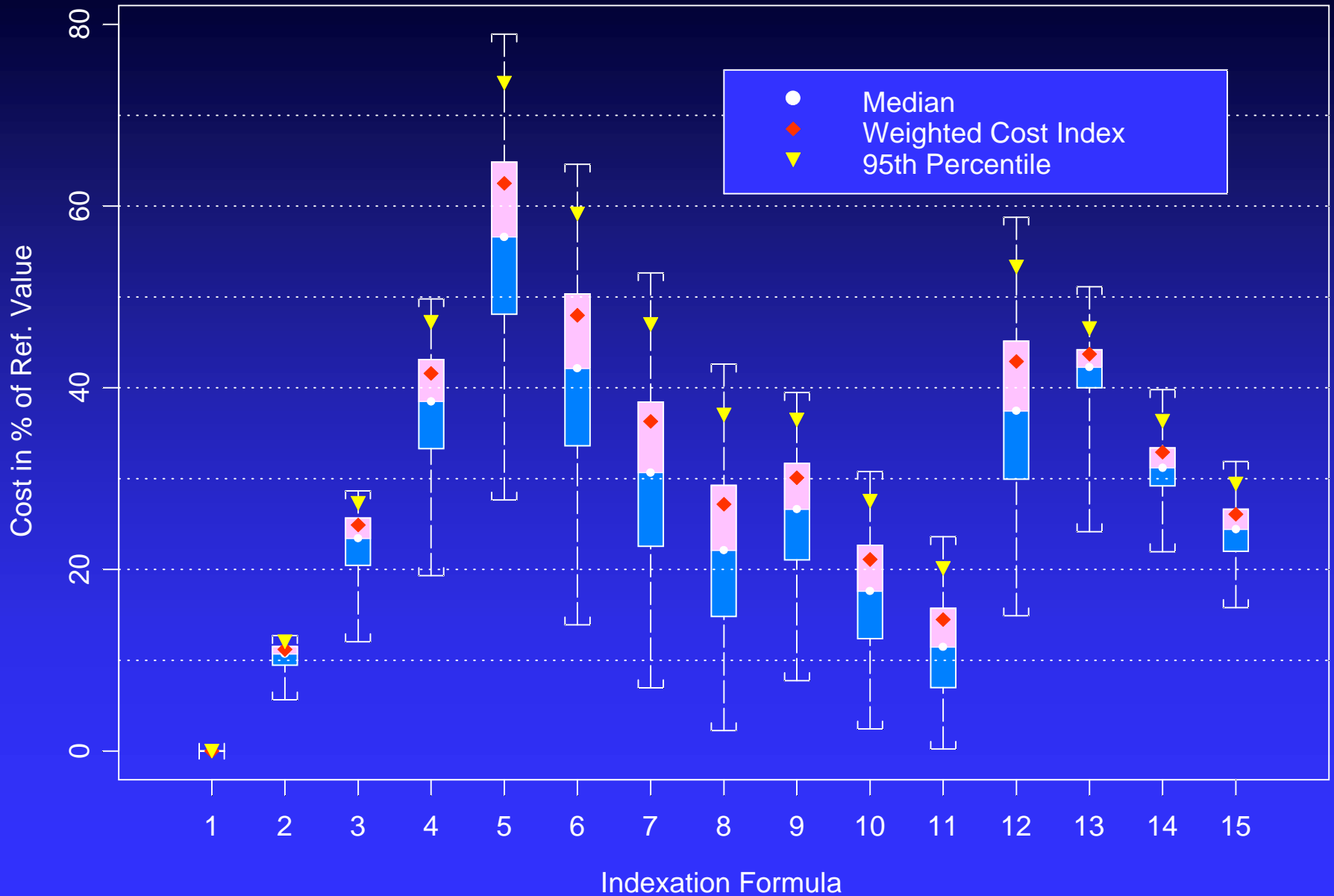
# Cost of Indexation Formula, Initial Inflation Level: Low



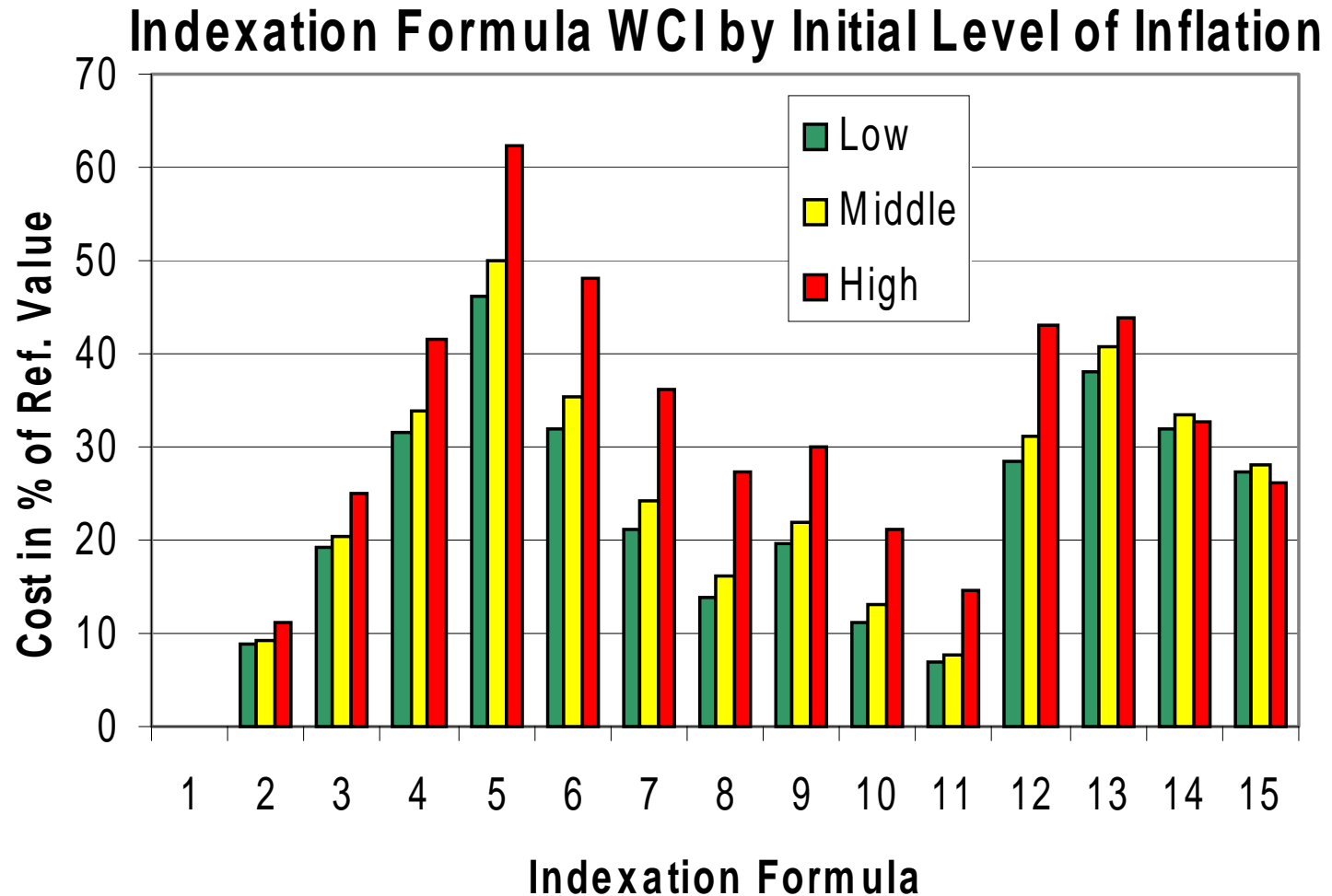
# Cost of Indexation Formula, Initial Inflation Level: Middle



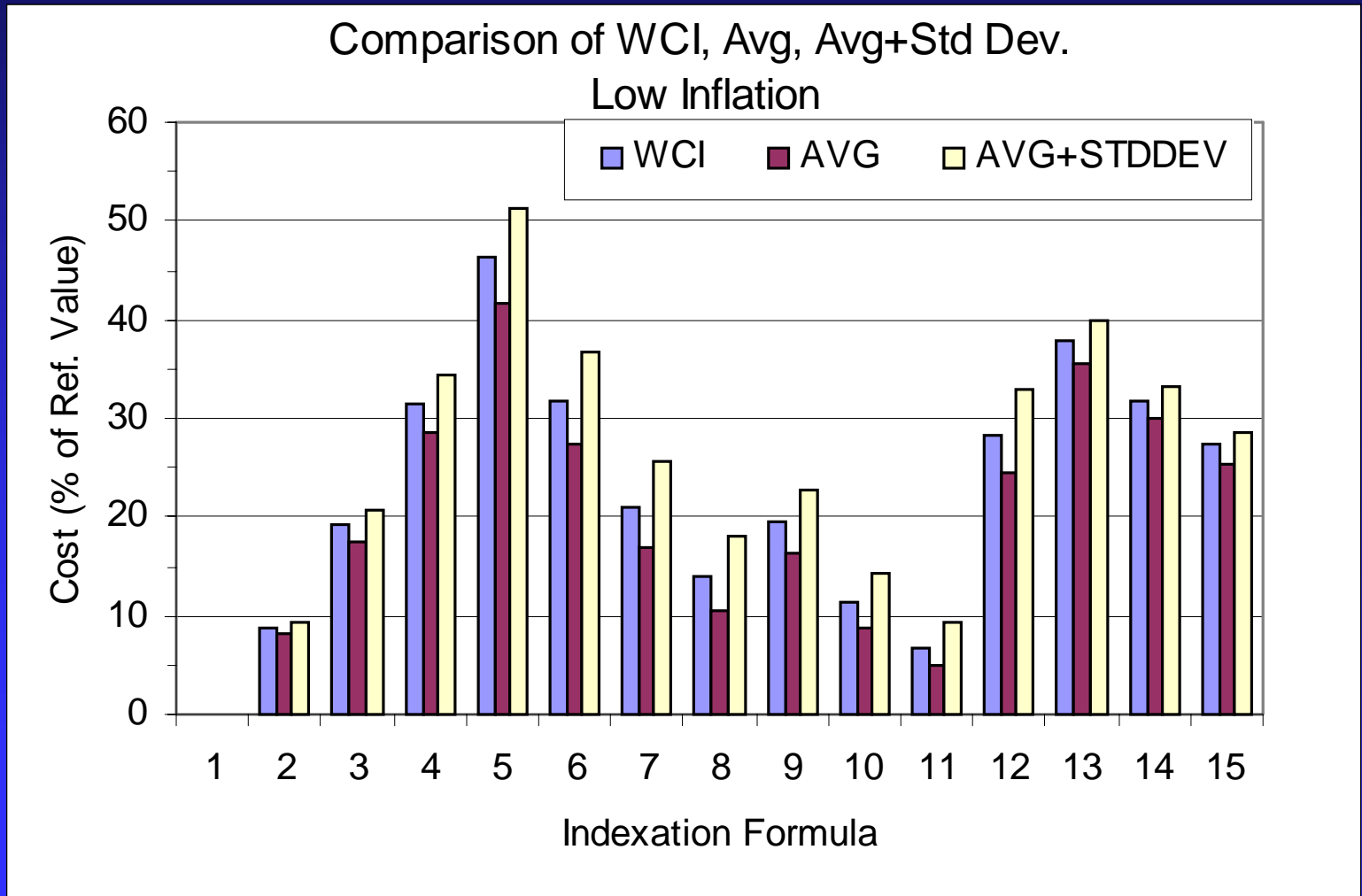
# Cost of Indexation Formula, Initial Inflation Level: High



# Indexation Cost As a Function of Initial Inflation Level

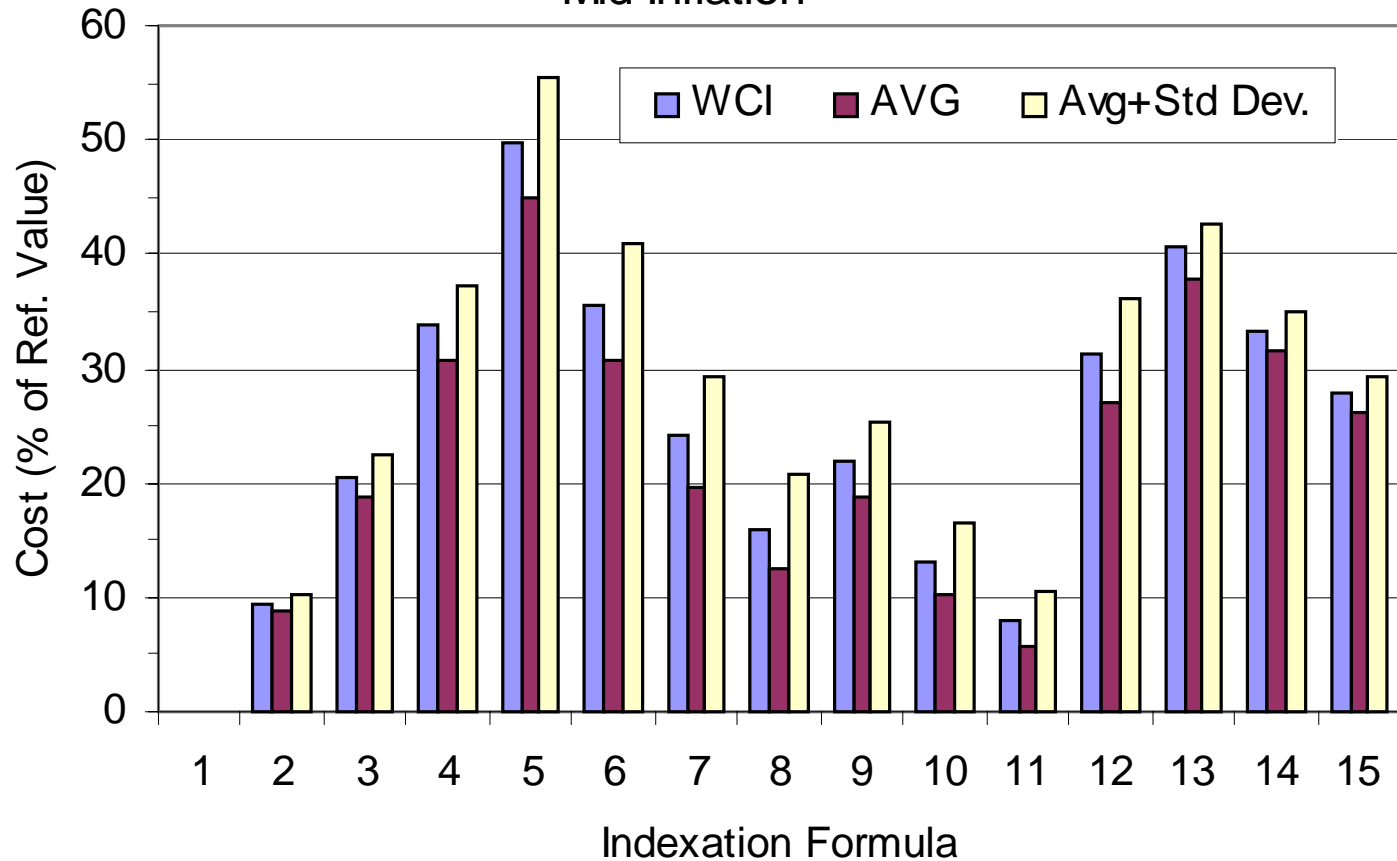


# Other Cost Measures: Low Inflation



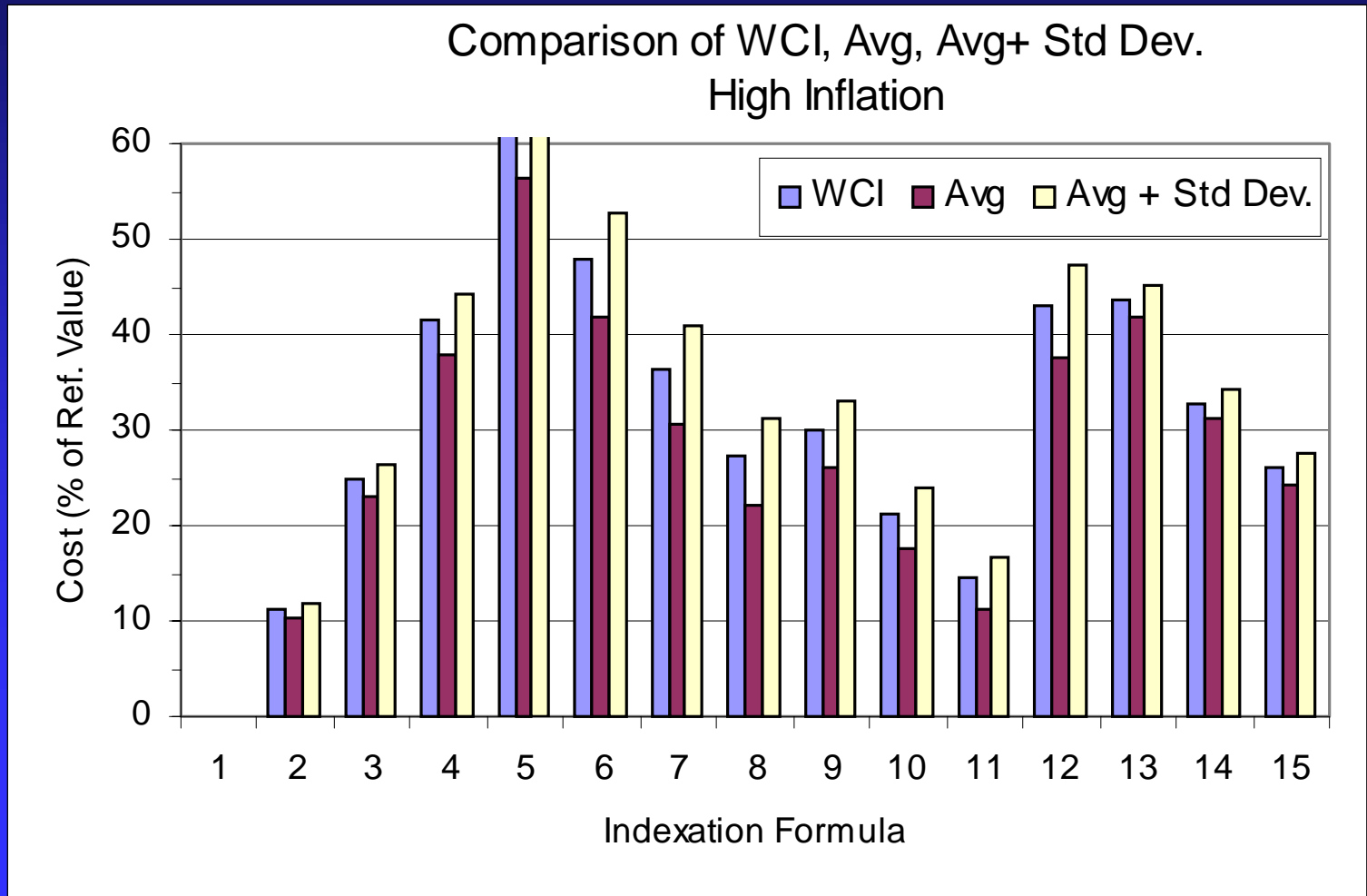
# Other Cost Measures: Medium Inflation

Comparison of WCI, Avg, Avg+ Std Dev.  
Mid Inflation

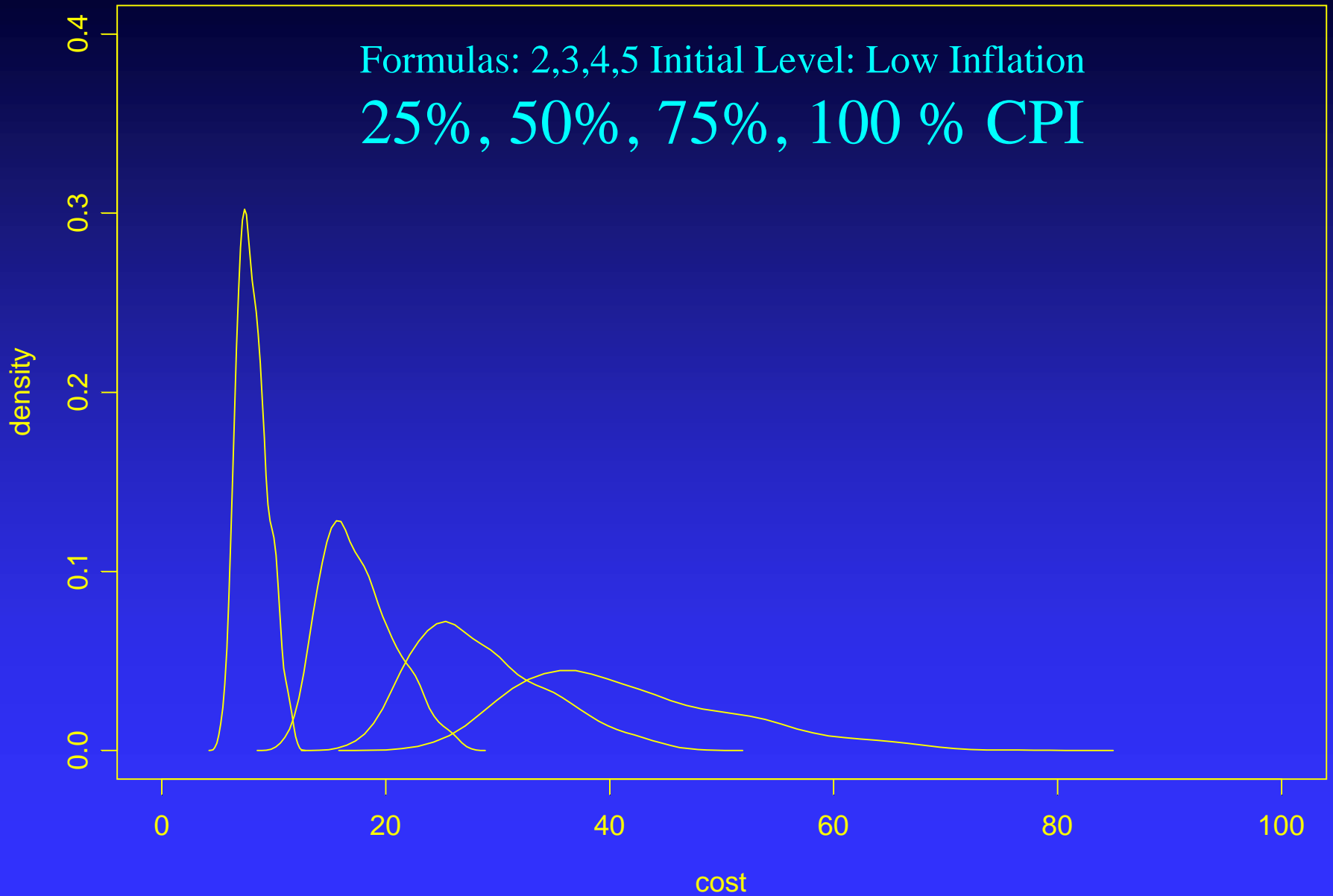




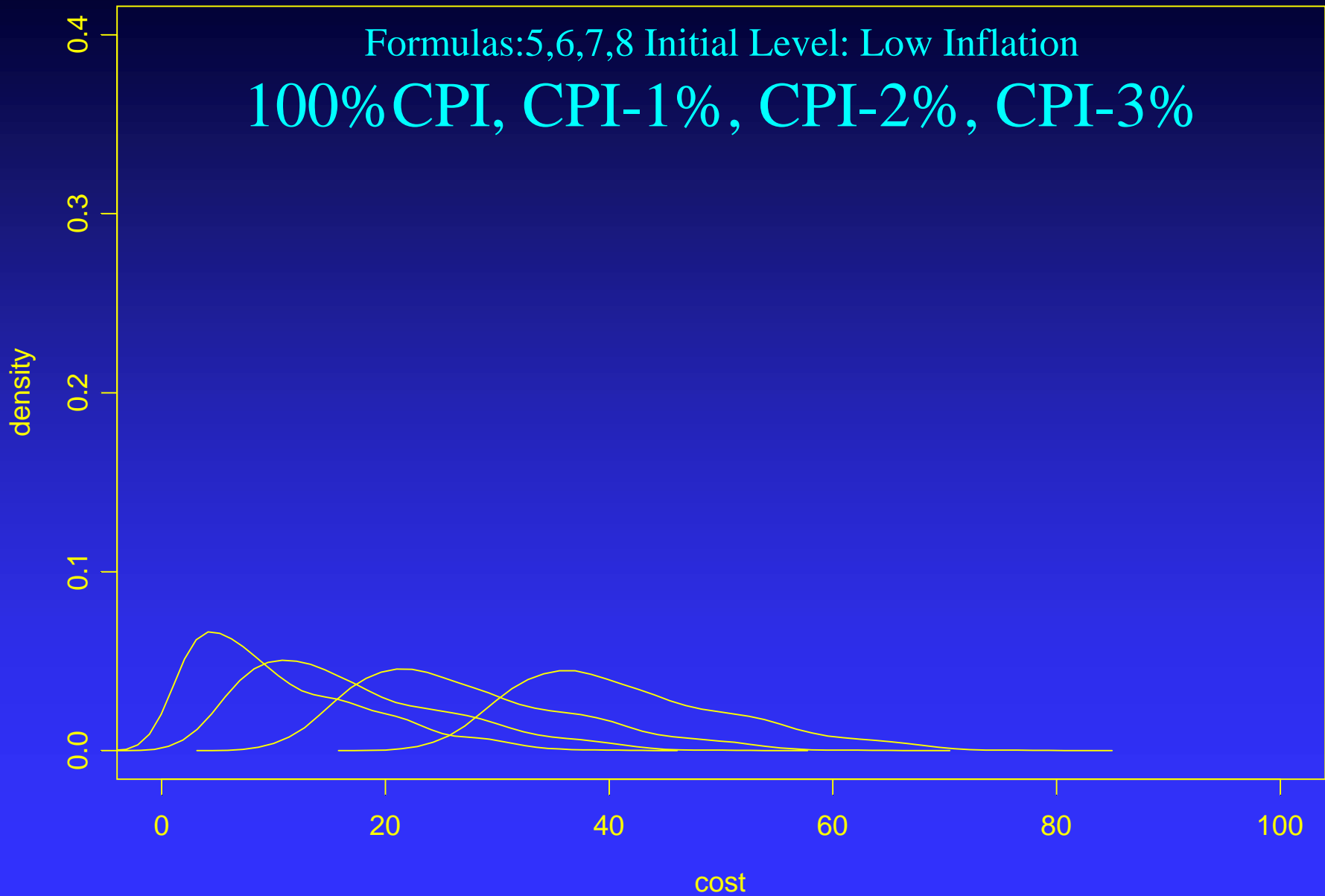
# Other Cost Measures: High Inflation



Formulas: 2,3,4,5 Initial Level: Low Inflation  
25%, 50%, 75%, 100 % CPI

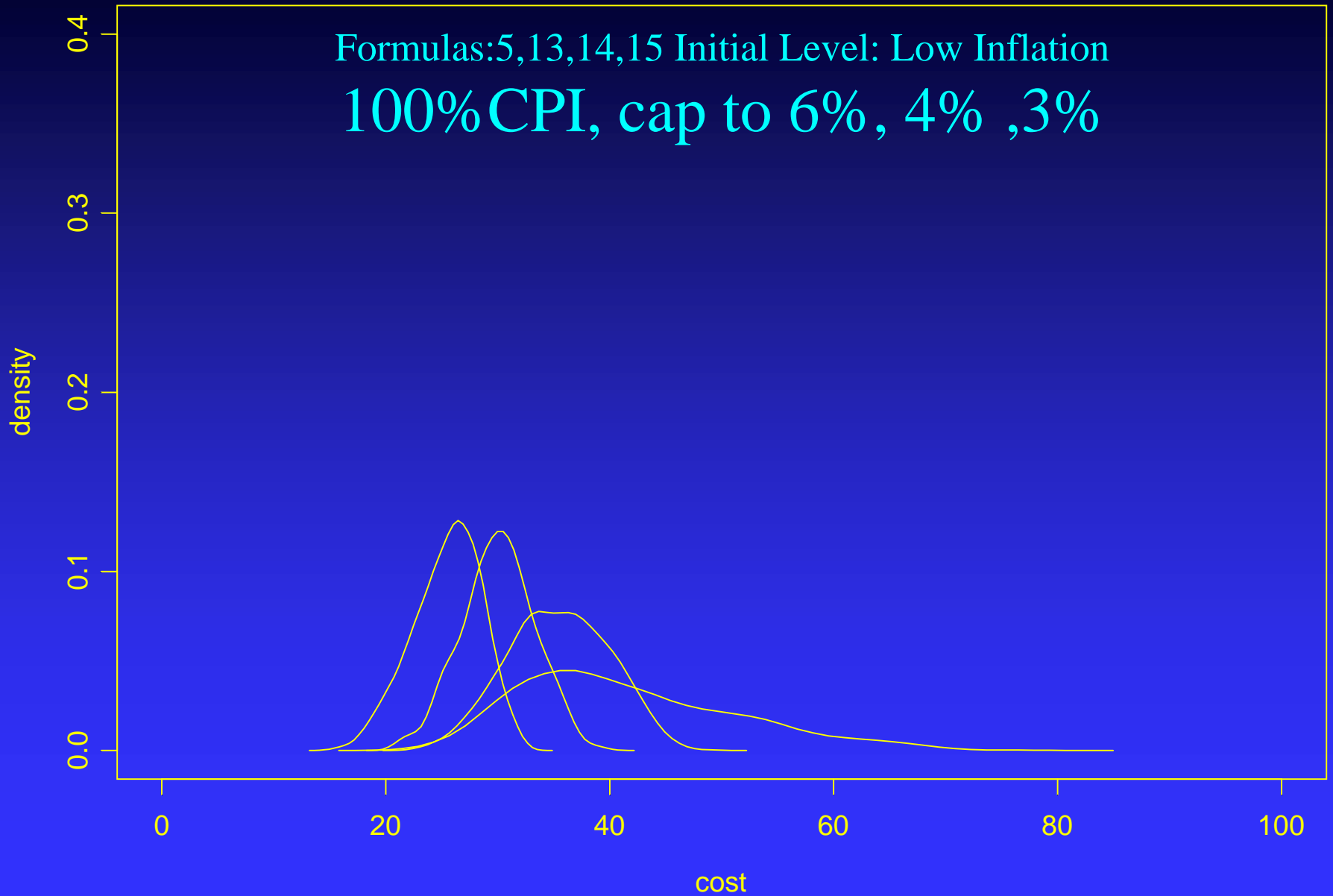


Formulas:5,6,7,8 Initial Level: Low Inflation  
100% CPI, CPI-1%, CPI-2%, CPI-3%

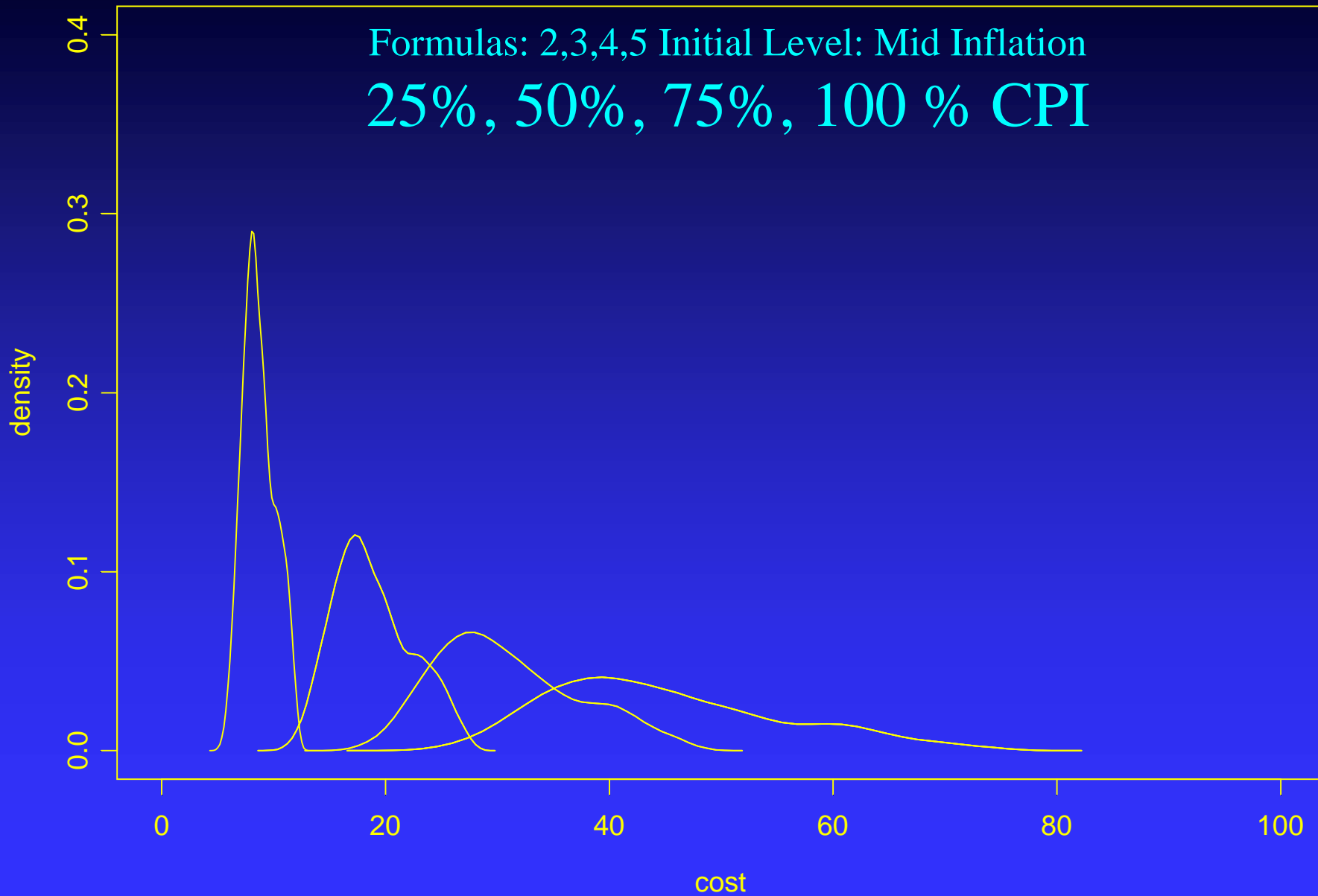




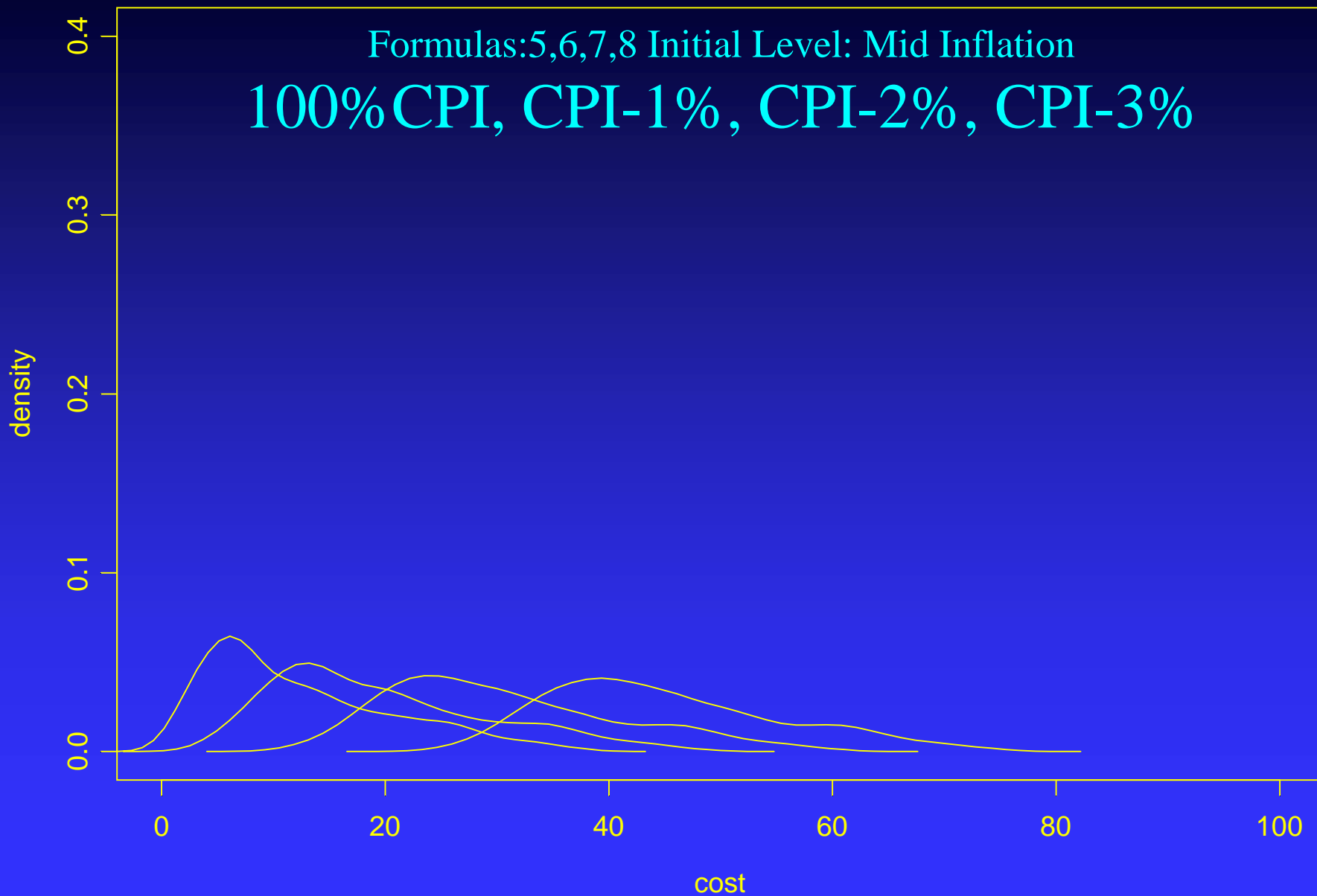
Formulas:5,13,14,15 Initial Level: Low Inflation  
100% CPI, cap to 6%, 4% ,3%



Formulas: 2,3,4,5 Initial Level: Mid Inflation  
25%, 50%, 75%, 100 % CPI



Formulas:5,6,7,8 Initial Level: Mid Inflation  
100% CPI, CPI-1%, CPI-2%, CPI-3%



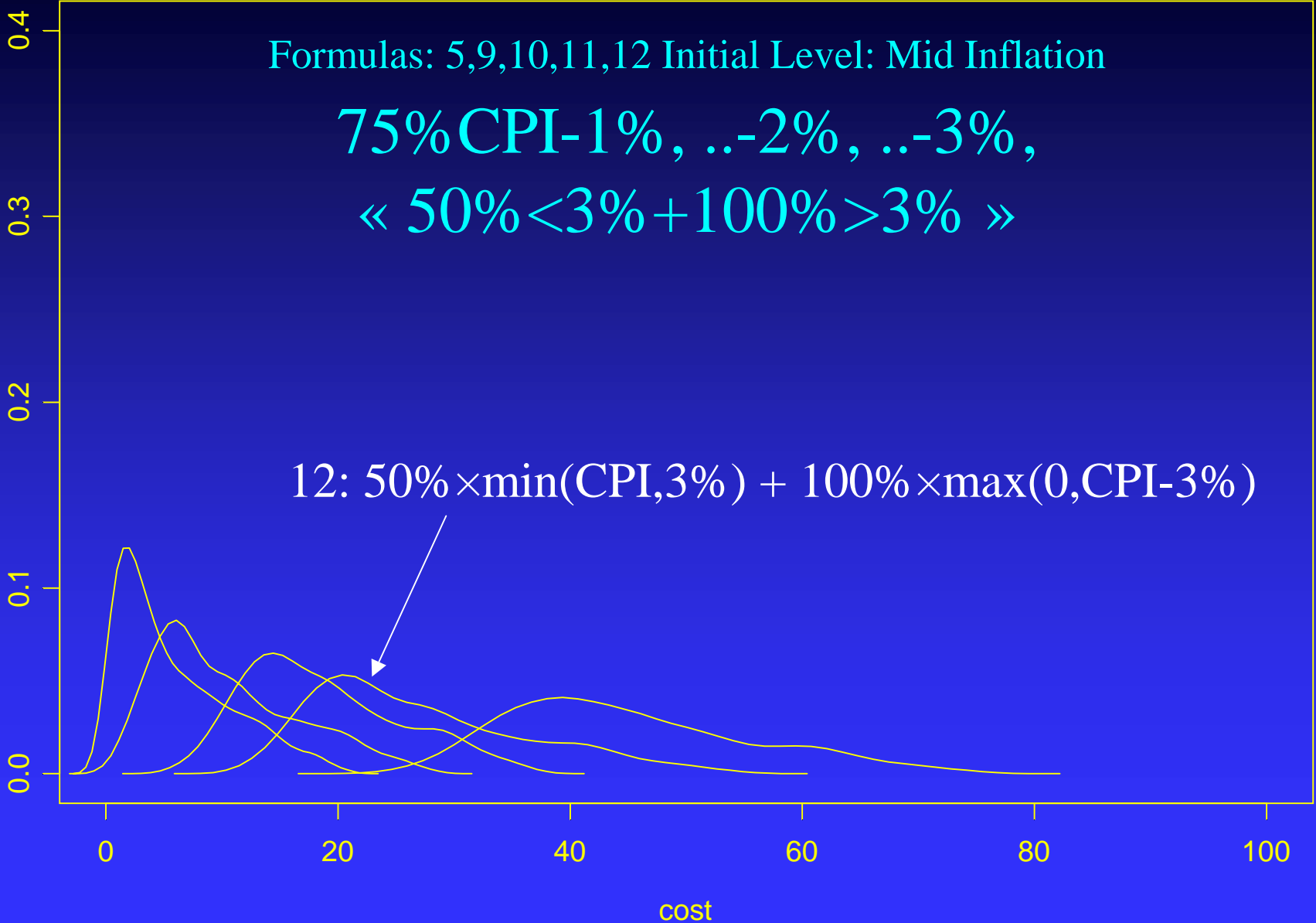
Formulas: 5,9,10,11,12 Initial Level: Mid Inflation

75% CPI-1%, ..-2%, ..-3%,

« 50% < 3% + 100% > 3% »

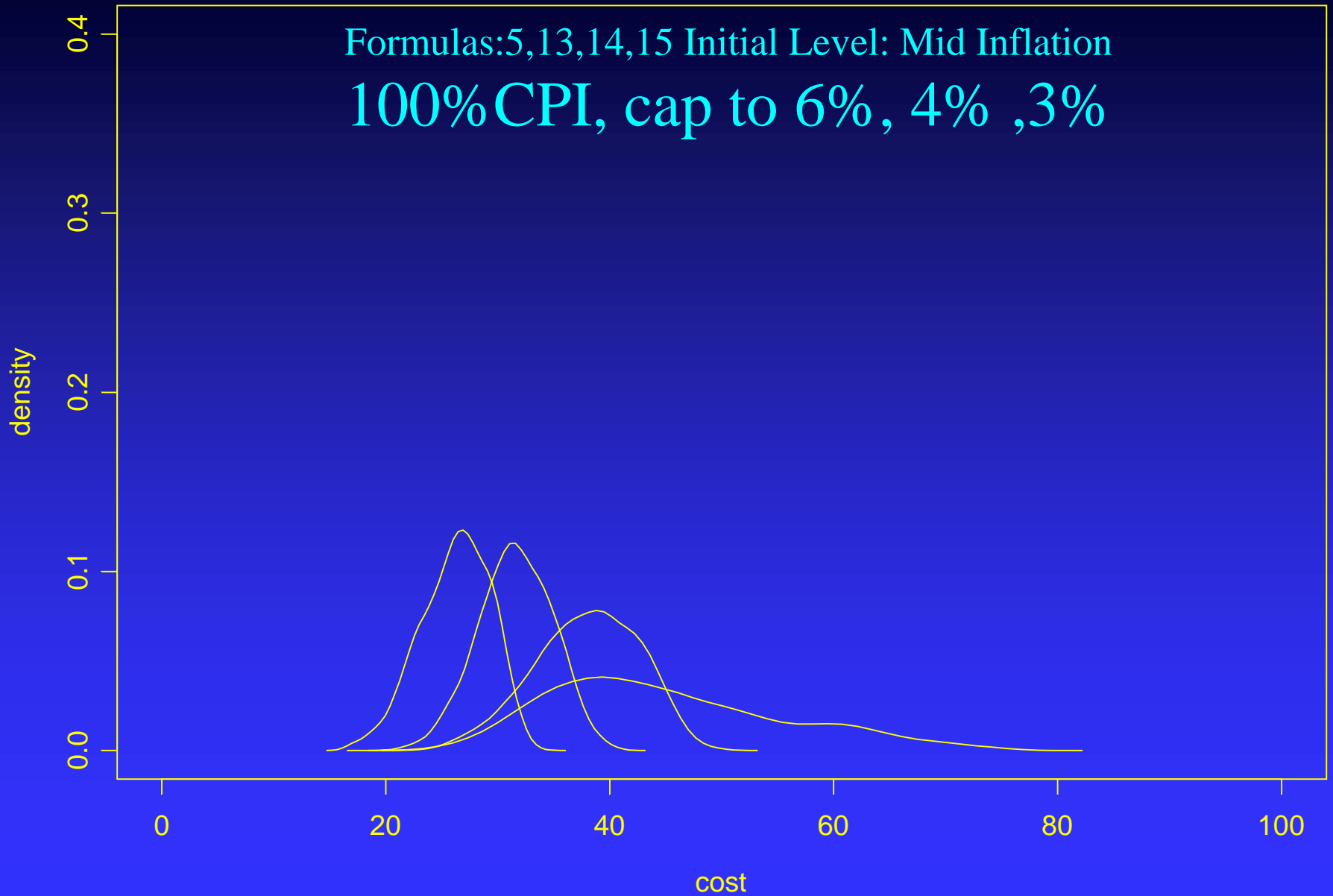
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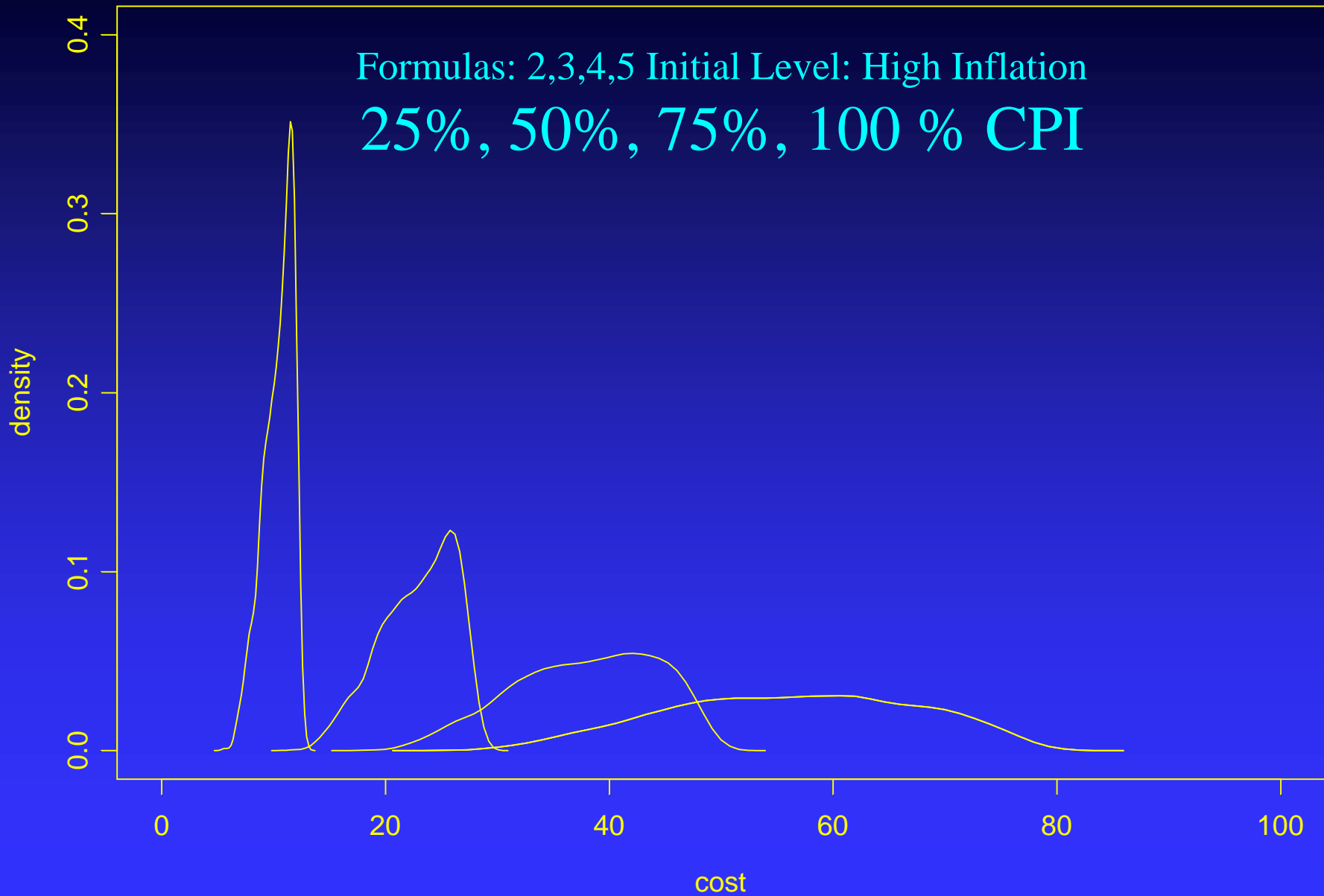
12:  $50\% \times \min(\text{CPI}, 3\%) + 100\% \times \max(0, \text{CPI} - 3\%)$



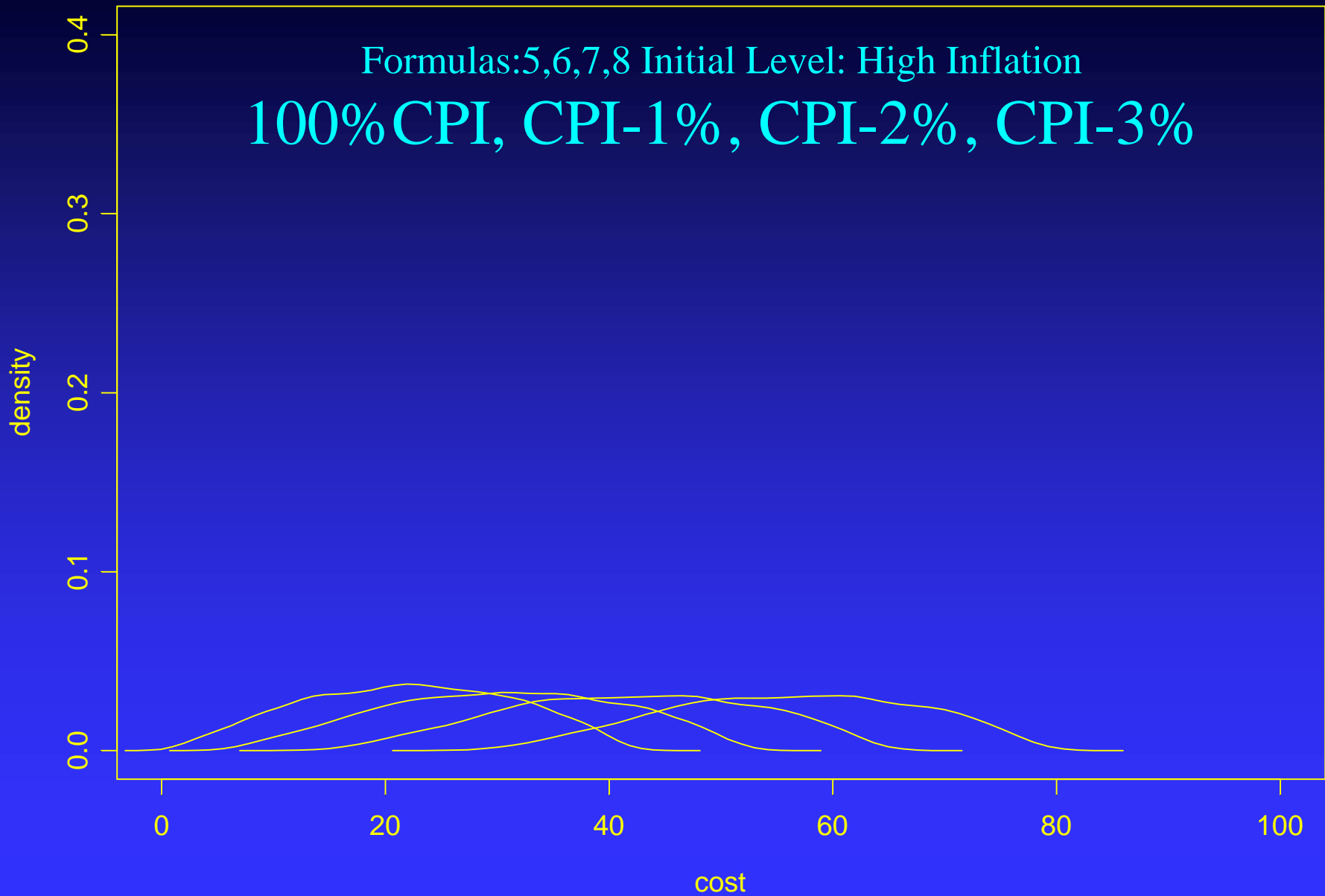


Formulas:5,13,14,15 Initial Level: Mid Inflation  
100% CPI, cap to 6%, 4% ,3%





Formulas:5,6,7,8 Initial Level: High Inflation  
100% CPI, CPI-1%, CPI-2%, CPI-3%



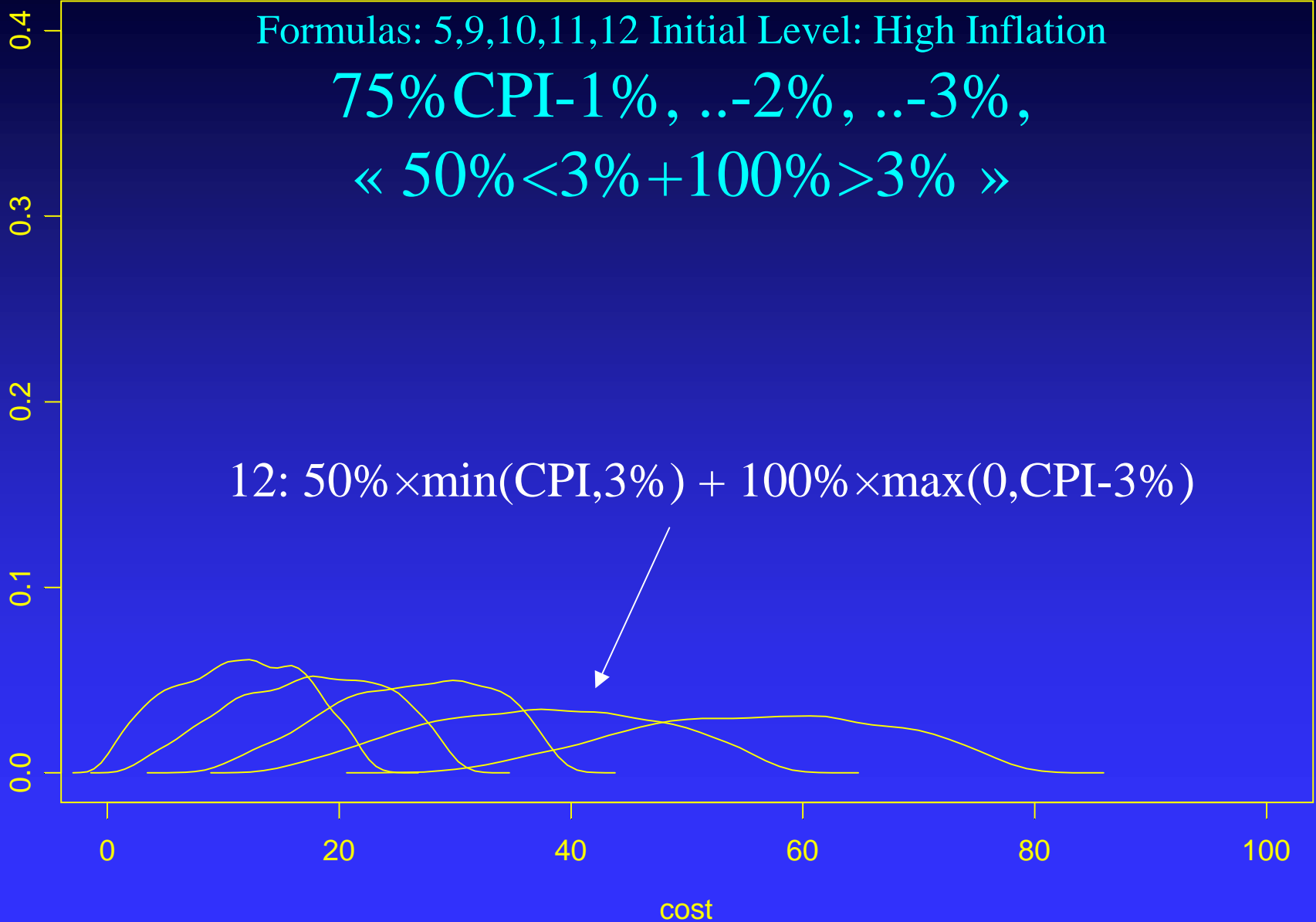
Formulas: 5,9,10,11,12 Initial Level: High Inflation

75% CPI-1%, ..-2%, ..-3%,

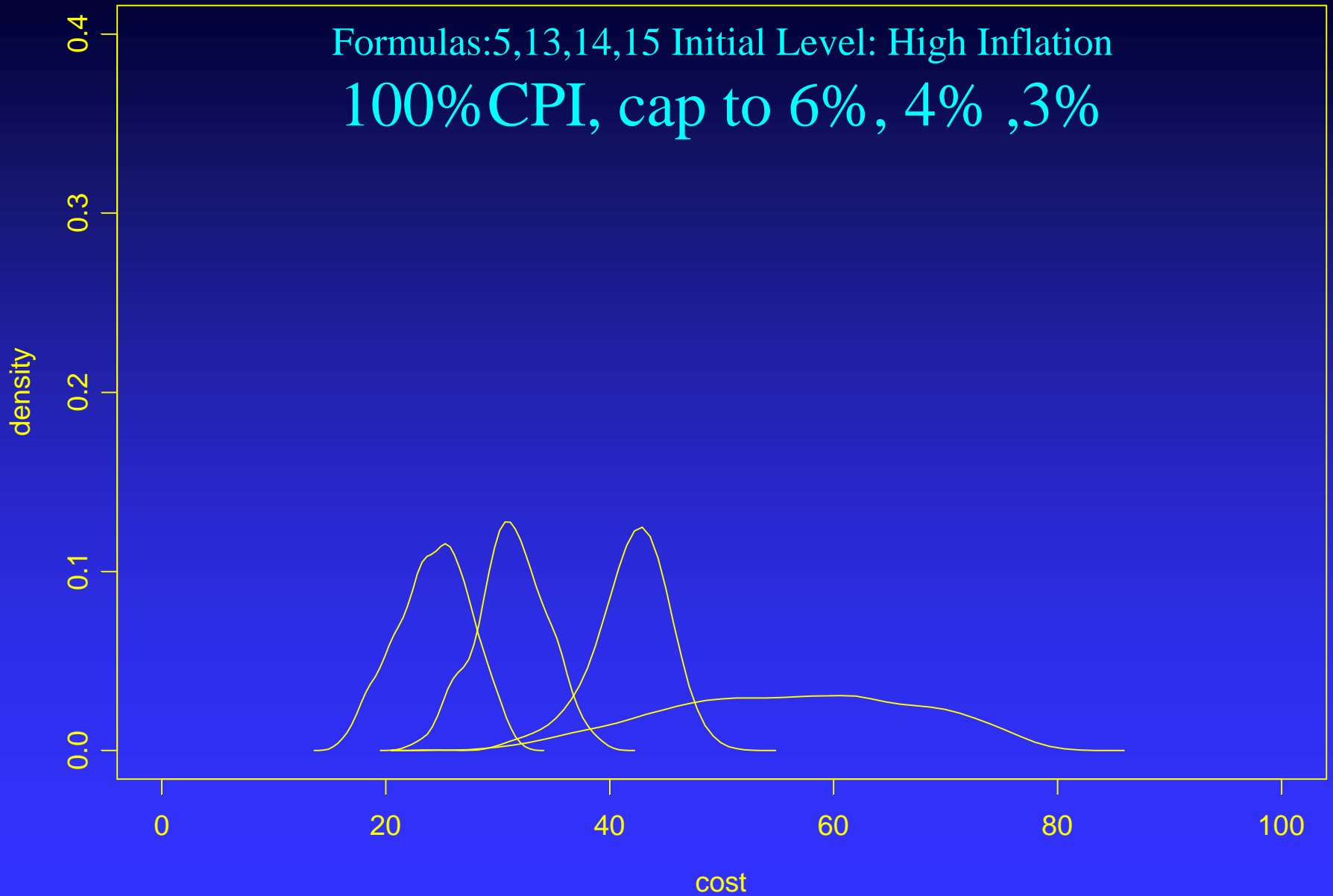
« 50% < 3% + 100% > 3% »

density

12:  $50\% \times \min(\text{CPI}, 3\%) + 100\% \times \max(0, \text{CPI} - 3\%)$



Formulas:5,13,14,15 Initial Level: High Inflation  
100% CPI, cap to 6%, 4% ,3%



# Results

- Initial level affects results for 10 years
- Cost distribution is wide: WCI accounts for it
- Traditional approach: calculate margin added to indexation rate
- Uni-modal stochastic approach: simpler but
  - ◆ initial condition ?
  - ◆ Mean-reverting to “normal” state ?

# Conclusion

- Features of tri-modal model for inflation
  - ◆ Another view at past data and expectations
  - ◆ Allows pricing of various indexation formulas and other valuation purposes
  - ◆ Recognizes current level of inflation in distribution of indexation cost
  - ◆ Weighted Cost Index is one way to capture distribution

# Further Areas of Research

- Link with average salary increase
- Replace constant 4% real return with constant asset mix
- Link asset categories real return to inflation
- Expand cash-flows to include typical population (all pensioners, actives)
- Relationship between investment, benefit and funding policies
- Other Countries: support for tri-modal model ?