

Sarnia CA

RENTAL MARKET REPORT

Canada Mortgage and Housing Corporation

Apartment vacancy rate rises

NOVEMBER 2003- Sarnia's apartment vacancy rate reversed a four year declining trend by rising nearly 2 percentage points to 6.1 in October 2003 after bottoming out at 4.4 per cent last year according to the **Rental Market Survey** released today by Canada Mortgage and Housing Corporation (CMHC). Landlords in the Sarnia area have faced a soft market since 1993.

Vacancies were higher for bachelor, one and two bedroom units, while declining for 3 or more bedroom units. Average rents in one bedroom and two bedroom units increased 3.9 per cent and 3.8 per cent respectively. These increases reflect the stronger market last year.

Job growth has boosted consumer confidence and had a positive influence on Sarnia housing markets, including new and resale homeownership segments. Brisk resale and new home markets have put a drain on the pool of renters in the Sarnia-Lambton area resulting in increasing vacancies.

CMHC's survey was conducted in early October and measured trends in a universe of 5,347 private apartments in buildings with three or more units available for rent. At the same time, the 849 unit private rental row housing universe was surveyed (Oct 2003 rate 6.0% up from 4.7%). The vacancy rate in 1,024 assisted apartment and row housing units was down to 0.2 per cent from 0.6 per cent.

Sarnia CA (census agglomeration) includes Sarnia, Moore Township, Point Edward and Indian R45.

Vacancy Rates by Apartment Type	2002	2003
Bachelor	2.4%	16.2%
I Bedroom	5.4%	6.4%
2 Bedroom	3.5%	5.3%
3 Bedroom +	4.3%	2.5%
Total	4.4%	6.1%

Average Rents by Apartment Type	2002	2003
Bachelor	\$436	\$462
I Bedroom	\$537	\$558
2 Bedroom	\$631	\$655
3 Bedroom +	\$880	\$885

Apartment Types	Vacant Units	Total Units
Bachelor	34	212
I Bedroom	153	2,401
2 Bedroom	134	2,518
3 Bedroom +	5	215
Total	327	5,347

Survey covers private apartment buildings which have at least 3 units available to rent.

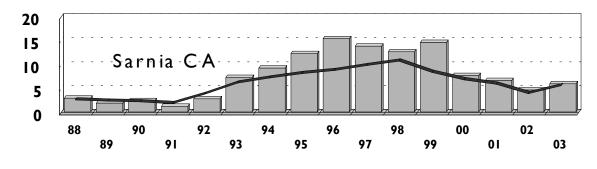


Margot Stevenson Direct Line: (519) 873-2407 Market Analysis, WINDSOR



Vacancy rate rises slightly from 10 year low

Vacancy Rate (%)



	88	89	90	91	92	93	94	95	96	97	98	99	00	01	02	03
■ Apts	3.1	2.8	2.7	2.3	4.2	6.6	7.7	8.5	9.2	10.2	11.2	8.8	7.3	6.3	4.4	6.1
Row	3.0	1.9	2.4	1.3	2.8	7.2	9.2	12.2	15.3	13.8	12.6	14.6	7.7	6.6	4.7	6.0

Private apartments with 3 or more rental units Source: CMHC Annual October Rental Market Survey

Apartment Vacancy Rates by Bedroom Type											
Area	AIIU	Inits	Bachelor		O ne Bedroom		Two Bedroom		Three Bedroom +		
	2002	2003	2002	2003	2002	2003	2002	2003	2002	2003	
Lambton Shores	N /A	5.5	N /A	N /U	N /A	**	N /A	9.9	N /A	**	
Sarnia C A	4.4	6.1	2.4	16.2	5.4	6.4	3.5	5.3	4.3	2.5	
	Numb	er of Apar	tments Un	its - Vaca	nt and Tot	al (U niver	se) by Bed	room Typ	e		
A rea	N u m b		tm ents Un Bach		nt and Tot One Be		se) by Bed		e Three Be	droom+	
A rea											
A rea Lambton Shores	AIIU	Inits	Bach	elor	One Be	droom	Two Be	droom	Three Be	droom + Total	

W estern Ontario Region

					October 2003				
					Vacant				
	2000	2001	2002	2003	Units	Universe			
C h ath a m	9 .2	10.5	9 .0	7 .6	3 5 7	4 ,6 7 2			
Guelph CA	0.7	1.0	2 .7	3 .9	259	6,706			
Kitchener CMA	0.7	0.9	2.3	3 .2	8 3 8	25,995			
Leam ington CA	4 .5	2.0	4 .2	4 .4	5 7	1,275			
London CMA	2.2	1.6	2.0	2.1	797	38,824			
Owen Sound	2 .8	1.6	1.5	1.8	3 2	1,817			
Sarnia C A	7 .3	6.3	4 .4	6.1	3 2 7	5,347			
Stratford	3 .4	3.2	3 .7	2 .7	5 4	7 9 9, ا			
Strathroy	4 .5	4.3	1.3	3 .8	2 0	5 2 5			
Tillsonburg	3 .6	3.0	3 .7	4 .8	4 2	8 8 0			
W allaceburg	24.8	18.0	9.8	12.1	5 6	4 6 8			
W indsor C M A	1.9	2 .9	3 .9	4 .3	6 3 5	14,896			
W oodstock	4 .3	4 .6	4 . I	3 .7	7 7	2 ,0 6 8			

Definition of Vacancy: A unit is considered vacant if it is available for immediate rental and physically unoccupied at the time of the survey.