

Stratford, Tillsonburg, Woodstock & Ingersoll

RENTAL MARKET REPORT

Vacancy rates increase in Stratford, Tillsonburg, decline in Woodstock.

NOVEMBER 26, 2002 - According to Canada Mortgage and Housing Corporation's (CMHC) annual Rental Market Survey, the rental market eased in Stratford this year as the vacancy rate increased to 3.7% in 2002 from 3.2% last year. A similar pattern was recorded in Tillsonburg with the vacancy rate increasing to 3.7% in 2002 from 3.0% a year earlier. However in Woodstock, the vacancy rate dipped to 4.1% in 2002 from 4.6% found in last year's survey.

Low mortgage rates in 2002 made the home ownership option attractive for many tenants. Renters purchasing their first home contributed to higher vacancy rates in 7 of the 11 markets surveyed in Western Ontario

Looking at rent increases, 2-bedroom units increased by 0.9% to \$670 in Stratford. The 2-bedroom rent in Tillsonburg remained virtually unchanged at \$614. Woodstock's average 2-bedroom rent increased by a significant 7.3% and reached \$663.

CMHC's survey was conducted in early October. Vacancy rate information for the rental row universe is found on page 2. Ingersoll has been newly added to the survey and therefore will not be available this year.

Canada Mortgage and Housing Corporation

November 26, 2002

Stratford

Vacancy Rates by Apartment Type	2001	2002
Bachelor	0.0%	0.0%
I Bedroom	4.0%	4.0%
2 Bedroom	3.0%	3.6%
3 Bedroom +	1.4%	3.7%
Total	3.2%	3.7%

Vacancy Rates by Apartment Type	2001	2002
Bachelor	0.0%	15.9%
I Bedroom	2.1%	2.6%
2 Bedroom	3.7%	4.0%
3 Bedroom +	**	**
Total	3.0%	3.7%

Vacancy Rates by Apartment Type	2001	2002
Bachelor	**	**
I Bedroom	5.9%	6.3%
2 Bedroom	3.4%	2.5%
3 Bedroom +	**	**
Total	4.6%	4.1%

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Area All Units Bachelor One Bedroom Type Area All Units 2001 2002 2001 2002 2001 2002 2001 2002 2001 2002 2001 2002 2001 2002 Woodstock 4.6 4.1 ** ** 5.9 6.3 3.4 2.5 ** ** Stratford 3.2 3.7 0.0 0.0 4.0 4.0 3.0 3.6 1.4 3.7 Tillsonburg 3.0 3.7 0.0 15.9 2.1 2.6 3.7 4.0 ** ** Area Bachelor One Bedroom Type Area Bachelor One Bedroom Two Bedroom Three Bedroom + 2001 2002 2001 2002 2001 2002 2001 2002 Woodstock ** ** \$537 \$563 \$618 \$663 ** ** Stratford \$422 \$418 \$553 \$566 \$664 \$670 \$769 \$796 Tillsonburg \$405 \$423 \$527 \$528 \$613 \$614 ** ** Number of Apartment Units - Vacant and Total (Universe) By Municipality and Bedroom Type											
Area				Apa	rtment \	/acancy R	Rates				
2001 2002 2001 2002 2001 2002 2001 2002 2001 2002				By Muni	cipality a	ind Bedro	om Typ	е			
2001 2002 2001 2002 2001 2002 2001 2002 2001 2002											
Woodstock Stratford 4.6 4.1 ** ** 5.9 6.3 3.4 2.5 ** ** Stratford 3.2 3.7 0.0 0.0 4.0 4.0 3.0 3.6 1.4 3.7 Tillsonburg Apartment Average Rents By Municipality and Bedroom Type Area Bachelor One Bedroom Two Bedroom Type Two Bedroom Type Woodstock ** ** \$537 \$563 \$618 \$663 ** ** Stratford \$422 \$418 \$553 \$566 \$664 \$670 \$769 \$796 Tillsonburg \$405 \$423 \$527 \$528 \$613 \$614 ** ** Number of Apartment Units - Vacant and Total (Universe) By Municipality and Bedroom Type	Area	All L	Jnits	Bach	elor	One Be	droom	Two Be	droom	Three Be	droom +
Stratford 3.2 3.7 0.0 0.0 4.0 4.0 3.0 3.6 1.4 3.7		2001	2002	2001	2002	2001	2002	2001	2002	2001	2002
Stratford 3.2 3.7 0.0 0.0 4.0 4.0 3.0 3.6 1.4 3.7 Tillsonburg 3.0 3.7 0.0 15.9 2.1 2.6 3.7 4.0 ** ** Apartment Average Rents By Municipality and Bedroom Type Area Bachelor One Bedroom Two Bedroom Three Bedroom + 2001 2002 2001 2002 2001 2002 2001 2002 Woodstock ** ** \$537 \$563 \$618 \$663 ** ** ** Stratford \$422 \$418 \$553 \$566 \$664 \$670 \$769 \$796 Tillsonburg \$405 \$423 \$527 \$528 \$613 \$614 ** ** Number of Apartment Units - Vacant and Total (Universe) By Municipality and Bedroom Type											
Tillsonburg 3.0 3.7 0.0 15.9 2.1 2.6 3.7 4.0 ** **	Woodstock	4.6	4 . I	**	**	5.9	6.3	3.4	2.5	**	**
Apartment Average Rents By Municipality and Bedroom Type Area Bachelor One Bedroom Two Bedroom Three Bedroom + 2001 2002 2001 2002 2001 2002 2001 2002 Woodstock ** ** \$537 \$563 \$618 \$663 ** ** Stratford \$422 \$418 \$553 \$566 \$664 \$670 \$769 \$796 Tillsonburg \$405 \$423 \$527 \$528 \$613 \$614 ** ** Number of Apartment Units - Vacant and Total (Universe) By Municipality and Bedroom Type	Stratford	3.2	3.7	0.0	0.0	4.0	4.0	3.0	3.6	1.4	3.7
By Municipality and Bedroom Type	Tillsonburg	3.0	3.7	0.0	15.9	2.1	2.6	3.7	4.0	**	**
By Municipality and Bedroom Type											
By Municipality and Bedroom Type											
Area Bachelor One Bedroom Two Bedroom Three Bedroom + 2001 2002 2001 2002 2001 2002 2001 2002 Woodstock ** ** \$537 \$563 \$618 \$663 ** ** Stratford \$422 \$418 \$553 \$566 \$664 \$670 \$769 \$796 Tillsonburg \$405 \$423 \$527 \$528 \$613 \$614 ** ** Number of Apartment Units - Vacant and Total (Universe) By Municipality and Bedroom Type				Apa	rtment A	Average R	ents	<u>.</u>		<u>.</u>	
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Stratford \$422 \$418 \$553 \$566 \$664 \$670 \$769 \$796 Tillsonburg \$405 \$423 \$527 \$528 \$613 \$614 ** ** Number of Apartment Units - Vacant and Total (Universe) By Municipality and Bedroom Type		2001	2002	2001	2002	2001	2002	2001	2002		
Stratford \$422 \$418 \$553 \$566 \$664 \$670 \$769 \$796 Tillsonburg \$405 \$423 \$527 \$528 \$613 \$614 ** ** Number of Apartment Units - Vacant and Total (Universe) By Municipality and Bedroom Type											
Tillsonburg \$405 \$423 \$527 \$528 \$613 \$614 ** ** Number of Apartment Units - Vacant and Total (Universe) By Municipality and Bedroom Type	Woodstock	**	**	\$537	\$563	\$618	\$663	**	**		
Number of Apartment Units - Vacant and Total (Universe) By Municipality and Bedroom Type	Stratford	\$422	\$418	\$553	\$566	\$664	\$670	\$769	\$796		
Number of Apartment Units - Vacant and Total (Universe) By Municipality and Bedroom Type	Tillsonburg	\$405	\$423	\$527	\$528	\$613	\$614	**	**		
By Municipality and Bedroom Type	j	·	•	·	•	•					
By Municipality and Bedroom Type											
By Municipality and Bedroom Type		N	umber of	Apartme	ent Units	- Vacant	and Tota	al (Univer	se)		
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Area All Units Bachelor One Bedroom Two Bedroom Three Bedroom +				,							
	Area	All L	Jnits	Bach	elor	One Be	droom	Two Be	droom	Three Be	droom +
Vacant Total Vacant Total Vacant Total Vacant Total		Vacant	Total	Vacant	Total	Vacant	Total	Vacant	Total	Vacant	Total
Woodstock 86 2,073 ** ** 48 759 30 1,176 ** **	Woodstock	86	2,073	**	**	48	759	30	1,176	**	**
Stratford 72 1,969 0 34 29 729 38 1,063 5 142	Stratford		,	0	34	29	729				142
Tillsonburg 32 879 3 16 6 236 24 598 ** **	Tillsonbura			3	16	6	236				**
	j		•		, •						

Ro	w Vacancy Rate	es By Bedro	om Type	
Area	Two Bed	room	Three Bed	lroom +
	2001	2002	2001	2002
Stratford	0.0	0.0	0.0	0.0
Woodstock	5.7	1.6	1.9	**
Ro	w Average Ren	ts By Bedro	om Type	
Area	Two Bed	room	Three Bed	lroom +
	2001	2002	2001	2002
Stratford	737	763	850	863
Woodstock	570	576	643	**

Area	All Uni	ite	Two Bed	droom	Three Bed	Iroom +
Aica	Vacant	Total	Vacant	Total	Vacant	Total
	radant	i otai	• dodine	i otai	radant	. ota.
Stratford	0	69	0	33	0	32
Woodstock	12	346	2	129	9	217