CONSUMER INTENTIONS TO BUY OR RENOVATE A HOME

Toronto - Intentions Data Tables 2006





CANADA MORTGAGE AND HOUSING CORPORATION

Release date:







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How do we define households who intend to purchase?

Respondents who intend to buy a home fall into three groups. Households that have strong intentions (ready to buy) are those that state that they have a high chance of buying in the next 12 months. Those having moderate intentions report a 50/50 chance of buying in the next 12 months, while those having low intentions declare that their chances of buying are lower than 50 per cent. Serious intenders are households that are either ready to buy or have moderate intentions to buy. Non-intenders are households that state that they have no intentions to buy a home in the next twelve months.

How do we define households who intend to renovate?

Respondents who intend to renovate fall into three groups. Households who are ready to renovate are those that state that they have a high chance of renovating their home in the next 12 months and the total cost will be \$1000 or more. Those thinking about renovating state that they have a 50/50 chance of renovating in the next 12 months and the total cost will be \$1000 or more. Possible/Potential renovators are households that state that they have a low chance of renovating in the next 12 months at a total cost \$1000 or more. Serious intenders are households that are either ready to renovate or thinking about renovating. Non-intenders are households that state that they have no intentions to renovate in the next twelve months.

Sample and geographic coverage

Our survey is conducted using a sample of approximately 4,000 households per centre, and asking them about their plans for purchasing or renovating a home. Information is gathered on the type, size and price range of homes. Intenders were also asked demographic questions related to income, family size, tenure and locations within five centres: Vancouver, Calgary, Toronto, Montreal and Halifax. The survey was completed during the first quarter of 2006 and collected intentions to buy or renovate in the following I2 months. An aggregate 5-centre total was derived by weighting each centre's results by 2006 population projections.

By asking about motivations or barriers to buying or renovating, we can provide some useful insight. Our demographic and socio-economic profiles help us, and you, identify trends in various sub-markets.

Statistical Reliability of Data

Despite the large sample, caution should be used in interpreting the results of the extensive subsets and cross-tabulations of the survey results. Cells based on less than 50 respondents should be viewed as indicative rather than conclusive. This is especially true of cells based on a sample of less than 25 respondents.

Canada Mortgage Housing Corporation (CMHC) 2006 Intention to Buy or Renovate Survey:

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Table 1: Home purchase intenders			
Are you thinking of buying a primary residence at some point in the next 12 months?	Count	Percent	Estimated Households
Yes (High / 50/50 chance / Low)	428	15.1%	290,829
Yes (High / 50/50 only)	390	13.7%	265,008
No	2,389	84.1%	1,623,345
Total	2,840	100%	1,929,803

Note: This table was created using data drawn from multiple questions and 'don't know'/'no response' options were not included. Therefore, percentages do not add up to 100%.

Table 2: Home purchase intender profile—Chances of buying a home in the next 12 months				
What are the chances you will buy a home in the next 12 months?	Count	Percent	Estimated Households	
Low	38	8.9%	25,821	
50/50	154	36.0%	104,644	
High	236	55.1%	160,364	
Total	428	100%	290,829	

Table 3: Own or rent residence (Entire Sample)					
First, do you own or rent your residence? Count Percent Estimated Households					
Own	216	50.5%	146,774		
Rent	212	49.5%	144,056		
Total	428	100%	290,829		

Table 4: Purchase residence in past 12 months			
Did you buy this residence within the past 12 months?	Count	Percent	Estimated Households
Yes	22	11.0%	14,949
No	177	88.5%	120,273
Don't Know	1	0.5%	680
Total	200	100%	135,902

Table 5: Home purchase intender profile-age			
In which of the following age groups do you belong?	Count	Percent	Estimated Households
18-24 years	12	3.1%	8,154
25-34 years	112	28.7%	76,105
35-44 years	131	33.6%	89,015
45-54 years	91	23.3%	61,835
55-64 years	31	7.9%	21,065
65+ years	11	2.8%	7,475
Don't know / No response	2	0.5%	1,359
Total	390	100%	265,008

Table 6: Home purchase intender profile-own or rent current home			
First, do you own or rent your residence?	Count	Percent	Estimated Households
Own	200	51.3%	135,902
Rent	190	48.7%	129,106
Total	390	100%	265,008

Table 7: Home purchase intender profile-Household composition			
In total, how many people including yourself currently live in your household?	Count	Percent	Estimated Households
One	54	13.8%	36,693
Two	100	25.6%	67,951
Three	70	17.9%	47,566
Four	87	22.3%	59,117
Five or more	73	18.7%	49,604
No Response	6	1.5%	4,077
Total	390	100%	265,008
Mean	3.07		
Standard deviation	1.35		

Table 8: Home purchase intender profile-Households where there are / are not Children under 18 years of age in household				
Are there children under 18 years of age in your household?	Count	Percent	Estimated Households	
Yes	172	44.1%	116,875	
No	217	55.6%	147,453	
No Response	1	0.3%	680	
Total	390	100%	265,008	

Table 9: Home purchase intender profile-Total household income			
What is your total household income?	Count	Percent	Estimated Households
Under \$20k	8	2.1%	5,436
\$20k to less than \$40k	37	9.5%	25,142
\$40k to less than \$60k	55	14.1%	37,373
\$60k to less than \$80k	48	12.3%	32,616
\$80k to less than \$100k	76	19.5%	51,643
\$100k to less than \$120k	32	8.2%	21,744
\$120k to less than \$140k	22	5.6%	14,949
\$140k to less than \$160k	19	4.9%	12,911
\$160k to less than \$180k	7	1.8%	4,757
\$180k to less than \$200k	4	1.0%	2,718
More than 200k	21	5.4%	14,270
Don't Know	17	4.4%	11,552
No Response	44	11.3%	29,898
Total	390	100%	265,008

Table 10: Home purchase intender profile—Thought of buying home in last six months			
In the past 6 months, have you seriously thought about buying a residence?	Count	Percent	Estimated Households
Yes	236	9.8%	160,393
No	2,037	84.5%	1,384,232
Don't Know	16	0.7%	10,783
No Response	123	5.1%	83,566
Total	2,412	100%	1,638,974

Note: Only those who were not intending to buy were asked this question.

Table 11: Home purchase intender profile—Community in which most likely to buy a home			
In which community are you most likely to buy a home?	Count	Percent	Estimated Households
Ajax-Pickering	14	3.6%	9,513
Rest of Durham Region (Oshawa / Whitby)	9	2.3%	6,116
Toronto East (East York, Scarborough)	44	11.3%	29,898
Toronto Central (Toronto City, Scarborough)	65	16.7%	44,168
Toronto West (Etobicoke)	38	9.7%	25,821
York Region	32	8.2%	21,744
Brampton	25	6.4%	16,988
Mississauga	46	11.8%	31,257
Halton Region (Oakville, Burlington, Milton)	28	7.2%	19,026
Country Area / Outside city limits	15	3.8%	10,193
Other (Specify)	67	17.2%	45,527
Don't know	7	1.8%	4,757
Total	390	100%	265,008

Table 12: Home purchase intender profile—Type of home looking for / intending to buy			
What would be your first choice for purchasing a residence?	Count	Percent	Estimated Households
Brand new	118	30.3%	80,182
Pre-owned home	222	56.9%	150,851
Other	14	3.6%	9,513
Don't Know	36	9.2%	24,462
Total	390	100%	265,008

Table 13a: Home purchase intender profile—Dwelling Type of home looking for / intending to buy			
Would you most likely purchase a	Count	Percent	Estimated Households
Single detached home	234	60.0%	159,005
Semi-detached home or duplex	59	15.1%	40,091
Row or Town house, only share common walls	42	10.8%	28,539
Apartment	34	8.7%	23,103
Other	6	1.5%	4,077
Don't Know	15	3.8%	10,193
Total	390	100%	265,008

Table 13b: Home purchase intender profile—Condominium ownership: home looking for / intending to buy			
Would this be a condominium type of ownership?	Count	Percent	Estimated Households
Yes	73	51.8%	49,604
No	59	41.8%	40,091
Don't Know	1	0.7%	680
No Response	8	5.7%	5,436
Total	141	100%	95,811

Table 14: Home purchase intender profile—Type of neighbourhood preferred: home looking for / intending to buy			
Would that be in a	Count	Percent	Estimated Households
New subdivision / development	82	21.0%	55,720
An established neighbourhood	251	64.4%	170,556
Acreage / farm	24	6.2%	16,308
Other	8	2.1%	5,436
Don't Know	24	6.2%	16,308
No Response	1	0.3%	680
Total	390	100%	265,008

Table 15: Home purchase intender profile—Price range of home looking for: home looking for / intending to buy			
How much do you expect to pay for your next residence?	Count	Percent	Estimated Households
Under \$200k	57	14.6%	38,732
\$200k to less than \$250k	69	17.7%	46,886
\$250k to less than \$300k	74	19.0%	50,284
\$300k to less than \$350k	52	13.3%	35,334
\$350k to less than \$400k	32	8.2%	21,744
\$400k to less than \$500k	36	9.2%	24,462
Over \$500k	41	10.5%	27,860
Don't Know / No Response	29	7.4%	19,706
Total	390	100%	265,008

Table 16: Home purchase intender profile (Homeowners)—Price range of home looking for compared to current home			
Would this be more, less or about the same as the value of your current residence?	Count	Percent	Estimated Households
More	91	45.5%	61,835
Same	28	14.0%	19,026
Less	62	31.0%	42,129
No Response	19	9.5%	12,911
Total	200	100%	135,902

Note: Only those who owned their current residence were asked this question.

Table 17: Home purchase intender profile—Size of home looking for / intending to purchase (sq ft)			
How many square feet are you looking for?	Count	Percent	Estimated Households
Up to 1200 sq ft	53	13.6%	36,014
1201 - 2000 sq ft	139	35.6%	94,452
2001 - 3000 sq ft	88	22.6%	59,797
Over 3000 sq ft	27	6.9%	18,347
Don't Know	81	20.8%	55,040
No Response	2	0.5%	1,359
Total	390	100%	265,008

Table 18: Home purchase intender profile—Size of home you are thinking of buying (in sq ft) compared to your present residence			
Is the residence you are thinking of buying larger, smaller, or about the same size (in square feet) as your present residence?	Count	Percent	Estimated Households
Larger	238	61.0%	161,723
Same	76	19.5%	51,643
Smaller	67	17.2%	45,527
Don't Know	9	2.3%	6,116
Total	390	100%	265,008

Table 19: What made you decide not to buy a home now? [Multiple Response]			
What is the main reason why you decided not to buy a residence now?	Count	Percent	Estimated Households
Change or worry about financial or employment situation	24	10.2%	16,415
Costs too high	106	44.9%	71,974
Decided to renovate / just renovated	9	3.9%	6,314
Cannot find a suitable house / location	17	7.1%	11,364
Personal reasons (Specified or Unspecified)	19	7.9%	12,627
Other	56	23.6%	37,881
Don't Know	4	1.6%	2,525
No Response	2	0.8%	1,263
Total	236	100%	160,393

Note: Only those who said "yes" in Table 10 were asked this question.

Table 20: Home purchase intender profile (Homeowners) Listed your home for sale?			
Have you listed your residence for sale?	Count	Percent	Estimated Households
Yes	38	19.0%	25,821
No	159	79.5%	108,042
Don't Know	2	1.0%	1,359
No Response	1	0.5%	680
Total	200	100%	135,902

Table 21: Home purchase intender profile—Talked to a realtor about buying a home?								
Have you talked to a realtor about buying a residence?	Count	Percent	Estimated Households					
Yes	226	57.9%	153,569					
No	164	42.1%	111,439					
Total	390	100%	265,008					

Table 22: Home purchase intender profile—Read any publications for information on the housing market?									
Have you read any publications for information on the housing market?	Count	Percent	Estimated Households						
Yes	271	69.5%	184,147						
No	118	30.3%	80,182						
Don't Know	1	0.3%	680						
Total	390	100%	265,008						

Table 23: Home purchase intender profile—Talked to a financial institution about obtaining a mortgage?									
Have you talked to a financial institution about obtaining a mortgage?	Count	Percent	Estimated Households						
Yes	211	54.1%	143,376						
No	179	45.9%	121,632						
Total	390	100%	265,008						

Table 24: Home purchase intender profile—Been pre-approved for a mortgage?									
Have you been pre-approved for a mortgage?	Count	Percent	Estimated Households						
Yes	144	68.2%	97,849						
No	59	28.0%	40,091						
Don't Know	8	3.8%	5,436						
Total	211	100%	143,376						

Note: Only those who answered 'yes' in Table 23 were asked this question.

Table 25: Home purchase intender profile—Have you contacted a builder / developer for information about a brand new home?									
Have you contacted a builder or developer for information about a brand new residence? Count Percent Estimate Househousehouse Percent									
Yes	123	31.5%	83,579						
No	265	67.9%	180,070						
Don't Know	2	0.5%	1,359						
Total	390	100%	265,008						

Table 26: Home purchase intender profile—In the last month, have you visited homes for sale?									
In the last month, have you visited residences for sale?	Count	Percent	Estimated Households						
Yes	183	46.9%	124,350						
No	206	52.8%	139,979						
Don't Know	1	0.3%	680						
Total	390	100%	265,008						

Table 27: Home purchase intender profile—Home purchase intentions by Total household income										
	What are the chances you will buy a home in the next 12 months?									
What is your total	50.	/50	Hi	gh		Total				
household income?	Count	Percent	Count	Percent	Count	Percent	Estimated Households			
Under \$20 k	3	1.9%	5	2.1%	8	2.1%	5,436			
\$20k to less than \$40k	18	11.7%	19	8.1%	37	9.5%	25,142			
\$40k to less than \$60k	21	13.6%	34	14.4%	55	14.1%	37,373			
\$60k to less than \$80k	19	12.3%	29	12.3%	48	12.3%	32,616			
\$80k to less than \$100k	32	20.8%	44	18.6%	76	19.5%	51,643			
\$100k to less than \$120k	12	7.8%	20	8.5%	32	8.2%	21,744			
\$120k to less than \$140k	8	5.2%	14	5.9%	22	5.6%	14,949			
\$140k to less than \$160k	5	3.2%	14	5.9%	19	4.9%	12,911			
\$160k to less than \$180k	3	1.9%	4	1.7%	7	1.8%	4,757			
\$180k to less than \$200k	1	0.6%	3	1.3%	4	1.0%	2,718			
More than \$200k	4	2.6%	17	7.2%	21	5.4%	14,270			
Don't Know	7	4.5%	10	4.2%	17	4.4%	11,552			
No Response	21	13.6%	23	9.7%	44	11.3%	29,898			
Total	154	100%	236	100%	390	100%	265,008			
Estimated Households	104,644		160,364		265,008					

Table 28: Home purchase intender profile—Home purchase intentions by Own / Rent									
		What are th	e chances you	will buy a hor	me in the next	12 months?			
Do you own or rent your residence?	50.	/50	Hi	gh		Total			
	Count	Percent	Count	Percent	Count	Percent	Estimated Households		
Own	76	49.4%	124	52.5%	200	51.3%	135,902		
Rent	78	50.6%	112	47.5%	190	48.7%	129,106		
Total	154	100%	236	100%	390	100%	265,008		
Estimated Households	104,644		160,364		265,008				

Table 29a: Home purchase intender profile—Home purchase intentions by Household size										
In total, how many people		What are th	ne chances you	will buy a ho	me in the next	12 months?				
including yourself	50.	/50	Hi	gh		Total				
currently live in your household?	Count	Percent	Count	Percent	Count	Percent	Estimated Households			
One	22	14.3%	32	13.6%	54	13.8%	36,693			
Two	37	24.0%	63	26.7%	100	25.6%	67,951			
Three	31	20.1%	39	16.5%	70	17.9%	47,566			
Four	33	21.4%	54	22.9%	87	22.3%	59,117			
Five or more	26	16.9%	47	19.9%	73	18.7%	49,604			
No Response	5	3.2%	1	0.4%	6	1.5%	4,077			
Total	154	100%	236	100%	390	100%	265,008			
Estimated Households	104,644		160,364		265,008					

Table 29b: Home purchase intender profile—Home purchase intentions in households where there are /are not Children under 18 years of age in the household										
And the second distriction was designed.		What are th	e chances you	will buy a hor	me in the next	12 months?				
Are there children under 18 years of age in your household?	50.	/50	Hi	gh		Total				
	Count	Percent	Count	Percent	Count	Percent	Estimated Households			
Yes	66	42.9%	106	44.9%	172	44.1%	116,875			
No	87	56.5%	130	55.1%	217	55.6%	147,453			
No Response	1	0.6%	0	0.0%	1	0.3%	680			
Total	154	100%	236	100%	390	100%	265,008			
Estimated Households	104,644		160,364		265,008					

Table 30: Home purchase intender profile—Home purchase intentions by Respondent age									
		What are the chances you will buy a home in the next 12 months?							
In which of the following age groups do you	50.	/50	Hi	gh		Total			
belong?	Count	Percent	Count	Percent	Count	Percent	Estimated Households		
18-24 years	1	0.6%	11	4.7%	12	3.1%	8,154		
25-34 years	45	29.2%	67	28.4%	112	28.7%	76,105		
35-44 years	51	33.1%	80	33.9%	131	33.6%	89,015		
45-54 years	39	25.3%	52	22.0%	91	23.3%	61,835		
55-64 years	11	7.1%	20	8.5%	31	7.9%	21,065		
65+ years	6	3.9%	5	2.1%	11	2.8%	7,475		
Don't Know / No Response	1	0.6%	1	0.4%	2	0.5%	1,359		
Total	154	100%	236	100%	390	100%	265,008		
Estimated Households	104,644		160,364		265,008				

Table 31: Home purchase intender profile—Home purchase intentions by Type of house searching for (New/Pre-owned)										
What would be well for		What are th	e chances you	will buy a hor	me in the next	12 months?				
What would be your first choice for purchasing a	50.	/50	Hi	gh		Total				
residence?	Count	Percent	Count	Percent	Count	Percent	Estimated Households			
Brand new	43	27.9%	75	31.8%	118	30.3%	80,182			
Pre-owned home	84	54.5%	138	58.5%	222	56.9%	150,851			
Other	4	2.6%	10	4.2%	14	3.6%	9,513			
Don't Know	23	14.9%	13	5.5%	36	9.2%	24,462			
No Response	0	0.0%	0	0.0%	0	0.0%	0			
Total	154	100%	236	100%	390	100%	265,008			
Estimated Households	104,644		160,364		265,008					

		What are th	e chances you	will buy a hor	me in the next	12 months?	
Would you most likely	50.	/50	Hi	gh		Total	
purchase a	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Single detached home	79	51.3%	155	65.7%	234	60.0%	159,005
Semi-detached home or duplex	27	17.5%	32	13.6%	59	15.1%	40,091
Row or Town house, only share common walls	22	14.3%	20	8.5%	42	10.8%	28,539
Apartment	13	8.4%	21	8.9%	34	8.7%	23,103
Other	3	1.9%	3	1.3%	6	1.5%	4,077
Don't Know	10	6.5%	5	2.1%	15	3.8%	10,193
No Response	0	0.0%	0	0.0%	0	0.0%	0
Total	154	100%	236	100%	390	100%	265,008
Estimated Households	104,644		160,364		265,008		

Table 33: Home pur	chase inten	der profile—l	Home purcha	se intention	s by Price of	house searc	hing for
		What are th	ne chances you	will buy a ho	me in the next	12 months?	
How much do you expect to pay for your next	50.	/50	Hi	gh		Total	
residence?	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$200k	24	15.6%	33	14.0%	57	14.6%	38,732
\$200k to less than \$250k	34	22.1%	35	14.8%	69	17.7%	46,886
\$250k to less than \$300k	33	21.4%	41	17.4%	74	19.0%	50,284
\$300k to less than \$350k	17	11.0%	35	14.8%	52	13.3%	35,334
\$350k to less than \$400k	14	9.1%	18	7.6%	32	8.2%	21,744
\$400k to less than \$500k	7	4.5%	29	12.3%	36	9.2%	24,462
Over \$500k	11	7.1%	30	12.7%	41	10.5%	27,860
Don't Know / No Response	14	9.1%	15	6.4%	29	7.4%	19,706
Total	154	100%	236	100%	390	100%	265,008
Estimated Households	104,644		160,364		265,008		

Table 34: Home purc	hase intende	er profile—H	ome purchas	e intentions	by Size of ho	use search f	for (sq ft)
		What are th	ne chances you	will buy a hor	me in the next	12 months?	
How many square feet are	50.	/50	Hi	gh		Total	
you looking for?	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Up to 1200 sq ft	20	13.0%	33	14.0%	53	13.6%	36,014
1201 - 2000 sq ft	52	33.8%	87	36.9%	139	35.6%	94,452
2001 - 3000 sq ft	32	20.8%	56	23.7%	88	22.6%	59,797
Over 3000 sq ft	6	3.9%	21	8.9%	27	6.9%	18,347
Don't Know	43	27.9%	38	16.1%	81	20.8%	55,040
No Response	1	0.6%	1	0.4%	2	0.5%	1,359
Total	154	100%	236	100%	390	100%	265,008
Estimated Households	104,644		160,364		265,008		

Table 35: Home purcha	se intender	profile—Hon	ne purchase i buy a house	intentions by	/ Community	in which me	ost likely to
I		What are th	e chances you	will buy a ho	me in the next	12 months?	
In which community are you most likely to buy a	50.	/50	Hi	gh		Total	
home?	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Ajax-Pickering	8	5.2%	6	2.5%	14	3.6%	9,513
Rest of Durham Region (Oshawa / Whitby)	2	1.3%	7	3.0%	9	2.3%	6,116
Toronto East (East York, Scarborough)	19	12.3%	25	10.6%	44	11.3%	29,898
Toronto Central (Toronto City, Scarborough)	26	16.9%	39	16.5%	65	16.7%	44,168
Toronto West (Etobicoke)	19	12.3%	19	8.1%	38	9.7%	25,821
York Region	9	5.8%	23	9.7%	32	8.2%	21,744
Brampton	10	6.5%	15	6.4%	25	6.4%	16,988
Mississauga	20	13.0%	26	11.0%	46	11.8%	31,257
Halton Region (Oakville, Burlington, Milton)	13	8.4%	15	6.4%	28	7.2%	19,026
Country Area / Outside city limits	9	5.8%	6	2.5%	15	3.8%	10,193
Other	17	11.0%	50	21.2%	67	17.2%	45,527
Don't Know	2	1.3%	5	2.1%	7	1.8%	4,757
No Response	0	0.0%	0	0.0%	0	0.0%	0
Total	154	100%	236	100%	390	100%	265,008
Estimated Households	104,644		160,364		265,008		

Table 36: Home purch	ase intender	profile—Hor	ne purchase	intentions b	y Type of nei	ghbourhood	preferred
		What are th	e chances you	will buy a hor	me in the next	12 months?	
Would that be in a	50.	/50	Hi	gh		Total	
	Count	Percent	Count	Percent	Count	Percent	Estimated Households
New subdivision / development	27	17.5%	55	23.3%	82	21.0%	55,720
An established neighbourhood	97	63.0%	154	65.3%	251	64.4%	170,556
Acreage / farm	10	6.5%	14	5.9%	24	6.2%	16,308
Other	5	3.2%	3	1.3%	8	2.1%	5,436
Don't Know	15	9.7%	9	3.8%	24	6.2%	16,308
No Response	0	0.0%	1	0.4%	1	0.3%	680
Total	154	100%	236	100%	390	100%	265,008
Estimated Households	104,644		160,364		265,008		

	Table 37	: Home	purchas	e intend	er profile	e—Home	purchas	se intent	ions by	Price of h	nome sea	arching f	or		
						We	ould you	most likel	y purchas	e a					
How much do you expect to pay for your next residence?	<u> </u>	etached me	Semi-de home o	etached r duplex	house, o	r Town nly share on walls	Apart	ment	Ot	her		now/No onse		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$200k	13	5.6%	9	15.3%	14	33.3%	16	47.1%	3	50.0%	2	13.3%	57	14.6%	38,732
\$200k to less than \$250k	37	15.8%	12	20.3%	8	19.0%	11	32.4%	0	0.0%	1	6.7%	69	17.7%	46,886
\$250k to less than \$300k	42	17.9%	14	23.7%	8	19.0%	2	5.9%	2	33.3%	6	40.0%	74	19.0%	50,284
\$300k to less than \$350k	37	15.8%	5	8.5%	3	7.1%	3	8.8%	1	16.7%	3	20.0%	52	13.3%	35,334
\$350k to less than \$400k	22	9.4%	7	11.9%	2	4.8%	0	0.0%	0	0.0%	1	6.7%	32	8.2%	21,744
\$400k to less than \$500k	31	13.2%	4	6.8%	1	2.4%	0	0.0%	0	0.0%	0	0.0%	36	9.2%	24,462
Over \$500k	35	15.0%	4	6.8%	1	2.4%	0	0.0%	0	0.0%	1	6.7%	41	10.5%	27,860
Don't Know / No Response	17	7.3%	4	6.8%	5	11.9%	2	5.9%	0	0.0%	1	6.7%	29	7.4%	19,706
Total	234	100%	59	100%	42	100%	34	100%	6	100%	15	100%	390	100%	265,008
Estimated Households	159,005		40,091		28,539		23,103		4,077		10,193		265,008		

Ta	able 38:	Home p	urchase	intende	profile-	-Home p	urchase	intentio	ns by Si	ze of hou	ise searc	h for (so	ft)		
						W	ould you	most likely	y purchas	e a					
How many square feet are you looking for?	J .	etached me		etached r duplex	· ·	Town nly share on walls	Apart	ment	Otl	her	Don't Ki Resp			Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Up to 1200 sq ft	12	5.1%	4	6.8%	10	23.8%	24	70.6%	3	50.0%	0	0.0%	53	13.6%	36,014
1201 - 2000 sq ft	77	32.9%	27	45.8%	18	42.9%	4	11.8%	2	33.3%	11	73.3%	139	35.6%	94,452
2001 - 3000 sq ft	78	33.3%	5	8.5%	1	2.4%	2	5.9%	1	16.7%	1	6.7%	88	22.6%	59,797
Over 3000 sq ft	24	10.3%	2	3.4%	1	2.4%	0	0.0%	0	0.0%	0	0.0%	27	6.9%	18,347
Don't Know	43	18.4%	21	35.6%	10	23.8%	4	11.8%	0	0.0%	3	20.0%	81	20.8%	55,040
No Response	0	0.0%	0	0.0%	2	4.8%	0	0.0%	0	0.0%	0	0.0%	2	0.5%	1,359
Total	234	100%	59	100%	42	100%	34	100%	6	100%	15	100%	390	100%	265,008
Estimated Households	159,005		40,091		28,539		23,103		4,077		10,193		265,008		

Table 39:	Home p	urchase	intende	r profile-	–Home p	ourchase	intentio	ns by Co	mmunit	y in whic	ch most	likely to	buy a ho	use	
						W	ould you	most likel	y purchas	se a					
In which community are you most likely to buy a home?	Single d	letached me		etached r duplex	house, o	r Town nly share on walls	Apart	ment	Ot	her	Don't	Know		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Ajax-Pickering	9	3.8%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	9	2.3%	9,513
Rest of Durham Region (Oshawa / Whitby)	21	9.0%	11	18.6%	5	11.9%	6	17.6%	0	0.0%	1	6.7%	44	11.3%	6,116
Toronto East (East York, Scarborough)	26	11.1%	10	16.9%	10	23.8%	15	44.1%	1	16.7%	3	20.0%	65	16.7%	29,898
Toronto Central (Toronto City, Scarborough)	20	8.5%	6	10.2%	6	14.3%	4	11.8%	1	16.7%	1	6.7%	38	9.7%	44,168
Toronto West (Etobicoke)	18	7.7%	6	10.2%	1	2.4%	5	14.7%	1	16.7%	1	6.7%	32	8.2%	25,821
York Region	17	7.3%	4	6.8%	2	4.8%	0	0.0%	1	16.7%	1	6.7%	25	6.4%	21,744
Brampton	22	9.4%	9	15.3%	8	19.0%	2	5.9%	1	16.7%	4	26.7%	46	11.8%	16,988
Mississauga	21	9.0%	5	8.5%	2	4.8%	0	0.0%	0	0.0%	0	0.0%	28	7.2%	31,257
Halton Region (Oakville, Burlington, Milton)	10	4.3%	1	1.7%	1	2.4%	2	5.9%	1	16.7%	0	0.0%	15	3.8%	19,026
Country Area / Outside city limits	51	21.8%	7	11.9%	6	14.3%	0	0.0%	0	0.0%	3	20.0%	67	17.2%	10,193
Other	5	2.1%	0	0.0%	1	2.4%	0	0.0%	0	0.0%	1	6.7%	7	1.8%	45,527
Don't know	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	4,757
Total	234	100%	59	100%	42	100%	34	100%	6	100%	15	100%	390	100%	265,008
Estimated Households	159,005		40,091		28,539		23,103		4,077		10,193		265,008		

Та	ble 40: I	lome pu	rchase i	ntender	profile—	Home pu	ırchase i	ntention	s by Typ	oe of neig	hbourh	ood pref	erred		
						We	ould you	most likel	y purchas	se a					
Would that be in a	J .	etached me		etached r duplex	house, o	r Town nly share on walls	Apart	ment	Ot	her	Don't	Know		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
New subdivision / development	50	21.4%	13	22.0%	11	26.2%	5	14.7%	1	16.7%	2	13.3%	82	21.0%	55,720
An established neighbourhood	144	61.5%	39	66.1%	26	61.9%	28	82.4%	5	83.3%	9	60.0%	251	64.4%	170,556
Acreage / farm	22	9.4%	1	1.7%	1	2.4%	0	0.0%	0	0.0%	0	0.0%	24	6.2%	16,308
Other	5	2.1%	2	3.4%	1	2.4%	0	0.0%	0	0.0%	0	0.0%	8	2.1%	5,436
Don't Know	13	5.6%	4	6.8%	2	4.8%	1	2.9%	0	0.0%	4	26.7%	24	6.2%	16,308
No Response	0	0.0%	0	0.0%	1	2.4%	0	0.0%	0	0.0%	0	0.0%	1	0.3%	680
Total	234	100%	59	100%	42	100%	34	100%	6	100%	15	100%	390	100%	265,008
Estimated Households	159,005		40,091		28,539		23,103		4,077		10,193		265,008		

	Table 4	41: Hom	ne purch	ase inter	nder prof	file—Hon	ne purch	ase inte	ntions b	y Total h	ouseholo	d income	;		
						W	ould you	most likel	y purchas	se a					
What is your total household income?	5	letached me		etached r duplex	house, o	r Town nly share on walls	Apar	tment	Ot	her	Don't	Know		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$20 k	4	1.7%	0	0.0%	3	7.1%	0	0.0%	0	0.0%	1	6.7%	8	2.1%	5,436
\$20k to less than \$40k	13	5.6%	9	15.3%	6	14.3%	5	14.7%	1	16.7%	3	20.0%	37	9.5%	25,142
\$40k to less than \$60k	26	11.1%	12	20.3%	6	14.3%	7	20.6%	3	50.0%	1	6.7%	55	14.1%	37,373
\$60k to less than \$80k	22	9.4%	12	20.3%	6	14.3%	4	11.8%	1	16.7%	3	20.0%	48	12.3%	32,616
\$80k to less than \$100k	49	20.9%	9	15.3%	8	19.0%	8	23.5%	1	16.7%	1	6.7%	76	19.5%	51,643
\$100k to less than \$120k	23	9.8%	3	5.1%	1	2.4%	4	11.8%	0	0.0%	1	6.7%	32	8.2%	21,744
\$120k to less than \$140k	18	7.7%	2	3.4%	0	0.0%	1	2.9%	0	0.0%	1	6.7%	22	5.6%	14,949
\$140k to less than \$160k	13	5.6%	2	3.4%	3	7.1%	1	2.9%	0	0.0%	0	0.0%	19	4.9%	12,911
\$160k to less than \$180k	4	1.7%	1	1.7%	2	4.8%	0	0.0%	0	0.0%	0	0.0%	7	1.8%	4,757
\$180k to less than \$200k	4	1.7%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	4	1.0%	2,718
More than \$200k	17	7.3%	2	3.4%	1	2.4%	1	2.9%	0	0.0%	0	0.0%	21	5.4%	14,270
Don't Know	11	4.7%	1	1.7%	3	7.1%	0	0.0%	0	0.0%	2	13.3%	17	4.4%	11,552
No Response	30	12.8%	6	10.2%	3	7.1%	3	8.8%	0	0.0%	2	13.3%	44	11.3%	29,898
Total	234	100%	59	100%	42	100%	34	100%	6	100%	15	100%	390	100%	265,008
Estimated Households	159,005		40,091		28,539		23,103		4,077		10,193		265,008		

		Table 42	: Home	purchas	e intend	er profile	-Home	purchas	e intent	ions by C)wn / Re	ent			
						W	ould you	most likel	y purchas	se a					
Do you own or rent your residence?		letached me		etached r duplex	house, o	r Town nly share on walls	Apar	tment	Ot	her	Don't	Know		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Own	153	65.4%	21	35.6%	12	28.6%	9	26.5%	1	16.7%	4	26.7%	200	51.3%	135,902
Rent	81	34.6%	38	64.4%	30	71.4%	25	73.5%	5	83.3%	11	73.3%	190	48.7%	129,106
Total	234	100%	59	100%	42	100%	34	100%	6	100%	15	100%	390	100%	265,008
Estimated Households	159,005		40,091		28,539		23,103		4,077		10,193		265,008		

	Та	ble 43a:	Home p	urchase	intender	profile-	-Home p	urchase	intentio	ns by Ho	usehold	size			
						W	ould you	most likely	y purchas	se a					
In total, how many people including yourself currently live in your	Single d	letached me		etached r duplex	house, o	r Town nly share on walls	Apart	ment	Ot	her	Don't	Know		Total	
household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
One	26	11.1%	6	10.2%	4	9.5%	16	47.1%	0	0.0%	2	13.3%	54	13.8%	36,693
Two	59	25.2%	17	28.8%	11	26.2%	10	29.4%	2	33.3%	1	6.7%	100	25.6%	67,951
Three	35	15.0%	15	25.4%	11	26.2%	4	11.8%	1	16.7%	4	26.7%	70	17.9%	47,566
Four	57	24.4%	13	22.0%	6	14.3%	4	11.8%	2	33.3%	5	33.3%	87	22.3%	59,117
Five or more	54	23.1%	8	13.6%	7	16.7%	0	0.0%	1	16.7%	3	20.0%	73	18.7%	49,604
No Response	3	1.3%	0	0.0%	3	7.1%	0	0.0%	0	0.0%	0	0.0%	6	1.5%	4,077
Total	234	100%	59	100%	42	100%	34	100%	6	100%	15	100%	390	100%	265,008
Estimated Households	159,005		40,091		28,539		23,103		4,077		10,193		265,008		

	Table 4	3b: Hom	e purcha		-		-	ase inter of age in			olds whe	re there	are /are	not	
						W	ould you	most likely	y purchas	se a					
Are there children under 18 years of age in your household?	٠.	letached me		etached r duplex	house, o	r Town nly share on walls	Apar	tment	Ot	her	Don't	Know		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Yes	113	48.3%	26	44.1%	17	40.5%	3	8.8%	4	66.7%	9	60.0%	172	44.1%	116,875
No	120	51.3%	33	55.9%	25	59.5%	31	91.2%	2	33.3%	6	40.0%	217	55.6%	147,453
No Response	1	0.4%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	0.3%	680
Total	234	100.0%	59	100.0%	42	100.0%	34	100.0%	6	100.0%	15	100.0%	390	100.0%	265,008
Estimated Households	159,005		40,091		28,539		23,103		4,077		10,193		265,008		

	Tal	ble 44: I	lome pu	ırchase i	ntender	profile—	Home p	urchase i	ntentio	ns by Res	ponden	t age			
						W	ould you	most likely	y purchas	se a					
In which of the following age groups do you belong?		etached me		etached r duplex	house, o	r Town nly share on walls	Apart	tment	Ot	her	Don't	Know		Total	
Ü	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	7	3.0%	2	3.4%	0	0.0%	2	5.9%	0	0.0%	1	6.7%	12	3.1%	8,154
25-34 years	57	24.4%	24	40.7%	17	40.5%	8	23.5%	2	33.3%	4	26.7%	112	28.7%	76,105
35-44 years	81	34.6%	18	30.5%	13	31.0%	14	41.2%	1	16.7%	4	26.7%	131	33.6%	89,015
45-54 years	60	25.6%	13	22.0%	9	21.4%	4	11.8%	1	16.7%	4	26.7%	91	23.3%	61,835
55-64 years	18	7.7%	2	3.4%	3	7.1%	5	14.7%	1	16.7%	2	13.3%	31	7.9%	21,065
65+ years	9	3.8%	0	0.0%	0	0.0%	1	2.9%	1	16.7%	0	0.0%	11	2.8%	7,475
Don't Know / No Response	2	0.9%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	2	0.5%	1,359
Total	234	100%	59	100%	42	100%	34	100%	6	100%	15	100%	390	100%	265,008
Estimated Households	159,005		40,091		28,539		23,103		4,077		10,193		265,008	_	

	Table 45	: Home	purchas	e intend	er profile	-Home	purchas	e intent	ions by F	Price of h	ouse se	arching	for		
						How n	nany squa	are feet a	re you loo	king for?					
How much do you expect to pay for your next	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Res	sponse		Total	
residence?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$200k	20	37.7%	14	10.1%	3	3.4%	1	3.7%	18	22.2%	1	50.0%	57	14.6%	38,732
\$200k to less than \$250k	15	28.3%	26	18.7%	3	3.4%	2	7.4%	23	28.4%	0	0.0%	69	17.7%	46,886
\$250k to less than \$300k	13	24.5%	36	25.9%	12	13.6%	0	0.0%	13	16.0%	0	0.0%	74	19.0%	50,284
\$300k to less than \$350k	3	5.7%	27	19.4%	17	19.3%	2	7.4%	3	3.7%	0	0.0%	52	13.3%	35,334
\$350k to less than \$400k	0	0.0%	10	7.2%	15	17.0%	2	7.4%	5	6.2%	0	0.0%	32	8.2%	21,744
\$400k to less than \$500k	1	1.9%	12	8.6%	18	20.5%	2	7.4%	3	3.7%	0	0.0%	36	9.2%	24,462
Over \$500k	0	0.0%	10	7.2%	14	15.9%	13	48.1%	4	4.9%	0	0.0%	41	10.5%	27,860
Don't Know / No Response	1	1.9%	4	2.9%	6	6.8%	5	18.5%	12	14.8%	1	50.0%	29	7.4%	19,706
Total	53	100%	139	100%	88	100%	27	100%	81	100%	2	100%	390	100%	265,008
Estimated Households	36,014		94,452		59,797		18,347		55,040		1,359		265,008		

Table 46	: Home	purchas	e intend	er profile	e—Home	purchas	e intent	ions by T	ype of h	ouse sea	rch for	(New / F	re-owne	ed)	
Mhat would be very first						How n	nany squa	are feet a	re you loo	oking for?					
What would be your first choice for purchasing a	Up to 1	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Re	sponse		Total	
residence?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Brand new	20	37.7%	42	30.2%	22	25.0%	13	48.1%	21	25.9%	0	0.0%	118	30.3%	80,182
Pre-owned home	25	47.2%	77	55.4%	59	67.0%	13	48.1%	47	58.0%	1	50.0%	222	56.9%	150,851
Other	1	1.9%	8	5.8%	2	2.3%	0	0.0%	3	3.7%	0	0.0%	14	3.6%	9,513
Don't Know	7	13.2%	12	8.6%	5	5.7%	1	3.7%	10	12.3%	1	50.0%	36	9.2%	24,462
Total	53	100%	139	100%	88	100%	27	100%	81	100%	2	100%	390	100%	265,008
Estimated Households	36,014		94,452		59,797		18,347		55,040		1,359		265,008		

Tab	le 47: F	lome pu	rchase ir	ntender p	rofile—l	Home pu	rchase i	ntention	s by Dw	elling Ty _l	oe of ho	use sear	ch for		
						How n	nany squa	are feet a	re you loo	oking for?					
Would you most likely	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Res	sponse		Total	
purchase a	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Single detached home	12	22.6%	77	55.4%	78	88.6%	24	88.9%	43	53.1%	0	0.0%	234	60.0%	159,005
Semi-detached home or duplex	4	7.5%	27	19.4%	5	5.7%	2	7.4%	21	25.9%	0	0.0%	59	15.1%	40,091
Row or Town house, only share common walls	10	18.9%	18	12.9%	1	1.1%	1	3.7%	10	12.3%	2	100%	42	10.8%	28,539
Apartment	24	45.3%	4	2.9%	2	2.3%	0	0.0%	4	4.9%	0	0.0%	34	8.7%	23,103
Other	3	5.7%	2	1.4%	1	1.1%	0	0.0%	0	0.0%	0	0.0%	6	1.5%	4,077
Don't Know	0	0.0%	11	7.9%	1	1.1%	0	0.0%	3	3.7%	0	0.0%	15	3.8%	10,193
Total	53	100%	139	100%	88	100%	27	100%	81	100%	2	100%	390	100%	265,008
Estimated Households	36,014		94,452		59,797		18,347		55,040		1,359		265,008		

Tal	ble 48: I	lome pu	rchase i	ntender	profile—	Home pu	ırchase i	ntention	s by Typ	e of neig	ghbourh	ood pref	erred		
						How n	nany squa	are feet a	re you loo	king for?					
Would that be in a	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Re	sponse		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
New subdivision / development	4	7.5%	41	29.5%	19	21.6%	8	29.6%	10	12.3%	0	0.0%	82	21.0%	55,720
An established neighbourhood	45	84.9%	80	57.6%	57	64.8%	13	48.1%	55	67.9%	1	50.0%	251	64.4%	170,556
Acreage / farm	1	1.9%	9	6.5%	7	8.0%	4	14.8%	3	3.7%	0	0.0%	24	6.2%	16,308
Other	0	0.0%	5	3.6%	2	2.3%	0	0.0%	1	1.2%	0	0.0%	8	2.1%	5,436
Don't Know	3	5.7%	4	2.9%	3	3.4%	2	7.4%	12	14.8%	0	0.0%	24	6.2%	16,308
No Response	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	50.0%	1	0.3%	680
Total	53	100%	139	100%	88	100%	27	100%	81	100%	2	100%	390	100%	265,008
Estimated Households	36,014		94,452		59,797		18,347		55,040		1,359		265,008		

Table 49:	Home p	urchase	intende	r profile-	-Home p	ourchase	intentio	ns by Co	mmunit	y in whic	ch most	likely to	buy a ho	use	
						How r	nany squ	are feet a	re you loo	king for?					
In which community are you most likely to buy a	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Re	sponse		Total	
home?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Ajax-Pickering	0	0.0%	3	2.2%	6	6.8%	2	7.4%	3	3.7%	0	0.0%	14	3.6%	9,513
Rest of Durham Region (Oshawa / Whitby)	1	1.9%	2	1.4%	4	4.5%	0	0.0%	2	2.5%	0	0.0%	9	2.3%	6,116
Toronto East (East York, Scarborough)	9	17.0%	14	10.1%	7	8.0%	2	7.4%	12	14.8%	0	0.0%	44	11.3%	29,898
Toronto Central (Toronto City, Scarborough)	18	34.0%	20	14.4%	13	14.8%	5	18.5%	9	11.1%	0	0.0%	65	16.7%	44,168
Toronto West (Etobicoke)	8	15.1%	13	9.4%	6	6.8%	0	0.0%	11	13.6%	0	0.0%	38	9.7%	25,821
York Region	3	5.7%	11	7.9%	9	10.2%	3	11.1%	6	7.4%	0	0.0%	32	8.2%	21,744
Brampton	0	0.0%	12	8.6%	8	9.1%	1	3.7%	3	3.7%	1	50.0%	25	6.4%	16,988
Mississauga	4	7.5%	17	12.2%	11	12.5%	3	11.1%	11	13.6%	0	0.0%	46	11.8%	31,257
Halton Region (Oakville, Burlington, Milton)	1	1.9%	11	7.9%	9	10.2%	4	14.8%	3	3.7%	0	0.0%	28	7.2%	19,026
Country Area / Outside city limits	4	7.5%	4	2.9%	2	2.3%	1	3.7%	4	4.9%	0	0.0%	15	3.8%	10,193
Other	4	7.5%	30	21.6%	12	13.6%	6	22.2%	15	18.5%	0	0.0%	67	17.2%	45,527
Don't know	1	1.9%	2	1.4%	1	1.1%	0	0.0%	2	2.5%	1	50.0%	7	1.8%	4,757
Total	53	100%	139	100%	88	100%	27	100%	81	100%	2	100%	390	100%	265,008
Estimated Households	36,014		94,452		59,797		18,347		55,040		1,359		265,008		

	Table !	50: Hom	ne purch	ase inter	nder prof	file—Hon	ne purch	ase inte	ntions by	y Total h	ousehol	d income)		
						How n	nany squa	are feet a	re you loo	oking for?					
What is your total	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Res	sponse		Total	
household income?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$20 k	1	1.9%	2	1.4%	1	1.1%	1	3.7%	3	3.7%	0	0.0%	8	2.1%	5,436
\$20k to less than \$40k	6	11.3%	14	10.1%	4	4.5%	0	0.0%	13	16.0%	0	0.0%	37	9.5%	25,142
\$40k to less than \$60k	15	28.3%	17	12.2%	9	10.2%	1	3.7%	12	14.8%	1	50.0%	55	14.1%	37,373
\$60k to less than \$80k	5	9.4%	21	15.1%	8	9.1%	0	0.0%	14	17.3%	0	0.0%	48	12.3%	32,616
\$80k to less than \$100k	11	20.8%	32	23.0%	15	17.0%	4	14.8%	14	17.3%	0	0.0%	76	19.5%	51,643
\$100k to less than \$120k	4	7.5%	11	7.9%	10	11.4%	4	14.8%	3	3.7%	0	0.0%	32	8.2%	21,744
\$120k to less than \$140k	3	5.7%	11	7.9%	5	5.7%	0	0.0%	3	3.7%	0	0.0%	22	5.6%	14,949
\$140k to less than \$160k	2	3.8%	6	4.3%	7	8.0%	1	3.7%	3	3.7%	0	0.0%	19	4.9%	12,911
\$160k to less than \$180k	1	1.9%	2	1.4%	2	2.3%	1	3.7%	1	1.2%	0	0.0%	7	1.8%	4,757
\$180k to less than \$200k	0	0.0%	0	0.0%	2	2.3%	2	7.4%	0	0.0%	0	0.0%	4	1.0%	2,718
More than \$200k	0	0.0%	4	2.9%	7	8.0%	7	25.9%	3	3.7%	0	0.0%	21	5.4%	14,270
Don't Know	0	0.0%	3	2.2%	7	8.0%	2	7.4%	5	6.2%	0	0.0%	17	4.4%	11,552
No Response	5	9.4%	16	11.5%	11	12.5%	4	14.8%	7	8.6%	1	50.0%	44	11.3%	29,898
Total	53	100%	139	100%	88	100%	27	100%	81	100%	2	100%	390	100%	265,008
Estimated Households	36,014		94,452		59,797		18,347		55,040		1,359		265,008		

	,	Table 51	: Home	purchas	e intend	er profile	-Home	purchas	e intent	ions by C	Own / Re	ent			
						How r	nany squ	are feet a	re you loo	oking for?					
Do you own or rent your	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Res	sponse		Total	
residence?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Own	13	24.5%	69	49.6%	67	76.1%	23	85.2%	27	33.3%	1	50.0%	200	51.3%	135,902
Rent	40	75.5%	70	50.4%	21	23.9%	4	14.8%	54	66.7%	1	50.0%	190	48.7%	129,106
Total	53	100%	139	100%	88	100%	27	100%	81	100%	2	100%	390	100%	265,008
Estimated Households	36,014		94,452		59,797		18,347		55,040		1,359		265,008		

	Та	ble 52a:	Home p	urchase	intender	profile-	-Home p	ourchase	intentio	ns by Ho	usehold	size			
In total, how many people						How n	nany squ	are feet a	re you loo	oking for?					
including yourself		200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Re	sponse		Total	
currently live in your household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
One	16	30.2%	19	13.7%	7	8.0%	0	0.0%	12	14.8%	0	0.0%	54	13.8%	36,693
Two	19	35.8%	37	26.6%	21	23.9%	5	18.5%	18	22.2%	0	0.0%	100	25.6%	67,951
Three	5	9.4%	26	18.7%	10	11.4%	9	33.3%	20	24.7%	0	0.0%	70	17.9%	47,566
Four	9	17.0%	36	25.9%	27	30.7%	3	11.1%	12	14.8%	0	0.0%	87	22.3%	59,117
Five or more	4	7.5%	17	12.2%	23	26.1%	10	37.0%	19	23.5%	0	0.0%	73	18.7%	49,604
No Response	0	0.0%	4	2.9%	0	0.0%	0	0.0%	0	0.0%	2	100%	6	1.5%	4,077
Total	53	100%	139	100%	88	100%	27	100%	81	100%	2	100%	390	100%	265,008
Estimated Households	36,014		94,452		59,797		18,347		55,040		1,359		265,008		

Tal	ole 52b:	Home pu	rchase i					intentior e in the			where ti	nere are	/are not	:	
And the second state of the second se						How n	nany squ	are feet a	re you loo	king for?					
Are there children under 18 years of age in your	Up to 1	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Res	sponse		Total	
household?	Count	t Percent Count Percent Estimated Households													
Yes	7	13.2%	51	36.7%	51	58.0%	22	81.5%	41	50.6%	0	0.0%	172	44.1%	116,875
No	46	86.8%	87	62.6%	37	42.0%	5	18.5%	40	49.4%	2	100.0%	217	55.6%	147,453
No Response	0	0.0%	1	0.7%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	0.3%	680
Total	53	100.0%	139	100.0%	88	100.0%	27	100.0%	81	100.0%	2	100.0%	390	100.0%	265,008
Estimated Households	36,014		94,452		59,797		18,347		55,040		1,359		265,008		

	Та	ble 53:	Home pu	ırchase i	ntender	profile-	Home p	urchase i	intentior	ns by Res	ponden	t age			
In which of the following						How n	nany squa	are feet a	re you loo	king for?					
age groups do you	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Res	sponse		Total	
belong?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	1	1.9%	1	0.7%	4	4.5%	0	0.0%	6	7.4%	0	0.0%	12	3.1%	8,154
25-34 years	17	32.1%	44	31.7%	22	25.0%	2	7.4%	26	32.1%	1	50.0%	112	28.7%	76,105
35-44 years	17	32.1%	42	30.2%	31	35.2%	15	55.6%	26	32.1%	0	0.0%	131	33.6%	89,015
45-54 years	10	18.9%	31	22.3%	27	30.7%	6	22.2%	16	19.8%	1	50.0%	91	23.3%	61,835
55-64 years	6	11.3%	16	11.5%	3	3.4%	4	14.8%	2	2.5%	0	0.0%	31	7.9%	21,065
65+ years	2	3.8%	4	2.9%	1	1.1%	0	0.0%	4	4.9%	0	0.0%	11	2.8%	7,475
Don't Know / No Response	0	0.0%	1	0.7%	0	0.0%	0	0.0%	1	1.2%	0	0.0%	2	0.5%	1,359
Total	53	100%	139	100%	88	100%	27	100%	81	100%	2	100%	390	100%	265,008
Estimated Households	36,014		94,452		59,797		18,347		55,040		1,359		265,008		

Table 54	Table 54: Home purchase intender profile—Home purchase intentions by Type of house searching for (New / Pre-owned)																		
		How much do you expect to pay for your next residence?																	
What would be your first choice for purchasing a	Under \$200k		\$200k to less than \$250k		\$250k to less than \$300k		\$300k to less than \$350k		\$350k to less than \$400k		\$400k to less than \$500k		Over \$500k		Don't Know/ No Response		l otal		al
residence?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percen t	Estimated Households
Brand new	22	38.6%	23	33.3%	17	23.0%	18	34.6%	11	34.4%	11	30.6%	7	17.1%	9	31.0%	118	30.3%	80,182
Pre-owned home	26	45.6%	36	52.2%	48	64.9%	27	51.9%	17	53.1%	23	63.9%	31	75.6%	14	48.3%	222	56.9%	150,851
Other	2	3.5%	2	2.9%	2	2.7%	2	3.8%	2	6.3%	2	5.6%	1	2.4%	1	3.4%	14	3.6%	9,513
Don't Know	7	12.3%	8	11.6%	7	9.5%	5	9.6%	2	6.3%	0	0.0%	2	4.9%	5	17.2%	36	9.2%	24,462
No Response	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0
Total	57	100%	69	100%	74	100%	52	100%	32	100%	36	100%	41	100%	29	100%	390	100%	265,008
Estimated Households	38,732		46,886		50,284		35,334		21,744		24,462		27,860		19,706		265,008		

Table	Table 55: Home purchase intender profile—Home purchase intentions by Type of house searching for (Structure)																		
		How much do you expect to pay for your next residence?																	
Would you most likely purchase a	Under \$200k		\$200k to less than \$250k		\$250k to less than \$300k		\$300k to less than \$350k		\$350k to less than \$400k		\$400k to less than \$500k		Over \$500k		Don't Know/ No Response		Total		ıl
·	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percen t	Estimated Households
Single detached home	13	22.8%	37	53.6%	42	56.8%	37	71.2%	22	68.8%	31	86.1%	35	85.4%	17	58.6%	234	60.0%	159,005
Semi-detached home or duplex	9	15.8%	12	17.4%	14	18.9%	5	9.6%	7	21.9%	4	11.1%	4	9.8%	4	13.8%	59	15.1%	40,091
Row or Town house, only share common walls	14	24.6%	8	11.6%	8	10.8%	3	5.8%	2	6.3%	1	2.8%	1	2.4%	5	17.2%	42	10.8%	28,539
Apartment	16	28.1%	11	15.9%	2	2.7%	3	5.8%	0	0.0%	0	0.0%	0	0.0%	2	6.9%	34	8.7%	23,103
Other	3	5.3%	0	0.0%	2	2.7%	1	1.9%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	6	1.5%	4,077
Don't Know	2	3.5%	1	1.4%	6	8.1%	3	5.8%	1	3.1%	0	0.0%	1	2.4%	1	3.4%	15	3.8%	10,193
Total	57	100%	69	100%	74	100%	52	100%	32	100%	36	100%	41	100%	29	100%	390	100%	265,008
Estimated Households	38,732		46,886		50,284		35,334		21,744		24,462		27,860		19,706		265,008		

T	able 56	: Hom	e purc	hase ir	ntende	r profil	e—Hor	ne pur	chase i	ntenti	ons by	Size of	house	search	ning fo	r (sq ft)		
		How much do you expect to pay for your next residence?																	
How many square feet are you looking for?						\$250k to less than \$300k		\$300k to less than \$350k		\$350k to less than \$400k		\$400k to less than \$500k		Over \$500k		Know/ sponse	Total		n
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percen t	Estimated Households
Up to 1200 sq ft	20	35.1%	15	21.7%	13	17.6%	3	5.8%	0	0.0%	1	2.8%	0	0.0%	1	3.4%	53	13.6%	36,014
1201 - 2000 sq ft	14	24.6%	26	37.7%	36	48.6%	27	51.9%	10	31.3%	12	33.3%	10	24.4%	4	13.8%	139	35.6%	94,452
2001 - 3000 sq ft	3	5.3%	3	4.3%	12	16.2%	17	32.7%	15	46.9%	18	50.0%	14	34.1%	6	20.7%	88	22.6%	59,797
Over 3000 sq ft	1	1.8%	2	2.9%	0	0.0%	2	3.8%	2	6.3%	2	5.6%	13	31.7%	5	17.2%	27	6.9%	18,347
Don't Know	18	31.6%	23	33.3%	13	17.6%	3	5.8%	5	15.6%	3	8.3%	4	9.8%	12	41.4%	81	20.8%	55,040
No Response	1	1.8%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	3.4%	2	0.5%	1,359
Total	57	100%	69	100%	74	100%	52	100%	32	100%	36	100%	41	100%	29	100%	390	100%	265,008
Estimated Households	38,732		46,886		50,284		35,334		21,744		24,462		27,860		19,706		265,008		

Table 57	le 57: Home purchase intender profile—Home purchase intentions by Community in which most likely to buy a home																		
						ŀ	How mu	ıch do y	ou expe	ect to pa	ay for y	our nex	t reside	nce?					
In which community are you most likely to buy a home?	Under	\$200k	\$200k than	to less \$250k	\$250k than	to less \$300k	,	to less \$350k	\$350k than		\$400k than		Over	\$500k		Know/ sponse		Tota	I
nome?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percen t	Estimated Households
Ajax-Pickering	0	0.0%	4	5.8%	1	1.4%	6	11.5%	1	3.1%	1	2.8%	0	0.0%	1	3.4%	14	3.6%	9,513
Rest of Durham Region (Oshawa / Whitby)	0	0.0%	4	5.8%	4	5.4%	0	0.0%	1	3.1%	0	0.0%	0	0.0%	0	0.0%	9	2.3%	6,116
Toronto East (East York, Scarborough)	11	19.3%	7	10.1%	10	13.5%	4	7.7%	4	12.5%	5	13.9%	2	4.9%	1	3.4%	44	11.3%	29,898
Toronto Central (Toronto City, Scarborough)	11	19.3%	10	14.5%	13	17.6%	5	9.6%	3	9.4%	5	13.9%	15	36.6%	3	10.3%	65	16.7%	44,168
Toronto West (Etobicoke)	7	12.3%	8	11.6%	7	9.5%	3	5.8%	2	6.3%	3	8.3%	6	14.6%	2	6.9%	38	9.7%	25,821
York Region	3	5.3%	6	8.7%	7	9.5%	4	7.7%	2	6.3%	5	13.9%	3	7.3%	2	6.9%	32	8.2%	21,744
Brampton	2	3.5%	5	7.2%	7	9.5%	4	7.7%	4	12.5%	1	2.8%	1	2.4%	1	3.4%	25	6.4%	16,988
Mississauga	4	7.0%	13	18.8%	4	5.4%	7	13.5%	3	9.4%	8	22.2%	2	4.9%	5	17.2%	46	11.8%	31,257
Halton Region (Oakville, Burlington, Milton)	1	1.8%	3	4.3%	5	6.8%	4	7.7%	3	9.4%	3	8.3%	5	12.2%	4	13.8%	28	7.2%	19,026
Country Area / Outside city limits	5	8.8%	2	2.9%	3	4.1%	2	3.8%	1	3.1%	2	5.6%	0	0.0%	0	0.0%	15	3.8%	10,193
Other	12	21.1%	7	10.1%	11	14.9%	11	21.2%	8	25.0%	3	8.3%	7	17.1%	8	27.6%	67	17.2%	45,527
Don't know	1	1.8%	0	0.0%	2	2.7%	2	3.8%	0	0.0%	0	0.0%	0	0.0%	2	6.9%	7	1.8%	4,757
Total	57	100%	69	100%	74	100%	52	100%	32	100%	36	100%	41	100%	29	100%	390	100%	265,008
Estimated Households	38,732		46,886		50,284		35,334		21,744		24,462		27,860		19,706		265,008		

Т	Table 58: Home purchase intender profile—Home purchase intentions by Type of neighbourhood preferred																		
		How much do you expect to pay for your next residence?																	
Would that be in a	Under \$200k		\$200k to less than \$250k		\$250k to less than \$300k		\$300k to less than \$350k		\$350k to less than \$400k		\$400k to less than \$500k		Over \$500k		Don't Know/ No Response			ıl	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percen t	Estimated Households
New subdivision / development	8	14.0%	13	18.8%	16	21.6%	17	32.7%	11	34.4%	11	30.6%	3	7.3%	3	10.3%	82	21.0%	55,720
An established neighbourhood	40	70.2%	42	60.9%	48	64.9%	28	53.8%	18	56.3%	22	61.1%	34	82.9%	19	65.5%	251	64.4%	170,556
Acreage / farm	2	3.5%	7	10.1%	7	9.5%	2	3.8%	1	3.1%	1	2.8%	3	7.3%	1	3.4%	24	6.2%	16,308
Other	0	0.0%	3	4.3%	0	0.0%	3	5.8%	1	3.1%	0	0.0%	0	0.0%	1	3.4%	8	2.1%	5,436
Don't Know	6	10.5%	4	5.8%	3	4.1%	2	3.8%	1	3.1%	2	5.6%	1	2.4%	5	17.2%	24	6.2%	16,308
No Response	1	1.8%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	0.3%	680
Total	57	100%	69	100%	74	100%	52	100%	32	100%	36	100%	41	100%	29	100%	390	100%	265,008
Estimated Households	38,732		46,886		50,284		35,334		21,744		24,462		27,860		19,706		265,008		

	Tak	ole 59:	Home	purcha	ase int	ender	profile-	-Home	e purch	nase in	tentior	ns by To	otal ho	usehol	d inco	me			
						ŀ	How mu	ıch do y	ou expe	ect to pa	ay for y	our nex	t reside	nce?					
What is your total household income?	Under	\$200k	\$200k to less than \$250k		\$250k to less than \$300k		\$300k to less than \$350k		\$350k to less than \$400k		\$400k to less than \$500k		Over \$500k		Don't Know/ No Response		Tota		ıl
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percen t	Estimated Households
Under \$20 k	3	5.3%	1	1.4%	2	2.7%	2	3.8%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	8	2.1%	5,436
\$20k to less than 40k	11	19.3%	9	13.0%	11	14.9%	4	7.7%	0	0.0%	0	0.0%	0	0.0%	2	6.9%	37	9.5%	25,142
\$40k to less than \$60k	18	31.6%	13	18.8%	7	9.5%	4	7.7%	3	9.4%	4	11.1%	4	9.8%	2	6.9%	55	14.1%	37,373
\$60k to less than \$80k	6	10.5%	11	15.9%	11	14.9%	7	13.5%	6	18.8%	3	8.3%	0	0.0%	4	13.8%	48	12.3%	32,616
\$80k to less than \$100k	10	17.5%	15	21.7%	18	24.3%	12	23.1%	10	31.3%	7	19.4%	4	9.8%	0	0.0%	76	19.5%	51,643
\$100k to less than \$120k	1	1.8%	8	11.6%	3	4.1%	9	17.3%	3	9.4%	3	8.3%	2	4.9%	3	10.3%	32	8.2%	21,744
\$120k to less than \$140k	3	5.3%	2	2.9%	4	5.4%	3	5.8%	1	3.1%	3	8.3%	5	12.2%	1	3.4%	22	5.6%	14,949
\$140k to less than \$160k	0	0.0%	3	4.3%	5	6.8%	4	7.7%	2	6.3%	2	5.6%	3	7.3%	0	0.0%	19	4.9%	12,911
\$160k to less than \$180k	1	1.8%	0	0.0%	1	1.4%	0	0.0%	1	3.1%	3	8.3%	1	2.4%	0	0.0%	7	1.8%	4,757
\$180k to less than \$200k	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	2.8%	3	7.3%	0	0.0%	4	1.0%	2,718
More than \$200k	0	0.0%	1	1.4%	0	0.0%	1	1.9%	0	0.0%	3	8.3%	14	34.1%	2	6.9%	21	5.4%	14,270
Don't Know	1	1.8%	0	0.0%	3	4.1%	2	3.8%	2	6.3%	1	2.8%	1	2.4%	7	24.1%	17	4.4%	11,552
No Response	3	5.3%	6	8.7%	9	12.2%	4	7.7%	4	12.5%	6	16.7%	4	9.8%	8	27.6%	44	11.3%	29,898
Total	57	100%	69	100%	74	100%	52	100%	32	100%	36	100%	41	100%	29	100%	390	100%	265,008
Estimated Households	38,732		46,886		50,284		35,334	_	21,744		24,462		27,860		19,706	_	265,008		

	Table 60: Home purchase intender profile—Home purchase intentions by Own / Rent																		
	How much do you expect to pay for your next residence?																		
Do you own or rent your residence?	Under	\$200k	\$200k than			to less \$300k	\$300k than \$		\$350k than \$			to less \$500k	Over	\$500k	Don't No Res			Tota	ıl
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percen t	Estimated Households
Own	11	19.3%	19	27.5%	41	55.4%	31	59.6%	19	59.4%	26	72.2%	35	85.4%	18	62.1%	200	51.3%	135,902
Rent	46	80.7%	50	72.5%	33	44.6%	21	40.4%	13	40.6%	10	27.8%	6	14.6%	11	37.9%	190	48.7%	129,106
Total	57	100%	69	100%	74	100%	52	100%	32	100%	36	100%	41	100%	29	100%	390	100%	265,008
Estimated Households	38,732		46,886		50,284		35,334		21,744		24,462		27,860		19,706		265,008		

	Table 61a: Home purchase intender profile—Home purchase intentions by Household size																		
In total, how many people including yourself currently live in your household?	How much do you expect to pay for your next residence?																		
	Under \$200k		\$200k to less than \$250k		\$250k to less than \$300k		\$300k to less than \$350k		\$350k to less than \$400k		\$400k to less than \$500k		Over \$500k		Don't Know/ No Response		Total		al
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percen t	Estimated Households
One	12	21.1%	9	13.0%	9	12.2%	9	17.3%	2	6.3%	7	19.4%	3	7.3%	3	10.3%	54	13.8%	36,693
Two	12	21.1%	23	33.3%	15	20.3%	11	21.2%	8	25.0%	11	30.6%	15	36.6%	5	17.2%	100	25.6%	67,951
Three	10	17.5%	16	23.2%	15	20.3%	6	11.5%	7	21.9%	4	11.1%	5	12.2%	7	24.1%	70	17.9%	47,566
Four	8	14.0%	12	17.4%	16	21.6%	18	34.6%	9	28.1%	8	22.2%	9	22.0%	7	24.1%	87	22.3%	59,117
Five or more	13	22.8%	8	11.6%	17	23.0%	8	15.4%	6	18.8%	6	16.7%	9	22.0%	6	20.7%	73	18.7%	49,604
No Response	2	3.5%	1	1.4%	2	2.7%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	3.4%	6	1.5%	4,077
Total	57	100%	69	100%	74	100%	52	100%	32	100%	36	100%	41	100%	29	100%	390	100%	265,008
Estimated Households	38,732		46,886		50,284		35,334		21,744		24,462		27,860		19,706		265,008		

Tabl	Table 61b: Home purchase intender profile—Home purchase intentions in households where there are /are not Children under 18 years of age in the household																		
		How much do you expect to pay for your next residence?																	
Are there children under 18 years of age in your	Under	\$200k	\$200k than		\$250k than \$		\$300k than		\$350k than		\$400k than	to less \$500k	Over	\$500k	Don't No Res			Tota	I
household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count		Estimated Households
Yes	21	36.8%	26	37.7%	28	37.8%	21	40.4%	23	71.9%	17	47.2%	19	46.3%	17	58.6%	172	44.1%	116,875
No	36	63.2%	43	62.3%	45	60.8%	31	59.6%	9	28.1%	19	52.8%	22	53.7%	12	41.4%	217	55.6%	147,453
No Response	0	0.0%	0	0.0%	1	1.4%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	0.3%	680
Total	57	100%	69	100%	74	100%	52	100%	32	100%	36	100%	41	100%	29	100%	390	100%	265,008
Estimated Households	38,732		46,886		50,284		35,334		21,744		24,462		27,860		19,706		265,008		

	Table 62: Home purchase intender profile—Home purchase intentions by Respondent age																		
	How much do you expect to pay for your next residence?																		
In which of the following age groups do you belong?	Under \$200k		\$200k to less than \$250k		\$250k to less than \$300k		\$300k to less than \$350k		\$350k to less than \$400k		\$400k to less than \$500k		Over \$500k		Don't Know/ No Response		Total		ıl
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	2	3.5%	4	5.8%	2	2.7%	1	1.9%	1	3.1%	1	2.8%	0	0.0%	1	3.4%	12	3.1%	8,154
25-34 years	20	35.1%	20	29.0%	18	24.3%	18	34.6%	13	40.6%	9	25.0%	6	14.6%	8	27.6%	112	28.7%	76,105
35-44 years	17	29.8%	29	42.0%	20	27.0%	17	32.7%	10	31.3%	13	36.1%	16	39.0%	9	31.0%	131	33.6%	89,015
45-54 years	12	21.1%	12	17.4%	20	27.0%	8	15.4%	7	21.9%	9	25.0%	15	36.6%	8	27.6%	91	23.3%	61,835
55-64 years	5	8.8%	3	4.3%	8	10.8%	6	11.5%	1	3.1%	3	8.3%	4	9.8%	1	3.4%	31	7.9%	21,065
65+ years	1	1.8%	1	1.4%	4	5.4%	2	3.8%	0	0.0%	1	2.8%	0	0.0%	2	6.9%	11	2.8%	7,475
Don't Know / No Response	0	0.0%	0	0.0%	2	2.7%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	2	0.5%	1,359
Total	57	100%	69	100%	74	100%	52	100%	32	100%	36	100%	41	100%	29	100%	390	100%	265,008
Estimated Households	38,732		46,886		50,284		35,334		21,744		24,462		27,860		19,706		265,008		

Table 63: Home purchase intender pro	Table 63: Home purchase intender profile—Size of down payment on residence										
Which of the following three categories best describes the size of your down payment on the residence you are considering purchasing?	Count	Percent	Estimated Households								
Less than 5% down payment	30	7.7%	20,385								
5% to 24% down payment	162	41.5%	110,080								
25% or more down payment	169	43.3%	114,837								
Don't Know	21	5.4%	14,270								
No Response	8	2.1%	5,436								
Total	390	100%	265,008								

Table 64: [MULTIPLE RESPONSE] Home pur	Table 64: [MULTIPLE RESPONSE] Home purchase intender profile—Source(s) of the down payment on the residence?										
What is / are the source(s) of the down payment, that is, where is the money coming from?	Count	% Responses	% of Cases	Estimated Households							
Savings (not including RRSPs and investments)	188	37.2%	48.2%	127,748							
Inheritance	10	2.0%	2.6%	6,795							
Parents / relative gift	12	2.4%	3.1%	8,154							
Parents / relative loan	13	2.6%	3.3%	8,834							
Equity from present / previous residence	143	28.3%	36.7%	97,170							
Investments (e.g., stocks, bonds, etc.)	18	3.6%	4.6%	12,231							
Bank loan / Credit Union loan / (Caisse Populaire)	35	6.9%	9.0%	23,783							
RRSPs / Home Buyers Plan	59	11.7%	15.1%	40,091							
Other sources	11	2.2%	2.8%	7,475							
Don't Know	4	0.8%	1.0%	2,718							
No Response	12	2.4%	3.1%	8,154							
Total	505	100%	129.5%	_							
401 valid cases											

Table 65: Home purchase intender profile-	-Main source of do	wn payment on res	sidence
What is the main source of the down payment?	Count	Percent	Estimated Households
Savings (excluding RRSPs)	143	38.2%	97,170
Inheritance	4	1.1%	2,718
Parents / relative gift	7	1.9%	4,757
Parents / relative loan	5	1.3%	3,398
Equity from present/previous residence	130	34.8%	88,336
Investments (e.g., Stocks, Bonds, etc. NOT Savings or RRSPs)	8	2.1%	5,436
Bank Loan/Credit Union Loan / (Caisse Populaire)	23	6.1%	15,629
RRSP's / HOME BUYERS PLAN	36	9.6%	24,462
Not Applicable	9	2.4%	6,116
Don't Know	7	1.9%	4,757
No Response	2	0.5%	1,359
Total	374	100%	254,136

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Table 1: Renovation intention in n	Table 1: Renovation intention in next 12 months										
Are you thinking about renovating, or doing additional renovations costing at least a \$1,000 to your residence in the next twelve months?	Count	Percent	Estimated Households*								
Yes (High / 50/50 chance / Low)	422	19.5%	376,503								
Yes (High / 50/50 chance only)	401	18.5%	356,875								
No	1,717	79.4%	1,531,887								
Total	2,163	100%	1,929,803								

Note: This table was created using data when the quota (n~400) for 'intend to renovate' completions was achieved.

Additional completions occurred after the quota was met and the data for all completions is included in subsequent tables. Data was drawn from multiple questions and 'Don't Know' / 'No Response' options were not included.

Therefore, percentages do not add up to 100%. This table was developed to compute the incidence rate for intend to renovate.

^{*}Based on incidence rate.

Table 2: Chances of renovating in the next 12 months									
What are the chances that you will actually renovate your residence in the next 12 months? Would you say there is a high chance, a 50/50 chance or a low chance?	Count	Percent	Estimated Households						
Low	26	5.4%	20,665						
50/50	115	24.0%	91,405						
High	334	69.6%	265,471						
Don't Know / No Response	5	1.0%	3,974						
Total	480	100%	381,515						

Table 3: Deferred renovation project in the past six months									
At any time in the last six months, have you seriously thought about repairing or remodeling your residence (e.g., kitchen, bathroom, flooring, etc.) but decided to defer the project?	Count	Percent	Estimated Households						
Yes	111	10.3%	158,070						
No	925	86.0%	1,318,027						
Don't Know	23	2.1%	32,544						
No Response	16	1.5%	23,246						
Total	1,075	100%	1,531,887						

Note: Includes only those who did not intend to renovate in the next 12 months.

Table 4: Reasons decided not to renovate					
What made you decide not to renovate?	Count	Percent	Estimated Households		
Change in or worry about financial or employment situation	2	1.5%	2,325		
Costs to high	57	51.5%	81,360		
Sold the residence / Decided to sell residence instead	16	14.7%	23,246		
Condo rules	2	1.5%	2,325		
Not worth putting money into residence / Residence too old	10	8.8%	13,947		
Unable to find a contractor	0	0.0%	0		
Unspecified personal reasons	21	19.1%	30,219		
Don't Know	2	1.5%	2,325		
No Response	2	1.5%	2,325		
Total	111	100%	158,070		

Note: Includes only those respondents who were not planning on renovating in the next 12 months but indicated that they had seriously considered repairing or remodeling but decided to defer the project.

Table 5: Renovation intender profile – Age					
In which of the following age groups do you belong?	Count	Percent	Estimated Households		
18-24 years	11	2.4%	8,743		
25-34 years	58	12.9%	46,100		
35-44 years	152	33.9%	120,813		
45-54 years	119	26.5%	94,584		
55-64 years	71	15.8%	56,432		
65+ years	35	7.8%	27,819		
Don't Know / No Response	3	0.7%	2,384		
Total	449	100%	356,875		

Table 6: Renovation intender profile – Household composition						
In total, how many people including yourself currently live in your household?	Count	Percent	Estimated Households			
One	35	7.8%	27,819			
Two	101	22.5%	80,277			
Three	91	20.3%	72,329			
Four	130	29.0%	103,327			
Five or more	85	18.9%	67,560			
No Response	7	1.6%	5,564			
Total	449	100%	356,875			

Table 7: Renovation intender profile – Children under 18 years of age in household							
Are there children under 18 years of age in your household? Count Percent Estimated Households							
Yes	220	49.0%	174,861				
No	229	51.0%	182,014				
Total	449	100%	356,875				

Table 8: Renovation intender profile – Total household income					
What is your total household income?	Count	Percent	Estimated Households		
Under \$20k	7	1.6%	5,564		
\$20k to less than \$40k	27	6.0%	21,460		
\$40k to less than \$60k	52	11.6%	41,331		
\$60k to less than \$80k	44	9.8%	34,972		
\$80k to less than \$100k	69	15.4%	54,843		
\$100k to less than \$120k	47	10.5%	37,357		
\$120k to less than \$140k	28	6.2%	22,255		
\$140k to less than \$160k	26	5.8%	20,665		
\$160k to less than \$180k	7	1.6%	5,564		
\$180k to less than \$200k	12	2.7%	9,538		
More than \$200k	36	8.0%	28,614		
Don't Know	16	3.6%	12,717		
No Response	78	17.4%	61,996		
Total	449	100%	356,875		

Table 9: Renovation intender - Have you made renovations to your home in the past 12 months of \$1000 or more?					
Have you made a renovation to your residence in the past 12 months of \$1,000 or more?	Count	Percent	Estimated Households		
Yes	256	57.0%	203,474		
No	184	41.0%	146,247		
Currently renovating	7	1.6%	5,564		
Don't Know	2	0.4%	1,590		
Total	449	100%	356,875		

Table 10: Renovation intender - Which of the following categories does the project you are planning fall into [MULTIPLE RESPONSE]?						
Which of the following categories does the project you are planning fall into? Is it	Count	Percent Responses	Percent of Cases	Estimated Households		
Repairs and maintenance (includes repairs to damaged components, paint and wallpapering – done to keep structure in good condition)	92	16.9%	20.5%	73,124		
Replacement of existing equipment/ new installation/ or an addition	183	33.6%	40.8%	145,452		
Remodelling and alteration (done to upgrade property standards, rearrange interior space, modernize existing facilities to suit needs, etc.)	267	49.0%	59.5%	212,217		
Don't Know	2	0.4%	0.4%	1,590		
No Response	1	0.2%	0.2%	795		
Total	545	100%				
Valid Cases	449					

Note: Totals will add to more than 100% due to multiple response.

Table 11: Renovation int	Table 11: Renovation intender - All home renovation planned						
What kind of home renovations are you planning to do?	Count	Percent of Responses	Percent of Cases	Estimated Households			
Paint / wallpaper - one room	16	1.7%	3.6%	12,717			
Paint / wallpaper - more than one room	32	3.5%	7.1%	25,434			
Paint / wallpaper - whole house	29	3.2%	6.5%	23,050			
Kitchen - cabinets / counter tops	28	3.1%	6.2%	22,255			
Kitchen - complete renovation	52	5.7%	11.6%	41,331			
Bathroom - fixtures / cabinets / counter tops	30	3.3%	6.7%	23,845			
Bathroom – tile	24	2.6%	5.3%	19,076			
Bathroom - complete renovation	83	9.1%	18.5%	65,970			
Bathroom – addition / basement conversion	17	1.9%	3.8%	13,512			
Add / refurbish closets / cabinets / drawers	4	0.4%	0.9%	3,179			
Carpet / flooring - one room	 17	1.9%	3.8%	13,512			
Carpet / flooring - more than one room	58	6.3%	12.9%	46,100			
Carpet / flooring - whole house	23	2.5%	5.1%	18,281			
Rec room - new addition	6	0.7%	1.3%	4,769			
Rec room - basement conversion	58	6.3%	12.9%	46,100			
Rec room - drywall / plastering	8	0.9%	1.8%	6,359			
Insulation Insulation	15	1.6%	3.3%	11,922			
Other room - new addition / extension	27	2.9%	6.0%	21,460			
Other room - drywall / plastering / remodelling	16	1.7%	3.6%	12,717			
Walls - remove / replace / remodel	18	2.0%	4.0%	14,307			
Add a fireplace / repair / replace	9	1.0%	2.0%	7,153			
Furnace	14	1.5%	3.1%	11,128			
Hot water heater	7	0.8%	1.6%	5,564			
Air conditioning - new install or replace	6	0.7%	1.3%	4,769			
Wiring	15	1.6%	3.3%	11,922			
Plumbing	12	1.3%	2.7%	9,538			
Add a pool / hot tub / sauna	1	0.1%	0.2%	795			
Build a garage	6	0.7%	1.3%	4,769			
Deck / patio	37	4.0%	8.2%	29,408			
Doors	25	2.7%	5.6%	19,871			
Exterior painting	4	0.4%	0.9%	3,179			
Eaves troughing / gutters	7	0.8%	1.6%	5,564			
Fence	6	0.7%	1.3%	4,769			
Foundation	4	0.4%	0.9%	3,179			
Landscaping	22	2.4%	4.9%	17,486			
Ornamental lighting	3	0.3%	0.7%	2,384			
Roofing	42	4.6%	9.4%	33,383			
Siding / stucco / brick or masonry work / chimney	13	1.4%	2.9%	10,333			
Sidewalk / driveway	13	1.4%	2.9%	10,333			
Windows / skylights	51	5.6%	11.4%	40,536			
Other (specify)	51	5.6%	11.4%	40,536			
Don't Know	6	0.7%	1.3%	4,769			
No Response	1	0.1%	0.2%	795			
Total	916	100%		.,,			
Valid Cases	449	1					

Note: Totals will add to more than 100% due to multiple response.

Table 12: Renovation intender - Who will do the renovations: Repair / Maintenance						
Thinking about this repair or maintenance work, how is it going to be done? Count Percent						
Contract all the work out - Pay someone to do it (Pay someone)	37	40.2%	29,408			
Do it all yourself (or with Friend & Family - NOT PAYING ANYONE)	17	18.5%	13,512			
Both - do some yourself and contract some out	36	39.1%	28,614			
Don't Know	2	2.2%	1,590			
Total	92	100%	73,124			

Note: Includes only those respondents who indicated repair / maintenance activities.

Table 13: Renovation intender - Who will do the renovations: Replacement / Installation							
Thinking about the replacement, new installation or addition, how is it going to be done? Count Percent							
Contract all the work out - Pay someone to do it (Pay someone)	87	47.5%	69,149				
Do it all yourself (or with Friends & Family - NOT PAYING ANYONE)	37	20.2%	29,408				
Both - do some yourself and contract some out	56	30.6%	44,510				
Don't Know	3	1.6%	2,384				
Total	183	100%	145,452				

Note: Includes only those respondents who indicated replacement / installation activities.

Table 14: Renovation intender - Who will do the renovations: Remodeling						
Thinking about this remodeling or alteration work, how is it going to be done?	Percent	Estimated Households				
Contract all the work out - Pay someone to do it (Pay someone)	103	38.6%	81,867			
Do it all yourself (or with Friend & Family - NOT PAYING ANYONE)	60	22.5%	47,689			
Both - do some yourself and contract some out	100	37.5%	79,482			
Some other arrangement	1	0.4%	795			
Don't Know	3	1.1%	2,384			
Total	267	100%	212,217			

Note: Includes only those respondents who indicated remodeling activities.

Table 15: Renovation intender – Amount planned to spend on ALL renovations by Intentions to Renovate									
	W	hat are the c	hances that	you will reno	vate in the ne	ext 12 month	ns?		
Amount planned to spend on ALL	Hi	High 50/50		High 50/50 Total		High 50/50 Total		Total	
Renovations	Count	Percent	Count	Percent	Count	Percent	Estimated Households		
Up to \$1,000	8	2.4%	0	0.0%	8	1.8%	6,359		
\$1,001 to \$2,000	36	10.8%	11	9.6%	47	10.5%	37,357		
\$2,001 to \$3,000	32	9.6%	11	9.6%	43	9.6%	34,177		
\$3,001 to \$5,000	52	15.6%	18	15.7%	70	15.6%	55,638		
\$5,001 to \$10,000	51	15.3%	22	19.1%	73	16.3%	58,022		
\$10,001 to \$25,000	50	15.0%	10	8.7%	60	13.4%	47,689		
Over \$25,000	42	12.6%	8	7.0%	50	11.1%	39,741		
Don't Know / No Response	63	18.9%	35	30.4%	98	21.8%	77,893		
Total	334	100%	115	100%	449	100%	356,875		
Estimated Households	265,470		91,405		356,875				

Note: Cases with 'No Response' or 'Don't Know' in one or more \$ categories (repair, remodeling or renovating) are all included in 'Don't Know / No Response'.

Table 16: Renovation intender - Amount	t planned to spend on A	LL renovations	
Amount planned to spend on ALL Renovations	Count	Percent	Estimated Households
Up to \$1,000	8	1.8%	6,359
\$1,001 to \$2,000	47	10.5%	37,357
\$2,001 to \$3,000	43	9.6%	34,177
\$3,001 to \$5,000	70	15.6%	55,638
\$5,001 to \$10,000	73	16.3%	58,022
\$10,001 to \$25,000	60	13.4%	47,689
Over \$25,000	50	11.1%	39,741
Don't Know / No Response	98	21.8%	77,893
Total	449	100%	356,875

Table 17: Renovation intender - Amount planned	to spend on Rep	oair / Maintenand	ce
How much to you plan to spend on the repair or maintenance work?	Count	Percent	Estimated Households
Up to \$1,000	3	3.3%	2,384
\$1,001 to \$2,000	13	14.1%	10,333
\$2,001 to \$3,000	10	10.9%	7,948
\$3,001 to \$5,000	19	20.7%	15,102
\$5,001 to \$10,000	12	13.0%	9,538
\$10,001 to \$25,000	6	6.5%	4,769
Over \$25,000	2	2.2%	1,590
Don't Know / No Response	27	29.3%	21,460
Total	92	100%	73,124

Note: Includes only those respondents who indicated repair / maintenance activities.

Table 18: Renovation intender - Amount planned to	spend on Replac	ement / Installa	tion
How much do you plan to spend on the replacement, new installation or addition work?	Count	Percent	Estimated Households
Up to \$1,000	8	4.4%	6,359
\$1,001 to \$2,000	25	13.7%	19,871
\$2,001 to \$3,000	18	9.8%	14,307
\$3,001 to \$5,000	35	19.1%	27,819
\$5,001 to \$10,000	35	19.1%	27,819
\$10,001 to \$25,000	16	8.7%	12,717
Over \$25,000	10	5.5%	7,948
Don't Know / No Response	36	19.7%	28,613
Total	183	100%	145,452

Note: Includes only those respondents who indicated replacement / installation activities.

Table 19: Renovation intender - Amount plan	nned to spend or	Remodeling	
How much do you plan to spend on the remodeling or alteration work?	Count	Percent	Estimated Households
Up to \$1,000	9	3.4%	7,153
\$1,001 to \$2,000	26	9.7%	20,665
\$2,001 to \$3,000	21	7.9%	16,691
\$3,001 to \$5,000	33	12.4%	26,229
\$5,001 to \$10,000	48	18.0%	38,151
\$10,001 to \$25,000	40	15.0%	31,793
Over \$25,000	35	13.1%	27,819
Don't Know / No Response	55	20.6%	43,715
Total	267	100%	212,217

Note: Includes only those respondents who indicated remodeling activities.

		Wh	at are the	chances yo	ou will buy	a home in	the next 12	months?	
What is your total household income?	Н	igh	50	50/50		w	Total		
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$20k	0	0.0%	0	0.0%	1	16.7%	1	1.4%	795
\$20k to less than \$40k	2	4.9%	1	3.8%	0	0.0%	3	4.1%	2,384
\$40k to less than \$60k	7	17.1%	2	7.7%	0	0.0%	9	12.3%	7,153
\$60k to less than \$80k	2	4.9%	3	11.5%	1	16.7%	6	8.2%	4,769
\$80k to less than \$100k	4	9.8%	10	38.5%	1	16.7%	15	20.5%	11,922
\$100k to less than \$120k	2	4.9%	2	7.7%	1	16.7%	5	6.8%	3,974
\$120k to less than \$140k	2	4.9%	1	3.8%	0	0.0%	3	4.1%	2,384
\$140k to less than \$160k	3	7.3%	0	0.0%	0	0.0%	3	4.1%	2,384
\$160k to less than \$180k	2	4.9%	1	3.8%	1	16.7%	4	5.5%	3,179
\$180k to less than \$200k	1	2.4%	1	3.8%	0	0.0%	2	2.7%	1,590
More than \$200k	7	17.1%	1	3.8%	1	16.7%	9	12.3%	7,153
Don't Know	0	0.0%	1	3.8%	0	0.0%	1	1.4%	795
No Response	9	22.0%	3	11.5%	0	0.0%	12	16.4%	9,538
Total	41	100%	26	100%	6	100%	73	100%	58,022
Estimated Households	32,588		20,665		4,769		58,022		

Note: Refers only to proportion of renovators who also intend to buy.

Table 21: Re	novation	intender	- Home r	renovation	ns intenti	ons by To	tal househo	old income		
		Wha	t are the	chances tha	at you will	renovate in	the next 12	months?		
What is your total household income?	Hi	gh	50	50/50		Don't Know		Total		
nousenoia income?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households	
Under \$20k	3	0.9%	4	3.5%	0	0.0%	7	1.6%	5,564	
\$20k to less than \$40k	20	6.0%	7	6.1%	0	0.0%	27	6.0%	21,460	
\$40k to less than \$60k	32	9.6%	20	17.4%	0	0.0%	52	11.6%	41,331	
\$60k to less than \$80k	30	9.0%	14	12.2%	0	0.0%	44	9.8%	34,972	
\$80k to less than \$100k	52	15.6%	17	14.8%	0	0.0%	69	15.4%	54,843	
\$100k to less than \$120k	34	10.2%	13	11.3%	0	0.0%	47	10.5%	37,357	
\$120k to less than \$140k	24	7.2%	4	3.5%	0	0.0%	28	6.2%	22,255	
\$140k to less than \$160k	22	6.6%	4	3.5%	0	0.0%	26	5.8%	20,665	
\$160k to less than \$180k	6	1.8%	1	0.9%	0	0.0%	7	1.6%	5,564	
\$180k to less than \$200k	11	3.3%	1	0.9%	0	0.0%	12	2.7%	9,538	
More than \$200k	31	9.3%	5	4.3%	0	0.0%	36	8.0%	28,614	
Don't Know	13	3.9%	3	2.6%	0	0.0%	16	3.6%	12,717	
No Response	56	16.8%	22	19.1%	0	0.0%	78	17.4%	61,996	
Total	334	100%	115	100%	0	0.0%	449	100%	356,875	
Estimated Households	265,470		91,405		0		356,875			

	1	Table 22: Re				AIRS by Total h					
			Thir	nking about this	repair or mainte	nance work, how	is it going to be	e done?	_		
What is your total household income?	Pay someon	the work out - e to do it (Pay else to do it)	Do it all yourself (or with Friend & Family - NOT PAYING ANYONE)			ne yourself and some out	Don't Know		Total		,
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$20k	1	2.7%	0	0.0%	0	0.0%	1	50.0%	2	2.2%	1,590
\$20k to less than \$40k	4	10.8%	1	5.9%	4	11.1%	0	0.0%	9	9.8%	7,153
\$40k to less than \$60k	2	5.4%	2	11.8%	4	11.1%	0	0.0%	8	8.7%	6,359
\$60k to less than \$80k	5	13.5%	3	17.6%	8	22.2%	0	0.0%	16	17.4%	12,717
\$80k to less than \$100k	2	5.4%	1	5.9%	3	8.3%	1	50.0%	7	7.6%	5,564
\$100k to less than \$120k	3	8.1%	1	5.9%	3	8.3%	0	0.0%	7	7.6%	5,564
\$120k to less than \$140k	2	5.4%	1	5.9%	3	8.3%	0	0.0%	6	6.5%	4,769
\$140k to less than \$160k	0	0.0%	1	5.9%	2	5.6%	0	0.0%	3	3.3%	2,384
\$160k to less than \$180k	1	2.7%	0	0.0%	0	0.0%	0	0.0%	1	1.1%	795
\$180k to less than \$200k	3	8.1%	0	0.0%	0	0.0%	0	0.0%	3	3.3%	2,384
More than \$200k	4	10.8%	1	5.9%	0	0.0%	0	0.0%	5	5.4%	3,974
Don't Know	2	5.4%	0	0.0%	2	5.6%	0	0.0%	4	4.3%	3,179
No Response	8	21.6%	6	35.3%	7	19.4%	0	0.0%	21	22.8%	16,691
Total	37	100%	17	100%	36	100%	2	100%	92	100%	73,124
Estimated Households	29,408		13,512		28,614		1,590		73,124		

Note: Includes only those respondents who indicated repair / maintenance activities.

	Т	able 23: Reno	vation intend	ler - Who will	do the REPLAC	EMENTS by Total	al household	income			
			Thinking a	about the replac	ement, new insta	allation or addition	n, how is it goir	ng to be done?			
What is your total household income?	Pay someon	the work out - le to do it (Pay else to do it)	Do it all yourself (or with Friend & Family - NOT PAYING ANYONE)			ne yourself and some out	Don't Know		Total		
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$20k	3	3.4%	1	2.7%	0	0.0%	0	0.0%	4	2.2%	3,179
\$20k to less than \$40k	7	8.0%	2	5.4%	5	8.9%	1	33.3%	15	8.2%	11,922
\$40k to less than \$60k	8	9.2%	9	24.3%	9	16.1%	1	33.3%	27	14.8%	21,460
\$60k to less than \$80k	8	9.2%	4	10.8%	8	14.3%	0	0.0%	20	10.9%	15,896
\$80k to less than \$100k	16	18.4%	3	8.1%	11	19.6%	0	0.0%	30	16.4%	23,845
\$100k to less than \$120k	8	9.2%	8	21.6%	4	7.1%	0	0.0%	20	10.9%	15,896
\$120k to less than \$140k	2	2.3%	1	2.7%	4	7.1%	0	0.0%	7	3.8%	5,564
\$140k to less than \$160k	7	8.0%	0	0.0%	3	5.4%	0	0.0%	10	5.5%	7,948
\$160k to less than \$180k	4	4.6%	0	0.0%	1	1.8%	0	0.0%	5	2.7%	3,974
\$180k to less than \$200k	1	1.1%	1	2.7%	1	1.8%	1	33.3%	4	2.2%	3,179
More than \$200k	8	9.2%	1	2.7%	0	0.0%	0	0.0%	9	4.9%	7,153
Don't Know	4	4.6%	1	2.7%	0	0.0%	0	0.0%	5	2.7%	3,974
No Response	11	12.6%	6	16.2%	10	17.9%	0	0.0%	27	14.8%	21,460
Total	87	100%	37	100%	56	100%	3	100%	183	100%	145,452
Estimated Households	69,149		29,408		44,510		2,384		145,452		

Note: Includes only those respondents who indicated replacement / installation activities.

		Table 24: R	enovation inte	nder - Who wil	I do the REMO	DELING by Tot	al household	income				
			Thir	nking about this r	remodeling or al	teration work, ho	ow is it going to	be done?				
What is your total household income?	Pay someon	the work out - e to do it (Pay else to do it)	Do it all yourself (or with Friend & Family - NOT PAYING ANYONE)			ne yourself and some out		arrangement / Know		Total		
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households	
Under \$20k	1	1.0%	0	0.0%	0	0.0%	0	0.0%	1	0.4%	795	
\$20k to less than \$40k	7	6.8%	0	0.0%	5	5.0%	0	0.0%	12	4.5%	9,538	
\$40k to less than \$60k	3	2.9%	9	15.0%	12	12.0%	1	25.0%	25	9.4%	19,871	
\$60k to less than \$80k	7	6.8%	3	5.0%	9	9.0%	0	0.0%	19	7.1%	15,102	
\$80k to less than \$100k	15	14.6%	11	18.3%	17	17.0%	1	25.0%	44	16.5%	34,972	
\$100k to less than \$120k	12	11.7%	11	18.3%	10	10.0%	0	0.0%	33	12.4%	26,229	
\$120k to less than \$140k	8	7.8%	4	6.7%	6	6.0%	1	25.0%	19	7.1%	15,102	
\$140k to less than \$160k	9	8.7%	3	5.0%	9	9.0%	0	0.0%	21	7.9%	16,691	
\$160k to less than \$180k	1	1.0%	0	0.0%	3	3.0%	0	0.0%	4	1.5%	3,179	
\$180k to less than \$200k	4	3.9%	1	1.7%	4	4.0%	0	0.0%	9	3.4%	7,153	
More than \$200k	15	14.6%	6	10.0%	4	4.0%	0	0.0%	25	9.4%	19,871	
Don't Know	3	2.9%	2	3.3%	3	3.0%	0	0.0%	8	3.0%	6,359	
No Response	18	17.5%	10	16.7%	18	18.0%	1	25.0%	47	17.6%	37,357	
Total	103	100%	60	100%	100	100%	4	100%	267	100%	212,217	
Estimated Households	81,867		47,689		79,482		3,179		212,217			

Note: Includes only those respondents who indicated remodeling activities.

Tabl	Table 25a: Renovation intender - Home renovation intentions by Household size												
In total, how many		Wha	at are the ch	nances that	you will ren	ovate in the	next 12 mo	nths?					
people including	High		50/50		Don't Know			Total					
yourself currently live in your household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households				
One	25	7.5%	10	8.7%	0	0.0%	35	7.8%	27,819				
Two	73	21.9%	28	24.3%	0	0.0%	101	22.5%	80,277				
Three	64	19.2%	27	23.5%	0	0.0%	91	20.3%	72,329				
Four	101	30.2%	29	25.2%	0	0.0%	130	29.0%	103,327				
Five or more	66	19.8%	19	16.5%	0	0.0%	85	18.9%	67,560				
No Response	5	1.5%	2	1.7%	0	0.0%	7	1.6%	5,564				
Total	334	100%	115	100%	0	0.0%	449	100%	356,875				
Estimated Households	265,470		91,405		0		356,875						

Table 25b: Renovation intender - Home renovation intentions in households where there are / are not Children under 18 years												
Are there children		What are the chances that you will renovate in the next 12 months?										
under 18 years of age in your household?	Hiç	gh	50	50/50		Don't Know		Total				
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households			
Yes	165	49.4%	55	47.8%	0	0.0%	220	49.0%	174,861			
No	169	50.6%	60	52.2%	0	0.0%	229	51.0%	182,014			
Total	334	100%	115	100%	0	0.0%	449	100%	356,875			
Estimated Households	265,470		91,405		0		356,875					

		Table	26a: Renova	ation intende	r - Who will d	do the REPAIR	RS by Househ	nold size				
			TI	ninking about t	his remodeling	or alteration w	ork, how is it o	going to be don	e?			
In total, how many people including yourself live in your	Pay someone	he work out - e to do it (Pay lse to do it)	Friend & F	rself (or with amily - NOT ANYONE)	Both - do some yourself and contract some out		Don't Know / No Response			Total		
current household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households	
One	5	13.5%	1	5.9%	0	0.0%	1	50.0%	7	7.6%	5,564	
Two	7	18.9%	2	11.8%	13	36.1%	0	0.0%	22	23.9%	17,486	
Three	6	16.2%	6	35.3%	6	16.7%	1	50.0%	19	20.7%	15,102	
Four	9	24.3%	6	35.3%	9	25.0%	0	0.0%	24	26.1%	19,076	
Five or more	9	24.3%	2	11.8%	7	19.4%	0	0.0%	18	19.6%	14,307	
No Response	1	2.7%	0	0.0%	1	2.8%	0	0.0%	2	2.2%	1,590	
Total	37	100%	17	100%	36	100%	2	100%	92	100%	73,124	
Estimated Households	29,408		13,512		28,614		1,590		73,124			

Note: Includes only those respondents who indicated repair / maintenance activities.

	Table 26b: R	enovation int	ender - Who	will do the R	EPAIRS in ho	ouseholds wh	ere there are	e / are not Ch	ildren under	18	
			Th	ninking about t	his remodeling	or alteration w	ork, how is it g	joing to be don	e?		
Are there children under 18 years of age in your household?	Pay someone	he work out - e to do it (Pay lse to do it)	Do it all you Friend & Fa PAYING A	mily - NOT	Both - do som contract		Don't Know/	No Response		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Yes	19	51.4%	9	52.9%	17	47.2%	0	0.0%	45	48.9%	35,767
No	18	48.6%	8	47.1%	19	52.8%	2	100.0%	47	51.1%	37,357
Total	37	100%	17	100%	36	100%	2	100%	92	100%	73,124
Estimated Households	29,408	29,408 13,512 28,614 1,590 73,124									

Note: Includes only those respondents who indicated repair / maintenance activities.

		Table 27a	: Renovation	intender - W	ho will do the	REPLACEMEN	TS by Housel	nold size			
			Thinking	about the repla	acement, new i	nstallation or add	dition, how is it	going to be do	ne?		
In total, how many people including yourself live in your current household?	Pay someone	he work out - e to do it (Pay else to do it)	Friend & Fa	rself (or with amily - NOT ANYONE)		ne yourself and some out	Don't	Know		Total	
current nousenoid?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
One	9	10.3%	2	5.4%	1	1.8%	2	66.7%	14	7.7%	11,128
Two	16	18.4%	5	13.5%	17	30.4%	0	0.0%	38	20.8%	30,203
Three	14	16.1%	11	29.7%	15	26.8%	0	0.0%	40	21.9%	31,793
Four	26	29.9%	12	32.4%	14	25.0%	1	33.3%	53	29.0%	42,126
Five or more	22	25.3%	6	16.2%	7	12.5%	0	0.0%	35	19.1%	27,819
No Response	0	0.0%	1	2.7%	2	3.6%	0	0.0%	3	1.6%	2,384
Total	87	100%	37	100%	56	100%	3	100%	183	100%	145,452
Estimated Households	69,149		29,408		44,510		2,384		145,452		

Note: Includes only those respondents who indicated replacement / installation activities.

Tak	ole 27b: Reno	vation intende	er - Who will c	o the REPLAC	EMENTS in ho	ouseholds whe	ere there are /	' are not Child	ren under 1	18	
			Thinking a	about the replac	cement, new ins	tallation or addi	tion, how is it g	oing to be done	?		
Are there children under 18 years of age in your household?		he work out - e to do it (Pay lse to do it)	Friend & Fa	rself (or with amily - NOT ANYONE)		e yourself and some out	Don't	Know		Total	
nousenoid.	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Yes	46	52.9%	20	54.1%	23	41.1%	1	33.3%	90	49.2%	71,534
No	41	47.1%	17	45.9%	33	58.9%	2	66.7%	93	50.8%	73,918
Total	87	100%	37	100%	56	100%	3	100%	183	100%	145,452
Estimated Households	69,149		29,408		44,510		2,384		145,452		

Note: Includes only those respondents who indicated replacement / installation activities.

		Table 2	8a: Renovati	on intender -	Who will do	the REMODEL	ING by Hous	sehold size			
			Tł	ninking about t	his remodeling	or alteration w	ork, how is it g	joing to be don	e?		
In total, how many people including yourself live in your current	Pay someone	he work out - e to do it (Pay lse to do it)	Friend & Fa	rself (or with amily - NOT ANYONE)		e yourself and some out		irrangement / Know		Total	
household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
One	8			1.7%	9	9.0%	0	0.0%	18	6.7%	14,307
Two	27	26.2%	13	21.7%	24	24.0%	1	25.0%	65	24.3%	51,663
Three	26	25.2%	14	23.3%	15	15.0%	1	25.0%	56	21.0%	44,510
Four	26	25.2%	21	35.0%	26	26.0%	2	50.0%	75	28.1%	59,612
Five or more	15	14.6%	11	18.3%	24	24.0%	0	0.0%	50	18.7%	39,741
No Response	1	1.0%	0	0.0%	2	2.0%	0	0.0%	3	1.1%	2,384
Total	103	100%	60	100%	100	100%	4	100%	267	100%	212,217
Estimated Households	81,867		47,689		79,482		3,179		212,217		

Note: Includes only those respondents who indicated remodeling activities.

Ta	able 28b: Rer	novation inter	nder - Who w	ill do the REN	MODELING in	households v	where there a	re / are not (Children unde	er 18	
			Th	ninking about t	his remodeling	or alteration w	ork, how is it g	joing to be don	e?		
Are there children under 18 years of age in your household?	Pay someone	Contract all the work out - Pay someone to do it (Pay someone else to do it) Do it all yourself (or with Friend & Family - NOT contract some out Both - do some yourself and contract some out Total									
	Count Percent Count Perce				Count	Count Percent Count Percent Count			Count	Percent	Estimated Households
Yes	44	42.7%	33	55.0%	51	51.0%	1	25.0%	129	48.3%	102,532
No	59	57.3%	27	45.0%	49	49.0%	3	75.0%	138	51.7%	109,685
Total	103	100%	60	100%	100	100%	4	100%	267	100%	212,217
Estimated Households	81,867	81,867 47,689 79,482 3,179 212,217									

Note: Includes only those respondents who indicated remodeling activities.

Table 29	: Renovation	n intender –	- Home renov	vation inten	tions by respo	ndent age	
In which of the following		What are the	he chances th	at you will ren	ovate in the ne	xt 12 months?	
In which of the following age groups do you	Hi	gh	50.	/50		Total	
belong?	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	8	2.4%	3	2.6%	11	2.4%	8,743
25-34 years	33	9.9%	25	21.7%	58	12.9%	46,100
35-44 years	118	35.3%	34	29.6%	152	33.9%	120,813
45-54 years	92	27.5%	27	23.5%	119	26.5%	94,584
55-64 years	59	17.7%	12	10.4%	71	15.8%	56,432
65+ years	23	6.9%	12	10.4%	35	7.8%	27,819
Don't Know / No Response	1	0.3%	2	1.7%	3	0.7%	2,384
Total	334	100%	115	100%	449	100%	356,875
Estimated Households	265,470		91,405		356,875		

		Table 3	0: Renovatio	n intender - V	Vho will do the	REPAIRS by R	espondent a	ge			
			Thir	nking about this	s repair or maint	enance work, ho	w is it going to	be done?			
In which of the following age groups do you belong?	Pay someone	he work out - e to do it (Pay else to do it)	Friend & Fa	rself (or with amily - NOT ANYONE)		e yourself and some out	Don't	Know	Total		
January 3	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	2	5.4%	1	5.9%	1	2.8%	0	0.0%	4	4.3%	3,179
25-34 years	3	8.1%	2	11.8%	9	25.0%	0	0.0%	14	15.2%	11,128
35-44 years	12	32.4%	5	29.4%	10	27.8%	0	0.0%	27	29.3%	21,460
45-54 years	9	24.3%	6	35.3%	11	30.6%	0	0.0%	26	28.3%	20,665
55-64 years	5	13.5%	1	5.9%	4	11.1%	1	50.0%	11	12.0%	8,743
65+ years	6	16.2%	2	11.8%	0	0.0%	1	50.0%	9	9.8%	7,153
Don't Know / No Response	0	0.0%	0	0.0%	1	2.8%	0	0.0%	1	1.1%	795
Total	37	100%	17	100%	36	100%	2	100%	92	100%	73,124
Estimated Households	29,408		13,512		28,614		1,590		73,124		

Note: Includes only those respondents who indicated repair / maintenance activities.

		Table 31: R	Renovation in	tender - Who	will do the RE	PLACEMENTS I	y Responde	nt age			
			Thinking a	bout the replace	ement, new ins	tallation or addition	on, how is it go	oing to be done	?		
In which of the following age groups do you belong?	someone t	e work out - Pay o do it (Pay Ise to do it)	Do it all your Friend & Fa PAYING A	mily - NOT		ne yourself and some out	Don't	Know		Total	
J	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	2	2.3%	1	2.7%	2	3.6%	0	0.0%	5	2.7%	3,974
25-34 years	7	8.0%	2	5.4%	9	16.1%	0	0.0%	18	9.8%	14,307
35-44 years	32	36.8%	18	48.6%	13	23.2%	1	33.3%	64	35.0%	50,869
45-54 years	24	27.6%	10	27.0%	19	33.9%	0	0.0%	53	29.0%	42,126
55-64 years	11	12.6%	6	16.2%	12	21.4%	2	66.7%	31	16.9%	24,639
65+ years	11	12.6%	0	0.0%	1	1.8%	0	0.0%	12	6.6%	9,538
Don't Know / No Response	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0
Total	87	100%	37	100%	56	100%	3	100%	183	100%	145,452
Estimated Households	69,149		29,408		44,510		2,384		145,452		

Note: Includes only those respondents who indicated replacement / installation activities.

		Table 32:	Renovation i	ntender - Wh	o will do the R	EMODELING b	y Responden	t age			
			Thinl	king about this	remodeling or al	teration work, ho	ow is it going t	o be done?			
In which of the following age groups do you belong?		work out - Pay o do it (Pay lse to do it)	Friend & Fa	rself (or with amily - NOT ANYONE)	Both - do som contract	e yourself and some out	Don't	Know		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	2	1.9%	1	1.7%	2	2.0%	1	25.0%	6	2.2%	4,769
25-34 years	7	6.8%	11	18.3%	15	15.0%	1	25.0%	34	12.7%	27,024
35-44 years	28	27.2%	25	41.7%	39	39.0%	0	0.0%	92	34.5%	73,124
45-54 years	29	28.2%	17	28.3%	28	28.0%	1	25.0%	75	28.1%	59,612
55-64 years	27	26.2%	4	6.7%	12	12.0%	0	0.0%	43	16.1%	34,177
65+ years	10	9.7%	2	3.3%	3	3.0%	1	25.0%	16	6.0%	12,717
Don't Know / No Response	0	0.0%	0	0.0%	1	1.0%	0	0.0%	1	0.4%	795
Total	103	100%	60	100%	100	100%	4	100%	267	100%	212,217
Estimated Households	81,867		47,689		79,482		3,179		212,217		

Note: Includes only those respondents who indicated remodeling activities.

Table 33:	Renovation	intender – Ho	me renovati	on intentions b	y ALL renova	ations planne	d
		What are th	e chances tha	at you will renova	ite in the next	12 months?	
Types of renovations	ŀ	High	5	0/50		Total	
planned	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Estimated Households
Paint / wallpaper	66	19.8%	11	9.6%	77	17.1%	61,201
Kitchen	62	18.6%	18	15.7%	80	17.8%	63,586
Bathroom	110	32.9%	44	38.3%	154	34.3%	122,403
Carpet / flooring	79	23.7%	19	16.5%	98	21.8%	77,893
Rec room	56	16.8%	16	13.9%	72	16.0%	57,227
Doors / windows	61	18.3%	15	13.0%	76	16.9%	60,406
External construction / repairs	132	39.5%	26	22.6%	158	35.2%	125,582
Other	166	49.7%	28	24.3%	194	43.2%	154,195
Don't Know	2	0.6%	4	3.5%	6	1.3%	4,769
No Response	1	0.3%	0	0.0%	1	0.2%	795
Valid Cases	334		115		449		356,875
Estimated Households	265,470		91,405		356,875		

Note: Totals will add to more than 100% due to multiple response.

		Table 34:	Renovation i	ntender - Wh	o will do the R	REPAIRS by All	renovations	planned			
			Th	inking about th	is repair or mai	ntenance work, h	ow is it going	to be done?			
What kind of renovations are you planning to do?	Pay someon	the work out - e to do it (Pay else to do it)	Friend & F	rself (or with amily - NOT ANYONE)		ne yourself and some out	Don't	Know		Total	
, 3	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Estimated Households
Paint / wallpaper	7	18.9%	8	47.1%	15	41.7%	0	0.0%	30	32.6%	23,845
Kitchen	6	16.2%	3	17.6%	5	13.9%	0	0.0%	14	15.2%	11,128
Bathroom	9	24.3%	6	35.3%	16	44.4%	0	0.0%	31	33.7%	24,639
Carpet / flooring	6	16.2%	4	23.5%	13	36.1%	1	50.0%	24	26.1%	19,076
Rec room	6	16.2%	1	5.9%	4	11.1%	0	0.0%	11	12.0%	8,743
Doors / windows	14	37.8%	5	29.4%	10	27.8%	2	100%	31	33.7%	24,639
External construction / repairs	19	51.4%	5	29.4%	25	69.4%	1	50.0%	50	54.3%	39,741
Other	23	62.2%	5	29.4%	21	58.3%	1	50.0%	50	54.3%	39,741
Don't Know	0	0.0%	0	0.0%	2	5.6%	0	0.0%	2	2.2%	1,590
No response	0	0.0%	0	0.0%	1	2.8%	0	0.0%	1	1.1%	795
Valid Cases	37		17		36		2		92		73,124
Estimated Households	29,408		13,512		28,614		1,590		73,124		

Note: Includes only those respondents who indicated repair / maintenance activities. Totals will add to more than 100% due to multiple response.

		Table 35: Rer	novation inte	nder - Who wi	II do the REPL	ACEMENTS by	All renovation	ons planned			
			Thinking	about the repla	cement, new in	stallation or addi	tion, how is it	going to be don	e?		
What kind of renovations are you planning to do?	Pay someone	the work out - to do it (Pay else to do it)	Friend & F	rself (or with amily - NOT ANYONE)		ne yourself and some out	Don't	Know		Total	
	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Estimated Households
Paint / wallpaper	10	11.5%	7	18.9%	13	23.2%	0	0.0%	30	16.4%	23,845
Kitchen	23	26.4%	4	10.8%	12	21.4%	1	33.3%	40	21.9%	31,793
Bathroom	25	28.7%	8	21.6%	23	41.1%	2	66.7%	58	31.7%	46,100
Carpet / flooring	15	17.2%	11	29.7%	12	21.4%	0	0.0%	38	20.8%	30,203
Rec room	5	5.7%	10	27.0%	12	21.4%	2	66.7%	29	15.8%	23,050
Doors / windows	26	29.9%	2	5.4%	17	30.4%	1	33.3%	46	25.1%	36,562
External construction / repairs	28	32.2%	10	27.0%	47	83.9%	1	33.3%	86	47.0%	68,355
Other	31	35.6%	11	29.7%	45	80.4%	0	0.0%	87	47.5%	69,149
Don't Know	0	0.0%	0	0.0%	1	1.8%	0	0.0%	1	0.5%	795
No response	0	0.0%	0	0.0%	1	1.8%	0	0.0%	1	0.5%	795
Valid Cases	87		37		56		3		183		145,452
Estimated Households	69,149		29,408		44,510		2,384		145,452		

Note: Includes only those respondents who indicated replacement/installation activities. Totals will add to more than 100% due to multiple response.

		Table 30. Ke				ODELING by					
What kind of renovations are you planning to do?	Thinking about this remodeling or alteration work, how is it going to be done?										
			Do it all yourself (or with Friend & Family - NOT PAYING ANYONE)		Both - do some yourself and contract some out		Some other arrangement / Don't Know		Total		
	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Estimated Households
Paint / wallpaper	18	17.5%	8	13.3%	19	19.0%	0	0.0%	45	16.9%	35,767
Kitchen	27	26.2%	8	13.3%	19	19.0%	0	0.0%	54	20.2%	42,920
Bathroom	39	37.9%	19	31.7%	52	52.0%	1	25.0%	111	41.6%	88,225
Carpet / flooring	21	20.4%	15	25.0%	27	27.0%	1	25.0%	64	24.0%	50,869
Rec room	8	7.8%	22	36.7%	27	27.0%	1	25.0%	58	21.7%	46,100
Doors / windows	9	8.7%	7	11.7%	13	13.0%	1	25.0%	30	11.2%	23,845
External construction / repairs	30	29.1%	17	28.3%	42	42.0%	0	0.0%	89	33.3%	70,739
Other	44	42.7%	17	28.3%	70	70.0%	2	50.0%	133	49.8%	105,711
Don't Know	1	1.0%	1	1.7%	1	1.0%	0	0.0%	3	1.1%	2,384
Valid Cases	103		60		100		4		267		212,217
Estimated Households	81,867		47,689		79,482		3,179		212,217		

Note: Includes only those respondents who indicated remodeling activities. Totals will add to more than 100% due to multiple response.

Table 37: Renovation intender - In planning your renovation, have you contacted a contractor for information about your renovations?						
In planning your renovation, have you contacted a contractor for information about your renovations?	Count	Percent	Estimated Households			
Yes	167	37.2%	132,735			
No	280	62.4%	222,550			
Don't Know	1	0.2%	795			
No Response	1	0.2%	795			
Total	449	100%	356,875			

Table 38: Renovation intender - Have you priced out the cost of materials and labour for this (these) project (s)?						
Have you priced out the cost of materials and labour for this (these) project(s)?	Count	Percent	Estimated Households			
Yes	230	51.2%	182,809			
No	211	47.0%	167,707			
Don't Know	6	1.3%	4,769			
No Response	2	0.4%	1,590			
Total	449	100%	356,875			

Table 39: Renovation intender - Have you done any of the following [MULTIPLE RESPONSE]?						
Have you	Count	Percent Responses	Percent of Cases	Estimated Households		
Read any publications for information on home renovation	209	27.4%	46.5%	166,118		
Watched any TV programs or videos on home renovation	280	36.7%	62.4%	222,550		
Searched on the internet for information on home renovation	171	22.4%	38.1%	135,915		
No / none of these	98	12.9%	21.8%	77,893		
Don't Know	4	0.5%	0.9%	3,179		
Total	762	100%				
Valid Cases	449					

Note: Totals will add to more than 100% due to multiple response.

Table 40: Renovation intender - How will you pay for this renovation work [MULTIPLE RESPONSE]?						
How will you pay for this renovation work?	Count	Percent Responses	Percent of Cases	Estimated Households		
Pay for it from savings / pay as you go / cash	332	65.5%	73.9%	263,881		
Loan – from financial institution	36	7.1%	8.0%	28,614		
Credit charge / credit card / put it on credit line	74	14.6%	16.5%	58,817		
Finance it a mortgage renewal / mortgage refinancing time	22	4.3%	4.9%	17,486		
Borrow from a relative or friend	3	0.6%	0.7%	2,384		
Some other arrangement (Specify)	7	1.4%	1.6%	5,564		
Don't Know	28	5.5%	6.2%	22,255		
No Response	5	1.0%	1.1%	3,974		
Total	507	100%				
Valid Cases	449					

Note: Totals will add to more than 100% due to multiple response.

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