# CONSUMER INTENTIONS TO BUY OR RENOVATE A HOME

Vancouver - Intentions Data Tables 2006





CANADA MORTGAGE AND HOUSING CORPORATION

Release date:





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#### How do we define households who intend to purchase?

Respondents who intend to buy a home fall into three groups. Households that have strong intentions (ready to buy) are those that state that they have a high chance of buying in the next 12 months. Those having moderate intentions report a 50/50 chance of buying in the next 12 months, while those having low intentions declare that their chances of buying are lower than 50 per cent. Serious intenders are households that are either ready to buy or have moderate intentions to buy. Non-intenders are households that state that they have no intentions to buy a home in the next twelve months.

#### How do we define households who intend to renovate?

Respondents who intend to renovate fall into three groups. Households who are ready to renovate are those that state that they have a high chance of renovating their home in the next 12 months and the total cost will be \$1000 or more. Those thinking about renovating state that they have a 50/50 chance of renovating in the next 12 months and the total cost will be \$1000 or more. Possible/Potential renovators are households that state that they have a low chance of renovating in the next 12 months at a total cost \$1000 or more. Serious intenders are households that are either ready to renovate or thinking about renovating. Non-intenders are households that state that they have no intentions to renovate in the next twelve months.

#### Sample and geographic coverage

Our survey is conducted using a sample of approximately 4,000 households per centre, and asking them about their plans for purchasing or renovating a home. Information is gathered on the type, size and price range of homes. Intenders were also asked demographic questions related to income, family size, tenure and locations within five centres: Vancouver, Calgary, Toronto, Montreal and Halifax. The survey was completed during the first quarter of 2006 and collected intentions to buy or renovate in the following I2 months. An aggregate 5-centre total was derived by weighting each centre's results by 2006 population projections.

By asking about motivations or barriers to buying or renovating, we can provide some useful insight. Our demographic and socio-economic profiles help us, and you, identify trends in various sub-markets.

#### Statistical Reliability of Data

Despite the large sample, caution should be used in interpreting the results of the extensive subsets and cross-tabulations of the survey results. Cells based on less than 50 respondents should be viewed as indicative rather than conclusive. This is especially true of cells based on a sample of less than 25 respondents.

Canada Mortgage Housing Corporation (CMHC) 2006 Intention to Buy or Renovate Survey:

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Table 1: Home purchase intenders			
Are you thinking of buying a primary residence at some point in the next 12 months?	Count	Percent	Estimated Households
Yes (High / 50/50 chance / Low)	460	14.6%	115,823
Yes (High / 50/50 only)	400	12.7%	100,716
No	2,635	83.6%	663,467
Total	3,152	100%	793,642

Note: This table was created using data drawn from multiple questions and 'don't know' / 'no response' options were not included. Therefore, percentages do not add up to 100%.

Table 2: Home purchase intender profile—Chances of buying a home in the next 12 months			
What are the chances you will buy a home in the next 12 months?	Count	Percent	Estimated Households
No Chance	2	0.4%	504
Low	60	12.9%	15,156
50/50	155	33.3%	39,027
High	245	52.7%	61,689
No Response	3	0.6%	755
Total	465	100%	116,579

Table 3: Own or rent residence (High / 50/50 / Low / Don't Know )			
First, do you own or rent your residence?	Count	Percent	Estimated Households
Own	234	50.3%	58,919
Rent	231	49.7%	58,163
Total	465	100%	117,082

Table 4: Purchase residence in past 12 months					
Did you buy this residence within the past 12 months?  Count  Percent  Estimated Households					
Yes	25	11.8%	6,295		
No	187	88.2%	47,085		
Total	212	100%	53,379		

Table 5: Home purchase intender profile-age			
In which of the following age groups do you belong?	Count	Percent	Estimated Households
18-24 years	11	2.7%	2,770
25-34 years	95	23.8%	23,920
35-44 years	128	32.0%	32,229
45-54 years	100	25.0%	25,179
55-64 years	40	10.0%	10,072
65+ years	19	4.7%	4,784
Don't know / No response	7	1.8%	1,763
Total	400	100%	100,716

Table 6: Home purchase intender profile-own or rent current home				
First, do you own or rent your residence?  Count  Percent  Estimated Households				
Own	212	53.0%	53,379	
Rent	188	47.0%	47,337	
Total	400	100%	100,716	

Table 7: Home purchase intender profile-Household composition			
In total, how many people including yourself currently live in your household?	Count	Percent	Estimated Households
One	69	17.3%	17,374
Two	115	28.8%	28,956
Three	74	18.5%	18,632
Four	88	22.0%	22,158
Five or more	45	11.3%	11,331
No Response	9	2.3%	2,266
Total	400	100%	100,716
Mean	2.81		
Standard deviation	1.29		

Table 8: Home purchase intender profile-Households where there are / are not Children under 18 years of age in household				
Are there children under 18 years of age in your household?  Count  Percent  Estimated Households				
Yes	154	38.5%	38,776	
No	246	61.5%	61,940	
Total	400	100%	100,716	

Table 9: Home purchase intender profile-Total household income			
What is your total household income?	Count	Percent	Estimated Households
Under \$20 k	14	3.5%	3,525
\$20k to less than \$40k	34	8.5%	8,561
\$40k to less than \$60k	57	14.3%	14,352
\$60k to less than \$80k	60	15.0%	15,107
\$80k to less than \$100k	69	17.3%	17,374
\$100k to less than \$120k	26	6.5%	6,547
\$120k to less than \$140k	19	4.7%	4,784
\$140k to less than \$160k	7	1.8%	1,763
\$160k to less than \$180k	3	0.7%	755
\$180k to less than \$200k	5	1.3%	1,259
More than 200k	15	3.8%	3,777
Don't Know	18	4.5%	4,532
No Response	73	18.3%	18,381
Total	400	100%	100,716

Table 10: Home purchase intender profile—Thought of buying home in last six months			
In the past 6 months, have you seriously thought about buying a residence?	Count	Percent	Estimated Households
Yes	241	9.0%	71,079
No	2,322	86.2%	684,434
Don't Know	11	0.4%	3,295
No Response	118	4.4%	34,834
Total	2,692	100%	793,642

Note: Only those who were not intending to buy were asked this question.

Table 11: Home purchase intender profile—Community in which most likely to buy a home			
In which community are you most likely to buy a home?	Count	Percent	Estimated Households
North Shore	24	6.0%	6,043
Downtown Vancouver	16	4.0%	4,029
Vancouver Westside	33	8.2%	8,309
Vancouver Eastside	33	8.2%	8,309
Burnaby / New Westminster	44	11.0%	11,079
Tri-cities (Coquitlam / Port Coquitlam / Port Richmond)	54	13.5%	13,597
Surrey/Delta, Langley	93	23.3%	23,416
Maple Ridge / Pitt Meadows	20	5.0%	5,036
Abbotsford / Mission	8	2.0%	2,014
Chilliwack	2	0.5%	504
Country Area / Outside city limits	4	1.0%	1,007
Other (Specify)	52	13.0%	13,093
Don't know	16	4.0%	4,029
No Response	1	0.3%	252
Total	400	100.0	100,716

Table 12: Home purchase intender profile—Type of home looking for / intending to buy			
What would be your first choice for purchasing a residence?	Count	Percent	Estimated Households
Brand new	90	22.5%	22,661
Pre-owned home	259	64.8%	65,214
Other	14	3.5%	3,525
Don't Know	37	9.2%	9,316
Total	400	100%	100,716

Table 13a: Home purchase intender profile—Dwelling Type of home looking for / intending to buy			
Would you most likely purchase a	Count	Percent	Estimated Households
Single detached home	234	58.5%	58,919
Semi-detached home or duplex	14	3.5%	3,525
Row or Town house, only share common walls	50	12.5%	12,590
Apartment	83	20.8%	20,899
Other	5	1.3%	1,259
Don't Know	14	3.5%	3,525
Total	400	100%	100,716

Table 13b: Home purchase intender profile—Condominium ownership: home looking for / intending to buy			
Would this be a condominium type of ownership?	Count	Percent	Estimated Households
Yes	120	78.9%	30,215
No	22	14.5%	5,539
Don't Know	10	6.6%	2,518
Total	152	100%	38,272

Table 14: Home purchase intender profile—Type of neighbourhood preferred: home looking for / intending to buy			
Would that be in a	Count	Percent	Estimated Households
New subdivision / development	44	11.0%	11,079
An established neighbourhood	290	72.5%	73,019
Acreage / farm	24	6.0%	6,043
Other	5	1.3%	1,259
Don't Know	37	9.3%	9,316
Total	400	100%	100,716

Table 15: Home purchase intender profile—Price range of home looking for: home looking for / intending to buy			
How much do you expect to pay for your next residence?	Count	Percent	Estimated Households
Under \$200k	57	14.3%	14,352
\$200k to less than \$250k	50	12.5%	12,590
\$250k to less than \$300k	36	9.0%	9,064
\$300k to less than \$350k	35	8.7%	8,813
\$350k to less than \$400k	42	10.5%	10,575
\$400k to less than \$500k	66	16.5%	16,618
Over \$500k	87	21.8%	21,906
Don't Know / No Response	27	6.7%	6,798
Total	400	100%	100,716

Table 16: Home purchase intender profile (Homeowners)—Price range of home looking for compared to current home			
Would this be more, less or about the same as the value of your current residence?	Count	Percent	Estimated Households
More	100	47.2%	25,179
Same	36	17.0%	9,064
Less	60	28.3%	15,107
Don't Know	2	0.9%	504
No Response	14	6.6%	3,525
Total	212	100%	53,379

Note: Only those who owned their current residence were asked this question.

Table 17: Home purchase intender profile—Size of home looking for / intending to purchase (sq ft)			
How many square feet are you looking for?	Count	Percent	Estimated Households
Up to 1200 sq ft	104	26.0%	26,186
1201 - 2000 sq ft	108	27.0%	27,193
2001 - 3000 sq ft	98	24.5%	24,675
Over 3000 sq ft	36	9.0%	9,064
Don't Know	54	13.5%	13,597
Total	400	100%	100,716

Table 18: Home purchase intender profile—Size of home you are thinking of buying (in sq ft) compared to your present residence			
Is the residence you are thinking of buying larger, smaller, or about the same size (in square feet) as your present residence?	Count	Percent	Estimated Households
Larger	215	53.8%	54,135
Same	100	25.0%	25,179
Smaller	70	17.5%	17,625
Don't Know	15	3.7%	3,777
Total	400	100%	100,716

Table 19: What made you decide not to buy a home now? [Multiple Response]			
What is the main reason why you decided not to buy a residence now?	Count	Percent	Estimated Households
Change or worry about financial or employment situation	15	6.3%	4,424
Costs too high	133	55.0%	39,226
Decided to renovate / just renovated	5	1.9%	1,475
Cannot find a suitable house / location	15	6.3%	4,424
Cannot sell my existing residence	2	0.6%	590
Prefer to rent / Do not want to own	3	1.3%	885
Personal reasons (Specified or Unspecified)	14	5.6%	4,129
Other	47	19.4%	13,862
Don't Know	5	1.9%	1,475
No Response	5	1.9%	1,475
Total	244	100%	
241 valid cases			

Note: Only those who said "yes" in Table 10 were asked this question.

Table 20: Home purchase intender profile (Homeowners) Listed your home for sale?			
Have you listed your residence for sale?	Count	Percent	Estimated Households
Yes	26	12.3%	6,547
No	186	87.7%	46,833
Total	212	100%	53,379

Table 21: Home purchase intender profile—Talked to a realtor about buying a home?									
Have you talked to a realtor about buying a residence?	Count	Percent	Estimated Households						
Yes	266	66.5%	66,976						
No	134	33.5%	33,740						
Total	400	100%	100,716						

Table 22: Home purchase intender profile—Read any publications for information on the housing market?									
Have you read any publications for information on the housing market?	Count	Percent	Estimated Households						
Yes	294	73.5%	74,026						
No	105	26.3%	26,438						
Don't Know	1	0.3%	252						
Total	400	100%	100,716						

Table 23: Home purchase intender profile—Talked to a financial institution about obtaining a mortgage?								
Have you talked to a financial institution about obtaining a mortgage?	Count	Percent	Estimated Households					
Yes	208	52.0%	52,372					
No	192	48.0%	48,344					
Total	400	100%	100,716					

Table 24: Home purchase intender profile—Been pre-approved for a mortgage?									
Have you been pre-approved for a mortgage?	Count	Percent	Estimated Households						
Yes	149	71.6%	37,517						
No	51	24.5%	12,841						
Don't Know	8	3.8%	2,014						
Total	208	100%	52,372						

Note: Only those who answered 'yes' in Table 23 were asked this question.

Table 25: Home purchase intender profile—Have you contacted a builder / developer for information about a brand new home?									
Have you contacted a builder or developer for information about a brand new residence?  Count  Percent  Estimation Housel									
Yes	82	20.5%	20,647						
No	317	79.2%	79,817						
Don't Know	1	0.3%	252						
Total	400	100%	100,716						

Table 26: Home purchase intender profile—In the last month, have you visited homes for sale?									
In the last month, have you visited residences for sale?	Percent	Estimated Households							
Yes	213	53.3%	53,631						
No	185	46.3%	46,581						
Don't Know	2	0.5%	504						
Total	400	100%	100,716						

Table 27: Home purchase intender profile—Home purchase intentions by Total household income									
	What are the chances you will buy a home in the next 12 months?								
What is your total	50,	/50	Hi	gh		Total			
household income?	Count	Percent	Count	Percent	Count	Percent	Estimated Households		
Under \$20 k	5	3.2%	9	3.7%	14	3.5%	3,525		
\$20k to less than \$40k	15	9.7%	19	7.8%	34	8.5%	8,561		
\$40k to less than \$60k	23	14.8%	34	13.9%	57	14.3%	14,352		
\$60k to less than \$80k	28	18.1%	32	13.1%	60	15.0%	15,107		
\$80k to less than \$100k	24	15.5%	45	18.4%	69	17.3%	17,374		
\$100k to less than \$120k	7	4.5%	19	7.8%	26	6.5%	6,547		
\$120k to less than \$140k	5	3.2%	14	5.7%	19	4.8%	4,784		
\$140k to less than \$160k	1	0.6%	6	2.4%	7	1.8%	1,763		
\$160k to less than \$180k	1	0.6%	2	0.8%	3	0.8%	755		
\$180k to less than \$200k	1	0.6%	4	1.6%	5	1.3%	1,259		
More than \$200k	5	3.2%	10	4.1%	15	3.8%	3,777		
Don't Know	7	4.5%	11	4.5%	18	4.5%	4,532		
No Response	33	21.3%	40	16.3%	73	18.3%	18,381		
Total	155	100%	245	100%	400	100%	100,716		
Estimated Households	39,027		61,689		100,716				

Table 28: Home purchase intender profile—Home purchase intentions by Own / Rent									
		What are th	e chances you	will buy a hor	me in the next	12 months?			
Do you own or rent your residence?	50.	/50	Hi	High		Total			
	Count	Percent	Count	Percent	Count	Percent	Estimated Households		
Own	73	47.1%	139	56.7%	212	53.0%	53,379		
Rent	82	52.9%	106	43.3%	188	47.0%	47,337		
Total	155	100%	245	100%	400	100%	100,716		
Estimated Households	39,027		61,689		100,716				

Table 29a: Home purchase intender profile—Home purchase intentions by Household size										
In total, how many people		What are the chances you will buy a home in the next 12 months?								
including yourself	50,	/50	Hi	gh		Total				
currently live in your household?	Count	Percent	Count	Percent	Count	Percent	Estimated Households			
One	29	18.7%	40	16.3%	69	17.3%	29			
Two	42	27.1%	73	29.8%	115	28.8%	42			
Three	26	16.8%	48	19.6%	74	18.5%	26			
Four	37	23.9%	51	20.8%	88	22.0%	37			
Five or more	15	9.7%	30	12.2%	45	11.3%	15			
No Response	6	3.9%	3	1.2%	9	2.3%	6			
Total	155	100%	245	100%	400	100%	155			
Estimated Households	39,027		61,689		100,716					

Table 29b: Home purchase intender profile—Home purchase intentions in households where there are / are not Children under 18 years of age in the household										
		What are th	e chances you	will buy a ho	me in the next	12 months?				
Are there children under 18 years of age in your	50.	50/50		High		Total				
household?	Count	Percent	Count	Percent	Count	Percent	Estimated Households			
Yes	59	38.1%	95	38.8%	154	38.5%	38,776			
No	96	61.9%	150	61.2%	246	61.5%	61,940			
Total	155	100%	245	100%	400	100%	100,716			
Estimated Households	39,027		61,689		100,716					

Table 30: Home purchase intender profile—Home purchase intentions by Respondent age											
		What are the chances you will buy a home in the next 12 months?									
In which of the following age groups do you	50.	/50	Hi	gh		Total					
belong?	Count	Percent	Count	Percent	Count	Percent	Estimated Households				
18-24 years	3	1.9%	8	3.3%	11	2.8%	2,770				
25-34 years	34	21.9%	61	24.9%	95	23.8%	23,920				
35-44 years	49	31.6%	79	32.2%	128	32.0%	32,229				
45-54 years	36	23.2%	64	26.1%	100	25.0%	25,179				
55-64 years	18	11.6%	22	9.0%	40	10.0%	10,072				
65+ years	10	6.5%	9	3.7%	19	4.8%	4,784				
Don't Know / No Response	5	3.2%	2	0.8%	7	1.8%	1,763				
Total	155	100%	245	100%	400	100%	100,716				
Estimated Households	39,027		61,689		100,716						

Table 31: Home purchase intender profile—Home purchase intentions by Type of house searching for (New/Pre-owned)										
VA/In a to consider the construction of the co		What are th	e chances you	will buy a hor	me in the next	12 months?				
What would be your first choice for purchasing a	50.	/50	Hi	gh		Total				
residence?	Count	Percent	Count	Percent	Count	Percent	Estimated Households			
Brand new	28	18.1%	62	25.3%	90	22.5%	22,661			
Pre-owned home	102	65.8%	157	64.1%	259	64.8%	65,214			
Other	5	3.2%	9	3.7%	14	3.5%	3,525			
Don't Know	20	12.9%	17	6.9%	37	9.3%	9,316			
Total	155	100%	245	100%	400	100%	100,716			
Estimated Households	39,027		61,689		100,716					

Table 32: Home purchas	se intender p	rofile—Home	e purchase in	tentions by	Dwelling Typ	e of house s	earching for
		What are th	e chances you	will buy a hor	me in the next	12 months?	
Would you most likely	50.	/50	Hi	gh		Total	
purchase a	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Single detached home	84	54.2%	150	61.2%	234	58.5%	58,919
Semi-detached home or duplex	4	2.6%	10	4.1%	14	3.5%	3,525
Row or Town house, only share common walls	23	14.8%	27	11.0%	50	12.5%	12,590
Apartment	33	21.3%	50	20.4%	83	20.8%	20,899
Other	3	1.9%	2	0.8%	5	1.3%	1,259
Don't Know	8	5.2%	6	2.4%	14	3.5%	3,525
Total	155	100%	245	100%	400	100%	100,716
Estimated Households	39,027		61,689		100,716		

Table 33: Home pur	chase intend	der profile—l	Home purcha	se intention	s by Price of	house searc	hing for
		What are th	e chances you	ı will buy a ho	me in the next	12 months?	
How much do you expect to pay for your next	50.	/50	Н	igh		Total	
residence?	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$200k	28	18.1%	29	11.8%	57	14.3%	14,352
\$200k to less than \$250k	18	11.6%	32	13.1%	50	12.5%	12,590
\$250k to less than \$300k	17	11.0%	19	7.8%	36	9.0%	9,064
\$300k to less than \$350k	12	7.7%	23	9.4%	35	8.8%	8,813
\$350k to less than \$400k	14	9.0%	28	11.4%	42	10.5%	10,575
\$400k to less than \$500k	23	14.8%	43	17.6%	66	16.5%	16,618
Over \$500k	29	18.7%	58	23.7%	87	21.8%	21,906
Don't Know / No Response	14	9.0%	13	5.3%	27	6.8%	6,798
Total	155	100%	245	100%	400	100%	100,716
Estimated Households	39,027		61,689		100,716		

Table 34: Home purc	hase intende	er profile—H	ome purchas	e intentions	by Size of ho	use search f	or (sq ft)
		What are th	e chances you	will buy a hor	me in the next	12 months?	
How many square feet are	50,	/50	Hi	gh		Total	
you looking for?	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Up to 1200 sq ft	41	26.5%	63	25.7%	104	26.0%	26,186
1201 - 2000 sq ft	42	27.1%	66	26.9%	108	27.0%	27,193
2001 - 3000 sq ft	37	23.9%	61	24.9%	98	24.5%	24,675
Over 3000 sq ft	8	5.2%	28	11.4%	36	9.0%	9,064
Don't Know	27	17.4%	27	11.0%	54	13.5%	13,597
No Response	0	0.0%	0	0.0%	0	0.0%	0
Total	155	100%	245	100%	400	100%	100,716
Estimated Households	39,027		61,689		100,716		

Table 35: Home purcha	se intender	profile—Hon	ne purchase buy a house	-	/ Community	in which m	ost likely to
		What are th	e chances you	will buy a ho	me in the next	12 months?	
In which community are you most likely to buy a	50.	/50	Hi	gh		Total	
home?	Count	Percent	Count	Percent	Count	Percent	Estimated Households
North Shore	8	5.2%	16	6.5%	24	6.0%	6,043
Downtown Vancouver	7	4.5%	9	3.7%	16	4.0%	4,029
Vancouver Westside	15	9.7%	18	7.3%	33	8.3%	8,309
Vancouver Eastside	16	10.3%	17	6.9%	33	8.3%	8,309
Burnaby / New Westminster	15	9.7%	29	11.8%	44	11.0%	11,079
Tri-cities (Coquitlam / Port Coquitlam / Port Richmond)	24	15.5%	30	12.2%	54	13.5%	13,597
Surrey/Delta, Langley	33	21.3%	60	24.5%	93	23.3%	23,416
Maple Ridge / Pitt Meadows	5	3.2%	15	6.1%	20	5.0%	5,036
Abbotsford / Mission	3	1.9%	5	2.0%	8	2.0%	2,014
Chilliwack	0	0.0%	2	0.8%	2	0.5%	504
Country Area / Outside city limits	2	1.3%	2	0.8%	4	1.0%	1,007
Other (Specify)	17	11.0%	35	14.3%	52	13.0%	13,093
Don't know	10	6.5%	6	2.4%	16	4.0%	4,029
No Response	0	0.0%	1	0.4%	1	0.3%	252
Total	155	100%	245	100%	400	100%	100,716
Estimated Households	39,027		61,689		100,716		

Table 36: Home purch	nase intender	profile—Ho	me purchase	intentions b	y Type of nei	ighbourhood	preferred
		What are th	e chances you	will buy a ho	me in the next	12 months?	
Would that be in a	50.	/50	Hi	gh		Total	
	Count	Percent	Count	Percent	Count	Percent	Estimated Households
New subdivision / development	14	9.0%	30	12.2%	44	11.0%	11,079
An established neighbourhood	110	71.0%	180	73.5%	290	72.5%	73,019
Acreage / farm	8	5.2%	16	6.5%	24	6.0%	6,043
Other	4	2.6%	1	0.4%	5	1.3%	1,259
Don't Know	19	12.3%	18	7.3%	37	9.3%	9,316
No Response	0	0.0%	0	0.0%	0	0.0%	0
Total	155	100%	245	100%	400	100%	100,716
Estimated Households	39,027		61,689		100,716		

	Table 37	: Home	purchas	e intend	er profile	e—Home	purcha	se intent	ions by	Price of h	ome sea	arching f	or		
						W	ould you	most likel	y purchas	se a					
How much do you expect to pay for your next residence?	J .	letached me		etached r duplex	house, o	r Town nly share on walls	Apar	tment	Ot	her	Don't	Know		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$200k	17	7.3%	1	7.1%	8	16.0%	30	36.1%	1	20.0%	0	0.0%	57	14.3%	14,352
\$200k to less than \$250k	14	6.0%	2	14.3%	11	22.0%	21	25.3%	1	20.0%	1	7.1%	50	12.5%	12,590
\$250k to less than \$300k	11	4.7%	3	21.4%	10	20.0%	10	12.0%	1	20.0%	1	7.1%	36	9.0%	9,064
\$300k to less than \$350k	25	10.7%	2	14.3%	4	8.0%	2	2.4%	0	0.0%	2	14.3%	35	8.8%	8,813
\$350k to less than \$400k	26	11.1%	1	7.1%	4	8.0%	9	10.8%	1	20.0%	1	7.1%	42	10.5%	10,575
\$400k to less than \$500k	50	21.4%	2	14.3%	6	12.0%	4	4.8%	0	0.0%	4	28.6%	66	16.5%	16,618
Over \$500k	79	33.8%	0	0.0%	4	8.0%	4	4.8%	0	0.0%	0	0.0%	87	21.8%	21,906
Don't Know / No Response	12	5.1%	3	21.4%	3	6.0%	3	3.6%	1	20.0%	5	35.7%	27	6.8%	6,798
Total	234	100%	14	100%	50	100%	83	100%	5	100%	14	100%	400	100%	100,716
Estimated Households	58,919		3,525		12,590		20,899		1,259		3,525		100,716		

Ta	able 38:	Home p	urchase	intende	r profile-	-Home p	urchase	intentio	ns by Si	ze of hou	ise searc	ch for (so	q ft)		
						We	ould you	most likel	y purchas	se a					
How many square feet are you looking for?	Single detached home or dupl				house, o	r Town nly share on walls	Apart	ment	Ot	her	Don't	Know		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Up to 1200 sq ft	17	7.3%	5	35.7%	15	30.0%	61	73.5%	2	40.0%	4	28.6%	104	26.0%	26,186
1201 - 2000 sq ft	64	27.4%	5	35.7%	22	44.0%	14	16.9%	0	0.0%	3	21.4%	108	27.0%	27,193
2001 - 3000 sq ft	91	38.9%	1	7.1%	4	8.0%	1	1.2%	1	20.0%	0	0.0%	98	24.5%	24,675
Over 3000 sq ft	35	15.0%	0	0.0%	1	2.0%	0	0.0%	0	0.0%	0	0.0%	36	9.0%	9,064
Don't Know	27	11.5%	3	21.4%	8	16.0%	7	8.4%	2	40.0%	7	50.0%	54	13.5%	13,597
No Response	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0
Total	234	100%	14	100%	50	100%	83	100%	5	100%	14	100%	400	100%	100,716
Estimated Households	58,919		3,525		12,590		20,899		1,259		3,525		100,716		

Table 39:	Home p	urchase	intende	r profile-	-Home p	urchase	intentic	ns by Co	mmunit	y in whic	h most	likely to	buy a ho	use	
						W	ould you	most likel	y purchas	se a					
In which community are you most likely to buy a home?		etached me		etached r duplex	Row of house, of common	nly share	Apart	ment	Ot	her	Don't	Know		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
North Shore	15	6.4%	0	0.0%	4	8.0%	5	6.0%	0	0.0%	0	0.0%	16	4.0%	6,043
Downtown Vancouver	0	0.0%	1	7.1%	1	2.0%	14	16.9%	0	0.0%	0	0.0%	33	8.3%	4,029
Vancouver Westside	19	8.1%	1	7.1%	6	12.0%	5	6.0%	0	0.0%	2	14.3%	33	8.3%	8,309
Vancouver Eastside	13	5.6%	2	14.3%	4	8.0%	10	12.0%	1	20.0%	3	21.4%	44	11.0%	8,309
Burnaby / New Westminster	25	10.7%	3	21.4%	4	8.0%	10	12.0%	0	0.0%	2	14.3%	54	13.5%	11,079
Tri-cities (Coquitlam / Port Coquitlam / Port Richmond)	27	11.5%	2	14.3%	12	24.0%	10	12.0%	2	40.0%	1	7.1%	93	23.3%	13,597
Surrey/Delta, Langley	61	26.1%	4	28.6%	12	24.0%	14	16.9%	2	40.0%	0	0.0%	20	5.0%	23,416
Maple Ridge / Pitt Meadows	15	6.4%	0	0.0%	1	2.0%	4	4.8%	0	0.0%	0	0.0%	8	2.0%	5,036
Abbotsford / Mission	6	2.6%	1	7.1%	0	0.0%	1	1.2%	0	0.0%	0	0.0%	2	0.5%	2,014
Chilliwack	2	0.9%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	4	1.0%	504
Country Area / Outside city limits	2	0.9%	0	0.0%	1	2.0%	1	1.2%	0	0.0%	0	0.0%	52	13.0%	1,007
Other (Specify)	38	16.2%	0	0.0%	4	8.0%	7	8.4%	0	0.0%	3	21.4%	16	4.0%	13,093
Don't know	10	4.3%	0	0.0%	1	2.0%	2	2.4%	0	0.0%	3	21.4%	1	0.3%	4,029
No Response	1	0.4%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	400	0.4%	252
Total	234	100%	14	100%	50	100%	83	100%	5	100%	14	100%	16	100%	100,716
Estimated Households	58,919		3,525		12,590		20,899		1,259		3,525		100,716		

Ta	able 40: I	Home pu	rchase i	ntender	profile—	Home pu	ırchase i	intention	s by Typ	e of neig	hbourh	ood pref	erred		
						W	ould you	most likely	y purchas	se a					
Would that be in a	Single detached home or duple			house, o	r Town nly share on walls	Apar	tment	Ot	her	Don't	Know		Total		
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
New subdivision / development	24	10.3%	1	7.1%	7	14.0%	11	13.3%	0	0.0%	1	7.1%	44	11.0%	11,079
An established neighbourhood	162	69.2%	12	85.7%	39	78.0%	66	79.5%	3	60.0%	8	57.1%	290	72.5%	73,019
Acreage / farm	24	10.3%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	24	6.0%	6,043
Other	3	1.3%	0	0.0%	2	4.0%	0	0.0%	0	0.0%	0	0.0%	5	1.3%	1,259
Don't Know	21	9.0%	1	7.1%	2	4.0%	6	7.2%	2	40.0%	5	35.7%	37	9.3%	9,316
No Response	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0
Total	234	100%	14	100%	50	100%	83	100%	5	100%	14	100%	400	100%	100,716
Estimated Households	58,919		3,525		12,590		20,899		1,259		3,525		100,716		

	Table 4	41: Hom	ne purch	ase inter	nder prof	file—Hon	ne purch	ase inte	ntions b	y Total h	ousehol	d income	<b>:</b>		
						W	ould you	most likel	y purchas	se a					
What is your total household income?		letached me		etached r duplex	house, o	r Town nly share on walls	Apar	tment	Ot	her	Don't	Know		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$20 k	7	3.0%	0	0.0%	1	2.0%	3	3.6%	2	40.0%	1	7.1%	14	3.5%	3,525
\$20k to less than \$40k	13	5.6%	2	14.3%	3	6.0%	14	16.9%	1	20.0%	1	7.1%	34	8.5%	8,561
\$40k to less than \$60k	23	9.8%	1	7.1%	12	24.0%	21	25.3%	0	0.0%	0	0.0%	57	14.3%	14,352
\$60k to less than \$80k	36	15.4%	1	7.1%	11	22.0%	12	14.5%	0	0.0%	0	0.0%	60	15.0%	15,107
\$80k to less than \$100k	44	18.8%	3	21.4%	8	16.0%	11	13.3%	0	0.0%	3	21.4%	69	17.3%	17,374
\$100k to less than \$120k	19	8.1%	1	7.1%	1	2.0%	5	6.0%	0	0.0%	0	0.0%	26	6.5%	6,547
\$120k to less than \$140k	13	5.6%	1	7.1%	2	4.0%	2	2.4%	0	0.0%	1	7.1%	19	4.8%	4,784
\$140k to less than \$160k	5	2.1%	0	0.0%	2	4.0%	0	0.0%	0	0.0%	0	0.0%	7	1.8%	1,763
\$160k to less than \$180k	3	1.3%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	3	0.8%	755
\$180k to less than \$200k	5	2.1%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	5	1.3%	1,259
More than \$200k	13	5.6%	0	0.0%	0	0.0%	1	1.2%	0	0.0%	1	7.1%	15	3.8%	3,777
Don't Know	10	4.3%	0	0.0%	2	4.0%	5	6.0%	0	0.0%	1	7.1%	18	4.5%	4,532
No Response	43	18.4%	5	35.7%	8	16.0%	9	10.8%	2	40.0%	6	42.9%	73	18.3%	18,381
Total	234	100%	14	100%	50	100%	83	100%	5	100%	14	100%	400	100%	100,716
Estimated Households	58,919		3,525		12,590		20,899		1,259		3,525		100,716		

		Table 42	: Home	purchas	e intende	er profile	-Home	purchas	e intent	ions by C	)wn / Re	ent			
						We	ould you	most likel	y purchas	se a					
Do you own or rent your residence?		letached me		etached r duplex		Town nly share on walls	Apart	tment	Ot	her	Don't	Know		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Own	152	65.0%	5	35.7%	18	36.0%	28	33.7%	1	20.0%	8	57.1%	212	53.0%	53,379
Rent	82	35.0%	9	64.3%	32	64.0%	55	66.3%	4	80.0%	6	42.9%	188	47.0%	47,337
Total	234	100%	14	100%	50	100%	83	100%	5	100%	14	100%	400	100%	100,716
Estimated Households	58,919		3,525		12,590		20,899		1,259		3,525		100,716		

	Та	ble 43a:	Home p	urchase	intender	profile-	-Home p	urchase	intentio	ns by Ho	usehold	size			
						Wo	ould you	most likel	y purchas	se a					
In total, how many people including yourself currently live in your	Single d	letached me		etached r duplex	house, o	Town nly share n walls	Apart	ment	Ot	her	Don't	Know		Total	
household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
One	17	7.3%	2	14.3%	8	16.0%	37	44.6%	2	40.0%	3	21.4%	69	17.3%	17,374
Two	65	27.8%	3	21.4%	17	34.0%	23	27.7%	1	20.0%	6	42.9%	115	28.8%	28,956
Three	46	19.7%	4	28.6%	11	22.0%	12	14.5%	1	20.0%	0	0.0%	74	18.5%	18,632
Four	67	28.6%	2	14.3%	7	14.0%	9	10.8%	0	0.0%	3	21.4%	88	22.0%	22,158
Five or more	36	15.4%	2	14.3%	3	6.0%	2	2.4%	1	20.0%	1	7.1%	45	11.3%	11,331
No Response	3	1.3%	1	7.1%	4	8.0%	0	0.0%	0	0.0%	1	7.1%	9	2.3%	2,266
Total	234	100%	14	100%	50	100%	83	100%	5	100%	14	100%	400	100%	100,716
Estimated Households	58,919		3,525		12,590		20,899		1,259		3,525		100,716		

Table 4	13b: Hon	ne purcha						ntions in the hou		olds whe	ere there	are / ar	e not		
						W	ould you	most likel	y purchas	se a					
Are there children under 18 years of age in your household?	5	letached me		etached r duplex	Row of house, o commo		Apar	tment	Ot	her	Don't	Know		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Yes	116	49.6%	7	50.0%	12	24.0%	16	19.3%	1	20.0%	2	14.3%	154	38.5%	38,776
No	118	50.4%	7	50.0%	38	76.0%	67	80.7%	4	80.0%	12	85.7%	246	61.5%	61,940
Total	234	100%	14	100%	50	100%	83	100%	5	100%	14	100%	400	100%	100,716
Estimated Households	58,919		3,525		12,590		20,899		1,259		3,525		100,716		

	Та	ble 44: I	Home pu	ırchase i	ntender	profile—	Home p	urchase i	ntentio	ns by Res	ponden	t age			
						We	ould you	most likel	y purchas	se a					
In which of the following age groups do you belong?	J .	letached me		etached r duplex	house, o	r Town nly share on walls	Apart	tment	Ot	her	Don't	Know		Total	
Ü	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	5	2.1%	0	0.0%	1	2.0%	5	6.0%	0	0.0%	0	0.0%	11	2.8%	2,770
25-34 years	49	20.9%	3	21.4%	19	38.0%	19	22.9%	1	20.0%	4	28.6%	95	23.8%	23,920
35-44 years	89	38.0%	6	42.9%	10	20.0%	20	24.1%	1	20.0%	2	14.3%	128	32.0%	32,229
45-54 years	51	21.8%	2	14.3%	15	30.0%	26	31.3%	2	40.0%	4	28.6%	100	25.0%	25,179
55-64 years	27	11.5%	1	7.1%	3	6.0%	6	7.2%	1	20.0%	2	14.3%	40	10.0%	10,072
65+ years	10	4.3%	0	0.0%	1	2.0%	7	8.4%	0	0.0%	1	7.1%	19	4.8%	4,784
Don't Know / No Response	3	1.3%	2	14.3%	1	2.0%	0	0.0%	0	0.0%	1	7.1%	7	1.8%	1,763
Total	234	100%	14	100%	50	100%	83	100%	5	100%	14	100%	400	100%	100,716
Estimated Households	58,919		3,525		12,590		20,899		1,259		3,525		100,716		

-	Table 45	: Home	purchas	e intend	er profile	-Home	purchas	se intent	ions by F	Price of h	ouse se	arching 1	or		
						How n	nany squ	are feet a	re you loo	king for?					
How much do you expect to pay for your next	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Res	sponse		Total	
residence?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$200k	38	36.5%	12	11.1%	1	1.0%	2	5.6%	4	7.4%	0	0.0%	57	14.3%	14,352
\$200k to less than \$250k	27	26.0%	10	9.3%	3	3.1%	1	2.8%	9	16.7%	0	0.0%	50	12.5%	12,590
\$250k to less than \$300k	7	6.7%	17	15.7%	4	4.1%	1	2.8%	7	13.0%	0	0.0%	36	9.0%	9,064
\$300k to less than \$350k	6	5.8%	16	14.8%	4	4.1%	3	8.3%	6	11.1%	0	0.0%	35	8.8%	8,813
\$350k to less than \$400k	11	10.6%	11	10.2%	11	11.2%	2	5.6%	7	13.0%	0	0.0%	42	10.5%	10,575
\$400k to less than \$500k	5	4.8%	21	19.4%	28	28.6%	6	16.7%	6	11.1%	0	0.0%	66	16.5%	16,618
Over \$500k	5	4.8%	16	14.8%	44	44.9%	18	50.0%	4	7.4%	0	0.0%	87	21.8%	21,906
Don't Know / No Response	5	4.8%	5	4.6%	3	3.1%	3	8.3%	11	20.4%	0	0.0%	27	6.8%	6,798
Total	104	100%	108	100%	98	100%	36	100%	54	100%	0	0.0%	400	100%	100,716
Estimated Households	26,186		27,193	_	24,675		9,064		13,597				100,716		

Table 4	6: Home	purchas	e intend	er profil	e—Home	purcha	se inten	tions by	Type of I	nouse sea	arch for	(New/P	re-owne	d)	
What would be your first			_			How n	nany squ	are feet a	re you loo	king for?					
What would be your first choice for purchasing a	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Re	sponse		Total	
residence?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Brand new	19	18.3%	21	19.4%	29	29.6%	12	33.3%	9	16.7%	0	0.0%	90	22.5%	22,661
Pre-owned home	68	65.4%	77	71.3%	58	59.2%	20	55.6%	36	66.7%	0	0.0%	259	64.8%	65,214
Other	7	6.7%	0	0.0%	4	4.1%	2	5.6%	1	1.9%	0	0.0%	14	3.5%	3,525
Don't Know	10	9.6%	10	9.3%	7	7.1%	2	5.6%	8	14.8%	0	0.0%	37	9.3%	9,316
Total	104	100%	108	100%	98	100%	36	100%	54	100%	0	0.0%	400	100%	100,716
Estimated Households	26,186		27,193		24,675		9,064		13,597				100,716		

Tab	le 47: F	lome pu	rchase ir	ntender p	orofile—l	Home pu	rchase i	ntention	s by Dw	elling Ty	pe of ho	use sear	ch for		
						How n	nany squa	are feet a	re you loo	oking for?					
Would you most likely	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Re	sponse		Total	
purchase a	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Single detached home	17	16.3%	64	59.3%	91	92.9%	35	97.2%	27	50.0%	0	0.0%	234	58.5%	58,919
Semi-detached home or duplex	5	4.8%	5	4.6%	1	1.0%	0	0.0%	3	5.6%	0	0.0%	14	3.5%	3,525
Row or Town house, only share common walls	15	14.4%	22	20.4%	4	4.1%	1	2.8%	8	14.8%	0	0.0%	50	12.5%	12,590
Apartment	61	58.7%	14	13.0%	1	1.0%	0	0.0%	7	13.0%	0	0.0%	83	20.8%	20,899
Other	2	1.9%	0	0.0%	1	1.0%	0	0.0%	2	3.7%	0	0.0%	5	1.3%	1,259
Don't Know	4	3.8%	3	2.8%	0	0.0%	0	0.0%	7	13.0%	0	0.0%	14	3.5%	3,525
Total	104	100%	108	100%	98	100%	36	100%	54	100%	0	0.0%	400	100%	100,716
Estimated Households	26,186		27,193		24,675		9,064		13,597				100,716		

Tal	ble 48: I	lome pu	rchase i	ntender	profile—	Home pu	ırchase i	ntention	s by Typ	e of neig	ghbourh	ood pref	erred		
						How n	nany squa	are feet a	re you loo	king for?					
Would that be in a	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Re	sponse		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
New subdivision / development	10	9.6%	13	12.0%	8	8.2%	7	19.4%	6	11.1%	0	0.0%	44	11.0%	11,079
An established neighbourhood	84	80.8%	80	74.1%	69	70.4%	20	55.6%	37	68.5%	0	0.0%	290	72.5%	73,019
Acreage / farm	2	1.9%	5	4.6%	12	12.2%	3	8.3%	2	3.7%	0	0.0%	24	6.0%	6,043
Other	0	0.0%	1	0.9%	2	2.0%	0	0.0%	2	3.7%	0	0.0%	5	1.3%	1,259
Don't Know	8	7.7%	9	8.3%	7	7.1%	6	16.7%	7	13.0%	0	0.0%	37	9.3%	9,316
No Response	10	9.6%	13	12.0%	8	8.2%	7	19.4%	6	11.1%	0	0.0%	44	11.0%	11,079
Total	104	100%	108	100%	98	100%	36	100%	54	100%	0	0.0%	400	100%	100,716
Estimated Households	26,186		27,193		24,675		9,064		13,597				100,716		

Table 49:	Home p	urchase	intende	r profile-	-Home p	ourchase	intentio	ns by Co	mmunit	y in whic	ch most	likely to	buy a ho	use	
				-		How r	nany squ	are feet a	re you loo	oking for?					-
In which community are you most likely to buy a	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Re	sponse		Total	
home?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
North Shore	5	4.8%	9	8.3%	7	7.1%	2	5.6%	1	1.9%	0	0.0%	24	6.0%	6,043
Downtown Vancouver	12	11.5%	3	2.8%	0	0.0%	0	0.0%	1	1.9%	0	0.0%	16	4.0%	4,029
Vancouver Westside	9	8.7%	6	5.6%	9	9.2%	6	16.7%	3	5.6%	0	0.0%	33	8.3%	8,309
Vancouver Eastside	12	11.5%	11	10.2%	5	5.1%	0	0.0%	5	9.3%	0	0.0%	33	8.3%	8,309
Burnaby / New Westminster	11	10.6%	10	9.3%	14	14.3%	4	11.1%	5	9.3%	0	0.0%	44	11.0%	11,079
Tri-cities (Coquitlam / Port Coquitlam / Port Richmond)	11	10.6%	14	13.0%	13	13.3%	6	16.7%	10	18.5%	0	0.0%	54	13.5%	13,597
Surrey / Delta, Langley	17	16.3%	24	22.2%	26	26.5%	12	33.3%	14	25.9%	0	0.0%	93	23.3%	23,416
Maple Ridge / Pitt Meadows	3	2.9%	9	8.3%	6	6.1%	0	0.0%	2	3.7%	0	0.0%	20	5.0%	5,036
Abbotsford / Mission	3	2.9%	3	2.8%	1	1.0%	1	2.8%	0	0.0%	0	0.0%	8	2.0%	2,014
Chilliwack	0	0.0%	1	0.9%	1	1.0%	0	0.0%	0	0.0%	0	0.0%	2	0.5%	504
Country Area / Outside city limits	1	1.0%	0	0.0%	2	2.0%	0	0.0%	1	1.9%	0	0.0%	4	1.0%	1,007
Other (Specify)	15	14.4%	14	13.0%	13	13.3%	4	11.1%	6	11.1%	0	0.0%	52	13.0%	13,093
Don't know	4	3.8%	4	3.7%	1	1.0%	1	2.8%	6	11.1%	0	0.0%	16	4.0%	4,029
No Response	1	1.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	0.3%	252
Total	104	100%	108	100%	98	100%	36	100%	54	100%	0	0.0%	400	100%	100,716
Estimated Households	26,186		27,193		24,675		9,064		13,597				100,716		

	Table !	50: Hom	e purch	ase inter	nder prof	ile—Hon	ne purch	ase inte	ntions by	y Total h	ousehol	d income	)		
						How n	nany squa	are feet a	re you loo	oking for?					
What is your total	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Re	sponse		Total	
household income?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$20 k	6	5.8%	0	0.0%	1	1.0%	2	5.6%	5	9.3%	0	0.0%	14	3.5%	3,525
\$20k to less than \$40k	14	13.5%	10	9.3%	4	4.1%	2	5.6%	4	7.4%	0	0.0%	34	8.5%	8,561
\$40k to less than \$60k	21	20.2%	15	13.9%	12	12.2%	2	5.6%	7	13.0%	0	0.0%	57	14.3%	14,352
\$60k to less than \$80k	19	18.3%	19	17.6%	14	14.3%	1	2.8%	7	13.0%	0	0.0%	60	15.0%	15,107
\$80k to less than \$100k	18	17.3%	17	15.7%	19	19.4%	5	13.9%	10	18.5%	0	0.0%	69	17.3%	17,374
\$100k to less than \$120k	4	3.8%	7	6.5%	11	11.2%	4	11.1%	0	0.0%	0	0.0%	26	6.5%	6,547
\$120k to less than \$140k	3	2.9%	8	7.4%	5	5.1%	3	8.3%	0	0.0%	0	0.0%	19	4.8%	4,784
\$140k to less than \$160k	0	0.0%	4	3.7%	2	2.0%	1	2.8%	0	0.0%	0	0.0%	7	1.8%	1,763
\$160k to less than \$180k	0	0.0%	1	0.9%	0	0.0%	2	5.6%	0	0.0%	0	0.0%	3	0.8%	755
\$180k to less than \$200k	0	0.0%	1	0.9%	1	1.0%	2	5.6%	1	1.9%	0	0.0%	5	1.3%	1,259
More than \$200k	1	1.0%	1	0.9%	9	9.2%	4	11.1%	0	0.0%	0	0.0%	15	3.8%	3,777
Don't Know	4	3.8%	6	5.6%	3	3.1%	0	0.0%	5	9.3%	0	0.0%	18	4.5%	4,532
No Response	14	13.5%	19	17.6%	17	17.3%	8	22.2%	15	27.8%	0	0.0%	73	18.3%	18,381
Total	104	100%	108	100%	98	100%	36	100%	54	100%	0	0.0%	400	100%	100,716
Estimated Households	26,186		27,193		24,675		9,064		13,597				100,716		

	,	Table 51	: Home	purchas	e intend	er profile	-Home	purchas	e intent	ions by C	Own / Re	ent			
						How n	nany squ	are feet a	re you loo	oking for?					
Do you own or rent your	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Res	sponse		Total	
residence?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Own	31	29.8%	61	56.5%	69	70.4%	26	72.2%	25	46.3%	0	0.0%	212	53.0%	53,379
Rent	73	70.2%	47	43.5%	29	29.6%	10	27.8%	29	53.7%	0	0.0%	188	47.0%	47,337
Total	104	100%	108	100%	98	100%	36	100%	54	100%	0	0.0%	400	100%	100,716
Estimated Households	26,186		27,193		24,675		9,064		13,597				100,716		

	Та	ble 52a:	Home p	urchase	intender	profile-	-Home p	ourchase	intentio	ns by Ho	usehold	size			
In total, how many people						How n	nany squa	are feet a	re you loo	king for?					
including yourself		200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Res	sponse		Total	
currently live in your household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
One	41	39.4%	15	13.9%	7	7.1%	0	0.0%	6	11.1%	0	0.0%	69	17.3%	17,374
Two	32	30.8%	39	36.1%	23	23.5%	4	11.1%	17	31.5%	0	0.0%	115	28.8%	28,956
Three	15	14.4%	20	18.5%	28	28.6%	4	11.1%	7	13.0%	0	0.0%	74	18.5%	18,632
Four	10	9.6%	22	20.4%	18	18.4%	22	61.1%	16	29.6%	0	0.0%	88	22.0%	22,158
Five or more	3	2.9%	10	9.3%	21	21.4%	5	13.9%	6	11.1%	0	0.0%	45	11.3%	11,331
No Response	3	2.9%	2	1.9%	1	1.0%	1	2.8%	2	3.7%	0	0.0%	9	2.3%	2,266
Total	104	100%	108	100%	98	100%	36	100%	54	100%	0	0.0%	400	100%	100,716
Estimated Households	26,186		27,193		24,675		9,064		13,597				100,716		

Table 5	2b: Hom	e purcha						ntions in the hous		olds whe	re there	are / are	e not		
						How n	nany squ	are feet a	re you loo	oking for?					
Are there children under 18 years of age in your	Up to 1	Up to 1200 sq ft   1201 - 2000 sq ft   2001 - 3000 sq ft   Over 3000 sq ft   Don't Know   No Response   Total													
household?	Count	Count Percent Co												Estimated Households	
Yes	17	16.3%	37	34.3%	55	56.1%	24	66.7%	21	38.9%	0	0.0%	154	38.5%	38,776
No	87	83.7%	71	65.7%	43	43.9%	12	33.3%	33	61.1%	0	0.0%	246	61.5%	61,940
Total	104	100%	108	100%	98	100%	36	100%	54	100%	0	0.0%	400	100%	100,716
Estimated Households	26,186		27,193		24,675		9,064		13,597				100,716		

	Та	ble 53:	Home pu	ırchase i	ntender	profile-	Home p	urchase i	intentior	ns by Res	ponden	t age			
In which of the following						How m	nany squa	are feet a	re you loo	oking for?					
age groups do you	Up to 12	200 sq ft	1201 - 2	000 sq ft	2001 - 3	000 sq ft	Over 30	000 sq ft	Don't	Know	No Re	sponse		Tota	
belong?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	5	4.8%	0	0.0%	4	4.1%	2	5.6%	0	0.0%	0	0.0%	11	2.8%	2,770
25-34 years	28	26.9%	26	24.1%	18	18.4%	7	19.4%	16	29.6%	0	0.0%	95	23.8%	23,920
35-44 years	25	24.0%	34	31.5%	39	39.8%	16	44.4%	14	25.9%	0	0.0%	128	32.0%	32,229
45-54 years	28	26.9%	25	23.1%	27	27.6%	9	25.0%	11	20.4%	0	0.0%	100	25.0%	25,179
55-64 years	10	9.6%	13	12.0%	8	8.2%	1	2.8%	8	14.8%	0	0.0%	40	10.0%	10,072
65+ years	7	6.7%	7	6.5%	1	1.0%	0	0.0%	4	7.4%	0	0.0%	19	4.8%	4,784
Don't Know / No Response	1	1.0%	3	2.8%	1	1.0%	1	2.8%	1	1.9%	0	0.0%	7	1.8%	1,763
Total	104	100%	108	100%	98	100%	36	100%	54	100%	0	0.0%	400	100%	100,716
Estimated Households	26,186		27,193		24,675		9,064		13,597				100,716		

Table 54	: Hom	e purc	hase in	tender	profil	e—Hon	ne pur	chase i	ntentio	ons by	Туре о	f hous	e searc	hing fo	or (Nev	w / Pre	-owned	d)	
		How much do you expect to pay for your next residence?																	
What would be your first choice for purchasing a	Under \$200k		\$200k to less than \$250k		\$250k to less than \$300k		\$300k to less than \$350k		\$350k to less than \$400k		\$400k to less than \$500k		Over \$500k		Don't Know/ No Response		Total		
residence?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Brand new	7	12.3%	11	22.0%	7	19.4%	9	25.7%	9	21.4%	21	31.8%	18	20.7%	8	29.6%	90	22.5%	22,661
Pre-owned home	40	70.2%	35	70.0%	25	69.4%	24	68.6%	25	59.5%	37	56.1%	61	70.1%	12	44.4%	259	64.8%	65,214
Other	2	3.5%	3	6.0%	1	2.8%	1	2.9%	3	7.1%	0	0.0%	3	3.4%	1	3.7%	14	3.5%	3,525
Don't Know	8	14.0%	1	2.0%	3	8.3%	1	2.9%	5	11.9%	8	12.1%	5	5.7%	6	22.2%	37	9.3%	9,316
No Response	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0
Total	57	100%	50	100%	36	100%	35	100%	42	100%	66	100%	87	100%	27	100%	400	100%	100,716
Estimated Households	14,352		12,590		9,064		8,813		10,575		16,618		21,906		6,798		100,716		

Tabl	Table 55: Home purchase intender profile—Home purchase intentions by Type of house searching for (Structure)																		
							How mu	uch do y	ou exp	ect to p	ay for y	our nex	t reside	ence?					
Would you most likely purchase a	Under \$200k		\$200k to less than \$250k		\$250k to less than \$300k		\$300k to less than \$350k		\$350k to less than \$400k		\$400k to less than \$500k		Over \$500k		Don't Know/ No Response		Total		
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Single detached home	38	66.7%	27	54.0%	7	19.4%	6	17.1%	11	26.2%	5	7.6%	5	5.7%	5	18.5%	104	26.0%	58,919
Semi-detached home or duplex	12	21.1%	10	20.0%	17	47.2%	16	45.7%	11	26.2%	21	31.8%	16	18.4%	5	18.5%	108	27.0%	3,525
Row or Town house, only share common walls	1	1.8%	3	6.0%	4	11.1%	4	11.4%	11	26.2%	28	42.4%	44	50.6%	3	11.1%	98	24.5%	12,590
Apartment	2	3.5%	1	2.0%	1	2.8%	3	8.6%	2	4.8%	6	9.1%	18	20.7%	3	11.1%	36	9.0%	20,899
Other	4	7.0%	9	18.0%	7	19.4%	6	17.1%	7	16.7%	6	9.1%	4	4.6%	11	40.7%	54	13.5%	1,259
Don't Know	38	66.7%	27	54.0%	7	19.4%	6	17.1%	11	26.2%	5	7.6%	5	5.7%	5	18.5%	104	26.0%	3,525
Total	57	100%	50	100%	36	100%	35	100%	42	100%	66	100%	87	100%	27	100%	400	100%	100,716
Estimated Households	14,352		12,590		9,064		8,813		10,575		16,618		21,906		6,798		100,716		

T.	Table 56: Home purchase intender profile—Home purchase intentions by Size of house searching for (sq ft)																		
		How much do you expect to pay for your next residence?																	
How many square feet are you looking for?	Under \$200k		\$200k to less than \$250k		\$250k to less than \$300k		\$300k to less than \$350k		\$350k to less than \$400k		\$400k to less than \$500k		Over \$500k		Don't Know/ No Response		Total		I
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Up to 1200 sq ft	38	66.7%	27	54.0%	7	19.4%	6	17.1%	11	26.2%	5	7.6%	5	5.7%	5	18.5%	104	26.0%	26,186
1201 - 2000 sq ft	12	21.1%	10	20.0%	17	47.2%	16	45.7%	11	26.2%	21	31.8%	16	18.4%	5	18.5%	108	27.0%	27,193
2001 - 3000 sq ft	1	1.8%	3	6.0%	4	11.1%	4	11.4%	11	26.2%	28	42.4%	44	50.6%	3	11.1%	98	24.5%	24,675
Over 3000 sq ft	2	3.5%	1	2.0%	1	2.8%	3	8.6%	2	4.8%	6	9.1%	18	20.7%	3	11.1%	36	9.0%	9,064
Don't Know	4	7.0%	9	18.0%	7	19.4%	6	17.1%	7	16.7%	6	9.1%	4	4.6%	11	40.7%	54	13.5%	13,597
Total	57	100%	50	100%	36	100%	35	100%	42	100%	66	100%	87	100%	27	100%	400	100%	100, 716
Estimated Households	14,352		12,590		9,064		8,813		10,575		16,618		21,906		6,798		100,716		

Table 5	7: Hor	ne pur	chase i	ntende	r profi	le—Ho	me pu	rchase	intent	ions by	Comn	nunity	in whi	ch mos	t likely	to buy	a hom	ie	
							How m	uch do :	you exp	ect to p	ay for y	your ne	xt resid	ence?					
In which community are you most likely to buy a home?	Under	Under \$200k		\$200k to less than \$250k		\$250k to less than \$300k		\$300k to less than \$350k		\$350k to less than \$400k		\$400k to less than \$500k		Over \$500k		Don't Know/ No Response		Total	
nome?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
North Shore	1	1.8%	4	8.0%	0	0.0%	0	0.0%	1	2.4%	6	9.1%	12	13.8%	0	0.0%	24	6.0%	6,043
Downtown Vancouver	3	5.3%	1	2.0%	1	2.8%	2	5.7%	4	9.5%	2	3.0%	2	2.3%	1	3.7%	16	4.0%	4,029
Vancouver Westside	2	3.5%	3	6.0%	0	0.0%	1	2.9%	2	4.8%	5	7.6%	17	19.5%	3	11.1%	33	8.3%	8,309
Vancouver Eastside	6	10.5%	8	16.0%	2	5.6%	2	5.7%	2	4.8%	5	7.6%	8	9.2%	0	0.0%	33	8.3%	8,309
Burnaby / New Westminster	4	7.0%	5	10.0%	5	13.9%	1	2.9%	4	9.5%	10	15.2%	12	13.8%	3	11.1%	44	11.0%	11,079
Tri-cities (Coquitlam / Port Coquitlam / Port Richmond)	7	12.3%	7	14.0%	7	19.4%	5	14.3%	8	19.0%	12	18.2%	6	6.9%	2	7.4%	54	13.5%	13,597
Surrey/Delta, Langley	15	26.3%	7	14.0%	8	22.2%	9	25.7%	18	42.9%	17	25.8%	12	13.8%	7	25.9%	93	23.3%	23,416
Maple Ridge / Pitt Meadows	4	7.0%	4	8.0%	3	8.3%	2	5.7%	2	4.8%	2	3.0%	3	3.4%	0	0.0%	20	5.0%	5,036
Abbotsford / Mission	3	5.3%	0	0.0%	0	0.0%	3	8.6%	0	0.0%	0	0.0%	2	2.3%	0	0.0%	8	2.0%	2,014
Chilliwack	0	0.0%	1	2.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	3.7%	2	0.5%	504
Country Area / Outside city limits	1	1.8%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	1.5%	1	1.1%	1	3.7%	4	1.0%	1,007
Other	8	14.0%	9	18.0%	6	16.7%	10	28.6%	1	2.4%	5	7.6%	10	11.5%	3	11.1%	52	13.0%	13,093
Don't know	2	3.5%	1	2.0%	4	11.1%	0	0.0%	0	0.0%	1	1.5%	2	2.3%	6	22.2%	16	4.0%	4,029
No Response	1	1.8%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	0.3%	252
Total	57	100%	50	100%	36	100%	35	100%	42	100%	66	100%	87	100%	27	100%	400	100%	100,716
Estimated Households	14,352		12,590		9,064		8,813		10,575		16,618		21,906		6,798		100,716		

7	Table 58: Home purchase intender profile—Home purchase intentions by Type of neighbourhood preferred																		
		How much do you expect to pay for your next residence?																	
Would that be in a	Under \$200k		\$200k to less than \$250k		\$250k to less than \$300k		\$300k to less than \$350k		\$350k to less than \$400k		\$400k to less than \$500k		Over \$500k		Don't Know/ No Response		Total		
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
New subdivision / development	4	7.0%	4	8.0%	2	5.6%	6	17.1%	6	14.3%	12	18.2%	6	6.9%	4	14.8%	44	11.0%	11,079
An established neighbourhood	47	82.5%	38	76.0%	30	83.3%	20	57.1%	32	76.2%	47	71.2%	62	71.3%	14	51.9%	290	72.5%	73,019
Acreage/ farm	2	3.5%	2	4.0%	0	0.0%	3	8.6%	0	0.0%	1	1.5%	13	14.9%	3	11.1%	24	6.0%	6,043
Other	1	1.8%	0	0.0%	0	0.0%	0	0.0%	3	7.1%	0	0.0%	1	1.1%	0	0.0%	5	1.3%	1,259
Don't Know	3	5.3%	6	12.0%	4	11.1%	6	17.1%	1	2.4%	6	9.1%	5	5.7%	6	22.2%	37	9.3%	9,316
Total	57	100%	50	100%	36	100%	35	100%	42	100%	66	100%	87	100%	27	100%	400	100%	100,716
Estimated Households	14,352		12,590		9,064		8,813		10,575		16,618		21,906		6,798		100,716		

	Tak	able 59: Home purchase intender profile—Home purchase intentions by Total household income																	
						ŀ	low mu	ıch do y	ou expe	ect to pa	ay for y	our nex	t reside	nce?					
What is your total household income?	Under	\$200k		to less \$250k		to less \$300k		to less \$350k	\$350k than			to less \$500k	Over	\$500k		Know/ sponse		Tota	ıl
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percen t	Estimated Households
Under \$20 k	4	7.0%	2	4.0%	0	0.0%	1	2.9%	1	2.4%	2	3.0%	2	2.3%	2	7.4%	14	3.5%	3,525
\$20k to less than 40k	9	15.8%	5	10.0%	4	11.1%	2	5.7%	5	11.9%	5	7.6%	3	3.4%	1	3.7%	34	8.5%	8,561
\$40k to less than \$60k	14	24.6%	13	26.0%	8	22.2%	3	8.6%	5	11.9%	10	15.2%	4	4.6%	0	0.0%	57	14.3%	14,352
\$60k to less than \$80k	10	17.5%	12	24.0%	4	11.1%	7	20.0%	6	14.3%	13	19.7%	7	8.0%	1	3.7%	60	15.0%	15,107
\$80k to less than \$100k	6	10.5%	9	18.0%	6	16.7%	13	37.1%	7	16.7%	12	18.2%	12	13.8%	4	14.8%	69	17.3%	17,374
\$100k to less than \$120k	0	0.0%	4	8.0%	3	8.3%	2	5.7%	3	7.1%	3	4.5%	9	10.3%	2	7.4%	26	6.5%	6,547
\$120k to less than \$140k	0	0.0%	2	4.0%	1	2.8%	1	2.9%	3	7.1%	4	6.1%	8	9.2%	0	0.0%	19	4.8%	4,784
\$140k to less than \$160k	0	0.0%	0	0.0%	1	2.8%	1	2.9%	2	4.8%	1	1.5%	2	2.3%	0	0.0%	7	1.8%	1,763
\$160k to less than \$180k	0	0.0%	0	0.0%	1	2.8%	0	0.0%	0	0.0%	0	0.0%	2	2.3%	0	0.0%	3	0.8%	755
\$180k to less than \$200k	0	0.0%	0	0.0%	0	0.0%	1	2.9%	1	2.4%	0	0.0%	3	3.4%	0	0.0%	5	1.3%	1,259
More than \$200k	1	1.8%	0	0.0%	0	0.0%	1	2.9%	0	0.0%	1	1.5%	11	12.6%	1	3.7%	15	3.8%	3,777
Don't Know	2	3.5%	1	2.0%	0	0.0%	2	5.7%	3	7.1%	4	6.1%	5	5.7%	1	3.7%	18	4.5%	4,532
No Response	11	19.3%	2	4.0%	8	22.2%	1	2.9%	6	14.3%	11	16.7%	19	21.8%	15	55.6%	73	18.3%	18,381
Total	57	100%	50	100%	36	100%	35	100%	42	100%	66	100%	87	100%	27	100%	400	100%	100,716
Estimated Households	14,352		12,590		9,064		8,813		10,575		16,618		21,906		6,798		100,716		

	Table 60: Home purchase intender profile—Home purchase intentions by Own / Rent																								
	How much do you expect to pay for your next residence?																								
Do you own or rent your residence?	Under	Jnder \$200k		Jnder \$200k		nder \$200k		nder \$200k		to less \$250k		\$250k to less than \$300k		\$300k to less \$ than \$350k				\$400k to less than \$500k		Over \$500k		Don't Know/ No Response		Total	
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households						
Own	16	28.1%	17	34.0%	15	41.7%	19	54.3%	20	47.6%	43	65.2%	68	78.2%	14	51.9%	212	53.0%	53,379						
Rent	41	71.9%	33	66.0%	21	58.3%	16	45.7%	22	52.4%	23	34.8%	19	21.8%	13	48.1%	188	47.0%	47,337						
Total	57	100%	50	100%	36	100%	35	100%	42	100%	66	100%	87	100%	27	100%	400	100%	100,716						
Estimated Households	14,352		12,590		9,064		8,813		10,575		16,618		21,906		6,798		100,716								

	Table 61a: Home purchase intender profile—Home purchase intentions by Household size																		
In total, how many	How much do you expect to pay for your next residence?																		
people including yourself currently live in your	Under \$200k		\$200k to less than \$250k		\$250k to less than \$300k		\$300k to less than \$350k			\$350k to less than \$400k		to less \$500k	Over \$500k			Know/ sponse		Total	
household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
One	25	43.9%	10	20.0%	6	16.7%	6	17.1%	7	16.7%	2	3.0%	8	9.2%	5	18.5%	69	17.3%	17,374
Two	15	26.3%	20	40.0%	10	27.8%	12	34.3%	12	28.6%	15	22.7%	25	28.7%	6	22.2%	115	28.8%	28,956
Three	7	12.3%	8	16.0%	8	22.2%	6	17.1%	9	21.4%	17	25.8%	16	18.4%	3	11.1%	74	18.5%	18,632
Four	8	14.0%	10	20.0%	2	5.6%	7	20.0%	9	21.4%	24	36.4%	21	24.1%	7	25.9%	88	22.0%	22,158
Five or more	1	1.8%	2	4.0%	8	22.2%	4	11.4%	5	11.9%	6	9.1%	15	17.2%	4	14.8%	45	11.3%	11,331
No Response	1	1.8%	0	0.0%	2	5.6%	0	0.0%	0	0.0%	2	3.0%	2	2.3%	2	7.4%	9	2.3%	2,266
Total	57	100%	50	100%	36	100%	35	100%	42	100%	66	100%	87	100%	27	100%	400	100%	100,716
Estimated Households	14,352		12,590		9,064		8,813		10,575		16,618		21,906		6,798		100,716		

Tab	Table 61b: Home purchase intender profile—Home purchase intentions in households where there are / are not Children under 18 years of age in the household																		
	How much do you expect to pay for your next residence?																		
Are there children under 18 years of age in your	Under	\$200k		to less \$250k		to less \$300k		to less \$350k		to less \$400k	\$400k than		Over	\$500k	-	Know/ sponse		Tota	I
household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Yes	11	19.3%	16	32.0%	13	36.1%	9	25.7%	15	35.7%	40	60.6%	42	48.3%	8	29.6%	154	38.5%	38,776
No	46	80.7%	34	68.0%	23	63.9%	26	74.3%	27	64.3%	26	39.4%	45	51.7%	19	70.4%	246	61.5%	61,940
Total	57	100%	50	100%	36	100%	35	100%	42	100%	66	100%	87	100%	27	100%	400	100%	100,716
Estimated Households	14,352		12,590		9,064		8,813		10,575		16,618		21,906		6,798		100,716		

	Table 62: Home purchase intender profile—Home purchase intentions by Respondent age																		
	How much do you expect to pay for your next residence?																		
In which of the following age groups do you	Under	\$200k	\$200k than \$			to less \$300k		to less \$350k	\$350k than		\$400k than \$		Over	\$500k		Know/ sponse		Tota	I
belong?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	4	7.0%	0	0.0%	1	2.8%	1	2.9%	2	4.8%	2	3.0%	0	0.0%	1	3.7%	11	2.8%	2,770
25-34 years	12	21.1%	19	38.0%	13	36.1%	10	28.6%	9	21.4%	12	18.2%	16	18.4%	4	14.8%	95	23.8%	23,920
35-44 years	12	21.1%	13	26.0%	7	19.4%	9	25.7%	13	31.0%	23	34.8%	40	46.0%	11	40.7%	128	32.0%	32,229
45-54 years	19	33.3%	11	22.0%	7	19.4%	10	28.6%	11	26.2%	16	24.2%	22	25.3%	4	14.8%	100	25.0%	25,179
55-64 years	6	10.5%	4	8.0%	2	5.6%	4	11.4%	5	11.9%	9	13.6%	7	8.0%	3	11.1%	40	10.0%	10,072
65+ years	3	5.3%	3	6.0%	5	13.9%	1	2.9%	2	4.8%	2	3.0%	2	2.3%	1	3.7%	19	4.8%	4,784
Don't Know / No Response	1	1.8%	0	0.0%	1	2.8%	0	0.0%	0	0.0%	2	3.0%	0	0.0%	3	11.1%	7	1.8%	1,763
Total	57	100%	50	100%	36	100%	35	100%	42	100%	66	100%	87	100%	27	100%	400	100%	100,716
Estimated Households	14,352		12,590		9,064		8,813		10,575		16,618		21,906		6,798		100,716		

Table 63: Home purchase intender pro	file—Size of down p	payment on residen	ce
Which of the following three categories best describes the size of your down payment on the residence you are considering purchasing?	Count	Percent	Estimated Households
Less than 5% down payment	20	5.0%	5,036
5% to 24% down payment	152	38.0%	38,272
25% or more down payment	200	50.0%	50,358
Don't Know	21	5.3%	5,288
No Response	7	1.8%	1,763
Total	400	100%	100,716

Table 64: Home purchase intender profile—Source(s) of the down payment on the residence? [MULTIPLE RESPONSE]											
What is / are the source(s) of the down payment, that is, where is the money coming from?	Count	% Responses	% of Cases	Estimated Households							
Savings (not including RRSPs and investments)	157	32.1%	39.3%	39,531							
Inheritance	9	1.8%	2.3%	2,266							
Parents / relative gift	13	2.7%	3.3%	3,273							
Parents / relative loan	19	3.9%	4.8%	4,784							
Equity from present / previous residence	166	33.9%	41.5%	41,797							
Investments (e.g., stocks, bonds, etc.)	28	5.7%	7.0%	7,050							
Bank Ioan / Credit Union Ioan / (Caisse Populaire)	28	5.7%	7.0%	7,050							
RRSPs / Home Buyers Plan	45	9.2%	11.3%	11,331							
Other Source(s) (SPECIFY)	5	1.0%	1.3%	1,259							
Don't Know	4	0.8%	1.0%	1,007							
No Response	15	3.1%	3.8%	3,777							
Total	489	100%	122.3%								
401 valid cases	-										

Table 65: Home purchase intender profile-	-Main source of do	wn payment on re	sidence
What is the main source of the down payment?	Count	Percent	Estimated Households
Savings (excluding RRSPs)	115	30.2%	28,956
Inheritance	5	1.3%	1,259
Parents / relative gift	10	2.6%	2,518
Parents / relative loan	15	3.9%	3,777
Equity from present/previous residence	158	41.5%	39,783
Investments (e.g., Stocks, Bonds, etc. NOT Savings or RRSPs)	21	5.5%	5,288
Bank Loan/Credit Union Loan / (Caisse Populaire)	15	3.9%	3,777
RRSP's / HOME BUYERS PLAN	27	7.1%	6,798
Not Applicable	11	2.9%	2,770
Don't Know	3	0.8%	755
No Response	1	0.3%	252
Total	381	100%	95,932

Canada Mortgage and Housing Corporation (CMHC) 2006 Intention to Buy or Renovate Survey:

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Table 1: Renovation intention in n	Table 1: Renovation intention in next 12 months										
Are you thinking about renovating, or doing additional renovations costing at least a \$1,000 to your residence in the next twelve months?	Count	Percent	Estimated Households*								
Yes (High / 50/50 Chance / Low)	423	17.8%	141,114								
Yes (High / 50/50 Chance only)	403	16.9%	134,442								
No	1,910	80.3%	637,182								
Total	2,379	100%	793,642								

Note: This table was created using data when the quota (n~400) for 'intend to renovate' completions was achieved.

Additional completions occurred after the quota was met and the data for all completions is included in subsequent tables. Data was drawn from multiple questions and 'Don't Know' / 'No Response' options were not included.

Therefore, percentages do not add up to 100%. This table was developed to compute the incidence rate for intend to renovate.

<sup>\*</sup>Based on incidence rate.

Table 2: Chances of renovating in the next 12 months										
What are the chances that you will actually renovate your residence in the next 12 months? Would you say there is a high chance, a 50/50 chance or a low chance?	Count	Percent	Estimated Households							
Low	22	4.6%	6,468							
50/50	115	23.9%	33,809							
High	343	71.3%	100,838							
Don't Know / No Response	1	0.2%	294							
Total	481	100%	141,408							

Table 3: Deferred renovation project in the past six months										
At any time in the last six months, have you seriously thought about repairing or remodeling your residence (e.g., kitchen, bathroom, flooring, etc.) but decided to defer the project?	Count	Percent	Estimated Households							
Yes	162	11.6%	74,019							
No	1,196	85.6%	545,275							
Don't Know	15	1.1%	6,785							
No Response	24	1.7%	11,103							
Total	1,398	100%	637,182							

Note: Includes only those who did not intend to renovate in the next 12 months.

Table 4: Reasons decided not to renovate					
What made you decide not to renovate?	Count	Percent	Estimated Households		
Change in or worry about financial or employment situation	12	7.5%	5,551		
Costs to high	60	36.7%	27,140		
Sold the residence / Decided to sell residence instead	23	14.2%	10,486		
Condo rules	0	0.0%	0		
Not worth putting money into residence / Residence too old	18	10.8%	8,019		
Unable to find a contractor	1	0.8%	617		
Unspecified personal reasons	41	25.0%	18,505		
Don't Know	4	2.5%	1,850		
No Response	4	2.5%	1,850		
Total	162	100%	74,019		

Note: Includes only those respondents who were not planning on renovating in the next 12 months but indicated that they had seriously considered repairing or remodeling but decided to defer the project.

Table 5: Renovation intender profile – Age					
In which of the following age groups do you belong?	Count	Percent	Estimated Households		
18-24 years	8	1.7%	2,348		
25-34 years	54	11.8%	15,851		
35-44 years	138	30.1%	40,509		
45-54 years	133	29.0%	39,041		
55-64 years	83	18.1%	24,364		
65+ years	40	8.7%	11,742		
Don't Know / No Response	2	0.4%	587		
Total	458	100%	134,442		

Table 6: Renovation intender profile – Household composition					
In total, how many people including yourself currently live in your household?	Count	Percent	Estimated Households		
One	61	13.3%	17,906		
Two	116	25.3%	34,051		
Three	93	20.3%	27,299		
Four	111	24.2%	32,583		
Five or more	74	16.2%	21,722		
No Response	3	0.7%	881		
Total	458	100%	134,442		

Table 7: Renovation intender profile – Children under 18 years of age in household							
Are there children under 18 years of age in your household?  Count  Percent  Estimated Household							
Yes	201	43.9%	59,002				
No	257	56.1%	75,440				
Total	458	100%	134,442				

Table 8: Renovation intender profile – Total household income						
What is your total household income?	Count	Percent	Estimated Households			
Under \$20k	9	2.0%	2,642			
\$20k to less than \$40k	38	8.3%	11,155			
\$40k to less than \$60k	41	9.0%	12,035			
\$60k to less than \$80k	48	10.5%	14,090			
\$80k to less than \$100k	106	23.1%	31,115			
\$100k to less than \$120k	49	10.7%	14,384			
\$120k to less than \$140k	31	6.8%	9,100			
\$140k to less than \$160k	15	3.3%	4,403			
\$160k to less than \$180k	8	1.7%	2,348			
\$180k to less than \$200k	8	1.7%	2,348			
More than \$200k	17	3.7%	4,990			
Don't Know	14	3.1%	4,110			
No Response	74	16.2%	21,722			
Total	458	100%	134,442			

Table 9: Renovation intender - Have you made renovations to your home in the past 12 months of \$1000 or more?						
Have you made a renovation to your residence in the past 12 months of \$1,000 or more?	Count	Percent	Estimated Households			
Yes	225	49.1%	66,047			
No	214	46.7%	62,818			
Currently renovating	19	4.1%	5,577			
Total	458	100%	134,442			

Table 10: Renovation intender - Which of the following categories does the project you are planning fall into [MULTIPLE RESPONSE]?							
Which of the following categories does the project you are planning fall into? Is it	Count	Percent Responses	Percent of Cases	Estimated Households			
Repairs and maintenance (includes repairs to damaged components, paint and wallpapering – done to keep structure in good condition)	107	18.8%	23.4%	31,404			
Replacement of existing equipment / new installation / or an addition	207	36.3%	45.2%	60,754			
Remodelling and alteration (done to upgrade property standards, rearrange interior space, modernize existing facilities to suit needs, etc.)	253	44.4%	55.2%	74,255			
Don't Know	3	0.5%	0.7%	880			
Total	570	100%					
Valid Cases	458						

Note: Totals will add to more than 100% due to multiple response.

Table 11: Renovation in	tender - All ho	me renovation pl	anned	
What kind of home renovations are you planning to do?	Count	Percent of Responses	Percent of Cases	Estimated Households
Paint / wallpaper - one room	14	1.5%	3.1%	4,109
Paint / wallpaper - more than one room	38	4.1%	8.3%	11,153
Paint / wallpaper - whole house	41	4.4%	9.0%	12,033
Kitchen - cabinets / counter tops	64	6.9%	14.0%	18,784
Kitchen - complete renovation	61	6.6%	13.3%	17,903
Bathroom - fixtures / cabinets / counter tops	26	2.8%	5.7%	7,631
Bathroom – tile	24	2.6%	5.2%	7,044
Bathroom - complete renovation	80	8.7%	17.5%	23,480
Bathroom – addition / basement conversion	9	1.0%	2.0%	2,641
Add/refurbish closets / cabinets / drawers	13	1.4%	2.8%	3,815
Carpet / flooring - one room	22	2.4%	4.8%	6,457
Carpet / flooring - more than one room	82	8.9%	17.9%	24,067
Carpet / flooring – whole house	40	4.3%	8.7%	11,740
Rec room - new addition	5	0.5%	1.1%	1,467
Rec room - basement conversion	18	2.0%	3.9%	5,283
Rec room - drywall / plastering	3	0.3%	0.7%	880
Insulation	6	0.7%	1.3%	1,761
Other room - new addition / extension	25	2.7%	5.5%	7,337
Other room - drywall / plastering / remodelling	30	3.3%	6.6%	8,805
Walls - remove / replace / remodel	18	2.0%	3.9%	5,283
Add a fireplace / repair / replace	8	0.9%	1.7%	2,348
Furnace	11	1.2%	2.4%	3,228
Hot water heater	2	0.2%	0.4%	587
Air conditioning - new install or replace	3	0.3%	0.7%	880
Wiring	12	1.3%	2.6%	3,522
Plumbing	12	1.3%	2.6%	3,522
Add a pool / hot tub / sauna	2	0.2%	0.4%	587
Build a garage	10	1.1%	2.2%	2,935
Deck / patio	38	4.1%	8.3%	11,153
Doors	22	2.4%	4.8%	6,457
Exterior painting	11	1.2%	2.4%	3,228
Eaves troughing / gutters	6	0.7%	1.3%	1,761
Fence	15	1.6%	3.3%	4,402
Foundation	16	1.7%	3.5%	4,696
Landscaping	26	2.8%	5.7%	7,631
Ornamental lighting	4	0.4%	0.9%	1,174
Roofing	51	5.5%	11.1%	14,968
Siding / stucco / brick or masonry work / chimney	8	0.9%	1.7%	2,348
Sidewalk / driveway	6	0.7%	1.3%	1,761
Windows / skylights	33	3.6%	7.2%	9,685
Other	2	0.2%	0.4%	587
Don't Know	3	0.3%	0.7%	880
No Response	3	0.3%	0.7%	880
Total	923	100%		
Valid cases	458			

Note: Totals will add to more than 100% due to multiple response

Table 12: Renovation intender - Who will do the renovations: Repair / Maintenance						
Thinking about this repair or maintenance work, how is it going to be done?	Count	Percent	Estimated Households			
Contract all the work out - Pay someone to do it (Pay someone)	38	35.5%	11,155			
Do it all yourself (or with Friend & Family - NOT PAYING ANYONE)	19	17.8%	5,577			
Both - do some yourself and contract some out	46	43.0%	13,503			
Don't Know	4	3.7%	1,174			
Total	107	100%	31,409			

Note: Includes only those respondents who indicated repair / maintenance activities.

Table 13: Renovation intender - Who will do the renovations: Replacement / Installation					
Thinking about the replacement, new installation or addition, how is it going to be done?	Count	Percent	Estimated Households		
Contract all the work out - Pay someone to do it (Pay someone)	82	39.6%	24,070		
Do it all yourself (or with Friends & Family - NOT PAYING ANYONE)	41	19.8%	12,035		
Both - do some yourself and contract some out	83	40.1%	24,364		
Don't Know	1	0.5%	294		
Total	207	100%	60,763		

Note: Includes only those respondents who indicated replacement / installation activities.

Table 14: Renovation intender - Who will do the renovations: Remodeling						
Thinking about this remodeling or alteration work, how is it going to be done?	Count	Percent	Estimated Households			
Contract all the work out - Pay someone to do it (Pay someone)	82	32.4%	24,070			
Do it all yourself (or with Friend & Family - NOT PAYING ANYONE)	64	25.3%	18,787			
Both - do some yourself and contract some out	106	41.9%	31,115			
Don't Know	1	0.4%	294			
Total	253	100%	74,266			

Note: Includes only those respondents who indicated remodeling activities.

Table 15: Renovation intender – Amount planned to spend on ALL renovations by Intentions to Renovate								
	W	hat are the c	hances that	you will reno	vate in the ne	ext 12 month	ns?	
Amount planned to spend on ALL	Hi	gh	50	/50		Total		
Renovations	Count	Percent	Count	Percent	Count	Percent	Estimated Households	
Up to \$1,000	6	1.7%	4	3.5%	10	2.2%	2,935	
\$1,001 to \$2,000	40	11.7%	9	7.8%	49	10.7%	14,384	
\$2,001 to \$3,000	37	10.8%	10	8.7%	47	10.3%	13,796	
\$3,001 to \$5,000	46	13.4%	25	21.7%	71	15.5%	20,841	
\$5,001 to \$10,000	59	17.2%	16	13.9%	75	16.4%	22,016	
\$10,001 to \$25,000	49	14.3%	9	7.8%	58	12.7%	17,025	
Over \$25,000	39	11.4%	9	7.8%	48	10.5%	14,090	
Don't Know / No Response	67	19.5%	33	28.7%	100	21.8%	29,354	
Total	343	100%	115	100%	458	100%	134,442	
Estimated Households	100,685		33,757		134,442			

Note: Cases with 'No Response' or 'Don't Know' in one or more \$ categories (repair, remodeling or renovating) are all included in 'Don't Know / No Response'

Table 16: Renovation intender - Amount planne	ed to spend on A	LL renovations	
Amount planned to spend on ALL Renovations	Count	Percent	Estimated Households
Up to \$1,000	10	2.2%	2,935
\$1,001 to \$2,000	49	10.7%	14,384
\$2,001 to \$3,000	47	10.3%	13,796
\$3,001 to \$5,000	71	15.5%	20,841
\$5,001 to \$10,000	75	16.4%	22,016
\$10,001 to \$25,000	58	12.7%	17,025
Over \$25,000	48	10.5%	14,090
Don't Know / No Response	100	21.8%	29,354
Total	458	100%	134,442

Note: Cases with 'No Response' or 'Don't Know' in one or more categories (repair, remodeling or renovating) are all included in 'Don't Know' / 'No Response'.

Table 17: Renovation intender - Amount planned	to spend on Rep	pair / Maintenan	ce
How much to you plan to spend on the repair or maintenance work?	Count	Percent	Estimated Households
Up to \$1,000	7	6.5%	2,055
\$1,001 to \$2,000	19	17.8%	5,577
\$2,001 to \$3,000	12	11.2%	3,522
\$3,001 to \$5,000	16	15.0%	4,697
\$5,001 to \$10,000	19	17.8%	5,577
\$10,001 to \$25,000	10	9.3%	2,935
Over \$25,000	1	0.9%	294
Don't Know / No Response	23	21.5%	6,751
Total	107	100%	31,409

Note: Includes only those respondents who indicated repair / maintenance activities.

Table 18: Renovation intender - Amount planned to	spend on Replace	ement / Installa	tion
How much do you plan to spend on the replacement, new installation or addition work?	Count	Percent	Estimated Households
Up to \$1,000	15	7.2%	4,403
\$1,001 to \$2,000	22	10.6%	6,458
\$2,001 to \$3,000	20	9.7%	5,871
\$3,001 to \$5,000	39	18.8%	11,448
\$5,001 to \$10,000	33	15.9%	9,687
\$10,001 to \$25,000	21	10.1%	6,164
Over \$25,000	14	6.8%	4,110
Don't Know / No Response	43	20.8%	12,622
Total	207	100%	60,763

Note: Includes only those respondents who indicated replacement / installation activities.

Table 19: Renovation intender - Amount pla	nned to spend or	Remodeling	
How much do you plan to spend on the remodeling or alteration work?	Count	Percent	Estimated Households
Up to \$1,000	7	2.8%	2,055
\$1,001 to \$2,000	31	12.3%	9,100
\$2,001 to \$3,000	25	9.9%	7,339
\$3,001 to \$5,000	37	14.6%	10,861
\$5,001 to \$10,000	43	17.0%	12,622
\$10,001 to \$25,000	29	11.5%	8,513
Over \$25,000	32	12.6%	9,393
Don't Know / No Response	49	19.3%	14,384
Total	253	100%	74,266

Note: Includes only those respondents who indicated remodeling activities

	Table 20	: Home p	urchase ir	ntentions b	y Total ho	ousehold in	come		
		Wha	at are the c	hances you	will buy a h	nome in the	next 12 moi	nths?	
What is your total household income?	Hi	gh	50/50		Lo	ow	Total		
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$20k	0	0.0%	1	4.0%	0	0.0%	1	1.3%	294
\$20k to less than \$40k	2	4.5%	2	8.0%	0	0.0%	4	5.1%	1,174
\$40k to less than \$60k	2	4.5%	3	12.0%	3	30.0%	8	10.1%	2,348
\$60k to less than \$80k	5	11.4%	4	16.0%	0	0.0%	9	11.4%	2,642
\$80k to less than \$100k	13	29.5%	4	16.0%	2	20.0%	19	24.1%	5,577
\$100k to less than \$120k	3	6.8%	2	8.0%	0	0.0%	5	6.3%	1,468
\$120k to less than \$140k	2	4.5%	1	4.0%	0	0.0%	3	3.8%	881
\$140k to less than \$160k	1	2.3%	0	0.0%	1	10.0%	2	2.5%	587
\$160k to less than \$180k	0	0.0%	0	0.0%	2	20.0%	2	2.5%	587
\$180k to less than \$200k	3	6.8%	0	0.0%	0	0.0%	3	3.8%	881
More than \$200k	4	9.1%	1	4.0%	0	0.0%	5	6.3%	1,468
Don't know	1	2.3%	1	4.0%	0	0.0%	2	2.5%	587
No Response	8	18.2%	6	24.0%	2	20.0%	16	20.3%	4,697
Total	44	100%	25	100%	10	100%	79	100%	23,190
Estimated Households	12,916		7,339		2,935		23,190		

Note: Refers only to proportion of renovators who also intend to buy.

Table 21: R	enovation								
		Wha	t are the ch	nances that	you will rer	novate in the	next 12 mg	onths?	
What is your total household income?	Hi	gh	50,	50/50		Know			
nouseriola income?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$20k	7	2.0%	2	1.7%	0	0.0%	9	2.0%	2,642
\$20k to less than \$40k	26	7.6%	12	10.4%	0	0.0%	38	8.3%	11,155
\$40k to less than \$60k	32	9.3%	9	7.8%	0	0.0%	41	9.0%	12,035
\$60k to less than \$80k	32	9.3%	16	13.9%	0	0.0%	48	10.5%	14,090
\$80k to less than \$100k	77	22.4%	29	25.2%	0	0.0%	106	23.1%	31,115
\$100k to less than \$120k	41	12.0%	8	7.0%	0	0.0%	49	10.7%	14,384
\$120k to less than \$140k	25	7.3%	6	5.2%	0	0.0%	31	6.8%	9,100
\$140k to less than \$160k	13	3.8%	2	1.7%	0	0.0%	15	3.3%	4,403
\$160k to less than \$180k	7	2.0%	1	0.9%	0	0.0%	8	1.7%	2,348
\$180k to less than \$200k	6	1.7%	2	1.7%	0	0.0%	8	1.7%	2,348
More than \$200k	14	4.1%	3	2.6%	0	0.0%	17	3.7%	4,990
Don't Know	13	3.8%	1	0.9%	0	0.0%	14	3.1%	4,110
No Response	50	14.6%	24	20.9%	0	0.0%	74	16.2%	21,722
Total	343	100%	115	100%	0	0.0%	458	100%	134,442
Estimated Households	100,685		33,757		0		134,442		

		Table 22: R	enovation inte	ender - Who w	II do the REPA	IRS by Total h	ousehold inco	me			
			Thinl	king about this re	epair or maintena	ance work, how	is it going to be	done?			
What is your total household income?	someone t	e work out - Pay to do it (Pay else to do it)	Friend & Family	rself (or with y - NOT PAYING ONE)	Both - do som contract :		Don't Know /	No Response		Total	
	Count	Percent	Count			Percent	Count	Percent	Count	Percent	Estimated Households
Under \$20k	1	2.6%	0	0.0%	2	4.3%	0	0.0%	3	2.8%	881
\$20k to less than \$40k	2	5.3%	4	21.1%	6	13.0%	0	0.0%	12	11.2%	3,522
\$40k to less than \$60k	3	7.9%	5	26.3%	5	10.9%	1	0.0%	14	13.1%	4,110
\$60k to less than \$80k	5	13.2%	1	5.3%	5	10.9%	1	0.0%	12	11.2%	3,522
\$80k to less than \$100k	7	18.4%	2	10.5%	9	19.6%	0	0.0%	18	16.8%	5,284
\$100k to less than \$120k	2	5.3%	3	15.8%	3	6.5%	1	0.0%	9	8.4%	2,642
\$120k to less than \$140k	1	2.6%	0	0.0%	4	8.7%	0	0.0%	5	4.7%	1,468
\$140k to less than \$160k	2	5.3%	0	0.0%	0	0.0%	0	0.0%	2	1.9%	587
\$160k to less than \$180k	2	5.3%	0	0.0%	0	0.0%	0	0.0%	2	1.9%	587
\$180k to less than \$200k	1	2.6%	0	0.0%	1	2.2%	0	0.0%	2	1.9%	587
More than \$200k	2	5.3%	1	5.3%	0	0.0%	0	0.0%	3	2.8%	881
Don't Know	2	5.3%	1	5.3%	1	2.2%	0	0.0%	4	3.7%	1,174
No Response	8	21.1%	2	10.5%	10	21.7%	1	25.0%	21	19.6%	6,164
Total	38	100%	19	100%	46	100%	4	100%	107	100%	31,409
Estimated Households	11,155		5,577		13,503		1,174		31,409		

Note: Includes only those respondents who indicated repair / maintenance activities.

	-	Table 23: Ren	ovation inten	der - Who wil	do the REPLA	ACEMENTS by T	otal househo	ld income			
			Thinking	about the replac	cement, new ins	tallation or addit	ion, how is it g	oing to be done	?		
What is your total household income?	Pay someon	the work out - e to do it (Pay else to do it)	Do it all yourself (or with Friend & Family - NOT PAYING ANYONE)		Both - do some yourself and contract some out		Don't Know				
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Under \$20k	3	3.7%	1	2.4%	2	2.4%	0	0.0%	6	2.9%	1,761
\$20k to less than \$40k	7	8.5%	3	7.3%	9	10.8%	1	100%	20	9.7%	5,871
\$40k to less than \$60k	10	12.2%	10	24.4%	6	7.2%	0	0.0%	26	12.6%	7,632
\$60k to less than \$80k	5	6.1%	6	14.6%	11	13.3%	0	0.0%	22	10.6%	6,458
\$80k to less than \$100k	18	22.0%	4	9.8%	19	22.9%	0	0.0%	41	19.8%	12,035
\$100k to less than \$120k	8	9.8%	3	7.3%	7	8.4%	0	0.0%	18	8.7%	5,284
\$120k to less than \$140k	5	6.1%	5	12.2%	8	9.6%	0	0.0%	18	8.7%	5,284
\$140k to less than \$160k	5	6.1%	1	2.4%	1	1.2%	0	0.0%	7	3.4%	2,055
\$160k to less than \$180k	2	2.4%	1	2.4%	1	1.2%	0	0.0%	4	1.9%	1,174
\$180k to less than \$200k	0	0.0%	2	4.9%	0	0.0%	0	0.0%	2	1.0%	587
More than \$200k	3	3.7%	0	0.0%	3	3.6%	0	0.0%	6	2.9%	1,761
Don't Know	4	4.9%	0	0.0%	1	1.2%	0	0.0%	5	2.4%	1,468
No Response	12	14.6%	5	12.2%	15	18.1%	0	0.0%	32	15.5%	9,393
Total	82	100%	41	100%	83	100%	1	100%	207	100%	60,763
Estimated Households	24,070		12,035		24,364		294		60,763		

Note: Includes only those respondents who indicated replacement / installation activities.

		Table 24: Re	novation inte	nder - Who w	/ill do the REM	ODELING by	Total househo	old income				
			Thir	king about this	remodeling or a	alteration work,	how is it going	to be done?				
What is your total household income?	Pay someone	the work out - to do it (Pay else to do it)	Do it all yourself (or with Friend & Family - NOT PAYING ANYONE)			Both - do some yourself and contract some out		Don't Know / No Response		Total		
	Count	Percent	Count Percent		Count	Percent	Count	Percent	Count	Percent	Estimated Households	
Under \$20k	1	1.2%	0	0.0%	1	0.9%	0	0.0%	2	0.8%	587	
\$20k to less than \$40k	4	4.9%	3	4.7%	8	7.5%	0	0.0%	15	5.9%	4,403	
\$40k to less than \$60k	2	2.4%	6	9.4%	9	8.5%	0	0.0%	17	6.7%	4,990	
\$60k to less than \$80k	10	12.2%	9	14.1%	5	4.7%	1	0.0%	25	9.9%	7,339	
\$80k to less than \$100k	14	17.1%	17	26.6%	36	34.0%	0	0.0%	67	26.5%	19,667	
\$100k to less than \$120k	11	13.4%	9	14.1%	11	10.4%	0	0.0%	31	12.3%	9,100	
\$120k to less than \$140k	7	8.5%	6	9.4%	9	8.5%	0	0.0%	22	8.7%	6,458	
\$140k to less than \$160k	5	6.1%	2	3.1%	3	2.8%	0	0.0%	10	4.0%	2,935	
\$160k to less than \$180k	3	3.7%	0	0.0%	2	1.9%	0	0.0%	5	2.0%	1,468	
\$180k to less than \$200k	2	2.4%	1	1.6%	1	0.9%	0	0.0%	4	1.6%	1,174	
More than \$200k	6	7.3%	1	1.6%	4	3.8%	0	0.0%	11	4.3%	3,229	
Don't Know	4	4.9%	1	1.6%	3	2.8%	0	0.0%	8	3.2%	2,348	
No Response	13	15.9%	9	14.1%	14	13.2%	0	0.0%	36	14.2%	10,567	
Total	82	100%	64	100%	106	100%	1	100%	253	100%	74,266	
Estimated Households	24,070		18,787		31,115		294		74,266			

Note: Includes only those respondents who indicated remodeling activities.

Ta	Table 25a: Renovation intender - Home renovation intentions by Household size											
In total, how many		WI	nat are the c	hances that	you will ren	ovate in the	next 12 moi	nths?				
people including yourself currently	Н	igh	50/50		Don't Know			Total				
live in your household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households			
One	45	13.1%	16	13.9%	0	0.0%	61	13.3%	17,906			
Two	89	25.9%	27	23.5%	0	0.0%	116	25.3%	34,051			
Three	68	19.8%	25	21.7%	0	0.0%	93	20.3%	27,299			
Four	85	24.8%	26	22.6%	0	0.0%	111	24.2%	32,583			
Five or more	53	15.5%	21	18.3%	0	0.0%	74	16.2%	21,722			
No Response	3	0.9%	0	0.0%	0	0.0%	3	0.7%	881			
Total	343	100%	115	100%	0	0.0%	458	100%	134,442			
Estimated Households	100,685		33,757		0		134,442					

Are there children What are the chances that you will renovate in the next 12 months?										
under 18 years of	Н	igh	50.	50/50		Don't Know		Total		
age in your household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households	
Yes	147	42.9%	54	47.0%	0	0.0%	201	43.9%	59,002	
No	196	57.1%	61	53.0%	0	0.0%	257	56.1%	75,440	
Total	343	100%	115	100%	0	0.0%	458	100%	134,442	
Estimated Households	100,685		33,757		0		134,442			

		Table	26a: Renov	ation intende	r - Who will o	do the REPAIR	RS by Househ	old size							
		Thinking about this remodeling or alteration work, how is it going to be done?													
In total, how many people including yourself live in your	Pay someone	he work out - e to do it (Pay lse to do it)	Do it all yourself (or with Friend & Family - NOT PAYING ANYONE)		Both - do some yourself and contract some out		Don't Know / No Response		Total						
current household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households				
One	6	15.8%	2	10.5%	6	13.0%	0	0.0%	14	13.1%	4,110				
Two	11	28.9%	4	21.1%	15	32.6%	1	25.0%	31	29.0%	9,100				
Three	10	26.3%	2	10.5%	5	10.9%	0	0.0%	17	15.9%	4,990				
Four	5	13.2%	10	52.6%	9	19.6%	0	0.0%	24	22.4%	7,045				
Five or more	6	15.8%	1	5.3%	10	21.7%	2	50.0%	19	17.8%	5,577				
No Response	0	0.0%	0	0.0%	1	2.2%	1	25.0%	2	1.9%	587				
Total	38	100%	19	100%	46	100%	4	100%	107	100%	31,409				
Estimated Households	11,155		5,577		13,503		1,174		31,409						

Note: Includes only those respondents who indicated repair / maintenance activities.

	Table 26b: R	enovation int	ender - Who	will do the R	EPAIRS in ho	ouseholds wh	ere there are	e / are not Ch	ildren under	18		
			Th	ninking about t	his remodeling	or alteration w	ork, how is it g	going to be don	e?			
Are there children under 18 years of age in your household?	Contract all the Pay someone someone e	to do it (Pay	Friend & Fa	rself (or with amily - NOT ANYONE)	Both - do som contract	e yourself and some out	Don't Know /	Don't Know / No Response		Total		
	Count	Percent	Count								Estimated Households	
Yes	15	39.5%	8	42.1%	17	37.0%	2	50.0%	42	39.3%	12,329	
No	23	60.5%	11	57.9%	29	63.0%	2	50.0%	65	60.7%	19,080	
Total	38         100%         19         100%         46         100%         4         100%         107         100%         31,409									31,409		
Estimated Households	s 11,155 5,577 13,503 1,174 31,409											

Note: Includes only those respondents who indicated repair / maintenance activities.

		Table 2	7a: Renovati	on intender -	Who will do	the REPLACEM	MENTS by Ho	usehold size			
			Thinkii	ng about the re	placement, ne	w installation or	addition, how	is it going to b	e done?		
In total, how many people including yourself live in your current household?		he work out - e to do it (Pay lse to do it)	Friend & Fa	rself (or with amily - NOT ANYONE)		ne yourself and some out	Don't	Know		Total	
current nousehold?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
One	16	19.5%	6	14.6%	13	15.7%	1	100%	36	17.4%	10,567
Two	15	18.3%	10	24.4%	15	18.1%	0	0.0%	40	19.3%	11,742
Three	19	23.2%	6	14.6%	20	24.1%	0	0.0%	45	21.7%	13,209
Four	22	26.8%	10	24.4%	24	28.9%	0	0.0%	56	27.1%	16,438
Five or more	10	12.2%	9	22.0%	11	13.3%	0	0.0%	30	14.5%	8,806
Total	82	100%	41	100%	83	100%	1	100%	207	100%	60,763
Estimated Households	24,070 12,035				24,364		294		60,763		

Note: Includes only those respondents who indicated replacement / installation activities.

Tak	ole 27b: Reno	vation intende	er - Who will o	lo the REPLAC	EMENTS in ho	ouseholds whe	ere there are	' are not Child	ren under 1	18	
			Thinking a	about the replac	cement, new ins	tallation or addi	tion, how is it g	oing to be done	?		
Are there children under 18 years of age in your household?	Pay someone	Contract all the work out - Pay someone to do it (Pay someone else to do it)  Count Percent	y someone to do it (Pay Friend & Family - NOT		Both - do some yourself and contract some out		Don't Know		Total		
nousenou.	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
Yes	36	43.9%	20	48.8%	42	50.6%	0	0.0%	98	47.3%	28,767
No	46	56.1%	21	51.2%	41	49.4%	1	100%	109	52.7%	31,996
Total	82	100%	41	100%	83	100%	1	100%	207	100%	60,763
Estimated Households	24,070		12,035		24,364		294	_	60,763		

Note: Includes only those respondents who indicated replacement / installation activities.

		Table 28a	: Renovation i	intender - Wh	o will do the F	REMODELING	by Household	size			
			Think	ing about this r	emodeling or al	teration work, h	ow is it going t	o be done?			
In total, how many people including yourself live in your current	Contract all the someone to someone el		Do it all your Friend & Fa PAYING A	•		e yourself and some out	Don't	Know		Total	
household?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
One	11	13.4%	3	4.7%	11	10.4%	0	0.0%	25	9.9%	7,339
Two	21	25.6%	17	26.6%	38	35.8%	0	0.0%	76	30.0%	22,309
Three	15	18.3%	16	25.0%	20	18.9%	0	0.0%	51	20.2%	14,971
Four	20	24.4%	17	26.6%	21	19.8%	0	0.0%	58	22.9%	17,025
Five or more	15	18.3%	11	17.2%	16	15.1%	1	100%	43	17.0%	12,622
Total	82	100%	64	100%	106	100%	1	100%	253	100%	74,266
Estimated Households	24,070		18,787		31,115		294		74,266		

Note: Includes only those respondents who indicated remodeling activities.

Ta	able 28b: Reno	vation intend	er - Who will d	do the REMOD	ELING in hou	seholds where	there are / a	re not Childre	n under 18		
			Think	ing about this re	emodeling or al	teration work, he	ow is it going to	o be done?			
Are there children under 18 years of age in your household?	Contract all the someone to someone e	o do it (Pay	Friend & Family	rself (or with y - NOT PAYING ONE)		ne yourself and some out	Don't Know		Total		
	Count	unt Percent Count Percen			Count	Percent	Count	Percent	Count	Percent	Estimated Households
Yes	37	45.1%	30	46.9%	45	42.5%	1	100%	113	44.7%	33,170
No	45	54.9%	34	53.1%	61	57.5%	0	0.0%	140	55.3%	41,096
Total	82	100%	64	100%	106	100%	1	100%	253	100%	74,266
Estimated Households	24,070		18,787		31,115		294		74,266		

Note: Includes only those respondents who indicated remodeling activities.

	Table 29:	Renovation	intender -	- Home ren	ovation int	entions by	responden	t age	
In which of the		Wh	at are the cl	nances that	you will reno	vate in the r	next 12 mont	hs?	
following age	Hi	gh	50,	/50	Don't	Know		Total	
groups do you belong?	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	5	1.5%	3	2.6%	0	0.0%	8	1.7%	2,348
25-34 years	40	11.7%	14	12.2%	0	0.0%	54	11.8%	15,851
35-44 years	107	31.2%	31	27.0%	0	0.0%	138	30.1%	40,509
45-54 years	92	26.8%	41	35.7%	0	0.0%	133	29.0%	39,041
55-64 years	64	18.7%	19	16.5%	0	0.0%	83	18.1%	24,364
65+ years	33	9.6%	7	6.1%	0	0.0%	40	8.7%	11,742
No Response	2	0.6%	0	0.0%	0	0.0%	2	0.4%	587
Total	343	100%	115	100%	0	0.0%	458	100%	134,442
Estimated Households	100,685		33,757		0		134,442		

		Table 3	30: Renovation	on intender - \	Nho will do th	e REPAIRS by F	Respondent a	ige			
			Thi	nking about this	s repair or maint	enance work, ho	w is it going to	be done?			
In which of the following age groups do you belong?	Pay someone	the work out - to do it (Pay else to do it)	Friend & F	rself (or with amily - NOT ANYONE)		ne yourself and some out	Don't	Know	Total  Count Percent		
	Count	Percent	Count	Percent	Count	Percent	Count	Percent			Estimated Households
18-24 years	0	0.0%	0	0.0%	1	2.2%	0	0.0%	1	0.9%	294
25-34 years	1	2.6%	1	5.3%	7	15.2%	0	0.0%	9	8.4%	2,642
35-44 years	12	31.6%	8	42.1%	8	17.4%	2	50.0%	30	28.0%	8,806
45-54 years	8	21.1%	7	36.8%	17	37.0%	0	0.0%	32	29.9%	9,393
55-64 years	9	23.7%	3	15.8%	9	19.6%	1	25.0%	22	20.6%	6,458
65+ years	7	18.4%	0	0.0%	4	8.7%	1	25.0%	12	11.2%	3,522
Don't Know / No Response	1	2.6%	0	0.0%	0	0.0%	0	0.0%	1	0.9%	294
Total	38	100%	19	100%	46	100%	4	100%	107	100%	31,409
Estimated Households	11,155		5,577		13,503		1,174		31,409		

Note: Includes only those respondents who indicated repair / maintenance activities.

		Table 31:	Renovation in	ntender - Who	will do the R	EPLACEMENTS	by Responde	nt age			
			Thinking a	about the replac	cement, new ins	tallation or addit	ion, how is it g	oing to be done	e?		
In which of the following age groups do you belong?	Pay someone	the work out - the to do it (Pay else to do it)	Friend & Fa	rself (or with amily - NOT ANYONE)		e yourself and some out	Don't	Know		Total	
3	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	2	2.4%	2	4.9%	2	2.4%	0	0.0%	6	2.9%	1,761
25-34 years	2	2.4%	10	24.4%	14	16.9%	0	0.0%	26	12.6%	7,632
35-44 years	20	24.4%	10	24.4%	27	32.5%	0	0.0%	57	27.5%	16,732
45-54 years	30	36.6%	10	24.4%	23	27.7%	1	100%	64	30.9%	18,787
55-64 years	18	22.0%	7	17.1%	13	15.7%	0	0.0%	38	18.4%	11,155
65+ years	10	12.2%	2	4.9%	4	4.8%	0	0.0%	16	7.7%	4,697
Total	82	100%	41	100%	83	100%	1	100%	207	100%	60,763
Estimated Households	24,070		12,035		24,364		294		60,763		

Note: Includes only those respondents who indicated replacement / installation activities.

		Table 32:	: Renovation	intender - Wh	o will do the l	REMODELING b	y Responder	nt age			
			Thin	king about this	remodeling or a	alteration work, h	now is it going	to be done?			
In which of the following age groups do you belong?	Pay someone	he work out - e to do it (Pay lse to do it)	Do it all you Friend & Fa PAYING	amily - NOT		ne yourself and some out	Don't	Know		Total	
J. C. C. S.	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Estimated Households
18-24 years	0	0.0%	0	0.0%	2	1.9%	0	0.0%	2	0.8%	587
25-34 years	5	6.1%	12	18.8%	17	16.0%	0	0.0%	34	13.4%	9,980
35-44 years	25	30.5%	23	35.9%	39	36.8%	0	0.0%	87	34.4%	25,538
45-54 years	25	30.5%	15	23.4%	29	27.4%	1	100%	70	27.7%	20,548
55-64 years	14	17.1%	13	20.3%	15	14.2%	0	0.0%	42	16.6%	12,329
65+ years	13	15.9%	1	1.6%	4	3.8%	0	0.0%	18	7.1%	5,284
Total	82	100%	64	100%	106	100%	1	100%	253	100%	74,266
Estimated Households	24,070						294		74,266		

Note: Includes only those respondents who indicated remodeling activities.

Table 33:	Renovation i	intender – Ho	me renovation	n intentions by	ALL renova	tions planne	d
		What are th	e chances that	you will renovate	in the next 1	2 months?	
Types of renovations	Hi	igh	50	)/50		Total	
planned	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Estimated Households
Paint / wallpaper	72	21.0%	21	18.3%	93	20.3%	27,299
Kitchen	92	26.8%	33	28.7%	125	27.3%	36,693
Bathroom	108	31.5%	31	27.0%	139	30.3%	40,802
Carpet / flooring	111	32.4%	33	28.7%	144	31.4%	42,270
Rec room	22	6.4%	4	3.5%	26	5.7%	7,632
Doors / windows	45	13.1%	10	8.7%	55	12.0%	16,145
External construction / repairs	161	46.9%	32	27.8%	193	42.1%	56,653
Other	121	35.3%	21	18.3%	142	31.0%	41,683
Don't Know	1	0.3%	2	1.7%	3	0.7%	881
No Response	3	0.9%	0	0.0%	3	0.7%	881
Valid Cases	343		115		458		134,442
Estimated Households	100,685		33,757		134,442		

Note: Totals will add to more than 100% due to multiple response

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		Table 34: I	Renovation	intender - Who	will do the F	REPAIRS by All r	enovations	planned			
			TI	ninking about this	repair or mai	ntenance work, ho	w is it going	to be done?			
What kind of renovations are you planning to do?	Pay someor	the work out - ne to do it (Pay else to do it)	Friend &	urself (or with Family - NOT GANYONE)		me yourself and t some out	Don	't Know		Total	
1 3	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Estimated Households
Paint / wallpaper	12	31.6%	6	31.6%	18	39.1%	1	25.0%	37	34.6%	10,861
Kitchen	4	10.5%	5	26.3%	11	23.9%	1	25.0%	21	19.6%	6,164
Bathroom	6	15.8%	4	21.1%	18	39.1%	0	0.0%	28	26.2%	8,219
Carpet / flooring	13	34.2%	3	15.8%	18	39.1%	0	0.0%	34	31.8%	9,980
Rec room	0	0.0%	1	5.3%	3	6.5%	0	0.0%	4	3.7%	1,174
Doors / windows	2	5.3%	1	5.3%	5	10.9%	0	0.0%	8	7.5%	2,348
External construction / repairs	25	65.8%	15	78.9%	29	63.0%	3	75.0%	72	67.3%	21,135
Other	9	23.7%	4	21.1%	22	47.8%	1	25.0%	36	33.6%	10,567
Don't Know	1	2.6%	0	0.0%	0	0.0%	0	0.0%	1	0.9%	294
Valid Cases	38		19		46		4		107		31,409
Estimated Households	11,155		5,577		13,503		1,174		31,409		

Note: Includes only those respondents who indicated repair / maintenance activities. Totals will add to more than 100% due to multiple response.

	t	Table 33. Kell	ovation inte	ildei - Willo Wil	I do the KLF	LACEMENTS by A	an renovat	ions pianneu			
			Thinking	about the replace	ement, new ir	stallation or addit	ion, how is i	t going to be done	?		
What kind of renovations are you planning to do?	Pay someor	the work out - ne to do it (Pay else to do it)	Friend & F	urself (or with amily - NOT ANYONE)		me yourself and t some out	Doi	n't Know		Total	
1 3	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Estimated Households
Paint / wallpaper	7	8.5%	12	29.3%	12	14.5%	0	0.0%	31	15.0%	9,100
Kitchen	22	26.8%	16	39.0%	20	24.1%	1	100%	60	29.0%	17,612
Bathroom	16	19.5%	13	31.7%	34	41.0%	0	0.0%	63	30.4%	18,493
Carpet / flooring	24	29.3%	12	29.3%	26	31.3%	0	0.0%	62	30.0%	18,200
Rec room	2	2.4%	6	14.6%	3	3.6%	0	0.0%	11	5.3%	3,229
Doors/ windows	18	22.0%	2	4.9%	10	12.0%	0	0.0%	30	14.5%	8,806
External construction / repairs	48	58.5%	30	73.2%	27	32.5%	0	0.0%	105	50.7%	30,822
Other	19	23.2%	15	36.6%	25	30.1%	0	0.0%	59	28.5%	17,319
Valid Cases	82		41		83		1		207		60,763
Estimated Households	24,070		12,035		24,364		294		60,763		

Note: Includes only those respondents who indicated replacement/installation activities. Totals will add to more than 100% due to multiple response.

		Table 36: Re	enovation int	ender - who v	viii do the REI	MODELING by A	iii renovatioi	is pianned			
What kind of renovations are you planning to do?	Thinking about this remodeling or alteration work, how is it going to be done?										
	Contract all the work out - Pay someone to do it (Pay someone else to do it)		Do it all yourself (or with Friend & Family - NOT PAYING ANYONE)		Both - do some yourself and contract some out		Don't Know		Total		
	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Count	Percent of Cases	Estimated Households
Paint / wallpaper	12	14.6%	17	26.6%	28	26.4%	1	100%	58	22.9%	17,025
Kitchen	34	41.5%	19	29.7%	38	35.8%	0	0.0%	91	36.0%	26,712
Bathroom	35	42.7%	22	34.4%	44	41.5%	0	0.0%	101	39.9%	29,648
Carpet / flooring	23	28.0%	30	46.9%	35	33.0%	0	0.0%	88	34.8%	25,832
Rec room	4	4.9%	9	14.1%	7	6.6%	0	0.0%	20	7.9%	5,871
Doors / windows	9	11.0%	9	14.1%	13	12.3%	0	0.0%	31	12.3%	9,100
External construction / repairs	31	37.8%	33	51.6%	29	27.4%	1	100%	94	37.2%	27,593
Other	31	37.8%	25	39.1%	43	40.6%	1	100%	100	39.5%	29,354
Don't Know	1	1.2%	1	1.6%	0	0.0%	0	0.0%	2	0.8%	587
No response	1	1.2%	0	0.0%	0	0.0%	0	0.0%	1	0.4%	294
Valid Cases	82		64		106		1		253		74,266

Note: Includes only those respondents who indicated remodeling activities. Totals will add to more than 100% due to multiple response.

Table 37: Renovation intender - In planning your renovation, have you contacted a contractor for information about your renovations?						
In planning your renovation, have you contacted a contractor for information about your renovations?	Count	Percent	Estimated Households			
Yes	165	36.0%	48,434			
No	289	63.1%	84,833			
Don't Know	3	0.7%	881			
No Response	1	0.2%	294			
Total	458	100%	134,442			

Table 38: Renovation intender - Have you priced out the cost of materials and labour for this (these) project (s)?						
Have you priced out the cost of materials and labour for this (these) project(s)?	Count	Percent	Estimated Households			
Yes	257	56.1%	75,440			
No	196	42.8%	57,534			
Don't Know	4	0.9%	1,174			
No Response	1	0.2%	294			
Total	458	100%	134,442			

Table 39: Renovation intender - Have you done any of the following [MULTIPLE RESPONSE]?						
Have you	Count	Percent Responses	Percent of Cases	Estimated Households		
Read any publications for information on home renovation	239	28.8%	52.2%	70,146		
Watched any TV programs or videos on home renovation	315	38.0%	68.8%	92,452		
Searched on the internet for information on home renovation	187	22.6%	40.8%	54,884		
No / none of these	85	10.3%	18.6%	24,947		
Don't Know	1	0.1%	0.2%	293		
No Response	2	0.2%	0.4%	587		
Total	829	100%				
Valid Cases	458					

Note: Totals will add to more than 100% due to multiple response.

Table 40: Renovation intender - How will you pay for this renovation work [MULTIPLE RESPONSE]?						
How will you pay for this renovation work?	Count	Percent Responses	Percent of Cases	Estimated Households		
Pay for it from savings / pay as you go / cash	318	60.9%	69.4%	93,346		
Loan – from financial institution	39	7.5%	8.5%	11,448		
Credit charge / credit card / put it on credit line	96	18.4%	21.0%	28,180		
Finance it a mortgage renewal / mortgage refinancing time	27	5.2%	5.9%	7,926		
Borrow from a relative or friend	3	0.6%	0.7%	881		
Some other arrangement (Specify)	14	2.7%	3.1%	4,110		
Don't Know	20	3.8%	4.4%	5,871		
No Response	5	1.0%	1.1%	1,468		
Total	522	100%				
Valid Cases	458					

Note: Totals will add to more than 100% due to multiple response.

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