



Unified Enterprise Survey

Annual Survey of Aquaculture Industry - 2004

Collected under the authority of the *Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.*

Completion of this questionnaire is a legal requirement under this Act.

This document is confidential when completed.

Si vous préférez recevoir ce questionnaire en français, veuillez nous téléphoner au numéro sans frais suivant : 1 888 881-3666.

Please correct pre-printed information, **if necessary**, using the corresponding boxes below:



0001	Legal name		0004	Address			
0002	Business name						
0003	C/O		0005	City		0006	Province/Territory or State
0028	Last name of contact		0053	Country		0007	Postal code/ Zip code
0008	First name of contact		0010	Language preference	<input type="checkbox"/> English <input type="checkbox"/> French		

A - Introduction

Survey Purpose

The purpose of this survey is to collect the financial and operating/production data needed to develop national and regional economic policies and programs. For further details, please consult the enclosed booklet entitled *Statistics Canada Business Surveys*.

Confidentiality

Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable business. The data reported on this questionnaire will be treated in strict confidence. For further details, please consult the enclosed booklet entitled *Statistics Canada Business Surveys*.

Coverage

Please report for the business unit(s) identified above. Include only those operation(s) located in Canada.

Return of Questionnaire(s)

Please return the completed questionnaire(s) to Statistics Canada **within 30 days of receipt** by mail, using the enclosed envelope. You can also fax it at **1 888 883-7999**. Lost the return envelope, need help to complete your questionnaire(s)? Call us at **1 888 881-3666**.

Data-sharing Agreements

Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. **Your responses are not shared with Canada Customs and Revenue Agency.** For further details, please consult the enclosed booklet entitled *Statistics Canada Business Surveys*.

Fax or Other Electronic Transmission Disclosure

Statistics Canada advises you that there could be a risk of disclosure during facsimile or electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded to all information collected under the authority of the *Statistics Act*.

0026	Person primarily responsible for completing this questionnaire, if different from above:			0017	Telephone number	
	<input type="checkbox"/> Mr. <input type="checkbox"/> Mrs. <input type="checkbox"/> Miss <input type="checkbox"/> Ms			0027	Extension	
0054	Last name			0016	Fax number	
0013	First name			0020	Web site address	
0014	Title			0018	E-mail address	

Reporting Period Information

Please report information for **your most recent 12-month fiscal period** ending between April 1, 2004 and March 31, 2005. Please indicate below the period covered by this questionnaire.

1. **From** ⁰⁰¹¹ **To** ⁰⁰¹²

2. If you did not operate this business unit for a full year, please check the reason(s) below:

⁰⁰³¹ Seasonal Operation ² New Business ³ Change of Fiscal Year ⁴ Change of Ownership ⁵ Ceased Operations ⁶ Temporarily Inactive

3. Please indicate below, any change that may have occurred in the organization of this business unit during the reported period:

⁰⁰⁴⁷ ¹ Acquired New Business Units ² Disposed of/ Sold Business Units

Main Business Activity

Please check **one main activity**, at this business unit, which most accurately describes the **principal** source of operating revenue.

4. 1125 **Finfish and Shellfish Farming (Aquaculture):**

⁰⁷³⁰ Production of Finfish (Hatchery or Grow-out)

⁰⁷³¹ Production of Shellfish (Seed or Grow-out)

5. ⁰⁰⁴⁰ **None of the above**

Please list the main activities of this business unit and indicate the estimated percentage of total operating revenue associated with each one:

⁰⁰⁴¹ _____

Note: If you responded **None of the above**, please call 1 888 881-3666 for further instructions.

Reporting Instructions

- Please report all dollar amounts in CANADIAN DOLLARS (**\$ CDN**).
- Dollar amounts and percentages should be rounded to whole numbers.
- Please print in ink.
- **When precise figures are not available, please provide your best estimates.**

B - Revenue

Please **include** all revenue within or outside Canada recorded in your accounts for sales to other businesses and for transfers to other units of your business.

Please **exclude** GST/HST, PST and TVQ.

FINFISH:		\$ CDN
6.	Whole fish dressed, fresh or chilled (exclude fillets)	1700
7.	Fish eggs and live fish for grow-out	1705
8.	Whole fish live (exclude fish sold for grow-out)	1710
9.	Whole fish dressed and frozen (exclude frozen fillets)	1720
10.	Fish fillets, fresh or frozen and other fish meat	1730
11.	Fish, dried, smoked or in brine	1740
MOLLUSCS:		
12.	Oysters	1761
13.	Mussels	1762
14.	Clams	1763
15.	Scallops	1767
16.	Aquaculture services	1790
17.	Sales of all other goods and services produced (e.g., other molluscs, aquaculture by-products, seed)	2000
	Please name major items:	
	2001 _____	
	2002 _____	
	2003 _____	
18.	Sales of goods purchased for resale (in the same condition as purchased)	2028

Revenue from Rental or Lease of Office Space, Other Real Estate, Goods and Equipment

\$ CDN

19. Revenue from rental and leasing (e.g., office space or other real estate, goods and equipment)

2046

Exclude any residential rent or leasing.

Other Operating Revenue

\$ CDN

20. Consulting revenue

2062

21. Operating subsidies (government assistance to offset certain eligible current expenses or to supplement current revenue)

2068

22. All other operating revenue (e.g., franchise fees, repair and maintenance, commission revenue)

2077

Exclude interest and dividend income. Please report this amount at question 24.

Please name major items:

2071

2072

2073

23. **Total operating revenue** (add amounts reported at questions 6 to 22)

2080

24. Non-operating revenue (e.g., interest and dividend income)

2097

25. **Total revenue** (add amounts reported at questions 23 and 24)

2098

C - Expenses

Please **include** all expenses within or outside Canada recorded by this business unit.

Please **exclude** GST/HST and TVQ.

Labour Remuneration

		\$ CDN
26.	Salaries and wages paid to employees for whom you issued a <i>T4 - Statement of Remuneration Paid</i> Include vacation pay, bonuses and commissions.	3010
27.	Employer portion of employee benefits paid for all employees for whom you issued a <i>T4 - Statement of Remuneration Paid</i> Include employer contributions to pension, medical/life insurance plans, employment insurance and workers' compensation and contributions to provincial health and education payroll taxes.	3040
28.	Total labour remuneration (add amounts reported at questions 26 and 27)	3041

Materials, Components and Supply Expenses

Exclude capital expenditures.

		\$ CDN
29.	Feed	3700
30.	Therapeutants (e.g., pesticides, drugs, vaccinations) Purchases of fish eggs, live fish, mollusc seed, spat and live larvae:	3710
31.	For grow-out	3730
32.	For processing	3740
33.	Purchases of goods for resale (in the same condition as purchased)	4025

Purchased Energy and Water Expenses

Exclude energy and water expenses that are covered in your rental and leasing expenses.

Please report these payments at question 38.

		\$ CDN
34.	Cost of energy (e.g., electricity, gasoline, fuel oil, diesel fuel, propane, natural gas, water)	4066

Management Fees or Other Service Fees Paid to Head Office

		\$ CDN
35.	Management fees or any other service fees paid to head office (e.g., legal, advertising, insurance) and other business support units (e.g., warehouses, sales centres, trucking facilities)	4555

Purchased Service Expenses

Purchased service expenses (services purchased from external businesses only (e.g., third parties))

Exclude purchased services that have been reported at question 35.

		\$ CDN
36.	Transportation, shipping (contracted out), warehousing, storage, postage and courier.	4179
37.	Processing services (e.g., gutting, cleaning, slitting, shelling of product, by another firm)	4485
38.	Rental and leasing expenses Include office space or other real estate, motor vehicles, computers and peripherals, other machinery and equipment and other goods. Also please include , if applicable, all associated energy, fuel and water expenses.	4115

Purchased Service Expenses (continued)

\$ CDN

39. Purchased maintenance and repair service expenses for buildings and structures, including janitorial and cleaning services Include materials, parts and labour. Exclude property management fees.	4180	
40. Purchased maintenance and repair service expenses for machinery and equipment and other goods Include materials, parts and labour.	4205	
41. Professional and business service fees (e.g., legal, accounting, engineering, consulting, advertising, property management fees, payments to employment agency or personnel supplier)	4225	
42. Veterinary fees	4290	
43. Insurance premiums (government and private) (e.g., liability, auto, building, equipment, livestock)	4350	
44. Travel, meals and entertainment expenses Include: <ul style="list-style-type: none"> - passenger transportation, accommodation, meals while travelling and other travel allowances; - purchases for clients. 	4370	
45. Property and business taxes, licences and permits expenses Include: <ul style="list-style-type: none"> - property taxes (except those covered in your rental and leasing expenses); - property transfer taxes; - vehicle licence fees; - lot levies. 	4410	
46. Lease fees or permits paid to governments (i.e., access to shoreline or areas off-shore)	4412	

Other Operating Expenses

\$ CDN

47. Amortization and depreciation (including this business unit's assets and capital lease obligations)	4520	
48. Office and all other operating supplies and materials used in this business	4000	
49. All other operating expenses (e.g., allowances for bad debts, donations and inventory adjustments) Exclude interest expenses. Please report these amounts at question 51. Please name major items:	4569	
4561		
4562		
4563		

Expense Totals

\$ CDN

50. Total operating expenses (add amounts reported at questions 28 to 49)	4599	
51. Interest expenses (e.g., interest expenses on capital lease obligations plus all other miscellaneous interest expenses such as interest on loans and the interest portion of mortgage payments)	4630	
52. Total expenses (add amounts reported at questions 50 and 51)	4699	

D - Inventories

Inventories are to be reported at book value (i.e., the value maintained in the accounting records).

Please **include** inventory **owned** by this business unit within or outside Canada (including inventory held at any warehouse, selling outlet, in transit, or on consignment).

Please **exclude** inventory held on **consignment** for others.

		Value of opening inventory \$ CDN	Value of closing inventory \$ CDN
53. Raw materials (e.g., feed)	5520		5525
54. Goods in process (e.g., in pools, pens, on beaches and on grow-out sites)	5510		5515
55. Finished products (e.g., finfish, molluscs and crustacea ready for market)	5500		5505
56. Goods purchased for resale (in the same condition as purchased)	5560		5565
57. Total inventories (add amounts reported at questions 53 to 56)	5550		5555

E - Employment

58. Please report the average number of people employed during the reporting period.

Include full-time, part-time and temporary employees and employees absent with pay.

Exclude contract workers who are not part of your payroll.

Number

6000

F - Distribution of Operating Revenue by Customer Location

Please indicate the percentage of *Total operating revenue* (reported at question 23) by the location of the customer to whom the goods or services were delivered.

Customers in Canada

		%
59. Newfoundland and Labrador	8400	
60. Prince Edward Island	8415	
61. Nova Scotia	8405	
62. New Brunswick	8410	
63. Quebec	8420	
64. Ontario	8425	
65. Manitoba	8430	
66. Saskatchewan	8435	
67. Alberta	8440	

Customers in Canada (continued)

		%
68. British Columbia	8445	
69. Yukon	8455	
70. Northwest Territories	8451	
71. Nunavut	8452	
Customers outside Canada (exports)		
72. United States	8465	
73. Mexico	8470	
74. Asia and Oceania	8472	
75. All other countries	8476	
Total		100%

G - Events that may have affected your Business Unit

76. Compared to **last fiscal year**, were there any events that may have **significantly affected the reported values** for this business unit? Please specify:

9965

9968

9969

H - Comments

77. How long did you spend collecting the data and completing this questionnaire?

hour(s) minutes

9910 9909

78. We invite your comments below. If necessary, please attach a separate page. Please be assured that we review all comments with the intent of improving the survey.

9920

9913

9914

9915

Signature

YYYY MM DD

0015

I certify that the information contained herein is complete and correct to the best of my knowledge.

Thank you for your co-operation