



Unified Enterprise Survey
**2007 Annual Survey of
 Aquaculture Industry**

This information is collected under the authority of the *Statistics Act, Revised Statutes of Canada, 1985, Chapter S-19*. Completion of this questionnaire is a legal requirement under this Act. This document is confidential when completed.
 Si vous préférez recevoir ce questionnaire en français, veuillez nous appeler au numéro sans frais suivant : **1-888-881-3666**.

Please correct pre-printed information, **if necessary**, using the corresponding boxes below:



0001	Legal name		0004	Address			
0002	Business name						
0003	C/O		0005	City	0006	Province/territory or state	
0028	Last name of contact		0053	Country	0007	Postal code/zip code	
0008	First name of contact		0010	Language preference	1 <input type="checkbox"/> English 2 <input type="checkbox"/> French		

A - Introduction

Survey purpose

The purpose of this survey is to collect the financial and operating/production data needed to develop national and regional economic policies and programs.

Data-sharing agreements

Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. **Your responses are not shared with Canada Revenue Agency.** For further details, please consult the enclosed booklet entitled *Statistics Canada Business Surveys*.

Coverage

Please report for the business unit(s) identified above. Include only those operations located in Canada.

Confidentiality

Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable business. **The data reported on this questionnaire will be treated in strict confidence.** For further details, please consult the enclosed booklet entitled *Statistics Canada Business Surveys*.

Fax or other electronic transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during facsimile or electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded to all information collected under the authority of the *Statistics Act*.

Return of questionnaire

Please return the completed questionnaire to Statistics Canada within 30 days of receipt using the enclosed envelope, or you can fax it to 1-888-883-7999.

Lost the return envelope or need help? Call us at 1-888-881-3666

0026	Person primarily responsible for completing this questionnaire, if different from above:	0017	Telephone number	
	1 <input type="checkbox"/> Mr. 2 <input type="checkbox"/> Mrs. 3 <input type="checkbox"/> Miss 4 <input type="checkbox"/> Ms	0027	Extension number	
0054	Last name	0016	Fax number	
0013	First name	0020	Website address	
0014	Title	0018	E-mail address	

Reporting period information

1. Please report information for **your 12-month fiscal period** ending between April 1, 2007 and March 31, 2008. Please indicate below the period covered by this questionnaire.

from ⁰⁰¹¹ ^{yyyy} ^{mm} ^{dd} to ⁰⁰¹² ^{yyyy} ^{mm} ^{dd}

2. If you **did not operate** this business unit for a **full year**, please check the reason(s) below:

⁰⁰³¹ 1 seasonal operation 2 new business 3 change of fiscal year 4 change of ownership 5 ceased operations 6 temporarily inactive

3. Please indicate, any change that occurred in the organization of this business unit during the reported period.

⁰⁰⁴⁷ 1 acquired new business units 2 disposed of/sold business units

Main business activity

Please check **one main activity**, at this business unit, which most accurately describes the **principal** source of revenue.

4. 1125 **Finfish and shellfish farming (aquaculture):**

⁰⁷³⁰ production of finfish (hatchery or grow-out)

⁰⁷³¹ production of shellfish (seed or grow-out)

5. ⁰⁰⁴⁰ None of the above — Please list the main activities of this business unit and indicate the estimated percentage of total operating revenue associated with each one:

⁰⁰⁴¹

Note: If you responded "None of the above", please call **1-888-881-3666** for further instructions.

Reporting instructions

- Please print in ink.
- Please report all dollar amounts in **Canadian dollars (CAN\$)**.
- Dollar amounts and percentages should be rounded to whole numbers.
- **When precise figures are not available, please provide your best estimates.**

B - Revenue

Please **include** all revenue within or outside Canada recorded in your accounts for sales to other businesses and for transfers to other units of your business.

Please **exclude** GST/HST, PST and TVQ.

FINFISH:		CAN\$
6. Whole fish dressed, fresh or chilled (exclude fillets)	1700	
7. Fish eggs and live fish for grow-out	1705	
8. Whole fish live (exclude fish sold for grow-out)	1710	
9. Whole fish dressed and frozen (exclude frozen fillets)	1720	
10. Fish fillets, fresh or frozen and other fish meat	1730	
11. Fish, dried, smoked or in brine	1740	
MOLLUSCS:		
12. Oysters	1761	
13. Mussels	1762	
14. Clams	1763	
15. Scallops	1767	
16. Aquaculture services	1790	
17. Sales of all other goods and services produced (e.g., other molluscs, aquaculture by-products, seed)	2000	
Please name major items:	2001	_____
	2002	_____
	2003	_____
18. Sales of goods purchased for resale (in the same condition as purchased)	2028	

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B - Revenue (continued)

CAN\$

19. Revenue from rental and leasing (e.g., office space or other real estate, goods and equipment)

2046

Exclude any residential rent or leasing.

Other operating revenue

CAN\$

20. Consulting revenue

2062

21. Operating subsidies (government assistance to offset certain eligible current expenses or to supplement current revenue)

2068

22. All other operating revenue (e.g., franchise fees, repair and maintenance, commission revenue)

2077

Exclude interest and dividend income. Please report this amount at question 24.

Please name major items:

2071

2072

2073

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23. Total operating revenue (sum of questions 6 to 22)

2080

24. Non-operating revenue (e.g., interest and dividend income)

2097

25. Total revenue (sum of questions 23 and 24)

2098

C - Expenses

Please **include** all expenses within or outside Canada recorded by this business unit.
Please **exclude** GST/HST and TVQ.

Labour remuneration

		CAN\$
26. Salaries and wages paid to employees for whom you issued a T4 - Statement of Remuneration Paid Include vacation pay, bonuses and commissions.	3010	
27. Employer portion of employee benefits paid for all employees for whom you issued a T4 - Statement of Remuneration Paid Include employer contributions to pension, medical/life insurance plans, employment insurance and workers' compensation and contributions to provincial/territorial health and education payroll taxes.	3040	
28. Total labour remuneration (sum of questions 26 and 27)	3041	

Materials, components and supply expenses

Exclude capital expenditures.

		CAN\$
29. Feed	3700	
30. Therapeutants (e.g., pesticides, drugs, vaccinations)	3710	
Purchases of fish eggs, live fish, mollusc seed, spat and live larvae:		
31. For grow-out	3730	
32. For processing	3740	
33. Purchases of goods for resale (in the same condition as purchased)	4025	

Purchased energy and water expenses

Exclude energy and water expenses that are covered in your rental and leasing expenses.
Please report these payments at question 38.

		CAN\$
34. Cost of energy (e.g., electricity, gasoline, fuel oil, diesel fuel, propane, natural gas, water)	4066	

Management fees or other service fees paid to head office

		CAN\$
35. Management fees or any other service fees paid to head office (e.g., legal, advertising, insurance) and other business support units (e.g., warehouses, sales centres, trucking facilities)	4555	

Purchased service expenses

Purchased service expenses, that is, services purchased from external businesses (e.g., third parties).
Exclude purchased services that have been reported at question 35.

		CAN\$
36. Transportation, shipping (contracted out), warehousing, storage, postage and courier	4179	
37. Processing services (e.g., gutting, cleaning, slitting, shelling of product, by another firm)	4485	
38. Rental and leasing expenses Include office space or other real estate, motor vehicles, computers and peripherals, other machinery and equipment and other goods. Also please include, if applicable, all associated energy, fuel and water expenses.	4115	

C - Expenses (continued)

		CAN\$
39. Purchased repair and maintenance service expenses for buildings and structures, including janitorial and cleaning services Include materials, parts and labour. Exclude property management fees.	4180	
40. Purchased repair and maintenance service expenses for machinery and equipment and other goods Include materials, parts and labour.	4205	
41. Professional and business service fees (e.g., legal, accounting, engineering, consulting, advertising, property management fees, payments to employment agency or personnel supplier)	4315	
42. Veterinary fees	4290	
43. Insurance premiums (government and private, e.g., liability, auto, building, equipment, livestock)	4350	
44. Travel, meals and entertainment expenses Include: - passenger transportation, accommodation, meals while travelling and other travel allowances; - purchases for clients.	4370	
45. Property and business taxes, licences and permits expenses Include: - property taxes (except those covered in your rental and leasing expenses); - property transfer taxes; - vehicle licence fees; - lot levies.	4410	
46. Lease fees or permits paid to governments (i.e., access to shoreline or areas off-shore)	4412	

Other operating expenses

		CAN\$
47. Amortization and depreciation (including this business unit's assets and capital lease obligations)	4520	
48. Office and all other operating supplies and materials used in this business	3301	
49. Bad debts, donations and inventory adjustments	4564	
50. All other operating expenses Exclude interest expenses. Please report these amounts at question 52.	4569	
Please name major items:	4561	
	4562	
	4563	

Expense totals

		CAN\$
51. Total operating expenses (sum of questions 28 to 50)	4599	
52. Interest expenses (e.g., interest expenses on capital lease obligations plus all other miscellaneous interest expenses such as interest on loans and the interest portion of mortgage payments)	4630	
53. Total expenses (sum of questions 51 and 52)	4699	

D - Inventories

Inventories are to be reported at book value (i.e., the value maintained in the accounting records).

Please **include** inventory **owned** by this business unit within or outside Canada (including inventory held at any warehouse, selling outlet, in transit, or on consignment).

Please **exclude** inventory held on **consignment** for others.

		Value of opening inventory (CAN\$)	Value of closing inventory (CAN\$)
54. Raw materials (e.g., feed)	5520		5525
55. Goods in process (e.g., in pools, pens, on beaches and on grow-out sites)	5510		5515
56. Finished products (e.g., finfish, molluscs and crustacea ready for market)	5500		5505
57. Goods purchased for resale (in the same condition as purchased)	5560		5565
58. Total inventories (sum of questions 54 to 57)	5550		5555

E - Employment

59. Please report the average number of people employed during the reporting period.
Include full-time, part-time and temporary employees and employees absent with pay.
Exclude contract workers who are not part of your payroll.

number

6000

F - Distribution of operating revenue by customer location

Please indicate the percentage of **total operating revenue** (reported at question 23) by the location of the customer to whom the goods or services were delivered.

Customers in Canada		%
60. Newfoundland and Labrador	8400	
61. Prince Edward Island	8415	
62. Nova Scotia	8405	
63. New Brunswick	8410	
64. Quebec	8420	
65. Ontario	8425	
66. Manitoba	8430	
67. Saskatchewan	8435	
68. Alberta	8440	

Customers in Canada (continued)		%
69. British Columbia	8445	
70. Yukon	8455	
71. Northwest Territories	8451	
72. Nunavut	8452	
Customers outside Canada (exports)		
73. United States	8465	
74. Mexico	8470	
75. Asia and Oceania	8472	
76. All other countries	8476	
Total		100%

G - Events that may have affected your business unit

77. Compared to **last fiscal year**, were there any events that may have **significantly affected the reported values** for this business unit? (please specify):

9965

9968

9969

H - Comments

78. How long did you spend collecting the data and completing this questionnaire?

	hour(s)		minutes
9910	<input type="text"/>	9909	<input type="text"/>

79. We invite your comments below. If necessary, please attach a separate page. Please be assured that we review all comments with the intent of improving the survey.

9920

9913

9914

9915

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Signature: _____

	yyyy	mm	dd
0015	<input type="text"/>	<input type="text"/>	<input type="text"/>

I certify that the information contained herein is complete and correct to the best of my knowledge.

Thank you for your co-operation