



# 2000 Survey of the Aquaculture Industry

Collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S19. Completion of this questionnaire is a legal requirement under this Act.

This document is confidential when completed.

Si vous préférez recevoir ce questionnaire en français, veuillez nous appeler sans frais au numéro de téléphone suivant : 1 888 881-3666.

For Information Only

Correct pre-printed information if necessary using the corresponding boxes below:

0001	Legal name	0004	Number and street		
0002	Business name	0005	City	0006	Province or State
0003	C/O	0053	Country	0007	Postal code/Zip code
0008	First name of contact	0028	Last name of contact		
0052	Please report for:	0010	Language preference    1 <input type="radio"/> English    2 <input type="radio"/> French		

## A - Introduction

### Survey Purpose

This survey collects the financial and operating data needed to produce statistics concerning your industry. For more information on survey purpose, please consult the enclosed booklet entitled "Statistics Canada Business Surveys".

### Confidentiality

Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable business. **The data reported on this questionnaire will be treated in strict confidence**, used for statistical purposes and published in aggregate form only. The confidentiality provisions of the *Statistics Act* are not affected by either the *Access to Information Act* or any other legislation.

Please return the completed questionnaire(s) in the enclosed envelope **within 30 days** of receipt. The questionnaire(s) can also be faxed back to Statistics Canada at **1 888 883-7999**. Thank you.

**If you need further information or help, please call 1 888 881-3666.**

Name of the primary person completing this questionnaire:		0013	[Grid for name]		
0026		0054	[Grid for name]		
<input type="radio"/> Mr. <input type="radio"/> Mrs. <input type="radio"/> Miss <input type="radio"/> Ms.		First name Last name			
Title: 0014	E-mail address: 0018		Web site address: 0020		
Telephone number: 0017 (    )	Extension: 0027	Fax number: 0016 (    )		Date completed: YYYY    MM    DD	
Signature:			0015	[Grid for date]	

I certify that the information contained herein is complete and correct to the best of my knowledge.



## Main Business Activity

Please check the **main** activity, at this business unit, which most accurately describes the **principal** source of operating revenue.

Please check **one** only.

1. 1125 **Finfish and Shellfish Farming (Aquaculture):**

0730  **Production of Finfish (Hatchery or Grow-out)**

0731  **Production of Shellfish (Seed, Larvae or Grow-out)**

2. 0040  **None of the above**

Please list the main activities of this business unit and indicate the estimated percentage of total operating revenue associated with each one:

0041

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**Note:** If you responded "**None of the above**", please call **1 888 881-3666** for further instructions.

For information only

## B - Revenue

- Please include:**
- all Canadian revenue (including electronic commerce) recorded in your accounts for sales or transfers to other businesses and to other units of your business;
  - all revenue (including electronic commerce) received from outside Canada by this business unit.

**Please exclude:** • federal or provincial sales taxes collected for remittance to a government agency.

		\$ CDN
<b>FINFISH:</b>		
1.	Whole fish dressed, fresh or chilled ( <b>exclude</b> fillets)	1700
2.	Fish eggs and live fish for grow-out	1705
3.	Whole fish live ( <b>exclude</b> fish sold for grow-out)	1710
4.	Whole fish dressed and frozen ( <b>exclude</b> frozen fillets)	1720
5.	Fish fillets, fresh or frozen and other fish meat	1730
6.	Fish, dried, smoked or in brine	1740
<b>MOLLUSCS:</b>		1761
7.	Oysters	1762
8.	Mussels	1763
9.	Clams	1767
10.	Scallops	1764
11.	Other (please specify) : <input type="text" value="1766"/>	1765
12.	Seed or larvae for grow-out	1750
<b>13. CRUSTACEA:</b>		
	(please specify) : <input type="text" value="1751"/>	1780
<b>14. Aquaculture by products</b> (e.g. shells, offal)		
	(please specify) : <input type="text" value="1781"/>	1790
<b>15. Aquaculture services</b>		
	(please specify) : <input type="text" value="1791"/>	2000
<b>16. Sales of all other goods and services produced</b>		
	Please name major items: <input type="text" value="2001"/>	
	<input type="text" value="2002"/>	
	<input type="text" value="2003"/>	
		2028
<b>17. Total sales of goods purchased for resale</b> (in the same condition as purchased)		

## Revenue from Rental or Lease of Office Space, Other Real Estate, Goods and Equipment

		\$ CDN
		2005
18. Office space or other real estate		
		2030
19. All other rental or leasing revenue (e.g., equipment, motor vehicles)	2031	

## Other Operating Revenue

		\$ CDN
		2040
20. Franchise fee revenue		
		2045
21. Total repair and maintenance revenue		
22. Commission revenue (remuneration as an agent or intermediary for providing the service to the vendor or purchaser of bringing together the two parties to a transaction)		2060
		2062
23. Consulting revenue		
		2068
24. Operating subsidies (government assistance to offset certain eligible current expenses or to supplement current revenues)		
25. All other operating revenue <b>Exclude</b> interest income and dividends. Please report this amount in this section at question 27, "Non-operating revenue".		2077
Please name major items:	2071	
	2072	
	2073	
		2080
26. Total operating revenue (add amounts reported at questions 1 to 25 above)		
		2097
27. Non-operating revenue (e.g., interest income and dividends)		
		2098
28. <b>Total revenue</b> (add amounts reported at questions 26 and 27 above)		

## C - Expenses

**Please include:** • all expenses (including expenses for electronic commerce) within or outside Canada recorded by this business unit.

**Please exclude:** • GST/HST and TVQ (Quebec).

### Labour Remuneration

- Employees are defined as those workers for whom you completed a Canada Customs and Revenue Agency (formerly Revenue Canada) **T4 - Statement of Remuneration Paid** form.
- Please report all wages and salaries (including taxable allowances and employment commissions as defined on the **T4 - Statement of Remuneration Paid** form) **before deductions**.
- Please **exclude** employer portion of employee benefits from salaries and wages and report these benefits separately at question 2 below.

#### 1. Wages and salaries of employees

**Include:** • those amounts deposited to accounts outside Canada.

**Exclude:** • all payments and expenses associated with outside contract workers and employment agencies or personnel suppliers. Please report these payments in this section at the appropriate question(s).

**For example:**

- payments to employment agency or personnel supplier (e.g., pay for temporary workers paid through an agency and charges for personnel search services). Please report these payments in this section at question 16, "Payments to employment agency or personnel supplier".
- all payments to casual labour without a **T4 - Statement of Remuneration Paid** form. Please report these payments in this section at question 32, "All other operating expenses".

#### 2. Employer portion of employee benefits

**Include:** • contributions to health plans, insurance plans, employment insurance, pension contributions, workers' compensation, retiring allowances or lump sum payments to employees upon termination or retirement, etc.

**Exclude:** • contributions to provincial health and education payroll taxes, if applicable. Please report these payments in this section at question 32, "All other operating expenses".

#### 3. Total labour remuneration (add amounts reported at questions 1 and 2 above)

\$ CDN

3010

3040

3041

## Materials, Components and Supply Expenses

Please <b>exclude</b> capital expenditures.		\$ CDN
		3700
4.	Feed	3710
5.	Therapeutants (e.g., pesticides, drugs, vaccinations)	3730
	Purchases of fish eggs, live fish, mollusc seed, spat and live larvae:	3730
6.	For grow-out	3740
7.	For processing	4025
8.	<b>Total purchases of goods for resale</b> (in the same condition as purchased)	

## Purchased Energy and Water Expenses

<b>Exclude</b> energy and water expenses that are covered in your rental and leasing expenses.		\$ CDN
Please report these payments in this section, at question 13, "Rental and leasing expenses":		4027
9.	Cost of energy (e.g., electricity, gasoline, fuel oil, diesel fuel, propane, natural gas)	4065
10.	Cost of water	

## Purchased Service Expenses

The expenses in this section are for services purchased from **external businesses only** (e.g., third parties, non-affiliated businesses).

**Please exclude:**

- services that you produce within this business unit;
- services that you purchased from your head office or business support units outside this business unit. Please report these amounts in this section at question 30, "Management fees or any other service fees paid to head office and other business support units".

		\$ CDN
		4070
11.	Goods transportation, warehousing and storage expenses	4485
12.	Processing services (e.g., gutting, cleaning, slitting, shelling of product, by another firm)	4115
13.	Rental and leasing expenses <b>Include</b> office space or other real estate, motor vehicles, computers and peripherals, other machinery and equipment, and other goods. Also please <b>include</b> , if applicable, all associated energy, fuel and water expenses.	4180
14.	Purchased maintenance and repair service expenses for buildings and structures, including janitorial services <b>Include</b> materials, parts and labour. <b>Exclude</b> property management fees.	4205
15.	Purchased maintenance and repair service expenses for machinery and equipment and other goods <b>Include</b> materials, parts and labour.	3080
16.	Payments to employment agency or personnel supplier (e.g., pay for temporary workers paid through an agency and charges for personnel search services)	4230
17.	Legal, accounting and auditing fees	4245
18.	Architectural, engineering, scientific and technical service fees <b>Include</b> land surveying, interior design and drafting.	4270
19.	Consulting fees	

## Purchased Service Expenses (continued)

	\$ CDN
20. Veterinary fees	4290
21. Financial service fees (e.g., bank charges, credit and debit card commissions) <b>Exclude</b> interest expenses. Please report these amounts in this section at question 34, "Interest expenses".	4325
22. Livestock insurance premiums (government and private)	4355
23. Other insurance premiums (liability, auto, building, equipment, etc.)	4360
24. Advertising expenses (e.g., trade shows)	4365
25. Travel expenses <b>Include</b> passenger transportation, accommodation, meals while travelling and other travel allowances.	4366
26. Meals and entertainment expenses (e.g., performing arts events, sports events) <b>Include</b> purchases for clients.	4367
27. Property and business taxes, licences and permits expenses <b>Include:</b> <ul style="list-style-type: none"> <li>• property taxes (except those covered in your rental and leasing expenses);</li> <li>• property transfer taxes;</li> <li>• vehicle licence fees;</li> <li>• lot levies.</li> </ul>	4410
28. Lease fees or permits paid to governments (i.e. access to shoreline or areas off-shore)	4412

## Other Operating Expenses

	\$ CDN
29. Total depreciation and amortization (including this business unit's assets and capital lease obligations)	4520
30. Management fees or any other service fees (e.g., legal, advertising, insurance) paid to head office and other business support units (e.g., warehouses, sales centres, trucking facilities)	4555
31. Office and all other operating supplies and materials used in the business	4000
32. All other operating expenses (e.g., contributions to provincial health and education payroll taxes, allowances for bad debts, donations, and inventory adjustments)  <b>Exclude</b> interest expenses. Please report these amounts in this section at question 34, "Interest expenses".	4569
Please name major items:	
4561	
4562	
4563	
33. Total operating expenses (add amounts reported at questions 3 to 32 above)	4599
34. Interest expenses (e.g., interest expenses on capital lease obligations plus all other miscellaneous interest expenses such as interest on loans and the interest portion of mortgage payments)	4630
35. <b>Total expenses</b> (add amounts reported at questions 33 and 34 above)	4699



## D - Inventories

Inventories are to be reported at book value (i.e., the value maintained in the accounting records).

**Please include:** • inventory **owned** by this business unit within or outside Canada (including inventory held at any warehouse, selling outlet, in transit, or on consignment).

**Please exclude:** • inventory held on consignment for others.

	Value of <b>opening</b> inventory \$ CDN	Value of <b>closing</b> inventory \$ CDN
1. Raw materials (e.g., feed)	5520	5525
2. Goods in process (e.g., in pools, pens, on beaches and on grow-out sites)	5510	5515
3. Finished products (e.g., finfish, molluscs and crustacea ready for market)	5500	5505
4. Goods purchased for resale (in the same condition as purchased)	5560	5565
5. <b>Total inventories</b> (add amounts reported at questions 1 to 4 above)	5550	5555

## E - Employment

Please report the average **number** of people employed during the reporting period.

**Include** full-time, part-time and temporary employees and employees absent with pay.

**Exclude** contract workers who are not part of your payroll.

Number
6000

## F - Distribution of Operating Revenue by Type of Customer

Data on your revenue by type of customer will be used to improve information on the origins of demand for goods and services. We recognize that this may be a difficult question to answer, and welcome your suggestions on how to improve it in the **Comments** Section at the end of the questionnaire.

Please indicate the percentage of "Total operating revenue" (reported in **Section B - Revenue**, at question 26, "Total operating revenue") by type of customer to whom the goods or services were delivered.

	%
<b>Customers in Canada:</b>	8100
1. Individuals and households	8120
2. Public Institutions (e.g., hospitals, schools, universities)	8130
3. Government (e.g., federal, provincial, territorial and municipal administration)	8112
4. Financial Businesses (e.g., financial intermediaries including banks, trust companies, financial crown corporations)	8115
5. All other businesses (including non-financial crown corporations)	8140
<b>6. Customers outside Canada (exports)</b>	
<b>Total</b>	<b>100%</b>

Name of **person** reporting **Type of Customer information** (if different from name on page 1)

8190

First Name Last Name

Telephone number 8192  
(include area code)

## G - Distribution of Operating Revenue by Customer Location

Data on your revenue by customer location will be used to improve information on the movement of goods and services between provinces and to other countries. We recognize that this may be a difficult question to answer, and welcome your suggestions on how to improve it in the **Comments** Section at the end of the questionnaire.

Please indicate the percentage of "Total operating revenue" (reported in **Section B - Revenue**, at question 26, "Total operating revenue") by the location of the customer to whom the goods or services were delivered.

<b>Customers in Canada</b>	<b>%</b>
1. Newfoundland	8400
2. Prince Edward Island	8415
3. Nova Scotia	8405
4. New Brunswick	8410
5. Quebec	8420
6. Ontario	8425
7. Manitoba	8430
8. Saskatchewan	8435
9. Alberta	8440
10. British Columbia	8445
11. Yukon	8455
12. Northwest Territories (excluding Nunavut)	8451
13. Nunavut	8452
<b>Customers outside Canada (exports)</b>	8465
14. United States	8470
15. Mexico	8472
16. Asia and Oceania	8476
17. All other countries	8476
<b>Total</b>	<b>100%</b>

## H - Events That May Have Affected Your Business Unit

1. Compared to **last fiscal year**, were there any events that may have **significantly affected the reported values** for this business unit?

- 9929  Yes → **If yes**, please go to question 2.  
 No → **If no**, please go to **Section I - Comments**.

2. Please check the box(es) that best reflect this change.

- |   |   |
|---|---|
| 9930 <input type="radio"/> Longer scheduled work week                     | 9931 <input type="radio"/> Shorter scheduled work week                    |
| 9932 <input type="radio"/> Increase in business                           | 9933 <input type="radio"/> Decrease in business                           |
| 9934 <input type="radio"/> More overtime                                  | 9935 <input type="radio"/> Less overtime                                  |
| 9936 <input type="radio"/> Foreign exchange                               | 9937 <input type="radio"/> Merger or acquisition                          |
| 9938 <input type="radio"/> Layoffs  | 9939 <input type="radio"/> Increase in hiring                             |
| 9940 <input type="radio"/> Temporary shutdown                             | 9941 <input type="radio"/> Permanent shutdown                             |
| 9942 <input type="radio"/> Strike   | 9943 <input type="radio"/> Weather  |
| 9944 <input type="radio"/> Change in supplier                             | 9945 <input type="radio"/> Change in product line                         |
| 9946 <input type="radio"/> Price changes, goods or services sold (output) | 9947 <input type="radio"/> Price changes, labour or raw materials (input) |
| 9948 <input type="radio"/> Changes in industry regulation                 | 9949 <input type="radio"/> Changes in government taxes                    |
|   | 9952 <input type="radio"/> Natural disaster                               |

3. 9950  Other (please specify):

## I - Comments

1. How long did you spend collecting the data and completing this form?  hours

2. **Comments?**

We invite your comments on the following topics or any others related to our business survey program. We appreciate your assistance.

- |   |  |
|---|--|
| <ul style="list-style-type: none"> <li>• questionnaire content</li> <li>• new questions of interest to your industry</li> <li>• questionnaire language</li> <li>• use of business terminology</li> <li>• clarity of questions (e.g. definitions, examples of inclusions and exclusions, code sheets, instruction sheets, reporting guides)</li> </ul> | <ul style="list-style-type: none"> <li>• order and flow of questions</li> <li>• timing of receipt of questionnaire and the period given for response</li> <li>• other sources of data to further reduce response burden</li> <li>• potential for electronic data reporting</li> <li>• general (non-proprietary) business software packages in use</li> </ul> |
|---|--|

9920

### Lost the return envelope?

Please telephone 1 888 881-3666 OR fax the questionnaire back to us at 1 888 883-7999  
 OR  
 mail your questionnaire to Statistics Canada, Operations and Integration Division,  
 120 Parkdale Ave., Ottawa, Ontario K1A 0T6



**Thank you for your co-operation**

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