



Price Report for Consulting Engineering Services

CONFIDENTIAL when completed.

Collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19 .

Si vous préférez recevoir ce questionnaire en français, veuillez communiquer avec la personne-ressource ci-bas.

Please correct the pre-printed information, if necessary, using the boxes below:

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Legal Name	
Business Name	
Contact Name	
Address	
City	
Province/State	Postal Code/Zip Code
Country	

Purpose of this survey

This survey collects financial and wage information that is used to produce price indexes. These indexes measure change in prices for engineering services. Businesses use these indexes to evaluate their performance, to track costs, and to index long-term contracts. Statistics Canada uses them to better measure the volume of activity in the engineering industry. The results of this survey are published in the *Construction Price Statistics* (Cat No. 62-007). They are also available free of charge in the bulletin entitled *Services Price Indexes* (Cat No. 62F0040X1B) on the STC Internet site (www.statcan.ca).

Your participation is important

Your participation is vital to ensure that the information collected in this survey is accurate and comprehensive. Completion of this questionnaire is a legal requirement under the *Statistics Act*.

Return Procedures

We ask that you complete and return this questionnaire within 30 days of receipt to:

**Statistics Canada
Prices Division
13th Floor, Jean Talon Bldg
Ottawa, Ontario K1A 0T6**

Confidentiality

Statistics Canada is prohibited by law from publishing any statistics which would divulge information relating to your business without your prior written consent. **The data reported on your questionnaire will be treated in strict confidence, used for statistical purposes and published in aggregate form only.** The confidentiality provisions of the *Statistics Act* are not affected by the *Access to Information Act* or by any other legislation.

Need Help?

If you require assistance in completing this questionnaire or expect delays in returning the survey, please contact:

**Clayton Therrien
Telephone: (613) 951-4006 (collect calls accepted)
Fax: (613) 951-2848
E-mail: clayton.therrien@statcan.ca**

Please Begin Here

A. Reporting Period

Please report information for your fiscal year ending between January 1, XXXX and December 31, XXXX .

This report covers: No. of Months Ending

	YYYY	MM	DD

B. Main Business Activity

In the fiscal year reported in Section A, were sales of engineering services the main source of operating revenue for your firm?

1 **Yes** - Please complete Sections C, D, E, F and G.

2 **No** - Please describe the nature of your firm's main business activity and return this questionnaire in the envelope provided. Thank you for your cooperation.

C. Operating Revenue from Consulting Engineering Services

Definition :

Operating revenue from sales of engineering services.

Include:

- Fees charged to clients for employees and contract workers for their work on engineering projects.
- Other project-related expenses (cost + mark-up) recovered from clients (e.g. subcontracted services, travel and accommodation).

Exclude:

- Revenue earned by your subsidiaries or foreign branches.
- GST and all other taxes collected for remittance to a government agency.

For the fiscal year you indicated in Section A on page 1, please report your firm's operating revenue (in Canadian dollars) from sales of engineering services

\$

D. Share of Operating Revenue and Ratios by Project and Market

For the fiscal year you indicated in Section A on page 1, please complete STEPS 1 and 2 for each type of engineering project below that is included in the operating revenue that you reported in Section C.

Definitions for STEP 2:

a) **Project-related expenses (in Canadian dollars)** incurred for work on engineering projects.

Include:

- Direct project-related expenses reimbursed and non-reimbursed by clients.

Exclude:

- All overhead expenses (e.g. wages and benefits of non-chargeable administrative staff, building occupancy costs, purchased services such as legal and accounting services).
- GST refunded by government.

b) **Realized ratio of operating revenue from engineering services to project-related expenses** indicates how much your firm actually earned for each dollar spent on engineering projects. This ratio reflects what you earned to cover project-related expenses, overhead expenses and profit. It is calculated by dividing operating revenue from engineering services by project-related expenses.

Example of realized ratio calculation:

Operating revenue from engineering services / Project-related expenses = \$356 / \$199 = 1.79

Type of Engineering Project	Market	STEP 1		STEP 2	
		Share of Operating Revenue From Engineering Services	Realized Ratio of Operating Revenue from Engineering Services to Project -Related Expenses		
Buildings (in Canada) Structural, mechanical and electrical engineering for the construction, repair or renovation of commercial, public, institutional and residential buildings; building science.	Newfoundland	21-10	%		
	Prince Edward Island	21-11	%		
	Nova Scotia	21-12	%		
	New Brunswick	21-13	%		
	Quebec	21-24	%		
	Ontario	21-35	%		
	Manitoba	21-46	%		
	Saskatchewan	21-47	%		
	Alberta	21-48	%		
	British Columbia	21-59	%		
	North West Territories	21-60	%		
	Yukon	21-61	%		
	Nunavut	21-62	%		

D. Share of Operating Revenue and Ratios by Project and Market (....continued)

Type of Engineering Project	Market	STEP 1		STEP 2	
		Share of Operating Revenue From Engineering Services	Realized Ratio of Operating Revenue from Engineering Services to Project -Related Expenses		
<p>Note: The last category "Foreign" includes all types of projects undertaken by your Canadian offices for foreign clients.</p>	Location of operations.	Please report the percentage share of your operating revenue from engineering services for each project and market combination that applies. If the exact figure is not known, please provide an estimate.		Using the example above, please report the realized ratio of operating revenue from engineering services to project-related expenses for each project and market combination that applies.	
<p>Transportation (in Canada)</p> <p>Construction or repair of structures for air, rail, water, and land transportation; transportation-related studies and planning.</p> <p>Note: Please report shipbuilding and aerospace projects under Other Engineering Projects on page 5.</p>	Newfoundland	34-10		%	
	Prince Edward Island	34-11		%	
	Nova Scotia	34-12		%	
	New Brunswick	34-13		%	
	Quebec	34-24		%	
	Ontario	34-35		%	
	Manitoba	34-46		%	
	Saskatchewan	34-47		%	
	Alberta	34-48		%	
	British Columbia	34-59		%	
	North West Territories	34-60		%	
	Yukon	34-61		%	
	Nunavut	34-62		%	
<p>Municipal Projects (in Canada)</p> <p>Water supply and treatment, storm water control; sewage treatment, waste disposal; urban/regional planning and development; construction of municipal facilities (community facilities, lights, parking, etc).</p>	Newfoundland	56-10		%	
	Prince Edward Island	56-11		%	
	Nova Scotia	56-12		%	
	New Brunswick	56-13		%	
	Quebec	56-24		%	
	Ontario	56-35		%	
	Manitoba	56-46		%	
	Saskatchewan	56-47		%	
	Alberta	56-48		%	
	British Columbia	56-59		%	
	North West Territories	56-60		%	
	Yukon	56-61		%	
	Nunavut	56-62		%	
<p>Environmental Services (in Canada)</p> <p>Environmental monitoring and impact assessment studies; development of standards for environmental protection; pollution control and hazardous or dangerous waste management; meteorology; oceanography; permafrost engineering.</p>	Newfoundland	07-10		%	
	Prince Edward Island	07-11		%	
	Nova Scotia	07-12		%	
	New Brunswick	07-13		%	
	Quebec	07-24		%	
	Ontario	07-35		%	
	Manitoba	07-46		%	
	Saskatchewan	07-47		%	
	Alberta	07-48		%	
	British Columbia	07-59		%	
	North West Territories	07-60		%	
	Yukon	07-61		%	
	Nunavut	07-62		%	

D. Share of Operating Revenue and Ratios by Project and Market (....continued)

Type of Engineering Project	Market	STEP 1		STEP 2	
		Share of Operating Revenue From Engineering Services		Realized Ratio of Operating Revenue from Engineering Services to Project -Related Expenses	
<p>Note: The last category "Foreign" includes all types of projects undertaken by your Canadian offices for foreign clients.</p>	Location of operations.	Please report the percentage share of your operating revenue from engineering services for each project and market combination that applies. If the exact figure is not known, please provide an estimate.		Using the example above, please report the realized ratio of operating revenue from engineering services to project-related expenses for each project and market combination that applies.	
<p>Mining, Metallurgy and Primary Metals (in Canada)</p> <p>Exploration, extraction and processing of metallic and non-metallic minerals.</p>	Newfoundland	08-10		%	
	Prince Edward Island	08-11		%	
	Nova Scotia	08-12		%	
	New Brunswick	08-13		%	
	Quebec	08-24		%	
	Ontario	08-35		%	
	Manitoba	08-46		%	
	Saskatchewan	08-47		%	
	Alberta	08-48		%	
	British Columbia	08-59		%	
	North West Territories	08-60		%	
	Yukon	08-61		%	
	Nunavut	08-62		%	
<p>Pulp and Paper (in Canada)</p> <p>Forest management; extraction and processing of forest resources.</p>	Newfoundland	09-10		%	
	Prince Edward Island	09-11		%	
	Nova Scotia	09-12		%	
	New Brunswick	09-13		%	
	Quebec	09-24		%	
	Ontario	09-35		%	
	Manitoba	09-46		%	
	Saskatchewan	09-47		%	
	Alberta	09-48		%	
	British Columbia	09-59		%	
	North West Territories	09-60		%	
	Yukon	09-61		%	
	Nunavut	09-62		%	
<p>Oil, Petroleum, and Natural Gas (in Canada)</p> <p>Exploration, extraction, processing and distribution of oil and gas resources.</p>	Newfoundland	10-10		%	
	Prince Edward Island	10-11		%	
	Nova Scotia	10-12		%	
	New Brunswick	10-13		%	
	Quebec	10-24		%	
	Ontario	10-35		%	
	Manitoba	10-46		%	
	Saskatchewan	10-47		%	
	Alberta	10-48		%	
	British Columbia	10-59		%	
	North West Territories	10-60		%	
	Yukon	10-61		%	
	Nunavut	10-62		%	

D. Share of Operating Revenue and Ratios by Project and Market (....continued)

Type of Engineering Project	Market	STEP 1		STEP 2	
		Share of Operating Revenue From Engineering Services		Realized Ratio of Operating Revenue from Engineering Services to Project -Related Expenses	
<p>Note: The last category "Foreign" includes all types of projects undertaken by your Canadian offices for foreign clients.</p>	Location of operations.	Please report the percentage share of your operating revenue from engineering services for each project and market combination that applies. If the exact figure is not known, please provide an estimate.		Using the example above, please report the realized ratio of operating revenue from engineering services to project-related expenses for each project and market combination that applies.	
<p>Power Generation and Transmission (in Canada)</p> <p>Power generation and transmission; studies in energy use or conservation and in the use of alternative energy sources.</p>	Newfoundland	11-10		%	
	Prince Edward Island	11-11		%	
	Nova Scotia	11-12		%	
	New Brunswick	11-13		%	
	Quebec	11-24		%	
	Ontario	11-35		%	
	Manitoba	11-46		%	
	Saskatchewan	11-47		%	
	Alberta	11-48		%	
	British Columbia	11-59		%	
	North West Territories	11-60		%	
	Yukon	11-61		%	
	Nunavut	11-62		%	
<p>Other Industrial Projects (in Canada)</p> <p>Construction, renovation or repair of industrial plants and buildings; development of manufacturing processes and products; communications, computer technology, electronics, and materials handling.</p>	Newfoundland	12-10		%	
	Prince Edward Island	12-11		%	
	Nova Scotia	12-12		%	
	New Brunswick	12-13		%	
	Quebec	12-24		%	
	Ontario	12-35		%	
	Manitoba	12-46		%	
	Saskatchewan	12-47		%	
	Alberta	12-48		%	
	British Columbia	12-59		%	
	North West Territories	12-60		%	
	Yukon	12-61		%	
	Nunavut	12-62		%	
<p>Other Engineering Projects (in Canada)</p> <p>All other engineering projects not included in the previous categories. Examples include agriculture and rural development, fisheries, shipbuilding, aerospace, engineering, surveying, geology and geophysics, and construction technology.</p>	Newfoundland	13-10		%	
	Prince Edward Island	13-11		%	
	Nova Scotia	13-12		%	
	New Brunswick	13-13		%	
	Quebec	13-24		%	
	Ontario	13-35		%	
	Manitoba	13-46		%	
	Saskatchewan	13-47		%	
	Alberta	13-48		%	
	British Columbia	13-59		%	
	North West Territories	13-60		%	
	Yukon	13-61		%	
	Nunavut	13-62		%	

D. Share of Operating Revenue and Ratios by Project and Market (....continued)				
Type of Engineering Project	Market	STEP 1		STEP 2
		Share of Operating Revenue From Engineering Services	Realized Ratio of Operating Revenue from Engineering Services to Project -Related Expenses	
Note: The last category "Foreign" includes all types of projects undertaken by your Canadian offices for foreign clients. Foreign All types of engineering projects undertaken by your Canadian offices for foreign clients.	Newfoundland	70-10	%	
	Prince Edward Island	70-11	%	
	Nova Scotia	70-12	%	
	New Brunswick	70-13	%	
	Quebec	70-24	%	
	Ontario	70-35	%	
	Manitoba	70-46	%	
	Saskatchewan	70-47	%	
	Alberta	70-48	%	
	British Columbia	70-59	%	
	North West Territories	70-60	%	
	Yukon	70-61	%	
	Nunavut	70-62	%	
			TOTAL = 100 %	

E. Average of Annual % Changes in Salaries and Wage Rates by Market			
For the fiscal year you indicated in Section A on page 1, please complete STEP 3 for each market that applies.			
Market	STEP 3		
Location of operations. Average of % Changes in Salaries and Wage Rates Using the example, please report the average of annual percentage changes (+, 0) in the salaries or wages paid to employees and contract workers whose time was charged to engineering projects for each market that applies. Exclude the salary or wage changes for general and administrative staff.	Example: Your company has 3 employees who can charge their time to engineering projects. Two of these employees received annual increases of 1% and 5%. The third employee did not get an increase (0%). The sum of the three wage rate changes (1% + 5% + 0%) is:..... +6.0% When you divide 6% by the number of employees (+6% / 3 employees), the result is an average of annual % changes in wage rates of:..... +2.0 %		
	Newfoundland	10	%
	Prince Edward Island	11	%
	Nova Scotia	12	%
	New Brunswick	13	%
	Quebec	24	%
	Ontario	35	%
	Manitoba	46	%
	Saskatchewan	47	%
	Alberta	48	%
	British Columbia	59	%
	North West Territories	60	%
	Yukon	61	%
	Nunavut	62	%



